

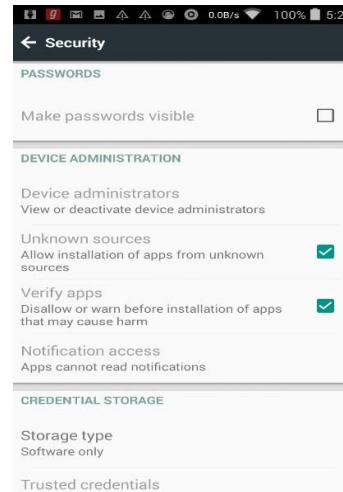
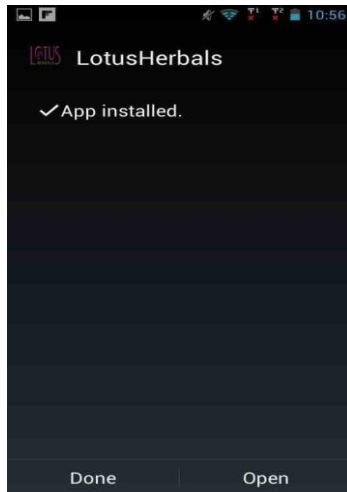
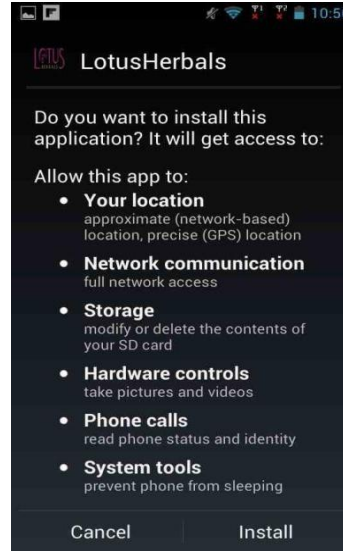
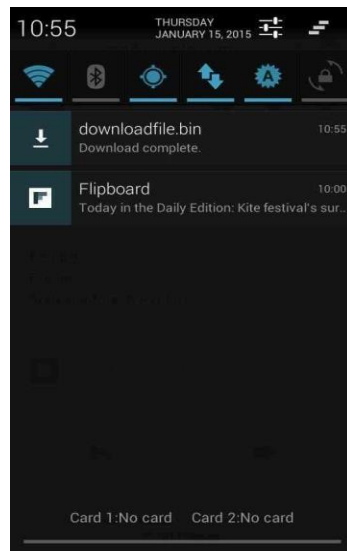


**An Android Based enterprise smart-force CRM**

[www.sudesicloud.com](http://www.sudesicloud.com)



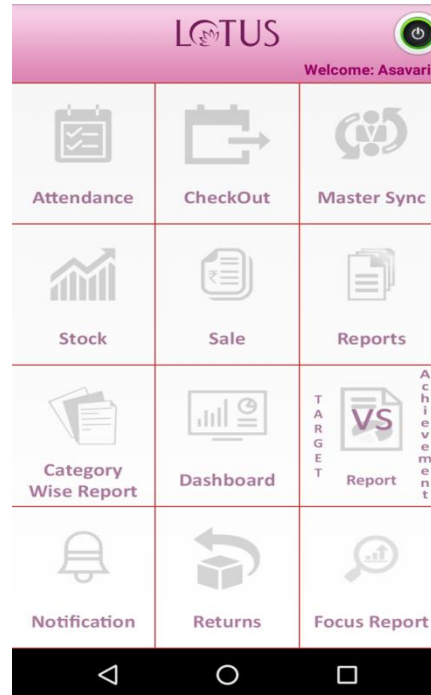
# Installation & Uninstallation of **APK**



- Click on downloaded file. You find new page click on install button.
- Application installed in your device. Then click on open or done.
- If you click on open application will open.
- After app installed you check Unknown Source should be checked.
- If you click on done then go to the device menu and you find their lotus app.



