

Year

- ☒ Select all
- ☒ 2017
- ☒ 2018

Month

- ☐ Select all
- ☐ 01.Jan
- ☐ 02.Feb
- ☒ 03.Mar
- ☒ 04.Apr
- ☒ 05.May
- ☐ 06.Jun
- ☐ 07.Jul
- ☐ 08.Aug
- ☐ 09.Sep
- ☐ 10.Oct
- ☐ 11.Nov

AIRLI...

- ☒ Select all
- ☒ 9W
- ☒ AT
- ☒ BG
- ☒ EK
- ☒ EY
- ☒ FZ
- ☒ H9
- ☒ KU
- ☒ ME
- ☒ MH
- ☒ PR
- ☒ QR
- ☒ RJ

Day	Passengers	Tickets	TOTAL FARE
1	1	27	76,055.50
2	1	4	5,519.00
3	1	11	26,344.00
4	1	21	39,392.50
5	1	12	20,295.00
6	1	9	13,234.00
7	1	11	29,991.00
8	1	7	8,193.00
10	1	7	11,020.00
11	1	17	66,282.25
12	1	9	12,500.00
13	1	9	10,648.00
14	1	3	26,680.00
16	1	4	2,310.00
18	1	1	1,220.00
19	1	1	1,410.00
20	1	13	23,795.00
21	1	5	16,403.00
22	1	1	1,485.00
23	1	2	3,834.00
24	1	1	775.00
25	1	9	23,741.00
26	1	3	5,960.00
27	1	4	7,842.50
28	1	3	4,055.00
29	1	4	12,870.00
30	1	2	2,860.00
Total	1	200	454,714.75

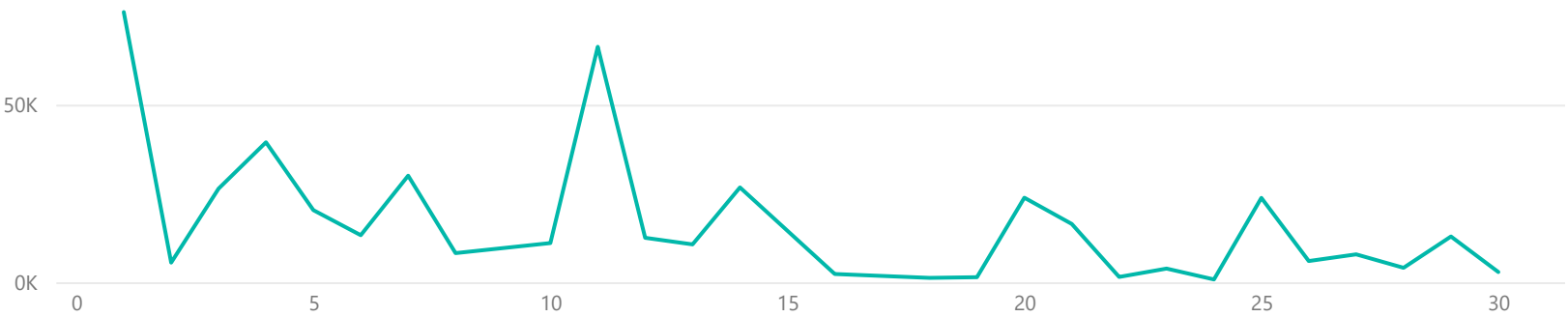
PRODUCT TYPE

AIRLINES

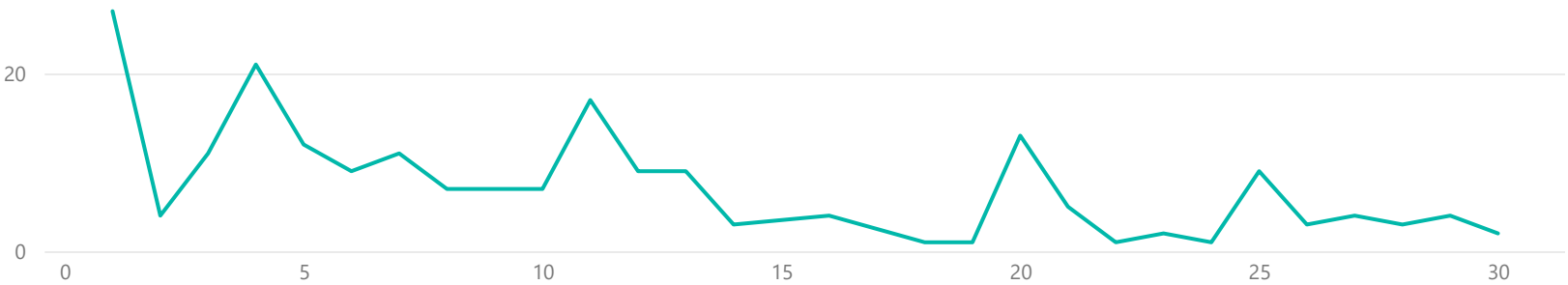
CABIN Class

Select all (Blank) BUSINESS CLASS ECONOMY CLASS FIRST CLASS

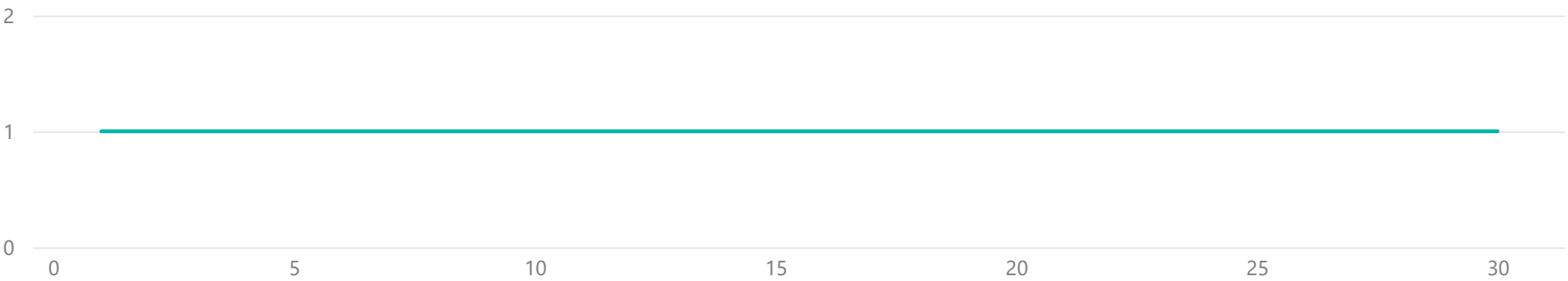
TOTAL FARE by Day



Tickets by Day



Passengers by Day



# Flight Monthly Analysis

Year

Select all

2016

2017

>

Month

Select all

10.Oct

11.Nov

12.Dec

CABIN Class

Select all

BUSINESS CLASS

ECONOMY CLASS

AIRLINE C...

