# Bala Saravanan client partner (ar caller)

I am a hard working and self motivated person with tested negotiation in Lead Generation, Marketing , Sales and Customer Service.

### skills and ability to interact with International Customers and Clients

Service and Quality oriented and a well maintained behavioral statics.

### **ABILITIES**

Good at Written and communication skills

Critical thinking

Problem solving

Good at thinking and planning workaround

### **EDUCATION**



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# **EDUCATION BACHELOR OF COMPUTER APPLICATION**KG College of arts and science

coimbatore

### HIGHER SECONDARY-82%

Trinity Matriculation higher secondary school

06/2016 - 03/2017, coimbatore Courses
Accounts and Economics

**SSLC-86%** 

Kg Matriculation School

2010 - 2015, coimbatore

## WORK EXPERIENCE Business Developement Assoisate

Byju's chennai

Achievements/Tasks

Product Marketing and selling.

Customer Relationship Maintaining.

Achieving target within allocated time period.

SKILLS USED - Lead Generation Techniques , B2C sales and making Cold calls.

International customer handling via chats and live calls

### **CLIENT PARTNER**

**Access Healthcare Services** 

Coimbatore

Achievements/Tasks

Calling the US Insurance Representatives

Tracking the Claim status

Takes Complete Ownership of all types of issues till resolution

#### PERSONAL PROJECTS

Networking (2019 - 2020) Network through LAN

### **CERTIFICATES**

C++ PROGRAMING LANGUAGE (2016 - 2017)

Held and certificated by KG college of arts and science saravampatti, coimbatore

HTML (2016 - 2017)

Certificated by KG college of arts and science, saravampatti, coimbatore

PHP,XML,PHOTOSHOP (2017 - 2018)

Certificated by KG college of arts and science, saravampatti, coimbatore

JAVA PROGRAMMING (2017 - 2018)

Certificated by KG College of arts and science, saravampatti, coimbatore

### **LANGUAGES**

English

Tamil

Malayalam

#### **INTERESTS**

Travel

Dance

Poetry Writing