

GAYATHRI DEVI S

Chennai, Tamil Nadu

gayathridevissnh7_cui@indeedemail.com

+91 74010 03694

To be part of competitive corporate sector and to reach the apex of knowledge, intelligence, skills, and inner qualities.

Work Experience

Business Development Executive

Besant Technologies - Chennai, Tamil Nadu

June 2022 to April 2023

Eleven month of work experiences in Besant Technology Training Institute in chennai location

ROLES & RESPONSIBILITIES

- ★ Oversee the sales process to attract new clients.
- ★ Work with senior team members to identify and manage risks.
- ★ Maintain fruitful relationships with clients and address their needs effectively.
- ★ Prepare and deliver pitches to potential investors.
- ★ Foster a collaborative environment within the organization.
- ★ Familiarizing yourself with all products and services offered by our Company.
- ★ Attending networking activities to research and connect with prospective clients.
- ★ Maintaining meaningful relationships with existing clients to ensure that they are retained.
- ★ Remaining in tune with trends in consumption to ensure that our offerings remain relevant.

Education

Bachelor's of ARTS in (HISTORY) CGP

Meenakshi college for women autonomies Kodambakkam - Chennai, Tamil Nadu

June 2019 to April 2023

Skills / IT Skills

- Ability to think creatively and strategically.
- Strong communication and presentation skills.
- Working well in a team.
- Being a quick learner.

- Ability to influence and negotiate with others.
- Critical thinking.
- Self-motivation and the ability to be motivated by targets.
- Communication skills
- Leadership