

Job Title: Tele Sales - Remote Course Advisor (Sales & Customer Engagement)

Company: Artma – Learn Digital Art with Confidence

Location: Remote (Work from Home)

Job Type: Full-Time / Part-Time

Salary: Starting ₹20,000 base - ₹35,000 base (depending on experience) + performance-based incentives

Number Of Opening: 2

About Artma

Artma is one of India's leading digital art education platforms, offering beginner-friendly digital painting programs and cutting-edge AI art tools. With over **600,000+ followers** and a fast-growing student community, Artma is on a mission to make art education accessible and future-ready.

This is a unique opportunity to **work directly with Venkatesh Paspureddi**, an IIM graduate turned artist and the founder of Artma.

Role Overview

We're looking for enthusiastic **Tele Sales - Remote Course Advisors** who can connect with workshop attendees and help them take the next step by enrolling in our programs.

This is **not cold calling** — you'll be speaking with people who have already attended our workshops and shown interest. Your role is to guide, explain, and convert during the **limited-time offer window**.

Key Responsibilities

- Make outbound calls to workshop attendees and explain the course offering.
 - Guide interested participants through the benefits, structure, and pricing of the program.
 - Address queries with empathy and product knowledge to help students make informed decisions.
 - Maintain accurate call logs and lead data in CRM/spreadsheet.
 - Follow up via WhatsApp/SMS/email where needed.
 - Represent Artma in a professional and inspiring way on every call.
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You're a Good Fit If You...

- Have **1+ year experience** in tele calling, customer service, or inside sales (Edtech or upskilling preferred).
- Speak **Hindi and English fluently** (Telugu or other regional languages are a plus).
- Are confident, warm, and can build rapport easily over a call.
- Are target-driven and thrive in a structured yet creative environment.
- Have basic awareness of digital art tools like Photoshop (not mandatory but nice to have).

Compensation & Benefits

- Remote work flexibility - complete work from home
- Opportunity to grow into a team lead or sales coach role

Schedule

- **6 days work week**
- **Working on weekends** and off on weekday (Tentatively Tuesday)

Please feel free to reach out to:

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