

Lifetime value by clients

period: 1/1/2015 - 01/06/2021

excl. individuals

Abbreviations:

Comm - commission

CommR - commission rate (DAC / GPE)

DAC - deferred acquisition costs;

GPE - gross premium earned;


GPW - gross premium written;


LR - loss ratio (Loss / GPE)


RBNS - reported but not settled losses


LTV - lifetime value (GPE - DAC - Loss - RBNS)

Filter

holding 

ANURKG 

client 

All 

Summary

| | | | | | |
|---------------------|-----------------|--------|------------|--------|-------|
| 01.08.16 | 31.07.19 | 3,00 | 8 555 749 | 112,9% | 3,1% |
| Earliest start_date | Latest end_date | Years | GPW | LR | CommR |
| 116,0% | 5,0% | 121,0% | -1 367 500 | | |
| LR+CommR | Expense ratio | CR | LTV | | |

Set expense ratio:

5,00%

Contract start date

01.01.2015

30.04.2021

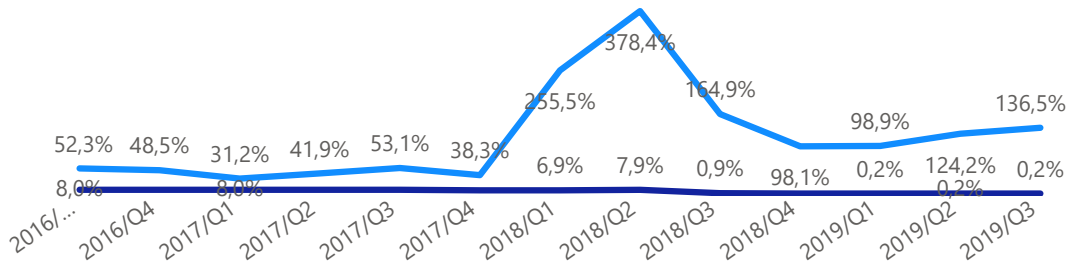
Loss date

01.05.2015

30.04.2021

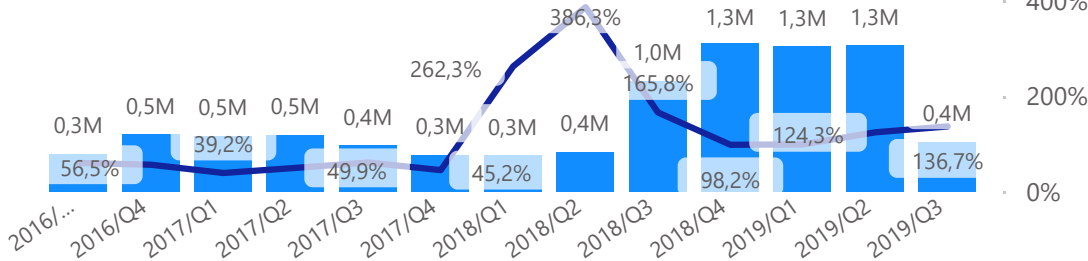
LR and CommR by YearQuarter

LR CommR



GPE and LR+CommR by YearQuarter

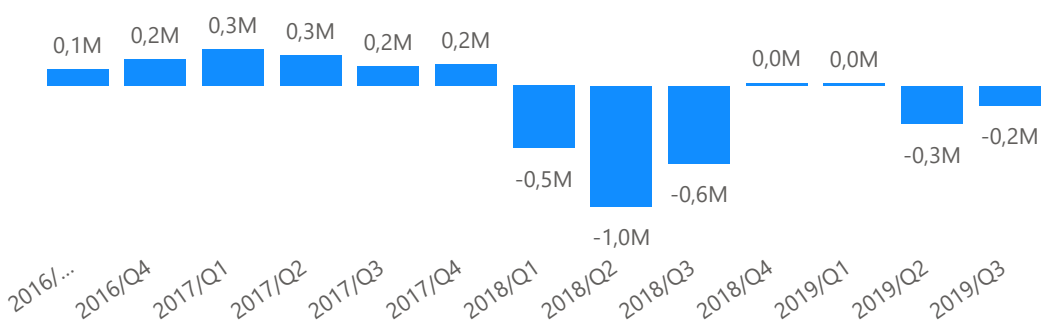
GPE LR+CommR



LoB

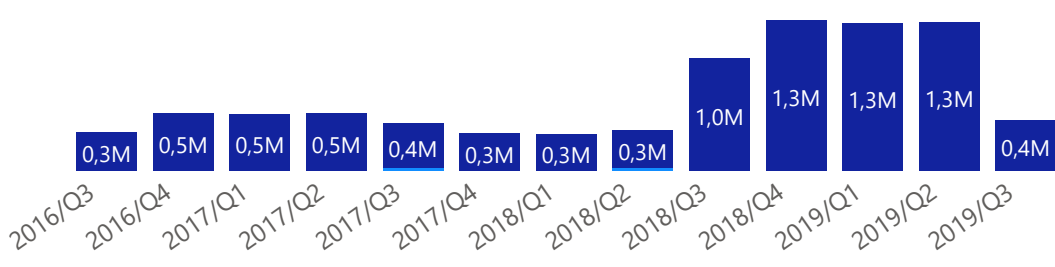
- Select all
- accident
- health

LTV by YearQuarter



GPE by YearQuarter and LoB

LoB accident health



| LoB | start_date | end_date | holding | client | GPW | GPE | Loss | RBNS | CommR | LR+CommR | LTV |
|--------|------------|----------|---------|---------------------------|-----------|-----------|-----------|------|-------|----------|------------|
| health | 01.08.18 | 31.07.19 | ANURKG | OAANUR | 4 474 580 | 4 474 580 | 5 187 958 | | 0,1% | 116,0% | -716 403 |
| health | 01.08.18 | 31.07.19 | ANURKG | OOOANURIITCATLUSNOKIAINIL | 594 853 | 594 853 | 398 732 | | 0,7% | 67,7% | 191 892 |
| health | 01.08.18 | 31.07.19 | ANURKG | OOOANURZHADORPIIGOLONKHET | 60 218 | 60 218 | 110 177 | | 2,5% | 185,5% | -51 462 |
