Auctioning Used-Car Classifier

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## Blog Post Inspiration and Objectives

In this blog post, I was hoping to apply my basic understanding of classification that was taught in this Machine Learning course early in the semester. Additionally, I was interested in the traditional question posed by those in the college and just graduating from it as most try to purchase their first car. Specifically, what factors lead to a mutually beneficial first starter car? In the general sense, this dataset is not directly a Machine Learning problem, but I thought I gave it a chance. Through seeing the profit made by selling the car compared to its market-valued price, determining the return-of-investment (ROI) made on the vehicle introduces the concept of binary classification here. With that being said, let’s try to tackle this problem with some Machine Learning:

## Data Preprocessing - Cleaning and Analytics

```{python}  
# Import needed libraries  
import matplotlib.pyplot as plt  
import pandas as pd  
import seaborn as sns  
import datetime as dt  
import sklearn as sk  
from sklearn.preprocessing import MinMaxScaler, StandardScaler  
from sklearn.pipeline import Pipeline  
from sklearn.model\_selection import train\_test\_split  
from sklearn.linear\_model import LogisticRegression  
from sklearn.metrics import accuracy\_score, roc\_auc\_score, confusion\_matrix, classification\_report, precision\_recall\_fscore\_support  
from sklearn.neighbors import KNeighborsClassifier  
from sklearn.ensemble import RandomForestClassifier  
from sklearn.tree import DecisionTreeClassifier  
plt.style.use("fivethirtyeight")  
```

First, we will read and display the initial dataset in our file system for this blog post, downloaded from Kaggle. This dataset contains loads of valuable information such as every car’s specifications (trim, type of transmission, make, model, color, interior, etc.), state sold, selling price, etc.

```{python}  
# Reading and displaying the initial dataset (ignoring any warnings or errors)  
df = pd.read\_csv("datasets/car\_prices.csv", on\_bad\_lines="skip")  
df  
```

|  | year | make | model | trim | body | transmission | vin | state | condition | odometer | color | interior | seller | mmr | sellingprice | saledate |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 0 | 2015 | Kia | Sorento | LX | SUV | automatic | 5xyktca69fg566472 | ca | 5.0 | 16639.0 | white | black | kia motors america, inc | 20500 | 21500 | Tue Dec 16 2014 12:30:00 GMT-0800 (PST) |
| 1 | 2015 | Kia | Sorento | LX | SUV | automatic | 5xyktca69fg561319 | ca | 5.0 | 9393.0 | white | beige | kia motors america, inc | 20800 | 21500 | Tue Dec 16 2014 12:30:00 GMT-0800 (PST) |
| 2 | 2014 | BMW | 3 Series | 328i SULEV | Sedan | automatic | wba3c1c51ek116351 | ca | 4.5 | 1331.0 | gray | black | financial services remarketing (lease) | 31900 | 30000 | Thu Jan 15 2015 04:30:00 GMT-0800 (PST) |
| 3 | 2015 | Volvo | S60 | T5 | Sedan | automatic | yv1612tb4f1310987 | ca | 4.1 | 14282.0 | white | black | volvo na rep/world omni | 27500 | 27750 | Thu Jan 29 2015 04:30:00 GMT-0800 (PST) |
| 4 | 2014 | BMW | 6 Series Gran Coupe | 650i | Sedan | automatic | wba6b2c57ed129731 | ca | 4.3 | 2641.0 | gray | black | financial services remarketing (lease) | 66000 | 67000 | Thu Dec 18 2014 12:30:00 GMT-0800 (PST) |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| 558806 | 2015 | Kia | K900 | Luxury | Sedan | NaN | knalw4d4xf6019304 | in | 4.5 | 18255.0 | silver | black | avis corporation | 35300 | 33000 | Thu Jul 09 2015 07:00:00 GMT-0700 (PDT) |
| 558807 | 2012 | Ram | 2500 | Power Wagon | Crew Cab | automatic | 3c6td5et6cg112407 | wa | 5.0 | 54393.0 | white | black | i -5 uhlmann rv | 30200 | 30800 | Wed Jul 08 2015 09:30:00 GMT-0700 (PDT) |
| 558808 | 2012 | BMW | X5 | xDrive35d | SUV | automatic | 5uxzw0c58cl668465 | ca | 4.8 | 50561.0 | black | black | financial services remarketing (lease) | 29800 | 34000 | Wed Jul 08 2015 09:30:00 GMT-0700 (PDT) |
| 558809 | 2015 | Nissan | Altima | 2.5 S | sedan | automatic | 1n4al3ap0fc216050 | ga | 3.8 | 16658.0 | white | black | enterprise vehicle exchange / tra / rental / t... | 15100 | 11100 | Thu Jul 09 2015 06:45:00 GMT-0700 (PDT) |
| 558810 | 2014 | Ford | F-150 | XLT | SuperCrew | automatic | 1ftfw1et2eke87277 | ca | 3.4 | 15008.0 | gray | gray | ford motor credit company,llc pd | 29600 | 26700 | Thu May 28 2015 05:30:00 GMT-0700 (PDT) |

For clarity on the constraints and parameters of the working datasets, I went to find high-level exploratory statistics on all of the datasets: shape, information about all of the entries, etc.

```{python}  
# Determining the shape of the initial dataset  
df.shape  
```

(558811, 16)

```{python}  
# Getting a sample of the initial dataset through the seeing the first 10 entries  
# completely in the dataset  
df.head()  
```

|  | year | make | model | trim | body | transmission | vin | state | condition | odometer | color | interior | seller | mmr | sellingprice | saledate |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 0 | 2015 | Kia | Sorento | LX | SUV | automatic | 5xyktca69fg566472 | ca | 5.0 | 16639.0 | white | black | kia motors america, inc | 20500 | 21500 | Tue Dec 16 2014 12:30:00 GMT-0800 (PST) |
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```{python}  
# Figuring out all of the columns (and their names) available for me to use in   
# the dataset  
df.columns  
```

Index(['year', 'make', 'model', 'trim', 'body', 'transmission', 'vin', 'state',  
 'condition', 'odometer', 'color', 'interior', 'seller', 'mmr',  
 'sellingprice', 'saledate'],  
 dtype='object')

```{python}  
# Getting basic information about the dataset  
df.info()  
```

<class 'pandas.core.frame.DataFrame'>  
RangeIndex: 558811 entries, 0 to 558810  
Data columns (total 16 columns):  
 # Column Non-Null Count Dtype   
--- ------ -------------- -----   
 0 year 558811 non-null int64   
 1 make 548510 non-null object   
 2 model 548412 non-null object   
 3 trim 548160 non-null object   
 4 body 545616 non-null object   
 5 transmission 493458 non-null object   
 6 vin 558811 non-null object   
 7 state 558811 non-null object   
 8 condition 547017 non-null float64  
 9 odometer 558717 non-null float64  
 10 color 558062 non-null object   
 11 interior 558062 non-null object   
 12 seller 558811 non-null object   
 13 mmr 558811 non-null int64   
 14 sellingprice 558811 non-null int64   
 15 saledate 558811 non-null object   
dtypes: float64(2), int64(3), object(11)  
memory usage: 68.2+ MB

Additionally, before handing my combined Book dataset over for Machine Learning training and prediction, I need to clean the data prior to the analysis stage: removing duplicates, deleting null/NaN vales, fixing types of columns, filling invalid values with suitable alternatives, etc.

```{python}  
# Figuring out the number of duplicated elements in the dataset (could be   
# problematic if not resolved)  
df.duplicated().sum()  
```

0

```{python}  
# Renaming the columns to be more readable   
df = df.rename(columns={"sellingprice": "Selling Price", "saledate": "Sale Date"})  
  
cols\_rename\_dict = {}  
for col in df.columns:  
 cols\_rename\_dict.update({col: str(col[0].upper() + col[1:])})  
  
df = df.rename(columns=cols\_rename\_dict)  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | Vin | State | Condition | Odometer | Color | Interior | Seller | Mmr | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
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```{python}  
# Figuring out the number of 'null'/'NaN' elements in the dataset (i.e. if NaN   
# filling is needed or not)  
print(df.isnull().sum())  
(df.isnull().sum() / df.shape[0]) \* 100  
```

Year 0  
Make 10301  
Model 10399  
Trim 10651  
Body 13195  
Transmission 65353  
Vin 0  
State 0  
Condition 11794  
Odometer 94  
Color 749  
Interior 749  
Seller 0  
Mmr 0  
Selling Price 0  
Sale Date 0  
dtype: int64

Year 0.000000  
Make 1.843378  
Model 1.860915  
Trim 1.906011  
Body 2.361263  
Transmission 11.695010  
Vin 0.000000  
State 0.000000  
Condition 2.110553  
Odometer 0.016821  
Color 0.134035  
Interior 0.134035  
Seller 0.000000  
Mmr 0.000000  
Selling Price 0.000000  
Sale Date 0.000000  
dtype: float64

```{python}  
# Fill unknown and unformatted values with proper ones for readability and to  
# improve data accuracy and relevance   
df["Make"].fillna("(Unknown)", inplace=True)  
df["Make"].replace("Mercedes-Benz", "M-Benz", inplace=True)  
df["Make"].replace("Volkswagen", "VW", inplace=True)  
df["Model"].fillna("(Unknown)", inplace=True)  
df["Trim"].fillna("(Unknown)", inplace=True)  
print(df["Body"].unique(), len(df["Body"].unique()))  
df["Body"].fillna(df["Body"].mode()[0], inplace=True)  
df["Body"].replace("G Sedan", "gsedan", inplace=True)  
df["Body"].replace("g sedan", "gsedan", inplace=True)  
df["Body"].replace("Crew Cab", "Crewcab", inplace=True)  
df["Body"].replace("crew cab", "crewcab", inplace=True)  
df["Transmission"].fillna("Manual", inplace=True)  
df["Odometer"].fillna(df["Odometer"].mean(), inplace=True)  
df["Condition"].fillna(df["Condition"].mode()[0], inplace=True)  
df["Color"].fillna("(Unknown)", inplace=True)  
df["Color"].replace("—", "(Unknown)", inplace=True)  
df["Interior"].fillna(df["Interior"].mode()[0], inplace=True)  
  
df  
```

['SUV' 'Sedan' 'Convertible' 'Coupe' 'Wagon' 'Hatchback' 'Crew Cab'  
 'G Coupe' 'G Sedan' 'Elantra Coupe' 'Genesis Coupe' 'Minivan' nan 'Van'  
 'Double Cab' 'CrewMax Cab' 'Access Cab' 'King Cab' 'SuperCrew'  
 'CTS Coupe' 'Extended Cab' 'E-Series Van' 'SuperCab' 'Regular Cab'  
 'G Convertible' 'Koup' 'Quad Cab' 'CTS-V Coupe' 'sedan' 'G37 Convertible'  
 'Club Cab' 'Xtracab' 'Q60 Convertible' 'CTS Wagon' 'convertible'  
 'G37 Coupe' 'Mega Cab' 'Cab Plus 4' 'Q60 Coupe' 'Cab Plus'  
 'Beetle Convertible' 'TSX Sport Wagon' 'Promaster Cargo Van'  
 'GranTurismo Convertible' 'CTS-V Wagon' 'Ram Van' 'minivan' 'suv'  
 'Transit Van' 'van' 'regular-cab' 'g sedan' 'g coupe' 'hatchback'  
 'king cab' 'supercrew' 'g convertible' 'coupe' 'crew cab' 'wagon'  
 'double cab' 'e-series van' 'regular cab' 'quad cab' 'g37 convertible'  
 'supercab' 'extended cab' 'crewmax cab' 'genesis coupe' 'access cab'  
 'mega cab' 'xtracab' 'beetle convertible' 'cts coupe' 'koup' 'club cab'  
 'elantra coupe' 'q60 coupe' 'cts-v coupe' 'transit van'  
 'granturismo convertible' 'tsx sport wagon' 'promaster cargo van'  
 'q60 convertible' 'g37 coupe' 'cab plus 4' 'cts wagon'] 87

|  | Year | Make | Model | Trim | Body | Transmission | Vin | State | Condition | Odometer | Color | Interior | Seller | Mmr | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 0 | 2015 | Kia | Sorento | LX | SUV | automatic | 5xyktca69fg566472 | ca | 5.0 | 16639.0 | white | black | kia motors america, inc | 20500 | 21500 | Tue Dec 16 2014 12:30:00 GMT-0800 (PST) |
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| 558810 | 2014 | Ford | F-150 | XLT | SuperCrew | automatic | 1ftfw1et2eke87277 | ca | 3.4 | 15008.0 | gray | gray | ford motor credit company,llc pd | 29600 | 26700 | Thu May 28 2015 05:30:00 GMT-0700 (PDT) |

