

European Banks

Sizeable 1Q supply, but more planned

Rating Change - Credit

Mixed FY24 supply needs after sizeable QTD issuance

In a typically busy first quarter for financials primary issuance, European banks have issued a sizeable €125bn to date in 1Q24 as they look to manage upcoming redemptions and potential macroeconomic uncertainty in 2H24. Some large issuers like Santander, SocGen and Credit Mutuel have issued over half of their expected FY24 plan. Intesa's high 2023 pre-funding leaves it with very moderate €3.5bn unsecured issuance needs. Supply needs could be a relevant differentiator amidst tight spreads, in our view.

Deutsche Bank: fairly low YTD issuance

DB's FY24 funding plan of €12-17bn total issuance in 2024 (excl. covereds) looks large vs €5bn total YTD term issuance. The bank's term funding guidance implies a further ~€5-7bn SNP (senior non-preferred), €2-4bn senior pref and €1-2bn AT1/T2. We would be cautious on this negative technical for DB spreads, which are already comparatively more volatile. We therefore downgrade the DB €2.625% SNP bond to MW, from OW, which looks tight after recent outperformance, and where we think the negative supply technical could reduce potential further upside.

05 March 2024

High Grade Credit Europe Banks

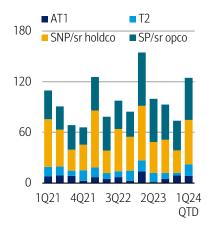
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Exhibit 1: European Bank Issuance, 1Q21 - 1Q24 QTD

Supply tends to be weighted towards the first quarter of the year



Source: BofA Global Research, Bloomberg. Note: Tenor > 1 Year, excludes credit-linked and 0-coupon notes. All currencies. Issuers covered by BofA plus other relevant European bank peers.

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Exhibit 2: Recommendations in report

We consider potential supply technical alongside recent spread performance

Bond	New Rec	Old Rec
SNP		
DB 2.625	MW	OW

Source: BofA Global Research

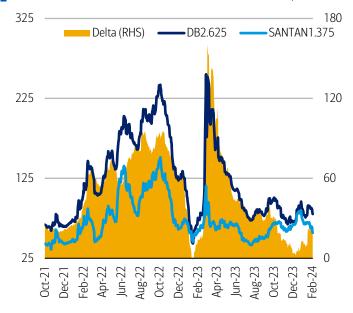
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Charts

Exhibit 3: Asset swap spread differentials: DB €2.625% SNP '26s vs the equivalent Santander €1.375%

The DB €2.625% has outperformed the similarly-rated SANTAN €1.375% in recent months, which also has lower issuance expectations

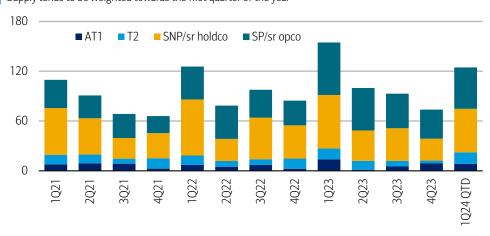


Source: BofA Global Research, Bloomberg

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Exhibit 4: European Bank Issuance, 1Q21 - 1Q24 QTD

Supply tends to be weighted towards the first quarter of the year



Source: BofA Global Research, Bloomberg. Note: Tenor > 1 Year, excludes credit-linked and 0-coupon notes. All currencies. Issuers covered by BofA plus other relevant European bank peers.

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Exhibit 5: Funding Plans 2024Many banks have largely met FY24 funding plan targets

