

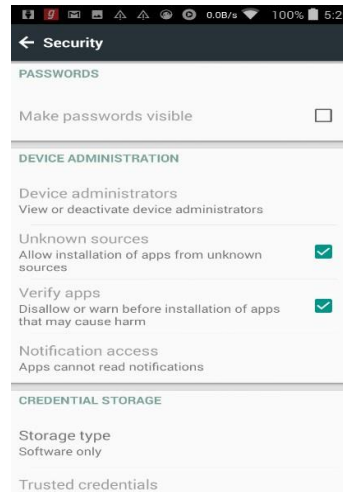
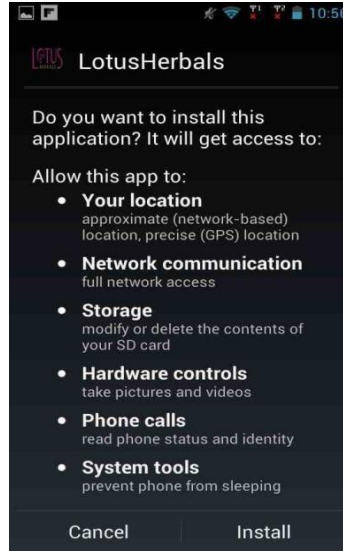
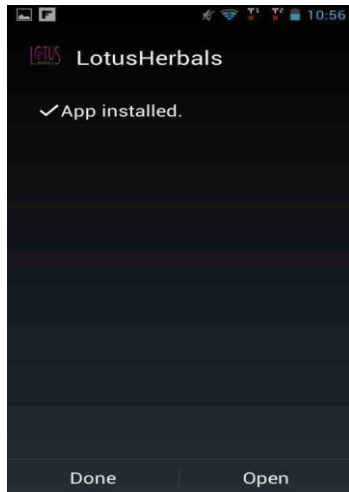
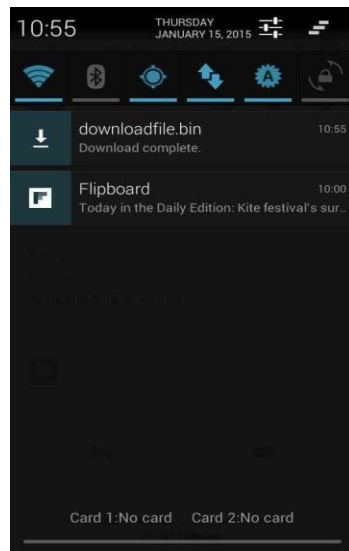


An Android Based enterprise smart-force CRM

www.sudesicloud.com



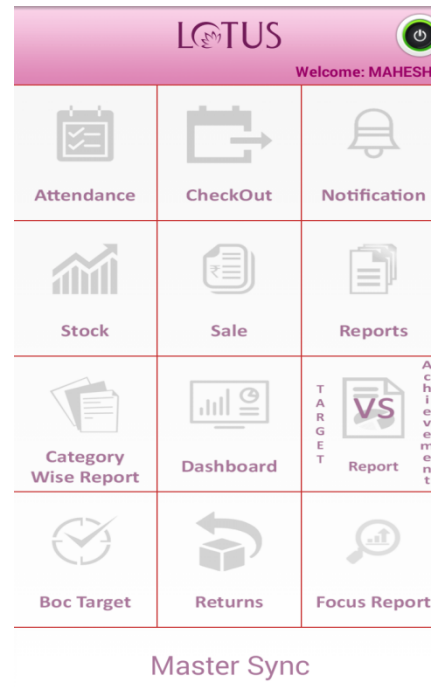
Installation & Uninstallation of **APK**



- Click on downloaded file. You find new page click on install button.
- Application installed in your device. Then click on open or done.
- If you click on open application will open.
- After app installed you check Unknown Source should be checked.
- If you click on done then go to the device menu and you find their lotus app.



