# Week 1 Core Module 3 IP Project DS 11

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### ONLINE CRYPTOGRAPHY COURSE ANALYSIS

### **Business Understanding**

Cryptography course was created by a Kenyan entrepreneur and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected dat on the process. Using R programming language we would help her identify which individuals are most likely to click on her ads.

#### Specifying the Data Analytic Question

Use R Prigramming to identify which individuals are the most likely to click on the ads.

#### Defining the Metric for Success

We identify the most important features for identifying which individuals are most likely to click on the ads.

#### Recording the Experimental Design

- 1) Finding and dealing with outliers, anomalies and missing data within the dataset.
- 2) Performing univariate and Bivariate analysis

#### **Data Relevance**

- a) How accurate is the data at identifying which individuals are most likely to click on her ads?
- b) Was the dataset sufficient?
- c) Was the data biased?
- d) Is the data source a reliable source?

```
# loading the dataset and library
library(data.table)
df <- fread('http://bit.ly/IPAdvertisingData')

#previewing the dataset
print(head(df))</pre>
```

```
Daily Time Spent on Site Age Area Income Daily Internet Usage
## 1:
                                       61833.90
                         68.95
                               35
                                                               256.09
## 2:
                         80.23 31
                                       68441.85
                                                               193.77
## 3:
                         69.47 26
                                       59785.94
                                                               236.50
## 4:
                         74.15
                                 29
                                       54806.18
                                                               245.89
## 5:
                         68.37
                                 35
                                       73889.99
                                                               225.58
## 6:
                         59.99
                                 23
                                       59761.56
                                                               226.74
##
                               Ad Topic Line
                                                       City Male
                                                                     Country
## 1:
         Cloned 5thgeneration orchestration
                                                Wrightburgh
                                                                0
                                                                     Tunisia
## 2:
         Monitored national standardization
                                                  West Jodi
                                                                1
                                                                       Nauru
## 3:
           Organic bottom-line service-desk
                                                   Davidton
                                                                O San Marino
## 4: Triple-buffered reciprocal time-frame West Terrifurt
                                                                1
                                                                       Italy
## 5:
              Robust logistical utilization
                                               South Manuel
                                                                0
                                                                     Iceland
## 6:
            Sharable client-driven software
                                                   Jamieberg
                                                                      Norway
##
                Timestamp Clicked on Ad
## 1: 2016-03-27 00:53:11
## 2: 2016-04-04 01:39:02
                                       0
## 3: 2016-03-13 20:35:42
                                       0
## 4: 2016-01-10 02:31:19
                                       0
## 5: 2016-06-03 03:36:18
                                       0
## 6: 2016-05-19 14:30:17
print(tail(df))
##
      Daily Time Spent on Site Age Area Income Daily Internet Usage
## 1:
                         43.70
                                       63126.96
                                 28
                                                               173.01
## 2:
                         72.97
                                 30
                                       71384.57
                                                               208.58
## 3:
                         51.30 45
                                       67782.17
                                                               134.42
## 4:
                         51.63
                                 51
                                       42415.72
                                                               120.37
                         55.55
## 5:
                                19
                                       41920.79
