from IPython.display import Image

Image(filename="M:\OLA CASE STUDY\ola-electric-scooter-1536x858.jpg",width=500)



## Important Libraries For Analysis

import pandas as pd import numpy as np import matplotlib.pyplot as plt from scipy.stats import zscore import seaborn as sns import warnings warnings.filterwarnings("ignore") %matplotlib inline

#### **Problem Statement:**

Recruiting and retaining drivers is seen by industry watchers as a tough battle for Ola. Churn among drivers is high and it's very easy for drivers to stop working for the service on the fly or jump to Uber depending on the rates. As the companies get bigger, the high churn could become a bigger problem. To find new drivers, Ola is casting a wide net, including people who don't have cars for jobs. But this acquisition is really costly. Losing drivers frequently impacts the morale of the organization and acquiring new drivers is more expensive than retaining existing ones. You are working as a data scientist with the Analytics Department of Ola, focused on driver team attrition. You are provided with the monthly information for a segment of drivers for 2019 and 2020 and tasked to predict whether a driver will be leaving the company or not based on their attributes like:

df=pd.read\_csv("M:\OLA CASE STUDY\ola\_driver.csv")

Data Exploration and Imputation

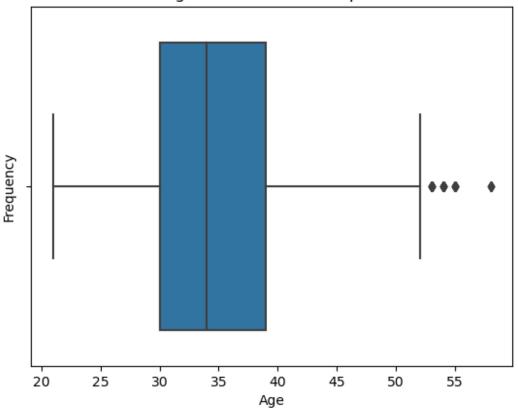
df.hea		LIOII	anu	imputa	1011											
Unr	amed:	0	M	MM-YY	Dri	ver_I	)	Age	Ger	nder	City	' Ec	ducat	ion_	Leve	el
0		0	01/0	91/19		1	1	28.0		0.0	C23	}				2
1		1	02/0	91/19		]	1	28.0		0.0	C23	}				2
2		2	03/0	91/19		1	1	28.0		0.0	C23	}				2
3		3	11/0	91/20		2	2	31.0		0.0	C7	•				2
4		4	12/0	91/20		2	2	31.0		0.0	C7	1				2
0 57 1 57 2 57 3 67	come Da 387 387 387 016 016	ateo	24/2 24/2 24/2 11/0	ining 12/18 12/18 12/18 96/20 96/20	Last	Workir 03/	/11	ate NaN NaN /19 NaN NaN	Joir	ning	Desi	.gnat	1 1 1 2 2	Gra	de 1 1 2 2	\
Tot 0 1 2 3 4	al Bu	sine	238	Value 31060 55480 0 0	Qua	rterly	y R		g 2 2 2 1							
df.tai	.l()															
Educat	Unnar			MMM	-YY	Drive	er_	ID	Age	Ger	nder	City	/			
19099 2	.1011		999	08/01	/20		27	88	30.0		0.0	C27	7			
19100 2		193	100	09/01	/20		27	88	30.0		0.0	C27	7			
19101 2		193	101	10/01	/20		27	88	30.0		0.0	C27	7			
19102 2		193	102	11/01	/20		27	88	30.0		0.0	C27	7			
19103 2		193	103	12/01	/20		27	88	30.0		0.0	C27	7			
Grade	Incor	ne [	Date	ofjoin	ing	LastWo	ork	ingD	ate	Joir	ning	Desi	gnat	ion		
19099	702!	54		06/08	/20				NaN					2		
19100 2	702!	54		06/08	/20				NaN					2		

```
19101
        70254
                    06/08/20
                                          NaN
                                                                   2
2
                                                                   2
19102
        70254
                    06/08/20
                                          NaN
19103
        70254
                    06/08/20
                                          NaN
                                                                   2
       Total Business Value
                               Quarterly Rating
19099
                      740280
                                               3
2
19100
                      448370
19101
                                               2
19102
                      200420
19103
                      411480
                                               2
df.shape
(19104, 14)
df.dtypes
Unnamed: 0
                            int64
MMM - YY
                          object
Driver ID
                            int64
                         float64
Age
Gender
                         float64
                          object
City
Education Level
                            int64
                            int64
Income
Dateofjoining
                          object
LastWorkingDate
                          object
Joining Designation
                            int64
Grade
                            int64
Total Business Value
                            int64
Quarterly Rating
                            int64
dtype: object
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 19104 entries, 0 to 19103
Data columns (total 14 columns):
#
     Column
                             Non-Null Count
                                             Dtype
_ _ _
 0
     Unnamed: 0
                             19104 non-null
                                              int64
                             19104 non-null
1
     MMM-YY
                                              object
 2
     Driver ID
                             19104 non-null
                                              int64
3
                             19043 non-null
                                              float64
     Age
 4
                             19052 non-null
     Gender
                                              float64
 5
                             19104 non-null
                                              object
     City
                             19104 non-null
                                              int64
 6
     Education Level
 7
     Income
                             19104 non-null
                                              int64
```

```
8
     Dateofioining
                            19104 non-null
                                             object
                                              object
     LastWorkingDate
 9
                            1616 non-null
 10
     Joining Designation
                            19104 non-null
                                             int64
 11
     Grade
                            19104 non-null
                                             int64
 12
     Total Business Value
                            19104 non-null
                                             int64
13
     Quarterly Rating
                            19104 non-null
                                             int64
dtypes: float64(2), int64(8), object(4)
memory usage: 2.0+ MB
df.describe()
         Unnamed: 0
                         Driver ID
                                               Age
                                                          Gender
                                                                 \
                      19104.000\overline{0}00
       19104.000000
                                     19043.000000
                                                    19052.000000
count
        9551,500000
                       1415.591133
                                        34.668435
                                                        0.418749
mean
        5514.994107
std
                        810.705321
                                         6.257912
                                                        0.493367
min
           0.000000
                          1.000000
                                        21.000000
                                                        0.000000
25%
        4775.750000
                        710.000000
                                        30.000000
                                                        0.000000
                       1417.000000
50%
        9551.500000
                                        34.000000
                                                        0.000000
       14327.250000
                       2137.000000
                                        39.000000
75%
                                                        1.000000
       19103.000000
                       2788.000000
                                        58.000000
                                                        1.000000
max
       Education Level
                                         Joining Designation
                                 Income
Grade
count
          19104.000000
                          19104.000000
                                                 19104.000000
19104.000000
                          65652.025126
mean
               1.021671
                                                     1.690536
2.252670
std
               0.800167
                          30914.515344
                                                     0.836984
1.026512
               0.000000
                          10747.000000
                                                     1.000000
min
1.000000
                          42383.000000
                                                     1.000000
25%
               0.000000
1.000000
                          60087.000000
50%
               1.000000
                                                     1.000000
2.000000
75%
               2.000000
                          83969.000000
                                                     2.000000
3.000000
               2.000000
                         188418.000000
                                                     5.000000
max
5.000000
       Total Business Value
                              Quarterly Rating
                1.910400e+04
                                   19104.000000
count
                5.716621e+05
mean
                                       2.008899
std
                1.128312e+06
                                       1.009832
               -6.000000e+06
                                       1.000000
min
25%
                0.000000e+00
                                       1.000000
                2.500000e+05
50%
                                       2.000000
75%
                6.997000e+05
                                       3.000000
                3.374772e+07
                                       4.000000
max
```

```
df.describe(include='object')
          MMM - YY
                  City Dateofjoining LastWorkingDate
           19104
                   19104
count
                                 19104
unique
              24
                     29
                                   869
                                                    493
                                               29/07/20
        01/01/19
                     C20
                              23/07/15
top
freq
            1022
                    1008
                                   192
                                                     70
df.isnull().sum()
Unnamed: 0
                             0
MMM - YY
                             0
                             0
Driver ID
                            61
Age
Gender
                            52
                             0
City
Education_Level
                             0
                             0
Income
Dateofjoining
                             0
LastWorkingDate
                         17488
Joining Designation
                             0
Grade
                             0
Total Business Value
                             0
Quarterly Rating
                             0
dtype: int64
sns.boxplot(x='Age',data=df)
plt.xlabel("Age")
plt.ylabel("Frequency")
plt.title("Age Distribution in boxplot")
Text(0.5, 1.0, 'Age Distribution in boxplot')
```

