

**Assignment 10**  
**Model Fitting**

1. Consider a version of the Burdett-Judd (1983) model of posted price selling in which buyers may observe one or two prices with probabilities  $q_1 = q > 0$  and  $q_2 = 1 - q > 0$ . Buyers buy either one unit of the good or none. If they acquire the good, they receive utility  $v$ . Sellers can produce the good at constant marginal cost,  $r < v$ .

- (i) Find the median price, denoted by  $\hat{p}$ , in the distribution of posted prices in a seller equilibrium. How would an increase in  $q$  affect the median price,  $\hat{p}$ ?
- (ii) Consider the following set of observed prices:

$$\{23.72, 23.73, 24.35, 24.47, 26.14, 26.74, 27.95\}.$$

Set  $v$  equal to the highest observed price; set  $r$  so that  $\underline{p}$  equals the lowest observed price, and set  $q$  so that the average price implied by the parameterized model coincides with the average observed price.

- (iii) Suppose buyers search non-sequentially by choosing how many prices to sample at a fixed cost per quote. What is the search cost,  $c$ , that rationalizes the value of  $q$  obtained in part (ii)?
- (iv) Plot the empirical distribution of prices along with the equilibrium distribution of prices implied by the parameterized model.

[*HINT*: you can use the Matlab command `stairs` to plot the empirical CDF.]