                                                               187.95
                         45.01
## 6:
                                 26
                                       29875.80
                                                               178.35
##
                              Ad Topic Line
                                                     City Male
## 1:
             Front-line bifurcated ability Nicholasland
## 2:
             Fundamental modular algorithm
                                                Duffystad
## 3:
           Grass-roots cohesive monitoring
                                              New Darlene
              Expanded intangible solution South Jessica
## 5: Proactive bandwidth-monitored policy
                                                              0
                                              West Steven
           Virtual 5thgeneration emulation
## 6:
                                              Ronniemouth
##
                     Country
                                        Timestamp Clicked on Ad
## 1:
                     Mayotte 2016-04-04 03:57:48
                                                               1
## 2:
                     Lebanon 2016-02-11 21:49:00
                                                               1
## 3: Bosnia and Herzegovina 2016-04-22 02:07:01
                                                               1
## 4:
                    Mongolia 2016-02-01 17:24:57
                                                               1
## 5:
                   Guatemala 2016-03-24 02:35:54
                                                               0
## 6:
                      Brazil 2016-06-03 21:43:21
# checking data types
str(df)
## Classes 'data.table' and 'data.frame':
                                             1000 obs. of 10 variables:
    $ Daily Time Spent on Site: num 69 80.2 69.5 74.2 68.4 ...
                                     35 31 26 29 35 23 33 48 30 20 ...
  $ Age
                               : int
                                     61834 68442 59786 54806 73890 ...
## $ Area Income
                               : num
```

```
## $ Daily Internet Usage : num 256 194 236 246 226 ...
## $ Ad Topic Line
                             : chr "Cloned 5thgeneration orchestration" "Monitored national standardi
## $ City
                            : chr "Wrightburgh" "West Jodi" "Davidton" "West Terrifurt" ...
## $ Male
                             : int 0 1 0 1 0 1 0 1 1 1 ...
                             : chr "Tunisia" "Nauru" "San Marino" "Italy" ...
## $ Country
## $ Timestamp
                             : POSIXct, format: "2016-03-27 00:53:11" "2016-04-04 01:39:02" ...
                             : int 000000100...
## $ Clicked on Ad
## - attr(*, ".internal.selfref")=<externalptr>
Cleaning the Dataset
#Changing the timestamp datatype from factor to date_time
df$Timestamp <- as.Date(df$Timestamp, format = "%Y-%m-%s-%h-%m-%s")
# checking the new datatype for timestamp column
sapply(df, class)
## Daily Time Spent on Site
                                                Age
                                                                 Area Income
##
                  "numeric"
                                          "integer"
                                                                   "numeric"
##
      Daily Internet Usage
                                      Ad Topic Line
                                                                        City
##
                 "numeric"
                                                                 "character"
                                        "character"
                                            Country
##
                      Male
                                                                   Timestamp
##
                  "integer"
                                        "character"
                                                                      "Date"
             Clicked on Ad
##
##
                  "integer"
# checking for missing data
\#is.na(df)
colSums(is.na(df))
## Daily Time Spent on Site
                                                Age
                                                                 Area Income
##
##
      Daily Internet Usage
                                      Ad Topic Line
                                                                        City
##
                                                                           0
##
                      Male
                                            Country
                                                                   Timestamp
##
                         0
                                                                           0
                                                  0
##
             Clicked on Ad
##
#the data doesn't have missing data
#checking the columns of the dataframe
colnames(df)
  [1] "Daily Time Spent on Site" "Age"
   [3] "Area Income"
                                  "Daily Internet Usage"
## [5] "Ad Topic Line"
                                  "City"
## [7] "Male"
                                  "Country"
```

