

region, market

All

customer

All

segment, cat...

All

2018

2019

2020

2021

2022 EST

Qtr 1

Qtr 2

Qtr 3

Qtr 4

YTD

YTG

81.17%✓

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472.7K✓

LY: -751.7K (-361.97%)

net error

6899.0K!

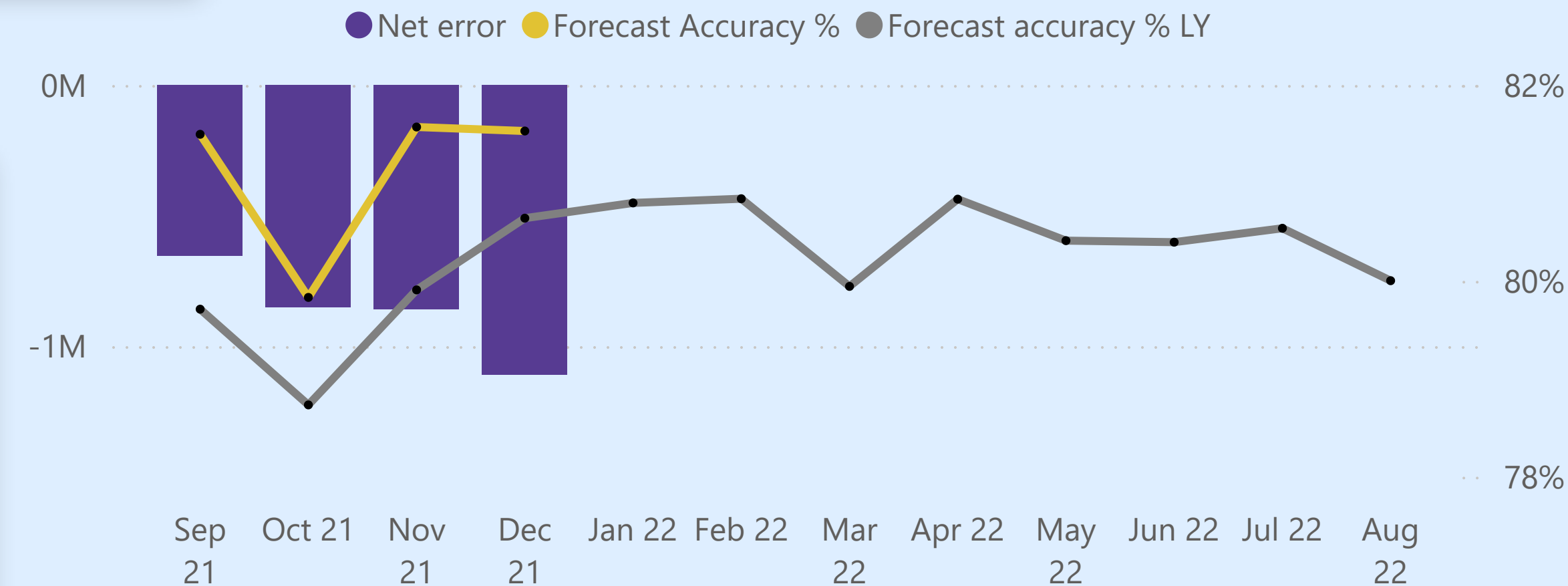
LY: 9780.7K (-29.46%)

ABS error

Accuracy / net error trend

Key metrics by customer

| customer | Forecast Accuracy % | Net error | Net error % | Forecast accuracy % LY | Risk |
|---------------------|---------------------|-----------|-------------|------------------------|------------------|
| Acclaimed Stores | 57.74% | 83037 | 10.74% | 50.69% | Excess inventory |
| All-Out | 43.96% | -150 | -0.32% | 29.09% | Out of stock |
| AltiQ Exclusive | 71.42% | -221177 | -8.73% | 71.15% | Out of stock |
| Amazon | 73.79% | -464694 | -9.22% | 74.54% | Out of stock |
| Argos (Sainsbury's) | 54.78% | -23040 | -17.60% | 56.08% | Out of stock |
| Atlas Stores | 49.53% | -4182 | -2.31% | 48.16% | Out of stock |
| Atliq e Store | 74.22% | -294868 | -9.65% | 74.59% | Out of stock |
| Atliq Exclusive | 29.71% | -138065 | -28.62% | 42.13% | Out of stock |
| BestBuy | 46.60% | 81179 | 16.72% | 35.31% | Excess inventory |
| Billa | 42.63% | 3704 | 3.91% | 18.29% | Excess inventory |
| Boulanger | 52.69% | -48802 | -20.21% | 58.77% | Out of stock |
| Chip 7 | 34.56% | -85293 | -35.01% | 53.44% | Out of stock |
| Chintex | 50.40% | 20102 | 11.26% | 52.54% | Out of stock |
| Total | 81.17% | -3472690 | -9.48% | 80.21% | Out of stock |



Key metrics by product

| segment | Forecast Accuracy % | Forecast accuracy % LY | Net error | Net error % | Risk |
|-------------|---------------------|------------------------|-----------|-------------|------------------|
| Accessories | 87.42% | 77.66% | 341468 | 1.72% | Excess inventory |
| Desktop | 87.53% | 84.37% | 78576 | 10.24% | Excess inventory |
| Networking | 93.06% | 90.40% | -12967 | -1.69% | Out of stock |
| Notebook | 87.24% | 79.99% | -47221 | -1.69% | Out of stock |
| Peripherals | 68.17% | 83.23% | -3204280 | -31.83% | Out of stock |
| Total | 81.17% | 80.21% | -3472690 | -9.48% | Out of stock |