

# Andris Keišs, CFA



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Riga

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21/02/1992

## PROFESSIONAL SUMMARY

Results-driven professional with over 10 years of experience in the financial and consulting industries. Demonstrated success in leading cross-functional product teams, optimizing business processes, and providing strategic direction to achieve organizational goals. Possesses deep expertise in financial and data management, complemented by prestigious certifications in financial analysis, project management, data governance, and AWS cloud technologies, including devops engineering, solutions architecture, machine learning, security, and advanced networking.

## SKILLS

AWS Cloud Technologies

Blockchain

Data Analysis

Data Governance

Digital Strategy

Web3

Financial Analysis

Investment Management

Machine Learning

Mergers & Acquisitions

Process Automation

Project Management

Risk Management

## EXPERIENCE

### OWNER AND DIRECTOR, Latvia

JAVE, June 2018–Present

Offering STEM (science, technology, engineering, and mathematics) educational activities for over 20 local schools in Riga, co-financed by the European Social Fund. Over one thousand classes in seven STEM subjects have been organized since establishment.

### CONSULTANT, Czech Republic

Adastra Business Consulting, November 2022–March 2024

Provided global consulting services in business and IT, specializing in digital transformation, risk modeling, and process improvements. Key projects included leading digital transformation for the UK National Lottery operator, enhancing underwriting and collections processes for banks in Europe and Asia, and recalibrating risk models for a major Middle Eastern bank to meet IFRS 9 standards.

### PROJECT MANAGER, Latvia

ECNG Technologies, June 2019–October 2022

Led business and investment management efforts to achieve strategic objectives in a digital asset trading company. Successfully delivered proof-of-concepts (POCs) and minimum viable products (MVPs) using agile methodologies, driving substantial returns on investment.

**HEAD OF OPERATIONS, Latvia**

MeritKapital, April 2015–May 2017

Managed fixed income trading operations for a family-owned investment firm with \$15 million in assets under management, overseeing brokerage, asset management, trading, settlements, custody, and reporting functions. Additionally, led the development and enhancement of an internal client platform while exploring new investment products and platforms for optimal execution.

**CONSULTANT, Latvia**

EY Transaction Advisory Services, June 2014–March 2015

Experienced in mergers and acquisitions (M&A) and due diligence projects across banking, energy, and telecommunications sectors, with a focus on the Baltics. Key projects include valuations and restructuring for commercial banks, private equity clients, state-operated companies, and distressed operators.

**EDUCATION**

**MSC INTERNATIONAL BUSINESS: INFORMATION MANAGEMENT AND BUSINESS INTELLIGENCE**

Maastricht University SBE, September 2017–August 2018

Data Management, Business Intelligence Case Study, Cases in Management Information Systems, Business Analysis, IT project management, Managing IT in a Global Environment

Thesis subject "An Exploratory Study: Analysis of Creator-Backer Interaction on Crowdfunding Success" received a grade of 8.5 out of 10

**BSC ACCOUNTING AND FINANCE**

Warwick Business School, October 2011–July 2014

Financial Reporting, Corporate Finance, Critical Issues in Management, Investment Management, Business Taxation, Business Law, Business Planning, Corporation in Society, Economics, Statistics

**CERTIFICATIONS**

**CFA INSTITUTE**

Chartered Financial Analyst (CFA) Charterholder	11/2023 -
Private Equity Certificate	currently enrolled

**AMAZON WEB SERVICES**

AWS Certified Machine Learning – Specialty	04/2024 - 04/2027
AWS Certified Solutions Architect – Professional	05/2024 - 05/2027
AWS Certified DevOps Engineer – Professional	05/2024 - 05/2027
AWS Certified Security – Specialty	06/2024 - 06/2027
AWS Certified Advanced Networking — Specialty	07/2024 - 07/2027

**PROJECT MANAGEMENT INSTITUTE**

Project Management Professional (PMP)	07/2024 - 07/2027
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**COLLIBRA**

Certified Solutions Architect	06/2023 - 06/2025
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## TECHNICAL SKILLS

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### SQL

Proficient in datamart preparation for data analysis and blockchain data analytics using SQL and GraphQL. Completed a comprehensive SQL and Databases Bootcamp.

### PYTHON

Skilled in preprocessing and analyzing large datasets, and developing loan application scorecard models using Python data science libraries. Completed courses in Python, Machine Learning, and Deep Learning.

### DEVOPS

Experienced in setting up virtual machines and blockchain validator nodes both on-premises and in the cloud. Completed advanced DevOps training.

### OTHER SOFTWARE AND TECHNOLOGIES

Advanced proficiency in MS Office Suite (Excel, Word, PowerPoint, Visio, Project). Competent in MS SQL, Postgres, MySQL, IBM SPSS, Tableau, and Power BI. Basic skills in Photoshop, ARIS, and draw.io.

## LANGUAGES

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English - Fluent

Latvian - Native

Russian - Native

German - Conversational

## ACCOMPLISHMENTS

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### ACADEMIC

- II place in 38th Open Mathematical Olympiad of Republic of Latvia
- Letter of Distinction from the Prime Minister of the Republic of Latvia for excellence in academic achievement

### SPORTS

- Team captain of the Riga Technical University youth football team for over 10 years and the Russian Speaking Society football team at the University of Warwick
- Completed marathon race at the Rimi Riga Marathon in May 2024

### LECTURES AND PRESENTATIONS

- Official BNP Paribas ambassador at Warwick Business School
- Colibra Data Intelligence Cloud data governance platform demo to Adastral Group's global audience with overview of product's features and key capabilities