CURRICULAM VITAE

G.JAYARAMAN

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Objective

To pursue a highly challenging career in Garment field (**Merchandising Manager**) where I can apply my knowledge, have my skills keep pace with changing trends and strive for the development of organization I am employed in.

HIGHLIGHTS:

- → Having over 24 years' experience in Garment Industry. (Knitted & Woven)
- → Progressive experience and responsibility with documented outstanding success in the areas of merchandising.
- ◆ An experienced team player, bringing enthusiasm and energy into group efforts. Capable of handling multiple projects concurrently with excellent judgment for priorities that produce profits.
- Demonstrated ability to consistently meet deadlines, high standards and budgets.
- → Participated in ISO Training Programs and worked in ISO 9002 Environment.
- → Good Business relationship with the Buyers in Canada, Italy, Netherlands, Germany, France & Indian Retails Brands Reliance Trends, MAX, Pantaloons, Westside, LP & People`s.

Technical Qualification: Diploma in Textile technology. (1995-1998)

*First class with honors

Technical Skills:

- ✓ In-depth Knowledge from Yarn to Packing in all Quality aspects.
- ✓ Analytical Mind and Conception skills. (Knits &Woven)
- ✓ Sound Knowledge in Costing, Programming & Planning.
- ✓ Good Knowledge in MS Office & Computerized Communication Activities.
- ✓ Persuasive Power and Reasoning Ability.

Career Profile:

(Handling Buyers: Tom Tailor, Baby Shop, Pelle Strom AB, Berle CWF (CHILDREN WORLDWIDE FASHION),RS Fashion, Mudd & Water, Standard Fiber & Vardinon)

Former Career Profile:

Worked as a Merchandising Manager in M /s. Fifth Avenue Buying Office, Tirupur. (From Nov' 2009 - Mar`2019)

(Handled Buyers: Fila, CK, Reply, Report Jean's, RD International, CWF & Russell)

Worked as a Sr.Merchandiser in M /s. Excel Deals Buying Office, Tirupur. (From Aug' 2003 – Nov' 2009)

(Handled Buyers: Wemoto, C & A, Chi-coo, LPP, MAX, West-side, Pantaloons, , Reliance Trends, & People's)

➤ Worked as a **Jr.Merchandiser** in **M /s. SCM Creation,** Tirupur. (From Sep' 2001 - Dec' 2002).

(Handled Buyers: H & M and Lindex)

Worked as a **Quality Controller** in **M/s**. **Friendy Fashion**, Chennai. (From Oct' 1998 - Aug'2001).

(Handled Buyers: New Look & Falcon-bay)

Present Profile (From Apr' 2019 to till now):

- Merchandising Team Co-Ordination.
- Communicating with the customers and obtaining orders.
- Costing & Price negotiation with customer & suppliers.
- Maintaining Delivery Schedules.

Previous Job Responsibilities:

- 1. M /s. Fifth Avenue Buying Office, Tirupur (From Nov' 2009 Mar` 2019)
 - Supplier source and place orders
 - Merchandising Team Co-Ordination.
 - Communicating with the supplier & customers and obtaining orders.
 - Costing & Price negotiation with customer & suppliers.
 - ❖ Each & Every day follow the T & A chart and check the update status with supplier
 - Maintaining the quality & Delivery Schedules.
- 2. M /s. Excel Deals Buying Office, Tirupur (From Aug `2003 Nov `2009)
 - Supplier source and place orders

- Merchandising Team Co-Ordination.
- Communicating with the supplier & customers and obtaining orders.
- Costing & Price negotiation with customer & suppliers.
- Each & Every day follow the T & A chart and check the update status with supplier
- Maintaining the quality & Delivery Schedules.

3. M/s. SCM Creation, Tirupur. (From Sep' 2001 - Dec' 2002).

- Developing Samples as per customer's specification.
- Inspecting Fabrics before Production.
- Preparing Production Planning Schedules.
- Maintaining Delivery Schedules.
- Daily status updating with the merchandiser.

4. M/s. Friendy Fashion, Chennai. (From Oct' 1998 - Aug'2001).

- Inspecting Fabrics before Production
- Prevented mistakes before final inspection
- Inspecting the garments pilot to final inspection.
- Order dispatched with in the correct schedule.

Achievements:

- Good feedback & relationship with the customers handled.
- Achieved turnover at the maximum of Rs.60 Crores per Annum.

Personal Profile:

Name : Jayaraman.G

Father's Name : P.Gopalakrishnan

Age & Date of Birth : 44, 24.03.1979

Marital Status : Married

Languages Known : Tamil, Telugu and English.

Place:Tirupur Date: 20.09.2023

Signature,

(Jayaraman.G)