```{python}  
# Check to make sure if all NaN and also any unpreferred / unformatted values  
# are resolved now  
print(df.isnull().sum())  
(df.isnull().sum() / df.shape[0]) \* 100  
```

Year 0  
Make 0  
Model 0  
Trim 0  
Body 0  
Transmission 0  
Vin 0  
State 0  
Condition 0  
Odometer 0  
Color 0  
Interior 0  
Seller 0  
Mmr 0  
Selling Price 0  
Sale Date 0  
dtype: int64

Year 0.0  
Make 0.0  
Model 0.0  
Trim 0.0  
Body 0.0  
Transmission 0.0  
Vin 0.0  
State 0.0  
Condition 0.0  
Odometer 0.0  
Color 0.0  
Interior 0.0  
Seller 0.0  
Mmr 0.0  
Selling Price 0.0  
Sale Date 0.0  
dtype: float64

```{python}  
# Convert columns with quantitative data to have a numerical representation   
df["Year"] = df["Year"].apply(int)  
df["State"] = df["State"].map(lambda x: x.upper())  
  
# Fix the capitalization on the entries in the columns for readability  
def capitalize\_first\_letter(entry: str):  
 if entry == "M-Benz" or entry == "VW" or entry == "BMW":  
 return entry  
 if entry[0] == "(":  
 return entry[:2].upper() + entry[2:].lower()  
 else:  
 return entry[0].upper() + entry[1:].lower()  
  
df["Make"] = df["Make"].apply(capitalize\_first\_letter)  
df["Model"] = df["Model"].apply(capitalize\_first\_letter)  
df["Body"] = df["Body"].apply(capitalize\_first\_letter)  
df["Transmission"] = df["Transmission"].apply(capitalize\_first\_letter)  
df["Color"] = df["Color"].apply(capitalize\_first\_letter)  
df["Interior"] = df["Interior"].apply(capitalize\_first\_letter)  
  
def capitalize\_first\_letter\_for\_phrase(phrase: str):  
 phrase\_list: list = phrase.split()  
 phrase\_list = [capitalize\_first\_letter(entry) for entry in phrase\_list]  
 return " ".join(phrase\_list)  
  
df["Seller"] = [capitalize\_first\_letter\_for\_phrase(entry) for entry in df["Seller"]]  
  
# Convert the "Sales Date" column to become a parsable datetime object  
def str\_to\_datetime(date\_str: str):  
 month\_dict = {"Jan": 1, "Feb": 2, "Mar": 3, "Apr": 4, "May": 5, "Jun": 6,   
 "Jul": 7, "Aug": 8, "Sep": 9, "Oct": 10, "Nov": 11, "Dec": 12}  
 time\_str\_split = tuple(str(date\_str).split())  
 month, day, year = month\_dict[time\_str\_split[1]], int(time\_str\_split[2]), int(time\_str\_split[3])  
 smaller\_time\_str\_split = tuple(str(time\_str\_split[4]).split(":"))  
 hours, minutes, seconds = int(smaller\_time\_str\_split[0]), int(smaller\_time\_str\_split[1]), int(smaller\_time\_str\_split[2])   
 return dt.datetime(year, month, day, hours, minutes, seconds)  
  
df["Sale Date"] = df["Sale Date"].apply(str\_to\_datetime)  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | Vin | State | Condition | Odometer | Color | Interior | Seller | Mmr | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 0 | 2015 | Kia | Sorento | LX | Suv | Automatic | 5xyktca69fg566472 | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 |
| 1 | 2015 | Kia | Sorento | LX | Suv | Automatic | 5xyktca69fg561319 | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 |
| 2 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | wba3c1c51ek116351 | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 |
| 3 | 2015 | Volvo | S60 | T5 | Sedan | Automatic | yv1612tb4f1310987 | CA | 4.1 | 14282.0 | White | Black | Volvo Na Rep/world Omni | 27500 | 27750 | 2015-01-29 04:30:00 |
| 4 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | wba6b2c57ed129731 | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| 558806 | 2015 | Kia | K900 | Luxury | Sedan | Manual | knalw4d4xf6019304 | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 |
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```{python}  
# Making the "Vin" column the new index (better identifer/key in dataset)  
df.index = df.pop("Vin")  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | Mmr | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 |
| yv1612tb4f1310987 | 2015 | Volvo | S60 | T5 | Sedan | Automatic | CA | 4.1 | 14282.0 | White | Black | Volvo Na Rep/world Omni | 27500 | 27750 | 2015-01-29 04:30:00 |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 |
| 3c6td5et6cg112407 | 2012 | Ram | 2500 | Power Wagon | Crewcab | Automatic | WA | 5.0 | 54393.0 | White | Black | I -5 Uhlmann Rv | 30200 | 30800 | 2015-07-08 09:30:00 |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 |

```{python}  
# Rename "Mmr" column to be more readable  
df = df.rename(columns={"Mmr": "MMR"})  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5xyktca69fg566472 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 |
| 5xyktca69fg561319 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 |
| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 |
| yv1612tb4f1310987 | 2015 | Volvo | S60 | T5 | Sedan | Automatic | CA | 4.1 | 14282.0 | White | Black | Volvo Na Rep/world Omni | 27500 | 27750 | 2015-01-29 04:30:00 |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 |
| 3c6td5et6cg112407 | 2012 | Ram | 2500 | Power Wagon | Crewcab | Automatic | WA | 5.0 | 54393.0 | White | Black | I -5 Uhlmann Rv | 30200 | 30800 | 2015-07-08 09:30:00 |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 |

In the following 2 code snippets, I tried to filter out the number of entries in the dataset such that to make the data more skewed toward the present, giving us the ability to make conclusions that are relevant to the modern day, but also to avoid issues of utilizing vehicle entries with a (subjectively insignificant) numerical quantity toward future visualizations and future Machine Learning model training.

```{python}  
# Drop all entries to only include entries sold between 2005 - 2015  
# (making the dataset easier to train Machine Learning models and visualize)  
df = df.drop(labels=df[df["Year"] < 2005].index, axis=0)  
df  
```

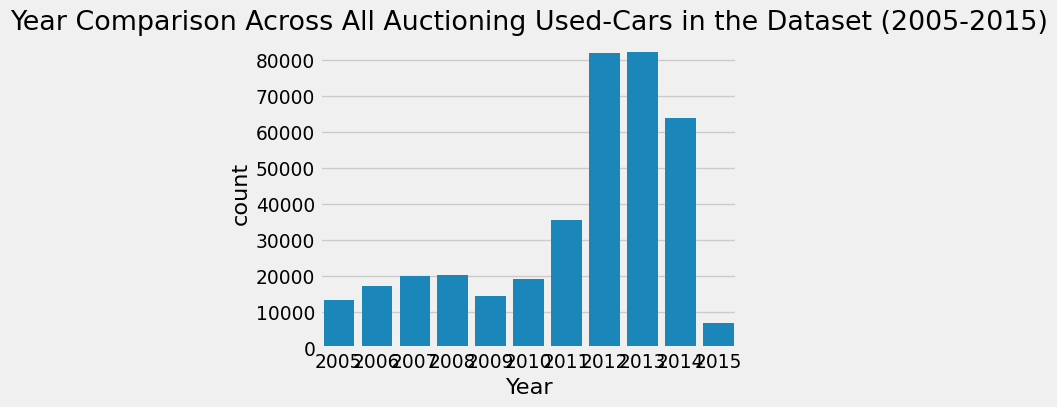
|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5xyktca69fg566472 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 |
| 5xyktca69fg561319 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 |
| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 |
| yv1612tb4f1310987 | 2015 | Volvo | S60 | T5 | Sedan | Automatic | CA | 4.1 | 14282.0 | White | Black | Volvo Na Rep/world Omni | 27500 | 27750 | 2015-01-29 04:30:00 |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 |
| 3c6td5et6cg112407 | 2012 | Ram | 2500 | Power Wagon | Crewcab | Automatic | WA | 5.0 | 54393.0 | White | Black | I -5 Uhlmann Rv | 30200 | 30800 | 2015-07-08 09:30:00 |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 |

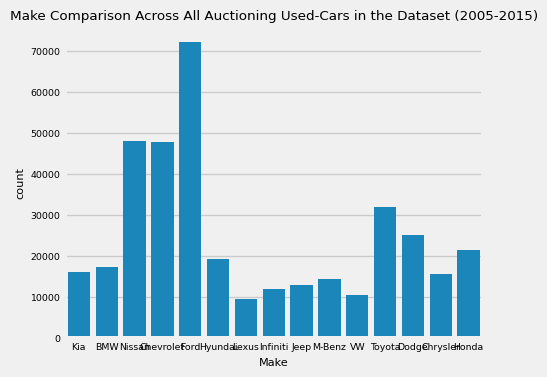
```{python}  
# Remove car entries that are not significant for reporting in data  
# analysis & visualization and to put toward Machine Learning model training  
make\_counts = df["Make"].value\_counts()  
df = df[~df["Make"].isin(make\_counts[make\_counts < 10000].index)]  
  
body\_counts = df["Body"].value\_counts()  
df = df[~df["Body"].isin(body\_counts[body\_counts < 5000].index)]  
  
color\_counts = df["Color"].value\_counts()  
df = df[~df["Color"].isin(color\_counts[color\_counts < 5000].index)]  
  
interior\_counts = df["Interior"].value\_counts()  
df = df[~df["Interior"].isin(interior\_counts[interior\_counts < 1000].index)]  
  
state\_counts = df["State"].value\_counts()  
df = df[~df["State"].isin(state\_counts[state\_counts < 1000].index)]  
  
df  
```

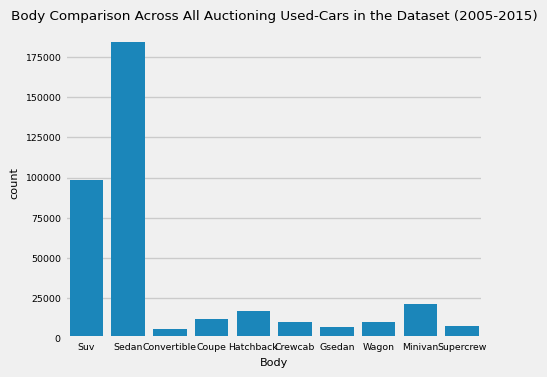
|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5xyktca69fg566472 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 |
| 5xyktca69fg561319 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 |
| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 |
| 1n4al3ap1fn326013 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | CA | 1.0 | 5554.0 | Gray | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15350 | 10900 | 2014-12-30 12:00:00 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| wbafr1c53bc744672 | 2011 | BMW | 5 series | 528i | Sedan | Automatic | FL | 3.9 | 66403.0 | White | Brown | Lauderdale Imports Ltd Bmw Pembrok Pines | 20300 | 22800 | 2015-07-07 06:15:00 |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 |

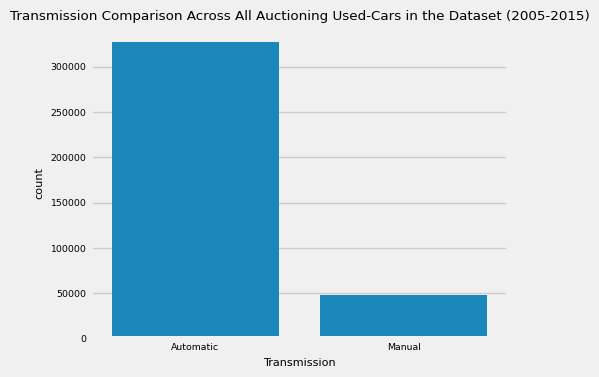
Here, I am trying to offer some visualizations of the cleaned dataset before we pass it over for Machine Learning training and prediction. In this blog post, I wanted to visualize the counts of all of the different types of entries within each descriptive column as a bar graph to show the spread in the graph: Year, Make, Body, Transmission (Type), State (Registered), Color (of Exterior Body), and Interior (Primary Color).

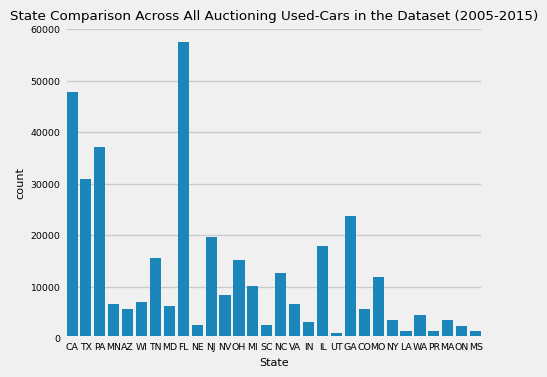
```{python}  
# Create bar graphs for descriptive statistics of the cars, figuring out how  
# many fall into which group within each qualitative cateogry  
def create\_bar\_graphs(attribute: str):  
 sns.countplot(x=attribute, data=df)  
 plt.title(f"{attribute} Comparison Across All Auctioning Used-Cars in the Dataset (2005-2015)")  
 plt.rcParams["font.size"] = 7  
 plt.show()  
  
categorical\_columns = ["Year", "Make", "Body", "Transmission", "State", "Color", "Interior"]  
  