## Age Distribution in boxplot



```
df['Age']=df['Age'].fillna(df['Age'].mean())
df['Age'].isnull().sum()
0
df.isnull().sum()
Unnamed: 0
                             0
                             0
MMM-YY
Driver_ID
                             0
                             0
Age
Gender
                            52
City
                             0
Education_Level
                             0
                             0
Income
                             0
Dateofjoining
LastWorkingDate
                         17488
Joining Designation
                             0
Grade
                             0
Total Business Value
                             0
Quarterly Rating
                             0
dtype: int64
```

```
non null genders=df.Gender.dropna().values
non null genders
array([0., 0., 0., ..., 0., 0., 0.])
df.Gender.value counts()
Gender
0.0
       11074
1.0
        7978
Name: count, dtype: int64
df['Gender']=df['Gender'].apply(lambda
x:np.random.choice(non null genders) if pd.isnull(x) else x)
df['Gender'].isnull().sum()
0
df.Gender.value_counts()
Gender
       11103
0.0
1.0
        8001
Name: count, dtype: int64
```

### Feature Engineering

```
df['Hasleftcompany']=df['LastWorkingDate'].apply(lambda x:0 if
pd.isnull(x) else 1)
df['Hasleftcompany'].value counts()
Hasleftcompany
    17488
0
1
      1616
Name: count, dtype: int64
df['Dateofjoining']=pd.to datetime(df['Dateofjoining'],errors='coerce'
current year=pd.Timestamp.today().year
df['Birthyear']=current_year-df['Age']
df['AgeAtJoining']=df['Dateofjoining'].dt.year-df['Birthyear']
df['Birthyear']=df['Birthyear'].astype('int64')
df['AgeAtJoining']=df['AgeAtJoining'].astype('int64')
df.head()
                        Driver ID Age Gender City Education_Level
   Unnamed: 0 MMM-YY
0
            0 01/01/19
                                 1 28.0
                                             0.0 C23
                                                                     2
```

```
1
                                      28.0
                                               0.0
                                                    C23
                                                                         2
            1
               02/01/19
2
            2
                                                                         2
               03/01/19
                                   1
                                      28.0
                                               0.0
                                                    C23
3
            3
               11/01/20
                                   2
                                               0.0
                                                     C7
                                                                         2
                                      31.0
                                                                         2
            4
               12/01/20
                                   2
                                      31.0
                                               0.0
                                                     C7
   Income Dateofjoining LastWorkingDate
                                           Joining Designation
                                                                 Grade
0
    57387
             2018-12-24
                                      NaN
                                                                      1
1
    57387
             2018-12-24
                                      NaN
                                                              1
                                                                     1
2
             2018-12-24
                                                              1
                                                                      1
    57387
                                03/11/19
3
             2020-11-06
                                                              2
                                                                     2
    67016
                                      NaN
             2020-11-06
                                      NaN
                                                              2
                                                                     2
    67016
   Total Business Value
                          Quarterly Rating Hasleftcompany
Birthyear
0
                2381060
                                          2
                                                           0
                                                                   1997
                                          2
                                                           0
1
                                                                   1997
                 -665480
2
                       0
                                                                   1997
                                                           0
                                                                   1994
3
                       0
                                          1
4
                                          1
                                                           0
                                                                   1994
   AgeAtJoining
0
             21
             21
1
2
             21
3
             26
4
             26
df['Dateofjoining']=pd.to datetime(df['Dateofjoining'],errors='coerce'
df['LastWorkingDate']=pd.to datetime(df['LastWorkingDate'],errors='coe
rce')
df['Tenure']=df.apply(lambda row:(pd.Timestamp.today()-
row['Dateofjoining']).days
                       if pd.isnull(row['LastWorkingDate']) else
(row['LastWorkingDate']-row['Dateofjoining']).days, axis=1)
max_income=df['Income'].max()
print(f"Maximum income of any Employee is :{max_income}")
min income=df['Income'].min()
print(f"Minimum income of any Employee is :{min income}")
```

```
Maximum income of any Employee is :188418
Minimum income of any Employee is :10747
df['Salary Range']=pd.cut(df['Income'],bins=[10000,50000,100000,150000
,200000], labels=['Low Salary', 'Medium Salary', 'High Salary', 'Upper
High Salary'])
df['Salary Range']
0
         Medium Salary
1
         Medium Salary
2
         Medium Salarv
3
         Medium Salary
4
         Medium Salary
19099
         Medium Salary
         Medium Salary
19100
19101
         Medium Salary
         Medium Salary
19102
19103
         Medium Salary
Name: Salary Range, Length: 19104, dtype: category
Categories (4, object): ['Low Salary' < 'Medium Salary' < 'High
Salary' < 'Upper High Salary']</pre>
df['Salary Range'].value counts()
Salary Range
Medium Salary
                     9696
Low Salary
                     6604
High Salary
                     2664
Upper High Salary
                      140
Name: count, dtype: int64
df.head(1)
                MMM-YY Driver ID
                                     Age Gender City Education Level
   Unnamed: 0
\
0
            0 01/01/19
                                 1 28.0
                                             0.0 C23
                                                                     2
   Income Dateofjoining LastWorkingDate Joining Designation Grade \
0 57387 2018-12-24
                                    NaT
  Total Business Value Quarterly Rating Hasleftcompany
Birthyear \
                2381060
                                        2
                                                        0
                                                                1997
                          Salary Range
   AgeAtJoining Tenure
0
                   2226 Medium Salary
             21
df['Quarterly Rating'].value_counts()
```