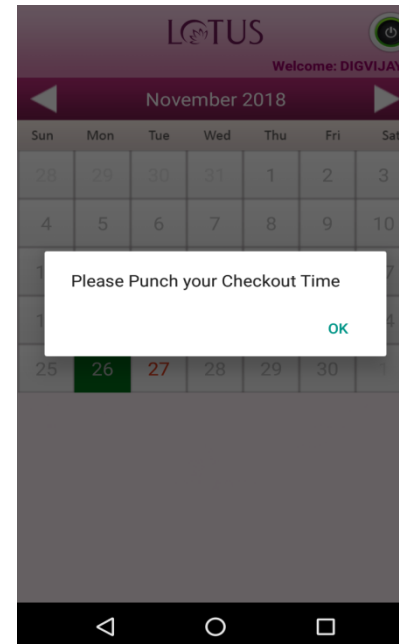
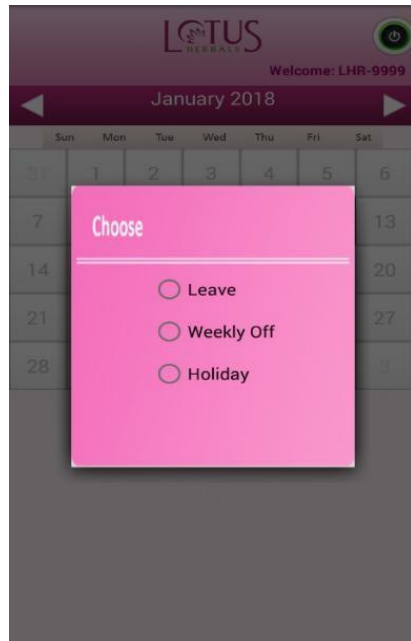
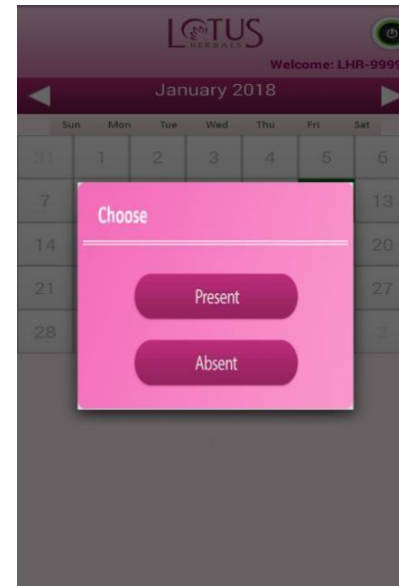
## Login to the application



- Once launch the application the login window appears where the user needs to enter the user credentials given to them  
(for example: user-id = LHR-123 and password = 'password'),  
and after successful login user will be automatically redirected to home page.