for col in categorical\_columns:  
 create\_bar\_graphs(col)  
```

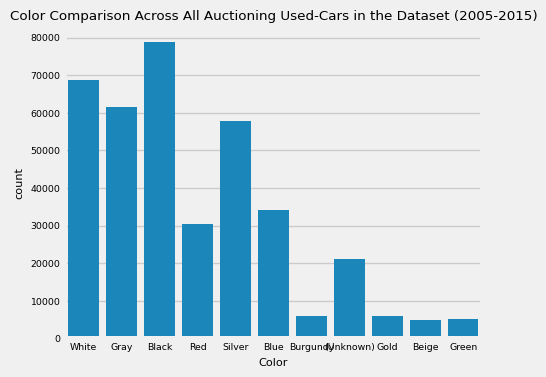


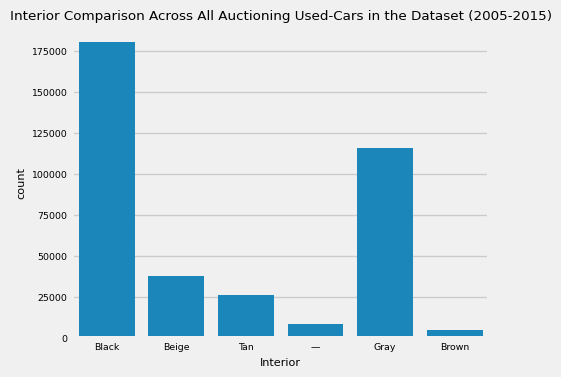












## Machine Learning - Model Training and Evaluation

Great, now we are onto the Machine Learning part of the blog post!

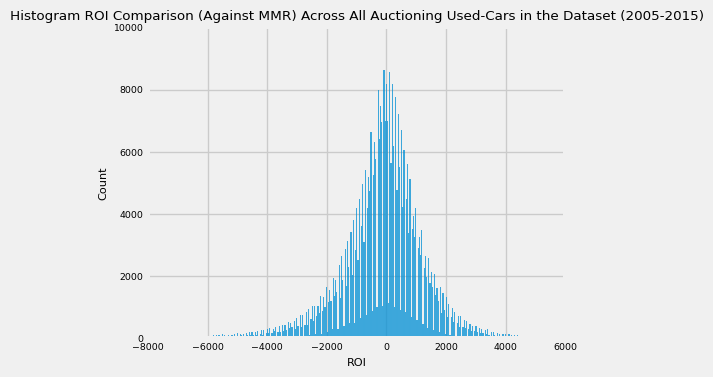
As seen while cleaning the dataset above, this dataset was more used for data science applications. However, as mentioned above, I found a way to convert this into a Machine-Learning related study. Through seeing the profit made by selling the car compared to its market-valued price, determining the return-of-investment (ROI) made on the vehicle introduces the concept of binary classification here. Thus, to account for the ROI calcuation in my dataframe, I created a new column (as shown below) by subtracting the Selling Price columns and the MMR (Manheim Market Report) columns.

```{python}  
# Convert this into a binary classification problem by separating cars based on  
# if each car entry (row) made a profit or not  
  
# First we are calculating the price sold when compared to the average MMR   
# (Manheim Market Report)  
df["ROI"] = df["Selling Price"] - df["MMR"]  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date | ROI |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5xyktca69fg566472 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 | 1000 |
| 5xyktca69fg561319 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 | 700 |
| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 | -1900 |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 | 1000 |
| 1n4al3ap1fn326013 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | CA | 1.0 | 5554.0 | Gray | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15350 | 10900 | 2014-12-30 12:00:00 | -4450 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| wbafr1c53bc744672 | 2011 | BMW | 5 series | 528i | Sedan | Automatic | FL | 3.9 | 66403.0 | White | Brown | Lauderdale Imports Ltd Bmw Pembrok Pines | 20300 | 22800 | 2015-07-07 06:15:00 | 2500 |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 | -2300 |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 | 4200 |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 | -4000 |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 | -2900 |

As I was curious about the range of the ROI calcuation data, I created a histogram to illustrate the ROI spread across all car models and years currently in my working dataset.

```{python}  
# Histogram plot illustrating the ROI across all of the cars  
sns.histplot(df["ROI"])  
plt.rcParams["font.size"] = 7  
plt.title("Histogram ROI Comparison (Against MMR) Across All Auctioning Used-Cars in the Dataset (2005-2015)")  
plt.xlim(-8000, 6000)  
plt.ylim(0, 10000)  
plt.show()  
```



Because many of the Machine Learning algoritm functions can only take in numerical, standardized input, I decided to standardized it using True/False (for now), indiciating whether a profit was made or not. Ultimately, it does not matter what the ROI price was for each car but rather if it made a profit (positive ROI) or loss (negative or 0 ROI) at the moment of the sale. Later, I will convert the True/False values to its binary equivalent, 0 and 1.

```{python}  
# Converting to the binary classification, slowly reordering the ROI column to   
# binary 0 or 1  
# Now: False (failure) and True (Success)  
df["ROI"] = ((df["Selling Price"] - df["MMR"]) > 0)  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date | ROI |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5xyktca69fg566472 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 16639.0 | White | Black | Kia Motors America, Inc | 20500 | 21500 | 2014-12-16 12:30:00 | True |
| 5xyktca69fg561319 | 2015 | Kia | Sorento | LX | Suv | Automatic | CA | 5.0 | 9393.0 | White | Beige | Kia Motors America, Inc | 20800 | 21500 | 2014-12-16 12:30:00 | True |
| wba3c1c51ek116351 | 2014 | BMW | 3 series | 328i SULEV | Sedan | Automatic | CA | 4.5 | 1331.0 | Gray | Black | Financial Services Remarketing (Lease) | 31900 | 30000 | 2015-01-15 04:30:00 | False |
| wba6b2c57ed129731 | 2014 | BMW | 6 series gran coupe | 650i | Sedan | Automatic | CA | 4.3 | 2641.0 | Gray | Black | Financial Services Remarketing (Lease) | 66000 | 67000 | 2014-12-18 12:30:00 | True |
| 1n4al3ap1fn326013 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | CA | 1.0 | 5554.0 | Gray | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15350 | 10900 | 2014-12-30 12:00:00 | False |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| wbafr1c53bc744672 | 2011 | BMW | 5 series | 528i | Sedan | Automatic | FL | 3.9 | 66403.0 | White | Brown | Lauderdale Imports Ltd Bmw Pembrok Pines | 20300 | 22800 | 2015-07-07 06:15:00 | True |
| knalw4d4xf6019304 | 2015 | Kia | K900 | Luxury | Sedan | Manual | IN | 4.5 | 18255.0 | Silver | Black | Avis Corporation | 35300 | 33000 | 2015-07-09 07:00:00 | False |
| 5uxzw0c58cl668465 | 2012 | BMW | X5 | xDrive35d | Suv | Automatic | CA | 4.8 | 50561.0 | Black | Black | Financial Services Remarketing (Lease) | 29800 | 34000 | 2015-07-08 09:30:00 | True |
| 1n4al3ap0fc216050 | 2015 | Nissan | Altima | 2.5 S | Sedan | Automatic | GA | 3.8 | 16658.0 | White | Black | Enterprise Vehicle Exchange / Tra / Rental / T... | 15100 | 11100 | 2015-07-09 06:45:00 | False |
| 1ftfw1et2eke87277 | 2014 | Ford | F-150 | XLT | Supercrew | Automatic | CA | 3.4 | 15008.0 | Gray | Gray | Ford Motor Credit Company,llc Pd | 29600 | 26700 | 2015-05-28 05:30:00 | False |

Once more, before I pass my dataset over to the Machine Learning algorithms, I would like to sort all of the working car entries in my dataframe by all of its important categorical features in a hierarchy for visual reasons using the sort\_values function - Sale Date, Condition, Year, Make, ROI, and Odometer - so that I can have a better organized picture of the final dataframe I will be working with prior to imposing any Machine Learning onto this.

```{python}  
# Sort values in the table in order by column to show a hierarchy of   
# importance between comparable attributes of Auctioning Used-Cars  
# from the 2005-2015 time period  
df.sort\_values(by=["Sale Date", "Condition", "Year", "Make", "ROI", "Odometer"], ascending=[False, False, False, True, False, False], inplace=True)  
df  
```

|  | Year | Make | Model | Trim | Body | Transmission | State | Condition | Odometer | Color | Interior | Seller | MMR | Selling Price | Sale Date | ROI |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1gnfc13007r166874 | 2007 | Chevrolet | Tahoe | LT | Suv | Automatic | FL | 2.3 | 1.0 | White | Black | Autonation Ford Sanford | 10450 | 9100 | 2015-07-21 02:30:00 | False |
| 3gcukrec4eg454516 | 2014 | Chevrolet | Silverado 1500 | LT | Crewcab | Manual | PA | 4.9 | 26294.0 | Red | Black | Enterprise Veh Exchange/rental | 30700 | 29000 | 2015-07-14 06:30:00 | False |
| 1ftfw1ef0dfb68283 | 2013 | Ford | F-150 | XLT | Supercrew | Automatic | MS | 4.4 | 47046.0 | White | Gray | The Hertz Corporation | 24800 | 24600 | 2015-07-14 06:30:00 | False |
| 1gc1kxcg1cf125803 | 2012 | Chevrolet | Silverado 2500hd | LT | Crewcab | Automatic | TX | 4.4 | 89312.0 | Red | Black | Donlen Corporation | 22200 | 22800 | 2015-07-14 06:30:00 | True |
| 1ftfw1ef6dkf58506 | 2013 | Ford | F-150 | XL | Supercrew | Automatic | TX | 4.1 | 52992.0 | White | Gray | Enterprise Fleet Management Exchange | 24200 | 18100 | 2015-07-14 06:30:00 | False |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| kmhfc46f26a137010 | 2006 | Hyundai | Azera | SE | Sedan | Automatic | SC | 2.7 | 130948.0 | White | Beige | Automobile Acceptance Corp | 4575 | 4100 | 2014-01-01 09:15:00 | False |
| 1g1pg5sc0c7199389 | 2012 | Chevrolet | Cruze | 2LT | Sedan | Automatic | SC | 2.5 | 50457.0 | White | Black | The Hertz Corporation | 9750 | 8900 | 2014-01-01 09:15:00 | False |
| 3gnec12z96g177687 | 2006 | Chevrolet | Avalanche | 1500 LS | Crewcab | Automatic | SC | 2.1 | 99247.0 | Black | Gray | Pra Receivables Management Llc | 7500 | 6800 | 2014-01-01 09:15:00 | False |
| 1n4al2ap4cn471701 | 2012 | Nissan | Altima | 2.5 S | Sedan | Automatic | SC | 1.9 | 84325.0 | Blue | Black | South Carolina State Credit Union | 8600 | 7300 | 2014-01-01 09:15:00 | False |
| 2b3ka43r48h231886 | 2008 | Dodge | Charger | Base | Sedan | Automatic | SC | 1.9 | 154031.0 | Silver | Black | South Carolina State Credit Union | 3950 | 3800 | 2014-01-01 09:15:00 | False |

With all of the entries sorted into its final positions in the dataframe, I found no need for certain categorical columns to be considered in the Machine Learning algorithms: Seller, MMR, Selling Price, Trim, State, Model, and Sale Date. Thus, I dropped them from my working dataframe to consolidate the dataset to those columns that I found relevant for car entry evaluation.

