



Andris Keišs, CFA

Date and place of birth:

21 February 1992, Riga, Latvia

Email:

andris.keish@gmail.com

Phone:

+371 29867144

LinkedIn:

<https://www.linkedin.com/in/andris-keiss-cfa-0b489140/>

PROFESSIONAL SUMMARY

Financial expert and aspiring IT professional with over 10 years of experience in traditional finance, fintech, and consulting industries. Expertise in digital transformation, risk management, and M&A projects. Proven leadership in managing cross-functional product teams in a digital asset company, proactively addressing challenges and meeting objectives. CFA Charterholder with additional certifications in project management, data governance and AWS cloud technologies (including DevOps Engineer, Solutions Architect, Machine Learning, Security, and Advanced Networking).

Tags: AWS Cloud Technologies, CFA Charterholder, Data Governance, Data Modelling, Digital Assets, Digital Strategy, DWH/BI Implementation, ML/AI, Mergers and Acquisitions, Portfolio Management, Process Automation, Project Management Professional, Risk Management, Web3

WORK EXPERIENCE

Owner and director | SIA JAVE | Latvia | Jun 2018 - now

Offering STEM (science, technology, engineering, and mathematics) educational activities for over 20 local schools in Riga, co-financed by the European Social Fund. Over one thousand classes in seven STEM subjects have been organized since establishment. The business operations are currently halted.

Website: www.jave.lv

Consultant | Adastra Business Consulting | Czech Republic | Nov 2022 – Mar 2024

Delivered consulting services in business and IT for clients globally focusing on digital transformation, risk modelling and process improvements. Notable project contributions included:

- Spearheading comprehensive digital transformation for the UK National Lottery operator, leading to a streamlined data governance and enhanced BI reporting, significantly improving decision-making processes
- Conducting underwriting process reviews across multiple Asian and European markets, achieving significant improvements in risk management efficiencies
- Advising major European bank on collections processes as part of digital strategy initiative
- Recalibration of risk model for a large bank in the Middle East to comply with IFRS 9 standards

Competences: Data Governance, Digital Strategy, Risk modelling, Underwriting

Tools & technologies: AWS, Ataccama, Atlassian Confluence, Atlassian JIRA, Collibra Data Intelligence Cloud, Microsoft Office, MS SQL, Power BI, Python, R Studio

Project Manager | ECNG Technologies | Latvia, Lithuania, Estonia | Jun 2019 – Oct 2022

Business executive and investment management roles with the aim to achieve strategic goals in a digital asset trading company. Main contributions included:

- Design and implementation of investment portfolio using proprietary funds, facilitating ongoing market research, asset allocation tracking and risk management
- Lead internal research team and new business initiatives, trading strategies and investment opportunities in the digital asset space; designing PoC within short timeframes and delivering MVP using agile approach achieving annualized ROI over 300%
- Driving client platform development, including E2E client onboarding process design and implementation, 3rd party service integrations for custody and trading services, as well as KYC and AML function enablement consistent with regulatory requirements and need for ongoing monitoring
- Performing business executive duties related to operations (customer onboarding, communications with client and third-party vendors, custody and payment ops, compliance activities and risk control)

Competences: Project management, Investment management, Risk management, Business development

Tools & technologies: Atlassian Confluence, Atlassian JIRA, Elliptic blockchain analytics, Fireblocks, KYC portal, Postman, Swagger, SEPA, SWIFT

Head of Operations | MeritKapital Ltd | Cyprus, UK, Latvia | Apr 2015 – May 2017

Handled company's fixed income trading related operations in a family owned investment firm (AUM \$15mn) with offices in London and Limassol. Main responsibilities included:

- Overseeing brokerage and asset management business operations, including trading, settlements, custody and reporting functions
- Managing development of an internally developed client platform and ensuring its continuous improvement
- Exploring new investment products and platforms for best execution (IPOs, REPOs, derivatives)

Competences: Asset Management, Brokerage, Trading, Settlements, Custodianship, Reporting

Tools & technologies: Bloomberg Terminal, MS Office, SEPA, SWIFT

Consultant | EY Transaction Advisory Services | Latvia | Jun 2014 – Mar 2015

Experience working on M&A and due diligence projects in banking, energy and telco industries. Notable projects included:

- Due diligence for a top 5 commercial bank in Latvia
- Buy-side valuation for a private equity client covering a major telco in Baltics
- Sell-side state operated gas company business valuation in Baltics
- Sell-side business valuation for a large construction chemical producer in Latvia
- Restructuring plans for a distressed coal terminal operator in Estonia and railway operator in Latvia

