



## Shenzhen Young Topic Tech Co., Ltd

### Proforma Invoice

Proforma Invoice Number: 600250725

201, Building B, Donghaiwang Building, Bulong Rd,  
Bantian Street, Longgang District, Shenzhen, China

Jeremy Lin

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+86 152 7087 2947

Quote Date: 2025/8/28

PI Valid Date: 2025/9/12

Trade Term: FCA

Terms of Payment: 50% deposit, balance paid  
before shipping

Production time: /

Port of Loading:

Country of Origin:

Country of Destination:

Remark:

China port

China

South Africa

The Price shall be mended  
accordingly when the exchange  
rate variation is beyond 5%.

#### BILL TO:

Attn: Sourcefin (Pty) Ltd

Daniel Shapiro

105 Corlett Drive Melrose 2196 South Africa

010 500 3753

Attn: Sourcefin (Pty) Ltd




Daniel Shapiro

105 Corlett Drive Melrose 2196 South Africa

010 500 3753

#### BULK ORDER

Code	Item NO.	Model NO. For CERTIFICATE	Picture	Type & Location	Description	Compliance Standards to	QTY	UNIT PRICE (\$USD)	TOTAL PRICE (\$USD)
1	YT90	JCL90		LED Elevated Taxiway Edge Light (Blue)	Power supply: 2.8A-6.6A Rated wattage: 5 W IP Protection: IP66 Light source life: 50,000h Emitting Light Colors: Blue Min Intensity: 2cd Medium Intensity Environmental Temperature: -40°C~+55°C	CAAC: AC-137-CA-2015-03-R1 SAC: GB/T 7256-2005 ICAO: Annex 14 Volume I IEC: TS 61827 FAA: AC 150/5345-46 NATO: STANAG 3316	80	\$106.45	\$8,515.94
2	YT100	64341 / 64342		Closure light bulbs (100W male)	Lamp current: 6.6A Nominal wattage: 100W Lifespan: 1000 Hours Burning position: Horizontal	FAA and/or ICAO approved	120	\$24.57	\$2,947.83
3	YT105	64339 C		PAPI lamps (105W male)	Lamp current: 6.6A Nominal wattage: 105W Lifespan: 1000 Hours Burning position: Horizontal		108	\$24.30	\$2,624.87
4	YT168	JCL240		LED Elevated Runway Edge Light	Power supply: 2.8A-6.6A Rated wattage: 37 W Light color: White & White IP Protection: IP65 Light source life: 100,000h Min Intensity: 1500cd High Intensity Environmental Temperature: -40°C~+55°C	ICAO: Annex 14 volume I FAA: AC150/5345-51 NATO: STANAG 3316 CAAC: GB-T 7256-2005	16	\$376.67	\$6,026.67
5					Power supply: 2.8A-6.6A Rated wattage: 30 W Light color: White & Amber IP Protection: IP65 Light source life: 100,000h Min Intensity: 1500cd High Intensity Environmental Temperature: -40°C~+55°C Right		16	\$376.67	\$6,026.67
6					Power supply: 2.8A-6.6A Rated wattage: 30 W Light color: Amber & White IP Protection: IP65 Light source life: 100,000h Min Intensity: 1500cd High Intensity Environmental Temperature: -40°C~+55°C Left		16	\$376.67	\$6,026.67
7					Power supply: 2.8A-6.6A Rated wattage: 8 W Light color: White IP Protection: IP65 Light source life: 100,000h Min Intensity: 1500cd Medium Intensity Environmental Temperature: -40°C~+55°C		16	\$376.67	\$6,026.67
8					Power supply: 2.8A-6.6A Rated wattage: 6 W Light color: Amber & White IP Protection: IP65 Light source life: 100,000h Min Intensity: 1500cd Medium Intensity Environmental Temperature: -40°C~+55°C		16	\$376.67	\$6,026.67