```{python}  
# Drop these purely categorical columns (not needed in Machine Learning algorithms  
# which require only numerical input)  
df.drop(["Seller", "MMR", "Selling Price",   
 "Trim", "State", "Model", "Sale Date"], axis=1, inplace=True)  
df  
```

|  | Year | Make | Body | Transmission | Condition | Odometer | Color | Interior | ROI |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |
| 1gnfc13007r166874 | 2007 | Chevrolet | Suv | Automatic | 2.3 | 1.0 | White | Black | False |
| 3gcukrec4eg454516 | 2014 | Chevrolet | Crewcab | Manual | 4.9 | 26294.0 | Red | Black | False |
| 1ftfw1ef0dfb68283 | 2013 | Ford | Supercrew | Automatic | 4.4 | 47046.0 | White | Gray | False |
| 1gc1kxcg1cf125803 | 2012 | Chevrolet | Crewcab | Automatic | 4.4 | 89312.0 | Red | Black | True |
| 1ftfw1ef6dkf58506 | 2013 | Ford | Supercrew | Automatic | 4.1 | 52992.0 | White | Gray | False |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| kmhfc46f26a137010 | 2006 | Hyundai | Sedan | Automatic | 2.7 | 130948.0 | White | Beige | False |
| 1g1pg5sc0c7199389 | 2012 | Chevrolet | Sedan | Automatic | 2.5 | 50457.0 | White | Black | False |
| 3gnec12z96g177687 | 2006 | Chevrolet | Crewcab | Automatic | 2.1 | 99247.0 | Black | Gray | False |
| 1n4al2ap4cn471701 | 2012 | Nissan | Sedan | Automatic | 1.9 | 84325.0 | Blue | Black | False |
| 2b3ka43r48h231886 | 2008 | Dodge | Sedan | Automatic | 1.9 | 154031.0 | Silver | Black | False |

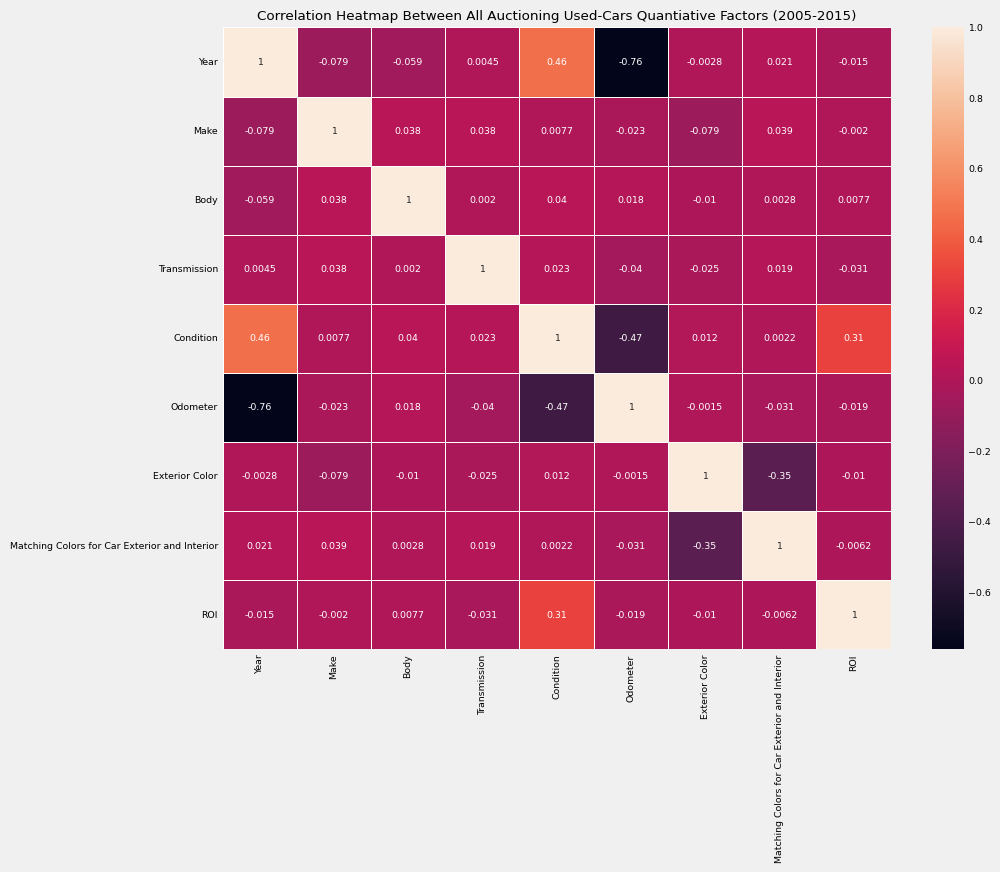
As described before, the Machine Learning algoritm functions can only take in numerical, standardized input, so I decided to standardized the all of the rest of the categorical columns used in the evaluation of these used-car entries - ROI, Transmission, Exterior Color, Matching Colors for Car Exterior and Interior, Make, and Body - to numerical inputs using standard index mapping assignment in Python.

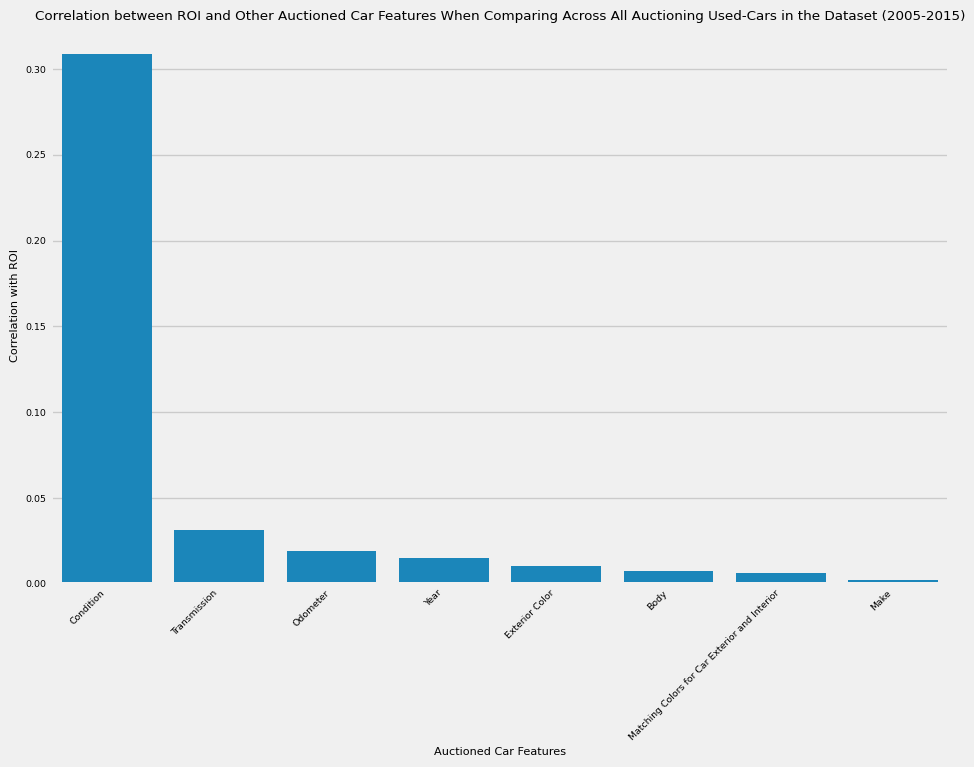
```{python}  
# Convert all necessary columns to an associated numerical value so that  
# they may be accepted as quantiative input to train the Machine Learning model  
df = df.rename(columns={"Color": "Exterior Color", "Interior": "Matching Colors for Car Exterior and Interior"})  
df["Matching Colors for Car Exterior and Interior"] = (df["Matching Colors for Car Exterior and Interior"] == df["Exterior Color"])  
  
df["ROI"] = df["ROI"].map({True: 1, False: 0}).astype(int)  
df["Transmission"] = df["Transmission"].map({"Automatic": 0, "Manual": 1}).astype(int)  
df["Matching Colors for Car Exterior and Interior"] = df["Matching Colors for Car Exterior and Interior"].map({True: 1, False: 0}).astype(int)  
df["Exterior Color"] = df["Exterior Color"].map({"Black": 0, "White": 1, "Gray": 2, "Silver": 3, "Blue": 4, "Red": 5, "Gold": 6, "Burgundy": 7, "Beige": 8, "Green": 9, "(Unknown)": 10}).astype(int)  
df["Make"] = df["Make"].map({"Ford": 0, "Nissan": 1, "Chevrolet": 2, "Toyota": 3, "Dodge": 4, "Honda": 5, "Hyundai": 6, "BMW": 7, "Kia": 8, "Chrysler": 9, "M-Benz": 10, "Jeep": 11, "Infiniti": 12,   
 "VW": 13, "Lexus": 14}).astype(int)  
df["Body"] = df["Body"].map({"Sedan": 0, "Suv": 1, "Minivan": 2, "Hatchback": 3, "Coupe": 4, "Crewcab": 5, "Wagon": 6, "Supercrew": 7, "Convertible": 8, "Gsedan": 9}).astype(int)  
df  
```

|  | Year | Make | Body | Transmission | Condition | Odometer | Exterior Color | Matching Colors for Car Exterior and Interior | ROI |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vin |  |  |  |  |  |  |  |  |  |
| 1gnfc13007r166874 | 2007 | 2 | 1 | 0 | 2.3 | 1.0 | 1 | 0 | 0 |
| 3gcukrec4eg454516 | 2014 | 2 | 5 | 1 | 4.9 | 26294.0 | 5 | 0 | 0 |
| 1ftfw1ef0dfb68283 | 2013 | 0 | 7 | 0 | 4.4 | 47046.0 | 1 | 0 | 0 |
| 1gc1kxcg1cf125803 | 2012 | 2 | 5 | 0 | 4.4 | 89312.0 | 5 | 0 | 1 |
| 1ftfw1ef6dkf58506 | 2013 | 0 | 7 | 0 | 4.1 | 52992.0 | 1 | 0 | 0 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| kmhfc46f26a137010 | 2006 | 6 | 0 | 0 | 2.7 | 130948.0 | 1 | 0 | 0 |
| 1g1pg5sc0c7199389 | 2012 | 2 | 0 | 0 | 2.5 | 50457.0 | 1 | 0 | 0 |
| 3gnec12z96g177687 | 2006 | 2 | 5 | 0 | 2.1 | 99247.0 | 0 | 0 | 0 |
| 1n4al2ap4cn471701 | 2012 | 1 | 0 | 0 | 1.9 | 84325.0 | 4 | 0 | 0 |
| 2b3ka43r48h231886 | 2008 | 4 | 0 | 0 | 1.9 | 154031.0 | 3 | 0 | 0 |

As all of the data in the working dataframe are now numerical, I wanted to preliminary-wise see the quantifiable correlation between the ROI columns and the rest in the dataset. Thus, using the corr function for dataframes with the ROI column, I created a heatmap and bar-graph visualizing the constrast between each car entries’ attribute columns and its ROI value.

```{python}  
# Correlation heatmap to quantify relationships between auctioning used-car  
# attributes  
plt.figure(figsize=(10, 8))  
sns.heatmap(df.corr(), annot=True, linewidths=0.5)  
plt.title("Correlation Heatmap Between All Auctioning Used-Cars Quantiative Factors (2005-2015)")  
plt.show()  
  
# Correlation bar graph between ROI and all other auctioning used-car  
# attributes  
target\_corr = df.corr()["ROI"].abs().sort\_values(ascending=False)  
plt.figure(figsize=(10, 8))  
sns.barplot(x=target\_corr.index[1:], y=target\_corr.values[1:])  
plt.xticks(rotation=45, ha="right")  
plt.xlabel("Auctioned Car Features")  
plt.ylabel("Correlation with ROI")  
plt.title("Correlation between ROI and Other Auctioned Car Features When Comparing Across All Auctioning Used-Cars in the Dataset (2005-2015)")  
plt.tight\_layout()  
plt.show()  
```





Since the dataframe is now properly cleaned, sorted, and integer-mapped by this point, I had split the respective dataframe into the train and test datasets for the Machine Learning model with 80% going to the training dataset and the last 20% going to the test dataset. Fortunately, because order of the data sequentially does not matter here, I was able to utilize the train\_test\_split function for shuffling and randomization, making the future-generated Machine Learning model more unpredictable but also more objective in its returned model results.

Note that here I also used a Pipeline object from the scikit-learn package as well as the MinMaxScaler and the StandardScaler classes. On on hand, the MinMaxScaler class is useful for scaling columns to a specific range, usually between [0, 1], to maintain consistency. On the other hand, the StandardScaler class is useful for apply Z-score normaization/transformation on the data to avoid sensivite-prone Machine Learning algorithms which require appropriate scaling of the features within its trained dataset. As I learned from online, this Pipeline object is necesary to ensure appropriate preprocessing just before the dataset is passed to the Machine Learning model for training and later evaluation.

