

# Health insurance (weekly report)

Week Number and Year

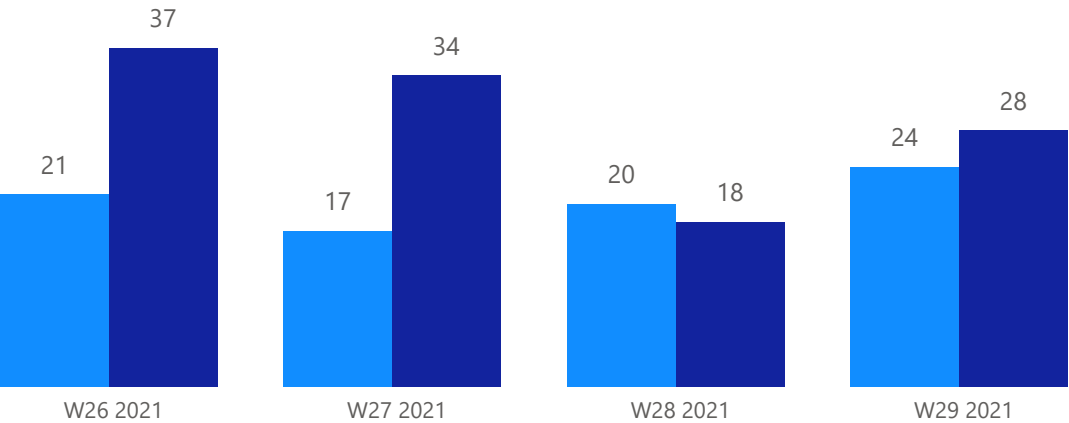
Multiple selections

Total requests YTD

634

Total requests

Count requests LY Count requests

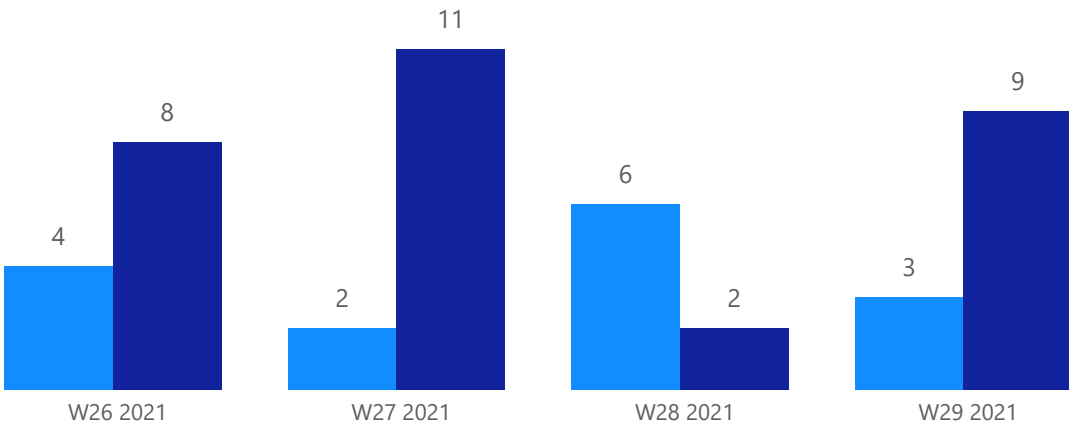


New + renewal requests YTD

140

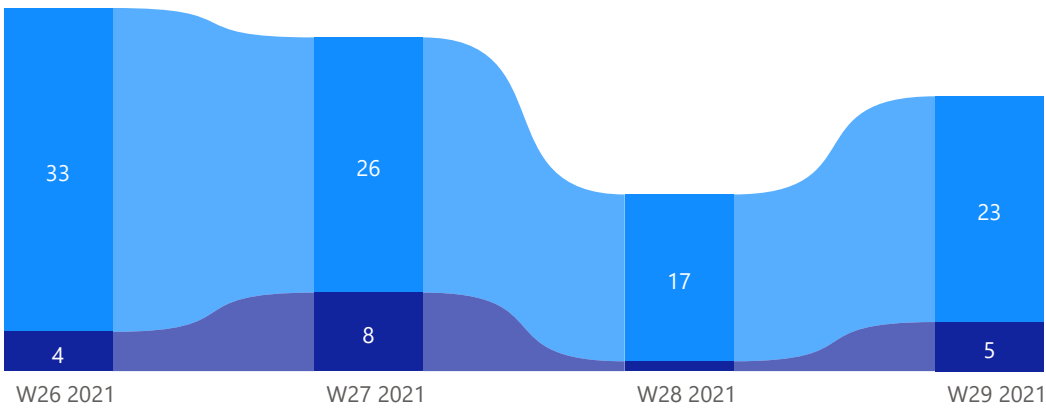
New + renewal requests

Count requests LY Count requests



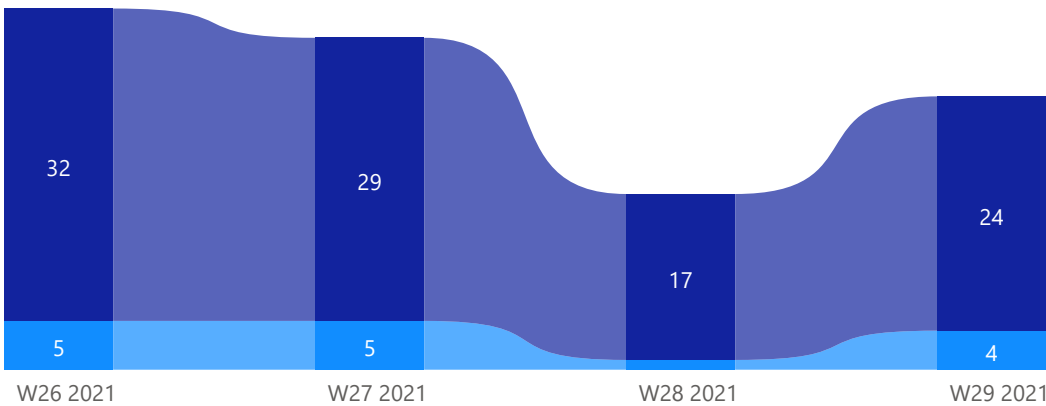
Companies / individuals

company individual



Market segments

segment\_1 segment\_2



# Accident insurance + mortgage insurance (weekly report)

Week Number and Year

Multiple selections

Total requests YTD:

