

# Asia Pac Earnings Revision Ratio

## India Ratio = three-year high

### APxJ Earnings Revision Ratio

In December, the Asia Pac ex-Japan Earnings Revision Ratio improved from 0.49 to 0.69 to reach the highest level in six months. The improvement was bolstered by [India](#) where the Ratio jumped to a three-year high (1.02 to 1.26) and improved broadly in nine of 13 [countries](#). The Ratio also improved in 13 of 16 sectors and is now highest for Insurance, Banks, and Energy. If the Ratio in Asia continues to improve in conjunction with the improving Developed Markets Ratio, this would be an encouraging sign for equity returns in Asia Pac ex-Japan in 2024.

### India Ratio highest in three years, China Ratio off lows

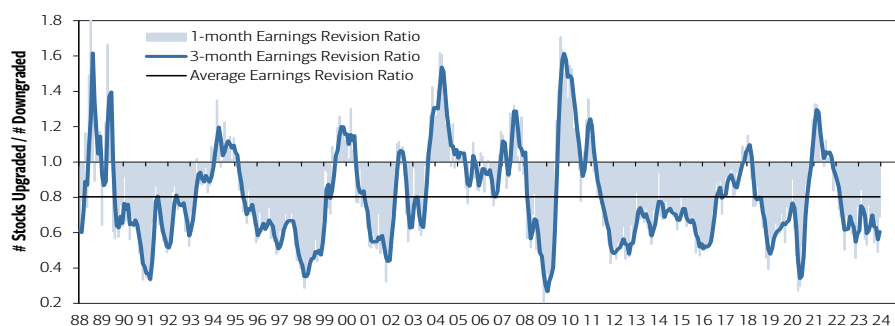
In addition to a multi-year high in [India](#), the [China](#) Ratio bounced off one of the lowest monthly levels since the 2008 Global Financial Crisis (0.38 to 0.62). Across the region, the Ratio is highest in [Philippines](#) (1.63) and [Singapore](#) (1.38) and lowest in [New Zealand](#) (0.14), [Hong Kong](#) (0.31), and [Thailand](#) (0.35). The [Australia](#) Ratio improved from 0.68 to 0.72 to be near the regional average.

### Broad sector improvement

Although no Asia Pacific [sector](#) has a Ratio above 1.00 (net upgrades), there was a broad improvement as the rate of downgrades slowed last month. The Ratio is currently highest for [Insurance](#) (0.93), [Banks](#) (0.88), and [Energy](#) (0.88). In contrast, the Ratio is lowest for [Software](#) (0.49) and [Media & Entertainment](#) (0.54).

#### Chart 1: Trend in Asia Pacific ex-Japan Earnings Expectations

1-month Ratio improved from 0.49 to 0.69, 3-month Ratio also advanced from 0.56 to 0.61



Source: BofA Asia Pacific Quantitative Strategy, MSCI, IBES

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Quant Strategy  
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Refer to important disclosures on page 27 to 29.

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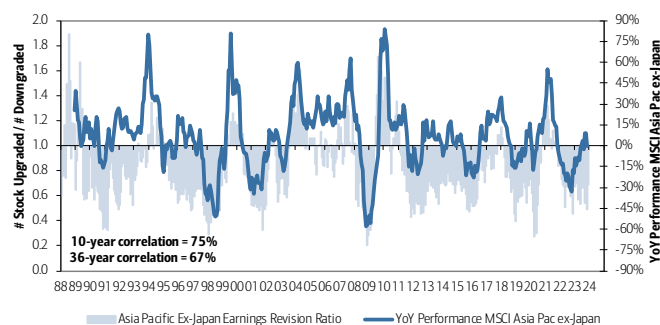
The screens in this report are not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decisions.



# Asia Pac ex-Japan Earnings Expectations

**Chart 2: APxj: YoY Market Perf vs Earnings Revisions Ratio**

YoY APxj Equity Market Performance vs APxj ERR has correlation of 0.67

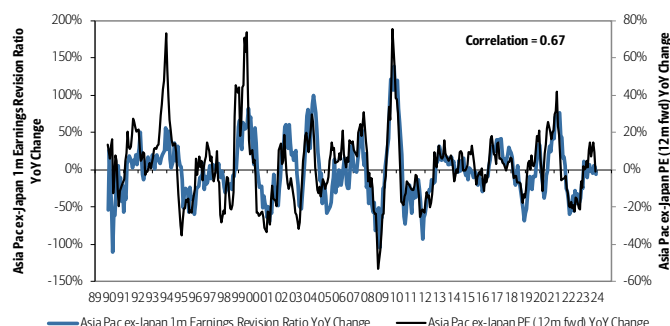


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, Exshare

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**Chart 3: APxj: YoY change in ERR vs YoY change in Forward PE**

YoY change in APxj ERR vs YoY change in Asia Pac ex-Japan PE has correlation of 0.67

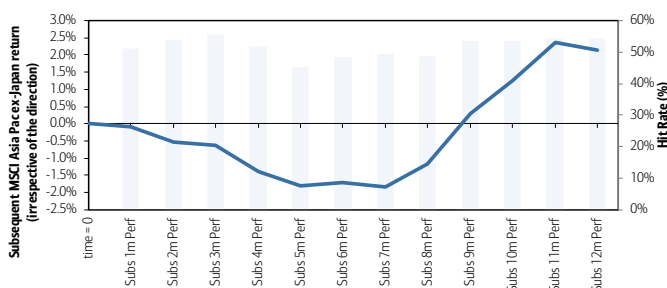


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, Exshare

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**Chart 4: Subs 12m MSCI APxj perf for the current 3m ERR range**

Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 is 2%



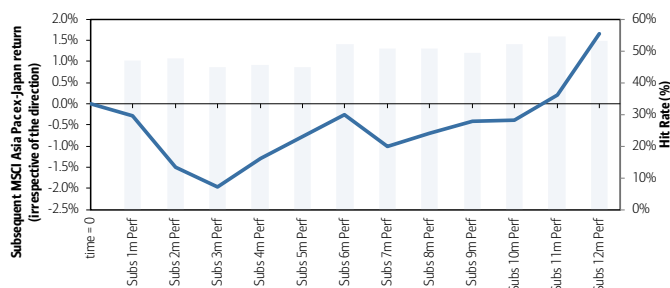
Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 is 2%

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 5: Subs 12m MSCI APxj perf for the current 1m ERR range**

Subs 12m MSCI APxj perf for the current 1m ERR range of 0.60 – 0.70 is 2%



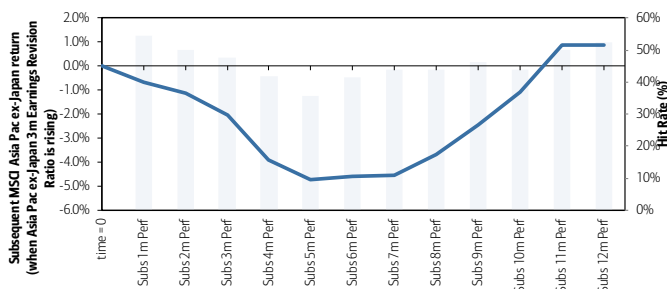
Subs 12m MSCI APxj perf for the current 1m ERR range of 0.60 – 0.70

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 6: Subs 12m APxj perf for the current 3m ERR range & rising**

Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 and rising is 1%



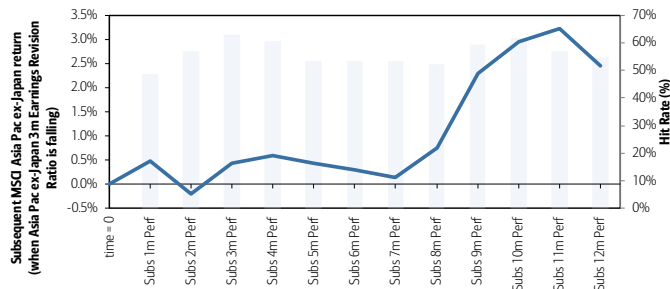
Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 and rising is 1%

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 7: Subs 12m APxj perf for the current 3m ERR range & falling**

Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 and falling is 2%



Subs 12m MSCI APxj perf for the current 3m ERR range of 0.60 – 0.70 and falling is 2%

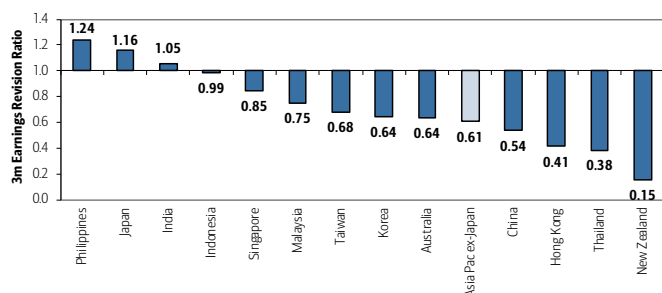
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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# Asia Pac ex-Japan Countries Earnings Revision Ratio

**Chart 8: Earnings Revision Ratio By Country – Last 3 Months**

Philippines has the highest 3-month ERR among countries

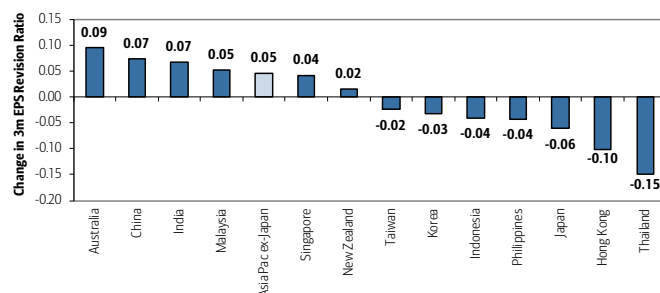


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 9: 1-month change in three-Month Earnings Revision Ratio**

Australia 3-month ERR improved the most



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Table 1: Asia Pac ex-Japan Country Earnings Revision Ratios**

Philippines has the highest 3-month ERR among countries

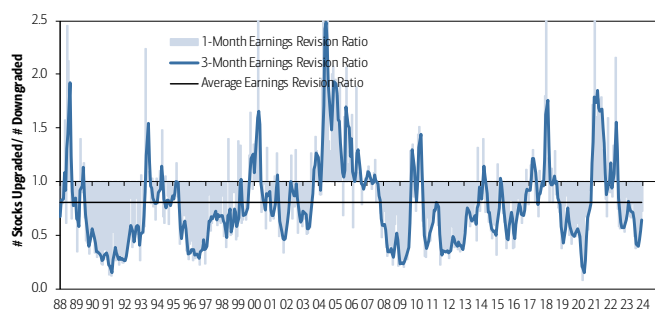
Country	Oct-23	Nov-23	Dec-23	Last 3 Months
Australia	0.56	0.64	0.72	0.64
China	0.65	0.38	0.63	0.54
Hong Kong	0.53	0.42	0.31	0.41
India	0.91	1.02	1.26	1.05
Indonesia	1.04	0.78	1.17	0.99
Japan	1.19	1.05	1.25	1.16
Korea	0.54	0.63	0.78	0.64
Malaysia	0.79	0.80	0.69	0.75
New Zealand	0.11	0.20	0.14	0.15
Philippines	0.63	2.00	1.63	1.24
Singapore	0.73	0.69	1.38	0.85
Taiwan	0.67	0.69	0.69	0.68
Thailand	0.51	0.30	0.35	0.38
Asia Pac ex-japan	0.66	0.49	0.69	0.61

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 10: AUSTRALIA Earnings Revision Ratio**

