

## U.S. REITs

## U.S. REITs valuation comp sheet

## Industry Overview

## Comparing key metrics across the REITs

In this report, we compare key valuation metrics across the REITs and different subsectors within and outside our coverage universe. The data that follows will get refreshed on a weekly basis.

## What you will find inside:

- **PEG & PEGY analysis:** On pages 2-7, we calculate a PEG as a REIT's price-to-FFO (or AFFO) multiple. PEGY is calculated as a REIT's price-to-FFO (or AFFO) ratio divided by the sum of its (1) growth rate & (2) forward 12m dividend yield. For an introduction to PEGY, see our Generalist's guide to REITs: cash-flow growth.
- **Earnings growth:** On pages 2-7, we look at our estimates for FFO and AFFO growth across the REITs for the current year and the following year and compare this with the Street's numbers.
- **Street revisions:** On pages 2-7, we look at how much the Street revised their FFO and AFFO estimates over the past 1 and 3 months. We derive Street estimates calculated as a Median estimate for each company using Visible Alpha consensus
- **Cap rates:** On pages 8-10, we include each REIT's market implied cap rate. The implied cap rate lets us know where the market is valuing a particular company or sector. It is calculated by taking the forward NOI estimate, and then dividing by the implied gross property value, which is the sum of the current equity market cap, plus NAV liabilities, and minus NAV (other) assets. We also include BofA's estimated cap rate applied to our own NAV valuation and the Street's applied cap rate.
- **Net asset values:** On pages 8-10, we include each REIT's forward net asset value estimate and compare this with the Street's estimates sourced from S&P Capital. We also calculate each REIT's Price-to-Net Asset Value ratio. This forward NAV metric is useful because expected NAV growth may explain why one REIT trades at a higher premium to NAV versus another REIT. In general, REITs with higher NAV growth should trade at larger premiums to their current NAV and vice versa.
- **Multiples:** On pages 11-16, we calculate our estimated forward multiples calculated as a REIT's current stock price divided by BofA's forward FFO and AFFO estimate.
- **Key metrics:** On pages 17-19, we include dividend information, market valuation, and leverage metrics for each REIT.
- **Price action:** On pages 20-22, you will find each REIT's most recent stock price trading performance.
- **Summary of REITs within our coverage:** On page 23-24 we denote which REITs are within and outside our coverage universe, Spector's Top Picks, and our current sub-sector weightings.

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**Refer to important disclosures on page 28 to 30. Analyst Certification on page 26. Price Objective Basis/Risk on page 25.**

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## Key Terms defined:

**AFFO:** Adjusted funds from operations

**CAGR:** Compounded annual growth rate

**EV:** Enterprise Value

**FFO:** Funds from Operations

**FTM:** Forward 12 months

**LTM:** Last 12 months

**NOI:** Net operating income

**n.a.:** Not available

**NM:** Not meaningful

**NAV:** Net Asset Value

**PEG:** Price-to-Earnings ratio divided by growth rate of earnings.

**PEGY:** Price-to-Earnings ratio divided by the sum of its (1) growth rate of earnings & (2) forward 12m dividend yield.

## Pricing as of 1/12/24

See our latest [U.S. REITs Primer](#) for more details on key REIT valuation metrics.

**Exhibit 1: FFO growth sector averages**

We compare our average FFO growth estimates for each REIT sub-sector with the Street's average estimates. We also look at the Street's average estimate revisions over the last 1 and 3 months

Sector averages - weighted averages	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
	PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
All REITs	3.02	1.40	4.68	1.96	1.1%	3.2%	2.4%	2.4%	4.9%	5.7%	-0.4% ▼	-1.4% ▼	-0.2% ▼	-1.5% ▼
Residential	2.75	1.73	9.63	3.01	4.3%	4.3%	3.9%	3.9%	3.9%	4.2%	0.0% ►	-2.3% ▼	-0.2% ▼	-3.0% ▼
Apartments	2.86	1.60	5.81	2.14	6.4%	6.5%	2.8%	2.0%	3.6%	4.4%	-0.1% ▼	-2.5% ▼	-0.2% ▼	-3.4% ▼
Manufactured Housing	2.26	1.45	5.37	3.13	0.0%	0.0%	2.2%	3.3%	4.5%	4.9%	-0.2% ▼	-3.6% ▼	-0.3% ▼	-4.4% ▼
Single Family	3.13	2.13	17.72	3.76	6.4%	6.5%	6.6%	6.4%	3.5%	3.4%	0.3% ▲	-0.7% ▼	-0.2% ▼	-1.1% ▼
Healthcare	2.06	2.00	3.35	1.51	4.2%	3.9%	7.0%	6.4%	7.3%	8.1%	-0.6% ▼	-0.8% ▼	0.0% ►	-1.3% ▼
Industrial	2.89	2.05	2.67	1.64	8.5%	8.5%	0.4%	-0.1%	11.9%	11.4%	-0.1% ▼	-1.9% ▼	-0.5% ▼	-3.2% ▼
Cold Storage	3.94	2.80	2.20	1.79	7.6%	9.9%	27.3%	21.6%	13.7%	14.8%	0.1% ▲	-4.4% ▼	0.0% ►	-2.7% ▼
Net Lease	9.90	1.69	4.01	0.62	-17.3%	7.9%	1.9%	8.2%	0.8%	2.7%	0.3% ▲	-0.6% ▼	0.6% ▲	0.2% ▲
Office	0.74	0.19	2.24	0.95	-8.2%	-9.1%	-2.7%	-1.1%	2.3%	3.7%	-0.5% ▼	-2.4% ▼	-0.8% ▼	-2.6% ▼
Malls	5.91	1.56	6.27	1.66	1.4%	1.3%	1.6%	0.8%	2.2%	2.0%	0.2% ▲	0.3% ▲	0.3% ▲	0.8% ▲
Shopping Centers	5.81	1.85	3.26	1.65	2.8%	2.8%	3.2%	2.6%	4.8%	4.1%	-0.2% ▼	-0.8% ▼	0.0% ►	-0.5% ▼
Self Storage	1.98	1.13	5.95	2.40	1.9%	0.5%	1.3%	1.2%	3.3%	5.0%	0.1% ▲	-2.6% ▼	-0.4% ▼	-2.5% ▼
Comm. Infrs - Data Centers	1.81	1.56	4.91	3.05	7.7%	5.9%	8.7%	3.4%	7.5%	8.1%	-1.6% ▼	-1.1% ▼	0.0% ►	0.7% ▲
Comm. Infrs - Towers	0.22	0.19	5.12	2.64	-5.6%	-4.8%	-2.3%	-0.8%	1.9%	3.6%	-0.5% ▼	-1.1% ▼	-0.5% ▼	-1.2% ▼
Lodging	0.91	0.56	n.a.	n.a.	12.4%	6.1%	-3.2%	-4.4%	n.a.	1.9%	-2.0% ▼	-0.7% ▼	-0.5% ▼	-0.6% ▼

**Source:** BofA Global Research, Bloomberg, Visible Alpha

Notes: 1-month Street revision defined as the percentage change of the Street's median FFO estimate (for 2022 or 2023 as noted) over the prior month. 3-month Street revision defined as the percentage change of the Street's median FFO estimate (for 2022 or 2023 as noted) over the prior 3 months. Street estimates are sourced from Visible Alpha.

2023 PEG is based on BofA's FFO estimates and is calculated as a REIT's market price-to-2023 FFO ratio divided by its FFO growth rate ('23 over '22). The 2023 PEG (3-yr) ratio is calculated using price-to-2023 FFO divided by the 3-Yr FFO CAGR ('23-'25).

2023 PEGY is based on BofA's FFO estimates and is calculated as a REIT's market price-to-2023 FFO ratio divided by the sum of its (1) FFO growth rate ('23 over '22 growth or a forward 3-year CAGR); and (2) forward 12-month dividend yield.

All Communications Infrastructure and Net Lease growth rates reference AFFO. EPR references FFO as adjusted.

'NM' indicates (a) negative earnings growth, (b) a value is either incomparable to peer and/or Street estimates, or (c) the value is skewed by one-time items in the Company's earnings that render the value insignificant.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or (c) we are currently restricted on the stock

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red. Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994.

Note: Apartments average currently excludes KW and VRE due to earnings volatility.

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## Exhibit 2: FFO growth

We compare our FFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months

Sector	Ticker	Company name	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
			PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
Apartments	AVB	AvalonBay	2.00	1.40	3.46	1.98	8.6%	8.7%	6.3%	3.7%	5.0%	5.6%	0.0% ►	-0.9% ▼	0.0% ►	-1.9% ▼
Apartments	CPT	Camden Property Trust	4.58	1.99	5.49	2.15	3.2%	3.0%	-1.2%	0.1%	2.7%	1.7%	-0.4% ▼	-4.8% ▼	-1.6% ▼	-7.3% ▼
Apartments	EQR	Equity Residential	2.23	1.41	4.23	2.02	7.4%	7.3%	4.8%	2.4%	3.9%	5.2%	-0.1% ▼	-3.0% ▼	0.0% ►	-3.0% ▼
Apartments	ESS	Essex Property	4.92	2.31	4.52	2.22	3.4%	3.5%	2.1%	2.2%	3.7%	3.7%	0.2% ▲	-1.2% ▼	0.0% ►	-2.0% ▼
Apartments	IRT	Independence Realty Trust	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4.5%	-0.4% ▼	-4.8% ▼	-0.2% ▼	-5.5% ▼
Apartments	MAA	Mid-America Apartment	1.98	1.25	15.49	2.78	7.4%	7.6%	-0.8%	0.1%	0.9%	3.9%	-0.1% ▼	-3.2% ▼	-0.4% ▼	-4.6% ▼
Apartments*	VRE	Veris Residential	1.27	1.20	n.a.	20.80	22.7%	19.4%	7.4%	9.5%	0.0%	-0.4%	0.2% ▲	0.7% ▲	-1.9% ▼	-8.3% ▼
Apartments	UDR	UDR	2.81	1.58	3.47	1.77	5.6%	5.9%	0.4%	1.8%	4.5%	4.0%	0.0% ►	-3.6% ▼	0.2% ▲	-4.1% ▼
Apartments*	KW	Kennedy Wilson	NM	NM	n.a.	n.a.	-83.1%	n.a.	-100.0%	n.a.	n.a.	n.a.				
Manufactured Housing	ELS	Equity Lifestyle	5.16	3.31	7.96	4.27	4.8%	4.6%	2.5%	4.9%	3.1%	4.5%	0.0% ►	-1.7% ▼	0.0% ►	-2.1% ▼
Manufactured Housing	SUI	Sun Communities	NM	NM	3.35	2.23	-3.7%	-3.6%	2.0%	2.1%	5.7%	5.2%	-0.4% ▼	-5.0% ▼	-0.5% ▼	-6.2% ▼
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>3.03</b>	<b>2.24</b>	<b>2.71</b>	<b>2.06</b>	<b>7.1%</b>	<b>7.4%</b>	<b>7.3%</b>	<b>7.2%</b>	<b>8.0%</b>	<b>6.0%</b>	<b>0.7% ▲</b>	<b>0.8% ▲</b>	<b>-0.1% ▼</b>	<b>0.5% ▲</b>
Single Family	INVH	Invitation Homes	3.19	2.07	27.12	4.82	6.0%	5.9%	6.2%	6.0%	0.7%	1.8%	0.0% ►	-1.7% ▼	-0.2% ▼	-2.2% ▼
Healthcare	ARE	Alexandria	2.11	1.30	2.90	1.57	6.7%	6.6%	5.2%	5.4%	4.8%	4.9%	0.0% ►	-0.9% ▼	0.2% ▲	-0.9% ▼
Healthcare	DHC	Diversified Healthcare Trust	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	NM	NM	NM	NM
Healthcare	HR	Healthcare Realty Trust	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-6.5%	0.7% ▲	-1.5% ▼	0.2% ▲	-3.5% ▼
Healthcare	LTC	LTC Properties Inc	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-4.9%	0.8% ▲	-1.7% ▼	7.8% ▲	-1.5% ▼
Healthcare	MPW	Medical Property Trust	NM	NM	NM	NM	-13.7%	-13.7%	-9.6%	-13.7%	-12.2%	-10.9%	-4.1% ▼	-8.8% ▼	-7.9% ▼	-11.4% ▼
Healthcare	NHI	National Health Investors	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4.8%	0.0% ►	-5.1% ▼	0.9% ▲	-2.3% ▼
Healthcare	OHI	OMEGA Healthcare	NM	NM	3.76	0.94	-6.7%	-6.6%	3.2%	1.0%	2.9%	7.0%	-1.5% ▼	-6.0% ▼	0.7% ▲	-4.7% ▼
Healthcare	PEAK	Healthpeak Properties	5.09	1.44	12.76	1.73	2.3%	1.9%	1.1%	1.3%	0.9%	8.6%	0.2% ▲	-0.1% ▼	-0.5% ▼	-1.1% ▼
Healthcare	SBRA	Sabra Health Care	NM	NM	5.00	1.00	-10.7%	-10.9%	3.0%	3.1%	2.1%	0.8%	0.0% ►	-1.7% ▼	0.0% ►	-1.0% ▼
Healthcare	VTR	Ventas	n.a.	4.34	1.45	1.09	0.0%	-0.1%	6.7%	7.1%	11.3%	8.1%	0.2% ▲	0.2% ▲	0.0% ►	0.0% ►
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>2.81</b>	<b>2.16</b>	<b>2.36</b>	<b>1.88</b>	<b>9.0%</b>	<b>8.5%</b>	<b>11.0%</b>	<b>9.8%</b>	<b>10.7%</b>	<b>11.0%</b>	<b>-0.5% ▼</b>	<b>1.3% ▲</b>	<b>0.0% ►</b>	<b>-0.7% ▼</b>
Industrial	EGP	EastGroup	2.42	1.87	2.95	2.17	9.7%	10.8%	8.7%	7.6%	8.0%	7.7%	-0.1% ▼	1.1% ▲	0.0% ►	1.8% ▲
Industrial	FR	First Industrial	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	8.5%	0.0% ►	-0.6% ▼	0.0% ►	-0.7% ▼
Industrial	ILPT	Industrial Logistics Properties Trust	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0.0% ►	15.1% ▲	0.0% ►	39.3% ▲
Industrial	LXP	LXP Industrial Trust	4.63	1.64	4.11	1.57	3.0%	2.6%	-2.9%	-2.8%	3.4%	5.6%	0.6% ▲	-4.4% ▼	0.6% ▲	-2.5% ▼
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>2.75</b>	<b>2.08</b>	<b>1.79</b>	<b>1.48</b>	<b>8.5%</b>	<b>8.6%</b>	<b>-1.4%</b>	<b>-2.0%</b>	<b>13.1%</b>	<b>12.2%</b>	<b>-0.3% ▼</b>	<b>-2.6% ▼</b>	<b>-0.7% ▼</b>	<b>-4.4% ▼</b>
Industrial	REXR	Rexford	2.14	1.71	2.34	1.84	11.7%	11.3%	12.3%	12.5%	10.7%	10.7%	0.2% ▲	0.1% ▲	0.0% ►	-1.1% ▼
Industrial	STAG	STAG Industrial	6.26	2.58	17.28	3.50	2.7%	3.0%	3.5%	4.9%	1.0%	5.2%	0.2% ▲	0.3% ▲	0.0% ►	0.9% ▲
Industrial	TRNO	Terreno Realty Corp	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5.0%	1.0% ▲	0.1% ▲	2.0% ▲	0.1% ▲
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>3.94</b>	<b>2.80</b>	<b>2.20</b>	<b>1.79</b>	<b>7.6%</b>	<b>9.9%</b>	<b>27.3%</b>	<b>21.6%</b>	<b>13.7%</b>	<b>14.8%</b>	<b>0.1% ▲</b>	<b>-4.4% ▼</b>	<b>0.0% ►</b>	<b>-2.7% ▼</b>
Net Lease	ADC	Agree Realty Corp	6.83	2.22	1.83	1.18	2.3%	2.5%	3.5%	3.2%	8.7%	4.7%	-0.1% ▼	-0.5% ▼	0.3% ▲	-1.6% ▼
Net Lease	EPR	EPR Properties	0.89	0.53	16.48	1.20	10.3%	11.9%	-5.6%	-6.2%	0.6%	0.8%	-0.4% ▼	-0.3% ▼	0.7% ▲	0.4% ▲
Net Lease	EPRT	Essential Properties	1.28	0.92	3.27	1.64	11.5%	5.8%	5.2%	5.2%	4.5%	3.9%	0.2% ▲	1.5% ▲	0.3% ▲	2.1% ▲
Net Lease	GTY	Getty Realty	NM	NM	2.06	1.06	-13.8%	-8.2%	5.2%	5.2%	6.6%	4.3%	0.0% ►	2.9% ▲	0.0% ►	3.7% ▲
Net Lease	NNN	National Retail	6.06	1.82	8.42	1.98	2.2%	3.6%	1.9%	3.6%	1.6%	2.6%	-0.1% ▼	1.1% ▲	0.5% ▲	0.9% ▲
Net Lease	NTST	NetSTREIT	2.50	1.47	4.84	2.07	6.4%	10.7%	0.9%	1.4%	3.3%	1.5%	0.5% ▲	1.1% ▲	0.4% ▲	0.6% ▲
Net Lease	O	Realty Income	19.49	2.37	NM	NM	0.7%	-1.1%	3.7%	4.9%	-0.3%	2.9%	0.6% ▲	0.7% ▲	1.1% ▲	0.2% ▲
Net Lease	PKST	Peakstone Realty Trust	NM	NM	NM	NM	-4260.0%	n.a.	NM	NM	-10.4%	n.a.				
Net Lease	VICI	VICI Properties	1.27	0.86	n.a.	n.a.	11.4%	24.7%	5.1%	24.7%	n.a.	2.1%	0.2% ▲	0.7% ▲	-0.2% ▼	1.1% ▲
Net Lease	WPC	WP Carey	11.10	2.02	20.39	2.20	1.2%	3.5%	-9.8%	-8.0%	0.6%	2.9%	0.2% ▲	-9.5% ▼	1.0% ▲	-2.2% ▼

Source: BofA Global Research, Bloomberg, Visible Alpha. Note: Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

