



P & L

For Markets

All values are in USD

Note: 21 vs 20 is not a part of piv

FILTERS

FY 2019

GM % Sub Zone	Quarters			
	Q1	Q2	Q3	Q4
ANZ	43.0%	42.2%	42.6%	42.5%
India	42.5%	42.2%	42.0%	42.5%
NA	35.1%	35.4%	35.4%	35.7%
NE	36.6%	37.0%	36.5%	36.6%
ROA	44.5%	44.3%	44.0%	44.5%
SE	44.5%	44.1%	44.0%	44.2%

FY 2020

Note: 21 vs 20 is not a part of piv

GM % Sub Zone	Quarters			
	Q1	Q2	Q3	Q4
ANZ	43.3%	43.0%	42.8%	41.8%
India	32.3%	32.1%	32.4%	32.0%
NA	39.9%	40.1%	39.1%	39.7%
NE	37.6%	37.8%	38.5%	37.7%
ROA	38.4%	38.3%	38.8%	37.7%
SE	38.5%	37.3%	38.2%	37.8%

FY 2021

Note: 21 vs 20 is not a part of piv

GM % Sub Zone	Quarters			
	Q1	Q2	Q3	Q4
ANZ	39.0%	37.8%	38.3%	38.0%
India	32.3%	31.8%	31.9%	32.0%
NA	37.1%	37.4%	37.5%	37.4%
NE	37.9%	38.7%	38.2%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%
SE	38.6%	38.3%	38.6%	38.5%













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Grand Total

42.6%
42.4%
35.4%
36.7%
44.4%
44.2%

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Grand Total

42.8%
32.2%
39.8%
37.8%
38.2%
37.9%

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Grand Total

38.3%
32.0%
37.3%
38.3%
38.3%
38.5%