

## Oracle Cloud Infrastructure

# Multi-Cloud and Hybrid Cloud

### Managing Data using Oracle Cloud

# Today's Enterprise Environments

## Enterprise challenges moving to the cloud

### Diverse tech stacks

Using a mix of technology stacks for applications and databases

### Need for multiple cloud providers

On-premises workloads that just can't move to a single cloud

### Stalled strategies

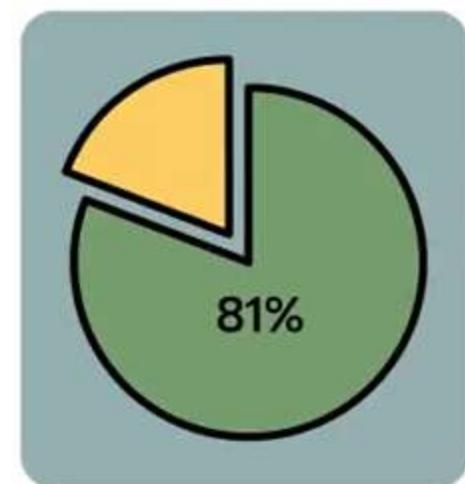
Solutions stuck on premises:  
Require costly workarounds in a single cloud or rearchitecting

### > 80% mission-critical workload still on premises

Existing workloads that cannot be easily migrated to one cloud

# Today's Enterprise Environments

Enterprise challenges moving to the cloud



81% of Organizations  
are Working with Two  
or More Public Cloud  
Providers

# Multicloud Strategy

Eliminates reliance on a single cloud provider

Best-of-Breed Innovation

