

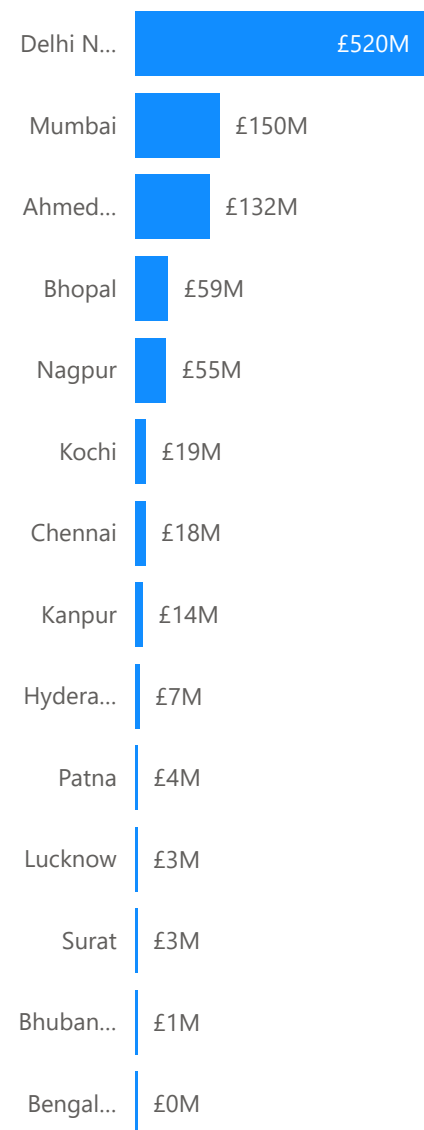
£985M

Revenue

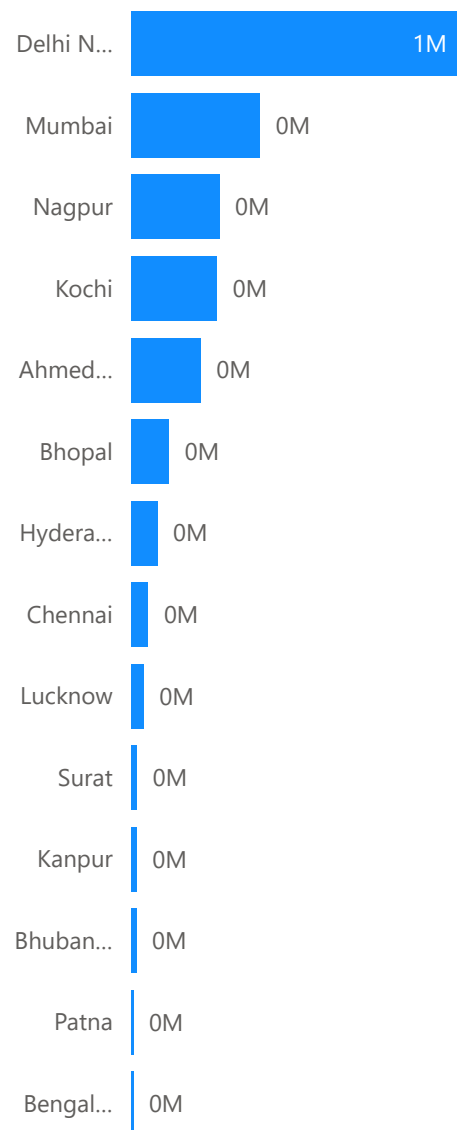
2M

Sales Qty

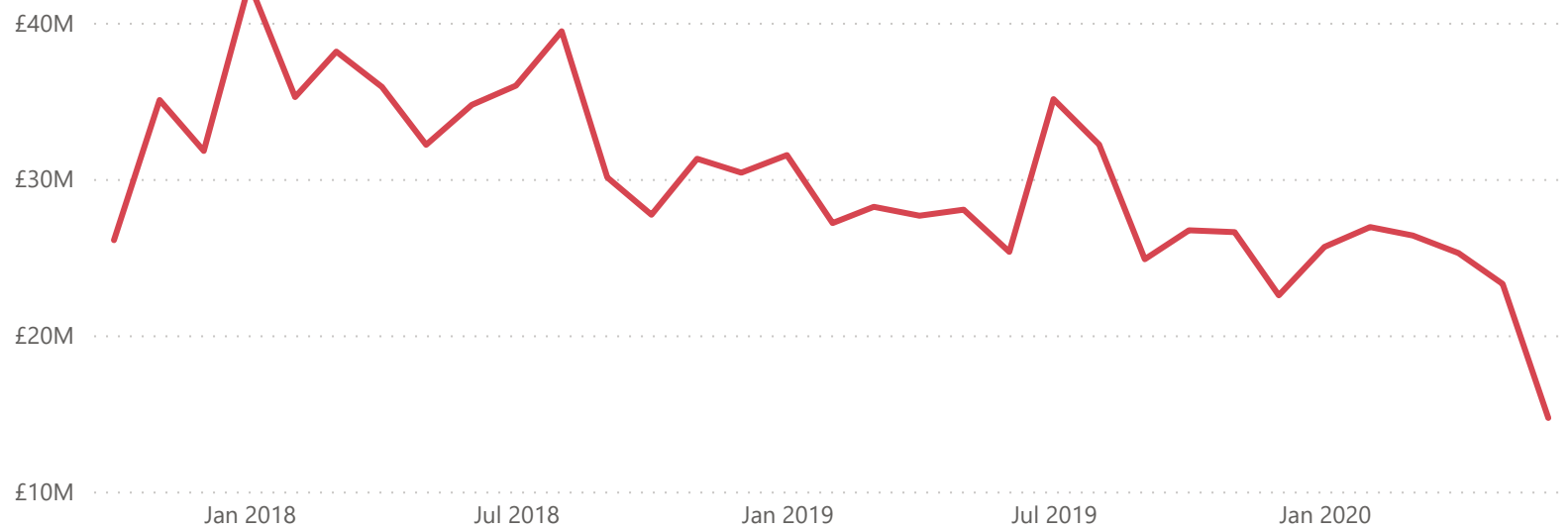
Revenue by Markets



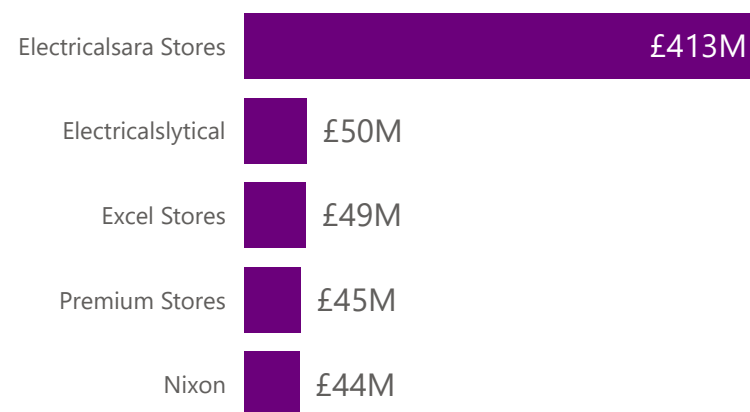