691  
Total

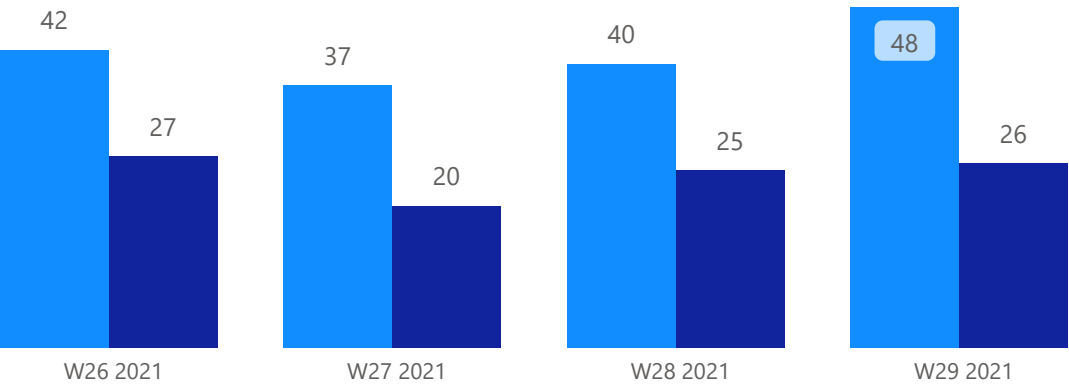
392  
normal

299  
mortgage thru UW

1816  
mortgage total

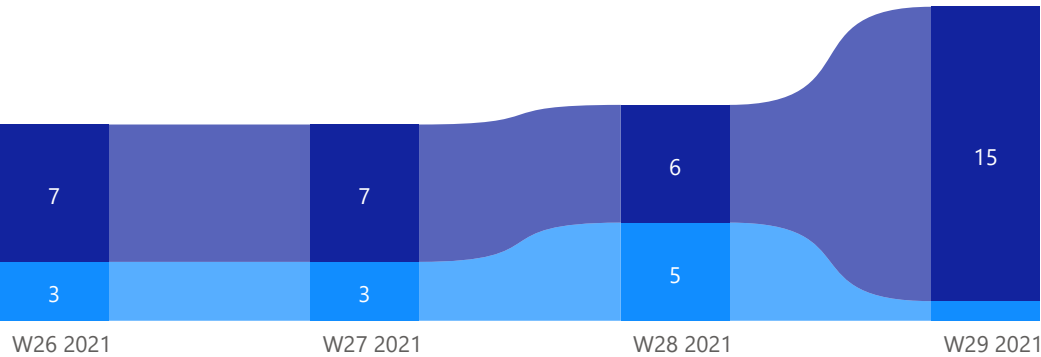
Total requests

Count requests LY Count requests

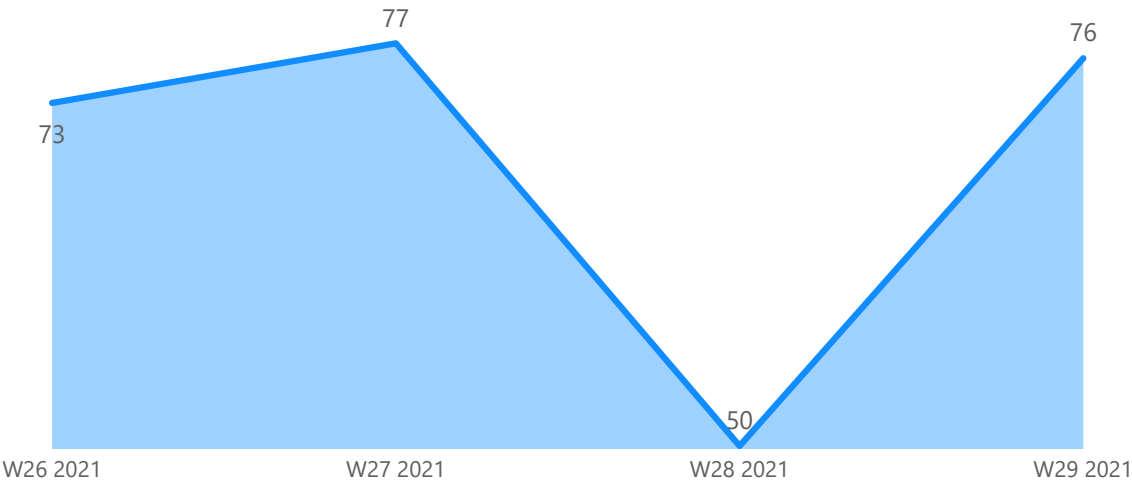


Companies vs individuals

company individual

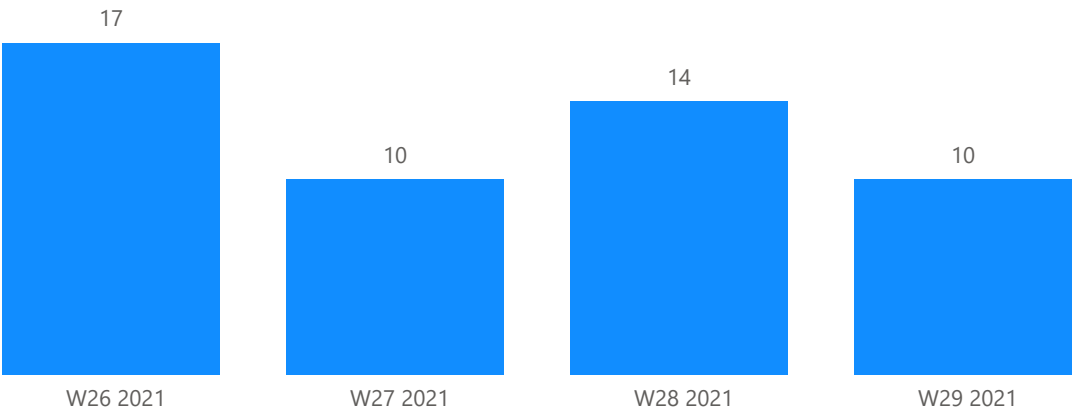


Total mortgage requests



Mortgage thru UW

approved



Travel insurance (weekly report)

