

### Taiwan Semiconductor Manufacturing Co.

# Positive read-through from NVIDIA Jan quarter earnings; Al keeps growing

Maintain Rating: BUY | PO: 760.00 TWD | Price: 681.00 TWD

#### Robust AI demand to continue; maintain Buy

TSMC is the enabler of generative AI and a key beneficiary, manufacturing the best-in-class semiconductor chips (GPU/ASIC/accelerators) and CoWoS advanced packaging to companies globally. NVIDIA's stronger April quarter guidance of ~US\$24bn bodes well for TSMC's business. Despite market concerns on demand sustainability, we are glad to learn of NVIDIA's strong growth outlook in 2024/2025 with expanding AI adoption across firms, industries, and countries. We expect cloud AI revenue contribution to jump to ~10% in 2024 from mid-single digit % in 2023. We maintain our Buy rating on TSMC, as the current valuation looks attractive at 17x/14x 2024/25E P/E, and we expect the stock to re-rate on AI growth.

#### **NVIDIA** keeps surprising to the upside

We estimate NVIDIA's revenue contribution to rise to 14% in 2024/25E, from 11% in 2023. We like TSMC's efforts to capture greater value by offering both wafers and advanced packaging service, which are particularly in need when it comes to Al and HPC. We expect the N4-based H200 launch in 2Q24 and N3-based B100 to drive TSMC's growth and support the strong UTR into 2025. We expect 5nm/3nm foundry industry utilization rate to stay robust at 80%/97% and 95%/102% in 2024E and 2025E, respectively, with solid pricing, to support TSMC's margins.

#### Improving CoWoS supply but still tight

Because of the stronger demand, we share NVIDIA's view on the supply tightness and see a constraint at CoWoS capacity, despite TSMC's active increase in capacity. We expect the CoWoS monthly capacity to reach 30-35k by the end of 2024, and likely reach 40-45k by end of 2025. We believe TSMC will likely remain the go-to CoWoS supplier globally, despite expansion by other foundry and OSAT peers, thanks to its technology leadership, profound experience, and higher logistic efficiency.

Estimates (Dec) (NT\$)	2021A	2022A	2023E	2024E	2025E
Net Income (Adjusted - mn)	596,540	1,016,530	838,498	1,012,777	1,251,331
EPS	23.0	39.2	32.3	39.1	48.3
EPS Change (YoY)	15.2%	70.4%	-17.5%	20.8%	23.6%
Dividend / Share	11.00	11.00	13.00	14.25	15.50
Free Cash Flow / Share	10.5	20.4	11.3	29.8	38.1
ADR EPS (US\$)	4.12	6.58	5.13	6.19	7.65
ADR Dividend / Share (US\$)	1.97	1.85	2.06	2.26	2.46
Valuation (Dec)					
P/E	29.6x	17.4x	21.1x	17.4x	14.1x
Dividend Yield	1.6%	1.6%	1.9%	2.1%	2.3%
EV / EBITDA*	16.0x	11.0x	11.8x	9.4x	7.7x
Free Cash Flow Yield*	1.5%	3.0%	1.7%	4.4%	5.6%
* For full definitions of <i>IQ</i> method <sup>SM</sup> measures, see page 6.					

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Refer to important disclosures on page 7 to 10. Analyst Certification on page 4. Price

Objective Basis/Risk on page 4. Price

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#### Equity

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#### **Stock Data**

Price (Common / ADR)	681.00 TWD / 125.34 USD
Price Objective	760.00 TWD / 130.00 USD
Date Established	3-Oct-2023/15-Jan-2024
Investment Opinion	B-1-7 / B-1-7
52-Week Range	489.00 TWD-709.00 TWD
Market Value (mn)	560,031 USD
Market Value (mn)	17,659,740 TWD
Shares Outstanding (mn)	25,932.1 / 5,186.4
Average Daily Value (mn)	921.76 USD
Free Float	92.0%
BofA Ticker / Exchange	TSMWF / TAI
BofA Ticker / Exchange	TSM / NYS
Bloomberg / Reuters	2330 TT / 2330.TW
ROE (2023E)	26.2%
Net Dbt to Faty (Dec-2022A)	-23.7%

**GPU: Graphics Processing Unit** 

ASIC: Application-Specific Integrated Circuit

CoWoS: Chip-On-Wafer-On-Substrate

**HPC:** High Performance Computing

**UTR: Utilization Rate** 

OSAT: Outsourced Semiconductor Assembly and Test

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### **iQ**profile<sup>™</sup> Taiwan Semiconductor Manufacturing Co.