☒ Select all

☒ 9W

☒ AF

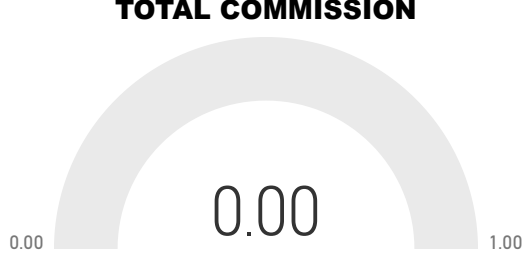
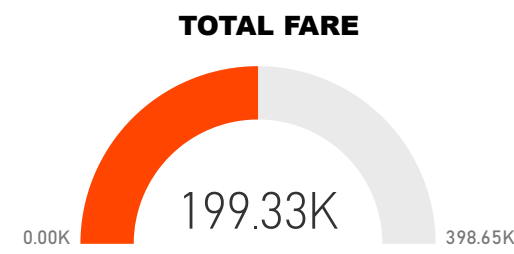
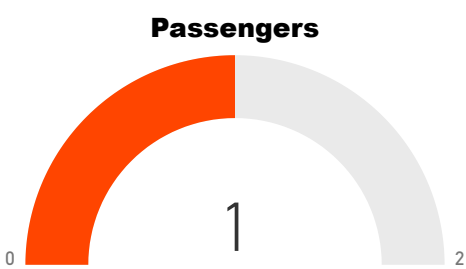
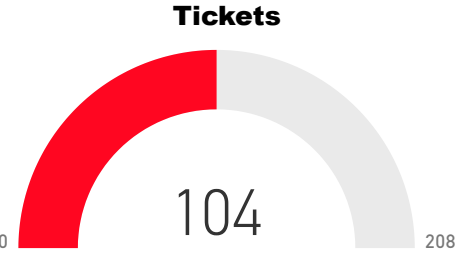
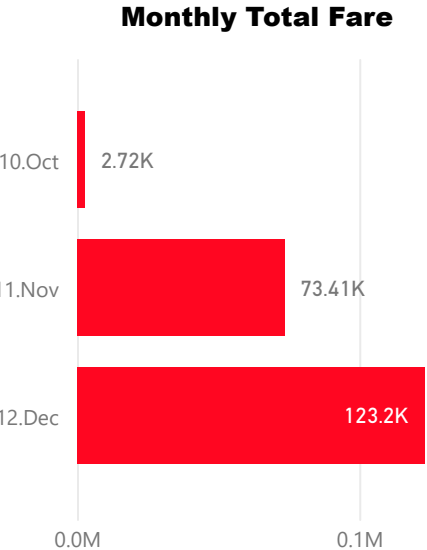
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☒ AT

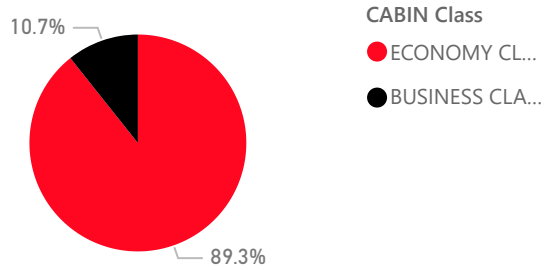
☒ AZ

☒ CM

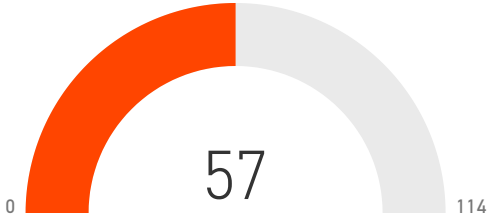
CABIN Class	Tickets	TOTAL FARE
BUSINESS CLASS	2	21,320.00
ECONOMY CLASS	102	178,006.00
Total	104	199,326.00



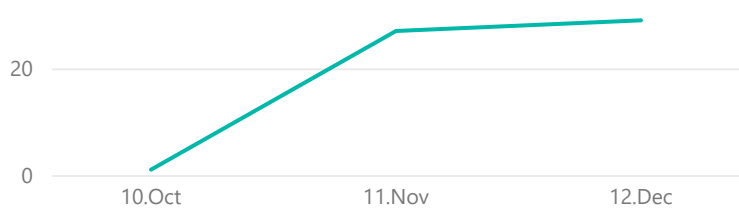
TOTAL FARE by CABIN Class



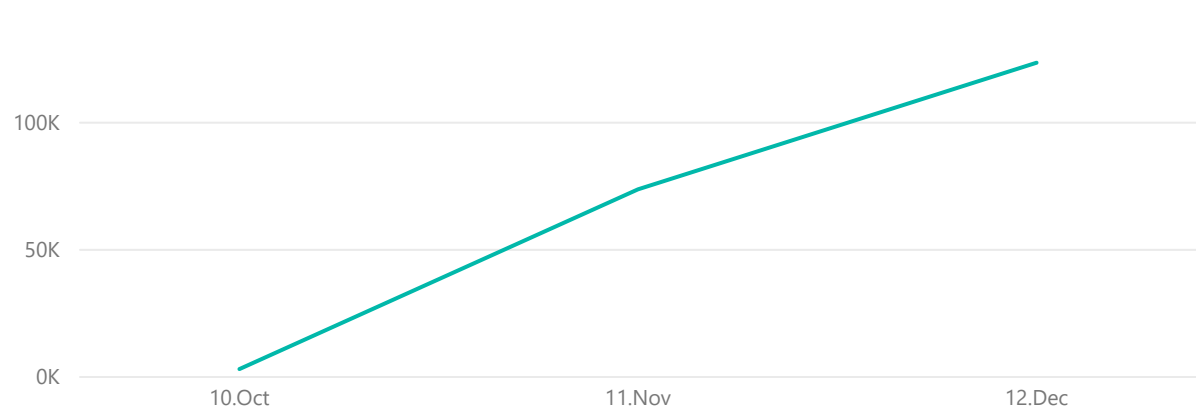
Confirmed Transactions



Confirmed Transactions by Month



TOTAL FARE by Month



CUSTOMER NAME	TOTAL FARE	COMMISSION
JOURY TOURS AND TRAVEL	191,026.00	0.00
JOURY TOURS B2C CUSTOMERS	5,580.00	0.00
BLUE TEAM	2,720.00	0.00
Total	199,326.00	0.00

