

## Europe Economic Weekly

## Wage spirals that don't happen, policy debates that shouldn't happen

**Weekly View: A good week for asymmetries**

ECB speak this week transpired that a discussion on “more” being needed is already starting – it didn’t even need an inflation surprise. We still see risks of higher rates for longer, even if we think tightening already exceeds what would be needed.

**Euro area: German negotiated wages: flatten the curve**

We check the distribution of 2022/23 negotiated wage hikes: the average has moved higher, but curves have flattened and the lower tail fattened again. The data is inconclusive on the existence or absence of a wage spiral. For us, the risk remains that recent strength is the exception, rather than a new norm.

**UK: Consumer confidence strengthens**

Our UK consumer confidence survey suggests unemployment is stable and confidence rising a little, suggesting real wage growth and pause in rate hikes could support spending. Confidence in the inflation target may not be rising. 27% see 1-4% inflation in 5 years, 39% don't know, a new high for our survey.

**Hot topic: Minimum reserves, maximum uncertainty**

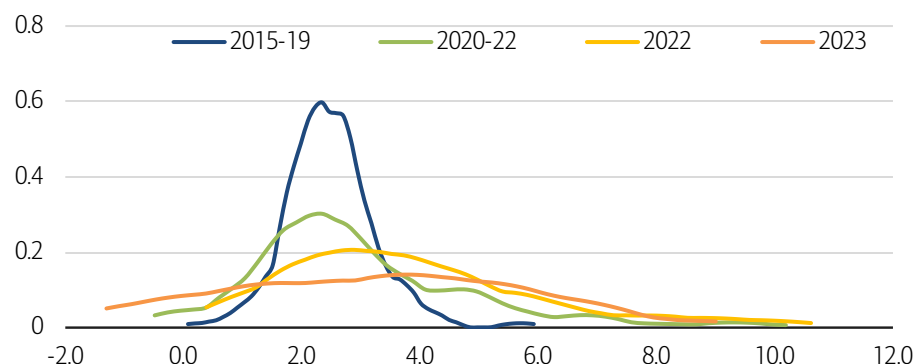
The debate around minimum reserve requirements at the ECB makes us nervous. A proper credit crunch could be an unintended consequence, and might not even need actual change if banks act by precaution.

**Next week:**

Euro area September inflation today (4.5% headline and 4.6% core in the forecast), retail sales (Wed), German factory orders (Fri). Thirteen scheduled ECB speakers starting with four today (incl Lagarde), plus BoE's Mann (Mon) and Broadbent (Thu).

**Exhibit 1: Density functions of German wage deals, all hikes convoluted**

Density functions have shifted significantly – the peak has moved a little to the right, and curves have flattened a lot. And the lower tail has grown again.



Source: BofA Global Research

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# Weekly View

## A good week for asymmetries

We reiterate our ECB call: we expect policy rates to stay on hold until Jun-23, but the risk balance is very asymmetrically tilted towards another hike and a longer hold (also for faster cuts thereafter, but that's probably not quite for immediate consumption).

The asymmetry on more hikes is obvious, and helped by oil prices. Uncertainty on the passthrough to core inflation after the last couple of years is high. The ECB internal debate on "more" has already started. Hawks like Nagel, Holzmann and Elderson have been musing on the need thereof this week. Centrists like Villeroy de Galhau and doves like Lane and de Cos seem to push back arguing that current rates held for a long time should suffice for inflation, and are perhaps as much as the real economy can take.

The asymmetry for a longer hold is also there. For Villeroy de Galhau, a hold until a return to 2% seems preferable, for Kazak, a hold until a return to below 2% ECB forecasts. That may sound less extreme than the ambition to hike until then, which some hawks said would be needed, a year ago. They might also want to see proof of wage growth not only having plateaued but actually being back around 3% (or lower), before starting the path towards more neutral policy. That puts a lot of onus on next year's wage negotiations, many of which only take place in spring. Again, that makes June the very earliest time for a cut.

## A tilted risk balance doesn't make the base case less likely

Why hold onto the base case if the risk is asymmetric? First, incoming inflation data this week has provided some comfort. Spanish, German and Belgian inflation prints create some downside risk to our 4.5% Euro area headline forecast for today's (Friday) September release, arguably even to our 4.6% core forecast. So far, good.

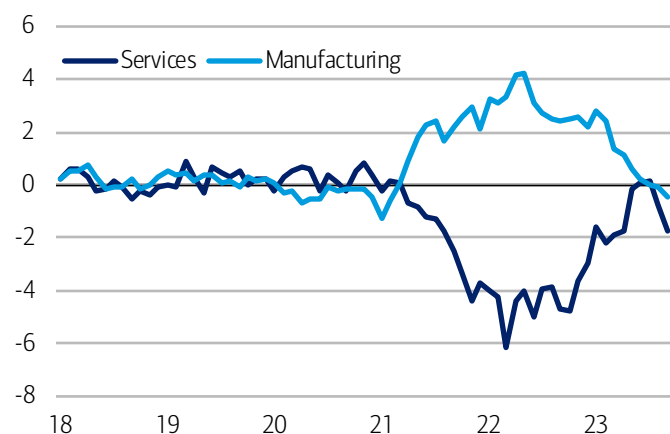
Second, demand conditions matter for the passthrough of exogenous energy price shocks, ie oil. Post-Covid, pricing power was strong in the goods, meek in the services sector. As the energy crisis hit, but services activity normalised, margins for both sectors have returned to normal (Exhibit 2). For manufacturing, that means pricing power is already much weaker. For services, the last two data points equally suggest the spurt is over. Expecting a full passthrough of oil prices in these conditions seems bold.

Third, wage growth is starting to show tentative signs of peaking. This year was bound to be stronger than usual because of a catch-up effect from quasi no hikes during Covid lockdowns, decent employment growth and a partial adjustment to past inflation (yes, we sound like a broken record). With inflation stickier, wage growth could be the same. It's noteworthy, then, that Euro area negotiated wage growth stood at 4.3% yoy in 2Q23, 0.1ppt lower than 1Q23. The "Indeed past wage" tracker that some ECB hawks had used to point to upside, eased from a peak of 5.3% yoy in Sep-22 to 3.9% in Aug-23 – it rolled over even before inflation. In Exhibit 3, we also show Belgian inflation and negotiated wage growth. Wage indexation is relatively pronounced there, and with inflation back at 2.4% again in September, arguably wage growth is to follow soon.

We also dig into German wage negotiations again this week, and find more of the same as in late-22: individual hikes this year have shifted towards a higher average (closer to 4%) but the distribution has flattened further, with fatter lower tails again. Granted, that doesn't provide evidence that a wage spiral cannot materialise yet. But it is evidence that wage growth has still not anchored at higher levels. And with an ECB that is leaning very far into restrictive territory, the risk of anchoring higher on expectations, only (as the macro backdrop was never really conducive to that, in our view), must be reducing.

**Exhibit 2: Euro area PMI-implied profit margins**

After very different post-Covid trajectories, services and manufacturing margins are now adjusting lower

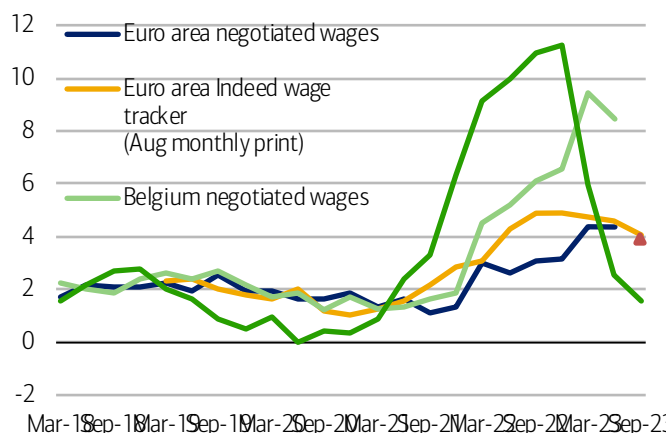


Source: S&P Global, BofA Global Research.  
Differential of 2011-19 normalised PMI output and input prices.

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**Exhibit 3: Euro area negotiated wage growth**

Euro area wage growth seems to have plateaued; alternative indicators already past peak. And check Belgium, where wage indexation is more prominent



Source: Eurostat, Indeed Hiring Lab, Belgium statistics, BofA Global Research

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To finish on the ECB call, the asymmetric risk balance to a faster cutting cycle once it starts is endogenous to the path until then. The stronger the disinflation process becomes and the more certain the return to 2% before policy normalises to neutral, the more likely it becomes that the ECB will have to accelerate the cutting cycle.

The risk of non-linearities comes on top. Lending is one area to watch here. Loan transactions to corporates or for mortgages to households are basically trotting around zero this year, with the odd monthly outlier to the downside. The buffer to more adverse outcomes to the economy from a properly negative credit impulse is very thin.

The debate on mandatory reserves makes us very nervous in that context. Tinkering with reserve requirements as a monetary policy tool is not a good idea. But even thinking aloud about it could be enough to affect bank lending by precautionary motives. The risk of a credit crunch with all the adverse macro consequences it entails is very high, as we argue in our hot topic. We work under the assumption that the ECB will refrain from actual policy action in that space until there is a new operation framework in place, and hopefully put the debate to bed, soon.

