

### **European Fund Manager Survey**

### Immaculate disinflation

#### High conviction on fading inflation and lower rates

A net 91% of survey respondents expect European core inflation to decline over the coming year, with 76% projecting global core inflation to fade, both close to record highs. At a share of 25%, hawkish central banks are no longer considered the biggest tail-risk by investors for the first time since May, overtaken by worsening geopolitics (at 31%, up from 23% last month). A net 74% see short-term interest rates coming down over the coming twelve months, a 15-year high, while a net 43% think 10-year bond yields will fade, a 23-year high.

#### Robust growth and lower inflation fuel soft landing hopes

While a plurality of 47% of participants still considers demand destruction and rising recession risks as the main macro theme for the coming months, this marks the lowest reading since July, with the share expecting a soft landing as the key theme up sharply from 8% last month to 29%. Only 21% see a hard landing as the most likely outcome for the global economy over the next twelve months, down from 30% last month.

#### Yet, the impact of monetary tightening remains a worry

A net 29% of respondents think European monetary policy is too restrictive, the highest level since 2011, while a net 20% think this is the case globally, the second highest reading since 2008. A net 34% judge global fiscal policy to be overly supportive, close to the historical peaks, though only 6% think the same is true for Europe's fiscal stance. 50% think US growth can remain resilient in the near term but will slow next year as the impact of Fed tightening bites (up from 40% last month), while 44% expect immediate downside (down from 55%). 74% think European growth is set to weaken in response to tight monetary policy, unchanged from last month, while 9% expect a reacceleration.

#### Bullish on equities but doubts on cyclicals persist

50% of investors now see upside for European equities over the coming months on declining bond yields and robust growth (up from 43% last month), with 68% projecting upside over the coming twelve months (up sharply from 53% last month). Reducing equity exposure by too much and thus missing out on a rally is the main portfolio risk for a plurality of 32%. A net 26% see European equities as undervalued, the highest since 2019, though 71% expect downside for European EPS. A plurality of 44% see downside for European cyclicals relative to defensives over the coming months (up from 40% last month), while 15% see upside after the recent weakness (down from 28%). European insurance and tech remain among the top-3 consensus sector overweights, now joined by energy, while autos, retail and chemicals are the least preferred sectors.

Trading ideas and investment strategies discussed herein may give rise to significant risk and are not suitable for all investors. Investors should have experience in relevant markets and the financial resources to absorb any losses arising from applying these ideas or strategies.

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Refer to important disclosures on page 20 to 22. Analyst Certification on page 19. 12627548

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responsibility for the information herein in particular jurisdictions.

#### 14 November 2023

Equity Strategy Europe

Data Analytics



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#### Notes to readers

An overall total of 265 panellists with \$632bn AUM participated in the survey. 225 participants with \$553bn AUM responded to the global FMS questions and 151 participants with \$268bn AUM responded to the regional FMS questions.

Survey period: 3<sup>rd</sup> November 2023 to 9<sup>th</sup> November 2023.

#### How to join the FMS panel

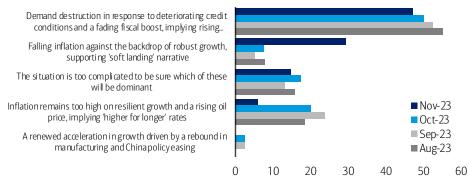
Investors/clients are encouraged to sign up to participate in the Survey. This can be done by contacting Michael Hartnett or your BofA sales representative.

Participants in the survey receive the full set of results for the months in which they participate.

### **European macro overview**

Exhibit 1: 47% of European investors expect demand destruction to be the dominant macro theme over the coming months (slightly down from 50% last month), while 29% think falling inflation against the backdrop of robust growth will dominate (up sharply from 8%)

What do you think will be the dominant macro theme in the months ahead?