Sales	Key Income Statement Data (Dec)	2021A	2022A	2023E	2024E	2025E
Gross Profit         819537         1.348,355         1.175,111         1.416,741         1.757,467           Sell General & Admin Expense         (44.488)         (63,445)         (71,464)         (71,471)         (88,075)           Operating Profit         649,981         1,121,279         921,466         1,139,030         1,210,088           Net Interest & Other Income         13,145         22,912         57,705         53,649         52,397           Associates         NA         NA         NA         NA         NA         NA           Associates Carcia Come         663,126         1,144,191         979,171         1,192,679         1,473,485           Tax (expense)/ Benefit         (66,053)         127,2790         (141,403)         (180,820)         (223,118)           Net Income         663,126         1,114,191         979,171         1,192,679         1,473,485           Ket Lacome         663,126         1,114,191         979,171         1,192,679         1,473,485           Ket Locome         663,126         1,114,191         979,171         1,192,679         1,473,713         (16,161         (56,121         1,251,331           Key Cash Flow Statement Data         1,112,161         1,616,590         838,498	(NT\$ Millions)					
Sell Ceneral & Admin Expense         (44.488)         (63.445)         (71,464)         (71,471)         (88.075)           Operating Profit         649.981         1,121,279         921,466         1,130,00         1,421,088           Net Interest & Other Income         13,145         22,912         57,705         536,49         52,337           Associates         NA         NA         NA         NA         NA           Pretax Income         663,126         1,144,191         979,17         1,192,679         473,484           Net Income (Adjusted)         596,540         1,016,530         838,488         1,012,777         1,251,331           Net Income         596,540         1,016,530         838,498         1,012,777         1,251,331           Depreciation & Amortization         422,395         437,254         532,190         676,719         801,287           Change in Working Capital         (110,281)         (64,994)         33,713         (16,116         (56,612)           Deferred Taxation Charge         NA	Sales	1,587,415	2,263,891	2,161,736	2,664,058	3,211,612
Operating Profit         649,881         1,121,279         20,1466         1,139,030         1,421,088           Net Interest & Other Income         13,145         22,912         57,705         53,649         52,397           Associates         NA         NA         NA         NA         NA           Are Income (Acquisted)         663,126         1,144,191         979,171         1,192,679         1,473,485           Tax (expense)/ Benefit         (66,053)         1(27,290)         (141,403)         (180,802)         22,133           Nerage Fully Diluted Shares Outstanding         806,540         1,016,530         838,498         1,012,777         1,251,331           Net Income         596,540         1,016,530         838,498         1,012,777         1,251,331           Depreciation & Amortization         422,395         437,254         532,190         676,719         801,287           Change in Working Capital         (110,281)         (64,994)         (337,713         (161,161         (56,512           Defered Taxation Charge         NA         NA         NA         NA         NA         NA           Obther Adjustments Levice         203,507         221,809         91,009         34,299         94,949 <t< td=""><td>Gross Profit</td><td>819,537</td><td>1,348,355</td><td>1,175,111</td><td>1,416,741</td><td>1,757,467</td></t<>	Gross Profit	819,537	1,348,355	1,175,111	1,416,741	1,757,467
Net Interest & Other Income	Sell General & Admin Expense	(44,488)	(63,445)	(71,464)	(71,471)	(88,075)
Associates   NA   NA   NA   NA   NA   NA   Pretax Income   663,126   1,144,191   979,171   1,192,679   1,473,485   Tax (expense) / Benefit   (66,053)   (127,290)   (1141,403)   (180,820)   (223,118)   Net Income (Adjusted)   596,540   1,016,530   838,498   1,012,777   1,251,331   Average Fully Diluted Shares Outstanding   25,930   25,931   25,932   2	Operating Profit	649,981	1,121,279	921,466	1,139,030	1,421,088
