

# U.S. REITs

# **U.S. REITs valuation comp sheet**

**Industry Overview** 

# Comparing key metrics across the REITs

In this report, we compare key valuation metrics across the REITs and different subsectors within and outside our coverage universe. We plan to refresh the data that follows on a weekly basis.

# What you will find inside:

- PEG & PEGY analysis: On pages 2-7, we calculate a PEG as a REIT's price-to-FFO (or AFFO) multiple. PEGY is calculated as a REIT's price-to-FFO (or AFFO) ratio divided by the sum of its (1) growth rate and (2) forward 12m dividend yield. For an introduction to PEGY, see our <u>Generalist's guide to REITs: cash-flow growth</u>.
- Earnings growth: On pages 2-7, we look at our estimates for FFO and AFFO growth across the REITs for the current year and next year compare these with Street estimates.
- Street revisions: On pages 2-7, we look at the extent to which Street FFO and AFFO
  estimates have been revised over the past one and three months. We derive Street
  estimates calculated as a Median estimate for each company using Visible Alpha
  consensus.
- Cap rates: On pages 8-10, we include each REIT's market implied cap rate. The
  implied cap rate lets us know where the market is valuing a particular company or
  sector. It is calculated by taking the forward NOI estimate, and then dividing by the
  implied gross property value, which is the sum of the current equity market cap, plus
  NAV liabilities, and minus NAV (other) assets. We also include BofA's estimated cap
  rate applied to our own NAV valuation and the Street's applied cap rate.
- Net asset values: On pages 8-10, we include each REIT's forward net asset value
  estimate and compare this with Street estimates sourced from S&P Capital. We
  also calculate each REIT's Price-to-Net Asset Value ratio. This forward NAV metric is
  useful because expected NAV growth may explain why one REIT trades at a higher
  premium to NAV versus another REIT. In general, REITs with higher NAV growth
  should trade at larger premiums to their current NAV and vice versa.
- Multiples: On pages 11-16, we calculate estimated forward multiples as a REIT's current stock price divided by BofA's forward FFO and AFFO estimates.
- Key metrics: On pages 17-19, we include dividend information, market valuation, and leverage metrics for each REIT.
- Price action: On pages 20-22, you will find each REIT's most recent stock price trading performance.
- Summary of REITs within our coverage: On page 23-24 we denote which REITs are within and outside our coverage universe, Spector's Top Picks, and our current subsector weightings.

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Refer to important disclosures on page 28 to 30. Analyst Certification on page 26. Price Objective Basis/Risk on page 25.

### 20 February 2024

Equity United States REITs

Jeffrey Spector Research Analyst BofAS +1 646 855 1363 ieff.spector@bofa.com

Joshua Dennerlein Research Analyst BofAS +1 646 855 1681 joshua.dennerlein@bofa.com

Camille Bonnel >> Research Analyst Merrill Lynch (Canada) +1 646 855 5042 camille.bonnel@bofa.com

David W. Barden, CFA Research Analyst BofAS +1 646 855 1320 david.w.barden@bofa.com

Shaun C. Kelley Research Analyst BofAS +1 646 855 1005 shaun.kelley@bofa.com

See Team Page for List of Analysts

### **Key Terms defined:**

**AFFO:** Adjusted funds from operations **CAGR:** Compounded annual growth rate

**EV:** Enterprise Value **FFO:** Funds from Operations

FTM: Forward 12 months LTM: Last 12 months NOI: Net operating income

n.a.: Not availableNM: Not meaningfulNAV: Net Asset Value

**PEG:** Price-to-Earnings ratio divided by growth rate of earnings.

**PEGY:** Price-to-Earnings ratio divided by the sum of its (1) growth rate of earnings & (2)

forward 12m dividend yield.

# Pricing as of 2/16/24

See our latest <u>U.S. REITs Primer</u> for more details on key REIT valuation metrics.

# **Exhibit 1: FFO growth sector averages**

We compare our average FFO growth estimates for each REIT sub-sector with the Street's average estimates. We also look at the Street's average estimate revisions over the last 1 and 3 months

|                                     | 20    | )24  | 2024  | (3-yr) | 2024 ફ | growth | 2025 ફ | growth | 3-yeaı | r CAGR |            | Street R       | evisions       |                |
|-------------------------------------|-------|------|-------|--------|--------|--------|--------|--------|--------|--------|------------|----------------|----------------|----------------|
| Sector averages - weighted averages | PEG   | PEGY | PEG   | PEGY   | BofA   | Street | BofA   | Street | BofA   | Street | 1-mo. (24) | 3-mo. (24)     | 1-mo. (25)     | 3-mo. (25)     |
| All REITs                           | 5.25  | 1.35 | 7.37  | 2.01   | 2.0%   | 2.0%   | 5.4%   | 5.9%   | 4.2%   | 4.7%   | -0.5% ▼    | -0.9% <b>▼</b> | -0.3% ▼        | -0.6% ▼        |
| Residential                         | 12.23 | 2.55 | 5.23  | 2.42   | 3.1%   | 3.0%   | 5.5%   | 4.5%   | 4.1%   | 4.5%   | -1.3% ▼    | -1.7% <b>▼</b> | -1.7% <b>▼</b> | -2.9% ▼        |
| Apartments                          | 21.29 | 1.78 | 6.80  | 2.22   | 0.2%   | 0.5%   | 3.5%   | 3.9%   | 2.8%   | 2.9%   | -1.3% ▼    | -2.0% <b>▼</b> | -1.7% <b>▼</b> | -2.7% ▼        |
| Manufactured Housing                | 12.54 | 3.93 | 3.86  | 2.49   | 2.6%   | 2.9%   | 7.7%   | 6.3%   | 5.3%   | 5.4%   | -1.9% ▼    | -2.7% <b>▼</b> | -1.9% <b>▼</b> | -4.0% <b>▼</b> |
| Single Family                       | 2.85  | 1.93 | 5.03  | 2.56   | 6.4%   | 5.5%   | 5.2%   | 3.3%   | 4.2%   | 5.3%   | -0.6% ▼    | -0.4% <b>▼</b> | -1.5% <b>▼</b> | -1.9% <b>▼</b> |
| Healthcare                          | 1.95  | 1.20 | 2.10  | 1.27   | 7.0%   | 6.9%   | 11.0%  | 7.7%   | 8.2%   | 6.8%   | 0.1% 🛦     | -0.3% <b>▼</b> | 0.6% 🔺         | -0.2% ▼        |
| Industrial                          | 0.50  | 0.32 | 3.13  | 2.12   | 0.4%   | -0.3%  | 11.6%  | 11.7%  | 8.3%   | 8.3%   | -0.2% ▼    | -1.2% <b>▼</b> | 0.0% ▶         | -0.9% ▼        |
| Cold Storage                        | 0.79  | 0.70 | 1.16  | 0.98   | 27.3%  | 21.6%  | 15.1%  | 10.8%  | 18.6%  | 16.9%  | 0.0% ▶     | 0.2% 🔺         | 0.0% ►         | 0.0% ▶         |
| Net Lease                           | 3.11  | 1.14 | 3.40  | 0.87   | 2.1%   | 7.4%   | 1.8%   | 8.7%   | 1.3%   | 4.5%   | -0.4% ▼    | -0.5% ▼        | -0.1% ▼        | 0.0% ▶         |
| Office                              | 1.80  | 0.33 | 72.65 | 1.86   | -1.4%  | -1.4%  | 0.3%   | -0.3%  | 0.4%   | 1.3%   | 0.1% 🔺     | -1.3% <b>▼</b> | -2.5% <b>▼</b> | -4.4% <b>▼</b> |
| Malls                               | 0.42  | 0.19 | 7.03  | 1.75   | -1.3%  | -1.6%  | 4.0%   | 2.4%   | 2.0%   | 1.1%   | -0.1% ▼    | 0.0% ▶         | -0.1% ▼        | -0.3% ▼        |
| Shopping Centers                    | 8.87  | 1.96 | 3.40  | 1.55   | 1.9%   | 1.7%   | 5.6%   | 5.5%   | 4.1%   | 3.6%   | -0.9% ▼    | -1.5% <b>▼</b> | 0.1% 🔺         | -0.4% ▼        |
| Self Storage                        | 13.51 | 2.71 | 5.84  | 2.21   | 1.2%   | 0.6%   | 4.1%   | 4.6%   | 2.7%   | 4.1%   | -0.5% ▼    | -0.3% <b>▼</b> | -0.3% ▼        | -1.2% <b>▼</b> |
| Comm. Infrs - Data Centers          | 4.24  | 2.69 | 4.90  | 2.90   | 8.5%   | 3.9%   | 8.6%   | 6.5%   | 7.7%   | 7.9%   | -1.4% ▼    | -1.7% <b>▼</b> | 0.8% 🔺         | 1.5% ▲         |
| Comm. Infrs - Towers                | 1.05  | 0.55 | 9.44  | 2.87   | -3.0%  | -1.4%  | -1.2%  | 2.6%   | 0.1%   | 1.2%   | -0.1% ▼    | 0.1% 🔺         | -0.7% ▼        | 0.3% 🔺         |
| Lodging                             | 1.57  | 0.54 | n.a.  | n.a.   | -1.6%  | -4.1%  | 1.8%   | 3.1%   | n.a.   | 1.7%   | -1.1% ▼    | -0.7% ▼        | 0.2% 🔺         | 0.4% 🛕         |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha

Notes: 1-month Street revision defined as the percentage change of the Street's median FFO estimate (for 2022 or 2023 as noted) over the prior month. 3-month Street revision defined as the percentage change of the Street's median FFO estimate (for 2022 or 2023 as noted) over the prior 3 months. Street estimates are sourced from Visible Alpha.

2023 PEG is based on BofA's FFO estimates and is calculated as a REIT's market price-to-2023 FFO ratio divided by its FFO growth rate ('23 over '22). The 2023 PEG (3-yr) ratio is calculated using price-to-2023 FFO divided by the 3-Yr FFO CAGR ('23-'25). 2023 PEGY is based on BofA's FFO estimates and is calculated as a REIT's market price-to-2023 FFO ratio divided by the sum of its (1) FFO growth rate ('23 over '22 growth or a forward. 3-year CAGR); and (2) forward 12-month dividend yield.

'NM' indicates (a) negative earnings growth, (b) a value is either incomparable to peer and/or Street estimates, or (c) the value is skewed by one-time items in the Company's earnings that render the value insignificant.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red. Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculating the index on June 20, 2005. The AMEX had previously been calculated as a supplication of the AMEX had previously been calcu

Note: Apartments average currently excludes KW and VRE due to earnings volatility.

All Communications Infrastructure and Net Lease growth rates reference AFFO. EPR references FFO as adjusted.



**Exhibit 2: FFO growth**We compare our FFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months

|                               |        |  | 20     | 24   | 2024  | (3-yr) | 2024 g  | growth | 2025  | growth | 3-year | CAGR   |            | Street R   | Revisions      |                |
|-------------------------------|--------|--|--------|------|-------|--------|---------|--------|-------|--------|--------|--------|------------|------------|----------------|----------------|
| Sector                        | Ticker | Company name                                 | PEG    | PEGY | PEG   | PEGY   | BofA    | Street | BofA  | Street | BofA   | Street | 1-mo. (24) | 3-mo. (24) | 1-mo. (25)     | 3-mo. (25)     |
| Apartments                    | AVB    | AvalonBay                                    | 6.65   | 2.60 | 3.19  | 1.83   | 2.4%    | 2.5%   | 6.2%  | 5.5%   | 5.1%   | 4.7%   | -1.2% ▼    | -1.3% ▼    | -1.0% <b>▼</b> | -1.8% ▼        |
| Apartments                    | CPT    | Camden Property Trust                        | NM     | NM   | 7.66  | 2.34   | -1.6%   | -1.5%  | 2.2%  | 2.8%   | 1.9%   | 1.9%   | -1.4% ▼    | -3.0% ▼    | -1.0% <b>▼</b> | -3.5% ▼        |
| Apartments                    | EQR    | Equity Residential                           | 8.42   | 2.49 | 5.35  | 2.13   | 1.9%    | 2.1%   | 3.6%  | 4.8%   | 2.9%   | 4.1%   | -0.1% ▼    | -0.9% ▼    | -0.8% ▼        | -2.1% ▼        |
| Apartments                    | ESS    | Essex Property                               | 117.53 | 3.76 | 6.68  | 2.46   | 0.1%    | 0.6%   | 1.5%  | 1.9%   | 2.3%   | 2.3%   | -1.3% ▼    | -1.3% ▼    | -3.0% ▼        | -3.3% ▼        |
| Apartments                    | IRT    | Independence Realty Trust                    | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | n.a    | -2.0% ▼    | -3.0% ▼    |                |                |
| Apartments                    | MAA    | Mid-America Apartment                        | NM     | NM   | 11.85 | 2.53   | -2.6%   | -2.6%  | 2.0%  | 2.3%   | 1.2%   | 0.3%   | -2.3% ▼    | -4.3% ▼    | -2.9% ▼        | -5.1% ▼        |
| Apartments*                   | VRE    | Veris Residential                            | 3.65   | 3.08 | 11.21 | 7.14   | 7.4%    | 9.1%   | -6.9% | 19.1%  | 2.4%   | 8.2%   | -1.7% ▼    | 0.5%       | 0.0% ▶         | -3.8% ▼        |
| Apartments                    | UDR    | UDR  | NM     | NM   | 10.23 | 2.43   | -2.4%   | -1.4%  | 2.9%  | 4.6%   | 1.5%   | 2.0%   | -2.8% ▼    | -2.5% ▼    | -3.0% ▼        | -2.9% <b>▼</b> |
| Apartments*                   | KW     | Kennedy Wilson                               | NM     | NM   | NM    | NM     | -105.7% | n.a.   | NM    | NM     | -41.5% | n.a    |            |            |                |                |
| Manufactured Housing          | ELS    | Equity Lifestyle                             | 4.86   | 3.04 | 4.74  | 2.99   | 4.7%    | 5.1%   | 5.2%  | 6.3%   | 4.9%   | 5.9%   | -3.3% ▼    | -4.1% ▼    | -2.3% ▼        | -3.5% ▼        |
| Manufactured Housing          | SUI    | Sun Communities                              | 18.39  | 4.62 | 3.19  | 2.10   | 1.0%    | 1.3%   | 9.7%  | 6.3%   | 5.7%   | 4.9%   | -0.8% ▼    | -1.5% ▼    | -1.6% <b>▼</b> | -4.3% ▼        |
| Single Family                 | АМН    | American Homes 4Rent                         | 2.94   | 2.10 | 2.95  | 2.11   | 6.6%    | 5.5%   | 6.8%  | 3.9%   | 6.6%   | 6.0%   | -1.0% ▼    | -0.3% ▼    | -1.9% ▼        | -2.0% ▼        |
| Single Family                 | INVH   | Invitation Homes                             | 2.80   | 1.82 | 6.33  | 2.85   | 6.2%    | 5.6%   | 4.3%  | 2.9%   | 2.7%   | 4.8%   | -0.3% ▼    | -0.4% ▼    | -1.3% ▼        | -1.8% ▼        |
| Healthcare                    | ARE    | Alexandria                                   | 2.31   | 1.28 | 3.21  | 1.52   | 5.5%    | 5.6%   | 3.8%  | 3.9%   | 3.9%   | 3.9%   | 0.0% ▶     | -0.4% ▼    | -1.1% ▼        | -1.4% ▼        |
| Healthcare                    | DHC    | Diversified Healthcare Trust                 | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | n.a    | NM         | NM         | NM             | NM             |
| Healthcare                    | HR     | Healthcare Realty Trust                      | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | 1.0%   | -0.8% ▼    | -1.8% ▼    | -0.8% ▼        | -0.9% ▼        |
| Healthcare                    | LTC    | LTC Properties Inc                           | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | n.a    | -1.9% ▼    | -2.9% ▼    | -1.5% ▼        | 18.1% ▲        |
| Healthcare                    | MPW    | Medical Property Trust                       | NM     | NM   | NM    | NM     | -9.6%   | -18.7% | -2.1% | -12.2% | -9.9%  | -9.1%  | -5.0% ▼    | -9.9% ▼    | -9.4% ▼        | -13.5% ▼       |
| Healthcare                    | NHI    | National Health Investors                    | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | 2.7%   | 0.0% ▶     | -4.2% ▼    | 0.0% ▶         | -13.4% ▼       |
| Healthcare                    | OHI    | OMEGA Healthcare                             | NM     | NM   | 2.90  | 0.90   | -2.2%   | -2.2%  | 12.1% | 4.7%   | 3.9%   | 3.9%   | -3.1% ▼    | -6.5% ▼    | -3.1% ▼        | -5.1% ▼        |
| Healthcare                    | PEAK   | Healthpeak Properties                        | NM     | NM   | 2.57  | 0.90   | -1.1%   | -1.3%  | 8.0%  | 8.0%   | 3.8%   | 3.7%   | -2.9% ▼    | -2.7% ▼    | 0.1% ▲         | -1.4% ▼        |
| Healthcare                    | SBRA   | Sabra Health Care                            | 3.34   | 0.84 | 2.21  | 0.74   | 3.0%    | 3.1%   | 5.8%  | 5.9%   | 4.6%   | 4.2%   | 0.0% ▶     | -1.9% ▼    | 0.0% ▶         | -0.2% ▼        |
| Healthcare                    | VTR    | Ventas                                       | 1.49   | 1.01 | 1.28  | 0.91   | 9.0%    | 5.6%   | 10.4% | 2.3%   | 10.4%  | n.a    | -1.3% ▼    | -0.7% ▼    | -3.9% ▼        | -4.5% ▼        |
| Healthcare                    | WELL   | Welltower                                    | 2.10   | 1.69 | 1.91  | 1.57   | 11.0%   | 12.1%  | 16.1% | 12.4%  | 12.1%  | 12.0%  | 1.9% ▲     | 2.1% ▲     | 4.0% ▲         | 3.4% ▲         |
| Industrial                    | EGP    | EastGroup                                    | 2.51   | 1.90 | 2.57  | 1.93   | 8.7%    | 8.4%   | 8.7%  | 8.1%   | 8.5%   | 8.8%   | 0.5% ▲     | 0.6%       | 0.8% 🛦         | 1.5% ▲         |
| Industrial                    | FR     | First Industrial                             | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | 8.5%   | 0.6%       | 0.4%       | 2.8% ▲         | 2.8% ▲         |
| Industrial                    | ILPT   | Industrial Logistics Properties Trust        | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | n.a    | 0.0% ▶     | -4.8% ▼    | 0.0% ▶         | 0.0% ▶         |
| Industrial                    | LXP    | LXP Industrial Trust                         | NM     | NM   | 9.02  | 1.73   | -2.9%   | -8.2%  | 3.0%  | -0.6%  | 1.4%   | n.a    | -5.1% ▼    | -5.5% ▼    | -6.0% ▼        | -2.6% ▼        |
| Industrial                    | PLD    | Prologis                                     | NM     | NM   | 2.86  | 2.16   | -1.4%   | -2.0%  | 12.3% | 13.0%  | 8.4%   | 8.1%   | 0.1% ▲     | -1.4% ▼    | 0.4% ▲         | -1.1% ▼        |
| Industrial                    | REXR   | Rexford                                      | 1.75   | 1.40 | 1.83  | 1.45   | 12.3%   | 9.0%   | 14.2% | 7.4%   | 11.8%  | 14.5%  | -3.1% ▼    | -3.1% ▼    | -4.3% ▼        | -4.3% ▼        |
| Industrial                    | STAG   | STAG Industrial                              | 4.72   | 2.27 | 8.26  | 2.85   | 3.5%    | 5.1%   | 1.3%  | 6.1%   | 2.0%   | 4.3%   | 0.1% 🛦     | 0.4%       | -0.3% ▼        | -0.9% ▼        |
| Industrial                    | TRNO   | Terreno Realty Corp                          | n.a.   | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a   | n.a.   | n.a    | 8.0%   | 0.3% 🛦     | 1.4% ▲     | -1.0% ▼        | 1.2% ▲         |
| Cold Storage                  | COLD   | Americold                                    | 0.79   | 0.70 | 1.16  | 0.98   | 27.3%   | 21.6%  | 15.1% | 10.8%  | 18.6%  | 16.9%  | 0.0% ▶     | 0.2% ▲     | 0.0% ▶         | 0.0% ▶         |
| Net Lease                     | ADC    | Agree Realty Corp                            | 3.93   | 1.57 | 1.97  | 1.12   | 3.5%    | 2.8%   | 8.5%  | 2.4%   | 7.1%   | 14.9%  | -0.3% ▼    | -0.7% ▼    | -0.1% ▼        | -0.2% ▼        |
| Net Lease                     | EPR    | EPR Properties                               | NM     | NM   | NM    | NM     | -5.6%   | -6.4%  | 3.3%  | 2.5%   | -0.3%  | -0.8%  | -0.2% ▼    | -0.4% ▼    | 0.0% ▶         | 0.7% ▲         |
| Net Lease                     | EPRT   | Essential Properties                         | 2.61   | 1.37 | 2.33  | 1.29   | 5.2%    | 8.7%   | 6.6%  | 7.7%   | 5.8%   | 8.0%   | 3.3% ▲     | 3.8% ▲     | 2.8% ▲         | 3.7% ▲         |
| Net Lease                     | GTY    | Getty Realty                                 | 2.34   | 1.03 | 1.92  | 0.94   | 5.2%    | -0.1%  | 7.2%  | -1.1%  | 6.3%   | n.a    | -5.0% ▼    | -3.7% ▼    | -5.2% ▼        | -3.5% ▼        |
| Net Lease                     | NNN    | National Retail                              | 6.68   | 1.68 | 7.19  | 1.72   | 1.9%    | 2.7%   | 2.1%  | 4.1%   | 1.7%   | 2.1%   | -0.8% ▼    | -0.9% ▼    | -1.3% ▼        | -0.8% ▼        |
| Net Lease                     | NTST   | NetSTREIT                                    | 17.18  | 2.63 | 4.44  | 1.83   | 0.9%    | 1.8%   | 5.9%  | 7.0%   | 3.3%   | n.a    | -0.6% ▼    | -2.1% ▼    | 1.5% ▲         | 1.9% ▲         |
| Net Lease                     | 0      | Realty Income                                | 3.62   | 1.30 | 6.72  | 1.56   | 3.4%    | 2.6%   | 2.3%  | 3.0%   | 1.8%   | 4.8%   | -0.8% ▼    | -0.9% ▼    | -0.2% ▼        | -0.2% ▼        |
| Net Lease                     | PKST   | Peakstone Realty Trust                       | NM     | NM   | NM    | NM     | NM      | NM     | -4.0% | n.a.   | NM     | n.a    | /5 .       | /          |                | /0 /           |
| Net Lease                     | VICI   | VICI Properties                              | 2.55   | 1.20 | n.a.  | n.a.   | 5.1%    | 24.4%  | -1.8% | 21.8%  | n.a    | 5.5%   | -0.2% ▼    | -0.1% ▼    | 0.3% 🛦         | -0.2% ▼        |
| Net Lease                     | WPC    | WP Carey                                     | NM     | NM   | NM    | NM     | -9.8%   | -8.1%  | 2.4%  | 5.5%   | -2.4%  | -0.9%  | 0.0% ▶     | -1.1% ▼    | -0.6% ▼        | 0.4% ▲         |
| Common De (A Chaland December |        | Discoult on Walter Alaba Nata Carata 2 Tan D |        |      | INIVI |        | 5.0 /0  | -0.170 |       |        | -Z.470 |        | 0.070 P    |            | 0.0 /0 ▼       | 0.1/0          |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Note: Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

