

Andrew Simons

Front-End Developer

Austin, TX

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[GitHub](#)

[LinkedIn](#)

[Personal website](#)

Work experience

Front End Developer at Zollege May 2021 – present (part time)

My current role consists of developing and architecting web applications to meet our clients goals specializing in JavaScript and React.

- Implemented websites and landing pages from concept through deployment
- Constructed UX and UI designs
- Collaborated with product managers to implement new features
- Set up hosting and deployment for client's applications
- Use various technologies including javascript to debug and maintain web applications

HTML, CSS, Javascript, React

Operations Manager at 360 Home Connect 2016 – present

As operations manager, I manage day to day operations for sales, quality assurance, and customer service teams. We reached our 2020 goal of successfully assisting over 1000 clients per month on average.

Architected and implemented a pricing calculator application to increase sales productivity 32%.

- Manage day to day operations for sales and order support teams
- Developed pricing calculator application for sales team
- Coordinate and lead weekly meetings with sales and QA departments
- CRM training with sales consultants
- Resolve sales consultant business operational issues
- Interview and hire candidates for order support and sales consultant positions
- Collect monthly reports and analyze sales through OPUS to CRM
- Update business rules and automation processes in CRM
- Maintain vendor relationships and contracts- negotiate contracts with vendor partners to sell products at competitive rates
- Update sales and order teams with vendor marketing promotions

Education

2007 – 2011

Bachelor's degree in Business Administration

Delta State University

Austin Coding Academy Bootcamp (2019-2020)

Udemy - The Modern Javascript Bootcamp (certification)

Tech skills and competencies

HTML5, CSS3, JavaScript, ECMAScript, React, Git, GitHub, Redux, API, RESTful API, npm, Algorithms, AJAX, Front-end