Pretax Income         663,126         1,144,191         979,171         1,192,679         1,473,485           Tax (expense)/ Benefit         (66.053)         (127,290)         (141,403)         (180,820)         (223,118)           Net Income (Adjusted)         596,540         1,016,530         838,498         1,012,777         1,251,331           Net Income         596,540         1,016,530         838,498         1,012,777         1,251,331           Depreciation & Amortization         422,395         437,254         532,190         676,719         801,287           Change in Working Capital         (110,281)         (64,994)         (37,713)         (161,16)         (56,612)           Deferred Taxation Charge         NA         <	Net Interest & Other Income	13,145	22,912	57,705	53,649	52,397
Tax (expense) / Benefit (66,053) (127,290) (141,403) (180,820) (223,118) Net Income (Adjusted) 956,540 (1016,530) 838,498 (1,012,777 (1,251,331) 25,932 (25,93	Associates					
Net Income (Adjusted)					1,192,679	
Key Cash Flow Statement Data         25,930         25,931         25,932         25,933         25,932         25,932         25,933         25,193         25,932         25,933         25,193         25,193         25,133         25,932         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193         25,193 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Key Cash Flow Statement Data         Net Income         596,540         1,016,530         838,498         1,012,777         1,251,331           Depreciation & Amortization         422,395         437,254         532,190         676,719         801,287           Change in Working Capital         (110,281)         (64,994)         (37,713)         (16,116)         (56,612)           Deferred Taxation Charge         NA	, , ,					
Net Income	Average Fully Diluted Shares Outstanding	25,930	25,931	25,932	25,932	25,932
Depreciation & Amortization (22,395 d 37,254 532,190 676,719 801,287 (Change in Working Capital (110,281) (64,9994) (3,7713) (16,116) (56,612) Deferred Taxation Charge NA NA NA NA NA Other Adjustments, Net (203,507 221,809 (91,009) 34,299 (9,494) (2ash Flow from Operations 1,112,161 1,1610,599 1,241,967 1,707,679 1,986,512 (2apital Expenditure (839,196) (1,082,672) (949,817) (395,430) (999,421) (Acquisition) / Disposal of Investments 4,400 (130,522) (108,194) (1,313) (82) Other Cash Inflow / (Outflow) (1,570) (2,2266 151,890 (2,051) 31 (365,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (358,548) (373,117) (369,532) (36	Key Cash Flow Statement Data					
Change in Working Capital Deferred Taxation Charge NA	Net Income	596,540	1,016,530	838,498	1,012,777	1,251,331
Deferred Taxation Charge         NA         NA         NA         NA           Other Adjustments, Net         203,507         221,809         (91,009)         34,299         (94,94)           Cash Flow from Operations         1,112,161         1,610,599         1,241,967         1,707,679         1,986,512           Capital Expenditure         (839,196)         (1,082,672)         (949,817)         (935,430)         (999,421)           (Acquisition) / Disposal of Investments         4,400         (130,522)         (108,194)         (1,313)         (82           Other Cash Inflow / (Outflow)         (1,570)         22,666         151,890         (2,051)         316           Cash Flow from Investing         (836,366)         (11,90,928)         (90,61,20)         (938,794)         (999,187)           Shares Issue / (Reputchase)         0         0         0         0         0         0         0           Cost of Dividends Paid         (259,304)         (252,302)         (282,484)         (314,1980)         (369,263)           Free Cash Flow         272,965         527,927         292,150         772,249         987,091           Net Debt         (13,370)         (135,238)         (60,981)         (431,768)         (617,793) <td>Depreciation &amp; Amortization</td> <td>422,395</td> <td>437,254</td> <td>532,190</td> <td>676,719</td> <td>801,287</td>	Depreciation & Amortization	422,395	437,254	532,190	676,719	801,287
Other Adjustments, Net         203,507         221,809         (91,009)         34,299         (9,494)           Cash Flow from Operations         1,112,161         1,610,599         1,241,967         7,707,679         1,865,512           Capital Expenditure         (838,196)         (1,082,672)         (949,817)         (935,430)         (999,421)           (Acquisition) / Disposal of Investments         4,400         (130,522)         (108,194)         (1,313)         (82)           Other Cash Inflow / (Outflow)         (1,570)         22,266         151,890         (2,051)         316           Cash Florm Investing         (836,366)         (1,190,928)         (906,120)         (938,794)         (999,187)           Shares Issue / (Repurchase)         0         0         0         0         0         0           Cash Flow from Investing         (36,68)         (200,44)         (20,484)         (341,980)         (369,532)           Cash Flow from Financing         136,68         (200,244)         (20,4894)         (341,980)         (369,263)           Free Cash Flow         272,965         527,927         292,150         772,249         98,091           Net Debt         (455,588)         (703,075)         (759,439)         (1,196,612)	Change in Working Capital	(110,281)	(64,994)	(37,713)	(16,116)	(56,612)