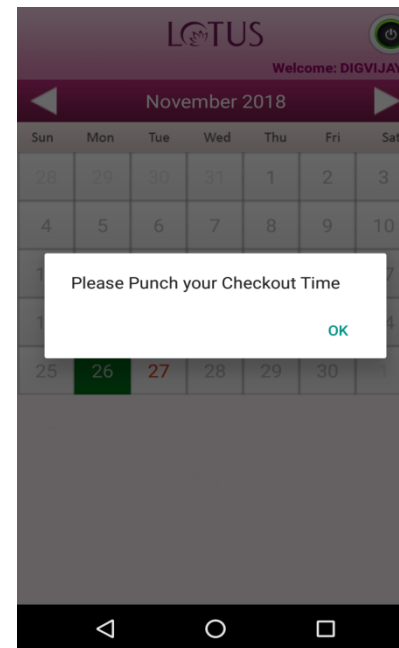
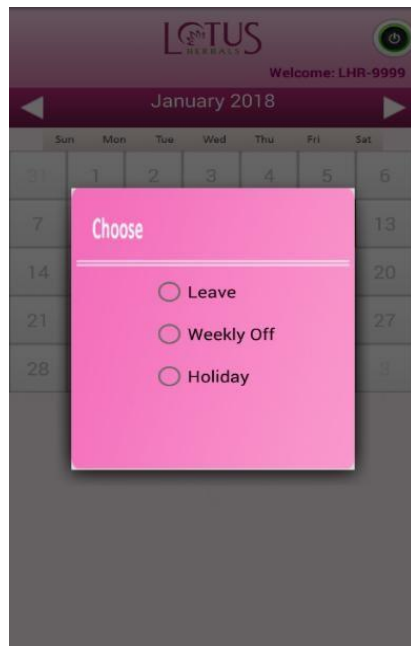
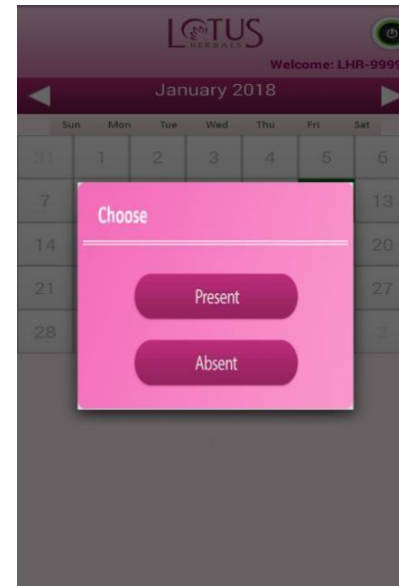
Login to the application



- Once launch the application the login window appears where the user needs to enter the user credentials given to them
(for example: user-id = LHR-123 and password = 'password'),
and after successful login user will be automatically redirected to home page.



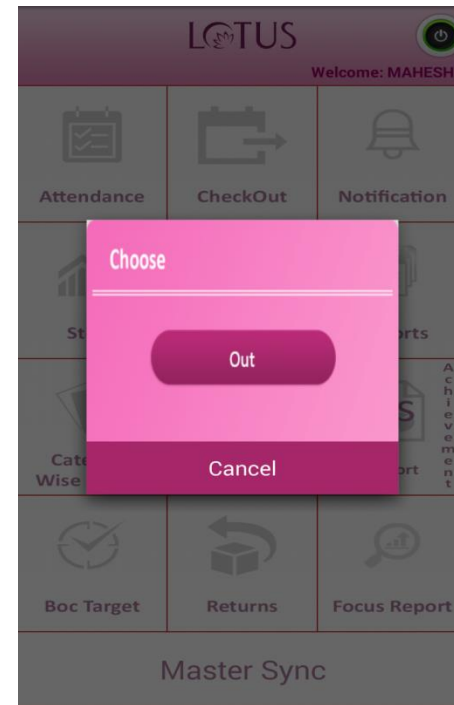
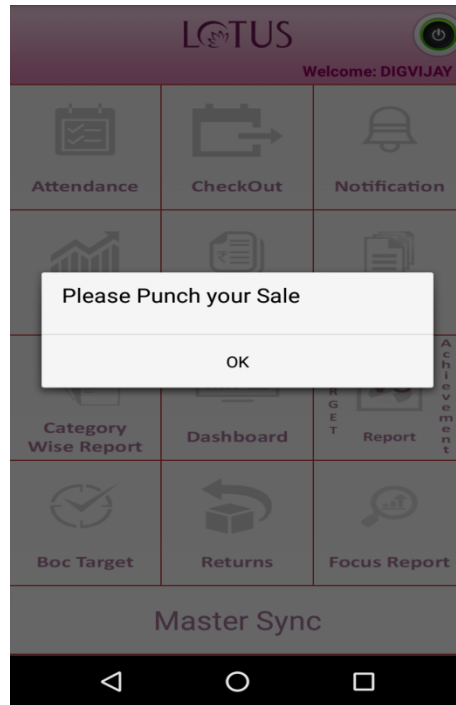
Marking Attendance(Present/Absent):



