## Global Convertibles Chartbook

## A broader rally can boost CBs

## **Underwhelming small-caps have kept a lid on CB returns**

Many would agree that CB outright returns have been disappointing year-to-date, especially given large-cap stocks continue to make new highs and cash still yields nearly 5%. We believe the malaise in CB returns can mostly be explained by the market's close link to small-cap issuers, whose equities have underperformed amid the rise of the Magnificent 7, Al-hype, and higher-for-longer borrowing costs. Other factors weighing on CBs include the dearth of primary activity in January and early February, ongoing outflows from outright funds, and sizable drawdowns from a number of large issuers.

## While the prospects for a broader rally have improved...

Fortunately, our strategists believe the outlook for small-cap equities is more favorable from here. Specifically, they point to macro support from the peaking rates cycle, which historically has benefitted small-caps versus large-caps, and fundamental backing from improved earnings growth of small-cap issuers and positive trends in key macroeconomic indicators (such as PMIs, consumer sentiment, and small business optimism). Additionally, they believe the historically large valuation gap relative to large-caps and light investor positioning may serve as additional tailwinds for small-caps.

## ...FOMC + FOMO risks continue to challenge the bull case

While we believe CBs are well positioned to profit from the small-cap bull case, the pace of FOMC rate cuts and the FOMO trade in large-cap tech remain key risks. Indeed, history suggests that upward surprises in inflation data which coerces the market to reprice rates expectations (like we saw last month) typically results in both small-cap and CB issuer equity underperformance. What's more comparisons to the 2000's Tech Bubble era and their relatively low volatility indicate that the large-cap Magnificent 7 stocks may have more room for upside despite rising concerns that they are in a bubble.

## CBs lagged stocks on repriced rates and surge in big tech

Though they saw solid gains last month, global CBs (+2.5%) trailed broad-market stocks amid the market's repricing of rates expectations (now pricing just three 25bps cuts in 2024) and the surge in mega-cap tech. Year-to-date, global CBs have returned +1.8%.

## Issuance doldrums broken in top month for US since 2021

Although the global CB primary market was sluggish at the start of February, deal flow returned in spectacular fashion later in the month as issuers came to terms with higher-for-longer rates and capitalized on the recent stock rally. Despite the slow take up, February's volumes totaled \$9.1bn globally with over \$7.9bn from the US, the region's best month since November 2021. Year-to-date, global issuance now totals \$14.3bn.

## **Chartbook access**

To view the Excel Chartbook, which includes a variety of data, tables, and charts focused primarily on returns, markets characteristics, and supply and demand, among other topics, please refer to our <u>Global Convertibles Chartbook</u>.

Trading ideas and investment strategies discussed herein may give rise to significant risk and are not suitable for all investors. Investors should have experience in relevant markets and the financial resources to absorb any losses arising from applying these ideas or strategies.

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Refer to important disclosures on page 12 to 14.

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Timestamp: 01 March 2024 01:37PM EST

#### 01 March 2024

Convertibles Global

Data Analytics



Michael Youngworth, CFA CBs, Pfds & Derivs Strategist BofAS +1 646 855 6493 michael.youngworth@bofa.com

Matthew Welty
Equity-Linked Analyst
BofAS
matthew.welty@bofa.com

### **Chartbook access:**

Access the Chartbook here.

## **Exhibit 1: Global convertible performance** Local currency terms

Region	Code	Feb '24	YTD
G300	VG00	2.45%	1.82%
US	VXA0	1.20%	0.02%
Europe	VE00	1.75%	1.46%
Asia-ex Japan	VASI	3.26%	0.81%
Japan Domestic	VJDM		
Japan Euro	VJEU	2.31%	6.33%
Emerging Markets	VEMK	3.08%	0.26%

Source: ICE Data Indices, LLC

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## Exhibit 2: Global convertibles Tableau visualization tool

Click the chart to access the tool



**Source:** BofA Global Research, ICE Data Indices, LLC. Universe capped at names which are trading at less than 200% of par. Mandatories are excluded.

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We include a list of abbreviations at the end of this report.

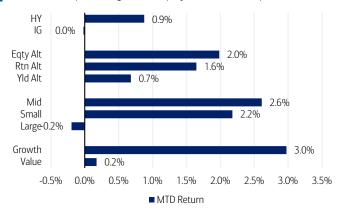
# CBs gain modestly amid repriced rates expectations and mega-cap tech surge

Global convertibles, as measured by the ICE BofA Global Convertibles G300 (VG00), added nearly 2.5% last month on a local currency basis, while US CBs underperformed with a +1.2% return (Exhibit 1). Though positive, CB market returns were modest relative to broad-market equities—the MSCI World rallied 4.7%, while the S&P 500 gained 5.3%. Indeed, smaller-cap CB issuers underperformed their bigger counterparts amid the surge in mega-cap tech (catalyzed by Nvidia's knockout earnings release and forward guidance—see our fundamental analysts' take in their 22-Feb NVDA note) and the market's repricing of rates expectations following January's hotter-than-expected CPI report. Specifically, due mainly to sticky inflation in the services sector, the Fed pushed back on the prospect of a March rate cut. The market is now pricing in just three 25bps cuts versus more than six at the start of the year, and our BofA economists are now calling for three cuts, beginning in June (see their 16-Feb Global Economic Weekly for details). We offer more detail on the relationship among interest rates, small-cap stocks, and CBs in the main topic below.

