

# Euro Area Watch

# **Back to school – January 2024 edition**

## New Year, same narrative

Prior to the break, we argued that markets are either pricing too many cuts too early for central banks given our macro outlook, or we are missing something. After the break, we are still leaning towards the former. We worked through our numbers again. Our Euro area GDP forecasts move to 0.4% and 1.1% in 2024/25E (-10bp per year), mainly on the back of idiosyncratic German fiscal choices. Our Euro area inflation forecast moves to 2.3% for 2024E (-30bp) and 1.4% in 2025E (unchanged), mainly on lower energy market prices. Undershooting our 2025 forecast on insufficient demand and excessively tight policy remains our base case.

## ECB is not lowering its guard

With the outlook broadly unchanged, our ECB call remains intact, too. We expect quarterly cuts in 2024E from June, one cut per meeting in 2025E until the depo is at 2%, and then more in 2026E. We still think the ECB prefers to do too much rather than too little (in contrast to the Fed). And, as a consequence, the ECB will want to wait for evidence that wage growth is past its peak before cutting. To us, that means the risk of faster cuts in 2H24 is currently bigger than the likelihood of cuts before June.

## So much to be vigilant about

We are bears, so we cannot but emphasise risks to the Euro area outlook. The starting point is weak, given the permanent income loss from the energy shock and severe policy tightening, hitting the economy when Covid scars still hadn't healed. There is still a considerable risk that we underestimate endogenous weakening via persistently high savings rates, a profit margin squeeze or labour market easing. Never mind the omnipresent potential for new shocks.

If we had to identify some positive news, then it would be: 1) the de facto status quo on fiscal rules in the EU that reduces acute downside risks from fiscal tightening; 2) the faster disinflation than expected a couple of months ago that should help purchasing power somewhat; and 3) the relative easing of financing conditions, although we still think they might have gone too far too fast.

## Calendar of key events

As usual, our "back to school" edition comes with a calendar of key events. The EU election on 6-9 June is the big occasion this year. Though perhaps not an actionable event from a markets perspective, it could create concerns over the next round of national elections, given current voting intentions for EU-sceptic parties.

For the week ahead, another round of weak industry data is taking centre stage. At the time of writing, Villeroy de Galhau (Tue), Guindos, Schnabel and de Cos (Wed), Vjucic (Thu) and Lane (Fri) are on the ECB speaker agenda.

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Refer to important disclosures on page 8 to 10.

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# Back to school - January 2024 edition

## New year, same (almost) forecasts

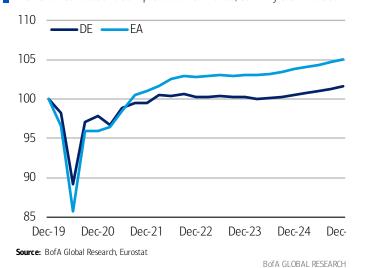
We update our Euro area growth forecasts slightly to 0.4% in 2024 and 1.1% in 2025 (-10bp each). This is still below consensus forecasts of 0.5% and 1.4%, respectively, although the gap has narrowed over time.

The forecast change is concentrated in Germany, where we cut to -0.1% in 2024E (-40bp) with 2025E unchanged at 0.9%. Germany was on track to underperform the Euro area aggregate, anyway. But the government's decision to resolve the constitutional court challenge to 2024 budget plans with additional fiscal tightening by c 1% (mainly through spending reductions) further accentuates that theme (see <a href="Euro Area Watch: German budget: it's getting special 24 November 2023">Elsewhere</a>, forecast changes are marginal, mainly reflecting data revisions.

On the positive side, the acute risk from EU fiscal rule reform is gone (more below), and faster-than-expected disinflation helps, at the margin. And so does the easing of financing conditions, although we would argue markets have moved too much too fast. Sentiment data should continue to improve, partially because of natural mean-reversion by construction, partially because the economy is digesting (slowly) the shocks.

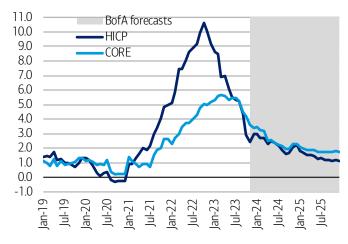
Then again, the outlook remains fragile. There is still a sizeable risk that we are underestimating the endogenous weakness that the permanent energy shock and severe policy tightening provokes. Household savings rates remain stubbornly high. Corporate profits have started to compress. And, corporate insolvencies are rising, though perhaps more "normalising" from admittedly very low levels. Also, the labour market is easing. Furthermore, perhaps we are underestimating the strain on the corporate sector from state-backed loans having to be repaid soon in parts of the Euro area, at a time when lending flows have come to pause. So far, none of these phenomena go beyond what is compatible with our expectations, but vigilance is warranted.

