

Siva kumar

Sr.Manager-Finance & accounts

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To Pursue a challenging career where my knowledge and skills can be optimally utilized both for the organization and for my growth, thereby successfully building a mutually benefiting long term relationship.

Willing to relocate: Anywhere

Personal Details

Date of Birth: 1966-03-10

Eligible to work in: India

Work Experience

Sr. Manager - Finance & Accounts

Yercaud Granites Pvt Ltd - Chennai, Tamil Nadu

June 2018 to November 2021

I am having huge experience in finance & accounts, Import/Export documentation and logistics, banking operation etc

Being a Branch Manager

SHIPPING SERVICES PVT.LTD - Hyderabad, Telangana

June 2005 to December 2013

heading sales Team, Accounts & Administration, Service Tax etc.,

Regarding business activities developing new account and retain the same.

Complete control of operation on overseas contract and inland haulage with most cost effectiveness.

Heading the sales team with the assistant of 7 executives to develop the LCL, FCL & Break bulk cargos. With the liner negotiations.

Reporting to the Head Office with India Manager.

Steading the market assessment and competition assessment.

To the maximum extend possible to achieve the target.

Developing the SSJ Exim management policy at branch level.

Import/Export documentations under free shipping Bill and under schemes like Advance authorization and DEPB etc.,

This I am doing at present once I get a good job I will discontinue my Consultancy Services.

Education

B.Com

Chennai University - Chennai, Tamil Nadu

Additional Information

Skill Summary:

- Good communication skills.
- Versatile and adaptable.
- Good Managerial skills & Leadership quality.

1. In procurement: Good Negotiation skills, developing vendor relationship and also interacting within the organization with projects, planning, productions, stores & procurements.

Salary expected: As per company norms