- After Successfully login attendance screen appears for marking attendance as Present/Absent. User needs to select current date only. Once the user marked as Present user will be redirected into home page, and if the user marked attendance as Absent user will automatically logout from the system, and user won't be able to enter into system. User as to select reason for absent like Sick leave, Casual leave, Weekly off or Holiday.
- If previous day checkout time is not punched then user will be getting dialog box "Please punch your checkout time ".



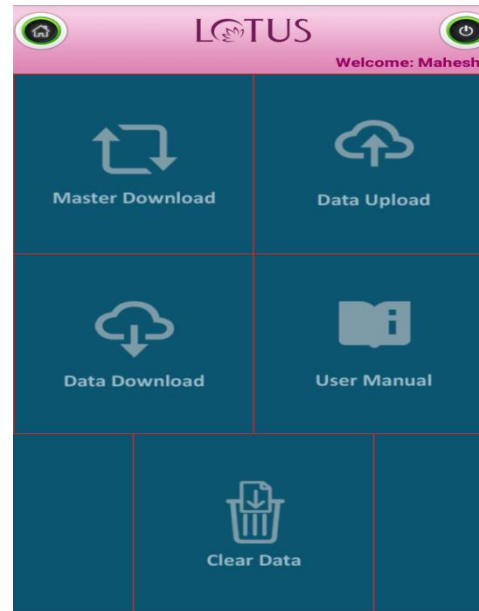
CheckOut Time



- If current day sale is not punched then user will be getting dialog box “Please punch your current sale”.
- After punching the current day sale then go ahead to punch checkout time.
- The above screenshot displays the option to punch your out time at the end of day or your working hours.
- Every day once you complete your working hours do click on ‘Out’ button.



Master-Sync



- **Master Download:** Synchronize all the master data (e.g. Product Master Should be Updated accordingly).
- **Data Download:** Stock data need to be downloaded from server to get the closing balance which has been uploaded through Excel.
- **Data Upload:** All the transaction done like Sale, Attendance, Tester need to be updated on server.
- **Clear Data:** You want to delete app data permanently that time use this button.



Stocks

LOTUS
Welcome: Mahesh

STOCK

Category: SKIN

Type: GEL

PRODUCT	MRP
<input type="checkbox"/> FAIRGEL 100GM	Select
<input type="checkbox"/> ACNEGEL 100ML	Select
<input type="checkbox"/> ALOEHYDRA GEL 100GM	Select

Proceed

LOTUS
Welcome: Mahesh

STOCK

Category: SKIN

Type: GEL

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	Select

270

Proceed

LOTUS
Welcome: Mahesh

Stock Received

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	5	270	
ACNEGEL 100ML	4	270	
ALOEHYDRA GEL 100GM	3	270	

Save Back



- On the stock page user can select any product and needs to enter stock quantity then save data by clicking save button.



- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- You find list of products, click on product which need to sale then.
- You find price of product and opening of product.
- Enter Stock received if any stock received of that particular product or type zero.
- You find stock in hand.
- You get closing balance by calculate automatically.
- Click on Save button to save.
- Please check calculation once before save.



