





Manikanda Prabhu S

 Coimbatore
 8667729940

CAREER OBJECTIVE

To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the organisation and enhance my experience through continuous learning and team work.

EXPERIENCE

HDB Financial Services, Coimbatore.Sales Executive (Business Loan) Sep2020-May2022

Responsible for generating sales with existing customers and convert enquires into sales. Coordinating with customers for generate sales.
Need to achieve monthly Sales Target.

Kotak Mahindra Prime LTD, coimbatore.(Loan Against Property) Jun2022- Present

Responsible to source LAP Business from Direct Sourcing & Connector Channel
Responsible for empanelling Connectors and engaging with them regularly for business.
Responsible for BTL activities to generate Leads.
Lead follow-up for conversion.
Coordination with Credit team/ customers to achieve business targets.
Responsible for full-filling the LAP files right from sourcing till disbursements and also PDD collection
Responsible for delinquency management
Process compliance
Cross sell
Team Handling

ACADEMIC DETAILS

Karpagam Academy of Higher Education

M.Com - Master of Commerce 2016-18

B.Com -Bachelor of Commerce 2013-16

C.S.I Boys Higher Secondary School

HSC - State Board 2013

SSLC -State Board 2011

SKILLS & Strength

- ❖ Team Player
- ❖ Leadership
- ❖ Problem solving
- ❖ Positive Thinker
- ❖ Diplomatic in Nature
- ❖ Organizer

PERSONAL PROFILE

- ❖ Father Name : **Selvaraj S**
- ❖ Father Occupation : Goldsmith
- ❖ Date Of Birth : 28- 01- 1996
- ❖ Gender : Male
- ❖ State : Tamilnadu
- ❖ Language : Tamil, English
- ❖ Marital Status : Single
- ❖ Mail Id : mmanikandaprabhu006@gmail.com
- ❖ Address : No:35 Azhaganna 5th street kk pudur saibaba colony,
Coimbatore. Tamilnadu- 641030.

ACKNOWLEDGEMENT

I declare that the above facts given by me are true to the best of my knowledge and belief.

Place :

Date :

(**Manikanda Prabhu**)