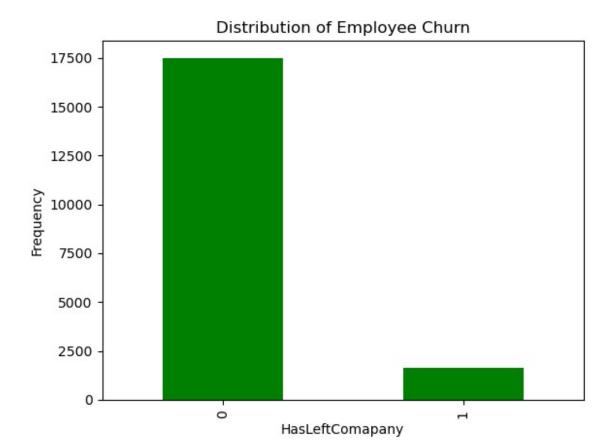
```
Quarterly Rating
1
     7679
2
     5553
3
     3895
4
     1977
Name: count, dtype: int64
df['Quarterly Range']=pd.cut(df['Quarterly
Rating'],bins=[1,2,3,4],labels=['Low','Medium','High'])
df['Quarterly Range'].value counts()
Quarterly Range
          5553
Low
          3895
Medium
          1977
Hiah
Name: count, dtype: int64
max age=df['Age'].max()
min age=df['Age'].min()
print(f"Maximum Age of any person in the DataSet is : {max age}")
print(f"Minimum Age of any person in the DataSet is : {min age}")
Maximum Age of any person in the DataSet is: 58.0
Minimum Age of any person in the DataSet is: 21.0
df['Riders Age Category']=pd.cut(df['Age'],bins=[21,25,30,58],labels=[
'Young Riders', 'Medium Riders', 'Old Riders'])
df['Riders Age Category'].value counts()
Riders Age Category
Old Riders
                 13820
Medium Riders
                  4241
Young Riders
                  1008
Name: count, dtype: int64
df['MMM-YY']=pd.to datetime(df['MMM-YY'],format="%d/%m/%y")
df=df.sort values(by=['Driver ID','MMM-YY'])
def Rating increasing(rating):
    return (rating>rating.shift(1)).astype(int)
df['Rating Increased']=df.groupby('Driver ID')['Quarterly
Rating'].apply(Rating increasing).reset index(level = 0, drop = True)
df[['MMM-YY','Driver ID','Quarterly Rating','Rating Increased']]
                  Driver ID
          MMM - YY
                             Quarterly Rating
                                                Rating Increased
0
      2019-01-01
                          1
                                             2
                                                               0
1
      2019-01-02
                          1
                                             2
                                                               0
2
                          1
                                             2
      2019-01-03
                                                               0
3
                          2
      2020-01-11
                                             1
                                                               0
```

```
4
      2020-01-12
                           2
                                                                 0
                                              1
19099 2020-01-08
                        2788
                                              3
                                                                 0
                                              3
19100 2020-01-09
                                                                 0
                        2788
                                              2
19101 2020-01-10
                        2788
                                                                 0
                                              2
19102 2020-01-11
                                                                 0
                        2788
                                              2
19103 2020-01-12
                                                                 0
                        2788
[19104 rows x 4 columns]
df.Rating Increased.value counts()
Rating_Increased
     17859
1
      1245
Name: count, dtype: int64
df['MMM-YY']=pd.to datetime(df['MMM-YY'], format='%d%m%y')
df=df.sort values(by=['Driver ID', 'Income'])
def Income Increasing(Income):
    return (Income>Income.shift(1)).astype('int64')
df['Salary Increased']=df.groupby('Driver ID')
['Income'].apply(Income Increasing).reset index(level=0,drop=True)
print(df[["MMM-YY", "Driver_ID", "Income", "Salary_Increased"]])
          MMM - YY
                  Driver ID
                              Income
                                       Salary Increased
0
      2019-01-01
                           1
                               57387
1
                                                       0
      2019-01-02
                           1
                               57387
2
                           1
                               57387
                                                       0
      2019-01-03
3
                                                       0
      2020-01-11
                           2
                               67016
4
      2020-01-12
                           2
                                                       0
                               67016
19099 2020-01-08
                        2788
                               70254
                                                       0
                                                       0
19100 2020-01-09
                               70254
                        2788
                        2788
19101 2020-01-10
                               70254
                                                       0
19102 2020-01-11
                        2788
                               70254
                                                       0
19103 2020-01-12
                        2788
                               70254
[19104 rows x 4 columns]
df.Salary Increased.value counts()
Salary_Increased
     19060
1
        44
Name: count, dtype: int64
```

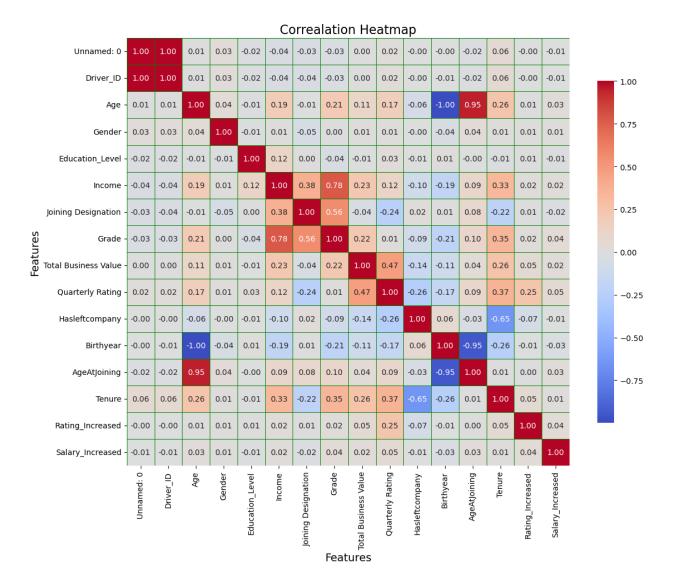
### Class Imbalance Treatment

df.columns

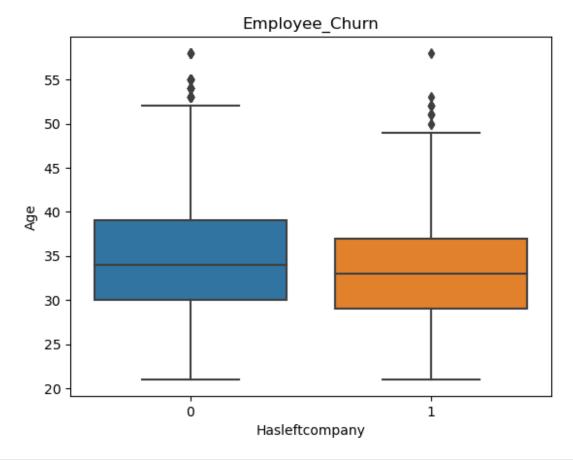
```
Index(['Unnamed: 0', 'MMM-YY', 'Driver_ID', 'Age', 'Gender', 'City',
       'Education_Level', 'Income', 'Dateofjoining',
'LastWorkingDate',
       'Joining Designation', 'Grade', 'Total Business Value',
       'Quarterly Rating', 'Hasleftcompany', 'Birthyear',
'AgeAtJoining',
       'Tenure', 'Salary_Range', 'Quarterly_Range',
'Riders_Age_Category',
       'Rating Increased', 'Salary Increased'],
      dtype='object')
df['Hasleftcompany'].isnull().sum()
0
df['Hasleftcompany'].value counts()
Hasleftcompany
     17488
0
1
      1616
Name: count, dtype: int64
df['Hasleftcompany'].value_counts().plot(kind='bar',color='green')
plt.xlabel("HasLeftComapany")
plt.ylabel("Frequency")
plt.title("Distribution of Employee Churn")
plt.show()
```



```
numeric_dtypes_df=df.select_dtypes(include=[np.number])
plt.figure(figsize=(12,10))
corr=numeric_dtypes_df.corr()
sns.heatmap(corr,annot=True,cmap='coolwarm',fmt='0.2f',linewidths=0.5,
linecolor='green',cbar_kws={'shrink':0.8},annot_kws={'size':10})
plt.title("Correalation Heatmap", fontsize = 16)
plt.xlabel("Features", fontsize = 14)
plt.ylabel("Features", fontsize = 14)
plt.tight_layout()
plt.show()
```



```
sns.boxplot(x=df['Hasleftcompany'],y=df['Age'],data=df)
plt.title("Employee_Churn")
plt.show()
```

