

# **A Hybrid Methodology for Inventory Classification with the Application of Machine Learning Algorithms**

*A thesis submitted in partial fulfillment of the requirements for the degree*

## **BACHELOR OF SCIENCE IN INDUSTRIAL & PRODUCTION ENGINEERING**

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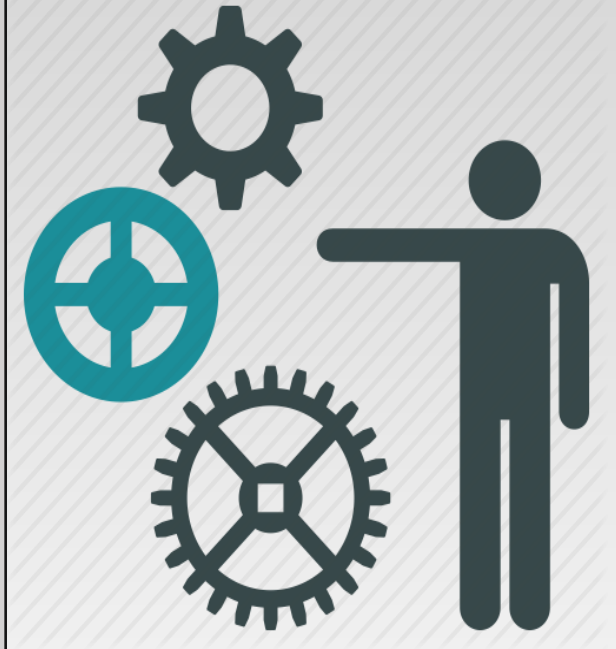
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# Responsibilities of Industrial Engineer

- Reduce Waste
- Minimize Cost
- Minimize Production and Inventory Time
- Solving Process Issues
- Maximize Process Efficiency
- Boost Profit
- Optimize Production Process



# SUPPLY CHAIN MANAGEMENT

"Supply chain strategies require a total systems view of the links in the chain that work together efficiently to create customer satisfaction at the end point of delivery to the consumer. As a consequence, costs must be lowered throughout the chain by driving out unnecessary expenses, movements, and handling. Efficiency must be increased, and bottlenecks removed. The supply-chain system must be responsive to customer requirements."

-By Tony Hines

# Drivers of SUPPLY CHAIN

**Logistical Drivers**



**Facilities**



**Inventory**



**Transportation**

**Cross-Functional Drivers**



**Information**



**Sourcing**



**Pricing**

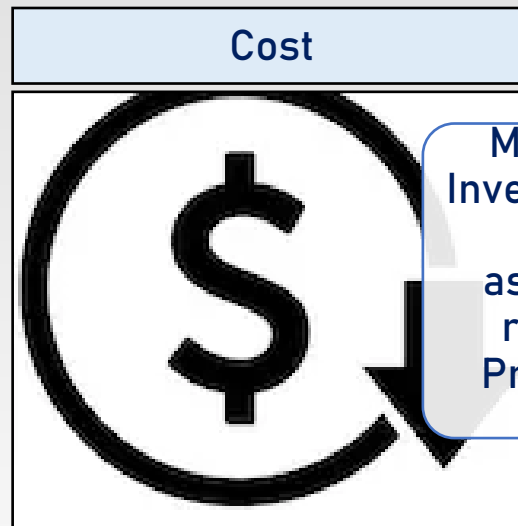
# Why Inventory?

# Objectives of Inventory Management

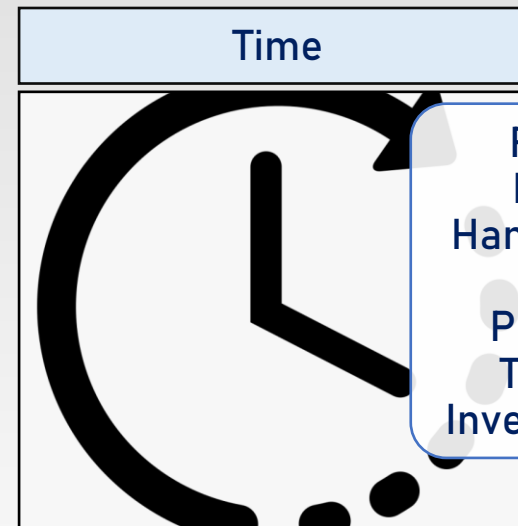
- To ensure a continuous supply of materials and stock so that production should not suffer at the time of customers demand,
- To avoid both overstocking and under-stocking of inventory,
- To optimize various costs indulged with inventories like purchase cost, carrying cost, storage cost,
- To ensure the quality of goods at reasonable prices,
- To maintain a systematic record of inventory,
- To facilitate furnishing of data for short and long-term planning with a controlled inventory.

# Our Focus

## Inventory Item Classification



Minimizes  
Inventory Cost  
that  
associates  
reducing  
Production  
Cost



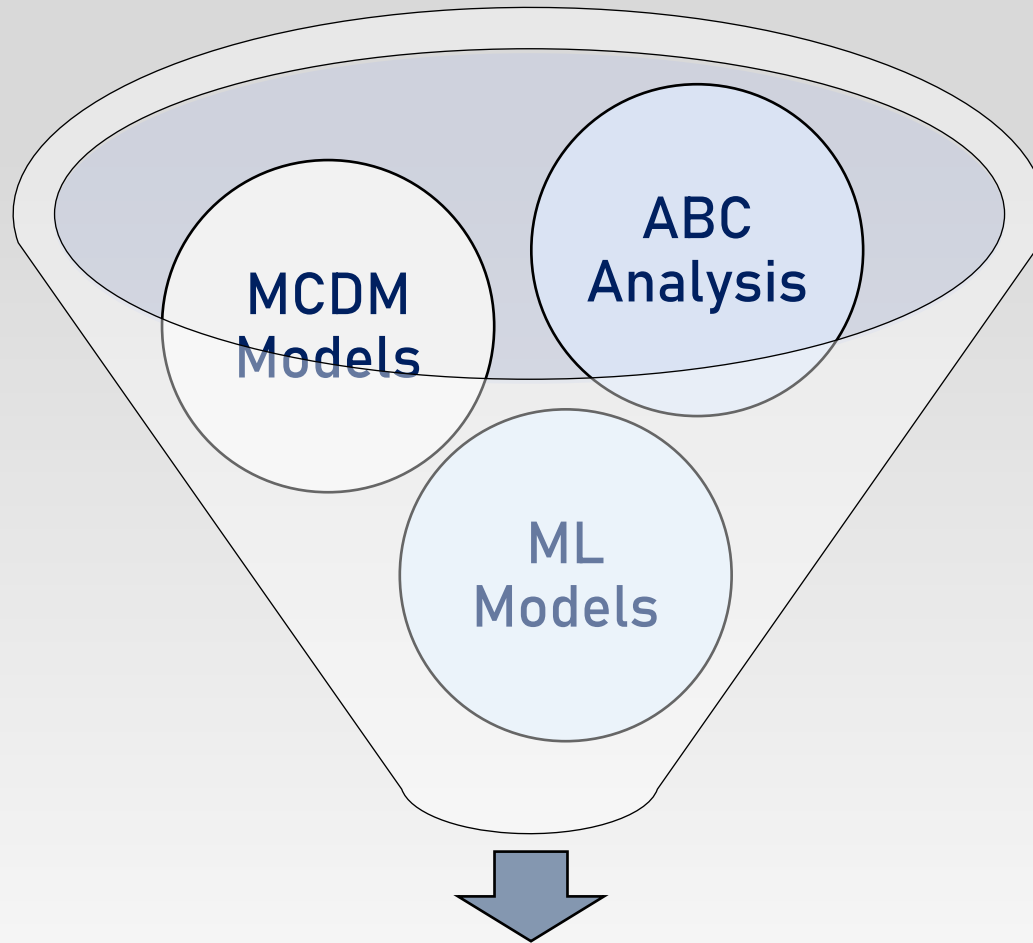
Reduces  
Material  
Handling Time,  
Order  
Placement  
Time, and  
Inventory Time.