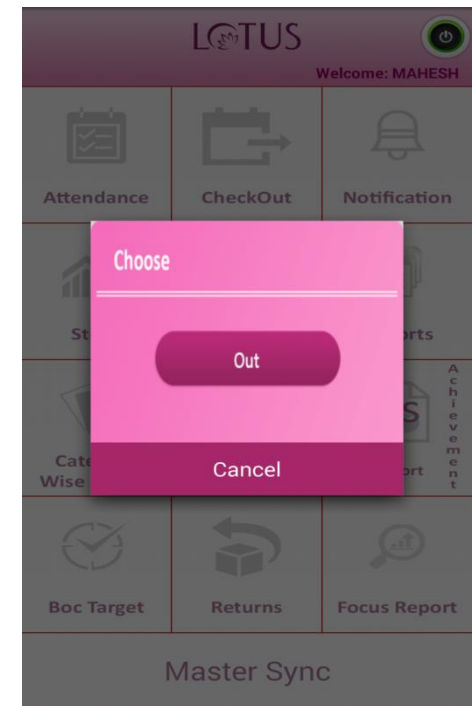
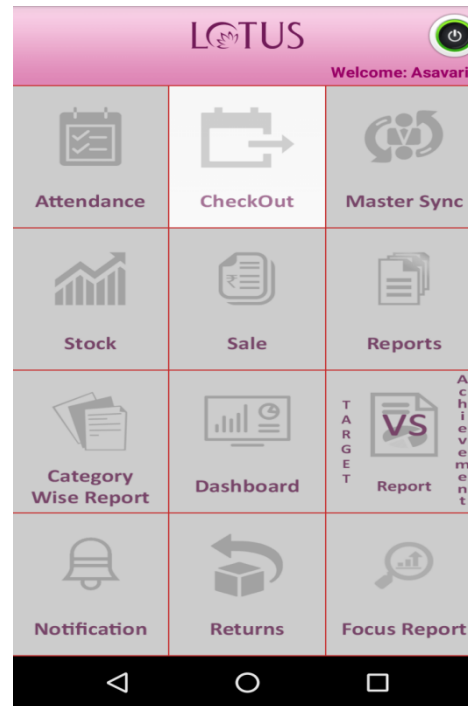
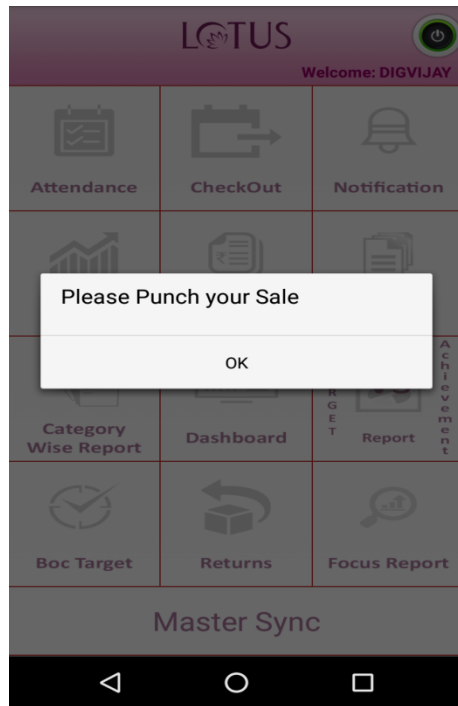
# Marking Attendance(Present/Absent):



- After Successfully login attendance screen appears for marking attendance as Present/Absent. User needs to select current date only. Once the user marked as Present user will be redirected into home page, and if the user marked attendance as Absent user will automatically logout from the system, and user won't be able to enter into system. User as to select reason for absent like Sick leave, Casual leave, Weekly off or Holiday.
- If previous day checkout time is not punched then user will be getting dialog box "Please punch your checkout time".



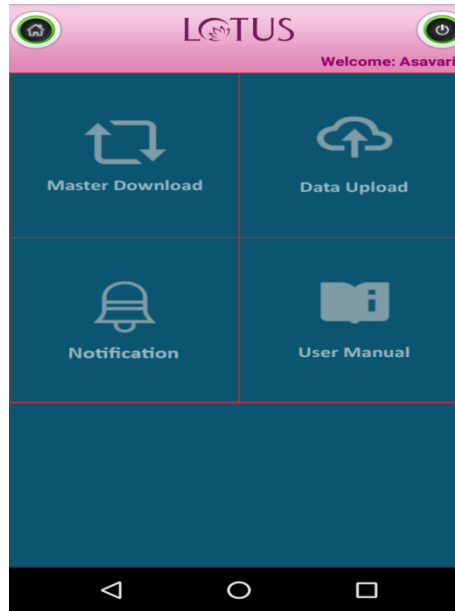
# CheckOut Time



- If current day sale is not punched then user will be getting dialog box “Please punch your current sale”.
- After punching the current day sale then go ahead to punch checkout time.
- The above screenshot displays the option to punch your out time at the end of day or your working hours.
- Every day once you complete your working hours do click on ‘Out’ button.



# Master-Sync



- **Master Download:** Synchronize all the master data (e.g. Product Master and Division Master Should be Updated accordingly).
- **Data Upload:** All the transaction done like Sale, Attendance, Tester need to be updated on server.