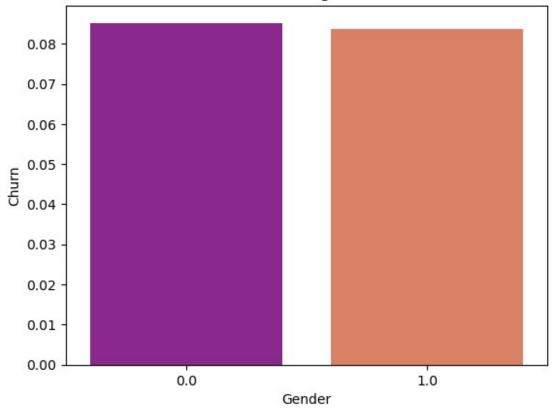


```
Gender_Churn=df.groupby('Gender')['Hasleftcompany'].mean()
print(Gender_Churn)

sns.barplot(x=Gender_Churn.index,y=Gender_Churn.values,color='green',p
alette='plasma')
plt.title("Churn According to Gender")
plt.xlabel("Gender")
plt.ylabel("Churn")
plt.show()

Gender
0.0     0.085202
1.0     0.083740
Name: Hasleftcompany, dtype: float64
```

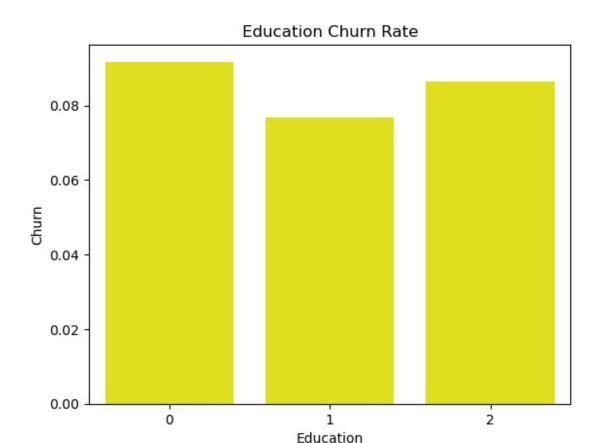




```
Education_Churn=df.groupby('Education_Level')['Hasleftcompany'].mean()
print(Education_Churn)

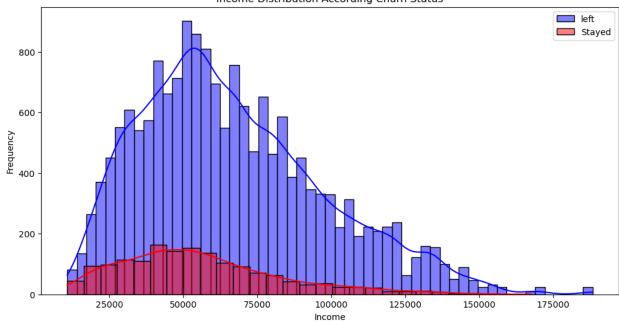
sns.barplot(x=Education_Churn.index,y=Education_Churn.values,color='ye llow')
plt.title("Education Churn Rate")
plt.xlabel("Education")
plt.ylabel("Churn")
plt.show()

Education_Level
0    0.091662
1    0.076777
2    0.086455
Name: Hasleftcompany, dtype: float64
```

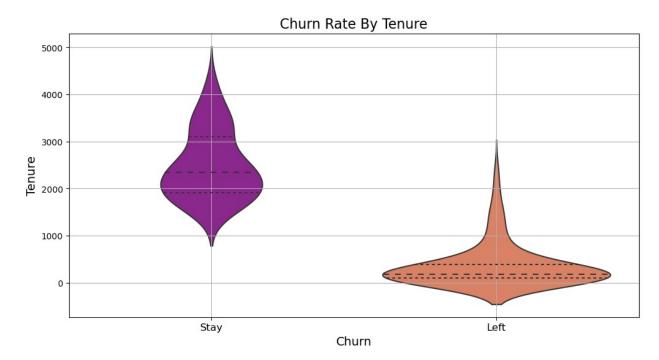


```
plt.figure(figsize=(12,6))
sns.histplot(df[df['Hasleftcompany']==0]
['Income'],kde=True,color='blue',label='left')
sns.histplot(df[df['Hasleftcompany']==1]
['Income'],kde=True,color='red',label='Stayed')
plt.xlabel("Income")
plt.ylabel("Frequency")
plt.title("Income Distribution According Churn Status")
plt.legend()
plt.show()
```

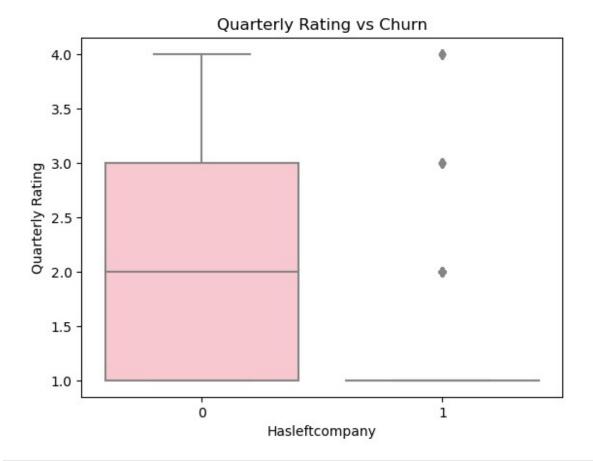




```
plt.figure(figsize=(12,6))
sns.violinplot(x='Hasleftcompany',y='Tenure',data=df,color='blue',pale
tte='plasma',bw=0.5,linewidth=1.5,inner='quartile',legend=('HasleftCom
pany'))
plt.xlabel("Churn", fontsize = 14)
plt.ylabel("Tenure", fontsize = 14)
plt.title("Churn Rate By Tenure", fontsize = 16)
plt.xticks([0,1],["Stay", "Left"], fontsize = 12)
plt.grid()
plt.show()
```