**At least budget conflicts don't seem imminent**

At least there wasn't much spectacular news in the draft budget releases. Italy's 4.3% deficit plan in 2024 is close to expectations. The expenditure plan looks sufficiently close to EU Council recommendations to avoid confrontation right away. Of course, assuming 1.2% growth in 2024 creates fragility (we forecast 0.4%). But that could be a common feature across budget plans, or at least it is already included in France's, where the government plans a 4.4% deficit (also with a structural adjustment close to what the European rulebook requires) assuming 1.4% growth (vs 0.8% in our forecast).

**Next week:**

(Almost) every week is PMI week: final manufacturing (Mon) and services (Wed) in the Euro area and the UK. Euro area retail sales (Wed), French industrial production (Thu) and German factory orders (Fri) could grow ever so slightly, as production benefits from backlogs and orders normalise after the big July downside from airplane orders.

Plentiful central bank speak with 13 ECB interventions on the schedule already, including Lagarde herself (today and Wed) and Lane (Wed/Thu). We will also hear from the BoE's Mann (Mon) and Broadbent (Thu).

# Euro area

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## German negotiated wages: flatten the curve

- We check the distribution of negotiated wage hikes: the average has moved a little higher, but curves have flattened and the lower tail fattened again.
- One-off payments to compensate for inflation seem to be more in fashion than much bigger-than-usual, permanent pay rises.
- The data is inconclusive on the existence or absence of a wage spiral. For us, the risk remains that recent strength is the exception, rather than a new norm.

### Big headlines, a lot of one-offs, unclear underlying

We expected wage growth to pick up to c 4% in 2023, playing catch-up from next-to-no pay rises during Covid lockdowns was part of our base case, as well as partial compensation for past inflation and a decent recovery in the labour market. But even before substantial monetary policy tightening, quasi-chronic demand insufficiency and inflation largely driven by exogenous (energy) drivers meant, to us, that wage growth is likely to normalise again from 2024.

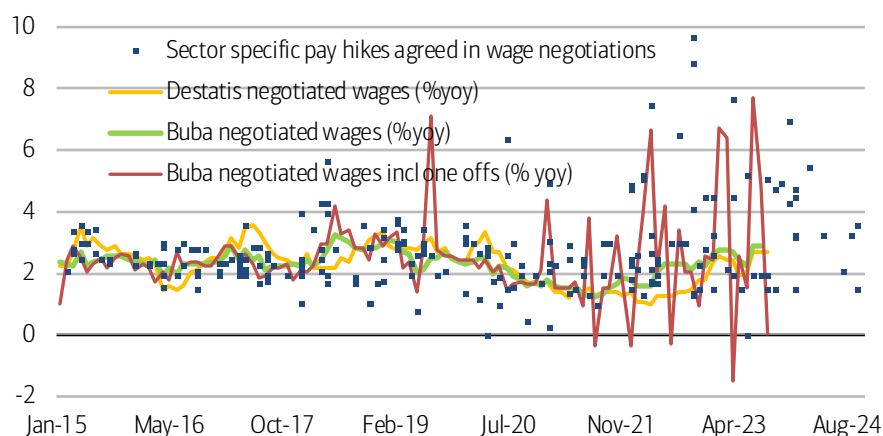
This view also applies to the German economy, perhaps even more so given its growth underperformance vs Euro area peers. Monitoring wage negotiations throughout the calendar year is therefore part of our regular sanity check on inflation views. After a longer than usual break, we resume today. What we find is neither fish nor meat: big one-off payments blur the underlying picture, but digging deeper still shows no clear pattern at the moment. Pay hikes cover a wide range, the average has moved somewhat higher towards 4% vs 3% in 2015-19, but some upward shift was part of our base case. What is surprising is how much the distribution has flattened in 2022, and in 2023 with a growing lower tail. Evidence of re-anchoring at a higher wage growth levels still remains elusive.

### One-offs are, by definition, not going to repeat (at least not forever)

Headlines on big wage deals abound. But their structure is noteworthy. Nearly all agreements since mid-2022 come with big one-off inflation-compensating payments.

#### Exhibit 4: German negotiated wage growth – individual hikes vs aggregates

One-off payments dominate in recent deals. Some sectors have agreed unusually large wage hikes last year, but outliers have become less frequent again and average wage growth is just back to “normal”.



Source: Bundesbank, Destatis, WSI Tarifarchiv, BofA Global Research

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However, base pay has grown considerably less so far. This is blatant when comparing Bundesbank's wage data including one-off payments (up 4% yoy on average in Jan-Jul 2023, vs 2.7% last year or 2.9% on 2018-19 average, red line in Exhibit 4) with wage data excluding these one-offs (2.7% so far this year vs 2.1% last or 2.7% in 2018-19, green line in Exhibit 4).

Some of these "one-offs" are actually "two-offs" (and in some exceptional cases even three): last year's chemical industry deal secured a 2022 payment of EUR 1,400 followed by EUR 1,500 in 2023 and 2024; and this year's auto sector deal in Bavaria agreed EUR 1,500 this year and EUR 1,000 next. But even in these examples, the one-off payments stop increasing (or even lower) total wages after the first year, sometimes even when base pay rises come to help. This year's public sector deal is, perhaps, particularly symptomatic of such a hump-shaped trajectory: civil servants will receive EUR 3,000 of inflation one-off payments between Jun-23 and Feb-24 (EUR 2,560 this year), net, and a base pay rise of 5.5% in May-24. For a civil servant in the middle of the pay scale, that means almost a c 9% total pay rise this year, but possibly a 3% decline next. Renegotiation is due only in 2025.

### **Proper pay rises vary wildly – the distribution has flattened a lot**

We prefer looking at the base pay increases – they are permanent and thereby possibly more symptomatic of proper shifts in wage dynamics. We show individual pay hikes in blue dots in Exhibit 4. A few elements to keep in mind when looking at the chart. We make no difference between the first, second and sometimes third pay hikes agreed in the same deal (remember the average deal tends to be for more than two years). We show the pay rises when they are supposed to become effective, not when they are agreed. Also, we don't adjust the data for the size of the sector it affects, nor for the proximity of sector-specific wages to the statutory minimum wage. The increase in the latter from EUR 9.60 per hour in 2H21 to EUR 12.00 per hour in October 2022 probably explains some particularly big pay hikes to sector-specific minimum wages, too, that would show in wage deals. That should not become a permanent feature with the next statutory rise by 3.6% in 2024 and again in 2025 already decided.

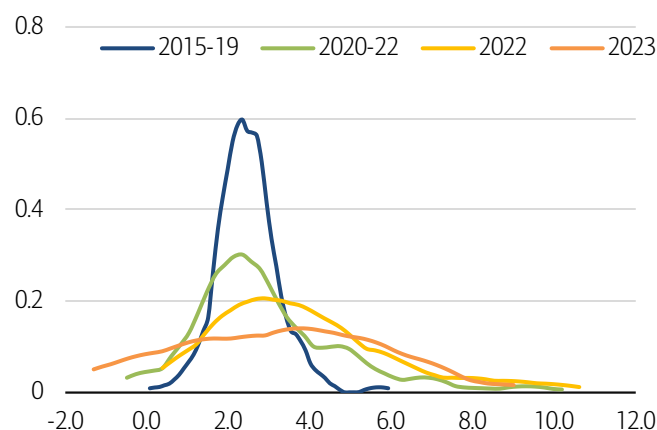
After some sectors have seen very large pay hikes last year, outliers to the upside have become less frequent again, and upcoming pay hikes already agreed seem to be converging back to pre-Covid ranges, at least that's what the data optically transpires.

In order to get a clearer idea on whether something has shifted meaningfully, we check density functions for all wage deals struck in 2015-19, in 2022-22, and then individually for 2022 and 2023. This is a bid to remain agnostic, neither relying on optics nor forcing a prior on the distribution. In the first instance, including all pay hikes; in the second one, checking the very first pay hike per deal in order to get rid of the somewhat usual pattern of smaller second (or third) hikes. Results are shown in Exhibit 5 and Exhibit 6, respectively.

The shape of the density function has changed significantly since the pandemic. The average pay rise has moved higher, closer to 4%. But the flattening of the curves is arguably the more remarkable feature. That had already transpired last year, but becomes even more prominent in this year's data, especially when we zoom in on "first" pay hikes per deal, only. Identifying a "peak" in the curve has become almost impossible (although we would flag that the sample is not particularly large given the wage round is not yet completed). Furthermore, we would actually highlight that, while the average has increased, the lower tail has grown larger again, which is a big change compared to the changes in 2022, in particular. Arguing that wage growth has persistently shifted up a gear seems daring with a curve shaped like that.

**Exhibit 5: Density functions of wage deals, all hikes convoluted**

Density functions have shifted significantly – the peak has moved a little to the right, and curves have flattened a lot. And the lower tail has grown again.

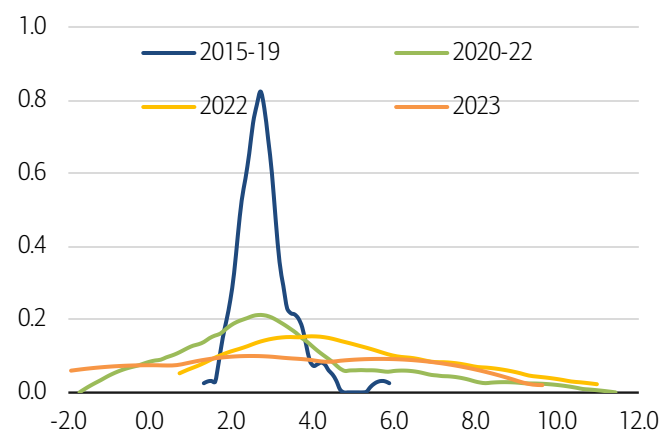


Source: BofA Global Research

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**Exhibit 6: Density functions of wage deals, only the first hike**

Wage deals often include more than one hike. We check the first one only. Density functions look even more in flux now.