# Flight Monthly Analysis\_2

Year

Select all

2016

2017

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

06.Jun

07.Jul

08.Aug

CABIN Class

Select all

(Blank)

BUSINESS CLASS

Top 20 Airlines				Top 20 Destinations							
AIRLINE CODE	TOTAL FARE	COMMISSION	Transactions	Base Destination	TOTAL FARE	COMMISSION	Transactions	AIRLINE CODE	Transactions	Month	AVG TT
QR	330,977.35	0.00	68	CAI	167,952.00	2,711.00	237	6S	4	01.Jan	-0.08
NP	127,965.00	1,623.00	183	MNL	93,502.25	30.00	27	9W	18	02.Feb	-0.10
SV	109,931.45	2,670.25	153	BEY	79,125.70	100.00	3	AA	2	03.Mar	-0.06
ME	68,190.20	160.00	6	DOH	60,345.50	0.00	14	AC	2	04.Apr	2.04
MS	50,439.00	878.00	61	YNB	48,091.30	1,260.20	72	AT	4	05.May	-0.13
SM	46,635.00	1,574.00	81	KTM	39,737.00	0.00	13	BG	1	06.Jun	-0.13
WY	45,170.00	0.00	14	JED	32,891.10	961.60	49	EY	3	07.Jul	-0.13
UL	33,970.00	0.00	6	IST	32,654.00	587.00	27	FZ	1	08.Aug	-0.13
XY	32,016.50	517.20	51	NRT	25,800.00	0.00		GF	2	10.Oct	-0.12
TK	31,325.00	735.00	26	RUH	25,744.35	893.60	43	H9	4	11.Nov	-0.11
EK	25,800.00	0.00		AMM	23,285.00	180.00	8	KK	3	12.Dec	-0.12
9W	23,898.00	44.00	18	MAA	23,101.00	44.00	10	KU	5	Total	-0.10
RJ	17,424.00	120.00	6	DAC	21,672.00	0.00	8	ME	6		
MH	13,980.00	0.00	2	COK	20,305.00	0.00	8	MH	2		
H9	8,100.00	0.00	4	TRV	19,284.00	0.00	9	MS	61		
TR	8,061.00	0.00	3	ALG	17,055.00	0.00		NP	183		
KU	7,031.00	0.00	5	CMN	16,608.00	94.00	3	PC	1		
UJ	5,465.00	0.00	5	VTZ	16,185.00	0.00	2	QR	68		
AT	5,266.00	0.00	4	DMM	15,667.30	173.00	27	RJ	6		
PR	4,446.00	0.00		KWI	15,550.50	0.00	3	SM	81		
Total	996,090.50	8,321.45	696	Total	794,556.00	7,034.40	563	SV	153		
								TK	26		
								TR	3		
								Total	715		

# Flight Monthly Analysis\_3

Year

Select all

2016

2017

>

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

06.Jun

07.Jul

08.Aug

>

CABIN Class

Select all

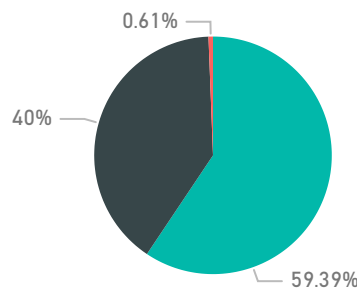
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BUSINESS CLASS

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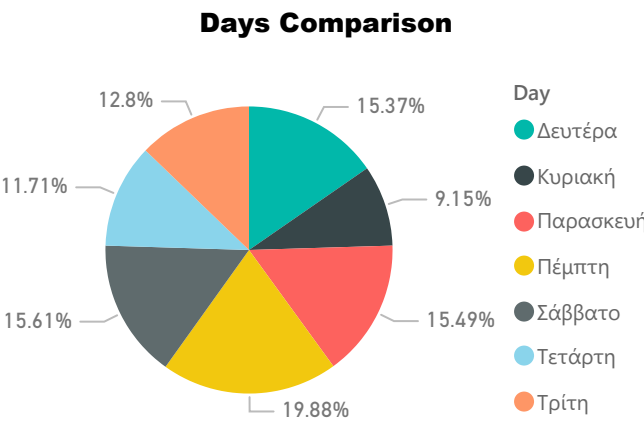
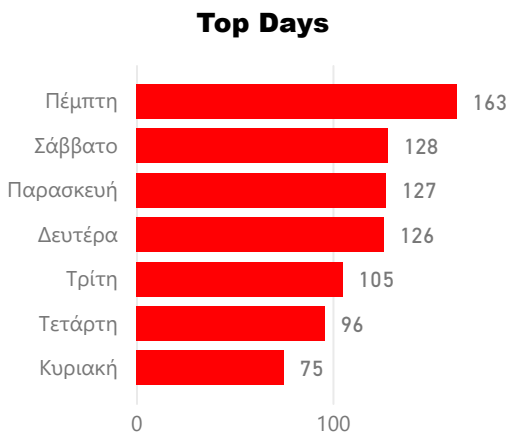
Month	MULTIDESTINATION	ONEWAY	ROUNDTRIP	Total
01.Jan		4	9	13
02.Feb	3	18	23	44
03.Mar	1	53	81	135
04.Apr		1	1	2
05.May		2	1	3
06.Jun	1	1	5	7
07.Jul		8	9	17
08.Aug			1	1
10.Oct		77	39	116
11.Nov		92	53	145
12.Dec		231	106	337
Total	5	487	328	820

