

Andris Keišs, CFA

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Riga

21/02/1992

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PROFESSIONAL SUMMARY

Results-driven professional with over 10 years of experience in finance, consulting, and technology. Proven track record in leading teams to drive digital transformation and innovation, delivering high-impact projects such as blockchain node validator initiatives and exploring profitable opportunities on decentralized exchanges like Uniswap v3, achieving a 300% ROI, significant cost savings, and a 50% reduction in time to market. Expertise in financial and data management, complemented by certifications in financial analysis, project management, data governance, and AWS cloud technologies, including DevOps and machine learning. Passionate about AI and emerging technologies, eager to contribute to leading tech companies and financial institutions with a "whatever it takes" attitude.

SKILLS

AWS Cloud Technologies

Blockchain

Data Analysis

Data Governance

Digital Strategy

Web3

Financial Analysis

Investment Management

Machine Learning

Mergers & Acquisitions

Process Automation

Project Management

Risk Management

EXPERIENCE

OWNER AND DIRECTOR, Latvia

JAVE, June 2018–Present

Offering STEM (science, technology, engineering, and mathematics) educational activities for over 20 local schools in Riga, co-financed by the European Social Fund. Over one thousand classes in seven STEM subjects have been organized since establishment. Website <https://www.jave.lv>.

CONSULTANT, Czech Republic

Adastra Business Consulting, November 2022–March 2024

Provided global consulting services in business and IT, specializing in digital transformation, risk modeling, and process improvements. Key projects included leading digital transformation for the UK National Lottery operator, enhancing underwriting and collections processes for banks in Europe and Asia, and recalibrating risk models for a major Middle Eastern bank to meet IFRS 9 standards.

Competences: Data Governance, Digital Strategy, Risk modelling, Underwriting

Tools & technologies: AWS, Ataccama, Atlassian Confluence, Atlassian JIRA, Collibra Data Intelligence Cloud, Microsoft Office, MS SQL, Power BI, Python, R Studio

PROJECT MANAGER, the Baltics

ECNG Technologies, June 2019–October 2022

Led business and investment management efforts to achieve strategic objectives in a digital asset trading company. Successfully delivered proof-of-concepts (POCs) and minimum viable products (MVPs) using agile methodologies, driving substantial returns on investment.

Competences: Project management, Investment management, Risk management, Business development

Tools & technologies: Atlassian Confluence, Atlassian JIRA, Elliptic blockchain analytics, Fireblocks, KYC portal, Postman, Swagger, SEPA, SWIFT

HEAD OF OPERATIONS, Cyprus, UK, Latvia

MeritKapital, April 2015–May 2017

Managed fixed income trading operations for a family-owned investment firm with \$15 million in assets under management, overseeing brokerage, asset management, trading, settlements, custody, and reporting functions. Additionally, led the development and enhancement of an internal client platform while exploring new investment products and platforms for optimal execution.

Competences: Asset Management, Brokerage, Trading, Settlements, Custodianship, Reporting

Tools & technologies: Bloomberg Terminal, MS Office, SEPA, SWIFT

CONSULTANT, Latvia

EY Transaction Advisory Services, June 2014–March 2015

Experienced in mergers and acquisitions (M&A) and due diligence projects across banking, energy, and telecommunications sectors, with a focus on the Baltics. Key projects include valuations and restructuring for commercial banks, private equity clients, state-operated companies, and distressed operators.

Competences: Mergers and Acquisitions, Due Diligence, Business Valuation

Tools & technologies: MS Office, S&P Global M&A Transactions Database, Thomson Reuters DB

EDUCATION

MSC INTERNATIONAL BUSINESS: INFORMATION MANAGEMENT AND BUSINESS INTELLIGENCE

Maastricht University SBE, September 2017–August 2018

Data Management, Business Intelligence Case Study, Cases in Management Information Systems, Business Analysis, IT project management, Managing IT in a Global Environment.

Thesis subject "An Exploratory Study: Analysis of Creator-Backer Interaction on Crowdfunding Success" received a grade of 8.5 out of 10.

BSC ACCOUNTING AND FINANCE

Warwick Business School, October 2011–July 2014

Financial Reporting, Corporate Finance, Critical Issues in Management, Investment Management, Business Taxation, Business Law, Business Planning, Corporation in Society, Economics, Statistics.

CERTIFICATIONS

CFA INSTITUTE

Chartered Financial Analyst (CFA) Charterholder
Private Equity Certificate

11/2023 -
currently enrolled

AMAZON WEB SERVICES

AWS Certified Machine Learning – Specialty	04/2024 - 04/2027
AWS Certified Solutions Architect – Professional	05/2024 - 05/2027
AWS Certified DevOps Engineer – Professional	05/2024 - 05/2027
AWS Certified Security – Specialty	06/2024 - 06/2027
AWS Certified Advanced Networking — Specialty	07/2024 - 07/2027

PROJECT MANAGEMENT INSTITUTE

Project Management Professional (PMP)	07/2024 - 07/2027
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COLLIBRA

Certified Solutions Architect	06/2023 - 06/2025
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TECHNICAL SKILLS

- SQL**
Proficient in datamart preparation for data analysis and blockchain data analytics using SQL and GraphQL. Completed a comprehensive SQL and Databases Bootcamp.
- PYTHON**
Skilled in preprocessing and analyzing large datasets, and developing loan application scorecard models using Python data science libraries. Completed courses in Python, Machine Learning, and Deep Learning.
- DEVOPS**
Experienced in setting up virtual machines and blockchain validator nodes both on-premises and in the cloud. Completed advanced DevOps training.
- OTHER SOFTWARE AND TECHNOLOGIES**
Advanced proficiency in MS Office Suite (Excel, Word, PowerPoint, Visio, Project). Competent in, IBM SPSS, Tableau, and Power BI. Basic skills in Adobe Photoshop, ARIS, and draw.io.

LANGUAGES

English - Fluent	Latvian - Native	Russian - Native	German - Conversational
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ACCOMPLISHMENTS

ACADEMIC

- II place in 38th Open Mathematical Olympiad of Republic of Latvia;
- Letter of Distinction from the Prime Minister of the Republic of Latvia for excellence in academic achievement.

SPORTS

- Team captain of the Riga Technical University youth football team for over 10 years and the Russian Speaking Society football team at the University of Warwick;
- Completed marathon race at the Rimi Riga Marathon in May 2024.

LECTURES AND PRESENTATIONS

- Official BNP Paribas ambassador at Warwick Business School;
- Collibra Data Intelligence Cloud data governance platform demo to Adastra Group's global audience with overview of product's features and key capabilities.