# Stocks

LOTUS  
Welcome: Mahesh

**STOCK**

Category: SKIN

Type: GEL

PRODUCT	MRP
<input type="checkbox"/> FAIRGEL 100GM	Select
<input type="checkbox"/> ACNEGEL 100ML	Select
<input type="checkbox"/> ALOEHYDRA GEL 100GM	Select

Proceed

LOTUS  
Welcome: Mahesh

**STOCK**

Category: SKIN

Type: GEL

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	Select

270

Proceed

LOTUS  
Welcome: Mahesh

**Stock Received**

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	5	270	
ACNEGEL 100ML	4	270	
ALOEHYDRA GEL 100GM	3	270	

Save Back

- On the stock page user can select any product and needs to enter stock quantity then save data by clicking save button.







- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- You find list of products, click on product which need to sale then.
- You find price of product and opening of product.
- Enter Stock received if any stock received of that particular product or type zero.
- You find stock in hand.
- You get closing balance by calculate automatically.
- Click on Save button to save.
- Please check calculation once before save.



# Sale



LOTUS

Welcome: Mahesh

SALE

Category



SKIN

Type

GEL

PRODUCT	MRP
<input type="checkbox"/> FAIRGEL 100GM	270
<input type="checkbox"/> ACNEGEL 100ML	270
<input type="checkbox"/> ALOEHYDRA GEL 100GM	270

Proceed



LOTUS

Welcome: Mahesh

SALE

Category



SKIN

Type

GEL

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270

Proceed



LOTUS

Welcome: Mahesh

Sale Details

Product	Qty	MRP	Closing Bal
FAIRGEL 100GM	1	270	5
ACNEGEL 100ML	2	270	4
ALOEHYDRA GEL 100GM	3	270	3



Gross Total 1620

Discount 0

Net Total 1620

Save

Back



LOTUS

Welcome: DIGVIJAY

SALE

Category

NO SALE

Save



- On the sale page you can Select product as you want to sale based on MRP.
- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- You find list of products, click on product which need to sale then.
- You find price of product.
- Enter sale quantity of product. You get Gross Total automatically by clicking on gross total field.
- If previous day has no sale then do select “No sale ” option from category and click on Save button .(Note :“No sale” option is only for punching previous day sale not for current day)



# Returns

**LOTUS**  
Welcome: Mahesh

**RETURNS**

Category: SKIN

Type: GEL

☒ Customer ☐ Company

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270

**Proceed**

**LOTUS**  
Welcome: Mahesh

**Return From Customer**

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	1	270	4
ACNEGEL 100ML	1	270	2
ALOEHYDRA GEL 100GM	1	270	0

**Save** **Back**

**LOTUS**  
Welcome: Mahesh

**RETURNS**

Category: SKIN

Type: GEL

☐ Customer ☒ Company

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270

**Proceed**

**LOTUS**  
Welcome: Mahesh

**Return to Company**

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	1	270	4
ACNEGEL 100ML	2	270	2
ALOEHYDRA GEL 100GM	3	270	0

**Save** **Back**

**LOTUS**  
Welcome: MAHESH

**Return to Company**

Product	Qty	MRP	Closing Bal
QUINCENOURISH 250GM	1	725	

You don't have Opening for this SKU, Kindly check your Openings.

**OK**

**Save** **Back**

**LOTUS**  
Welcome: MAHESH

**Return to Company**

Product	Qty	MRP	Closing Bal
ALMONDYOUTH 50GM	5	395	1

You don't have enough Stock to Return, Kindly check your Stock.

**OK**


**Save** **Back**



- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- Select mode(Radio Button) return form customer or return to company.
- You find list of products, click on product which need to sale then.
- You find price of product and opening of product.
- Enter return saleable if you have for return or enter zero. (return saleable can sale again that product)
- Enter return non-saleable you have for return or enter zero. (return non-saleable cant sale again its damaged product)
- Click on Save button to save.
- Please check calculation once before save.
- If your opening is zero or empty then you will get pop up message as “You do not have opening for this SKU. Kindly check your openings.”
- If your Quantity is more than the closing balance then you will get pop up message as ”You do not have enough stock to return. Kindly check your stock.”



