Name: Priyadharshini Balan

Contact Details:

Mail: priyabala137@gmail.com

Mob: +91 9600135707

#### **OBJECTIVES**

In pursuit of a challenging and responsible position where I can use my expertise to meet the goals of the firm and advance my career.

## **PROFESSIONAL EXPERIENCE**

Company: P dot G Construction Pvt. LTD., CHENNAI.

**Designation: Sales Coordinator Department: Sales & Marketing** 

Duration: January 2014 to December 2014, March 2016 to August 2016

Company: One Shot Post Designation: HR Admin Department: HR & Admin

**Duration: August 2015 to February 2016** 

#### **KEY DUTIES AND RESPONSIBILITIES**

- ♦ Hands on approach and good in Microsoft Office especially Excel, Power point and Word.
- ◆ Preparing & sending the MIS including Monthly Booking /Cancelation on a regular basis.
- ♦ Lead Management (assigning the leads through ERP Software).
- ♦ Interacting with customers/clients online.
- ♦ Annexure preparation (Flat Rate cards).
- ♦ Maintaining Forms (Reservations/Cancellations).
- ♦ Making plans for sales team transportation.
- Organizing the team attendance for each week.
- ◆ Preparation of claim statements (Petrol conveyance, Others).
- Updating leads in ERP and delivering product information to clients via email.
- Informing clients about ongoing, planned, and finished company projects.
- Understand the objectives of the company and act accordingly.

#### **ACADEMIC DETAILS**

**B.E.** in Electronics and Communication Engineering from Anna University, Chennai in 2013

#### **ACADEMIC PROJECT**

**Title:** COALITION-BASED APPROACH TO TASK ALLOCATION OF MULTIPLE ROBOTS WITH RESOURCE CONSTRAINTS

**Place:** ARM College of Engineering and Technology, Chennai (Affiliated to Anna

University)

**Duration:** Six Months

# **IT SKILLS**

♦ Microsoft Office Tools (Word, Excel, Power Point)

• Working knowledge of photo editing software such as GIMP.

### **Extra-Curricular Activities**

♦ INPLANT TRAINING – Done at Chennai Port.

♦ INDUSTRIAL VISIT – Done at BSNL.

## **PERSONAL DETAILS**

Date of Birth : 07-07-1992

Languages Known : English, Hindi, Tamil

Marital Status : Married

Address : 84, Bageshree Township 2, Kandla Airport Road, Varsamedi, Anjar,

Kutch, Gujarat- 370110

Joining : Immediate, preferably Work from Home.

Native : Salem, Tamil Nadu