# **AMARNATH.A**

2/73 A S.V mills post. Venjamadai, Udumalpet.

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#### **CAREER OBJECTIVE:**

Pursuing a position as merchandiser in which to enhance my career and help company to meet goals.

## **EDUCATION:**

1. B.E in Mechanical

#### **CAREER PROFILE:**

- Good exposure in Leading a team.
- Good communication and negotiation skills.
- Very Strong experience in Fabric, Printing, Embroidery & Production process of all kinds knit garment products

## **AREA OF EXPERTISE:**

- Communicating with buyers by mail and VC for new queries as well as updates
- Meeting with suppliers for costing's, confirmed orders.
- Planning for new season sampling and production orders
- Giving approval on samples where buyer intervention is not required.
- Update the buyers with the order status at all stages
- Preparing inspection schedule for shipment and notifying to QA.

## **WORK EXPERIENCE:**

S.NO	COMPANY NAME	DESIGNATION	YEARS OF EXP
			From Aug 2022
1	ID TRENDS	AMM	
			Nov 2020 – June
2	PEPCO GLOBAL SOURCING	Sr. Merchandiser	2022
			Feb 2017-Nov 2020
3	EMMAAR INTERNATIONAL (Tirupur)	Merchandiser	
			Mar 11 2013-Dec
4	OTTO-AGN INTERNATIONAL ( Tirupur )	Merchandiser (Knits &woven)	2016
			June 10 2011- Mar 1
5	ROYAL CLASSIC MILLS PRIVATE LIMITED	Junior merchandiser	2013

# **BRIEF ROLES IN PGS:**

- Handled PEPCO OLDER GIRLS with 60 65 lacks pcs / season (approx.)
- Price negotiations and order placing.
- Chasing the factories for Developments, confirmed styles and Production.
- Giving season wise projection to the Quality team.
- Giving details to QC'S about the order for FI.
- Visiting supplier units at regular intervals for follow-up.
- Preparation & Updating Production status daily basis.

#### **BUYERS HANDLED:**

➤ GAP (USA), ERNSTING'S FAMILY (GERMANY), KIK (GERMANY), PEPCO (POLAND)

## **DEPARTMENTS HANDLED:**

Babies, Kids, Girls, Men's, Women's

#### **PRODUCTS HANDLED:**

- Body suit, Romper, Bib, Pyjama,
- ➤ Leggings, Panty, Brief, Boxer
- Round neck, V neck t-shirts, Shawl neck, Hooded t 'shirts
- Polo t-shirts & All kinds of knit wears

#### **FABRICS HANDLED:**

Single Jersey, Rib, Interlock, Fleece, Velour, Waffle, French terry, Slub, Yarn dyed, chiffon etc...,

#### **PRINT & EMBROIDERY HANDLED:**

- Pigment, Discharge, Non PVC, AOP, Flock, Foil, Photo prints (CMYK), Glitter, Digital print, sublimation print, sugar print, etc.,
- Sequence embroidery, Hand embroidery, Applique emb etc...,

#### **MY STRENGTHS:**

- Good Team player
- Strong practical experience in Merchandising
- Analytical & Problem-Solving skill
- Leadership, Supervision & Team building
- Strong Buyer & Vendor Management Skill

# My Competencies for the required Position:

- ✓ Worked in garment buying house for 9 years out of 11 years.
- ✓ Negotiation skills, vendor sourcing.
- ✓ Chasing the suppliers for on-time deliveries.
- ✓ Updating status to buyers thru mails and VC.
- ✓ Closely following the suppliers to meet buyer ETA.
- ✓ Very strong working experience in Garment buying house.

#### Personal Details:

Name : Amarnath. A

Father's Name : N. Arumugam

D.O.B : 08-04-1990

Sex : Male

Marital Status : Married Nationality : Indian

Languages Known : English, Tamil

Current CTC : 6,90,000 PA

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I hereby declare that the information provided above is true to the best of my knowledge.

Place :

Date : (AMARNATH.A)