Source: BofA Global Research

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**Round-trip or new destination?**

Our regular readers will recognise the density function exercise – first carried out last December (see [Europe Economic Weekly: Probably 50 but not a done deal 02 December 2022](#)). Three quarters later, similar conclusion again: wage dynamics in Germany have changed, but a firm signal on the destination of travel remain elusive. Data neither support nor rebuff a hawkish view that wage growth has moved higher forever.

Our view remains that a round-trip in wage dynamics, ie a temporary rise before a return to more normal 3% growth, is the more likely outcome. It is based on the assumption that an incomplete recovery from Covid, a severe energy price shock affecting consumers' purchasing power and companies' pricing power paired with insufficient fiscal policy was not the right mix for persistently higher wage growth. The onus is still on inflation expectations to pull wage growth persistently higher.

Today, all the above arguments remain intact. If anything, the ECB has gone further than we thought a year ago, while growth was weaker than hoped for with demand rather than supply the culprit. Inflation expectations remain the main argument for the hope (of some) or threat of persistently higher wage growth, but we are not so convinced that this outcome becomes more likely the longer we have to wait for it.

## UK

## Consumer Whisperer: strengthening

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This section has been published as [UK Viewpoint: Consumer Whisperer: strengthening 29 September 2023](#). That Viewpoint contains the Survey method and questions and full data tables

**Confidence points to stable unemployment**

One of the most striking changes in recent economic data has been rapid employment falls, dropping 207k in the past 3 months. In contrast our proprietary consumer confidence survey suggests unemployment has been stable (Exhibit 7). Consumers have in the past been good judges of the state of the labour market. Indeed, our broader consumer confidence indicator rose slightly this month as views on personal finances improve. Major purchase intentions also rose.

**Expected mortgage rates ease**

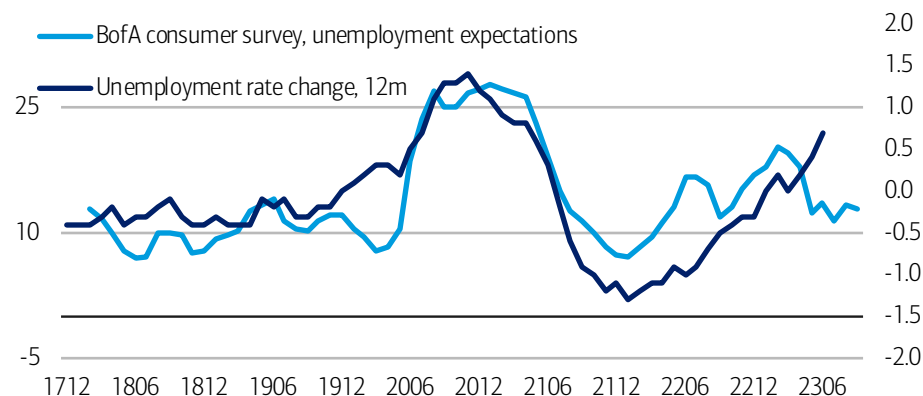
Our survey shows households mortgage rate expectations eased, possibly in response to the Bank of England pausing rate hikes. Households' spending plans also improved. We show that planned and actual spending cuts increase substantially when households expect mortgage rates of 5% or higher. The average expected mortgage rate in our sample is 4.3%, down from 4.6% in August, below prevailing rates.

**Inflation expectations steady, uncertainty high**

1-year and 5-year ahead inflation expectations held steady in our survey, a little above pre-Covid readings. The proportion of people expecting very high inflation continues to fall, now down to mid-2021 levels. However, confidence in the inflation target does not seem to be increasing. The % of people expecting inflation between 1% and 4% remains below pre-Covid levels at 27%, while 39% of people say they don't know where inflation will be, a new record high for our survey. This uncertainty could be a reason why pay growth recently appears to follow more closely recent inflation rather than lower inflation expectations.

**Exhibit 7: Consumer confidence says unemployment not going to keep rising quickly**

BofA consumer confidence survey unemployment expectations vs. change in unemployment rate



Source: BofA Global Research, ONS

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# Hot Topic

## Minimum reserves, maximum uncertainty

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### The debate that shouldn't happen

An ECB debate on changing the minimum reserve ratio risks transforming a fragile outlook into a credit crunch-driven recession. The uncertainty it creates could lead to banks turning more risk-averse and curtailing lending. This debate risks triggering more dangerous non-linear dynamics, we think, and could do so disproportionately for the periphery. We assume that balance will prevail, and the ECB will not do so, for now. Once the ECB agrees on the new framework it can adjust the reserve ratio to that framework. We work on the assumption that at that point (Spring 2024), minimum reserve requirements are likely to go back to the level of 2011: 2%, if not slightly higher. For PEPP we still expect partial reinvestments to start in June 2024 but ongoing developments could bring that forward by a quarter, if spreads remain well behaved.

### Linking the ECB P&L with monetary policy

The ECB linked its decision to 0% remuneration on mandatory reserves with “efficiency” (Box 1), i.e. paying out less. The ECB has a scale problem: its c. €70bn annual carry cost is more than 10x the amount saved thus far. Any raise in mandatory reserves, even if only to 2% (Box 2) opens the door to debate on significantly greater next steps.

### Expensive on multiple fronts

The ECB incurred the carry cost through its QE programme; a natural response would be to reduce it through bond sales. These are not on the table (Box 3), so the ECB is discussing what some perceive as a cheaper alternative. We see mandatory reserve increases as the opposite: expensive from 5 perspectives: 1) the implied confusion of inflation targeting and the ECB's P&L, 2) each step opens the door to more, 3) the transformation of a bank's highest-quality asset, cash, into an encumbered non-yielding asset hits at the heart of the transmission mechanism, 4) a 17% Cost of Equity applied to banks, in part because of this debate, impairs credit provision, 5) as liquidity is not evenly distributed, the implications for cash poor banks could be greater.

### Risks of money market distortions

Higher reserve requirements mean lower excess liquidity and create an incentive for banks to reduce their required reserves. This has five implications for rates: 1) upward pressure on money market rates may be brought forward, 2) risks of unintended sudden tightening in money markets, 3) richer month-ends, 4) more terming of liabilities by banks, and 5) cheaper repo vs euro short-term rate (€str).

### A big theme already

This topic was a dominant theme at our 28<sup>th</sup> Annual Financials CEO Conference, see [Conference wrap](#) (report link). The ECB's public musings are expensive but may at least help it appreciate the real costs of using this tool are potentially above the alternatives of a simple inflation focus or a reduction in bond holdings.



## Economics: The debate that shouldn't happen

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Over the last few weeks, we have been getting headlines about how the ECB's debate on how to unwind – faster – its balance sheet is gathering speed. This is not a surprising debate per se; we were expecting those conversations, which are part of our call that the ECB will stop full PEPP reinvestments already by June 2024, if not slightly earlier. But some parts of the debate have the potential to risk transforming a fragile, but somewhat resilient, outlook into a credit crunch-driven recession.

Yes, we are talking about the debate on changing the level of mandatory reserves as a way of mopping up liquidity as the review of the operational framework reaches a conclusion. ECB sources have suggested the possibility of moving mandatory reserves to 3-4%. The Governor of the Austrian Central Bank, Holzmann, went a step further on 27 September and talked about potentially moving to 5-10%. This is a dangerous game to play, as we argue below. But before we do so we would like to start by quoting others on this matter:

“it would be undesirable to use the proceeds from taxes levied against credit institutions for general budgetary purposes if and to the extent that doing so would make credit institutions less resilient to economic shocks and, as a result, limit their ability to provide credit, pushing them to offer less favourable terms to customers when providing loans and other services and reducing certain activities. This would create uncertainty and adversely affect real economic growth”.

“As key ECB interest rates will be set at sufficiently restrictive levels for as long as is necessary to achieve a timely return of inflation to the 2 % medium-term target, it is important to keep in mind that monetary policy operations always have some distributional implications...

Evidence shows that net interest income typically tends to expand on impact as policy rates increase... However, as the tightening cycle proceeds, this positive income effect can be offset by lower lending volumes, a higher cost of funding, losses recorded in the securities portfolio and an increase in provisions resulting from potential deterioration of the quality of the credit portfolio. The realisation of downside risks in the current environment may significantly reduce the repayment capacity of debtors and translate into lower bank profitability. The net effect of tighter monetary policy on bank profitability when measured across the policy cycle may therefore be less positive, or even negative, over an extended horizon...

More generally, caution must be taken to ensure that the extraordinary tax does not impact the ability of individual credit institutions to build strong capital bases and adequately provision for increased impairments and a deterioration in credit quality. Curtailing the ability of credit institutions to maintain adequate capital positions or to prudently build provisions against the backdrop of a possible downturn in credit quality could endanger a smooth bank-based transmission of monetary policy measures to the wider economy”.

Readers may be wondering the source of these quotes. Well, it's not us, though we make similar arguments below. These are in fact the ECB's opinions on the Spanish and Italian levies on banks.

