

# Dheepthi Priya

Chennai, Tamil Nadu 600042

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8148530159

Dedicated and results-driven Sales Executive with 2.5 years of successful experience in exceeding sales targets and driving revenue growth. Proven track record of cultivating and managing client relationships, negotiating deals, and expanding market reach. Adept at identifying opportunities, developing effective sales strategies, and leading high-performing teams. Strong communication and presentation skills, coupled with a deep understanding of the industry landscape. Looking to leverage my expertise to contribute to a dynamic sales team and deliver exceptional results.

## Personal Details

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**Eligible to work in:** India

**Highest Career Level:** 2-5 years experience

**Industry:** Call Center, Customer Service, Marketing, Sales

**Total years of experience:** 3

## Work Experience

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### Sales associate

Miles Education Private Limited - Chennai, Tamil Nadu

April 2021 to March 2022

As sales associate at Miles Education Pvt Ltd. I'm responsible for selling educational products or services. They help potential customers understand the benefits of the company's offerings and assist them to take enrollment.

My job involves building relationships with clients, answering questions, and meeting sales targets.

### Sales Executive

Honey Translation Services - Chennai, Tamil Nadu

March 2019 to December 2020

Honey Translation Services, Sales Executive Chennai, India

Experienced Sales Executive with a successful history of increasing company earnings by using smart sales tactics, strong communication, and creative marketing. Skilled at building strong client connections and making the most of sales chances through focused phone calls and custom marketing plans.

Enthusiastic about presenting and advertising products to achieve and surpass sales goals, all while providing excellent customer service, with almost 2 years of valuable experience.

## Education

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### **Diploma in Elementary Education in D.El.Ed**

Sri Sai D.El.Ed College - Nellore, Andhra Pradesh

June 2016 to August 2018

### **12th in Maths and science**

Prabhakar Reddy Junior College - Nellore, Andhra Pradesh

June 2014 to April 2016

## Skills / IT Skills

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- Communication Skills: Verbal Communication , Written Communication , Public Speaking
- Microsoft Office: (Beginner) Proficient in basic Microsoft Word for document creation and formatting. Familiar with Microsoft Excel for data entry and simple spreadsheet tasks. Basic knowledge of Microsoft PowerPoint for creating and editing presentations. Learning and actively improving Microsoft Office skills to enhance productivity
- Sales Skills: Negotiation: Demonstrated ability to negotiate and close deals effectively. Prospecting: Proficiency in identifying and reaching out to potential customers. Relationship Building: Strong skills in building and maintaining client relationships. Closing Techniques: Knowledge of various closing strategies to secure sales. (3 years)

## Languages

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- Telugu - Native
- Hindi - Intermediate
- Tamil - Fluent
- English - Fluent

## Certifications and Licenses

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### **Diploma in Elementary Education**

June 2016 to Present

"Diploma in Elementary Education Certificate Holder with a strong foundation in educational principles, classroom management, and curriculum development. Skilled in fostering a positive learning environment and facilitating effective student engagement. Committed to promoting educational excellence and enhancing the learning experience for young learners."