

Lathifa banu Raja Mohammed



Contact

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Education

S.T. Marys Girls Higher
Secondary School
Chengulpattu, India
HSC
2016

Aiman College of Arts &
Science For Women
Tiruchirappalli, India
Bachelor of Arts: Commerce
2019

Languages

Tamil: First Language

English: B2
Upper Intermediate

Summary

Enthusiastic and results-driven telemarketer with one year of experience in outbound sales calls. Seeking to leverage my communication and sales skills to contribute to a dynamic telemarketing team and help achieve sales targets.

Experience

Telemarketer

Chennai Express | Chennai, India | Aug 2021 - Nov 2022

- Maintained proficiency in sales techniques to achieve revenue goals.
- Contacted private individuals or businesses by telephone to solicit sales.
- Gave information about available products and services including membership details and purchase advantages.
- Responded to questions with knowledgeable responses.
- Proficient at computer dialling and computer software.
- Made appointments with interested customers according to schedule availability.

Skills

- Effective Communication
- Customer Relationship Management (CRM)
- Product Knowledge
- Sales Pitch and Script Mastery
- Time Management and Goal Achievement
- Active Listening
- Adaptability
- Persistence