### **Uncertainty, uncertainty, uncertainty**

Changing mandatory reserves without a proper anchor in place would be a dangerous step, in our view. It would be hard to argue this was being done to fine-tune the monetary policy stance or the transmission of policy rates when the ECB president Lagarde recently stated that the transmission is more or less where the ECB wants it to be. With that in mind, opening that door creates several issues.

First, the market might question whether this was driven by fiscal motives. In other words, “fiscal dominance” fears would come clearly to the fore and, ironically, the source of that dominance would not necessarily come from the usual suspects, commentators like to highlight.

Second, and related, the market may wonder whether the motivating factor is to avoid the negative headlines that large losses at some central banks could generate, and their impact on public opinion in certain countries. Yes, we talk about perception because central bank losses are not necessarily something we should be worried about, in the context of an institution that has a monopoly over the creation of money. The Fed has clearly shown how this can be dealt with.

Third, as we elaborate above, a small increase in mandatory reserves to 2% would make little difference to the ECB's accounting losses. In itself, it should not have a strong impact on banks' willingness to lend. But uncertainty could. Given the size of potential losses on the ECB balance sheet, the market would quickly (indeed it already is to an extent) wonder about the next steps. Banks, facing that environment, could turn more risk-averse and curtail lending more aggressively than they have done so far in this hiking cycle. Yes, the transmission of monetary policy has been strong but, to a large extent, it has also been quite smooth. This debate, even if it doesn't materialize in actions, risks triggering much more dangerous non-linear dynamics.

Finally, on the topic of non-linear dynamics, it is worth flagging the distributional impact of an increase in mandatory reserves. Liquidity is unevenly allocated across countries. Regulatory constraints could force some banks in the periphery to unwind part of their government bond portfolios to meet those regulatory demands. Ironically, either PEPP reinvestments or TPI might need to come to the rescue.

### **Hope for the best, prepare for the worst**

We work on the assumption that balance will prevail, and the ECB will stay away from raising mandatory reserves in this context. Back at the July meeting this was already discussed:

“Other members, by contrast, saw the minimum reserve requirement as a monetary policy tool that could be used to support or complement the intended restrictive monetary policy stance.”

And

“overall, caution was expressed against using the minimum reserve ratio as an active instrument for adjusting the monetary policy stance.”

In other words, a majority in the Governing Council probably doesn't disagree with us. But this is a key distinction – it is using the minimum reserve ratio as an active instrument for adjusting the stance that makes it dangerous. It would be much different if any change was perceived in a structural way.

The outcome of the operational framework review is the right place to frame that debate, we believe. Once the ECB agrees on the framework for the future (which includes some idea on the endpoint for the balance sheet and how policy will be steered) it can adjust the minimum reserve ratio to whatever fits that framework. In that context, we would work on the assumption that at that point (Spring 2024 according to the last we heard from Lagarde), minimum reserve requirements are likely to go back to the level of 2011: 2%, if not slightly higher.

#### Another reason for PEPP reinvestments to end earlier

With the outcome of the operational framework review not due until spring 2024 and, if we are right, any changes to minimum reserves not likely until then, the incentive to act on other fronts will increase, we think. As we have argued before, active sales of APP holdings are likely to be ruled out given they would crystallise those feared losses. That leaves passive quantitative tightening of PEPP as the only available tool. Our call is for partial reinvestments to start in June 2024, with a potential announcement by the March meeting. But ongoing developments could bring that forward by a quarter, as long as spreads remain well behaved.

## Banks: Replacing visible with unpredictable

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We provide an in-depth follow up to [European Rates Viewpoint: The ECB's cost minimisation problem 01 August 2023](#) (report link) by looking at the ECB's debate on raising mandatory reserves, from the perspective of European banks.

### Box 1

European Central Bank policymakers want to soon start discussing how to tackle the multi-trillion-euro pool of excess liquidity sloshing around banks, with raising reserve requirements a possible first move, six sources told Reuters...

Several policymakers are in favour of raising the amount of reserves that banks must park at the central bank - on which they do not earn

interest - from 1% of customer deposits to a figure that could be closer to 3% or 4%, the sources said.

The sources said this would have the dual benefit of mopping up cash from the banking system and reducing how much the ECB and the euro zone's 20 national central banks pay out in interest on deposits, which has led to large losses for some.

*Reuters, September 2023*

The background is the ECB's move in July to cancel remuneration on banks' mandatory reserves, shown in Exhibit 8.

#### **Exhibit 8: ECB "saved" €6.6bn with its move in July**

Banks currently face €165bn mandatory reserves

<https://www.ecb.europa.eu/mopo/implement/mr/html/index.en.html>

Mandatory reserves	165,143
Deposit rate	4%
ECB "efficiency"	6,606

**Source:** BofA Global Research estimates, ECB

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The explanation was provided in the monetary policy statement, shown in Box 2.

#### **Box 2**

The Governing Council decided to set the remuneration of minimum reserves at 0%. This decision... will improve the efficiency of monetary policy by reducing the overall amount of interest that needs to be paid on reserves

*ECB monetary policy statement, July 2023*

The discussion around this was further detailed in the minutes, summarised in Box 3.

#### **Box 3**

The efficiency aspect had gained in relevance, in line with the higher level of the key ECB interest rates...

It was cautioned that changes in the remuneration of minimum reserves could raise questions about the objectives in the Eurosystem's reaction function related to central bank profits and losses...

Other members... preferred to increase the minimum reserve ratio to 2%... reversing the previous reduction to 1%, decided in December 2011 as part of a package of measures to support the bank lending channel and free up liquidity and collateral...

However, it was also recalled that, before 2011, minimum reserves were remunerated at the MRO rate. Moreover, it was mentioned that the very rationale for minimum reserve requirements was now less clear, in view of the prudential liquidity regulations for banks that had been introduced in response to the global financial crisis. Overall, caution was expressed against using the minimum reserve ratio as an active instrument for adjusting the monetary policy stance.

*ECB minutes, July 2023*

In the following meeting, the ECB stated that it was not discussing bond sales (Box 4), providing a platform for the Reuters story which followed shortly afterwards.

**Box 4**

we have not discussed the PEPP programme, the reinvestment and the forward guidance... We have not discussed any kind of APP outright sales.

*ECB president Lagarde, September 2023*

We find the debate challenging for both the ECB itself and the banks it supervises. Key considerations are:

1. The debate expands ECB goals from inflation targeting to ECB profitability. These are two potentially conflicting goals. They will almost certainly confuse the ECB's message on inflation.
2. A small increase in mandatory reserves to 2% would make little difference to the ECB's accounting losses. We update our scenario analysis and expect the Eurosystem to make a loss of between €64bn and €71bn in 2024, depending on whether further remuneration changes are made<sup>1</sup> (Exhibit 9). An increase in mandatory reserves to 2% will chip away only a further €6bn in 2024 given our economist's policy rate profile. Such a step would necessarily invite discussion about more steps. If the ECB is focusing attention on its accounting losses is the thing, steps that address a small part of the accounting loss will make the market assume further steps.
3. In Exhibit 10, we show that euro area banks make a return on equity well below the cost of equity. It is implicit in the ECB debate, we think, that yields on ECB deposits are somehow unjustified. Market prices do not support this
4. Zero remuneration would naturally reduce the value of deposits to banks. We expect that deposit rates paid to clients would fall as a result. This is a loosening of monetary policy.
5. Pushing in the opposite direction, potentially at the same time, is that while the banking system is highly liquid, that liquidity is not evenly distributed and removing key assets from circulation would risk money market dislocations from those banks that needed cash
6. Making bank deposit funding uniquely disadvantaged, compared with other forms of market funding, would drive the business out of the regulated euro banking system to non-banks and other currencies

<sup>1</sup> **Further remuneration change:** The remuneration rate on government and non-euro area resident deposits assumed to fall from c. €str minus 20bp to 0% from 1 January 2024 for all NCBs.

**No further remuneration change:** The remuneration rate on government and non-euro area resident deposits stays at c. €str minus 20bp.

In August 2023, the Bundesbank announced it remunerate domestic government deposits at 0% from 1 October 2023.

**Exhibit 9: Eurosystem net income scenario analysis details**

Losses expected in both scenarios

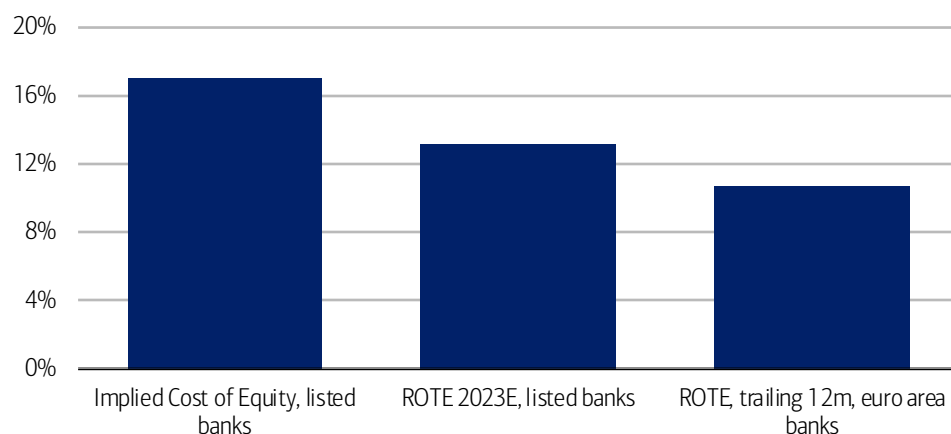
	No further remuneration change	Further remuneration change
Income from assets (A)	81	81
Refi	0	0
TLTRO	6	6
QE portfolio	75	75
Cost of liabilities (B)	120	113
Current account (min reserves)	0	0
Deposit facility	106	113
Other euro area resident deposits	0	0
Government deposits	7	0
Non-euro area resident deposits	6	0
Net income (C) = (A) - (B)	-39	-32
Amortisation adjustment (D)	-33	-33
Net income accounting for amortisation adjustment: (C) + (D)	-71	-64

Source: BofA Global Research

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**Exhibit 10: euro area banks cover only 60% of their Cost of Equity**

Return on equity and Implied Cost of Equity, euro area banks (%) 2023



Source: BofA Global Research estimates, ECB

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**Two towers, in conflict**

Regulation is a complex area, with the Liquidity Coverage Ratio having increased banks global demand for liquidity by US\$7 trillion since the financial crisis, according to the Basel Committee. Mandatory reserve inflation takes a bank's highest-quality liquid asset, cash, and turns it into an encumbered, non-yielding asset. This challenge to the business model of banks would potentially put monetary policy in conflict with supervisors across the city in Frankfurt.