"Clicked on Ad"

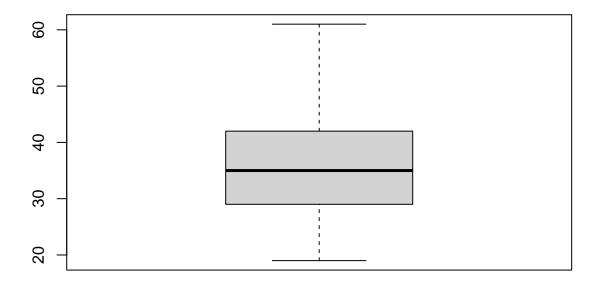
## [9] "Timestamp"

```
#Checking shape of dataset
dim(df)
## [1] 1000
                10
# the dataset has 1000 rows and 10 columns
# checking for duplicates
#duplicated(df)
df[duplicated(df)]
## Empty data.table (0 rows and 10 cols): Daily Time Spent on Site, Age, Area Income, Daily Internet Usage
library(tidyverse)
## -- Attaching packages ----- tidyverse 1.3.1 --
## v ggplot2 3.3.5 v purrr 0.3.4

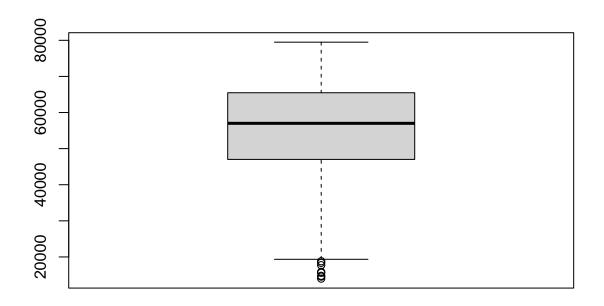
## v tibble 3.1.6 v dplyr 1.0.7

## v tidyr 1.1.4 v stringr 1.4.0

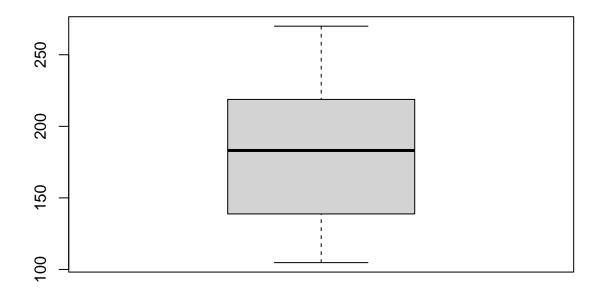
## v readr 2.1.0 v forcats 0.5.1
## -- Conflicts ------ tidyverse_conflicts() --
## x dplyr::between() masks data.table::between()
## x dplyr::filter() masks stats::filter()
## x dplyr::first() masks data.table::first()
## x dplyr::lag() masks stats::lag()
## x dplyr::last() masks data.table::last()
## x purrr::transpose() masks data.table::transpose()
# checking for outliers
boxplot(df$Age)
```



boxplot(df\$`Area Income`)



boxplot(df\$`Daily Internet Usage`)



 $\hbox{\it\# will not eliminate the outlies because the don't impact our analysis negatively}$ 

### UNIVARIATE ANALYSIS

 $\mathbf{Age}$ 

```
#measures of central tendancy
mean(df$Age)

## [1] 36.009

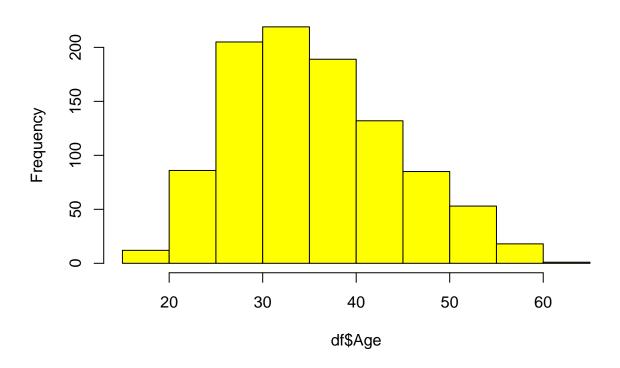
median(df$Age)

## [1] 35

#mode
age_x <- df$Age
#sort(age_x)
names(table(age_x))[table(age_x)==max(table(age_x))]</pre>
```

## [1] "31"

## Histogram of df\$Age



# there is a higher tendency that a person aged between 30 and 35 years of age accessed her ads.

- The age distribution is right skewed
- The respondents on the website are mostly 25-40 years old

