

Algonquin Power & Utilities Corp

Holding pattern on renewables sale. Watching pro-forma leverage

Maintain Rating: NEUTRAL | PO: 6.00 USD | Price: 6.11 USD

4Q23/FY23 adjusted EPS in-line as miss FY23 guidance

We maintain our Neutral rating on diversified utility and renewable company Algonquin Power & Utility (AQN) after its 4Q23 update. AQN reported \$0.16 4Q23 adjusted EPS which adjusted out -\$0.03 renewables asset impairments, -\$0.01 loss on bond redemption, and -\$0.01 renewables strategy review costs. \$0.53 FY23 adjusted EPS was in-line with BofA and a small beat vs \$0.51 Consensus. \$0.53 missed the low-end of \$0.55-\$0.61 original guidance range and on the 3Q23 management warned that it would be at or below the low-end of the range. We see shares as having a balanced risk/reward currently.

No 2024 guidance despite renewables sale YE24

Management did not provide 2024 guidance, a cautious development after EPS declined -13% in 2023. We forecast EPS declining yet again in 2024 to \$0.51 but Consensus assumes an approximately flat outlook at \$0.54. The lack of guidance will likely be interpreted adversely relative to Consensus. The renewables asset sale close is unlikely to be a material driver of FY24 adjusted EPS due to the timing of close.

Renewables asset sale the big focus

The renewables segment adjusted EBITDA declined -9% in FY23 to \$372Mn. Adjusting out \$109Mn Atlantica dividends & other income, \$28Mn renewable energy certificates, and \$71Mn HLBV tax attributes leaves \$164Mn core adjusted EBITDA. With -\$61Mn interest expense allocated, the core free cash flow profile is less robust. Management indicated that it expects an announcement in mid-2024 with a close around YE24. AQN recorded a \$23.5Mn renewables impairment on "development loans related to the simplification of the Company's development strategy".

Leverage increased substantially in 2023

Long-term debt increased +13% (~\$1Bn) as of 12/31/23 with ~\$1.2Bn January 2024 issuances (~\$300Mn EDE securitization and \$850Mn utility HoldCo at 5.7%), primarily used to repay debt. Despite debt increasing, adjusted fund from operations declined -8% (-\$66Mn). Pro-forma FY23 funds from operations (FFO) / debt notably declined as a result to ~9.4% from 11.7% in 2022, one of the lowest in our coverage universe. Management is targeting mid-11% in 2024. See details in the full report.

Accounting system a priority but the roll-out was rocky

Management discussed the new SAP system extensively on the earnings call as a roll-out for 2024 and a driver of improved returns. We view this as an area of uncertainty following the experience in New Hampshire where the company identified a \$573Mn intercompany overstatement that was "erroneously computed". See SAP details here. Management attributed this to initial growing pains and integrating historical financial information into the system to translate between FERC and GAAP. AQN disclosed that it spent ~\$500Mn on the system and we will watch for stakeholder comments on the recoverability in 2024+.

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Refer to important disclosures on page 5 to 8. Analyst Certification on page 4. Price
Objective Basis/Risk on page 3.

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Equity

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Stock Data

BofAS

Price (NYS / TOR) 6.11 USD / 8.23 CAD Price Objective 6.00 USD / 8.00 CAD Date Established 5-Oct-2023 / 5-Oct-2023 Investment Opinion B-2-8 / B-2-8 4.90 USD - 9.14 USD 52-Week Range Market Value (mn) 4,211 USD Free Float 99.7% Average Daily Value 25.59 USD Shares Outstanding (mn) 689.1 / 689.1 BofA Ticker / Exchange AQN / NYS BofA Ticker / Exchange YAON / TOR Bloomberg / Reuters AQN US / AQN.N ROE (2023E) 7.3% 104.2% Net Dbt to Eaty (Dec-2022A)

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High

Glossary

ESGMeter™

EDE: Empire District Electric FFO: Funds from operations

HLBV: Hypothetical liquidation at book value

HoldCo: Holding company



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Below we show our estimate of the pro-forma credit metrics in 2022 and 2023 using disclosed adjusted FFO and estimated S&P adjustments.

