

## Quotation

Customer: HAI DONG INTERNATIONAL SHIPPING CO. LTD  
 Your Reference: N/A  
 Customer RFQ Number: HT31MMA-24057-0000

Quotation Number:  
 C76243

Case ID:  
 15609429

Our Reference: Rebecca Gao  
 Phone: (+86) 21 6510 1933  
 Email: Rebecca.Gao@wilhelmsen.com

Quotation Date:  
 27.05.2024

Expiration Date:  
 26.06.2024

### Delivery Address:

### Document Address:

HAI DONG INTERNATIONAL SHIPPING CO. LTD  
 20/F., MANHATTAN PLACE  
 NO. 23 WANG TAI ROAD, KOWLOON BAY  
 653991 - KOWLOON, HONG KONG  
 CN - CHINA

### Port of Delivery:

TAICANG

### Terms of Delivery:

FREE ALONGSIDE SHIP (Port Quayside)

### Ship Via:

ROAD

### Vessel Name: XIN HAI TONG 31

IMO: 9635626

### Wanted Delivery Date:

10.06.2024

### Agent:

### Payment Terms:

30 Days Net

Pos	Part No	Customs Stat No	Sales Qty Unit	List Price	Discount	Price Per Unit	OSD	Price Per Unit	Net Amount
Del	Description								USD
1	<b>571356 *</b>	34029090	50 LTR	15.70	68.1%	5.01	12%	4.41	220.36
1	ROCOR NB LIQUID 25 LTR								
2	<b>764420 *</b>	34029010	50 LTR	21.70	51.74%	10.47	12%	9.22	460.79
1	SEACARE OSD-2 25 LTR								
3	<b>765018 *</b>	34029010	50 LTR	19.80	53.41%	9.22	12%	8.12	405.89
1	ENVIROCLEAN 25 LTR								
4	<b>778785 *</b>	38119000	50 LTR	67.40	60.61%	26.55	12%	23.36	1,168.15
1	FUEL POWER CONDITIONER 25 LTR								
	FUEL CONDITIONER								
	UN Number: 3082 Packaging Group: III Class: 9								
5	<b>779210 *</b>	34029019	50 LTR	23.90	51.8%	11.52	12%	10.14	506.87
1	BALLASTGUARD CIP CLEANER 25 LTR								

(OSD) Order Size Discount: (\*3,138.70)

12%

(376.64)

**Sub Total:** **2,762.06**

**ORDER HANDLING FEE** **407.00**

**Net Total:** **3,169.06**

**Tax Total:** **0.00**

**Gross Total:** **3,169.06**

### (EOD) Early Order Discount: (\*3,138.70)

This discount will be deducted from the sub total value subject to the number of days we receive the PO in advance.

**0-3**

0%

**4-6**

2%

**7 + Days**

4%

### Selling Company

Wilhelmsen Ships Service (S) Pte Ltd  
 186 Pandan Loop  
 128376 - Singapore  
 SG - SINGAPORE



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The values displayed will be inclusive of tax when applied to the Quotation.	0.00	-62.77	-125.55	
<b>Gross Total (based on lead time)</b>	<b>3,169.06</b>	<b>3,106.29</b>	<b>3,043.51</b>	

### DELIVERY INFORMATION

Inventory will not be reserved based on this quotation. Product availability will be confirmed when the order is placed.

Please note some ports have local taxes/charges, which may appear on the invoice.

### ITEMS EX STOCK

Line 1-5 - lead time 5day(s)

Delivery only to vessel directly (No care-off delivery)  
Deliveries are not possible on certain parts of the port (LNG/Oil terminals)

Effective 01 Feb 2022, there will be cylinder delivery surcharge @ USD70/cylinder for supply of each industrial gas cylinder in China. Only cylinders delivered to new builds and drydocks are exempted.

### General Conditions

The provision of products and/or services by Wilhelmsen Ships Service (WSS) is at all times subject to the WSS Standard Terms and Conditions for Supply of Products, Gas Cylinders and Related Services. These can be found at: <https://www.wilhelmsen.com/terms-and-conditions/>