Marlon Seror

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Assistant: Véronique Guillotin veronique.guillotin@psemail.eu +33~(0)1~80~52~17~13

CURRENT POSITION

2017– Vice-Chancellor's Fellow, School of Economics, University of Bristol, U.K.

Research fields

Primary: Development economics, Urban economics

Secondary: Labour economics, Economic history, Economic geography

REFERENCES

Prof. Richard B. Freeman

Harvard University and NBER

freeman@nber.org

Assistant: J. Amadeo-Holl, jennifer@nber.org

Prof. Stephan Heblich

Munk School of Global Affairs and Public Policy

University of Toronto

stephan.heblich@utoronto.ca

Prof. Flore Gubert (advisor)

Director, Dépt. Société, IRD Affiliate Professor, PSE gubert@dial.prd.fr

Prof. Clement Imbert

Department of Economics University of Warwick c.imbert@warwick.ac.uk

Papers

JOB MARKET PAPER—LATEST VERSION

Industrial clusters in the long run: Evidence from Million-Rouble plants in China, joint with S. Heblich, H. Xu, and Y. Zylberberg.

Ongoing research

Migrants and Firms: Evidence from China (submitted; Latest Version, Working Paper), joint with C. Imbert, Y. Zhang, and Y. Zylberberg.

Random river: Trade and rent extraction in imperial China.

Cultural Persistence through Revolutions, joint with A. Alesina, D. Yang, Y. You, and W. Zeng. Migrants' Beliefs and Investment (Working Paper).

EDUCATION

2013–2017	PhD in Economics, Paris School of Economics and École Normale Supérieure, Paris. Dissertation: "Three Essays on the Economics of Migration" Supervisor: Flore Gubert Jury: Sylvie Démurger (CNRS, Lyon), Richard B. Freeman (Harvard, NBER), Marc Gurgand (CNRS, PSE), Alice Mesnard (City U. of London)
2016-2017	Associate of the Department of Economics at Harvard University, U.S.A. Visiting Scholar at the National Bureau of Economic Research, U.S.A.
2012	Master's degree in Economics with distinction magna cum laude, Paris School of Economics, Paris Graduate student exchange, Department of Economics, UC Berkeley, U.S.A.
2010	Master's degree in Economics with <i>Distinction</i> , SOAS , University of London , U.K.
2008 2007	Master's degree in Public Policy, Sciences Po , Paris Admitted to École Normale Supérieure , Paris (through a national competitive exam)

TEACHING AND WORK EXPERIENCE

2018-	Founder and organizer of <i>Flickonomics</i> , the economics film club of the
	University of Bristol, U.K. Financed by two grants from the Teaching
	Innovation Fund.
2014 – 2015	Mathematics and Statistics, Sciences Po, Paris
	Course director (design of syllabus, teaching materials, and exams)
2013 – 2015	Consultant, World Bank, Cambodia and Lao P.D.R.
	Research on productivity, the labor market, cross-border trade, gender
2013 - 2015	Consultant, China Development Research Foundation, China
	Research on city clusters, migration

Industrial clusters in the long run: Evidence from Million-Rouble plants in China

(JOB MARKET PAPER—Latest Version), joint with Stephan Heblich (Toronto), Hao Xu (CCB) and Yanos Zylberberg (Bristol).

This paper exploits a short-lived cooperation program between the U.S.S.R. and China, which led to the construction of 156 "Million-Rouble plants" in the 1950s. We isolate exogenous variation in location decisions due to the relative position of allied and enemy airbases and study the long-run impact of these factories on local economic activity. While the "156" program accelerated industrialization in treated counties until the end of the command-economy era, this significant productivity advantage fully eroded in the subsequent period. We explore the nature of local spillovers responsible for this pattern, and provide evidence that treated counties are overspecialized and far less innovative. There is a large concentration of establishments along the production chain of the Million-Rouble plants, which limits technological spillovers across industries.

Presented at the 2019 Conference on Urban and Regional Economics (CURE).

Migrants and Firms: Evidence from China (submitted; Latest Version, Working Paper), joint with Clément Imbert (Warwick), Yifan Zhang (CUHK) and Yanos Zylberberg (Bristol).

This paper provides causal evidence on the effect of rural-urban migration on urban production patterns. We use longitudinal data on Chinese manufacturing firms between 2001 and 2006, and exploit exogenous variation in rural-urban migration due to agricultural price shocks for identification. We find that following a migrant inflow, labor productivity decreases sharply and remains low in the longer run; firms adopt labor-intensive products and innovate less. Within industry and location, low-productivity firms expand the most, so that aggregate labor productivity falls even faster. We quantify the contribution of migration on productivity within a location and its dispersion across urban destinations.