TRIP T... ONEWAY ROUNDTRIP



SALES AGENT	TOTAL FARE	COMMISSION
	573,053.55	0.00
ABDALLAH EIReam	834.00	0.00
abdelmaneam awadalla	7,562.10	0.00
Ahmed Bashir	57,321.25	1,465.00
Elatawy Travel	58,740.90	309.00
FISAL ELMALKY	12,693.70	47.00
HASHEM BINMALEK	11,272.15	70.00
Mahmoud hegazy	13,541.45	0.00
mhboobah juhani	49,254.00	395.00
mohmmmed dafaalla	32,794.50	668.00
nouf alharazi	1,596.00	0.00
OHOOD aljadaani	6,860.55	119.00
Rehan Mohamed	26,462.80	309.45
sahar khedr	6,352.35	60.00
Said Amr	113,002.05	4,249.40
sajjad ahmed	38,492.85	363.00
Tamer Sultan	3,443.00	0.00
Wael Sibah	809.00	0.00
zainab alghabbashi	3,352.85	596.60
Total	1,017,439.05	8,651.45

SALES AGENT	Confirmed	Cancelled
	121	105
ABDALLAH EIReam	2	
abdelmaneam awadalla	14	
Ahmed Bashir	80	
Elatawy Travel	81	
FISAL ELMALKY	16	
HASHEM BINMALEK	19	
Mahmoud hegazy	20	
mhboobah juhani	65	
mohmmmed dafaalla	41	
nouf alharazi	2	
OHOOD aljadaani	7	
Rehan Mohamed	31	
sahar khedr	6	
Said Amr	158	
sajjad ahmed	42	
Tamer Sultan	1	
Wael Sibah	1	
zainab alghabbashi	8	
Total	715	105



# Flight Yearly Analysis

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

06.Jun

07.Jul

08.Aug

09.Sep

10.Oct

11.Nov

12.Dec

CABIN Class

Select all

(Blank)

BUSINESS CLASS

AIRLINE C...

- ☒ Select all
- ☒ 6S
- ☒ 9W
- ☒ AA
- ☒ AC
- ☒ AF
- ☒ AI
- ☒ AT
- ☒ AZ
- ☒ BA
- ☒ BG
- ☒ CM
- ☒ CX
- ☒ EK
- ☒ ET
- ☒ EY
- ☒ FZ
- ☒ GF
- ☒ H9
- ☒ KC
- ☒ KK
- ☒ KL
- ☒ KQ
- ☒ KU
- ☒ LH
- ☒ ME
- ☒ MH
- ☒ MS
- ☒ NP

Year	Tickets	Passengers	TOTAL FARE	TOTAL COMMISSION	Confirmed Transactions
2018	820	12	1,017,439.05	8,651.45	715
2016	104	3	199,326.00	0.00	57
2017	199	2	444,667.50	0.00	100
Total	1123	12	1,661,432.55	8,651.45	872

TOTAL FARE by Year



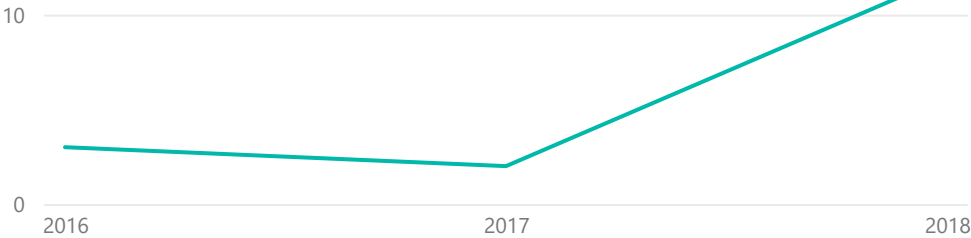
TOTAL COMMISSION by Year



Tickets by Year



Passengers by Year



Confirmed Transactions by Year



# Flight Yearly Analysis\_2

Month

CABIN Class

Select all	01.Jan	02.Feb	03.Mar	04.Apr	05.May	06.Jun	07.Jul	08.Aug	09.Sep	10.Oct	11.Nov	12.Dec
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Select all	(Blank)	BUSINESS CLASS
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AIRLINE CODE 2016 2017 2018

6S			4
9W	3	5	18
AA			2
AC			2
AI	2		
AT	1	1	4
BA		1	
BG			1
CX	1		
EK	6	1	
ET		1	
EY	2	7	3
FZ		1	1
GF	2	1	2
H9		1	4
KK			3
KL	1	1	
KQ		1	
KU	2	13	5
LH	1	1	
ME	2	1	6
MH	1		2
MS	2	1	61
NP			183
PC	1		1
Total	57	100	715

Month 2016 2017 2018

01.Jan	-0.05	-0.08
02.Feb	-0.12	-0.10
03.Mar	-0.12	-0.06
04.Apr	-0.12	2.04
05.May	-0.10	-0.13
06.Jun	-0.12	-0.13
07.Jul		-0.13
08.Aug	0.01	-0.13
09.Sep	-0.13	
10.Oct	0.00	-0.01
11.Nov	-0.09	-0.11
12.Dec	-0.09	-0.13
Total	-0.09	-0.07

Year	2016	2017	2018
CABIN Class	Tickets	TOTAL FARE	Tickets
			10
BUSINESS CLASS	2	21,320.00	5
ECONOMY CLASS	102	178,006.00	190
FIRST CLASS			4
Total	104	199,326.00	199

Year	2016	2017	2018
CUSTOMER NAME	TOTAL FARE	COMMISSION	TOTAL FARE
JOURY TOURS AND TRAVEL	191,026.00	0.00	442,347.50
STAFF			274,004.20
TERHALY ELMALKY			88,929.90
FRANCHISE-SG			58,740.90
JOURY TOURS B2C	5,580.00	0.00	2,320.00
CUSTOMERS			0.00
ALMANA VENTURE			13,977.30
HASHEM BIN MALAK			11,272.15
ABOUSAMRA			6,352.35
AL AHLAM TRAVELS			4,252.00
BLUE TEAM	2,720.00	0.00	1,245.00
GPMC			1,305.00
EL-REAM			834.00
Total	199,326.00	0.00	444,667.50

8,651.45

# Flight Yearly Analysis\_3

Month ▼

Select all	01.Jan	02.Feb	03.Mar	04.Apr	05.May	06.Jun	07.Jul	08.Aug	09.Sep	10.Oct	11.Nov	12.Dec
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CABIN Class ▼

Select all	(Blank)	BUSINESS CLASS	>
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Year	MULTIDESTINATION	ONEWAY	ROUNDTrip	Total
2016		66	38	104
2017		108	91	199
2018	5	487	328	820
Total	5	661	457	1123