Cash Flow from Operations         1,112,161         1,610,599         1,241,967         1,707,679         1,986,512           Capital Expenditure         (839,196)         (1,082,672)         (94,9817)         (935,430)         (999,421)           (Acquisition) / Disposal of Investments         4,400         (130,522)         (108,194)         (1,313)         (82)           Other Cash Inflow / (Outflow)         (1,570)         22,266         151,890         (2,051)         316           Cash Flow from Investing         (836,366)         (1,190,928)         (906,120)         (938,794)         (999,187)           Shares Issue / (Repurchase)         0         <	Deferred Taxation Charge	NA		NA	NA	NA
Capital Expenditure (839,196) (1,082,672) (949,817) (935,430) (999,421) (Acquisition) / Disposal of Investments 4,400 (130,522) (108,194) (1,313) (82) (1,616) (1,616) (1,617) (1,617) (1,617) (1,617) (2,266 151,890 (2,051) 316 (2,615) (1,618) (2,051) 316 (3,616) (1,190,928) (906,120) (938,794) (999,187) (369,532) (906,120) (938,794) (999,187) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (337,117) (369,532) (265,248) (341,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (369,263) (265,248) (241,980) (				(91,009)		(9,494)
(Acquisition) / Disposal of Investments         4,400         (13,522)         (108,194)         (1,313)         (82)           Other Cash Inflow (Outflow)         (1,570)         22,266         151,890         (2,051)         316           Cash Flow from Investing         (836,366)         (1,190,928)         (906,120)         (938,794)         (999,187)           Shares Issue / (Repurchase)         0         0         0         0         0         0           Cash Flow from Financing         136,608         (200,244)         (204,894)         (341,980)         (369,253)           Free Cash Flow         272,965         527,977         292,150         772,249         987,091           Net Debt         (455,588)         (703,075)         (759,439)         (1,196,612)         (1,814,743)           Change in Net Debt         (13,970)         (135,238)         (60,981)         (431,768)         (617,793)           Key Balance Sheet Data         Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938 <td></td> <td></td> <td></td> <td>1,241,967</td> <td></td> <td></td>				1,241,967		
Other Cash Inflow / (Outflow)         (1,570)         22,266         151,890         (2,051)         316           Cash Flow from Investing         (836,366)         (1,190,928)         (906,120)         (938,794)         (999,187)           Shares Issue / (Repurchase)         0         <		, ,				(999,421)
Cash Flow from Investing Shares Issue / (Repurchase)  O O O O O O O O O O O O O O O O O O		,				
Shares Issue / (Repurchase) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			,			
Cost of Dividends Paid (259,304) (285,238) (285,248) (337,117) (369,532) (26s Flow from Financing 136,608 (200,244) (204,894) (341,980) (369,263) Free Cash Flow (272,965 527,927 292,150 772,249 987,091 Net Debt (455,588) (703,075) (759,439) (1,196,612) (1,814,743) (Change in Net Debt (13,970) (135,238) (60,981) (431,768) (617,793) (759,439) (1,196,612) (1,814,743) (Change in Net Debt (13,970) (135,238) (60,981) (431,768) (617,793) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,743) (759,439) (1,196,612) (1,814,744) (1,814,7		(836,366)			(938,794)	(999,187)
Cash Flow from Financing Free Cash Flow Free Cash Free Cash Flow Free Cash Free Cover Free Cash Free Cash Free Cash Free Cash Free Cash Free Cash						
Free Cash Flow         272,965         527,927         292,150         772,249         987,091           Net Debt         (455,588)         (703,075)         (759,439)         (1,196,612)         (1,814,743)           Change in Net Debt         (13,970)         (135,238)         (60,981)         (431,768)         (617,793)           Key Balance Sheet Data         Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449						
Net Debt         (455,588)         (703,075)         (759,439)         (1,196,612)         (1,814,743)           Change in Net Debt         (13,970)         (135,238)         (60,981)         (431,768)         (617,793)           Key Balance Sheet Data         Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         94,949         938,824 <td>Ö</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Ö					
