

## **CME** Group Inc

# 1Q23 First Impression - Positive results

Maintain Rating: UNDERPERFORM | PO: 156.00 USD | Price: 187.79 USD

### Positive overall results; beats on non-operating + pricing gains

CME Group (CME) reported higher-than-expected adjusted EPS of \$2.42 vs. consensus of \$2.35 and our estimate of \$2.34, with the beat driven by a combination of strong clearinghouse-related income and pricing gains. Given prior skepticism about the ability to push price, we view the results today in total as positive relative to expectations.

### CME taking price; RPC up 10%+ q/q in energy & equities

Earlier this year, CME announced its largest price increases on record. Management had guided to a 4-5% increase in derivative RPC (implemented in February) as well as a 4% increase in market data pricing (implemented in January). So far, it appears that management is on track to exceed those targets overall. Although rates RPC is flat, equity & energy complex RPC is up 10%+ q/q, while market data revenues are 8% higher.

### Posts strong 1Q volumes, but QTD is weak

Buoyed by seasonal tailwinds and elevated market volatility (primarily related to the Fed and regional banking distress in March), futures volumes reported a solid 23% increase q/q, with strength in the rates complex (up 47% q/q). However, in its aftermath, capital requirements have increased, while liquidity has declined, leading to a 42% q/q decline in rates volume and 33% decline in overall volume QTD.

### Maintain Underperform rating; earnings call at 8:30am ET

We continue to see CME as expensive (23x 2024E EPS) relative to its mid-single-digit long-term organic growth. On the call, we are looking for updates on rates market quality, pricing, and the equity index complex (soft volumes + competition from options).

### Exhibit 1: CME 1Q23 actuals vs. our estimates

EPS beat on pricing gains and clearinghouse-related income

					Beat
	1Q22	4Q22	1Q23E	1Q23A	(Miss) % QoQ YoY
Adjusted EPS	\$2.11	\$1.92	\$2.34	\$2.42	3% 26% 15%
Net Revenues	1,347	1,208	1,397	1,442	3% 19% 7%
Adjusted Expenses	425	464	445	459	-3% -1% 8%
Futures ADV (Contracts, 000s)	25,920	21,805	-	26,873	- 23% 4%

Source: Company reports, BofA Global Research

BofA GLOBAL RESEARCH

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	6.69	7.97	8.40	8.51	8.89
GAAP EPS	6.69	7.97	8.40	8.51	8.89
EPS Change (YoY)	-0.6%	19.1%	5.4%	1.3%	4.5%
Consensus EPS (Bloomberg)			8.60	8.79	9.22
DPS	6.85	8.50	7.80	8.15	8.35
Valuation (Dec)					
P/E	28.1x	23.6x	22.4x	22.1x	21.1x
GAAP P/E	28.1x	23.6x	22.4x	22.1x	21.1x
Dividend Yield	3.6%	4.5%	4.2%	4.3%	4.4%

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Refer to important disclosures on page 5 to 7. Analyst Certification on page 3. Price
Objective Basis/Risk on page 3.

Timestamp: 26 April 2023 08:21AM EDT

#### 26 April 2023

#### Equity

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#### **Stock Data**

Price	187.79 USD
Price Objective	156.00 USD
Date Established	3-Apr-2023
Investment Opinion	B-3-7
52-Week Range	162.26 USD -222.52 USD
Mrkt Val / Shares Out (mn)	67,556 USD / 359.7
Average Daily Value	335.68 USD
BofA Ticker / Exchange	CME / NAS
Bloomberg / Reuters	CME US / CME.OQ
ROE (2023E)	11.2%
ESGMeter™	High

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RPC: revenue per contract

vs.: versus

# **iQ**profile<sup>™</sup> CME Group Inc

Income Statement Data (Dec)	2021A	2022A	2023E	2024E	2025E
(US\$ Millions)					
Total Net Revenue	4,687	5,019	5,182	5,261	5,435
% change	-4.0%	7.1%	3.2%	1.5%	3.3%
Compensation & Benefit	(784)	(746)	(776)	(799)	(819)
% change	-4.6%	-4.9%	4.0%	3.0%	2.5%
Non-Compensation Expenses	(921)	(1,026)	(1,057)	(1,079)	(1,089)
% change	-6.0%	11.5%	3.0%	2.1%	0.9%
Total Expenses	(1,705)	(1,772)	(1,833)	(1,878)	(1,908)
% change	-5.4%	4.0%	3.4%	2.5%	1.6%
Operating Income	2,982	3,247	3,349	3,383	3,527
% change	-3.3%	8.9%	3.2%	1.0%	4.3%
Reported Net Income	2,401	2,863	3,018	3,060	3,198
% change	-0.4%	19.2%	5.4%	1.4%	4.5%
Adjusted Net Income	2,400	2,863	3,018	3,060	3,198
% change	-0.5%	19.3%	5.4%	1.4%	4.5%