Presented at: Harvard Cities and Development Workshop (2019), NBER Summer Institute (2019), Yale Agri-Devo Conference (2017), Harvard China Economy Seminar (2016).

Random river: Trade and rent extraction in imperial China. (Ongoing research)

This paper exploits exogenous changes in the course of the Yellow River in China as shocks to transportation costs. I assess the effect of market access, which I instrument with a measure based on exogenous course changes, on population from dynastic histories and local gazetteers spanning 2,000 years. A theoretical model allows me to characterize the relationship between trade, economic activity, and population. I find that lower transportation costs spur economic growth in the short run, but this significant productivity advantage fully dissipates in the long run. I explore the mechanisms behind this pattern and provide evidence that a large share of the decline is due to an increase in taxation. Rent extraction concentrates, with a delay, on highly productive areas, which stifles growth in the long run.

Cultural Persistence through Revolutions. (Ongoing research), joint with Alberto Alesina (Harvard), David Yang (Harvard), Yang You (Harvard) and Weihong Zeng (Xi'an Jiaotong).

Does intergenerational cultural transmission hinder social mobility? We investigate the interaction between cultural transmission and social mobility in the contexts of China's Land Reform in the 1950s and the Cultural Revolution from 1966 to 1976. These two revolutions represent two of the most extreme episodes in human history that aim to eradicate inequality in wealth and education, to shut off formal channels of intergenerational transmission such as inheritance and schooling, and to eliminate cultural differences among the population. Using newly digitized archival data and linked contemporary household surveys and census, we show that the revolutions were effective in homogenizing the population in one generation. However, despite the extraordinary effort to foster mobility, the intergenerational transmission of cul-

tural values occurred anyway, and two generations later, the descendants of the pre-revolution economic elites are significantly richer and much better off today than the descendants of the pre-revolution poor.

Migrants' Beliefs and Investment. (Working Paper)

Migration increases sending households' capacity to invest but introduces additional information asymmetry between household members. In this paper, I establish a new stylized fact: Migrants systematically overestimate assets that they typically invest in and that are held by their households. This is shown using novel data with matched reports from Senegalese migrants and their own households of origin. I find empirical support for a self-selection mechanism: migrants are more likely to sort into investment, the more optimistic they are about their households' trustworthiness, and reject alternative interpretations based on behavioral biases. I finally assess the extent of missing investments: Selection out of investment is large and severely reduces the developmental impact of migration.

An earlier version was awarded the Grand Prix (first prize) of the International Competition of Master's Degree Theses in Economics and Finance.

POLICY REPORTS AND PUBLICATIONS

Johns (Eds.), How Trade Helps Reduce Poverty, and What More Can Be Done. World Bank and World Trade Organization. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade in Cambodia and Lao PDR, World Bank Policy Research Working Paper WPS8249. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-	2018	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade Publications in Cambodia and Lao PDR. In P. Brenton and M. Bartley
Clarke (World Bank) and Richard Record (World Bank). Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade in Cambodia and Lao PDR, World Bank Policy Research Working Paper WPS8249. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		Johns (Eds.), How Trade Helps Reduce Poverty, and What More Can Be
Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade in Cambodia and Lao PDR, World Bank Policy Research Working Paper WPS8249. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		Done. World Bank and World Trade Organization. Joint with Julian
in Cambodia and Lao PDR, World Bank Policy Research Working Paper WPS8249. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		Clarke (World Bank) and Richard Record (World Bank).
WPS8249. Joint with Julian Clarke (World Bank) and Richard Record (World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-	2017	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade
(World Bank). Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		in Cambodia and Lao PDR, World Bank Policy Research Working Paper
Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		WPS8249. Joint with Julian Clarke (World Bank) and Richard Record
midst of a natural resources boom. Joint with Richard Record (World Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		(World Bank).
Bank), Konesawang Nghardsaysone (World Bank) and George Clarke (Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-	2014	Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the
(Texas A&M). Background paper for the Lao Development Report 2014: Expanding Pro-		midst of a natural resources boom. Joint with Richard Record (World
Background paper for the Lao Development Report 2014: Expanding Pro-		Bank), Konesawang Nghardsaysone (World Bank) and George Clarke
ů		(Texas A&M).
	2014	Background paper for the Lao Development Report 2014: Expanding Pro-
ductive Employment for Broad-Based Growth. World Bank.		ductive Employment for Broad-Based Growth. World Bank.