Within the US, growth names, mid-caps, and high delta "equity alternatives" outperformed, while on sectors consumer staples, telecommunications, and industrials led. Sectors more prominent within CBs, including consumer discretionary, healthcare, utilities, and media, underperformed (Exhibit 3 and Exhibit 4). Convertible arbitrage, as measured by the HFR Convertible Arbitrage Index, gained about 0.9% last month.

## Exhibit 3: US convertible bond performance by bucket

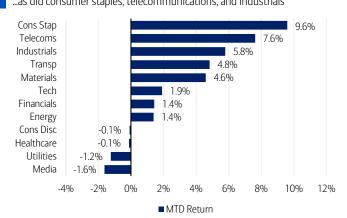
Growth, mid-caps, and high delta "equity alternatives" outperformed...



Source: ICE Data Indices, LLC

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**Exhibit 4: US convertible bond performance by sector** ...as did consumer staples, telecommunications, and industrials



Source: ICE Data Indices, LLC

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Though they trailed stocks in February, global CBs largely outperformed each global HY, IG, and sovereign credit. Year-to-date, global convertibles have returned +1.8%, second only to global stocks (+6.0%), as measured by the MSCI World Index (Exhibit 5).

#### **Exhibit 5: Global cross asset returns**

Both USD and local currency terms

		Feb '24	Feb '24	YTD	YTD
Asset Class	Code	USD	LOC	USD	LOC
Global Govt Bonds	W0G1	-1.59%	-0.92%	-3.35%	-1.47%
Global IG Index	G0BC	-1.34%	-1.12%	-1.80%	-1.06%
Global HY Index	HW00	0.35%	0.45%	0.41%	0.86%
MSCI World Equity Index	GDUEACWF	4.33%	4.69%	4.96%	6.01%
Global Convertibles (G300)	VG00	2.25%	2.45%	1.18%	1.82%

**Source:** ICE Data Indices. LLC

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For comprehensive data on returns, including detailed breakouts by structure and sector, heat maps, and single names, please refer to section 1 of the attached Excel Chartbook.



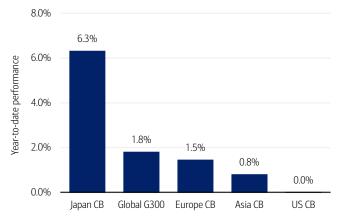
# A broader rally would benefit CBs, but FOMC and FOMO risks are alive and well

## Underwhelming small cap returns have kept a lid on CBs

### Convertible outright returns have been tepid for the first two months of 2024

It's fair to say that convertible bond outright returns have been somewhat disappointing in the first two months of 2024. With the exception of Japan Euro CBs, which have added 6.3% year-to-date, all regions have logged sub-2% gains, and the US has added less than 0.1% (Exhibit 6). Though we expected this year would be challenging for CB outright returns and made the case for tempered performance expectations in 2024, (see our 20-Nov Global Convertibles Year Ahead), it is a tough pill to swallow when broad large-cap stock indices continue to make all-time highs and cash still yields close to 5%. Year-to-date, the Nasdaq 100 (NDX) has rallied 7.2%, the S&P 500 (SPX) has added 6.8%, and the MSCI World (MXWO) has gained 6.0%—all well ahead of their respective regional convertible indices. However, compared to their traditional fixed income counterparts, CBs have fared well as they've led IG corporates and government bonds both within the US and globally, and they've also topped HY bonds globally (Exhibit 7).

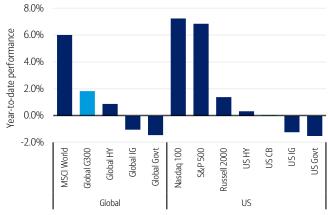
## **Exhibit 6: Global convertible bond year-to-date performance by region** With the exception of Japan, convertible bond outright performance across regions has been just modest year-to-date



**Source:** BofA Global Research, ICE Data Indices, LLC. Data as of 29-Feb-2024.

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## **Exhibit 7: Global and US cross-asset year-to-date performance**While fixed income has also underwhelmed, large-cap stocks have handily outperformed convertible bonds year-to-date