#### Performance Metrics (Dec)

	2021A	2022A	2023E	2024E	2025E
Operating Margin	63.6%	64.7%	64.6%	64.3%	64.9%
Compensation Expense/Revenue	16.7%	14.9%	15.0%	15.2%	15.1%
Non-Compensation Expense/Revenue	19.6%	20.4%	20.4%	20.5%	20.0%
Dividend Payout Ratio	102.2%	106.5%	92.7%	95.7%	93.8%

### **Balance Sheet Data (Dec)**

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Total Assets	196,780	174,176	174,393	174,524	174,524
Cash and Investments	2,835	2,720	2,914	3,023	3,023
Long-Term Debt	2,696	3,422	3,422	3,422	3,422
Total Shareholders' Equity	27,399	26,879	27,096	27,227	27,227

### **Company Sector**

Other Financials

### **Company Description**

CME, which was founded in 1898, is a leading derivatives exchange that handles more than 90% of U.S. futures trading. The company owns and operates multiple regulated exchanges, including the CBOT, NYMEX, COMEX, and KCBT. CME has grown both organically and via acquisitions and offers products such as futures and options on futures across all major asset classes (interest rates, equity indexes, energy, FX, metals, agricultural commodities, etc.), market data and clearing services.

### **Investment Rationale**

CME stock is modestly overvalued relative to its long-term earnings growth and earnings quality. The current rebound in cyclical segments (rates, energy) are obscuring the tepid long-term growth rate of its largely mature businesses. The stock should trade more in line with its core peer group (NDAQ, ICE).

### **Quarterly Earnings Estimates**

	2022	2023
Q1	2.11A	2.34E
Q2	1.97A	1.98E
Q3	1.98A	2.05E
Q4	1.92A	2.03E



### Price objective basis & risk

#### CME Group Inc (CME)

Our primary valuation metric for US Exchanges is price to long-term earnings (2025E). We focus on long-term EPS because we prefer to normalize for any near-term factors, and it also provides credit for an additional two years of growth. We apply a 17.5x multiple on our 2025E EPS to derive our \$156 PO. Our multiple is based on the conservative assumption that CME trades in line with its peer group despite its lower growth prospects/earnings quality.

Downside risks are (1) depressed volumes, (2) lower earnings quality due to high transactional revenue composition, (3) mature markets and high market share stifling further growth, (4) trading at a premium to higher growth peers, (5) secular transition away from oil/fossil fuels where CME has high share and (6) regulatory risks (transaction tax, capital requirements).

Upside risks are (1) improving/elevated interest rate volumes due to quantitative tightening/inflation, (2) rebound in energy/metals volumes should there be a resolution in supply chain issues and the Russia/Ukraine conflict, (3) defensive qualities which drive stock outperformance in equity market drawdowns (e.g., 1Q22), and (4) potential for share gains in select markets: base metals after the LME debacle and cash after the DTCC cross-margining proposal is approved (estimated in 1Q23 versus 3Q22 prior target).

### **Analyst Certification**

I, Craig Siegenthaler, CFA, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

#### US - Brokers, Asset Managers, & Exchanges Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
BUY				
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	Ares Management Corp	ARES	ARES US	Craig Siegenthaler, CFA
	BlackRock, Inc.	BLK	BLKUS	Craig Siegenthaler, CFA
	Blackstone	BX	BX US	Craig Siegenthaler, CFA
	Blue Owl Capital	OWL	OWL US	Craig Siegenthaler, CFA
	Interactive Brokers	IBKR	IBKR US	Craig Siegenthaler, CFA
	Intercontinental Exchange	ICE	ICE US	Craig Siegenthaler, CFA
	KKR & Co. Inc.	KKR	KKR US	Craig Siegenthaler, CFA
	TPG Inc	TPG	TPG US	Craig Siegenthaler, CFA
	Tradeweb Markets Inc.	TW	TW US	Craig Siegenthaler, CFA
	Victory Capital Holdings, Inc.	VCTR	VCTR US	Craig Siegenthaler, CFA
NEUTRAL				
	Affiliated Managers Group	AMG	AMG US	Craig Siegenthaler, CFA
	AllianceBernstein	AB	AB US	Craig Siegenthaler, CFA
	Apollo Global Management	APO	APO US	Craig Siegenthaler, CFA
	Invesco	IVZ	IVZ US	Craig Siegenthaler, CFA
	Janus Henderson Group	JHG	JHG US	Craig Siegenthaler, CFA
	Janus Henderson Group	JUHDY	JHG AU	Craig Siegenthaler, CFA
	LPL Financial Holdings	LPLA	LPLA US	Craig Siegenthaler, CFA
	Patria	PAX	PAX US	Craig Siegenthaler, CFA