# Dashboard



LOTUS

Welcome: Asavari

*BA Report Daily Sale*

BOC:

BOC11

Year:

2018-2019

Search

Welcome: NEHA

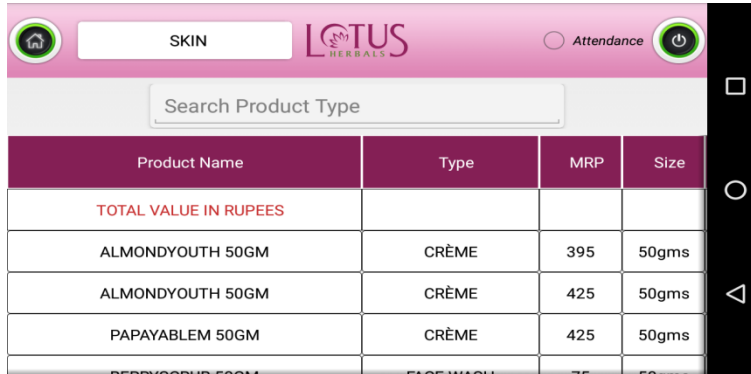
BOC	BOC12	Year		2019		
Date	SKIN Value	SKIN Unit	COLOR Value	COLOR Unit	BABY Value	BA
2019-02-26	1790	4	120	1	255	
2019-02-27	0	0	0	0	0	
2019-02-28	0	0	0	0	0	
2019-03-01	0	0	0	0	0	
2019-03-02	0	0	0	0	0	

On Dashboard you can view BA Report Daily Sale.

- Select BOC month
- Select Current Year
- Click on Search Button.
- You will find total sale of that selected BOC month and Date wise sale.



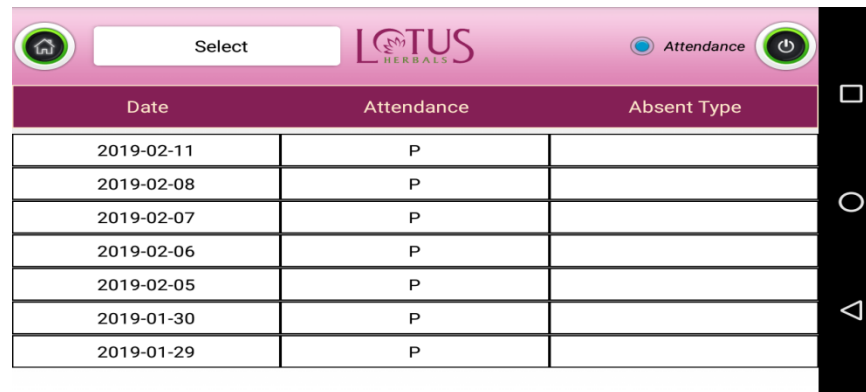
# Reports



Product Name	Type	MRP	Size
TOTAL VALUE IN RUPEES			
ALMONDYOUTH 50GM	CRÈME	395	50gms
ALMONDYOUTH 50GM	CRÈME	425	50gms
PAPAYABLEM 50GM	CRÈME	425	50gms
PEPPYCCUR 50GM	FACE WASH	75	50gms



Product Name	Type	MRP	Size
TOTAL VALUE IN RUPEES			
HAPPY BUMS DIAPER RASH CRÈME	BABY CARE	255	100g
BODY WASH & SHAMPOO	BABY CARE	230	200ml
ETERNAL LOVE BABY OIL 115ML	BABY CARE	175	115ml
ETERNAL LOVE BABY OIL 220ML	BABY CARE	225	220ml