Multicloud Economics

Reduces Vendor Lock-In

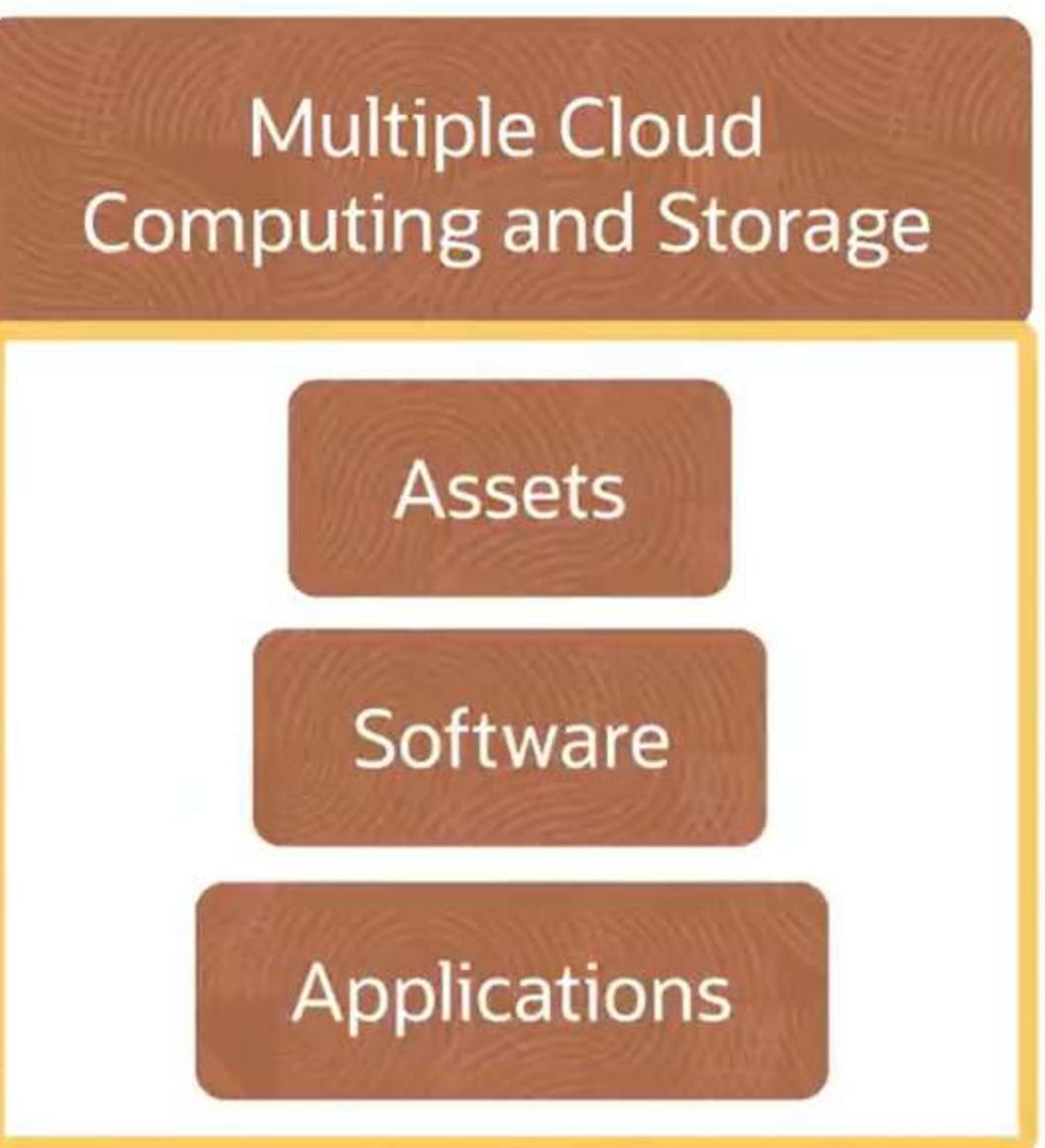
Increased Redundancy

Reduced Latency

DevOps and Microservices

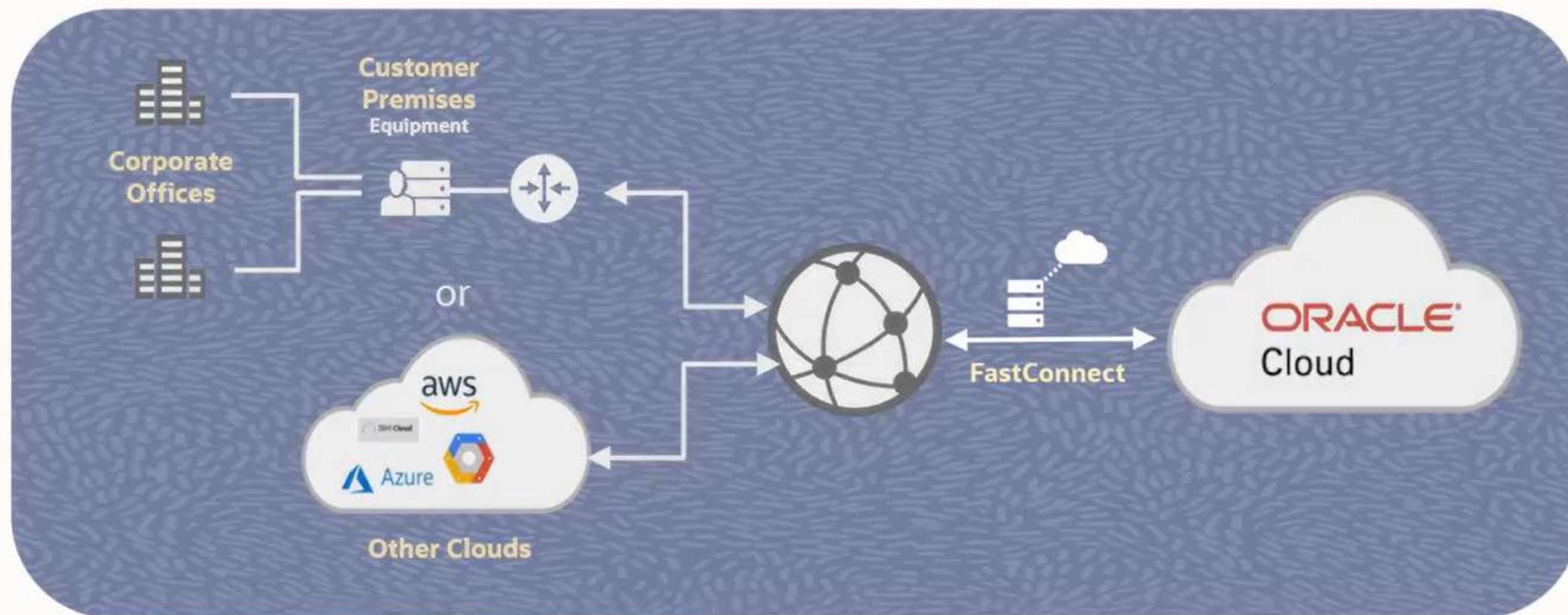
Compliance and Governance

Cross Cloud Platform Migration and DR Strategy



# Connecting the Clouds

# Megaport Cloud Routers



## Performance

### Deterministic Latency



**Reliability**  
Predictable



# Security

## Secure



## Costs

### OpEx



## **Deployment Time**

Days/Weeks

# The Most Complete Support for Hybrid and Multicloud Strategies

## Oracle FastConnect Services



### Oracle Public Regions

Hyperscale cloud regions in 30 worldwide locations



### Dedicated Regions

All OCI services, running in customer data centers



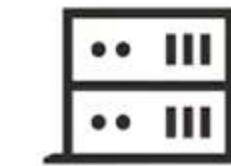
### Oracle Cloud VMware Solution

Native VMware on OCI in public cloud or dedicated regions



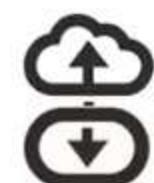