### US - Brokers, Asset Managers, & Exchanges Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
UNDERPERFORM				
	Charles Schwab Corp.	SCHW	SCHW US	Craig Siegenthaler, CFA
	CME Group Inc	CME	CME US	Craig Siegenthaler, CFA
	Franklin Resources	BEN	BEN US	Craig Siegenthaler, CFA
	Nasdaq	NDAQ	NDAQ US	Craig Siegenthaler, CFA
	Robinhood Markets	HOOD	HOOD US	Craig Siegenthaler, CFA
	T. Rowe Price	TROW	TROW US	Craig Siegenthaler, CFA
	The Carlyle Group	CG	CG US	Craig Siegenthaler, CFA
RSTR				
	Focus Financial Partners	FOCS	FOCS US	Craig Siegenthaler, CFA

### **⊘**method **Measures Definitions**

Return On Capital Employed  NOPAT = (EBIT + Interest Income) × (1 - Tax Rate) + Goodwill Amortization  Return On Equity  Net Income  Operating Margin  Caperating Growth  Free Cash Flow  Cash Flow From Operations - Total Capex  Oulity of Earnings  Cash Realization Ratio  Asset Replacement Ratio  Total Assets - Current Liabilities + ST Debt + Accumulated Goodwill Amortization  Shareholders' Equity  Sales  N/A  N/A  N/A  Penominator  Cash Realization Ratio  Asset Replacement Ratio  Tax Charge  Net Debt-To-Equity Ratio  Net Debt = Total Debt - Cash & Equivalents  Total Assets - Current Liabilities + ST Debt + Accumulated Goodwill Amortization  Total Assets - Current Liabilities + ST Debt + Accumulated Goodwill Amortization  Amortization  Shareholders' Equity  N/A  Penominator  Denominator  Net Income  Depreciation  Pre-Tax Income  Total Equity	Business Performance	Numerator	Denominator
Return On EquityNet IncomeShareholders' EquityOperating MarginOperating ProfitSalesEarnings GrowthExpected 5 Year CAGR From Latest ActualN/AFree Cash FlowCash Flow From Operations – Total CapexN/AQuality of EarningsNumeratorDenominatorCash Realization RatioCash Flow From OperationsNet IncomeAsset Replacement RatioCapexDepreciationTax RateTax ChargePre-Tax IncomeNet Debt-To-Equity RatioNet Debt = Total Debt — Cash & EquivalentsTotal Equity	Return On Capital Employed	NOPAT = (EBIT + Interest Income) $\times$ (1 - Tax Rate) + Goodwill Amortization	
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Net Debt-To-Equity Ratio  Net Debt = Total Debt - Cash & Equivalents  Total Equity	•	·	•
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Interest Cover EDIT Interest Evpense	Interest Cover	EBIT	• •
Interest Cover EBIT Interest Expense	interest cover	EDII	interest expense
Valuation Toolkit Numerator Denominator	Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio Current Share Price Diluted Earnings Per Share (Basis As Specified)	Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value Current Share Price Shareholders' Equity / Current Basic Shares	Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield Annualised Declared Cash Dividend Current Share Price	Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield Cash Flow From Operations — Total Capex Market Cap = Current Share Price × Current Basic Shares	Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Sales	Enterprise Value / Sales	· · · · · · · · · · · · · · · · · · ·	·
Other LT Liabilities	т р	3 1 3	
EV/EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization	EV / EBITDA		Basic EBIT + Depreciation + Amortization

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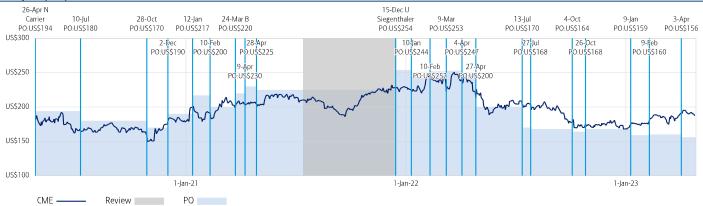
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### **Disclosures**

### **Important Disclosures**

### CME Group Inc (CME) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Financial Services Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships <sup>R1</sup>	Count	Percent
Buy	152	52.41%	Buy	92	60.53%
Hold	73	25.17%	Hold	44	60.27%
Sell	65	22.41%	Sell	41	63.08%

#### Equity Investment Rating Distribution: Global Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1869	53.01%	Buy	1030	55.11%
Hold	827	23.45%	Hold	476	57.56%
Sell	830	23.54%	Sell	389	46.87%

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Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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