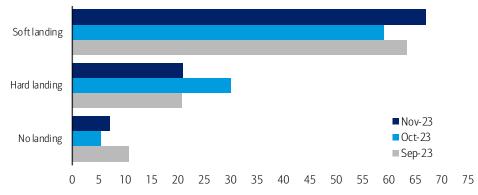


Source: BofA European Fund Manager Survey

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Exhibit 2: 67% see a soft landing as the most likely outcome for the global economy (up from 59% last month), with 21% in the hard landing camp (down from 30%)

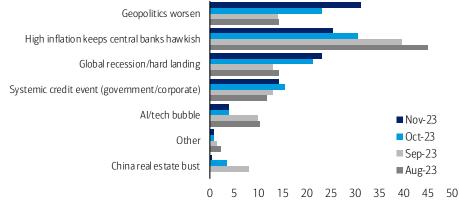
What is the most likely outcome for the global economy in the next 12 months?



**Source:** BofA Global Fund Manager Survey

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Exhibit 3: A plurality of 31% of global investors see worsening geopolitics as the biggest tail-risk for markets (up from 23% last month), followed by high inflation, at 25% (down from 31% last month) What do you consider the biggest 'tail risk'?



Source: BofA Global Fund Manager Survey

Exhibit 4: A net 91% of European investors expect European core inflation to fall over the coming twelve months, down from 95% last month. A net 76% of global investors think global core inflation will decline over the coming twelve months, up from 70%

In twelve months' time, do you think core consumer price inflation rate (in y-o-y terms) will be...?



Source: BofA European & Global Fund Manager Survey

BofA GLOBAL RESEARCH

### Exhibit 5: A net 74% of global investors expect lower short-term rates over the coming twelve months, the highest level since 2008

In twelve months', time, do you think global short-term interest rates (i.e. 3-month rates) will be...?



**Source:** BofA Global Fund Manager Survey

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## Exhibit 6: A net 43% of global investors expect lower 10-year bond yields over the coming twelve months, up from 31% last month and the highest reading on record

In twelve months', time, do you think global long-term interest rates (i.e. 10-year rates) will be...?



**Source:** BofA Global Fund Manager Survey



Exhibit 7: A net 20% of global investors consider global monetary policy to be too restrictive, down from 24% last month but still the second highest reading since 2008, while a net 29% of European investors think this is the case in Europe, the highest level since 2011

Do you think monetary policy in this region is currently...?



Source: BofA European & Global Fund Manager Survey

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### Exhibit 8: A net 34% of global investors judge fiscal policy to be too stimulative globally, close to the historical peaks, while a net 6% of European investors think that is the case in Europe

Given where we are in the business cycle, do you think fiscal policy in your region is currently...?

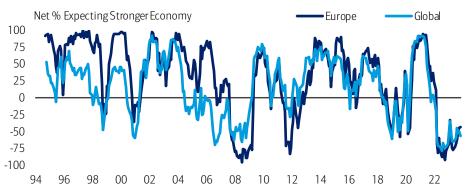


**Source:** BofA European & Global Fund Manager Survey

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# Exhibit 9: A net 44% of European investors think the European economy will weaken over the coming twelve months, down marginally from 45% last month. A net 57% of global investors think global growth is set to slow in the twelve months ahead, up from 50%

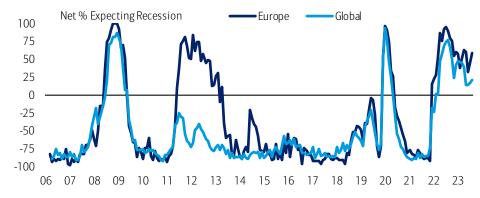
How do you think the region's economy will develop over the next twelve months?



**Source:** BofA European & Global Fund Manager Survey

Exhibit 10: A net 59% of European investors expect a recession in Europe over the next twelve months (up from 45% last month), while a net 20% of global investors think the global cycle will enter a recession (up from 17%)

How likely do you think it is that the economy in this region will see a recession over the next 12 months?