# Thesis Topic

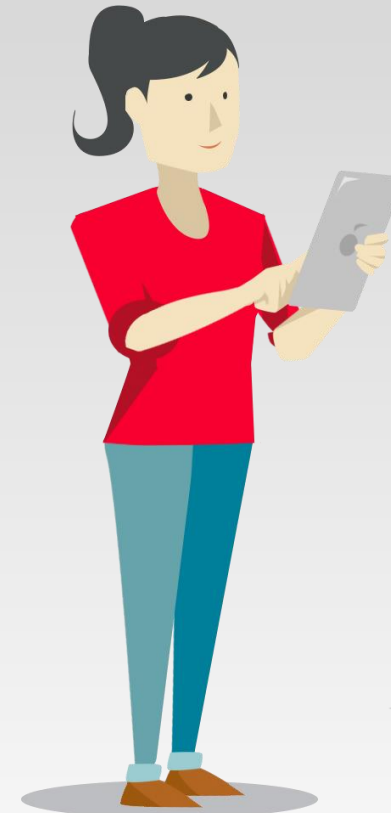
**“A HYBRID METHODOLOGY FOR INVENTORY CLASSIFICATION  
WITH THE APPLICATION OF MACHINE LEARNING ALGORITHMS”**



# Classification Process



**Inventory Item  
Classification**



# ABC Analysis Process

**ABC Analysis** basically classifies inventory items based on the annual consumption value (ACV) of the items. This analysis is done by 80/20 distribution or Pareto Principle.

# A

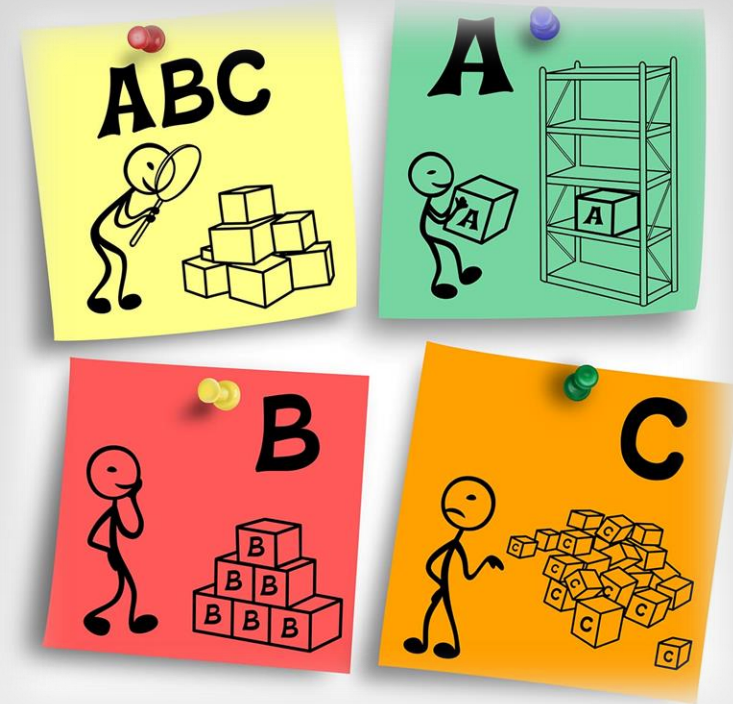
'A' items – 20% of the items accounts for 70% of the ACV of items

# B

'B' items – 30% of the items accounts for 25% of the ACV of items

# C

'C' items – 50% of the items accounts for 5% of the ACV of items

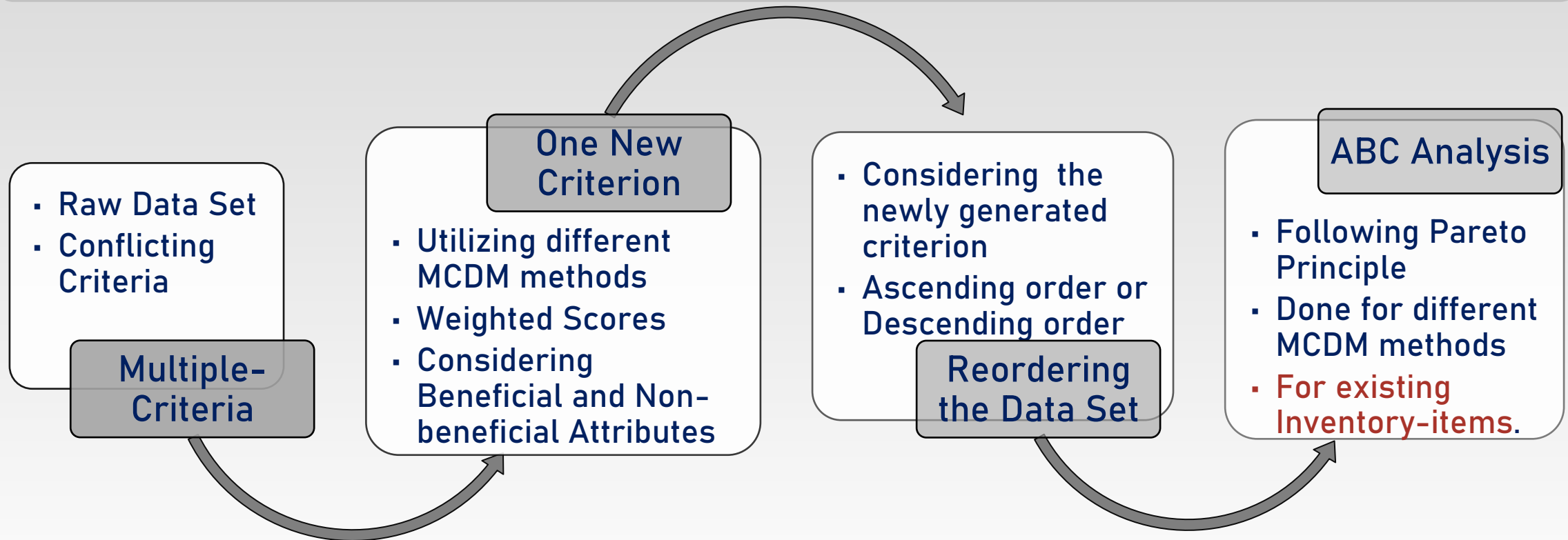


Conventional ABC Analysis only accounts for Annual Consumption Value(ACV) of each item. But there are other major criteria which may affect the inventory classification.

# Statistical Model Process

## Multiple-Criteria Decision-Making (MCDM)

This method explicitly evaluates multiple conflicting criteria in decision making.



Here, MCDM method is used for Classification purpose.

# Multiple-Criteria Decision-Making (MCDM)

There are several MCDM methods available. Such as-

- |  |   |
|--|---|
| <input type="checkbox"/> Analytical Hierarchy Process(AHP)                 | <input type="checkbox"/> Simple Additive Weight (SAW)   |
| <input type="checkbox"/> Analytic Network Process (ANP)                    | <input type="checkbox"/> Weighted product model (WPM)   |
| <input type="checkbox"/> Best Worst Method (BWM)                           | <input type="checkbox"/> Weighted sum model (WSM)   |
| <input type="checkbox"/> Simple Multi-Attribute Rating Technique (SMART)   | <input type="checkbox"/> VIKOR method   |
| <input type="checkbox"/> Stratified Multi Criteria Decision Making (SMCDM) | <input type="checkbox"/> Technique for the Order of Prioritization by Similarity to Ideal Solution (TOPSIS) |



After analyzing various research articles and implementation processes, following three MCDM method were selected for ABC Classification purpose-

- ☐ Analytical Hierarchy Process(AHP)
- ☐ Simple Additive Weight (SAW)
- ☐ VIKOR method

# What about the Newly added items to the inventory?

Should the whole previous activities be repeated for classifying the newly added item?

