Maximizing Tweet Outreach and Predicting Tweet Performance



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The Problem

How can musical artists reach the largest audience on Twitter?

Can we predict how a tweet will perform before it is tweeted?

Who Cares?

Musical Artists



Social Media Influencers



Marketers



Data Sources



Music-Map

The Tourist Map of Music



Artists Selected

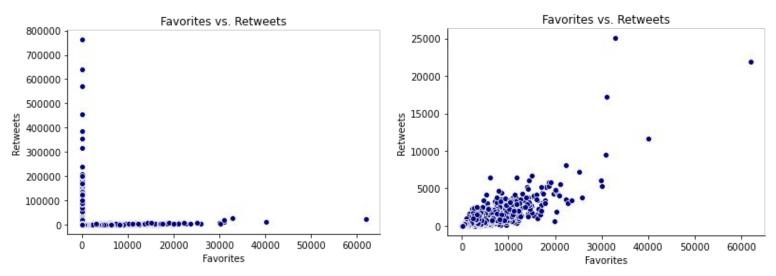
- Alison Wonderland
- Galantis
- San Holo
- The Knocks
- Peking Duk

- Porter Robinson
- What So Not
- Louis The Child
- NGHTMRE
- Jai Wolf

31 680 tweets pulled

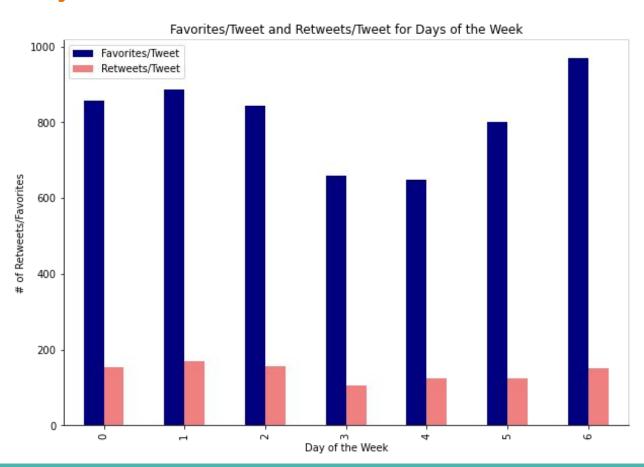
Data Cleaning

Retweeted Tweets

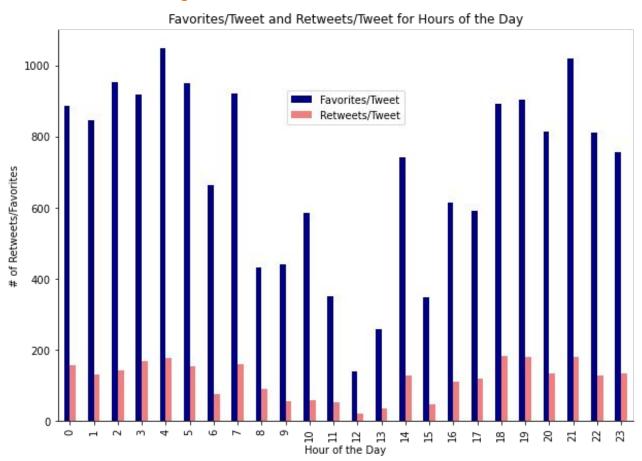


- Reply Tweets
- Adding Day of Week and Time of Day

Optimal Day of Week

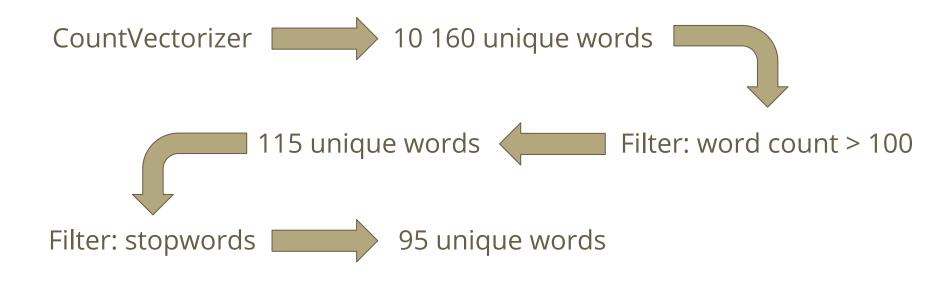


Optimal Time of Day



NLP Data Processing

Convert media links ("http.") to the string "containsmedia"



General Pre-Processing

- Pandas get_dummies (screen_name, day_of_week, time_of_day)
- Manual selection of relevant words

- Final Features 70
 - 6 day_of_week
 - 23 time_of_day
 - 9 screen_name
 - o 32 words

Determining the Dependent Variable

Should we use favorites or retweets as the variable to predict with the model?

Build Linear Regression Models

 R^2 using favorites = 0.28

 R^2 using retweets = 0.16

Model Selection

	Train MSE	Test MSE	Train Time	Prediction Time
Model				
Linear Regression	3078481.255	3491299.105	1.360	0.005
KNN	4304365.629	4993206.518	0.489	4.400
Random Forest	1551021.994	7007460.686	76.010	27.292

Hyperparameter Tuning

ElasticNet Algorithm

• alpha: (0.01, 0.1, 1)

• I1_ratio: (0, 0.5, 1)

normalize: (True, False)

Optimal Parameters

• alpha: 0.1

I1_ratio: 1

normalize: True

Final Model Coefficients

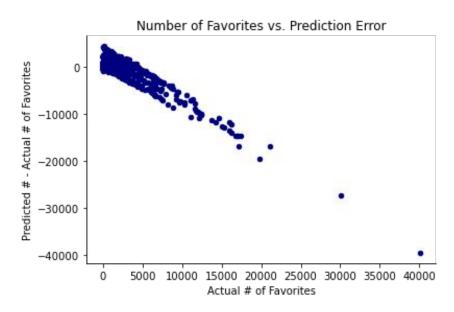
Coefficient

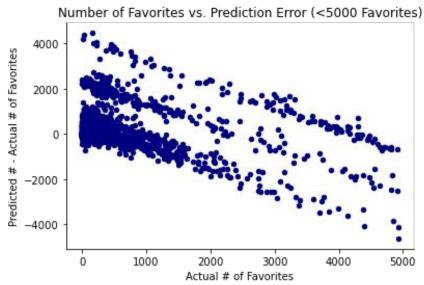
	reature
3847.85	screen_name_awonderland
1988.78	screen_name_porterrobinson
635.84	music
550.35	screen_name_sanholobeats
519.62	going
504.00	album
483.02	virtual
420.03	miss
360.22	song
275.70	first

Feature

Results

Final MSE: 3 490 805 (MAE = 1868)





Further Study

• Effect of time on tweet performance

More advanced NLP analysis

Key Takeaways

Optimal Times to Tweet

- Sundays
- 18h 21h and 0h 4h

Predictive model off by ~1900 favorites/tweet

Needs further development

Thank You!

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