**Exhibit 1: Euro area and German GDP levels (4Q19= 100)**The Euro area is stuck below pre-crisis trend levels, Germany even more so



## Exhibit 2: Euro area inflation forecasts

2% target in reach for headline in August, for core in late-24



Source: BofA Global Research, Eurostat

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## Inflation: it went up, and now it is falling

We had updated our Euro area inflation forecasts ahead of last week's December print. Our headline inflation forecast moved to 2.3% in 2024 (-30bp) and stayed at 1.4% in 2025, with the core at 2.5% (-10bp) and 1.8% (unchanged), respectively. See <a href="Euro Area Watch: Inflation update: What goes up... 02 January 2024">Euro Area Watch: Inflation update: What goes up... 02 January 2024</a>. The headline rate will probably be back at target in August – core in late 2024E. And then, both should fall further. We continue to expect an inflation target undershoot in 2025 on the back of insufficient demand and (too) tight policy.



More short term, we had expected Dec-23 HICP at 3.0% with core inflation at 3.4% yoy. The small downward surprise to headline arguably doesn't change the outlook much, especially with core broadly as expected. Uncertainty into Jan/Feb prints is always a bit higher given the change in weights. Select countries' energy and tax measures come on top of that – with (again) Germany the epicentre of the noise potential. But, more broadly speaking, we had expected Dec/Jan inflation to be higher vs November again in headline terms, but to resume the disinflation trend again thereafter.

Ending energy price caps and VAT changes are the main German factors. According to the German Association of Energy and Water Industries (BDEW), electricity prices were still c 10% above cap levels on average in Dec-23, so that is likely to create a January bump. Gas prices are back below cap level, but the VAT reversal from 7% to 19% in February will still be felt. VAT will also return from 7% to 19% in select hospitality sectors in January (basically restaurants excluding catering and takeaway). We pencil in services inflation up by c 10bp, though in practice, passthrough is uncertain.

## ECB call: bias for holding too long

Markets are pricing earlier and more central bank cuts for 2024 than we expect, with similar trajectories for the US and the Euro area. Our US team has brought forward the start of expected quarterly Fed cuts to March (<u>US Economic Viewpoint: Sticking the landing 18 December 2023</u>). But we leave our ECB call unchanged: the first cut in June, and quarterly cuts thereafter for 2024E; and one cut per meeting in 2025E until the depo is back at 2%. We then expect a pause, with more cuts in 2026E.

To us, the difference in the December communication between the Fed and ECB is symptomatic of their relative inflation tolerance. Unlike the Fed, the ECB would rather do too much than too little to make sure inflation returns to target, implicitly creating an asymmetric risk of undershoot (which is actually our base case).

The ECB wants to see evidence that wage growth has peaked (or at least plateaued) in spring, to make sure the disinflation trend engaged now goes all the way. We would argue that tentative evidence thereof is already in the data but the ECB seems to be ignoring that.

As a consequence, we would argue there is a bigger risk of faster cuts post-June than earlier cuts, at least at this stage. January inflation prints will be important for this. The usual menu-cost adjustments will determine how persistent core inflation will be throughout 2024 and therefore be an important input for the speed of the cutting cycle in 2H24.

On other policy matters, we still expect the operational framework review to bring an adjustment in the minimum reserve ratio to 2-3%. And absent significant surprises, we expect the central bank to stick to the pre-announced plan to reduce PEPP (Pandemic Emergency Purchase Programme) reinvestments by half in 2H24 and stop fully thereafter.

## Wage growth: where it is and where it's going

We still argue that the Euro area labour market is not as tight as headline unemployment rates and employment numbers suggest. Labour supply has increased, employment levels are up, and working hours per employed remain 1.3% below the pre-crisis trend. We think this is more likely to be labour market slack than a structural shift, given the economic backdrop. Consequently, we would expect negotiated wage growth to cool from 4.6% yoy in 4Q23 to 3.5% (if not further) by end-2024 and into 2025.

Evidence of an inflection of wage growth is cumulating.

At the Euro area level, the "Indeed wage posting", which ECB hawks had pointed to
during the hiking cycle, has eased from close to 5% in 2H22 to 3.8% on average in
Oct/Nov. Negotiated wage growth picked up to 4.6% in 3Q23, but, as we flagged
previously, that mainly reflects one-off payments in German wage deals (again).



