

# Faisal Rahman

Sales

**Email** fr38394@gmail.com  
**Phone** 8610217280  
**Location** Coimbatore



## OBJECTIVE

Dynamic sales professional with a proven track record of exceeding targets and driving revenue growth. Possesses exceptional communication and negotiation skills, and is adept at building strong relationships with clients.

Strategic sales leader with a deep understanding of market dynamics and customer behavior. Skilled at developing and executing sales plans that deliver sustainable growth. Experienced in leading cross-functional teams to achieve shared objectives.

Self-motivated and resourceful sales manager with the ability to mirror the needs of clients. Well-versed with handling customer services.

## SKILLS

- Communication
- Market trends
- Data analysis
- Client Relationship Management
- Product knowledge
- Time management
- Customer service
- Lead generation
- Account management
- Sales planning
- Competitive analysis
- Active listening

## EDUCATIONAL QUALIFICATION

Field Of Study	School	Location	Date
High School	C S I BOYS HR SEC SCHOOL	Coimbatore	Jun 2011 – Apr 2013

## ACADEMIC PROJECTS

Project Title Start Date – End Date

Role

University

Location

Enter Details About Your Project Here

## **PROFESSIONAL EXPERIENCE**

### **Sales Executive**

Sep 2018 – Aug 2021

Samsung electronic India pvt ltd

Coimbatore

Highest personalized service to increase sales and customer happiness. Built and nurtured strong connections with new and long-term consumers via networking within the community. Increased sales and profits by implementing proactive management strategies and improving sales training. Engaged with customers to establish rapport and long-term relationships.

### **Apple sales professional**

Sep 2021 – Present

iPlanet [ Consolidated pvt limit ]

Coimbatore

Surveilled customer purchasing trends, market conditions, and competitor actions to adjust strategies and meet sales targets. Rose monthly gross revenue by [Number], exceeding sales, income, and net profit targets. Analyzed consumer purchasing habits, market circumstances, and rival activities to alter plans and meet sales targets.

## **ACHIEVEMENTS**

Description

## **LANGUAGES**

- English
- Tamil

## **DECLARATION**

I do hereby declare that all the details mentioned above are accurate to the best of my familiarity and confidence.

Faisal Rahman

21 Jun 2023