

# Prosperity Bancshares Inc.

# NIM to benefit from deals/rates

Reiterate Rating: UNDERPERFORM | PO: 63.00 USD | Price: 62.35 USD

# Reports 1Q23 core EPS \$1.37 vs BofAe \$1.29, cons. \$1.36

Prosperity (PB) shares have reacted positively to 1Q23 EPS that topped expectations, with the beat to our estimate driven by lower credit costs. Period-end deposit balances declined 5.4% QoQ, while net interest income (NII) declined 4.78% QoQ on the back of 12bp of sequential compression in the net interest margin (NIM). Mgmt reiterated expectations for the NIM to expand over the medium term on the back of re-pricing of fixed rate assets (fixed rate loans 43%) and deploying cash flows from low yielding investment securities into higher yielding loans. Moreover, the two acquisitions of First Bancshares of Texas (scheduled to close May 1) and Lone Star (pending regulatory approval; expected close 2Q23) should also be accretive to the NIM. We raise our FY23/24e EPS to \$5.45/\$5.63 from \$5.13/\$5.56. No change to our cautious outlook on the stock as we see better relative risk/reward elsewhere. Reiterate Underperform.

# Deposit decline driven by seasonality, rate sensitivity

Mgmt. attributed the decline in deposit balances to seasonality post year-end and rate sensitivity tied to public fund deposits (contributed ~64% to 1Q23 outflows). We expect deposit balances (ex. acquisitions) to drift lower driven by continued mix-shift away from noninterest bearing (NIB) deposits (balances declined 7.4% QoQ). We forecast NIB deposits to total deposits to decline to 34% by YE23 vs. 37% at the end of 1Q23. Deposit repricing has weighed on the NIM driving two consecutive quarters of compression. While mgmt. expects a moderation in loan growth, it noted reduced loan payoffs (which is extended duration of the loan book) and potential for market share gains as capital/liquidity constrained peers' pullback on lending as potential offsets. A strong Texas economy also likely to serve as a tailwind to loan growth.

# Premium stock valuation should help with deal-making

While mgmt. remains actively engaged in conversations regarding potential M&A opportunities, it noted that conversations had slowed in the wake of bank failures and the decline in stock prices. We view Prosperity as among the best deal makers in the industry. The premium stock valuation, helped by the recent outperformance (10ppt since the start of the banking turmoil on 03/08), if sustained, should improve mgmt's ability to acquire. The limiting factor will be desire among sellers to pursue M&A at what they may view as distressed valuations and heightened macro-economic uncertainty.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	5.60	5.73	5.45	5.63	5.84
GAAP EPS	5.60	5.73	4.91	5.63	5.84
EPS Change (YoY)	0.6%	2.2%	-5.0%	3.3%	3.9%
Consensus EPS (Bloomberg)			5.33	5.75	5.96
DPS	1.99	2.11	2.24	2.35	2.47
Valuation (Dec)					
P/E	11.1x	10.9x	11.5x	11.1x	10.7x
GAAP P/E	11.1x	10.9x	12.7x	11.1x	10.7x
Dividend Yield	3.2%	3.4%	3.6%	3.8%	4.0%

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#### 27 April 2023

# Equity

Key Changes		
(US\$)	Previous	Current
2023E Rev (m)	659.6	681.0
2024E Rev (m)	725.9	732.5
2025E Rev (m)	746.6	759.2
2023E EPS	5.13	5.45
2024E EPS	5.56	5.63
2025E EPS	5.72	5.84

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# Stock Data

Price	62.35 USD
Price Objective	63.00 USD
Date Established	11-Apr-2023
Investment Opinion	B-3-7
52-Week Range	58.25 USD -78.76 USD
Mrkt Val / Shares Out (mn)	4,366 USD / 70.0
Average Daily Value	46.29 USD
BofA Ticker / Exchange	PB / NYS
Bloomberg / Reuters	PB US / PB.N
ROE (2023E)	7.3%
ESGMeter™	Medium

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to

# **iQ**profile<sup>™</sup> Prosperity Bancshares Inc

Income Statement Data (Dec)	
(IISS Millions)	

