

region, market

All

customer

All

segment, cat...

All

2018

2019

2020

2021

2022 EST

Qtr 1

Qtr 2

Qtr 3

Qtr 4

YTD

YTG

customer performance

customer	NS \$	GM \$	GM %
Acclaimed Stores	\$73.36M	29.58M	40.32%
All-Out	\$4.41M	1.68M	38.17%
AltiQ Exclusive	\$307.17M	145.05M	47.22%
Amazon	\$496.88M	182.77M	36.78%
Argos (Sainsbury's)	\$13.70M	5.30M	38.70%
Atlas Stores	\$17.14M	5.43M	31.66%
Atliq e Store	\$304.10M	112.15M	36.88%
Atliq Exclusive	\$53.95M	21.10M	39.11%
BestBuy	\$49.34M	22.15M	44.89%
Total	\$3,736.17M	1,422.88M	38.08%

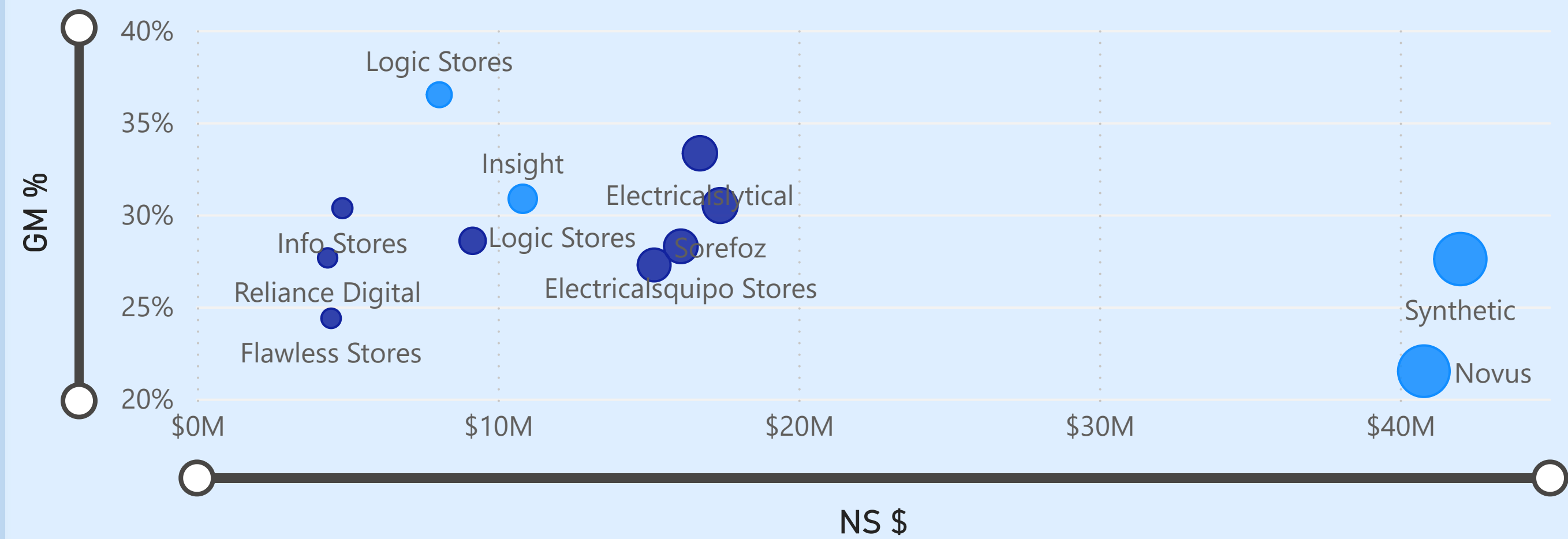
vs LY

vs Target

Performance matrix

10.00%

region ● APAC ● EU

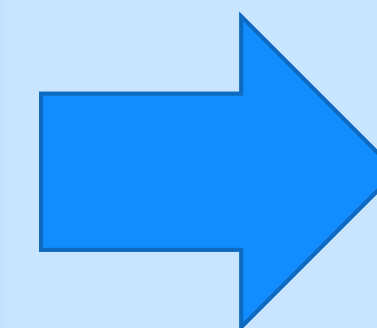
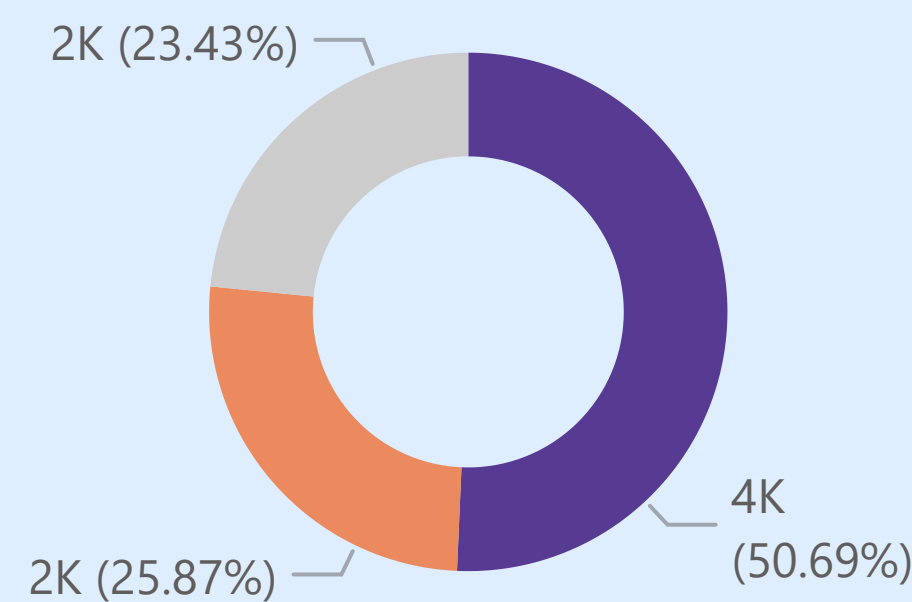


product performance

segment	NS \$	GM \$	GM %
⊕ Notebook	\$1,580.43M	600.96M	38.03%
⊕ Peripherals	\$897.54M	341.22M	38.02%
⊕ Desktop	\$711.08M	272.39M	38.31%
⊕ Accessories	\$454.10M	172.61M	38.01%
⊕ Storage	\$54.59M	20.93M	38.33%
⊕ Networking	\$38.43M	14.78M	38.45%
Total	\$3,736.17M	1,422.88M	38.08%

Unit Economics

● Net Sales ● Total Post Invoice ... ● Pre Invoice D...



● Total COGS ● Gross Margin