**Source:** BofA Global Research, ICE Data Indices, LLC., Bloomberg. Data as of 29-Feb-2024.

#### The small-cap tilt of CB issuers has held back convertible bond returns...

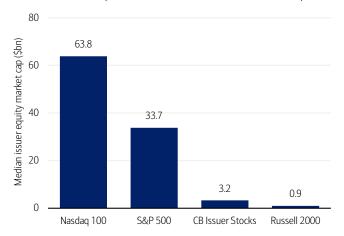
What's behind the malaise in 2024's year-to-date CB performance? We believe the bulk can be explained by the CB's close link to small-caps, which have largely underperformed large-cap equities both last year and so far this year (see our 2024 postmortem and Exhibit 7 above, which shows that the Russell 2000 small-cap equity index has lagged both the Nasdaq and the S&P). Indeed, while the rate repricing in Q4 2023 helped to ease the pain, generally small-caps have struggled to keep pace with large-caps amid the rise of the Magnificent 7, Al-hype, and higher-for-longer borrowing costs.

Though a tech-heavy market, CB issuers are largely earlier-stage and smaller in size with a median equity market cap of just \$3.2bn (Exhibit 8), and their historical returns have been much more closely-linked to the Russell 2000 than the much larger-cap S&P 500 or Nasdaq 100. Specifically, we've found that US CB underlying stocks have an average 1-year rolling beta of 0.90 versus the Russell, compared to a 0.73 beta to the Nasdaq and a 0.62 beta to the S&P (Exhibit 9). This is also reflected in year-to-date performance trends—on a cumulative basis since the start of 2024, CB issuer stock returns have been more similar to the Russell's than the other indices' returns (Exhibit 10). While we can also point to historically low deltas as a limiting factor on their performance (the US average delta is now just 0.40, in its 14<sup>th</sup> percentile since 2001), given the weak price action in convertible bond underlying stocks, this has been less impactful (Exhibit 11). Indeed, CBs themselves have been outperforming their underlying stocks year-to-date.



## Exhibit 8: Median issuer market cap of equity and CB indices

CB issuer underlying stocks have a median market cap of \$3.2bn, much closer to the median cap of Russell 2000 issuers than S&P or Nasdaq issuers

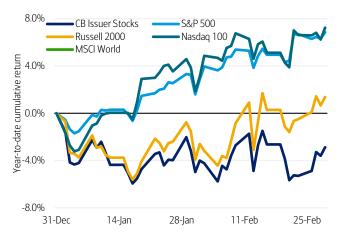


Source: BofA Global Research, ICE Data Indices, LLC., Bloomberg. Data as of 29-Feb-2024.

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## **Exhibit 10: Year-to-date cumulative performance of equity indices** Year-to-date, CB issuer underlying stock performance has closely tracked that of the Russell 2000

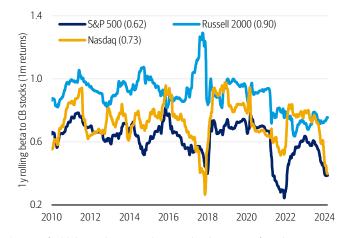


**Source:** BofA Global Research, ICE Data Indices, LLC., Bloomberg. Data as of 29-Feb-2024.

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#### Exhibit 9: 1y rolling beta to CB underlying stocks

CB underlying stocks have a 0.90 average beta to Russell 2000 stocks, more than its beta to S&P 500 or Nasdaq names

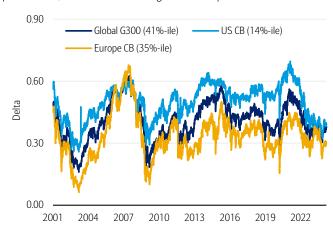


Source: BofA Global Research, ICE Data Indices, LLC., Bloomberg. Data as of 29-Feb-2024.

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### Exhibit 11: Global, US, and European CB market average deltas

While low deltas suggest CBs haven't captured much of their stocks' performance, that's been favorable given small cap declines



Source: BofA Global Research, ICE Data Indices, LLC. Data as of 29-Feb-2024.

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### ...while a slow start to primary and outflows have limited alpha opportunities

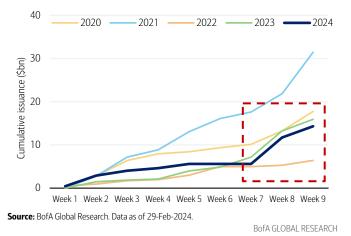
While we think the small-cap issuer bias is the leading reason why CB performance has been relatively muted, other factors have also played contributing roles. For one, primary market activity was very sluggish for the first seven weeks of the year—just \$5.6bn had priced globally through mid-February, a pace more on par with 2022's historically low volumes than other recent years (Exhibit 12). Although deal volumes have picked up meaningfully (nearly tripling in the final two weeks of February to \$14.3bn globally—see our issuance section below), the dearth through much of January and the first half of February allowed convertible bond investors few chances to seize alpha opportunities surrounding new paper, which is often priced at a discount to fair value and to names in the secondary market, and it limited chances to profit from the portfolio rebalancing that typically occurs around new deals. Fortunately, this headwind has begun to fade as deal activity has resumed (see our 28-Feb Global Convertibles Quick Note for details).