Competences: Mergers and Acquisitions, Due Diligence, Business Valuation

Tools & technologies: MS Office, S&P Global M&A Transactions Database, Thomson Reuters DB

EDUCATION

Maastricht University, SBE | Netherlands

MSc International Business: Information Management and Business Intelligence | Sep 2017 – Aug 2018

Data Management, Business Intelligence Case Study, Cases in Management Information Systems, Business Analysis, IT project management, Managing IT in a Global Environment

Thesis subject "An Exploratory Study: Analysis of Creator-Backer Interaction on Crowdfunding Success" received a grade of 8.5 out of 10.0

Warwick Business School | United Kingdom

BSc Accounting and Finance | Oct 2011 – Jul 2014

Financial Reporting, Corporate Finance, Critical Issues in Management, Investment Management, Business Taxation, Business Law, Business Planning, Corporation in Society, Economics, Statistics

Riga State Gymnasium No.1 | Latvia

GSE | Sep 2008 – Jul 2011

Financial Reporting, Corporate Finance, Critical Issues in Management, Investment Management, Business Taxation, Business Law, Business Planning, Corporation in Society, Economics, Statistics

Average grade 9.3 out of 10.0

PROFESSIONAL CERTIFICATES

CFA Institute

Chartered Financial Analyst (CFA®) Charterholder | Nov 2023 –

Currently enrolled in an online course to obtain Private Equity Certificate

Amazon Web Services

AWS Certified Machine Learning – Specialty | Apr 2024 – Apr 2027

AWS Certified Solutions Architect - Professional | May 2024 – May 2027

AWS Certified DevOps Engineer - Professional | May 2024 – May 2027

AWS Certified Security - Specialty | Jun 2024 – Jun 2027

AWS Certified Advanced Networking — Specialty | Jul 2024 – Jul 2027

Project Management Institute

Project Management Professional (PMP)® | AT/AT/AT | Jul 2024 – Jul 2027

Collibra

Certified Solutions Architect | Jun 2023 – Jun 2025

SKILLS

Technical skills

SQL

Practical knowledge in datamart preparation for data analysis (clients in financial sector); blockchain data analytics using SQL and GraphQL

Completed courses “Complete SQL and Databases Bootcamp: Zero to Mastery” (25 hours, Udemy)

Python

Practical knowledge in large dataset preprocessing and analysis using popular Python data science libraries; loan application scorecard modelling

Completed courses “The Complete Python Bootcamp” (22 hours, Udemy), “Machine Learning / Artificial Intelligence” (43 hours, Udemy), “Deep Learning” (23 hours, Udemy)

DevOps

Practical knowledge setting up virtual machines using hypervisor and in cloud; blockchain validator node setup

Completed courses “The Complete Python Bootcamp” (22 hours, Udemy), “DevOps Beginners to Advanced | Decoding DevOps with Projects” (40 hours, Udemy)

Software tools and technologies

Advanced user: MS Office (Excel, Word, Powerpoint, Visio, Project)

Competent user: databases - MS SQL, Postgres, MySQL; data analytics - IBM SPSS Statistics, IBM SPSS Modeler; business intelligence - Tableau, PowerBI

Basic user: visualization - Photoshop, ARIS, draw.io

Languages (reading, writing, speaking)

English – 5, 4, 4 (out of 5)

Russian - 5, 3, 5 (out of 5) | native

Latvian - 5, 5, 5 (out of 5) | native

German - 3, 2, 2 (out of 5)

OTHER ACHIEVEMENTS, ACTIVITIES AND INTERESTS

Academic awards

- II place in 38th Open Mathematical Olympiad of Republic of Latvia
- Letter of Distinction from the Prime Minister of the Republic of Latvia for excellence in academic achievement
- Official BNP Paribas ambassador at Warwick Business School

Lectures and presentations

Presented Collibra Data Intelligence Cloud data governance platform to Adastra Group’s global audience demonstrating an in-depth overview of product’s features and key capabilities (Sep 2023)

Sports

- Team captain for the Riga Technical University youth football squad for over 10 years; captain for the Russian Speaking Society football team at the University of Warwick; II place in Latvian Youth Football League (U-14)
- 42km race run at the Rimi Riga Marathon (May 2024)

Driving licenses

- Category B driving licence
 - Certificate to operate small motorized vessels
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