

Coffee Expansion Report Analysis

QUESTIONS

Q1. COFFEE CONSUMER COUNT

HOW MANY PEOPLE IN EACH CITY ARE ESTIMATED TO CONSUME COFFEE, GIVEN THAT 25% POPULATION DOES.

Q2. TOTAL REVENUE FROM COFFEE SALES

WHAT IS THE TOTAL REVENUE GENERATED FROM COFFEE SALES ACROSS ALL CITIES IN THE LAST QUARTER OF 2023.

Q3. SALES COUNT FOR EACH PRODUCT

HOW MANY UNITS OF EACH COFFEE PRODUCT HAS BEEN SOLD?

Q4. AVERAGE SALE AMOUNT PER CITY

WHAT IS THE AVERAGE SALES AMOUNT PER CUSTOMER IN EACH CITY?

Q5. CITY POPULATIONS AND COFFEE CONSUMERS

PROVIDE A LIST OF CITIES ALONG WITH THEIR POPULATIONS AND ESTIMATED COFFEE CONSUMERS.

Q6. TOP SELLING PRODUCTS BY CITY

WHAT ARE THE TOP 3 SELLING PRODUCTS IN EACH CITY BASED ON SALES VOLUME?

Q7. CUSTOMER SEGMENTATIONS BY CITY

HOW MANY UNIQUE CUSTOMERS ARE THERE IN EACH CITY WHO HAVE PURCHASED COFFEE PRODUCTS?

Q8. AVERAGE SALE vs RENT

FIND EACH CITY AND THEIR AVERAGE SALE PER CUSTOMER AND AVG RENT PER CUSTOMER.

Q9. MONTHLY SALES GROWTH

SALES GROWTH RATE: CALCULATE THE PERCENTAGE GROWTH (OR DECLINE) IN SALES OVER DIFFERENT TIME PERIOD (MONTHLY) BY EACH CITY.

Q10. MARKET POTENTIAL ANALYSIS

IDENTIFY TOP 3 CITIES BASED ON HIGHEST SALES, RETURN CITY NAME, TOTAL SALE, TOTAL RENT, TOTAL CUSTOMERS, ESTIMATED COFFEE CONSUMERS.