U.S. REITs | 20 February 2024

**Exhibit 3: FFO growth**We compare our FFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

| Section   Mart  |         |        |                         | 20    | 24   | 2024   | (3-yr) | 2024   | growth | 2025 ۽ | growth | 3-year | r CAGR |            | Street R   | evisions   |            |
|---|---------|--------|-------------------------|-------|------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|------------|------------|
| Office    Mile   Sen    | Sector  | Ticker | Company name            | PEG   | PEGY |        |        | BofA   | Street | BofA   | Street | BofA   | Street | 1-mo. (24) | 3-mo. (24) | 1-mo. (25) | 3-mo. (25) |
| Citize   Bio   Brandpower   Da.     | Office  | AAT    | American Assets         | NM    | NM   | NM     | NM     | -5.9%  | 0.1%   | -3.6%  | 0.8%   | -2.6%  | 16.9%  | 3.4% ▲     | 3.4% ▲     | -3.6% ▼    | -4.7% ▼    |
| Office   Sign   Botton Properties   Sign   Sign   1.72   1.75    | Office  | AHH    | Armada Hoffler          | NM    | NM   | 17.63  | 1.27   | -2.4%  | 1.2%   | 3.3%   | 4.7%   | 0.5%   | 1.9%   | 0.0% ▶     | -0.6% ▼    | 0.0% ▶     | 1.8% ▲     |
| Office   CIP   Confision Properties   258   1.12   2.67   1.14   3.7%   3.5%   3.6%   3.6%   3.6%   3.6%   3.7%   0.3%   0.2%   4.0%   0.7%   4.0%   0.0%   4.0%   0.7%   4.0%   0.0%   4.0    | Office  | BDN    | Brandywine              | n.a.  | n.a. | n.a.   | n.a.   | n.a.   | n.a.   | n.a    | n.a.   | n.a    | -2.0%  | -15.4% ▼   | -15.6% ▼   | -17.9% ▼   | -16.3% ▼   |
| Define   CLZ   Causine   16.43   15.13   18.00   11.15   19.00   19   | Office  | BXP    | Boston Properties       | NM    | NM   | 230.71 | 1.61   | -1.8%  | -1.8%  | 1.3%   | 2.6%   | 0.0%   | 1.7%   | -1.4% ▼    | -1.6% ▼    | -1.7% ▼    | -3.9% ▼    |
| Diffice   Diffice   Diffice   County Commonwealth   Diffice   County Commonwealth   Diffice   County Commonwealth   Diffice   County Commonwealth   Diffice   Diffic  | Office  | CDP    | COPT Defense Properties | 2.58  | 1.12 | 2.67   | 1.14   | 3.7%   | 3.3%   | 3.6%   | 4.0%   | 3.6%   | 3.7%   | 0.3% 🔺     | 0.2% 🔺     | 0.9% 🔺     | 0.7% 🔺     |
| Office         EST         Conycommonwith         na         na         na         na         na         na         na         na         na         constraints         25%         0.0% ≥ 2.9%         0.0% № 0.2% № 0.0% № 2.0% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% № 0.2% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0% № 0.0% №         2.0  | Office  | CUZ    | Cousins                 | 16.43 | 1.51 | 3.80   | 1.16   | 0.5%   | -0.2%  | 4.5%   | 2.7%   | 2.4%   | 2.2%   | 2.1% 🔺     | 1.3% ▲     | 2.3% 🔺     | -1.2% ▼    |
| Office         ESRT         Empire State Realty         2.41         1.85         3.72         2.33         4.69%         2.5%         3.0%         2.9%         0.0%         0.25%         4         0.0%         2.0%         2.0%         2.0%         0.0%         2.0%         2.0%         2.0%         2.0%         2.0%         2.0%         2.2%         7         2.5%         5.0%         1.8%         1.2%         2.2%         7         2.5%         7         6.0%         1.8%         1.2%         2.2%         2.2%         2.2%         2.2%         2.2%         2.2%         2.2%         2.2%         2.2%         2.5%         2.5%         2.0%         2.2%         2.5%         2.5%         2.0%         2.2%         2.0%         2.2%         2.0%         2.2%         2.0%         2.2%         2.0%         2.2%         2.0%         2.0%         2.2%         2.0%         2.0%         2.2%         2.0%         2.0%         2.2%         2.0%         2.0%         2.2%         2.0%         2.0%         2.2%         2.2%         1.2%         1.1%         2.2%         3.0%         3.0%         9.0%         9.0%         9.0%         9.0%         9.0%         9.0%         9.0%         9.0%  | Office  | DEI    | Douglas Emmett          | NM    | NM   | NM     | NM     | -8.7%  | -8.2%  | -5.4%  | -9.4%  | -2.4%  | -5.5%  | 0.6% 🔺     | -0.9% ▼    | -3.3% ▼    | -6.7% ▼    |
| Diffice   HIW   Hightwonder   MM   MM   MM   Sub      | Office  | EQC    | Equity Commonwealth     | n.a.  | n.a. | n.a.   | n.a.   | n.a.   | n.a.   | n.a    | n.a.   | n.a    | n.a    |            |            |            |            |
| Diffice   HIW   Hightwonder   MM   MM   MM   Sub      | Office  | ESRT   | Empire State Realty     | 2.41  | 1.85 | 3.72   | 2.53   | 4.6%   | 2.6%   | 1.1%   | 2.2%   | 3.0%   | 2.9%   | 0.0% ▶     | 0.2% ▲     | 0.0% ▶     | 2.0% ▲     |
| Office         JBSS         JBSS personal (Kilogy Realy)         NA   | Office  | HIW    | Highwoods               | NM    | NM   | NM     | NM     | -8.0%  | -8.0%  | 0.0%   | -1.8%  | -1.4%  | -2.3%  | 0.0% ▶     | -3.5% ▼    | -3.1% ▼    | -5.9% ▼    |
| Office         JBCS         JBCS smith         na         na         na         na         na         na         33%         0.0% №         2.1% №         0.00% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №         2.1% №         0.0% №   | Office  | HPP    | Hudson Pacific          | 0.96  | 0.96 | 0.55   | 0.55   | 7.4%   | 6.0%   | 18.8%  | 12.0%  | 13.1%  | 12.0%  | -22.1% ▼   | -27.3% ▼   | -20.6% ▼   | -24.5% ▼   |
| Office  |         | IBGS   | IBG Smith               | n.a.  | n.a. | n.a.   | n.a.   | n.a.   |        | n.a    | n.a.   | n.a    | 3.3%   | 0.0% ▶     | 2.1% ▲     | 0.0% ▶     | 7.4% ▲     |
| Office Properties n.a. n.a. n.a. n.a. n.a. n.a. n.a. n.a  |         | •      | •                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Office   SpG   Spannount Group   NM   NM   NM   NM   SM   SpG   195%   118%   108%   1-23%   118%   3-39% ▼   0-94% ▼   0.09% ▶   181% ▼   3.59% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   1.81% ▼   0.09% ▶   0.09%  |         |        |                         |       |      | n.a.   | n.a.   |        |        |        |        |        |        |            |            |            |            |
| Office N/O Varnado NM M/O 1515 0.27 S.20 0.98 2.25% 2.30% 1.67% 1.54% 1.9% 2.4% 1.9% 4 1.9% 4 0.9% ▼ 3.5% ▼ Molfice N/O Varnado NM M/O 1515 0.1% 1.52 1.67 0.98 2.2% 0.7% 1.88% 0.1% 0.4% 0.0% 0.0% ▼ 3.5% ▼ 7.4% ▼ 3.5% ▼ 3.5% ▼ Molfice N/O Varnado N/O N/O Varnado N/O Var | Office  | PGRE   |                         | NM    | NM   | NM     | NM     | -20.9% | -15.2% | -11.8% | -10.8% | -12.3% | -11.8% | -3.3% ▼    | -9.4% ▼    | 0.0% ▶     | -18.1% ▼   |
| Office   VNO   Vormado   NM   NM   81.54   8.31   3.39  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Male Male Macenth 421 152 167 098 22% 0.7% 49% 27% 56% 10% 0.7% ▼ 1.1% ▼ 0.1% ▲ 0.3% ▼ 1.1% ▼ 0.1% ▲ 0.3% ▼ 1.1% ▼ 0.1%  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Malls SRT Tanger Factory 2.46 1.50 3.67 1.88 5.7% 5.8% 4.4% 4.4% 3.8% 4.2% 0.4% 4.2% 4.5% 4 0.1% ▼ 0.16% ▼ 5.1% 5.1% 5.1% 5.0% 5.0% 5.0% 5.0% 5.0% 5.0% 5.0% 5.0  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Mals SFG Simon Property Group NM NM 765 180 2-20% 2-3% 3-9% 2-3% 16% 0-9% 0-0% 0-0% V -0.0% V |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   MT   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   AKR   Acadia Realty   NM   NM   427   1.75   -0.4%   -1.4%   4.9%   3.9%   3.1%   2.6%   -0.2% ▼   -0.2% ▼   0.7% ▲   0.5% ▲   0.5% △   0.5% △   0.5% △   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▼   0.2% ▲   0.5% △   0.5% △   0.5% △   0.2% ▼    |         |        |                         |       |      | _      |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   SRX   Brixmor   4.00   1.48   1.74   1.00   2.8%   2.9%   7.2%   5.20%   6.3%   4.6%   0.4%   0.3%   0.3%   0.3%   0.3%   0.3%   0.5%    |         |        | · ·                     |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   FRT   Federal Realty   4.78   1.99   3.97   1.84   3.19k   3.6%   4.9%   5.9%   3.7%   4.2%   0.4%   0.3%    |         |        | ,                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   KiM   Kimco Realty   13.41   1.98   2.85   1.28   0.9%   1.0%   1.0%   3.0%   4.3%   3.9%   -2.5% ▼   -1.8% ▼   0.1% ∆ 0.3% ∆ 0.3% ∆ 5.0%   5.0% ∆ 5.0% ∑ 5   | 11 0    |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   KRG   Kite Realty Group   21.37   2.05   5.04   1.57   0.5%   1.0%   3.0%   4.3%   2.1%   na   -0.2% ▼ 0.4% ▲ 0.8   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   PECO   Phillips Edison   S62   2.40   3.75   1.98   2.5%   -0.4%   4.1%   2.1%   3.8%   5.1%   0.7% ▲ 1.4% ▲ 0.9% ▲ 3.2% ▲ 3.2% ▲ 3.0% Shopping Centers   REG   Regency   8.54   2.37   3.73   1.74   1.7%   1.7%   5.0%   6.9%   3.9%   3.9%   3.9%   0.4% ▼ 1.9% ▼ 1.3% ▲ 1.3% ▲ 1.3% ▲ 3.0% Shopping Centers   REG   Regency   Read Opportunity Investment   5.29   1.71   4.05   1.55   2.2%   2.8%   3.9%   3.9%   3.9%   3.9%   0.4% ▼ 1.9% ▼ 1.3% ▲ 1.3% ▲ 3.0% Shopping Centers   STC   Site Centers Corp   na.      |         |        | •                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   REG   Regency   REG   REGINER    | 11 0    |        | J 1                     |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   SITC   Retail Opportunity Investment   S29   1.71   4.05   1.56   2.2%   2.8%   3.9%    | 11 0    |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   SITC   Site Centers Corp   na.     |         |        | 0 ,                     |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Shopping Centers   UE   Urban Edge Properties   na.   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Self Storage CUBE CubeSmart 43.28 3.21 3.40 1.72 0.4% 0.2% 6.4% 4.1% 4.8% 3.0% 0.3% ▼ 0.2% ▼ 0.4% ▼ 0.4% ▼ 0.4% ▼ 0.4% ▼ 0.4% ▼ 0.5% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▼ 0.2% ▲ 0.5% ▼ 0.2% ▼ 0.2% ■ 0.5% ▼ 0.2% ▼ 0.2% ■ 0.5% ■ 0.5% ■ | 0       |        | •                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Self Storage         EXR         Extra Space Storage         10.72         2.75         6.91         2.41         1.6%         0.5%         5.6%         2.5%         7.0%         4         -0.5%         ✓         -2.5%         ✓         2.5%         5.6%         -0.5%         ✓         0.0%         ✓         -2.5%         ✓         2.5%         ✓         0.0%         ✓         0.0%         ✓         -0.5%         ✓         -2.5%         ✓         0.0%         ✓         -0.0%         ✓         <   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Self Storage         PSA         Public Storage         10.49         2.83         6.17         2.38         1.6%         0.5%         4.4%         4.4%         2.7%         3.8%         -0.6% ▼         -0.6% ▼         0.0% ▶         -0.5% ▼           Self Storage         NSA         National Storage Affiliates         NM         NM         NM         NM         NM         3.3%         1.9%         1.5%         -0.1%         0.4%         -0.5% ▼         -0.5% ▼         -2.3% ▼           Comm. Infrs - Data Centers         DLR         Digital Realty Trust         6.61         2.97         7.97         3.22         3.0%         -7.3%         2.9%         2.7%         2.5%         5.6%         -8.3% ▼         -9.7% ▼         -1.0% ▼  | 0       |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Self Storage         NSA         National Storage Affiliates         NM         NM         NM         NM         -3.3%         1.9%         1.5%         -0.1%         0.4%         -0.5% ▼         0.1% ▲         -2.2% ▼         -2.3% ▼           Comm. Infrs - Data Centers         DLR         Digital Realty Trust         6.61         2.97         7.97         3.22         3.0%         -7.3%         2.9%         2.7%         5.6%         -8.3% ▼         -9.7% ▼         -0.5% ▼         -1.0% ▼           Comm. Infrs - Data Centers         EQIX         Equinix         2.98         2.54         3.26         2.74         11.5%         9.9%         11.6%         8.5%         10.5%         9.2%         2.4% ▲         2.6% ▲         1.5% ▲         2.9% △         Comm. Infrs - Towers         AMT         American Towers         NM         NM         NM         NM         NM         NM         NM         1.2% △         6.6%         1.4%         3.4%         0.0% ►         0.5% ▲         0.1% ◆         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼         -0.1% ▼  | U       |        | 1 0                     |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Comm. Infrs - Data Centers         DLR         Digital Realty Trust         6.61         2.97         7.97         3.22         3.0%         -7.3%         2.9%         2.7%         2.5%         5.6%         -8.3% ▼         -9.7% ▼         -0.5% ▼         -1.0% ▼           Comm. Infrs - Data Centers         EQIX         Equinix         2.98         2.54         3.26         2.74         11.5%         9.9%         11.6%         8.5%         10.5%         9.2%         2.4% ▲         2.6% ▲         1.5% ▲         2.9% ▲           Comm. Infrs - Towers         AMT         American Tower         NM         NM         13.84         3.90         -2.1%         0.7%         1.2%         6.6%         1.4%         3.4%         0.0% ▶         -1.9% ▼         -0.1% ▼  | •       |        | 9                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Comm. Infrs - Data Centers         EQIX         Equinix         2.98         2.54         3.26         2.74         11.5%         9.9%         11.6%         8.5%         10.5%         9.2%         2.4% ▲         2.6% ▲         1.5% ▲         2.9% ▲           Comm. Infrs - Towers         AMT         American Tower         NM         -7.4%         -6.3%         -5.0%         -2.9%         -3.4%         -0.1%         0.0%         ▶         -0.9%         ▲         0.9%         ▲         0.1%         №         0.1%         ≥.29%         3.4%         0.1%         №         0.1%         №         0.1%         ≥.1%         0.1%         0.1%         №<  |         |        | <u> </u>                |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Comm. Infrs - Towers         AMT         American Tower         NM  |         |        | 0 ,                     |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Comm. Infrs - Towers         CCI         Crown Castle         NM         NM         NM         NM         NM         -7.2%         -7.4%         -6.3%         -5.0%         -2.9%         -3.4%         -0.1% ▼         0.0% ▶         0.5% ♠         0.9% ♠           Comm. Infrs - Towers         SBAC         SBAC communications         7.33         3.87         12.11         4.89         2.2%         3.2%         0.1%         2.8%         1.3%         2.1%         -0.1% ▼         0.5% ♠         1.2% ♠         0.5% ♠         0.1% ♥         0.9% ♠         0.1% ♥         0.9% ♠         0.2% ♠         0.10% ♥         0.10% ♥         0.10% ♥ <td></td> <td>-</td> <td>•</td> <td></td>   |         | -      | •                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Comm. Infrs - Towers         SBAC         SBA Communications         7.33         3.87         12.11         4.89         2.2%         3.2%         0.1%         2.8%         1.3%         2.1%         -0.1% ▼         0.5% ▲         1.2% ▲         0.5% ▲           Lodging         APLE         Apple Hospitality         7.87         1.36         n.a.         n.a.         1.3%         -16.0%         -1.9%         2.1%         n.a         1.1%         -16.3% ▼         -17.3% ▼         0.0% ▶         -0.9% ▼           Lodging         DRH         DiamondRock         NM         NM         n.a.         n.a.         -8.7%         5.4%         -1.2%         18.0%         n.a         1.1%         -16.3% ▼         -17.3% ▼         0.0% ▶         -0.9% ▼           Lodging         HST         Host Hotels         NM         NM         n.a.         n.a.         -3.4%         -4.1%         1.5%         2.1%         n.a         1.8%         0.4% ▶         0.2% ▶         0.4% ▶         0.1% ▶         -1.0% ▼         -1.0% ▼         -1.0% ▼         -40.6%         -4.8%         0.8%         n.a         -4.0%         -33.9% ▼         -34.3% ▼         -9.2% ▼         -40.2% ▼         -40.2% ▼         -2.8%         0.8%         n.  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging   APLE   Apple Hospitality   7.87   1.36   n.a.   n.a.   n.a.   1.3%   -16.0%   -1.9%   2.1%   n.a.   1.1%   -16.3% ▼   -17.3% ▼   0.0% ►   -0.9% ▼   -0.9% ▼   -1.0%   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging         DRH         DiamondRock         NM         NM         NM         n.a.         -8.7%         5.4%         -1.2%         18.0%         n.a         2.5%         4.1% ▲         1.6% ▲         -0.1% ▼         -1.0% ▼<  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging HST Host Hotels NM NM NM n.a. n.a3.4% -4.1% 1.5% 2.1% n.a 1.8% 0.4% ▲ 0.2% ▲ 0.4% ▲ 0.1%    | 0 0     |        | 11 1 2                  |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging INN Summit Hotel Prop NM NM NM n.a. n.a9.7% -40.6% -4.8% 0.8% n.a -4.0% -33.9% ▼ -34.3% ▼ -9.2% ▼ -40.2% ▼ -    | 0 0     |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging       PEB       Pebblebrook       NM       NM       NM       n.a.       n.a.       -7.7%       10.0%       -3.8%       16.2%       n.a       6.4%       12.4% ▲       15.0% ▲       -1.0% ▼       1.7% ▲         Lodging       PK       Park Hotels & Resort       1.81       0.54       n.a.       n.a.       3.2%       0.5%       -2.6%       n.a       4.4%       7.7% ▲       9.4% ▲       0.2% ▲       5.3% ▲         Lodging       RHP       Ryman       3.27       1.85       n.a.       n.a.       4.5%       5.5%       6.7%       3.3%       n.a       n.a       3.2% ▲       8.8% ▲       0.9% ▲       7.2% ▲         Lodging       RLJ       RLJ Lodging Trust       NM       NM       n.a.       n.a.       -0.6%       -31.4%       1.2%       -1.4%       n.a.       2.2%       -28.5% ▼       0.0% ▶       -9.4% ▼   |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging       PK       Park Hotels & Resort       1.81       0.54       n.a.       n.a.       3.9%       3.2%       0.5%       -2.6%       n.a.       4.4%       7.7% ▲       9.4% ▲       0.2% ▲       5.3% ▲         Lodging       RHP       Ryman       3.27       1.85       n.a.       n.a.       4.5%       5.5%       6.7%       3.3%       n.a.       n.a.       3.2% ▲       8.8% ▲       0.9% ▲       7.2% ▲         Lodging       RLJ       RLJ Lodging Trust       NM       NM       n.a.       n.a.       -31.4%       1.2%       -1.4%       n.a.       2.2%       -28.5% ▼       0.0% ▶       -9.4% ▼  |         |        | •                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging     RHP Ryman     3.27     1.85     n.a.     n.a.     4.5%     5.5%     6.7%     3.3%     n.a.     n.a.     n.a.     1.2%     ■     8.8%     ■     0.9%     ▲     7.2%     ▲       Lodging     RLJ     RLJ Lodging Trust     NM     NM     n.a.     n.a.     -0.6%     -31.4%     1.2%     -1.4%     n.a.     2.2%     -28.5%     ▼     0.0%     ►     -9.4%     ▼  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging RLJ RLJ Lodging Trust NM NM n.a. n.a0.6% -31.4% 1.2% -1.4% n.a 2.2% -28.5% ▼ -28.5% ▼ 0.0% ► -9.4% ▼  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
|   |         |        | ,                       |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
| Lodging SHO Sunstone Hotel Inv NM NM   n.a. n.a.   -7.4% -10.9%   5.7% -0.9%   n.a n.a   4.5% ▲ -5.0% ▼ 2.0% ▲ -2.0% ▼  |         |        |                         |       |      |        |        |        |        |        |        |        |        |            |            |            |            |
|   | Lodging | SHO    | Sunstone Hotel Inv      | NM    | NM   | n.a.   | n.a.   | -/.4%  | -10.9% | 5./%   | -0.9%  | n.a    | n.a    | 4.5% ▲     | -5.0% ▼    | 2.0% ▲     | -2.0% ▼    |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Note: Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.