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**Exhibit 3: FFO growth**

We compare our FFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

Sector	Ticker	Company name	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
			PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
Office	AAT	American Assets	5.76	1.34	NM	NM	1.7%	-31.2%	-5.9%	-3.2%	-0.6%	0.7%	1.4% ▲	0.0% ►	4.2% ▲	-1.1% ▼
Office	AHH	Armada Hoffer	4.03	1.13	9.16	1.34	2.5%	-0.7%	-2.4%	-1.2%	1.1%	0.1%	0.0% ►	-2.0% ▼	0.0% ►	-2.8% ▼
Office	BDN	Brandywine	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3.3%	-0.4% ▼	-6.1% ▼	2.7% ▲	-3.4% ▼
Office	BXP	Boston Properties	NM	NM	NM	NM	-3.6%	-3.5%	-1.4%	0.4%	-0.4%	4.0%	0.0% ►	-1.6% ▼	-0.2% ▼	-0.6% ▼
Office	CDP	COPT Defense Properties	6.29	1.70	2.58	1.23	1.7%	1.8%	3.3%	3.8%	4.1%	3.5%	-0.1% ▼	0.1% ▲	-0.2% ▼	-0.1% ▼
Office	CUZ	Cousins	NM	NM	4.17	1.22	-3.2%	-3.6%	-1.4%	-2.5%	2.2%	2.3%	-0.2% ▼	-2.7% ▼	-1.7% ▼	-5.7% ▼
Office	DEI	Douglas Emmett	NM	NM	4.47	1.12	-9.9%	-9.6%	-8.7%	-8.5%	1.8%	-1.1%	-0.9% ▼	-3.7% ▼	-2.3% ▼	-8.9% ▼
Office	EQC	Equity Commonwealth	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>NM</b>	<b>NM</b>	<b>5.48</b>	<b>3.35</b>	<b>-1.1%</b>	<b>-0.6%</b>	<b>4.6%</b>	<b>3.0%</b>	<b>2.2%</b>	<b>2.8%</b>	<b>0.3% ▲</b>	<b>2.2% ▲</b>	<b>0.3% ▲</b>	<b>1.9% ▲</b>
Office	HIW	Highwoods	NM	NM	2.16	0.54	-7.2%	-7.0%	-3.7%	-3.8%	2.9%	3.6%	-2.0% ▼	-4.4% ▼	-2.3% ▼	-6.5% ▼
Office	HPP	Hudson Pacific	NM	NM	0.78	0.78	-53.2%	-51.7%	7.4%	39.1%	12.0%	9.9%	-3.4% ▼	-12.0% ▼	-4.1% ▼	-7.5% ▼
Office	JBG	JBG Smith	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	15.2%	0.0% ►	7.2% ▲	0.0% ►	14.0% ▲
Office	KRC	Kilroy Realty	NM	NM	1.33	0.74	-2.4%	-2.0%	-7.2%	-4.4%	6.6%	5.0%	-1.3% ▼	-1.8% ▼	-1.6% ▼	-0.7% ▼
Office	OPI	Office Properties	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
Office	PGRE	Paramount Group	NM	NM	NM	NM	-12.2%	-13.6%	-20.9%	-12.3%	-4.6%	-5.6%	-2.9% ▼	-1.2% ▼	-5.8% ▼	-11.1% ▼
Office	SLG	SL Green	NM	NM	3.65	0.97	-23.4%	-22.0%	-0.6%	0.4%	2.4%	1.6%	-0.7% ▼	-9.1% ▼	-1.8% ▼	-9.2% ▼
Office	VNO	Vornado	NM	NM	3.39	2.52	-19.0%	-17.9%	-3.9%	-6.7%	3.2%	8.9%	-0.2% ▼	-4.3% ▼	-0.5% ▼	-4.9% ▼
Malls	MAC	Macerich	NM	NM	1.26	0.78	-8.7%	-9.1%	2.2%	1.4%	7.0%	3.7%	0.4% ▲	-0.1% ▼	-0.3% ▼	0.5% ▲
Malls	SKT	Tanger Factory	2.33	1.42	5.52	2.20	6.0%	5.9%	5.7%	5.3%	2.5%	2.7%	2.3% ▲	4.3% ▲	2.4% ▲	3.6% ▲
Malls	SPG	Simon Property Group	6.54	1.68	6.67	1.69	1.8%	1.8%	1.3%	0.5%	1.8%	1.9%	0.0% ►	0.0% ►	0.2% ▲	0.7% ▲
Shopping Centers	IVT	Inventrust Properties	NM	NM	2.83	1.74	-0.6%	-0.3%	5.5%	4.7%	5.4%	5.8%	0.0% ►	-0.2% ▼	0.0% ►	4.4% ▲
Shopping Centers	AKR	Acadia Realty	n.a.	n.a.	1.60	1.05	n.a.	n.a.	-0.4%	-1.2%	8.3%	6.1%	-0.1% ▼	2.3% ▲	-1.3% ▼	-1.0% ▼
Shopping Centers	BRX	Brixmor	2.79	1.28	1.44	0.89	4.0%	3.9%	3.0%	2.5%	7.8%	3.8%	0.0% ►	-0.7% ▼	0.1% ▲	-1.1% ▼
Shopping Centers	FRT	Federal Realty	4.32	1.99	2.97	1.65	3.6%	3.6%	3.2%	3.1%	5.3%	5.3%	0.1% ▲	-0.7% ▼	0.2% ▲	-0.7% ▼
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>n.a.</b>	<b>n.a.</b>	<b>2.25</b>	<b>1.20</b>	<b>n.a.</b>	<b>n.a.</b>	<b>5.0%</b>	<b>3.7%</b>	<b>5.9%</b>	<b>3.6%</b>	<b>0.3% ▲</b>	<b>0.2% ▲</b>	<b>0.1% ▲</b>	<b>0.9% ▲</b>
Shopping Centers	KRG	Kite Realty Group	2.66	1.27	3.63	1.46	4.1%	4.8%	0.5%	1.2%	3.0%	2.6%	-0.1% ▼	-1.2% ▼	0.0% ►	-1.0% ▼
Shopping Centers	PECO	Phillips Edison	2.81	1.77	4.90	2.42	5.6%	5.5%	6.6%	3.7%	3.2%	4.1%	0.5% ▲	-1.1% ▼	0.1% ▲	-0.8% ▼
Shopping Centers	REG	Regency	12.66	2.86	3.62	1.83	1.2%	1.4%	2.9%	2.2%	4.3%	4.0%	-0.4% ▼	-0.3% ▼	0.1% ▲	0.6% ▲
Shopping Centers	ROIC	Retail Opportunity Investment	NM	NM	4.21	1.81	-3.6%	-4.0%	2.2%	2.6%	3.2%	3.1%	0.3% ▲	-1.9% ▼	0.0% ►	-2.9% ▼
Shopping Centers	RPT	RPT Realty	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
Shopping Centers	SITC	Site Centers Corp	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-0.7%	-5.2% ▼	-12.9% ▼	-1.9% ▼	-12.1% ▼
Shopping Centers	UE	Urban Edge Properties	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	7.0%	-0.1% ▼	3.0% ▲	-0.2% ▼	1.9% ▲
Self Storage	CUBE	CubeSmart	3.31	1.76	2.29	1.43	5.1%	5.1%	0.4%	0.5%	7.4%	4.3%	0.1% ▲	-3.1% ▼	0.0% ►	0.0% ►
Self Storage	EXR	Extra Space Storage	NM	NM	6.54	2.61	-4.0%	-8.4%	1.6%	2.1%	2.9%	5.6%	0.5% ▲	-2.3% ▼	-1.0% ▼	-2.3% ▼
Self Storage	PSA	Public Storage	3.12	1.81	5.93	2.50	5.6%	5.6%	1.6%	1.1%	3.0%	5.0%	-0.1% ▼	-2.5% ▼	-0.2% ▼	-3.2% ▼
Self Storage	NSA	National Storage Affiliates	NM	NM	10.25	1.98	-5.3%	-5.8%	-3.0%	-2.9%	1.4%	3.3%	0.5% ▲	-3.3% ▼	1.3% ▲	-1.1% ▼
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	NM	NM	7.30	3.18	-1.6%	-6.8%	3.5%	-4.6%	2.9%	5.4%	-5.4% ▼	-6.5% ▼	0.0% ►	-3.3% ▼
Comm. Infrs - Data Centers	EQIX	Equinix	2.82	2.43	3.59	2.98	12.9%	12.9%	11.5%	7.8%	10.1%	9.6%	0.4% ▲	1.8% ▲	0.0% ►	2.8% ▲
Comm. Infrs - Towers	AMT	American Tower	NM	NM	6.29	3.23	-10.8%	-9.6%	-2.0%	0.7%	3.3%	5.3%	-0.9% ▼	-0.5% ▼	-1.3% ▼	0.3% ▲
Comm. Infrs - Towers	CCI	Crown Castle	NM	NM	NM	NM	-5.3%	-5.1%	-5.5%	-6.1%	-0.8%	0.4%	0.1% ▲	-3.4% ▼	0.7% ▲	-4.3% ▼
Comm. Infrs - Towers	SBAC	SBA Communications	1.43	1.27	10.38	5.41	13.4%	13.9%	2.6%	3.4%	1.8%	3.1%	0.1% ▲	1.1% ▲	0.3% ▲	-1.3% ▼
Lodging	APLE	Apple Hospitality	3.19	1.14	n.a.	n.a.	3.2%	2.5%	1.3%	-16.0%	n.a.	6.8%	-17.3% ▼	-20.8% ▼	-0.9% ▼	-6.2% ▼
Lodging	DRH	DiamondRock	NM	NM	n.a.	n.a.	-9.8%	-12.4%	-8.7%	4.5%	n.a.	2.1%	3.1% ▲	-1.7% ▼	0.7% ▲	-3.9% ▼
Lodging	HST	Host Hotels	0.80	0.60	n.a.	n.a.	12.2%	6.2%	-3.4%	-4.0%	n.a.	2.1%	0.7% ▲	4.1% ▲	0.0% ►	1.0% ▲
Lodging	INN	Summit Hotel Prop	NM	NM	n.a.	n.a.	-13.8%	-15.7%	-53.1%	-59.9%	n.a.	29.2%	-61.4% ▼	-61.5% ▼	-20.6% ▼	-24.0% ▼
Lodging	PEB	Pebblebrook	NM	NM	n.a.	n.a.	-14.1%	-21.0%	-6.4%	9.7%	n.a.	-3.8%	14.4% ▲	3.3% ▲	5.0% ▲	-1.9% ▼
Lodging	PK	Park Hotels & Resort	0.25	0.19	n.a.	n.a.	31.6%	14.6%	2.9%	3.1%	n.a.	-1.6%	6.5% ▲	19.0% ▲	0.0% ►	11.1% ▲
Lodging	RHP	Ryman	0.56	0.49	n.a.	n.a.	26.7%	19.3%	0.1%	5.5%	n.a.	n.a.	2.3% ▲	7.1% ▲	0.0% ►	7.7% ▲
Lodging	RLJ	RLJ Lodging Trust	0.51	0.41	n.a.	n.a.	14.1%	3.4%	-0.6%	-31.4%	n.a.	n.a.	-28.5% ▼	-27.3% ▼	-5.2% ▼	-21.9% ▼
Lodging	SHO	Sunstone Hotel Inv	2.04	1.40	n.a.	n.a.	5.7%	7.5%	-7.6%	-8.7%	n.a.	n.a.	2.7% ▲	-10.9% ▼	0.0% ►	-15.0% ▼

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Note: Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

BofA GLOBAL RESEARCH





#### Exhibit 4: AFFO growth sector averages

We compare our average AFFO growth estimates for each REIT sub-sector with the Street's average estimates. We also look at the Street's average estimate revisions over the last 1 and 3 months

Sector averages - market cap weighted	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
	PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
All REITs	0.97	1.74	4.53	2.08	3.3%	2.8%	3.1%	-0.2%	5.5%	6.5%	0.0% ►	-1.7% ▼	0.0% ►	-1.9% ▼
Residential	2.93	2.18	4.87	3.65	4.0%	4.0%	4.2%	-1.2%	3.9%	5.2%	-0.1% ▼	-1.4% ▼	0.0% ►	-1.5% ▼
Apartments	3.25	1.77	8.03	2.45	7.2%	2.8%	3.3%	-2.0%	3.6%	4.6%	-0.1% ▼	-3.1% ▼	0.0% ►	-2.7% ▼
Manufactured Housing	4.28	2.27	5.50	3.37	-1.3%	3.1%	2.8%	-0.5%	5.0%	5.5%	-0.2% ▼	-0.9% ▼	-0.5% ▼	-1.3% ▼
Single Family	3.74	2.51	1.09	5.13	6.2%	6.1%	6.5%	-1.2%	3.2%	5.5%	0.0% ►	-0.3% ▼	0.4% ▲	-0.6% ▼
Healthcare	4.33	1.92	3.26	1.66	6.4%	6.8%	8.3%	-1.8%	8.5%	9.2%	-0.3% ▼	-0.3% ▼	0.0% ►	0.1% ▲
Industrial	0.97	0.56	3.67	1.86	0.4%	-3.0%	0.8%	-5.8%	12.2%	13.5%	0.0% ►	-5.2% ▼	0.0% ►	-4.6% ▼
Cold Storage	1.81	1.46	1.91	1.53	13.1%	13.5%	20.4%	-5.7%	12.4%	14.4%	-0.1% ▼	-0.2% ▼	-0.1% ▼	-0.1% ▼
Net Lease	7.86	1.48	3.18	0.60	5.8%	2.3%	2.3%	0.3%	0.9%	3.1%	0.0% ►	-0.6% ▼	0.2% ▲	0.2% ▲
Office	4.01	0.64	6.66	1.89	-4.2%	6.8%	-2.8%	6.0%	3.8%	3.2%	-0.3% ▼	1.9% ▲	-0.3% ▼	0.2% ▲
Malls	NM	NM	5.88	1.78	-5.5%	3.0%	3.1%	-0.7%	2.6%	3.0%	0.2% ▲	-0.2% ▼	0.5% ▲	0.4% ▲
Shopping Centers	5.11	1.74	3.44	1.90	5.1%	4.0%	2.9%	1.7%	5.9%	4.8%	-0.1% ▼	-0.5% ▼	-0.5% ▼	-1.2% ▼
Self Storage	2.24	1.29	6.43	2.64	1.6%	1.7%	1.0%	1.0%	3.4%	6.0%	0.1% ▲	-3.0% ▼	-0.3% ▼	-3.3% ▼
Comm. Infrs - Data Centers	6.36	3.05	5.19	2.79	5.9%	6.5%	6.9%	-0.6%	6.7%	6.1%	0.1% ▲	-1.1% ▼	0.7% ▲	-1.9% ▼
Comm. Infrs - Towers	7.67	3.03	4.32	2.34	2.8%	1.4%	1.2%	0.2%	4.8%	5.7%	0.0% ►	-1.9% ▼	-0.4% ▼	-3.1% ▼
Lodging	0.36	0.27	n.a.	n.a.	4.8%	0.9%	0.0%	20.9%	n.a.	0.3%	-0.2% ▼	-0.1% ▼	-0.3% ▼	-0.3% ▼

**Source:** BofA Global Research, Bloomberg, Visible Alpha

Notes: 1-month Street revision defined as the percentage change of the Street's median AFFO estimate (for 2022 or 2023 as noted) over the prior month. 3-month Street revision defined as the percentage change of the Street's median AFFO estimate (for 2022 or 2023 as noted) over the prior 3 months. Street estimates are sourced from Visible Alpha.

2023 PEG is based on BofA's AFFO estimates and is calculated as a REIT's market price-to-2023 AFFO ratio divided by its AFFO growth rate ('23 over '22). The 2023 PEG (3-yr) ratio is calculated using price-to-2023 AFFO divided by the 3-Yr FFO CAGR ('23-'25).

2023 PEGY is based on BofA's AFFO estimates and is calculated as a REIT's market price-to-2023 AFFO ratio divided by the sum of its (1) AFFO growth rate ('23 over '22 growth or a forward 3-year CAGR); and (2) forward 12-month dividend yield.

All Communications Infrastructure and Net Lease growth rates reference AFFO. EPR references FFO as adjusted. KW references EPS.

'NM' indicates (a) negative earnings growth, (b) a value is either incomparable to peer and/or Street estimates, or (c) the value is skewed by one-time items in the Company's earnings that render the value insignificant.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or (c) we are currently restricted on the stock

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes KW and VRE due to earnings volatility.

BofA GLOBAL RESEARCH

**Exhibit 5: AFFO growth**

We compare our AFFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

Sector	Ticker	Company name	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
			PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
Apartments	AVB	AvalonBay	2.22	1.53	3.52	2.06	8.3%	5.5%	6.3%	-4.6%	5.2%	5.9%	-1.1% ▼	-1.4% ▼	-0.4% ▼	-0.5% ▼
Apartments	CPT	Camden Property Trust	6.03	2.42	6.83	2.54	2.8%	-0.7%	-1.5%	0.9%	2.5%	3.5%	-0.5% ▼	-6.1% ▼	-0.3% ▼	-7.4% ▼
Apartments	EQR	Equity Residential	4.98	2.43	5.24	2.49	4.1%	5.4%	5.5%	-0.4%	3.9%	6.9%	0.4% ▲	-3.8% ▼	1.3% ▲	-2.9% ▼
Apartments	ESS	Essex Property	1.34	1.05	5.17	2.52	14.0%	1.7%	6.0%	-6.2%	3.6%	2.6%	0.5% ▲	-1.6% ▼	-0.2% ▼	-2.1% ▼
Apartments	IRT	Independence Realty Trust	n.a.	n.a.	n.a.	n.a.	n.a.	1.2%	n.a.	n.a.	n.a.	3.9%	-1.7% ▼	-4.6% ▼	-2.2% ▼	-3.9% ▼
Apartments	MAA	Mid-America Apartment	2.04	1.32	26.68	3.28	8.0%	-1.0%	-1.1%	0.0%	0.6%	2.5%	-0.1% ▼	-3.4% ▼	-0.3% ▼	-2.4% ▼
Apartments*	VRE	Veris Residential	0.07	0.07	NM	NM	391.7%	12.3%	11.9%	1.7%	-1.0%	0.0%	2.0% ▲	2.6% ▲	0.0% ►	-0.9% ▼
Apartments	UDR	UDR	3.68	1.92	4.06	2.02	4.7%	1.7%	0.9%	1.3%	4.3%	3.8%	1.0% ▲	-4.2% ▼	0.0% ►	-4.8% ▼
Apartments*	KW	Kennedy Wilson	NM	NM	n.a.	n.a.	-83.1%	n.a.	-100.0%	n.a.	n.a.	n.a.				
Manufactured Housing	ELS	Equity Lifestyle	9.75	5.17	8.14	4.68	3.0%	5.6%	4.2%	0.7%	3.6%	4.2%	0.0% ►	-3.9% ▼	-1.0% ▼	-4.8% ▼
Manufactured Housing	SUI	Sun Communities	NM	NM	3.44	2.34	-4.7%	1.0%	1.7%	-1.5%	6.1%	6.5%	-1.3% ▼	-2.6% ▼	-2.6% ▼	-5.0% ▼
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>3.34</b>	<b>2.46</b>	<b>2.84</b>	<b>2.18</b>	<b>7.1%</b>	<b>6.6%</b>	<b>7.3%</b>	<b>-3.3%</b>	<b>8.4%</b>	<b>7.5%</b>	<b>0.3% ▲</b>	<b>0.1% ▲</b>	<b>2.0% ▲</b>	<b>-0.1% ▼</b>
Single Family	INVH	Invitation Homes	4.00	2.54	n.a.	6.97	5.7%	5.7%	6.0%	0.1%	0.0%	4.2%	-0.1% ▼	-1.7% ▼	1.0% ▲	-3.1% ▼
Healthcare	ARE	Alexandria	1.74	1.22	3.85	1.99	9.7%	1.9%	4.1%	-2.1%	4.4%	5.2%	0.1% ▲	0.3% ▲	0.2% ▲	0.6% ▲
Healthcare	DHC	Diversified Healthcare Trust	n.a.	n.a.	n.a.	n.a.	n.a.	-25.7%	n.a.	n.a.	n.a.	NM	86.9% ▲	139.0% ▲		26.6% ▲
Healthcare	HR	Healthcare Realty Trust	n.a.	n.a.	n.a.	n.a.	n.a.	2.5%	n.a.	n.a.	n.a.	-5.6%	0.0% ►	-3.5% ▼	0.4% ▲	-0.6% ▼
Healthcare	LTC	LTC Properties Inc	n.a.	n.a.	n.a.	n.a.	n.a.	2.0%	n.a.	n.a.	n.a.	-5.8%	0.9% ▲	0.5% ▲	7.8% ▲	-0.3% ▼
Healthcare	MPW	Medical Property Trust	NM	NM	NM	NM	-9.9%	-17.6%	-5.5%	-12.7%	-7.1%	-2.6%	-7.2% ▼	-11.2% ▼	-5.0% ▼	-6.5% ▼
Healthcare	NHI	National Health Investors	n.a.	n.a.	n.a.	n.a.	n.a.	2.3%	n.a.	n.a.	n.a.	5.0%	-0.5% ▼	1.3% ▲	0.9% ▲	3.8% ▲
Healthcare	OHI	OMEGA Healthcare	NM	NM	4.11	1.01	-5.4%	1.0%	4.2%	3.3%	2.8%	7.0%	-1.5% ▼	-6.0% ▼	0.7% ▲	-4.7% ▼
Healthcare	PEAK	Healthpeak Properties	2.18	1.12	9.47	1.86	6.2%	-0.1%	4.5%	-4.9%	1.4%	10.2%	-1.7% ▼	-1.6% ▼	-1.6% ▼	-1.4% ▼
Healthcare	SBRA	Sabra Health Care	NM	NM	5.03	0.98	-6.8%	4.6%	3.7%	0.8%	2.1%	0.1%	-0.2% ▼	0.7% ▲	-0.7% ▼	-1.6% ▼
Healthcare	VTR	Ventas	16.16	4.09	1.48	1.16	1.3%	8.3%	6.8%	2.4%	14.0%	8.2%	-0.2% ▼	-1.9% ▼	0.0% ►	-0.1% ▼
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>2.72</b>	<b>2.17</b>	<b>2.41</b>	<b>1.97</b>	<b>10.8%</b>	<b>12.1%</b>	<b>15.1%</b>	<b>-3.0%</b>	<b>12.2%</b>	<b>12.9%</b>	<b>-0.9% ▼</b>	<b>0.2% ▲</b>	<b>0.0% ►</b>	<b>1.0% ▲</b>
Industrial	EGP	EastGroup	4.48	3.15	3.07	2.39	6.8%	10.2%	9.7%	0.5%	9.9%	8.6%	0.0% ►	0.1% ▲	0.0% ►	1.5% ▲
Industrial	FR	First Industrial	n.a.	n.a.	n.a.	n.a.	n.a.	7.7%	n.a.	n.a.	n.a.	11.4%	0.0% ►	-0.9% ▼	0.0% ►	-1.4% ▼
Industrial	ILPT	Industrial Logistics Properties Trust	n.a.	n.a.	n.a.	n.a.	n.a.	15.4%	n.a.	n.a.	n.a.	n.a.	0.0% ►	41.7% ▲	0.0% ►	298.9% ▲
Industrial	LXP	LXP Industrial Trust	11.20	2.26	5.58	1.88	1.4%	1.3%	-4.7%	6.2%	2.8%	4.9%	-0.3% ▼	-0.9% ▼	1.4% ▲	-1.2% ▼
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>NM</b>	<b>NM</b>	<b>2.01</b>	<b>1.66</b>	<b>-1.0%</b>	<b>-6.3%</b>	<b>-1.2%</b>	<b>-7.5%</b>	<b>13.2%</b>	<b>14.3%</b>	<b>0.0% ►</b>	<b>-4.2% ▼</b>	<b>-0.1% ▼</b>	<b>-4.8% ▼</b>
Industrial	REXR	Rexford	4.69	3.27	2.51	2.04	6.8%	16.7%	16.8%	-0.1%	12.7%	14.7%	0.0% ►	-5.0% ▼	0.8% ▲	-1.6% ▼
Industrial	STAG	STAG Industrial	3.33	2.00	33.74	4.36	5.8%	3.8%	2.7%	1.1%	0.6%	5.7%	0.0% ►	0.3% ▲	0.0% ►	-0.1% ▼
Industrial	TRNO	Terreno Realty Corp	n.a.	n.a.	n.a.	n.a.	n.a.	5.1%	n.a.	n.a.	n.a.	7.4%	0.0% ►	-1.9% ▼	0.0% ►	2.8% ▲
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>1.81</b>	<b>1.46</b>	<b>1.91</b>	<b>1.53</b>	<b>13.1%</b>	<b>13.5%</b>	<b>20.4%</b>	<b>-5.7%</b>	<b>12.4%</b>	<b>14.4%</b>	<b>-1.6% ▼</b>	<b>-2.1% ▼</b>	<b>-0.9% ▼</b>	<b>-0.8% ▼</b>
Net Lease	ADC	Agree Realty Corp	4.40	1.88	1.83	1.17	3.6%	3.3%	3.4%	-0.2%	8.6%	4.5%	-0.2% ▼	0.3% ▲	0.0% ►	-1.1% ▼
Net Lease	EPR	EPR Properties	1.18	0.61	17.05	1.19	7.7%	-5.9%	-5.4%	-0.7%	0.5%	0.7%	-0.1% ▼	-1.9% ▼	0.7% ▲	-0.5% ▼
Net Lease	EPRT	Essential Properties	2.14	1.32	3.11	1.64	7.3%	5.5%	6.8%	-0.8%	5.0%	4.6%	0.0% ►	0.1% ▲	0.2% ▲	1.3% ▲
Net Lease	GTY	Getty Realty	2.53	1.13	1.94	0.99	5.0%	2.9%	2.4%	0.2%	6.6%	3.6%	0.2% ▲	1.3% ▲	-0.3% ▼	1.1% ▲
Net Lease	NNN	National Retail	12.98	2.14	8.81	1.99	1.0%	3.1%	2.2%	1.2%	1.5%	2.6%	-0.1% ▼	1.0% ▲	0.4% ▲	0.9% ▲
Net Lease	NTST	NetSTREIT	2.95	1.59	5.82	2.17	5.2%	2.4%	1.6%	0.6%	2.6%	1.3%	0.3% ▲	0.4% ▲	1.3% ▲	-0.7% ▼
Net Lease	O	Realty Income	16.68	2.39	NM	NM	0.9%	4.6%	5.0%	0.9%	-0.2%	3.3%	-0.1% ▼	1.2% ▲	0.0% ►	0.5% ▲
Net Lease	PKST	Peakstone Realty Trust	n.a.	n.a.	NM	NM	299.9%	n.a.	-27.1%	n.a.	-10.4%	n.a.				
Net Lease	VICI	VICI Properties	1.27	0.86	n.a.	n.a.	11.4%	4.7%	5.1%	-0.4%	n.a.	2.9%	0.2% ▲	0.8% ▲	-0.1% ▼	1.6% ▲
Net Lease	WPC	WP Carey	NM	NM	13.50	2.05	-1.4%	-9.2%	-9.4%	0.1%	1.0%	3.2%	0.1% ▲	-10.6% ▼	1.2% ▲	-3.7% ▼