Change in Net Debt         (13,970)         (135,238)         (60,981)         (431,768)         (617,793)           Key Balance Sheet Data         Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,535           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         62,0015         924,913         904,290         920,940				,		
Key Balance Sheet Data           Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Equity         2,170,733         2,960,489         3,483,263					, , , ,	
Property, Plant & Equipment         1,975,119         2,693,837         3,064,475         3,423,802         3,622,964           Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457	Change in Net Debt	(13,970)	(135,238)	(60,981)	(431,/68)	(617,793)
Other Non-Current Assets         143,312         218,045         273,863         272,633         272,897           Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843	Key Balance Sheet Data					
Trade Receivables         198,301         231,340         201,938         208,388         224,037           Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           IQmethod SM - Bus Performance*         Return On Capital Employed         22.1%         28.5%         19,4%         20.2%	Property, Plant & Equipment	1,975,119	2,693,837	3,064,475	3,423,802	3,622,964
Cash & Equivalents         1,188,456         1,561,486         1,687,645         2,119,956         2,738,355           Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           IQmethod M- Bus Performance*         8         8         19,4%         20,2%         21,5%           Return On Capital Employed         22.1%         28.5%         19,4%         20,2%         21,5%           Retur	Other Non-Current Assets	143,312	218,045	273,863	272,633	272,897
Other Current Assets         220,316         260,071         304,450         322,296         372,589           Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod SM - Bus Performance*           Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%	Trade Receivables	198,301	231,340	201,938	208,388	224,037
Total Assets         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod M- Bus Performance*           Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%	Cash & Equivalents					
Long-Term Debt         613,380         839,096         918,913         914,824         915,219           Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod M- Bus Performance*         8         8         19.4%         20.2%         21.5%           Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         57.6%						
Other Non-Current Liabilities         201,887         220,967         216,612         431,449         489,950           Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod Margin = Bus Performance*         8         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod Accomplant						
Short-Term Debt         119,488         19,314         9,293         8,519         8,393           Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod Margin = Bus Performance*         8         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod Margin         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Realization Ratio         1.9x <td>o .</td> <td></td> <td></td> <td></td> <td></td> <td></td>	o .					
Other Current Liabilities         620,015         924,913         904,290         920,940         938,824           Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod SM - Bus Performance*         Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod M - Quality of Earnings*         2         2.5         1.5         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         -37.2%           Interest Cover						
Total Liabilities         1,554,770         2,004,290         2,049,108         2,275,733         2,352,386           Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod <sup>SM</sup> - Bus Performance*         8         8         19,4%         20,2%         21,5%           Return On Capital Employed         22,1%         28,5%         19,4%         20,2%         21,5%           Return On Equity         29,7%         39,8%         26,2%         27,0%         28,1%           Operating Margin         40,9%         49,5%         42,6%         42,8%         44,2%           EBITDA Margin         67,6%         68,8%         67,2%         68,2%         69,2%           iQmethod M - Quality of Earnings*         2         2         1,5x         1,7x         1,6x           Asset Replacement Ratio         2,0x         2,5x         1,8x         1,4x         1,2x           Tax Rate (Reported)         10,0%         11,1%         14,4%         15,2%         15,1%           Net Debt-to-Equity Ratio         -21,0%         -23,7%						