Bank	2024 issuance plan / comments
France	
C C	~€8bn Sr Pref, ~€7bn in SNP, ~€4bn in AT1/T2. €14.5bn issued as of Feb 2024
Societe Generale	results.
BPCE	€14bn target. €2bn Tier 2, €6.5bn SNP, €5.5bn Sr Pref €15-17bn medium/long-term funding of which SNP/Tier 2 c.€4bn (up to €11-13bn s
BFCM	pref/covered implied), ~47% done by end-Jan 2024 including pre-funding implies
DI CIVI	~€7-8bn issued
	€26bn funding plan, of which €17bn senior secured/sr pref, €9bn SNP or Tier 2, 35%
Credit Agricole	completed YTD. Completed a €1.25bn AT1 issue in Jan though this is excluded from
0 11	the funding plan
Germany	
	Total funding plan: €13-18bn (incl covered bonds). Sr Pref: 6-8bn, SNP: 5-7bn,
Deutsche Bank	AT1/T2: 1-2bn. Of which ~€3bn already completed
	Expected funding volume for 2024 ~€10bn which includes covereds, €2.75bn done
Commerzbank	across 3 issues YTD (2 of which were secured issues. Secured issuance about half of
Commerzoanik	2023 issuance and ~50% of the upcoming maturities in 2024 so we estimate ~50%
	of this €10bn figure is secured issuance.
Spain	
Danca Cantandar CA	Sub ~€1.2bn more (€3.8bn already done). Senior €4.4-6.4bn more (€11.6bn done).
Banco Santander SA	Abbey to do maybe €1-2bn of senior and €4bn of covered. €8-9bn, oriented to meet both 2024 maturities and regulatory requirements, subject
	to balance sheet/liquidity evolution. AT1/Tier 2: dynamic management of capital
BBVA SA	stack, SNP/Sr Pref: accounting for larger part of funding plan, focus on refinancing of
	instruments losing MREL eligibility.
CaixaBank	€1.5-2bn Sr Pref, €3bn SNP, €0bn Tier 2, €0.75bn AT1
	AT1/T2: keep buckets complete, Sr Pref / SNP: keep management buffer above MREL
Sabadell	requirements
Italy	
Intesa	€5bn plan, €2.5bn Sr and €1bn subordinated, €1.5bn covered bonds (~€11bn pre-
IIILESA	funding executed in 2023 incl covered bonds)
Monte dei Paschi	Roughly €3bn funding plan, of which only €1bn is MREL and this will be Sr Pref, €2bn
	covered bonds
III.	Up to €21bn at group level, but 20% already done, focus on senior. UniCredit SpA
Unicredit	2024 plan up to €9.3bn. Up to €3.7bn institutional Sr Pref/SNP (excludes issuance via
Panaluy	networks) and up to 1 AT1. No more Tier 2 expected.
Benelux	~€6-8bn Sr Holdco, plans to replace CET1 by Sr Holdco over time, comfortable on
ING	AT1/Tier 2 layers, so it's a case of refinancing / RWA growth. Sr opco issued for
	internal ratio management and general corporate funding purposes.
	€15-18bn long-term funding target, including €2-4bn annual average SNP, remaining
Rabobank	funding needs met by Sr Pref.
KBC	€3.5-5bn expected
Nordics	
Nordea	€20-25bn long-term issuance expected, 'slightly more than half in Scandinavian
	currencies'
Nykredit	DKK15-20bn (€2-2.7bn) in SNP and Sr Pref in 2024
Danske Bank	DKK80-100bn (€11-13bn)
UK	
LICDC	Issuance expected to be lower than typical years. Senior holdco: <\$10bn gross vs
HSBC	\$12bn calls and maturities (negative net issuance). Tier 2: \$2-3bn vs \$2bn maturities
Standard Chartered	AT1: ~\$2bn vs \$2bn available calls\$9-10bn MREL issuance planned, mainly Holdco senior. \$2bn prefinancing in 4Q23
Standard Chartered	c.£12bn 2024 MREL issuance plan across Senior, Tier 2 and AT1, of which c.£0.9bn
Barclays	executed
	£7-8bn holdco, £1-2bn across AT1 and Tier 2, c.£5bn opco, largely secured. C.£15bn
Lloyds	issuance in 2024 across all entities and products.
NatWest Group	Holdco Sr: £4-5bn, Tier 2: £1-2bn, AT1: up to £1bn, Sr Opco: £3-5bn
•	£0.4-0.5bn AT1 depending on call decision, £0.5-1.0bn Sr Holdco, Up to £1.0bn Sr
Santander UK	Орсо
Nationwide	They expect to issue £6-8bn by end Sept-'24 (incl covereds)
Virgin Money UK	No further capital issuance, MREL issuance limited to managing a prudent buffer
viigiii ivioliey on	above requirements.
Austria	