Year	2016		2017		2018		Year	2016		2017		2018	
SALES AGENT	TOTAL FARE	COMMISSION	TOTAL FARE	COMMISSION	TOTAL FARE	COMMISSION	SALES AGENT	Confirmed	Cancelled	Confirmed	Cancelled	Confirmed	Cancelled
zainab alghabbashi					3,352.85	596.60		57	47	100	99	121	
Wael Sibah					809.00	0.00	ABDALLAH ElReam						2
Tamer Sultan					3,443.00	0.00	abdelmaneam awadalla						14
sajjad ahmed					38,492.85	363.00	Ahmed Bashir						80
Said Amr					113,002.05	4,249.40	Elatawy Travel						81
sahar khedr					6,352.35	60.00	FISAL ELMALKY						16
Rehan Mohamed					26,462.80	309.45	HASHEM BINMALEK						19
OHOOD aljadaani					6,860.55	119.00	Mahmoud hegazy						20
nouf alharazi					1,596.00	0.00	mhboobah juhani						65
mohmmmed dafaalla					32,794.50	668.00	mohmmmed dafaalla						41
mhboobah juhani					49,254.00	395.00	nouf alharazi						2
Mahmoud hegazy					13,541.45	0.00	OHOOD aljadaani						7
HASHEM BINMALEK					11,272.15	70.00	Rehan Mohamed						31
FISAL ELMALKY					12,693.70	47.00	sahar khedr						6
Elatawy Travel					58,740.90	309.00	Said Amr						158
Ahmed Bashir					57,321.25	1,465.00	sajjad ahmed						42
abdelmaneam awadalla					7,562.10	0.00	Tamer Sultan						1
ABDALLAH ElReam					824.00	0.00	abdelmaneam awadalla						1
Total	199,326.00	0.00	444,667.50	0.00	1,017,439.05	8,651.45	Total	57	47	100	99	715	

Hotels Monthly Analysis

Year

Select all

2016

2017

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

STATUS

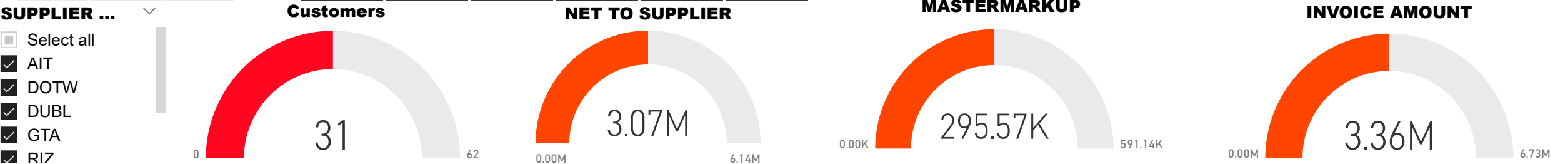
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CONFIRMED

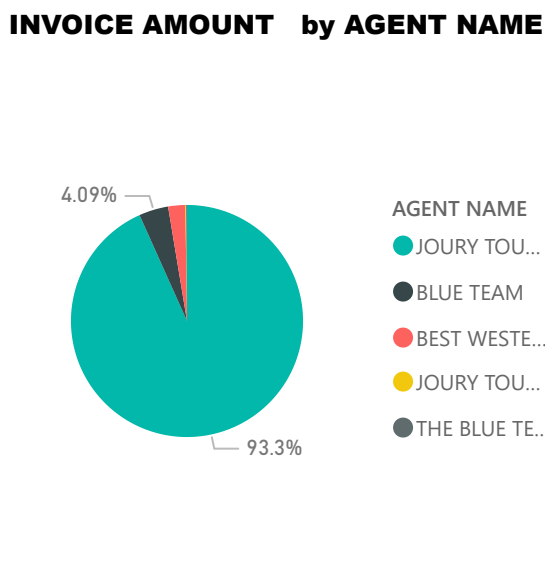
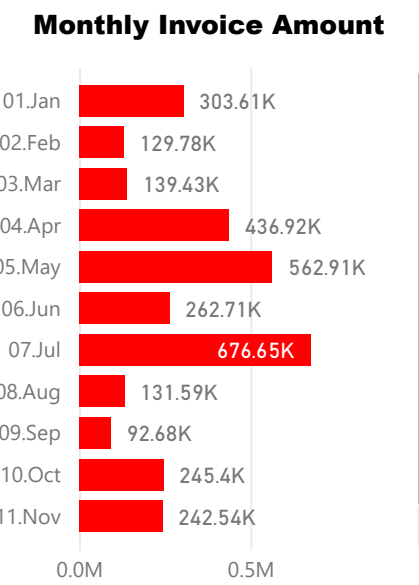
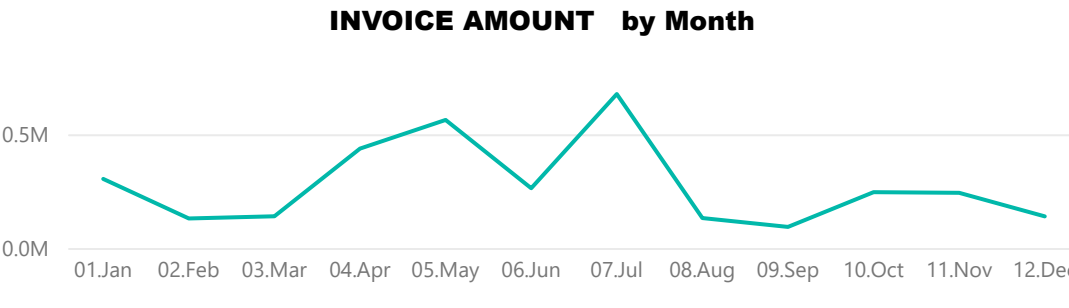
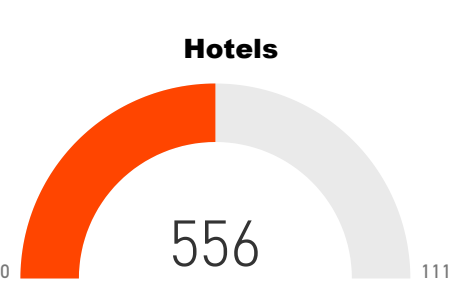
AGENT NAME