9	YT188	JCL250		<b>LED Elevated Threshold Runway End Light</b>	Power supply: 2.8A-6.6A Rated wattage: 28 W Light color: <b>Green &amp; Red</b> IP Protection: IP65 Light source life: 100,000h <b>High Intensity</b> Min intensity: Green: 12,702cd; Red: 3636cd Environmental Temperature: -55℃~+55℃	ICAO: Annex 14 volume I FAA: AC150/5345-51 NATO: STANAG 3316 CAAC: GB-T 7256-2005	12	\$376.67	\$4,520.00	
10					Power supply: 2.8A-6.6A Rated wattage: 10 W Light color: <b>Green &amp; Red</b> IP Protection: IP65 Light source life: 100,000h <b>Medium intensity</b> Min intensity: Green: 12,702cd; Red: 3636cd Environmental Temperature: -55℃~+55℃		12	\$376.67	\$4,520.00	
11	YT168	JCL160		<b>LED Elevated Approach centre line light</b>	Power supply: 2.8A-6.6A Rated wattage: 43 W Light color: <b>White</b> IP Protection: IP65 Light source life: 100,000h Min intensity :20,000cd <b>High intensity</b> Environmental Temperature: -55℃~+55℃	CAAC: AC-137-CA-2017-03 SAC: GB/T 7256-2005 ICAO: Annex 14 Volume I IEC: TS 61827 FAA: AC 150/5345-46 NATO: STANAG 3316	6	\$376.67	\$2,260.00	
12	YT368	JCL380		<b>LED Inset Taxiway Center-line Light (8" 6mm)</b>	Power supply: 2.8A-6.6A Light color: <b>green</b> IP Protection: IP68 Light source life: 100,000h <b>Medium intensity</b> Min intensity: 200cd (Straight); 100cd (Curve) Environmental Temperature: -55℃~+55℃ <b>include shallow base + isolation transformer</b>	CAAC: AC-137-CA-2015-03-R1 SAC: GB/T 7256-2005 ICAO: Annex 14, Volume I IEC: TS 61827 FAA: AC 150/5345-46 FAA: EB NO.67 NATO: STANAG 3316	6	\$445.45	\$2,672.70	
Total Goods Value:								424	\$58,194.67	
ORC/THC/LCL Chagre:								\$350.00		
China Air port total value:								\$58,544.67		
Insurance (China Air port Value*1.1*0.003):								\$193.20		
AIR Freight: (China airport to OR TAMBO INTERNATIONAL airport, takes around 1 week)								\$6,980.00		
FCA Value in Total:								\$65,717.86		
50% Deposit paid before production:								\$32,858.93		
Balance before shipping:								\$32,858.93		
Payment Bank Account:										
SWIFT/BIC: <b>CHASHKHH</b> (CHASHKHHXXX * If 11 characters are required ) Account number: <b>63007903214</b> Account name: <b>Shenzhen Young Topic Tech Co., Ltd</b> Bank Name: <b>JPMorgan Chase Bank N.A., Hong Kong Branch</b> Bank Address: <b>18/F, 20/F, 22-29/F, CHATER HOUSE, 8 CONNAUGHT ROAD CENTRAL, HONG KONG</b> Country/Region: <b>Hong Kong</b> Type of Account: <b>Business Account</b> Bank code: <b>007</b> Branch code: <b>863</b> * If paying from Hong Kong banks										
Other requirement			1. Certificate requirement 2. packing or loading requirement 3. color chart or samples							
1. Re: Exchange Rate: The Goods value in the Proforma Invoice (PI) will be fixed and finalized at RMB amount (original RMB value amount). The Buyer shall pay the equivalent amount of US dollars based on the exchange rate on the day of actual payment making (payment value day exchange rate), i.e. original RMB value amount divided by payment value day exchange rate. The exchange rate in this clause refers to a certain amount of RMB per US dollar, i.e. 1 US dollar=(6.9) RMB										
2. The price listed in the Proforma Invoice will be subject to change without notice due to the execution of new government policies or new International business regulations.										
3. The price listed in the Proforma Invoice only includes the items listed, not include any item not listed in details The Price listed in the PI is quoted based on Buyer's timely confirmation of the required drawing and all order details and Seller's timely receipt of the required payment based on the payment terms stated in the PI since the issue of PI. If Buyer doesnot arrange the required payment timely or even if Buyer has arranged the required payment but Buyer doesn't timely confirm the info that are required for the Seller's production process or Buyer heavily delays the production instruction release if the production cost changes during the such delay, the price will be renegotiated and the production could only be continued after Buyer and Seller reaches agreement of price. Also if production requirement changes during order execution, if such change causes change of production cost, the order value will be renegotiated. The production could only be continued after Buyer and Seller reaches an agreement on such change.										
4. The freight listed in the Proforma Invoice is for the Buyer's present reference only; as the freight will vary by different shipping seasons. The final freight will be confirmed before shipment.										
5. Re: Insurance: If the Buyer insists to buy insurance at their end, the Seller shall not be responsible for any shipment risks after the container is loaded on board										

