Here are some key insights from the report I found that can help the company grow:

1. Revenue Trends & Performance

- Identify peak revenue-generating periods and locations to optimise pricing and promotional strategies.
- o Analyze underperforming areas and introduce incentives or marketing campaigns.

2. Customer Behavior & Demand Patterns

- Assess ride demand by time of day, day of the week, and seasonality to improve driver availability.
- o Identify high-frequency users and offer loyalty programs to retain them.

3. Driver Performance & Utilization

- o Evaluate driver efficiency and satisfaction to reduce churn.
- o Optimize driver allocation based on high-demand areas and ride cancellations.

4. Operational Efficiency & Cost Management

- Reduce wait times and improve ride-matching algorithms for better customer experience.
- Analyze fuel costs, maintenance expenses, and driver incentives for cost optimization.

5. Customer Satisfaction & Feedback

- o Address complaints related to pricing, driver behavior, or ride quality.
- o Introduce targeted discounts and promotions to improve customer retention.