```{python}  
# Configuring the Machine Learning Tensorflow Model by placing all other columns into the x  
# axis and ROI column into the y-axis  
X = df.drop(["ROI"], axis=1)  
y = df["ROI"]  
  
print("X Shape:", X.shape)  
print("Y Shape:", y.shape)  
  
pipeline = Pipeline([  
 ("min\_max\_scaler", MinMaxScaler()),  
 ("std\_scaler", StandardScaler())  
])  
  
X\_train, X\_test, y\_train, y\_test = train\_test\_split(X, y, test\_size=0.2, shuffle=True, random\_state=1)  
X\_train\_copy = X\_train.copy()  
X\_train = pipeline.fit\_transform(X\_train)  
X\_test = pipeline.transform(X\_test)  
```

X Shape: (375113, 8)  
Y Shape: (375113,)

Whenever the Machine Learning model is fitted, it would be a good time to evaluate the effectiveness of my model. Thus, I will calculate metrics (as shown below) such as Precision Score, ROC-AUC (Receiver Operating Characteristic (Curve) - Area Under the Curve) Score, Precision Score, F1 Score, Recall Score, and the Confusion Matrix. Thus, in the following code snippet, I have written a function called print\_score to print out these statistics as well as a corresponding visualization of the confusion matrix. This function will be invoked after each type of classification model has been discussed to evaluate each one’s effectiveness objectively.

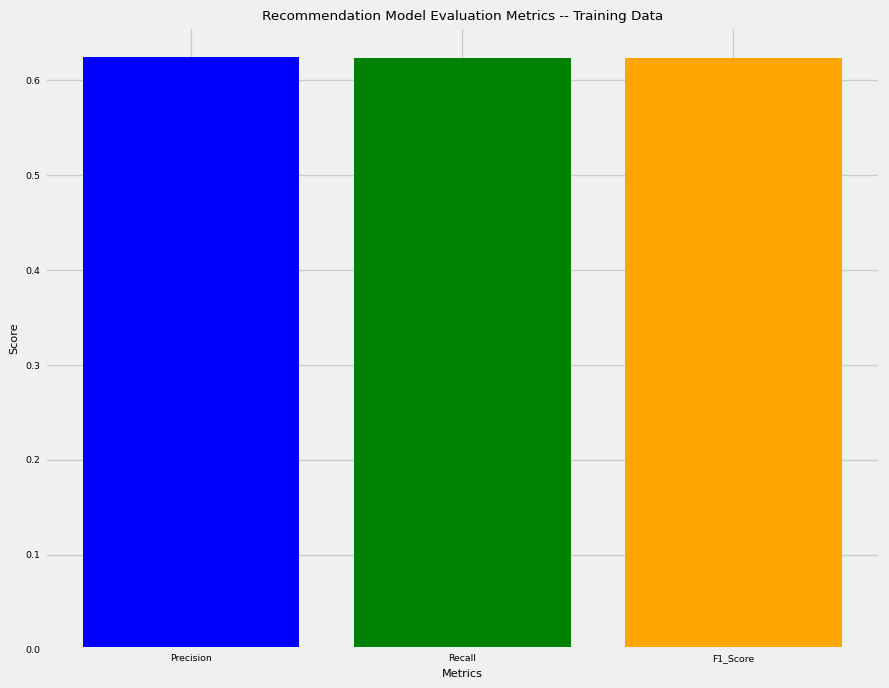
```{python}  
def print\_score(model, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=True):  
 if train == True:  
 y\_pred = model.predict(X\_train)  
 clf\_report = pd.DataFrame(classification\_report(y\_true=y\_train, y\_pred=y\_pred, output\_dict=True, zero\_division=0))  
   
 # Compute and output statistics for Precision, Accuracy, and ROC AUC Scores as well as the Classifcation Report  
 print("Train Result:\n================================================")  
 print(f"Accuracy Score: {accuracy\_score(y\_train, y\_pred) \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"ROC AUC Score: {roc\_auc\_score(y\_train, y\_train\_prob) \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"CLASSIFICATION REPORT:\n{clf\_report}")  
   
 # Calculate and output Precision, Recall, F1-Score, and Confusion Matrix  
 precision, recall, f1\_score = (0, 0, 0)  
 precision, recall, f1\_score, \_ = precision\_recall\_fscore\_support(y\_true=y\_train, y\_pred=y\_pred, average='binary')  
 model\_performance\_metrics: [str] = ["Precision", "Recall", "F1\_Score"]  
 model\_performance\_metrics\_values: [float] = [precision, recall, f1\_score]  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Precision Score: {precision \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Recall Score: {recall \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"F1 Score: {f1\_score \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Confusion Matrix:\n{confusion\_matrix(y\_train, y\_pred)}")   
  
 plt.figure(figsize=(10, 8))  
 plt.bar(model\_performance\_metrics, model\_performance\_metrics\_values, color=["blue", "green", "orange"])  
 plt.xlabel("Metrics")  
 plt.ylabel("Score")  
 plt.title("Recommendation Model Evaluation Metrics -- Training Data")  
 plt.show()  
   
 plt.figure(figsize=(10, 8))  
 sns.heatmap(confusion\_matrix(y\_train, y\_pred), annot=True, fmt='d', cmap='Blues')  
 plt.xlabel("Predicted Label")  
 plt.ylabel("True Label")  
 plt.title("Confusion Matrix for Training Data")  
 plt.show()  
   
 elif train == False:  
 y\_pred = model.predict(X\_test)  
 clf\_report = pd.DataFrame(classification\_report(y\_true=y\_test, y\_pred=y\_pred, output\_dict=True, zero\_division=0))  
   
 # Compute and output statistics for Precision, Accuracy, and ROC AUC Scores as well as the Classifcation Report  
 print("Test Result:\n================================================")   
 print(f"Accuracy Score: {accuracy\_score(y\_test, y\_pred) \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"ROC AUC Score: {roc\_auc\_score(y\_test, y\_test\_prob) \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"CLASSIFICATION REPORT:\n{clf\_report}")  
   
 # Calculate and output Precision, Recall, F1-Score, and Confusion Matrix  
 precision, recall, f1\_score = (0, 0, 0)  
 precision, recall, f1\_score, \_ = precision\_recall\_fscore\_support(y\_true=y\_test, y\_pred=y\_pred, average='binary')  
 model\_performance\_metrics: [str] = ["Precision", "Recall", "F1\_Score"]  
 model\_performance\_metrics\_values: [float] = [precision, recall, f1\_score]  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Precision Score: {precision \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Recall Score: {recall \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"F1 Score: {f1\_score \* 100:.2f}%")  
 print("\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_")  
 print(f"Confusion Matrix:\n{confusion\_matrix(y\_test, y\_pred)}")   
  
 plt.figure(figsize=(10, 8))  
 plt.bar(model\_performance\_metrics, model\_performance\_metrics\_values, color=["blue", "green", "orange"])  
 plt.xlabel("Metrics")  
 plt.ylabel("Score")  
 plt.title("Recommendation Model Evaluation Metrics -- Testing Data")  
 plt.show()   
   
 plt.figure(figsize=(10, 8))  
 sns.heatmap(confusion\_matrix(y\_test, y\_pred), annot=True, fmt='d', cmap='Blues')  
 plt.xlabel("Predicted Label")  
 plt.ylabel("True Label")  
 plt.title("Confusion Matrix for Testing Data")  
 plt.show()  
```

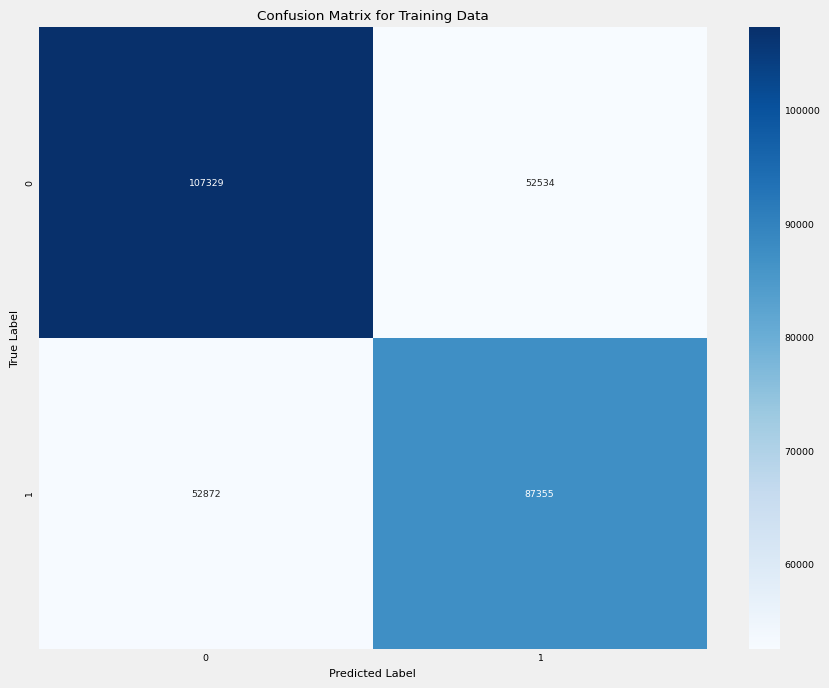
Now, we are finally at the Machine Learning classification portion. To reinforce my understanding of the different methodologies covered at the beginning of this course with regards to different ways of doing Machine-Learing classification, I am going to constrast all four of the main classification methods covered in this course: LogisticRegression, KNeighborsClassifier, RandomForestClassifier, and the DecisionTreeClassifier, comparing all of them against all of the following metrics evaluated in the print\_score function to see which method is the most representative and encompassing of the most-accurately depicting my working dataset of Auctioned Used-Cars.

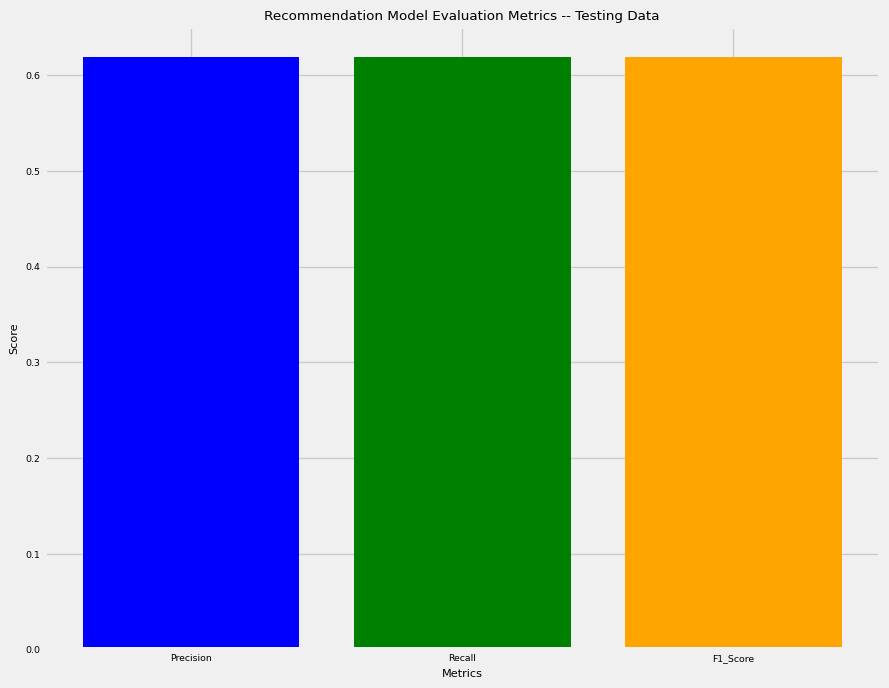
First, I analyzed the LogisticRegression Classification algorithm by fitting, estimating the probability of the sample for each class in the model using the predict\_proba function, and printing out the appropriate metrics and visualization of the confusion matrix using the print\_score helper function created earlier in the code snippets above.

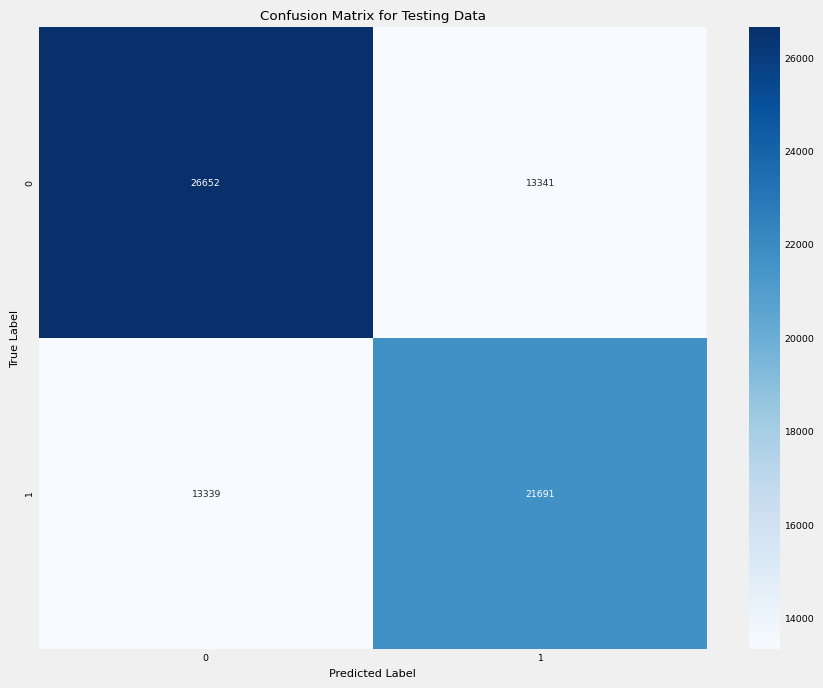
```{python}  
# Utilize the X\_train and X\_test Datasets to apply it towards LogisticRegression  
log\_reg = LogisticRegression(random\_state=42)  
log\_reg.fit(X\_train, y\_train)  
y\_train\_prob = log\_reg.predict\_proba(X\_train)[:, 1]  
y\_test\_prob = log\_reg.predict\_proba(X\_test)[:, 1]  
  