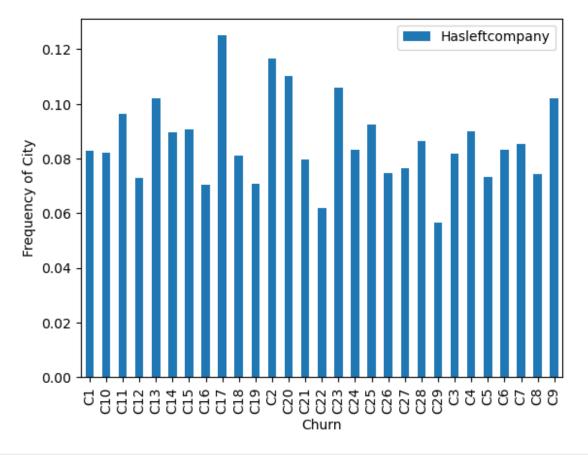


```
sns.boxplot(x='Hasleftcompany',y='Quarterly
Rating',data=df,color='pink')
plt.title('Quarterly Rating vs Churn')
plt.show()
```



```
City_churn=df.groupby('City')['Hasleftcompany'].mean()
print(City churn)
City churn.plot(kind='bar',legend='Hasleftcompany')
plt.xlabel("Churn")
plt.ylabel("Frequency of City")
plt.legend()
plt.show()
City
       0.082718
C1
C10
       0.081989
C11
       0.096154
C12
       0.072902
C13
       0.101933
C14
       0.089506
C15
       0.090670
C16
       0.070522
C17
       0.125000
C18
       0.080882
C19
       0.070812
C2
       0.116525
C20
       0.110119
C21
       0.079602
```

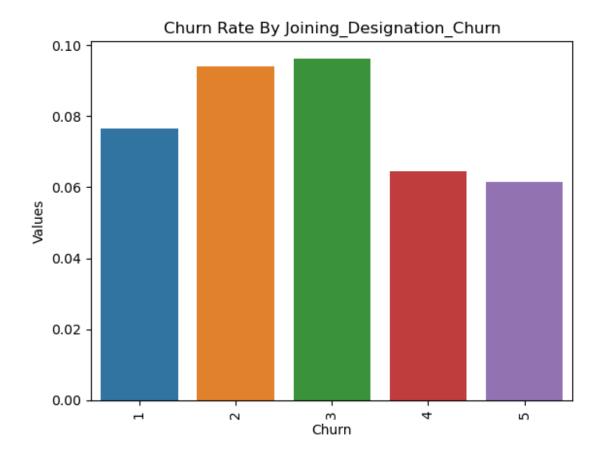
```
C22
       0.061805
C23
       0.105948
C24
       0.083062
C25
       0.092466
C26
       0.074799
C27
       0.076336
C28
       0.086384
C29
       0.056667
C3
       0.081633
C4
       0.089965
C5
       0.073171
C6
       0.083333
C7
       0.085386
C8
       0.074438
C9
       0.101923
Name: Hasleftcompany, dtype: float64
```



```
Joining_Designation_churn=df.groupby('Joining Designation')
['Hasleftcompany'].mean()
print(Joining_Designation_churn)
sns.barplot(x=Joining_Designation_churn.index,y=Joining_Designation_churn.values)
plt.xlabel("Churn")
```

```
plt.ylabel("Values")
plt.title("Churn Rate By Joining_Designation_Churn")
plt.xticks(rotation = 90)
plt.show()

Joining Designation
1    0.076493
2    0.094039
3    0.096242
4    0.064516
5    0.061538
Name: Hasleftcompany, dtype: float64
```



#### Standardization

```
Numerical_Features=df.select_dtypes(include=[np.number])
from sklearn.preprocessing import StandardScaler
Scaler=StandardScaler()
Standarized_data=Scaler.fit_transform(Numerical_Features)
print(Standarized_data)
```

```
[[-1.73196015 -1.74493508 -1.06733399 ... -0.08989762 -0.26403172 -0.04804685]
[-1.73177882 -1.74493508 -1.06733399 ... -0.08989762 -0.26403172 -0.04804685]
[-1.73159749 -1.74493508 -1.06733399 ... -2.45948835 -0.26403172 -0.04804685]
...
[1.73159749 1.69290216 -0.74721868 ... -0.6765064 -0.26403172 -0.04804685]
[1.73177882 1.69290216 -0.74721868 ... -0.6765064 -0.26403172 -0.04804685]
[1.73196015 1.69290216 -0.74721868 ... -0.6765064 -0.26403172 -0.04804685]]
```

### Encoding

	Education	_Level J	oining D	esignation	on C	ity_C10	City_C	11
City_C1 0	.2 \	2			1	False	Fal	se
False		2			1	Гајаа	Го.1	
1 False		Z			1	False	Fal	se
2		2			1	False	Fal	se
False 3		2			2	False	Fal	60
False		Z			۷	Tatse	iat	5 <b>C</b>
4		2			2	False	Fal	se
False								
				•	•			
19099		2			2	False	Fal	se
False 19100		2			2	False	Fal	se
False		_						
19101 False		2			2	False	Fal	se
19102		2			2	False	Fal	se
False		2			2	Галаа	Го1	
19103 False		2			2	False	Fal	se
	611 612	6'1 614	611	315 6'1	61.6	611 61		6'1 627
\	City_C13	City_C14	City_C	.15 City <sub>.</sub>	_C10	City_CI/		City_C2/
ò	False	False	Fal	se F	alse	False		False
1	False	False	Fal	.se F	alse	False	·	False

2	False	False	False	Fals	e Fal	se	False
3	False	False	False	Fals	e Fal	se	False
4	False	False	False	Fals	e Fal	se	False
19099	False	False	False	Fals	e Fal	se	True
19100	False	False	False	Fals	e Fal	se	True
19101	False	False	False	Fals	e Fal	se	True
19102	False	False	False	Fals	e Fal	se	True
19103	False	False	False	Fals	e Fal	se	True
			-1.				
\	City_C28	City_C29	City_C3	City_C4	City_C5	City_C6	City_C7
0	False	False	False	False	False	False	False
1	False	False	False	False	False	False	False
2	False	False	False	False	False	False	False
3	False	False	False	False	False	False	True
4	False	False	False	False	False	False	True
19099	False	False	False	False	False	False	False
19100	False	False	False	False	False	False	False
19101	False	False	False	False	False	False	False
19102	False	False	False	False	False	False	False
19103	False	False	False	False	False	False	False
0 1 2 3 4	City_C8 False False False False False	City_C9 False False False False False					

```
19099
         False
                   False
19100
         False
                   False
19101
         False
                   False
19102
         False
                   False
19103
         False
                   False
[19104 rows x 30 columns]
```

# Actionable Insights & Recommendations

**INSIGHTS** 

Recommendations

## Questions

Data Structure and Overview

```
df.shape
(19104, 23)
df.info()
<class 'pandas.core.frame.DataFrame'>
Index: 19104 entries, 0 to 19103
Data columns (total 23 columns):
     Column
                           Non-Null Count
                                           Dtype
0
     Unnamed: 0
                           19104 non-null
                                           int64
 1
     MMM-YY
                           19104 non-null datetime64[ns]
 2
     Driver_ID
                           19104 non-null
                                           int64
 3
                           19104 non-null
                                           float64
     Age
 4
     Gender
                           19104 non-null
                                           float64
 5
                           19104 non-null
     City
                                           object
 6
     Education Level
                           19104 non-null
                                           int64
 7
     Income
                           19104 non-null
                                           int64
 8
     Dateofjoining
                           19104 non-null
                                           datetime64[ns]
     LastWorkingDate
                           1616 non-null
                                           datetime64[ns]
 10
                           19104 non-null int64
    Joining Designation
 11
                           19104 non-null int64
 12
    Total Business Value
                           19104 non-null
                                           int64
 13 Quarterly Rating
                           19104 non-null
                                           int64
 14
    Hasleftcompany
                           19104 non-null
                                           int64
 15
    Birthyear
                           19104 non-null
                                           int64
 16
    AgeAtJoining
                           19104 non-null
                                           int64
                           19104 non-null
 17
    Tenure
                                           int64
```

```
18 Salary Range
                          19104 non-null
                                          category
 19 Quarterly Range
                          11425 non-null
                                          category
20 Riders Age Category
                          19069 non-null
                                          category
    Rating Increased
                          19104 non-null
                                          int32
 21
22 Salary_Increased
                          19104 non-null int64
dtypes: category(3), datetime64[ns](3), float64(2), int32(1),
int64(13), object(1)
memory usage: 3.0+ MB
```