## 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 ## 30 18 13 16 18 20 12 15 10 9 7 2 6 4 2 4 1

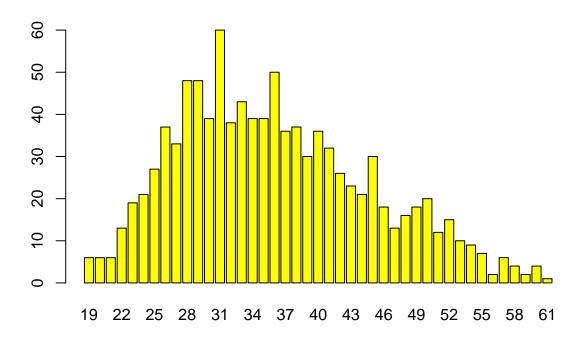
- $\bullet~$  The mean age is 36
- The median age is 35

```
# visualizing the age distribution using bar graph
# fetching the age column
age <- df$Age

# applying the table() function the compute the frequency of the Age column
age_frequency <- table(age)
age_frequency

## age
## 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44
## 6 6 6 13 19 21 27 37 33 48 48 39 60 38 43 39 39 50 36 37 30 36 32 26 23 21</pre>
```

barplot(age\_frequency, col = 'yellow')



# most people accessing her ads where aged 31 years

## Area\_income

```
#income
#central tendancy
mean(df$`Area Income`)

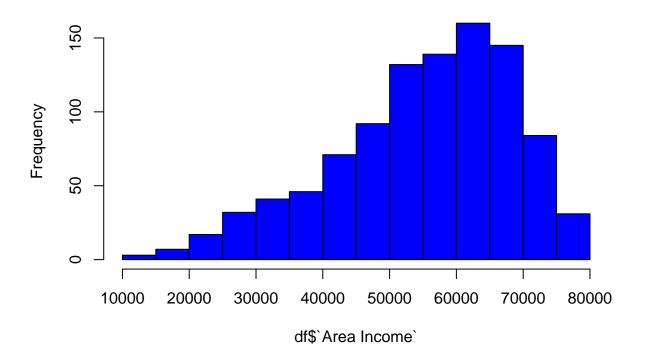
## [1] 55000

median(df$`Area Income`)

## [1] 57012.3

# visualizing the area_income distribution using histogram
hist(df$`Area Income`, col = 'blue')
```

# Histogram of df\$`Area Income`



\*people leaving within an area\_income between 60,000 and 65,000 had access on her ads the most

- The income distribution is Left skewed
- The respondents on the website mostly earn between 55,000 to 70,000
- The mean income is 55,000
- The median income is 57,012

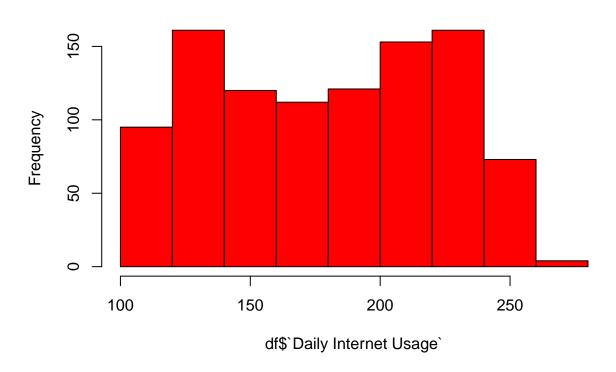
## Daily\_Internet\_Usage

```
#this column represents the amount of data that the user consumes in a day
# measures of central tendency
mean(df$`Daily Internet Usage`)
## [1] 180.0001
```

```
median(df$`Daily Internet Usage`)
```

## [1] 183.13

# Histogram of df\$`Daily Internet Usage`



- The mean data usage is  $180~\mathrm{units}$  - The median data usage is  $183.13~\mathrm{units}$ 

## ${\bf Ad\_Topic\_Line}$

```
ad_topic_line <- df$`Ad Topic Line`
levels(unique(ad_topic_line))</pre>
```

## NULL

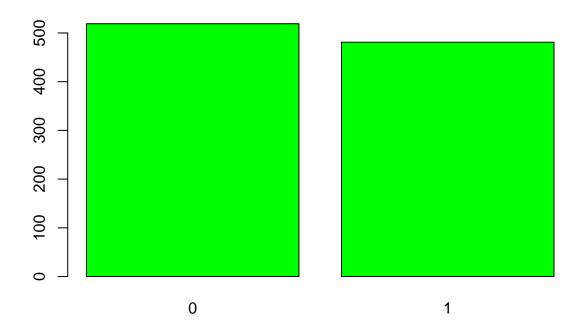
#### #factor(unique(ad\_topic\_line))