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. Note KW reports EPS for estimates, not AFFO. See prior Exhibit for additional footnotes.

BofA GLOBAL RESEARCH







## Exhibit 6: AFFO growth

We compare our AFFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

Sector	Ticker	Company name	2024		2024 (3-yr)		2023 growth		2024 growth		3-year CAGR		Street Revisions			
			PEG	PEGY	PEG	PEGY	BofA	Street	BofA	Street	BofA	Street	1-mo. (24)	3-mo. (24)	1-mo. (25)	3-mo. (25)
Office	AAT	American Assets	NM	NM	NM	NM	-3.0%	-10.6%	-18.0%	3.8%	-1.2%	2.1%	-2.0% ▼	2.2% ▲	11.1% ▲	2.0% ▲
Office	AHH	Armada Hoffer	99.65	1.94	36.70	1.87	0.1%	1.6%	-3.3%	4.3%	0.3%	-1.1%	0.0% ►	-0.6% ▼	0.0% ►	0.2% ▲
Office	BDN	Brandywine	n.a.	n.a.	n.a.	n.a.	n.a.	-12.7%	n.a.	n.a.	n.a.	-0.6%	0.0% ►	-4.7% ▼	-1.1% ▼	-4.5% ▼
Office	BXP	Boston Properties	1.60	0.92	10.02	1.79	7.6%	0.2%	2.8%	-9.1%	1.2%	2.4%	0.4% ▲	-0.3% ▼	1.6% ▲	2.2% ▲
Office	CDP	COPT Defense Properties	1.36	0.96	1.97	1.22	10.9%	3.0%	4.6%	-1.9%	7.5%	8.3%	2.2% ▲	2.4% ▲	-1.6% ▼	2.4% ▲
Office	CUZ	Cousins	7.20	1.79	7.23	1.79	1.8%	-5.1%	-5.0%	-0.2%	1.8%	2.8%	0.2% ▲	0.5% ▲	-5.5% ▼	-3.1% ▼
Office	DEI	Douglas Emmett	NM	NM	4.28	1.30	-14.5%	-7.4%	-5.9%	-3.1%	2.3%	-1.6%	-2.7% ▼	-2.4% ▼	-0.3% ▼	-4.7% ▼
Office	EQC	Equity Commonwealth	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>NM</b>	<b>NM</b>	<b>33.69</b>	<b>14.09</b>	<b>-5.3%</b>	<b>240.8%</b>	<b>17.7%</b>	<b>145.7%</b>	<b>1.0%</b>	<b>-19.9%</b>	<b>0.3% ▲</b>	<b>116.5% ▲</b>	<b>0.0% ►</b>	<b>11.0% ▲</b>
Office	HIW	Highwoods	NM	NM	NM	NM	-9.4%	-3.6%	3.9%	-7.7%	-0.8%	1.8%	0.0% ►	-2.5% ▼	-4.6% ▼	-9.4% ▼
Office	HPP	Hudson Pacific	NM	NM	0.42	0.42	-53.1%	29.0%	-36.1%	159.4%	34.6%	4.4%	2.4% ▲	-3.4% ▼	0.9% ▲	7.8% ▲
Office	JBG	JBG Smith	n.a.	n.a.	n.a.	n.a.	n.a.	-28.4%	n.a.	n.a.	n.a.	20.3%	0.0% ►	12.9% ▲	0.0% ►	19.9% ▲
Office	KRC	Kilroy Realty	1.97	0.97	1.21	0.74	5.2%	-14.5%	-14.9%	0.0%	8.5%	5.2%	-2.8% ▼	-1.1% ▼	-2.7% ▼	-1.7% ▼
Office	OPI	Office Properties	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
Office	PGRE	Paramount Group	0.45	0.39	NM	NM	16.3%	-29.5%	-28.8%	-8.3%	-10.4%	5.9%	0.0% ►	4.3% ▲	-2.2% ▼	31.9% ▲
Office	SLG	SL Green	NM	NM	1.95	0.97	-23.2%	-0.3%	-6.0%	1.0%	6.6%	3.7%	-1.7% ▼	-1.1% ▼	-2.2% ▼	-2.8% ▼
Office	VNO	Vornado	NM	NM	3.24	2.59	-25.7%	-1.1%	2.1%	-11.4%	4.4%	10.9%	-3.0% ▼	1.5% ▲	-2.2% ▼	-7.9% ▼
Malls	MAC	Macerich	NM	NM	1.31	0.83	-9.8%	0.3%	1.0%	-6.6%	7.6%	5.2%	6.3% ▲	3.1% ▲	5.3% ▲	-0.7% ▼
Malls	SKT	Tanger Factory	NM	NM	3.82	2.00	-2.5%	6.1%	5.5%	-4.6%	4.2%	5.8%	0.0% ►	4.0% ▲	1.2% ▲	2.5% ▲
Malls	SPG	Simon Property Group	NM	NM	6.33	1.83	-5.3%	3.0%	3.1%	0.0%	2.2%	2.7%	0.0% ►	-1.0% ▼	0.7% ▲	0.9% ▲
Shopping Centers	IVT	Inventrust Properties	NM	NM	4.43	2.53	-1.6%	2.3%	0.0%	5.7%	4.5%	2.7%	0.0% ►	-5.3% ▼	0.0% ►	7.4% ▲
Shopping Centers	AKR	Acadia Realty	1.44	1.05	1.42	1.05	11.9%	0.8%	1.1%	0.0%	12.0%	11.2%	-2.5% ▼	-0.4% ▼	1.7% ▲	0.3% ▲
Shopping Centers	BRX	Brixmor	1.51	1.04	1.59	1.08	10.5%	6.5%	4.2%	-0.3%	9.9%	5.1%	0.0% ►	1.1% ▲	0.0% ►	-2.5% ▼
Shopping Centers	FRT	Federal Realty	1.93	1.38	3.97	2.18	10.7%	4.4%	2.9%	2.1%	5.2%	6.3%	0.1% ▲	1.6% ▲	0.1% ▲	0.5% ▲
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>NM</b>	<b>NM</b>	<b>2.96</b>	<b>1.62</b>	<b>-4.9%</b>	<b>5.5%</b>	<b>3.9%</b>	<b>7.6%</b>	<b>6.2%</b>	<b>3.2%</b>	<b>-0.4% ▼</b>	<b>-0.3% ▼</b>	<b>0.1% ▲</b>	<b>0.7% ▲</b>
Shopping Centers	KRG	Kite Realty Group	NM	NM	2.47	1.49	-3.6%	2.7%	1.2%	11.7%	6.8%	4.2%	0.4% ▲	-5.1% ▼	0.0% ►	-10.6% ▼
Shopping Centers	PECO	Phillips Edison	26.10	4.83	3.11	2.04	0.7%	3.5%	4.0%	-0.6%	6.3%	4.0%	0.8% ▲	-3.3% ▼	-0.8% ▼	-3.2% ▼
Shopping Centers	REG	Regency	3.93	2.06	4.41	2.18	4.6%	3.7%	3.8%	-1.0%	4.1%	4.4%	0.0% ►	0.6% ▲	0.3% ▲	-0.1% ▼
Shopping Centers	ROIC	Retail Opportunity Investment	4.56	2.15	3.99	2.01	3.7%	1.7%	-1.2%	1.2%	4.3%	4.0%	0.0% ►	-1.0% ▼	1.2% ▲	-0.5% ▼
Shopping Centers	RPT	RPT Realty	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.				
Shopping Centers	SITC	Site Centers Corp	n.a.	n.a.	n.a.	n.a.	n.a.	-0.7%	n.a.	n.a.	n.a.	2.6%	-1.0% ▼	-12.1% ▼	-19.6% ▼	-27.2% ▼
Shopping Centers	UE	Urban Edge Properties	n.a.	n.a.	n.a.	n.a.	n.a.	6.5%	n.a.	n.a.	n.a.	7.5%	0.0% ►	2.3% ▲	0.0% ►	1.3% ▲
Self Storage	CUBE	CubeSmart	3.72	1.91	2.36	1.47	4.7%	0.4%	0.4%	0.3%	7.5%	4.2%	0.3% ▲	-3.0% ▼	0.0% ►	-3.9% ▼
Self Storage	EXR	Extra Space Storage	NM	NM	6.71	2.71	-5.3%	3.5%	1.3%	1.9%	2.9%	5.0%	0.0% ►	-2.8% ▼	-1.7% ▼	-3.0% ▼
Self Storage	PSA	Public Storage	3.53	2.08	6.64	2.87	5.8%	1.2%	1.2%	0.8%	3.1%	7.4%	0.1% ▲	-3.9% ▼	0.4% ▲	-4.4% ▼
Self Storage	NSA	National Storage Affiliates	NM	NM	11.21	2.05	-6.1%	-2.8%	-3.5%	-1.2%	1.3%	2.0%	1.6% ▲	-3.5% ▼	1.4% ▲	-1.5% ▼
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	12.15	4.05	9.48	3.70	1.8%	4.4%	4.0%	-1.1%	2.4%	3.8%	0.2% ▲	-3.5% ▼	0.6% ▲	-3.9% ▼
Comm. Infrs - Data Centers	EQIX	Equinix	3.15	2.51	2.81	2.29	8.1%	7.7%	8.5%	-0.3%	9.1%	7.4%	0.1% ▲	0.4% ▲	0.6% ▲	-0.6% ▼
Comm. Infrs - Towers	AMT	American Tower	8.54	3.71	3.18	2.14	2.4%	5.4%	4.7%	0.6%	6.3%	8.0%	-0.1% ▼	-0.4% ▼	-0.8% ▼	-1.5% ▼
Comm. Infrs - Towers	CCI	Crown Castle	8.46	2.05	5.29	1.79	1.8%	-7.8%	-7.0%	-0.4%	2.8%	2.3%	0.2% ▲	-3.4% ▼	0.6% ▲	-3.4% ▼
Comm. Infrs - Towers	SBAC	SBA Communications	2.92	2.30	6.75	4.16	6.3%	3.8%	3.5%	0.1%	2.7%	3.4%	-0.1% ▼	-0.5% ▼	0.3% ▲	-1.3% ▼
Lodging	APLE	Apple Hospitality	NM	NM	n.a.	n.a.	-1.4%	-0.4%	-1.4%	-1.8%	n.a.	-2.1%	-1.4% ▼	-4.9% ▼	-3.2% ▼	-4.3% ▼
Lodging	DRH	DiamondRock	NM	NM	n.a.	n.a.	-12.1%	3.4%	-11.9%	43.7%	n.a.	3.1%	-0.5% ▼	-4.8% ▼	0.3% ▲	-5.4% ▼
Lodging	HST	Host Hotels	NM	NM	n.a.	n.a.	-3.8%	1.3%	7.3%	20.3%	n.a.	2.1%	0.4% ▲	4.1% ▲	0.0% ►	1.0% ▲
Lodging	INN	Summit Hotel Prop	NM	NM	n.a.	n.a.	-20.8%	-39.4%	-75.4%	131.8%	n.a.	-27.5%	-36.6% ▼	-38.4% ▼	-8.3% ▼	-13.8% ▼
Lodging	PEB	Pebblebrook	NM	NM	n.a.	n.a.	-19.2%	0.7%	-11.3%	65.5%	n.a.	0.8%	3.8% ▲	-6.0% ▼	1.4% ▲	-5.4% ▼
Lodging	PK	Park Hotels & Resort	0.35	0.27	n.a.	n.a.	31.3%	4.6%	2.7%	39.3%	n.a.	0.4%	0.0% ►	7.4% ▲	0.0% ►	9.5% ▲
Lodging	RHP	Ryman	0.56	0.49	n.a.	n.a.	26.7%	5.2%	0.1%	5.4%	n.a.	n.a.	0.0% ►	3.4% ▲	0.0% ►	8.3% ▲
Lodging	RLJ	RLJ Lodging Trust	1.16	0.79	n.a.	n.a.	7.3%	2.7%	4.7%	-21.7%	n.a.	n.a.	-2.9% ▼	-17.2% ▼	-12.5% ▼	-29.1% ▼
Lodging	SHO	Sunstone Hotel Inv	2.74	1.84	n.a.	n.a.	5.4%	-9.4%	-7.1%	23.3%	n.a.	n.a.	1.5% ▲	-10.8% ▼	1.3% ▲	-15.3% ▼

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. Note KW reports EPS for estimates, not AFFO. See prior Exhibit for additional footnotes.

BofA GLOBAL RESEARCH

**Exhibit 7: NAV valuation sector averages**

Cap rates and Price to NAV by REIT sector

Sector averages - market cap weighted	BofA applied	Cap rates		Price/NAV	
		Street applied	Market implied	BofA	Street
All REITs	5.6%	5.9%	5.6%	93.5%	101.7%
Residential	5.2%	5.4%	5.0%	93.8%	95.1%
Apartments	5.9%	5.4%	4.9%	92.1%	92.3%
Manufactured Housing	4.8%	5.4%	4.7%	103.2%	98.0%
Single Family	5.0%	5.3%	5.3%	86.2%	95.0%
Healthcare	5.9%	6.4%	5.6%	96.0%	116.7%
Industrial	4.2%	4.8%	4.7%	89.8%	105.2%
Cold Storage	n.a.	6.6%	7.8%	n.a.	92.1%
Net Lease	6.1%	7.0%	6.2%	97.4%	105.4%
Office	7.4%	7.3%	7.9%	90.4%	80.0%
Malls	7.3%	7.0%	6.4%	100.2%	106.1%
Shopping Centers	6.2%	6.6%	6.7%	90.0%	92.9%
Self Storage	5.4%	5.4%	5.7%	93.5%	100.4%
Comm. Infrs - Data Centers	n.a.	5.6%	n.a.	n.a.	109.0%
Comm. Infrs - Towers	n.a.	5.7%	n.a.	n.a.	94.0%
Lodging	n.a.	6.9%	n.a.	n.a.	84.6%

**Source:** BofA Global Research, Bloomberg, S&P Capital IQ, Visible Alpha. Street estimates for cap rates and NAV/sh are sourced from S&P Capital IQ

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

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**Exhibit 8: NAV - valuation**

Below we outline each REIT's current cap rate (both implied and applied), forward NAV/sh estimate, and Price-to-NAV ratio

Sector	Ticker	Company name	Cap rates			NAV/sh		Price/NAV	
			BofA applied	Street applied	Market implied	BofA	Street	BofA	Street
Apartments	AVB	AvalonBay	5.7%	5.5%	6.3%	208.88	193.66	87.4%	94.3%
Apartments	CPT	Camden Property Trust	6.4%	5.5%	7.0%	110.42	119.14	89.9%	83.3%
Apartments	EQR	Equity Residential	5.9%	5.4%	n.a.	70.83	68.16	87.8%	91.2%
Apartments	ESS	Essex Property	5.6%	5.4%	5.7%	257.18	245.05	96.9%	101.6%
Apartments	IRT	Independence Realty Trust	n.a.	6.2%	n.a.	n.a.	16.34	n.a.	93.1%
Apartments	MAA	Mid-America Apartment	6.3%	5.8%	6.8%	148.24	150.58	90.4%	89.0%
Apartments	VRE	Veris Residential	6.2%	5.5%	6.8%	18.40	19.23	84.6%	80.9%
Apartments	UDR	UDR	6.0%	5.5%	6.0%	39.01	40.69	98.9%	94.8%
Apartments	KW	Kennedy Wilson	6.5%	0.0%	4.5%	7.23	17.57	163.4%	67.3%
Manufactured Housing	ELS	Equity Lifestyle	4.7%	4.9%	4.1%	59.75	68.93	117.7%	102.0%
Manufactured Housing	SUI	Sun Communities	4.9%	5.9%	5.2%	146.60	142.06	91.9%	94.8%
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>5.0%</b>	<b>5.3%</b>	<b>5.4%</b>	<b>40.20</b>	<b>37.09</b>	<b>88.9%</b>	<b>96.4%</b>
Single Family	INVH	Invitation Homes	5.0%	5.3%	5.3%	40.03	35.92	84.4%	94.1%
Healthcare	ARE	Alexandria	6.3%	6.0%	5.4%	146.77	144.60	86.0%	87.3%
Healthcare	DHC	Diversified Healthcare Trust	n.a.	0.0%	n.a.	n.a.	3.77	n.a.	80.1%
Healthcare	HR	Healthcare Realty Trust	n.a.	6.4%	n.a.	n.a.	20.49	n.a.	85.5%
Healthcare	LTC	LTC Properties Inc	n.a.	8.1%	n.a.	n.a.	29.69	n.a.	111.0%
Healthcare	MPW	Medical Property Trust	9.5%	8.3%	10.5%	5.17	9.10	66.3%	37.7%
Healthcare	NHI	National Health Investors	n.a.	7.8%	n.a.	n.a.	48.94	n.a.	115.6%
Healthcare	OHI	OMEGA Healthcare	8.1%	8.7%	8.5%	32.85	25.33	93.3%	121.0%
Healthcare	PEAK	Healthpeak Properties	7.2%	6.2%	7.6%	22.63	25.10	92.1%	83.0%
Healthcare	SBRA	Sabra Health Care	8.1%	8.6%	8.6%	15.64	13.09	91.2%	108.9%
Healthcare	VTR	Ventas	5.7%	6.4%	6.2%	55.85	46.65	87.9%	105.3%
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>4.9%</b>	<b>6.1%</b>	<b>4.6%</b>	<b>85.32</b>	<b>62.93</b>	<b>107.7%</b>	<b>146.1%</b>
Industrial	EGP	EastGroup	4.3%	5.0%	4.6%	194.52	164.58	92.9%	109.7%
Industrial	FR	First Industrial	n.a.	5.1%	n.a.	n.a.	57.93	n.a.	91.9%
Industrial	ILPT	Industrial Logistics Properties Trust	n.a.	6.9%	n.a.	n.a.	11.77	n.a.	36.4%
Industrial	LXP	LXP Industrial Trust	6.1%	5.7%	6.5%	10.58	11.01	90.2%	86.6%
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>4.1%</b>	<b>4.7%</b>	<b>4.5%</b>	<b>147.62</b>	<b>124.17</b>	<b>89.1%</b>	<b>105.9%</b>
Industrial	REXR	Rexford	4.1%	5.0%	4.8%	67.99	54.58	81.1%	101.0%
Industrial	STAG	STAG Industrial	6.3%	6.1%	5.8%	34.17	38.28	112.9%	100.8%
Industrial	TRNO	Terreno Realty Corp	n.a.	4.5%	n.a.	n.a.	60.55	n.a.	103.8%
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>n.a.</b>	<b>6.6%</b>	<b>7.8%</b>	<b>n.a.</b>	<b>32.23</b>	<b>n.a.</b>	<b>92.1%</b>
Net Lease	ADC	Agree Realty Corp	5.5%	6.5%	5.8%	66.94	61.13	93.9%	102.8%
Net Lease	EPR	EPR Properties	8.0%	8.4%	8.6%	54.18	49.68	87.7%	95.6%
Net Lease	EPRT	Essential Properties	7.2%	6.7%	6.1%	20.36	22.29	126.4%	115.5%
Net Lease	GTY	Getty Realty	7.3%	7.3%	7.5%	29.80	30.72	96.7%	93.8%
Net Lease	NNN	National Retail	6.3%	7.0%	6.4%	46.23	42.49	93.9%	102.1%
Net Lease	NTST	NetSTREIT	6.0%	7.0%	6.3%	19.90	18.58	93.4%	100.1%
Net Lease	O	Realty Income	5.7%	7.0%	5.7%	58.43	56.99	100.8%	103.4%
Net Lease	PKST	Peakstone Realty Trust	9.4%	8.5%	12.5%	30.23	32.41	54.0%	50.4%
Net Lease	VICI	VICI Properties	n.a.	6.6%	n.a.	n.a.	30.39	n.a.	102.3%
Net Lease	WPC	WP Carey	6.2%	7.0%	6.8%	77.03	57.20	87.5%	117.8%

**Source:** BofA Global Research, Bloomberg, S&P Capital IQ, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. 'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or (c) we are currently restricted on the stock. See prior Exhibit for additional footnotes.

**Exhibit 9: NAV - valuation**

Below we outline each REIT's current cap rate (both implied and applied), forward NAV/sh estimate, and Price-to-NAV ratio

Sector	Ticker	Company name	Cap rates			NAV/sh		Price/NAV	
			BofA applied	Street applied	Market implied	BofA	Street	BofA	Street
Office	AAT	American Assets	8.1%	6.5%	7.8%	21.79	35.12	107.5%	66.7%
Office	AHH	Armada Hoffer	6.8%	6.6%	6.3%	10.07	17.05	122.9%	72.6%
Office	BDN	Brandywine	n.a.	8.8%	n.a.	n.a.	10.26	n.a.	54.0%
Office	BXP	Boston Properties	6.9%	7.1%	7.3%	79.48	83.90	88.0%	83.4%
Office	CDP	COPT Defense Properties	7.2%	7.2%	7.9%	29.61	30.70	86.5%	83.4%
Office	CUZ	Cousins	7.4%	7.5%	8.1%	28.44	30.11	84.5%	79.8%
Office	DEI	Douglas Emmett	7.4%	7.2%	6.7%	10.16	19.33	142.2%	74.7%
Office	EQC	Equity Commonwealth	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>8.2%</b>	<b>7.3%</b>	<b>9.0%</b>	<b>11.77</b>	<b>13.63</b>	<b>87.1%</b>	<b>75.2%</b>
Office	HIW	Highwoods	8.0%	8.4%	9.2%	31.27	34.71	74.3%	66.9%
Office	HPP	Hudson Pacific	8.9%	7.7%	8.6%	7.52	15.40	116.9%	57.1%
Office	JBG	JBG Smith	n.a.	7.9%	n.a.	n.a.	22.13	n.a.	78.0%
Office	KRC	Kilroy Realty	7.9%	7.7%	8.8%	48.38	52.80	83.5%	76.5%
Office	OPI	Office Properties	n.a.	8.8%	n.a.	n.a.	28.03	n.a.	13.2%
Office	PGRE	Paramount Group	8.4%	8.3%	8.4%	5.44	6.38	89.4%	76.2%
Office	SLG	SL Green	6.3%	6.9%	6.7%	54.67	44.07	83.0%	103.0%
Office	VNO	Vornado	7.5%	7.5%	8.4%	34.45	33.06	79.4%	82.8%
Malls	MAC	Macerich	7.2%	8.0%	7.1%	15.07	18.68	104.1%	84.0%
Malls	SKT	Tanger Factory	9.0%	9.2%	n.a.	25.73	23.40	105.6%	116.2%
Malls	SPG	Simon Property Group	7.2%	6.8%	6.8%	147.21	137.00	99.6%	107.0%
Shopping Centers	IVT	Inventrust Properties	6.4%	7.1%	6.1%	27.88	24.97	91.1%	101.8%
Shopping Centers	AKR	Acadia Realty	6.1%	6.1%	6.2%	17.78	20.20	96.5%	85.0%
Shopping Centers	BRX	Brixmor	7.0%	7.6%	7.5%	25.82	25.70	88.6%	89.0%
Shopping Centers	FRT	Federal Realty	5.9%	5.8%	6.4%	117.14	113.35	87.8%	90.8%
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>6.1%</b>	<b>6.8%</b>	<b>6.7%</b>	<b>23.81</b>	<b>22.00</b>	<b>86.6%</b>	<b>93.7%</b>
Shopping Centers	KRG	Kite Realty Group	7.0%	7.0%	8.0%	27.15	25.08	81.7%	88.4%
Shopping Centers	PECO	Phillips Edison	6.4%	7.1%	6.6%	37.58	32.15	94.8%	110.8%
Shopping Centers	REG	Regency	5.8%	6.0%	5.9%	66.50	70.53	96.3%	90.8%
Shopping Centers	ROIC	Retail Opportunity Investment	6.7%	6.2%	7.1%	15.77	16.10	90.0%	88.2%
Shopping Centers	RPT	RPT Realty	n.a.	0.0%	n.a.	n.a.	0	n.a.	n.a.
Shopping Centers	SITC	Site Centers Corp	n.a.	7.3%	n.a.	n.a.	15.93	n.a.	87.4%
Shopping Centers	UE	Urban Edge Properties	n.a.	6.7%	n.a.	n.a.	21.56	n.a.	82.9%
Self Storage	CUBE	CubeSmart	5.5%	5.4%	5.7%	47.37	44.05	95.5%	102.7%
Self Storage	EXR	Extra Space Storage	5.4%	5.3%	5.9%	169.73	147.71	89.7%	103.1%
Self Storage	PSA	Public Storage	5.3%	5.4%	5.5%	312.90	298.60	94.3%	98.8%
Self Storage	NSA	National Storage Affiliates	6.7%	6.2%	6.4%	35.47	40.92	107.7%	93.4%
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	n.a.	6.1%	n.a.	111.71	120.03	122.7%	114.2%
Comm. Infrs - Data Centers	EQIX	Equinix	n.a.	5.3%	n.a.	n.a.	768.49	n.a.	106.1%
Comm. Infrs - Towers	AMT	American Tower	n.a.	6.1%	n.a.	8.78	189.40	2385.3%	110.6%
Comm. Infrs - Towers	CCI	Crown Castle	n.a.	5.4%	n.a.	14.81	170.40	761.0%	66.1%
Comm. Infrs - Towers	SBAC	SBA Communications	n.a.	4.6%	n.a.	-42.94	285.40	-558.7%	84.1%
Lodging	APLE	Apple Hospitality	n.a.	7.3%	n.a.	13.58	17.05	121.2%	96.5%
Lodging	DRH	DiamondRock	n.a.	7.1%	n.a.	7.43	11.38	126.1%	82.3%
Lodging	HST	Host Hotels	n.a.	6.8%	n.a.	9.74	24.96	202.8%	79.1%
Lodging	INN	Summit Hotel Prop	n.a.	7.8%	n.a.	6.68	8.25	98.1%	79.4%
Lodging	PEB	Pebblebrook	n.a.	6.0%	n.a.	15.91	20.00	97.2%	77.3%
Lodging	PK	Park Hotels & Resort	n.a.	7.0%	n.a.	17.89	21.38	89.4%	74.8%
Lodging	RHP	Ryman	n.a.	6.7%	n.a.	8.21	110.27	1362.5%	101.4%
Lodging	RLJ	RLJ Lodging Trust	n.a.	7.5%	n.a.	12.93	16.04	89.3%	72.0%
Lodging	SHO	Sunstone Hotel Inv	n.a.	6.9%	n.a.	9.86	13.01	109.2%	82.8%

**Source:** BofA Global Research, Bloomberg, S&P Capital IQ, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. 'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or (c) we are currently restricted on the stock. See prior Exhibit for additional footnotes.





## Exhibit 10: FFO valuation - sector averages

We calculate the average FFO multiple for each REIT sub-sector and compare this with the Street's average estimates

Sector averages - market cap weighted	4Q fwd FFOx (BofA)	4Q fwd FFOx (St.)	2023 FFOx (BofA)	2023 FFOx (St.)	2024 FFOx (BofA)	2024 FFOx (St.)	FFOx (2-Yr pre-COVID)	FFOx (3-yr avg)	FFOx (5 yr avg)
All REITs	17.9x	18.6x	18.1x	18.6x	17.5x	18.1x	18.1x	20.1x	19.9x
Residential	18.5x	19.1x	18.9x	19.1x	18.2x	18.4x	21.3x	21.9x	22.4x
Apartments	14.9x	15.6x	15.2x	15.6x	14.7x	15.3x	19.8x	19.8x	19.7x
Manufactured Housing	21.4x	21.6x	21.5x	21.6x	21.0x	20.8x	24.7x	23.8x	25.4x
Single Family	19.2x	20.2x	20.1x	20.2x	18.8x	19.0x	19.3x	22.2x	22.0x
Healthcare	16.1x	18.1x	16.9x	18.1x	15.6x	16.8x	15.1x	16.7x	16.2x
Industrial	22.1x	23.2x	21.3x	23.2x	21.3x	23.2x	22.2x	24.9x	24.6x
Cold Storage	25.8x	31.4x	30.0x	31.4x	23.6x	24.8x	22.8x	26.2x	26.3x
Net Lease	13.2x	13.6x	13.3x	13.6x	13.1x	13.2x	16.6x	15.7x	15.9x
Office	8.7x	8.9x	8.4x	9.8x	8.6x	10.0x	17.9x	16.0x	16.8x
Malls	11.8x	12.0x	11.9x	12.0x	11.8x	11.9x	13.3x	10.2x	10.1x
Shopping Centers	12.3x	13.8x	12.6x	13.8x	12.1x	13.5x	14.9x	14.6x	14.2x
Self Storage	17.7x	17.8x	17.8x	17.8x	17.5x	17.5x	19.9x	20.2x	20.2x
Comm. Infrs - Data Centers	29.3x	30.7x	30.8x	30.7x	28.1x	28.5x	17.7x	23.2x	21.0x
Comm. Infrs - Towers	19.7x	18.7x	18.9x	18.7x	19.3x	18.9x	20.7x	26.7x	25.3x
Lodging	11.1x	10.8x	10.6x	10.8x	11.0x	10.5x	10.1x	14.3x	13.0x

**Source:** BofA Global Research, Bloomberg, Visible Alpha

Notes: Two-year pre-COVID FFO multiple average is calculated as the average multiple for the two years prior to January 2020. Three-year and five-year FFO multiple averages are calculated using the average multiple for the three and five years prior to the latest month of data, respectively.

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994.

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

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**Exhibit 11: FFO - valuation**

We calculate each REIT's forward multiple as the current price-to-forward FFO based on BofA's estimates and the Street's estimates

Sector	Ticker	Company name	4Q fwd FFOx (BofA)	4Q fwd FFOx (St.)	2023 FFOx (BofA)	2023 FFOx (St.)	2024 FFOx (BofA)	2024 FFOx (St.)	FFOx (2-Yr pre-COVID)	FFOx (3-yr avg)	FFOx (5 yr avg)
Apartments	AVB	AvalonBay	16.4x	17.2x	17.2x	17.2x	16.2x	16.6x	20.2x	20.9x	20.5x
Apartments	CPT	Camden Property Trust	14.8x	14.6x	14.6x	14.6x	14.8x	14.6x	19.3x	20.4x	20.0x
Apartments	EQR	Equity Residential	15.9x	16.5x	16.4x	16.5x	15.7x	16.1x	21.0x	21.1x	20.9x
Apartments	ESS	Essex Property	16.4x	16.5x	16.6x	16.5x	16.3x	16.3x	20.6x	19.4x	19.7x
Apartments	IRT	Independence Realty Trust	n.a.	13.2x	n.a.	13.2x	n.a.	13.2x	14.3x	19.1x	17.7x
Apartments	MAA	Mid-America Apartment	14.8x	14.6x	14.7x	14.6x	14.8x	14.7x	17.3x	20.9x	20.0x
Apartments	VRE	Veris Residential	27.8x	29.8x	28.8x	29.8x	26.8x	26.7x	12.0x	29.5x	22.9x
Apartments	UDR	UDR	15.7x	15.7x	15.7x	15.7x	15.6x	15.5x	20.5x	20.1x	20.0x
Apartments	KW	Kennedy Wilson	n.a.	n.a.	36.9x	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Manufactured Housing	ELS	Equity Lifestyle	24.2x	24.7x	24.7x	24.7x	24.1x	23.4x	26.0x	26.5x	27.5x
Manufactured Housing	SUI	Sun Communities	19.2x	19.1x	19.0x	19.1x	18.7x	18.7x	23.8x	22.8x	24.5x
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>20.7x</b>	<b>21.9x</b>	<b>21.7x</b>	<b>21.9x</b>	<b>20.2x</b>	<b>20.4x</b>	<b>11.1x</b>	<b>19.6x</b>	<b>15.7x</b>
Single Family	INVH	Invitation Homes	18.3x	19.2x	19.1x	19.2x	18.0x	18.2x	20.0x	22.3x	22.2x
Healthcare	ARE	Alexandria	13.8x	14.1x	14.1x	14.1x	13.4x	13.3x	19.7x	19.1x	19.8x
Healthcare	DHC	Diversified Healthcare Trust	n.a.	18.9x	n.a.	18.9x	n.a.	21.6x	8.5x	13.6x	10.9x
Healthcare	HR	Healthcare Realty Trust	n.a.	11.2x	n.a.	11.2x	n.a.	10.8x	19.0x	14.6x	16.4x
Healthcare	LTC	LTC Properties Inc	n.a.	12.5x	n.a.	12.5x	n.a.	12.3x	14.5x	13.7x	13.8x
Healthcare	MPW	Medical Property Trust	2.5x	2.2x	2.2x	2.2x	2.4x	2.5x	11.5x	8.9x	10.2x
Healthcare	NHI	National Health Investors	n.a.	13.1x	n.a.	13.1x	n.a.	13.1x	13.8x	12.4x	12.6x
Healthcare	OHI	OMEGA Healthcare	11.0x	11.6x	11.0x	11.6x	10.6x	11.1x	11.4x	10.5x	10.9x
Healthcare	PEAK	Healthpeak Properties	11.6x	11.8x	11.7x	11.8x	11.6x	11.6x	16.5x	16.6x	17.0x
Healthcare	SBRA	Sabra Health Care	10.6x	10.8x	10.7x	10.8x	10.4x	10.3x	9.5x	9.4x	9.6x
Healthcare	VTR	Ventas	15.8x	16.5x	16.4x	16.5x	15.4x	15.4x	15.5x	16.7x	16.1x
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>23.5x</b>	<b>25.5x</b>	<b>25.3x</b>	<b>25.5x</b>	<b>22.8x</b>	<b>23.1x</b>	<b>17.1x</b>	<b>22.7x</b>	<b>20.7x</b>
Industrial	EGP	EastGroup	21.9x	23.4x	23.5x	23.4x	21.6x	21.8x	21.8x	25.1x	24.5x
Industrial	FR	First Industrial	n.a.	21.9x	n.a.	21.9x	n.a.	20.5x	20.2x	23.8x	22.9x
Industrial	ILPT	Industrial Logistics Properties Trust	n.a.	9.0x	n.a.	9.0x	n.a.	8.6x	12.4x	9.5x	10.3x
Industrial	LXP	LXP Industrial Trust	14.5x	14.2x	13.8x	14.2x	14.2x	14.6x	10.9x	16.3x	15.1x
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>24.8x</b>	<b>23.5x</b>	<b>23.5x</b>	<b>23.5x</b>	<b>23.8x</b>	<b>24.0x</b>	<b>22.7x</b>	<b>25.6x</b>	<b>25.1x</b>
Industrial	REXR	Rexford	23.4x	25.3x	25.2x	25.3x	22.4x	22.5x	30.4x	31.5x	32.2x
Industrial	STAG	STAG Industrial	16.5x	17.0x	17.0x	17.0x	16.4x	16.2x	15.1x	16.7x	16.3x
Industrial	TRNO	Terreno Realty Corp	n.a.	28.4x	n.a.	28.4x	n.a.	26.4x	30.9x	32.7x	33.6x
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>25.8x</b>	<b>31.4x</b>	<b>30.0x</b>	<b>31.4x</b>	<b>23.6x</b>	<b>24.8x</b>	<b>22.8x</b>	<b>25.8x</b>	<b>26.1x</b>
Net Lease	ADC	Agree Realty Corp	15.6x	16.0x	15.9x	16.0x	15.3x	15.7x	19.9x	17.9x	19.2x
Net Lease	EPR	EPR Properties	10.0x	9.2x	9.2x	9.2x	9.7x	9.8x	12.7x	12.5x	12.3x
Net Lease	EPRT	Essential Properties	14.5x	14.6x	14.8x	14.6x	14.1x	14.0x	15.9x	16.3x	16.1x
Net Lease	GTY	Getty Realty	13.2x	13.7x	13.6x	13.7x	12.9x	13.2x	16.3x	15.0x	15.6x
Net Lease	NNN	National Retail	13.4x	13.5x	13.5x	13.5x	13.3x	13.1x	17.7x	14.7x	15.5x
Net Lease	NTST	NetSTREIT	16.2x	15.8x	15.9x	15.8x	15.8x	15.4x	n.a.	18.3x	18.3x
Net Lease	O	Realty Income	14.1x	14.3x	14.4x	14.3x	13.9x	13.7x	19.6x	16.6x	17.9x
Net Lease	PKST	Peakstone Realty Trust	7.0x	8.1x	n.a.	8.1x	7.3x	5.6x	n.a.	9.0x	9.0x
Net Lease	VICI	VICI Properties	13.8x	13.0x	14.5x	13.0x	13.8x	11.9x	14.1x	14.9x	14.5x
Net Lease	WPC	WP Carey	14.4x	13.0x	13.2x	13.0x	14.6x	14.2x	15.7x	15.2x	15.7x

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd FFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or (c) we are currently restricted on the stock

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**Exhibit 12: FFO - valuation**

We calculate each REIT's forward multiple as the current price-to-forward FFO based on BofA's estimates and the Street's estimates

Sector	Ticker	Company name	4Q fwd FFOx		2023 FFOx		2024 FFOx		FFOx (2-Yr pre-COVID)	FFOx (3-yr avg)	FFOx (5 yr avg)
			(BofA)	(St.)	(BofA)	(St.)	(BofA)	(St.)			
Office	AAT	American Assets	10.6x	9.8x	9.8x	9.8x	10.5x	10.2x	18.9x	14.1x	15.3x
Office	AHH	Armada Hoffer	10.1x	9.9x	9.9x	9.9x	10.1x	9.9x	14.0x	11.2x	11.7x
Office	BDN	Brandywine	n.a	4.8x	n.a	4.8x	n.a	5.0x	11.0x	7.1x	8.0x
Office	BXP	Boston Properties	9.8x	9.6x	9.6x	9.6x	9.8x	9.7x	18.9x	12.6x	14.0x
Office	CDP	COPT Defense Properties	10.4x	10.7x	10.7x	10.7x	10.3x	10.3x	13.5x	11.2x	11.8x
Office	CUZ	Cousins	9.3x	9.2x	9.1x	9.2x	9.3x	9.3x	14.1x	11.3x	11.8x
Office	DEI	Douglas Emmett	8.5x	7.9x	7.9x	7.9x	8.6x	8.7x	18.9x	12.4x	14.2x
Office	EQC	Equity Commonwealth	n.a.	n.a.	n.a	20.3x	n.a	19.7x	50.4x	750.0x	263.1x
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>11.5x</b>	<b>11.7x</b>	<b>11.8x</b>	<b>11.7x</b>	<b>11.3x</b>	<b>11.4x</b>	<b>17.5x</b>	<b>12.1x</b>	<b>12.9x</b>
Office	HIW	Highwoods	6.4x	6.2x	6.2x	6.2x	6.5x	6.5x	13.2x	9.2x	10.3x
Office	HPP	Hudson Pacific	10.3x	9.3x	9.4x	9.3x	8.7x	6.9x	16.6x	9.1x	11.3x
Office	JBGs	JBG Smith	n.a	12.4x	n.a	12.4x	n.a	13.7x	28.3x	20.0x	23.0x
Office	KRC	Kilroy Realty	9.6x	8.8x	8.8x	8.8x	9.5x	9.4x	20.1x	12.4x	14.6x
Office	OPI	Office Properties	n.a	0.9x	n.a	0.9x	n.a	1.0x	6.4x	4.1x	4.6x
Office	PGRE	Paramount Group	6.7x	5.9x	5.7x	5.9x	7.1x	7.4x	15.1x	8.6x	10.0x
Office	SLG	SL Green	9.7x	8.8x	8.9x	8.8x	9.0x	9.0x	13.3x	8.6x	9.3x
Office	VNO	Vornado	11.4x	10.6x	10.7x	10.6x	11.2x	11.5x	17.6x	11.4x	12.9x
Malls	MAC	Macerich	8.4x	8.8x	8.8x	8.8x	8.6x	8.7x	11.9x	6.9x	6.9x
Malls	SKT	Tanger Factory	13.7x	14.0x	14.0x	14.0x	13.3x	13.5x	8.6x	11.0x	9.1x
Malls	SPG	Simon Property Group	11.9x	12.1x	12.0x	12.1x	11.9x	12.0x	13.5x	10.7x	10.6x
Shopping Centers	IVT	Inventrust Properties	14.9x	15.5x	15.4x	15.5x	14.6x	14.9x	n.a.	14.9x	14.9x
Shopping Centers	AKR	Acadia Realty	13.8x	13.4x	13.3x	13.4x	13.3x	13.5x	19.3x	14.8x	15.2x
Shopping Centers	BRX	Brixmor	11.1x	11.3x	11.3x	11.3x	10.9x	11.0x	9.1x	11.8x	10.6x
Shopping Centers	FRT	Federal Realty	15.5x	15.7x	15.7x	15.7x	15.2x	15.3x	20.1x	18.8x	18.5x
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>12.9x</b>	<b>13.2x</b>	<b>13.2x</b>	<b>13.2x</b>	<b>12.6x</b>	<b>12.7x</b>	<b>11.9x</b>	<b>14.3x</b>	<b>13.1x</b>
Shopping Centers	KRG	Kite Realty Group	11.1x	11.0x	11.0x	11.0x	11.0x	11.0x	9.1x	12.5x	11.2x
Shopping Centers	PECO	Phillips Edison	14.8x	15.4x	15.7x	15.4x	14.7x	15.0x	n.a.	15.0x	15.0x
Shopping Centers	REG	Regency	15.2x	15.5x	15.4x	15.5x	15.0x	15.2x	16.6x	16.7x	16.0x
Shopping Centers	ROIC	Retail Opportunity Investment	13.1x	13.5x	13.4x	13.5x	13.1x	13.3x	15.4x	14.9x	14.3x
Shopping Centers	RPT	RPT Realty	n.a	13.5x	n.a	13.5x	n.a	12.3x	10.9x	11.6x	11.0x
Shopping Centers	SITC	Site Centers Corp	n.a	12.0x	n.a	12.0x	n.a	12.7x	11.9x	12.6x	11.5x
Shopping Centers	UE	Urban Edge Properties	n.a	14.4x	n.a	14.4x	n.a	14.1x	15.3x	13.7x	13.4x
Self Storage	CUBE	CubeSmart	16.9x	17.0x	17.0x	17.0x	16.9x	16.8x	18.5x	19.1x	19.0x
Self Storage	EXR	Extra Space Storage	18.7x	18.9x	18.8x	18.9x	18.5x	18.3x	20.6x	21.5x	21.4x
Self Storage	PSA	Public Storage	17.5x	17.5x	17.5x	17.5x	17.3x	17.3x	20.2x	20.7x	20.5x
Self Storage	NSA	National Storage Affiliates	14.7x	14.4x	14.4x	14.4x	14.8x	14.7x	19.7x	18.6x	19.0x
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	20.4x	20.8x	20.8x	20.8x	20.1x	20.0x	20.7x	19.7x	20.5x
Comm. Infrs - Data Centers	EQIX	Equinix	34.3x	36.2x	36.3x	36.2x	32.5x	33.2x	17.2x	23.8x	22.2x
Comm. Infrs - Towers	AMT	American Tower	21.6x	20.3x	20.5x	20.3x	21.0x	20.2x	22.1x	23.6x	24.7x
Comm. Infrs - Towers	CCI	Crown Castle	16.4x	15.3x	15.4x	15.3x	16.3x	16.4x	22.1x	21.8x	23.6x
Comm. Infrs - Towers	SBAC	SBA Communications	18.9x	19.1x	19.2x	19.1x	18.7x	18.6x	20.5x	24.5x	24.0x
Lodging	APLE	Apple Hospitality	10.1x	10.3x	10.4x	10.3x	10.2x	9.9x	9.9x	13.3x	15.4x
Lodging	DRH	DiamondRock	11.2x	10.1x	10.2x	10.1x	11.2x	9.8x	10.7x	16.0x	18.2x
Lodging	HST	Host Hotels	10.1x	10.3x	9.7x	10.3x	10.1x	10.2x	11.0x	14.4x	16.4x
Lodging	INN	Summit Hotel Prop	16.4x	7.3x	8.1x	7.3x	17.2x	7.6x	9.5x	18.8x	15.6x
Lodging	PEB	Pebblebrook	11.9x	10.6x	11.0x	10.6x	11.8x	10.4x	12.5x	22.3x	18.2x
Lodging	PK	Park Hotels & Resort	7.7x	8.0x	7.8x	8.0x	7.6x	7.6x	9.8x	12.9x	11.4x
Lodging	RHP	Ryman	15.1x	14.8x	14.8x	14.8x	14.8x	13.7x	12.5x	90.9x	63.3x
Lodging	RLJ	RLJ Lodging Trust	7.3x	7.1x	7.1x	7.1x	7.2x	6.9x	8.7x	12.2x	10.9x
Lodging	SHO	Sunstone Hotel Inv	12.8x	11.5x	11.7x	11.5x	12.7x	12.8x	13.4x	19.6x	17.8x

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd FFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock

**Exhibit 13: AFFO valuation - sector averages**

We calculate the average AFFO multiple for each REIT sub-sector and compare this with the Street's average estimates.

Sector averages - market cap weighted	4Q fwd AFFOx (BofA)	4Q fwd AFFOx (St.)	2023 AFFOx (BofA)	2023 AFFOx (St.)	2024 AFFOx (BofA)	2024 AFFOx (St.)	AFFOx (2-Yr pre-COVID)	AFFOx (3-yr avg)	AFFOx (5 yr avg)
All REITs	18.9x	20.0x	19.1x	20.0x	18.5x	19.4x	20.5x	22.1x	22.0x
Residential	21.1x	21.9x	21.7x	21.9x	20.8x	21.0x	23.8x	25.3x	25.5x
Apartments	16.8x	17.7x	17.2x	17.7x	16.6x	17.3x	22.2x	22.7x	22.4x
Manufactured Housing	24.4x	24.6x	24.7x	24.6x	24.0x	23.5x	27.2x	27.4x	28.8x
Single Family	22.2x	23.5x	23.1x	23.5x	21.7x	22.2x	21.9x	25.8x	25.2x
Healthcare	18.6x	21.2x	19.9x	21.2x	17.9x	19.6x	17.0x	19.6x	18.9x
Industrial	25.4x	28.1x	24.6x	28.1x	24.4x	28.2x	25.7x	29.5x	28.8x
Cold Storage	21.0x	23.6x	23.7x	23.6x	19.6x	20.9x	23.0x	25.3x	25.7x
Net Lease	13.3x	14.1x	13.5x	14.1x	13.2x	13.8x	15.9x	16.2x	16.0x
Office	12.3x	11.6x	11.7x	11.6x	12.1x	12.2x	24.5x	16.8x	19.1x
Malls	13.4x	13.7x	13.6x	13.7x	13.2x	13.5x	14.9x	11.7x	11.6x
Shopping Centers	16.4x	17.9x	16.4x	17.9x	15.9x	17.3x	18.8x	19.0x	18.4x
Self Storage	19.7x	19.7x	19.7x	19.7x	19.5x	19.2x	21.4x	22.2x	22.1x
Comm. Infrs - Data Centers	23.6x	24.5x	24.4x	24.5x	22.8x	22.8x	20.1x	24.5x	22.8x
Comm. Infrs - Towers	18.5x	18.9x	18.5x	18.9x	18.2x	18.6x	21.5x	26.9x	25.8x
Lodging	13.5x	13.0x	13.0x	13.0x	13.5x	11.7x	12.5x	24.8x	18.6x

**Source:** BofA Global Research, Bloomberg, Visible Alpha

Notes: Two-year pre-COVID AFFO multiple average is calculated as the average multiple for the two years prior to January 2020. Three-year and five-year AFFO multiple averages are calculated using the average multiple for the three and five years prior to the latest month of data, respectively.

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994.

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

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**Exhibit 14: AFFO - valuation**

We calculate each REIT's forward multiple as the current price-to-forward AFFO based on BofA's estimates and the Street's estimates.

Sector	Ticker	Company name	4Q fwd AFFOx (BofA)	4Q fwd AFFOx (St.)	2023 AFFOx (BofA)	2023 AFFOx (St.)	2024 AFFOx (BofA)	2024 AFFOx (St.)	AFFOx (2-Yr pre-COVID)	AFFOx (3-yr avg)	AFFOx (5 yr avg)
Apartments	AVB	AvalonBay	17.6x	18.9x	18.5x	18.9x	17.4x	18.1x	21.7x	23.0x	22.4x
Apartments	CPT	Camden Property Trust	17.2x	16.7x	16.8x	16.7x	17.0x	16.9x	22.7x	23.3x	23.1x
Apartments	EQR	Equity Residential	19.4x	19.7x	20.2x	19.7x	19.2x	19.0x	23.8x	24.1x	23.6x
Apartments	ESS	Essex Property	18.1x	19.1x	18.8x	19.1x	17.7x	18.8x	22.6x	21.6x	21.8x
Apartments	IRT	Independence Realty Trust	n.a	14.6x	n.a	14.6x	n.a	14.5x	17.3x	20.6x	19.4x
Apartments	MAA	Mid-America Apartment	16.4x	16.4x	16.2x	16.4x	16.4x	16.3x	19.5x	23.2x	22.3x
Apartments	VRE	Veris Residential	25.1x	33.1x	26.4x	33.1x	23.6x	30.2x	25.2x	59.1x	45.9x
Apartments	UDR	UDR	17.4x	17.3x	17.5x	17.3x	17.3x	17.2x	22.5x	23.9x	23.2x
Apartments	KW	Kennedy Wilson	n.a.	n.a.	36.9x	n.a.	n.a	n.a.	n.a.	9.8x	9.8x
Manufactured Housing	ELS	Equity Lifestyle	28.5x	29.0x	29.5x	29.0x	28.3x	27.1x	29.4x	30.5x	31.6x
Manufactured Housing	SUI	Sun Communities	21.2x	21.1x	20.9x	21.1x	20.5x	20.6x	25.6x	24.7x	26.6x
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>22.8x</b>	<b>24.5x</b>	<b>23.8x</b>	<b>24.5x</b>	<b>22.2x</b>	<b>23.3x</b>	<b>14.5x</b>	<b>21.8x</b>	<b>18.8x</b>
Single Family	INVH	Invitation Homes	21.8x	22.9x	22.7x	22.9x	21.4x	21.6x	22.5x	25.8x	25.5x
Healthcare	ARE	Alexandria	17.0x	17.3x	16.9x	17.3x	16.2x	16.7x	24.0x	23.5x	24.2x
Healthcare	DHC	Diversified Healthcare Trust	n.a	n.a.	n.a	n.a.	n.a	n.a.	10.4x	16.0x	18.8x
Healthcare	HR	Healthcare Realty Trust	n.a	15.2x	n.a	15.2x	n.a	14.8x	24.2x	18.5x	20.8x
Healthcare	LTC	LTC Properties Inc	n.a	12.0x	n.a	12.0x	n.a	11.9x	15.2x	13.6x	13.9x
Healthcare	MPW	Medical Property Trust	2.9x	2.8x	2.7x	2.8x	2.8x	3.2x	13.7x	11.7x	13.1x
Healthcare	NHI	National Health Investors	n.a	13.2x	n.a	13.2x	n.a	12.8x	14.9x	12.9x	13.3x
Healthcare	OHI	OMEGA Healthcare	11.6x	11.2x	11.7x	11.2x	11.2x	10.8x	12.2x	10.8x	11.5x
Healthcare	PEAK	Healthpeak Properties	13.4x	13.7x	13.5x	13.7x	12.9x	13.6x	18.8x	19.3x	19.7x
Healthcare	SBRA	Sabra Health Care	10.3x	10.8x	10.5x	10.8x	10.1x	10.2x	9.9x	9.6x	9.8x
Healthcare	VTR	Ventas	20.3x	20.5x	20.7x	20.5x	19.4x	18.7x	17.3x	20.1x	18.9x
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>26.5x</b>	<b>29.8x</b>	<b>29.4x</b>	<b>29.8x</b>	<b>25.6x</b>	<b>26.7x</b>	<b>18.7x</b>	<b>25.8x</b>	<b>23.4x</b>
Industrial	EGP	EastGroup	28.0x	30.4x	30.4x	30.4x	27.7x	27.4x	29.3x	32.0x	31.5x
Industrial	FR	First Industrial	n.a	28.4x	n.a	28.4x	n.a	25.3x	24.4x	28.9x	27.6x
Industrial	ILPT	Industrial Logistics Properties Trust	n.a	n.a.	n.a	n.a.	n.a	n.a.	14.4x	13.1x	12.9x
Industrial	LXP	LXP Industrial Trust	16.5x	15.2x	15.5x	15.2x	16.2x	15.5x	12.9x	18.8x	17.5x
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>28.1x</b>	<b>28.1x</b>	<b>26.6x</b>	<b>28.1x</b>	<b>26.9x</b>	<b>29.1x</b>	<b>25.8x</b>	<b>29.2x</b>	<b>28.7x</b>
Industrial	REXR	Rexford	28.7x	31.9x	31.9x	31.9x	27.3x	27.8x	38.9x	37.5x	39.3x
Industrial	STAG	STAG Industrial	19.1x	19.3x	19.4x	19.3x	18.9x	18.6x	16.0x	18.9x	18.1x
Industrial	TRNO	Terreno Realty Corp	n.a	35.8x	n.a	35.8x	n.a	33.7x	38.6x	41.3x	41.9x
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>21.0x</b>	<b>23.6x</b>	<b>23.7x</b>	<b>23.6x</b>	<b>19.6x</b>	<b>20.9x</b>	<b>23.0x</b>	<b>25.3x</b>	<b>25.7x</b>
Net Lease	ADC	Agree Realty Corp	15.6x	15.9x	15.8x	15.9x	15.3x	15.3x	20.4x	18.1x	19.6x
Net Lease	EPR	EPR Properties	9.8x	9.1x	9.0x	9.1x	9.6x	9.7x	13.0x	12.1x	12.4x
Net Lease	EPRT	Essential Properties	15.0x	15.6x	15.7x	15.6x	14.7x	14.8x	17.1x	16.9x	16.9x
Net Lease	GTY	Getty Realty	12.7x	12.8x	12.7x	12.8x	12.4x	12.5x	17.1x	14.6x	15.4x
Net Lease	NNN	National Retail	13.2x	13.3x	13.4x	13.3x	13.1x	13.0x	17.7x	14.2x	15.3x
Net Lease	NTST	NetSTREIT	15.4x	15.2x	15.2x	15.2x	15.0x	14.7x	n.a.	18.1x	18.1x
Net Lease	O	Realty Income	14.4x	14.7x	14.9x	14.7x	14.2x	14.1x	19.6x	16.8x	18.0x
Net Lease	PKST	Peakstone Realty Trust	8.0x	6.3x	6.0x	6.3x	8.3x	7.2x	n.a.	8.8x	8.8x
Net Lease	VICI	VICI Properties	13.8x	14.5x	14.5x	14.5x	13.8x	13.8x	14.2x	15.5x	14.7x
Net Lease	WPC	WP Carey	14.1x	12.9x	12.9x	12.9x	14.2x	14.1x	14.3x	14.4x	14.8x

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd AFFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

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**Exhibit 15: AFFO - valuation**

We calculate each REIT's forward multiple as the current price-to-forward AFFO based on BofA's estimates and the Street's estimates

Sector	Ticker	Company name	4Q fwd AFFOx (BofA)	4Q fwd AFFOx (St.)	2023 AFFOx (BofA)	2023 AFFOx (St.)	2024 AFFOx (BofA)	2024 AFFOx (St.)	AFFOx (2-Yr pre-COVID)	AFFOx (3-yr avg)	AFFOx (5 yr avg)
Office	AAT	American Assets	16.4x	13.2x	13.9x	13.2x	16.9x	13.3x	27.7x	21.1x	23.0x
Office	AHH	Armada Hoffler	12.6x	12.6x	12.4x	12.6x	12.9x	12.2x	16.9x	14.6x	15.2x
Office	BDN	Brandywine	n.a	6.2x	n.a	6.2x	n.a	7.3x	15.1x	10.4x	11.3x
Office	BXP	Boston Properties	12.3x	13.0x	12.2x	13.0x	11.9x	13.4x	27.4x	18.8x	20.7x
Office	CDP	COPT Defense Properties	14.1x	14.9x	14.8x	14.9x	14.1x	14.5x	18.1x	14.7x	15.5x
Office	CUZ	Cousins	13.4x	13.0x	12.7x	13.0x	13.3x	13.5x	18.8x	16.6x	16.6x
Office	DEI	Douglas Emmett	9.9x	9.9x	9.8x	9.9x	10.5x	11.0x	23.6x	14.8x	17.1x
Office	EQC	Equity Commonwealth	n.a	n.a.	n.a	n.a.	n.a	n.a.	71.2x	14.0x	68.2x
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>27.7x</b>	<b>11.8x</b>	<b>33.1x</b>	<b>11.8x</b>	<b>28.1x</b>	<b>13.9x</b>	<b>22.9x</b>	<b>20.0x</b>	<b>19.8x</b>
Office	HIW	Highwoods	9.4x	9.7x	9.7x	9.7x	9.4x	10.1x	20.9x	13.7x	15.8x
Office	HPP	Hudson Pacific	28.4x	11.8x	14.4x	11.8x	22.5x	9.3x	27.1x	13.6x	17.8x
Office	JBG	JBG Smith	n.a	12.2x	n.a	12.2x	n.a	15.3x	38.4x	26.3x	31.7x
Office	KRC	Kilroy Realty	12.0x	10.4x	10.3x	10.4x	12.1x	11.9x	29.8x	17.2x	20.7x
Office	OPI	Office Properties	n.a	n.a.	n.a	n.a.	n.a	n.a.	10.3x	7.1x	7.7x
Office	PGRE	Paramount Group	9.7x	8.5x	7.4x	8.5x	10.4x	10.7x	25.2x	13.0x	15.5x
Office	SLG	SL Green	13.5x	13.5x	12.9x	13.5x	13.8x	13.1x	20.2x	13.2x	14.3x
Office	VNO	Vornado	14.6x	12.9x	14.1x	12.9x	13.8x	14.1x	25.4x	15.4x	18.2x
Malls	MAC	Macerich	9.6x	12.2x	9.9x	12.2x	9.8x	12.2x	14.6x	9.2x	8.9x
Malls	SKT	Tanger Factory	16.5x	17.1x	16.1x	17.1x	15.2x	16.8x	10.1x	13.6x	11.3x
Malls	SPG	Simon Property Group	13.5x	13.6x	13.7x	13.6x	13.3x	13.4x	15.1x	11.8x	11.8x
Shopping Centers	IVT	Inventrust Properties	20.7x	18.8x	20.0x	18.8x	20.0x	18.3x	n.a.	19.3x	19.3x
Shopping Centers	AKR	Acadia Realty	17.6x	17.7x	17.1x	17.7x	16.9x	16.3x	23.7x	17.0x	18.0x
Shopping Centers	BRX	Brixmor	15.5x	15.8x	15.9x	15.8x	15.2x	15.3x	12.0x	15.6x	14.1x
Shopping Centers	FRT	Federal Realty	20.4x	20.8x	20.6x	20.8x	20.0x	20.1x	24.6x	24.3x	23.7x
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>18.6x</b>	<b>16.9x</b>	<b>18.2x</b>	<b>16.9x</b>	<b>17.5x</b>	<b>16.2x</b>	<b>15.6x</b>	<b>18.2x</b>	<b>17.0x</b>
Shopping Centers	KRG	Kite Realty Group	17.5x	15.4x	16.9x	15.4x	16.7x	15.4x	10.6x	15.4x	13.7x
Shopping Centers	PECO	Phillips Edison	18.9x	19.4x	19.5x	19.4x	18.7x	18.8x	n.a.	18.8x	18.8x
Shopping Centers	REG	Regency	17.6x	18.5x	18.0x	18.5x	17.4x	17.8x	20.2x	19.7x	19.1x
Shopping Centers	ROIC	Retail Opportunity Investment	17.5x	17.3x	17.1x	17.3x	17.3x	17.7x	19.7x	19.3x	18.7x
Shopping Centers	RPT	RPT Realty	n.a	16.1x	n.a	16.1x	n.a	14.3x	15.7x	16.8x	16.2x
Shopping Centers	SITC	Site Centers Corp	n.a	17.2x	n.a	17.2x	n.a	17.6x	17.4x	18.0x	17.2x
Shopping Centers	UE	Urban Edge Properties	n.a	21.2x	n.a	21.2x	n.a	19.9x	15.1x	18.7x	17.2x
Self Storage	CUBE	CubeSmart	17.6x	17.8x	17.7x	17.8x	17.6x	17.7x	19.5x	20.3x	20.2x
Self Storage	EXR	Extra Space Storage	19.6x	20.0x	19.7x	20.0x	19.4x	19.3x	21.5x	22.3x	22.3x
Self Storage	PSA	Public Storage	20.6x	20.2x	20.6x	20.2x	20.3x	19.7x	21.9x	22.8x	22.7x
Self Storage	NSA	National Storage Affiliates	15.1x	15.6x	14.7x	15.6x	15.2x	16.1x	20.7x	19.5x	19.9x
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	21.7x	22.8x	22.4x	22.8x	21.6x	21.6x	22.3x	20.9x	21.5x
Comm. Infrs - Data Centers	EQIX	Equinix	24.7x	25.4x	25.5x	25.4x	23.5x	23.5x	18.7x	24.0x	23.1x
Comm. Infrs - Towers	AMT	American Tower	19.8x	21.0x	20.2x	21.0x	19.3x	20.1x	22.1x	23.6x	24.7x
Comm. Infrs - Towers	CCI	Crown Castle	16.2x	15.0x	15.0x	15.0x	16.1x	16.2x	22.1x	21.9x	23.7x
Comm. Infrs - Towers	SBAC	SBA Communications	17.9x	18.4x	18.4x	18.4x	17.8x	17.6x	20.5x	24.4x	23.9x
Lodging	APLE	Apple Hospitality	12.0x	12.4x	11.9x	12.4x	12.1x	11.7x	11.6x	16.1x	18.0x
Lodging	DRH	DiamondRock	13.9x	15.7x	12.3x	15.7x	14.0x	15.1x	13.6x	57.5x	42.5x
Lodging	HST	Host Hotels	12.2x	11.7x	13.1x	11.7x	12.2x	8.6x	14.1x	28.7x	23.5x
Lodging	INN	Summit Hotel Prop	40.9x	15.4x	11.5x	15.4x	46.8x	15.8x	12.0x	15.6x	14.3x
Lodging	PEB	Pebblebrook	16.9x	17.7x	14.8x	17.7x	16.6x	16.7x	15.5x	19.1x	16.9x
Lodging	PK	Park Hotels & Resort	10.7x	7.9x	10.9x	7.9x	10.6x	9.3x	13.2x	22.6x	18.5x
Lodging	RHP	Ryman	15.1x	17.4x	14.8x	17.4x	14.8x	16.4x	15.3x	17.5x	16.2x
Lodging	RLJ	RLJ Lodging Trust	8.3x	8.0x	8.5x	8.0x	8.1x	8.3x	11.6x	31.1x	24.4x
Lodging	SHO	Sunstone Hotel Inv	16.1x	12.7x	14.7x	12.7x	15.8x	15.4x	13.8x	25.0x	20.5x

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd AFFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.



**Exhibit 16: Key metrics**

Current market pricing and net leverage metrics for the REITs

Sector Averages - Market Cap Weighted	Distr. Yield		Distr. Payout		Valuation ('000s)		Net debt / EBITDA		
	(BofAe)	(Street)	(BofA)	(St.)	Market cap	EV*	(FTM, BofA)	(FTM, St.)	(LTM)
All REITs	3.7%	3.9%	68.5%	71.5%	1,189,242	1,778,587	4.9x	4.8x	5.8x
Residential	3.2%	3.2%	67.1%	68.0%	174,434	246,965	5.0x	4.8x	5.7x
Apartments	3.8%	4.0%	68.3%	71.1%	110,941	158,720	4.1x	4.4x	4.4x
Manufactured Housing	2.8%	2.7%	67.3%	67.1%	29,865	41,566	5.5x	4.9x	7.1x
Single Family	3.0%	2.9%	65.8%	65.8%	33,628	46,679	5.3x	5.1x	5.7x
Healthcare	4.0%	4.5%	69.0%	76.3%	131,583	211,505	5.5x	5.2x	6.9x
Industrial	2.7%	2.9%	72.8%	84.0%	164,173	211,934	4.8x	4.6x	4.9x
Cold Storage	3.1%	3.0%	64.9%	66.7%	8,418	11,616	5.1x	5.5x	6.9x
Net Lease	5.1%	5.4%	70.9%	73.6%	121,329	184,589	4.1x	5.5x	5.7x
Office	4.3%	5.1%	53.6%	62.7%	46,604	119,181	6.3x	5.4x	9.4x
Malls	5.2%	5.1%	69.3%	67.9%	54,079	85,089	4.8x	5.1x	6.2x
Shopping Centers	4.0%	4.3%	72.4%	73.4%	62,335	99,074	5.0x	4.3x	6.0x
Self Storage	4.3%	4.3%	83.8%	84.2%	98,697	129,288	4.4x	3.8x	4.2x
Comm. Infrs - Data Centers	2.7%	2.6%	61.8%	61.4%	118,919	153,295	5.2x	4.5x	5.6x
Comm. Infrs - Towers	3.6%	3.6%	64.7%	65.1%	172,392	267,014	5.6x	5.3x	6.9x
Lodging	4.1%	4.3%	52.8%	44.9%	36,279	59,036	3.6x	2.3x	4.2x

**Source:** BofA Global Research, Bloomberg, Visible Alpha. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha. Street Net debt / EBITDA is sourced from Bloomberg.

\*EV = Enterprise Valuation; FTM, BofA = BofA's forward 12M net leverage estimate; FTM, St. = the Street's forward 12 month net leverage estimate; LTM = reported last 12 months net leverage

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red. Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

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**Exhibit 17: Key metrics**

Current market pricing and net leverage metrics for the REITs

Sector	Ticker	Company name	Distr. Yield		Distr. Payout		Distribution rate		(units in '000s)		Net Debt / EBITDA		
			(BofAe)	(Street)	(BofA)	(St.)	Distr.	Frequency	Market cap	EV*	(FTM, BofA)	(FTM, St.)	(LTM)
Apartments	AVB	AvalonBay	3.7%	3.7%	65.4%	68.2%	1.65	Quarter	25,923	33,518	4.5x	4.6x	4.6x
Apartments	CPT	Camden Property Trust	4.1%	4.1%	71.1%	69.7%	1.00	Quarter	10,594	14,303	4.3x	4.0x	4.1x
Apartments	EQR	Equity Residential	4.3%	4.3%	82.8%	82.5%	0.66	Quarter	23,604	31,876	4.3x	4.1x	4.4x
Apartments	ESS	Essex Property	3.8%	3.8%	68.9%	72.5%	2.31	Quarter	15,987	22,093	4.6x	5.0x	5.5x
Apartments	IRT	Independence Realty Trust	n.a	4.2%	n.a	60.6%	0.16	Quarter	3,418	6,258	n.a.	6.3x	7.5x
Apartments	MAA	Mid-America Apartment	4.3%	4.2%	70.9%	70.8%	1.47	Quarter	15,640	20,148	3.4x	3.5x	3.4x
Apartments	VRE	Veris Residential	1.4%	1.3%	34.8%	31.4%	0.05	Quarter	1,435	3,521	n.a.	5.7x	8.6x
Apartments	UDR	UDR	4.4%	4.4%	75.7%	76.0%	0.42	Quarter	12,693	19,583	5.4x	5.5x	4.5x
Apartments	KW	Kennedy Wilson	8.1%	n.a	-9600.0%	n.a	0.24	Quarter	1,648	7,420	n.a.	n.a	28.9x
Manufactured Housing	ELS	Equity Lifestyle	2.7%	2.6%	76.3%	75.5%	0.45	Quarter	13,103	16,642	5.2x	4.7x	5.1x
Manufactured Housing	SUI	Sun Communities	2.8%	2.8%	60.2%	60.5%	0.93	Quarter	16,762	24,923	5.8x	5.0x	8.6x
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>2.5%</b>	<b>2.6%</b>	<b>57.5%</b>	<b>59.4%</b>	<b>0.22</b>	<b>Quarter</b>	<b>12,943</b>	<b>18,165</b>	<b>5.1x</b>	<b>5.1x</b>	<b>5.4x</b>
Single Family	INVH	Invitation Homes	3.3%	3.1%	71.0%	69.8%	0.28	Quarter	20,684	28,514	5.5x	5.1x	5.8x
Healthcare	ARE	Alexandria	4.1%	4.0%	70.0%	67.5%	1.27	Quarter	21,939	37,165	6.6x	5.7x	7.0x
Healthcare	DHC	Diversified Healthcare Trust	n.a	1.3%	n.a	-10.1%	0.01	Quarter	726	3,233	n.a.	n.a	14.3x
Healthcare	HR	Healthcare Realty Trust	n.a	7.1%	n.a	107.8%	0.31	Quarter	6,673	12,328	n.a.	6.2x	9.0x
Healthcare	LTC	LTC Properties Inc	n.a	6.9%	n.a	88.3%	0.19	Monthly	1,365	2,344	n.a.	5.8x	6.8x
Healthcare	MPW	Medical Property Trust	17.5%	17.5%	51.3%	54.3%	0.15	Quarter	2,053	11,871	6.4x	7.4x	12.2x
Healthcare	NHI	National Health Investors	n.a	6.4%	n.a	82.3%	0.90	Quarter	2,457	3,605	n.a.	n.a	5.1x
Healthcare	OHI	OMEGA Healthcare	8.7%	8.7%	101.5%	96.8%	0.67	Quarter	7,507	12,432	5.4x	5.2x	8.7x
Healthcare	PEAK	Healthpeak Properties	5.8%	5.8%	78.1%	79.4%	0.30	Quarter	11,401	18,782	6.3x	n.a	6.0x
Healthcare	SBRA	Sabra Health Care	8.6%	8.4%	88.3%	85.6%	0.30	Quarter	3,297	5,613	5.5x	5.5x	6.0x
Healthcare	VTR	Ventas	3.8%	3.7%	76.9%	70.8%	0.45	Quarter	19,761	33,235	7.4x	6.9x	7.6x
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>2.7%</b>	<b>2.7%</b>	<b>72.1%</b>	<b>74.3%</b>	<b>0.61</b>	<b>Quarter</b>	<b>51,122</b>	<b>65,604</b>	<b>5.2x</b>	<b>5.6x</b>	<b>6.1x</b>
Industrial	EGP	EastGroup	2.8%	2.9%	79.7%	79.4%	1.27	Quarter	8,368	10,062	3.8x	3.9x	4.4x
Industrial	FR	First Industrial	n.a	2.5%	n.a	67.0%	0.32	Quarter	7,045	9,284	n.a.	4.9x	5.3x
Industrial	ILPT	Industrial Logistics Properties Trust	n.a	0.9%	n.a	5.7%	0.01	Quarter	282	5,007	n.a.	n.a	16.7x
Industrial	LXP	LXP Industrial Trust	5.5%	5.5%	89.7%	85.0%	0.13	Quarter	2,792	4,393	6.5x	5.8x	7.9x
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>2.8%</b>	<b>2.8%</b>	<b>78.3%</b>	<b>85.3%</b>	<b>0.87</b>	<b>Quarter</b>	<b>121,534</b>	<b>153,060</b>	<b>5.4x</b>	<b>4.8x</b>	<b>4.9x</b>
Industrial	REXR	Rexford	3.0%	2.9%	85.1%	83.9%	0.38	Quarter	11,634	14,320	4.7x	3.1x	4.5x
Industrial	STAG	STAG Industrial	3.9%	3.9%	73.7%	73.6%	0.12	Monthly	7,151	9,765	4.2x	4.7x	5.1x
Industrial	TRNO	Terreno Realty Corp	n.a	2.8%	n.a	99.9%	0.45	Quarter	5,368	6,043	n.a.	4.2x	3.7x
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>3.1%</b>	<b>3.0%</b>	<b>64.9%</b>	<b>66.7%</b>	<b>0.22</b>	<b>Quarter</b>	<b>8,418</b>	<b>11,616</b>	<b>5.1x</b>	<b>5.5x</b>	<b>6.9x</b>
Net Lease	ADC	Agree Realty Corp	4.8%	4.8%	75.2%	73.9%	0.25	Monthly	6,319	8,721	5.8x	4.9x	5.4x
Net Lease	EPR	EPR Properties	7.1%	7.0%	69.4%	67.9%	0.28	Monthly	3,579	6,822	5.2x	5.3x	6.1x
Net Lease	EPRT	Essential Properties	4.5%	4.4%	67.8%	66.4%	0.29	Quarter	4,030	5,596	5.1x	5.4x	5.3x
Net Lease	GTY	Getty Realty	6.2%	6.2%	79.4%	78.3%	0.45	Quarter	1,518	2,278	5.1x	5.3x	5.0x
Net Lease	NNN	National Retail	5.2%	5.2%	68.7%	68.4%	0.57	Quarter	7,918	12,068	5.8x	5.5x	5.7x
Net Lease	NTST	NetSTREIT	4.4%	4.6%	67.8%	66.4%	0.21	Quarter	1,482	2,055	7.0x	6.1x	6.9x
Net Lease	O	Realty Income	5.3%	5.3%	77.0%	75.5%	0.26	Monthly	42,639	63,383	6.5x	5.8x	6.1x
Net Lease	PKST	Peakstone Realty Trust	5.5%	5.6%	44.0%	n.a	0.23	Quarter	588	1,828	6.8x	n.a	6.7x
Net Lease	VICI	VICI Properties	5.5%	5.5%	75.2%	75.2%	0.42	Quarter	32,174	48,742	n.a.	5.1x	5.1x
Net Lease	WPC	WP Carey	5.3%	5.5%	75.2%	73.7%	0.86	Quarter	14,732	22,894	5.5x	5.7x	6.0x

**Source:** BofA Global Research, Visible Alpha, Bloomberg. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha. Street Net debt / EBITDA is sourced from Bloomberg. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

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**Exhibit 18: Key metrics**

Current market pricing and net leverage metrics for the REITs

Sector	Ticker	Company name	Distr. Yield		Distr. Payout		Distribution rate		(units in '000s)		Net Debt / EBITDA		
			(BofAe)	(Street)	(BofA)	(St.)	Distr.	Frequency	Market cap	EV*	(FTM, BofA)	(FTM, St.)	(LTM)
Office	AAT	American Assets	5.6%	5.9%	92.4%	90.1%	0.33	Quarter	1,423	3,005	7.6x	n.a	6.0x
Office	AHH	Armada Hoffer	6.3%	6.6%	79.7%	77.2%	0.20	Quarter	1,101	2,932	7.5x	7.4x	9.1x
Office	BDN	Brandywine	n.a	10.8%	n.a	74.9%	0.15	Quarter	953	3,071	n.a.	7.2x	8.0x
Office	BXP	Boston Properties	5.6%	5.7%	69.1%	75.1%	0.98	Quarter	10,979	27,905	7.8x	7.4x	7.9x
Office	CDP	COPT Defense Properties	4.6%	4.5%	64.6%	65.6%	0.29	Quarter	2,881	5,187	6.1x	6.6x	25.3x
Office	CUZ	Cousins	5.3%	5.4%	71.5%	72.1%	0.32	Quarter	3,646	6,080	5.0x	4.8x	4.8x
Office	DEI	Douglas Emmett	5.3%	5.3%	52.4%	56.5%	0.19	Quarter	2,408	9,104	8.6x	8.4x	8.2x
Office	EQC	Equity Commonwealth	n.a	NM	NM	NM	4.25	Irreg	2,078	81	NM	NM	NM
Office	<b>ESRT</b>	<b>Empire State Realty</b>	<b>1.4%</b>	<b>1.4%</b>	<b>37.8%</b>	<b>37.9%</b>	<b>0.04</b>	<b>Quarter</b>	<b>1,665</b>	<b>4,381</b>	<b>n.a.</b>	<b>n.a</b>	<b>5.8x</b>
Office	HIW	Highwoods	8.6%	8.6%	80.8%	86.0%	0.50	Quarter	2,454	5,727	6.2x	n.a	6.0x
Office	HPP	Hudson Pacific	0.0%	3.7%	0.0%	n.a	n.a.	Irreg	1,239	6,947	10.5x	n.a	9.1x
Office	JBGs	JBG Smith	n.a	5.3%	n.a	90.3%	0.23	Quarter	1,652	4,599	n.a.	n.a	29.9x
Office	KRC	Kilroy Realty	5.3%	5.4%	64.2%	64.1%	0.54	Quarter	4,738	9,412	7.2x	6.6x	6.4x
Office	OPI	Office Properties	n.a	n.a	n.a	n.a	0.01	Quarter	180	2,722	n.a.	n.a	8.9x
Office	PGRE	Paramount Group	2.9%	2.9%	27.9%	30.3%	0.04	Quarter	1,056	5,340	n.a.	n.a	8.8x
Office	SLG	SL Green	6.7%	6.8%	91.1%	99.2%	0.25	Monthly	2,937	7,554	7.6x	5.5x	11.1x
Office	VNO	Vornado	1.1%	3.8%	16.0%	33.3%	0.30	Quarter	5,213	15,134	8.9x	9.5x	10.7x
Malls	MAC	Macerich	4.3%	4.6%	41.4%	46.7%	0.17	Quarter	3,380	7,705	6.1x	8.6x	8.9x
Malls	SKT	Tanger Factory	3.8%	3.9%	63.0%	63.5%	0.26	Quarter	2,863	4,210	2.7x	5.2x	5.4x
Malls	SPG	Simon Property Group	5.3%	5.2%	71.6%	69.7%	1.90	Quarter	47,836	73,174	4.8x	4.9x	6.1x
Shopping Centers	IVT	Inventrust Properties	3.4%	3.5%	70.1%	65.2%	0.22	Quarter	1,716	2,446	4.4x	n.a	5.1x
Shopping Centers	AKR	Acadia Realty	4.3%	4.3%	76.0%	76.4%	0.18	Quarter	1,756	4,084	8.2x	6.7x	9.8x
Shopping Centers	BRX	Brixmor	4.8%	4.7%	73.7%	74.3%	0.27	Quarter	6,878	11,833	6.1x	5.8x	6.4x
Shopping Centers	FRT	Federal Realty	4.2%	4.3%	86.8%	84.3%	1.09	Quarter	8,399	13,311	6.3x	5.9x	6.4x
Shopping Centers	<b>KIM</b>	<b>Kimco Realty</b>	<b>5.1%</b>	<b>4.8%</b>	<b>94.6%</b>	<b>77.0%</b>	<b>0.24</b>	<b>Quarter</b>	<b>13,851</b>	<b>21,375</b>	<b>5.5x</b>	<b>5.3x</b>	<b>6.3x</b>
Shopping Centers	KRG	Kite Realty Group	4.5%	4.5%	79.1%	69.3%	0.25	Quarter	4,866	7,752	4.9x	5.4x	5.0x
Shopping Centers	PECO	Phillips Edison	3.3%	3.3%	62.1%	62.7%	0.10	Monthly	4,777	6,994	4.7x	NA	4.8x
Shopping Centers	REG	Regency	4.2%	4.1%	73.5%	75.1%	0.67	Quarter	12,187	16,813	4.9x	4.4x	5.1x
Shopping Centers	ROIC	Retail Opportunity Investment	4.2%	4.4%	74.1%	73.9%	0.15	Quarter	1,789	3,213	6.2x	6.0x	6.3x
Shopping Centers	RPT	RPT Realty	n.a	4.4%	n.a	n.a	0.14	Quarter	1,100	2,071	n.a.	n.a	8.0x
Shopping Centers	SITC	Site Centers Corp	n.a	4.3%	n.a	70.7%	0.16	Quarter	2,914	5,377	n.a.	0.6x	5.0x
Shopping Centers	UE	Urban Edge Properties	n.a	3.6%	n.a	74.0%	0.16	Quarter	2,103	3,807	n.a.	n.a	8.2x
Self Storage	CUBE	CubeSmart	4.5%	4.4%	79.5%	79.3%	0.51	Quarter	10,175	13,218	4.2x	4.3x	4.2x
Self Storage	EXR	Extra Space Storage	4.3%	4.3%	84.4%	83.5%	1.62	Quarter	32,182	44,190	5.0x	4.7x	7.4x
Self Storage	PSA	Public Storage	4.1%	4.2%	83.9%	85.1%	3.00	Quarter	51,875	62,560	3.8x	2.9x	2.0x
Self Storage	NSA	National Storage Affiliates	5.9%	5.9%	88.5%	90.7%	0.56	Quarter	4,466	9,320	8.2x	6.3x	6.8x
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	3.7%	3.6%	80.2%	80.0%	1.22	Quarter	42,402	61,730	7.9x	6.0x	7.8x
Comm. Infrs - Data Centers	EQIX	Equinix	2.1%	2.1%	51.6%	51.1%	4.26	Quarter	76,517	91,565	3.6x	3.7x	4.4x
Comm. Infrs - Towers	AMT	American Tower	3.1%	3.1%	61.1%	62.2%	1.70	Quarter	97,629	149,027	5.4x	4.9x	6.5x
Comm. Infrs - Towers	CCI	Crown Castle	5.6%	5.6%	89.9%	89.8%	1.57	Quarter	48,881	77,493	5.6x	5.6x	6.9x
Comm. Infrs - Towers	SBAC	SBA Communications	1.7%	1.6%	30.4%	29.1%	0.85	Quarter	25,882	40,493	6.2x	6.2x	8.7x
Lodging	APLE	Apple Hospitality	5.8%	6.0%	70.1%	73.7%	0.08	Monthly	3,766	5,216	3.3x	3.3x	3.5x
Lodging	DRH	DiamondRock	1.3%	1.4%	17.8%	12.7%	0.03	Quarter	1,964	3,278	4.2x	n.a	4.2x
Lodging	HST	Host Hotels	4.1%	4.0%	49.4%	38.0%	0.25	Quarter	13,932	17,954	2.0x	1.9x	2.6x
Lodging	INN	Summit Hotel Prop	3.7%	3.6%	150.0%	117.7%	0.06	Quarter	705	2,885	6.5x	n.a	6.4x
Lodging	PEB	Pebblebrook	0.3%	0.3%	4.4%	2.8%	0.01	Quarter	1,863	5,173	9.2x	n.a	8.2x
Lodging	PK	Park Hotels & Resort	8.6%	9.6%	92.6%	67.6%	0.93	Quarter	3,358	7,303	6.3x	5.1x	8.9x
Lodging	RHP	Ryman	3.6%	3.7%	53.9%	50.9%	1.10	Quarter	6,679	9,989	3.7x	3.6x	4.5x
Lodging	RLJ	RLJ Lodging Trust	3.5%	3.7%	28.6%	36.3%	0.10	Quarter	1,800	4,026	5.9x	n.a	5.5x
Lodging	SHO	Sunstone Hotel Inv	2.6%	3.1%	41.9%	34.7%	0.07	Quarter	2,213	3,213	1.3x	2.5x	2.6x

**Source:** BofA Global Research, Visible Alpha, Bloomberg. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha. Street Net debt / EBITDA is sourced from Bloomberg. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

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**Exhibit 19: Price action**

Company trading performance based on stock price movement

<b>Sector Averages - Market Cap Weighted</b>	<b>YTD</b>	<b>1-year</b>	<b>90-days</b>	<b>30-days</b>	<b>5-days</b>
All REITs	-0.7%	1.2%	16.5%	4.8%	0.7%
Residential	-0.2%	0.9%	9.2%	3.2%	1.2%
Apartments	-0.2%	-1.1%	4.8%	6.2%	1.5%
Manufactured Housing	0.3%	-4.3%	19.6%	2.6%	1.9%
Single Family	-0.8%	8.0%	3.2%	0.8%	0.3%
Healthcare	0.6%	5.1%	12.7%	5.4%	2.7%
Industrial	-1.3%	6.3%	18.3%	6.9%	0.7%
Cold Storage	-1.9%	-5.4%	8.1%	3.8%	-0.6%
Net Lease	0.8%	-8.5%	17.0%	5.7%	0.8%
Office	-0.3%	-1.6%	23.8%	7.8%	-0.3%
Malls	2.5%	18.6%	36.0%	9.1%	4.1%
Shopping Centers	-2.1%	-0.4%	13.2%	2.0%	0.2%
Self Storage	-3.9%	0.1%	15.9%	8.4%	-2.2%
Comm. Infrs - Data Centers	1.4%	17.9%	9.8%	1.5%	3.9%
Comm. Infrs - Towers	-3.1%	-16.0%	24.1%	0.9%	-2.0%
Lodging	0.9%	14.9%	23.2%	5.7%	-0.7%

**Source:** BofA Global Research, Bloomberg

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994.

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

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## Exhibit 20: Price action

Company trading performance based on stock price movement

Sector	Ticker	Company name	Current Price	YTD	1-year	90-days	30-days	5-days
Apartments	AVB	AvalonBay	182.54	-2.5%	7.2%	3.3%	4.4%	-0.1%
Apartments	CPT	Camden Property Trust	99.22	-0.1%	-16.1%	2.7%	5.4%	1.0%
Apartments	EQR	Equity Residential	62.16	1.6%	1.0%	3.1%	6.8%	2.4%
Apartments	ESS	Essex Property	249.08	0.5%	13.0%	13.0%	9.4%	2.3%
Apartments	IRT	Independence Realty Trust	15.21	-0.6%	-14.6%	9.1%	5.1%	2.2%
Apartments	MAA	Mid-America Apartment	134.03	-0.3%	-16.5%	1.8%	5.0%	1.7%
Apartments	VRE	Veris Residential	15.56	-1.1%	-8.1%	-2.4%	4.8%	3.4%
Apartments	UDR	UDR	38.59	0.8%	-4.6%	6.0%	8.9%	2.0%
Apartments	KW	Kennedy Wilson	11.82	-4.5%	-28.6%	-15.6%	0.3%	0.8%
Manufactured Housing	ELS	Equity Lifestyle	70.30	-0.3%	2.7%	9.3%	-0.8%	1.8%
Manufactured Housing	SUI	Sun Communities	134.69	0.8%	-9.8%	27.6%	5.2%	2.0%
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>35.75</b>	<b>-0.6%</b>	<b>8.7%</b>	<b>2.7%</b>	<b>0.7%</b>	<b>1.0%</b>
Single Family	INVH	Invitation Homes	33.80	-0.9%	7.6%	3.5%	0.8%	-0.2%
Healthcare	ARE	Alexandria	126.25	-0.4%	-19.0%	28.5%	8.0%	-0.2%
Healthcare	DHC	Diversified Healthcare Trust	3.02	-19.3%	267.7%	51.8%	26.4%	-8.2%
Healthcare	HR	Healthcare Realty Trust	17.52	1.7%	-16.9%	19.4%	12.3%	3.9%
Healthcare	LTC	LTC Properties Inc	32.95	2.6%	-12.1%	1.7%	-0.5%	3.7%
Healthcare	MPW	Medical Property Trust	3.43	-30.1%	-73.6%	-35.0%	-25.9%	-3.4%
Healthcare	NHI	National Health Investors	56.59	1.3%	2.4%	13.3%	2.9%	6.7%
Healthcare	OHI	OMEGA Healthcare	30.64	-0.1%	9.4%	-9.6%	-1.0%	0.9%
Healthcare	PEAK	Healthpeak Properties	20.84	5.3%	-23.7%	18.8%	13.6%	6.2%
Healthcare	SBRA	Sabra Health Care	14.26	-0.1%	7.5%	0.3%	0.8%	4.5%
Healthcare	VTR	Ventas	49.11	-1.5%	-1.3%	14.8%	5.1%	0.9%
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>91.93</b>	<b>2.0%</b>	<b>27.5%</b>	<b>8.2%</b>	<b>3.8%</b>	<b>3.9%</b>
Industrial	EGP	EastGroup	180.62	-1.6%	13.1%	9.0%	2.3%	0.7%
Industrial	FR	First Industrial	53.26	1.1%	4.9%	18.0%	6.5%	2.8%
Industrial	ILPT	Industrial Logistics Properties Trust	4.28	-8.9%	3.9%	68.5%	5.4%	-8.9%
Industrial	LXP	LXP Industrial Trust	9.54	-3.8%	-15.6%	14.5%	3.9%	-0.7%
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>131.55</b>	<b>-1.3%</b>	<b>7.7%</b>	<b>20.0%</b>	<b>7.8%</b>	<b>0.8%</b>
Industrial	REXR	Rexford	55.11	-1.8%	-6.8%	13.3%	3.3%	-0.6%
Industrial	STAG	STAG Industrial	38.57	-1.8%	8.9%	12.1%	5.1%	0.2%
Industrial	TRNO	Terreno Realty Corp	62.87	0.3%	0.8%	13.1%	5.5%	1.7%
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>29.69</b>	<b>-1.9%</b>	<b>-5.4%</b>	<b>8.1%</b>	<b>3.8%</b>	<b>-0.6%</b>
Net Lease	ADC	Agree Realty Corp	62.86	-0.1%	-16.3%	16.6%	5.9%	-0.4%
Net Lease	EPR	EPR Properties	47.51	-1.9%	19.8%	12.9%	3.4%	-0.6%
Net Lease	EPRT	Essential Properties	25.74	0.7%	6.0%	21.0%	4.3%	1.1%
Net Lease	GTY	Getty Realty	28.81	-1.4%	-18.4%	5.9%	-0.2%	-0.7%
Net Lease	NNN	National Retail	43.40	0.7%	-9.7%	23.1%	7.2%	1.1%
Net Lease	NTST	NetSTREIT	18.59	4.1%	-6.2%	25.4%	12.6%	4.3%
Net Lease	O	Realty Income	58.90	2.6%	-11.5%	17.1%	8.1%	1.7%
Net Lease	PKST	Peakstone Realty Trust	16.33	-18.1%	134.6%	10.5%	-7.4%	-4.1%
Net Lease	VICI	VICI Properties	31.10	-2.4%	-8.6%	7.7%	1.2%	-1.8%
Net Lease	WPC	WP Carey	67.37	4.0%	-17.6%	27.6%	7.9%	3.9%

Source: BofA Global Research, Bloomberg. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey.

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**Exhibit 21: Price action**

Company trading performance based on stock price movement

Sector	Ticker	Company name	Current Price	YTD	1-year	90-days	30-days	5-days
Office	AAT	American Assets	23.43	4.1%	-15.5%	27.1%	9.4%	2.9%
Office	AHH	Armada Hoffler	12.38	0.1%	1.1%	15.7%	0.7%	0.8%
Office	BDN	Brandywine	5.54	2.6%	-15.7%	33.8%	14.7%	0.5%
Office	BXP	Boston Properties	69.96	-0.3%	-1.8%	24.5%	11.5%	-0.6%
Office	CDP	COPT Defense Properties	25.60	-0.1%	-7.8%	4.6%	4.1%	0.6%
Office	CUZ	Cousins	24.02	-1.4%	-7.9%	24.4%	7.0%	-1.5%
Office	DEI	Douglas Emmett	14.44	-0.4%	-10.5%	20.3%	3.8%	0.9%
Office	EQC	Equity Commonwealth	19.47	1.4%	-10.4%	4.8%	1.1%	-0.2%
Office	<b>ESRT</b>	<b>Empire State Realty</b>	<b>10.25</b>	<b>5.8%</b>	<b>36.1%</b>	<b>28.8%</b>	<b>12.9%</b>	<b>4.5%</b>
Office	HIW	Highwoods	23.22	1.1%	-22.6%	18.3%	10.3%	0.8%
Office	HPP	Hudson Pacific	8.79	-5.6%	-16.8%	51.0%	21.4%	-9.1%
Office	JBGS	JBG Smith	17.26	1.5%	-13.5%	20.3%	11.1%	2.3%
Office	KRC	Kilroy Realty	40.41	1.4%	-0.7%	34.0%	7.6%	0.4%
Office	OPI	Office Properties	3.70	-49.5%	-78.4%	-17.0%	-37.4%	-45.3%
Office	PGRE	Paramount Group	4.86	-6.0%	-20.6%	12.8%	-9.0%	-3.4%
Office	SLG	SL Green	45.39	0.5%	20.3%	29.9%	10.8%	2.5%
Office	VNO	Vornado	27.36	-3.2%	18.8%	26.9%	3.8%	-2.1%
Malls	MAC	Macerich	15.69	1.7%	26.0%	43.8%	16.2%	4.9%
Malls	SKT	Tanger Factory	27.18	-1.9%	46.3%	17.6%	1.7%	0.8%
Malls	SPG	Simon Property Group	146.62	2.8%	16.4%	36.6%	9.0%	4.2%
Shopping Centers	IVT	Inventrust Properties	25.41	0.3%	1.9%	-1.2%	0.5%	1.0%
Shopping Centers	AKR	Acadia Realty	17.17	1.1%	11.2%	20.2%	9.2%	2.1%
Shopping Centers	BRX	Brixmor	22.88	-1.7%	0.5%	11.7%	1.1%	1.3%
Shopping Centers	FRT	Federal Realty	102.90	-0.1%	-6.1%	15.3%	3.6%	0.9%
Shopping Centers	<b>KIM</b>	<b>Kimco Realty</b>	<b>20.62</b>	<b>-3.2%</b>	<b>-4.6%</b>	<b>20.2%</b>	<b>1.7%</b>	<b>-1.1%</b>
Shopping Centers	KRG	Kite Realty Group	22.18	-3.0%	3.4%	7.3%	1.5%	0.2%
Shopping Centers	PECO	Phillips Edison	35.61	-2.4%	5.3%	3.8%	0.8%	-0.3%
Shopping Centers	REG	Regency	64.07	-4.4%	-3.6%	8.5%	-0.3%	-1.4%
Shopping Centers	ROIC	Retail Opportunity Investment	14.20	1.2%	-7.2%	19.0%	6.0%	3.2%
Shopping Centers	RPT	RPT Realty	12.83	0.0%	26.2%	24.0%	4.9%	n.a
Shopping Centers	SITC	Site Centers Corp	13.92	2.1%	4.8%	16.1%	4.6%	5.5%
Shopping Centers	UE	Urban Edge Properties	17.88	-2.3%	15.7%	18.1%	3.4%	-0.4%
Self Storage	CUBE	CubeSmart	45.25	-2.4%	6.6%	17.9%	8.0%	-2.0%
Self Storage	EXR	Extra Space Storage	152.32	-5.0%	-1.2%	26.8%	9.6%	-3.6%
Self Storage	PSA	Public Storage	295.03	-3.3%	-0.4%	8.1%	8.1%	-1.2%
Self Storage	NSA	National Storage Affiliates	38.20	-7.9%	-0.5%	22.7%	4.3%	-4.6%
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	137.08	1.9%	27.8%	10.2%	1.6%	4.8%
Comm. Infrs - Data Centers	EQIX	Equinix	815.02	1.2%	12.4%	9.6%	1.5%	3.4%
Comm. Infrs - Towers	AMT	American Tower	209.43	-3.0%	-9.8%	27.5%	2.1%	-2.3%
Comm. Infrs - Towers	CCI	Crown Castle	112.71	-2.2%	-25.5%	19.5%	-1.1%	-0.9%
Comm. Infrs - Towers	SBAC	SBA Communications	239.90	-5.4%	-21.7%	20.0%	0.1%	-2.7%
Lodging	APLE	Apple Hospitality	16.46	-0.9%	-1.1%	5.5%	-2.7%	-2.4%
Lodging	DRH	DiamondRock	9.37	-0.2%	7.1%	16.0%	6.0%	0.1%
Lodging	HST	Host Hotels	19.75	1.4%	14.9%	24.5%	7.5%	-0.4%
Lodging	INN	Summit Hotel Prop	6.55	-2.5%	-14.2%	11.0%	0.6%	-3.1%
Lodging	PEB	Pebblebrook	15.46	-3.3%	8.5%	16.1%	13.5%	-1.4%
Lodging	PK	Park Hotels & Resort	15.99	4.5%	31.5%	39.6%	8.8%	-0.2%
Lodging	RHP	Ryman	111.86	1.6%	28.9%	32.0%	4.6%	0.0%
Lodging	RLJ	RLJ Lodging Trust	11.55	-1.5%	1.8%	18.7%	4.7%	-0.6%
Lodging	SHO	Sunstone Hotel Inv	10.77	0.4%	6.6%	14.3%	3.5%	-1.3%

Source: BofA Global Research, Bloomberg. Companies listed on Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey.