# **Exhibit 4: AFFO growth sector averages**

We compare our average AFFO growth estimates for each REIT sub-sector with the Street's average estimates. We also look at the Street's average estimate revisions over the last 1 and 3 months

|                                       | 20    | )24  | 2024 | l (3-yr) | 2024  | growth | 2025  | growth | 3-year | r CAGR |            | Street R       | evisions       |            |
|---------------------------------------|-------|------|------|----------|-------|--------|-------|--------|--------|--------|------------|----------------|----------------|------------|
| Sector averages - market cap weighted | PEG   | PEGY | PEG  | PEGY     | BofA  | Street | BofA  | Street | BofA   | Street | 1-mo. (24) | 3-mo. (24)     | 1-mo. (25)     | 3-mo. (25) |
| All REITs                             | 2.50  | 1.59 | 4.23 | 1.94     | 3.0%  | 3.2%   | 5.1%  | 6.0%   | 4.6%   | 4.7%   | 0.3% 🛦     | 0.0% ▶         | -0.6% ▼        | -1.1% ▼    |
| Residential                           | 8.15  | 2.68 | 6.01 | 2.69     | 3.8%  | 3.2%   | 5.8%  | 3.8%   | 4.5%   | 4.5%   | -0.8% ▼    | -1.0% ▼        | -1.0% ▼        | -1.3% ▼    |
| Apartments                            | 3.46  | 1.53 | 7.33 | 2.40     | 1.1%  | 0.5%   | 3.5%  | 3.4%   | 3.3%   | 2.7%   | -2.2% ▼    | -2.5% ▼        | -2.4% ▼        | -3.1% ▼    |
| Manufactured Housing                  | 19.64 | 4.19 | 3.65 | 2.50     | 4.2%  | 3.9%   | 8.6%  | 6.2%   | 6.3%   | 5.7%   | -0.3% ▼    | -0.5% ▼        | 0.0% ▶         | -0.8% ▼    |
| Single Family                         | 3.50  | 2.32 | 7.04 | 3.17     | 6.0%  | 5.3%   | 5.2%  | 1.9%   | 4.0%   | 5.0%   | 0.1% 🛦     | 0.1% 🔺         | -0.5% ▼        | -0.1% ▼    |
| Healthcare                            | 3.47  | 1.37 | 2.44 | 1.37     | 8.9%  | 7.2%   | 11.8% | 7.5%   | 9.8%   | 7.6%   | 0.2% 🛦     | -1.0% <b>▼</b> | 0.3% ▲         | -0.5% ▼    |
| Industrial                            | 0.62  | 0.37 | 4.54 | 2.81     | 0.1%  | -3.4%  | 7.1%  | 9.2%   | 7.0%   | 7.0%   | 4.3% ▲     | 2.3% 🔺         | -2.5% ▼        | -4.7% ▼    |
| Cold Storage                          | 0.88  | 0.76 | 1.17 | 0.96     | 20.4% | 13.4%  | 13.9% | 8.2%   | 15.4%  | 14.8%  | 0.0% ▶     | 0.0% ►         | 0.0% ▶         | 0.0% ▶     |
| Net Lease                             | 2.58  | 1.07 | 2.77 | 0.83     | 2.6%  | 2.9%   | 2.0%  | 3.3%   | 1.5%   | 3.0%   | -0.1% ▼    | 0.0% ▶         | 0.1% 🔺         | 0.1% 🔺     |
| Office                                | 4.21  | 0.96 | 5.09 | 0.90     | -1.1% | 10.4%  | -2.1% | -0.7%  | -0.8%  | 0.7%   | 0.2% 🔺     | 1.8% 🔺         | -0.6% <b>▼</b> | -1.3% ▼    |
| Malls                                 | NM    | NM   | 3.25 | 1.44     | 3.0%  | -1.4%  | 5.5%  | -2.4%  | 4.1%   | 1.6%   | -0.7% ▼    | 0.2% 🛦         | -0.6% ▼        | 0.5% 🔺     |
| Shopping Centers                      | 5.51  | 2.24 | 5.33 | 2.06     | 3.4%  | 8.8%   | 3.2%  | 10.1%  | 4.1%   | 3.2%   | 0.6% 🔺     | 0.4%           | 0.9% 🛦         | 0.4% 🔺     |
| Self Storage                          | 17.01 | 3.18 | 6.52 | 2.47     | 1.0%  | 1.9%   | 4.4%  | 7.5%   | 2.7%   | 4.8%   | -0.2% ▼    | -0.3% ▼        | -0.8% ▼        | -1.7% ▼    |
| Comm. Infrs - Data Centers            | 3.87  | 2.56 | 4.94 | 2.73     | 6.7%  | -1.8%  | 7.2%  | 6.8%   | 6.5%   | 7.3%   | -0.1% ▼    | -0.1% <b>▼</b> | 0.7% 🔺         | 0.7% 🔺     |
| Comm. Infrs - Towers                  | 2.98  | 1.69 | 2.79 | 1.61     | 0.5%  | 5.5%   | 2.3%  | 4.2%   | 3.2%   | 3.9%   | -0.6% ▼    | -0.5% ▼        | -0.5% ▼        | -0.3% ▼    |
| Lodging                               | 1.56  | 0.88 | n.a. | n.a.     | 2.1%  | 22.0%  | 1.3%  | 22.0%  | n.a.   | 0.0%   | 0.6% 🛕     | 2.2% 🔺         | 0.2% 🔺         | 0.3% 🔺     |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha

Notes: 1-month Street revision defined as the percentage change of the Street's median AFFO estimate (for 2022 or 2023 as noted) over the prior month. 3-month Street revision defined as the percentage change of the Street's median AFFO estimate (for 2022 or 2023 as noted) over the prior 3 months. Street estimates are sourced from Visible Alpha.

2023 PEG is based on BofA's AFFO estimates and is calculated as a REIT's market price-to-2023 AFFO ratio divided by its AFFO growth rate ('23 over '22). The 2023 PEG (3-yr) ratio is calculated using price-to-2023 AFFO divided by the 3-Yr FFO CAGR ('23-'25).

2023 PEGY is based on BofA's AFFO estimates and is calculated as a REIT's market price-to-2023 AFFO ratio divided by the sum of its (1) AFFO growth rate ('23 over '22 growth or a forward. 3-year CAGR); and (2) forward 12-month dividend yield.

All Communications Infrastructure and Net Lease growth rates reference AFFO. EPR references FFO as adjusted. KW references EPS.

'NM' indicates (a) negative earnings growth, (b) a value is either incomparable to peer and/or Street estimates, or (c) the value is skewed by one-time items in the Company's earnings that render the value insignificant.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes KW and VRE due to earnings volatility.

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**Exhibit 5: AFFO growth**We compare our AFFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

|                      |        |                                       | 20    | )24  | 2024  | (3-yr) | 2024 g  | rowth  | 2025  | growth | 3-year | CAGR   |            | Street R        | evisions       |                |
|----------------------|--------|---------------------------------------|-------|------|-------|--------|---------|--------|-------|--------|--------|--------|------------|-----------------|----------------|----------------|
| Sector               | Ticker | Company name                          | PEG   | PEGY | PEG   | PEGY   | BofA    | Street | BofA  | Street | BofA   | Street | 1-mo. (24) | 3-mo. (24)      | 1-mo. (25)     | 3-mo. (25)     |
| Apartments           | AVB    | AvalonBay                             | 6.91  | 2.77 | 3.25  | 1.91   | 2.5%    | 1.3%   | 6.7%  | 3.2%   | 5.4%   | 4.6%   | -1.2% ▼    | -1.7% <b>▼</b>  | -1.9% <b>▼</b> | -2.9% <b>▼</b> |
| Apartments           | CPT    | Camden Property Trust                 | NM    | NM   | 8.63  | 2.69   | -2.7%   | -2.5%  | 3.3%  | 3.1%   | 1.9%   | 1.0%   | -1.8% ▼    | -3.3% ▼         | -1.9% <b>▼</b> | -3.5% ▼        |
| Apartments           | EQR    | Equity Residential                    | 4.09  | 2.12 | 4.97  | 2.33   | 4.7%    | 4.8%   | 3.5%  | 6.1%   | 3.9%   | 5.5%   | -4.1% ▼    | -4.3% ▼         | -3.9% ▼        | -4.4% ▼        |
| Apartments           | ESS    | Essex Property                        | 5.30  | 2.36 | 5.05  | 2.31   | 3.2%    | -1.2%  | 1.4%  | -2.0%  | 3.4%   | -0.2%  | -0.7% ▼    | -0.7% ▼         | -0.7% ▼        | -1.3% ▼        |
| Apartments           | IRT    | Independence Realty Trust             | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | n.a    | -2.4% ▼    | -2.3% ▼         |                |                |
| Apartments           | MAA    | Mid-America Apartment                 | NM    | NM   | 14.98 | 2.90   | -3.2%   | -3.0%  | 1.9%  | 1.9%   | 1.1%   | 0.3%   | -2.7% ▼    | -4.3% ▼         | -4.7% ▼        | -5.5% ▼        |
| Apartments*          | VRE    | Veris Residential                     | 2.00  | 1.79 | 7.24  | 5.10   | 11.9%   | 11.9%  | -7.6% | 12.8%  | 3.3%   | 8.2%   | -2.9% ▼    | 0.9% 🔺          | 0.0% ▶         | 4.7% ▲         |
| Apartments           | UDR    | UDR                                   | NM    | NM   | 12.53 | 2.78   | -2.7%   | -0.3%  | 3.3%  | 7.3%   | 1.3%   | 1.9%   | -2.5% ▼    | -1.1% ▼         | -1.9% ▼        | -1.3% ▼        |
| Apartments*          | KW     | Kennedy Wilson                        | n.a.  | NM   | NM    | NM     | -105.7% | n.a.   | NM    | NM     | -41.5% | n.a    |            |                 |                |                |
| Manufactured Housing | ELS    | Equity Lifestyle                      | 3.04  | 2.30 | 4.06  | 2.85   | 8.9%    | 9.1%   | 6.1%  | 8.5%   | 6.7%   | 6.7%   | -2.2% ▼    | -2.4% ▼         | 1.2% ▲         | -1.1% ▼        |
| Manufactured Housing | SUI    | Sun Communities                       | 32.30 | 5.62 | 3.34  | 2.24   | 0.6%    | -0.1%  | 10.5% | 4.4%   | 6.0%   | 4.9%   | -0.5% ▼    | -1.7% <b>▼</b>  | -1.1% <b>▼</b> | -4.1% ▼        |
| Single Family        | AMH    | American Homes 4Rent                  | 3.61  | 2.51 | 3.16  | 2.28   | 6.0%    | 2.3%   | 7.5%  | 1.8%   | 6.8%   | 6.2%   | -0.8% ▼    | -0.5% ▼         | -1.3% ▼        | 0.6% ▲         |
| Single Family        | INVH   | Invitation Homes                      | 3.43  | 2.20 | 9.46  | 3.73   | 6.0%    | 7.2%   | 3.8%  | 1.9%   | 2.2%   | 4.3%   | 1.0% ▲     | 0.9% 🔺          | -2.1% ▼        | -1.1% ▼        |
| Healthcare           | ARE    | Alexandria                            | 4.82  | 2.01 | 5.74  | 2.16   | 3.1%    | 1.4%   | 3.2%  | 1.9%   | 2.6%   | 3.1%   | 2.1% ▲     | 1.5% ▲          | 0.6% ▲         | -1.6% ▼        |
| Healthcare           | DHC    | Diversified Healthcare Trust          | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | n.a    |            |                 |                |                |
| Healthcare           | HR     | Healthcare Realty Trust               | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | 0.3%   | -2.3% ▼    | -5.7% ▼         | -3.0% ▼        | -5.6% ▼        |
| Healthcare           | LTC    | LTC Properties Inc                    | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | n.a    | 2.9% ▲     | 2.7% 🔺          | 5.0% ▲         | 25.1% ▲        |
| Healthcare           | MPW    | Medical Property Trust                | NM    | NM   | NM    | NM     | -5.5%   | -18.5% | 4.1%  | -12.2% | -5.2%  | -5.4%  | -0.9% ▼    | -13.7% ▼        | -0.9% ▼        | -15.0% ▼       |
| Healthcare           | NHI    | National Health Investors             | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | 4.3%   | 0.0% ▶     | -0.7% ▼         | 0.0% ▶         | -4.8% ▼        |
| Healthcare           | OHI    | OMEGA Healthcare                      | NM    | NM   | 2.73  | 0.92   | -1.1%   | 4.2%   | 12.4% | 10.3%  | 4.4%   | 3.9%   | -3.1% ▼    | -6.5% ▼         | -3.1% ▼        | -5.1% ▼        |
| Healthcare           | PEAK   | Healthpeak Properties                 | 17.05 | 1.46 | 2.15  | 0.92   | 0.7%    | 0.4%   | 9.7%  | 9.8%   | 5.2%   | 5.1%   | -1.0% ▼    | -1.4% <b>▼</b>  | 1.4% ▲         | 0.5% ▲         |
| Healthcare           | SBRA   | Sabra Health Care                     | 2.65  | 0.77 | 2.08  | 0.72   | 3.7%    | 4.3%   | 6.4%  | 5.0%   | 4.7%   | 4.2%   | 0.0% ▶     | -1.5% ▼         | 0.0% ▶         | -0.4% ▼        |
| Healthcare           | VTR    | Ventas                                | 1.73  | 1.21 | 1.34  | 1.00   | 9.7%    | 5.8%   | 13.5% | 2.8%   | 12.6%  | n.a    | -3.2% ▼    | -5.0% ▼         | -6.6% ▼        | -8.4% ▼        |
| Healthcare           | WELL   | Welltower                             | 1.71  | 1.45 | 1.76  | 1.49   | 15.1%   | 13.2%  | 18.6% | 11.7%  | 14.7%  | 13.8%  | 1.4% ▲     | 1.6% ▲          | 2.9% ▲         | 3.9% ▲         |
| Industrial           | EGP    | EastGroup                             | 2.89  | 2.24 | 2.91  | 2.25   | 9.7%    | 11.1%  | 10.0% | 11.5%  | 9.6%   | 10.4%  | 0.7% ▲     | 0.8% 🔺          | 1.4% ▲         | 1.5% ▲         |
| Industrial           | FR     | First Industrial                      | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | 8.7%   | 2.5% ▲     | 1.4% ▲          | 3.1% ▲         | 3.1% ▲         |
| Industrial           | ILPT   | Industrial Logistics Properties Trust | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | n.a    | 0.0% ▶     | -43.9% <b>▼</b> | 0.0% ▶         | 0.0% ▶         |
| Industrial           | LXP    | LXP Industrial Trust                  | NM    | NM   | NM    | NM     | -4.7%   | -10.4% | 2.2%  | -2.0%  | -0.1%  | n.a    | -11.6% ▼   | -11.6% ▼        | -11.4% ▼       | -6.4% ▼        |
| Industrial           | PLD    | Prologis                              | NM    | NM   | 4.20  | 2.96   | -2.2%   | -6.5%  | 7.2%  | 9.7%   | 6.6%   | 6.5%   | 3.5% ▲     | 2.0% ▲          | -1.3% ▼        | -3.4% ▼        |
| Industrial           | REXR   | Rexford                               | 1.57  | 1.32 | 1.79  | 1.48   | 16.8%   | 13.4%  | 16.8% | 4.0%   | 14.7%  | 12.7%  | -2.8% ▼    | -2.8% ▼         | -12.4% ▼       | -11.2% ▼       |
| Industrial           | STAG   | STAG Industrial                       | 7.16  | 2.95 | 18.19 | 3.93   | 2.7%    | 8.6%   | 0.5%  | 10.3%  | 1.1%   | 5.0%   | 4.6% ▲     | 4.6% ▲          | 2.7% 🔺         | 2.5% 🔺         |
| Industrial           | TRNO   | Terreno Realty Corp                   | n.a.  | n.a. | n.a.  | n.a.   | n.a.    | n.a.   | n.a.  | n.a.   | n.a    | 9.0%   | 4.8% ▲     | 3.6% ▲          | 2.9% ▲         | 1.4% ▲         |
| Cold Storage         | COLD   | Americold                             | 0.88  | 0.76 | 1.17  | 0.96   | 20.4%   | 13.4%  | 13.9% | 8.2%   | 15.4%  | 14.8%  | 0.3% ▲     | -0.1% ▼         | 0.1% ▲         | 0.1% ▲         |
| Net Lease            | ADC    | Agree Realty Corp                     | 4.11  | 1.60 | 1.98  | 1.13   | 3.4%    | 3.1%   | 8.6%  | 2.9%   | 7.0%   | 3.7%   | 0.0% ▶     | 0.2% 🛦          | -0.2% ▼        | 0.1% 🛦         |
| Net Lease            | EPR    | EPR Properties                        | NM    | NM   | NM    | NM     | -5.4%   | -6.1%  | 3.2%  | 2.8%   | -0.3%  | -0.6%  | 0.0% ▶     | 0.0% ▶          | 0.0% ▶         | 2.4% 🔺         |
| Net Lease            | EPRT   | Essential Properties                  | 2.06  | 1.22 | 2.07  | 1.22   | 6.8%    | 6.5%   | 7.3%  | 4.7%   | 6.8%   | 5.3%   | 0.5% 🛦     | 0.9% ▲          | -0.8% ▼        | 0.1% 🔺         |
| Net Lease            | GTY    | Getty Realty                          | 4.86  | 1.29 | 2.16  | 0.97   | 2.4%    | 2.6%   | 7.0%  | 2.8%   | 5.4%   | n.a    | 0.0% ▶     | 0.6% ▲          | -1.2% ▼        | -1.1% ▼        |
| Net Lease            | NNN    | National Retail                       | 5.71  | 1.60 | 7.16  | 1.70   | 2.2%    | 2.9%   | 1.9%  | 4.0%   | 1.7%   | 2.7%   | -0.4% ▼    | -0.5% ▼         | -0.9% ▼        | -0.5% ▼        |
| Net Lease            | NTST   | NetSTREIT                             | 8.53  | 2.19 | 4.40  | 1.77   | 1.6%    | 5.0%   | 4.8%  | 8.1%   | 3.2%   | n.a    | 2.1% 🛦     | 1.9% ▲          | 3.2% ▲         | 4.8% ▲         |
| Net Lease            | 0      | Realty Income                         | 2.63  | 1.16 | 5.15  | 1.48   | 4.7%    | 4.7%   | 2.6%  | 3.3%   | 2.4%   | 3.6%   | 0.2% 🛦     | 0.2% ▲          | 0.4% 🔺         | -0.1% <b>▼</b> |
| Net Lease            | PKST   | Peakstone Realty Trust                | n.a.  | NM   | NM    | NM     | -27.1%  | n.a.   | -3.2% | n.a.   | -18.3% | n.a    |            |                 |                |                |
| Net Lease            | VICI   | VICI Properties                       | 2.55  | 1.20 | n.a.  | n.a.   | 5.1%    | n.a.   | -1.8% | 3.1%   | n.a    | 4.2%   | -0.1% ▼    | 0.1% 🛦          | 0.2% 🔺         | 0.2% 🔺         |
| Net Lease            | WPC    | WP Carey                              | NM    | NM   | NM    | NM     | -9.4%   | 4.6%   | 3.5%  | 3.1%   | -1.9%  | -1.1%  | -0.9% ▼    | -1.3% <b>▼</b>  | -0.8% ▼        | 0.5% ▲         |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. Note KW reports EPS for estimates, not AFFO. See prior Exhibit for additional footnotes.