Additionally, though they have cooled somewhat since mid-2023, CB retail funds across regions continue to face net outflows, making it more difficult for managers to deploy capital and seek alpha opportunities (Exhibit 13).



#### Exhibit 12: Global convertible bond cumulative new issuance pace

2024's year-to-date new issuance pace has struggled for the first 7 weeks of the year, though its improved meaningfully since then



### Exhibit 13: Convertible bond 6-month trailing fund flows (% of AUM) Convertible bond retail funds globally have continued to see outflows on a 6-

month trailing basis



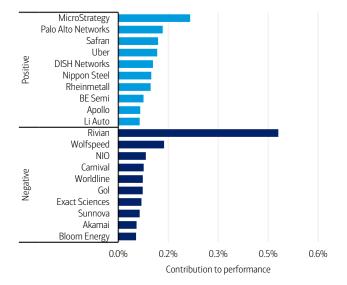
Source: EPFR Global. Data as of 28-Feb-2024.

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### Underperformance of several large CB issuers has also weighed on returns

Though we think broader trends are more at play here than idiosyncratic ones, we'd be remiss to ignore that a number of single names have been meaningful drags on both global and US index-level performance year-to-date. Top contractors from top-line returns include Rivian (RIVN), Wolfspeed (WOLF), NIO (NIO), and Carnival (CCL), each of which has multiple tranches outstanding which have seen sharp declines since the start of the year (Exhibit 14 and Exhibit 15). However, though those losses have been partially offset by the likes of MicroStrategy (MSTR), Palo Alto Networks (PANW), Safran (SAF), Uber (UBER), DISH Networks (DISH), and Nippon Steel (NIPSTL).

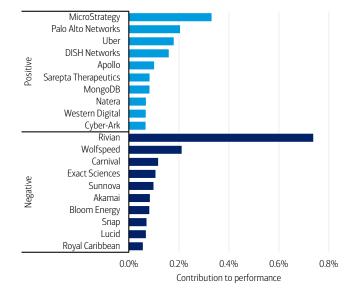
Exhibit 14: Top and bottom contributors to global CB performance Globally, leading laggards were Rivian, Wolfspeed, and NIO



Source: ICE Data Indices, LLC. Data as of 29-Feb-2024

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Exhibit 15: Top and bottom contributors to US CB performance Within the US, leading laggards were Rivian, Wolfspeed, and Carnival



Source: ICE Data Indices, LLC. Data as of 29-Feb-2024.

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## Convertibles would benefit from a broader market rally

#### Improving macro support suggests there's a chance for small-cap leadership...

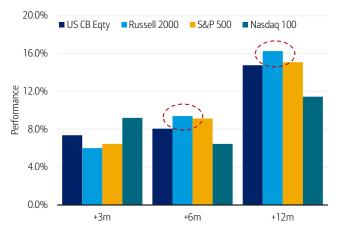
Though small-caps being a harbinger for CBs has been challenging thus far, the outlook for small-cap stocks now looks more favorable. In their recent Small/Mid-Cap Strategy Year Ahead Outlook, our equity strategists outlined a bullish case for small-cap equities based on a number of key points, including fundamental macro support, improving market breadth, light positioning, and a historic valuation discount to large-caps.



With respect to the Fed cycle, our strategists noted that small-caps have typically outperformed following hiking cycles and in the period following rate cuts, historically. Indeed, we found that in the 6- and 12-month windows after the past four cycle peaks (Mar-95, Jun-00, Jun-06, and Dec-18), the Russell 2000 outperformed both the S&P 500 and the Nasdaq 100, on average, and CB underlying stocks posted comparable returns (Exhibit 16). Though last month's hot inflation data, particularly in the services sector, has challenged the view, investor consensus and our economists still believe the hiking cycle has concluded, and the Fed will begin to cut rates later in 2024 (our BofA economists are calling for the first cut in June, though they concede that the risks are skewed toward a further delay—see their 16-Feb Global Economic Weekly for details).

Besides support from the peaking rates cycle, our equity strategists think small-cap stocks may benefit from improved earnings growth. They note that while large-cap profit growth already turned positive in Q3 2023, small-cap profit growth is expected to turn positive in 2024 and outpace that of large-caps for the remainder of the year—historically, small-cap profit growth lags large-caps by one quarter (Exhibit 17). In addition to the rates cycle and profits, other macro support features include positive trends in key macroeconomic indicators for small-caps (such as PMIs, consumer sentiment, and small business optimism), the potential for margin expansion among small-cap issuers, and improving breadth in equity markets. Please refer to our equity strategists' Small/Mid-Cap Strategy Year Ahead Outlook for full details of their views.