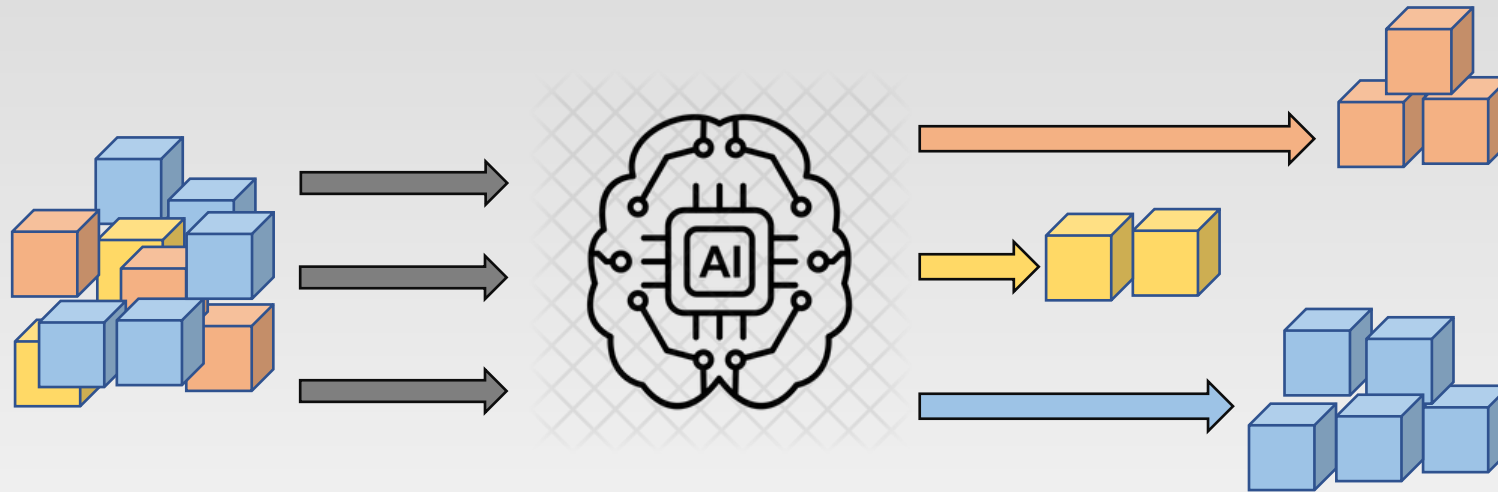
**NO**

Reasons Behind this-

- Time Consuming
- Less Efficient
- Malfunctioning
- Re-classification of existing items
- Confused Classification

# What would be done to solve this issue?

Machine Learning Algorithms can be implemented to solve this issue.

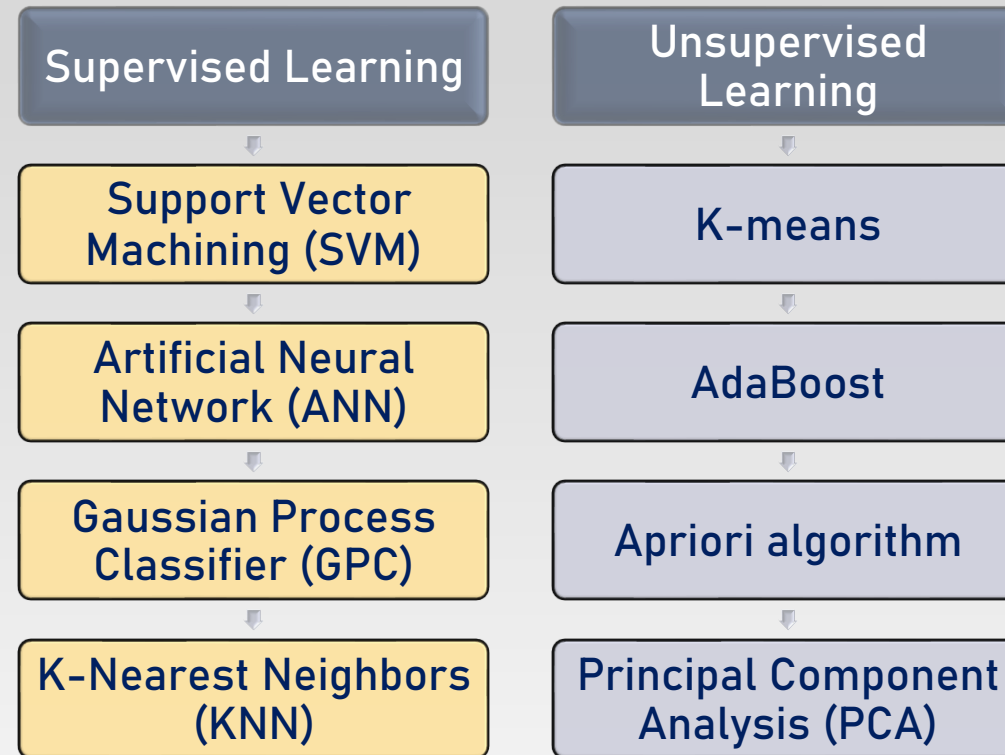


Data about the newly added item to the inventory

Trained with existing item- classification Machine Learning Model

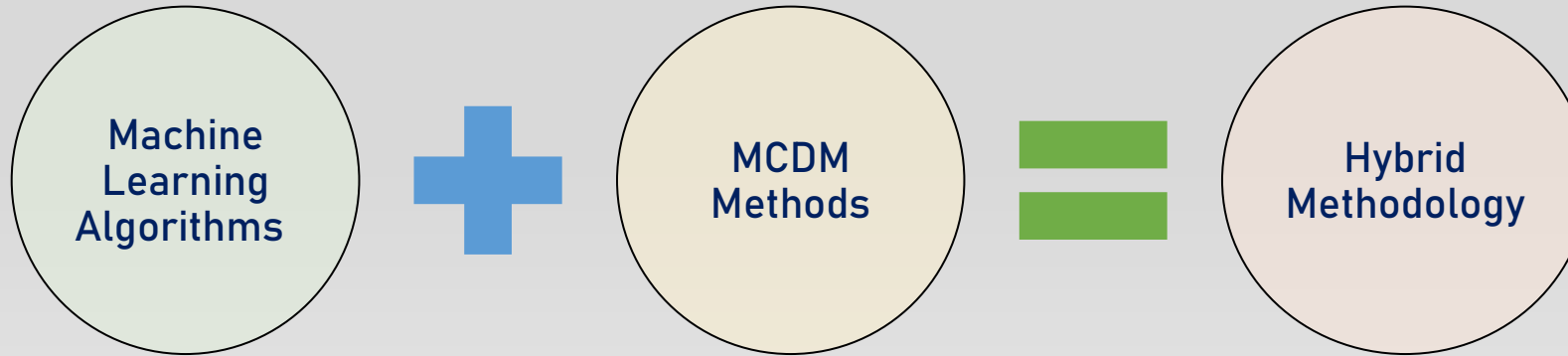
Predicted Class for New Inventory Items

# Machine Learning Model



Here, Supervised Machine Learning Algorithms are used that the class can be predicted precisely for newly added inventory item with the help of previously predicted data classes.

## History on Hybrid Methodology for Multi-Attribute Inventory Analysis



10 June 2016, Hasan Kartal et al published “An integrated decision analytic framework of machine learning with multi-criteria decision making for multi-attribute inventory classification”

Inventory Classification	MCDM Methods	Machine Learning Algorithms
<ul style="list-style-type: none"> <li>▪ ABC Analysis</li> </ul>	<ul style="list-style-type: none"> <li>▪ SAW</li> <li>▪ AHP</li> <li>▪ VIKOR</li> </ul>	<ul style="list-style-type: none"> <li>▪ ANN</li> <li>▪ SVM,</li> <li>▪ Naïve Bayes,</li> <li>▪ Bayesian network</li> </ul>



## History on Hybrid Methodology for Multi-Attribute Inventory Analysis

**Kartal et al  
(2013)**

Support  
Vector  
Machines for  
Multi-  
Attribute ABC  
Analysis

SVM is highly  
applicable in  
the inventory  
settings

**Ramanathan  
et al  
(2006)**

A weighted  
linear  
optimization  
for inventory  
classification

ABC inventory  
classification  
with multiple-  
criteria using  
weighted linear  
optimization

**Davood  
Sabaei et al  
(2015)**

A review of multi-  
criteria decision-  
making methods  
for enhanced  
maintenance  
delivery

MCDM techniques,  
comparison  
analysis among  
different MCDM  
methods

**Chung-  
Hsing et al  
(2002)**

A problem-  
based selection  
of multi-  
attribute  
decision-making  
methods

Different  
datasets may  
result in  
different classes  
for a particular  
inventory

**Ali Jahan  
et al  
(2011)**

A  
comprehensive  
VIKOR method  
for material  
selection

Methodology  
on updated  
VIKOR method  
with different  
examples

## Our Proposed Model



## Selection of MCDM Models

**SAW**

- Basic and mostly used MCDM model to evaluate any multi-attributes inventory analysis
- Works with maximum and minimum value of a particular attribute

**AHP**

- Comparative analysis among the attributes
- Consistency of the attributes

**VIKOR**

- Optimized MCDM model
- A compromised solution based on the mutual concessions

# Simple Additive Weight (SAW)

$$\text{Linear Normalization, } k_{ij} = \begin{cases} \frac{x_{ij}}{\max_i x_{ij}}, & \text{if } j \text{ is a beneficial attribute} \\ \frac{\min_i x_{ij}}{x_{ij}}, & \text{if } j \text{ is a non-beneficial attribute} \end{cases}$$

$i = 1, 2, \dots, m; j = 1, 2, \dots, n.$

$$\text{Performance, } V_i = \sum_{j=1}^n w_j k_{ij} ; j = 1, 2, \dots, m.$$

# Analytical Hierarchy Process(AHP)

## Saaty's Scale for AHP

Rank	Description
1.00	Equally Important
3.00	Moderately Important
5.00	Strongly Important
7.00	Significantly Important
9.00	Extremely Important

## Pair-Wise Matrix by AHP

	mfg	sell	demand	fcost	rma
mfg	1	1/7	1/5	2	1/3
sell	7	1	2	9	3
demand	5	1/2	1	7	3
fcost	1/2	1/9	1/7	1	1/5
rma	3	1/3	1/3	5	1

# Analytical Hierarchy Process(AHP)



## Criteria Weight Determination by AHP

	mfg	sell	demand	fcost	rma	criteria_weight
mfg	0.060606	0.068519	0.054407	0.083333	0.044205	0.062214
sell	0.424242	0.479157	0.544070	0.375000	0.398248	0.444143
demand	0.303030	0.239578	0.272035	0.291667	0.398248	0.300912
fcost	0.030303	0.053186	0.038901	0.041667	0.026550	0.038121
rma	0.181818	0.159559	0.090588	0.208333	0.132749	0.154610

# VIšekriterijumsko KOmpromisno Rangiranje (VIKOR)



$$w_j = \sum_{i=1}^n w_i f_{ij}$$

Where,

$f_{ij}$  = value of  $j$ th alternative and  $i$ th criterion

$w_i$  = weight of  $i$ th criterion

$$S_j = \sum_{i=1}^n w_i (f_i^* - f_{ij}) / (f_i^* - f_i^-)$$

$$R_j = \max_i [w_i (f_i^* - f_{ij}) / (f_i^* - f_i^-)]$$

$$Q_j = \frac{v(S_j - S^*)}{(S^- - S^*)} + (1 - v) \frac{(R_j - R^*)}{(R^- - R^*)}$$

## Selection of ML Algorithms

ANN

- Works well with non-linear data

GPC

- Higher accuracy with higher training time

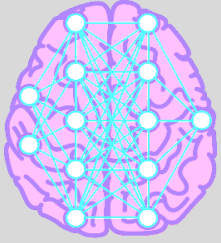
KNN

- Comparatively Higher accuracy with lower training time

SVM

- Mostly used on classification models





# ARTIFICIAL NEURAL NETWORK

## Supervised Machine Learning Method

### Three Components

Input

Takes extraordinary values and weights

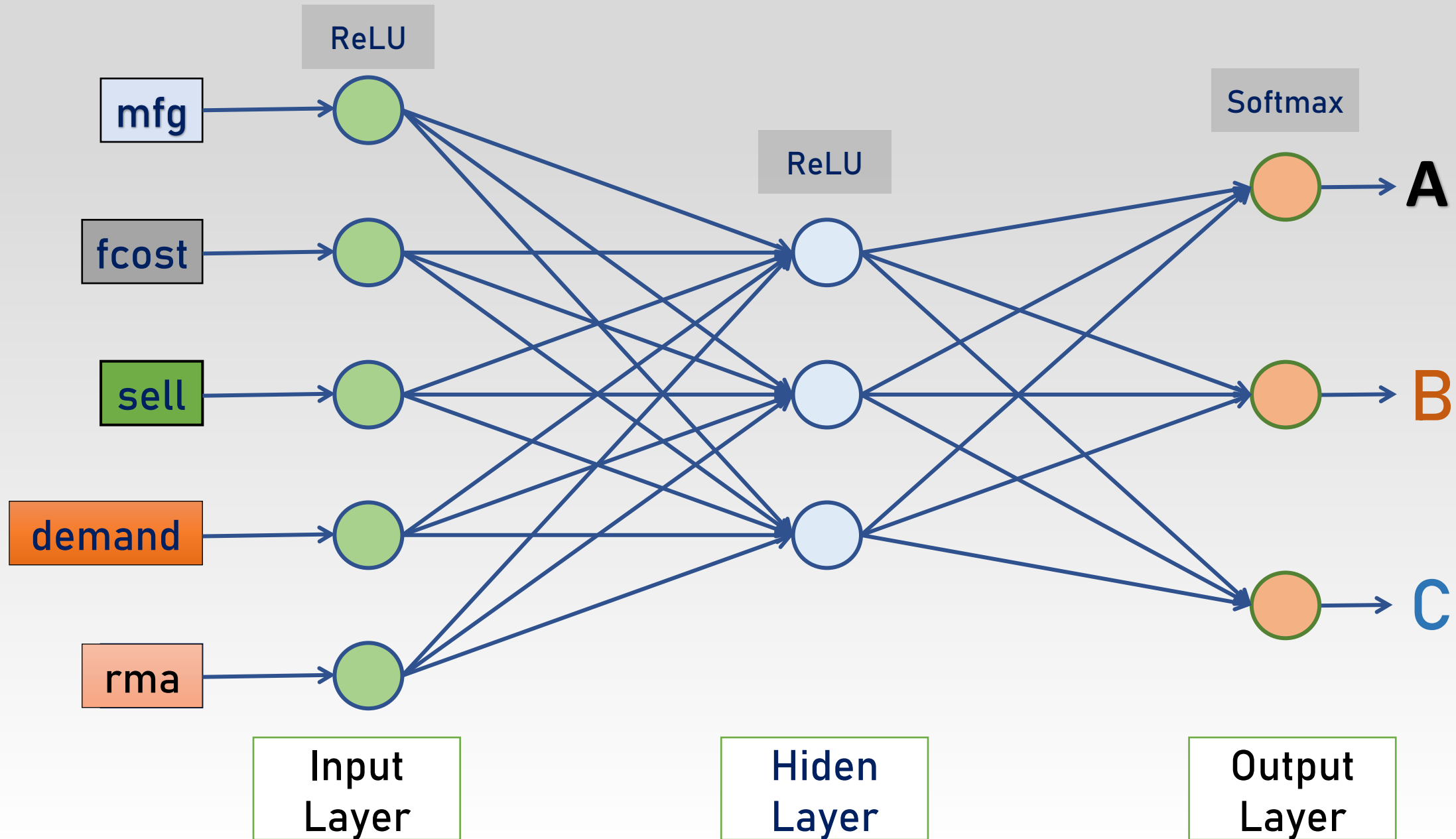
Transfer  
Function

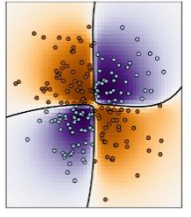
Translates the input signals to output signals

Output

Calculated for the known class

# ARTIFICIAL NEURAL NETWORK





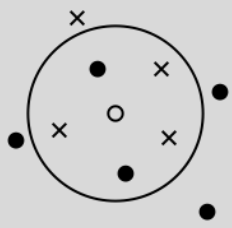
# GAUSSIAN PROCESS CLASSIFICATION

- Nonparametric classification method

- Assumes some prior distribution on the underlying probability densities

- Confidence Interval can be developed from the probability densities

- Lazy Learning Algorithm



## K-Nearest Neighbor

- A simple, supervised machine learning algorithm

- Solve both classification and regression problems

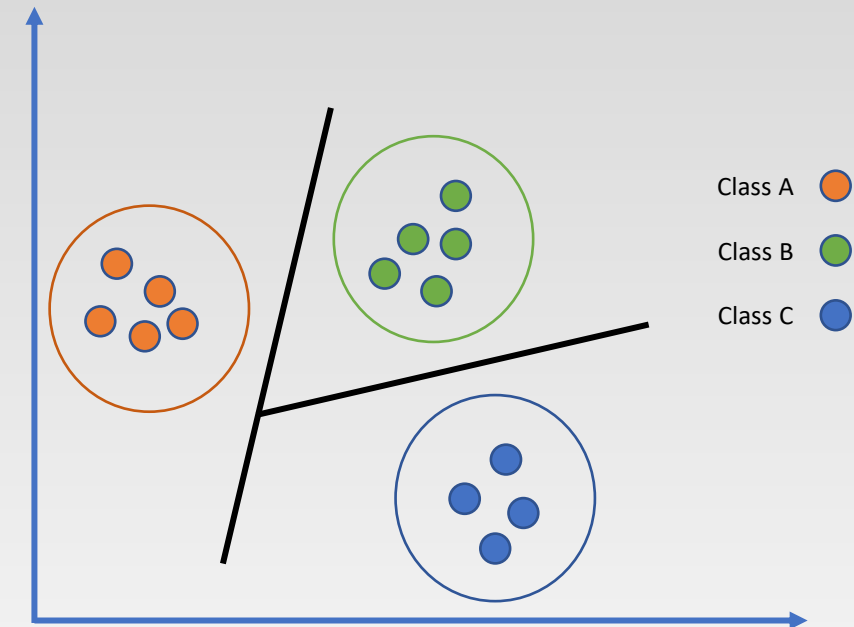
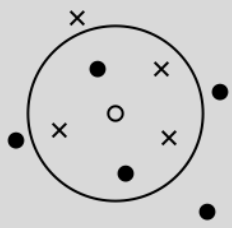


Fig: Visual representation of K-Nearest Neighbor

- The similarities of data points are measured by the Euclidean distance from a point to point



## K-Nearest Neighbor (KNN)



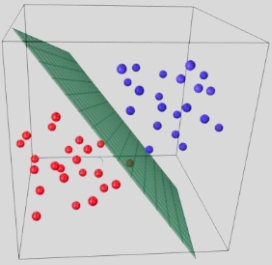
- Calculate the distance between each row of training and testing data

- Sort the calculated distances in ascending order based on distance values

- Get top k rows from the sorted array

- Get the most frequent class of these rows

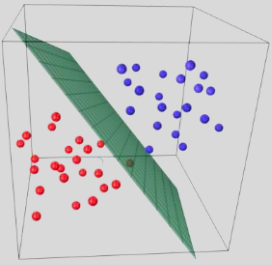
- Return the predicted class for test data



# SUPPORT VECTOR MACHINE



- Support Vector Classifier (SVC) is the codomain of Deals with two class or multi class classification
- Maintains a maximum margin strategy that transformed into solving a complex quadratic programming problem
- Classifies data by finding the best hyper plane that separates all data points by maximum margin



# SUPPORT VECTOR MACHINE

Maximum-margin hyper plane and margins for an SVM trained with samples from two classes