Total Equity         2,170,733         2,960,489         3,483,263         4,071,342         4,878,457           Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod M - Bus Performance*         Equity Suppose the properties of						
Total Equity & Liabilities         3,725,503         4,964,779         5,532,371         6,347,075         7,230,843           iQmethod <sup>SM</sup> - Bus Performance*         Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod <sup>SM</sup> - Quality of Earnings*         Cash Realization Ratio         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM						
iQmethod SM - Bus Performance*       Return On Capital Employed       22.1%       28.5%       19.4%       20.2%       21.5%         Return On Equity       29.7%       39.8%       26.2%       27.0%       28.1%         Operating Margin       40.9%       49.5%       42.6%       42.8%       44.2%         EBITDA Margin       67.6%       68.8%       67.2%       68.2%       69.2%         iQmethod M - Quality of Earnings*       20.0%       2.5%       1.5x       1.7x       1.6x         Cash Realization Ratio       1.9x       1.6x       1.5x       1.7x       1.6x         Asset Replacement Ratio       2.0x       2.5x       1.8x       1.4x       1.2x         Tax Rate (Reported)       10.0%       11.1%       14.4%       15.2%       15.1%         Net Debt-to-Equity Ratio       -21.0%       -23.7%       -21.8%       -29.4%       -37.2%         Interest Cover       NM       NM       NM       NM       NM       NM       NM	. ,					
Return On Capital Employed         22.1%         28.5%         19.4%         20.2%         21.5%           Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod M - Quality of Earnings*         20.0%         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM		3,/25,503	4,964,779	5,532,3/1	6,347,075	7,230,843
Return On Equity         29.7%         39.8%         26.2%         27.0%         28.1%           Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod M - Quality of Earnings*         Value         Value         1.5x         1.7x         1.6x           Cash Realization Ratio         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM	<b>iQ</b> method <sup>SM</sup> - Bus Performance*					
Operating Margin         40.9%         49.5%         42.6%         42.8%         44.2%           EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod M - Quality of Earnings*         Use Tank Realization Ratio         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM	Return On Capital Employed	22.1%	28.5%	19.4%	20.2%	21.5%
EBITDA Margin         67.6%         68.8%         67.2%         68.2%         69.2%           iQmethod M - Quality of Earnings*         1.9x         1.6x         1.5x         1.7x         1.6x           Cash Realization Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM	Return On Equity	29.7%	39.8%	26.2%	27.0%	28.1%
iQ method M - Quality of Earnings*         Cash Realization Ratio       1.9x       1.6x       1.5x       1.7x       1.6x         Asset Replacement Ratio       2.0x       2.5x       1.8x       1.4x       1.2x         Tax Rate (Reported)       10.0%       11.1%       14.4%       15.2%       15.1%         Net Debt-to-Equity Ratio       -21.0%       -23.7%       -21.8%       -29.4%       -37.2%         Interest Cover       NM       NM       NM       NM       NM       NM	Operating Margin	40.9%	49.5%	42.6%	42.8%	44.2%
Cash Realization Ratio         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM	EBITDA Margin	67.6%	68.8%	67.2%	68.2%	69.2%
Cash Realization Ratio         1.9x         1.6x         1.5x         1.7x         1.6x           Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM	iQmethod <sup>SM</sup> - Quality of Earnings*					
Asset Replacement Ratio         2.0x         2.5x         1.8x         1.4x         1.2x           Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM         NM		1.9x	1.6x	1.5x	1.7x	1.6x
Tax Rate (Reported)         10.0%         11.1%         14.4%         15.2%         15.1%           Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM						
Net Debt-to-Equity Ratio         -21.0%         -23.7%         -21.8%         -29.4%         -37.2%           Interest Cover         NM         NM         NM         NM         NM						
Interest Cover NM NM NM NM NM						
Key Metrics		NM	NM	NM	NM	NM
	Kev Metrics					