Earnings trend improved in Australia in the last three months

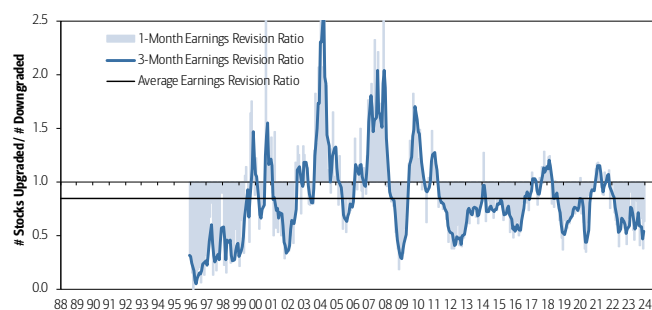


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 11: CHINA Earnings Revision Ratio**

Earnings trend improved in China in the last three months

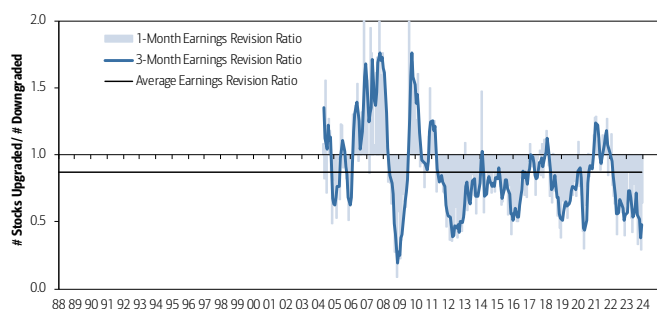


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 12: CHINA - A Earnings Revision Ratio**

Earnings trend improved in China-A in the last three months

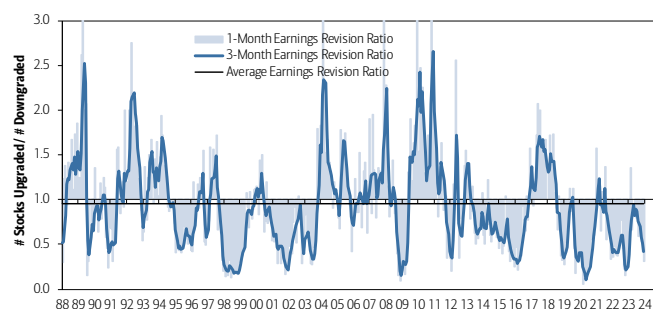


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 13: HONG KONG Earnings Revision Ratio**

ERR fell in Hong Kong last month and the trend moderated

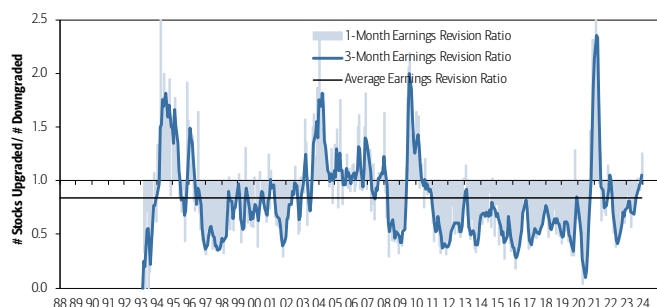


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 14: INDIA Earnings Revision Ratio**

Earnings trend improved in India in the last three months

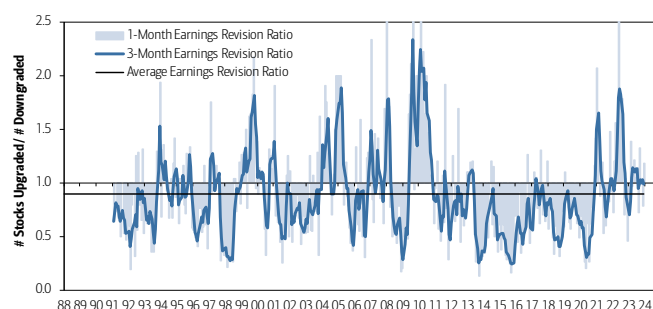


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 15: INDONESIA Earnings Revision Ratio**

Earnings revisions improved for Indonesia last month and remains above long-term average

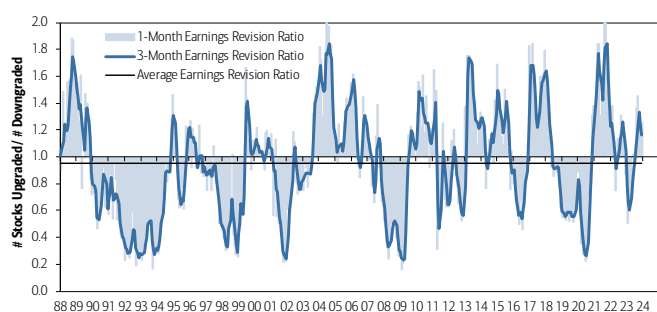


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 16: JAPAN Earnings Revision Ratio**

Earnings revisions improved in Japan last month

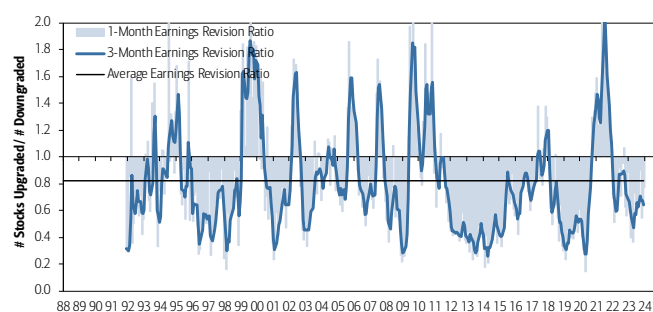


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 17: KOREA Earnings Revision Ratio**

Earnings revisions improved in Korea last month

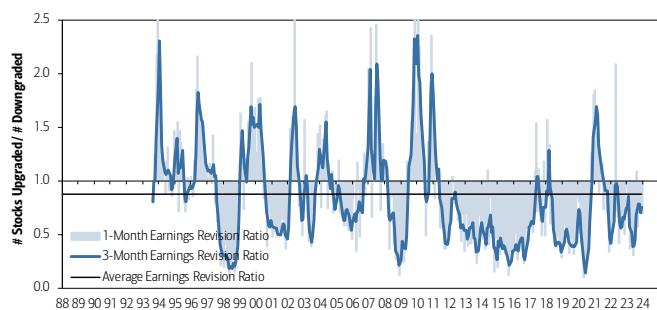


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 18: MALAYSIA Earnings Revision Ratio**

Earnings revisions for Malaysia fell last month and remains below long term trend

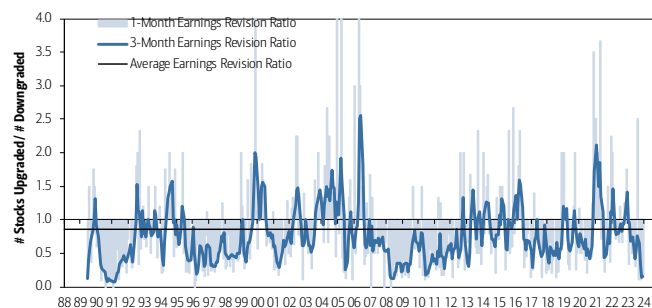


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 19: NEW ZEALAND Earnings Revision Ratio**

Earnings revisions fell in New Zealand last month

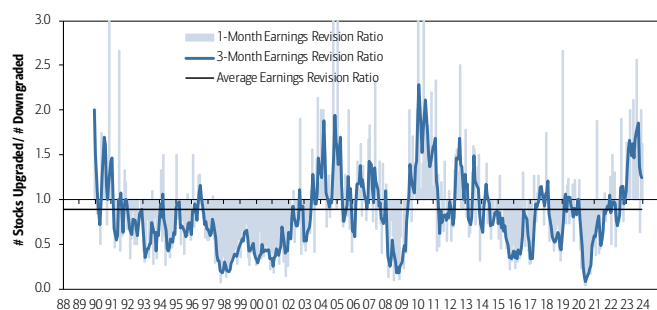


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 20: PHILIPPINES Earnings Revision Ratio**

ERR fell in Philippines last month and the trend moderated

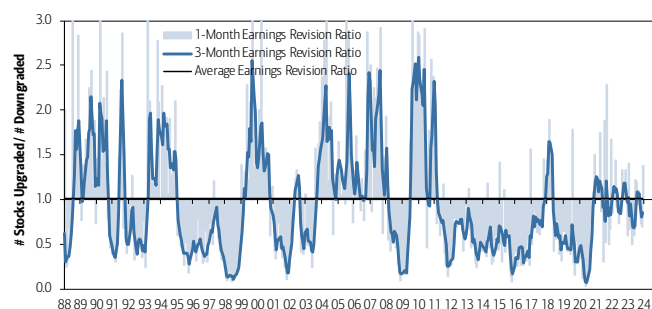


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 21: SINGAPORE Earnings Revision Ratio**

Earnings revisions improved for Singapore last month and remains above long-term average

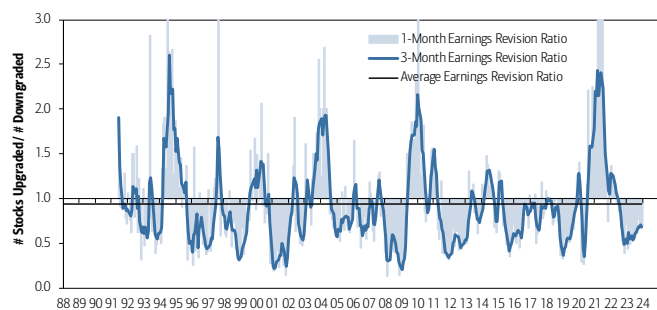


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 22: TAIWAN Earnings Revision Ratio**

Earnings revisions improved in Taiwan last month

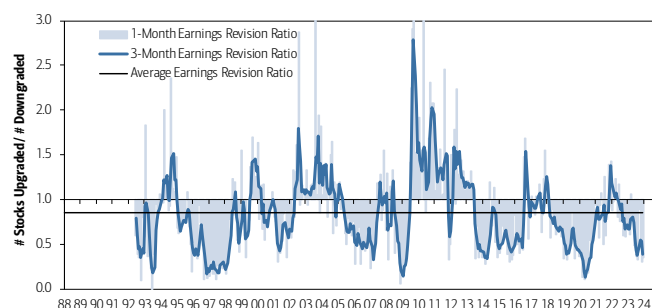


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 23: THAILAND Earnings Revision Ratio**

Earnings revisions improved in Thailand last month but remains below long term average



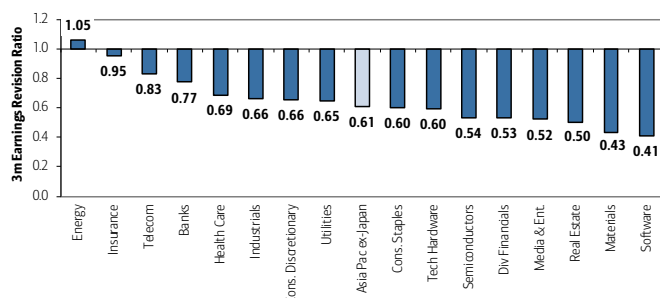
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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# Asia Pac ex-Japan Sectors Earnings Revisions Ratio

**Chart 24: 3-month Earnings Revision Ratio by APxJ Sectors**

Energy has the highest 3-month ERR among sectors

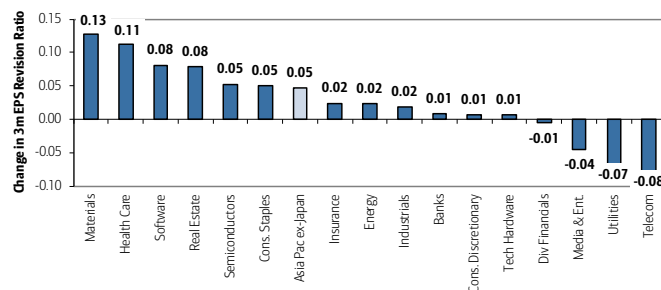


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 25: 1m change in 3m Earnings Revision Ratio by APxJ Sectors**

Materials 3-month ERR improved the most



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Table 2: Asia Pac ex-Japan Sector Earnings Revision Ratios**

Energy has the highest 3-month ERR among sectors

Sector	Oct-23	Nov-23	Dec-23	Last 3 Months
Energy	1.30	1.03	0.88	1.05
Materials	0.44	0.27	0.65	0.43
Industrials	0.71	0.55	0.76	0.66
Cons. Discretionary	0.83	0.55	0.61	0.66
Cons. Staples	0.65	0.50	0.66	0.60
Health Care	0.66	0.57	0.86	0.69
Banks	0.70	0.75	0.88	0.77
Div Financials	0.47	0.42	0.73	0.53
Insurance	1.33	0.69	0.93	0.95
Software	0.54	0.26	0.49	0.41
Tech Hardware	0.74	0.46	0.61	0.60
Semiconductors	0.59	0.36	0.69	0.54
Telecom	0.84	0.85	0.80	0.83
Media & Ent.	0.59	0.44	0.54	0.52
Utilities	0.94	0.45	0.63	0.65
Real Estate	0.41	0.57	0.56	0.50
Asia Pac ex-Japan	0.66	0.49	0.69	0.61

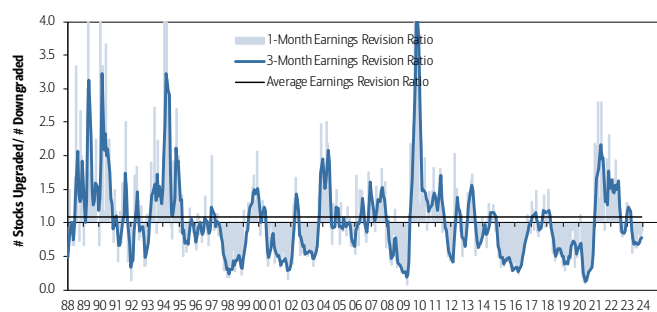
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 26: APxJ Banks Earnings Revision Ratio**

Earnings revisions improved in Banks last month but remains below long term average

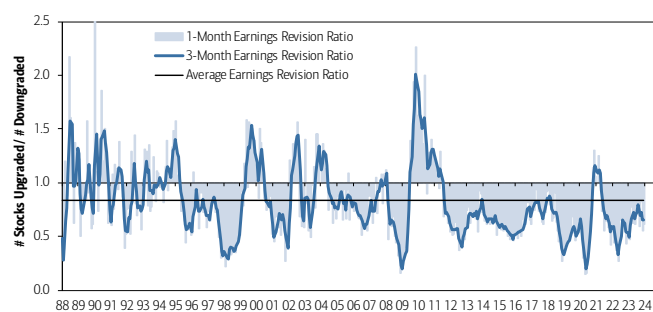


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 27: APxJ Consumer Discretionary Earnings Revision Ratio**

Earnings revisions improved in Cons. Discretionary last month but remains below long term average

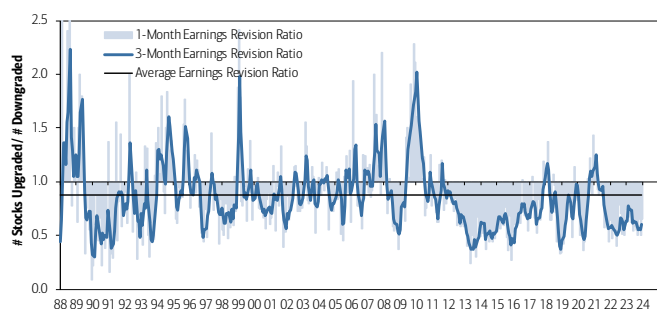


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 28: APxJ Consumer Staples Earnings Revision Ratio**

Earnings revisions improved in Cons. Staples last month but remains below long term average

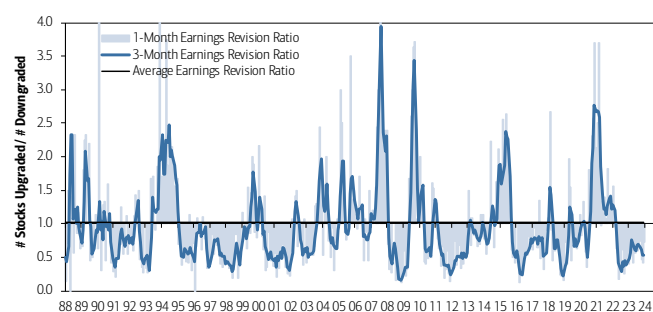


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 29: APxJ Diversified Financials Earnings Revision Ratio**

Earnings revisions improved in Div Financials last month

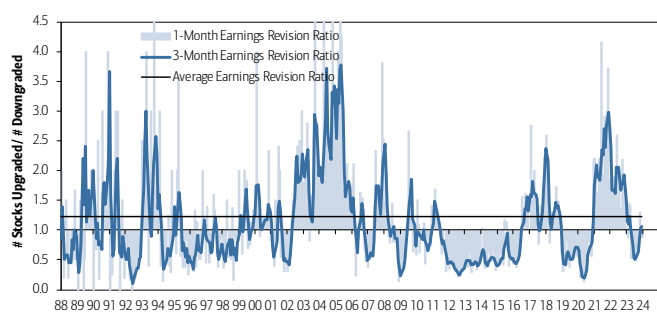


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 30: APxJ Energy Earnings Revision Ratio**

Earnings revisions fell in Energy last month

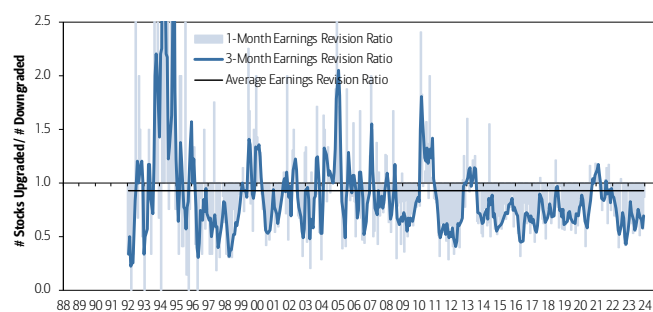


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 31: APxJ Health Care Earnings Revision Ratio**

Earnings trend improved in Health Care in the last three months

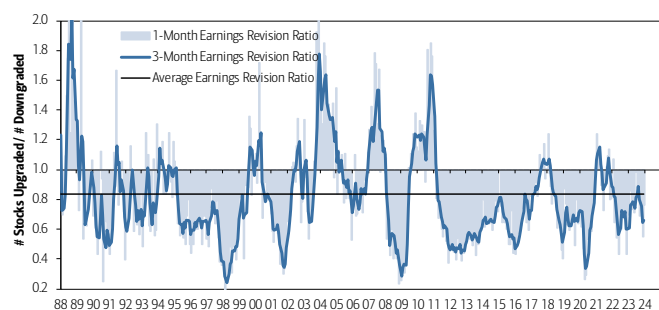


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 32: APxJ Industrials Earnings Revision Ratio**

Earnings trend improved in Industrials in the last three months

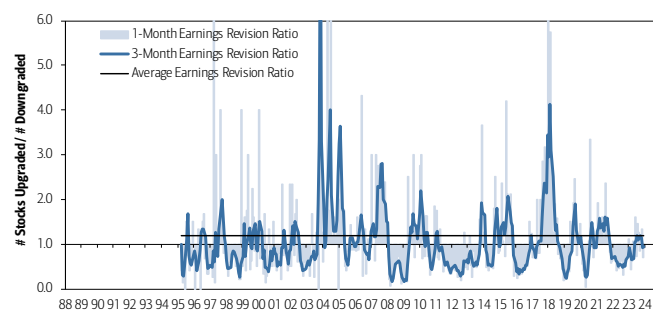


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 33: APxJ Insurance Earnings Revision Ratio**

Earnings revisions improved in Insurance last month

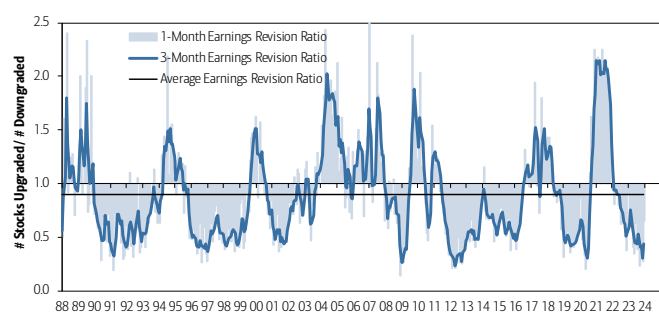


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 34: APxJ Materials Earnings Revision Ratio**

Earnings revisions improved in Materials last month but remains below long term average

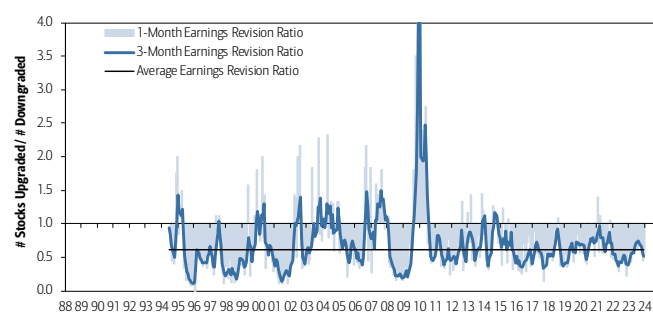


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 35: APxJ Media & Ent. Earnings Revision Ratio**

Earnings revisions improved in Media &amp; Ent. last month but remains below long term average

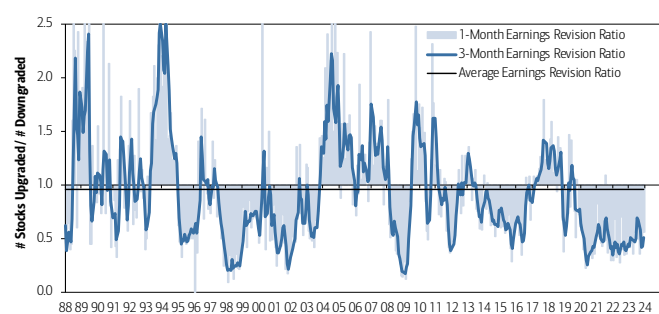


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 36: APxJ Real Estate Earnings Revision Ratio**

Earnings revisions fell in Real Estate last month, but the trend remains strong

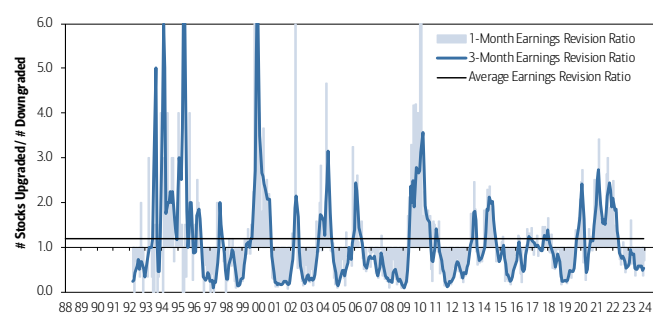


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 37: APxJ Semiconductors Earnings Revision Ratio**

Earnings revisions improved in Semiconductors last month but remains below long term average

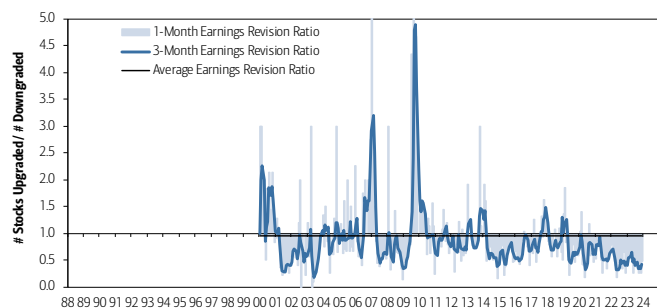


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 38: APxJ Software Earnings Revision Ratio**

Earnings trend improved in Software in the last three months

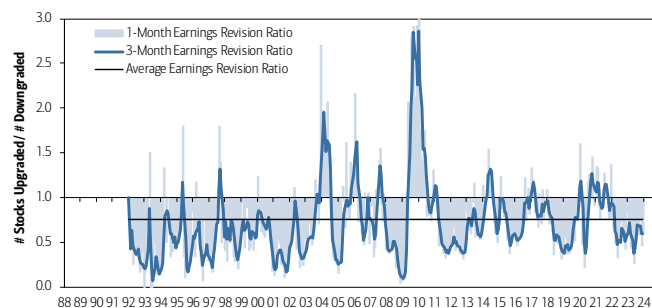


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 39: APxJ Tech Hardware Earnings Revision Ratio**

Earnings revisions improved in Tech Hardware last month

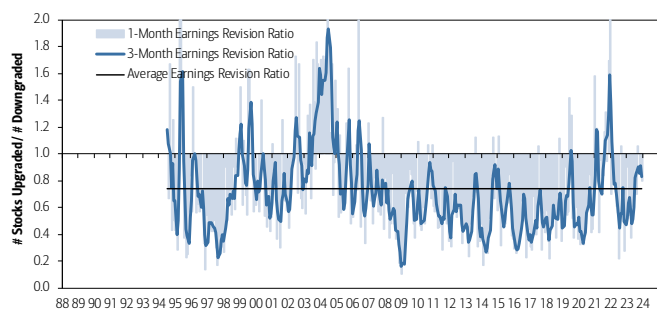


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 40: APxJ Telecom Earnings Revision Ratio**

ERR fell in Telecom last month and the trend moderated

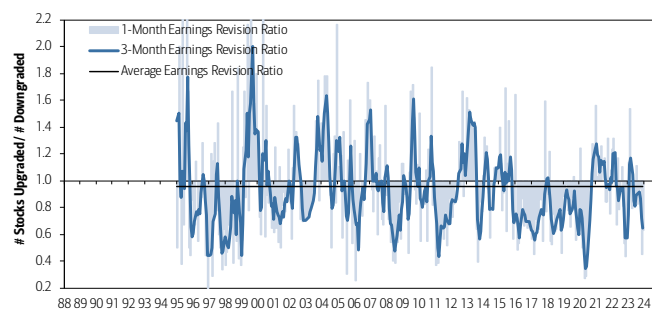


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 41: APxJ Utilities Earnings Revision Ratio**

Earnings revisions improved in Utilities last month



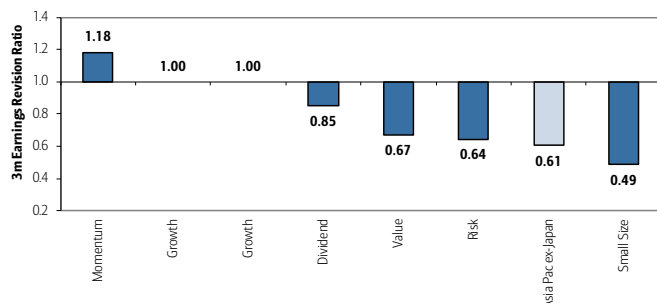
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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# Earnings Revision Ratio: Quantessential Styles

**Chart 42: 3m Earnings Revision Ratio by Asia Pac ex-Japan Styles**

Among Styles, Momentum has the highest 3-month ERR

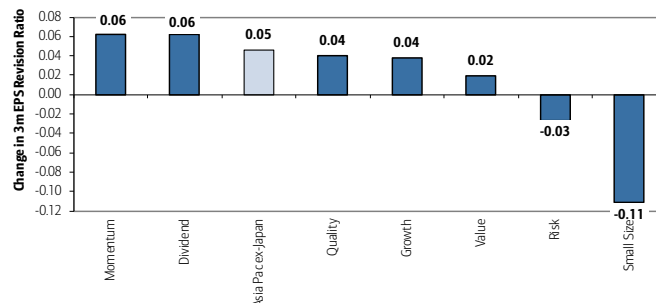


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, Exshare

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**Chart 43: 1m change in 3m Earnings Revision Ratio by APxJ Styles**

Momentum 3-month ERR improved the most



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, Exshare

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**Table 3: Asia Pac ex-Japan Style Earnings Revision Ratio**

Among Styles, Momentum has the highest 3-month ERR

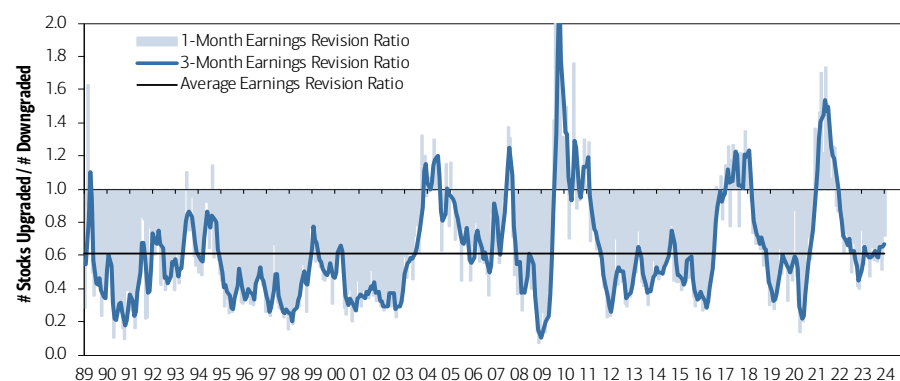
Style	Oct-23	Nov-23	Dec-23	Last 3 Months
Value	0.81	0.51	0.71	0.67
Growth	1.28	0.80	0.97	1.00
Quality	1.15	0.81	1.06	1.00
Risk	0.63	0.66	0.64	0.64
Momentum	1.18	1.12	1.25	1.18
Dividend	1.00	0.70	0.88	0.85
Small Size	0.57	0.47	0.43	0.49
Asia Pac ex-Japan	0.66	0.49	0.69	0.61

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, ExShare

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**Chart 44: Quantessential Value: Earnings Revision Ratio**

Earnings trend improved in Value in the last three months

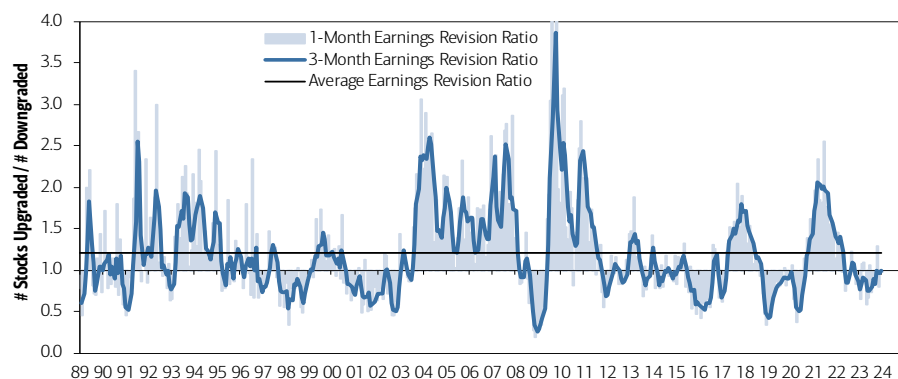


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 45: Quantessential Growth: Earnings Revision Ratio**

Earnings revisions improved in Growth last month but remains below long term average

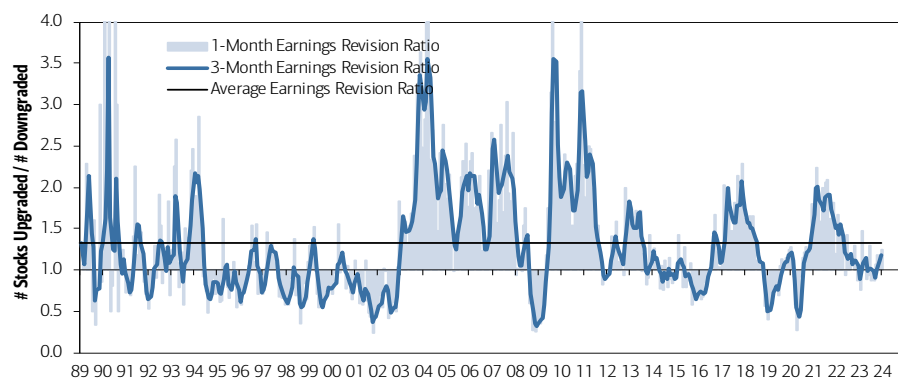


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 46: Quantessential Momentum: Earnings Revision Ratio**

Earnings revisions improved in Momentum last month but remains below long term average

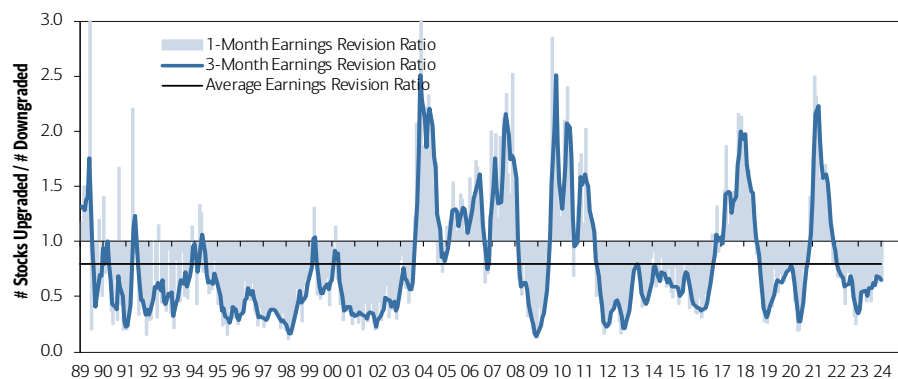


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 47: Quantessential Risk: Earnings Revision Ratio**

Earnings revisions for Risk fell last month and remains below long term trend

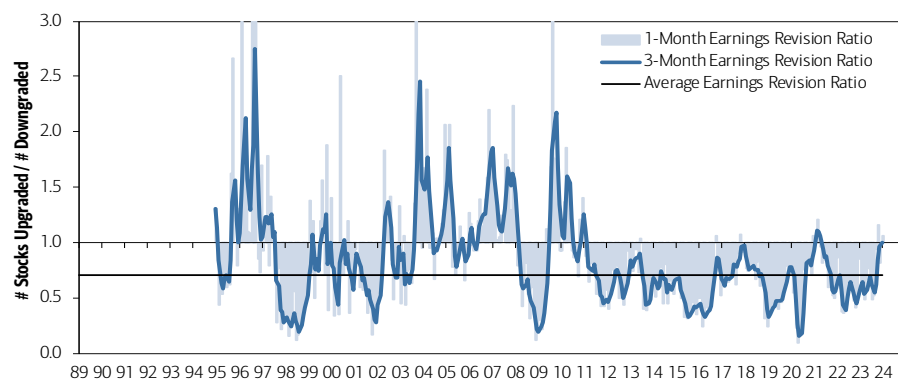


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 48: Quantessential Quality: Earnings Revision Ratio**

Earnings trend improved in Quality in the last three months

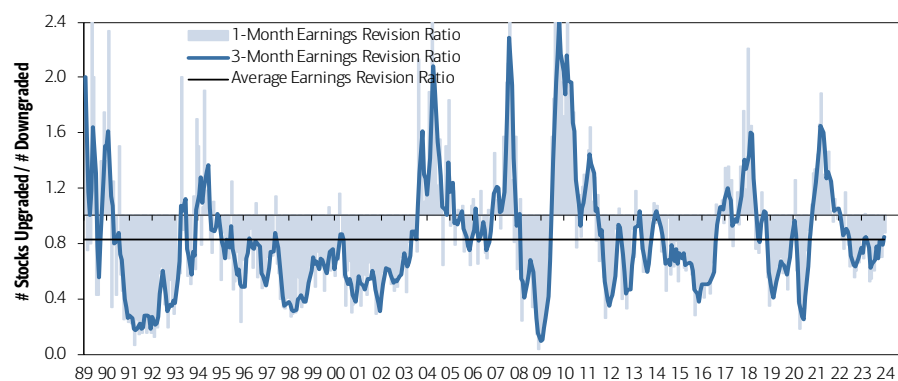


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 49: Quantessential Dividends: Earnings Revision Ratio**

Earnings revisions improved in Dividend last month

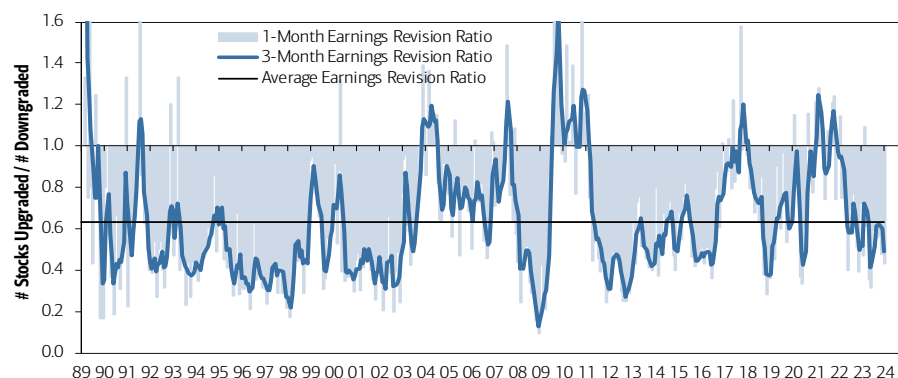


Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

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**Chart 50: Quantessential Small Size: Earnings Revision Ratio**

ERR fell in Small Size last month and the trend moderated



Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI, Exshare

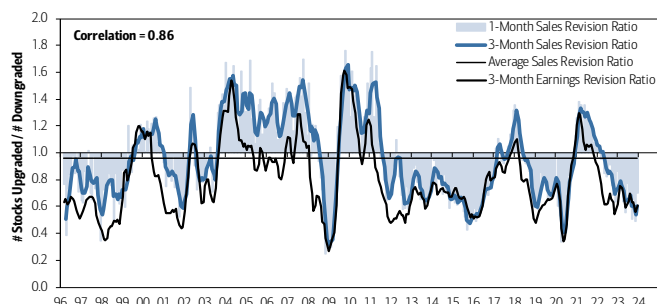
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# Sales Revision Ratio

## Sales Revision Ratio: Asia Pac ex-Japan Countries

**Chart 51: Sales Revision Ratio - Asia Pac ex-Japan**

Sales trend improved in Asia Pac ex-Japan in the last three months

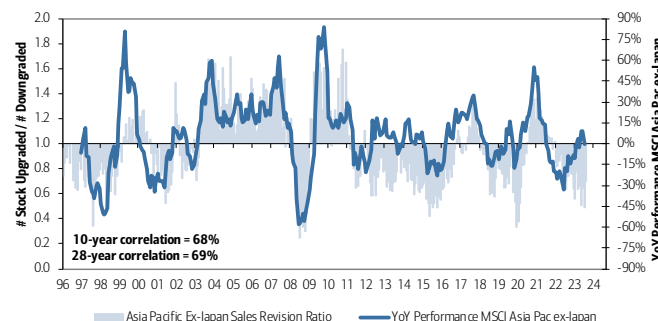


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 52: Sales Revisions Ratio vs. YoY Market Perf**

YoY APxJ Equity Market Performance vs APxJ SRR has correlation of 0.69



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES, Exshare

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**Table 4: Sales Revision Ratio - Asia Pac ex-Japan Countries**

Among countries, Philippines has the highest 3-month SRR

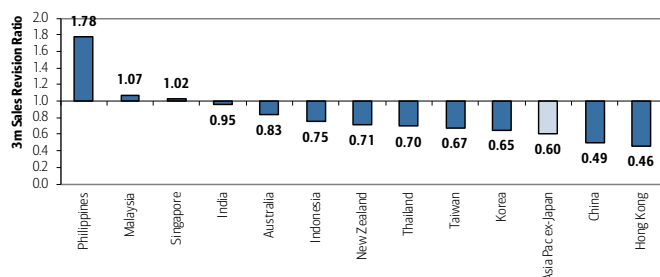
	Oct-23	Nov-23	Dec-23	Last 3 Months
Australia	0.96	0.71	0.84	0.83
China	0.55	0.37	0.60	0.49
Hong Kong	0.47	0.39	0.51	0.46
India	0.93	0.97	0.96	0.95
Indonesia	0.61	0.82	0.85	0.75
Korea	0.76	0.52	0.70	0.65
Malaysia	0.82	1.14	1.23	1.07
New Zealand	1.00	0.56	0.67	0.71
Philippines	2.00	2.71	1.00	1.78
Singapore	1.08	0.76	1.36	1.02
Taiwan	0.65	0.55	0.86	0.67
Thailand	0.91	0.48	0.78	0.70
Asia Pac ex-Japan	0.65	0.49	0.70	0.60

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 53: Sales Revision Ratio by Asia Pac ex-Japan Countries - Last 3 months**

Among countries, Philippines has the highest 3-month SRR

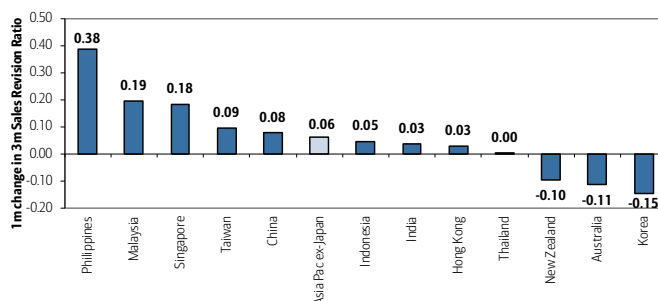


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 54: 1-month change in three-month Sales Revision Ratio by Asia Pac ex-Japan Countries**

Philippines 3-month SRR improved the most



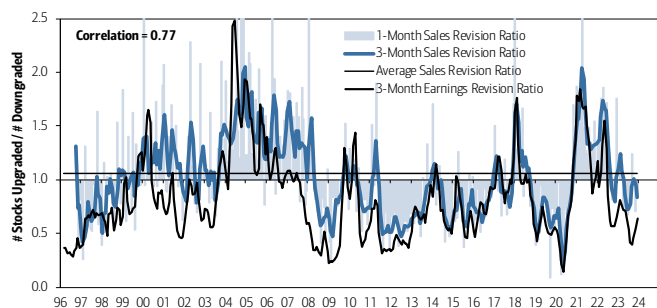
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 55: Sales Revision Ratio - Australia**

The trend is weak but Sales revisions improved in Australia last month

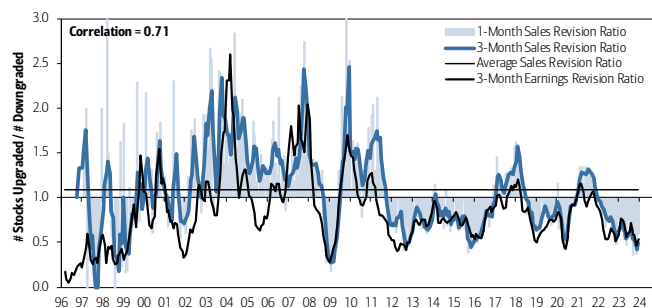


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 56: Sales Revision Ratio - China**

Sales revisions improved in China last month

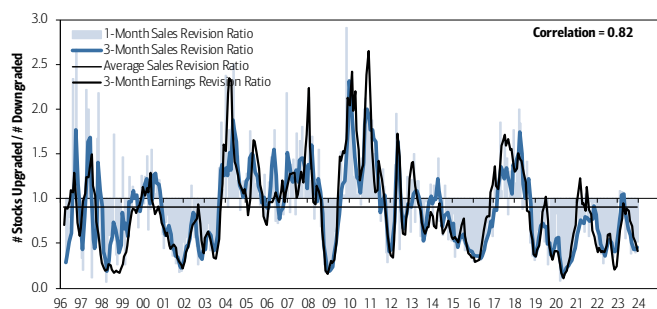


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 57: Sales Revision Ratio - Hong Kong**

Sales revisions improved in Hong Kong last month

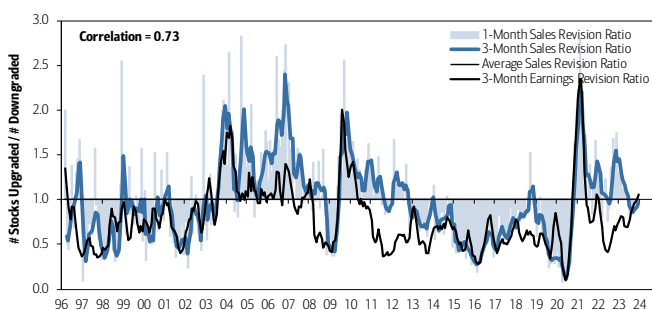


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 58: Sales Revision Ratio - India**

Sales revisions for India fell last month and remains below long term trend

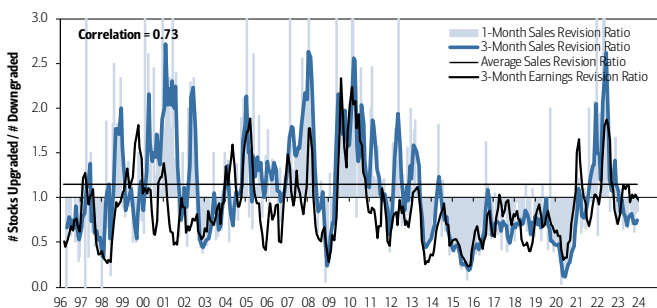


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 59: Sales Revision Ratio - Indonesia**

Sales revisions improved in Indonesia last month

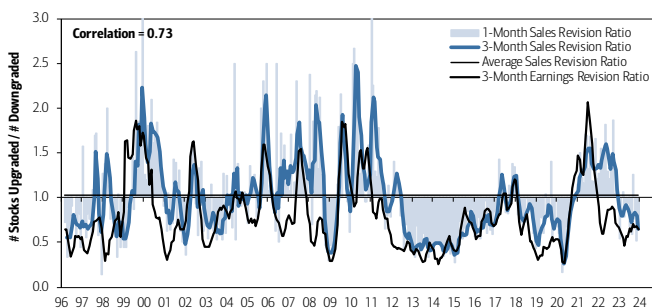


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 60: Sales Revision Ratio - Korea**

The trend is weak but Sales revisions improved in Korea last month



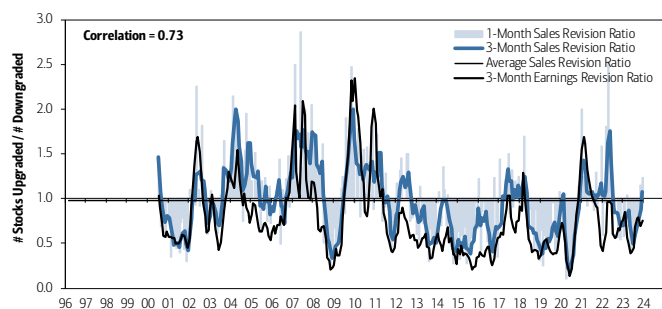
Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 61: Sales Revision Ratio - Malaysia**

Sales revisions improved for Malaysia last month and remains above long-term average

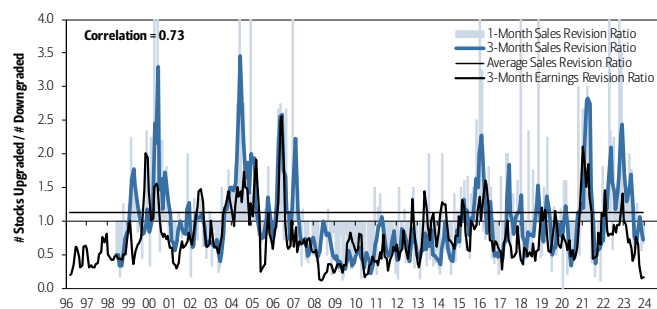


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 62: Sales Revision Ratio - New Zealand**

The trend is weak but Sales revisions improved in New Zealand last month

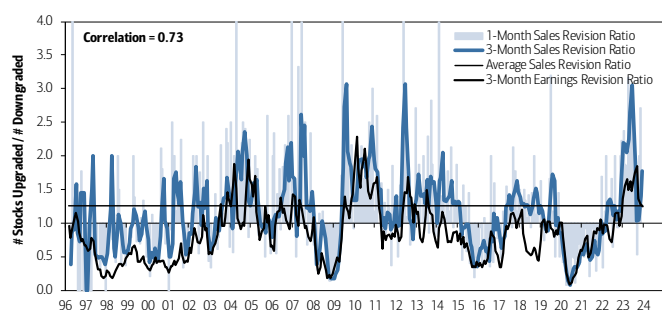


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 63: Sales Revision Ratio - Philippines**

Sales revisions for Philippines fell last month and remains below long term trend

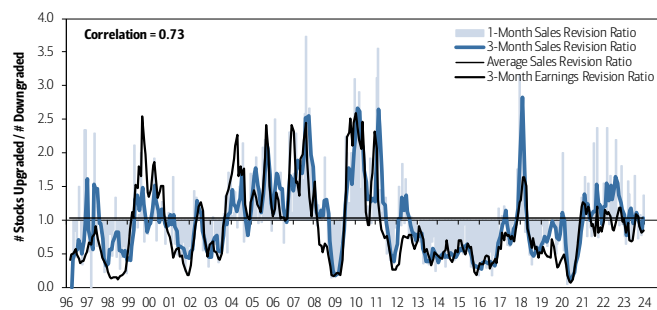


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 64: Sales Revision Ratio - Singapore**

Sales revisions improved in Singapore last month

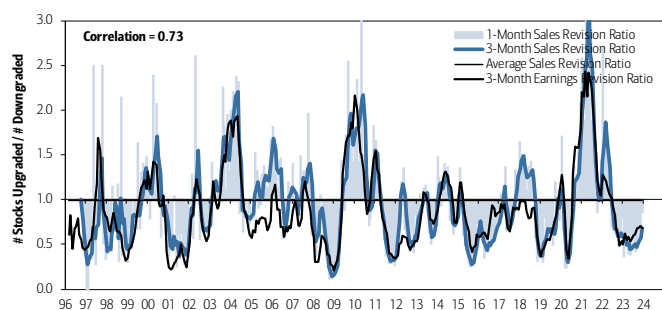


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 65: Sales Revision Ratio - Taiwan**

Sales revisions improved in Taiwan last month but remains below long term average

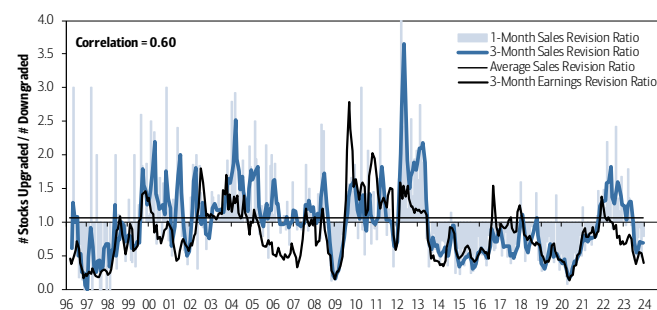


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 66: Sales Revision Ratio - Thailand**

Sales revisions improved in Thailand last month but remains below long term average



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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## Sales Revision Ratio: Asia Pac ex-Japan Sectors

**Table 5: Sales Revision Ratio - Asia Pac ex-Japan Sectors**

Among sectors, Energy has the highest 3-month SRR

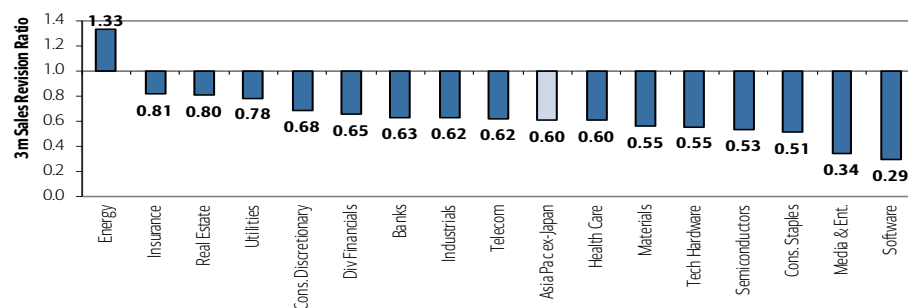
	Oct-23	Nov-23	Dec-23	Last 3 Months
Energy	1.42	2.05	0.77	1.33
Materials	0.58	0.45	0.67	0.55
Industrials	0.71	0.48	0.74	0.62
Cons. Discretionary	0.81	0.54	0.73	0.68
Cons. Staples	0.51	0.39	0.65	0.51
Health Care	0.68	0.43	0.75	0.60
Banks	0.61	0.58	0.70	0.63
Div Financials	0.58	0.54	0.89	0.65
Insurance	1.00	0.82	0.62	0.81
Software	0.26	0.27	0.36	0.29
Tech Hardware	0.62	0.38	0.72	0.55
Semiconductors	0.53	0.35	0.79	0.53
Telecom	0.64	0.29	1.20	0.62
Media & Ent.	0.32	0.36	0.33	0.34
Utilities	1.00	0.60	0.81	0.78
Real Estate	0.82	0.84	0.76	0.80
Asia Pac ex-Japan	0.65	0.49	0.70	0.60

Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 67: Sales Revision Ratio by Asia Pac ex-Japan Sectors - Last 3 months**

Among sectors, Energy has the highest 3-month SRR

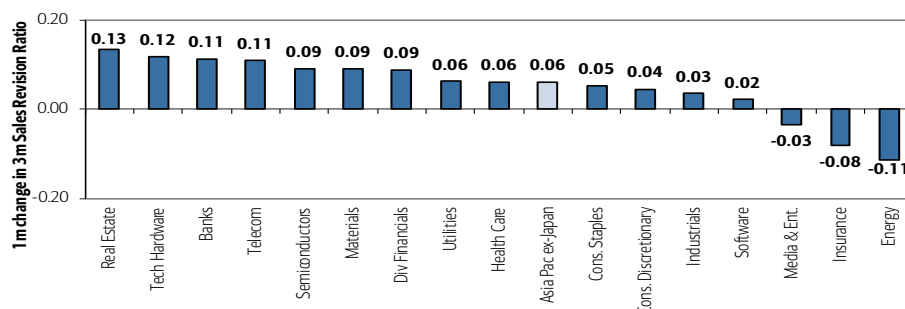


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 68: Sales Revision Ratio by Asia Pac ex-Japan Sectors - 1-month change in 3-month Ratio**

Real Estate 3-month SRR improved the most

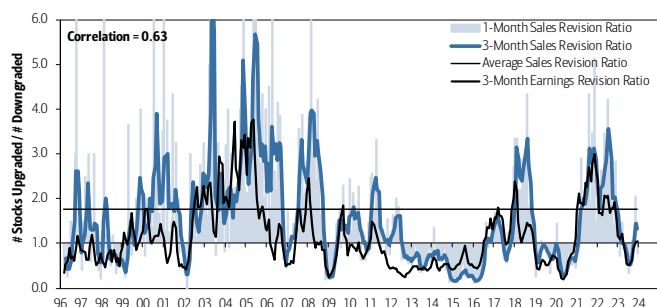


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 69: Sales Revision Ratio - Energy**

Sales revisions for Energy fell last month and remains below long term trend

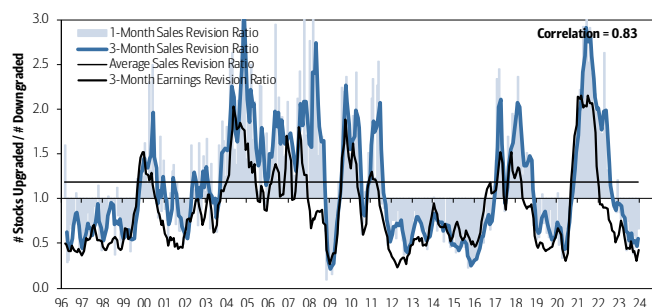


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 70: Sales Revision Ratio - Materials**

Sales revisions improved in Materials last month but remains below long term average

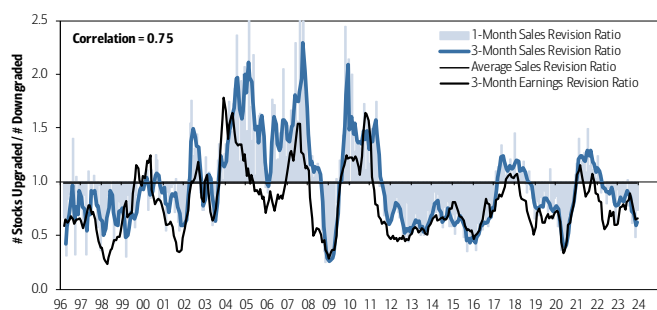


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 71: Sales Revision Ratio - Industrials**

Sales trend improved in Industrials in the last three months

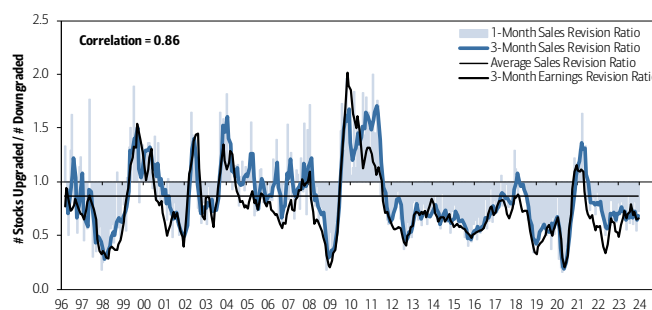


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 72: Sales Revision Ratio - Consumer Discretionary**

Sales trend improved in Cons. Discretionary in the last three months

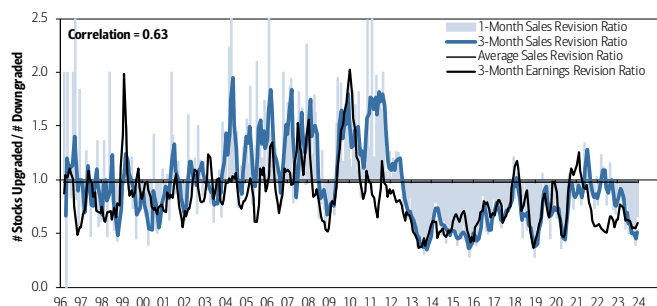


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 73: Sales Revision Ratio - Consumer Staples**

Sales trend improved in Cons. Staples in the last three months

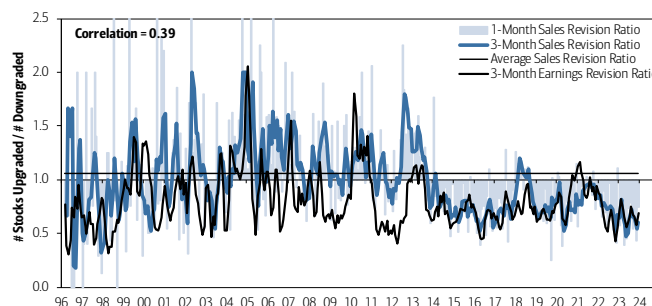


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 74: Sales Revision Ratio - Health Care**

Sales trend improved in Health Care in the last three months

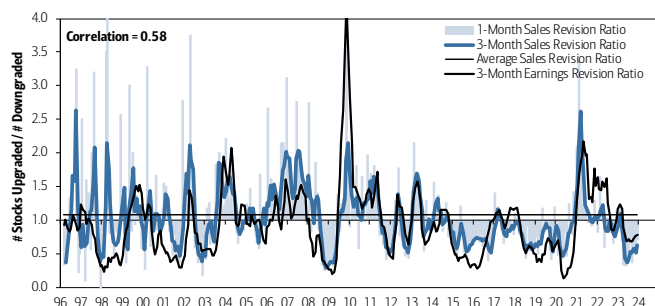


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

BofA GLOBAL RESEARCH

**Chart 75: Sales Revision Ratio - Banks**

Sales revisions improved in Banks last month

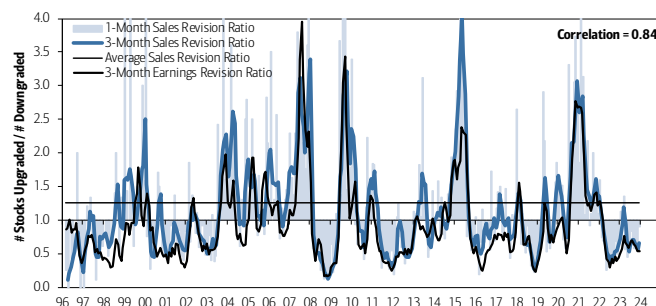


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 76: Sales Revision Ratio - Diversified Financials**

Sales trend improved in Div Financials in the last three months

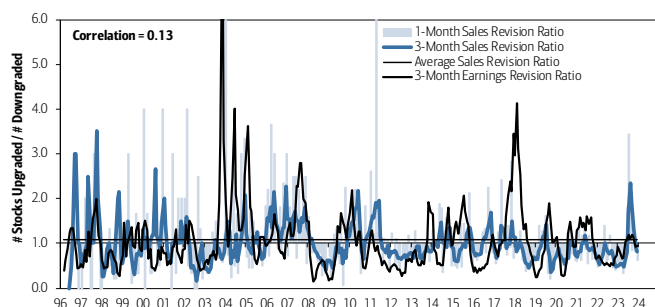


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 77: Sales Revision Ratio - Insurance**

SRR fell in Insurance last month and the trend moderated

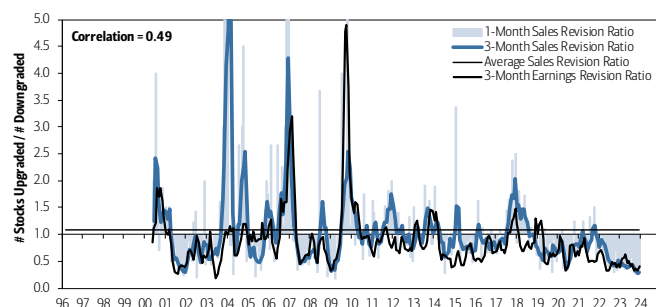


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 78: Sales Revision Ratio - Software**

Sales revisions improved in Software last month

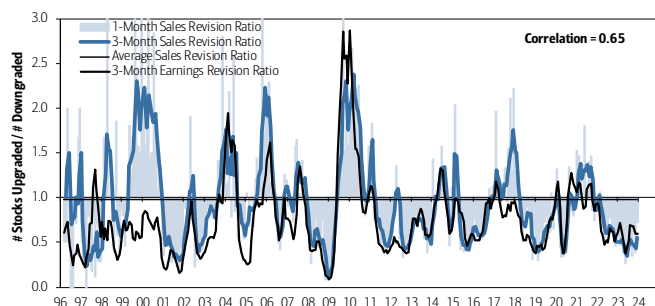


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 79: Sales Revision Ratio - Tech Hardware**

Sales revisions improved in Tech Hardware last month but remains below long term average

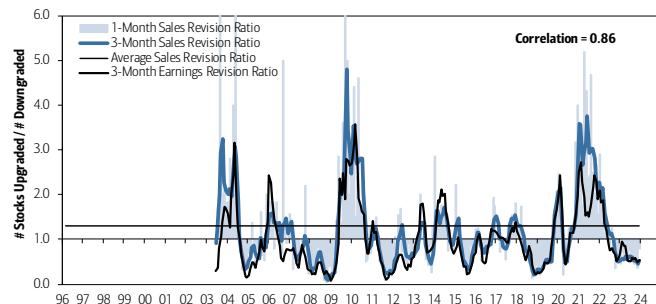


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 80: Sales Revision Ratio - Semiconductors**

Sales revisions improved in Semiconductors last month

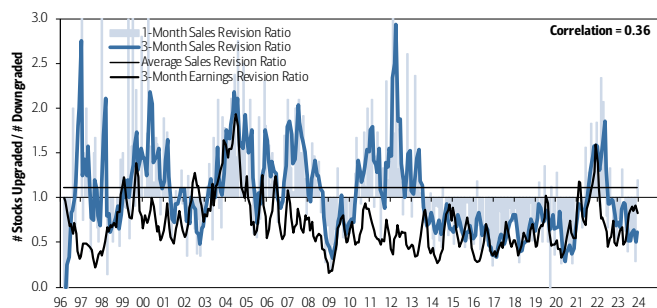


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 81: Sales Revision Ratio - Telecom**

Sales revisions improved in Telecom last month

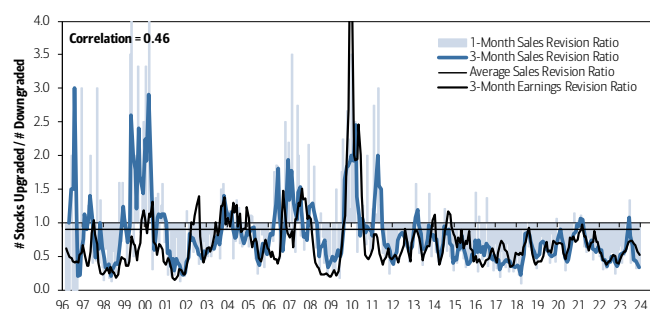


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 82: Sales Revision Ratio - Media & Entertainment**

Sales revisions for Media &amp; Ent. fell last month and remains below long term trend

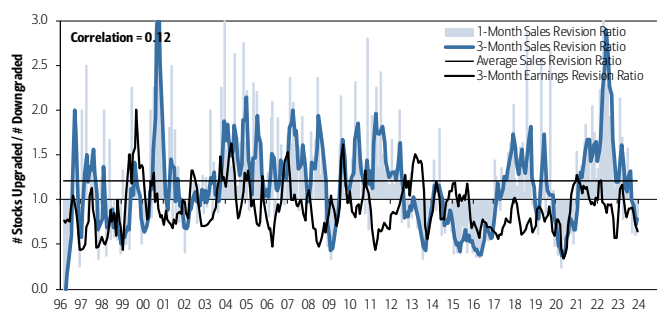


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 83: Sales Revision Ratio - Utilities**

Sales trend improved in Utilities in the last three months

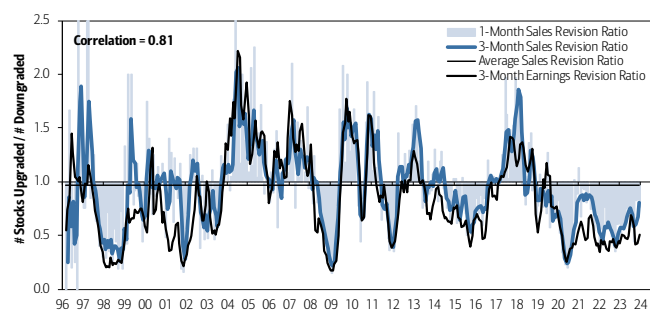


Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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**Chart 84: Sales Revision Ratio - Real Estate**

Sales revisions fell in Real Estate last month



Source : BofA Asia Pac Quantitative Strategy, MSCI, IBES

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# Appendix A: Country-Sector Earnings Revision Ratio Matrix

**Table 6: Asia Pac ex-Japan Country-Sector 1-month Earnings Revision Ratios**

Majority of APJ country-sector 1-month Earnings Revision Ratio below 1.0

	Energy	Materials	Industrials	Cons. Discretionary	Cons. Staples	Health Care	Banks	Div Financials	Insurance	Software	Tech Hardware	Semiconductors	Telecom	Media & Ent.	Utilities	Real Estate	Country
Australia	0.20	1.86	0.80	0.75	0.50	0.67	3.00	0.17	2.00	-	-	-	1.00	-	0.50	0.33	0.72
China	0.73	0.57	0.66	0.54	0.57	0.93	0.71	0.59	1.00	0.45	0.71	0.53	4.00	0.47	0.52	0.57	0.63
Hong Kong	-	-	1.67	0.11	0.33	-	0.50	1.00	-	-	-	-	-	-	0.25	-	0.31
India	3.00	1.15	1.75	1.00	1.80	1.50	0.50	1.13	1.00	0.50	1.00	-	1.00	2.00	2.50	4.00	1.26
Indonesia	1.00	0.50	1.00	3.00	0.80	-	2.00	-	-	-	-	-	1.00	1.00	-	-	1.17
Korea	2.00	0.27	0.69	1.00	0.86	0.71	1.67	1.00	2.00	2.00	0.13	0.50	1.00	1.17	1.00	-	0.78
Malaysia	1.00	0.50	1.00	1.33	0.60	-	1.00	-	-	-	-	-	0.67	-	0.67	1.00	0.69
New Zealand	-	-	-	-	-	0.50	-	-	-	-	-	-	-	-	-	-	0.14
Philippines	-	-	-	-	0.33	-	3.00	-	-	-	-	-	0.50	-	-	0.50	1.63
Singapore	-	-	3.00	-	-	-	0.50	-	-	-	-	-	-	-	-	0.50	1.38
Taiwan	-	0.57	0.63	0.63	-	-	1.00	-	-	-	0.57	1.45	0.50	-	-	-	0.69
Thailand	1.00	0.40	0.25	-	0.60	1.00	0.40	0.50	-	-	-	-	-	-	0.17	1.00	0.35
Asia Pac ex-Japan	0.88	0.65	0.76	0.61	0.66	0.86	0.88	0.73	0.93	0.49	0.61	0.69	0.80	0.54	0.63	0.56	

Key:

1-month Earnings Revision Ratio greater than 1.00

Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI

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**Table 7: Asia Pac ex-Japan Country-Sector 3-month Earnings Revision Ratios**

