Andrew Fava

(305)798-4065   AndrewFava@Yahoo.com   **PORTFOLIO**   **GITHUB**   **LINKEDIN**

SKILLS   React, Redux, Node.js, Python, Flask, SQLAlchemy, Sequelize, Express.js, JavaScript

PROJECTS

Codium   (Vanilla Javascript, Express)   **First Group Project**

live | github

Codium is an online website where you can share your experiences by posting a story to the main feed, like a story, and comment on stories.

- For the backend, we used Postgres and Sequelize to create our Database.
- We used Express to build our Front-End routes, We used Csurf to secure our routes.
- For the frontend, we used Vanilla Javascript and DOM manipulation to manipulate the user interface and make our features dynamic.

Quorah   (React, Express, Redux)   **First Solo Project**

live | github

Quorah is an online website where you can find the answers to all your questions as well as answering other users' questions.

- For the backend, I used Postgres and Sequelize to create my database.
- I used Express to build our Front-End routes, I used Csurf to secure the routes.
- For the frontend, I used React and Redux, Which allowed me to manipulate state and make my features dynamic.

Ignored   (Python,Flask,React,Redux,webSocket.io) **Second Group project**

live | github

Ignored is an online website which allows users to create their own servers,channels, and have conversations with other users.

- For the backend,We used Postgres,Sequelize, and SQLAlchemy to create our database.
- We used Flask to build our Front-End routes, and WTForms to create our forms.
- For the frontend, We used React and Redux, Which allowed us to manipulate state and make our features dynamic.
- For chat, We used webSocket.io, which allows users to chat with each other in real time.

The Gram   (Python,Flask,React,Redux)   **Second Solo project**

live | github

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EXPERIENCE

Business Development Manager
The Capital Giant
Jan 2016 - June 2021
- Evaluate the financial health of small and medium-sized businesses daily and efficiently deliver capital to a market under-served by traditional banks.
- Responsible for establishing long standing business relationships with entrepreneurs in every industry by providing financial solutions to facilitate their business growth and process of corporate expansion.
- Successfully support and lead a team of 7, with sales over $1,000,000 a month consistently.

Business Development Manager
NextWave Funding
Jan 2015 - Jan 2016
- Responsible for setting appointments and meeting with prospective clients and efficiently following up..
- Successfully established relationships with reps from numerous companies and handled accounts submitted to the firm. Profitably guided those representatives through the sales process and frequently answering any questions and being of assistance as needed.
- Responsible for presenting and explaining our products and services using a consultative sales approach based on a proper understanding of the client's needs and goals.

Product Advisor with an emphasis on Business Clients
Microsoft
Jan 2012 - Jan 2015
- Assisted in launching South Florida's first two Microsoft Retail Stores.
- Responsible for weekly events and successfully raised attendance rates from 2 persons to over 15 participants consistently on a weekly basis.
- Consistently deliver a high standard of sales and service, supporting the strategies of Microsoft retail organization.
- Participated in corporate training in a company that employs over 1000 people.
- Collaborate with peers, store leaders, corporate, and field team members in the development of innovative ways to continue to build long-term relationships with customers.

EDUCATION

App Academy | Dec 2020
6-month Immersive software development course with focus on full stack web development.
Focused Technologies:
Javascript, React.js, Redux, Python, Express.js, HTML5, CSS, PostgreSQL, SQL,Flask, SQLAlchemy, Heroku, Websockets, Webpack, Docker

Western Governors University | 2020
BS Accounting