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Net Interest Income	996	1,007	1,070	1,162	1,205
% change	-3.7%	1.2%	6.2%	8.6%	3.7%
Net Fee Income	NA	NA	NA	NA	NA
Securities Gains / (Losses)	0	0	0	0	0
Total Operating Income	662	668	681	732	759
Operating Expenses	0	0	0	0	0
% change	NA	NA	NA	NA	NA
Provisions Expense	0	0	(25)	(40)	(40)
% change	-100.0%	NA	NA	60.0%	0%
Operating Pre-Tax Income	662	668	656	692	719
Operating Net Income to Comm S/Hold.	529	533	530	557	578
GAAP Net Income	529	533	530	557	578

# Balance Sheet Data (Dec)

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Total Assets	37,834	37,690	40,803	41,372	42,419
Average Interest Earning Assets	31,668	33,535	35,250	37,217	38,144
Total Gross Customer Loans	18,623	18,847	22,377	22,936	23,758
% change	-8.0%	1.2%	18.7%	2.5%	3.6%
Total Customer Deposits	30,772	28,534	29,166	29,557	30,393
% change	12.5%	-7.3%	2.2%	1.3%	2.8%
Tangible Equity	3,134	3,416	3,819	4,152	4,494
Common Shareholders' Equity	6,427	6,699	7,396	7,712	8,038

## **Key Metrics (Dec)**

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Net Interest Margin	3.14%	3.00%	3.03%	3.12%	3.16%
Effective Tax Rate	21.5%	21.5%	21.5%	21.5%	21.5%
Loan / Deposit Ratio	60.5%	66.1%	76.7%	77.6%	78.2%
Tangible Common Equity / Assets	8.3%	9.1%	9.4%	10.0%	10.6%
ROA	1.44%	1.39%	1.30%	1.32%	1.35%
ROE	8.3%	8.0%	7.3%	7.2%	7.2%
RoTE	17.4%	16.0%	14.2%	13.6%	13.1%
Dividend Payout Ratio	34.9%	36.3%	39.9%	40.9%	41.4%
Efficiency Ratio (Cost / Income Ratio)	0%	0%	0%	0%	0%

# Quality of Earnings (Dec)

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Total Non-Interest Inc / Operating Inc	-50.4%	-50.8%	-57.1%	-58.6%	-58.7%
NPLs plus Foreclosed Real Estate / Loans	0.1%	0.1%	0.1%	0.1%	0.1%
Loan Loss Reserves / NPLs	1,054.57%	1,102.88%	1,385.21%	1,124.93%	1,037.89%
Loan Loss Reserves / Total Loans	1.54%	1.49%	1.48%	1.46%	1.43%

# **Company Sector**

Banks-US Regionals

# **Company Description**

Prosperity Bank has \$38 billion in assets, is the second largest Texas based bank by commercial deposits, and the third largest based on total deposits. Based in Houston, TX, Prosperity offers a variety of traditional loan and deposit products to its customers, which consist primarily of small and medium sized businesses and consumers.

#### **Investment Rationale**

While we consider PB a well-run bank, at current valuation, we see better risk/reward elsewhere in the group given PB's below average rate sensitivity and a lower organic growth outlook