### **Company Sector**

Semiconductors

#### **Company Description**

TSMC was founded in 1987 and is listed in Taiwan (2330TT) and the US (TSM/NYS).TSMC is the largest and global leader in integrated circuit (IC) manufacturing. As a build-to-order foundry, it provides a wide range of valueadd activities: IC manufacturing, mask-making, IC design services, turnkey solutions, and process development. We attribute its success to its proven, winning business model, unparalleled scale advantage, optimized execution, and technology scope and depth. 5 shares = 1 ADR.

#### **Investment Rationale**

The ongoing semi content growth in mobile, rise of artificial intelligence (AI), and proliferation of Internet of Things (IoT) should result in sustainable upside in aggregate computing power globally. TSMC, as the leading contract manufacturer of semiconductor chips, is in a good position to capitalize. We are structurally positive on TSMC and expect it to sustain over 15% growth with rising FCF and dividends during 2021-25E.

#### **Stock Data**

Shares / ADR	5.00
Price to Book Value	5.1>



<sup>\*</sup> For full definitions of *iQ*method<sup>≤M</sup> measures, see page 6.



#### Price objective basis & risk

#### Taiwan Semiconductor Manufacturing Co. (TSMWF / TSM)

We value TSMC at NT\$760 per share (US\$130 per ADR), based on 18x 2H24-1H25E P/E, or slightly above its five-year average P/E and SOX index's ten-year average P/E, given the structural long-term opportunities. We expect the valuation to be underpinned by its stronger industry position especially in leading edge technology, improved earnings quality, and subsequently FCF/dividend upside.

Downside risks are (1) greater-than-expected slowdown in global smartphone/consumer electronics demand, (2) Intel's potential insourcing strategy and ambitions in foundry service, and (3) execution risks on advanced nodes.

#### **Analyst Certification**

I, Brad Lin, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

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**APR - Semiconductor Coverage Cluster** 

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Alchip	ALCPF	3661 TT	Mike Yang
	ASE Technology Holding	XSRIF	3711 TT	Brad Lin
	ASE Technology Holding -ADR	ASX	ASX US	Brad Lin
	ASMPT	ASMVF	522 HK	Simon Woo, CFA
	Crystal Clear	YPPTE	300655 CH	Dai Shon