We start the discussion with a look at mandatory reserves and their use by central banks.

**An emerging market, FX tool**

High mandatory reserves are used in a number of emerging markets and where are used by western central banks as policy tools in the past. Commonly, however, the use is associated with capital controls, a fixed exchange rate or a central bank micromanaging demand on behalf of the government.

**Exhibit 11: central banks with high reserve requirements**

Often these less-independent central banks are dealing with FX challenges

Türkiye	5-22%
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**Exhibit 11: central banks with high reserve requirements**

Often these less-independent central banks are dealing with FX challenges

China	7%
Nigeria	27%
Argentina	17-42%

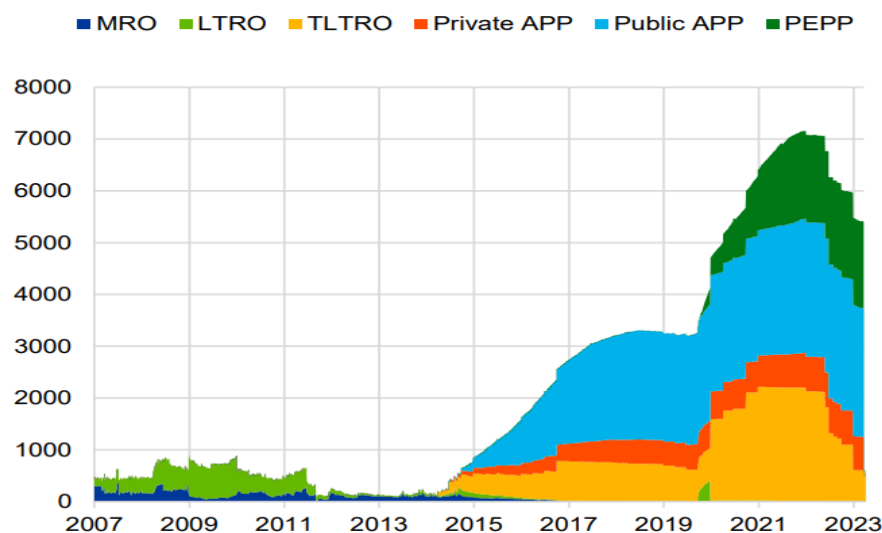
Source: BofA Global Research

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A reduction of the ECB balance sheet through a run-off of its bond portfolios would be symmetrical with the purchase of those bonds. This is exactly what the ECB did with its Targeted Longer Term Refinancing Operations, of which it has now exited €1.6 trillion – see Exhibit 12.

**Exhibit 12: ECB cut €1.6t from its TLTRO, now the bonds dominate its assets**

ECB monetary policy assets (€ bn) 2007-2023



Source: ECB/ Schnabel

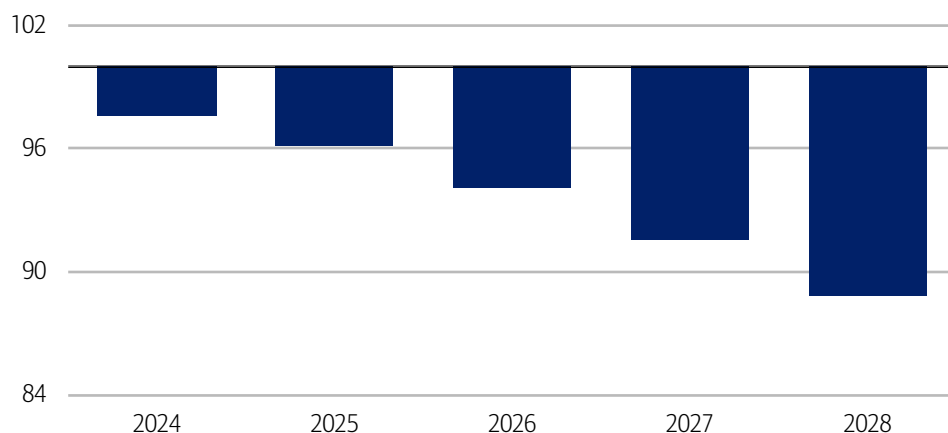
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From recent comments, the ECB clearly has some concern about the impact on the bond market functioning pricing from large sales. However, seeking to achieve a reduction in system and liquidity through mandatory reserves, would only be moving a visible cost to a less-predictable, and misunderstood one.

For banks, Quantitative Tightening represents substituting one high-quality liquid asset – cash - with another, government bonds. As we wrote previously, government bonds are not a perfect substitute, other than short dated bills – see the discounted price of certain Bunds in Exhibit 13. Potential price declines require a bank to hold stress capital. But in actual liquidity terms, they are close to one another.

**Exhibit 13: Low-coupon Bund prices fall to below €0.90**

Bunds by maturity – current price



Source: BofA Global Research, Bloomberg

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An increase in mandatory reserves simply disappears the cash. It becomes an encumbered asset, ineligible for the liquidity coverage ratio. Banks would lose their highest quality liquid asset, which - if in significant size - would shock their liquidity management. It could also have rating agency implications, as the agencies look at both encumbrance and liquidity. In Exhibit 14, we illustrate the impact of a large move in mandatory reserves, such as would be necessary if the ECB were seeking to directly address its carry cost of bonds through this route. As much as 30% of banks' HQLA would simply vanish.

**Exhibit 14: a move to 10% mandatory reserves would remove 29% of banking system HQLA**

This would not be evenly distributed

HQLA	4,943
Mandatory reserve	165
Increase reserve from 1% to 10%	1,485
Impact on HQLA	-30%

Source: BofA Global Research estimates, ECB

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Banks face many constraints in their operations. They need to meet regulatory requirements for capital, liquidity and funding of course, but may also look at other liquidity metrics – as discussed in [European Banks Strategy: Peak nothing 01 September 2023](#) (report link), the LCR in particular has proven to be just one liquidity measure among many. And banks face a specific set of liquidity, funding and capital metrics at each of their rating agencies. Large and abrupt changes to ECB rules could challenge each bank differently, but the impacts would likely be significant. We sketch just two in Exhibit 15, for one of the largest euro area banks.

**Exhibit 15: Unicredit example – impacting both asset encumbrance and LCR**

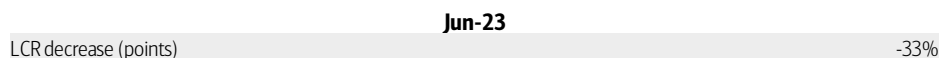
LCR could fall 33 points, asset encumbrance almost double

Jun-23	
Encumbered assets	41,762
Cash	76,000
HQLA	184,987
Net cash outflows	115,775
LCR	160%
Illustration	
Deposits, euro area	429,100
Additional mandatory reserve	9%
Additional mandatory reserve	38,619
Encumbrance increase	92%
LCR	126%



**Exhibit 15: Unicredit example – impacting both asset encumbrance and LCR**

LCR could fall 33 points, asset encumbrance almost double



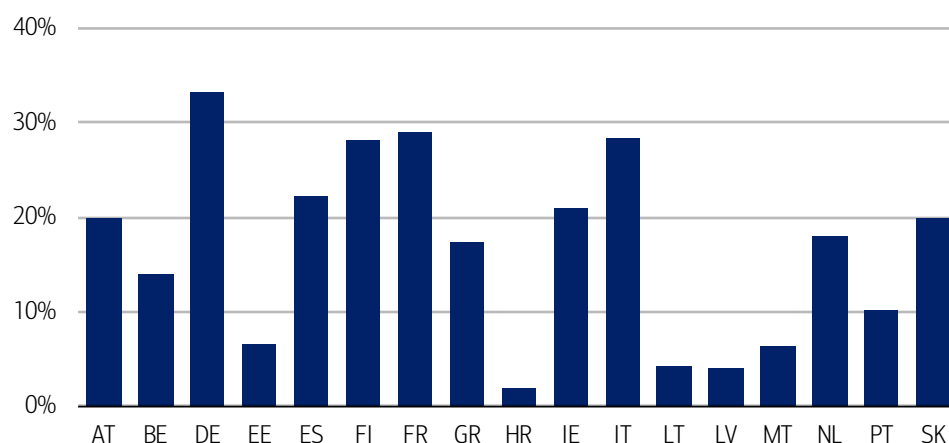
Source: BofA Global Research estimates, company report

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By changing the rules of banking, the impact on some banks would be greater than others, in ways that would be hard to define its *ex ante*. Generally, banks with lower credit ratings, that is smaller banks in general, have less access to alternative forms of liquidity - which may be directly because deposits are more valuable to them for this reason. And by increasing asset encumbrance, some banks have optimised this, while others have not (Exhibit 16). This is one part of the euro area where averages may well prove unreliable for predicting outcomes.