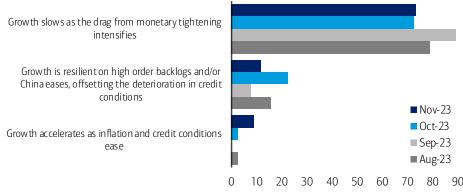


Source: BofA European & Global Fund Manager Survey

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Exhibit 11: 74% of European investors project a slowdown in European growth momentum over the coming six months as monetary tightening kicks in (broadly unchanged from last month), while 12% expect growth to remain resilient on high order backlogs and China easing (down from 23%)

What do you expect to happen to European growth momentum over the coming six months?

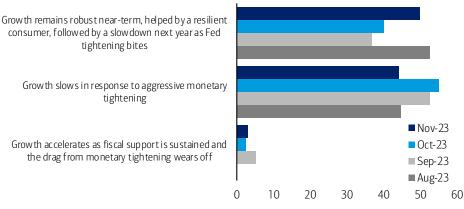


Source: BofA European Fund Manager Survey

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Exhibit 12: 50% of European investors think US growth can remain resilient in the near term but will slow next year as the impact of Fed tightening bites (up from 40% last month), while 44% expect immediate downside (down from 55%)

What is the outlook for the US economy over the coming months?

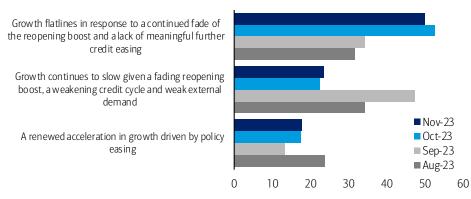


Source: BofA European Fund Manager Survey



# Exhibit 13: 50% of European investors see China growth flatlining over the coming months (down slightly from 53% last month), while 24% think growth will continue slowing (up marginally)

What is your view on the outlook for China's economy over the coming months?



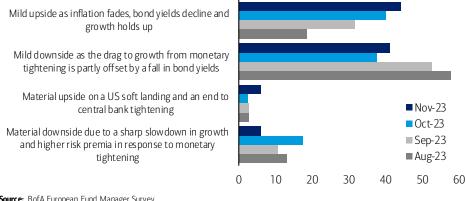
Source: BofA European Fund Manager Survey



### **European equities**

Exhibit 14: 50% of European investors now see upside for European equities over the coming months on declining bond yields and robust growth (up from 43% last month)

What is the outlook for European equities over the coming months?

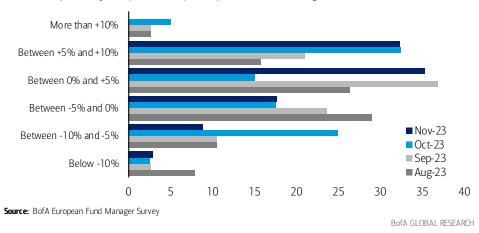


Source: BofA European Fund Manager Survey

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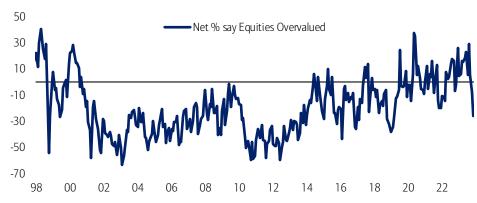
#### Exhibit 15: 68% of European investors see upside for European equities over the coming twelve months (up from 53% last month), with 35% looking for a gain in the range of 0-5%

How much upside do you expect for European equities over the coming twelve months?



#### Exhibit 16: A net 26% of European investors see European equities as undervalued, a sharp rise from 8% last month and the highest since 2019

Do you think that the European equity market is currently overvalued, fairly valued or undervalued?