### Exadata Cloud@Customer

Cloud Autonomous Databases, running in your data center



### Roving Edge Infrastructure

OCI compute and storage for remote, disconnected use



### Microsoft Azure Interconnect

Regional low-latency integration for multicloud architectures

Worldwide or exactly where you need it, with scale and control

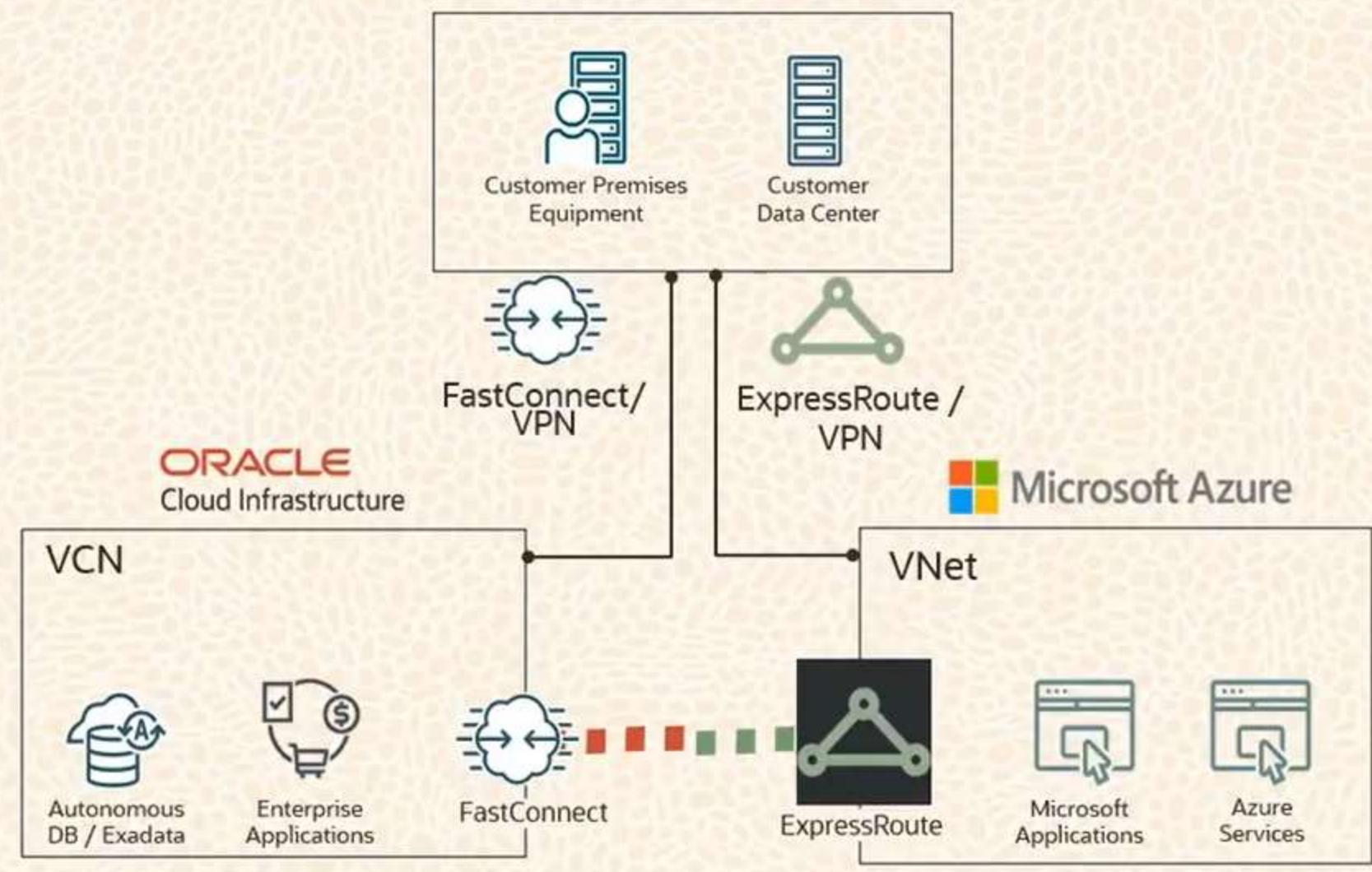
# Oracle/Microsoft Partnership

## Interconnected multicloud solution

- Microsoft Azure and Oracle Cloud are **interconnected today**; you can migrate and run mission-critical enterprise workloads across clouds.
- **No intermediate connectivity provider** required
- **Unified identity and access management** via single sign-on
- **Collaborative support** of workloads across Oracle Cloud Infrastructure and Azure

Collaborative Support

ORACLE + Microsoft



ORACLE CLOUD  
INFRASTRUCTURE (Ashburn)

MICROSOFT AZURE  
(US East region)