#### **APR - Semiconductor Coverage Cluster**

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	eMemory	XYLWF	3529 TT	Mike Yang
	Faraday	FDYTF	3035 TT	Mike Yang
	Global Unichip Corp.	GBUHF	3443 TT	Mike Yang
	GlobalWafers	XWLFF	6488 TT	Brad Lin
	Hwatsing Technology	XSNIF	688120 CH	Dai Shen
	JCET Group Co Ltd	XJIEF	600584 CH	Mike Yang
	King Yuan Electronics Corp.	KYUFF	2449 TT	Angela Huang
	Kingsemi	XKSQF	688037 CH	Dai Shen
	LX Semicon	XLXSF	108320 KS	Simon Woo, CFA
	Maxscend	XMXSF	300782 CH	Daley Li, CFA
	MediaTek	MDTKF	2454 TT	Brad Lin
	Montage Technology	XRDFF	688008 CH	Daley Li, CFA
	Nanya Technology	NNYAF	2408 TT	Simon Woo, CFA
	Novatek	NVKMF	3034 TT	Brad Lin
	Parade	PRDWF	4966 TT	Mike Yang
	Realtek	RLTKF	2379 TT	Brad Lin
	Samsung Elec -G	SSNHZ	SMSN LI	Simon Woo, CFA
	Samsung Electronics	SSNLF	005930 KS	Simon Woo, CFA
	Samsung Electronics Preferred	SSNNF	005935 KS	Simon Woo, CFA
	Silicon Motion	SIMO	SIMO US	Simon Woo, CFA
	SK Hynix	HXSCF	000660 KS	Simon Woo, CFA
	Taiwan Semiconductor Manufacturing Co.	TSM	TSM US	Brad Lin
	Taiwan Semiconductor Manufacturing Co.	TSMWF	2330 TT	Brad Lin
	United Microelectronics Corp.	XUMIF	2303 TT	Brad Lin
	United Microelectronics Corp.  United Microelectronics Corp.	UMC	UMC US	Brad Lin
	Will Semiconductor	XXHOF	603501 CH	Dai Shen
	Winbond Electronics	WBEKF	2344 TT	Dai Shen
	Wonik IPS	XRHOF	240810 KS	Simon Woo, CFA
	WOULKIPS	λκηψε	240010 N3	SIIIIOII WOO, CFA
NEUTRAL				
	ASMedia Technology Inc.	XZSFF	5269 TT	Mike Yang
	Aspeed	XLKMF	5274 TT	Mike Yang
	Macronix International	MXICF	2337 TT	Dai Shen
	Powertech Technology	XPPZF	6239 TT	Simon Woo, CFA
	Soulbrain	XSBOF	357780 KS	Simon Woo, CFA
	Vanguard International Semiconductor Co	VGILF	5347 TT	Mike Yang
UNDERPERFORM				
	GigaDevice	XGXIF	603986 CH	Daley Li, CFA
	Hangzhou Silan Microelectronics	XDFRF	600460 CH	Mike Yang
	Hua Hong Semi	HHUSF	1347 HK	Mike Yang
	Ingenic	XISCF	300223 CH	Dai Shen
	Lion Electronics	XDHFF	605358 CH	Dai Shen
	Phison Electronics	PISNF	8299 TT	Simon Woo, CFA
	Powerchip Semiconductor Manufacturing Co	XCHPF	6770 TT	Mike Yang
	Shenzhen Goodix	XQPLF	603160 CH	Mike Yang
	Silergy Corp.	SLEGF	6415 TT	Brad Lin
	VeriSilicon	XMLZF	688521 CH	Mike Yang
	Win Semiconductors	XWIIF	3105 TT	Brad Lin
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EV / EBITDA

#### **IQ**method<sup>™</sup> Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) $\times$ (1 – Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales

Enterprise Value Basic EBIT + Depreciation + Amortization Momethod Suris the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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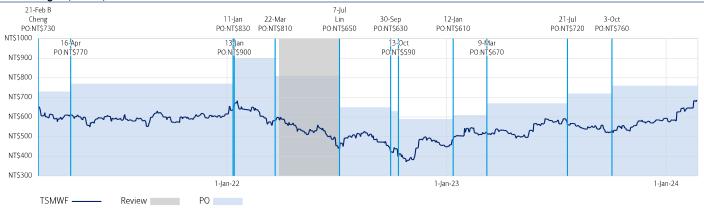
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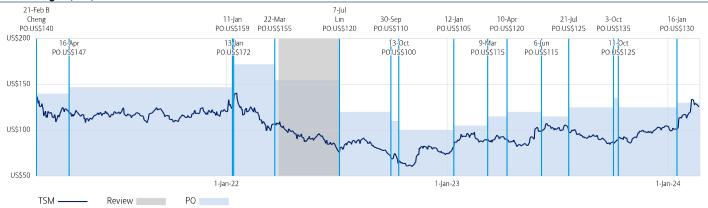
Taiwan Semi Mfg Co (TSMWF) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Taiwan Semi Mfg Co (TSM) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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#### Equity Investment Rating Distribution: Technology Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	215	53.09%	Buy	111	51.63%
Hold	97	23.95%	Hold	45	46.39%
Sell	93	22.96%	Sell	24	25.81%

#### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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## Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R2</sup>

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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