<p>6, Re: Shipment Forwarder: If the Buyer insists to make the shipment by their own nominated Shipment Forwarder, the Buyer should make sure the nominated Shipment Forwarder is NVOCC( Non-Vessel Operating Common Carrier) license approved and shall charge FOB China handling cost upon the Seller based on shipment industry standard (It is hereby agreed by Consignee that Consignee at destination should pay ORC/THC and/or Over Weight Surcharge (OWS) and/or Emergency Bunker Surcharges (EBS) and/or Container Imbalance Charge (CIC), and the Carrier and/or Forwarder hereby waive all rights to claim and/or recourse such costs for whatsoever reason against Shipper.)and that the nominated Shipment Forwarder shall make sure the readiness of container space upon the Seller's shipment booking to avoid shipment delay.</p> <p>If the shipment is finally decided to be shipped under FOB China terms or C&amp;I terms, then it is the consignee who entrusts Shipper to book with Forwarder and/or Carrier designated by the consignee. And it is concluded that the rate of sea freight and all costs at the port of destination have been settled between consignee and Carrier and/or Forwarder, and the shipper has no liability for making such payment.</p> <p>If the shipment is finally decided to be shipped under FOB China terms or C&amp;I terms, Buyer should make sure that the shipment forwarder or shipping company at loading sea port in China nominated by the Buyer should agree below terms otherwise pls kindly change and nominate the qualified reliable shipment forwarder or shipping company:</p> <p>I. That after the FOB local charge incurred in China is paid by Shipper, Carrier or Forwarder shall send the original Bill of Lading to Shipper within 3 working days. If Telex Release is clearly instructed by Shipper, Carrier or Forwarder should finish Telex Release within 3 working days.</p> <p>II. That Carrier or Forwarder will not enforce any lien whatsoever on Bill of Lading and/or cargo onboard, or refuse to make Telex Release instructed by Shipper for whatsoever dispute Carrier or Forwarder may involve with any third party.</p> <p>III. That Carrier or Forwarder will not deliver the original Bill of Lading to any third party other than Shipper, and undertakes to indemnify any loss whatsoever Shipper may suffer or actually suffered due to the delivery of goods without original Bill of Lading.</p>	
<p>7, Re: Production Lead Time: Production lead time listed in the PI is quoted based on Buyer's timely confirmation of the required drawing and all order details and Seller's timely receipt of the required payment based on the payment terms stated in the PI since the issue of PI. If Buyer doesn't timely confirm above required info for production or doesn't arrange the required payment timely, the production lead time will be rescheduled as per seller's production planning. And if the production requirement changes during order execution, the production could only be continued after Buyer and Seller reaches agreement of such change and the new production lead time will be rescheduled as per seller's production planning</p>	
<p>8, Re:Goods Inspection and payment of balance: The Seller shall notify the Buyer about readiness of the Goods no later than 14 (fourteen) calendar days before the cargo ready date.</p> <p>If required , Goods inspection could be conducted by the authorized representative of the Buyer within 15 (fifteen) business days from the date of goods readiness notification by the Seller to the Buyer or even during goods production. Requirement of Goods inspection should be confirmed upon order confirmation .</p> <p>In case the Buyer delays to conduct the acceptance of the Goods for more than 20 (twenty) days from the date of notification by the Seller to the Buyer, and fails to ship out the goods under the PI, the Buyer will pay the Seller the fine of 0.1% of the total amount of the invoice value under the respective Specifications for each week of delay but no more than 5% (five percent) of the total amount of the invoice value under the respective Specifications. The fine will be calculated from the 21st (twenty-first) day from the date of notification by the Seller to the Buyer.</p> <p>In case the Buyer fails to conduct the acceptance of the Goods for 90 (ninety) calendar days from the date of notification by the Seller to the Buyer, and fails to ship out the goods under the PI, it will be deemed the Buyer have canceled the order under the respective Specifications, and the Seller will be entitled to dispose the Goods under the respective Specifications without paying back the money paid by the Buyer for the said Goods.</p> <p>The Buyer shall pay the balance of the invoice value as soon as possible, so that the Seller's bank account could receive the balance within 5 (five) working days after the goods readiness notification from the Seller or after the acceptance of the Goods in quantity and quality if goods inspection is required.</p> <p>In case the Seller's bank account fails to receive the balance of goods as required above, the Buyer will pay the Seller the fine of 0.1% of the unpaid amount for each week of delay but no more than 5% (five percent) of the total amount of the invoice value under the respective Specifications.</p> <p>In case the Seller's bank account fails to receive the balance of goods for 90 (ninety) calendar days, it will be deemed the Buyer have canceled the order under the respective Specifications, and the Seller will be entitled to dispose the Goods under the respective Specifications without paying back the money paid by the Buyer for the said Goods.</p> <p>If the buyer rejects the goods without justified reasons before the shipment or when the seller's goods arrive at port, the seller has the right to resell the goods under this contract, and the buyer must waive the intellectual property disputes arising from the goods reselling by the seller. At the same time the buyer should bear the liability of the seller's losses caused by this.</p>	
