

# MBA 753 : Causal Inference Methods for Business Analytics

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# Agenda

- Regression Discontinuity Design
- Instrumental Variable

- threshold for  $X$ 
  - deterministic, sharp
  - $E(Y_{1i} | x_i)$ ,  $E(Y_{0i} | x_i)$  continuous at  $C$
- LATE : local interval

# Regression Discontinuity Design

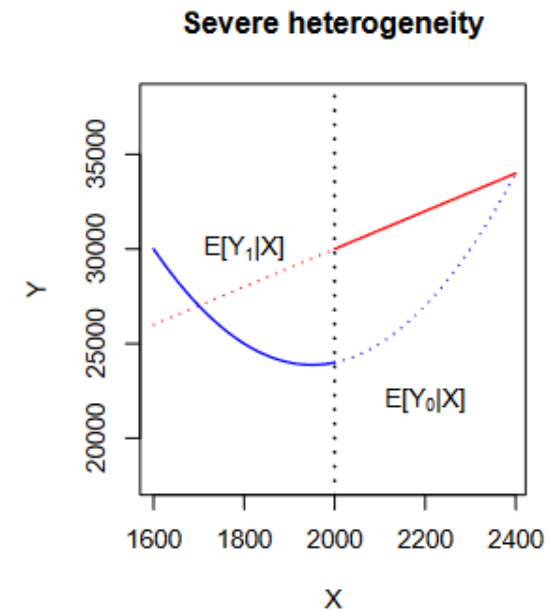
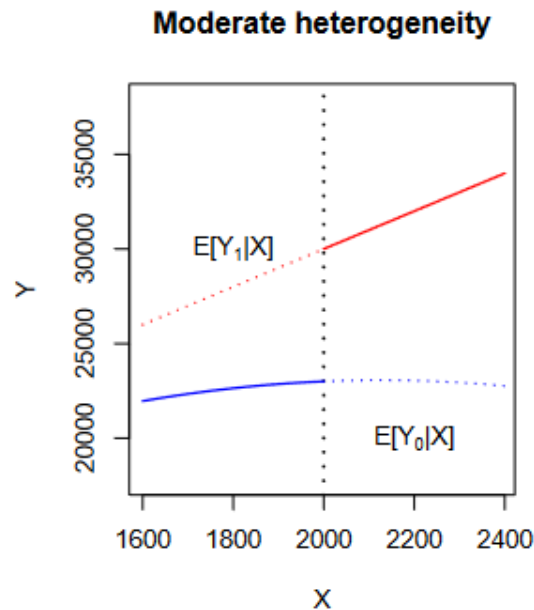
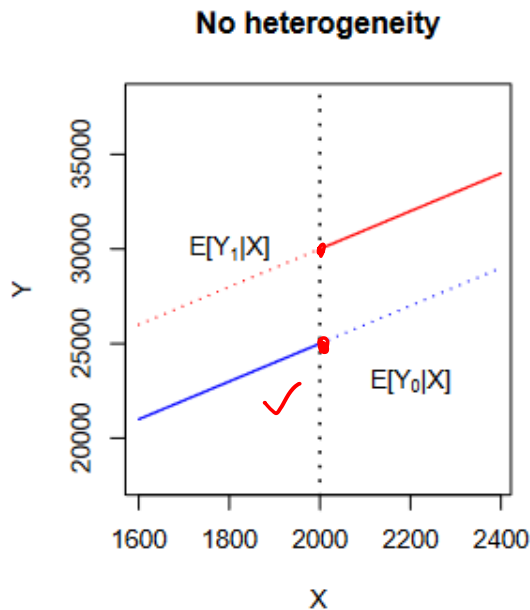
$$D_i = 0$$

# RDD Regression

$$Y_i = \beta_0 + \beta_1 D_i + \beta_2 (X_i - c) + \beta_3 D_i (X_i - c) + \epsilon_i$$

$D_i$  is the treatment variable;  $X_i$  is the running variable;  $c$  is the threshold

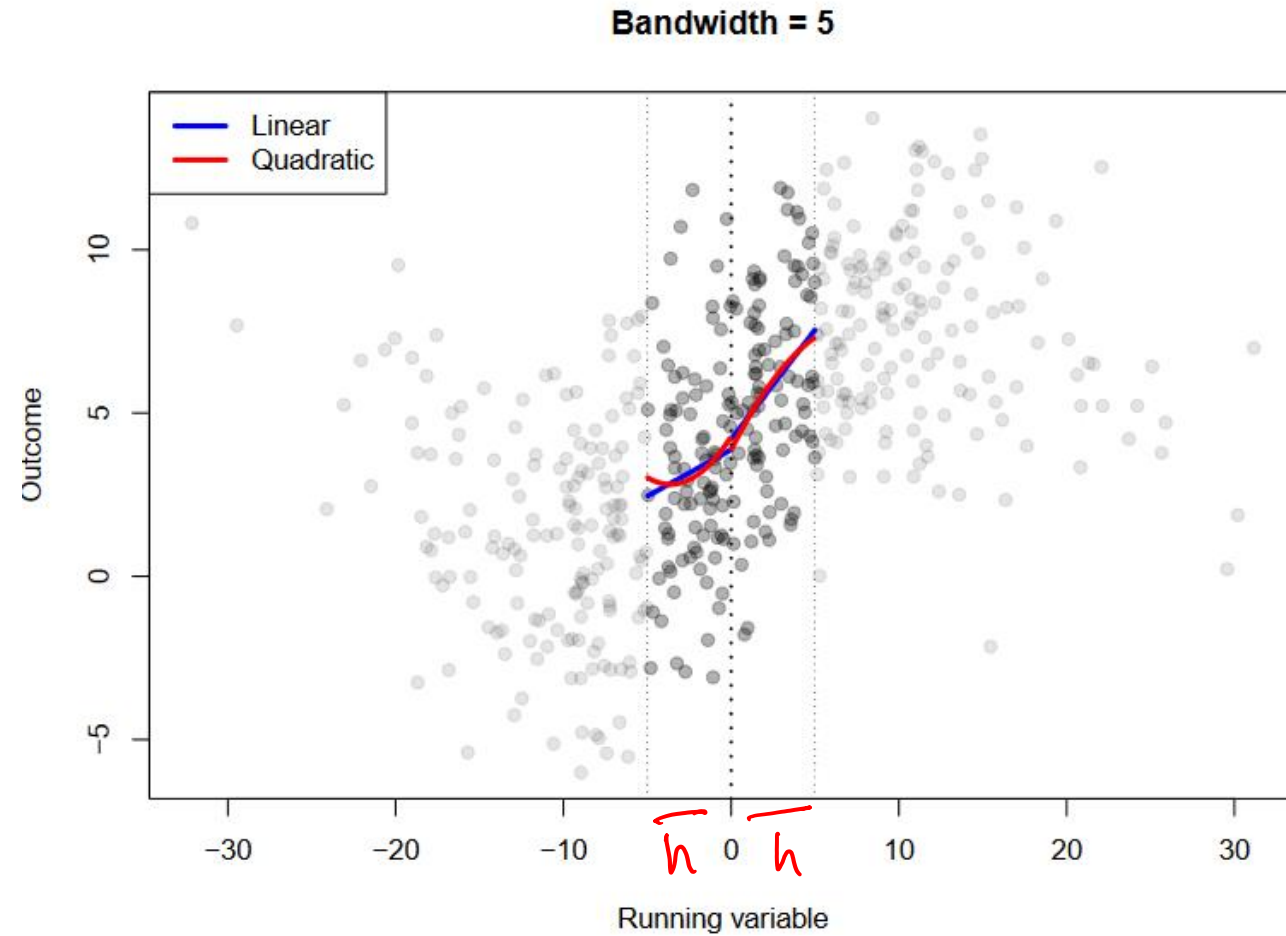
*I deal*



# Bandwidth Method

LATE

- Idea: Subjects barely to either side of the cutoff are basically the same other than for the cutoff
  - any differences between them are really the fault of treatment
$$c - h \leq X_i \leq c + h$$
  - $h$  directly affects the properties of the estimation process and empirical findings can be sensitive to the particular value that one chooses for  $h$



# Implications of Bandwidth

- Comparing average outcomes in a small neighbourhood to the right and left of the cutoff leads to
  - Estimates of LATE that are less dependent on the functional form specification
  - Decreases the bias that comes from misspecification
  - Leads to a smaller sample size, thus increasing the variance

# Bandwidth Approach

- “Optimal” bandwidth selection
  - Use algorithmic bandwidth selection methods
    - Most common → Imbens-Kalyanaraman procedure
  - Choose  $h$  to balance bias-variance tradeoff
    - $h$  is chosen to minimise the expected mean-square error of the RD estimator
- Reporting results from multiple bandwidths
  - In practice, it is common to show that how much (if at all) the estimate of  $\hat{\tau}_{LATE}$  changes as we vary the bandwidth

$X = \text{age}$        $C = 21$   
 $Y = \text{mva}$

## Example

- Effect of alcohol consumption on mortality rates - Carpenter and Dobkin (2009)
- Selection in two groups based on their age: young adults who are below the age of 21 are not legally allowed to drink while young adults above the age of 21 are allowed to drink
- Research question: Does alcohol consumption increase mortality rate?

Variable	Description
agecell	Age of individual (the study focuses on adults between 19-22 year)
all	Overall mortality rate
alcohol	Mortality rate for alcohol-related causes
homicide	Mortality rate for homicides
suicide	Mortality rate for suicide
mva	Mortality rate for car accidents
drugs	Mortality rate for drug-related causes (alcohol excluded)
externalother	Mortality rate for other external causes



# Instrumental Variables

# Instrumental Variables

- Three important threats to internal validity are:
  - **omitted variable bias** from a variable that is correlated with X but is unobserved, so cannot be included in the regression;
  - **simultaneous causality bias** (X causes Y, Y causes X);
  - **errors-in-variables bias** (X is measured with error)
- Instrumental variables: provides a solution by introducing a third variable that is correlated with the endogenous variable (X) but not correlated with the error term ( $\epsilon_i$ )

# Instrumental variables scenarios

- Example: X is schooling; Y is wage;
  - “ability” drives both Y and X
- Example: X is number of children; Y is labor force participation;
  - “inclination to remain outside the formal labor force” drives Y down and X up
- Example: X is medical treatment; Y is health;
  - “prior illness” drives Y down and X up
- Problem: biased measure of the causal effect of X on Y
  - Inconsistency of least-squares methods

# IV Regression

- One regressor and one instrument

$$Y_i = \beta_0 + \beta_1 X_i + \epsilon_i$$

- IV regression breaks  $X$  into two parts:
  - a part that might be correlated with  $\epsilon_i$ , and
  - a part that is not.
  - By isolating the part that is not correlated with  $\epsilon_i$ , it is possible to estimate  $\beta_1$
- Done using instrumental variable  $Z_i$  which is uncorrelated with  $\epsilon_i$ 
  - $Z_i$  detects portion of  $X_i$  that is uncorrelated with  $\epsilon_i$

# Terminology

- Endogenous variable: correlated with  $\epsilon_i$ 
  - Determined within the system – jointly determined with Y
  - Simultaneous causality
- Exogenous variable: uncorrelated with  $\epsilon_i$
- Instrument relevance:  $cor(Z_i, X_i) \neq 0$
- Instrument exogeneity:  $cor(Z_i, \epsilon_i) = 0$ 
  - Instrument relevance and exogeneity are two necessary conditions for a valid instrument

# IV Regression - Estimation

- **Two Stage Least Squares (TSLS)**
- First Stage: regress  $X$  on  $Z$  using OLS

$$X_i = \alpha_0 + \alpha_1 Z_i + \delta_i$$

- Estimate  $\alpha_0$  &  $\alpha_1$  using OLS
- $\alpha_0 + \alpha_1 Z_i$  is uncorrelated with  $\epsilon_i$  because ...
- Compute the predicted values of  $X_i$

$$\hat{X}_i = \hat{\alpha}_0 + \hat{\alpha}_1 Z_i$$

# IV Regression - Estimation

- **Two Stage Least Squares (TSLS)**
- Second Stage: regress  $Y_i$  on  $\hat{X}_i$  using OLS, i.e. replace  $X_i$  with  $\hat{X}_i$

$$Y_i = \beta_0 + \beta_1 \hat{X}_i + \epsilon_i$$

- Estimate  $\beta_0$  &  $\beta_1$  using OLS as assumptions hold
- $cor(\hat{X}_i, \epsilon_i) = 0$  because ...
- Requires large sample
- The resulting  $\beta_1$  estimator is called the “Two Stage Least Squares” (TSLS) estimator  $\widehat{\beta}_1^{TSLS}$

# IV Regression Estimation Summary

- Suppose  $Z_i$  is a valid Instrument
- Stage 1: Regress  $X_i$  on  $Z_i$ , obtain predicted values of  $\hat{X}_i$
- Stage 2: Regress  $Y_i$  on  $\hat{X}_i$ , the coefficient of  $\hat{X}_i$  is the TSLS estimator  $\hat{\beta}_1^{TSLS}$
- $\hat{\beta}_1^{TSLS}$  is a consistent estimator of  $\beta_1$



# Recap

# Summary

- RDD
  - Setup: continuous running variable, threshold  $c$ , and sharp design
  - Can take any functional form
  - LATE can be ATE if the treatment effect is homogenous
- IV
  - Setup: IV  $Z$  is correlated with  $X$  but uncorrelated with error term
  - Two stage least squares estimation is used
- Objectives achieved:
  - Can interpret the regression coefficients of RDD
  - Can understand the set up of instrumental variables

# References

- Scott Cunningham, Causal Inference: The Mix Tape, Yale University Press.
- Cook, T. D., & Campbell, D. T. (2007). *Experimental and quasi-experimental designs for generalized causal inference*.
- Angrist, J. D., & Pischke, J. S. (2009). *Mostly harmless econometrics: An empiricist's companion*. Princeton university press.
- Pearl, J., Glymour, M., & Jewell, N. P. (2016). *Causal inference in statistics: A primer*. John Wiley & Sons.

# Thank You 😊