• All the values are unique in this column thus we would drop it when modelling since it does not provide any additional meaningful information

#City

```
# City where the user is located
# measure of central tendency
length(levels(df$City))
## [1] 0
#mode (the modal cities in the dataset)
city_x <- df$City</pre>
#sort(city_x). This code gives an ordered list of all the elements in the cities column
names(table(city_x))[table(city_x)==max(table(city_x))]
## [1] "Lisamouth"
                       "Williamsport"
  • The most popular cities in the dataset are: "Lisamouth" "Williamsport"
#Gender
# gender of the user
# fetching the Male column
gender <- df$Male</pre>
# applying the table() function to compute the frequency of the Male column
gender_frequency <- table(gender)</pre>
gender_frequency
## gender
   0
## 519 481
\# 1 represented the males and 0 represented the females
# visualizing the Gender distribution using bar graph
```

barplot(gender\_frequency, col = 'green')



```
# most of the people who accessed her ads were females

#Daily_Time_Spent_on_Site

# This column represents the amount of time that the user spends on the website
# measures of central of tendency
mean(df$`Daily Time Spent on Site`)

## [1] 65.0002

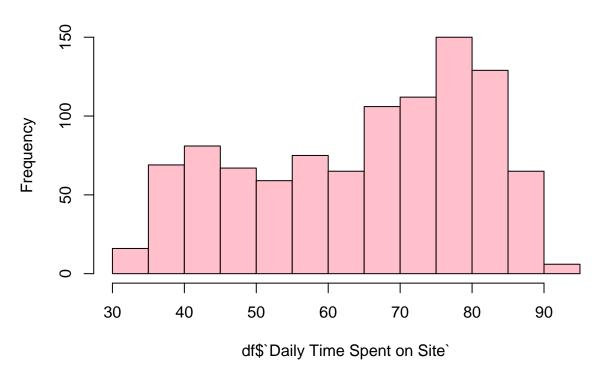
median(df$`Daily Time Spent on Site`)

## [1] 68.215

#mode
x <- df$`Daily Time Spent on Site`
#sort(x)
names(table(x))[table(x)==max(table(x))]

## [1] "62.26" "75.55" "77.05" "78.76" "84.53"</pre>
```

# Histogram of df\$`Daily Time Spent on Site`



# majority of the people spent between 75 and 80 hrs on her site.

- The users spend an average of 65.002 minutes on the website
- The modal time is "62.26" "75.55" "77.05" "78.76" "84.53"
- The median time is 68.215
- The distribution above is left-skewed

## Country

```
# Country where the user belongs
# measures of central tendency
country_x <- df$Country

# levels(country_x) code gives the names of the countries
length(levels(country_x))</pre>
```

## [1] 0

```
#the modal countries in the dataset
names(table(country_x))[table(country_x)==max(table(country_x))]
```

```
## [1] "Czech Republic" "France"
```

• The most popular countries are: "Czech Republic" "France"

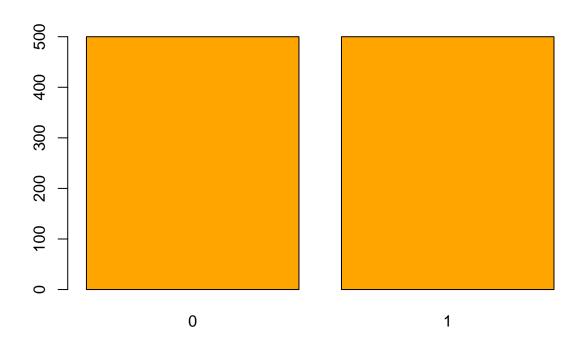
# clicked on ads

```
# Visualizing the number of people who clicked on the ads using bar graph
# fetching the clicked on add column
clicked_on_ad <- df$`Clicked on Ad`

#applying the table() function to compute the frequency of clicked on ad column
clicked_on_ad_frequency <- table(clicked_on_ad)
clicked_on_ad_frequency

## clicked_on_ad
## 0 1
## 500 500

barplot(clicked_on_ad_frequency, col = 'orange')</pre>
```