**Exhibit 6: AFFO growth**We compare our AFFO growth estimates for each REIT with the Street's average estimates. We also look at the Street's estimate revisions over the last 1 and 3 months.

|  |                                |  | 20                       | 24                       | 2024                         | (3-yr)                       | 2024                             | growth                            | 2025                           | growth                          | 3-year                   | r CAGR                        |                              | Street R                               | evisions                              |  |
|--|--------------------------------|--|--------------------------|--------------------------|------------------------------|------------------------------|----------------------------------|-----------------------------------|--------------------------------|---------------------------------|--------------------------|-------------------------------|------------------------------|--|---------------------------------------|--|
| Sector   | Ticker                         | Company name   | PEG                      | PEGY                     | PEG                          | PEGY                         | BofA                             | Street                            | BofA                           | Street                          | BofA                     | Street                        | 1-mo. (24)                   | 3-mo. (24)                             | 1-mo. (25)                            | 3-mo. (25)                             |
| Office   | AAT                            | American Assets  | NM                       | NM                       | NM                           | NM                           | -18.0%                           | -10.1%                            | -14.6%                         | 4.6%                            | -13.7%                   | 1.6%                          | 0.8% ▲                       | 3.0% ▲                                 | -5.6% ▼                               | -3.7% ▼                                |
| Office   | AHH                            | Armada Hoffler   | NM                       | NM                       | 129.50                       | 1.71                         | -3.3%                            | -14.3%                            | 3.6%                           | 6.9%                            | 0.1%                     | 1.5%                          | 0.0% ▶                       | -0.4% ▼                                | 0.0% ▶                                | 0.0% ▶                                 |
| Office   | BDN                            | Brandywine   | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | 2.4%                              | n.a.                           | n.a.                            | n.a                      | -5.4%                         | -16.5% ▼                     | -16.1% ▼                               | -13.3% ▼                              | -14.1% ▼                               |
| Office   | BXP                            | Boston Properties  | NM                       | NM                       | NM                           | NM                           | -2.2%                            | n.a.                              | -1.2%                          | -8.9%                           | -1.0%                    | -0.2%                         | -3.5% ▼                      | -4.0% ▼                                | -4.3% ▼                               | -6.5% ▼                                |
| Office   | CDP                            | COPT Defense Properties  | 4.68                     | 1.73                     | 3.18                         | 1.47                         | 2.8%                             | -13.9%                            | 2.7%                           | 2.8%                            | 4.1%                     | 4.2%                          | 2.1% ▲                       | 4.4% ▲                                 | 3.3% ▲                                | 1.7% ▲                                 |
| Office   | CUZ                            | Cousins  | 29.20                    | 2.17                     | 9.70                         | 1.89                         | 0.4%                             | 1.9%                              | 3.7%                           | 1.0%                            | 1.3%                     | 1.8%                          | 1.3% ▲                       | 4.8% ▲                                 | 4.3% ▲                                | 1.9% ▲                                 |
| Office   | DEI                            | Douglas Emmett   | NM                       | NM                       | NM                           | NM                           | -5.9%                            | -2.9%                             | -9.7%                          | -17.1%                          | -1.5%                    | -6.8%                         | -4.3% ▼                      | -6.8% ▼                                | -5.4% ▼                               | -9.7% ▼                                |
| Office   | EQC                            | Equity Commonwealth  | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | -12.7%                            | n.a.                           | n.a.                            | n.a                      | n.a                           |                              |  |                                       |  |
| Office   | ESRT                           | Empire State Realty  | 1.56                     | 1.44                     | 4.19                         | 3.46                         | 17.7%                            | n.a.                              | -0.5%                          | 10.9%                           | 6.6%                     | 19.5%                         | 0.0% ▶                       | 125.1% ▲                               | 0.0% ▶                                | 12.3% ▲                                |
| Office   | HIW                            | Highwoods  | 6.34                     | 0.97                     | NM                           | NM                           | 1.5%                             | 188.3%                            | -10.0%                         | -9.0%                           | -0.9%                    | -1.2%                         | 2.3% ▲                       | 1.3% ▲                                 | 5.4% ▲                                | 0.4% 🔺                                 |
| Office   | HPP                            | Hudson Pacific   | NM                       | NM                       | 3.96                         | 3.96                         | -36.1%                           | -3.8%                             | 28.2%                          | 216.8%                          | 4.7%                     | 18.7%                         | 10.2% ▲                      | 12.9% ▲                                | 0.4%                                  | -6.0% ▼                                |
| Office   | JBGS                           | JBG Smith  | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | 82.8%                             | n.a.                           | n.a.                            | n.a                      | 2.5%                          | 0.0% ▶                       | 6.0% ▲                                 | 0.0% ▶                                | 9.4% ▲                                 |
| Office   | KRC                            | Kilroy Realty  | NM                       | NM                       | NM                           | NM                           | -13.1%                           | n.a.                              | 1.7%                           | -2.6%                           | -5.6%                    | -5.6%                         | 2.5% ▲                       | -0.6% ▼                                | -1.9% ▼                               | -4.6% ▼                                |
| Office   | OPI                            | Office Properties  | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | -14.8%                            | n.a.                           | n.a.                            | n.a                      | n.a                           |                              |  |                                       |  |
| Office   | PGRE                           | Paramount Group  | NM                       | NM                       | NM                           | NM                           | -28.8%                           | n.a.                              | -33.0%                         | -18.4%                          | -22.7%                   | -13.3%                        | -11.7% ▼                     | -19.1% ▼                               | 0.0% ►                                | -25.0% ▼                               |
| Office   | SLG                            | SL Green   | 0.36                     | 0.30                     | NM                           | NM                           | 29.9%                            | -42.4%                            | -21.2%                         | -22.7%                          | -0.1%                    | 3.3%                          | 28.4% ▲                      | 24.7% ▲                                | -2.3% ▼                               | -4.8% ▼                                |
| Office   | VNO                            | Vornado  | 6.39                     | 4.10                     | 3.61                         | 2.75                         | 2.1%                             | 29.4%                             | 5.1%                           | -7.5%                           | 3.6%                     | 0.9%                          | -7.6% ▼                      | -10.4% ▼                               | -1.8% ▼                               | -2.6% ▼                                |
| Malls  | MAC                            | Macerich   | 10.73                    | 2.17                     | 1.89                         | 1.11                         | 1.0%                             | -16.3%                            | 5.2%                           | -13.8%                          | 5.7%                     | 5.9%                          | -12.7% ▼                     | 0.4% 🛦                                 | -9.0% ▼                               | 1.4% ▲                                 |
| Malls  | SKT                            | Tanger Factory   | 2.90                     | 1.75                     | 3.24                         | 1.87                         | 5.5%                             | -17.6%                            | 6.4%                           | 1.8%                            | 5.0%                     | 4.5%                          | 0.0% ▶                       | 1.2% ▲                                 | 0.1% 🛦                                | 1.9% ▲                                 |
| Malls  | SPG                            | Simon Property Group   | 4.30                     | 1.59                     | 3.35                         | 1.44                         | 3.0%                             | 0.7%                              | 5.4%                           | -1.7%                           | 3.9%                     | 1.1%                          | -0.5% ▼                      | 0.4% 🛦                                 | -0.6% ▼                               | 0.8% 🛦                                 |
| Shopping Centers   | IVT                            | Inventrust Properties  | n.a.                     | 6.01                     | 5.69                         | 2.92                         | 0.0%                             | -1.5%                             | 4.7%                           | 41.0%                           | 3.5%                     | n.a                           | 7.1% ▲                       | 6.2% ▲                                 | 24.4% ▲                               | 24.0% ▲                                |
| Shopping Centers   | AKR                            | Acadia Realty  | 15.15                    | 3.02                     | 3.98                         | 1.94                         | 1.1%                             | 13.1%                             | 1.2%                           | 23.0%                           | 4.2%                     | 8.4%                          | 16.6% ▲                      | 9.0% ▲                                 | 12.5% ▲                               | 9.6% ▲                                 |
| Shopping Centers   | BRX                            | Brixmor  | 3.91                     | 1.78                     | 1.86                         | 1.19                         | 3.9%                             | 17.9%                             | 7.9%                           | 0.6%                            | 8.3%                     | 3.1%                          | -0.4% ▼                      | -0.1% ▼                                | -0.6% ▼                               | -0.2% ▼                                |
| Shopping Centers   | FRT                            | Federal Realty   | 7.91                     | 2.87                     | 9.09                         | 3.01                         | 2.5%                             | 3.2%                              | -1.1%                          | 11.5%                           | 2.2%                     | 4.7%                          | 3.3% ▲                       | 3.6% ▲                                 | 1.9% ▲                                | 1.5% ▲                                 |
| Shopping Centers   | KIM                            | Kimco Realty   | 2.62                     | 1.41                     | 7.50                         | 2.16                         | 6.2%                             | 8.5%                              | -1.0%                          | 7.6%                            | 2.2%                     | 1.7%                          | -2.4% ▼                      | -2.8% ▼                                | -1.5% ▼                               | -0.6% ▼                                |
| Shopping Centers   | KRG                            | Kite Realty Group  | 11.88                    | 2.68                     | 2.67                         | 1.50                         | 1.4%                             | 8.8%                              | 12.9%                          | 33.3%                           | 6.1%                     | n.a                           | 15.0% ▲                      | 13.1% ▲                                | 11.0% ▲                               | 8.8% 🔺                                 |
| Shopping Centers   | PECO                           | Phillips Edison  | 6.45                     | 2.88                     | 2.55                         | 1.71                         | 2.7%                             | 30.0%                             | 9.5%                           | 6.0%                            | 6.9%                     | 4.1%                          | 2.4% ▲                       | 4.6% ▲                                 | 4.1% ▲                                | 4.5% ▲                                 |
| Shopping Centers   | REG                            | Regency  | 5.22                     | 2.19                     | 4.41                         | 2.03                         | 3.2%                             | 1.3%                              | 2.9%                           | 3.9%                            | 3.8%                     | 4.2%                          | -3.4% ▼                      | -3.7% ▼                                | -0.7% ▼                               | -1.3% ▼                                |
| Shopping Centers   | ROIC                           | Retail Opportunity Investment  | NM                       | NM                       | 6.64                         | 2.22                         | -1.2%                            | -0.7%                             | 3.7%                           | 6.6%                            | 2.4%                     | 4.2%                          | 0.0% ▶                       | -0.6% ▼                                | 1.0% ▲                                | 4.1% ▲                                 |
| Shopping Centers   | SITC                           | Site Centers Corp  | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | n.a.                              | n.a.                           | n.a.                            | n.a                      | -5.5%                         | -4.9% ▼                      | -10.5% ▼                               | -8.3% ▼                               | -26.3% ▼                               |
| Shopping Centers   | UE                             | Urban Edge Properties  | n.a.                     | n.a.                     | n.a.                         | n.a.                         | n.a.                             | n.a.                              | n.a.                           | n.a.                            | n.a                      | 6.2%                          | 3.0% ▲                       | 5.0% ▲                                 | 1.8% ▲                                | 3.8% ▲                                 |
| Self Storage   | CUBE                           | CubeSmart  | 41.20                    | 3.31                     | 3.50                         | 1.77                         | 0.4%                             | n.a.                              | 6.3%                           | 4.7%                            | 4.8%                     | 3.3%                          | -0.3% ▼                      | 0.0% ▶                                 | -0.2% ▼                               | -0.3% ▼                                |
| Self Storage   | EXR                            | Extra Space Storage  | 13.98                    | 3.04                     | 7.28                         | 2.53                         | 1.3%                             | 0.4%                              | 3.4%                           | 8.4%                            | 2.5%                     | 4.6%                          | 0.0% ▶                       | -1.0% ▼                                | -0.8% ▼                               | -2.3% ▼                                |
| Self Storage   | PSA                            | Public Storage   | 15.55                    | 3.52                     | 7.22                         | 2.79                         | 1.2%                             | 3.2%                              | 4.8%                           | 8.2%                            | 2.7%                     | 5.6%                          | -0.4% ▼                      | -0.2% ▼                                | -1.1% ▼                               | -2.3% ▼                                |
| Self Storage   | NSA                            | National Storage Affiliates  | NM                       | NM                       | NM                           | NM                           | -3.5%                            | 1.7%                              | 1.6%                           | -0.5%                           | -0.4%                    | 0.6%                          | -0.4% ▼                      | 1.2% ▲                                 | -2.1% ▼                               | 0.1% 🔺                                 |
| Comm. Infrs - Data Centers                                     | DLR                            | Digital Realty Trust   | 5.48                     | 2.81                     | 8.81                         | 3.48                         | 3.9%                             | -5.0%                             | 2.4%                           | 2.9%                            | 2.4%                     | 5.5%                          | -3.1% ▼                      | -3.4% ▼                                | -1.6% ▼                               | -2.1% ▼                                |
| Comm. Infrs - Data Centers                                     | EQIX                           | Equinix  | 3.01                     | 2.42                     | 2.87                         | 2.33                         | 8.2%                             | -0.1%                             | 9.8%                           | 8.9%                            | 8.6%                     | 8.2%                          | 1.5% ▲                       | 1.7% ▲                                 | 1.8% ▲                                | 2.0% 🔺                                 |
| Comm. Infrs - Towers   | AMT                            | American Tower   | 3.76                     | 2.14                     | 3.07                         | 1.90                         | 4.6%                             | 9.4%                              | 4.9%                           | 7.7%                            | 5.6%                     | 7.5%                          | -0.7% ▼                      | -0.7% ▼                                | -0.8% ▼                               | -1.1% ▼                                |
| Comm. Infrs - Towers   | CCI                            | Crown Castle   | NM                       | NM                       | NM                           | NM                           | -7.9%                            | 4.6%                              | -1.9%                          | -1.9%                           | -0.8%                    | -2.2%                         | -0.1% ▼                      | 0.1% 🛦                                 | 0.1% 🛦                                | 0.6% ▲                                 |
| Comm. Infrs - Towers   | SBAC                           | SBA Communications   | 6.21                     | 3.47                     | 7.57                         | 3.86                         | 2.5%                             | -8.0%                             | 1.0%                           | 3.6%                            | 2.0%                     | 3.1%                          | -0.1% ▼                      | -0.3% ▼                                | 0.5% 🛦                                | 1.5% ▲                                 |
| Lodging  | APLE                           | Apple Hospitality  | NM                       | NM                       | n.a.                         | n.a.                         | -1.4%                            | 3.4%                              | -2.9%                          | 0.3%                            | n.a                      | -1.9%                         | 0.0% ▶                       | -1.4% ▼                                | 0.0% ▶                                | -3.2% ▼                                |
| 0 0  |                                | DiamondRock  | NM                       | NM                       | n.a.                         | n.a.                         | -11.9%                           | -3.2%                             | -1.6%                          | 52.4%                           | n.a                      | 2.1%                          | 0.9%                         | -0.1% ▼                                | 0.2%                                  | -1.0% ▼                                |
| Lodging  | D)RH                           |  | 14141                    |                          |                              | n.a.                         | 7.3%                             | 27.7%                             | 1.2%                           | 23.5%                           | n.a                      | 1.8%                          | -0.2% ▼                      | 0.0% ▶                                 | 0.4%                                  | 0.1%                                   |
| Lodging<br>Lodging   | DRH<br>HST                     |  | 1 67                     | 1.07                     | na                           |                              |                                  |                                   |                                |                                 |                          |                               |                              |  |                                       |  |
| Lodging  | HST                            | Host Hotels  | 1.67<br>NM               | 1.07<br>NM               | n.a.<br>n.a.                 |                              |                                  |                                   |                                |                                 |                          |                               |                              |  |                                       |  |
| Lodging<br>Lodging   | HST<br>INN                     | Host Hotels<br>Summit Hotel Prop   | NM                       | NM                       | n.a.                         | n.a.                         | -13.2%                           | 28.9%                             | -6.8%                          | -2.1%                           | n.a                      | -40.7%                        | 70.3% ▲                      | 303.0% ▲                               | -4.0% ▼                               | -18.7% ▼                               |
| Lodging<br>Lodging<br>Lodging                                  | HST<br>INN<br>PEB              | Host Hotels<br>Summit Hotel Prop<br>Pebblebrook                                  | NM<br>NM                 | NM<br>NM                 | n.a.<br>n.a.                 | n.a.<br>n.a.                 | -13.2%<br>-12.8%                 | 28.9%<br>-18.7%                   | -6.8%<br>-5.9%                 | -2.1%<br>81.6%                  | n.a<br>n.a               | -40.7%<br>5.1%                | 70.3% ▲<br>2.3% ▲            | 303.0% ▲<br>7.9% ▲                     | -4.0% ▼<br>4.0% ▲                     | -18.7% ▼<br>7.4% ▲                     |
| Lodging<br>Lodging<br>Lodging<br>Lodging                       | HST<br>INN<br>PEB<br>PK        | Host Hotels<br>Summit Hotel Prop<br>Pebblebrook<br>Park Hotels & Resort          | NM<br>NM<br>2.41         | NM<br>NM<br>0.74         | n.a.<br>n.a.<br>n.a.         | n.a.<br>n.a.<br>n.a.         | -13.2%<br>-12.8%<br>4.1%         | 28.9%<br>-18.7%<br>46.7%          | -6.8%<br>-5.9%<br>0.0%         | -2.1%<br>81.6%<br>39.4%         | n.a<br>n.a<br>n.a        | -40.7%<br>5.1%<br>2.1%        | 70.3% ▲<br>2.3% ▲<br>1.1% ▲  | 303.0% ▲<br>7.9% ▲<br>5.5% ▲           | -4.0% ▼<br>4.0% ▲<br>0.5% ▲           | -18.7% ▼<br>7.4% ▲<br>5.0% ▲           |
| Lodging<br>Lodging<br>Lodging<br>Lodging<br>Lodging<br>Lodging | HST<br>INN<br>PEB<br>PK<br>RHP | Host Hotels<br>Summit Hotel Prop<br>Pebblebrook<br>Park Hotels & Resort<br>Ryman | NM<br>NM<br>2.41<br>3.27 | NM<br>NM<br>0.74<br>1.85 | n.a.<br>n.a.<br>n.a.<br>n.a. | n.a.<br>n.a.<br>n.a.<br>n.a. | -13.2%<br>-12.8%<br>4.1%<br>4.5% | 28.9%<br>-18.7%<br>46.7%<br>43.7% | -6.8%<br>-5.9%<br>0.0%<br>6.7% | -2.1%<br>81.6%<br>39.4%<br>6.6% | n.a<br>n.a<br>n.a<br>n.a | -40.7%<br>5.1%<br>2.1%<br>n.a | 70.3% ▲ 2.3% ▲ 1.1% ▲ 0.8% ▲ | 303.0% ▲<br>7.9% ▲<br>5.5% ▲<br>3.8% ▲ | -4.0% ▼<br>4.0% ▲<br>0.5% ▲<br>0.0% ► | -18.7% ▼<br>7.4% ▲<br>5.0% ▲<br>6.9% ▲ |
| Lodging<br>Lodging<br>Lodging<br>Lodging                       | HST<br>INN<br>PEB<br>PK        | Host Hotels<br>Summit Hotel Prop<br>Pebblebrook<br>Park Hotels & Resort          | NM<br>NM<br>2.41         | NM<br>NM<br>0.74         | n.a.<br>n.a.<br>n.a.         | n.a.<br>n.a.<br>n.a.         | -13.2%<br>-12.8%<br>4.1%         | 28.9%<br>-18.7%<br>46.7%          | -6.8%<br>-5.9%<br>0.0%         | -2.1%<br>81.6%<br>39.4%         | n.a<br>n.a<br>n.a        | -40.7%<br>5.1%<br>2.1%        | 70.3% ▲<br>2.3% ▲<br>1.1% ▲  | 303.0% ▲<br>7.9% ▲<br>5.5% ▲           | -4.0% ▼<br>4.0% ▲<br>0.5% ▲           | -18.7% ▼<br>7.4% ▲<br>5.0% ▲           |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. Note KW reports EPS for estimates, not AFFO. See prior Exhibit for additional footnotes.