| health | 01.08.18 | 31.07.19 | ANURKG | OOOSSERPANUROVTSLETADZI | 74 344 | 74 344 | 17 568 | | 0,1% | 23,8% | 56 685 |
| health | 01.08.16 | 31.07.18 | ANURKG | OAANUR | 1 929 265 | 1 929 265 | | | 6,9% | 6,9% | 1 796 755 |
| health | 01.08.16 | 31.07.18 | ANURKG | OOOANURIITCATLUSNOKIAINIL | 550 700 | 550 700 | | | 7,0% | 7,0% | 512 187 |
| health | 01.08.16 | 31.07.18 | ANURKG | OOOANURZHADORPIIGOLONKHET | 58 836 | 58 836 | | | 7,0% | 7,0% | 54 718 |
| health | 01.08.16 | 31.07.18 | ANURKG | OOOSSERPANUROVTSLETADZI | 52 993 | 52 993 | | | 5,1% | 5,1% | 50 316 |
| Total | | | | | 8 555 749 | 8 555 749 | 9 655 747 | | 3,1% | 116,0% | -1 367 500 |

Summary

9 234 827

Loss

(Blank)

RBNS


Loss date

01.01.2017

30.04.2021



Losses

| LoB | 01 | 02 | 03 | 04 | 05 | 06 | 07 | 08 | 09 | 10 | 11 | 12 | Total |
|--|---------|---------|---------|---------|-----------|-----------|-----------|---------|---------|---------|---------|---------|-----------|
|  health | 468 709 | 912 962 | 857 740 | 800 877 | 1 186 928 | 1 160 370 | 1 347 184 | 632 882 | 455 754 | 490 268 | 530 325 | 390 828 | 9 234 827 |
| 2017 | 52 410 | 36 180 | 65 950 | 41 850 | 82 340 | 85 690 | 73 190 | 57 372 | 85 992 | 55 270 | 54 632 | 15 270 | 706 146 |
| 2018 | 83 040 | 390 176 | 343 062 | 218 915 | 551 461 | 557 075 | 670 517 | 575 510 | 369 762 | 434 998 | 475 693 | 375 558 | 5 045 767 |
| 2019 | 333 259 | 486 606 | 448 728 | 540 112 | 553 127 | 517 605 | 603 477 | | | | | | 3 482 914 |
| Total | 468 709 | 912 962 | 857 740 | 800 877 | 1 186 928 | 1 160 370 | 1 347 184 | 632 882 | 455 754 | 490 268 | 530 325 | 390 828 | 9 234 827 |

RBNS

| LoB | Total |
|-------|-------|
| Total | |

LoB

- ☒ Select all
- ☒ accident
- ☒ health