#### **Descriptive Statistics**

```
temp = df[["Age", "Income", "Total Business Value", "Quarterly
Rating"]].aggregate([np.mean, np.median, np.std])
temp
              Age
                         Income Total Business Value Quarterly
Rating
        34.668435
                   65652.025126
mean
                                         5.716621e+05
2.008899
median 34.000000
                   60087.000000
                                         2.500000e+05
2.000000
        6.247912 30914.515344
                                         1.128312e+06
std
1.009832
df['Driver ID'].nunique()
2381
```

### Temporal Analysis

```
df['Hasleftcompany'].value counts()
Hasleftcompany
0
     17488
1
      1616
Name: count, dtype: int64
df['Dateofjoining']=pd.to datetime(df['Dateofjoining'])
df['Month Year Joining']=df['Dateofjoining'].dt.to period('M')
per month jooining count=df.groupby('Month Year Joining')
['Driver ID'].count()
per month jooining count
Month Year Joining
2013-04
            31
2013-05
            24
2013-06
            59
2013-07
            63
2013-08
            33
2020-08
           325
```

```
2020-09 314
2020-10 139
2020-11 93
2020-12 59
Freq: M, Name: Driver_ID, Length: 85, dtype: int64

Average_Tenure_of_driver=df['Tenure'].mean()
print(f"Average Tenure of Driver is: {Average_Tenure_of_driver:.2f}")

Average Tenure of Driver is: 2307.53
```

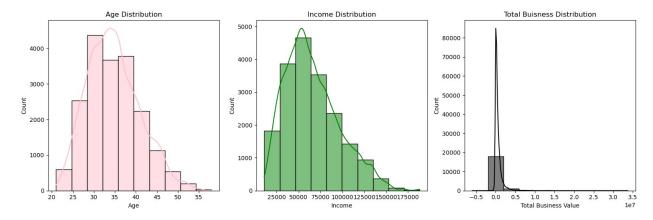
### Feature Engineering

```
df['Hasleftcompany'].value counts()
Hasleftcompany
0
     17488
1
      1616
Name: count, dtype: int64
df['Year of Joining']=df['Dateofjoining'].dt.year
df['Year of Joining'].value counts(ascending=False)
Year of Joining
2018
        4936
2019
        4515
2020
        3667
2015
        1965
2016
        1625
2017
        1100
2013
         693
2014
         603
Name: count, dtype: int64
df['Month of Joining']=df['Dateofjoining'].dt.month name()
df['Month of Joining'].value counts(ascending=False)
Month of Joining
July
             2730
             2362
May
October
             2095
             1973
June
August
             1886
November
             1867
September
             1449
January
             1381
December
             1261
April
             1014
February
              684
              402
March
Name: count, dtype: int64
```

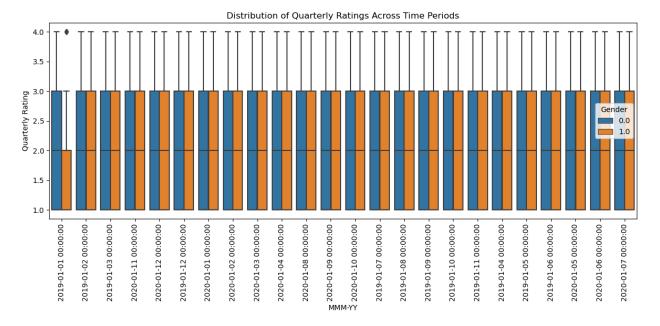
```
df['Quarter of Joining']=df['Dateofjoining'].dt.quarter
df['Quarter of Joining'].value counts(ascending=False)
Quarter of Joining
3
     6065
2
     5349
4
     5223
1
     2467
Name: count, dtype: int64
df['Day of Joining']=df['Dateofjoining'].dt.day name()
df['Day of Joining'].value counts(ascending=False)
Day of Joining
Friday
             4439
Sunday
             3153
Thursday
             2823
Monday
             2769
             2705
Saturday
Tuesday
             2103
Wednesday
             1112
Name: count, dtype: int64
```

#### **EDA**

```
fig,axes=plt.subplots(1,3,figsize=(15,5))
sns.histplot(x="Age",data=df,kde=True,bins=10,ax=axes[0],color='pink')
axes[0].set_title("Age Distribution")
sns.histplot(x='Income',data=df,kde=True,bins=10,ax=axes[1],color='gre en')
axes[1].set_title("Income Distribution")
sns.histplot(x='Total Business
Value',data=df,kde=True,bins=10,ax=axes[2],color='black')
axes[2].set_title("Total Buisness Distribution")
plt.tight_layout()
plt.show()
```

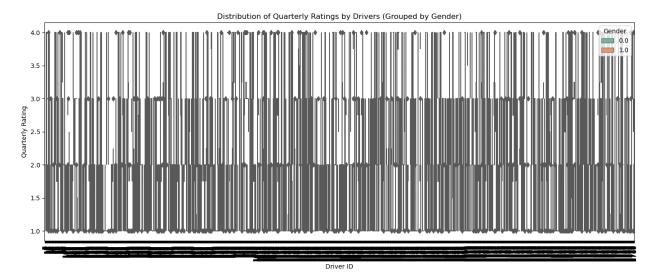


```
plt.figure(figsize=(12,6))
sns.boxplot(x='MMM-YY',y='Quarterly Rating',hue='Gender',data=df)
plt.title('Distribution of Quarterly Ratings Across Time Periods')
plt.xticks(rotation=90)
plt.tight_layout()
plt.show()
```

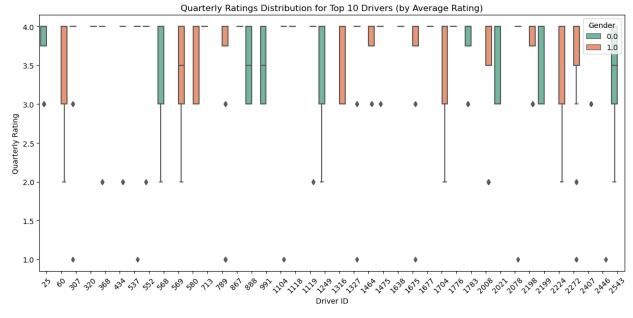


```
plt.figure(figsize=(14, 6))
sns.boxplot(x='Driver_ID', y='Quarterly Rating', hue='Gender',
data=df_filtered, palette="Set2")
plt.xticks(rotation=90)
plt.title('Distribution of Quarterly Ratings by Drivers (Grouped by Gender)')
plt.xlabel('Driver ID')
plt.xlabel('Driver ID')
plt.ylabel('Quarterly Rating')
plt.legend(title='Gender', loc='upper right')
```