Select all

BEST WESTERN PLUS



AGENT NAME	Customers	INVOICE AMOUNT
THE BLUE TEAM	1	3,733.25
JOURY TOURS B2C CUSTOMERS	3	3,979.78
BEST WESTERN PLUS	3	80,100.64
BLUE TEAM	2	137,661.04
JOURY TOURS AND TRAVEL	10	3,137,766.05
Total	17	3,363,240.76



HOTEL NAME	NET TO SUPPLIER	MASTERMARKUP	INVOICE AMOUNT
	266,263.25	0.00	266,263.25
ATANA MUSANDAM RESORT	942.70	57.30	1,000.00
ABIDOS HOTEL APARTMENT	704.00	70.40	774.40
AIRPORT HOTEL MARINA	49.44	0.56	50.00
AKRA BARUT	1,364.00	196.00	1,560.00
AL BAHJAH HOTEL	160.56	0.00	160.56
AL LIWAN SUITES	894.98	100.00	994.98
AL LIWAN SUITES HOTEL	713.52	100.00	813.52
AL MANAR	387.50	50.00	437.50
ALBA TORRE MAURA	3,431.65	343.17	3,774.82
ALEXANDRA BARCELONA, A DOUBLETREE BY HILTON HOTEL	3,677.09	367.71	4,044.80
Total	3,067,673.03	295,567.73	3,363,240.76



# Hotels Monthly Analysis\_2

Year

Select all20162017>

Month

Select all01.Jan02.Feb03.Mar04.Apr05.May>

STATUS

Select allCONFIRMED>

AGENT NAME

Select allBEST WESTERN PLUS>

SUPPLIER ...

☐ Select all

☒ AIT

☒ DOTW

☒ DUBL

☒ GTA

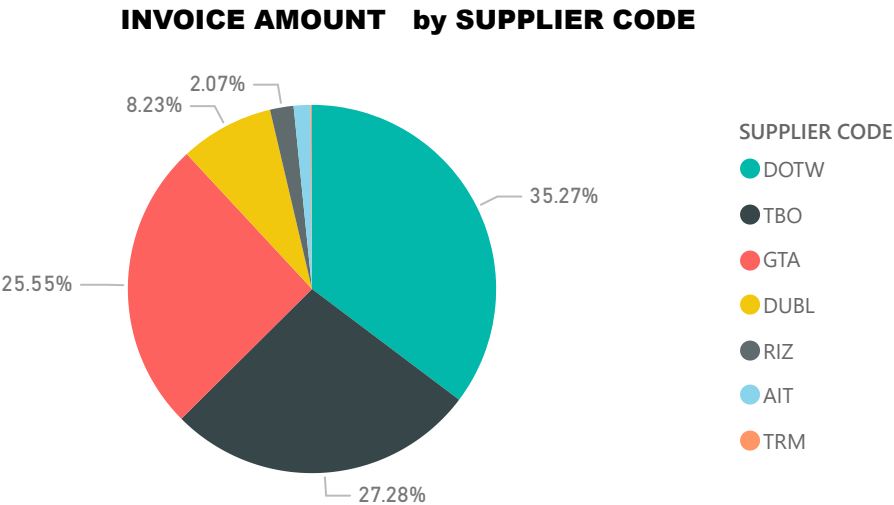
☒ RIZ

SUPPLIER CODE	Customers	INVOICE AMOUNT
DOTW	26	1,186,322.60
TBO	7	917,481.99
GTA	23	859,163.01
DUBL	11	276,939.63
RIZ	1	69,541.50
AIT	6	50,252.03
TRM	1	3,540.00
Total	31	3,363,240.76

ROOMTYPE	Customers	INVOICE AMOUNT
BUDGET DOUBLE ROOM	1	50.00
STANDARD QUEEN	1	160.56
SUPERIOR TRIPLE ROOM (2ND FLOOR)	1	186.80
STANDARD KING OR TWIN BED	1	231.22
STANDARD + BREAKFAST	1	271.90
DELUXE ROOM - 10%OFF	1	279.46
APARTMENT	1	283.56
DOUBLE SINGLE USE LAND VIEW	1	293.89
STANDARD LAND VIEW	1	299.44
SUPERIOR TWINTOWER, GUEST ROOM, TWIN TOWER VIEW, EAST WING	1	318.39
SUPERIOR TWIN TOWER VIEW ROOM - EAST WING, 1 KI NG OR 2 TWIN/SINGLE BED(S), 30SQ	1	319.91
Total	31	3,363,240.76



Map and filled map visuals are disabled. To enable them, go to File > Options and settings > Options > Global > Security. [See details](#)