Week Number and Year

Multiple selections

Total requests YTD

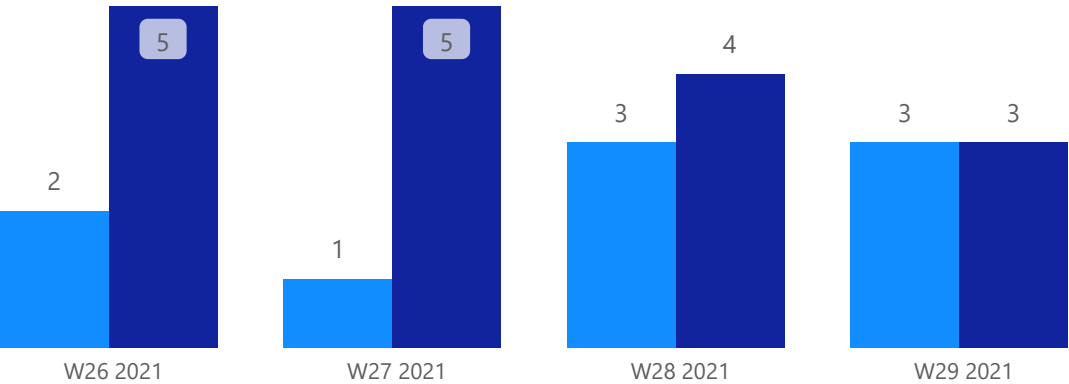
54

New + renew requests YTD

47

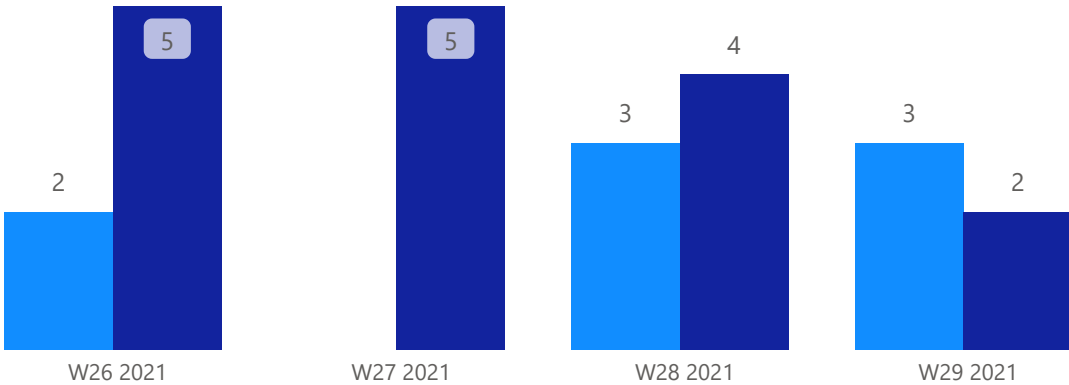
Total requests

Count requests LY Count requests



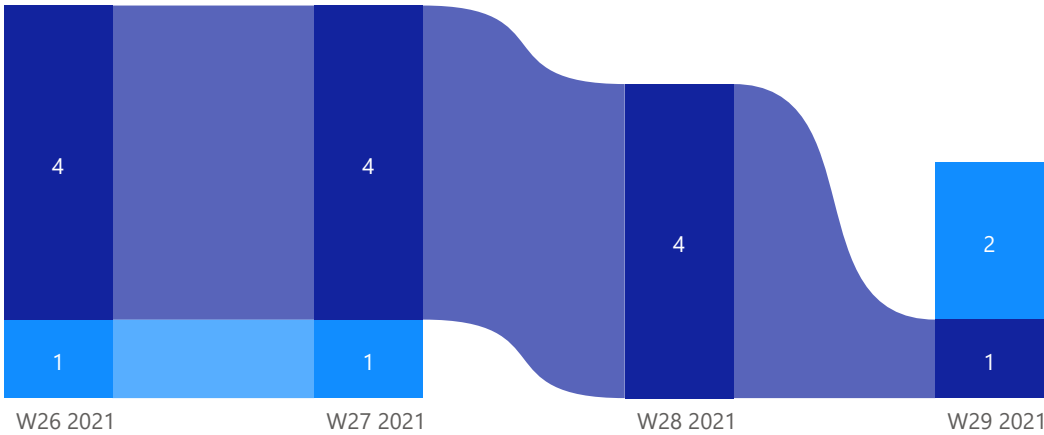
New + renewal requests

Count requests LY Count requests



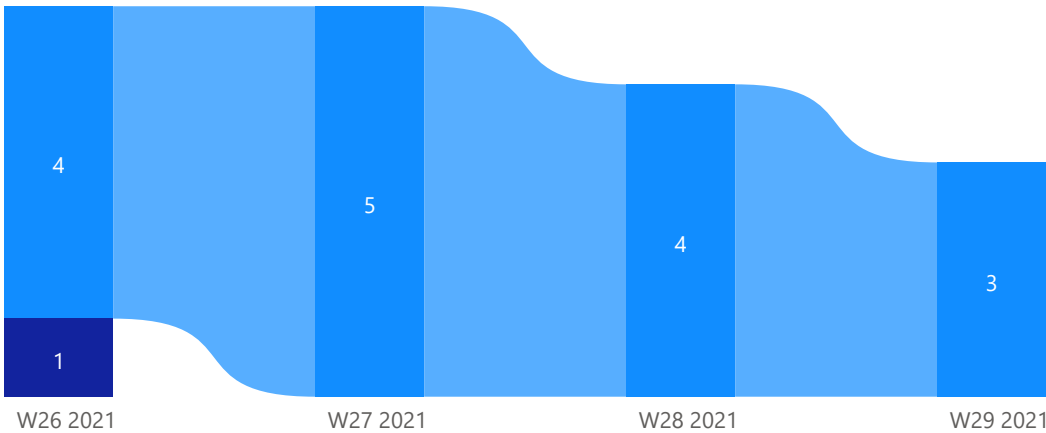
Companies / individuals

company individual



Market segments

segment\_1 segment\_2



# Health insurance (monthly report)

Total:

127

Count requests

113

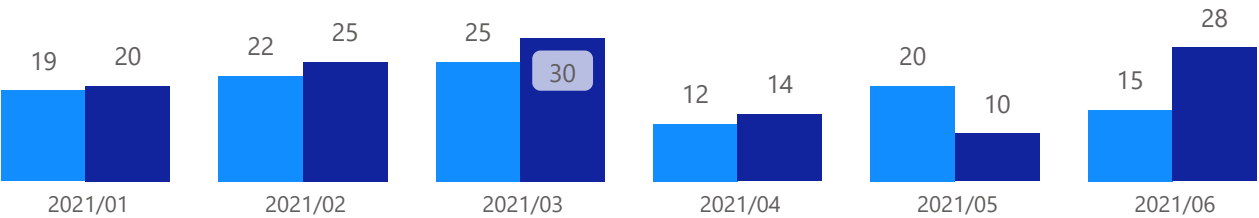
Count requests LY

12%

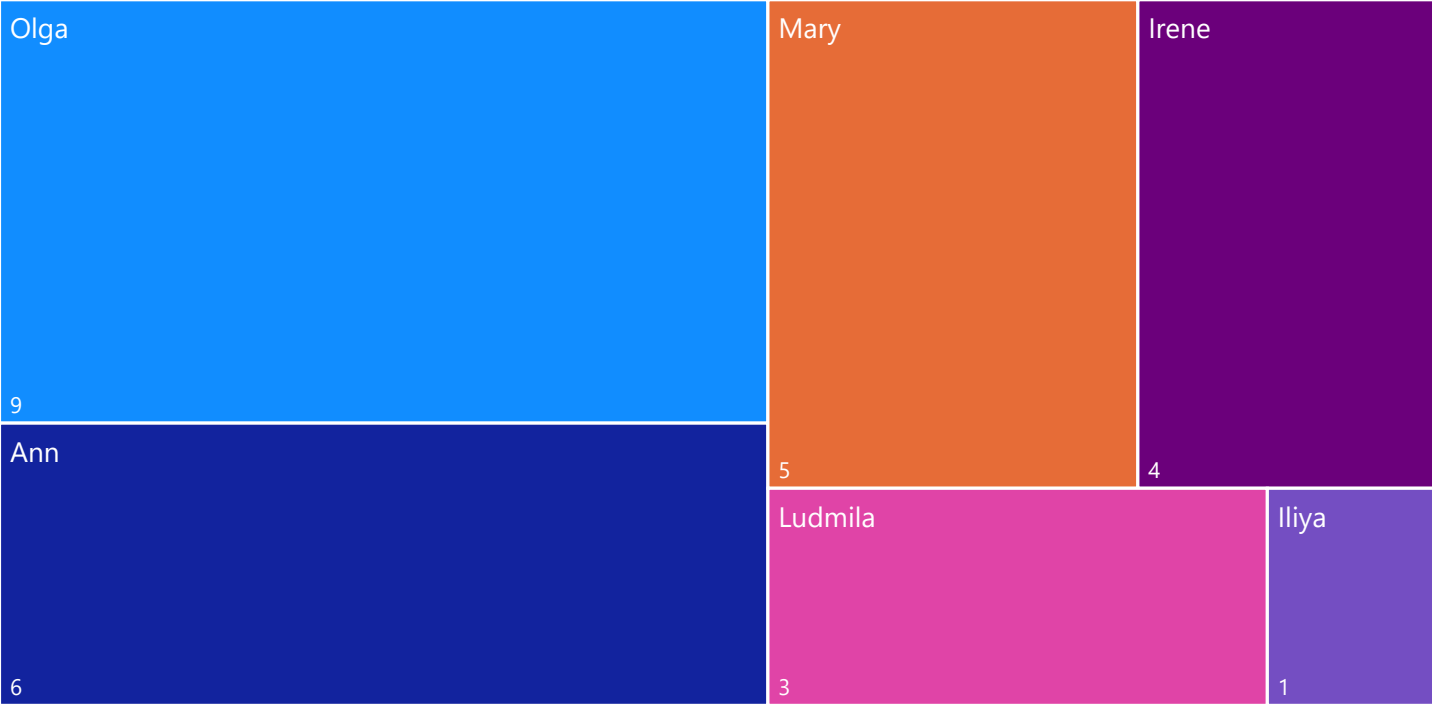
Change%

## Total requests

Count requests LY   Count requests



## Requests by a salesperson



Period

01.01.2021   30.06.2021



Month

01.06.2021   30.06.2021



Month:

28

Count requests

15