**Exhibit 16: such a wide variety of encumbrance ratios, an average will not be useful**

Euro area banks, asset encumbrance ratios, 1Q 23



Source: EBA

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**Push me – pull you**

The implications for monetary policy would be complex. One would expect a tightening of credit availability, as banks will in part need to shrink the loan book or expand loan margins to absorb the revenue hit. Equally, banks may seek to reduce deposit prices to restore their deposit spread, representing an easing of policy.

As an intervention into one sort of funding, that would not impact others, one would also expect a further drive of assets out of the banking system.

**A depressed multiple impacts behaviour**

The inconvenient truth is that the market is not pricing banks as approaching the cost of capital cover, even after the doubling of their profits since 2019. In part because of debates, such as this, the market has increased its implied cost of equity, such that banks still trade at a 30% discount to tangible book. For policymakers, this has significant implications. Banks with low multiples struggle to justify fresh. Evidence that the central bank is actively depressing Earnings, without considering whether banks have a surplus is a strong negative signal.

Interesting in this context to highlight the language in the recent ECB letter to the Italian government on its proposed tax - see Box 5

**Box 5: ECB legal opinion**

As key ECB interest rates will be set at sufficiently restrictive levels for as long as is necessary to achieve a timely return of inflation to the 2 % medium-term target, it is important to keep in mind that monetary policy operations always have some distributional implications... Evidence shows that net interest income typically tends to expand on impact as policy rates increase... However, as the tightening cycle proceeds, this positive income effect can be offset by lower lending volumes, a higher cost of funding, losses recorded in the securities portfolio and an increase in provisions resulting from potential deterioration of the quality of the credit portfolio. The realisation of downside risks in the current environment may significantly reduce the repayment capacity of debtors and translate into lower bank profitability. The net effect of tighter monetary policy on bank profitability when measured across the policy cycle may therefore be less positive, or even negative, over an extended horizon... More generally, caution must be taken to ensure that the extraordinary tax does not impact the ability of individual credit institutions to build strong capital bases and adequately provision for increased impairments and a deterioration in credit quality. Curtailing the ability of credit institutions to maintain adequate capital positions or to prudently build provisions against the backdrop of a possible downturn in credit quality could endanger a smooth bank-based transmission of monetary policy measures to the wider economy

*OPINION OF THE EUROPEAN CENTRAL BANK of 12 September 2023*

**Rates market implications****Ronald Man**

MLI (UK)

[ronald.man@bofa.com](mailto:ronald.man@bofa.com)

The impact of an increase in reserve requirement on the front-end rates market is likely to be driven by the associated decline in excess liquidity and a general desire among banks to reduce their required reserves. We believe this generally means more funding needs, uncertainty, and intramonth volatility in the front-end rates market.

**1. Upward pressure on money market rates may be brought forward**

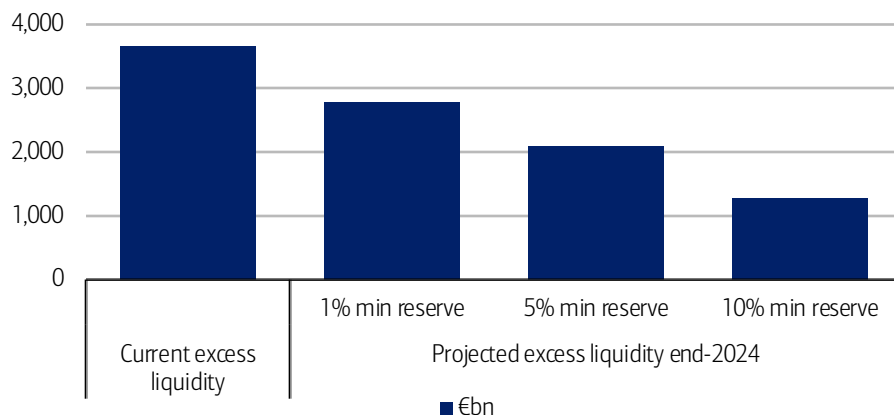
Increases to the minimum reserve requirement would impact banks in some countries more than others. Exhibit 18 shows the country-level decomposition of excess liquidity net of TLTROs, accounting for quantitative tightening, if the minimum reserve requirement is at 5% and 10% by the end of 2024. In the case of 10% minimum reserve requirement, there would be negative excess liquidity net of TLTRO by the end of 2024 in Italy, Greece, Spain, and Portugal. Currency growth has not been accounted in our country decomposition, which means there are downside risks to the figures presented.

For cash poor banks, we believe a higher minimum reserve requirement would have greater impact on their funding demand than a comparable punitive tiering framework that applies 0% on the first X amount of a bank's excess reserves. This is because a higher minimum reserve requirement that pushes banks' excess liquidity into negative

territory would force them to raise funds, which would not be the case in punitive tiering. The need for cash poor banks to raise funds to meet the higher reserve requirement would bring forward upward pressure on front-end rates and widening pressure on money market spreads.

#### Exhibit 17: Excess liquidity projections based on different minimum reserve requirement

Raising the minimum reserve requirement would lower excess liquidity in the euro area



Source: BofA Global Research, ECB

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## 2. Risks of unintended sudden tightening

Prior to the Covid shock, the euro overnight indexed swap (OIS) rate was notably less sensitive to changes in excess liquidity levels when excess liquidity was above €1tn. The implication was that €1tn of excess liquidity is sufficient to keep OIS rates close to the floor of the policy rate corridor.

But banks' inherent demand for excess liquidity has likely increased in recent years and that quantum is currently unknown (see [European Rates Viewpoint, 19 May 2023](#)). An increase in the minimum reserve requirement would accelerate the decline in excess liquidity. By the end of 2024 when 1) all TLTROs have fully rolled off, 2) accounting for quantitative tightening, 3) accounting for currency growth, we estimate excess liquidity will fall to €2.1tn if the minimum reserve requirement is set at 5% and fall to €1.3tn if it is set at 10% (Exhibit 17). This means an increase in the minimum reserves could lead to sooner-than-intended reserve scarcity in the banking system and sudden upward pressure on front-end rates.

## 3. Richer month-ends

The minimum reserve requirement is calculated using the month-end data from two months before the maintenance period starts. Institutions subject to the minimum reserve requirement may have an incentive to reduce liabilities used to calculate their reserve requirement over month-end. Issuance of very short-dated paper (one- to two-week paper) by such institutions over month-end may be reduced and concentrated intramonth. The reduction of very short-dated paper supply may increase scarcity and, in turn temporary richening pressure, of short-dated assets over month-ends that are used for minimum reserve calculation.

## 4. More terming of liabilities

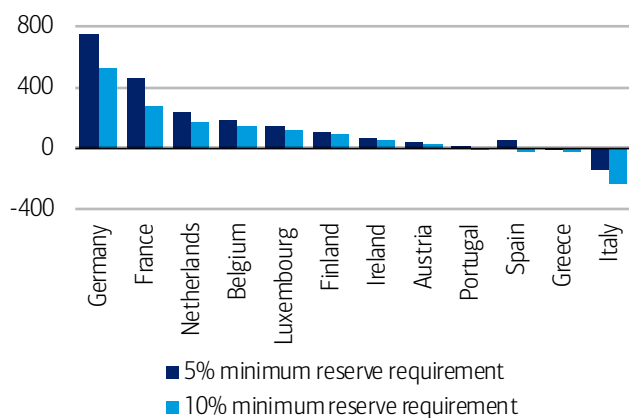
Deposits with maturity greater than two years and debt securities issued with an original maturity over two years are excluded from the minimum reserve calculations. An increase in the minimum reserve requirement would create an incentive for banks to continue terming out their liabilities: in deposits this has so far been achieved by widening the spread between term and overnight deposit rates (Exhibit 19). Such behaviour may risk further widening in money market spreads.

## 5. Cheaper repo vs €str

Deposits from repo transactions are also excluded from the minimum reserve calculations. This may give institutions subject to the minimum reserve requirement an incentive to rely more on repo markets, both overnight and term, to raise cash. As deposits received from the €str market would be included in the minimum reserve calculations, the incentive to raise cash from repo could provide room for the one-day GC repo rates to be cheaper than €str on a sustained basis.

### Exhibit 18: End-2024 excess liquidity projections by country

A 10% min reserve requirement may leave many banks very cash scarce

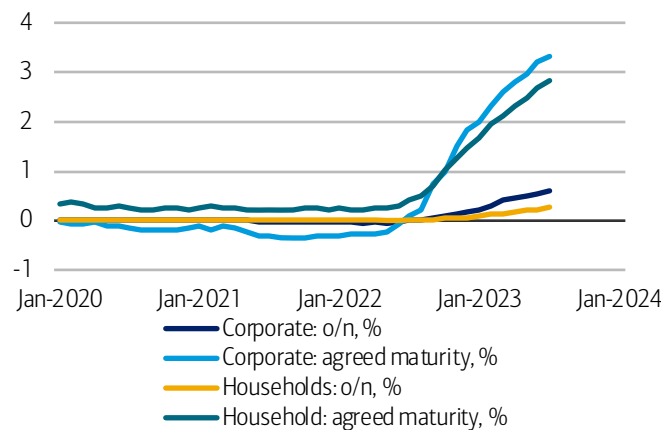


Source: BofA Global Research, ECB

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### Exhibit 19: Bank rates on new deposits

Banks have passed on more of the rate hikes via term deposits



Source: ECB

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# European forecasts

## Exhibit 20: Euro area economic forecasts

We see the ECB reaching a refi terminal of 4.50%.