Sale



LOTUS

Welcome: Mahesh

SALE


Category



SKIN

Type

GEL

PRODUCT	MRP
<input type="checkbox"/> FAIRGEL 100GM	270
<input type="checkbox"/> ACNEGEL 100ML	270
<input type="checkbox"/> ALOEHYDRA GEL 100GM	270





LOTUS

Welcome: Mahesh

SALE


Category



SKIN

Type

GEL

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270





LOTUS

Welcome: Mahesh



Sale Details



Product	Qty	MRP	Closing Bal
FAIRGEL 100GM	1	270	5
ACNEGEL 100ML	2	270	4
ALOEHYDRA GEL 100GM	3	270	3

Gross Total 1620

Discount 0

Net Total 1620






LOTUS

Welcome: DIGVIJAY

SALE

Category

NO SALE





- On the sale page you can Select product as you want to sale based on MRP.
- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- You find list of products, click on product which need to sale then.
- You find price of product.
- Enter sale quantity of product. You get Gross Total automatically by clicking on gross total field.
- If previous day has no sale then do select “No sale ” option from category and click on Save button .(Note :“No sale” option is only for punching previous day sale not for current day)



Returns

LOTUS Welcome: Mahesh

RETURNS

Category SKIN

Type GEL

☒ Customer ☐ Company

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270

Proceed

LOTUS Welcome: Mahesh

Return From Customer

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	1	270	4
ACNEGEL 100ML	1	270	2
ALOEHYDRA GEL 100GM	1	270	0

Save Back

LOTUS Welcome: Mahesh

RETURNS

Category SKIN

Type GEL

☐ Customer ☒ Company

PRODUCT	MRP
<input checked="" type="checkbox"/> FAIRGEL 100GM	270
<input checked="" type="checkbox"/> ACNEGEL 100ML	270
<input checked="" type="checkbox"/> ALOEHYDRA GEL 100GM	270

Proceed

LOTUS Welcome: Mahesh

Return to Company

Product	Qty	MRP	Opening Bal
FAIRGEL 100GM	1	270	4
ACNEGEL 100ML	2	270	2
ALOEHYDRA GEL 100GM	3	270	0

Save Back

- Select category skin or color (LH or LM).
- Select type related to category. Like face care, sun safe.
- Select mode(Radio Button) return form customer or return to company.
- You find list of products, click on product which need to sale then.
- You find price of product and opening of product.



- Enter return saleable if you have for return or enter zero. (return saleable can sale again that product)
- Enter return non-saleable you have for return or enter zero. (return non-saleable cant sale again its damaged product)
- Click on Save button to save.
- Please check calculation once before save.



Dashboard



The dashboard interface for Lotus Herbals. It features a pink header with the Lotus Herbals logo and a 'Welcome: LHR-9999' message. Below the header, the title 'BA Report Daily Sale' is displayed. There are two dropdown menus: 'BOC:' with 'BOC10' selected and 'Year:' with '2017-2018' selected. A yellow 'Search' button is located at the bottom.



The mobile app interface for Lotus PRO_v2.7. It shows the same header and title as the dashboard. The BOC dropdown is set to 'BOC9' and the Year dropdown is set to '2018'. The table below shows sales data for the selected BOC and year.

	LH		LM		Total	
Date	Sale Value	Sale Unit	Sale Value	Sale Unit	Sale Value	Sale Unit
2017-11-26	0	0	0	0	0	0
2017-11-27	0	0	0	0	0	0
2017-11-28	0	0	0	0	0	0



The mobile app interface for Lotus PRO_v2.7. It shows the same header and title as the dashboard. The BOC dropdown is set to 'BOC9' and the Year dropdown is set to '2018'. The table below shows sales data for the selected BOC and year.

	LH		LM		Total	
Date	Sale Value	Sale Unit	Sale Value	Sale Unit	Sale Value	Sale Unit
2017-11-30	0	0	0	0	0	0
2017-12-01	0	0	0	0	0	0
2017-12-02	9934	22	7469	23	17403	45
2017-12-03	6099	11	1470	4	7569	15
2017-12-04	425	1	325	1	750	2
2017-12-05	0	0	0	0	0	0

On Dashboard you can view BA Report Daily Sale.