**Exhibit 16: Performance following the past four rate cycle peaks** The Russell 2000 has outperformed over the subsequent 6m and 12m periods, on average, following the past four rate cycle peaks



**Source:** BofA Global Research, ICE Data Indices, LLC, Bloomberg. Data as of 29-Feb-2024.

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## **Exhibit 17: Bottom up EPS growth for small-caps v. large-caps**From Q4 2023 to Q4 2024, consensus estimates suggest that small-cap equities will see better earnings growth than large-cap equities



**Source:** BofA Equity & Quant Strategy, FactSet. Consensus estimate from 3Q 2023 onward.

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## ...as does their valuation gap versus large-caps and light manager positioning

The historically large valuation gap between small-caps and large-caps and light investor positioning in small-cap names are also potential tailwinds to small-caps, and therefore CBs, in 2024. On valuations, even despite the Q4 2023 rally, Russell 2000 stocks not only trade at just their median historical forward PE since 1995 (about 18, based on Bloomberg data), but also trade at a historically large discount to S&P 500 stocks. Indeed, the ratio between the two (1.01) is currently in its 14<sup>th</sup> percentile since 1995 and well below its long-term average of 1.21 (Exhibit 18). To us, this relative valuation gap suggests another potential opportunity for small-caps to catch up, alongside the macro factors we discussed earlier.

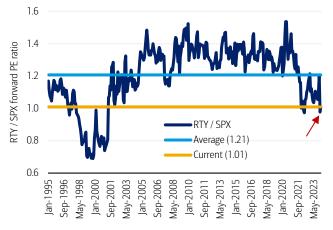
Data from BofA's <u>Fund Manager Survey (FMS)</u> indicates that global equity investors see the opportunity in small caps—in January, the most participants since June 2021 thought that small-cap stocks would outperform large-cap stocks since over the next 12 months (Exhibit 19). However, investors are not positioned for this view. Specifically, we've found that over the past year, inflows into global small-cap equity funds still



meaningfully trail those into global large-cap equity funds, and the relative difference is near its lowest levels in the past 5 years (Exhibit 20). What's more, even within the smaller-cap CB space, managers continue to favor converts from bigger-cap issuers, according to data from our most recent Global Convertibles Investor Survey (Exhibit 21).

Exhibit 18: Russell 2000 versus S&P 500 forward PE ratio

Compared to history, the Russell 2000 index is currently trading at a relative discount to the S&P 500



Source: BofA Global Research, Bloomberg. Data as of 29-Feb-2024.

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# **Exhibit 19: Net % FMS investors who expect large > small in next 12m** In January, Fund Manager Survey participants thought small-cap stocks would lead large-cap stocks for the first time since June 2021



Source: BofA Global Fund Manager Survey

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### Exhibit 20: Global small- versus large-cap equity fund flows

On a relative basis during the last 5 years, small-cap stock funds have seen among the fewest inflows versus large-cap funds on a 1y trailing basis



Source: EPFR Global. Data as of 31-Jan-2024.

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**Exhibit 21: Small- versus large-cap positioning of global CB investors**Among global convertible bond investors, managers continue to favor CBs from large-cap issuers relative to those from small-cap issuers



**Source:** BofA Global Convertibles Investor Survey

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## However, the FOMC and FOMO trade in large-cap tech pose significant risks

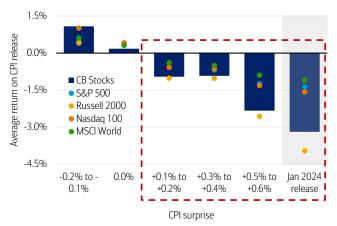
While we believe converts are well positioned to benefit from the small-cap bull case, there are a number of key risks, most of which are centered around the pace of FOMC rate cuts and the FOMO trade in large-cap tech. On rate cuts, to account for the recent hotter-than-expected CPI data, the market has already begun repricing lower its pace of cuts in 2024 (now just three 25bps cuts are priced-in versus more than six at the start of the year). However, given the sticky labor, consumer, and services inflation, our economists concede risks are skewed to fewer, rather than additional, cuts, and some commentators are now even questioning whether the Fed's next move will actually be a rate hike. We believe the risk that further hot inflation data which challenges the pace of rate cuts is central to the outlook for CB performance in 2024—indeed, CB issuer stocks (along with the Russell 2000) have underperformed large-cap equities, on average, on



days when core CPI data surprised to the upside this past cycle (since 2020), including during January 2024's release mid-last month. On the contrary, CB underlying equities outperformed during instances when core CPI surprised to the downside (Exhibit 22).

