

**Name : SANTHOSH.R**

**Contact No: 8778786947**

## **RESUME**

### **CAREER OBJECTIVE**

To work in challenging and competitive environment in growth oriented dynamic organization that can and provide me an opportunity to use and enhance my skills and contribute to quality development.

### **EDUCATION**

- Completed **MSC(SOFTWARE SYSTEMS)** in the year 2015 with an aggregate of **70%** from VLB Janakiammal college of Arts&Science, Coimbatore.
- Completed **XII** in the year 2010 with an aggregate of **52%** from Mani higher secondary school, Coimbatore.
- Completed **X** in the year 2008 with an aggregate of **72%** from KPM Matric Higher sec school, Coimbatore.

### **LANGUAGES KNOWN**

- HTML
- VB
- SQL

### **WORK EXPERIENCE**

- Process Executive - **PPTS** (Oct 2015 to May 2019)
- Audience Acquisition Specialist - **Kestone IMS Pvt Ltd** (Jul 2019 to Jul 2020)
- Computer Operator - **The United Educational and Social Welfare Trust** ( Aug 2020 to Mar 2022)
- Support Executive - **Ancient Greenfields Pvt Ltd** (Jun 2022 to Apr 2023)
- Academic Counselor - **Leadsense Media Ltd** (Apr 2023 to Present)

## **JOB PROFILE**

### **PPTS (POINT PERFECT TECHNOLOGY SOLUTIONS)**

- Worked as a **Process Executive** under US voice process.
- Outbound calling process.
- Interacts with the customer to get their business details.
- Maintain the database with the specific information and save it for analysis.
- Completing the target within the given time and save details.
- Calls will be audited for the quality purpose.

### **KESTONE IMS PVT LTD**

- Worked as an **Audience Acquisition Specialist**.
- Audience generation for Events.
- Lead generation for Products and Events.
- Data Profiling.

### **THE UNITED EDUCATIONAL AND SOCIAL WELFARE TRUST**

- Worked as an Computer Operator.
- Admin for systems and outdoor activities.
- Web research and content for appeals.
- Engaging with CSR activities and projects.

### **ANCIENT GREENFIELDS PVT LTD**

- Worked as an Support Executive for sales.
- International sales handling through phones and email.
- Cold calling process and data generation through LinkedIn.
- Lead generation.

### **LEADSENSE MEDIA LTD**

- Working as a Academic Counselor for LIBA.
- Lead generation and Cold calling.
- CRM
- Make sure the candidate register for the program and close the sale.
- Working through LinkedIn and other lead resource for leads.
- Meta leads and sales process.

### **ACADEMIC PROJECTS**

- Wireless Shipment Tracking in Exporting Logistics using VB as front end and SQL as Backend.
- Web scheduler using VB as Front end and SQL as Backend.

### **PERSONAL INFORMATION**

**Name** : Santhosh.R  
**Dob** : 31/10/1992  
**Mobile No** : 8778786947  
**Email Id** : [Santhoshsandy31@Yahoo.Com](mailto:Santhoshsandy31@Yahoo.Com)  
**Father's Name** : P.Ravi  
**Religion** : Hindu  
**Nationality** : Indian  
**Languages Known** : English,Tamil  
**Hobbies** : Cricket,Music.

Being a judge of myself as a hardworking, ambitious and a capable team worker, I can contribute substantially to any venture or organization.

I hereby confirm that the information given above is to my best of my knowledge.

Place :

Signature

Date :

**R.SANTHOSH**