# Stock Data

Average Daily Volume 742,372

# **Quarterly Earnings Estimates**

	2022	2023
Q1	1.33A	1.37A
Q2	1.40A	1.32E
Q3	1.49A	1.37E
Q4	1.51A	1.39E



**Exhibit 1: PB Variance Table**New vs. old EPS estimates, assumptions

KEY FORECAST VARIABLES:	4Q22	Actual 1 <b>Q23</b>	Estimate 1Q23E	Variance		New <b>2023E</b>	Old <b>2023E</b>	Varianœ	New <b>2024E</b>	Old <b>2024E</b>	Varianœ
EOP Loans	18,847	19,341	18,784	2.97%		22,377	22,369		22,936	22,923	0.05%
Average Loans	18,568	18,938	18,812	0.67%		20,704	20,504		22,660	22,646	
Average Earning Assets	33,385	33,870	33,467	1.21%		35,250	35,199	0.14%	37,217	37,270	-0.14%
Net Interest Margin (%)	3.05	2.93	2.99	-6bp		3.03	3.00	4bp	3.12	3.10	2bp
Net Interest Income (FTE)	256.577	244.3	246.6	-0.95%		1,069.5	1,055.2	1.36%	1,161.9	1,156.3	0.48%
Loan Loss Provision	0.0	0.0	10.0	NA		25.0	40.0	-37.50%	40.0	40.0	0.00%
Noninterest Revenues	37.724	38.3	35.6	7.59%		161.7	149.7	8.01%	154.9	156.7	-1.16%
Tot. Revenue	294	283	282	0.13%		1,231	1,205		1,317	1,313	0.28%
Chaff Famourous	75.4	77.0	77.2	0.720/		221.0	210 5	0.720/	227.0	225.5	0.720/
Staff Expenses	75.4 41.0	77.8	77.2	0.73% -2.95%		321.8 209.0	319.5 206.1	0.73% 1.37%	337.9 229.7	335.5	0.73% -2.27%
Other Expenses	118.972	41.9	43.2			209.0 550.2			584.3	235.1 587.2	
Total Expenses	116.972	122.1	122.8	-0.56%		550.2	545.2	0.92%	304.3	367.2	-0.49%
Pre-Tax Income (FTE)	175.3	160.4	149.4	7.40%		656.0	619.6	5.86%	692.5	685.9	0.96%
FTE Tax Rate (%)	21.0	21.4	21.0	0рр		21.1	21.0	Орр	21.1	21.0	0рр
Net Income	138.1	125.4	117.7	6.56%		514.9	488.1	5.48%	543.7	540.4	0.60%
Available For Common	138.1	125.4	117.7	8mn		514.9	488.1	27mn	543.7	540.4	3mn
Op. EARNINGS PER SHARE (F.D.)	\$1.51	\$1.37	\$1.29	7%		\$5.45	\$5.13	6%	\$5.63	\$5.56	1%
GAAP EPS (F.D.)	\$1.51	\$1.37	\$1.29	6%		\$4.91	\$4.61	7%	\$5.63	\$5.56	1%
	<b>4</b> 1.51	7	<b>*</b>			7	<b>V</b>		70.00	40.00	. 75
Book Value Per Share	\$73.37	\$74.31	\$74.10	\$0.20		\$76.52	\$76.17	\$0.35	\$79.79	\$79.37	\$0.42
Tangible Book Value Per Share	\$37.41	\$38.13	\$37.66	\$0.47		\$39.51	\$39.40	\$0.11	\$42.96	\$42.77	\$0.18
DividenDT Per Share	\$0.55	\$0.55	\$0.55	\$0.00		\$2.24	\$2.24	\$0.00	\$2.35	\$2.35	\$0.00
Average Fully-Diluted Shares	91.3	91.2	91.3	0mn		94.5	95.0	0mn	96.7	97.3	-1mn
CAPITAL RATIOS:											
EOP Common Equity/Assets (%)	17.78	17.81	18.06	-24bp		18.13	17.76	37bp	18.64	18.30	34bp
Tang. Common Equity/Assets (%)	9.93	10.01	10.07	-240p -6bp		10.15	10.05	21bp	10.98	10.77	21bp
Tangible Common Equity/RWA (%)	15.51	15.38	15.44			15.35	15.07	28bp	16.46	16.17	29bp
Tier 1 Common/RWA (%)	15.88	15.59	15.44			16.69	16.37	31bp	17.53	17.22	31bp
Tier 1/RWA (%)	15.88	15.59	15.81	-210p -22bp		16.88	16.37	50bp	17.79	17.22	50bp
Hel MWA (70)	13.00	15.55	15.01	ΖΖΟΡ		10.00	10.57	ЭООР	17.73	17.23	ЭООР
PROFITABILITY RATIOS:											
Return On Assets (%)	1.46	1.30	1.27	3bp		1.31	1.23	7bp	1.32	1.29	4bp
Return On Common Equity (%)	8.23	7.40	7.09			7.27	6.87	40bp	7.20	7.14	5bp
Return On Tangible Common Equity (%)	16.25	14.47	13.92	55bp		14.24	13.47	77bp	13.64	13.52	12bp
Operating Expenses/Revenues (%)	40.43	43.23	43.53	-30bp		44.7	45.25	-56bp	44.4	44.72	-35bp
BALANCE SHEET ITEMS:											
EOP Total Deposits	28,534	27,004	28,298	-4.57%		29,166	31,302	-6.82%	29,557	31,270	-5.48%
AVG Total Deposits	28,779	27,893	28,416			28,397		-4.49%	29,361	31,286	
EOP Total Assets	37,690	37,829	37,475			40,803		-2.19%	41,372	42,199	
EOP Equity	6,699	6,739	6,767			7,396		-0.18%	7,712		-0.11%
EOP Preferred Equity	0	0	0			0	0	NA	0	0	NA
EOP Common Equity	6,699	6,739	6,767	-0.41%		7,396	7.409	-0.18%	7,712	7,720	-0.11%
EOP Tangible Common Equity	3,416	3,459	3,439	0.56%		3,819	3,833	-0.35%	4,152		-0.21%
CREDIT OUALIBURIDICATORS											
CREDIT QUALITY INDICATORS:  Net Charge-Offs	1	(1)	2	-124.60%		12	15.	-20.77%	35	35	0.00%
% Average Loans	0.01	(0.01)	0.05			0.06	0.07	-20.77% -2bp	0.15	0.15	0.00% Obp
Nonperforming Assets	27	(0.01)	28	•		26		-20p -12.55%	33	37	-12.59%
% EOP Loans + OREO	0.15	0.13	0.15			26 0.12	0.13		0.14	0.16	-12.59% -2bp
Nonperforming Loans	26	22	26	•		24		-20p -13.62%	30		-20p -13.62%
% EOP Loans (excl. OREO)	0.14	0.12	0.14			0.11	0.12	-13.02% -2bp	0.13	0.15	-13.02% -2bp
Loan Loss Reserve	282	282	289			331		-20p -3.47%	336		-3.42%
% EOP Loans	1.49	1.46	1.54			1.48		-5.47% -5bp	1.46	1.52	
, o Lot Louis	1.77	1.40	1.54	ООР	ļ	1.70	1.33	Joh	1.70	1.52	- JUP

