

Poornachander Janagam
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CAREER OBJECTIVE

Extrovert by nature. Has a deep sense of curiosity to know more and explore, let it be life or behind a computer screen. Firmly believes the quote “Be the change you wish to see.” Aspires to bring out major advancements in technology to help the world see a better tomorrow.

ACADEMICS

<i>QUALIFICATION</i>	<i>INSTITUTE</i>	<i>BOARD</i>	<i>%</i>	<i>YEAR</i>
<i>B.Tech</i>	<i>VITS</i>	<i>INTUH</i>	<i>60%</i>	<i>2018</i>
<i>INTERMEDIATE</i>	<i>Vignan Junior College</i>	<i>SBTET</i>	<i>78%</i>	<i>2014</i>
<i>SSC(10th standard)</i>	<i>Rao's High School</i>	<i>BSE</i>	<i>75%</i>	<i>2012</i>

SOFTWARE SKILLS

✓ *Basics of Python*

✓ *Frontend: HTML, JAVA-SCRIPT*

✓ *Auto-CAD and ETABS*

✓ *3DS-MAX*

WORK HISTORY

*Relationship Manager (RM), November 2022 to Jan 2024 (Currently) at
SUVISION Holding's PVT Ltd*

*✓ Good experienced in B2B Sales last one year in (currently)
Suvision holding's Pvt Ltd*

*✓ Good experience in Cloud Calling and Cloud Computing, Claiming different
leads like In bound out bound leads with Clients*

✓ Strong experience in Negotiations with Client's and Closing Skills

✓ Good Knowledge in CRM and HRM tools in Business Development

*✓ Working with different clients and franchise to start up Business, Where we
update and clear all doubts according to client requirements*

STRENGTHS

✓ Full commitment to my work.

✓ Quick learner.

✓ Excited about new learnings.

✓ Good communication skills.

✓ Stress management

ACHIEVEMENTS

1) I have won a certificate in running, shuttle, and skipping at my school level.

2) Secured 1st prize shield in a debate competition at my school level.

DECLARATION

*I hereby declare that all the above-mentioned information is true and correct
to the best of my knowledge.*

Place: Warangal
E-signature: poornachander