# Hotels Yearly Analysis

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

06.Jun

07.Jul

08.Aug

09.Sep

10.Oct

11.Nov

12.Dec

AGENT NAME

Select all

BEST WESTERN

BLUE TEAM

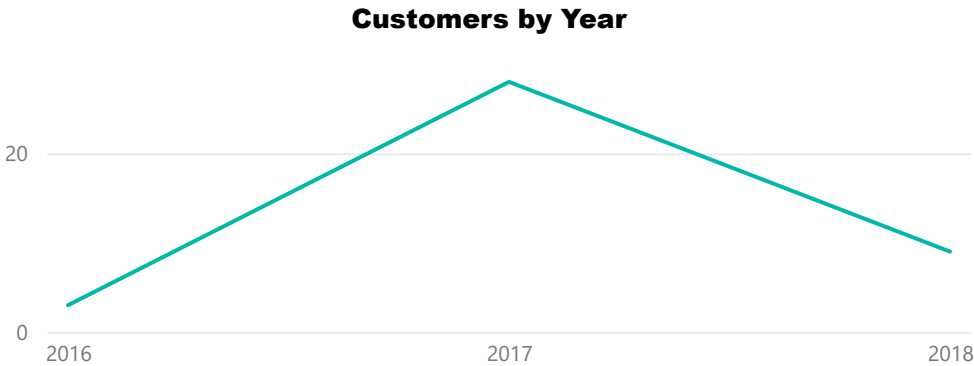
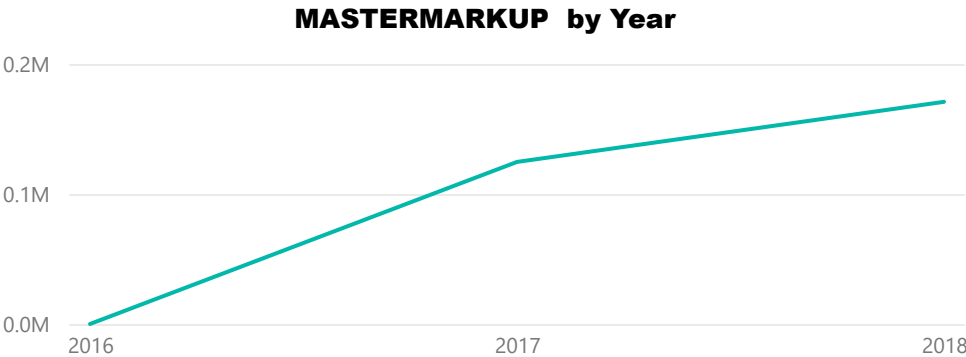
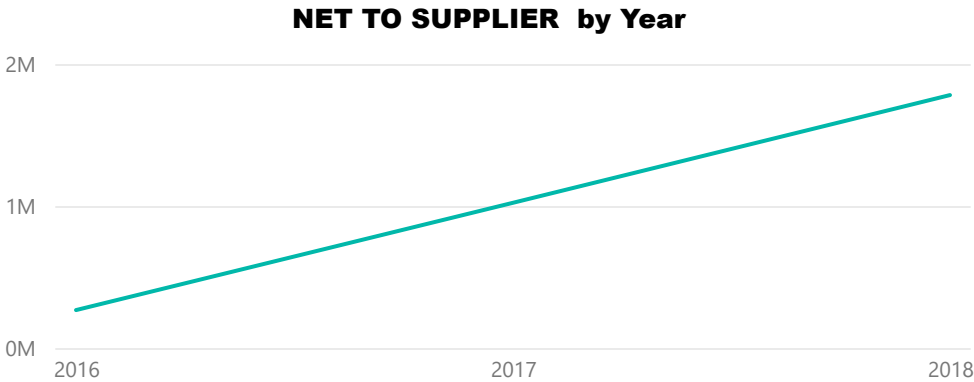
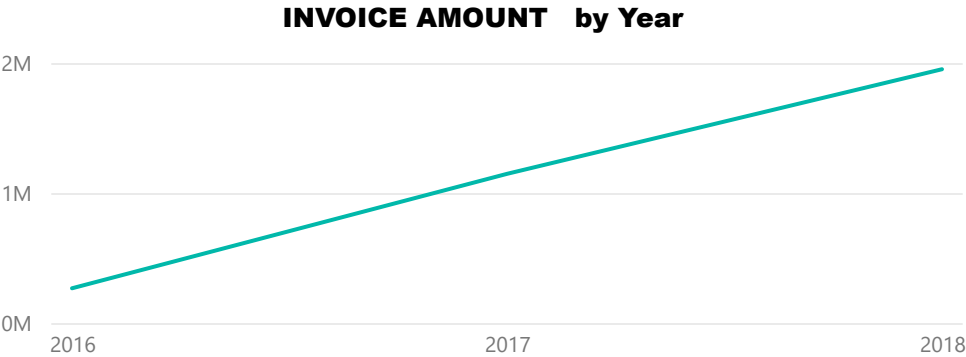
SUPPLIER ...

- ☒ Select all
- ☒ AIT
- ☒ DOTW
- ☒ DUBL
- ☒ GTA
- ☒ RIZ
- ☒ TBO
- ☒ TBS
- ☒ TRM

STATUS

- ☒ Select all
- ☒ CONFIRMED
- ☒ FAILED
- ☒ FULLY CANCE...
- ☒ INITIATED

Year	Hotels	Customers	NET TO SUPPLIER	MASTERMARKUP	INVOICE AMOUNT
2016	1	3	266,928.73	0.00	266,928.73
2017	293	28	1,022,619.08	124,671.84	1,147,290.92
2018	315	9	1,781,177.40	170,895.89	1,952,073.29
Total	556	31	3,070,725.21	295,567.73	3,366,292.94



# Insurance Monthly Analysis

Year

Select  
all

2016

2017

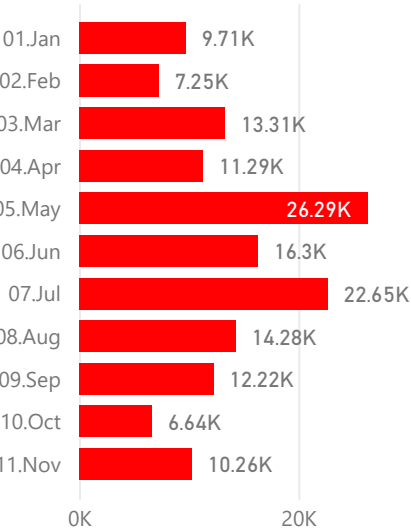
SUPPL...

- ☒ Select all
- ☒ TUNE

POLICYPLAN

- ☒ Select all
- ☒ (Blank)
- ☒ INBOUND, INDI...
- ☒ INBOUND, INDI...
- ☒ OUTBOUND, FA...
- ☒ OUTBOUND, FA...
- ☒ OUTBOUND, IN...
- ☒ OUTBOUND, IN...