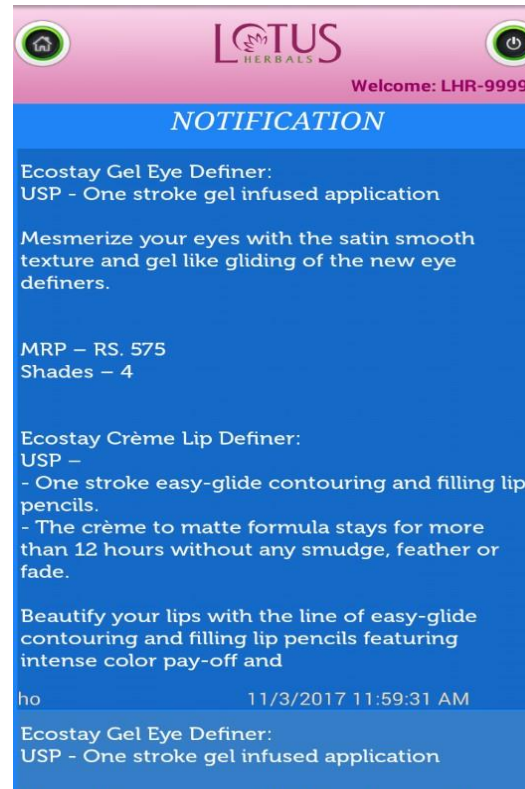


Date	Attendance	Absent Type
2019-02-11	P	
2019-02-08	P	
2019-02-07	P	
2019-02-06	P	
2019-02-05	P	
2019-01-30	P	
2019-01-29	P	

- On Report page user can view the saved Stock like LH or LM & view of Attendance details.
- On search field you can enter the Product type you want to search.



## Notification



- On Notification page user is able to view any notifications sent from admin.
- You will get a link to Checkout video . Please do refer it if you have any doubts in checkout process.





## BA Target vs Achievement

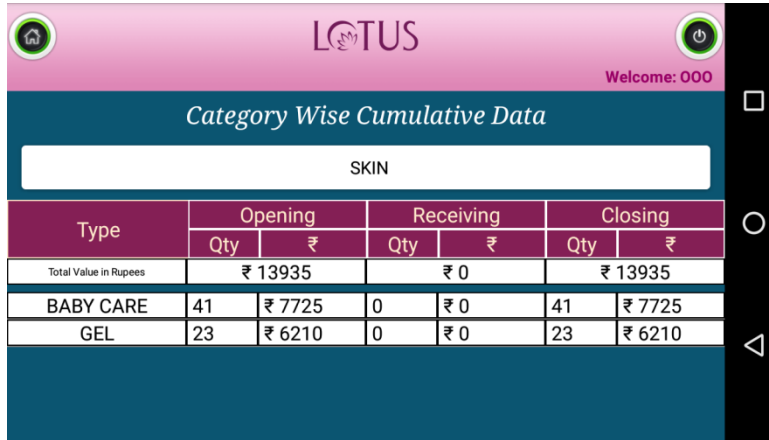


Welcome: NEHA						
BA TARGET VS ACHIVEMENT						
BOC	SKIN Achievement 2017 - 2018	COLOR Achievement 2017 - 2018	BABY Achievement 2017 - 2018	SKIN Target 2018 - 2019	COLOR Target 2018 - 2019	201
BOC8	0.00	0.00	0.00	0.00	0.00	
BOC9	0.00	0.00	0.00	145000.00	200000.00	
BOC10	0.00	0.00	0.00	32000.00	36666.00	
BOC11	0.00	0.00	0.00	0.00	0.00	
BOC12	0.00	0.00	0.00	0.00	0.00	

- On BA out sales report user can view year wise stock details with target ,achievement and growth.