print\_score(log\_reg, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=True)  
print\_score(log\_reg, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=False)  
```

Train Result:  
================================================  
Accuracy Score: 64.88%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 70.70%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg \  
precision 0.669965 0.624459 0.648752 0.647212   
recall 0.671381 0.622954 0.648752 0.647168   
f1-score 0.670672 0.623706 0.648752 0.647189   
support 159863.000000 140227.000000 0.648752 300090.000000   
  
 weighted avg   
precision 0.648701   
recall 0.648752   
f1-score 0.648726   
support 300090.000000   
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 62.45%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 62.30%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 62.37%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[107329 52534]  
 [ 52872 87355]]  
Test Result:  
================================================  
Accuracy Score: 64.44%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 70.35%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg weighted avg  
precision 0.666450 0.619177 0.644376 0.642813 0.644377  
recall 0.666417 0.619212 0.644376 0.642814 0.644376  
f1-score 0.666433 0.619194 0.644376 0.642814 0.644376  
support 39993.000000 35030.000000 0.644376 75023.000000 75023.000000  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 61.92%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 61.92%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 61.92%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[26652 13341]  
 [13339 21691]]





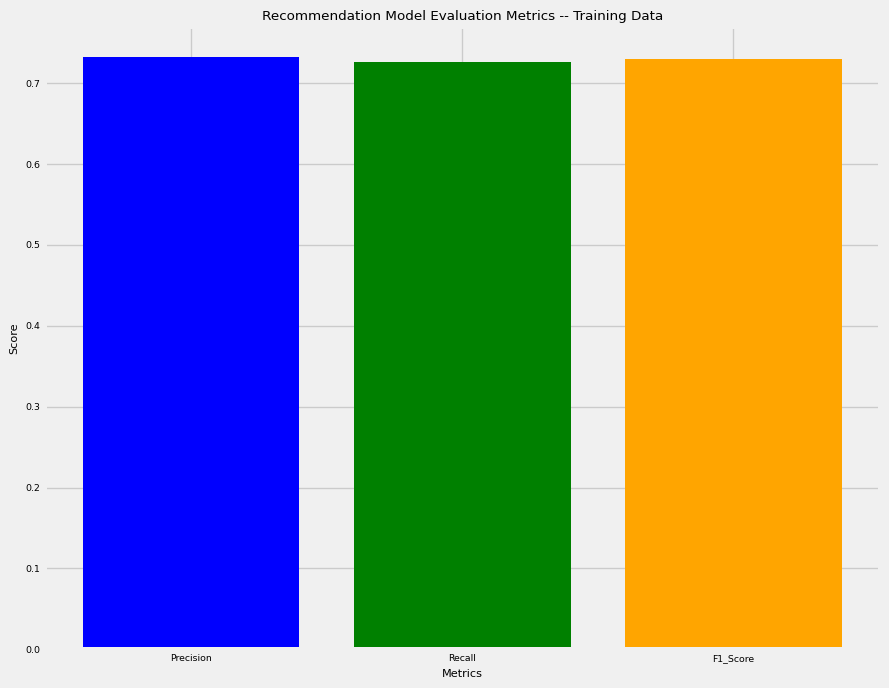


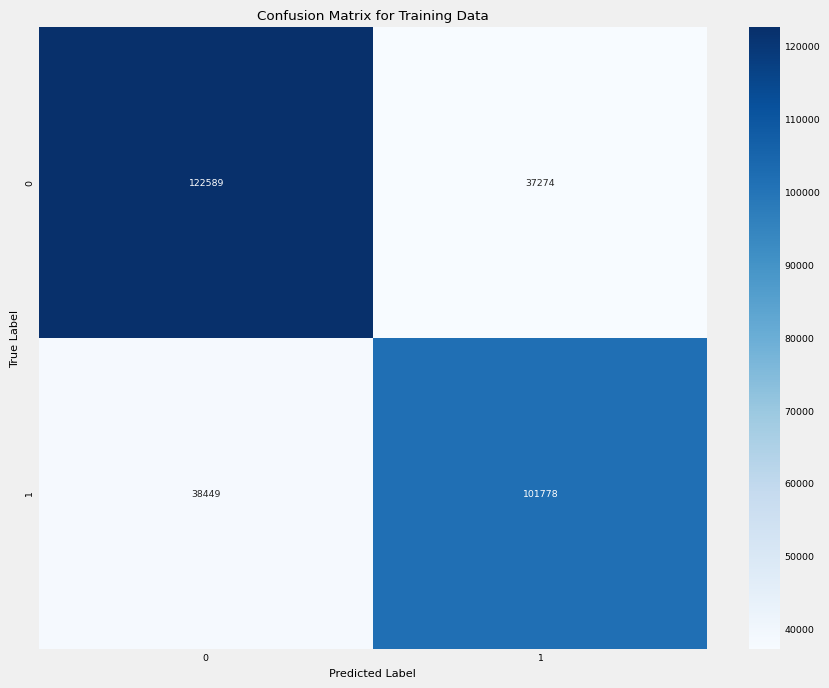


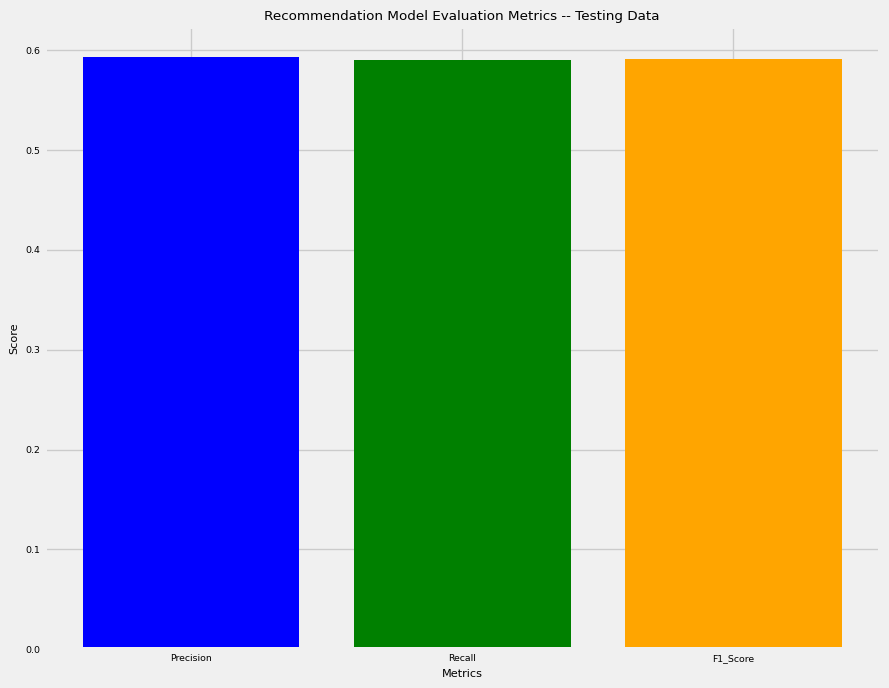
Second, I analyzed the KNeighborsClassifier Classification algorithm by fitting, estimating the probability of the sample for each class in the model using the predict\_proba function, and printing out the appropriate metrics and visualization of the confusion matrix using the print\_score helper function created earlier in the code snippets above.

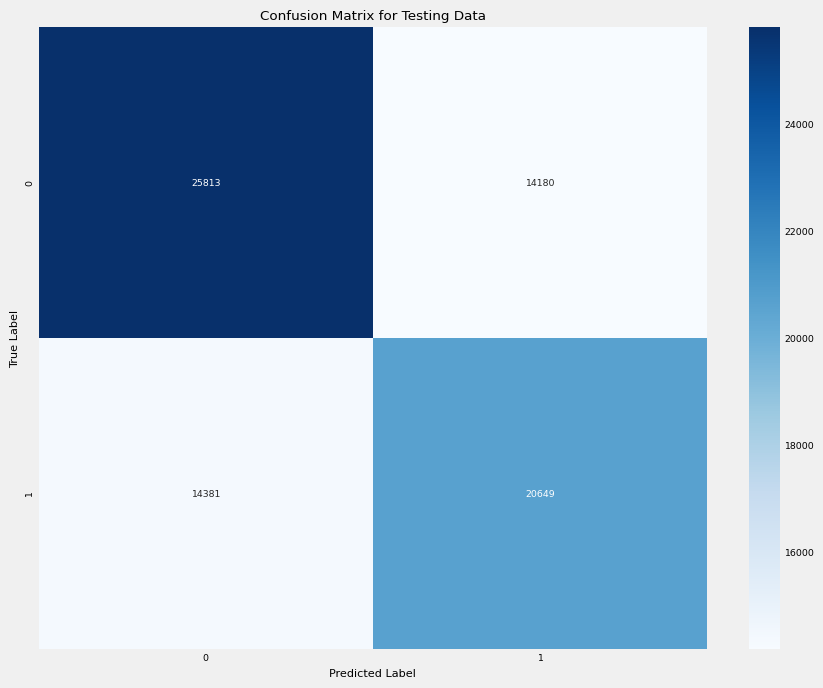
```{python}  
# Utilize the X\_train and X\_test Datasets to apply it towards KNeighborsClassifier  
knn\_classifier = KNeighborsClassifier()  
knn\_classifier.fit(X\_train, y\_train)  
y\_train\_prob = knn\_classifier.predict\_proba(X\_train)[:, 1]  
y\_test\_prob = knn\_classifier.predict\_proba(X\_test)[:, 1]  
  