# **Exhibit 7: NAV valuation sector averages**Cap rates and Price to NAV by REIT sector

|                                       |              | Cap rates      |                | Pric  | :e/NAV |
|---------------------------------------|--------------|----------------|----------------|-------|--------|
| Sector averages - market cap weighted | BofA applied | Street applied | Market implied | BofA  | Street |
| All REITs                             | 5.6%         | 5.9%           | 5.9%           | 90.5% | 98.3%  |
| Residential                           | 5.2%         | 5.3%           | 5.6%           | 89.7% | 90.2%  |
| Apartments                            | 5.9%         | 5.4%           | 6.6%           | 88.2% | 87.1%  |
| Manufactured Housing                  | 4.8%         | 5.4%           | 4.9%           | 97.5% | 92.2%  |
| Single Family                         | 5.0%         | 5.2%           | 5.5%           | 83.4% | 91.3%  |
| Healthcare                            | 5.8%         | 6.7%           | 5.7%           | 96.2% | 122.7% |
| Industrial                            | 4.2%         | 4.8%           | 4.6%           | 90.7% | 101.4% |
| Cold Storage                          | n.a          | 6.7%           | 8.3%           | n.a.  | 87.1%  |
| Net Lease                             | 6.0%         | 6.9%           | 6.6%           | 87.6% | 94.4%  |
| Office                                | 7.4%         | 7.3%           | 8.0%           | 86.3% | 76.5%  |
| Malls                                 | 7.1%         | 7.0%           | 6.3%           | 99.3% | 106.5% |
| Shopping Centers                      | 6.2%         | 6.5%           | 6.8%           | 86.3% | 89.8%  |
| Self Storage                          | 5.4%         | 5.5%           | 5.9%           | 88.7% | 97.6%  |
| Comm. Infrs - Data Centers            | n.a.         | 5.5%           | n.a.           | n.a.  | 109.7% |
| Comm. Infrs - Towers                  | n.a.         | 5.6%           | n.a.           | n.a.  | 80.5%  |
| Lodging                               | n.a.         | 6.9%           | n.a.           | n.a.  | 82.4%  |

Source: BofA Global Research estimates, Bloomberg, S&P Capital IQ, Visible Alpha. Street estimates for cap rates and NAV/sh are sourced from S&P Capital IQ

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period). weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.



**Exhibit 8: NAV - valuation**Below we outline each REIT's current cap rate (both implied and applied), forward NAV/sh estimate, and Price-to-NAV ratio

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|------|
| •    |

|                        |        |                                       |                    | Cap rates      |                | NA                   | V/sh           | Price                | /NAV           |
|------------------------|--------|---------------------------------------|--------------------|----------------|----------------|----------------------|----------------|----------------------|----------------|
| Sector                 | Ticker | Company name                          | BofA applied       | Street applied | Market implied | BofA                 | Street         | BofA                 | Street         |
| Apartments             | AVB    | AvalonBay                             | 5.7%               | 5.4%           | 6.4%           | 205.79               | 194.65         | 86.1%                | 91.0%          |
| Apartments             | CPT    | Camden Property Trust                 | 6.4%               | 5.6%           | 7.1%           | 107.35               | 115.99         | 89.6%                | 82.9%          |
| Apartments             | EQR    | Equity Residential                    | 5.9%               | 5.4%           | 6.9%           | 73.44                | 70.52          | 81.7%                | 85.1%          |
| Apartments             | ESS    | Essex Property                        | 5.6%               | 5.4%           | 6.0%           | 249.52               | 246.27         | 94.3%                | 95.6%          |
| Apartments             | IRT    | Independence Realty Trust             | n.a                | 6.3%           | n.a.           | n.a.                 | 16.05          | n.a.                 | 96.9%          |
| Apartments             | MAA    | Mid-America Apartment                 | 6.3%               | 5.7%           | 6.9%           | 146.84               | 156.64         | 88.0%                | 82.5%          |
| Apartments             | VRE    | Veris Residential                     | 6.2%               | 5.5%           | 6.7%           | 18.40                | 19.29          | 85.2%                | 81.2%          |
| Apartments             | UDR    | UDR                                   | 6.0%               | 5.5%           | 6.3%           | 40.46                | 41.95          | 89.2%                | 86.0%          |
| Apartments             | KW     | Kennedy Wilson                        | 6.5%               | 0.0%           | 4.5%           | 6.66                 | 17.57          | 152.0%               | 57.7%          |
| Manufactured Housing   | ELS    | Equity Lifestyle                      | 4.7%               | 4.8%           | 4.3%           | 60.40                | 68.84          | 109.6%               | 96.1%          |
| Manufactured Housing   | SUI    | Sun Communities                       | 4.9%               | 5.8%           | 5.4%           | 147.22               | 145.61         | 88.3%                | 89.3%          |
| Single Family          | АМН    | American Homes 4Rent                  | 5.0%               | 5.3%           | 5.6%           | 39.93                | 37.50          | 86.2%                | 91.8%          |
| Single Family          | INVH   | Invitation Homes                      | 5.0%               | 5.2%           | 5.4%           | 40.03                | 35.92          | 81.7%                | 91.0%          |
| Healthcare             | ARE    | Alexandria                            | n.a                | 6.0%           | 5.6%           | n.a.                 | 144.60         | n.a.                 | 82.5%          |
| Healthcare             | DHC    | Diversified Healthcare Trust          | n.a                | 0.0%           | n.a.           | n.a.                 | 0.00           | n.a.                 | n.a            |
| Healthcare             | HR     | Healthcare Realty Trust               | n.a                | 6.5%           | n.a.           | n.a.                 | 20.13          | n.a.                 | 71.3%          |
| Healthcare             | LTC    | LTC Properties Inc                    | n.a                | 8.0%           | n.a.           | n.a.                 | 28.39          | n.a.                 | 111.0%         |
| Healthcare             | MPW    | Medical Property Trust                | 9.5%               | 8.5%           | 10.4%          | 5.17                 | 8.00           | 68.8%                | 44.5%          |
| Healthcare             | NHI    | National Health Investors             | n.a                | 7.8%           | n.a.           | n.a.                 | 48.94          | n.a.                 | 108.8%         |
| Healthcare             | OHI    | OMEGA Healthcare                      | 8.1%               | 8.7%           | 8.5%           | 32.30                | 25.29          | 95.8%                | 122.4%         |
| Healthcare             | PEAK   | Healthpeak Properties                 | 7.4%               | 6.4%           | 8.5%           | 22.55                | 24.74          | 76.1%                | 69.4%          |
| Healthcare             | SBRA   | Sabra Health Care                     | 8.1%               | 8.6%           | 8.8%           | 15.64                | 13.09          | 87.9%                | 105.0%         |
| Healthcare             | VTR    | Ventas                                | 5.7%               | 6.5%           | 6.6%           | 55.85                | 45.79          | 78.4%                | 95.6%          |
| Healthcare             | WELL   | Welltower                             | 4.9%               | 6.3%           | 4.5%           | <b>85.32</b>         | 62.92          | 109.2%               | 148.0%         |
| ndustrial              | EGP    | EastGroup                             | 4.3%               | 5.0%           | 4.5%           | 194.52               | 171.37         | 93.9%                | 106.6%         |
| ndustrial              | FR     | First Industrial                      | n.a                | 5.2%           | n.a.           | n.a.                 | 58.64          | n.a.                 | 93.3%          |
| ndustrial              | ILPT   | Industrial Logistics Properties Trust | n.a                | 6.8%           | n.a.           | n.a.                 | 12.56          | n.a.                 | 32.4%          |
| ndustrial              | LXP    | LXP Industrial Trust                  | 6.1%               | 5.7%           | 6.9%           | 10.58                | 11.21          | 81.6%                | 77.0%          |
| Industrial             | PLD    | Prologis                              | 4.1%               | 4.7%           | 4.5%           | 147.53               | 129.92         | 90.4%                | 102.7%         |
| ndustrial              | REXR   | Rexford                               | 4.1%               | 4.8%           | 4.9%           | 67.99                | 59.54          | 78.1%                | 89.1%          |
| ndustrial              | STAG   | STAG Industrial                       | 6.3%               | 6.0%           | 5.8%           | 34.17                | 38.28          | 114.4%               | 102.1%         |
| ndustrial              | TRNO   | Terreno Realty Corp                   | 0.5%<br>n.a        | 4.7%           | 0.0%<br>n.a.   | 04.17<br>n.a.        | 61.74          | n.a.                 | 102.1%         |
| Cold Storage           | COLD   | Americold                             |                    | 6.7%           | 8.3%           |                      | 31.22          |                      | 87.1%          |
|                        | ADC    |                                       | <b>n.a</b><br>5.5% | 6.7%           | 6.2%           | <b>n.a.</b><br>66.94 | 59.72          | <b>n.a.</b><br>85.2% | 95.5%          |
| Net Lease<br>Net Lease | EPR    | Agree Realty Corp<br>EPR Properties   | 5.5%<br>8.0%       | 6.7%<br>8.4%   | 6.2%<br>9.2%   | 54.18                | 59.72<br>51.29 | 85.2%<br>77.9%       | 95.5%<br>82.2% |
|                        |        | •                                     |                    |                |                |                      |                |                      |                |
| Net Lease              | EPRT   | Essential Properties                  | 7.2%               | 7.0%           | 6.3%           | 20.36                | 22.34          | 121.2%               | 110.5%         |
| Net Lease              | GTY    | Getty Realty                          | 7.3%               | 7.3%           | 7.8%           | 29.80                | 30.72          | 91.0%                | 88.3%          |
| Net Lease              | NNN    | National Retail                       | 6.3%               | 7.1%           | 6.7%           | 46.23                | 41.62          | 88.3%                | 98.0%          |
| Net Lease              | NTST   | NetSTREIT                             | 6.0%               | 6.9%           | 6.7%           | 19.90                | 18.12          | 87.1%                | 95.6%          |
| Net Lease              | 0      | Realty Income                         | 5.7%               | 6.7%           | 6.1%           | 58.46                | 56.14          | 89.5%                | 93.2%          |
| Net Lease              | PKST   | Peakstone Realty Trust                | 9.4%               | 8.9%           | 13.1%          | 30.23                | 24.79          | 48.5%                | 59.1%          |
| Net Lease              | VICI   | VICI Properties                       | n.a                | 6.6%           | n.a.           | n.a.                 | 30.07          | n.a.                 | 98.2%          |
| Net Lease              | WPC    | WP Carey                              | 6.2%               | 7.1%           | 7.6%           | 77.03                | 59.82          | 74.5%                | 96.0%          |

**Source:** BofA Global Research estimates, Bloomberg, S&P Capital IQ, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. 'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock. See prior Exhibit for additional footnotes.

Exhibit 9: NAV - valuation
Below we outline each REIT's current cap rate (both implied and applied), forward NAV/sh estimate, and Price-to-NAV ratio

|                           |        |                               |              | Cap rates      |                | NA     | V/sh   | Price/  | NAV          |
|---------------------------|--------|-------------------------------|--------------|----------------|----------------|--------|--------|---------|--------------|
| Sector                    | Ticker | Company name                  | BofA applied | Street applied | Market implied | BofA   | Street | BofA    | Street       |
| Office                    | AAT    | American Assets               | 8.1%         | 7.0%           | 8.1%           | 21.79  | 33.41  | 99.9%   | 65.2%        |
| Office                    | AHH    | Armada Hoffler                | 6.8%         | 6.7%           | 6.5%           | 10.07  | 17.05  | 113.3%  | 66.9%        |
| Office                    | BDN    | Brandywine                    | n.a          | 9.1%           | n.a.           | n.a.   | 9.19   | n.a.    | 46.0%        |
| Office                    | BXP    | Boston Properties             | 6.8%         | 7.1%           | 7.4%           | 79.02  | 83.10  | 85.2%   | 81.1%        |
| Office                    | CDP    | COPT Defense Properties       | 7.5%         | 7.2%           | 8.1%           | 30.23  | 29.95  | 79.6%   | 80.4%        |
| Office                    | CUZ    | Cousins                       | 7.4%         | 7.4%           | 8.0%           | 28.97  | 30.86  | 81.5%   | 76.5%        |
| Office                    | DEI    | Douglas Emmett                | 7.4%         | 7.2%           | 6.8%           | 10.16  | 18.86  | 135.4%  | 72.9%        |
| Office                    | EQC    | Equity Commonwealth           | n.a          | n.a.           | n.a.           | n.a.   | n.a.   | n.a.    | n.a          |
| Office                    | ESRT   | Empire State Realty           | 8.2%         | 7.2%           | 9.1%           | 11.77  | 13.63  | 85.6%   | 73.9%        |
| ffice                     | HIW    | Highwoods                     | 8.0%         | 8.5%           | 9.1%           | 31.31  | 34.61  | 75.5%   | 68.3%        |
| office .                  | HPP    | Hudson Pacific                | 8.9%         | 7.8%           | 9.0%           | 7.52   | 14.93  | 96.4%   | 48.6%        |
| Office                    | JBGS   | JBG Smith                     | n.a          | 7.9%           | n.a.           | n.a.   | 22.10  | n.a.    | 74.2%        |
| Office                    | KRC    | Kilroy Realty                 | 7.9%         | 7.7%           | 9.3%           | 46.92  | 52.59  | 77.3%   | 68.9%        |
| Iffice                    | OPI    | Office Properties             | n.a          | 0.0%           | n.a.           | n.a.   | 0.00   | n.a.    | n.a          |
| office                    | PGRE   | Paramount Group               | 8.4%         | 8.5%           | 8.4%           | 5.44   | 6.38   | 89.4%   | 76.2%        |
| office                    | SLG    | SL Green                      | 6.3%         | 6.9%           | 6.4%           | 55.44  | 44.64  | 84.6%   | 105.19       |
| office                    | VNO    | Vornado                       | 7.5%         | 7.3%           | 8.6%           | 34.45  | 36.80  | 75.7%   | 70.9%        |
| 1alls                     | MAC    | Macerich                      | 6.9%         | 8.0%           | 6.9%           | 17.08  | 18.68  | 100.8%  | 92.2%        |
| Malls                     | SKT    | Tanger Factory                | 9.0%         | 9.3%           | n.a.           | 25.73  | 23.40  | 111.3%  | 122.49       |
| Malls                     | SPG    | Simon Property Group          | 7.0%         | 6.8%           | 6.7%           | 152.37 | 140.67 | 98.4%   | 106.69       |
| hopping Centers           | IVT    | Inventrust Properties         | 6.4%         | 7.1%           | 6.0%           | 27.88  | 24.97  | 92.0%   | 102.79       |
| hopping Centers           | AKR    | Acadia Realty                 | 6.1%         | 6.0%           | 6.3%           | 17.78  | 19.75  | 94.7%   | 85.3%        |
| hopping Centers           | BRX    | Brixmor                       | 7.0%         | 7.5%           | 7.5%           | 25.95  | 26.26  | 89.1%   | 88.1%        |
| Shopping Centers          | FRT    | Federal Realty                | 5.9%         | 5.7%           | 6.5%           | 117.14 | 113.42 | 85.7%   | 88.5%        |
| hopping Centers           | KIM    | Kimco Realty                  | 6.1%         | 6.8%           | 6.9%           | 23.99  | 22.10  | 81.8%   | 88.8%        |
| hopping Centers           | KRG    | Kite Realty Group             | 7.0%         | 6.9%           | 8.2%           | 27.12  | 25.08  | 79.2%   | 85.6%        |
| hopping Centers           | PECO   | Phillips Edison               | 6.4%         | 7.0%           | 6.8%           | 38.91  | 32.15  | 88.8%   | 107.59       |
| nopping Centers           | REG    | Regency                       | 5.8%         | 5.9%           | 6.1%           | 66.50  | 69.41  | 91.4%   | 87.6%        |
| hopping Centers           | ROIC   | Retail Opportunity Investment | 6.4%         | 6.4%           | 7.6%           | 16.98  | 16.10  | 75.5%   | 79.6%        |
| hopping Centers           | SITC   | Site Centers Corp             | n.a          | 7.4%           | n.a.           | n.a.   | 16.23  | n.a.    | 87.4%        |
| hopping Centers           | UE     | Urban Edge Properties         | n.a          | 6.7%           | n.a.           | n.a.   | 22.20  | n.a.    | 78.0%        |
| elf Storage               | CUBE   | CubeSmart                     | 5.5%         | 5.4%           | 5.9%           | 47.37  | 44.05  | 91.7%   | 98.6%        |
| elf Storage               | EXR    | Extra Space Storage           | 5.4%         | 5.5%           | 6.2%           | 169.73 | 142.22 | 83.4%   | 99.5%        |
| elf Storage               | PSA    | Public Storage                | 5.3%         | 5.5%           | 5.7%           | 312.90 | 291.74 | 90.0%   | 96.5%        |
| elf Storage               | NSA    | National Storage Affiliates   | 6.7%         | 6.2%           | 6.6%           | 35.47  | 39.11  | 103.5%  | 93.9%        |
| omm. Infrs - Data Centers | DLR    | Digital Realty Trust          | n.a.         | 6.0%           | n.a.           | 111.71 | 127.94 | 121.9%  | 106.5%       |
| omm. Infrs - Data Centers | EQIX   | Equinix                       | n.a.         | 5.3%           | n.a.           | n.a.   | 768.21 | n.a.    | 111.59       |
| omm. Infrs - Towers       | AMT    | American Tower                | n.a.         | 5.6%           | n.a.           | 8.78   | 189.40 | 2131.3% | 98.8%        |
| omm. Infrs - Towers       | CCI    | Crown Castle                  | n.a.         | 6.0%           | n.a.           | 14.87  | 127.50 | 727.8%  | 84.9%        |
| omm. Infrs - Towers       | SBAC   | SBA Communications            | n.a.         | 4.6%           | n.a.           | -43.04 | 0.00   | -480.5% | 04.9%<br>n.a |
|                           | APLE   |                               |              | 7.3%           |                | 13.58  | 17.10  | 117.3%  | 93.2%        |
| odging                    |        | Apple Hospitality             | n.a          |                | n.a.           |        |        |         | 93.2%        |
| odging                    | DRH    | DiamondRock                   | n.a          | 7.1%<br>6.9%   | n.a.           | 7.43   | 11.43  | 123.7%  |              |
| odging                    | HST    | Host Hotels                   | n.a          |                | n.a.           | 9.74   | 26.92  | 202.5%  | 73.3%        |
| odging                    | INN    | Summit Hotel Prop             | n.a          | 7.8%           | n.a.           | 7.26   | 8.68   | 89.4%   | 74.8%        |
| odging                    | PEB    | Pebblebrook                   | n.a          | 6.0%           | n.a.           | 15.94  | 20.49  | 100.9%  | 78.5%        |
| odging                    | PK     | Park Hotels & Resort          | n.a          | 7.0%           | n.a.           | 20.71  | 21.00  | 72.7%   | 71.7%        |
| odging                    | RHP    | Ryman                         | n.a          | 6.7%           | n.a.           | 8.70   | 110.28 | 1336.1% | 105.49       |
| odging.                   | RLJ    | RLJ Lodging Trust             | n.a          | 7.5%           | n.a.           | 12.93  | 16.05  | 90.5%   | 72.9%        |
| Lodging                   | SHO    | Sunstone Hotel Inv            | n.a          | 6.9%           | n.a.           | 9.90   | 13.52  | 110.2%  | 80.7%        |

**Source:** BofA Global Research estimates, Bloomberg, S&P Capital IQ, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. 'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock. See prior Exhibit for additional footnotes.