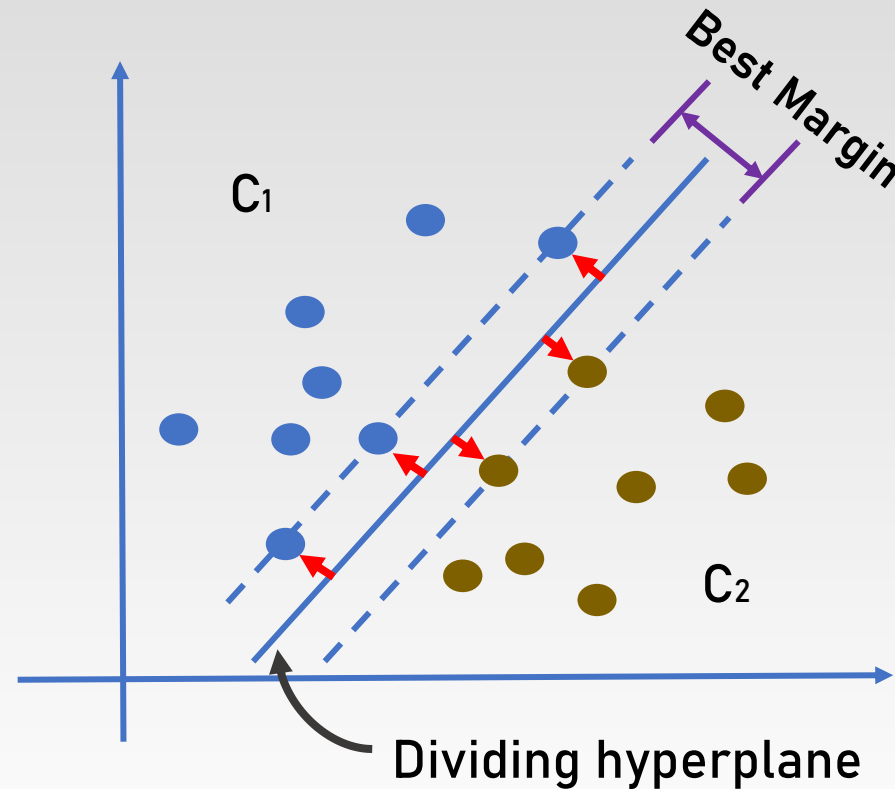


Fig: Visual representation of Support Vector Machine

## **Additional Approach to This Research**

**Newly Implemented Machine Learning Models  
for Inventory Item Classification:**

**Gaussian Process  
Classifier (GPC)**

**K-Nearest  
Neighbors (KNN)**



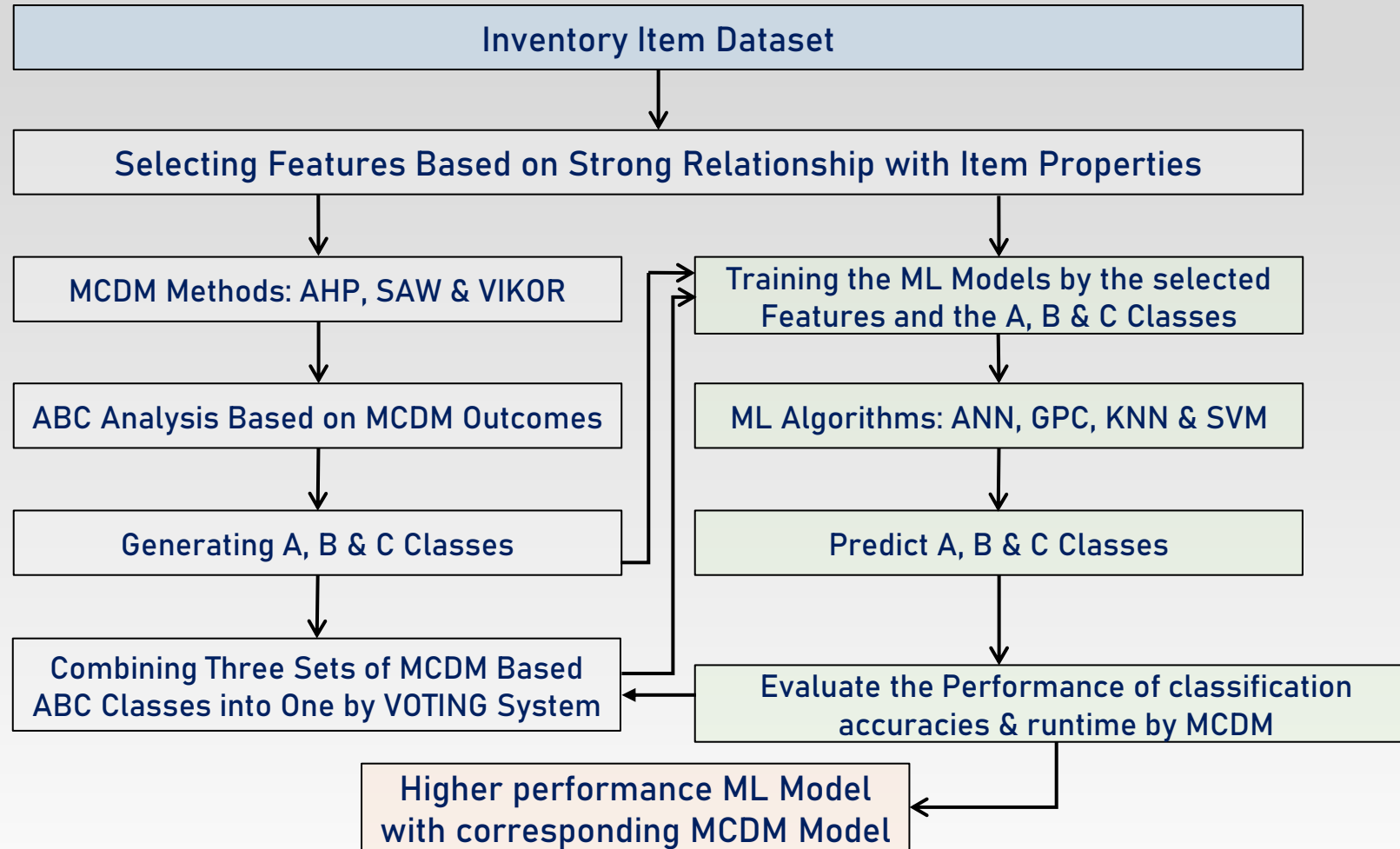
## Additional Approach to This Research

**“Voting System” for Inventory  
Item Classification:**

**Combines all MCDM method  
results into one.**

**Gives a Conclusive Classification  
for existing inventory items.**

# Methodology



## Data Description

Data Source- Randomly generated dummy data

### Selected Features for this Study

Features	Data Type	Dataset Type	Features Category
Manufacturing Cost	int64	Discrete	Non-beneficial
Fixed Cost	float64	Continuous	Non-beneficial
Selling Price	float64	Continuous	Beneficial
Demand per Week	int64	Discrete	Beneficial
Raw Material Availability	int64	Categorical (scale of 1 to 3)	Beneficial

Raw Material Availability: High = 3, Medium = 2 & Low = 1

# Data Description

## 1.Manufacturing Cost per Product:

Manufacturing Cost = `np.random.randint(50,500, n)`  
Where, n = number of items or rows

## 2.Fixed Cost per Product:

Fixed Cost = (manufacturing cost / 2) + (20% of manufacturing cost)

## 3.Selling Price:

Selling Price = (manufacturing cost + fixed cost) + (manufacturing cost + fixed cost) / 2

## 4.Demand per week:

Demand per Week = `np.random.randint(1500, 7000, n)`

## 5.Raw Material Availability:

Raw material availability of a product is a categorical data

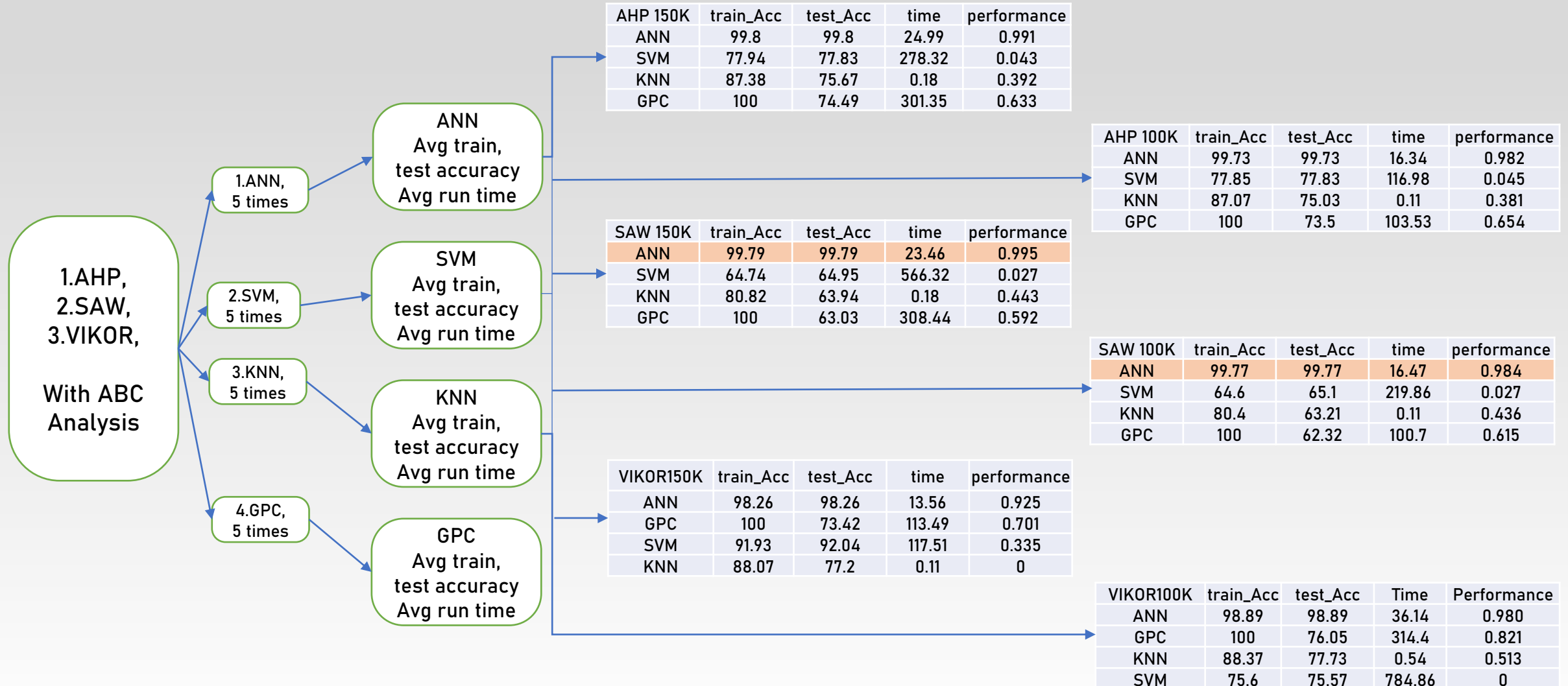
**Generated Dataset 01 (100000 x 5) & Dataset 02 (150000 x 5) without any Duplication of Rows**

