

GODWIN T S



E-Mail ID :

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Mobile : +91-9443436848

Personal Data:

Date of Birth : 08.12.1989

Sex : Male

Marital Status: Married

Nationality : Indian

Passport no : N0280614

Driving License: INDIA

Career Objective

- Intend to build a career with a leading corporate, which helps me to explore myself and to realize my potential.
- I am also willing to work as a key player in a challenging and creative environment.

Work Experience & Job Responsibility

M/s Jayapriya Chit Funds Pvt Ltd

Designation : Divisional Manager

Location : Coimbatore

Period : 2022 to Present

Roles and Responsibilities

- Handling 3 districts Coimbatore, Erode, Tiruppur
- Regular visits to 3 district branches
- Provide training and educate staffs regarding surety policies
- Conduct contest for branches
- Conduct agent meeting with agents on every saturday to educate and explain the benefits about our products incentive slabs
- Supporting branches to achieving monthly target
- Submit daily sales reports to our Regional Manager
- Daily sending business MIS reports to all branches
- Daily follow-ups on collection, long pending cases too
- Handling customer grievances

M/s Muthoot Pappachan Chits India Pvt Ltd

Designation : Sales Manager – Corporate Channel

Location : Coimbatore

Period : 2021 to 2022

Roles and Responsibilities

- Generate leads from Fincorp branches Coimbatore and Tirupur Districts
- Regular visits to Muthoot Fincorp branches
- Provide training and educate staffs regarding surety policies
- Conduct contest for branches

words that describe me:

- Adaptable
- Ambitious
- Efficient
- Energetic
- Enthusiastic
- Loyal
- Optimistic

Languages known:

- English
- Malayalam
- Tamil

Leisure Time Activities:

- Internet Surfing
- Playing Computer Games
- Listening to music
- Watching Movies

- Organize Coffee with Muthoot for customers to educate and explain the benefits about chit
- Achieving monthly target
- Submit daily sales reports to our Area Manager
- Daily sending business MIS reports to all branches
- Daily follow-ups on collection
- Handling customer grievances

M/s Zimson Times Pvt Ltd

Designation : Store Manager

Location : Coimbatore

Period : 2018 to 2021

Roles and Responsibilities

- Carrying out procedural development of contracts and ensuring customer satisfaction
- Achieving monthly Target
- Placing new orders for store
- Submit daily sales reports to our Area Manager
- Staffs schedule, allocating works to staffs
- Coordinating sales issues and dealing with customer interactions and services management
- Maintain Product standard displays
- Collect customer database
- To inform customers and clients of new arrivals of products
- To make actual sales through convincing salesmanship

M/s Apparel Group International Pvt Ltd

Designation : Sales Associate

Brand : All About Watches

Location : Saudi Arabia

Period : 2015 to April'18

Roles and Responsibilities

- Convincing customers to buy in-house brand comparing with other competitive brands
- Achieving monthly Target
- Submit daily sales reports to our Area Manager

Contact Address:

6/4 Lower Paralai

Rottikadai, Iyerpadi (post)

Valparai, Coimbatore
(District), India

Pin: 642108

- Staffs schedule, allocating works to staffs
- Coordinating sales issues and dealing with customer interactions and services management
- Carrying out procedural development of contracts and ensuring customer satisfaction
- Maintain Product displays to attract customers
- Collect customer database
- To inform customers and clients of new arrivals of products
- To make actual sales through convincing salesmanship

M/s Skylark Travelz n Tourz**(Authorized Travel Agent)**

Designation : Manager

Period : 2013 to 2015

Location : Coimbatore

Roles and Responsibilities

- Manage relationship among corporate as well as contracted travel agency
- Manage relationships with vendors of direct travel like airline, car rental and hotel etc
- Identify and execute contract negotiations as well as ensure staff using preferred Suppliers
- Oversee administration of corporate credit card program inclusive of managing provider relations
- Develop, monitor and enforce employee expenses, corporate travel and credit card Policies
- Monitor employee reimbursement process inclusive of managing systems and assisting ongoing processing
- Manage reporting inclusive of spend plus volume trends along with exception reporting, budgeting and forecasting
- Monitor training on Expense, Travel and corporate card processes along with tools
- Establish operating goals and plans
- Perform closely with stakeholders plus experts to assist identify as well as resolve risks and control business problems
- Ensure to account for managing costs required for specific line items as well as Projects
- Initiate and analyze resolution process to attain mutual understanding on Moderately complicated issues.

M/s Kingston Travels

Designation : Reservation Consultant

Period : 2012 to 2013

Location : Coimbatore

Roles and Responsibilities

- **Networking** with tour operators
- **Providing** travel information to clients
- **Managing** customer issues
- **Displaying** promotional material
- Discuss with the client about their requirements and advise on suitable options
- **Preparing** quotations
- Confirm bookings and notify clients of luggage limits and insurance, medical, passport, visa and currency requirements
- Issue tickets for travel, accommodation vouchers and all relevant documentation
- Collect payments and maintain records of transactions
- Assist with changes to travel arrangements and bookings where required.
- **Distributing** travel itinerary

Education Qualification

COURSE	: MBA (Master of Business Administration specialized in Human Resource Management with Marketing)
UNIVERSITY	: Manonmaniam Sundaranar University
INSTITUTION	: Everonn Business School, Coimbatore
YEAR	: 2010-2012
COURSE	: Bachelor of Business Management with Computer Application BBM(CA)
UNIVERSITY	: Bharathiar University
COLLEGE	: VLB Janakiammal College of Arts and Science, Coimbatore
YEAR	: 2007-2010
COURSE	: Diploma In Retail Management

UNIVERSITY : Bharathiar University

COLLEGE : VLB Janakiammal College of Arts and Science, Coimbatore

YEAR : 2008-2010

Technical Qualification

Office Automation

Declaration

I hereby declare that the information furnished above is true and correct to the best of my knowledge and belief.

Signature

A handwritten signature in blue ink, appearing to read 'T.S. Godwin', is written on a light pink rectangular background.

(Godwin T.S)