# Suryaprakash Chandran

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Seeking a position to utilize my skills and abilities in an organization that offers professional growth while being resourceful, innovative and flexible. To be a part of a team in which learning never ends.

#### STRENGTH:

Highly optimistic and self-confident.

# Work Experience

GENIIES IT & SERVICES PVT LTD March 2020 to Present

TECHNO SMART INFRA SOLUTIONS PVT LTD December 2017 to March 2020

VINGRO NATURES PVT LTD January 2015 to November 2017

ADVENT INFOSOFT (PVT) LTD
December 2012 to December 2014

ADVENT INFOSOFT (PVT) LTD January 2011 to December 2012

## **Zonal Manager Communicating**

TATA TELE SERVICES - Hosur, Tamil Nadu April 2008 to December 2011

on behalf of the company, with shareholders, government entities, and the public

Leading the development of the company's short- and long-term strategy

Creating and implementing the company or organization's vision and mission

Evaluating the work of other executive leaders within the company, including directors, vice presidents, and presidents

Maintaining awareness of the competitive market landscape, expansion opportunities, industry developments, etc.

Ensuring that the company maintains high social responsibility wherever it does business Assessing risks to the company and ensuring they are monitored and minimized Setting strategic goals and making sure they are measurable and describable

As a Marketing Head administration of the branch including staff members Franchise expansion with prospective clients, New Client acquisition through Corporate tie ups and Business Development from new and existing clients through cold calling, followed by client meetings, Work as an interface between brand and investors for closing franchises up till signing agreement, Responsible for maintaining win-win

situation for both client as well as investors. Hence providing total client as well as customer satisfaction extras.

- ♦ As a Relationship Manager Handling Team Members, Customers and Merchants Brand Tie ups Sales Activities, Events & Promotion, Branding, Digital Marketing & Advertisement (Sales & Marketing)
- ♦ As a Business Development Manager in web development & Promotion, Space Selling (Sales & Marketing)
- As a Team Leader in web development & Promotion, Space Selling (Sales & Marketing)
- ❖ As a Marketing Executive in Tata Mobile CDMA Tata Walky CDMA (Sales & Activation)

## Education

## **MBA**

Bharathiar University 2010

## **BCA in MGR Arts & Science Collage Hosur**

2008

#### **HSC**

R.V Boys higher secondary school - Hosur, Tamil Nadu 2005

#### **SSLC**

R.V Boys higher secondary school - Hosur, Tamil Nadu 2003

## Skills / IT Skills

- · Corel Draw Active member in National Service Scheme Karate and Silambam Photoshop
- Illustrator Active member in Cultural activities Athletic, Won award in Kabadi, Cricket Runner-up in Football, Basketball
- Good Interpersonal and organizational skills, adaptability to change, ability to handle pressure, creative and out of box thinking. COMPUTER SKILLS: EXTRA CURRICULAR ACTIVITIES: ACADEMIC ACHIEVEMENTS: MS- Office