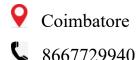


Manikanda Prabhu S



CAREER OBJECTIVE

To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the organisation and enhance my experience through continuous learning and team work.

EXPERIENCE

HDB Financial Services, Coimbatore. Sales Executive (Business Loan) Sep2020-May2022
Responsible for generating sales with existing customers and convert enquires into sales. Coordinating with customers for generate sales.

Need to achieve monthly Sales Target.

Kotak Mahindra Prime LTD, coimbatore. (Loan Against Property) Jun 2022 - Present

Responsible to source LAP Business from Direct Sourcing & Connecter Channel

Responsible for empanelling Connectors and engaging with them regularly for business.

Responsible for BTL activities to generate Leads.

Lead follow-up for conversion.

Coordination with Credit team/ customers to achieve business targets.

Responsible for full-filling the LAP files right from sourcing

till disbursements and also PDD collection

Responsible for delinquency management

Process compliance

Cross sell

Team Handling

ACADEMIC DETAILS

Karpagam Academy of Higher Education

M.Com - Master of Commerce 2016-18

B.Com -Bachelor of Commerce 2013-16

C.S.I Boys Higher Secondary School

HSC - State Board 2013

SSLC -State Board 2011

SKILLS & Strength

- Team Player
- Leadership
- **❖** Problem solving
- Positive Thinker
- Diplomatic in Nature
- Organizer

PERSONAL PROFILE

❖ Father Name : Selvaraj S

* Father Occupation: Goldsmith

❖ Date Of Birth : 28-01-1996

Gender : Male

❖ State : Tamilnadu

Language : Tamil, English

Marital Status : Single

❖ Mail Id : mmanikandaprabhu006@gmail.com

❖ Address : No:35 Azhaganna 5th street kk pudur saibaba colony,

Coimbatore. Tamilnadu- 641030.

ACKNOWLEDGEMENT

I declare that the above facts given by me are true to the best of my knowledge and belief.

Place:

Date: (Manikanda Prabhu)