**Source:** BofA Global Research estimates, Company filings

BofA GLOBAL RESEARCH



# Price objective basis & risk

# Prosperity Bancshares Inc (PB)

Our \$63 PO incorporates recession risk. We apply a 50% weighting to our 2023 P/E multiple, with the remaining 50% evenly split between 2024 P/E and 2023 P/TBV multiples. We assign 13.0x/10.0x/1.5x multiples respectively, above peer multiples (9.5x/8.0x/1.3x) due to stronger credit quality.

Downside risks to our price objective are lower for longer oil prices and a prolonged economic recession. Upside risks are better than expected macro environment and increasing long term rates which offset the effects of lower oil prices.

# North America - Banks Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
BUY				
	Citigroup Inc.	С	C US	Ebrahim H. Poonawala
	Cullen/Frost Bankers Inc	CFR	CFR US	Ebrahim H. Poonawala
	East West Bancorp, Incorporated	EWBC	EWBC US	Ebrahim H. Poonawala
	Fifth Third Bank	FITB	FITB US	Ebrahim H. Poonawala
	First Bancorp Puerto Rico	FBP	FBP US	Brandon Berman
	Goldman Sachs	GS	GS US	Ebrahim H. Poonawala
	JPMorgan Chase & Co.	JPM	JPM US	Ebrahim H. Poonawala
	KeyCorp	KEY	KEY US	Ebrahim H. Poonawala
	M&T Bank	MTB	MTB US	Ebrahim H. Poonawala
	Morgan Stanley	MS	MS US	Ebrahim H. Poonawala
	New York Community Bancorp	NYCB	NYCB US	Ebrahim H. Poonawala
	Synovus Financial Corp.	SNV	SNV US	Ebrahim H. Poonawala
	The Bank of New York Mellon Corporation	BK	BK US	Ebrahim H. Poonawala
	Toronto-Dominion Bank	TD	TD US	Ebrahim H. Poonawala
	Toronto-Dominion Bank	YTD	TD CN	Ebrahim H. Poonawala
	Wells Fargo & Company	WFC	WFC US	Ebrahim H. Poonawala
	Western Alliance Bancorp	WAL	WAL US	Ebrahim H. Poonawala
NEUTRAL				
	Ally Financial	ALLY	ALLY US	Brandon Berman
	Associated Banc-Corp	ASB	ASB US	Brandon Berman
	Bank of Montreal	ВМО	BMO US	Ebrahim H. Poonawala
	Bank of Montreal	YBMO	BMO CN	Ebrahim H. Poonawala
	Bank of Nova Scotia	YBNS	BNS CN	Ebrahim H. Poonawala
	Bank of Nova Scotia	BNS	BNS US	Ebrahim H. Poonawala
	Citizens Financial Group	CFG	CFG US	Ebrahim H. Poonawala
	Comerica Incorporated	CMA	CMA US	Ebrahim H. Poonawala
	Huntington Bancshares Inc.	HBAN	HBAN US	Ebrahim H. Poonawala
	Regions Financial	RF	RF US	Ebrahim H. Poonawala
	Royal Bank of Canada	RY	RY US	Ebrahim H. Poonawala
	Royal Bank of Canada	YRY	RY CN	Ebrahim H. Poonawala
	State Street Corporation	STT	STT US	Ebrahim H. Poonawala
	Truist Financial	TFC	TFC US	Ebrahim H. Poonawala
	U.S. Bancorp	USB	USB US	Ebrahim H. Poonawala
UNDERPERFORM				
	Bank of Hawaii Corp.	ВОН	BOHUS	Brandon Berman
	Canadian Imperial Bank of Commerce	CM	CM US	Ebrahim H. Poonawala
	Canadian Imperial Bank of Commerce	YCM	CM CN	Ebrahim H. Poonawala
	First Hawaiian Inc.	FHB	FHB US	Brandon Berman
	Prosperity Bancshares Inc	PB	PB US	Ebrahim H. Poonawala
	Texas Capital Bancshares Inc.	TCBI	TCBIUS	Brandon Berman
	The PNC Financial Services Group, Inc.	PNC	PNC US	Ebrahim H. Poonawala
	Zions Bancorp	ZION	ZION US	Ebrahim H. Poonawala



