

# CURRICULUM VITAE

Max Voskob

Full Stack Developer, Solution Architect, Product Leader

## EXECUTIVE SUMMARY

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### WORK:

- 13 years as a company founder, product manager and full stack developer
- 3 years of IT consulting to government and corporate clients
- 20+ years of programming in various languages (C, C++, C#, JS)

### DOMAINS OF EXPERTISE:

- Cloud computing, APIs, web applications
- Solution architecture for software and hardware projects
- Remote teams
- Product leadership

### TECHNICAL SKILLS:

- **Solution architecture:** system design, integration, rapid prototyping
- **Backend:** .Net, NetCore, C#, Vb.Net, SQL, XML
- **DB:** MS SQL, PostgreSQL, DynamoDB, ElasticSearch
- **AWS:** EC2, Lambda, S3, IAM, SNS, SQS, AppSync, Cognito, ElasticSearch
- **Frontend:** HTML, CSS, JS, GraphQL, VueJS
- **DevOps:** Git, Terraform, Jira, Confluence, remote teams
- **Electronics:** KiCAD, PCBA, troubleshooting, prototyping
- **Mechanical:** 3D design, 3D printing, assembly, prototyping
- **Embedded:** C, C++, testing, integration

### MAJOR PROJECTS FROM THE LAST 10 YEARS:

- **An Android based AI camera** → product leadership, hardware, embedded, Android Java, C# with a microservices backend on AWS: <https://sensorable.io>
- **An inventory management system for e-commerce** → product leadership, solution architecture: <https://mventory.com>
- **A dynamic image generation system for printing industry** → .Net, MS SQL, AWS EC2, IIS, XML/XSLT, HTML, CSS: <https://zetaprints.com>

## WORK EXPERIENCE

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FROM AUGUST 2019

IT CONSULTING

Helping businesses from all over the globe with system architecture, full stack development and building remote teams. Some of the notable clients:

- Adnymics, Germany
- ShareRing, Australia
- QuantAI, New Zealand
- RK Solutions, Ireland

2016 - AUGUST 2019

SENSORABLE SYSTEMS LTD

*An Android-based AI camera for security, road safety and traffic analysis. The project spanned hardware, embedded and cloud software.*

**My role:** co-founder, hardware concept, manufacturing, field testing, AWS cloud, UI, team coordination, customer relations.

**Challenges:** finding a balance between cost, features and h/w capabilities.

**Achievements:** launch of an R&D-heavy product on time and 30% under budget.

**Takeaways:** the value of a great team, advisors and investors.

The project started with me "hacking" Android code, making hardware and electronics for a battery-powered wireless camera. After a series of prototypes and initial market validation, the team grew to include an electronics engineer, a 3D-designer and a machine learning expert as a co-founder. Together we launched a unique and fully functional product to make cities safer for cyclists, pedestrians and road workers.

2013 - 2016

MVENTORY LTD

*A mobile inventory system for creating beautifully photographed and well described e-commerce listings.*

**My role:** co-founder, product leader, solution architect.

**Challenges:** make a digital product that fits seamlessly into an ad hoc retail workflow.

**Achievements:** an easy to use system, tens of thousands of products listed online by customers.

**Takeaways:** solve problems worth solving, focus, move fast.

Originally a side project, the team gradually switched over to working on this completely new opportunity. I was solely focused on product management across Magento, Android, AWS and hardware peripherals. Most of my time was spent in shops and warehouses working closely with customers and relaying my experiences and ideas back to the team.

## WORK EXPERIENCE

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2006 - 2015

ZETAPRINTS LTD

*An online ordering platform for commercial printers to take personalized orders using sophisticated design templates.*

**My role:** company founder, initially solo developer, later product leader.

**Challenges:** use of then novel SaaS model, early adoption of AWS, building a distributed team.

**Achievements:** thousands of happy customers, millions of designs created and printed, financially successful.

**Takeaways:** importance of excellent customer service, how to work across 4 time zones.

I was frustrated by the complexity of ordering print online and developed an MVP of a more functional print ordering solution. It took off and the demand outgrew what a solo developer could provide. I shifted my role to product management, customer support and coordinating a small distributed team that stayed together for many years.

2005 - 2006

NSW POLICE

*NSW Police / Attorney General Department data exchange interfaces and some strategic IT initiatives within NSW Police.*

**My role:** XML Architect

**Challenges:** getting all the stakeholders to agree on the data format and API specification.

2003 - 2005

MSI BUSINESS SYSTEMS  
PTY

**My role:** interoperability, data and solution architecture consultant.

**Clients:** large NZ businesses and government departments.

2001 - 2003

EDS NZ LTD

*An internal document digitization platform online to assist a major effort by a NZ government agency to move from paper-based to an electronic workflow.*

**My role:** software developer (VB6, MS SQL, IIS, MSMQ).

1993 - 1999

ROSTOV TELEPHONE  
COMPANY

*I bootstrapped a small fixed line telco company in my late teens, early 20's. A mix of good luck, bold decisions and an exceptional team helped us grow to 20,000+ subscribers in direct competition with the state-owned monopoly. The business was acquired by a competitor.*

**My role:** co-founder, CEO.

## OPEN SOURCE & INTERNATIONAL STANDARDS

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2013 - ...	GitHub FOSS contributor ( <i><a href="https://github.com/rimutaka">https://github.com/rimutaka</a></i> )
2004 - 2006	OASIS UDDI Technical Committee
2003 - 2006	OASIS Customer Information Quality Committee (xAL, xNL, xNAL, xPIL)

## QUALIFICATIONS

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2001	Diploma in Business Communications, Central Institute of Technology, NZ
2004	Microsoft Certified Solution Architect (lapsed)