- In Belgium, where inflation indexation is very pronounced, the headline rate fell from close to 11% yoy in 2H22 to -0.6% yoy in 4Q23. The labour market cannot replicate that pace but negotiated wage growth slowed from a peak at 9.4% in 1Q23 to 7.5% two quarters later.
- In France, minimum wages are a function of inflation (unless the government applies discretion) and, with inflation cooling, the magnitude and frequency of increases should slow from here. We cannot rule out that the broader wage growth rise in France last year simply reflected that, rather than labour market tightness or inflation expectations.
- In Germany, most of the negotiated wage growth comes from one-off inflation
  payments, which should (by definition) not repeat eternally. Base pay growth briefly
  returned to pre-Covid levels but inflected again in recent months. We will be
  watching the wage bargaining round in 2024 closely Exhibit 3 provides the
  tentative calendar.
- Spain is worth watching closely. Collective bargaining stands just below the agreed level for 2023 of 4% (3.63% in November), suggesting we should not worry a lot but there is no clear peak in sight yet. The early months of 2024 will be important to understand whether the agreed step-down to 3% materialises.

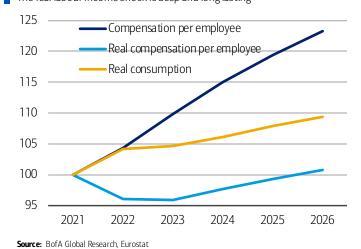
## Exhibit 3: German wage bargaining round 2024

Differentiating between one-off and base pay components will matter

End of current deal Sector	Empl ('000)
Dec-23 Security services	155
Hospitality (Hamburg, Brandenburg, Saxony)	83
Health insurance	79
Plastic industry (Bavaria, Berlin, Brandenburg)	79
Real estate	64
Jan-24 Private transport services Lower Saxony	77
Feb-24 Print industry	109
Mar-24 Construction	731
Labour leasing	700
Hospitality (Bavaria, Mecklenburg-Vorpommern)	182
Private transport services (Baden Wuerttemberg)	93
Apr-24 Private transport services (North-Rhine Westphalia)	176
Hospitality (Lower Saxony, Thuringia)	67
May-24 Banking sector	205
Hospitality (Schleswig Holstein, North Rhine Westph	,
Jun-24 Chemical industry	587
System catering	79
Sep-24 Metal and electronic industry	3639
Painting services	131
Hospitality (Baden Wuerttemberg)	100
Roofing trade	72
Nov-24 Private transport services (Bavaria)	132
Volkswagen AG	100
Dec-24 Public service (federal and municipalities)	2442
Cleaning services	490
Deutsche Post	160

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# **Exhibit 4: ECB forecasts: compensation and consumption (2021=100)** The real labour income shock is deep and long lasting



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## Fiscal rules: reform on paper, status quo in practice

We have been worried for more than a year about the potential outcome of the negotiations on new fiscal rules. We were concerned that they could end up being too tight structurally, leaving little room for fiscal policy to act through the cycle and restricting the ability of governments to address the long-term challenges facing the European economy. And the outcome clearly showed we were right to worry.



Source: BofA Global Research, WSI Tarifarchiv

Indeed, Germany and the rest of the fiscal hawks manage to obtain very strict fiscal rules – the wrong recipe for what the region needs, we think. But, in the usual European bad compromise spirit, the only way to get these rules agreed was by introducing enough caveats to ensure they don't bite fully until 2027.

The likelihood is that these rules are never applied. In fact, the door to upside we described a few weeks back – more sensible fiscal rules and a common fiscal capacity to deal with European challenges after the European Parliament election – is still full open. We start the year with at least this optimistic take.

## **Europe is still Europe**

As customary with our "back to school" summary, we provide a year ahead calendar for key 2024 events for (developed) EU (Exhibit 5), as well as our usual week ahead calendar (Exhibit 6).

The US election will likely overshadow any European events this year, but the electoral calendar is busy this side of the pond too. General elections in the UK are to be held by January 2025 at the latest and will likely take place in 2H24. In continental Europe, immediate policy ramifications of the European parliament election on 6-9 June will probably be limited, and therefore actionable market implications too. But voting intentions show a rise in right-wing, EU-sceptic support. Some concerns about the next round of national elections could materialise. In France, the 2027 presidential election is probably still too far out for markets to care. In Germany, however, select state elections follow in the autumn, and the 2025 general election (a priori in September) is not. So the calendar is prone to deliver the usual reminder of EU institutional fragilities next year.



**Exhibit 5: Calendar of Developed Europe events**EU elections in June, UK elections by Jan-25 are the bigger election events

## Calendar of main Euro area/UK events for 2024

		Central banks							
25-Jan		ECB monetary policy meeting							
01-Feb		BoE MPC meeting							
07-Mar		ECB monetary policy meeting (with forecast update)							
21-Mar		BoE MPC meeting ECB monetary policy meeting							
11-Apr 09-May		BoE MPC meeting							
06-Jun		ECB monetary policy meeting (with forecast update)							
20-Jun		BoE MPC meeting							
18-Jul	Euro area	ECB monetary policy meeting							
01-Aug		BoE MPC meeting							
12-Sep		ECB monetary policy meeting (with forecast update)							
19-Sep 17-Oct		BoE MPC meeting ECB monetary policy meeting							
07-Nov		BoE MPC meeting							
12-Dec		ECB monetary policy meeting (with forecast update)							
19-Dec		BoE MPC meeting							
		EU events/European Semester timeline (non-exhaustive)							
15-Jan	Euro area	Eurogroup							
16-Jan 01-Feb		Economic and Financial Affairs Council Special European Council							
Mid-Feb		European Commission - Winter Economic Forecasts							
22-24 Feb		Informal meeting of economic and financial affairs ministers							
23-Feb		Eurogroup							
11-Mar		Eurogroup							
12-Mar		Economic and Financial Affairs Council							
20-Mar 21-22 Mar		Tripartite Social Summit European Council							
Apr		European Council  Stability and Convergence Programmes and bi-annual national reform programme report (incl. Recovery and Resilience Fund )							
11-Apr		Eurogroup							
12-Apr	EU	Economic and Financial Affairs Council							
		Informal meeting of the members of the European Council							
Early-May		European Commission - Spring Economic Forecasts							
13-May 14-May		Eurogroup Economic and Financial Affairs Council							
End of May		The EC published the country-specific recommendations							
17-Jun		Informal meeting of the members of the European Council							
20-Jun		Eurogroup							
21-Jun		Economic and Financial Affairs Council							
		European Council							
1-3 July Mid-July		ECB Forum on Central Banking European Commission - Summer Economic Forecasts							
Mid-Oct		2025 Draft Budget Plans and bi-annual RRF report							
Mid-Nov		European Commission Autumn Forecasts							
30/11/2022		European Commission preliminary budget plan assessment							
6/01 0:	EU	National elections							
6/9 Jun-24 09-Jun		European Parliament elections Federal elections							
Autumn-24	U	Legislative elections							
By 2025		UK (A UK general election must be held by January 2025 and is widely expected in Autumn 2024)							
•		Local elections							
02-May		Local elections							
01-Sep		Saxony, Landtag elections							
01-Sep 22-Sep		Thuringia, Landtag elections Brandenburg, Landtag elections							
Unknown		Basque Country, Parliament elections							
Unknown	Spain	Galicia, Parliament elections							
Source: BofA Global Research									

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**Exhibit 6: Week ahead calendar** Key data releases next week in developed Europe

Day	DATE		GMT	Country	Data/Event		BAS-MLe	Cons.†	Previous
Mon	08-Jan	000	07:00	Germany	Factory Orders (mom)	Nov	1.2%		-3.7%
Mon	08-Jan	000	07:00	Germany	Factory Orders (wda, yoy)	Nov	-3.7%		-7.3%
Mon	08-Jan	000	10:00	Euro area	Retail Sales (mom)	Nov	-0.3%		0.1%
Mon	08-Jan	000	10:00	Euro area	Retail Sales (yoy)	Nov			-1.2%
Mon	08-Jan	000	10:00	Euro area	Consumer Confidence (F)	Dec	-15.1		-15.1
Mon	08-Jan	000	10:00	Euro area	Economic Confidence	Dec	94.6		93.8
Mon	08-Jan	000	10:00	Euro area	Industrial Confidence	Dec	-9.2		-9.5
Mon	08-Jan	000	10:00	Euro area	Services Confidence	Dec	5.0		4.9
Tue	09-Jan	00	00:01	UK	BRC Sales Like-For-Like (yoy)	Dec			2.6%
Tue	09-Jan	000	07:00	Germany	Industrial Production (sa, mom)	Nov	-1.0%		-0.4%
Tue	09-Jan	000	07:00	Germany	Industrial Production (wda, yoy)	Nov	-5.1%		-3.5%
Tue	09-Jan	000	09:00	Italy	Unemployment Rate	Nov	7.8%		7.8%
Tue	09-Jan	000	10:00	Euro area	Unemployment Rate	Nov	6.5%		6.5%
Wed	10-Jan	000	07:00	Norway	CPI (mom)	Dec			0.5%
Wed	10-Jan	000	07:00	Norway	CPI (yoy)	Dec			4.8%
Wed	10-Jan	000	07:00	Norway	CPI underlying (mom)	Dec			-0.2%
Wed	10-Jan	000	07:00	Norway	CPI underlying (yoy)	Dec			5.8%
Wed	10-Jan	000	07:45	France	Industrial Production (yoy)	Nov			1.8%
Wed	10-Jan	000	07:45	France	Industrial Production (mom)	Nov	0.2%		-0.3%
Wed	10-Jan	000	09:00	ltaly	Retail Sales (mom)	Nov			0.4%
Wed	10-Jan	000	09:00	Italy	Retail Sales (yoy)	Nov			0.3%
Thu	11-Jan	000	08:00	Spain	Industrial Output (nsa, yoy)	Nov			0.9%
Thu	11-Jan	000	08:00	Spain	Industrial Output (sa, yoy)	Nov			-1.5%
Thu	11-Jan	000	08:00	Spain	Industrial Production (mom)	Nov	0.3%		-0.5%
Thu	11-Jan	000	09:00	ltaly 	Industrial Production (mom)	Nov	0.2%		-0.2%
Thu	11-Jan	000	09:00	Italy	Industrial Production (wda, yoy)	Nov			-1.1%
Thu	11-Jan	000	09:00	Italy	Industrial Production (nsa, yoy)	Nov	0.00/		2.0%
Fri	12-Jan	000	07:00	UK	Monthly GDP (mom)	Nov	0.2%		-0.3%
Fri	12-Jan	000	07:00	UK	Monthly GDP (3m/3m)	Nov			0.0%
Fri	12-Jan	000	07:00	UK	Industrial Production (mom)	Nov			-0.8%
Fri	12-Jan	000	07:00	UK UK	Industrial Production (yoy)	Nov			0.4%
<u>Fri</u> Fri	12-Jan	000	07:00	UK UK	Manufacturing Production (mom)	Nov			-1.1% 0.8%
	12-Jan	000	07:00	UK	Manufacturing Production (yoy)	Nov			
<u>Fri</u> Fri	12-Jan 12-Jan	00 00	07:00 07:00	UK UK	Index of Services (mom) Index of Services 3M/3M	Nov Nov			-0.2% 0.1%
Fri Fri	12-jan 12-jan	000	07:00	UK UK	Construction Output (sa, mom)	Nov			-0.5%
Fri	12-Jan	000	07:00	UK	Construction Output (sa, morn)  Construction Output (sa, yoy)	Nov			1.1%
Fri	12-jan 12-jan	000	07:00	UK	Visible Trade Balance GBP/Mn	Nov			-17.0bn
Fri	12-Jan	000	07:00	UK	Trade Balance GBP/Mn	Nov			-4.5bn
Fri	12-jan	000	07:45	France	Consumer Spending (mom)	Nov	-0.3%		-0.9%
Fri	12-Jan	000	07:45	France	Consumer Spending (morn)  Consumer Spending (yoy)	Nov	0.5 /0		-1.3%
Fri	12-jan	000	07:45	France	CPI EU Harmonized (mom, F)	Dec	0.1%		0.1%
Fri	12-Jan	000	07:45	France	CPI EU Harmonized (yoy, F)	Dec	4.1%		4.1%
Fri	12-Jan	000	07:45	France	CPI (mom, F)	Dec	0.1%		 
Fri	12-Jan	000	07:45	France	CPI (yoy, F)	Dec	3.7%		
Fri	12-Jan	000	08:00	Spain	CPI (mom, F)	Dec	0.0%		0.0%
Fri	12-Jan	000	08:00	Spain	CPI (yoy, F)	Dec	3.1%		3.1%
Fri	12-Jan	000	08:00	Spain	CPI EU Harmonised (mom, F)	Dec	0.0%		0.0%
Fri	12-Jan	000		Spain	CPI EU Harmonised (yoy, F)	Dec	3.3%		3.3%
Fri	12-Jan	000		Spain	CPI Core (yoy, F)	Dec	3.8%		3.8%
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Source: BofA Global Research

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