Grants and Awards

2018	Research grant	BA/Leverhulme Small Research Grant
		Archival research and collection of data from county gazetteers, for "Industrial clusters in the long run: Evidence from Million-Rouble plants in China
2018	Teaching grant	Teaching Innovation Fund
		for creating and organizing ${\it Flickonomics},$ the economics film club of the University of Bristol
2017	Research grant	Two Ouvrir la Science Économique grants, PSE
		for the "Million-Rouble plants" project
		for "Revolution or Peristence? Evidence from China's Land Reform and Cultural Revolution
2016	Fellowship	Arthur Sachs (Harvard University), managed by the Fulbright
		Commission
		grant to visit Harvard University for one year
2015	Research grant	DGEF, Ministère de l'Intérieur
		for the "Migrant Remittances, Information Asymmetry, and Development (MIRIAD)" randomized control trial project, joint with Flore Gubert (IRD, PSE) and Jean-Noë Senne (Paris-Sud)
2015	Research grant	CEPREMAP
	-	for the "MIRIAD" project
2015	Scholarship	International Ph.D. Student Attachment Programme, the Hong
		Kong Polytechnic University
		grant to visit the Hong Kong Polytechnic University for 6 months
2013	Award	Grand Prix (first prize) of the International Competition of Mas-
		ter's Degree Theses in Economics and Finance
2012	Scholarship	Fellowship for international study at UC Berkeley
		graduate student exchange program with the Department of Economics

INVITED SEMINARS

2020	EHESS, Paris, France GREThA, Université de Bordeaux, France
2019	Université de Cergy-Pontoise, France CERDI, Université Clermont Auvergne, France ENS Lyon (GATE), France Institut Convergences Migrations, Paris School of Economics and CEPII, France School of Geography, University of Bristol, U.K. Paris School of Economics, France
2017	Université Paris-Dauphine, France Department of Economics, City University of London, U.K.
2016	China Economy Seminar, Harvard University, U.S.
2015	DIAL (Institut de Recherche pour le Développement/Université Paris-Dauphine), France Lingnan University, Hong Kong, China Hong Kong Polytechnic University, China

Conferences and Workshops

2019 Cities & Development Workshop, Harvard University, U.S. European Historical Economics Society meeting, Paris School of Economics, France India-China Conference, Warwick University, U.K. Industrial Organization and Spatial Economics, Higher Economic School, Russia

2018 GREThA International Conference on Economic Development, Université de Bordeaux, France Centre for the Study of African Economies Conference: Economic Development in

Africa, Oxford University, U.K.

2017 Oxford Development Economics Workshop, Oxford University, U.K. Asian Meeting of the Econometric Society, Chinese University of Hong Kong, China Warwick Economics Ph.D. Conference, University of Warwick, U.K. Yale Conference on Agriculture and Development, Yale University, U.S.A.

2016 Northeast Universities Development Consortium Conference, MIT, U.S.A. China Economics Summer Institute, HKUST, Hong Kong, China PODER Summer School, Université de Namur, Belgium International Conference on Migration and Development, EUI, Italy India-China Conference, Paris School of Economics, France DIAL-GRETHA Workshop, Université Paris-Dauphine, France Spring Meeting of Young Economists, Lisbon, Portugal Royal Economic Society Junior Symposium, University of Sussex, U.K.

Midwest International Economic Development Conference, University of Minnesota

2015 J-PAL Conference on Field Experiments in Labor Economics and Social Policies, Paris, France

Centre for the Study of African Economies Conference: Economic Development in Africa, Oxford University, U.K.

American Economic Association / ASSA, Boston, U.S.A.

European Development Research Network Ph.D. Workshop, Leibniz Universität Hannover, Germany

Annual Meeting of the French Economic Association, Lyon, France

Conference "Comparative and Multi-sited Approaches to International Migration", INED, France

Scientific Activities

2018 -Fellow, Institut Convergences Migration, Paris 2017 -Affiliated researcher, Cabot Institute, U.K. Affiliated researcher, Jean Golding Institute Affiliated researcher, DIAL (Institut de Recherche pour le Développement/Université Paris-Dauphine), Paris

Journal of Urban Economics, Migration Studies, Journal of Development Referee SERVICE Economics, Economic Development and Cultural Change, Economica, Journal of African Economies, Journal of Regional and Urban Economics / Revue d'Économie Régionale et Urbaine.

Languages & Skills

French (native), English (bilingual), Chinese (fluent in Mandarin, intermediate in Cantoneses), German (fluent), Arabic (intermediate), Vietnamese (intermediate)

Stata, Python, ArcGIS, \LaTeX