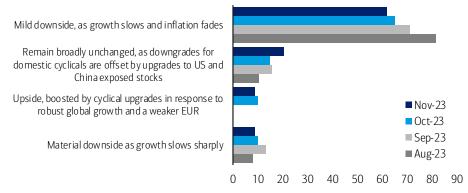


Source: BofA European Fund Manager Survey



Exhibit 17: 62% of European investors see mild downside for 12-month forward EPS expectations for Europe over the coming months (down from 65% last month), with a further 9% expecting material downside (down from 10%)

How do think 12-month forward EPS expectations for Europe will develop over the coming months?

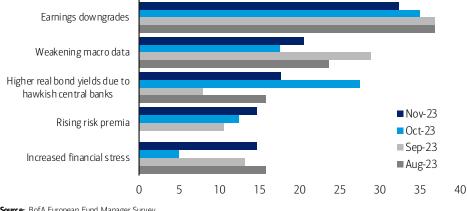


Source: BofA European Fund Manager Survey

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Exhibit 18: A plurality of 32% of European investors see earnings downgrades as the most likely cause for a market correction (down slightly from 35% last month), followed by weakening macro data, at 21% (up from 18%)

What is the most likely catalyst for a correction?

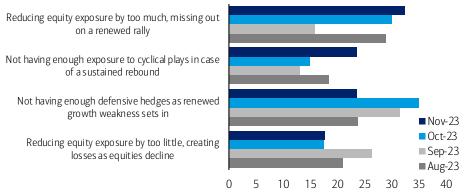


Source: BofA European Fund Manager Survey

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#### Exhibit 19: A plurality of 32% of European investors judge reducing equity exposure by too much and thus missing out on a rally as the key risk to their portfolios (up slightly from 30% last month)

Which of the following risks are you most worried about when making portfolio decisions?



Source: BofA European Fund Manager Survey

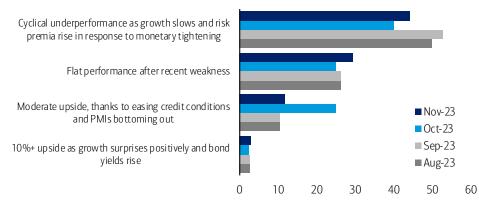


### European styles, sectors and countries

### **European styles**

Exhibit 20: A plurality of 44% of European investors expect further downside for cyclicals versus defensives (up from 40% last month), while 15% look for upside (down from 28%)

What is the likely next move for European cyclicals versus defensives?

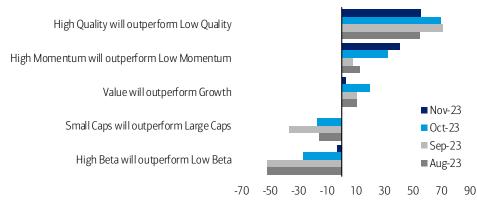


Source: BofA European Fund Manager Survey

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Exhibit 21: The share of European investors expecting high-quality to outperform low quality stocks over the coming year is at 56% (down from 70%), whereas the share projecting high momentum to outperform low momentum is at 41% (up from 33%)

How do you see investment style performance in Europe over the next twelve months?



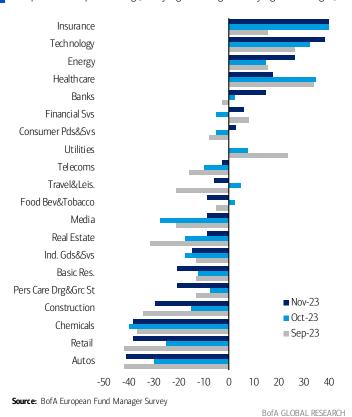
Source: BofA European Fund Manager Survey



#### European sectors

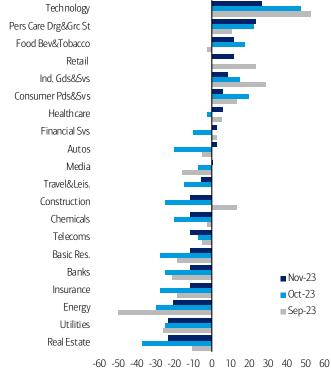
Exhibit 22: European insurance, tech and energy are the largest sector overweights, while autos, retail and chemicals are the largest underweights

