

Predicting Generous Tipppers for the NYC Taxi & Limousine Commission

Using Machine Learning Models to
Identify Patterns in Customer Generosity

Overview

Automatidata partnered with the **New York City Taxi & Limousine Commission (TLC)** to explore how different trip characteristics influence passenger tipping behavior. The goal was to use predictive modeling to determine whether a customer is likely to be a *generous tipper* (tip $\geq 20\%$). This work supports TLC's goal of improving **driver satisfaction** and **service quality** through data-driven insights.

Objective

- Develop and evaluate machine learning models to predict whether a rider will give a generous tip.
- Identify the **key factors** influencing tipping behavior.
- Recommend actionable insights for TLC to improve driver earnings and customer experience.
- Two models were tested: **Random Forest Classifier**, **XGBoost Classifier**.
- Both models were optimized using **F1 score**, which balances precision and recall — ideal since both false positives and false negatives carry similar costs.

Results

The **XGBoost model** slightly outperformed Random Forest in accuracy and precision.

Both models showed consistent generalization with balanced precision and recall.

Random Forest (Test)	0.6697	0.7698	0.7163	0.6790
XGBoost (Test)	0.6765	0.7586	0.7152	0.6820

Next Steps

Deploy the XGBoost model in pilot programs to predict generous tipppers and inform driver allocation strategies.

Collect more contextual data such as:
Weather conditions
Traffic or time-of-day congestion
Passenger and driver profiles

Retrain and monitor model performance over time to ensure reliability.

Share insights with TLC stakeholders to improve incentive programs and driver engagement.