Exhibit 5: Funding Plans 2024

Many banks have largely met FY24 funding plan targets

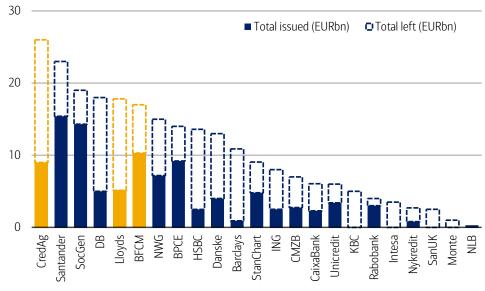
Bank	2024 issuance plan / comments
Raiffeisen Bank International	SNP issuance to maintain loss absorbing capacity and support ratings. 1-2 Sr Pref
Frste Bank	2024 funding volume comparable to 2023 with funding mix leaning towards covered
EISTE DUIK	bonds.
Switzerland	
UBS	UBS's guidance of an 18% going concern ratio by 2026 implies a build-up of AT1, from the current \$14bn to ~\$20bn based on guided 2026 RWA, 7% lower than today. UBS plans to issue up to \$2bn AT1 in 2024 and broadly refinance upcoming holdco maturities (\$11bn in 2024 and \$20bn in 2025). Opco issuance will be 'opportunistic'.
Slovenia	
Nova Ljubljanska	1 benchmark sized Sr Pref expected, ~€300mn size

Source: BofA Global Research, Company reports. Note: not exhaustive of our coverage universe. Where a range has been given of issuance under the plan – e.g. DB funding plan – we have taken the upper end to estimate the potential left to issue to be conservative. We have made some estimates of potential issuance where relevant to include recent issues since the plan was communicated. In some cases where pre-funding has been included in the numbers we haven't done this.

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Exhibit 6: Estimates potential further issuance, €bn

Sizeable 1Q24 issuance, but funding plans indicate more supply ahead



Source: BofA Global Research, Company reports. Note: CredAg, Lloyds, BFCM highlighted in yellow since they include covered bonds. List not exhaustive of our coverage universe, we have only used banks where we have sufficient information in the funding plans to make these estimates. Where a range has been given of issuance under the plan – e.g. DB funding plan – we have taken the upper end to estimate the potential left to issue to be conservative. We have made some estimates of potential issuance where relevant to include recent issues since the plan was communicated, e.g. recent BPCE T2 and SNP issues. In some cases where pre-funding has been included in numbers, we have based the numbers on these plans reported with FY23 results if the volume of pre-financing isn't clear.

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Valuation & risk

Deutsche Bank (DB)

We still view DB as an attractive credit. The bank has continued to deliver tangible improvements on the back of its strategy into 2023. We viewed the plan favourably from the credit perspective and execution has been good. DB bonds remain sensitive to market volatility but even so, valuation looks respectable across the capital structure. We prefer the senior part of the capital structure (senior preferred / SNP), where OWs include the €5% SNP, \$2.129 SNP '26s, €0.75% SNP '27s to reflect wide spreads vs similarly-rated peers. We are MW the €2.625% '26 SNP bonds, where we think value looks fair after outperformance, and note potentially high issuance needs as a negative spread technical. We are OW the \$7.079% and €5.625% Callable Tier 2 bonds, which we think look too wide of similarly-rated issuers. We are MW the \$4.875% T2 given better value in peers. DB's CDS has underperformed peers which we do not see as justified.

Downside risks: Unexpected losses. Final execution risks around the bank's new strategic plan, impact of regulatory changes relating to the calculation of RWAs, residual litigation and conduct charges beyond what the bank has already provisioned for, weak performance of the bank's markets business as a result of difficult market environment

Analyst Certification

We, Katharine Lennon, Luis Garrido, CFA and Richard Thomas, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