In addition to FOMC risks, FOMO risks may also challenge small-cap stock, and thus CB, performance. While alarms have been ringing that the large-cap Magnificent 7 stocks are starting to look bubbly, comparisons to the early 2000's Tech Bubble period's own top 7 stocks suggest they may have more room to run—a point made clear by last week's strong quarterly results and guidance from Nvidia. In fact, we've found that the average 12m trailing PE of the 7 largest tech issuers at the 2000's era peak was around 81, still more than double the current average 12m trailing PE of the Magnificent 7 names of about 36 (Exhibit 23). What's more, our equity derivatives strategists have found that in historical asset bubbles (including Bitcoin in 2017 and the Nikkei in 1990), volatility typically rose alongside asset prices as they decoupled from fundamentals and reached bubble peaks. However, the Magnificent 7 stocks have not yet conformed to this trend their average single-stock vol is actually lower than it was a year ago at the start of the Al-driven rally, suggesting we're not yet in peak bubble territory. Why? Investors have learned behavior to buy dips and are fearful of missing further upside in the Al-linked names (see their 21-Feb Global Equity Volatility Insights for details). Taken together, this suggests that large-caps may still have room to appreciate relative to small-caps despite small-caps' macro, fundamental, and technical advantages, as we outlined earlier.

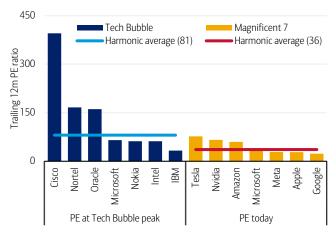
**Exhibit 22: Average return following CPI data releases since 2020** This past cycle, the Russell 2000 and CB underlying equities underperformed on days when inflation data (headline CPI) surprised to the upside



**Source:** BofA Global Research, ICE Data Indices, LLC, Bloomberg. Data as of 29-Feb-2024.

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**Exhibit 23: Trailing PE ratios of Tech Bubble top 7 versus Magnificent 7** Though the Magnificent 7 stocks have high average PE ratios, they are still well below those of the top 7 tech stocks at the height of the Tech Bubble



**Source:** Bloomberg. Data as of 29-Feb-2024. Tech Bubble peak was 27-Mar-2000.

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## Issuance

Although global CB issuance was sluggish in January and early February, the primary market enjoyed a strong revival over the past two weeks. In fact, the week ending 23-Feb saw \$6.1bn in issuance globally and was among the best weeks for volumes historically. We attribute the wave of new supply to the market's acceptance that rates are likely to remain higher-for-longer, coupled with the recent stock rally, which presents a window of opportunity for issuers to raise equity-linked capital under more favorable conditions. See our 28-Feb Global Convertibles Quick Note for an in-depth discussion of the recent surge in volumes and our thoughts on new issuance going forward.

Overall, despite the slow start, global issuance totaled almost \$9.1bn last month and outpaced historical trends for February (Exhibit 25). What's more, historical volumes for March suggest the market may continue to enjoy a strong pace next month. February's issuance was concentrated in the US (\$7.9bn, its best month since November 2021) and Japan (\$1.2bn), while Europe and Asia were both dormant (Exhibit 24). Year-to-date issuance now totals over \$14.3bn globally led by the US (\$10.2bn) and Japan (\$2.5bn).

## Exhibit 24: Global convertible issuance (\$mn)

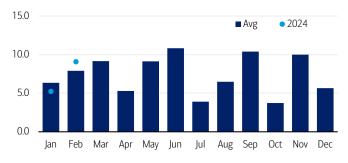
Global CB issuance totaled \$9.1bn last month, driven by the US and Japan

	US	Europe	Asia	Japan	Total		
Feb	7,915	0	0	1,166	9,081		
Jan	2,310	1,139	400	1,377	5,226		
Dec	3,664	326	220	149	4,360		
Nov	5,705	3,099	330	757	9,890		
2024 YTD	10,225	1,139	400	2,543	14,307		
2023 YTD	8,984	3,917	637	266	13,805		
2023	53,400	13,381	9,019	3,634	79,434		
2022	28,704	6,215	4,218	417	39,555		
2021	84,332	22,912	33,208	7,373	147,824		
Source: BofA Global Research							

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### Exhibit 25: Average global issuance by month (\$bn)

Despite a slow start, February's volumes exceeded historical trends



Source: BofA Global Research

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February's largest offering was the \$2.0bn Global Payments 1.5% up 20% 7-year IGrated convertible bonds (Exhibit 26). The company will use proceeds to repay outstanding debt, while a small portion of the funds will also be used for share buybacks. Among the most noteworthy deals last month was Super Micro Computer's \$1.7bn 0% up 37.5% 5-year CBs. The notes were the issuer's first ever convert, and they were issued opportunistically on the back of record equity performance (the stock has roughly tripled year-to-date), offering CB investors strong volatility and direct exposure to the Al space. Given the zero coupon (the first in a US deal of meaningful size since Confluent's issue from December 2021) and buzzy stock, the deal was reminiscent of the pandemicera financing wave (though the deal's premium was just 37.5%, well-below 2021 levels).