European sector positioning (% saying overweight-% saying underweight)



#### Exhibit 23: European tech, personal care and food & beverages are seen as the most overvalued sectors, while real estate, utilities and energy are seen as the most undervalued

European sector valuation (% saying overvalued-% saying undervalued)

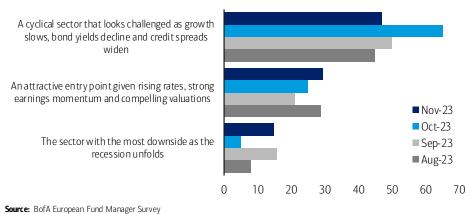


Source: BofA European Fund Manager Survey

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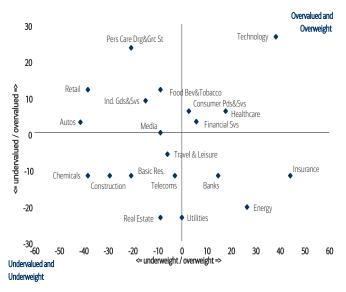
Exhibit 24: 47% of European investors think slowing growth, declining bond yields and widening credit spreads will be headwind for European banks, down from 65% last month

What is your view on European banks?



# Exhibit 25: European insurance, energy and banks are the sectors most overweight and undervalued, according to European survey respondents

European sectors net valuation versus net positioning



Source: BofA European Fund Manager Survey

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# Exhibit 26: Positioning for media, banks and energy has improved the most from last month, while that of healthcare, construction and retail has dropped the most

Month-on-month change in net positioning and valuation

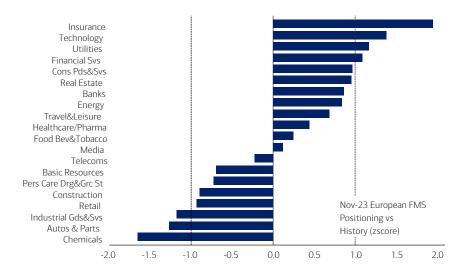
	Positioning	Valuation
Media	19	8
Banks	12	13
Energy	11	9
Financial Svs	11	13
Real Estate	9	14
Consumer Pds&Svs	8	-14
Telecoms	7	-4
Technology	6	-21
Ind. Gds&Svs	3	-6
Chemicals	2	8
Insurance	2	16
Utilities	-8	1
Basic Res.	-8	16
Travel&Leis.	-11	9
Autos	-11	23
Food Bev&Tobacco	-11	-6
Pers Care Drg&Grc St	-13	1
Retail	-13	12
Construction	-14	13
Healthcare	-17	8

Source: BofA European Fund Manager Survey

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## Exhibit 27: European insurance, tech, utilities and financial services are the most over-owned sectors relative to history

Current European sectors positioning relative to history (z-scores)



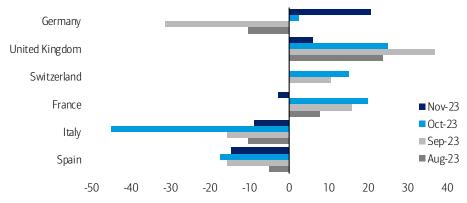
**Source:** BofA European Fund Manager Survey. Note: z-score based on full time series. Sector history since 2003, except: Consumer Gds & Svs (Personal&& HH Gds), Chemicals, Construction, Financial Svs, Travel & Leisure since 2006, Real estate since 2008, Personal care, drug & grocery stores since Oct 2020



### **European countries**

# Exhibit 28: Germany is the favourite equity market in Europe, followed by the UK, while Spain is the least preferred, followed by Italy

Which equity markets would you overweight or underweight over the coming twelve months?