## Machine Specifications:



Machine: Virtual Machine powered by Kaggle  
Processor: 4 Core  
Clock Speed : 2.2 GHz  
Ram: 16 GB

# ABC Analysis of MCDM Methods and the Application of Machine Learning Algorithms



# Discussion on Voting System

Item_Number	AHP_Class	SAW_Class	VIKOR_Class	Combo_Class
1	C	C	C	C
2	B	A	A	A
3	A	A	A	A
4	A	A	A	A
5	C	B	A	B

## For Item\_Number 2:

- 1. AHP based ABC Classes (AHP\_Class)
- 2. SAW based ABC Classes (SAW\_Class)
- 3. VIKOR based ABC Classes (VIKOR\_Class)

AHP_Class	SAW_Class	VIKOR_Class
▪ B	▪ A	▪ A
	Combo_Class	
	▪ A	

# Discussion on Voting System

Table with Conflicting Class

Item_Number	AHP_Class	SAW_Class	VIKOR_Class	Combo_Class
1	C	C	C	C
2	B	A	A	A
3	A	A	A	A
4	A	A	A	A
5	C	B	A	ABC

Table After Solving Conflict

Item_Number	AHP_Class	SAW_Class	VIKOR_Class	Combo_Class
1	C	C	C	C
2	B	A	A	A
3	A	A	A	A
4	A	A	A	A
5	C	B	A	B

Table with Conflicting Class

Class	Count	Percentage
C	76227	76.227%
ABC	11252	11.252%
B	7438	7.438%
A	5083	5.083%
Total	100000	100%

Solution For Item\_Number 5:

AHP_Class	SAW_Class	VIKOR_Class
▪ C	▪ B	▪ A
Combo_Class		
▪ B		

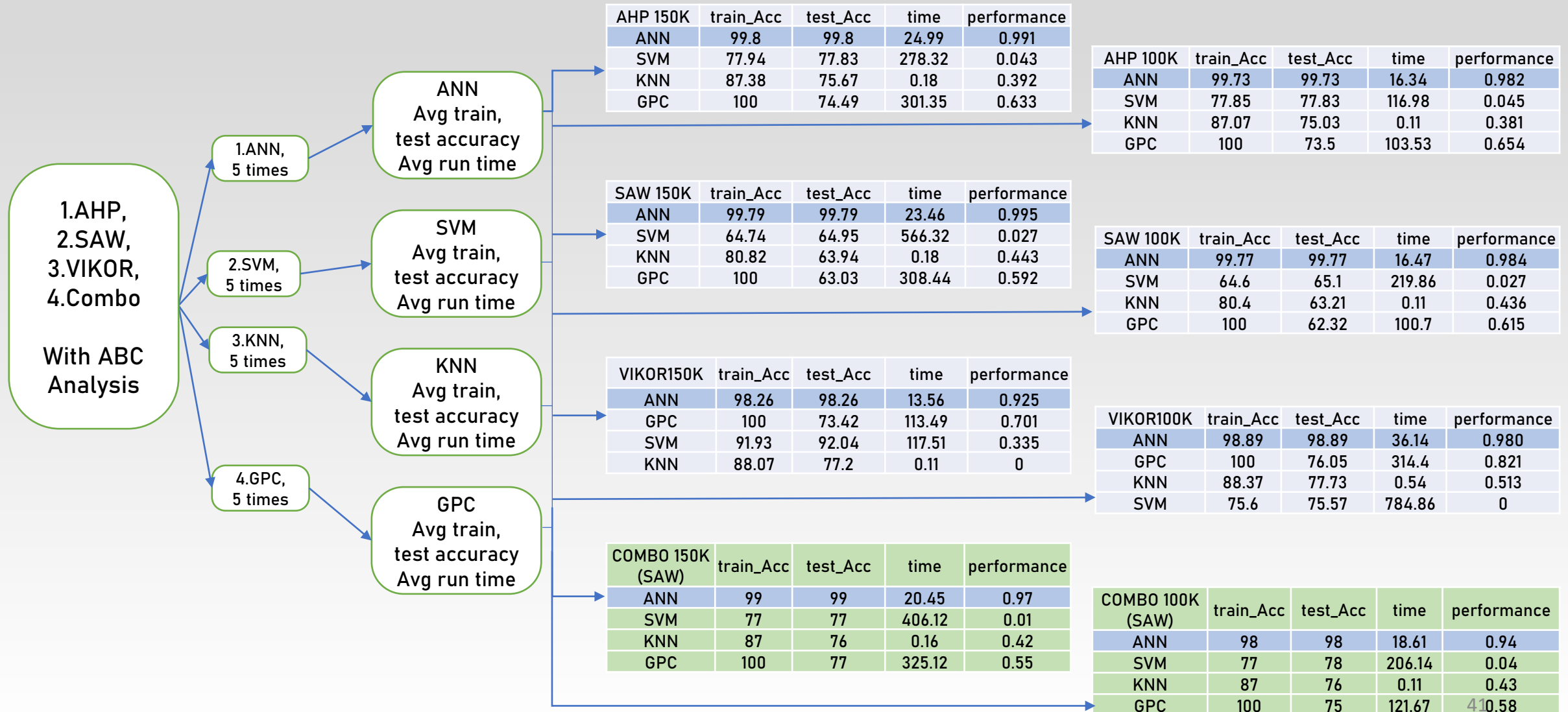
Table After Solving Conflict

Class	Count	Percentage
C	76227	76.227%
B	13543	13.543%
A	10230	10.230%
Total	100000	100%