# **Q**method <sup>™</sup> Measures Definitions

Business Performance Numerator Denominator

Return On Capital Employed NOPAT = (EBIT + Interest Income)  $\times$  (1 - Tax Rate) + Goodwill Amortization

Return On Equity Net Income
Operating Margin Operating Profit

Earnings Growth Expected 5 Year CAGR From Latest Actual Free Cash Flow Cash Flow From Operations – Total Capex

Quality of Earnings Numerator

Cash Realization Ratio Cash Flow From Operations

Asset Replacement Ratio Capex
Tax Rate Tax Charge

Net Debt-To-Equity Ratio Net Debt = Total Debt - Cash & Equivalents

Interest Cover E

Valuation Toolkit Numerator

Price / Earnings Ratio Current Share Price
Price / Book Value Current Share Price

Dividend Yield Annualised Declared Cash Dividend
Free Cash Flow Yield Cash Flow From Operations — Total Capex

Enterprise Value / Sales EV = Current Share Price × Current Shares + Minority Equity + Net Debt +

Other LT Liabilities

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

\*\*Monthord 3M is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

Total Assets - Current Liabilities + ST Debt + Accumulated Goodwill

Amortization

Denominator

Net Income

Depreciation

Total Equity

Pre-Tax Income

Interest Expense

Denominator

Sales

Current Share Price

Diluted Earnings Per Share (Basis As Specified)

Market Cap = Current Share Price × Current Basic Shares

Shareholders' Equity / Current Basic Shares

Sales

N/A

N/A

Shareholders' Equity

\*\*Relatabase\*\* is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

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# **Disclosures**

# **Important Disclosures**

# Prosperity Bncsh (PB) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

## Equity Investment Rating Distribution: Banks Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	88	50.87%	Buy	72	81.82%
Hold	40	23.12%	Hold	29	72.50%
Sell	45	26.01%	Sell	34	75.56%

### Equity Investment Rating Distribution: Global Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1869	53.01%	Buy	1030	55.11%
Hold	827	23.45%	Hold	476	57.56%
Sell	830	23.54%	Sell	389	46.87%

Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's: absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). There are three investment ratings: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster <sup>R2</sup>	
Buy	≥ 10%	≤ 70%	
Neutral	≥ 0%	≤ 30%	
Undernerform	N/Δ	> 20%	

R2 Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the Price Charts website, or call 1-800-MERRILL to have them mailed.

BofAS or one of its affiliates acts as a market maker for the equity securities recommended in the report: Prosperity Bncsh.

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