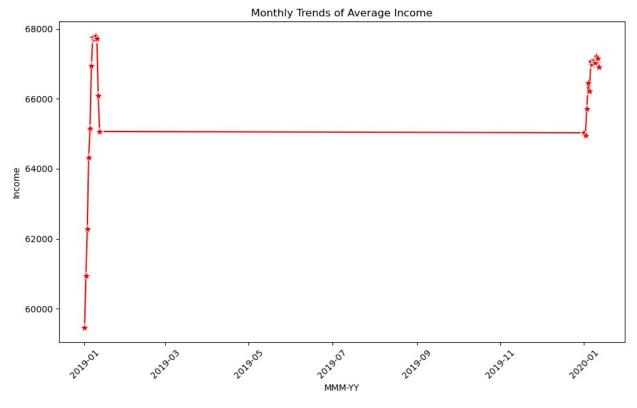
```
plt.tight_layout()
plt.show()
```

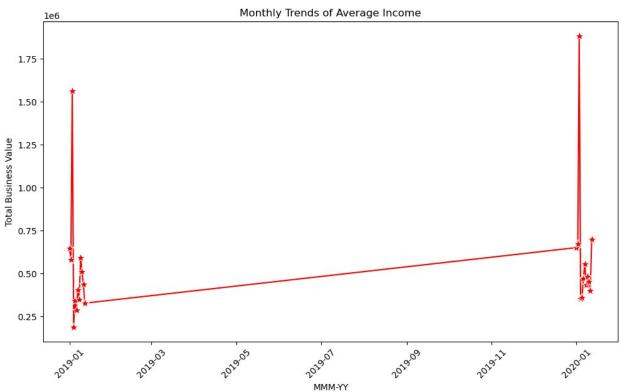


```
top drivers = (
    df.groupby('Driver ID')['Quarterly Rating']
    .mean()
    .sort values(ascending=False)
    .head(40) # Select top 10 drivers
    .index
df_top = df[df['Driver_ID'].isin(top_drivers)]
# Step 3: Create a boxplot for the top 10 drivers
plt.figure(figsize=(12, 6))
sns.boxplot(x='Driver_ID', y='Quarterly Rating', hue='Gender',
data=df_top, palette="Set2")
# Customize the plot
plt.title('Quarterly Ratings Distribution for Top 10 Drivers (by
Average Rating)')
plt.xlabel('Driver ID')
plt.ylabel('Quarterly Rating')
plt.xticks(rotation=45)
plt.legend(title='Gender', loc='upper right')
plt.tight_layout()
# Display the plot
plt.show()
```



```
plt.figure(figsize=(10,6))
monthly income=df.groupby('MMM-YY')['Income'].mean().reset_index()
sns.lineplot(x='MMM-
YY',y='Income',data=monthly income,marker='*',color='red',markersize=1
plt.title("Monthly Trends of Average Income")
plt.tight layout()
plt.xticks(rotation = 45)
plt.show()
plt.figure(figsize=(10,6))
monthly income=df.groupby('MMM-YY')['Total Business
Value'].mean().reset index()
sns.lineplot(x='MMM-YY',y='Total Business
Value',data=monthly_income,marker='*',color='red',markersize=10)
plt.title("Monthly Trends of Average Income")
plt.tight layout()
plt.xticks(rotation = 45)
plt.show()
```





```
Missing Values Handling
```

```
no_null_Lastworking_date=df.LastWorkingDate.dropna().values
df['LastWorkingDate']=df['LastWorkingDate'].fillna(pd.to_datetime('tod
ay').normalize())

df.LastWorkingDate.isnull().sum()
0
```

## Correlation and Relationships

```
Correlation_age_income=df['Age'].corr(df['Income'])
Correlation_age_income
```

#### 0.19084585445978905

Education\_status=df.groupby('Education\_Level')['Total Business
Value'].describe()
print("Statics How the Educaton\_Level affecting the Total Business
Value")
Education status

Statics How the Educaton Level affecting the Total Business Value

	count	mean	std	min	
25% \					
Education_Level					
0	5913.0	565410.657872	1.092937e+06	-2628700.0	0.0
1	6864.0	601287.867133	1.227469e+06	-5483890.0	0.0
2	6327.0	545364.175755	1 044904e+06	- 6000000 0	0 0
2	0327.0	343304.173733	1.0443046+00	-0000000.0	0.0

	50%	75%	max
Education_Level			
0	239180.0	689660.0	23550000.0
1	270885.0	721917.5	33747720.0
2	246450.0	676765.0	17651940.0

Education\_status=df.groupby('City')['Total Business Value'].describe()
print("Statics How the City affecting the Total Business Value")
Education\_status

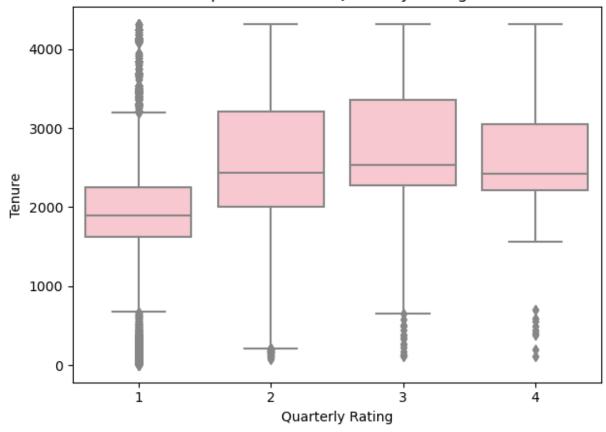
Statics How the City affecting the Total Business Value

```
count mean std min 25% 50% 75% \
City
```

C1 677.0 602580.0	531560.280650	1.028461e+06	-442150.0	0.0	263930.0
C10 744.0	540753.736559	9.124536e+05	-500000.0	0.0	251815.0
676185.0 C11 468.0	538549.145299	1.099731e+06	-439300.0	0.0	203935.0
627980.0 C12 727.0	667282.310867	1.246261e+06	-484900.0	0.0	299930.0
848230.0 C13 569.0	796263.075571	2.160790e+06	-1304840.0	0.0	266330.0
794250.0 C14 648.0	607931.635802	1.321692e+06	-582010.0	0.0	203950.0
743022.5 C15 761.0	553266.636005	9.613450e+05	-250000.0	0.0	250000.0
705790.0					
C16 709.0 798670.0	632585.712271	1.186105e+06	-14//940.0	0.0	271470.0
C17 440.0 504522.5	429160.204545	9.620125e+05	-1496650.0	0.0	157025.0
C18 544.0 713742.5	550106.250000	1.112772e+06	-6000000.0	0.0	300280.0
C19 579.0	630978.151986	1.393624e+06	-1704230.0	0.0	301750.0
749550.0 C2 472.0	553365.084746	1.147130e+06	-232800.0	0.0	201305.0
565440.0 C20 1008.0	468535.605159	9.012326e+05	-3791250.0	0.0	153470.0
614690.0 C21 603.0	572684.776119	9.606052e+05	-1629620.0	0.0	250000.0
705390.0 C22 809.0	559749.431397	9.485263e+05	-1850000.0	0.0	300000.0
707770.0	400000 561000	7 554440 05	665400		151000 0
C23 538.0 499980.0	423986.561338	7.554442e+05	-665480.0	0.0	151080.0
C24 614.0	584712.426710	1.115906e+06	-647520.0	0.0	252000.0
	507575.119863	9.842604e+05	-500000.0	0.0	206200.0
571935.0 C26 869.0	661837.445339	1.386692e+06	-5483890 0	0.0	276610.0
796830.0	001037:443333	1.5000520100	-3403030.0	0.0	270010.0
C27 786.0 752167.5	572039.312977	9.689232e+05	-2628700.0	0.0	321580.0
C28 683.0	591406.778917	1.144723e+06	-2910060.0	0.0	250000.0
765605.0 C29 900.0	736637.511111	1.332774e+06	-619680.0	0.0	369300.0
854320.0 C3 637.0	458003.940345	7.576680e+05	-1590270.0	0.0	242160.0
574090.0 C4 578.0	556092.266436	1.004997e+06	-500000.0	0.0	203515.0
669765.0 C5 656.0	634855.975610	1.271910e+06	-831520.0	0.0	250000.0
33310	,			•	