Nearly Expected Percentage  
of Classes



# ABC Analysis of MCDM & Combined Approach Methods and the Application of Machine Learning Algorithms



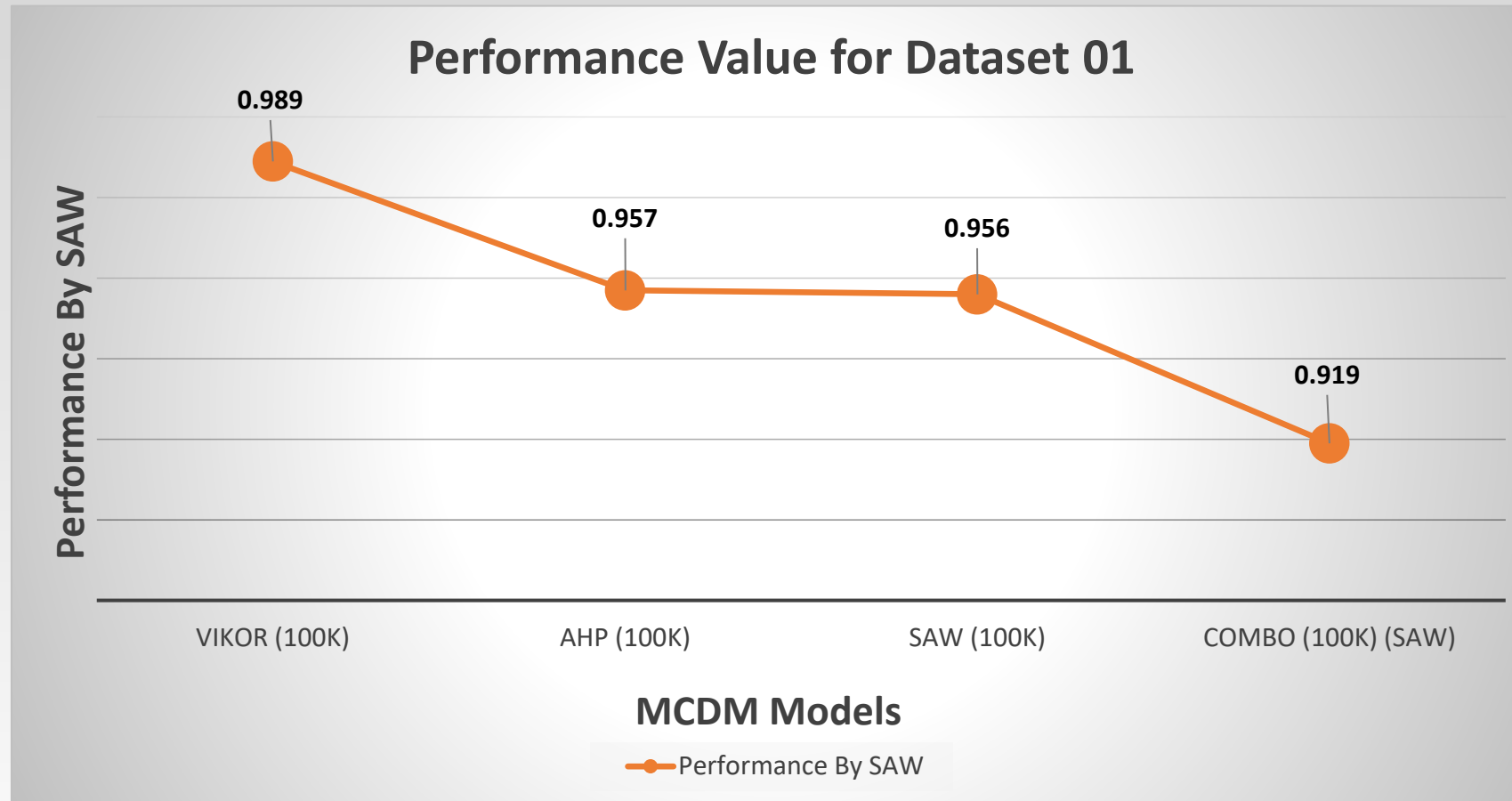
# RESULT

## Overall Performance Measure by SAW for Dataset 01

Dataset 01 (100k)	MCDM	ML	TRAIN ACCURACY	RUN TIME	INDIVIDUAL PERFORMANCE	Performance By SAW
0	VIKOR (100K)	ANN	98.26	13.56	0.980	0.989
1	AHP (100K)	ANN	99.73	16.34	0.982	0.957
2	SAW (100K)	ANN	99.77	16.47	0.984	0.956
3	Combo (100k) (SAW)	ANN	98	18.61	0.944	0.919

# RESULT

## Performance Value Vs MCDM Models for Dataset 01



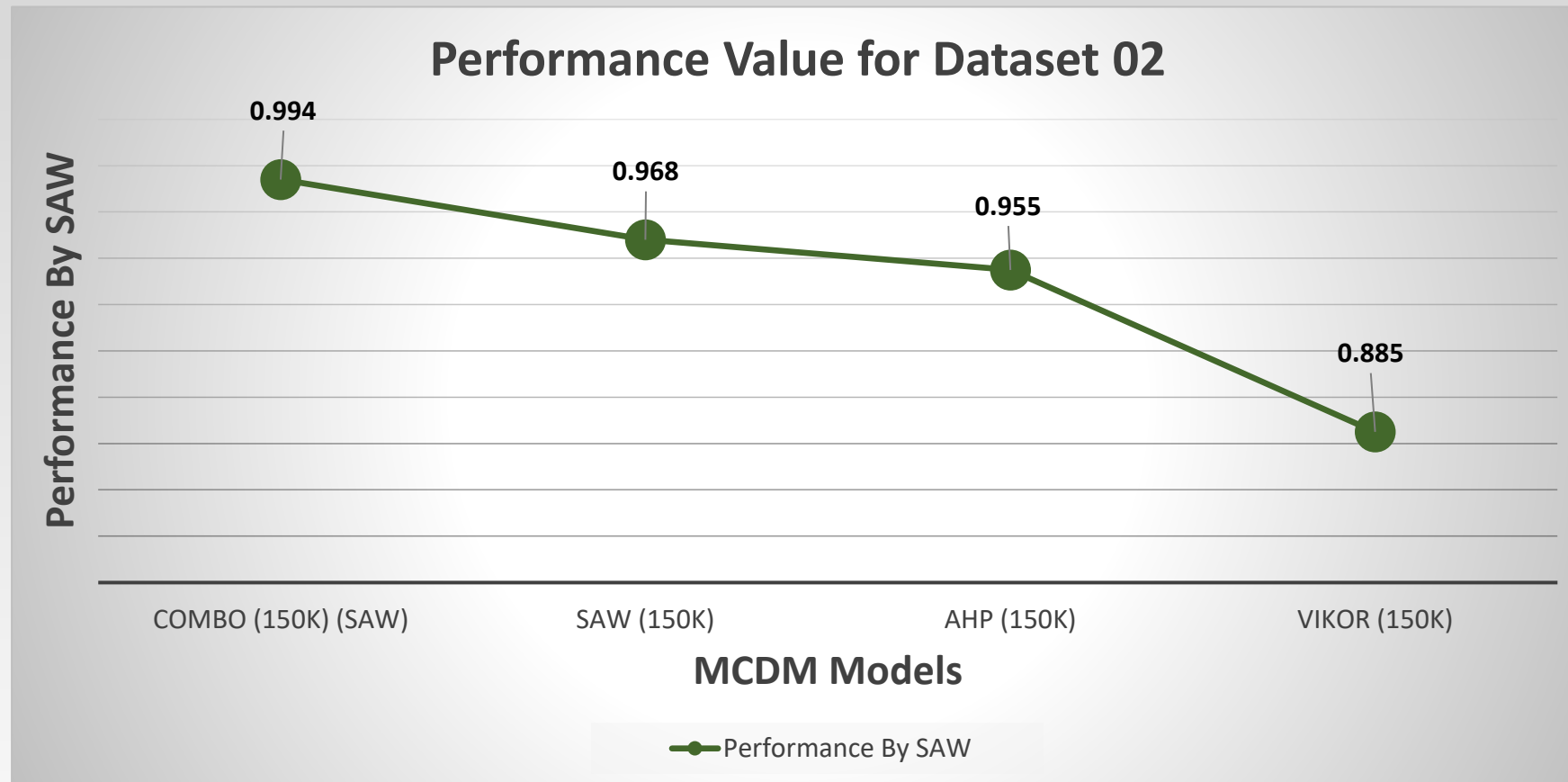
# RESULT

## Overall Performance Measure by SAW for Dataset 02

Dataset 02 (150k)	MCDM	ML	TRAIN ACCURACY	RUN TIME	INDIVIDUAL PERFORMANCE	Performance By SAW
0	Combo (150k) (SAW)	ANN	99	20.45	0.973	0.994
1	SAW (150k)	ANN	99.79	23.46	0.995	0.968
2	AHP (150K)	ANN	99.8	24.99	0.991	0.955
3	VIKOR (150K)	ANN	98.89	36.14	0.925	0.885

# RESULT

## Performance Value Vs MCDM Models for Dataset 02



# Conclusion

1. Artificial Neural Network (ANN) is found the most balanced machine learning algorithm among the four ML algorithms.
2. Višekriterijumsko KOmpromisno Rangiranje (VIKOR) is found the highest performing MCDM model for small dimensional dataset.
3. Combined Approach of SAW, AHP and VIKOR shows better performance than individual MCDM models for larger dimensional dataset.

## FUTURE WORK

**Better research can be done if real-life data is available**

**More accurate ML algorithms may be introduced in future**

**Different MCDM methods may be applied**

**THANK  
YOU!**