## Monthly Invoice Amount



Month

Select  
all

01.Jan

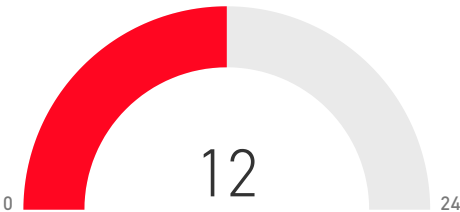
02.Feb

03.Mar

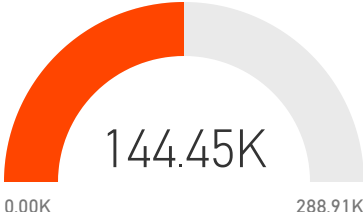
04.Apr

05.May

Customers



NETTOSUPPLIER

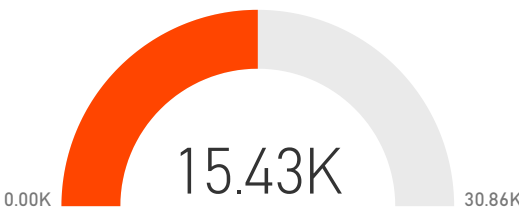


POLICY STATUS

Select all

CONFIRMED

MASTERMARKUP



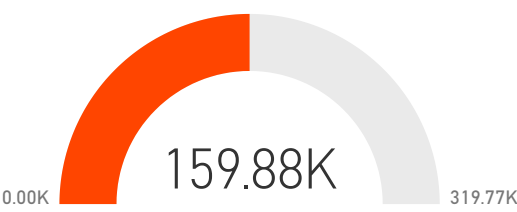
AGENT NAME

Select all

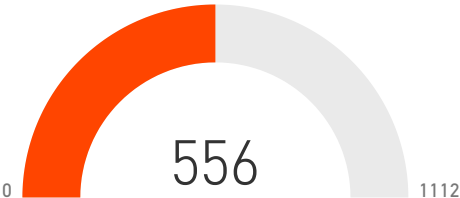
BEST  
WESTERN

BLUE  
TEAM

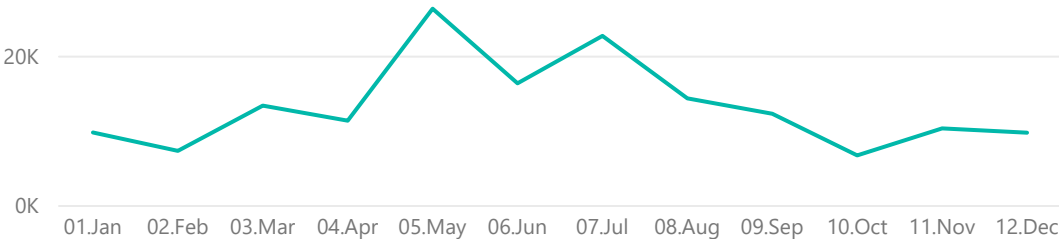
INVOICEAMOUNT



Hotels



## INVOICEAMOUNT by Month

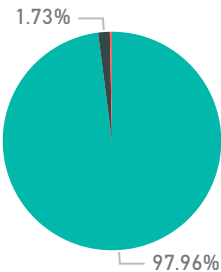


AGENT NAME

Customers INVOICEAMOUNT

BEST WESTERN PLUS	1	2,760.84
BLUE TEAM	2	501.54
JOURY TOURS AND TRAVEL	10	156,620.18
Total	12	159,882.56

## INVOICEAMOUNT by AGENT NAME



AGENT NAME

- JOURY TOU...
- BEST WESTE...
- BLUE TEAM

POLICYPLAN

NETTOSUPPLIER MASTERMARKUP INVOICEAMOUNT

	15,506.41	746.25	16,252.66
INBOUND, INDIVIDUAL GOLD PLAN	76.44	0.00	76.44
INBOUND, INDIVIDUAL SILVER PLAN	87.36	10.00	97.36
OUTBOUND, FAMILY GOLD PLAN	1,142.96	114.30	1,257.26
OUTBOUND, FAMILY SILVER PLAN	23,314.20	2,300.12	25,614.32
OUTBOUND, INDIVIDUAL GOLD PLAN	4,193.28	436.97	4,630.25
OUTBOUND, INDIVIDUAL SILVER PLAN	100,132.76	11,821.51	111,954.27
Total	144,453.41	15,429.15	159,882.56

# Insurance Yearly Analysis

Month

Select all

01.Jan

02.Feb

03.Mar

04.Apr

05.May

06.Jun

POLICY STATUS

Select all

CONFIRMED

INITIATED

AGENT NAME

Select all

BEST WESTERN

BLUE TEAM

SUPPLIER

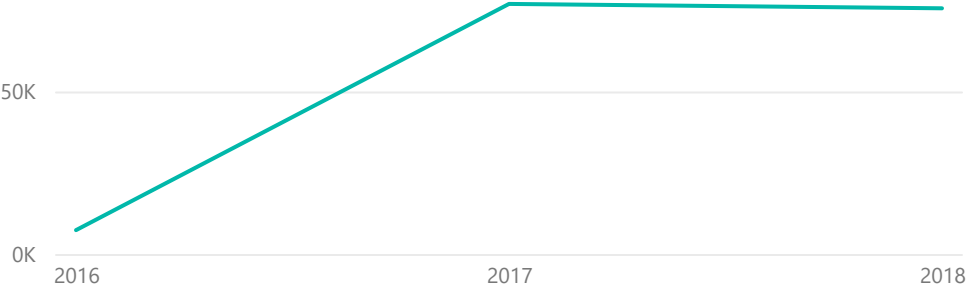
- ☒ Select all
- ☒ TUNE

Year	Customers	NETTOSUPPLIER	MASTERMARKUP	INVOICEAMOUNT
2016	1	7,338.24	0.00	7,338.24
2017	10	68,945.24	8,000.19	76,945.43
2018	5	68,169.93	7,428.96	75,598.89
Total	12	144,453.41	15,429.15	159,882.56

POLICYPLAN

- ☒ Select all
- ☒ (Blank)
- ☒ INBOUND, INDI...
- ☒ INBOUND, INDI...
- ☒ OUTBOUND, F...
- ☒ OUTBOUND, F...
- ☒ OUTBOUND, IN...
- ☒ OUTBOUND, IN...

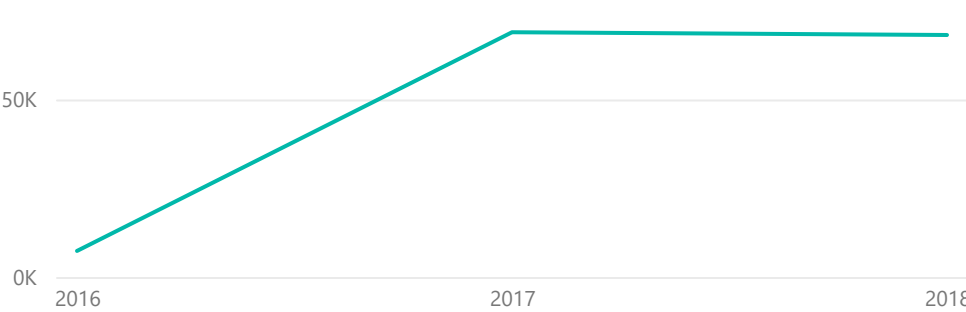
INVOICEAMOUNT by Year



MASTERMARKUP by Year



NETTOSUPPLIER by Year



Customers by Year

