### **RESUME**

#### M.PRIYA DHARSHINI

## Address:

S/o.Murugesan, T.Chellayeepuram, Thevaram PO, Uthamaalayam Tk, Theni Dt – 625530

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## **Career Objective**

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Multi-tasking Manager well-known for creating positive workplace culture and high-performing teams. Demonstrated policies and customer service expertise, including competitive offerings, pricing and market positioning.

# **Academic Proficiency**

Educational Qualification	Institution	Board/University	CGPA / Percentage%
B.C.A (Computer Applications)	Vivekanandha College for Women Tiruchengode.	Periyar University	71%
HSC	Nirmala Girls Hr. Sec. School, Madurai	State board	58%
SSLC	Nirmala Girls Hr. Sec. School, Madurai	State board	82%

# **Awarded**

- ♣ Participation in the state level HISTORICAL ESSAY/DRAWING COMPETITION 2007- 2008.
- ♣ Participation in the GANDHI STUDY CENTRE conducted examination on MY EXPERIMENTS WITH TRUTH held on 30/01/2008 and has been graded in 2nd class.

- ♣ Member of THE BHARAT SCOUTS & GUIDES Centenary Year 1907-2007.
- ♣ Kalanjiyam Intercollegiate Technical Symposium-Participated for the event MULTIMEDIA PRESENTATION.
- ♣ Kalanjiyam Intercollegiate Technical Symposium-Participated for the event GOOGLING.
- ♣ Member of Seven days special Camping Programme on the theme HEALTHY YOUTH FOR HEALTHY INDIA.

## **Team Leader in Sales Team**

## **February 2020 - April 2021**

## IDBI FEDERAL LIFE INSURANCE - MADURAI, INDIA

- ♣ Proved successful working within tight deadlines and fast-paced atmosphere.
- ♣ Resolved problems, improved operations and provided exceptional service.
- ♣ Developed and implemented performance improvement strategies and plans to promote continuous improvement.
- ♣ Worked with customers to understand needs and provide excellent service Learned
- new skills and applied to daily tasks to improve efficiency and productivity.
- Delivered services to customer locations within specific timeframes.

#### **Co-ordinator in Sales Team**

# **January 2019 - January 2020**

## **KOTAK LIFE INSURANCE - MADURAI, INDIA**

- **↓** Used coordination and planning skills to achieve results according to schedule.
- ♣ Offered friendly and efficient service to customers, handled challenging situations with ease.
- **♣** Demonstrated respect, friendliness and willingness to help wherever needed.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- ♣ Working as a co-ordinator in sales team Work involves customer service, telecalling agency partners and recruitment advisors.
- ♣ Knowledge on the policy, policy changes, claim details, insurance plan and KYC filling.

# Skills

- **♣** Team building
- **♣** Team leader
- Teamwork mindset
- **♣** Team-minded
- Sales team training

## **Technical Skills**

- Languages: C, C++
- ♣ Platforms: Windows XP/ 7/8/8.1/10, Linux, Ubuntu.
- ♣ Web Design: Image processing 1D, 2D.

## Language Known

- English
- 4 Tamil

# **PERSONAL- PROFILE:**

Name : M.PRIYA DHARSHINI

Father's name : Mr.Murugesan

Father Occupation : Farmer

Date of birth : 20.12.1994

Gender : Female

Nationality : Indian

#### **Declaration**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Thanking You

Place: Yours Sincerely

Date: