

Pulp & Paper Price Tracker

Arauco has not joined the hardwood price hike for now

Industry Overview

Tracking global pulp and paper price variations

Our P&P Price Tracker aims to track variations in P&P prices across the globe as well as regional simplified cash margins. We also provide snippets of news articles discussing prices and market color, as well as industry data updates.

We hope it's useful. Any suggestions on how to improve it are greatly appreciated.

Exhibit 1: Snapshot of weekly Pulp & Paper price movements

Pulp prices down \$0.10/t w/w to \$653.39/t for hardwood and down \$0.09/t w/w to \$738.01t for softwood

Pulp & Paper Price Reference	Unit	Current Price	w/w Change (USD/t)	w/w Change (%)
Market Pulp - Hardwood				
HW China Net	USD/t	653.39	-0.10	-0.02%
HW China Resale Net (Eucalyptus)	USD/t	641.38	12.96	2.06%
HW Europe List	USD/t	1,165.33	21.45	1.88%
HW Europe Net	USD/t	818.21	15.06	1.88%
HW US List	USD/t	1,235.00	0.00	0.00%
Market Pulp - Softwood				
SW China Net	USD/t	738.01	-0.09	-0.01%
SW China Resale Net (NBSK)	USD/t	717.08	-1.96	-0.27%
SW China Futures Net	USD/t	713.12	8.47	1.20%
SW Europe List	USD/t	1,351.03	1.17	0.09%
SW Europe Net	USD/t	967.81	0.84	0.09%
SW US List	USD/t	1,430.00	0.00	0.00%
Printing & Writing - Uncoated				
China Offset Reel	USD/t	934.31	0.97	0.10%
Europe Offset Reel	USD/t	1,322.31	18.85	1.45%
Printing & Writing - Coated				
China Offset Reel	USD/t	850.85	0.89	0.10%
Europe Offset Reel	USD/t	1,193.93	17.02	1.45%
Packaging - Containerboard				
Kraftliner China	USD/t	558.61	0.58	0.10%
Kraftliner Europe	USD/t	729.32	6.21	0.86%
Testliner China	USD/t	472.23	0.49	0.10%
Testliner Europe	USD/t	524.32	4.49	0.86%
White-top Kraftliner China	USD/t	773.37	0.81	0.10%
White-top Kraftliner Europe	USD/t	902.76	5.08	0.57%
Packaging - Boxboard				
Duplex China	USD/t	499.08	0.52	0.10%
Duplex Europe	USD/t	1,251.71	10.88	0.88%
Old Corrugated Cardboard				
OCC China	USD/t	251.48	0.26	0.10%
OCC Europe	USD/t	107.83	0.92	0.86%
OCC US	USD/t	103.00	0.00	0.00%

Source: Fastmarkets FOEX. Fastmarkets RISI

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Weekly news flow

Asia: Arauco keeping their prices for now

FOEX reported pulp prices down w/w in China this week, with imported hardwood (HW) down \$0.10/t to \$653.39/t and imported softwood (SW) down \$0.09/t w/w to \$738.01/t. Resale prices were mixed w/w with hardwood (BEK; Bleached Eucalyptus Kraft) up \$12.96/t w/w to \$641.38/t, while resale softwood (NBSK; Northern Bleached Softwood Kraft) dropped \$1.96/t w/w to \$717.08/t. Shanghai SW future (May 2024 contract) rose \$8.47/t w/w to \$713.12/t (net of value added-tax [VAT] and logistic costs). Arauco commented this week that the Chinese market outlook was unclear and it was unsure about recently announced hikes absorption. According to the company, they will be watching during the Shanghai Pulp Week to see how the increases are received and for now they were keeping their prices at levels they consider good.

Europe: pulp prices up easily in February

PPI Europe reported that pulp prices in Europe continued to move up during February. According to the publication, the higher prices were driven by the combination of low inventories, logistical issues, paper demand improvement in Europe, a better-than-expected market in China post Lunar New Year and an increase in the size of discounts in 2024 contracts vs 2023. The last hike was absorbed quite quickly, as buyers were requesting additional volumes. As for the March hikes, sellers were optimistic on passing it through; however, some contacts mentioned the level of \$1,300/t and that sellers would attempt to resist this increase. Meanwhile, the Finnish Transport Union (AKT) announced a strike at the Finnish ports to begin on March 11th and end by March 26th.

Americas: pulp prices moving up in Latin America

PPI LatAm reported that pulp prices increased in Latin America, following hikes in other regions. As Brazil prices follow prices in Europe, they are increasing as well. Some of PPI contacts mentioned they can't push back on the increases due to prices following Europe, so they were increasing their use of recycled fiber. The situation for non-integrated paper producers was trickier, with the increase in costs happening at the same time that paper imports from China were increasing.



Exhibit 2: Summary of Pulp & Paper price movements Pulp prices down \$0.10/t w/w to \$653.39/t for hardwood and down \$0.09/t w/w to \$738.01t for softwood

Pulp & Paper Price Reference	Unit	Current Price	w/w Change (USD/t)	w/w Change (%)	y/y Change	y/y Change (%)	Last Change
Market Pulp - Hardwood					<i>,,</i> ,	J.,	Ĭ
HW China Net	USD/t	653.39	-0.10	-0.02%	-78.63	-10.74%	8-Mar-24
HW China Resale Net (Eucalyptus)	USD/t	641.38	12.96	2.06%	-60.79	-8.66%	8-Mar-24
HW Europe List	USD/t	1,165.33	21.45	1.88%	-133.70	-10.29%	5-Mar-24
HW Europe Net	USD/t	818.21	15.06	1.88%	-93.87	-10.29%	5-Mar-24
HW US List	USD/t	1,235.00	0.00	0.00%	-255.00	-17.11%	28-Feb-24
Market Pulp - Softwood		.,		5,25,2			
SW China Net	USD/t	738.01	-0.09	-0.01%	-172.06	-18.91%	8-Mar-24
SW China Resale Net (NBSK)	USD/t	717.08	-1.96	-0.27%	-170.09	-19.17%	8-Mar-24
SW China Futures Net	USD/t	713.12	8.47	1.20%	n.a.	n.a.	8-Mar-24
SW Europe List	USD/t	1,351.03	1.17	0.09%	-37.63	-2.71%	5-Mar-24
SW Europe Net	USD/t	967.81	0.84	0.09%	-26.96	-2.71%	5-Mar-24
SW US List	USD/t	1,430.00	0.00	0.00%	-222.50	-13.46%	28-Feb-24
Printing & Writing - Uncoated	035/1	1, 150.00	0.00	0.00 /0	222.30	13.10 %	2010021
China Offset Reel	USD/t	934.31	0.97	0.10%	-101.86	-9.83%	8-Mar-24
Europe Offset Reel	USD/t	1,322.31	18.85	1.45%	-25.21	-1.87%	8-Mar-24
Printing & Writing - Coated	030/1	1,522.51	10.05	0/ CT.1	23.21	-1.07 /0	O IVIAI 24
China Offset Reel	USD/t	850.85	0.89	0.10%	-22.51	-2.58%	8-Mar-24
Europe Offset Reel	USD/t	1,193.93	17.02	1.45%	-58.19	-4.65%	8-Mar-24
Packaging - Containerboard	030/1	1,133.33	17.02	1.1570	30.13	1.05 /0	O IVIGI Z I
Kraftliner China	USD/t	558.61	0.58	0.10%	-59.33	-9.60%	8-Mar-24
Kraftliner Europe	USD/t	729.32	6.21	0.86%	-112.06	-13.32%	8-Mar-24
Testliner China	USD/t	472.23	0.49	0.10%	-9.89	-2.05%	8-Mar-24
Testliner Europe	USD/t	524.32	4.49	0.86%	-113.20	-17.76%	8-Mar-24
White-top Kraftliner China	USD/t	773.37	0.81	0.10%	-66.53	-7.92%	8-Mar-24
White-top Kraftliner Europe	USD/t	902.76	5.08	0.57%	-42.03	-4.45%	8-Mar-24
Packaging - Boxboard	030/1	302.70	5.00	0.57 70	-42.03	-4.4570	0-IVId1-2-4
Duplex China	USD/t	499.08	0.52	0.10%	-54.11	-9.78%	8-Mar-24
Duplex Europe	USD/t	1,251.71	10.88	0.88%	-192.59	-13.33%	8-Mar-24
Old Corrugated Cardboard	030/1	1,231.71	10.00	0.0070	-132.33	-15.55%	0-IVId1-24
OCC China	USD/t	251.48	0.26	0.10%	-8.10	-3.12%	8-Mar-24
OCC Europe	USD/t	107.83	0.92	0.86%	30.90	40.16%	8-Mar-24
OCC US	USD/t	103.00	0.00	0.00%	70.00	212.12%	1-Mar-24
Margins - China	030/1	103.00	0.00	0.00%	70.00	212.1270	1-10101-24
Uncoated Paper	USD/t	280.92	1.07	0.38%	-23.23	-7.64%	8-Mar-24
Coated Paper	USD/t	197.46	0.99	0.50%	56.12	39.71%	8-Mar-24
Kraftliner	USD/t	63.86	0.50	0.78%	30.75	92.86%	8-Mar-24
Testliner	USD/t	220.74	0.23	0.10%	-1.79	-0.81%	8-Mar-24
Coated Duplex	USD/t	4.33	0.43	11.15%	35.97	-113.68%	8-Mar-24
White-top Kraftliner	USD/t	77.67	0.43	1.17%	58.81	311.90%	8-Mar-24
Margins - Europe	USD/L	//.0/	0.90	1.17 %	30.01	311.90%	0-IVIdI-24
	LICD/#	F04.10	2.70	0.700/	C0.CC	15.77%	8-Mar-24
Uncoated Paper	USD/t	504.10 375.72	3.79	0.76%	68.66	10.49%	
Coated Paper	USD/t		1.96	0.52%	35.68		8-Mar-24
Kraftliner	USD/t	191.50	5.33	2.86%	-114.03	-37.32%	8-Mar-24
Testliner	USD/t	416.49	3.58	0.87%	-144.09	-25.70%	8-Mar-24
Coated Duplex White ten Kraftliner	USD/t	283.91	10.04	3.67%	-165.64	-36.85%	8-Mar-24
White-top Kraftliner	USD/t	-65.04	4.24	-6.12%	-15.08	30.18%	8-Mar-24
Pulp Spreads	LICD/+	10400	15.16	40.740/	15.24	0.470/	0.145.:: 2.4
HW Europe - China (Net)	USD/t	164.82	15.16	40.74%	-15.24	-8.47%	8-Mar-24
SW Europe - China (Net)	USD/t	229.80	0.93	0.41%	145.10	171.33%	8-Mar-24
SW - HW China	USD/t	84.62	0.01	0.01%	-93.43	-52.47%	8-Mar-24
SW - HW Europe	USD/t	149.59	-14.22	-8.68%	66.92	80.94%	5-Mar-24

Source: Fastmarkets FOEX, Fastmarkets RISI



Exhibit 3: Pulp & Paper prices period comparison Evolution of pulp and paper prices

Pulp & Paper Price Reference	Current Price (USD/t)	Last Week Price	E Last Month Price	Last Year Price	12M Average	5Y Average	Source
Market Pulp - Hardwood							
HW China Net	653.39	653.49	653.07	732.02	587.87	615.81	FOEX
HW China Resale Net (Eucalyptus)	641.38	628.41	606.19	702.17	581.88	610.76	RISI
HW Europe List	1,165.33	1,143.88	1,096.92	1,299.03	998.39	978.63	FOEX
HW Europe Net	818.21	803.15	770.18	912.08	701.00	688.14	BofA/FOEX
HW US List	1,235.00	1,235.00	1,175.00	1,490.00	1,174.16	1,184.64	RISI
Market Pulp - Softwood							
SW China Net	738.01	738.10	733.51	910.07	731.68	751.90	FOEX
SW China Resale Net (NBSK)	717.08	719.04	701.39	887.17	723.47	749.60	RISI
SW China Futures Net	713.12	704.66	665.12	n.a.	680.42	n.a.	RISI
SW Europe List	1,351.03	1,349.86	1,301.09	1,388.66	1,250.42	1,143.95	FOEX
SW Europe Net	967.81	966.97	932.03	994.76	895.73	820.46	BofA/FOEX
SW US List	1,430.00	1,430.00	1,380.00	1,652.50	1,397.12	1,399.33	RISI
Printing & Writing - Uncoated							
China Offset Reel	934.31	933.33	933.58	1,036.17	937.05	975.92	RISI
Europe Offset Reel	1,322.31	1,303.47	1,300.48	1,347.53	1,319.47	1,147.41	RISI
Printing & Writing - Coated							
China Offset Reel	850.85	849.96	850.19	873.35	837.89	875.54	RISI
Europe Offset Reel	1,193.93	1,176.92	1,174.22	1,252.13	1,202.79	989.34	RISI
Packaging - Containerboard							
Kraftliner China	558.61	558.03	558.17	617.94	578.02	678.72	RISI
Kraftliner Europe	729.32	723.11	719.53	841.38	764.35	796.90	FOEX
estliner China	472.23	471.74	471.86	482.12	472.20	591.17	RISI
estliner Europe	524.32	519.83	524.46	637.52	562.36	605.80	FOEX
Vhite-top Kraftliner China	773.37	772.57	772.77	839.90	789.11	869.78	RISI
Vhite-top Kraftliner Europe	902.76	897.68	898.70	944.80	933.89	922.36	FOEX
ackaging - Boxboard							
Ouplex China	499.08	498.55	498.69	553.19	514.45	649.99	RISI
Ouplex Europe	1,251.71	1,240.84	1,233.39	1,444.31	1,359.38	n.a.	RISI
Old Corrugated Cardboard							
OCC China	251.48	251.22	251.29	259.58	241.56	331.20	RISI
OCC Europe	107.83	106.92	106.07	76.93	101.79	126.64	FOEX
OCC US	103.00	103.00	91.00	33.00	61.13	72.88	RISI
Margins - China							
Jncoated Paper	280.92	279.84	280.51	304.15	349.18	360.12	FOEX/RISI
Coated Paper	197.46	196.47	197.12	141.33	250.02	259.74	FOEX/RISI
Kraftliner	63.86	63.36	65.77	33.11	91.39	137.17	FOEX/RISI
estliner	220.74	220.51	220.57	222.54	230.64	259.97	FOEX/RISI
Coated Duplex	4.33	3.89	6.29	-31.64	27.83	108.44	FOEX/RISI
Vhite-top Kraftliner	77.67	76.77	79.48	18.86	129.33	185.93	FOEX/RISI
Margins - Europe	F0.4.10	F00.33	F20.20	425.44	610.47	450.07	EOEV/DIS:
Jncoated Paper	504.10	500.32	530.30	435.44	618.47	459.27	FOEX/RISI
Coated Paper	375.72	373.77	404.04	340.04	501.79	301.20	FOEX/RISI
(raftliner	191.50	186.17	200.48	305.53	265.59	323.35	FOEX
estliner	416.49	412.91	418.38	560.58	460.57	479.16	FOEX
oated Duplex	283.91	273.87	301.36	449.55	463.65	443.38	FOEX/RISI
Vhite-top Kraftliner	-65.04	-69.28	-33.33	-49.96	38.16	101.90	FOEX
Pulp Spreads	4	27		400			
HW Europe - China (Net)	164.82	149.66	117.11	180.06	113.12	72.33	FOEX
SW Europe - China (Net)	229.80	228.87	198.52	84.69	164.05	68.56	FOEX
SW - HW China	84.62	84.61	80.44	178.05	143.81	136.09	FOEX
SW - HW Europe	149.59	163.82	161.85	82.68	194.74	132.32	FOEX

Source: Fastmarkets FOEX, Fastmarkets RISI

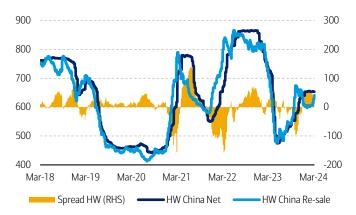


Key charts

Main global pulp price references

Exhibit 4: China HW net price (US\$/t)

Hardwood prices rebounded from the bottom of ~\$480/t



Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 5: China SW net price (US\$/t)

Softwood prices began to drop



Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 6: Shanghai softwood pulp futures (May 2024 contract [sp2405], US\$/t, net*) vs. PIX NBSK China net (US\$/t)

The most traded pulp future contract (May 2024; sp2405) has rebounded recently



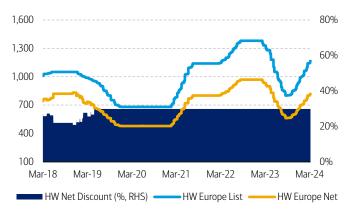
Source: Shanghai Futures Exchange, Fastmarkets FOEX

*Net of VAT (13%) and logistic costs (estimated at RMB 150/MT) $\,$



Exhibit 7: Europe HW list vs. net price (US\$/t)

Europe Hardwood list prices are still rebounding



Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 9: China SW - HW spread (US\$/t)

SW-HW spreads in China are below the historical average

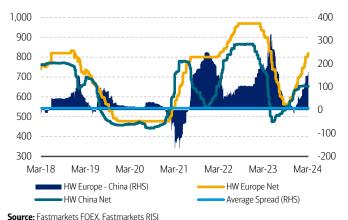


Source: BofA Global Research, Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 11: Europe HW vs. China HW price (US\$/t)

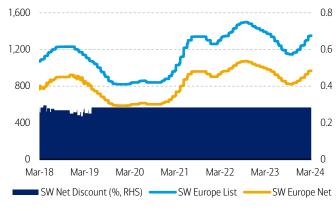
Europe prices are at a premium to prices in China



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Exhibit 8: Europe SW list vs. net price (US\$/t)

As for Softwood, list prices are rebounding slightly

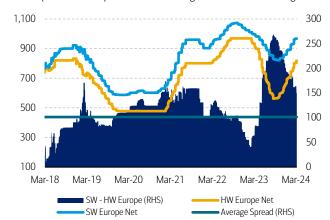


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 10: Europe SW – HW spread (US\$/t)

SW-HW spreads in Europe have been trading above its historical avg

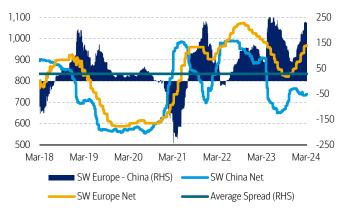


Source: BofA Global Research, Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 12: Europe SW vs. China SW price (US\$/t)

As for Softwood, EU-CH spread has been increasing

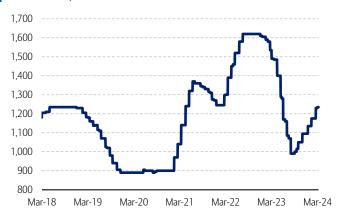


Source: Fastmarkets FOEX, Fastmarkets RISI



Exhibit 13: US HW list price (US\$/t)

US hardwood prices increased from the bottom

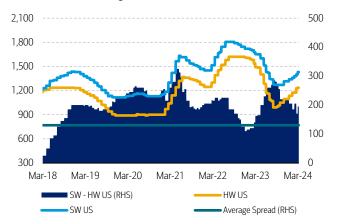


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 15: US SW-HW spread (US\$/t)

Even after the increase in spreads from 2020 and early 2021, current value is still well above historical avg of \sim US\$124/t

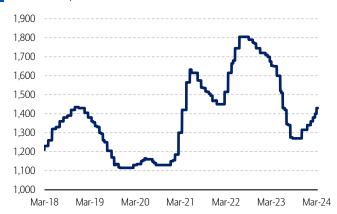


 $\textbf{Source:} \ \mathsf{Fastmarkets} \ \mathsf{FOEX}, \ \mathsf{Fastmarkets} \ \mathsf{RISI}$

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Exhibit 14: US SW list price (US\$/t)

US softwood prices have remained close to the bottom

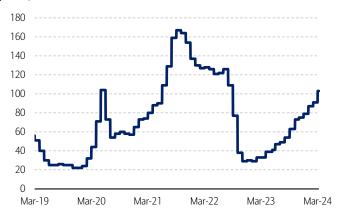


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 16: US OCC (US\$/t)

OCC prices have recovered from the recent bottom



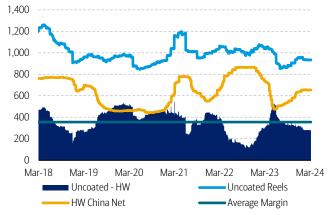
Source: Fastmarkets FOEX, Fastmarkets RISI

Key charts

Main global paper price references

Exhibit 17: China uncoated reels price and margin (US\$/t)

China uncoated margins trading close to the historical avg of ~US\$360/t

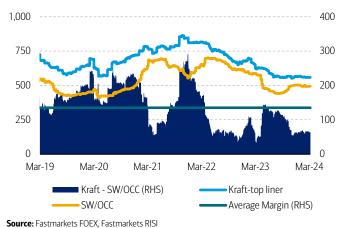


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 19: China kraftliner (US\$/t)