Sales Qty by Markets



Revenue Trend



Top 5 Customers



Top 5 Products



£985M

Revenue

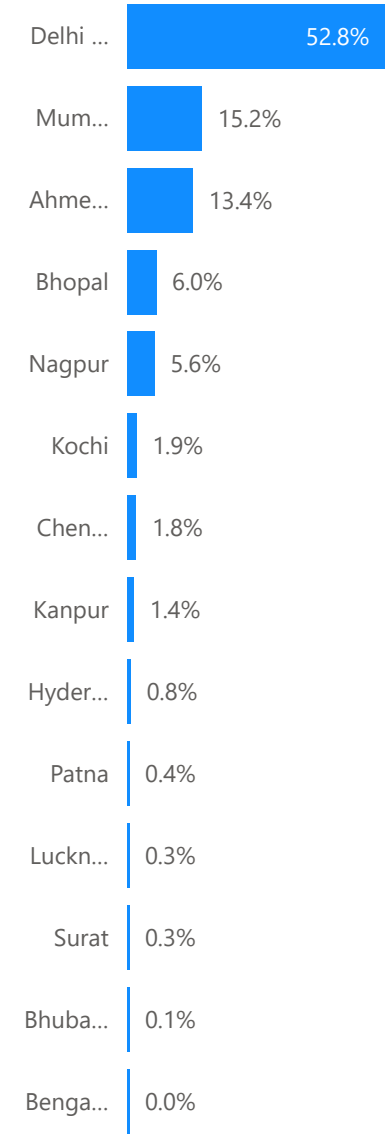
2M

Sales Qty

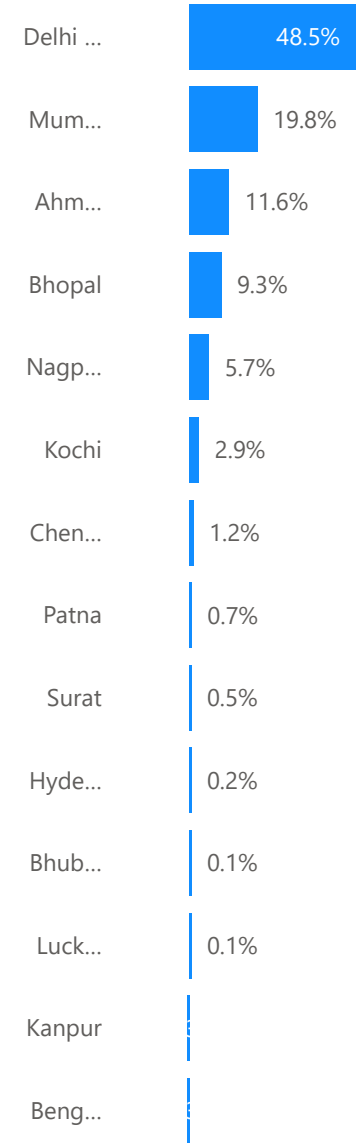
£24.66...