**Exhibit 10: FFO valuation - sector averages**We calculate the average FFO multiple for each REIT sub-sector and compare this with the Street's average estimates

| Sector averages - market cap weighted | 4Q fwd FFOx<br>(BofA) | 4Q fwd FFOx<br>(St.) | 2024 FFOx<br>(BofA) | 2024 FFOx<br>(St.) | 2025 FFOx<br>(BofA) | 2025 FFOx<br>(St.) | FFOx<br>(2-Yr pre-COVID) | FFOx<br>(3-yr avg) | FFOx<br>(5 yr avg) |
|---------------------------------------|-----------------------|----------------------|---------------------|--------------------|---------------------|--------------------|--------------------------|--------------------|--------------------|
| All REITs                             | 17.7x                 | 17.7x                | 17.3x               | 17.7x              | 16.3x               | 16.6x              | 18.1x                    | 20.0x              | 19.9x              |
| Residential                           | 17.9x                 | 17.8x                | 17.6x               | 17.8x              | 16.7x               | 16.9x              | 21.3x                    | 21.8x              | 22.4x              |
| Apartments                            | 14.5x                 | 14.8x                | 14.5x               | 14.8x              | 14.0x               | 14.2x              | 19.8x                    | 19.7x              | 19.7x              |
| Manufactured Housing                  | 20.6x                 | 20.2x                | 20.3x               | 20.2x              | 18.9x               | 19.0x              | 24.7x                    | 23.6x              | 25.4x              |
| Single Family                         | 18.5x                 | 18.4x                | 18.2x               | 18.4x              | 17.3x               | 17.5x              | 19.3x                    | 22.1x              | 22.0x              |
| Healthcare                            | 16.0x                 | 16.5x                | 15.6x               | 16.5x              | 13.9x               | 15.1x              | 15.1x                    | 16.7x              | 16.3x              |
| Industrial                            | 22.2x                 | 23.3x                | 21.5x               | 23.3x              | 19.2x               | 20.8x              | 22.2x                    | 24.8x              | 24.6x              |
| Cold Storage                          | 23.6x                 | 22.7x                | 21.6x               | 22.7x              | 18.7x               | 19.4x              | 22.8x                    | 26.1x              | 26.4x              |
| Net Lease                             | 12.6x                 | 12.0x                | 12.5x               | 12.0x              | 12.3x               | 11.6x              | 16.6x                    | 15.6x              | 15.9x              |
| Office                                | 8.2x                  | 8.7x                 | 8.1x                | 9.6x               | 8.1x                | 9.7x               | 17.9x                    | 15.5x              | 16.8x              |
| Malls                                 | 11.8x                 | 12.2x                | 12.1x               | 12.2x              | 11.7x               | 11.9x              | 13.3x                    | 10.2x              | 10.1x              |
| Shopping Centers                      | 12.2x                 | 13.2x                | 12.0x               | 13.2x              | 11.4x               | 12.7x              | 14.9x                    | 14.6x              | 14.2x              |
| Self Storage                          | 16.8x                 | 16.6x                | 16.6x               | 16.6x              | 15.9x               | 15.9x              | 19.9x                    | 20.1x              | 20.2x              |
| Comm. Infrs - Data Centers            | 30.5x                 | 29.3x                | 29.3x               | 29.3x              | 26.8x               | 26.9x              | 17.7x                    | 23.4x              | 21.2x              |
| Comm. Infrs - Towers                  | 17.8x                 | 17.1x                | 17.5x               | 17.1x              | 17.7x               | 16.9x              | 20.7x                    | 26.8x              | 25.5x              |
| Lodging                               | 10.9x                 | 10.6x                | 10.8x               | 10.6x              | 10.6x               | 10.0x              | 10.1x                    | 14.5x              | 13.0x              |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha

Notes: Two-year pre-COVID FFO multiple average is calculated as the average multiple for the two years prior to January 2020. Three-year and five-year FFO multiple averages are calculated using the average multiple for the three and five years prior to the latest

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period). weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

Exhibit 11: FFO - valuation

We calculate each REIT's forward multiple as the current price-to-forward FFO based on BofA's estimates and the Street's estimates

|                      |        |                                       | 4Q fwd FFOx | 4Q fwd FFOx | 2024 FFOx | 2024 FFOx          | 2025 FFOx | 2025 FFOx | FFO <sub>x</sub> | FFOx       | FFOx       |
|----------------------|--------|---------------------------------------|-------------|-------------|-----------|--------------------|-----------|-----------|------------------|------------|------------|
| Sector               | Ticker | Company name                          | (BofA)      | (St.)       | (BofA)    | (St.)              | (BofA)    | (St.)     | (2-Yr pre-COVID) | (3-yr avg) | (5 yr avg) |
| Apartments           | AVB    | AvalonBay                             | 16.4x       | 16.2x       | 16.3x     | 16.2x              | 15.3x     | 15.4x     | 20.2x            | 20.9x      | 20.5x      |
| Apartments           | CPT    | Camden Property Trust                 | 14.3x       | 14.1x       | 14.3x     | 14.1x              | 14.0x     | 13.8x     | 19.3x            | 20.3x      | 20.0x      |
| Apartments           | EQR    | Equity Residential                    | 15.7x       | 15.5x       | 15.6x     | 15.5x              | 15.0x     | 14.9x     | 21.0x            | 21.0x      | 20.8x      |
| Apartments           | ESS    | Essex Property                        | 15.6x       | 15.5x       | 15.6x     | 15.5x              | 15.4x     | 15.1x     | 20.6x            | 19.3x      | 19.6x      |
| Apartments           | IRT    | Independence Realty Trust             | n.a         | 13.5x       | n.a       | 13.5x              | n.a       | 12.8x     | 14.3x            | 19.0x      | 17.7x      |
| Apartments           | MAA    | Mid-America Apartment                 | 14.4x       | 14.2x       | 14.5x     | 14.2x              | 14.2x     | 13.8x     | 17.3x            | 20.8x      | 20.0x      |
| Apartments           | VRE    | Veris Residential                     | 28.0x       | 26.7x       | 27.0x     | 26.7x              | 29.0x     | 22.4x     | 12.0x            | 29.9x      | 23.2x      |
| Apartments           | UDR    | UDR                                   | 14.8x       | 14.6x       | 15.0x     | 14.6x              | 14.5x     | 14.1x     | 20.5x            | 20.0x      | 20.0x      |
| Apartments           | KW     | Kennedy Wilson                        | 506.5x      | n.a.        | n.a.      | n.a.               | n.a.      | n.a.      | n.a.             | n.a.       | n.a.       |
| Manufactured Housing | ELS    | Equity Lifestyle                      | 23.1x       | 22.9x       | 23.0x     | 22.9x              | 21.8x     | 21.5x     | 26.0x            | 26.4x      | 27.5x      |
| Manufactured Housing | SUI    | Sun Communities                       | 18.7x       | 18.2x       | 18.2x     | 18.2x              | 16.6x     | 17.1x     | 23.8x            | 22.5x      | 24.5x      |
| Single Family        | АМН    | American Homes 4Rent                  | 19.8x       | 19.8x       | 19.5x     | 19.8x              | 18.2x     | 18.7x     | 11.1x            | 19.9x      | 15.9x      |
| Single Family        | INVH   | Invitation Homes                      | 17.7x       | 17.5x       | 17.4x     | 17.5x              | 16.7x     | 16.8x     | 20.0x            | 22.1x      | 22.3x      |
| Healthcare           | ARE    | Alexandria                            | 12.8x       | 12.6x       | 12.6x     | 12.6x              | 12.1x     | 12.1x     | 19.7x            | 18.8x      | 19.8x      |
| Healthcare           | DHC    | Diversified Healthcare Trust          | n.a         | 18.5x       | n.a       | 18.5x              | n.a       | 7.4x      | 8.5x             | 13.6x      | 10.9x      |
| Healthcare           | HR     | Healthcare Realty Trust               | n.a         | 9.0x        | n.a       | 9.0x               | n.a       | 8.7x      | 19.0x            | 14.4x      | 16.3x      |
| Healthcare           | LTC    | LTC Properties Inc                    | n.a         | 11.8x       | n.a       | 11.8x              | n.a       | 11.8x     | 14.5x            | 13.6x      | 13.8x      |
| Healthcare           | MPW    | Medical Property Trust                | 2.5x        | 2.8x        | 2.5x      | 2.8x               | 2.6x      | 2.8x      | 11.5x            | 8.6x       | 10.1x      |
| Healthcare           | NHI    | National Health Investors             | n.a         | 12.4x       | n.a       | 12.4x              | n.a       | 11.3x     | 13.8x            | 12.4x      | 12.6x      |
| Healthcare           | OHI    | OMEGA Healthcare                      | 11.5x       | 11.3x       | 11.3x     | 11.3x              | 10.1x     | 11.1x     | 11.4x            | 10.5x      | 10.9x      |
| Healthcare           | PEAK   | Healthpeak Properties                 | 9.8x        | 9.6x        | 9.8x      | 9.6x               | 9.0x      | 9.1x      | 16.5x            | 16.3x      | 17.0x      |
| Healthcare           | SBRA   | Sabra Health Care                     | 10.2x       | 10.0x       | 10.0x     | 10.0x              | 9.5x      | 9.4x      | 9.5x             | 9.4x       | 9.7x       |
| Healthcare           | VTR    | Ventas                                | 13.8x       | 13.7x       | 13.4x     | 13.7x              | 12.1x     | 12.7x     | 15.5x            | 16.7x      | 16.1x      |
| Healthcare           | WELL   | Welltower                             | 23.8x       | 23.3x       | 23.1x     | 23.3x              | 19.9x     | 20.9x     | 17.1x            | 22.8x      | 20.8x      |
| Industrial           | EGP    | EastGroup                             | 22.2x       | 22.0x       | 21.9x     | 22.0x              | 20.1x     | 20.2x     | 21.8x            | 25.1x      | 24.5x      |
| Industrial           | FR     | First Industrial                      | n.a         | 21.0x       | n.a       | 21.0x              | n.a       | 18.9x     | 20.2x            | 23.7x      | 22.9x      |
| Industrial           | ILPT   | Industrial Logistics Properties Trust | n.a         | 8.2x        | n.a       | 8.2x               | n.a       | 7.6x      | 12.4x            | 9.4x       | 10.2x      |
| Industrial           | LXP    | LXP Industrial Trust                  | 13.1x       | 13.2x       | 12.9x     | 13.2x              | 12.5x     | 12.3x     | 10.9x            | 16.4x      | 15.2x      |
| Industrial           | PLD    | Prologis                              | 25.1x       | 24.2x       | 24.2x     | 24.2x              | 21.5x     | 21.4x     | 22.7x            | 25.6x      | 25.2x      |
| Industrial           | REXR   | Rexford                               | 22.5x       | 22.1x       | 21.6x     | 22.1x              | 18.9x     | 19.6x     | 30.4x            | 31.2x      | 32.2x      |
| Industrial           | STAG   | STAG Industrial                       | 16.7x       | 16.4x       | 16.6x     | 16.4x              | 16.4x     | 15.6x     | 15.1x            | 16.7x      | 16.4x      |
| Industrial           | TRNO   | Terreno Realty Corp                   | n.a         | 26.2x       | n.a       | 26.2x              | n.a       | 24.1x     | 30.9x            | 32.4x      | 33.6x      |
| Cold Storage         | COLD   | Americold                             | 23.6x       | 22.7x       | 21.6x     | 22.7x              | 18.7x     | 19.4x     | 22.8x            | 25.6x      | 26.1x      |
| Net Lease            | ADC    | Agree Realty Corp                     | 14.1x       | 14.1x       | 13.9x     | 14.1x              | 12.8x     | 13.6x     | 19.9x            | 17.8x      | 19.2x      |
| Net Lease            | EPR    | EPR Properties                        | 8.8x        | 8.7x        | 8.6x      | 8.7x               | 8.4x      | 8.4x      | 12.7x            | 12.3x      | 12.3x      |
| Net Lease            | EPRT   | Essential Properties                  | 13.9x       | 13.4x       | 13.5x     | 13.4x              | 12.7x     | 12.8x     | 15.9x            | 16.2x      | 16.2x      |
| Net Lease            | GTY    | Getty Realty                          | 12.4x       | 12.4x       | 12.2x     | 12.4x              | 11.3x     | 12.1x     | 16.3x            | 15.0x      | 15.5x      |
| Net Lease            | NNN    | National Retail                       | 12.6x       | 12.4x       | 12.5x     | 12.4x              | 12.2x     | 11.9x     | 17.7x            | 14.6x      | 15.4x      |
| Net Lease            | NTST   | NetSTREIT                             | 15.1x       | 14.3x       | 14.7x     | 14.3x              | 13.9x     | 13.6x     | n.a.             | 18.2x      | 18.2x      |
| Net Lease            | 0      | Realty Income                         | 12.3x       | 12.2x       | 12.2x     | 12.2x              | 11.9x     | 11.8x     | 19.6x            | 16.5x      | 17.8x      |
| Net Lease            | PKST   | Peakstone Realty Trust                | 6.3x        | 5.1x        | 6.5x      | 5.1x               | 6.8x      | 5.4x      | n.a.             | 8.9x       | 8.9x       |
|                      | VICI   | VICI Properties                       | 13.1x       | 11.4x       | 13.1x     | 11.4x              | 13.3x     | 11.0x     | 14.1x            | 14.9x      | 14.6x      |
| Net Lease            | VICI   | VICI I TOPELLIES                      | 13.18       | 11.48       | 13.1X     | 11. <del>4</del> X | I D.DX    | I I.UX    | 14.13            | 14.31      | 14.01      |

**Source:** BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd FFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock



# Exhibit 12: FFO - valuation

We calculate each REIT's forward multiple as the current price-to-forward FFO based on BofA's estimates and the Street's estimates

|                            |        |                               | 4Q fwd FFOx    | 4Q fwd FFOx   | 2024 FFOx      | 2024 FFOx     | 2025 FFOx      | 2025 FFOx    | FF0x             | FFOx           | FFOx           |
|----------------------------|--------|-------------------------------|----------------|---------------|----------------|---------------|----------------|--------------|------------------|----------------|----------------|
| Sector                     | Ticker | Company name                  | (BofA)         | (St.)         | (BofA)         | (St.)         | (BofA)         | (St.)        | (2-Yr pre-COVID) | (3-yr avg)     | (5 yr avg)     |
| Office                     | AAT    | American Assets               | 9.8x           | 9.4x          | 9.7x           | 9.4x          | 10.1x          | 9.3x         | 18.9x            | 14.0x          | 15.1x          |
| Office                     | AHH    | Armada Hoffler                | 9.4x           | 9.1x          | 9.4x           | 9.1x          | 9.1x           | 8.9x         | 14.0x            | 11.2x          | 11.7x          |
| Office                     | BDN    | Brandywine                    | n.a            | 4.1x          | n.a            | 4.1x          | n.a            | 3.9x         | 11.0x            | 7.0x           | 7.9x           |
| Office                     | BXP    | Boston Properties             | 9.4x           | 9.4x          | 9.4x           | 9.4x          | 9.3x           | 9.2x         | 18.9x            | 12.4x          | 13.9x          |
| Office                     | CDP    | COPT Defense Properties       | 9.7x           | 9.6x          | 9.6x           | 9.6x          | 9.3x           | 9.2x         | 13.5x            | 11.2x          | 11.8x          |
| Office                     | CUZ    | Cousins                       | 9.0x           | 9.1x          | 9.0x           | 9.1x          | 8.6x           | 8.9x         | 14.1x            | 11.2x          | 11.8x          |
| Office                     | DEI    | Douglas Emmett                | 8.1x           | 8.2x          | 8.2x           | 8.2x          | 8.7x           | 8.8x         | 18.9x            | 12.2x          | 14.1x          |
| Office                     | EQC    | Equity Commonwealth           | n.a.           | n.a.          | n.a            | 19.7x         | n.a            | 25.8x        | 50.4x            | 806.6x         | 270.5x         |
| Office                     | ESRT   | Empire State Realty           | 11.3x          | 11.3x         | 11.1x          | 11.3x         | 10.9x          | 11.1x        | 17.5x            | 12.0x          | 12.8x          |
| Office                     | HIW    | Highwoods                     | 6.5x           | 6.6x          | 6.7x           | 6.6x          | 6.7x           | 6.7x         | 13.2x            | 9.1x           | 10.2x          |
| Office                     | HPP    | Hudson Pacific                | 8.5x           | 5.8x          | 7.2x           | 5.8x          | 6.0x           | 4.8x         | 16.6x            | 8.9x           | 11.2x          |
| Office                     | JBGS   | JBG Smith                     | n.a            | 13.0x         | n.a            | 13.0x         | n.a            | 12.6x        | 28.3x            | 19.8x          | 23.0x          |
| Office                     | KRC    | Kilroy Realty                 | 8.6x           | 8.5x          | 8.7x           | 8.5x          | 8.2x           | 8.2x         | 20.1x            | 12.2x          | 14.5x          |
| Office                     | OPI    | Office Properties             | n.a            | 1.0x          |                | 1.0x          | n.a            | 1.2x         | 6.4x             | 4.1x           | 4.5x           |
| Office                     | PGRE   | Paramount Group               | 6.7x           | 7.3x          | n.a<br>7.1x    | 7.3x          | 8.1x           | 8.5x         | 15.1x            | 4.1x<br>8.5x   | 4.5x<br>9.9x   |
|                            |        | · ·                           | 8.4x           |               | 7.1x<br>7.8x   |               |                |              |                  |                |                |
| Office                     | SLG    | SL Green                      |                | 7.9x          |                | 7.9x          | 9.3x           | 9.1x         | 13.3x            | 8.6x           | 9.3x           |
| Office                     | VNO    | Vornado                       | 10.9x          | 11.0x         | 10.6x          | 11.0x         | 10.6x          | 10.4x        | 17.6x            | 11.3x          | 12.9x          |
| Malls                      | MAC    | Macerich                      | 9.3x           | 9.5x          | 9.4x           | 9.5x          | 9.0x           | 9.2x         | 11.9x            | 7.0x           | 6.9x           |
| Malls                      | SKT    | Tanger Factory                | 14.5x          | 14.1x         | 14.0x          | 14.1x         | 13.4x          | 13.4x        | 8.6x             | 11.2x          | 9.2x           |
| Malls                      | SPG    | Simon Property Group          | 11.8x          | 12.3x         | 12.2x          | 12.3x         | 11.8x          | 12.0x        | 13.5x            | 10.8x          | 10.6x          |
| Shopping Centers           | IVT    | Inventrust Properties         | 15.1x          | 15.0x         | 14.7x          | 15.0x         | 13.9x          | 14.1x        | n.a.             | 14.9x          | 14.9x          |
| Shopping Centers           | AKR    | Acadia Realty                 | 13.6x          | 13.2x         | 13.1x          | 13.2x         | 12.5x          | 12.7x        | 19.3x            | 14.8x          | 15.2x          |
| Shopping Centers           | BRX    | Brixmor                       | 11.2x          | 11.1x         | 11.1x          | 11.1x         | 10.3x          | 10.7x        | 9.1x             | 11.8x          | 10.7x          |
| Shopping Centers           | FRT    | Federal Realty                | 15.2x          | 14.8x         | 14.9x          | 14.8x         | 14.2x          | 14.0x        | 20.1x            | 18.7x          | 18.5x          |
| Shopping Centers           | KIM    | Kimco Realty                  | 12.7x          | 12.2x         | 12.4x          | 12.2x         | 11.6x          | 11.7x        | 11.9x            | 14.3x          | 13.1x          |
| Shopping Centers           | KRG    | Kite Realty Group             | 10.8x          | 10.6x         | 10.6x          | 10.6x         | 10.3x          | 10.2x        | 9.1x             | 12.5x          | 11.3x          |
| Shopping Centers           | PECO   | Phillips Edison               | 14.3x          | 14.5x         | 14.2x          | 14.5x         | 13.6x          | 13.8x        | n.a.             | 15.1x          | 15.1x          |
| Shopping Centers           | REG    | Regency                       | 14.7x          | 14.5x         | 14.4x          | 14.5x         | 13.8x          | 13.8x        | 16.6x            | 16.8x          | 16.0x          |
| Shopping Centers           | ROIC   | Retail Opportunity Investment | 11.8x          | 11.9x         | 11.8x          | 11.9x         | 11.4x          | 11.3x        | 15.4x            | 14.9x          | 14.3x          |
| Shopping Centers           | SITC   | Site Centers Corp             | n.a            | 14.1x         | n.a            | 14.1x         | n.a            | 15.2x        | 11.9x            | 12.6x          | 11.5x          |
| Shopping Centers           | UE     | Urban Edge Properties         | n.a            | 13.7x         | n.a            | 13.7x         | n.a            | 12.7x        | 15.3x            | 13.8x          | 13.5x          |
| Self Storage               | CUBE   | CubeSmart                     | 16.3x          | 16.2x         | 16.3x          | 16.2x         | 15.3x          | 15.6x        | 18.5x            | 19.1x          | 19.0x          |
| Self Storage               | EXR    | Extra Space Storage           | 17.3x          | 17.1x         | 17.2x          | 17.1x         | 16.7x          | 16.2x        | 20.6x            | 21.5x          | 21.4x          |
| Self Storage               | PSA    | Public Storage                | 16.7x          | 16.6x         | 16.5x          | 16.6x         | 15.8x          | 15.9x        | 20.2x            | 20.6x          | 20.5x          |
| Self Storage               | NSA    | National Storage Affiliates   | 14.1x          | 14.2x         | 14.2x          | 14.2x         | 14.0x          | 13.9x        | 19.7x            | 18.5x          | 19.0x          |
| Comm. Infrs - Data Centers | DLR    | Digital Realty Trust          | 20.3x          | 20.2x         | 20.1x          | 20.2x         | 19.5x          | 18.9x        | 20.7x            | 19.6x          | 20.5x          |
| Comm. Infrs - Data Centers | EQIX   | Equinix                       | 36.0x          | 34.2x         | 34.2x          | 34.2x         | 30.7x          | 31.2x        | 17.2x            | 23.9x          | 22.4x          |
| Comm. Infrs - Towers       | AMT    | American Tower                | 19.3x          | 18.1x         | 18.7x          | 18.1x         | 18.5x          | 17.4x        | 22.1x            | 23.5x          | 24.7x          |
| Comm. Infrs - Towers       | CCI    | Crown Castle                  | 15.6x          | 15.7x         | 15.7x          | 15.7x         | 16.8x          | 16.4x        | 22.1x            | 21.6x          | 23.6x          |
| Comm. Infrs - Towers       | SBAC   | SBA Communications            | 16.2x          | 16.1x         | 16.2x          | 16.1x         | 16.2x          | 15.6x        | 20.5x            | 24.4x          | 24.0x          |
| odging                     | APLE   | Apple Hospitality             | 9.8x           | 9.7x          | 9.9x           | 9.7x          | 10.1x          | 9.4x         | 9.9x             | 12.8x          | 15.4x          |
| odging.                    | DRH    | DiamondRock                   | 10.9x          | 9.7x          | 10.9x          | 9.7x          | 10.1x<br>11.1x | 9.0x         | 10.7x            | 15.9x          | 18.2x          |
| 0 0                        | HST    | Host Hotels                   | 10.9x<br>10.1x | 9.7x<br>10.2x | 10.9x<br>10.1x | 9.7x<br>10.2x | 9.9x           | 9.0x<br>9.8x | 10.7x<br>11.0x   | 15.9x<br>14.3x | 16.2x<br>16.4x |
| odging                     | INN    |                               |                |               | 7.7x           | 7.1x          |                |              |                  |                |                |
| odging                     |        | Summit Hotel Prop             | 7.6x           | 7.1x          |                |               | 8.1x           | 6.6x         | 9.5x             | 18.5x          | 15.6x          |
| odging                     | PEB    | Pebblebrook                   | 12.2x          | 10.6x         | 12.2x          | 10.6x         | 12.7x          | 9.3x         | 12.5x            | 21.9x          | 18.2x          |
| odging                     | PK     | Park Hotels & Resort          | 7.1x           | 7.2x          | 7.0x           | 7.2x          | 7.0x           | 7.0x         | 9.8x             | 12.8x          | 11.4x          |
| _odging                    | RHP    | Ryman                         | 14.9x          | 14.4x         | 14.6x          | 14.4x         | 13.7x          | 13.1x        | 12.5x            | 88.6x          | 63.3x          |
| Lodging                    | RLJ    | RLJ Lodging Trust             | 7.4x           | 7.0x          | 7.3x           | 7.0x          | 7.2x           | 6.6x         | 8.7x             | 12.0x          | 10.9x          |
| Lodging                    | SHO    | Sunstone Hotel Inv            | 12.8x          | 13.0x         | 12.5x          | 13.0x         | 11.9x          | 12.1x        | 13.4x            | 19.4x          | 17.9x          |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd FFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock

**Exhibit 13: AFFO valuation - sector averages**We calculate the average AFFO multiple for each REIT sub-sector and compare this with the Street's average estimates.

| Sector averages - market cap weighted | 4Q fwd AFFOx<br>(BofA) | 4Q fwd AFFOx<br>(St.) | 2024 AFFOx<br>(BofA) | 2024 AFFOx<br>(St.) | 2025 AFFOx<br>(BofA) | 2025 AFFOx<br>(St.) | AFFOx<br>(2-Yr pre-COVID) | AFFOx<br>(3-yr avg) | AFFOx<br>(5 yr avg) |
|---------------------------------------|------------------------|-----------------------|----------------------|---------------------|----------------------|---------------------|---------------------------|---------------------|---------------------|
| All REITs                             | 18.5x                  | 19.1x                 | 18.2x                | 19.1x               | 17.1x                | 17.7x               | 20.5x                     | 22.1x               | 22.0x               |
| Residential                           | 20.6x                  | 20.3x                 | 20.2x                | 20.3x               | 19.1x                | 19.4x               | 23.8x                     | 25.1x               | 25.5x               |
| Apartments                            | 16.6x                  | 16.8x                 | 16.5x                | 16.8x               | 15.9x                | 16.1x               | 22.2x                     | 22.6x               | 22.4x               |
| Manufactured Housing                  | 23.7x                  | 22.8x                 | 23.1x                | 22.8x               | 21.4x                | 21.5x               | 27.2x                     | 27.2x               | 28.8x               |
| Single Family                         | 21.4x                  | 21.4x                 | 21.0x                | 21.4x               | 20.0x                | 20.6x               | 21.9x                     | 25.6x               | 25.2x               |
| Healthcare                            | 18.3x                  | 19.2x                 | 17.8x                | 19.2x               | 15.6x                | 17.6x               | 17.0x                     | 19.6x               | 18.9x               |
| Industrial                            | 25.4x                  | 28.5x                 | 24.8x                | 28.5x               | 23.0x                | 24.8x               | 25.7x                     | 29.5x               | 28.9x               |
| Cold Storage                          | 19.2x                  | 19.2x                 | 18.0x                | 19.2x               | 15.8x                | 16.6x               | 23.0x                     | 25.2x               | 25.8x               |
| Net Lease                             | 12.7x                  | 12.6x                 | 12.6x                | 12.6x               | 12.3x                | 12.1x               | 15.9x                     | 16.2x               | 16.0x               |
| Office                                | 11.4x                  | 11.7x                 | 11.3x                | 11.7x               | 11.6x                | 11.2x               | 24.5x                     | 16.6x               | 19.0x               |
| Malls                                 | 12.8x                  | 13.8x                 | 13.1x                | 13.8x               | 12.4x                | 13.4x               | 14.9x                     | 11.8x               | 11.5x               |
| Shopping Centers                      | 15.9x                  | 16.8x                 | 15.5x                | 16.8x               | 15.1x                | 15.8x               | 18.8x                     | 19.0x               | 18.4x               |
| Self Storage                          | 18.7x                  | 18.2x                 | 18.5x                | 18.2x               | 17.7x                | 17.3x               | 21.4x                     | 22.1x               | 22.1x               |
| Comm. Infrs - Data Centers            | 24.4x                  | 23.7x                 | 23.6x                | 23.7x               | 22.0x                | 21.8x               | 20.1x                     | 24.6x               | 22.9x               |
| Comm. Infrs - Towers                  | 16.7x                  | 16.9x                 | 16.5x                | 16.9x               | 16.1x                | 16.3x               | 21.5x                     | 27.0x               | 26.0x               |
| Lodging                               | 12.8x                  | 12.9x                 | 12.7x                | 12.9x               | 12.6x                | 12.5x               | 12.5x                     | 25.1x               | 18.7x               |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha

Notes: Two-year pre-COVID AFFO multiple average is calculated as the average multiple for the two years prior to January 2020. Three-year and five-year AFFO multiple averages are calculated using the average multiple for the three and five years prior to the latest

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

'n.a.' indicates (a) the value is not available given we do not cover the stock, (b) we do not provide or have access to our own estimates for the Company, or c) we are currently restricted on the stock.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period). weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.





We calculate each REIT's forward multiple as the current price-to-forward AFFO based on BofA's estimates and the Street's estimates.

|                      |        |                                       | 4Q fwd AFFOx | 4Q fwd AFFOx | 2024 AFFOx | 2024 AFFOx | 2025 AFFOx | 2025 AFFOx | AFFOx            | AFFOx      | <b>AFFO</b> x |
|----------------------|--------|---------------------------------------|--------------|--------------|------------|------------|------------|------------|------------------|------------|---------------|
| Sector               | Ticker | Company name                          | (BofA)       | (St.)        | (BofA)     | (St.)      | (BofA)     | (St.)      | (2-Yr pre-COVID) | (3-yr avg) | (5 yr avg     |
| Apartments           | AVB    | AvalonBay                             | 17.7x        | 17.7x        | 17.6x      | 17.7x      | 16.5x      | 16.8x      | 21.7x            | 22.9x      | 22.3x         |
| Apartments           | CPT    | Camden Property Trust                 | 16.5x        | 16.5x        | 16.6x      | 16.5x      | 16.1x      | 16.1x      | 22.7x            | 23.1x      | 23.0x         |
| Apartments           | EQR    | Equity Residential                    | 19.9x        | 18.4x        | 19.4x      | 18.4x      | 18.7x      | 17.8x      | 23.8x            | 24.0x      | 23.6x         |
| Apartments           | ESS    | Essex Property                        | 17.4x        | 17.9x        | 17.2x      | 17.9x      | 16.9x      | 17.4x      | 22.6x            | 21.5x      | 21.8x         |
| Apartments           | IRT    | Independence Realty Trust             | n.a          | 14.7x        | n.a        | 14.7x      | n.a        | 14.0x      | 17.3x            | 20.5x      | 19.4x         |
| Apartments           | MAA    | Mid-America Apartment                 | 16.1x        | 15.9x        | 16.2x      | 15.9x      | 15.9x      | 15.2x      | 19.5x            | 23.1x      | 22.3x         |
| Apartments           | VRE    | Veris Residential                     | 25.3x        | 30.4x        | 23.7x      | 30.4x      | 25.7x      | 28.2x      | 25.2x            | 59.2x      | 46.0x         |
| Apartments           | UDR    | UDR                                   | 16.6x        | 16.3x        | 16.8x      | 16.3x      | 16.3x      | 15.5x      | 22.5x            | 23.8x      | 23.1x         |
| Apartments           | KW     | Kennedy Wilson                        | 506.5x       | n.a.         | n.a.       | n.a.       | n.a.       | n.a.       | n.a.             | 9.8x       | 9.8x          |
| Manufactured Housing | ELS    | Equity Lifestyle                      | 27.8x        | 26.4x        | 27.1x      | 26.4x      | 25.6x      | 24.7x      | 29.4x            | 30.4x      | 31.6x         |
| Manufactured Housing | SUI    | Sun Communities                       | 20.6x        | 20.1x        | 20.1x      | 20.1x      | 18.2x      | 18.9x      | 25.6x            | 24.5x      | 26.5x         |
| Single Family        | АМН    | American Homes 4Rent                  | 21.9x        | 22.3x        | 21.5x      | 22.3x      | 20.0x      | 21.5x      | 14.5x            | 22.1x      | 19.0x         |
| Single Family        | INVH   | Invitation Homes                      | 21.1x        | 20.9x        | 20.7x      | 20.9x      | 19.9x      | 20.0x      | 22.5x            | 25.6x      | 25.5x         |
| Healthcare           | ARE    | Alexandria                            | 15.1x        | 15.7x        | 15.1x      | 15.7x      | 14.6x      | 15.1x      | 24.0x            | 23.1x      | 24.2x         |
| Healthcare           | DHC    | Diversified Healthcare Trust          | n.a          | -8.7x        | n.a        | -8.7x      | n.a        | n.a.       | 10.4x            | 16.0x      | 19.2x         |
| Healthcare           | HR     | Healthcare Realty Trust               | n.a          | 12.4x        | n.a        | 12.4x      | n.a        | 11.8x      | 24.2x            | 18.3x      | 20.7x         |
| Healthcare           | LTC    | LTC Properties Inc                    | n.a          | 11.3x        | n.a        | 11.3x      | n.a        | 11.4x      | 15.2x            | 13.6x      | 13.9x         |
| Healthcare           | MPW    | Medical Property Trust                | 3.0x         | 3.5x         | 2.9x       | 3.5x       | 2.8x       | 3.6x       | 13.7x            | 11.4x      | 12.9x         |
| Healthcare           | NHI    | National Health Investors             | n.a          | 12.1x        | n.a        | 12.1x      | n.a        | 11.4x      | 14.9x            | 12.9x      | 13.2x         |
| Healthcare           | OHI    | OMEGA Healthcare                      | 12.2x        | 11.2x        | 11.9x      | 11.2x      | 10.6x      | 10.6x      | 12.2x            | 10.8x      | 11.5x         |
| Healthcare           | PEAK   | Healthpeak Properties                 | 11.4x        | 11.2x        | 11.1x      | 11.2x      | 10.2x      | 10.6x      | 18.8x            | 19.0x      | 19.6x         |
| Healthcare           | SBRA   | Sabra Health Care                     | 9.9x         | 9.8x         | 9.8x       | 9.8x       | 9.2x       | 9.4x       | 9.9x             | 9.6x       | 9.8x          |
| Healthcare           | VTR    | Ventas                                | 17.6x        | 17.9x        | 16.8x      | 17.9x      | 14.8x      | 16.6x      | 17.3x            | 20.1x      | 18.9x         |
| Healthcare           | WELL   | Welltower                             | 26.8x        | 26.9x        | 25.9x      | 26.9x      | 21.8x      | 23.8x      | 18.7x            | 26.0x      | 23.5x         |
| Industrial           | EGP    | EastGroup                             | 28.3x        | 27.6x        | 28.0x      | 27.6x      | 25.4x      | 25.1x      | 29.3x            | 31.9x      | 31.5x         |
| Industrial           | FR     | First Industrial                      | n.a          | 26.6x        | n.a        | 26.6x      | n.a        | 23.5x      | 24.4x            | 28.9x      | 27.7x         |
| Industrial           | ILPT   | Industrial Logistics Properties Trust | n.a          | 7.8x         | n.a        | 7.8x       | n.a        | 20.4x      | 14.4x            | 13.1x      | 12.9x         |
| Industrial           | LXP    | LXP Industrial Trust                  | 14.9x        | 14.0x        | 14.7x      | 14.0x      | 14.4x      | 13.0x      | 12.9x            | 18.7x      | 17.6x         |
| Industrial           | PLD    | Prologis                              | 28.2x        | 29.5x        | 27.6x      | 29.5x      | 25.7x      | 25.4x      | 25.8x            | 29.3x      | 28.9x         |
| Industrial           | REXR   | Rexford                               | 27.6x        | 27.4x        | 26.3x      | 27.4x      | 22.5x      | 23.5x      | 38.9x            | 37.2x      | 39.2x         |
| Industrial           | STAG   | STAG Industrial                       | 19.3x        | 18.9x        | 19.1x      | 18.9x      | 19.1x      | 18.0x      | 16.0x            | 18.9x      | 18.2x         |
| Industrial           | TRNO   | Terreno Realty Corp                   | n.a          | 33.2x        | n.a        | 33.2x      | n.a        | 29.7x      | 38.6x            | 41.1x      | 42.0x         |
| Cold Storage         | COLD   | Americold                             | 19.2x        | 19.2x        | 18.0x      | 19.2x      | 15.8x      | 16.6x      | 23.0x            | 25.2x      | 25.8x         |
| Net Lease            | ADC    | Agree Realty Corp                     | 14.1x        | 13.9x        | 13.9x      | 13.9x      | 12.8x      | 13.4x      | 20.4x            | 18.0x      | 19.6x         |
| Net Lease            | EPR    | EPR Properties                        | 8.7x         | 8.6x         | 8.5x       | 8.6x       | 8.2x       | 8.3x       | 13.0x            | 12.0x      | 12.4x         |
| Net Lease            | EPRT   | Essential Properties                  | 14.4x        | 14.2x        | 14.1x      | 14.2x      | 13.1x      | 13.3x      | 17.1x            | 16.8x      | 16.9x         |
| Net Lease            | GTY    | Getty Realty                          | 12.0x        | 11.8x        | 11.7x      | 11.8x      | 10.9x      | 11.4x      | 17.1x            | 14.6x      | 15.4x         |
| Net Lease            | NNN    | National Retail                       | 12.4x        | 12.2x        | 12.3x      | 12.2x      | 12.1x      | 11.8x      | 17.7x            | 14.2x      | 15.2x         |
| Net Lease            | NTST   | NetSTREIT                             | 14.3x        | 13.7x        | 14.0x      | 13.7x      | 13.3x      | 13.1x      | n.a.             | 17.9x      | 18.0x         |
| Net Lease            | 0      | Realty Income                         | 12.6x        | 12.5x        | 12.4x      | 12.5x      | 12.1x      | 12.0x      | 19.6x            | 16.7x      | 17.9x         |
| Net Lease            | PKST   | Peakstone Realty Trust                | 7.2x         | 6.5x         | 7.4x       | 6.5x       | 7.7x       | 7.9x       | n.a.             | 8.8x       | 8.8x          |
| Net Lease            | VICI   | VICI Properties                       | 13.1x        | 13.1x        | 13.1x      | 13.1x      | 13.3x      | 12.7x      | 14.2x            | 15.5x      | 14.8x         |
|                      |        |                                       |              |              |            |            |            |            |                  |            |               |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd AFFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.

Exhibit 15: AFFO - valuation
We calculate each REIT's forward multiple as the current price-to-forward AFFO based on BofA's estimates and the Street's estimates

|                            |            |   | 4Q fwd AFFOx   | 4Q fwd AFFOx   | 2024 AFFOx     | 2024 AFFOx     | 2025 AFFOx     | 2025 AFFOx     | AFFOx            | <b>AFFO</b> x  | <b>AFFO</b> x  |
|----------------------------|------------|---|----------------|----------------|----------------|----------------|----------------|----------------|------------------|----------------|----------------|
| Sector                     | Ticker     | Company name                            | (BofA)         | (St.)          | (BofA)         | (St.)          | (BofA)         | (St.)          | (2-Yr pre-COVID) | (3-yr avg)     | (5 yr avg)     |
| Office                     | AAT        | American Assets                         | 15.3x          | 12.4x          | 15.7x          | 12.4x          | 18.4x          | n.a.           | 27.7x            | 20.9x          | 22.7x          |
| Office                     | AHH        | Armada Hoffler                          | 11.7x          | 11.2x          | 11.9x          | 11.2x          | 11.4x          | 10.9x          | 16.9x            | 14.5x          | 15.2x          |
| Office                     | BDN        | Brandywine                              | n.a            | 5.7x           | n.a            | 5.7x           | n.a            | 5.4x           | 15.1x            | 10.3x          | 11.2x          |
| Office                     | BXP        | Boston Properties                       | 11.5x          | 13.2x          | 11.6x          | 13.2x          | 11.8x          | 12.7x          | 27.4x            | 18.5x          | 20.6x          |
| Office                     | CDP        | COPT Defense Properties                 | 12.9x          | 13.3x          | 13.2x          | 13.3x          | 12.8x          | 13.2x          | 18.1x            | 14.7x          | 15.5x          |
| Office                     | CUZ        | Cousins                                 | 12.9x          | 12.7x          | 12.6x          | 12.7x          | 12.1x          | 13.0x          | 18.8x            | 16.5x          | 16.5x          |
| Office                     | DEI        | Douglas Emmett                          | 9.5x           | 10.6x          | 10.0x          | 10.6x          | 11.0x          | 10.9x          | 23.6x            | 14.5x          | 17.0x          |
| Office                     | EQC        | Equity Commonwealth                     | n.a            | n.a.           | n.a            | n.a.           | n.a            | n.a.           | 71.2x            | 14.0x          | 68.7x          |
| Office                     | ESRT       | Empire State Realty                     | 27.2x          | 16.7x          | 27.6x          | 16.7x          | 27.7x          | 15.9x          | 22.9x            | 19.8x          | 19.8x          |
| Office                     | HIW        | Highwoods                               | 9.8x           | 9.8x           | 9.7x           | 9.8x           | 10.8x          | 10.4x          | 20.9x            | 13.5x          | 15.7x          |
| Office                     | HPP        | Hudson Pacific                          | 23.4x          | 8.0x           | 18.6x          | 8.0x           | 14.5x          | 6.5x           | 27.1x            | 13.4x          | 17.6x          |
| Office                     | JBGS       | JBG Smith                               | n.a            | 13.7x          | n.a            | 13.7x          | n.a            | 13.6x          | 38.4x            | 26.0x          | 31.7x          |
| Office                     | KRC        | Kilroy Realty                           | 10.0x          | 10.7x          | 10.4x          | 10.7x          | 10.2x          | 10.3x          | 29.8x            | 16.9x          | 20.5x          |
| Office                     | OPI        | Office Properties                       | n.a            | n.a.           | n.a            | n.a.           | n.a            | n.a.           | 10.3x            | 7.0x           | 7.6x           |
| Office                     | PGRE       | Paramount Group                         | 9.7x           | 10.7x          | 10.4x          | 10.7x          | 15.5x          | 12.0x          | 25.2x            | 12.8x          | 15.3x          |
| Office                     | SLG        | SL Green                                | 11.4x          | 12.2x          | 10.9x          | 12.2x          | 13.8x          | 14.5x          | 20.2x            | 13.3x          | 14.2x          |
| Office                     | VNO        | Vornado                                 | 13.9x          | 13.3x          | 13.2x          | 13.3x          | 12.5x          | 12.1x          | 25.4x            | 15.3x          | 18.1x          |
| Malls                      | MAC        | Macerich                                | 10.5x          | 12.9x          | 10.7x          | 12.9x          | 10.2x          | 12.7x          | 14.6x            | 9.3x           | 8.8x           |
| Malls                      | SKT        | Tanger Factory                          | 17.4x          | 17.4x          | 16.1x          | 17.4x          | 15.1x          | 16.6x          | 10.1x            | 13.8x          | 11.4x          |
| Malls                      | SPG        | Simon Property Group                    | 12.7x          | 13.6x          | 13.1x          | 13.6x          | 12.4x          | 13.2x          | 15.1x            | 11.9x          | 11.7x          |
| Shopping Centers           | IVT        | Inventrust Properties                   | 20.8x          | 18.5x          | 20.2x          | 18.5x          | 19.3x          | 15.9x          | n.a.             | 19.2x          | 19.2x          |
| Shopping Centers           | AKR        | Acadia Realty                           | 17.3x          | 16.7x          | 16.6x          | 16.7x          | 16.4x          | 16.4x          | 23.7x            | 17.0x          | 17.2x          |
| Shopping Centers           | BRX        | Brixmor                                 | 15.6x          | 15.3x          | 15.4x          | 15.3x          | 14.3x          | 14.2x          | 12.0x            | 15.7x          | 14.2x          |
| Shopping Centers           | FRT        | Federal Realty                          | 20.0x          | 19.3x          | 19.6x          | 19.3x          | 19.8x          | 17.8x          | 24.6x            | 24.3x          | 23.7x          |
| Shopping Centers           | KIM        | Kimco Realty                            | 17.1x          | 15.5x          | 16.3x          | 15.5x          | 16.4x          | 14.6x          | 15.6x            | 18.2x          | 17.0x          |
| Shopping Centers           | KRG        | Kite Realty Group                       | 16.9x          | 14.2x          | 16.2x          | 14.2x          | 14.3x          | 12.9x          | 10.6x            | 15.5x          | 13.8x          |
| Shopping Centers           | PECO       | Phillips Edison                         | 17.7x          | 17.8x          | 17.6x          | 17.8x          | 16.1x          | 16.8x          | n.a.             | 18.8x          | 18.8x          |
| Shopping Centers           | REG        | Regency                                 | 16.8x          | 17.0x          | 16.6x          | 17.0x          | 16.1x          | 16.2x          | 20.2x            | 19.7x          | 19.1x          |
| Shopping Centers           | ROIC       | Retail Opportunity Investment           | 15.8x          | 15.6x          | 15.6x          | 15.6x          | 15.1x          | 15.0x          | 19.7x            | 19.3x          | 18.6x          |
| Shopping Centers           | SITC       | Site Centers Corp                       | n.a            | 19.2x          | n.a            | 19.2x          | n.a            | 19.8x          | 17.4x            | 18.0x          | 17.3x          |
| Shopping Centers           | UE         | Urban Edge Properties                   | n.a            | 18.9x          | n.a            | 18.9x          | n.a            | 17.3x          | 15.1x            | 18.8x          | 17.4x          |
| Self Storage               | CUBE       | CubeSmart                               | 16.9x          | 16.9x          | 16.9x          | 16.9x          | 15.9x          | 16.5x          | 19.5x            | 20.2x          | 20.2x          |
| Self Storage               | EXR        | Extra Space Storage                     | 18.2x          | 17.8x          | 18.0x          | 17.8x          | 17.4x          | 17.0x          | 21.5x            | 22.2x          | 22.3x          |
| Self Storage               | PSA        | Public Storage                          | 19.7x          | 18.9x          | 19.4x          | 18.9x          | 18.5x          | 17.9x          | 21.9x            | 22.7x          | 22.7x          |
| Self Storage               | NSA        | National Storage Affiliates             | 14.5x          | 15.1x          | 14.6x          | 15.1x          | 14.4x          | 14.9x          | 20.7x            | 19.4x          | 19.9x          |
| Comm. Infrs - Data Centers | DLR        | Digital Realty Trust                    | 21.6x          | 21.8x          | 21.5x          | 21.8x          | 20.9x          | 20.0x          | 22.3x            | 20.9x          | 21.6x          |
| Comm. Infrs - Data Centers | EQIX       | Equinix                                 | 25.9x          | 24.7x          | 24.7x          | 21.0x<br>24.7x | 20.5x<br>22.5x | 20.0x<br>22.7x | 18.7x            | 24.0x          | 23.2x          |
| Comm. Infrs - Towers       | AMT        | •                                       | 17.7x          | 18.1x          | 17.3x          | 18.1x          | 16.4x          | 16.9x          | 22.1x            | 23.5x          | 23.2x<br>24.7x |
| Comm. Infrs - Towers       | CCI        | American Tower<br>Crown Castle          | 17.7x<br>15.5x | 18.1x<br>15.6x | 17.3x<br>15.6x | 18.1x<br>15.6x | 16.4x<br>15.9x | 16.9x<br>15.8x | 22.1x<br>22.1x   | 23.5x<br>21.7x | 24.7x<br>23.6x |
| Comm. Infrs - Towers       | SBAC       | SBA Communications                      | 15.5x<br>15.5x | 15.0x<br>15.2x | 15.5x<br>15.5x | 15.2x          | 15.9x<br>15.3x | 15.8x<br>14.9x | 22.1x<br>20.5x   | 21.7x<br>24.2x | 23.6x<br>23.9x |
|                            |            |   |                |                |                |                |                |                |                  |                |                |
| Lodging                    | APLE       | Apple Hospitality                       | 11.6x          | 11.3x          | 11.7x          | 11.3x          | 12.1x          | 11.0x          | 11.6x            | 15.3x          | 18.1x          |
| Lodging                    | DRH        | DiamondRock                             | 13.7x          | 14.7x          | 13.7x          | 14.7x          | 14.0x          | 13.6x          | 13.6x            | 56.2x          | 42.6x          |
| Lodging                    | HST        | Host Hotels                             | 12.2x          | 11.5x          | 12.2x          | 11.5x          | 12.0x          | 11.6x          | 14.1x            | 28.2x          | 23.5x          |
| Lodging                    | INN        | Summit Hotel Prop                       | 10.8x          | 15.6x          | 11.0x          | 15.6x          | 11.8x          | 14.9x          | 12.0x            | 15.5x          | 14.3x          |
| Lodging                    | PEB        | Pebblebrook                             | 17.1x          | 16.0x          | 17.2x          | 16.0x          | 18.3x          | 14.2x          | 15.5x            | 19.1x          | 17.1x          |
| Lodging                    | PK         | Park Hotels & Resort                    | 9.9x           | 8.6x           | 9.8x           | 8.6x           | 9.8x           | 8.1x           | 13.2x            | 22.3x          | 18.6x          |
|                            | RHP        | Ryman                                   | 14.9x          | 16.7x          | 14.6x          | 16.7x          | 13.7x          | 16.4x          | 15.3x            | 17.6x          | 16.3x          |
| Lodging                    |            | 3                                       |                | _              |                | _              | _              | _              |                  |                |                |
| Lodging Lodging            | RLJ<br>SHO | RLJ Lodging Trust<br>Sunstone Hotel Inv | 8.4x<br>16.0x  | 8.3x<br>16.3x  | 8.2x<br>15.6x  | 8.3x<br>16.3x  | 8.1x<br>14.9x  | 8.1x<br>14.8x  | 11.6x<br>13.8x   | 30.4x<br>24.7x | 24.4x<br>20.5x |