Exhibit 1: AQN Adjusted FFO / Adj Debt

Credit metrics slid in 2023 as debt increased and cash flows declined

AQN Adjusted FFO / Adj Debt	2022	2023	YoY
Adjusted Funds from Operations	790.3	724.6	-65.7
Short Term Debt	423	622	199
Long Term Debt	7,089	7,894	805
Pension	126	97	(29)
Total Debt	7,638	8,613	975
Adjusted FFO / Debt	10.3%	8.4%	-1.9%
Debt Adjustments			
Equity Units @ 100%	(1,145)	(1,145)	
Subordinated Bonds @ 50%	(693)	(693)	
Preferred Equity @ 50%	(92)	(92)	
Indirect Guarantees	741	741	
Joint Venture NCI	307	307	
Total	(882)	(882)	
Adjusted Debt	6,756	7,731	975
Adjusted FFO / Adjusted Debt	11.7%	9.4%	-2.3%

Source: Company Filings & BofA Global Research

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Exhibit 3: AQN Renewables EBITDA

We expect that a buyer will anchor towards renewables performance ex tax credits and RECs

Renewables EBITDA Details	2022	2023	YoY
Adjusted EBITDA Actual	411	372	(39)
Less: LT Investment Income	91	109	18
Less: HLBV Income	96	71	(25)
Less: Renewable Energy Certificates	28	28	(0)
Core Renewables Adjusted EBITDA	195	164	(32)
Less: Interest Expense	64	61	(3)
Core Renew. Adjusted EBITDA less Interest Expense	131	102	(29)

Source: Company Filings & BofA Global Research

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FY23 rate base in-line with below average 5-6% growth

FY23 rate base increased +\$379Mn YoY, consistent with our expectations with the smaller capital program. AQN deployed +\$742Mn utility capex, incurred \$346Mn depreciation, and a \$64Mn securitization write-off. Management guided to similar **utility** capex YoY which was \$742Mn in 2023. Growth was concentrated in California which was +\$140Mn (+23%). There was \$320Mn for renewables in 2023 but management did not provide guidance for FY24+ with the review pending.

Price objective basis & risk

Algonquin Power & Utilities Corp (AQN / YAQN)

Our PO of \$6.00 (C\$8.00) is based on a SOTP valuation. We assign P/E multiples on 2025E (13.7x electric, 13.3x gas, 20.4x for water) EPS based on expected 2025 breakdown. We reflect a -3x discount to the peer multiples to reflect risk of capex reductions and lack of clarity on growth prospectively. We back out future tax



differential stemming out of tax rate normalization.

We value AQN's non-reg on EV/EBITDA basis. We assign a -2x discount to thermal, hydro, solar, and wind from the peer mult of 10x 2024E EBITDA to reflect the fact that as a likely seller AQN may see pressure on realized pricing.

We valued AQN's 44.2% stake in AY on mark to market basis and net out non-Utility debt.

Our assumed shares o/s numbers reflect our estimated equity issuance including converts in 2025.

Upside risks: 1) Higher USD/CAD F/X rate, 2) Constructive regulatory outcomes, 3) Lower interest rate, 4) Execution on the capital plan, 5) Dividend Growth from AY.

Downside risks: 1) Higher interest rates, 2) Lower USD/CAD F/X rate depending upon the exposure to the US, 3) Dilution risk associated with substantial equity issuance to finance capex, 4) Unfavorable regulatory actions, 5) Increase in Tax rate, 6) AY may not be able to sustain its current dividend levels, 7) Exposure in CA Renewables, 8) Balance Sheet quality, and 9) Natural disasters which could impact utility operating systems.

Analyst Certification

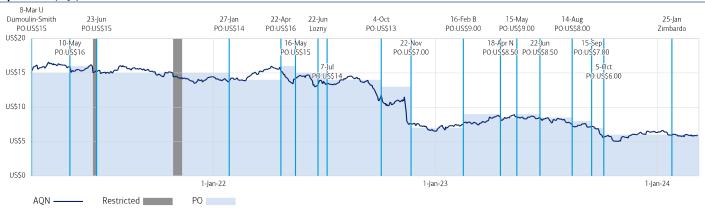
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Algonquin Power (AQN) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Algonquin Power (YAQN) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

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Sell	807	22.84%	Sell	383	47.46%

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Buy $\geq 10\%$ $\leq 70\%$ Neutral $\geq 0\%$ $\leq 30\%$ Underperform N/A $\geq 20\%$

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