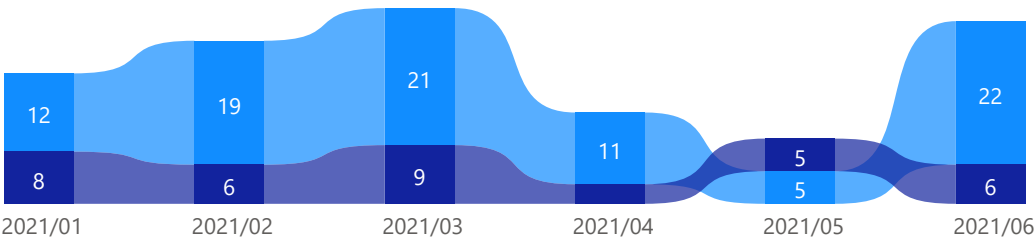
Count requests LY

87%

Change%

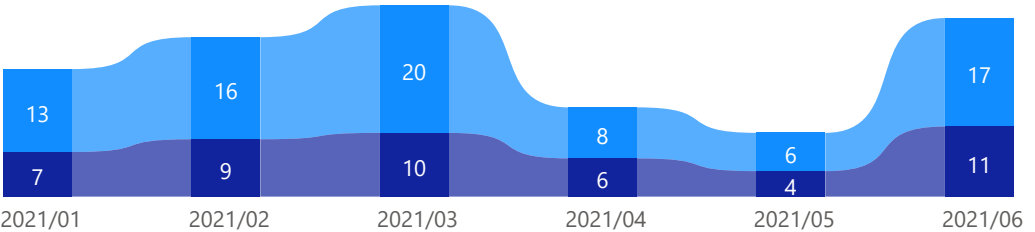
## New vs renewal

new   renewal



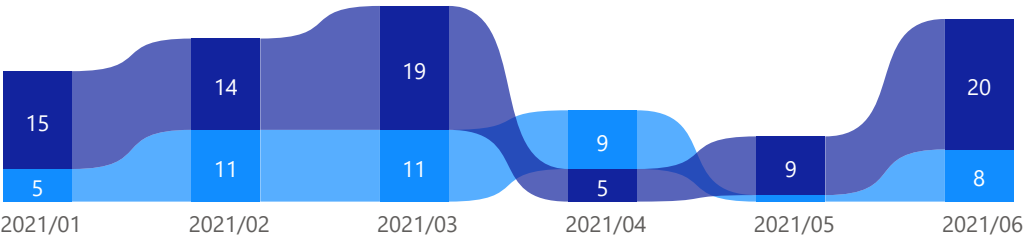
## Companies vs individuals

company   individual



## Market segments

segment\_1   segment\_2



# Accident insurance + mortgage insurance (monthly report)

Total:

601

Count requests

880

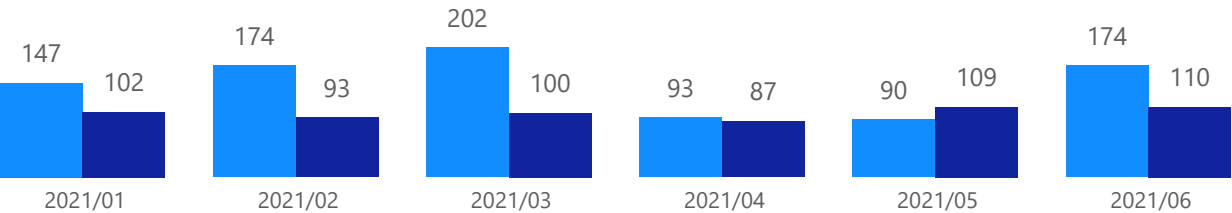
Count requests LY

-31,70%

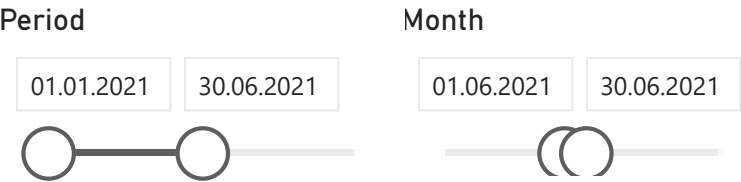
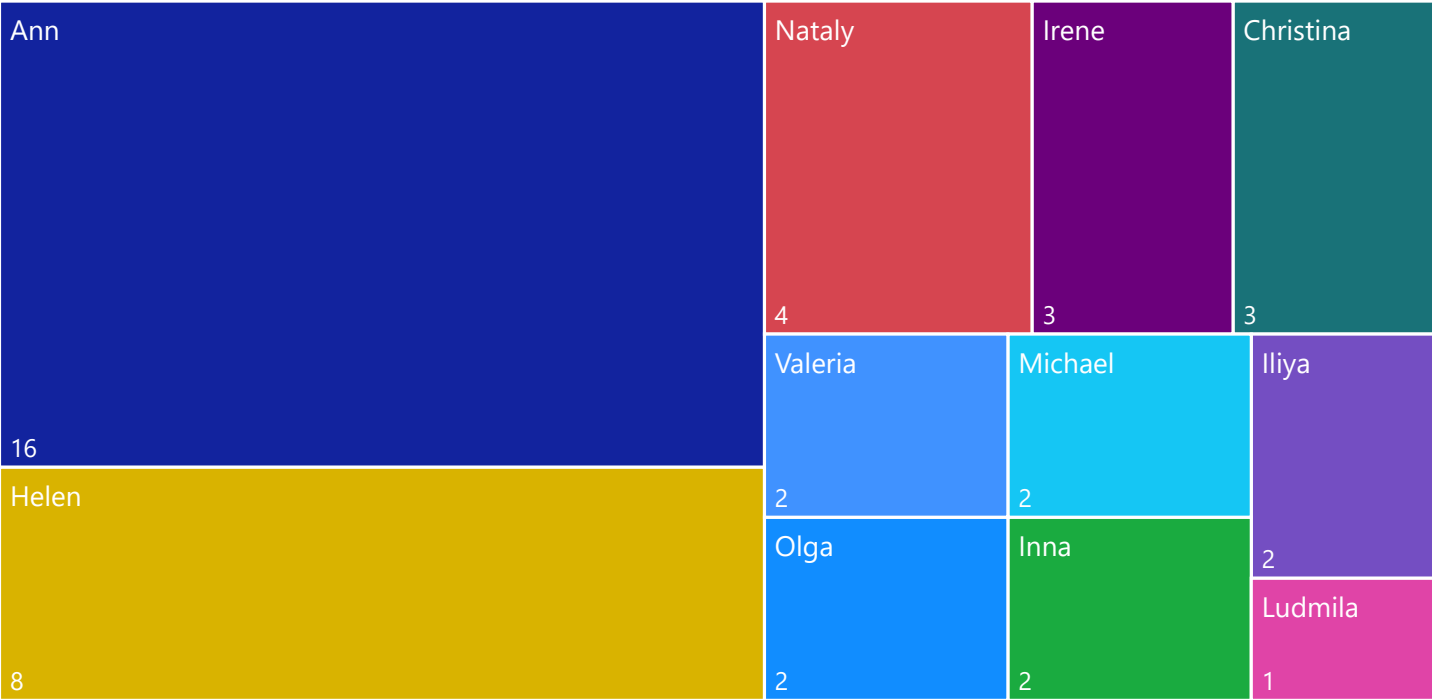
Change%

## Total requests

Count requests LY   Count requests



## Requests by a salesperson



Month:

110

Count requests

174

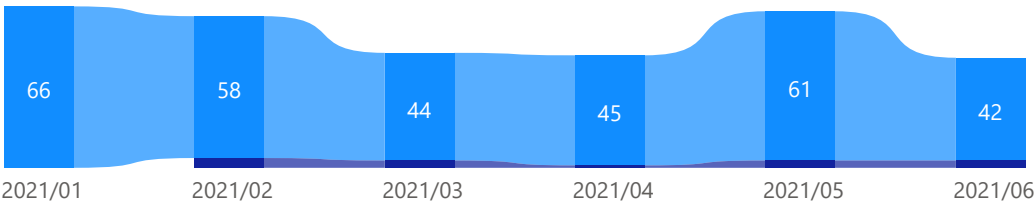
Count requests LY

-36,78%

Change%

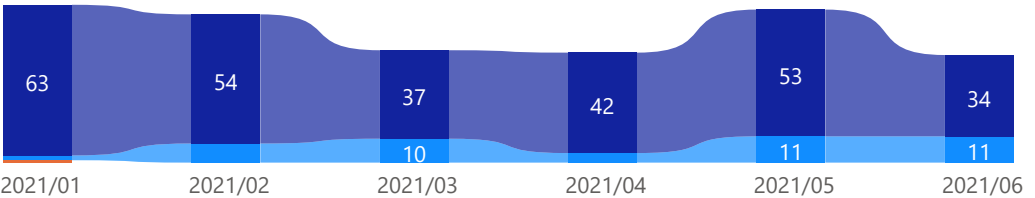
## New vs renewal

new   renew



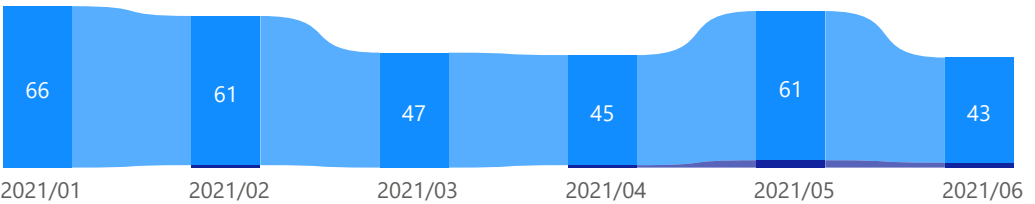
## Companies vs individuals

(Blank)   company   individual



## Market segments

segment\_1   segment\_2



# Travel insurance (monthly report)

Total:

37

Count requests

27

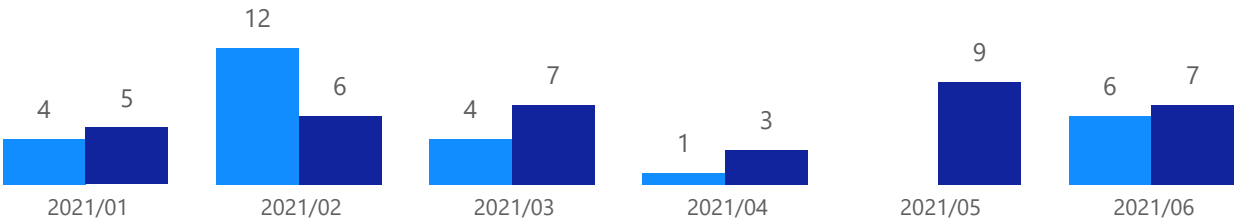
Count requests LY

37%

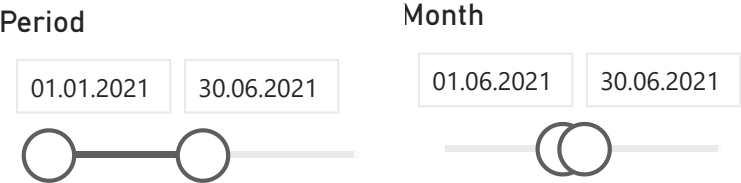
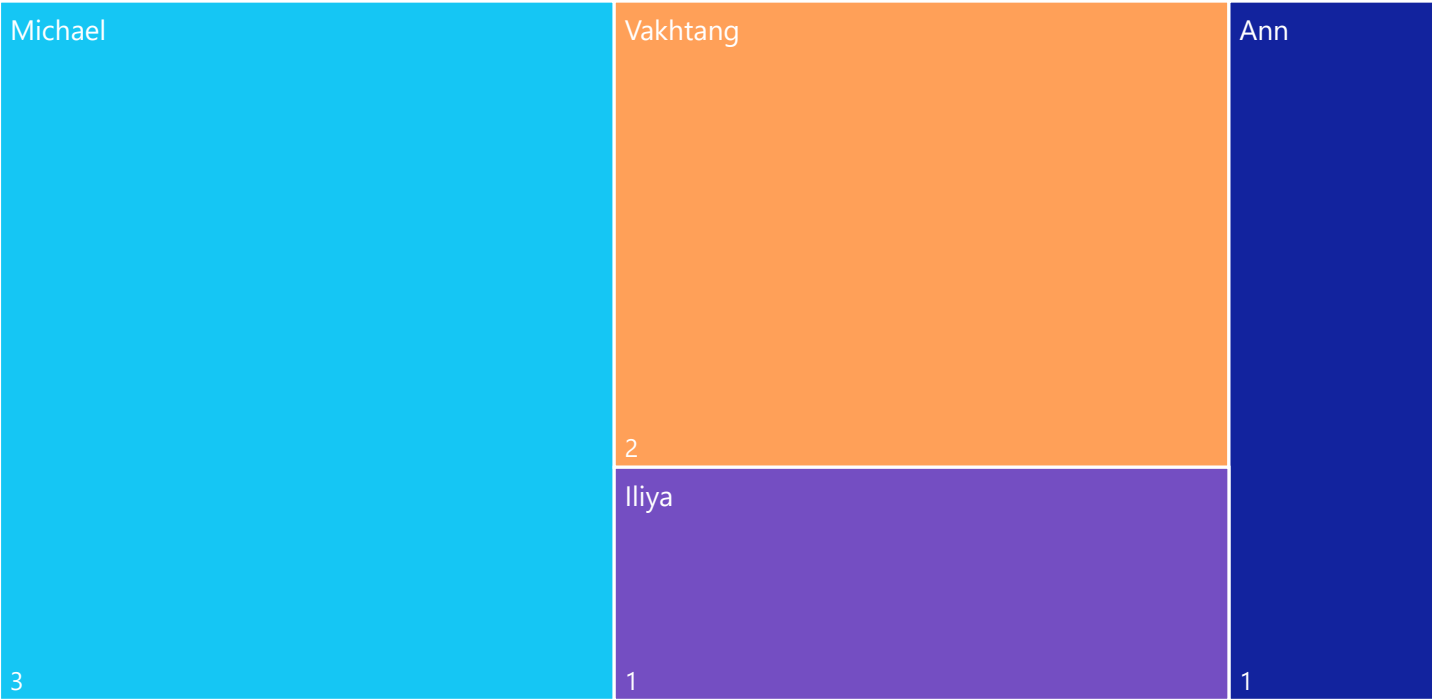
Change%

## Total requests

Count requests LY Count requests



## Requests by a salesperson



Month:

7

Count requests

6

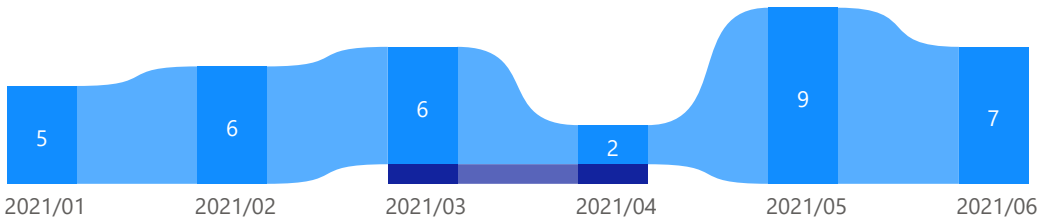
Count requests LY

17%

Change%

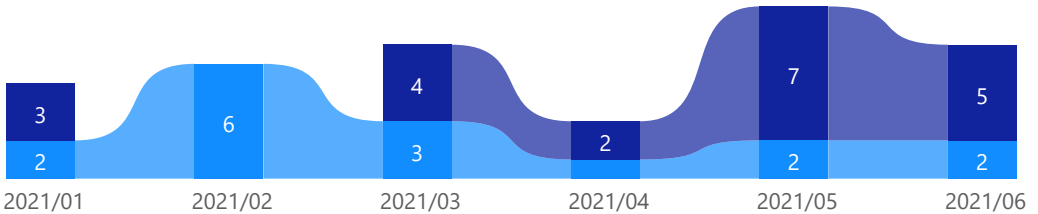
## New vs renewal

new renew



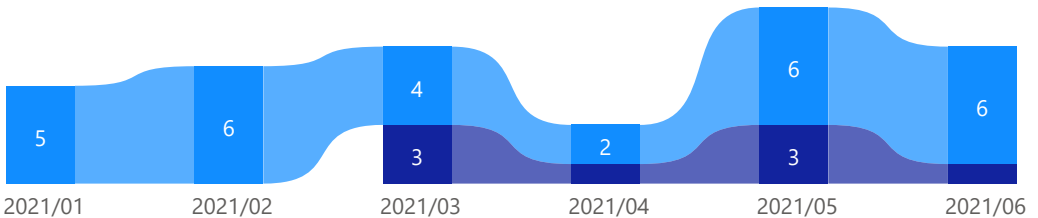
## Companies vs individuals

company individual



## Market segments

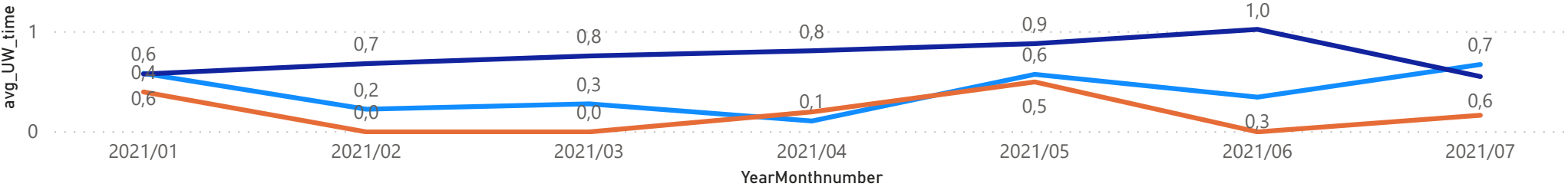
segment\_1 segment\_2



# UW productivity

## Avg quote duration

LoB   ● accident   ● health   ● travel



Period

01.01.2021   31.12.2021



Avg quote duration:

0,61

Health

0,77

Accident

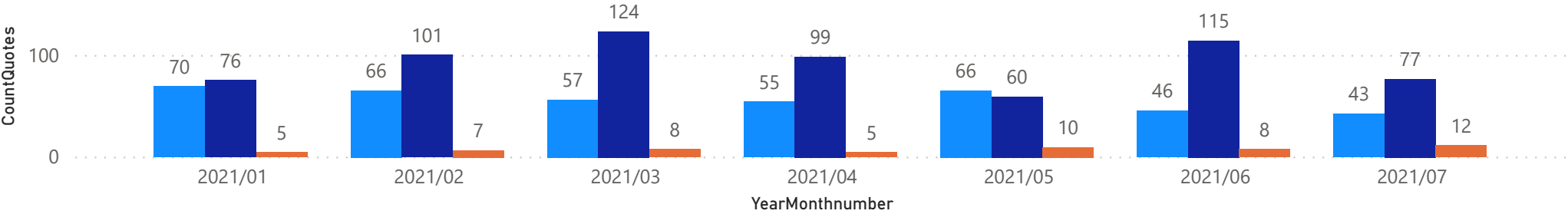
0,40

Travel

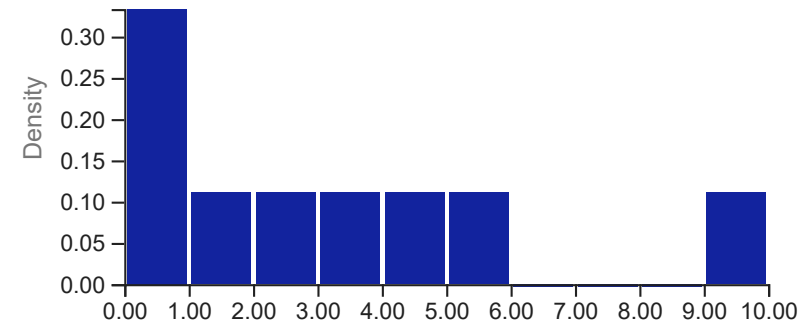
0,18

## Avg number of quotes per month

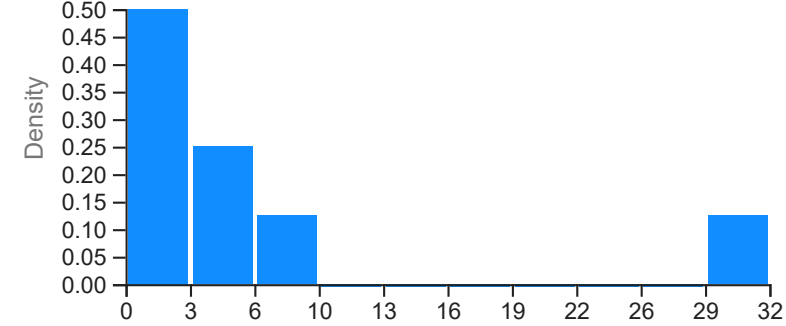
LoB   ● accident   ● health   ● travel



## Quote duration.Health



## Quote duration.Accident



## Quote duration.Travel