- Select BOC month
- Select Current Year
- Click on Search Button.
- You will find total sale of that selected BOC month and Date wise sale.



Reports

USB debugging connected

LOTUS HERBALS

Search Product Type

Product Name	Type	MRP	Size	Op C
TOTAL VALUE IN RUPEES				8
ALMONDYOUTH 50GM	CRÈME	395	50gms	0
PAPAYABLEM 50GM	CRÈME	425	50gms	0
APRISCRUB 100GM	SCRUB	155	100gms	1
REDDYSCRUB 50GM	FACE WASH	75	50gms	0

USB debugging connected

LOTUS HERBALS

cr

Product Name	Type	MRP	Size	Op C
TOTAL VALUE IN RUPEES				0
ALMONDYOUTH 50GM	CRÈME	395	50gms	0
PAPAYABLEM 50GM	CRÈME	425	50gms	0

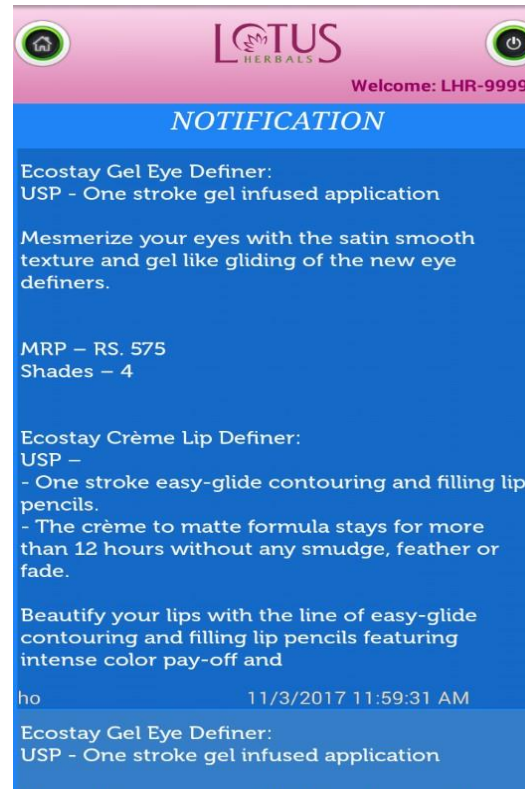
LOTUS HERBALS

Date	Attendance	Absent Type
2018-11-27	P	
2018-11-26	P	

- On Report page user can view the saved Stock like LH or LM & view of Attendance details.
- On search field you can enter the Product type you want to search.



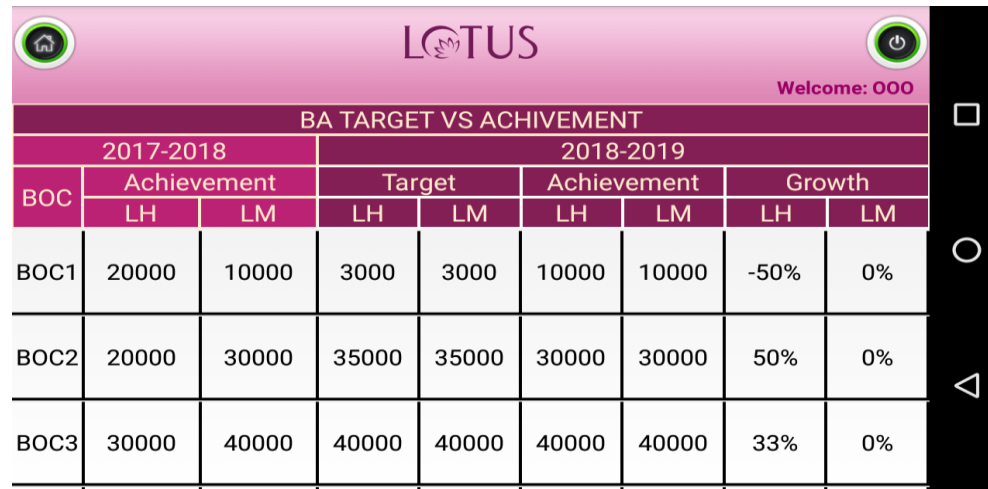
Notification



- On Notification page user is able to view any notifications sent from admin.