#### **BIVARIATE ANALYSIS**

```
# Checking for covariance between area income and daily internet usage variables
#assigning the area income column to area_income variable
area_income <- df$`Area Income`

#assigning the daily internet usage column to daily_internet_usage
daily_internet_usage <- df$`Daily Internet Usage`

cov(area_income, daily_internet_usage)</pre>
```

## [1] 198762.5

• There is a positive linear relationship between the two variables

```
# Checking for correlation coefficient between area income and daily internet usage variables cor(area_income, daily_internet_usage)
```

## [1] 0.3374955

-This indicates that there is a weak linear relationship between the two variables because their correlation coefficient is close to zero

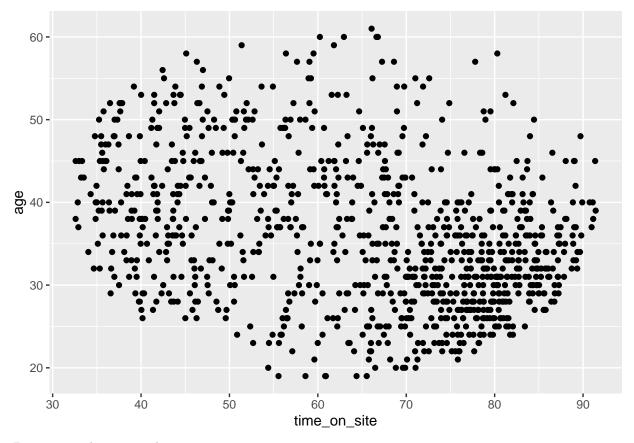
# Scatterplots of a few pairs of variables

##Time spent on the site vs age of the user

```
#libraries\
library(ggplot2)

#creating the data
time_on_site <- df$`Daily Time Spent on Site`
age <- df$Age
data <- data.frame(time_on_site,age)

#plot
ggplot(data, aes(x=time_on_site, y=age)) + geom_point()</pre>
```

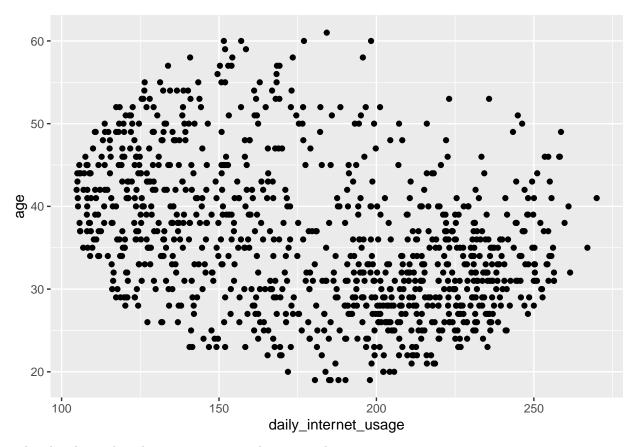


- Positive non-linear correlation

# Age of the user vs Daily internet usage

```
data1 <- data.frame(daily_internet_usage,age)

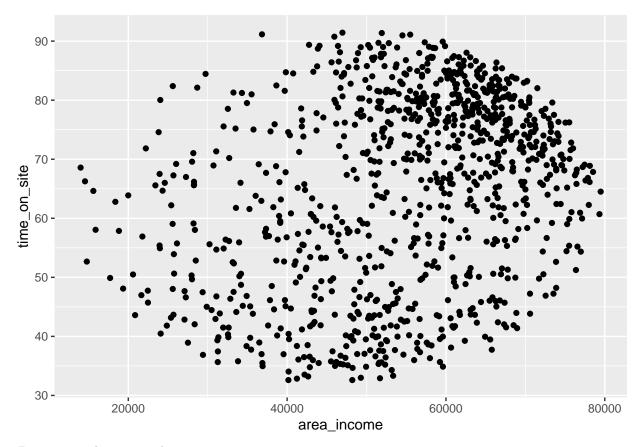
#plot
ggplot(data1, aes(x=daily_internet_usage,y=age)) + geom_point()</pre>
```