BofA GLOBAL RESEARCH



**Exhibit 22: REITs within our coverage and on Spector's Top Picks**

REITs we cover and Spector's Top Picks: AMH, COLD, ESRT, KIM, PLD, WELL

Sector	Ticker	Company name	Covered
Apartments	AVB	AvalonBay	Yes
Apartments	CPT	Camden Property Trust	Yes
Apartments	EQR	Equity Residential	Yes
Apartments	ESS	Essex Property	Yes
Apartments	IRT	Independence Realty Trust	No
Apartments	MAA	Mid-America Apartment	Yes
Apartments	VRE	Veris Residential	Yes
Apartments	UDR	UDR	Yes
Apartments	KW	Kennedy Wilson	Yes
Manufactured Housing	ELS	Equity Lifestyle	Yes
Manufactured Housing	SUI	Sun Communities	Yes
<b>Single Family</b>	<b>AMH</b>	<b>American Homes 4Rent</b>	<b>Yes</b>
Single Family	INVH	Invitation Homes	Yes
Healthcare	ARE	Alexandria	Yes
Healthcare	DHC	Diversified Healthcare Trust	No
Healthcare	HR	Healthcare Realty Trust	No
Healthcare	LTC	LTC Properties Inc	No
Healthcare	MPW	Medical Property Trust	Yes
Healthcare	NHI	National Health Investors	No
Healthcare	OHI	OMEGA Healthcare	Yes
Healthcare	PEAK	Healthpeak Properties	Yes
Healthcare	SBRA	Sabra Health Care	Yes
Healthcare	VTR	Ventas	Yes
<b>Healthcare</b>	<b>WELL</b>	<b>Welltower</b>	<b>Yes</b>
Industrial	EGP	EastGroup	Yes
Industrial	FR	First Industrial	No
Industrial	ILPT	Industrial Logistics Properties Trust	No
Industrial	LXP	LXP Industrial Trust	Yes
<b>Industrial</b>	<b>PLD</b>	<b>Prologis</b>	<b>Yes</b>
Industrial	REXR	Rexford	Yes
Industrial	STAG	STAG Industrial	Yes
Industrial	TRNO	Terreno Realty Corp	No
<b>Cold Storage</b>	<b>COLD</b>	<b>Americold</b>	<b>Yes</b>
Net Lease	ADC	Agree Realty Corp	Yes
Net Lease	EPR	EPR Properties	Yes
Net Lease	EPRT	Essential Properties	Yes
Net Lease	GTY	Getty Realty	Yes
Net Lease	NNN	National Retail	Yes
Net Lease	NTST	NetSTREIT	Yes
Net Lease	O	Realty Income	Yes
Net Lease	PKST	Peakstone Realty Trust	Yes
Net Lease	VICI	VICI Properties	Yes
Net Lease	WPC	WP Carey	Yes

Source: BofA Global Research

BofA GLOBAL RESEARCH

**Exhibit 23: REIT sector weightings**

See below for our current weightings by REIT sub-sector

REIT sectors	Sector weighting
<b>All REITs</b>	
<b>Residential</b>	Overweight
<b>Apartments</b>	Equal weight
<b>Manufactured Housing</b>	Overweight
<b>Single Family</b>	Overweight
<b>Healthcare</b>	Equal weight
<b>Industrial</b>	Overweight
<b>Cold Storage</b>	Overweight
<b>Net Lease</b>	Equal weight
<b>Office</b>	Underweight
<b>Malls</b>	Equal weight
<b>Shopping Centers</b>	Equal weight
<b>Self Storage</b>	Overweight
<b>Comm. Infrs - Data Centers</b>	Overweight
<b>Comm. Infrs - Towers</b>	Overweight
<b>Lodging</b>	Underweight

Source: BofA Global Research

BofA GLOBAL RESEARCH

**Exhibit 24: REITs within our coverage and on Spector's Top Picks**

REITs we cover and Spector's Top Picks: AMH, COLD, ESRT, KIM, PLD, WELL

Sector	Ticker	Company name	Covered
Office	AAT	American Assets	Yes
Office	AHH	Armada Hoffer	Yes
Office	BDN	Brandywine	No
Office	BXP	Boston Properties	Yes
Office	CDP	COPT Defense Properties	Yes
Office	CUZ	Cousins	Yes
Office	DEI	Douglas Emmett	Yes
Office	EQC	Equity Commonwealth	No
<b>Office</b>	<b>ESRT</b>	<b>Empire State Realty</b>	<b>Yes</b>
Office	HIW	Highwoods	Yes
Office	HPP	Hudson Pacific	Yes
Office	JBG	JBG Smith	No
Office	KRC	Kilroy Realty	Yes
Office	OPI	Office Properties	No
Office	PGRE	Paramount Group	Yes
Office	SLG	SL Green	Yes
Office	VNO	Vornado	Yes
Malls	MAC	Macerich	Yes
Malls	SKT	Tanger Factory	Yes
Malls	SPG	Simon Property Group	Yes
Shopping Centers	IVT	Inventrust Properties	Yes
Shopping Centers	AKR	Acadia Realty	Yes
Shopping Centers	BRX	Brixmor	Yes
Shopping Centers	FRT	Federal Realty	Yes
<b>Shopping Centers</b>	<b>KIM</b>	<b>Kimco Realty</b>	<b>Yes</b>
Shopping Centers	KRG	Kite Realty Group	Yes
Shopping Centers	PECO	Phillips Edison	Yes
Shopping Centers	REG	Regency	Yes
Shopping Centers	ROIC	Retail Opportunity Investment	Yes
Shopping Centers	RPT	RPT Realty	No
Shopping Centers	SITC	Site Centers Corp	No
Shopping Centers	UE	Urban Edge Properties	No
Self Storage	CUBE	CubeSmart	Yes
Self Storage	EXR	Extra Space Storage	Yes
Self Storage	PSA	Public Storage	Yes
Self Storage	NSA	National Storage Affiliates	Yes
Comm. Infrs - Data Centers	DLR	Digital Realty Trust	Yes
Comm. Infrs - Data Centers	EQIX	Equinix	Yes
Comm. Infrs - Towers	AMT	American Tower	Yes
Comm. Infrs - Towers	CCI	Crown Castle	Yes
Comm. Infrs - Towers	SBAC	SBA Communications	Yes
Lodging	APLE	Apple Hospitality	Yes
Lodging	DRH	DiamondRock	Yes
Lodging	HST	Host Hotels	Yes
Lodging	INN	Summit Hotel Prop	Yes
Lodging	PEB	Pebblebrook	Yes
Lodging	PK	Park Hotels & Resort	Yes
Lodging	RHP	Ryman	Yes
Lodging	RLJ	RLJ Lodging Trust	Yes
Lodging	SHO	Sunstone Hotel Inv	Yes

Source: BofA Global Research

BofA GLOBAL RESEARCH



**Stocks mentioned**

Prices and ratings for stocks mentioned in this report

<b>BofA Ticker</b>	<b>Bloomberg ticker</b>	<b>Company name</b>	<b>Price</b>	<b>Rating</b>
AMH	AMH US	American Homes 4Rent	US\$ 35.75	B-1-7
COLD	COLD US	Americold Realty Tr	US\$ 29.69	B-1-7
ESRT	ESRT US	Empire State Realty	US\$ 10.25	C-1-7
KIM	KIM US	Kimco Realty	US\$ 20.62	B-1-7
PLD	PLD US	Prologis, Inc.	US\$ 131.55	B-1-7
WELL	WELL US	Welltower	US\$ 91.93	B-1-7

**Source: BofA Global Research**

## Price objective basis & risk

### American Homes 4 Rent (AMH)

Our \$44 PO for AMH trades at a 10% premium to our forward NAV estimate. We now apply a 5.0% cap rate to our forward stabilized NOI estimate. We derive current cap rates from Zillow based on median home prices and rents per MSA. Upside and downside risks to our PO are: inability to obtain financing for further acquisitions, acquisition pace of homes faster/slower than expected, home price appreciation faster/slower than expected (impacting the number of homes that can be acquired), transaction cap rates in its markets are higher/lower than what we're applying in the NAV, and stabilized NOI generated from its homes is higher/lower than expected.

### Americold Realty Trust (COLD)

Our \$35 price objective is derived using forward EV/EBITDA multiple method. We believe this is the simplest method for valuing COLD but recognize there are several methods to determine valuation. Our PO is based on a one year forward EV/EBITDA multiple of 21.5x applied to our forward EBITDA forecast of \$570mn.

Downside risks to our PO are: increasing supply, development spending on large automated facilities, operational risks, and cold storage customers bringing more of their inventory to in-house cold storage networks.

### Empire State Realty Trust (ESRT)

Our price objective of \$11 for ESRT is a -10% discount to our forward NAV estimate. This discount reflects uncertainty over net effective rent growth and cap rates in Manhattan, return of tourism to NYC, and NYC office asset values. We apply a blended 8.2% cap rate to our forward NOI estimate of \$398M. We use a 8.2% cap rate based on our view of interest rates over the next year, current and expected private market/transaction comps, and the market exposure of ESRT. Downside risks to our PO are NYC office market conditions and NOI from the Empire State Building Observatory below expectations. Upside risks to our PO are better-than-expected operating conditions for the Observatory and leasing progress across the office portfolio, and an even stronger market for NYC office asset trades that pushes market cap rates lower.

### Kimco Realty (KIM)

Our \$25 price objective assumes the stock trades at a 5% premium to our forward NAV estimate given KIM's scale, strong management team, and flexible balance sheet. We apply a 6.1% cap rate to our forward NOI estimate. We use a 6.1% cap rate for KIM based on our view of interest rates over the next year, current private market/transaction comps, and the market exposure of KIM. The risks to KIM achieving



our price objective are a significant slowdown in retail sales, a rise in retailer bankruptcies and a sharp increase in long-term interest rates. Upside risk to our price objective is a faster and stronger-than-expected macro-economic recovery.

#### **Prologis, Inc. (PLD)**

Our \$148 PO for PLD is based on our forward 12-month NAV estimate. The estimate reflects the value of PLD's global platform and balance sheet offset by trade war concerns. We apply a 4.1% cap rate to our forward 12-month NOI forecast of \$6.26B to calculate our NAV. We view a slowdown in global trade and economic growth, operating conditions below our expectations, and heightened geopolitical tensions as downside risks to our PO. Tightening in credit markets could also weigh on access to capital, borrowing costs, and portfolio real estate values. Upside risks to our PO are better-than-expected operating conditions, an improved global trade outlook, and downward pressure on cap rates around the globe.

#### **Welltower (WELL)**

Our \$96 price objective for WELL is now derived by applying a AFFO Multiple to our 2024 forward AFFO estimate as we look to a more normalized earnings period. We use a target AFFO multiple of 26.5x and we believe this is warranted given: (1) depressed earnings due to the COVID pandemic, (2) our expectations of a multi-year period of above average earnings growth driven by a rebound in senior housing as the COVID pandemic fades. Upside risks to our PO are better-than-expected senior housing or medical office building performance, higher-than-forecast dividend growth and lower interest rates. Downside risks to our PO are further public-pay reimbursement cuts, a more competitive acquisitions environment, weaker-than-expected senior housing fundamentals, increased tenant credit risk, and rising interest rates.

### **Analyst Certification**

We, Jeffrey Spector, Camille Bonnel and Joshua Dennerlein, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



## US - REITs Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
<b>BUY</b>				
	Agree Realty Corp	ADC	ADC US	Joshua Dennerlein
	Alexandria Real Estate Equities	ARE	ARE US	Joshua Dennerlein
	American Homes 4 Rent	AMH	AMH US	Jeffrey Spector
	Americold Realty Trust	COLD	COLD US	Joshua Dennerlein
	AvalonBay Communities Inc	AVB	AVB US	Joshua Dennerlein
	Boston Properties	BXP	BXP US	Jeffrey Spector
	Brixmor Property Group	BRX	BRX US	Jeffrey Spector
	COPT Defense Properties	CDP	CDP US	Camille Bonnel
	Cousins Properties Inc.	CUZ	CUZ US	Camille Bonnel
	EastGroup Properties	EGP	EGP US	Jeffrey Spector
	Empire State Realty Trust	ESRT	ESRT US	Camille Bonnel
	Equity Residential	EQR	EQR US	Jeffrey Spector
	Essential Properties	EPRT	EPRT US	Joshua Dennerlein
	Federal Realty	FRT	FRT US	Jeffrey Spector
	Invitation Homes Inc	INVH	INVH US	Joshua Dennerlein
	Kimco Realty	KIM	KIM US	Jeffrey Spector
	Kite Realty Group	KRG	KRG US	Jeffrey Spector
	OMEGA Healthcare	OHI	OHI US	Joshua Dennerlein
	Phillips Edison & Company	PECO	PECO US	Jeffrey Spector
	Prologis, Inc.	PLD	PLD US	Camille Bonnel
	Public Storage, Inc.	PSA	PSA US	Jeffrey Spector
	Regency	REG	REG US	Jeffrey Spector
	Rexford Industrial Realty	REXR	REXR US	Camille Bonnel
	Sabra Health Care	SBRA	SBRA US	Joshua Dennerlein
	Simon Property	SPG	SPG US	Jeffrey Spector
	Welltower	WELL	WELL US	Joshua Dennerlein
<b>NEUTRAL</b>				
	Acadia Realty Trust	AKR	AKR US	Jeffrey Spector
	CubeSmart	CUBE	CUBE US	Jeffrey Spector
	EPR Properties	EPR	EPR US	Joshua Dennerlein
	Equity LifeStyle Properties	ELS	ELS US	Jeffrey Spector
	Essex Property Trust, Inc.	ESS	ESS US	Joshua Dennerlein
	Extra Space Storage, Inc.	EXR	EXR US	Jeffrey Spector
	Getty Realty Corp.	GTY	GTY US	Joshua Dennerlein
	Highwoods Properties	HIW	HIW US	Camille Bonnel
	InvenTrust Properties	IVT	IVT US	Jeffrey Spector
	Kilroy Realty Corporation	KRC	KRC US	Camille Bonnel
	Macerich	MAC	MAC US	Jeffrey Spector
	Realty Income	O	O US	Jeffrey Spector
	Retail Opportunity Investments Corp.	ROIC	ROIC US	Jeffrey Spector
	SL Green Realty	SLG	SLG US	Camille Bonnel
	Sun Communities	SUI	SUI US	Joshua Dennerlein
	UDR, Inc.	UDR	UDR US	Joshua Dennerlein
	Ventas, Inc.	VTR	VTR US	Jeffrey Spector
	Veris Residential Inc	VRE	VRE US	Joshua Dennerlein
	Vornado Realty	VNO	VNO US	Camille Bonnel
<b>UNDERPERFORM</b>				
	American Assets Trust	AAT	AAT US	Camille Bonnel
	Armada Hoffer Properties	AHH	AHH US	Camille Bonnel
	Camden Property Trust	CPT	CPT US	Joshua Dennerlein
	Douglas Emmett	DEI	DEI US	Camille Bonnel
	Healthpeak Properties, Inc.	PEAK	PEAK US	Joshua Dennerlein
	Hudson Pacific Properties, Inc.	HPP	HPP US	Camille Bonnel
	Kennedy Wilson	KW	KW US	Joshua Dennerlein
	LXP Industrial Trust	LXP	LXP US	Camille Bonnel
	Medical Properties Trust, Inc.	MPW	MPW US	Joshua Dennerlein
	Mid-America Apartment Communities, Inc.	MAA	MAA US	Joshua Dennerlein
	National Storage Affiliates Trust	NSA	NSA US	Jeffrey Spector
	NetSTREIT	NTST	NTST US	Joshua Dennerlein
	NNN REIT Inc	NNN	NNN US	Joshua Dennerlein
	Paramount Group	PGRE	PGRE US	Camille Bonnel
	Peakstone Realty Trust	PKST	PKST US	Joshua Dennerlein
	STAG Industrial	STAG	STAG US	Camille Bonnel



**US - REITs Coverage Cluster**

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Tanger Factory	SKT	SKT US	Jeffrey Spector
	WP Carey	WPC	WPC US	Joshua Dennerlein
<b>RSTR</b>				
	Spirit Realty Capital	SRC	SRC US	Joshua Dennerlein

# Disclosures

## Important Disclosures

**Equity Investment Rating Distribution: REITs (Real Estate Investment Trusts) Group (as of 31 Dec 2023)**

Coverage Universe	Count	Percent	Inv. Banking Relationships <sup>R1</sup>	Count	Percent
Buy	40	46.51%	Buy	33	82.50%
Hold	27	31.40%	Hold	21	77.78%
Sell	19	22.09%	Sell	16	84.21%

**Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)**

Coverage Universe	Count	Percent	Inv. Banking Relationships <sup>R1</sup>	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

<sup>R1</sup> Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

**FUNDAMENTAL EQUITY OPINION KEY:** Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. **VOLATILITY RISK RATINGS**, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. **INVESTMENT RATINGS** reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster <sup>R2</sup>
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

<sup>R2</sup> Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

**INCOME RATINGS**, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. *Coverage Cluster* is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the [Price Charts website](#), or call 1-800-MERRILL to have them mailed.

BofAS or one of its affiliates acts as a market maker for the equity securities recommended in the report: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

BofAS or an affiliate was a manager of a public offering of securities of this issuer within the last 12 months: Welltower.

The issuer is or was, within the last 12 months, an investment banking client of BofAS and/or one or more of its affiliates: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

BofAS or an affiliate has received compensation from the issuer for non-investment banking services or products within the past 12 months: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

The issuer is or was, within the last 12 months, a non-securities business client of BofAS and/or one or more of its affiliates: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

BofAS or an affiliate has received compensation for investment banking services from this issuer within the past 12 months: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

BofAS or an affiliate expects to receive or intends to seek compensation for investment banking services from this issuer or an affiliate of the issuer within the next three months: American Homes 4Rent, Americold Realty Tr, Empire State Realty, Kimco Realty, Prologis, Inc., Welltower.

BofAS together with its affiliates beneficially owns one percent or more of the common stock of this issuer. If this report was issued on or after the 9th day of the month, it reflects the ownership position on the last day of the previous month. Reports issued before the 9th day of a month reflect the ownership position at the end of the second month preceding the date of the report: Kimco Realty, Prologis, Inc., Welltower.

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