Total Profit Margin

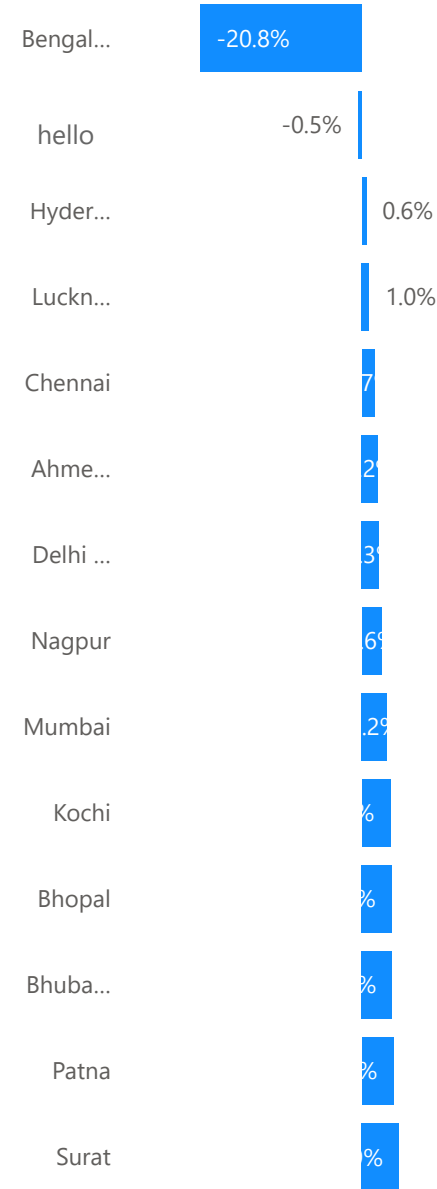
Revenue Contribution % by Market



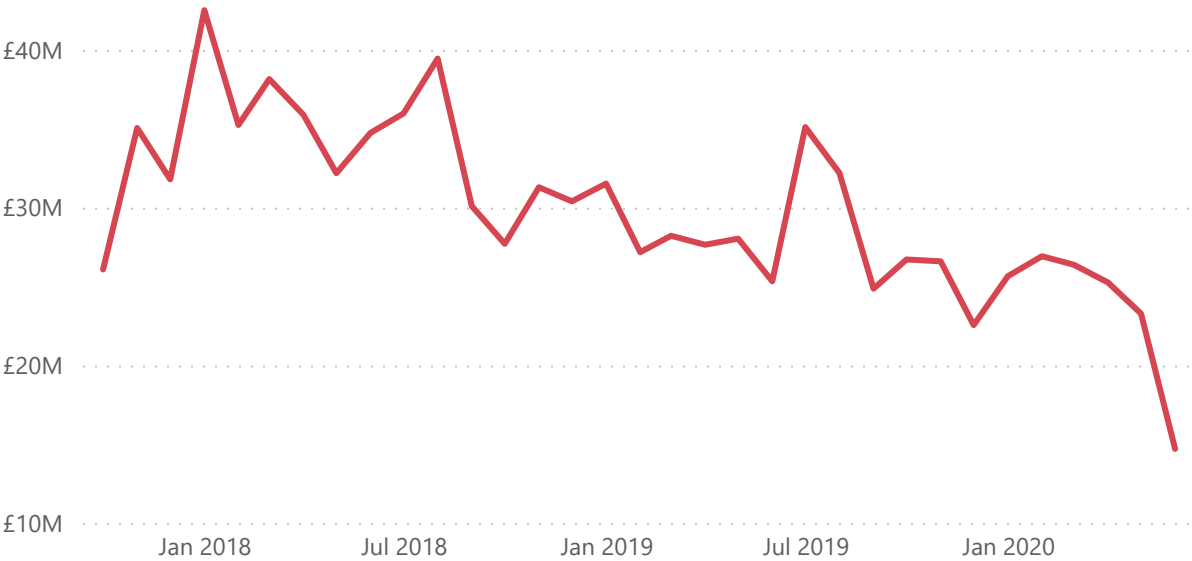
Profit Contribution % by Market



Profit % by market



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	£413,333,588	42.0%	37.7%	2.3%
Electricalslytical	£49,644,189	5.0%	6.8%	3.4%
Excel Stores	£49,115,620	5.0%	2.8%	1.4%
Premium Stores	£44,962,166	4.6%	4.3%	2.3%
Nixon	£43,893,083	4.5%	7.2%	4.1%
Info Stores	£35,100,033	3.6%	1.3%	0.9%
Control	£31,771,997	3.2%	3.3%	2.6%
Surge Stores	£28,648,916	2.9%	2.7%	2.3%
Acclaimed Stores	£21,196,727	2.2%	1.3%	1.5%
Forward Stores	£21,026,079	2.1%	2.3%	2.7%
Epic Stores	£18,750,440	1.9%	1.3%	1.8%
Nomad Stores	£17,739,351	1.8%	2.1%	2.9%
Electricalsociety	£17,489,935	1.8%	2.9%	4.1%
Modular	£17,379,851	1.8%	1.8%	2.6%
Atlas Stores	£16,666,713	1.7%	1.2%	1.8%
Leader	£16,529,970	1.7%	5.1%	7.5%
Surface Stores	£15,242,562	1.5%	2.0%	3.2%
Total	£984,868,963	100.0%	100.0%	2.5%