		2021	2022	2023	2024	2025	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
GDP	% qoq						0.1	0.1	0.0	0.1	0.1	0.2	0.3	0.3
	% qoq ann.						0.3	0.5	-0.1	0.2	0.3	1.0	1.0	1.3
	% yoy	5.6	3.4	0.5	0.5	1.3	1.1	0.5	0.1	0.2	0.3	0.4	0.6	0.9
Private Consumption	% qoq						0.0	0.0	0.1	0.1	0.2	0.3	0.3	0.3
	% yoy	4.1	4.3	0.3	0.7	1.1	1.4	0.2	-0.6	0.2	0.4	0.6	0.9	1.0
Government Consumption	% qoq						-0.6	0.2	0.2	0.2	0.2	0.3	0.2	0.2
	% yoy	4.1	1.4	0.0	0.9	1.0	-0.4	0.1	0.3	0.0	0.9	0.9	0.9	1.0
Investment	% qoq						0.3	0.3	0.2	0.1	0.0	0.2	0.3	0.4
	% yoy	3.6	2.9	1.1	0.7	1.6	1.9	1.3	0.6	0.9	0.6	0.5	0.6	0.9
Final Domestic Demand <sup>1</sup>	% qoq						0.0	0.1	0.1	0.1	0.2	0.2	0.3	0.3
	% yoy	3.9	3.1	0.4	0.7	1.1	1.0	0.4	-0.1	0.3	0.5	0.6	0.8	0.9
Net exports <sup>1</sup>	% qoq						0.6	-0.4	-0.1	0.0	0.1	0.0	0.1	0.1
	% yoy	1.4	-0.1	0.4	0.0	0.3	0.5	0.2	0.7	0.1	-0.5	0.0	0.1	0.3
Stockbuilding <sup>1</sup>	% qoq						-0.5	0.4	-0.1	0.0	-0.1	0.0	-0.1	0.0
	% yoy	0.3	0.4	-0.3	-0.2	-0.1	-0.4	-0.1	-0.5	-0.2	0.2	-0.3	-0.3	-0.3
Current Account Balance	EUR bn	278	-149	147	209	219	74	-36	35	75	55	-6	85	75
	% of GDP	2.3	-1.1	1.1	1.4	1.5	2.1	-1.0	1.0	2.1	1.5	-0.2	2.4	2.0
Industrial production	% qoq						-0.3	-1.0	0.2	0.5	0.4	0.5	0.7	0.7
	% yoy	8.8	2.1	-0.9	1.5	2.6	0.1	-1.1	-2.1	-0.6	0.1	1.6	2.1	2.3
Unemployment rate <sup>3</sup>	%	7.7	6.8	6.7	7.0	6.9	6.6	6.6	6.7	6.7	7.0	7.0	7.0	6.9
CPI (harmonised) <sup>4</sup>	% qoq						0.4	1.6	0.6	0.9	0.4	1.1	-0.1	0.3
	% yoy	2.6	8.4	5.7	2.7	1.5	8.0	6.2	5.0	3.6	3.6	3.1	2.4	1.8
CPI (core) <sup>4</sup>	% qoq						0.6	2.4	0.5	0.6	0.1	1.5	-0.1	0.3
	% yoy	1.5	3.9	5.0	2.6	1.8	5.5	5.4	5.1	4.2	3.7	2.8	2.2	1.8
General govt balance	% of GDP	-5.3	-3.6	-3.9	-3.0	-2.6								
General govt debt	% of GDP	95.5	91.6	90.0	89.7	88.3								
Refinancing rate	%	0.00	2.50	4.50	3.75	2.75	3.50	4.00	4.50	4.50	4.50	4.25	4.00	3.75

Source: BofA Global Research. Notes: 1 Contribution to GDP growth 2 Excluding construction, sa, quarterly averages 3 Period averages 4 Period averages, quarterly change

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## Exhibit 21: UK economic forecasts

Low growth, entrenched inflation

		2022	2023	2024	2025	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
GDP	% qoq					0.1	0.2	0.4	0.0	0.0	0.0	0.1	0.1	0.1	0.2	0.2	0.3
	% qoq ann.					0.6	0.8	1.6	0.0	0.0	0.0	0.4	0.4	0.4	0.8	0.8	1.2
	% yoy	4.1	0.6	0.3	0.6	0.2	0.4	0.9	0.8	0.6	0.4	0.1	0.2	0.3	0.5	0.6	0.8
Private Consumption	% qoq					0.0	0.6	0.4	0.0	-0.1	-0.1	-0.1	0.0	0.2	0.2	0.2	0.2
	% yoy	5.6	0.7	0.1	0.4	0.3	0.5	1.2	0.9	0.8	0.2	-0.3	-0.3	0.0	0.3	0.6	0.8
Government Consumption	% qoq					1.7	1.2	0.9	0.4	0.1	0.3	0.3	0.3	0.3	0.5	0.5	0.5
	% yoy	1.8	1.4	2.1	1.5	-2.2	2.6	2.8	2.7	4.6	1.7	1.0	0.9	1.2	1.4	1.7	1.8
Investment	% qoq					2.4	0.0	-1.2	0.1	0.0	-0.2	-0.2	0.0	0.1	0.2	0.3	0.4
	% yoy	8.6	2.0	-0.8	0.4	1.5	3.8	1.4	1.3	-1.1	-1.3	-0.2	-0.4	-0.2	0.2	0.6	1.0
Final Domestic Demand <sup>1</sup>	% qoq					0.1	1.0	0.2	0.1	0.0	0.0	0.0	0.1	0.2	0.3	0.3	0.3
	% yoy	5.4	1.1	0.3	0.7	0.0	1.5	1.5	1.3	1.2	0.2	0.0	-0.1	0.2	0.5	0.8	1.1
Net exports <sup>1</sup>	% qoq					-1.0	-1.1	-0.1	-0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0
	% yoy	-1.2	0.2	-0.3	0.0	4.1	1.7	-2.6	-2.2	-1.2	-0.1	0.1	0.1	0.1	0.0	-0.1	-0.2
Stockbuilding <sup>1</sup>	% qoq					1.1	0.3	0.3	-0.1	0.1	0.0	0.1	0.0	-0.1	0.0	0.0	0.0
	% yoy	-0.1	-0.8	0.3	-0.1	-3.8	-2.9	1.9	1.6	0.6	0.3	0.1	0.1	0.0	0.3	-0.2	-0.1
Current Account Balance	% of GDP	-3.8	-3.5	-3.8	-3.7	-2.3	-3.8	-3.9	-3.9	-3.9	-3.8	-3.7	-3.7	-3.7	-3.7	-3.8	-3.8
Manufacturing output	% qoq					0.7	1.6	1.5	0.0	0.1	0.3	0.5	0.6	0.6	0.6	0.6	0.6
	% yoy	-3.7	1.8	1.9	-3.7	-1.7	0.8	4.3	3.8	3.2	1.9	0.9	1.5	2.0	2.3	2.4	2.4
Unemployment rate <sup>2</sup>	%	3.7	4.1	4.6	4.8	3.9	4.2	4.2	4.3	4.4	4.6	4.7	4.8	4.8	4.8	4.8	4.7
RPI Inflation <sup>2</sup>	% yoy	11.6	9.8	4.3	3.4	13.6	11.1	9.0	6.0	5.2	4.1	4.2	3.9	3.8	3.4	3.3	3.3
CPI Inflation (harmonised) <sup>2</sup>	% yoy	9.1	7.4	3.2	2.3	10.2	8.4	6.7	4.7	4.1	2.8	3.1	2.8	2.6	2.2	2.3	2.3
CPI (core) <sup>2</sup>	% yoy	5.9	6.4	4.2	2.8	6.1	6.9	6.5	6.0	5.5	4.2	3.8	3.3	3.1	2.7	2.7	2.7
General govt balance <sup>5</sup>	% of GDP	-5.6	-4.7	-3.2	-2.8												
General govt debt <sup>3,5</sup>	% of GDP	96.2	97.0	98.5	98.7												
General govt debt	% of GDP	101.0	100.1	100.8	101.8												
Bank Rate <sup>4</sup>	%	3.50	5.25	5.25	4.25	4.25	5.00	5.25	5.25	5.25	5.25	5.25	5.25	5.00	4.75	4.50	4.25

Source: BofA Global Research. Notes: 1 Contribution to GDP growth 2 Period averages 3 Excludes Nationalised banks, and thus is not on Maastricht basis 4 End period, 5 Fiscal years

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**Exhibit 22: Euro area GDP and CPI forecasts**