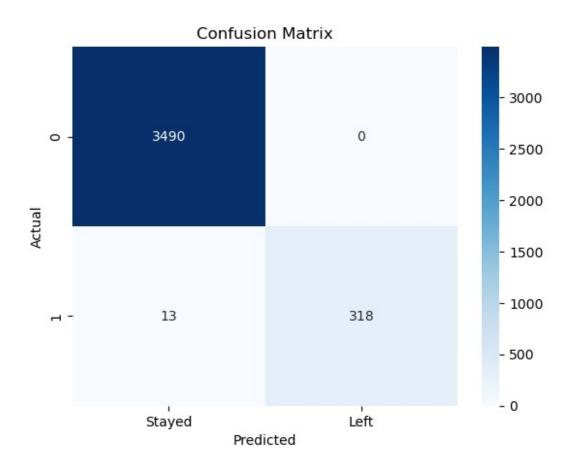
```
750000.0
      660.0
              566042.954545 1.033945e+06
                                           -921510.0
                                                      0.0 300000.0
C6
686437.5
       609.0
C7
              484569.228243 8.848838e+05
                                           -344010.0
                                                      0.0
                                                           200000.0
600000.0
C8
       712.0
              566328.539326 9.622600e+05
                                           -154360.0
                                                      0.0 273900.0
756330.0
C9
       520.0
              467914.865385 8.592157e+05
                                           -242830.0
                                                      0.0 241755.0
558292.5
             max
City
      13737020.0
C1
C10
      10703580.0
C11
      13435570.0
C12
      16873160.0
C13
      33747720.0
C14
      17651940.0
C15
      12506660.0
C16
      11454170.0
C17
      12836130.0
C18
      12849540.0
C19
      23550000.0
C2
      10951600.0
C20
       7799990.0
C21
       9000000.0
C22
      13588750.0
C23
       6350000.0
C24
      11040770.0
C25
      15059230.0
C26
      16979740.0
C27
      10305800.0
C28
      12200000.0
C29
      16606860.0
C3
       7435230.0
C4
       8560000.0
C5
      15993610.0
C6
      11894240.0
C7
       9100910.0
C8
      12941160.0
C9
      12701500.0
sns.boxplot(x='Quarterly Rating',y='Tenure',data=df,color='pink')
plt.title("Releationship Between the Quarterly Rating and Tenure")
plt.tight_layout()
plt.show()
```

#### Releationship Between the Quarterly Rating and Tenure

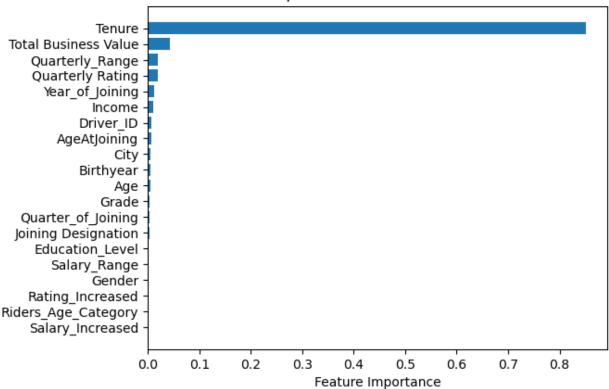


```
from sklearn.model selection import train test split
from sklearn.preprocessing import StandardScaler,LabelEncoder
from sklearn.ensemble import RandomForestClassifier
from sklearn.metrics import classification report, accuracy score,
confusion matrix
df=df.drop(columns=['Unnamed: 0'])
label_encoder=LabelEncoder()
df['Gender']=label_encoder.fit_transform(df['Gender'])
df['City']=label encoder.fit transform(df['City'])
df['Education_Level'] =
label encoder.fit transform(df['Education Level'])
df['Joining Designation'] = label encoder.fit transform(df['Joining
Designation'])
df['Grade'] = label encoder.fit transform(df['Grade'])
df['Salary_Range'] = label_encoder.fit_transform(df['Salary_Range'])
df['Quarterly Range'] =
label encoder.fit transform(df['Quarterly_Range'])
df['Riders Age Category'] =
label encoder.fit transform(df['Riders Age Category'])
```

```
X=df.drop(columns=['Hasleftcompany', 'Dateofjoining',
'LastWorkingDate','MMM-
YY', 'Month_Year_Joining', 'Month_of_Joining', 'Day_of_Joining'])
y=df['Hasleftcompany']
X train, X test, y train, y test=train test split(X, y, test size=0.2, rando
m state=42)
scaler=StandardScaler()
X train scaled=scaler.fit transform(X train)
X test scaled=scaler.transform(X test)
model=RandomForestClassifier(random state=42)
model.fit(X train scaled,y train)
v pred=model.predict(X test scaled)
print('Accuracy',accuracy_score(y_test,y_pred))
print('Classification Report:')
print(classification report(y test,y pred))
print('Confusion Matrix:')
conf matrix=confusion matrix(y test,y pred)
sns.heatmap(conf matrix,annot=True,fmt='d',cmap='Blues',xticklabels=['
Stayed', 'Left'])
plt.xlabel("Predicted")
plt.ylabel("Actual")
plt.title("Confusion Matrix")
plt.show()
features Importance=model.feature importances
feature name=X.columns
sorted idx=features Importance.argsort()
plt.barh(feature name[sorted idx],features Importance[sorted idx])
plt.xlabel("Feature Importance")
plt.title("Feature Importance - RandomForestClassifier")
plt.show()
Accuracy 0.9965977492802931
Classification Report:
              precision
                           recall f1-score
                                               support
                   1.00
                             1.00
                                        1.00
                                                  3490
           1
                   1.00
                             0.96
                                        0.98
                                                   331
                                        1.00
                                                  3821
    accuracy
   macro avg
                   1.00
                              0.98
                                        0.99
                                                  3821
                   1.00
                              1.00
                                        1.00
                                                  3821
weighted avg
Confusion Matrix:
```







#### Recommendations

# Actionable Insights & Recommdations

```
import os

df.to_csv('Cleaned_Dataset.csv',index=False)

https://app.powerbi.com/links/IfRjsPKjgS?ctid=ed77d40f-8c11-413d-96e2-
467edfd73d60&pbi_source=linkShare
```