print\_score(knn\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=True)  
print\_score(knn\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=False)  
```

Train Result:  
================================================  
Accuracy Score: 74.77%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 82.71%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg \  
precision 0.761243 0.731942 0.747666 0.746592   
recall 0.766838 0.725809 0.747666 0.746323   
f1-score 0.764030 0.728863 0.747666 0.746446   
support 159863.000000 140227.000000 0.747666 300090.000000   
  
 weighted avg   
precision 0.747551   
recall 0.747666   
f1-score 0.747597   
support 300090.000000   
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 73.19%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 72.58%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 72.89%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[122589 37274]  
 [ 38449 101778]]  
Test Result:  
================================================  
Accuracy Score: 61.93%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 65.97%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg weighted avg  
precision 0.642210 0.592868 0.619303 0.617539 0.619171  
recall 0.645438 0.589466 0.619303 0.617452 0.619303  
f1-score 0.643820 0.591162 0.619303 0.617491 0.619233  
support 39993.000000 35030.000000 0.619303 75023.000000 75023.000000  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 59.29%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 58.95%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 59.12%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[25813 14180]  
 [14381 20649]]





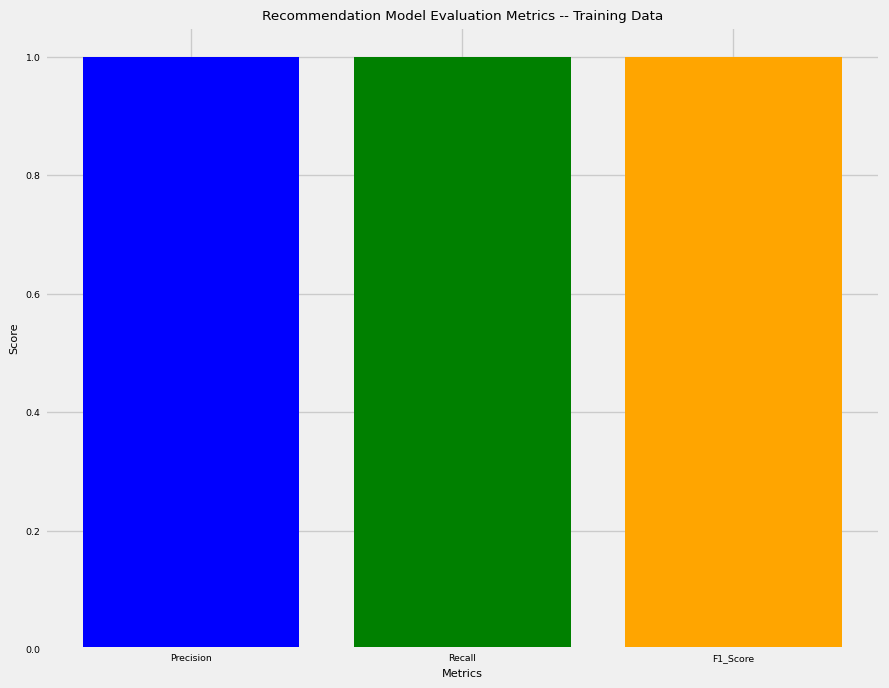


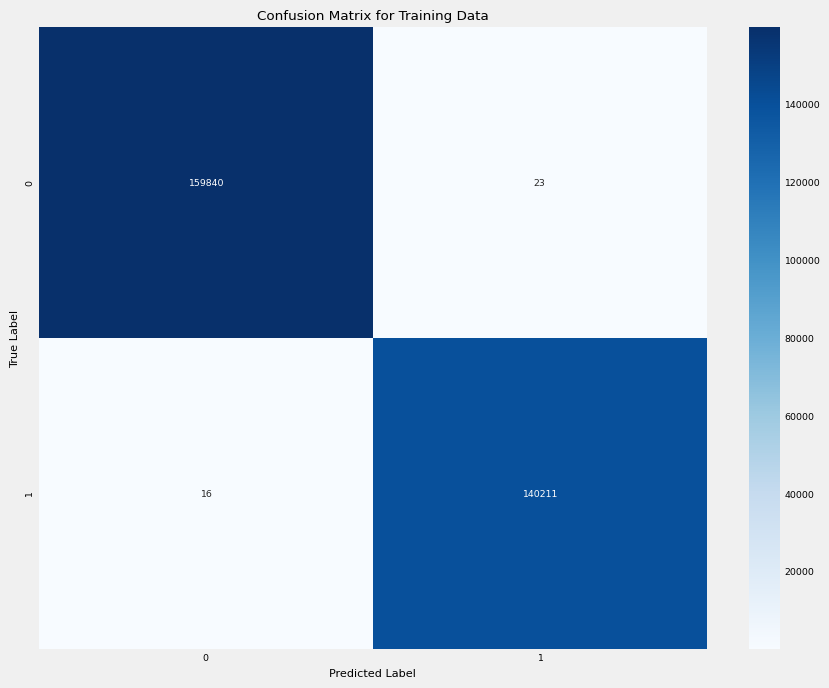


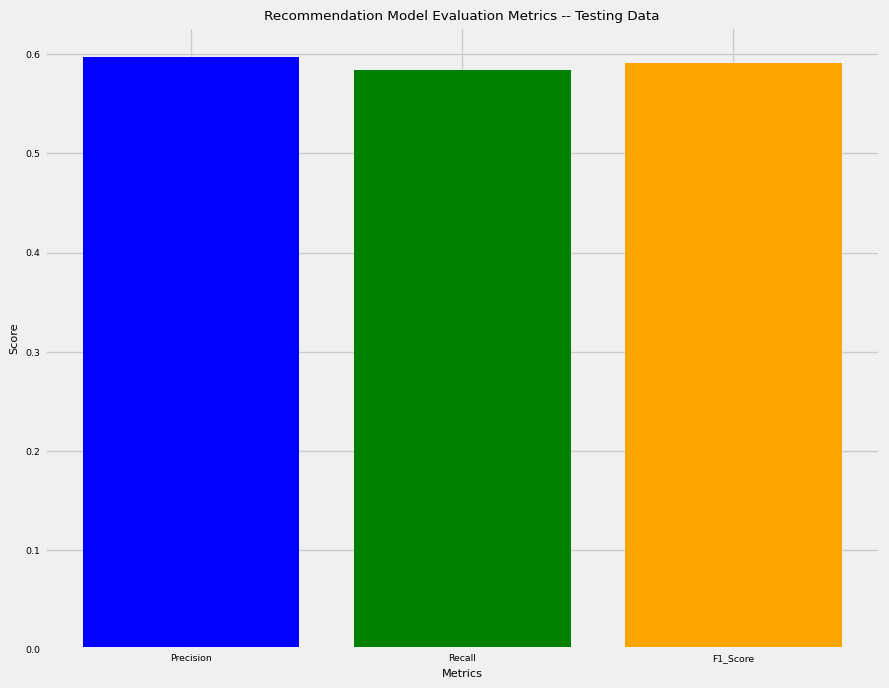
Third, I analyzed the RandomForestClassifier Classification algorithm by fitting, estimating the probability of the sample for each class in the model using the predict\_proba function, and printing out the appropriate metrics and visualization of the confusion matrix using the print\_score helper function created earlier in the code snippets above.

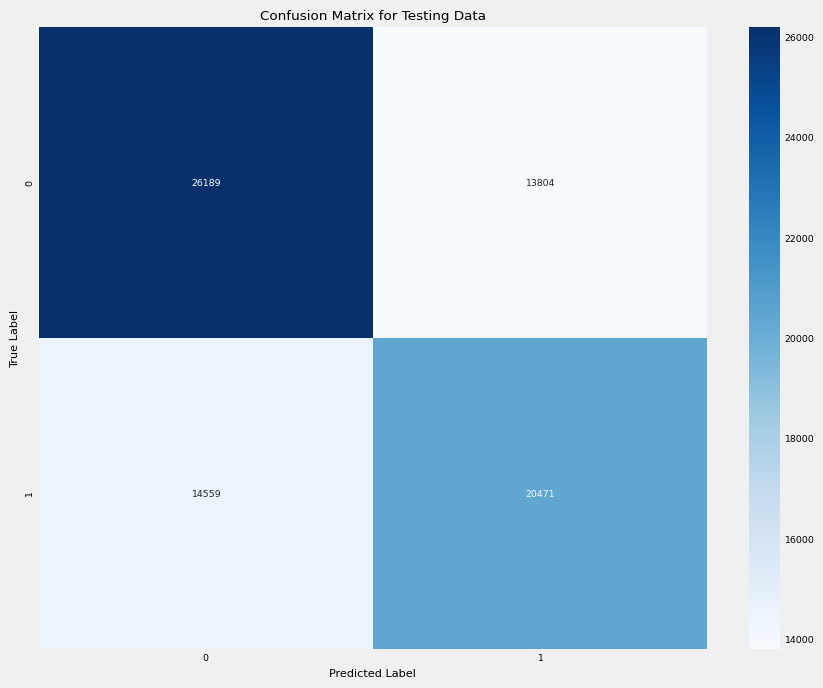
```{python}  
# Utilize the X\_train and X\_test Datasets to apply it towards RandomForestClassifier  
rf\_classifier = RandomForestClassifier(n\_estimators= 100, random\_state=42)  
rf\_classifier.fit(X\_train, y\_train)  
y\_train\_prob = rf\_classifier.predict\_proba(X\_train)[:, 1]  
y\_test\_prob = rf\_classifier.predict\_proba(X\_test)[:, 1]  
  
print\_score(rf\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=True)  
print\_score(rf\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=False)  
```

Train Result:  
================================================  
Accuracy Score: 99.99%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 100.00%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg weighted avg  
precision 0.999900 0.999836 0.99987 0.999868 0.99987  
recall 0.999856 0.999886 0.99987 0.999871 0.99987  
f1-score 0.999878 0.999861 0.99987 0.999869 0.99987  
support 159863.000000 140227.000000 0.99987 300090.000000 300090.00000  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 99.98%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 99.99%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 99.99%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[159840 23]  
 [ 16 140211]]  
Test Result:  
================================================  
Accuracy Score: 62.19%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 67.23%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg weighted avg  
precision 0.642706 0.597257 0.621943 0.619982 0.621485  
recall 0.654840 0.584385 0.621943 0.619612 0.621943  
f1-score 0.648716 0.590751 0.621943 0.619734 0.621651  
support 39993.000000 35030.000000 0.621943 75023.000000 75023.000000  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 59.73%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 58.44%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 59.08%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[26189 13804]  
 [14559 20471]]



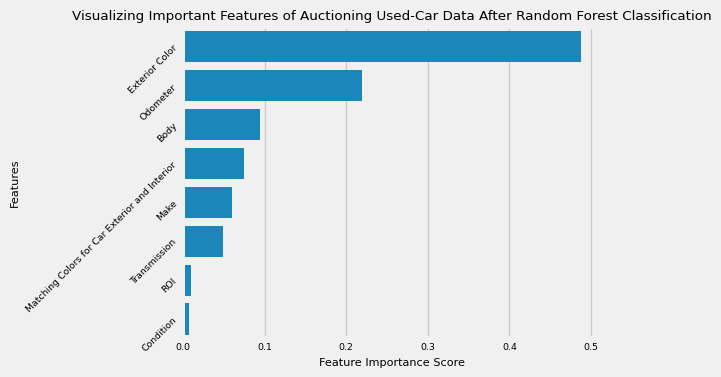






For the Random-Forest Classification, I wanted to create an additional visualization seeing what categorical columns were most correlated in predicting the ROI column. Thus, I made a bar plot to illustrate and map each categorical relationship’s correlation as shown below.

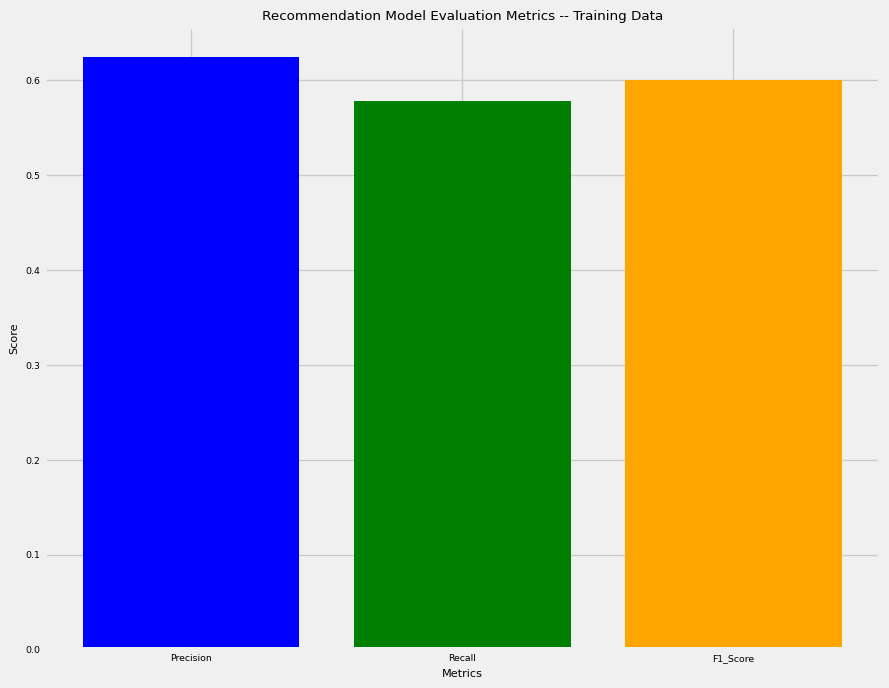
```{python}  
# Creates a visualization for the Random-Forest Classifier data  
rf\_visualization = pd.Series(rf\_classifier.feature\_importances\_, index=df.columns.tolist()[1:]).sort\_values(ascending=False)  
sns.barplot(x=rf\_visualization, y=rf\_visualization.index)  
plt.xlabel("Feature Importance Score")  
plt.yticks(rotation=45, ha="right")  
plt.ylabel("Features")  
plt.title("Visualizing Important Features of Auctioning Used-Car Data After Random Forest Classification")  
plt.show()  
```

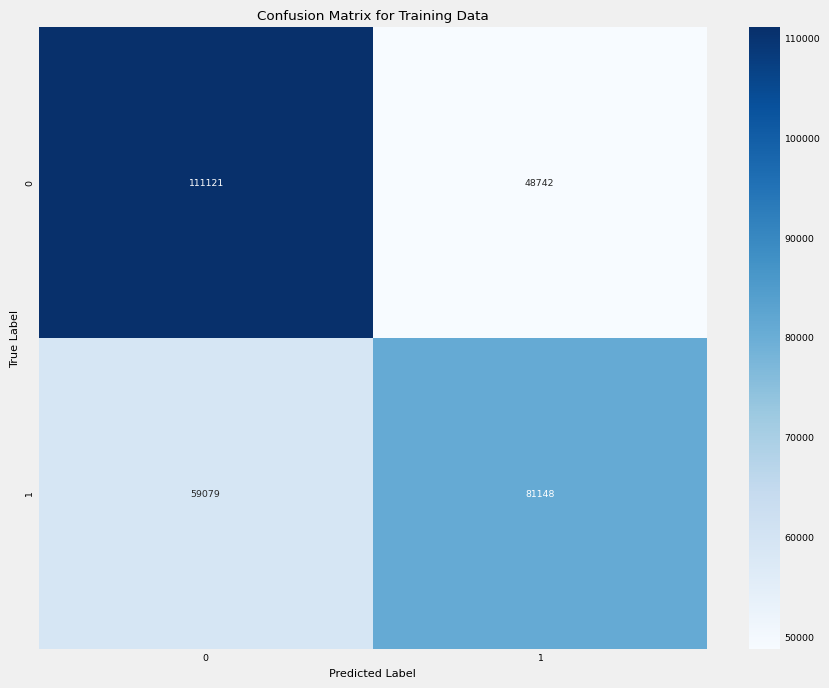


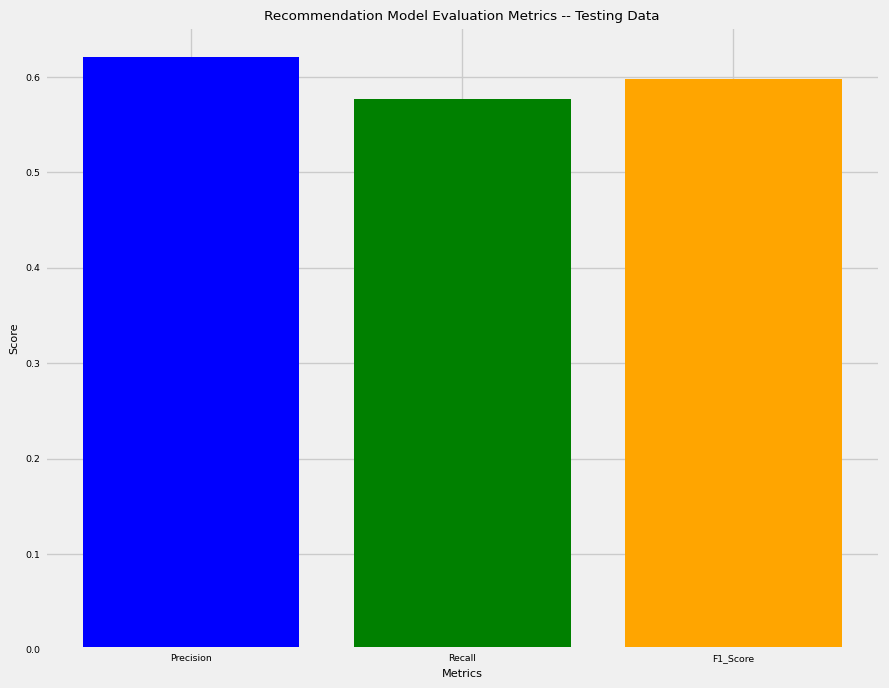
Lastly, I analyzed the DecisionTreeClassifier Classification algorithm by fitting, estimating the probability of the sample for each class in the model using the predict\_proba function, and printing out the appropriate metrics and visualization of the confusion matrix using the print\_score helper function created earlier in the code snippets above.

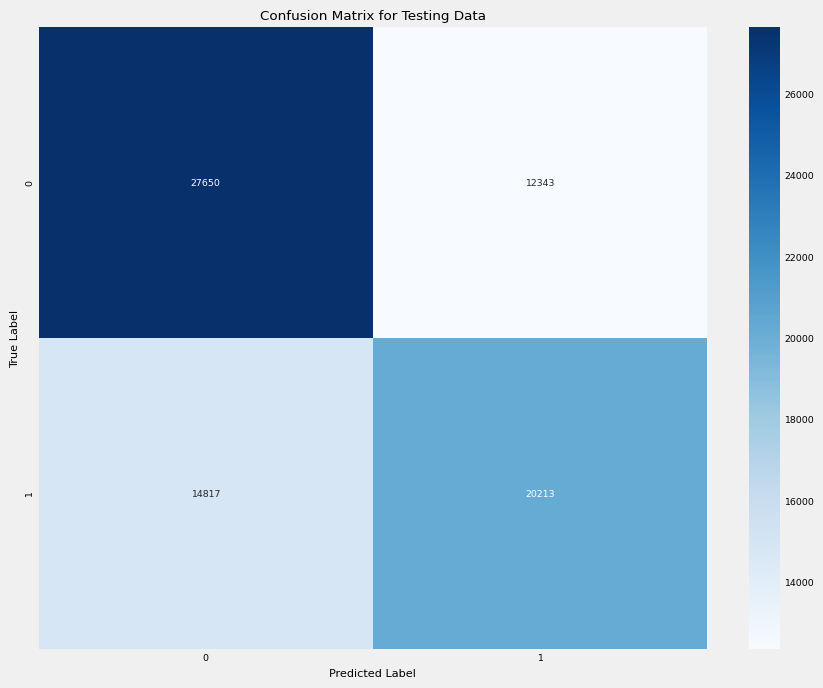
```{python}  
# Utilize the X\_train and X\_test Datasets to apply it towards DecisionTreeClassifier  
dt\_classifier = DecisionTreeClassifier(max\_depth=3, random\_state=42)  
dt\_classifier.fit(X\_train, y\_train)  
y\_train\_prob = dt\_classifier.predict\_proba(X\_train)[:, 1]  
y\_test\_prob = dt\_classifier.predict\_proba(X\_test)[:, 1]  
  