£142M
Revenue

350K
Sales Qty

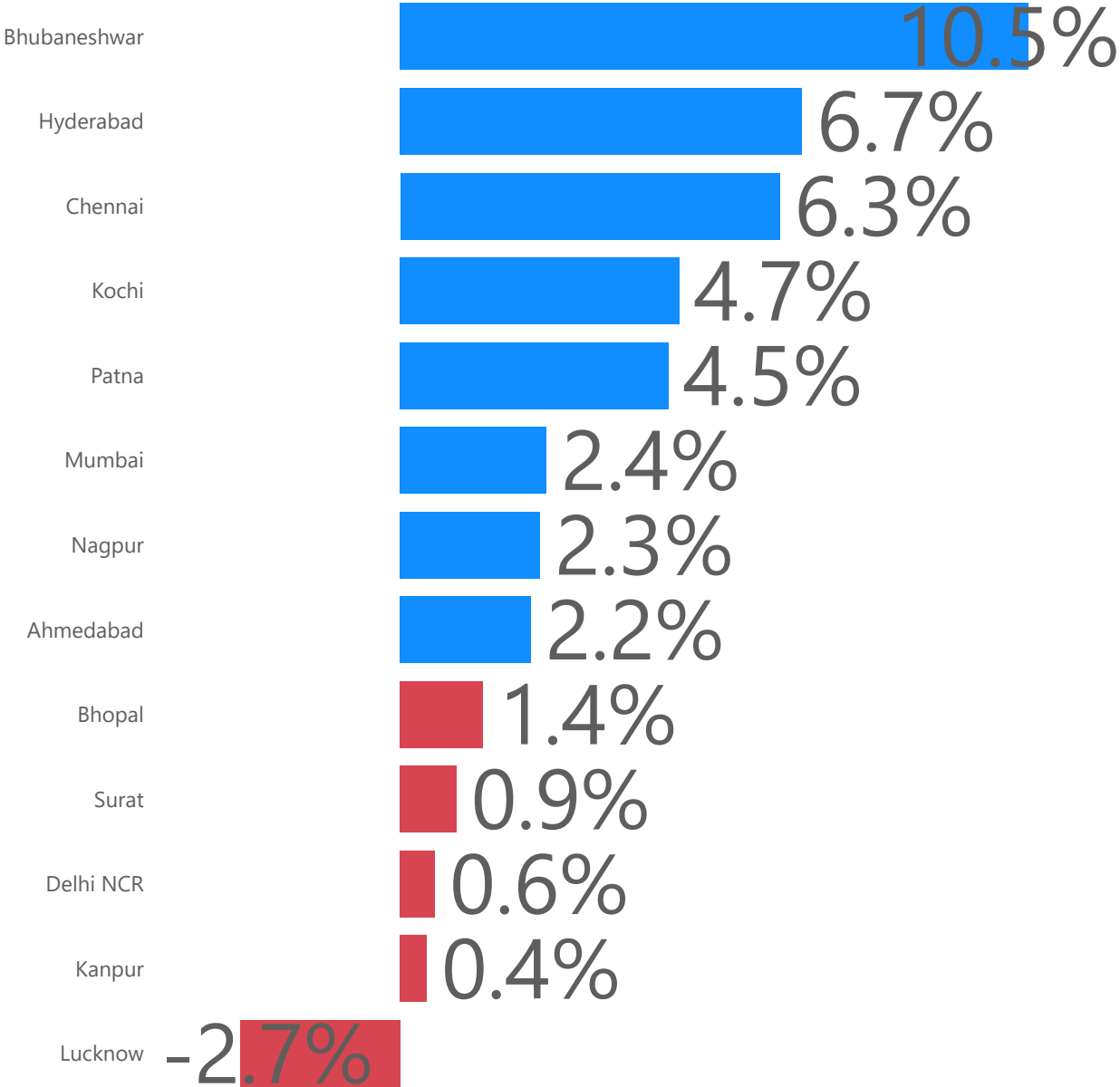
£2.06M
Total Profit Margin

Profit Target

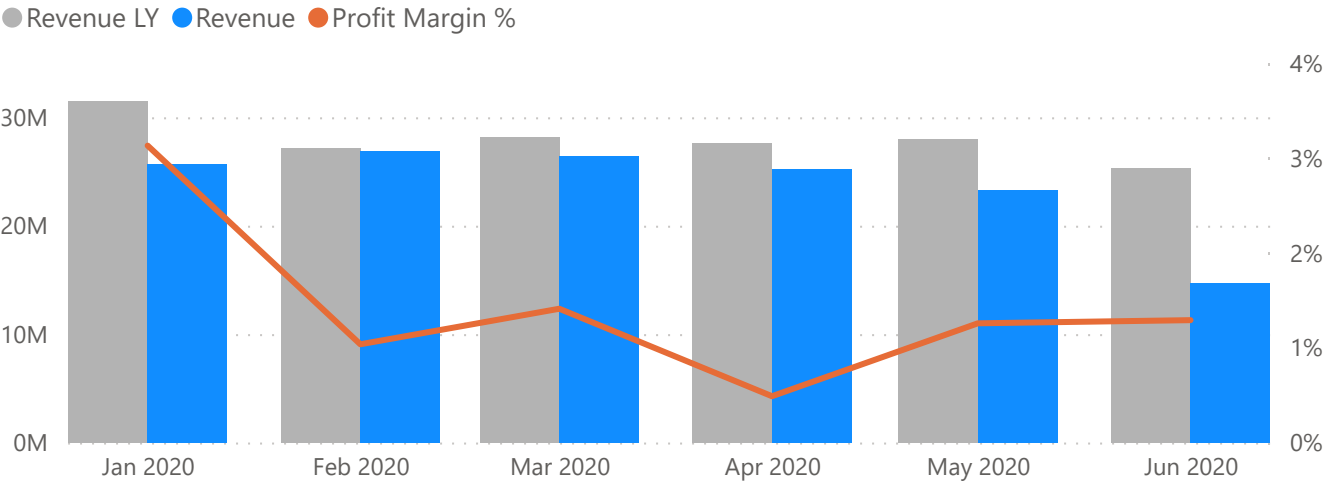
2%

2017	2018	2019	2020		
Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20

Revenue Contribution % by Market



Revenue Trend



customer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	£3,116,384	2.2%	6.1%	4.0%
All-Out	£713,953	0.5%	1.6%	4.5%
Atlas Stores	£2,189,613	1.5%	2.1%	2.0%
Control	£4,182,662	2.9%	2.5%	1.2%
Electricalsara Stores	£65,641,977	46.2%	11.9%	0.4%
Electricalsbea Stores	£50,940	0.0%	0.4%	15.6%
Electricalslance Stores	£142,742	0.1%	0.2%	3.5%
Electricalslytical	£5,537,904	3.9%	1.3%	0.5%
Electricalsociety	£2,520,938	1.8%	3.3%	2.7%
Electricalsopedia Stores	£995,764	0.7%	2.9%	5.9%
Electricalsquipo Stores	£86,908	0.1%	-0.5%	-11.5%
Elite	£1,247,785	0.9%	3.2%	5.3%
Epic Stores	£3,002,834	2.1%	-6.8%	-4.7%
Excel Stores	£7,928,385	5.6%	12.5%	3.3%
Expression	£82,845	0.1%	-0.2%	-4.2%
Flawless Stores	£1,126,976	0.8%	1.8%	3.3%
Forward Stores	£2,560,961	1.8%	5.4%	4.3%
Total	£142,224,545	100.0%	100.0%	1.4%