

# RESUME

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## SUMMARY :-

19+ year experienced Operations Planning and Control Leader possessing hands-on experience of leading teams for large organizations in the production, Supply/retail and manufacturing domain. Highly skilled in strategy formulation, production planning and control, operations management, product innovation, business analysis & team management. Successfully led numerous process and resource optimization projects to save millions of dollars for organizations. Smoothly drives major cross-country projects by employing planning and effective change management principles. Worked directly with the Directors and senior leadership of several organizations to produce tangible results while surpassing expectations.

## PROFESSIONAL EXPERIENCE:-

**Manager – production Planning and Control , Logistics & distribution** Apr 19, Present

**SUGUNA FOODS PVT LTD / INDIA – COIMBATORE – CORPOATE**

World Level Asia 5 place poultry Foods & production SUGUNA Group

### Team Management & Collaboration:

- **Managing a team of 2** including & 2 P.a., indirectly managing 1 & 35 Executive and Seniors;
- Coordinating with Factory Managers, Production Managers, Dept., Heads, etc., for production planning, execution & control of projects and for the production planning, execution & control.
- Procurement and Distribution planning, incentive plan, P& L and budgeting on a monthly basis Budgeting and forecasting, rolling planning.
- Leading various aspects of the business & effectively solving key business issues as a **member of the Core Team**.

### Business intelligence:

- Developing a **SAP enterprise system based Business intelligence dashboard** for the organization to achieve better visibility.
- Coordinating with the **MD & VP Department Heads** to get deep insights into problem areas & identify KPIs for the dashboard and develop action plans to address the issue.
- Defining the overall business objective for the **alignment the KPI s of the various departments** & development work.
- Enabling **data – driven decision making** to facilitate timely & accurate actions as will as smooth conflict resolution and communication.

### Production Planning & Control:

- Responsible for **controlling production of 68 Plants, 250 Branch** & establishing a sound planning process including long / short – terms plans INDIA
- **Synchronizing the planning of raw material** with the production /shipment plan based on several process lead times and the production schedule.
- Tracking Planned vs. Actual, capacity load & work center efficiency daily to alert Factory Managers about anomalies and to ensure that the work center is
- Conducting **in-depth plant-wise review** on a weekly basis to identify anomalies & take effective corrective actions.

### Process optimization & support:-

- **Root Cause Analysis:** Conducted RCA to identify causes of production delays & calculated the department –wise split of the production cycle.
- **Assisted the top management** in devising **long-term strategies** to permanently uproot the problems and improve the performance of existing systems.
- Process improvement: **Re-aligned the production allocation process** to enable better monitoring & quick decision making Process improvement. Improved the process to reduce cost & increase efficiency.

Process optimization & support Logistics :-



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- Logistics cost optimizes own /3<sup>rd</sup> PL
- Reduce the delivery costs.

#### Key Achievements:

- Capacity Planning: **Manufacturing Capability** with existing resource & **saved** of the total delivery **costs** of the project by implementing a new process.
- Quarterly Work Forecast: Enable effective scenario Mapping & forward planning to identify potential issues & their fixes Developed and implemented a new process to track.
- Resource Optimization: **Increased machine utilization** from ~90% to ~90%
- Service efficiency 98% above supply and cost reduction.
- Efficiency Gains: Achieved an **increase** in the average **efficiency** of the production department from **80% to 90%**
- ERP update and implementation maintenance of the database.
- Logistics cost analysis, Process improvement.

Incharge-Production: **May 15 - Apr 19**

SUGUNA FOOD PVT LTD / TN,CBE

#### Production INCHARGE (TN & CBE)

- Developed a **Planning software** to facilitate real-time production planning & Controlling.
- Led **optimization** of production **efficiency good quality product**.
- Employed **in-house planning board** for feeds & inventory allocation to relevant manufacturing units & to optimize workload.
- Inventory control – Raw Material
- Capacity utilization
- Service efficiency indent, dispatch, order & 98% above

#### Action Calendar Managing:

- Effectively manage time & action calendar through the entire life cycle from order receiving to delivery production.

#### Cost & Performance Review:

- **Factory cost** & department performance review to **monitor P&L** & devise performance-based incentive schemes.

#### Key Achievements:-

- **Increased operation effectiveness by 25%** through corporate consensus-building & cross-functional team development.
- **Achieved** capacity utilization production plant.

Logistics Officer May 09 – May 15

SUGUNA FOOD PVT LTD / TN,CBE

#### Strategy & Business Development

- Plan for own & 3PL arrangements right Route plan cost optimizes
- Fuel Control , reduce the delivery cost
- Number of Trips improved for day.
- Capacity utilization planning.

#### Organizational Transformation:

- Perform logistics management operations that involve planning, Coordinating or evaluating the logistical actions required to support a specified mission, ERP system or other designated program.
- Plan and coordinate delivery material authorization (RMA) activities for fielded systems and upgrades.
- Assist in the planning of the life-cycle support, development of training plans, development of technical manuals and other tasks related to logistics support.

#### Process improvement:



- successfully **led the operational effectiveness program** in the areas of:
- implemented the following systems vehicle maintenance programs: Maintained and repaired all types of heavy equipment, including.

#### **Key Achievement :-**

- Achieved significant **improvement** in delivery **customer satisfaction from 100% previously to 110%** service.
- Utilization 100% above carrying capacity.

**Breeder Management: May 2005 – May 09**  
**SUGUNA FOOD PVT LTD / TN,CBE**

A growing organization with vision to provide value & variety to end consumer

- Breeder Management production and quality control
- Brooding & growing cage & deep
- Laying deep & cage
- Farm Managements
- SOP Implementation
- The cost optimization & Productivity

#### **Key Achievement :-**

- **Achieved 80% above business growth** by successful productivity improvement.

#### **EDUCATION:**

B.Sc – Statistics with Computer Application / Bharathiar University – CBE  
 The University of Bharathiar, TAMILNADU is the top public university in the INDIA

#### **KEY SKILLS:-**

- Team Management & Leadership \*Operations Management \* Resource Optimization \* Production Capacity Planning
- Production planning \*QA\* Strategy Formulation & Implementation \* Research & Analysis \* Vendor Support
- Process & Performance optimization \* Monitoring & Reviewing \* Change Management.
- Forecasting Planning (ERP) Implementation – Yearly - Monthly –Weekly - Demand Planning intelligences.
- Corporate Planning, Production planning, Forecasting, inventory Management, Supply planning, logistics operations, Delivery Management, Order Management,

#### **TECHNICAL SKILLS:-**

- ERP implementation, Order Management, supply chain management , Inventory, Excel, powerpoint, Oracle.

#### **LANGUAGE KNOWN:**

- Tamil, English, Hindi

