



Aniket Shah

|Global MBA | Account and Administrator |
CFA Candidate | Financial Analyst | Digital
Marketing | Sales Executive |

Contact

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About Me

Accountant and Administrator with 1 year of professional experience at T.R. Soni Associates, India. Skilled in managing tasks efficiently, ensuring accuracy, and optimizing financial performance. Sales Professional with 6 months of experience at Vishwa Wire Knitting, India, achieving a 25% increase in sales through strategic planning and execution. Actively seeking a part-time business role in Berlin or remote, leveraging expertise in financial management and sales to deliver impactful results.

Skills

- Tools and Technologies
- Adaptability and Multilingual
- Communication
- Project Execution

Education

- Global MBA** Berlin, Germany
Berlin School of Business and Innovation (BSBI) 2024-Present
 - Completed coursework in Accounting, Financial Modeling, and Entrepreneurship, gaining expertise in financial analysis, business planning, and strategic decision-making.
- Bachelor of Commerce** Navsari, India
Veer Narmad South Gujarat University 2019-2022
 - Coursework in Accounting, Economics, Business Law, Finance, Marketing, and Management.

Experience

- Accountant & Administrator**
T. R. SONI ASSOCIATES 07/2022-07/2023
 - Recorded and organized financial transactions, ensuring accurate and systematic record-keeping.
 - Assisted in examining and verifying financial records to maintain accuracy and compliance with standards.
 - Oversaw and coordinated administrative tasks to streamline daily operations and enhance efficiency.
- Sales Executive**
Vishwa Wire Knitting 07/2022-07/2023
 - Identified and cultivated potential clients to drive business growth and expand market opportunities. Gathered and analyzed data to understand consumer preferences and behaviors, uncovering market trends and actionable insights. Built and maintained strong client relationships through effective communication and personalized service, ensuring satisfaction and loyalty.

Business Skills

- Strategic Thinking and Decision-Making
- Financial Management and Budgeting
- Customer Relationship Management (CRM)
- Negotiation Skills

Soft Skills

- Intercultural Competence and communication
- Teamwork (collaborating, supporting)
- Problem-Solving & Critical Thinking
- Leadership skills and Time management

🧩 Languages

English B2

German A2

(Attending German Course B1)

Hindi C1

Gujarati C1

🧩 Passions

Camp Organeiser

Sports game planer

Communicative

🧩 Hobbies

Continuous Learning

Cultural Exploration

Gaming

🎓 Course

● Supply Chain Managemnet Berlin,Germany
Technical University of Munich (TUM)

- Skilled in designing strategic supply chains aligned with business objectives, focusing on cost-efficiency and resilience.
- Proficient in integrating procurement, logistics, and inventory to optimize end-to-end operations.
- Experienced in inventory and vendor management to minimize costs, ensure timely deliveries, and enhance supplier relationships.

● Marketing in a Digital World Champaign,, USA
University - University of Illinois Urbana-Champaign

- Proficient in leveraging digital tools to develop innovative marketing strategies tailored to tech-savvy consumers. Skilled in creating, pricing, and distributing products effectively in the digital marketplace while influencing customer behavior. Experienced in designing 3D printable products and contributing to digital platforms, demonstrating adaptability to modern marketing trends.

● Chartered Financial Analyst Mumbai,India
Zell - Education

- Proficient in investment management, financial analysis, and portfolio strategies to support informed decision-making.
- Skilled in ethical standards and global financial reporting, ensuring integrity and accuracy in financial practices.
- Expertise in risk management and asset valuation to drive optimal performance in dynamic financial markets.

🧩 Honours and Awards

- Stock Market Treading
- Certificate of Excellence in Sales Achievement

📖 References

Dr. Sabina Kohlmann

Faculty of Berlin School of Business
Innovation (BSBI)

Mr. Karim

Faculty of Berlin School of Business and
Innovation (BSBI)