Source: BofA European Fund Manager Survey

### **Appendix**

#### Cash levels

Exhibit 29: The average cash position among European investors stands at 3.9% (down sharply from 4.8% last month), while cash levels among global investors are at 4.7% (down from 5.3%)

What comes closest to your current cash position in your portfolio?



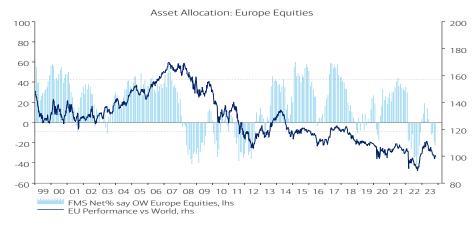
Source: BofA European & Global Fund Manager Survey

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#### Europe in the global context

Exhibit 30: A net 23% of global investors say they are underweight European equities, up from 19% last month and the highest proportion since November 2022

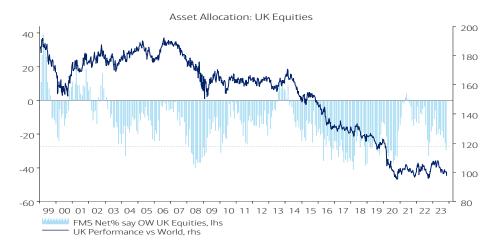
Please indicate for each of the following equity markets, how overweight or underweight you consider your position to be relative to your internal benchmark



**Source:** BofA Global Fund Manager Survey

## Exhibit 31: A net 30% of global investors say they are underweight UK equities, up from 25% last month and the highest in a year

Please indicate for each of the following equity markets, how overweight or underweight you consider your position to be relative to your internal benchmark

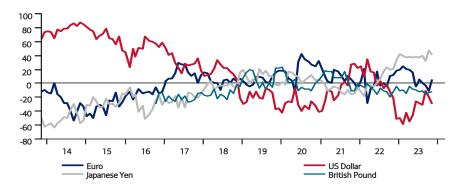


Source: BofA Global Fund Manager Survey

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## Exhibit 32: Bearish USD sentiment has built up again, with a net 30% of global investors expecting the USD to weaken over the coming year, up from 20% last month

Over the next twelve months, which FX do you expect to appreciate / depreciate the most on a TWI basis?



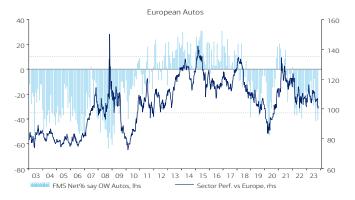
**Source:** BofA Global Fund Manager Survey



#### European sector details

#### Exhibit 33: European autos & parts

Net 41% of European participants say they are underweight the sector



Source: BofA European Fund Manager Survey, Datastream

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#### Exhibit 35: European basic resources

Net 21% of European participants say they are underweight the sector

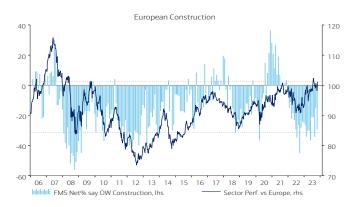


**Source:** BofA European Fund Manager Survey, Datastream

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#### **Exhibit 37: European construction**

Net 29% of European participants say they are underweight the sector

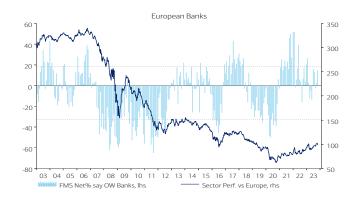


Source: BofA European Fund Manager Survey, Datastream

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#### Exhibit 34: European banks

Net 15% of European participants say they are overweight the sector

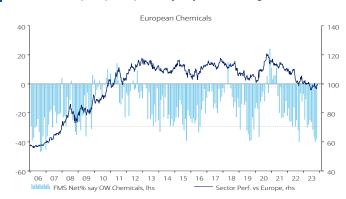


Source: BofA European Fund Manager Survey, Datastream

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#### **Exhibit 36: European chemicals**

