

## SERVICES

### Consulting & Talent Acquisition

#### Executive Search

Summit Consulting Partners (SCP) assists clients in improving performance, supplementing and streamlining operations, reducing costs, complying with complex regulations, and stimulating growth. We team with our clients to deliver sustainable and measurable results on every engagement and we have a track record of successfully working with early stage, venture backed and growth stage businesses.

#### Fractional/Interim C-Level Support

Our clients understand the benefits of additional executive leadership, but cannot always justify a full time C-Level position. Interim C-Level support is an excellent way for growing companies to gain access to the expertise of experienced leaders.

SCP's C-Level executives have years of experience in the following disciplines:

- Finance & Accounting
- Human Capital
- Sales & Operations
- Communications

#### Budgeting, Forecasting & Analysis

SCP's budgeting and forecasting services put your current strengths and team to work for you to strategically achieve your goals. Our team of professionals will optimize your business's budget while preparing for future expenditures based on both predicted and unexpected circumstances. Budgeting and forecasting services help your company gain competitive advantage while preparing for unexpected costs.

SCP's process includes the following key elements:

- Review current projected budgets and forecasts and restructure to ensure that most important business issues are being highlighted
- Ensure revenue and expense assumptions are accurate, reasonable and consistent
- Supply data and guidance on revenue forecasts by product line and market
- Provide guidance and data on expense assumptions
- Produce operational reports targeting identified areas for improvement and focus

## Strategic Planning

SCP's strategic planning process includes the following key components:

- Consensus on Mission, Vision, Values
- Assessment of strengths and weaknesses, opportunities, and threats
- Identification of external trends, events, and factors
- Identification of strategic priorities
- Goals and objectives with measurable time-framed targets
- Implementation plan

## Operational Services

SCP's operational services include:

- **Business Strategy** - we take a hands-on approach to determine the optimal course of action regardless of your objectives – from increasing sales and reducing costs, to improving customer retention rates and reducing overall error rates.
- **Operating Model Development** - We'll help you craft an operating model designed to eliminate redundancies, decrease time-to-market and improve overall efficiency.
- **Process Review & Improvement** – In order to improve a process, you need to know where to look for actionable information. Dominis Group will help you collect and analyze meaningful data to determine the critical areas of your business that require attention.
- **Business Process Mapping** – A detailed business process map is a vital tool in increasing operational efficiency. Dominis Group helps businesses conceptualize and create process maps designed to increase operational efficiency.