



MARGINS SHEET

***FOR OFFICE USE ONLY**

MARGINS	PERCENTAGE TO BE CHARGED:
100%	30%
99-90%	28-29%
80-89%	26-27%
70-79%	24-25%
60-69%	23-24%
50-59%	21-22%
40-49%	19-20%
30-39%	17-18%
20-29%	15-16%
0-19%	14%

How to calculate Margin Percentage:

Amount requested by client/P.O Value x 100

This formula gives you the percentage margin for you to assess what percentage can be given/charged to the client.

Bear in mind that this can be used as a guide and in some instances a client can be charged more or less of the percentage according to the margins table.