BA Out sales

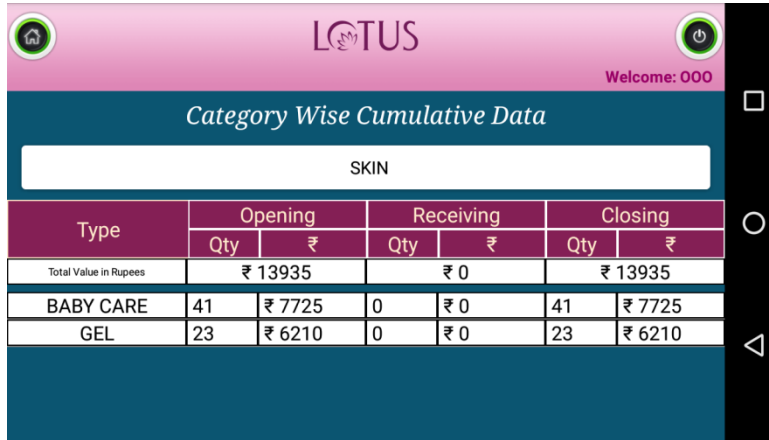


BA TARGET VS ACHIVEMENT								
BOC	2017-2018		2018-2019					
	Achievement		Target		Achievement		Growth	
	LH	LM	LH	LM	LH	LM	LH	LM
BOC1	20000	10000	3000	3000	10000	10000	-50%	0%
BOC2	20000	30000	35000	35000	30000	30000	50%	0%
BOC3	30000	40000	40000	40000	40000	40000	33%	0%

- On BA out sales report user can view year wise stock details with target ,achievement and growth.



Category Wise Report

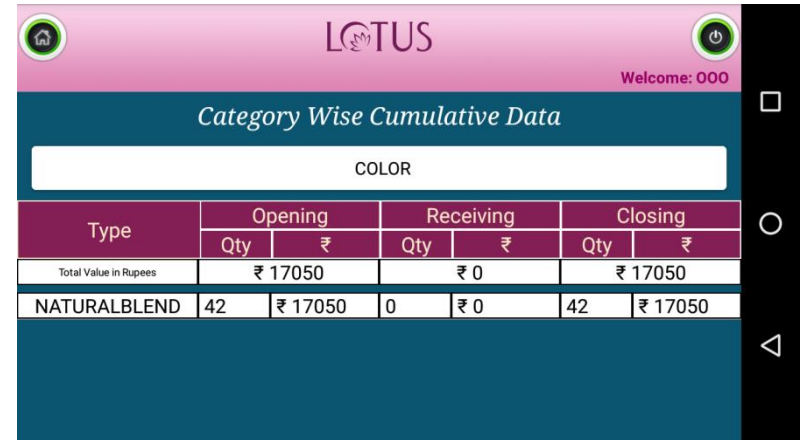


LOTUS Welcome: 000

Category Wise Cumulative Data

SKIN

Type	Opening		Receiving		Closing	
	Qty	₹	Qty	₹	Qty	₹
Total Value in Rupees	₹ 13935		₹ 0		₹ 13935	
BABY CARE	41	₹ 7725	0	₹ 0	41	₹ 7725
GEL	23	₹ 6210	0	₹ 0	23	₹ 6210



LOTUS Welcome: 000

Category Wise Cumulative Data

COLOR

Type	Opening		Receiving		Closing	
	Qty	₹	Qty	₹	Qty	₹
Total Value in Rupees	₹ 17050		₹ 0		₹ 17050	
NATURALBLEND	42	₹ 17050	0	₹ 0	42	₹ 17050

- On Category Wise Report page user can view Opening , Receiving, Closing details of current BOC.