Other large deals from February include serial issuer NextEra's \$1.0bn 3-year 3% up 22.5% notes (to fund investments, repay outstanding debt, and for general corporate purposes), Parsons' \$800mn 5-year 2.625% up 25% bonds (to repurchase a portion of outstanding 0.25% CBs due in 2025 and for general corporate purposes), and Kansai Paint's \$665mn 0% up 20% two-tranche deal with expiries in 2029 and 2031 (to finance acquisitions, research and capital investments, and share buybacks).

## **Exhibit 26: Global convertibles issued during February**

Last month's largest deal was the \$2.0bn Global Payments Inc. 1.5% up 20% IG-rated convertible bonds

Region	Date	Cusip	Issuer	Description	Coupon	Issue Amt (USD)	Issue Amt (LOC)	Currency	Initial Cv Prem	Seniority	Rating	Mandatory	Cvt Sector
US	2/21/2024	37940XAT9	GLOBAL PAYMENTS INC	GPN 1 1/2 03/01/31	1.500	2,000.00	2,000.00	USD	20.00	Unsecured	IG	N	Financials
US	2/23/2024	86800UAA2	SUPER MICRO COMPUTER INC	SMCI 0 03/01/29	0.000	1,725.00	1,725.00	USD	37.50	Unsecured	NR	N	Technology
US	2/28/2024	65339KCX6	NEXTERA ENERGY CAPITAL	NEE 3 03/01/27	3.000	1,000.00	1,000.00	USD	22.50	Unsecured	NR	N	Utilities
US	2/22/2024	70202LAC6	PARSONS CORP	PSN 2 5/8 03/01/29	2.625	800.00	800.00	USD	25.00	Unsecured	NR	N	Industrials
US	2/28/2024	338307AE1	FIVE9 INC	FIVN 1 03/15/29	1.000	650.00	650.00	USD	30.00	Unsecured	NR	N	Technology
US	2/23/2024	86771WAC9	SUNRUN INC	RUN 4 03/01/30	4.000	475.00	475.00	USD	27.50	Unsecured	NR	N	Energy
Japan	2/28/2024	ZD3722935	IBIDEN CO LTD	IBIDEN 0 03/14/31	0.000	467.26	70,000.00	JPY	26.99	Unsecured	NR	N	Technology
US	2/23/2024	55087PAC8	LYFT INC	LYFT 0 5/8 03/01/29	0.625	460.00	460.00	USD	32.50	Unsecured	NR	N	Transportation
US	2/28/2024	743312AC4	PROGRESS SOFTWARE CORP	PRGS 3 1/2 03/01/30	3.500	450.00	450.00	USD	27.50	Unsecured	NR	N	Technology
Japan	2/22/2024	ZD2084790	KANSAI PAINT	KANPNT 0 03/08/29	0.000	398.96	60,000.00	JPY	20.01	Unsecured	NR	N	Materials
Japan	2/22/2024	ZD2084766	KANSAI PAINT	KANPNT 0 03/07/31	0.000	265.98	40,000.00	JPY	20.01	Unsecured	NR	N	Materials
US	2/2/2024	773122AA4	ROCKET LAB USA	RKLB 4 1/4 02/01/29	4.250	355.00	355.00	USD	27.50	Unsecured	NR	N	Industrials
Japan	2/27/2024	ZD3411570	FRANCE BED HOLDINGS	FRANBD 0 03/14/29	0.000	33.38	5,000.00	JPY	5.02	Unsecured	NR	N	Healthcare

Source: BofA Global Research

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On redemptions, the global CB market realized nearly \$5.6bn, driven predominantly by \$4.3bn from the US. Asia saw \$759mn in redemptions followed by Europe's \$278mn, and Japan's \$235mn. Over 60% of all redemptions were from debt repurchases or conversions to shares (\$3.6bn), such as the \$1.3bn from Palo Alto's 0.375% 2025 notes. Other redemptions included nearly \$1.4bn from maturities (NIO, AES, and Western Digital) and just shy of \$600mn from a put (VNET Group's ADRs).

On a net-new supply basis, the global convertible bond market net-expanded about \$3.5bn in February (Exhibit 27). In more detail, the US net-expanded \$3.6bn last month—its most net-new supply growth in a single month since February 2023. Japan saw growth of \$930mn while Europe (-\$278mn) and Asia (-\$759mn) both net-contracted.



### Exhibit 27: Global net supply by month (last 12 months)

Global net supply totaled +\$3.5bn last month as issuance outpaced redemptions



Source. Both Global Nescardii

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For comprehensive data on issuance and redemptions trends, including net supply totals, sector and structure trends, and use of proceeds information, please refer to section 3 of the attached Excel Chartbook.

