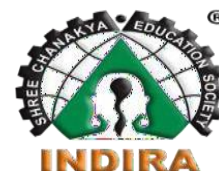




Curriculum Vitae



SHREEYASH LAKARE

Mobile Number: - +917057559567

Email :- shreeyash.lakare22@indiraiimp.edu.in

Current Address: - Flat no.6, Hari Om Society, New sangvi, Pimpri, Pune

Career Objective

To obtain a position in an organization that will enable me to use my organizational skills, educational background and ability to work well with people.

Education Details

Qualification	Institute	University/Board	Year	Percentage/
MBA (Marketing)	Indira Institute of Management Pune	Autonomous (Affiliated with SPPU)	2022-2024	8.17
BSC (Comp. Science)	Pemraj Sarda College of Commerce And Science, Ahmednagar	SPPU	2019-2022	74%
HSC (Science)	Bhausaheb Firodiya College, Ahmednagar	HSC	2017-2018	71%
SSC	A.E.S Bhingar Highschool, Bhingar, Ahmednagar	SSC	2015-2016	90%

Project Details :

- Car Rental System is a project which aims in developing a computerized system to maintain all the daily work of Vehicle Booking.(php, mySql,HTML)

Internship Details:

Company: Mondelez India Foods Private Limited

Job Title: Sales Intern

Duration: May 2023- July 2023

Work Description: Managed distributor business operations, overseeing a monthly turnover of INR 3 Crore.

Led a team of 23 salespersons, providing guidance, training, and performance evaluations.

Successfully handled relationships with approximately 4,800 retail outlets, ensuring smooth distribution and order Fulfilment. Collaborated closely with cross-functional teams, aligning efforts to optimize supply chain management And marketing initiatives. Gained valuable experience in distributor management, sales operations, and market Dynamics within the FMCG sector.

Played a key role in the analysis and management of large datasets using Microsoft Excel, effectively utilizing its advanced functions and features for data processing and visualization.

Certifications:

Completed Dale Carnegie Sales and Marketing Certification.

Skills/Competencies

- Good Listener
- Teamwork and collaboration
- Time management
- Excel
- Ms word

Extra-Curricular Activities

- Runner-up at District Level Cricket Tournament
- Volunteer at Vargshikshak Organization

HOBBIES

- Fitness Enthusiastic
- Trekking

Personal Details:

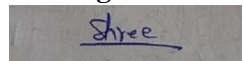
- **Address:** Sai Nagar, Alamgir Bhingar, Ahmednagar, Maharashtra
 - **Date of Birth:** 12/07/2000
 - **Languages:** English, Marathi and Hindi
-

Declaration: I hereby declare that the details furnished above are true and correct to the best of my knowledge and belief and I undertake to inform you of any changes therein, immediately.

Name – Shreeyash Lakare

Date – 22/08/2023

Signature

A rectangular box containing a handwritten signature in blue ink. The signature appears to be 'Shree' followed by a flourish.