Majority of APJ country-sector 3-month Earnings Revision Ratio below 1.0

	Energy	Materials	Industrials	Cons. Discretionary	Cons. Staples	Health Care	Banks	Div Financials	Insurance	Software	Tech Hardware	Semiconductors	Telecom	Media & Ent.	Utilities	Real Estate	Country
Australia	0.80	0.85	0.93	0.54	0.33	0.56	1.00	0.11	2.00	0.67	-	-	1.00	0.20	0.50	0.56	0.64
China	0.86	0.40	0.55	0.63	0.57	0.73	0.43	0.38	0.73	0.40	0.59	0.41	4.00	0.57	0.51	0.44	0.54
Hong Kong	-	-	0.75	0.50	0.43	-	1.00	0.50	-	-	2.00	0.50	0.33	1.00	0.22	0.18	0.41
India	2.13	0.73	1.40	1.13	1.39	1.04	1.24	0.92	1.40	0.30	0.25	-	0.63	1.25	2.14	1.00	1.05
Indonesia	1.18	0.42	5.00	1.40	0.80	-	1.00	-	-	-	-	-	0.80	0.50	-	5.00	0.99
Korea	2.00	0.15	0.68	0.86	0.77	0.48	1.00	1.18	2.00	1.00	0.08	0.80	1.00	0.63	0.50	-	0.64
Malaysia	1.33	0.33	2.20	0.50	0.64	0.14	0.69	-	-	-	-	0.20	1.00	-	0.83	3.00	0.75
New Zealand	-	0.50	-	-	-	0.17	-	-	-	-	-	-	-	-	0.67	-	0.15
Philippines	-	-	1.71	1.50	0.44	-	2.00	-	-	-	-	-	0.29	-	-	2.67	1.24
Singapore	-	-	1.75	1.00	0.67	-	0.80	-	-	-	0.50	-	2.00	-	-	0.25	0.85
Taiwan	0.50	0.29	0.82	0.48	0.20	0.17	1.00	0.67	0.13	-	0.80	1.00	0.80	-	-	-	0.68
Thailand	1.00	0.31	0.14	0.09	0.20	2.00	0.75	0.38	-	-	1.33	-	0.29	-	0.25	0.60	0.38
Asia Pac ex-Japan	1.05	0.43	0.66	0.66	0.60	0.69	0.77	0.53	0.95	0.41	0.60	0.54	0.83	0.52	0.65	0.50	

Key:

3-month Earnings Revision Ratio greater than 1.00

Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI

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**Table 8: Asia Pac ex-Japan Country-Sector - Earnings Upgrades / Downgrades**

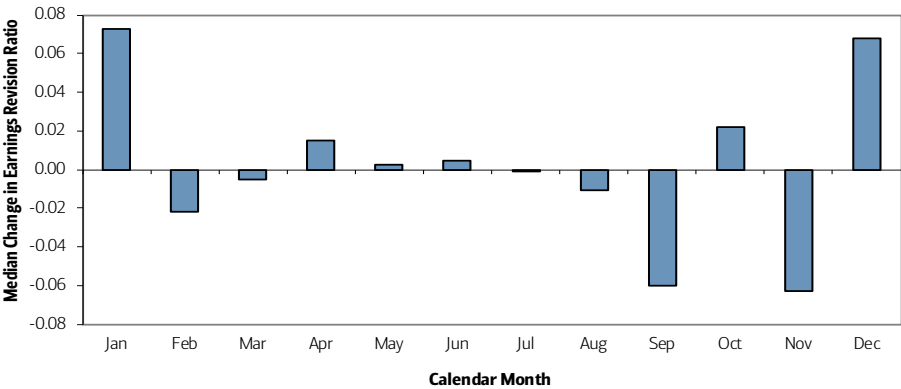
Majority of APxJ country-sectors' downgrades outnumber upgrades

	Energy	Materials	Industrials	Cons. Discretionary	Cons. Staples	Health Care	Banks	Div Financials	Insurance	Software	Tech Hardware	Semiconductors	Telecom	Media & Ent.	Utilities	Real Estate	Country
Australia	1 / 5	13 / 7	4 / 5	3 / 4	2 / 4	2 / 3	3 / 1	1 / 6	2 / 1	0 / 1	0 / 0	0 / 0	1 / 1	0 / 4	1 / 2	1 / 3	34 / 47
China	11 / 15	55 / 96	80 / 121	44 / 81	31 / 54	63 / 68	12 / 17	13 / 22	4 / 4	15 / 33	34 / 48	25 / 47	4 / 1	14 / 30	13 / 25	16 / 28	434 / 690
Hong Kong	0 / 0	0 / 0	5 / 3	1 / 9	1 / 3	0 / 0	1 / 2	1 / 1	0 / 1	0 / 0	0 / 1	1 / 0	0 / 2	1 / 0	1 / 4	0 / 13	12 / 39
India	6 / 2	15 / 13	14 / 8	13 / 13	9 / 5	9 / 6	4 / 8	9 / 8	2 / 2	3 / 6	1 / 1	0 / 0	2 / 2	2 / 1	5 / 2	4 / 1	98 / 78
Indonesia	4 / 4	2 / 4	1 / 1	3 / 1	4 / 5	0 / 2	4 / 2	0 / 0	0 / 0	0 / 0	0 / 0	0 / 0	3 / 3	1 / 1	1 / 0	4 / 0	27 / 23
Korea	2 / 1	3 / 11	18 / 26	9 / 9	6 / 7	5 / 7	5 / 3	4 / 4	4 / 2	2 / 1	1 / 8	1 / 2	1 / 1	7 / 6	1 / 1	0 / 0	69 / 89
Malaysia	1 / 1	1 / 2	3 / 3	4 / 3	3 / 5	0 / 3	5 / 5	0 / 0	0 / 0	0 / 0	0 / 0	0 / 2	2 / 3	0 / 1	2 / 3	1 / 1	22 / 32
New Zealand	0 / 0	0 / 1	0 / 3	0 / 0	0 / 0	1 / 2	0 / 0	0 / 0	0 / 1	0 / 0	0 / 0	0 / 0	0 / 0	0 / 0	0 / 0	0 / 0	1 / 7
Philippines	0 / 0	0 / 0	5 / 0	1 / 0	1 / 3	0 / 0	3 / 1	0 / 0	0 / 0	0 / 0	0 / 0	0 / 0	1 / 2	0 / 0	1 / 0	1 / 2	13 / 8
Singapore	0 / 0	0 / 0	3 / 1	0 / 0	1 / 0	0 / 0	1 / 2	1 / 0	0 / 0	0 / 0	1 / 0	0 / 0	1 / 0	0 / 1	1 / 0	2 / 4	11 / 8
Taiwan	0 / 1	4 / 7	5 / 8	5 / 8	0 / 2	0 / 2	3 / 3	2 / 0	0 / 3	0 / 0	13 / 23	16 / 11	1 / 2	0 / 0	0 / 0	0 / 1	49 / 71
Thailand	3 / 3	2 / 5	1 / 4	0 / 8	3 / 5	1 / 1	2 / 5	2 / 4	1 / 0	0 / 0	0 / 1	0 / 0	0 / 3	0 / 2	1 / 6	1 / 1	17 / 48
Asia Pac ex-Japan	28 / 32	95 / 146	139 / 183	83 / 136	61 / 93	81 / 94	43 / 49	33 / 45	13 / 14	20 / 41	50 / 82	43 / 62	16 / 20	25 / 46	27 / 43	30 / 54	

Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI

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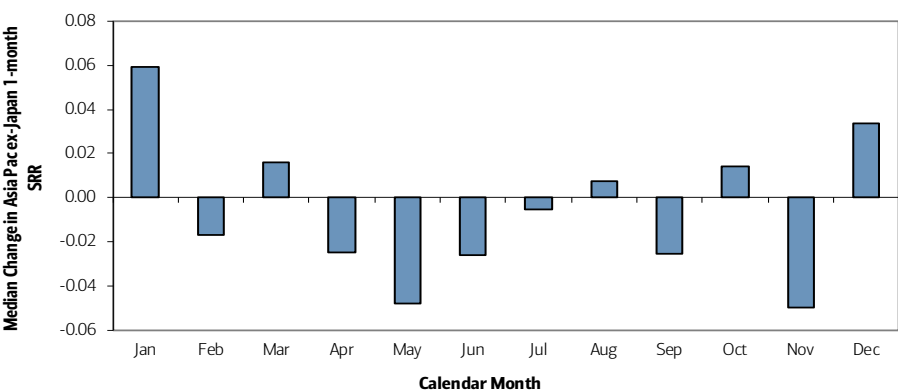
**Chart 85: Seasonality of Asia Pac ex-Japan Earnings Revision Ratio**  
Median change in ERR the highest in January



Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI

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**Chart 86: Seasonality of Asia Pac ex-Japan Sales Revision Ratio**  
Median change in SRR the highest in January



Source : BofA Asia Pac Quantitative Strategy, IBES, MSCI

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# Global Quant Publications

## Monthly reports schedule

### Day 1: Contenders & Defenders

A popular visual model. For each stock, this report graphically shows how consensus earnings expectations have changed over the long term versus the market, and whether recent earnings revisions appear to have been reflected in relative share price performance. Popular ways of using this analysis include 1) reviewing the Contenders and Defenders, 2) perusing individual stock charts, 3) monitoring region, country and sector themes using the “quadrant charts”, and 4) reviewing stock rankings. Regional versions are published monthly in these linked reports for [Global Contenders & Defenders](#) and Asia Pac ex-Japan Contenders & Defenders.

### Day 1: [Global Performance Monitor](#)

The above linked monthly report analysing the performance of global regions, countries, sectors and identifying the major stock contributors to global equity market performance.

### Day 2/3: Quantessential Style

Style rotation. Different investment styles outperform at various stages of the cycle. This investment style analysis relates performance of seven Quantessential Styles (Value, Growth, Quality, Risk, Momentum, Dividend and Size) to trends in global macro data. Popular uses include 1) when to buy “Deep Value”, “Growthiest of Growth”, and other styles, 2) identifying stocks with various style characteristics, 3) monitoring style performance, and 4) explaining out/under-performance due to style tilts. Regional versions are published in these linked monthly reports for [Global Quantessential Style](#) and [Asia Pac ex-Japan Quantessential Style](#).

### Week 1: [Global Fund Performance Monitor](#)

The above linked monthly report analysing the relative returns of large long-only equity funds in order to help fund managers understand how returns have been affected by fund characteristics. Funds are grouped by Region, Investment Style, Active/Passive, Active Share Ratio, Funds Under Management, Stock Size, Number of Stocks, and Portfolio Turnover.

### Week 2: [Global Wave](#)

The Global Wave (report link above) quantifies turning points and multi-year trends in global economic activity. The direction of the global cycle influences equity market performance, regional allocation, country allocation, style allocation, and stock selection. The Bunkers are stocks for a downturn and the Boosters are stocks for an upturn.

### Week 2: [NewsAlpha](#)

The above linked monthly report: 1) quantifies alpha opportunities using news for both short-term and long-term investors, 2) Leverages big data – a) to identify the most significant news events, b) to highlight which stocks are driven by news and c) to create an indicator- The Global News Pulse - to monitor trends in news sentiment globally.

### Week 2: Positioning in Stocks

Quantifies how large investors are positioned in terms of stocks, regions, countries and sectors. Popular uses include 1) identifying extreme positioning for contrarian trade ideas, and 2) identifying developing trends in investor positioning. Regional versions are published in these linked monthly reports for [Global Positioning in Stocks](#) and [Pacific Positioning](#).

### Week 3: Quant Panorama

Summary report. In this monthly report, we present all our views and recent research on regional allocation, country and sector allocation, style allocation, and stock selection.



One-stop shopping. Regional versions are published in these linked monthly reports for [Global Quant Panorama](#) and Asia Pac ex-Japan Quant Panorama.

**Week 4: Earnings Revision Ratio**

Shows trends in earnings expectations at the regional, country and sector level.

Regional versions are published in these linked monthly reports for [Global Earnings Revision Ratio](#) and [Asia Pac ex-Japan Earnings Revision Ratio](#).

**Weekly: [High Frequency Monitor](#)**

In this above linked weekly report, we monitor high frequency data to help equity investors track short-term changes in market-moving data in order to swiftly identify hot topics and turning points.

**Occasional: [Focus Point](#)**

The report above contains brief comments on topical issues and new research.

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Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster <sup>R1</sup>
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

<sup>R1</sup> Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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