## **Fund flows**

Aggregated weekly fund flows show that convert funds which invest globally (-\$415mn, -1.3% of AUM), in the US (-\$220mn, -1.0% of AUM), in Europe (-\$225mn, -3.8% of AUM), and in Asia-ex Japan (-\$9mn, -2.1% of AUM) all realized net outflows in February (Exhibit 29). On a 12-week trailing basis, CB funds across all regions continued to net-contract, however, the pace of outflows has moderated across regions relative to recent history—a phenomenon particularly pronounced for Asia-ex Japan funds (Exhibit 28).

### Exhibit 28: 12-week trailing flows as a percentage of AUM

On a trailing 12-week basis, CB funds across regions have reported outflows

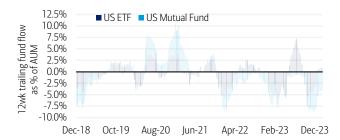


Source: EPFR Global

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Digging into US convertible bond flows in more detail, over the past 12 weeks outflows from convertibles have been concentrated in mutual funds while ETFs have seen sustained, albeit modest, inflows (Exhibit 30). Outflows from CB mutual funds continue to be quite pronounced (6<sup>th</sup> percentile), while ETFs have enjoyed slight inflows in contrast to the large contraction ETFs endured in prior months (Exhibit 31).

## **Exhibit 30: US ETF vs. mutual fund breakdown of 12-week trailing flows**Over the past 12 weeks, US convertible bond mutual funds saw net outflows, while convertible bond ETFs saw inflows



Source: EPFR Global

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### **Exhibit 29: Aggregated weekly flows from February**

Weekly fund flows indicate that CB funds globally saw outflows last month

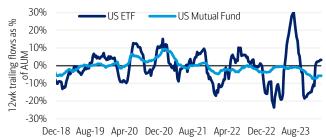
	Flows \$mn	Flow % AUM	Total Assets	NAV %
Global	-415	-1.3	32,850	0.7
US	-220	-1.0	21,984	1.0
Europe	-225	-3.8	5,888	0.6
Asia-ex Japan	-9	-2.1	402	2.3

Source: EPFR Global

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## Exhibit 31: US ETF and mutual fund trailing 12-week fund flows

 $\operatorname{\mathsf{CB}}$  mutual funds realized strong outflows last month, while ETFs enjoyed slight inflows



Source: EPFR Global

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Monthly fund flow data, which is reported on a one-month lag, indicates that funds which invest in CBs across all regions continued to realize net outflows during January, though generally they've been declining relative to the past few months (Exhibit 32). In more detail, global funds lost \$589mn (-1.7% of AUM), US funds realized net outflows of \$80mn (-0.3% of AUM), European CB funds endured outflows of \$116mn (-1.8% of AUM), and Asia-ex Japan funds contracted \$10mn (-2.4% of AUM). In January, global CB funds saw the largest outflows in dollar terms, while Asia-ex Japan funds realized the most extreme outflows as a percentage of their total assets under management. Relative to other regions, US funds held up quite well.

## Exhibit 32: Monthly flow breakdown for 2024

Convertible bond funds across all regions realized net outflows during January

	Global		Į	US		rope	Asia-ex Jap		
	% AUM	Flows \$mn	% AUM Flows \$mn		% AUM	Flows \$mn	% AUM	Flows \$mn	
October	-1.8	-621	-4.5	-1,202	-3.5	-224	-9.8	-47	
November	-3.1	-1,042	-2.1	-499	-2.6	-160	-5.1	-22	
December	-2.8	-969	-1.9	-465	-3.3	-208	-1.7	-7	
January	-1.7	-589	-0.3	-80	-1.8	-116	-2.4	-10	
YTD	-1.7	-589	-0.3	-80	-1.8	-116	-2.4	-10	

Source: EPFR Global

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For additional charts and data on flow trends, please refer to the Fund Flows slide on tab 3.01 to the attached Excel Chartbook.

## Chartbook access

To view the Excel Chartbook, which includes a variety of data, tables, and charts focused primarily on returns, markets characteristics, and supply and demand, among other topics, please refer to our <u>Global Convertibles Chartbook</u>.

#### **Abbreviations**

Al: Artificial intelligence

AUM: Assets under management

CB: Convertible bond CPI: Consumer Price Index

ETF: Exchange-traded fund

EPS: Earnings per share FMS: Fund Manager Survey

FOMC: Federal Open Market Committee

FOMO: Fear of missing out GFC: Global Financial Crisis

HF: Hedge fund HY: High yield IG: Investment grade II: Institutional investor OAS: Option adjusted spread PE: Price to earnings ratio PMI: Purchasing Managers' Index

USD: US Dollar YTD: Year-to-date

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