# Category Wise Report

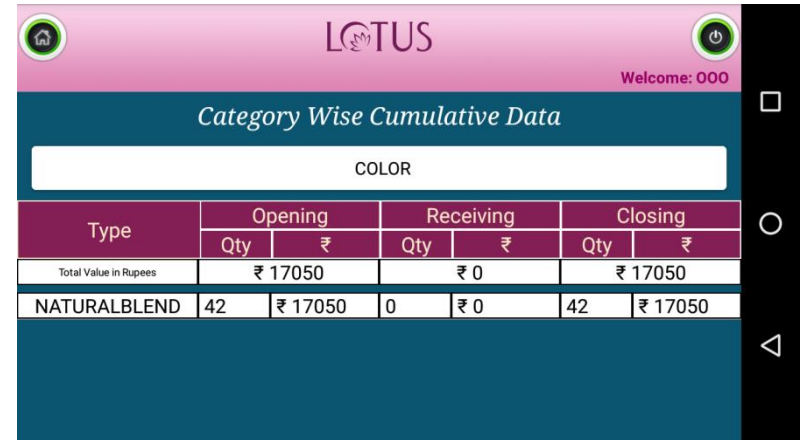


LOTUS Welcome: 000

Category Wise Cumulative Data

SKIN

Type	Opening		Receiving		Closing	
	Qty	₹	Qty	₹	Qty	₹
Total Value in Rupees	₹ 13935		₹ 0		₹ 13935	
BABY CARE	41	₹ 7725	0	₹ 0	41	₹ 7725
GEL	23	₹ 6210	0	₹ 0	23	₹ 6210



LOTUS Welcome: 000

Category Wise Cumulative Data

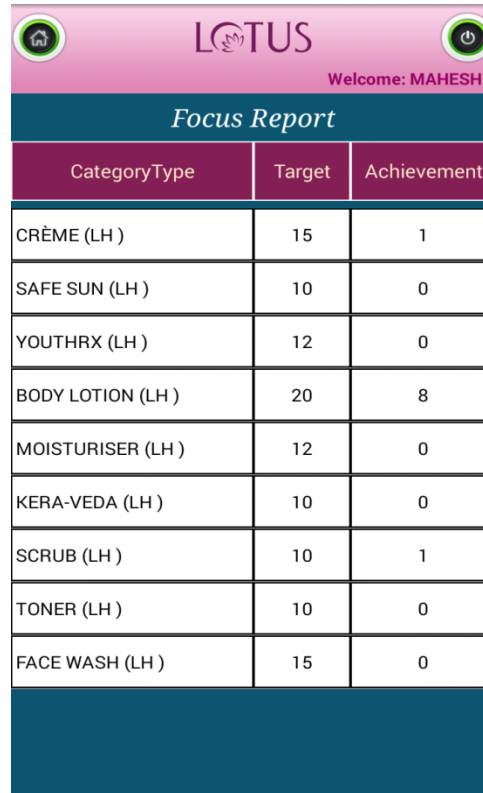
COLOR

Type	Opening		Receiving		Closing	
	Qty	₹	Qty	₹	Qty	₹
Total Value in Rupees	₹ 17050		₹ 0		₹ 17050	
NATURALBLEND	42	₹ 17050	0	₹ 0	42	₹ 17050

- On Category Wise Report page user can view Opening , Receiving, Closing details of current BOC.



# Focus Report



The screenshot shows a mobile application interface for 'LOTUS'. At the top, there's a pink header with the 'LOTUS' logo and a 'Welcome: MAHESH' message. Below this is a dark blue bar with the title 'Focus Report'. The main content is a table with three columns: 'CategoryType', 'Target', and 'Achievement'. The table lists various product types and their corresponding target and achievement values. At the bottom of the table is a solid dark blue bar.

CategoryType	Target	Achievement
CRÈME (LH )	15	1
SAFE SUN (LH )	10	0
YOUTHRX (LH )	12	0
BODY LOTION (LH )	20	8
MOISTURISER (LH )	12	0
KERA-VEDA (LH )	10	0
SCRUB (LH )	10	1
TONER (LH )	10	0
FACE WASH (LH )	15	0

- On Focus Report user can view focus product type with target and achievement for current BOC.



## Support Details

- **1st Level Support:**

- **Name:** Swapnagandha Kakade
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- **2<sup>nd</sup> Level Support:**

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- **Email Id:** [neha@sudesi.in](mailto:neha@sudesi.in)

- **3<sup>rd</sup> Level Support:**

- **Name:** Mahesh Jadhav
- **Phone No:** 9881618907
- **Email Id:** [mahesh@sudesi.in](mailto:mahesh@sudesi.in)



## Next Big Idea