Focus Target and Report

LOTUS
Welcome: MAHESH

FOCUS

☒ Target ☐ Report

Category
SKIN

CategoryType	Qty
<input checked="" type="checkbox"/> TONER	10
<input checked="" type="checkbox"/> FACE WASH	15
<input type="checkbox"/> WHITEGLOW	
<input type="checkbox"/> XPRESS GLOW	
<input type="checkbox"/> FACE PACK	
<input type="checkbox"/> KITS	
<input type="checkbox"/> ECOSTAY	
<input type="checkbox"/>	

Save

LOTUS
Welcome: MAHESH

Focus Report

CategoryType	Target	Achievement
CRÈME (LH)	15	1
SAFE SUN (LH)	10	0
YOUTHRX (LH)	12	0
BODY LOTION (LH)	20	8
MOISTURISER (LH)	12	0
KERA-VEDA (LH)	10	0
SCRUB (LH)	10	1
TONER (LH)	10	0
FACE WASH (LH)	15	0

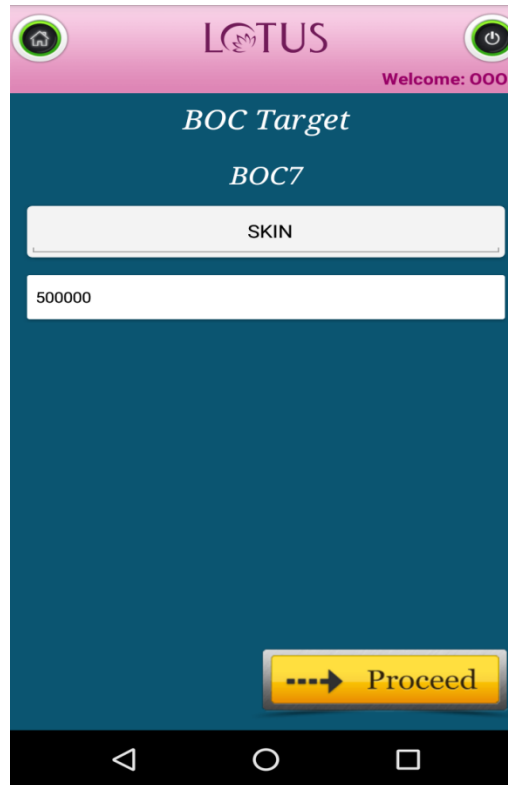
- On Focus Report you can enter the current BOC target



- Select mode(Radio Button)Target or Report.
- After selection of Target(Radio Button), Select category skin or color or baby care.
- You can find list of product type, click on product type which need to enter focus target.
- On click of Save Button report will be generated
- Note :Already punched focus target of selected product type cannot be seen in your target page product type list.
- On selection of Report(Radio Button) you will find the focus report.
- On Focus Report user can view focus product type with target and achievement for current BOC.



BOC Target



The screenshot shows a mobile application interface for 'BOC Target'. At the top, there is a pink header bar with the 'LOTUS' logo in the center, a home icon on the left, and a power icon on the right. Below the header, the text 'Welcome: 000' is displayed. The main content area has a dark blue background. It features the text 'BOC Target' and 'BOC7' in a light blue font. Below this, there is a white input field with the text 'SKIN'. Underneath the input field, there is another white input field containing the number '500000'. At the bottom of the main content area, there is a yellow button with a right-pointing arrow and the text 'Proceed'. The bottom of the screen shows the standard Android navigation bar with back, home, and recent apps icons.

- On BOC Target user can view target for the current BOC.
- Select category skin or color(LH or LM).
- Enter Target Amount and click on Proceed Button.



Support Details

- **1st Level Support:**

- **Name:** Swapnagandha Kakade
- **Phone No:** 8454961696
- **Email Id:** swapnagandha@sudesi.in

- **2nd Level Support:**

- **Name:** Neha Kadam
- **Phone No:** 9773399743
- **Email Id:** neha@sudesi.in

- **3rd Level Support:**

- **Name:** Mahesh Jadhav
- **Phone No:** 9881618907
- **Email Id:** mahesh@sudesi.in



Next Big Idea