print\_score(dt\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=True)  
print\_score(dt\_classifier, X\_train, y\_train, X\_test, y\_test, y\_train\_prob, y\_test\_prob, train=False)  
```

Train Result:  
================================================  
Accuracy Score: 64.07%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 68.89%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg \  
precision 0.652885 0.624744 0.640704 0.638814   
recall 0.695101 0.578690 0.640704 0.636896   
f1-score 0.673332 0.600836 0.640704 0.637084   
support 159863.000000 140227.000000 0.640704 300090.000000   
  
 weighted avg   
precision 0.639735   
recall 0.640704   
f1-score 0.639456   
support 300090.000000   
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 62.47%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 57.87%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 60.08%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[111121 48742]  
 [ 59079 81148]]  
Test Result:  
================================================  
Accuracy Score: 63.80%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
ROC AUC Score: 68.63%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
CLASSIFICATION REPORT:  
 0 1 accuracy macro avg weighted avg  
precision 0.651094 0.620869 0.637978 0.635981 0.636981  
recall 0.691371 0.577020 0.637978 0.634195 0.637978  
f1-score 0.670628 0.598142 0.637978 0.634385 0.636783  
support 39993.000000 35030.000000 0.637978 75023.000000 75023.000000  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Precision Score: 62.09%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Recall Score: 57.70%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
F1 Score: 59.81%  
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Confusion Matrix:  
[[27650 12343]  
 [14817 20213]]





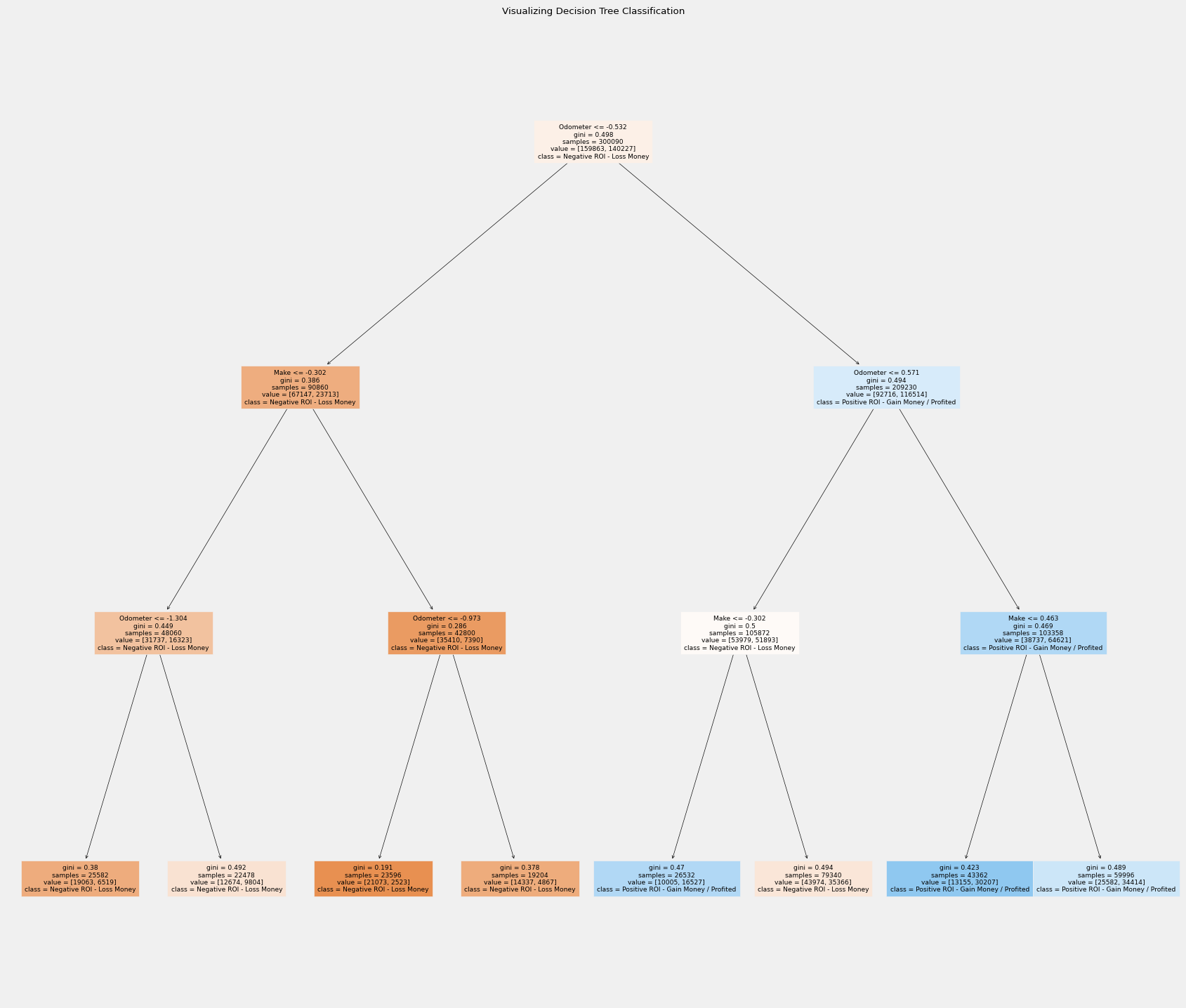




For the Random-Forest Classification, I wanted to create an additional visualization seeing what categorical columns were most correlated in predicting the ROI column. Thus, I made a bar plot to illustrate and map each categorical relationship’s correlation as shown below.

Similar to the Random-Forest Classification, I wanted to create an additional visualization to illustrate a portion of the Decision-Tree using the plot\_tree function as shown below.

```{python}  
# Creates a visualization for the Decision-Tree Classifier data  
plt.figure(figsize=(20, 18))  
sk.tree.plot\_tree(dt\_classifier, feature\_names=df.columns.tolist()[1:], filled=True,   
 class\_names=["Negative ROI - Loss Money", "Positive ROI - Gain Money / Profited"])  
plt.title("Visualizing Decision Tree Classification")  
plt.show()  
```



## Conclusions

* Based on the four methods of classification invoked here in this blog post, the best classification predictor for this problem out of all of the methods is the LogisticRegression Classifier with the highest accuracy score of 64.44% as well as the highest average and consistency of all of the classifier algorithms used here with across the board scoring 61.92%.
* After reviewing the heatmap called Correlation Heatmap Between All Aunctioning Used-Cars Quantitative Fcctors (2005-2015) and the bar graph called Correlation between ROI and Other Auctioned Car Features When Comparing Across All Auctioning Used-Cars in the Dataset (2005-2015) in the Machine Learning - Model Training and Evaluation section of this blog post, I was surprised to see that the Condition qualitative column most correlated with the ROI computed column (through the subtraction of the Selling Price and the MMR (Manheim Market Report) columns) with about approximately 30% correlation, higher than the 2nd-most correlated column - Transmission - by far at approximately 2.5% correlation. In my opinion, I feel that this could be justified due to the fact that most younger-car buyers prefer a nice, asthetic interior and exterior as a primary selling-point considering to buy a used-car. Most people would take the general assumption that if the used-car to consider buying does not look at initial inspection, most prospective car-buyers would not invest any time further in looking into the performance specifics of the vehicle. This specific pattern could follow when investigating into the Machine Learning section that the RandomForestClassifier that the Exterior Color played a significant factor in this classification algorithm. However, this inference could be ultimately inconclusive due its described randomness.
* With careful experimentation in both the Data Preprocessing - Cleaning and Analytics and Machine Learning - Model Training and Evaluation sections of this blog post, it is of my opinion that the best factor that impacts ROI (and indirectly the classification of Used-Cars by human users) would be the Condition of the vehicle in-question at the time of sale.
* Ultimately, I learned a great deal from the blog post experience as I now better understand how to properly utilize different types of simple/basic Machine Learning classification through applying it to a practical, every-day dilemma in our society.

## Reference Sources and Citations (IEEE Format)

To complete this blog post, I used the following online sources as references for developing this:

[1] Car Auctions Dataset (Only Used Dataset Not Kaggle Notebook):

G.S. Deepak Kumar, “Car Auctions - What influences the selling price?”, 2021. [Online]. Available: https://www.kaggle.com/code/gsdeepakkumar/car-auctions-what-influences-the-selling-price/input?select=car\_prices.csv. [Accessed: 07-Sep.-2023].

[2] Tutorial on Calculating Basic Machine Learning Model Evaluation Statistics:

A. Essam, “Titanic Supervised Learning Classification”, Jul.-2023. [Online]. Available: https://www.kaggle.com/code/aliessamali/titanic-supervised-learning-classification. [Accessed: 08-Sep.-2023].

[3] Tutorial on Random Forest Classifiers:

P. Banerjee, “Random Forest Classifer Tutorial”, 2019. [Online.] Available: https://www.kaggle.com/code/prashant111/random-forest-classifier-tutorial. [Accessed: 07-Sep.-2023].