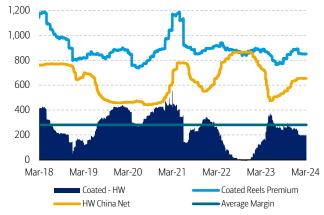
After peak in October 2021, kraftliner margins in China dropped and are now below to avg. of ~US\$150/t



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Exhibit 18: China coated reels price and margin (US\$/t)

China coated margins are close to the historical avg of ~US\$280/t



Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 20: China testliner (US\$/t)

Testliner margins are below the historical margin

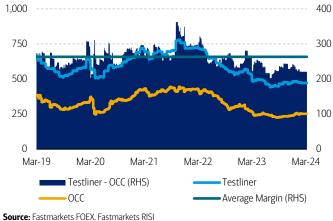


Exhibit 21: China duplex (US\$/t)

After recent peak in November, duplex margins in China started to drop and are now below the avg of \sim US\$130/t

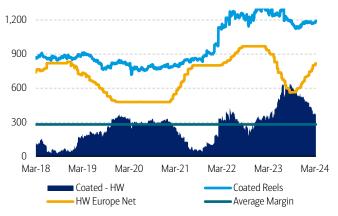


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 23: China ivory board (US\$/t)

Ivory board margin in China is now above the average of ~US\$260/t

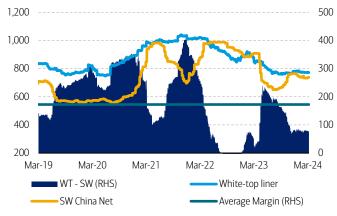


 $\textbf{Source:} \ \mathsf{Fastmarkets} \ \mathsf{FOEX}, \ \mathsf{Fastmarkets} \ \mathsf{RISI}$

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Exhibit 22: China white-top liner (US\$/t)

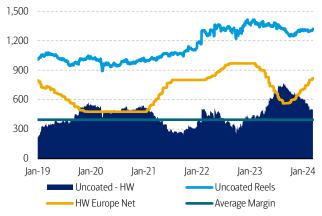
White-top liner also suffered pressure in margins by April 2021, and now returned to levels below avg



Source: Fastmarkets FOEX, Fastmarkets RISI

Exhibit 24: Europe uncoated reels (US\$/t)

For uncoated in Europe, margins are recently high, and trading above its historical avg of ~US\$380/t

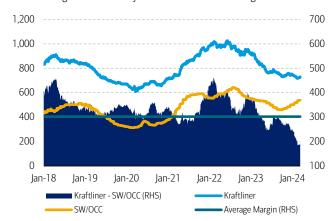


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 26: Europe kraftliner (US\$/t)

Kraftliner margins are currently below the historical average

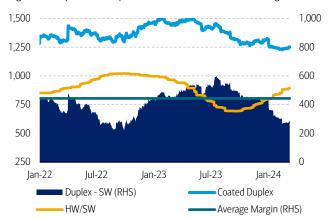


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 28: Europe duplex (US\$/t)

Margins for duplex in Europe are close to the historical average

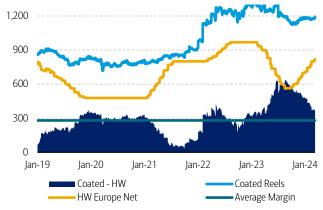


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 25: Europe coated reels (US\$/t)

Margins for uncoated in Europe recovered from low level reached after peak in 2020 and early 2021

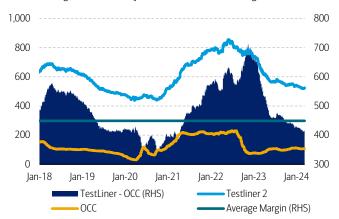


Source: Fastmarkets FOEX, Fastmarkets RISI

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Exhibit 27: Europe testliner (US\$/t)

Testliner margins are currently below the historical average

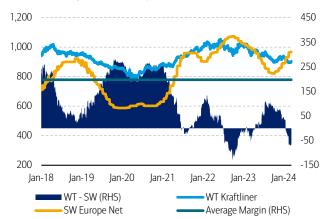


Source: Fastmarkets FOEX. Fastmarkets RISI

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Exhibit 29: Europe white-top liner (US\$/t)

WT kraftliner margins are currently low



Source: Fastmarkets FOEX, Fastmarkets RISI



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