Net 38% of European participants say they are underweight the sector

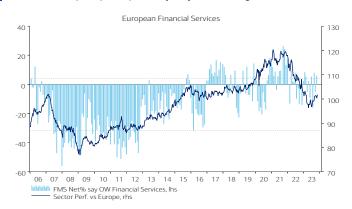


**Source:** BofA European Fund Manager Survey, Datastream

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#### **Exhibit 38: European financial services**

Net 6% of European participants say they are overweight the sector

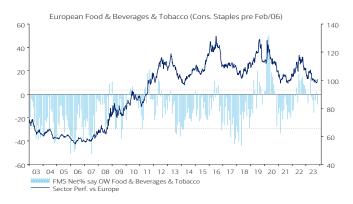


**Source:** BofA European Fund Manager Survey, Datastream



#### Exhibit 39: European food & beverages & tobacco

Net 9% of European participants say they are underweight the sector

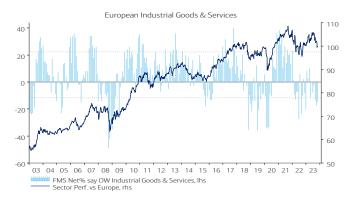


Source: BofA European Fund Manager Survey, Datastream

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#### Exhibit 41: European industrial goods & services

Net 15% of European participants say they are underweight the sector

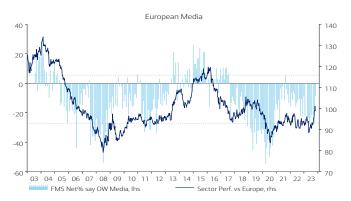


**Source:** BofA European Fund Manager Survey, Datastream

BofA GLOBAL RESEARCH

#### Exhibit 43: European media

Net 9% of European participants say they are underweight the sector



**Source:** BofA European Fund Manager Survey, Datastream

BofA GLOBAL RESEARCH

#### Exhibit 40: European healthcare

Net 18% of European participants say they are overweight the sector

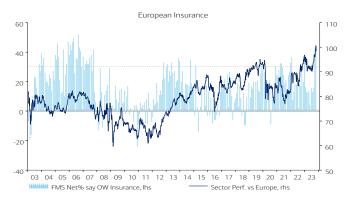


Source: BofA European Fund Manager Survey, Datastream

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#### Exhibit 42: European insurance

Net 44% of European participants say they are overweight the sector

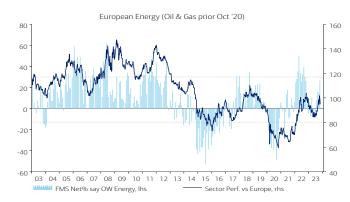


**Source:** BofA European Fund Manager Survey, Datastream

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#### Exhibit 44: European energy

Net 26% of European participants say they are overweight the sector

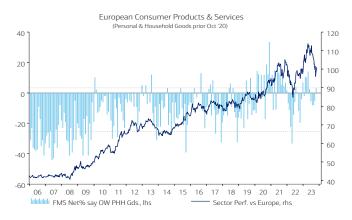


**Source:** BofA European Fund Manager Survey, Datastream



#### Exhibit 45: European consumer products & services

Net 3% of European participants say they are overweight the sector

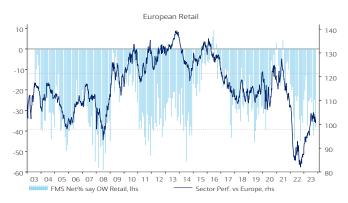


**Source:** BofA European Fund Manager Survey, Datastream

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#### Exhibit 47: European retail