- The plot shows that there is positive non-linear correlation

## Time spent on the site vs Area income

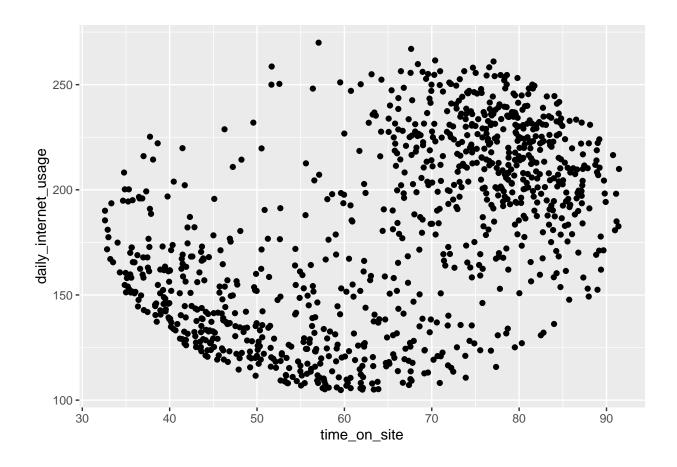
```
data2 <- data.frame(area_income,time_on_site)
#plot
ggplot(data2, aes(x=area_income,y=time_on_site)) + geom_point()</pre>
```



- Positive non-linear correlation

### Time spent on the site vs Daily internet usage

```
data3 <- data.frame(time_on_site,daily_internet_usage)
#plot
ggplot(data3, aes(x=time_on_site, y=daily_internet_usage)) + geom_point()</pre>
```



### Gender Vs Clicked on ads

```
library(tidyverse)

# Male respondents who clicked on the ads
dim(df %>% filter(Male == 1, `Clicked on Ad` == 1))

## [1] 231 10

# Male respondents who did not on the ads
dim(df %>% filter(Male == 1, `Clicked on Ad` == 0))

## [1] 250 10

# Female respondents who clicked on the ads
dim(df %>% filter(Male == 0, `Clicked on Ad` == 1))

## [1] 269 10
```

```
dim(df %>% filter(Male == 0, `Clicked on Ad` == 0))

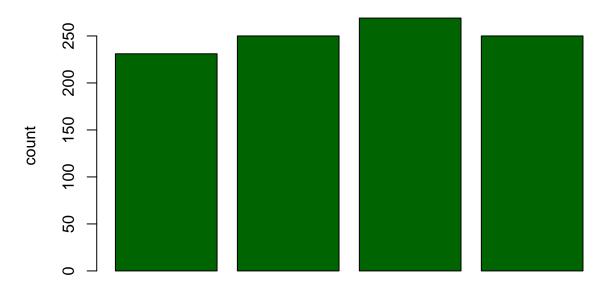
## [1] 250 10

clicked_vs_gender <- c(231, 250, 269, 250)

# bargraph with added parameters</pre>
```

barplot(clicked\_vs\_gender, main = 'clicked\_vs\_gender', xlab = 'label',ylab = 'count', names.arg = c('Ma

### clicked\_vs\_gender



# Female respondents who did not click on the ads

Male&Clicked Male&No-click Female&Clicked Female&No-click

label

### CONCLUSION

- 1. The time a user spends on the site does not influence the possibility of clicking on an ad.
- 2. The gender of respondents who clicked on an ad and those who did not click on an add does not vary much. This means that the Gender of the respondent should be considered in equal measure.
- 3. Most of the site users who are likely to click on an add earn between 55,000 to 70,000 per month. There are low income earners who click on ads but the majority earn the amount stated above.