<p>9, Quality Agreement: The Seller and the Buyer have clear mutual understanding about the quality standard of the goods ordered. And the Seller will produce goods according to customer confirmed drawing &amp; dimension or approved samples or quality agreement. Any details, which are not shown on drawing , samples or quality agreement or if no formal clear instruction is provided, will be produced according to the Seller's standard production technics.</p> <p>The Buyer can not reject the Goods in quantity and quality under the respective Specifications if the Buyer has no qualified reasons and evidences to prove that the said Goods do not comply with the respective Specifications in quantity or quality.</p> <p>The Buyer is entitled to submit the claim of quantity and/or quality within 20 (twenty) calendar days after the arrival of the goods at port of destination; It's understood that the seller shall not be liable for any discrepancy of the goods shipped due to causes for which the Insurance Company, Shipped Company, other transportation organization /or Post Office are liable.</p> <p>The Buyer shall check the container body and seal when it arrives at the port of destination, making sure container in good condition and seal intact. Before opening the container doors, the Buyer shall take one picture (with the date) for seal, which can identify the seal no. and its intactness clearly. Keeping of the container seal is suggested until no damage claim is found for the order.</p> <p>After opening the doors of container, the Buyer shall take one picture before unloading to identify the last loading condition in factory. The Buyer shall also take pictures of the whole container unloading process.</p> <p>If the Buyer finds goods damage upon goods arrival at port of destination, the Buyer shall stop unloading goods and call the INSURANCE COMPANY listed at the INSURANCE POLICY immediately for damage report, at the same time keep the Seller noted of the case. For shipment to Africa (South Africa excluded), Israel, Lebanon, Palestine, Nepal, Georgia, Serbia, Macedonia, Montenegro, Bosnia and Herzegovina, Kosovo, , pls check the goods status at port. No claim could be allowed at warehouse. Insurance clause of below listed countries will be confirmed case by case: Iraq, Afghanistan, North Korea, Sudan, Syria.</p> <p>In case of any shortage, lack, non-conformity in the supplied Goods while searching the Goods when accepting and checking the Goods while opening the packages the detailed report should be issued and signed by the Buyer to the Seller, together with supporting proof. In case of disagreement, the Parties shall resort to an authoritative third party's report.</p>	
<p>10, Packing Standard: The Seller and the Buyer have clear mutual understanding about the packing standard of the goods ordered. Any packing details, which are not shown in order placed or if no formal clear instruction is provided, will be packed according to the Seller's standard packing technics.</p>	
<p>11, If Buyer or consignee delays or refuses to clear goods at destination in time after goods arrives at destination, Buyer or consignee shall bear all the fees Carrier claims to Shipper or Seller occurred at destination.</p>	
<p>12, FORCE MAJEURE : The Parties shall not be in breach of any of its obligations under this Contract where failure to perform or delay in performing any obligation is due, wholly or in part, directly or indirectly, upon the occurrence of:Act of God, act of public enemy, acts of governmental bodies or agencies foreign or domestic, sabotage, riot, fire, floods, typhoons, explosions or other catastrophes, epidemics or quarantine restrictions, labor unrest, or labor shortages, accident, freight embargoes, delays occasioned by carriers or delays of a seller of the Seller or because of any other event beyond the control of the Seller, for the period of time occasioned by any such occurrence.</p>	
<p>13, ARBITRATION: This contract shall be governed by and construed in accordance with the laws of China In case of any dispute arising out of interpretation or realization of this Contract, or regarding its validity the Parties agree to use every endeavor to resolve it amicably.</p> <p>In case of no solution being found within 1 (one) month from the commencement of such negotiations following the notice of one Party requesting the other to start negotiations, the dispute shall then be submitted to the China International Economic And Trade Arbitration Commission ("CIETAC") for arbitration in accordance with its rules in effect at the time of applying for arbitration. The arbitral award is final and binding upon both parties. The arbitration tribunal shall consist of one arbitrator. The arbitration proceedings shall be conducted in English. The seat of the arbitration shall be in Beijing.</p>	
<p>14, If third party payer is involved for the payment for the orders placed by Buyer as per agreement with Seller, besides Buyer as the payer, Buyer will also entrust the parties as shown in the PI as payer for this order .The relationship certificate between the entrusted payer and the Buyer will be provided based on requirement of Seller's internal management system.</p>	
<p>15, OTHER CONDITIONS: All or any alterations or additions to this Contract shall be valid only if they are made in writing and signed by the dully authorized representatives of the Parties. The signing of the alterations or additions to this Contract may be executed by means of exchange of their copies by fax communication with the further exchange by the originals of such documents. After the PI is confirmed by both parties, any PO terms or instructions from Buyer which is not in compliance with the signed PI , or is not confirmed by the seller in writing, shall be regarded null and void.</p>	
<p>OTHER TERMS:</p>	
Documents Required:	1. Signed commercial invoice in 3 copies
	2. Packing list in 3 copies
	3. Full set of B/L consigned to the applicant and notify the applicant
	4.CO
	5.Other documents need be confirmed by seller
<p><b>This PI will come to effect after both parties signature of the same.</b></p>	
<p><b>Buyer:</b> Sourcefin (Pty) Ltd</p>	<p><b>Seller:</b> Shenzhen Young Topic Tech Co., Ltd</p>