Net 38% of European participants say they are underweight the sector

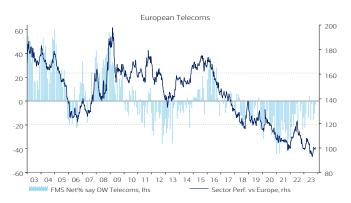


Source: BofA European Fund Manager Survey, Datastream

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#### **Exhibit 49: European telecoms**

Net 3% of European participants say they are underweight the sector

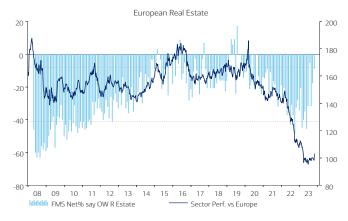


**Source:** BofA European Fund Manager Survey, Datastream

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#### Exhibit 46: European real estate

Net 9% of European participants say they are underweight the sector

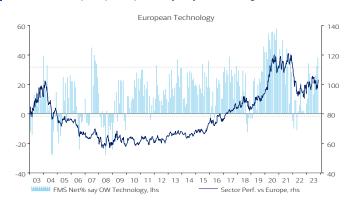


Source: BofA European Fund Manager Survey, Datastream

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#### **Exhibit 48: European technology**

Net 38% of European participants say they are overweight the sector

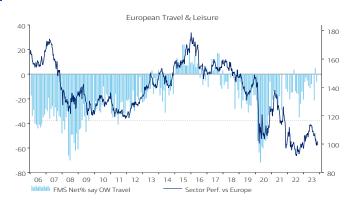


Source: BofA European Fund Manager Survey, Datastream

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#### Exhibit 50: European travel & leisure

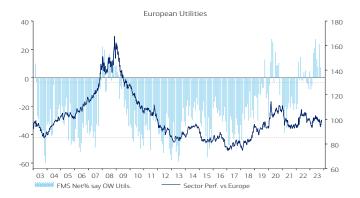
Net 6% of European participants say they are underweight the sector



**Source:** BofA European Fund Manager Survey, Datastream

#### Exhibit 51: European utilities

Net 0% of European participants say they are overweight the sector



**Source:** BofA European Fund Manager Survey, Datastream



# Regional survey demographics data

#### Exhibit 52: Position / institution / approach of participants in the regional survey

Demographics details for regional Fund Manager Survey participants

	Nov-23	Oct-23	Sep-23
Structure of the panel - by position			
Chief Investment Officer	15	15	13
Asset Allocator / Strategist / Economist	28	31	24
Portfolio Manager	91	104	87
Other	17	15	17
Structure of the panel - by expertise			
Regional specialists + EM specialists only	40	36	36
Regional specialists with a global view	111	129	105
Total # of respondents to regional questions	151	165	141
Which of the following best describes the type of money you are	e running?		
Institutional funds (e.g. pension funds / insurance companies)	- 45	52	41
Hedge funds / proprietary trading desks	32	32	29
Mutual funds / unit trusts / investment trusts	57	63	58
None of the above	17	18	13
What do you estimate to be the total current value of assets und	der your direct	control?	
Up to \$250mn	39	29	30
Around \$500mn	23	26	20
Around \$1bn	27	34	26
Around \$2.5bn	23	32	26
Around \$5bn	8	10	9
Around \$7.5bn	3	4	3
Around \$10bn or more	10	12	10
No funds under my direct control	18	18	17
Total (USD bn)	268	334	276
What best describes your investment time horizon at this mome	ent?		
3 months or less	44	48	38
6 months	41	49	42
9 months	16	9	11
12 months or more	47	56	47
Weighted average	7.3	7.4	7.5
Don't know	3	3	3
Which region do you specialise in?			
US / North America	38	35	31
Europe / Continental Europe / Eurozone / UK	34	40	38
Asia Pacific / Asia Pacific ex Japan / Japan	55	60	39
South Africa	14	18	11
MENA (Middle East and North Africa)	7	8	10
None of the above	3	4	5
Source: BofA European Fund Manager Survey			

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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R1</sup>

Buy	≥ 10%	≤ /0%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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