Euro area member states profiles

	GDP						HICP					
	2020	2021	2022.0	2023F	2024F	2025F	2020	2021	2022	2023	2024	2025
Euro area	-6.3	5.6	3.4	0.5	0.5	1.3	0.3	2.6	8.4	5.7	2.7	1.5
Austria	-6.5	4.7	4.9	0.1	0.4	1.3	1.4	2.8	8.6	7.6	3.6	2.4
Belgium	-5.4	6.3	3.2	0.9	0.6	1.2	0.4	3.2	10.3	2.8	3.4	1.9
Finland	-2.4	3.2	1.6	0.3	0.5	1.0	0.4	2.1	7.2	4.5	1.7	1.5
France	-7.7	6.4	2.5	0.9	0.8	1.3	0.5	2.1	5.9	5.9	2.9	1.6
Germany	-4.2	3.1	1.9	-0.4	0.3	1.3	0.4	3.2	8.6	6.5	3.4	2.0
Greece	-8.7	8.1	5.9	2.1	1.0	1.7	-1.3	0.6	9.3	4.2	1.9	1.7
Ireland	5.8	14.8	7.1	1.3	2.4	2.0	1.1	1.2	5.1	5.4	2.2	1.6
Italy	-9.0	7.0	3.8	0.7	0.4	1.2	-0.1	1.9	8.7	6.6	2.4	1.4
Netherlands	-3.9	6.2	4.4	0.3	0.3	1.6	1.1	2.8	11.6	4.9	3.3	1.6
Portugal	-8.3	5.5	6.7	2.2	1.1	1.5	-0.1	0.9	8.1	5.8	2.7	1.3
Spain	-11.3	5.5	5.5	2.1	1.1	1.5	-0.3	3.0	8.3	3.7	2.6	1.2

Source: Eurostat, BofA Global Research

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# Calendar for the week ahead

## Exhibit 23: European Economic calendar

Key data for the next week

	GMT	Country	Data/Event	For	BofAe	Cons.†	Previous	Comments
Monday, 2 Oct								
☆☆	07:00	UK	Nationwide House PX (mom)	Sep	-0.3%	--	-0.8%	
☆☆	07:00	UK	Nationwide House Px (nsa, yoy)	Sep	-5.5%	--	-5.3%	
☆☆☆	08:15	Spain	Manufacturing PMI	Sep	47.0	--	46.5	
☆☆☆	08:45	Italy	Manufacturing PMI	Sep	46.5	--	45.4	
☆☆☆	08:50	France	Manufacturing PMI (F)	Sep	43.6	--	43.6	
☆☆☆	08:55	Germany	Manufacturing PMI (F)	Sep	39.8	--	39.8	
☆☆☆	09:00	Italy	Unemployment Rate	Aug	7.7%	--	7.6%	
☆☆☆	09:00	Euro area	Manufacturing PMI (F)	Sep	43.4	--	43.4	
☆☆☆	09:30	UK	Manufacturing PMI (F)	Sep	44.2	--	44.2	
☆☆☆	10:00	Euro area	Unemployment Rate	Aug	6.5%	--	6.4%	
Tuesday, 3 Oct								
☆☆	00:01	UK	BRC Shop Price Index (yoy)	Sep	n.a.	--	6.9%	
Wednesday, 4 Oct								
☆☆☆	08:15	Spain	Composite PMI	Sep	49.1	--	48.6	
☆☆☆	08:15	Spain	Services PMI	Sep	49.5	--	49.3	
☆☆☆	08:45	Italy	Composite PMI	Sep	49.0	--	48.2	
☆☆☆	08:45	Italy	Services PMI	Sep	50.1	--	49.8	
☆☆☆	08:50	France	Services PMI (F)	Sep	43.9	--	43.9	
☆☆☆	08:50	France	Composite PMI (F)	Sep	43.5	--	43.5	
☆☆☆	08:55	Germany	Services PMI (F)	Sep	49.8	--	49.8	
☆☆☆	08:55	Germany	Composite PMI (F)	Sep	46.2	--	46.2	
☆☆☆	09:00	Euro area	Services PMI (F)	Sep	48.4	--	48.4	
☆☆☆	09:00	Euro area	Composite PMI (F)	Sep	47.1	--	47.1	
☆☆☆	09:30	UK	Official Reserves Changes	Sep	n.a.	--	-1.5bn	
☆☆☆	09:30	UK	Services PMI (F)	Sep	47.2	--	47.2	
☆☆☆	09:30	UK	Composite PMI (F)	Sep	46.8	--	46.8	
☆☆☆	10:00	Euro area	Retail Sales (mom)	Aug	0.3%	--	-0.2%	
☆☆☆	10:00	Euro area	Retail Sales (yoy)	Aug	n.a.	--	-1.0%	
☆☆☆	10:00	Euro area	PPI (mom)	Aug	n.a.	--	-0.5%	
☆☆☆	10:00	Euro area	PPI (yoy)	Aug	n.a.	--	-7.6%	
Thursday, 5 Oct								
☆☆☆	07:45	France	Industrial Production (mom)	Aug	0.3%	--	0.8%	
☆☆☆	07:45	France	Industrial Production (yoy)	Aug	n.a.	--	2.7%	
☆☆☆	08:00	Spain	Industrial Output (nsa, yoy)	Aug	n.a.	--	-1.8%	
☆☆☆	08:00	Spain	Industrial Output (sa, yoy)	Aug	0.4%	--	-1.8%	
☆☆☆	08:00	Spain	Industrial Production (mom)	Aug	n.a.	--	0.2%	
☆☆☆	09:30	UK	Construction PMI	Sep	50.0	--	50.8	
Friday, 6 Oct								
☆☆☆	07:00	Germany	Factory Orders (mom)	Aug	1.2%	--	-11.7%	
☆☆☆	07:00	Germany	Factory Orders (wda, yoy)	Aug	n.a.	--	-10.5%	
☆☆☆	09:00	Italy	Retail Sales (mom)	Aug	-0.2%	--	0.4%	
☆☆☆	09:00	Italy	Retail Sales (yoy)	Aug	n.a.	--	2.7%	

Source: BofA Global Research, Bloomberg, Reuters, Central banks. Notes: †Bloomberg consensus; μ = level of importance; A = advanced; F = final; P = preliminary; sa = seasonally adjusted; nsa = not seasonally adjusted; wda = working-day adjusted; n.a. = not available; mom = month-on-month; qoq = quarter-on-quarter; yoy = year-on-year. \*Refers to previous period, not preliminary release. BofA GLOBAL RESEARCH

**Exhibit 24: Common acronyms/abbreviations used in our reports**

This list is subject to change

Acronym/Abbreviation	Definition	Acronym/Abbreviation	Definition
1H	First Half	IT	Italy
2H	Second Half	Jan	January
1Q	First Quarter	Jul	July
2Q	Second Quarter	Jun	June
3Q	Third Quarter	lhs	left-hand side
4Q	Fourth Quarter	m	month
ann	annualized	MA	Moving Average
APP	Asset Purchase Programme	Mar	March
Apr	April	Eonia	Euro overnight indexed average
AS	Austria	mom	month-on-month
Aug	August	Mon	Monday
BdF	Banque de France (Bank of France)	MPC	Monetary Policy Committee
BE	Belgium	MWh	Megawatt-hour
BEA	Bureau of Economic Analysis	NGEU	NextGenerationEU
BLS	Bank Lending Survey	NE	Netherlands
BoE	Bank of England	Nov	November
BoFA	Bank of America	NADEF	Nota di Aggiornamento al Documento di Economia e Finanza
BoI	Banca d'Italia (Bank of Italy)	NSA	Non-seasonally Adjusted
BoJ	Bank of Japan	OAT	Obligations assimilables du Trésor
BoS	Banco de España (Bank of Spain)	OBR	Office for Budget Responsibility
bp	basis point	Oct	October
BTP	Buoni Poliennali del Tesoro	OECD	Organisation for Economic Co-operation and Development
Buba	Bundesbank	ONS	Office for National Statistics
c	circa	p	preliminary/flash print
CA	Current Account	PBoC	People's Bank of China
CPI	Consumer Price Index	PEPP	Pandemic Emergency Purchase Programme
CSPP	Corporate Sector Purchase Programme	PMI	Purchasing Managers' Index
d	day	PSPP	Public Sector Purchase Programme
GE	Germany	PT	Portugal
Dec	December	QE	Quantitative Easing
DS	Debt sustainability	qoq	quarter-on-quarter
EA	Euro area	QT	Quantitative Tightening
EC	European Commission	RBA	Reserve Bank of Australia
ECB	European Central Bank	RBNZ	Reserve Bank of New Zealand
ECJ	European Court of Justice	rhs	right-hand side
EFSF	European Financial Stability Facility	RPI	Retail Price Index
EGB	European Government Bond	RRF	Recovery and Resilience Facility
EIB	European Investment Bank	SA	Seasonally Adjusted
EMOT	Economic Mood Tracker	SAFE	Survey on the access to finance of enterprises
EP	European Parliament	Sat	Saturday
SP	Spain	Sep	September
ESI	Economic Sentiment Indicator	SMA	Survey of Monetary Analysts
ESM	European Stability Mechanism	SNB	Swiss National Bank
EU	European Union	SPF	Survey of Professional Forecasters
f	final print	Sun	Sunday
Feb	February	SURE	Support to mitigate Unemployment Risks in an Emergency
Fed	Federal Reserve	S&P	Standard & Poor's
FR	France	Thu	Thursday
Fri	Friday	TLTRO	Targeted Longer-term Refinancing Operations
GC	General collateral	TPI	Transmission Protection Instrument
GDP	Gross Domestic Product	TTF	Title Transfer Facility
GNI	Gross National Income	Tue	Tuesday
GR	Greece	UK	United Kingdom
HICP	Harmonised Index of Consumer Prices	US	United States
HMT	His Majesty's Treasury	WDA	Work-day Adjusted
IMF	International Monetary Fund	Wed	Wednesday

Source: BoFA Global Research

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