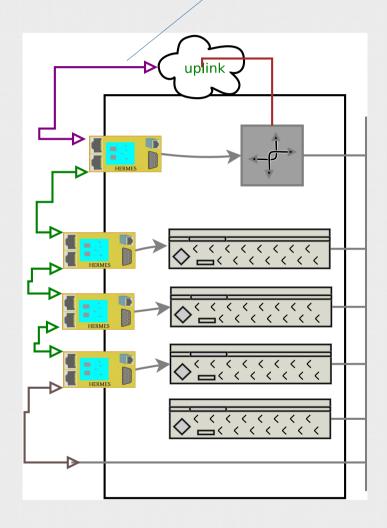
Hermes Connect creates opportunities for colocation!

HERMES Connect... that uplink

- As long as customer does not need to service the border router/switch, things can be fine.
- · But, if they screw up their switch/firewall/etc. then they cut themselves off...
- · Unless!!!!



HERMES Connect... that uplink

Have the colo provide a small amount of connectivity