Security/Loan pricing

Deutsche Bank / DB

	Amt		Ratings			Yield	Spread
Security		Maturity date	Moody's/S&P/Fitch	Price	Price date	(%)	(Govt+bps)
2.75, Lower Tier 2, EUR, 2025:B	1,250	17-FEB-2025	Baa3/BBB-/BBB	98.35	04-Mar-2024	4.55	108
4.5, Lower Tier 2, USD, 2025:B	1,500	01-APR-2025	Baa3/BBB-/BBB	98.12	04-Mar-2024	6.34	134
4.875, Subordinated, USD, 2032:B	1,000	01-DEC-2032	Baa3/BBB-/BBB	92.57	04-Mar-2024	6.82	261
1.125, Senior, EUR, 2025:B	971	17-MAR-2025	Baa1/BBB/A-	96.90	04-Mar-2024	4.25	83
1.75, Senior, EUR, 2028:B	856	17-JAN-2028	Baa1/BBB/A-	92.02	04-Mar-2024	4.02	146
6.25, Tier1, USD, Perp/2049:B	1,250	29-MAY-2049	Ba2/BB/BB+	89.36	04-Mar-2024	14.99	1,010
7.125, Tier1, GBP, Perp/2049:B	650	30-APR-2049	Ba2/BB/BB+	89.76	04-Mar-2024	9.23	451
7.5, Junior Subordinated, USD, 2025:B	1,500	29-DEC-2049 Ba2/BB/BB+ 95.44		04-Mar-2024	9.20	469	
Senior Unsecured, EUR, Y5:CDS	400			05-Mar-2024		4.45	85
Subordinated, EUR, Y5:CDS	1,132				05-Mar-2024	2.33	208
2.129, Senior, USD, 2026:B	2,000	24-Nov-2026	Baa1/BBB/A-	93.82	04-Mar-2024	5.96	125
4.5, Junior Subordinated, EUR, 2026:B	1,250	30-Nov-2026 Ba2/BB/BB+ 79.72 04-Mar-2		04-Mar-2024	8.41	571	
.75, Senior, EUR, 2027:B	1,500	17-FEB-2027	Baa1/BBB/A-	93.41	04-Mar-2024	4.35	140
2.625, Senior, EUR, 2026:B	684	12-FEB-2026	Baa1/BBB/A-	97.29	04-Mar-2024	4.11	116
5, Senior, EUR, 2030:B	1,500	05-SEP-2030 Baa1/BBB/A		102.38	04-Mar-2024	4.50	209
5.625, Subordinated, EUR, 2031:B	1,250	19-MAY-2031	Baa3/BBB-/BBB	100.14	04-Mar-2024	5.54	265
7.079, Subordinated, USD, 2034:B	1,500	10-FEB-2034	Baa3/BBB-/BBB	100.24	04-Mar-2024	7.04	284

For pricing information refer to "Other Important Disclosures" below.

B=Bond; L=Loan; CS=Capital Security (Not including Equity Preferred); CDS=Credit Default Swap; EP=Equity Preferred

Disclosures

Important Disclosures

Credit opinion history

Deutsche Bank / DB

Security	Date ^{R1}	Action	Recommendation	Price
2.75, Lower Tier 2, EUR, 2025:B	28-Feb-2023		Marketweight	
4.5, Lower Tier 2, USD, 2025:B	28-Feb-2023		Marketweight	
4.875, Subordinated, USD, 2032:B	28-Feb-2023		Overweight	
	30-Jan-2024	Downgrade	Marketweight	93.97
1.125, Senior, EUR, 2025:B	28-Feb-2023		Overweight	
1.75, Senior, EUR, 2028:B	28-Feb-2023		Marketweight	
6.25, Tier1, USD, Perp/2049:B	28-Feb-2023		Marketweight	
7.125, Tier1, GBP, Perp/2049:B	28-Feb-2023		Marketweight	
7.5, Junior Subordinated, USD, 2025:B	28-Feb-2023		Marketweight	
Senior Unsecured, EUR, Y5:CDS	28-Feb-2023		Sell Protection	
Subordinated, EUR, Y5:CDS	28-Feb-2023		Sell Protection	
2.129, Senior, USD, 2026:B	28-Feb-2023		Overweight	
4.5, Junior Subordinated, EUR, 2026:B	28-Feb-2023		Marketweight	
.75, Senior, EUR, 2027:B	28-Feb-2023		Overweight	
2.625, Senior, EUR, 2026:B	28-Feb-2023		Overweight	
5, Senior, EUR, 2030:B	27-Mar-2023	Initial	Overweight	91.71
5.625, Subordinated, EUR, 2031:B	21-Nov-2023	Initial	Overweight	98.00
7.079, Subordinated, USD, 2034:B	21-Nov-2023	Initial	Overweight	94.30

Table reflects credit opinion history as of previous business day's close. First date of recommendation within the last 36 months, if for an issuer or within the last 12 months, if for a security or loan. The investment opinion system is contained at the end of the report under the heading "BofA Global Research Credit Opinion Key."

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Hold	193	49.87%	Hold	163 84.46%
Sell	50	12.92%	Sell	37 74.00%

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