Source: BofA Global Research estimates, Bloomberg, Visible Alpha. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. The 4Q fwd AFFO multiple is based on the FFO estimated over the forward 4 quarters from the most recently reported quarter.



# **Exhibit 16: Key metrics**

Current market pricing and net leverage metrics for the REITs

|                                       | Distr   | Yield    | Distr. | Payout | Valuation  | ı ('000s) | Net         | debt / EBITDA |       |
|---------------------------------------|---------|----------|--------|--------|------------|-----------|-------------|---------------|-------|
| Sector Averages - Market Cap Weighted | (BofAe) | (Street) | (BofA) | (St.)  | Market cap | EV*       | (FTM, BofA) | (FTM, St.)    | (LTM) |
| All REITs                             | 3.9%    | 4.1%     | 68.5%  | 71.2%  | 1,148,723  | 1,736,924 | 4.8x        | 4.8x          | 5.8x  |
| Residential                           | 3.3%    | 3.4%     | 68.2%  | 69.0%  | 167,586    | 240,058   | 5.0x        | 4.9x          | 5.7x  |
| Apartments                            | 4.0%    | 4.2%     | 70.3%  | 72.5%  | 106,593    | 154,244   | 4.2x        | 4.4x          | 4.4x  |
| Manufactured Housing                  | 2.9%    | 2.9%     | 68.6%  | 68.2%  | 28,516     | 40,236    | 5.5x        | 5.0x          | 7.0x  |
| Single Family                         | 3.1%    | 3.1%     | 65.8%  | 66.3%  | 32,477     | 45,578    | 5.3x        | 5.2x          | 5.6x  |
| Healthcare                            | 4.2%    | 4.7%     | 68.8%  | 75.5%  | 126,372    | 206,737   | 5.5x        | 5.2x          | 6.7x  |
| Industrial                            | 2.7%    | 2.9%     | 72.0%  | 81.4%  | 166,370    | 216,572   | 4.3x        | 4.8x          | 5.1x  |
| Cold Storage                          | 3.4%    | 3.3%     | 64.9%  | 66.6%  | 7,706      | 10,904    | 5.1x        | 5.4x          | 6.9x  |
| Net Lease                             | 5.9%    | 5.9%     | 74.4%  | 73.5%  | 110,359    | 169,727   | 4.4x        | 5.5x          | 5.7x  |
| Office                                | 4.5%    | 5.5%     | 51.9%  | 57.5%  | 44,460     | 116,169   | 6.2x        | 5.0x          | 9.8x  |
| Malls                                 | 5.0%    | 5.0%     | 64.3%  | 67.4%  | 55,710     | 87,596    | 4.3x        | 5.3x          | 6.3x  |
| Shopping Centers                      | 4.2%    | 4.5%     | 72.6%  | 73.6%  | 59,551     | 94,447    | 5.0x        | 4.4x          | 5.9x  |
| Self Storage                          | 4.5%    | 4.6%     | 83.8%  | 84.6%  | 93,469     | 126,219   | 4.4x        | 3.9x          | 4.5x  |
| Comm. Infrs - Data Centers            | 2.6%    | 2.6%     | 61.5%  | 62.5%  | 124,343    | 158,221   | 5.1x        | 4.5x          | 5.4x  |
| Comm. Infrs - Towers                  | 3.9%    | 4.0%     | 65.3%  | 65.8%  | 156,512    | 251,231   | 5.6x        | 5.2x          | 7.0x  |
| Lodging                               | 4 1%    | 41%      | 49.6%  | 44 1%  | 36 285     | 59 042    | 3.4x        | 2.4x          | 4 2x  |

**Source:** BofA Global Research estimates, Bloomberg, Visible Alpha. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha. Street Net debt / EBITDA is sourced from Bloomberg.

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red. Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.

<sup>\*</sup>EV = Enterprise Valuation; FTM, BofA = BofA's forward 12M net leverage estimate; FTM, St. = the Street's forward 12 month net leverage estimate; LTM = reported last 12 months net leverage

**Exhibit 17: Key metrics**Current market pricing and net leverage metrics for the REITs

|                      |        |                                       | Distr. Yield |          | Distr. Payout |        | Distribution rate |           | e (units in '000s) |         | Net Debt / EBITDA |            |       |  |
|----------------------|--------|---------------------------------------|--------------|----------|---------------|--------|-------------------|-----------|--------------------|---------|-------------------|------------|-------|--|
| Sector               | Ticker | Company name                          | (BofAe)      | (Street) | (BofA)        | (St.)  | Distr.            | Frequency | Market cap         | EV*     | (FTM, BofA)       | (FTM, St.) | (LTM) |  |
| Apartments           | AVB    | AvalonBay                             | 3.8%         | 3.8%     | 67.6%         | 68.7%  | 1.70              | Quarter   | 25,154             | 32739   | 4.7x              | 4.6x       | 4.6x  |  |
| Apartments           | CPT    | Camden Property Trust                 | 4.3%         | 4.3%     | 70.3%         | 70.6%  | 1.03              | Quarter   | 10,267             | 13,794  | 4.1x              | 4.0x       | 3.8x  |  |
| Apartments           | EQR    | Equity Residential                    | 4.4%         | 4.5%     | 87.7%         | 86.1%  | 0.66              | Quarter   | 22,769             | 30,950  | 4.4x              | 4.2x       | 4.3x  |  |
| Apartments           | ESS    | Essex Property                        | 4.0%         | 4.0%     | 69.9%         | 72.8%  | 2.31              | Quarter   | 15,107             | 21,181  | 4.7x              | 5.1x       | 5.5x  |  |
| Apartments           | IRT    | Independence Realty Trust             | n.a          | 4.1%     | n.a           | 61.9%  | 0.16              | Quarter   | 3,496              | 6,159   | n.a.              | 6.3x       | 7.0x  |  |
| Apartments           | MAA    | Mid-America Apartment                 | 4.5%         | 4.5%     | 72.4%         | 72.2%  | 1.47              | Quarter   | 15,073             | 19,847  | 3.4x              | 3.6x       | 3.6x  |  |
| Apartments           | VRE    | Veris Residential                     | 1.4%         | 1.3%     | 34.8%         | 32.1%  | 0.05              | Quarter   | 1,445              | 3,531   | n.a.              | 12.9x      | 8.6x  |  |
| Apartments           | UDR    | UDR                                   | 4.7%         | 4.8%     | 77.8%         | 76.6%  | 0.42              | Quarter   | 11,871             | 18,858  | 5.5x              | 5.7x       | 4.5x  |  |
| Apartments           | KW     | Kennedy Wilson                        | 9.5%         | n.a      | 4800.0%       | n.a    | 0.24              | Quarter   | 1,412              | 7,185   | n.a.              | n.a        | 28.9x |  |
| Manufactured Housing | ELS    | Equity Lifestyle                      | 2.8%         | 2.9%     | 79.0%         | 78.1%  | 0.48              | Quarter   | 12,338             | 15,896  | 5.2x              | 4.8x       | 4.9x  |  |
| Manufactured Housing | SUI    | Sun Communities                       | 2.9%         | 2.9%     | 60.7%         | 60.6%  | 0.93              | Quarter   | 16,178             | 24,340  | 5.7x              | 5.1x       | 8.6x  |  |
| Single Family        | АМН    | American Homes 4Rent                  | 2.6%         | 2.7%     | 57.5%         | 59.8%  | 0.22              | Quarter   | 12,466             | 17,687  | 5.0x              | 5.3x       | 5.4x  |  |
| Single Family        | INVH   | Invitation Homes                      | 3.4%         | 3.3%     | 71.0%         | 70.3%  | 0.28              | Quarter   | 20,011             | 27,891  | 5.5x              | 5.1x       | 5.7x  |  |
| Healthcare           | ARE    | Alexandria                            | 4.4%         | 4.3%     | 65.8%         | 65.5%  | 1.27              | Quarter   | 20,870             | 36,102  | 6.6x              | 5.7x       | 7.9x  |  |
| Healthcare           | DHC    | Diversified Healthcare Trust          | n.a          | 1.4%     | n.a           | n.a    | 0.01              | Quarter   | 712                | 3,219   | n.a.              | n.a        | 14.3x |  |
| Healthcare           | HR     | Healthcare Realty Trust               | n.a          | 8.6%     | n.a           | 108.8% | 0.31              | Quarter   | 5,474              | 10,847  | n.a.              | 6.3x       | 8.0x  |  |
| Healthcare           | LTC    | LTC Properties Inc                    | n.a          | 7.3%     | n.a           | 90.6%  | 0.19              | Monthly   | 1,358              | 2,338   | n.a.              | 5.6x       | 6.8x  |  |
| Healthcare           | MPW    | Medical Property Trust                | 16.9%        | 16.9%    | 51.3%         | 60.5%  | 0.15              | Quarter   | 2,130              | 11,948  | 6.4x              | 7.7x       | 12.2x |  |
| Healthcare           | NHI    | National Health Investors             | n.a          | 6.8%     | n.a           | 82.8%  | 0.90              | Quarter   | 2,312              | 3,461   | n.a.              | 4.7x       | 5.1x  |  |
| Healthcare           | OHI    | OMEGA Healthcare                      | 8.7%         | 8.7%     | 105.5%        | 99.3%  | 0.67              | Quarter   | 7,592              | 12,404  | 5.8x              | 5.3x       | 6.5x  |  |
| Healthcare           | PEAK   | Healthpeak Properties                 | 7.0%         | 7.0%     | 80.0%         | 79.9%  | 0.30              | Quarter   | 9,389              | 16,929  | 6.2x              | n.a        | 5.9x  |  |
| Healthcare           | SBRA   | Sabra Health Care                     | 8.9%         | 8.7%     | 88.3%         | 85.5%  | 0.30              | Quarter   | 3,179              | 5,495   | 5.5x              | 5.6x       | 6.0x  |  |
| Healthcare           | VTR    | Ventas                                | 4.3%         | 4.2%     | 74.7%         | 74.1%  | 0.45              | Quarter   | 17,612             | 31,148  | 7.4x              | 6.8x       | 7.4x  |  |
| Healthcare           | WELL   | Welltower                             | 2.7%         | 2.7%     | 72.1%         | 71.7%  | 0.61              | Quarter   | 52,980             | 68,072  | 5.2x              | 5.3x       | 5.9x  |  |
| Industrial           | EGP    | EastGroup                             | 2.8%         | 2.8%     | 79.7%         | 78.7%  | 1.27              | Quarter   | 8,762              | 10,416  | 3.8x              | 3.3x       | 4.1x  |  |
| Industrial           | FR     | First Industrial                      | n.a          | 2.5%     | n.a           | 69.2%  | 0.37              | Quarter   | 7,241              | 9,515   | n.a.              | 4.9x       | 5.9x  |  |
| Industrial           | ILPT   | Industrial Logistics Properties Trust | n.a          | 1.0%     | n.a           | 9.9%   | 0.01              | Quarter   | 268                | 4,993   | n.a.              | n.a        | 16.7x |  |
| Industrial           | LXP    | LXP Industrial Trust                  | 6.0%         | 6.0%     | 89.7%         | 91.5%  | 0.13              | Quarter   | 2,540              | 4,262   | 6.5x              | 5.3x       | 7.0x  |  |
| Industrial           | PLD    | Prologis                              | 2.7%         | 2.8%     | 77.4%         | 82.0%  | 0.87              | Quarter   | 123,370            | 157,143 | 4.7x              | 5.1x       | 5.2x  |  |
| Industrial           | REXR   | Rexford                               | 3.1%         | 3.1%     | 85.1%         | 83.7%  | 0.42              | Quarter   | 11,415             | 14,154  | 4.7x              | 3.6x       | 4.4x  |  |
| Industrial           | STAG   | STAG Industrial                       | 3.8%         | 3.8%     | 73.7%         | 71.1%  | 0.12              | Monthly   | 7,257              | 9,966   | 4.2x              | 4.7x       | 5.1x  |  |
| Industrial           | TRNO   | Terreno Realty Corp                   | n.a          | 2.9%     | n.a           | 94.8%  | 0.45              | Quarter   | 5,517              | 6,123   | n.a.              | 4.1x       | 3.2x  |  |
| Cold Storage         | COLD   | Americold                             | 3.4%         | 3.3%     | 64.9%         | 66.6%  | 0.22              | Quarter   | 7,706              | 10,904  | 5.1x              | 5.4x       | 6.9x  |  |
| Net Lease            | ADC    | Agree Realty Corp                     | 5.3%         | 5.3%     | 75.2%         | 73.9%  | 0.25              | Monthly   | 5.733              | 8.305   | 5.8x              | 5.0x       | 5.3x  |  |
| Net Lease            | EPR    | EPR Properties                        | 8.0%         | 7.9%     | 69.4%         | 67.9%  | 0.28              | Monthly   | 3,177              | 6,421   | 5.2x              | 5.3x       | 6.1x  |  |
| Net Lease            | EPRT   | Essential Properties                  | 4.7%         | 4.6%     | 67.8%         | 67.7%  | 0.29              | Quarter   | 4,115              | 5,752   | 5.1x              | 5.3x       | 5.1x  |  |
| Net Lease            | GTY    | Getty Realty                          | 6.6%         | 6.7%     | 79.4%         | 78.5%  | 0.45              | Quarter   | 1,463              | 2,224   | 5.1x              | 5.4x       | 5.0x  |  |
| Net Lease            | NNN    | National Retail                       | 5.5%         | 5.6%     | 68.7%         | 68.7%  | 0.57              | Quarter   | 7,445              | 11,804  | 5.8x              | 5.7x       | 5.8x  |  |
| Net Lease            | NTST   | NetSTREIT                             | 4.7%         | 5.0%     | 67.8%         | 66.4%  | 0.21              | Quarter   | 1,269              | 1,857   | 7.0x              | 5.8x       | 6.6x  |  |
| Net Lease            | 0      | Realty Income                         | 6.0%         | 5.9%     | 75.8%         | 75.2%  | 0.26              | Monthly   | 43,527             | 64,272  | 6.5x              | 5.8x       | 6.1x  |  |
| Net Lease            | PKST   | Peakstone Realty Trust                | 6.1%         | 6.3%     | 44.0%         | n.a    | 0.23              | Quarter   | 528                | 1,768   | 6.8x              | n.a        | 6.7x  |  |
|                      |        | 3                                     |              |          |               |        |                   | -         |                    |         |                   |            | 5.1x  |  |
| Net Lease            | VICI   | VICI Properties                       | 5.8%         | 5.8%     | 75.2%         | 75.0%  | 0.42              | Quarter   | 30,550             | 47,118  | n.a.              | 5.1x       | D. LX |  |

Source: BofA Global Research estimates, Visible Alpha, Bloomberg. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha, Bloomberg. debt / EBITDA is sourced from Bloomberg. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.



# Exhibit 18: Key metrics

Current market pricing and net leverage metrics for the REITs

| EXIIIDIL | 10: r |
|----------|-------|
| Current  | mark  |

|                            |        |                               | Distr   | . Yield  | Distr. | Payout  | Distri | ibution rate | (units in  | '000s)  | Net D       | ebt / EBITDA |       |
|----------------------------|--------|-------------------------------|---------|----------|--------|---------|--------|--------------|------------|---------|-------------|--------------|-------|
| Sector                     | Ticker | Company name                  | (BofAe) | (Street) | (BofA) | (St.)   | Distr. | Frequency    | Market cap | EV*     | (FTM, BofA) | (FTM, St.)   | (LTM) |
| Office                     | AAT    | American Assets               | 6.1%    | 6.2%     | 92.4%  | 90.4%   | 0.34   | Quarter      | 1,326      | 2,916   | 7.6x        | n.a          | 6.0x  |
| Office                     | AHH    | Armada Hoffler                | 6.8%    | 7.1%     | 79.7%  | 77.2%   | 0.20   | Quarter      | 1,015      | 2,846   | 7.5x        | 7.5x         | 9.1x  |
| Office                     | BDN    | Brandywine                    | n.a     | 14.2%    | n.a    | 86.7%   | 0.15   | Quarter      | 728        | 2,839   | n.a.        | 7.8x         | 13.4x |
| Office                     | BXP    | Boston Properties             | 5.8%    | 5.9%     | 67.0%  | 76.2%   | 0.98   | Quarter      | 10,572     | 27,980  | 7.9x        | 7.5x         | 8.1x  |
| Office                     | CDP    | COPT Defense Properties       | 4.8%    | 4.8%     | 62.0%  | 62.9%   | 0.29   | Quarter      | 2,710      | 5,056   | 6.3x        | 6.7x         | 24.9x |
| Office                     | CUZ    | Cousins                       | 5.4%    | 5.5%     | 69.5%  | 73.1%   | 0.32   | Quarter      | 3,583      | 6,059   | 4.9x        | 4.8x         | 4.9x  |
| Office                     | DEI    | Douglas Emmett                | 5.5%    | 5.5%     | 52.4%  | 54.5%   | 0.19   | Quarter      | 2,301      | 8,958   | 8.6x        | 8.5x         | 8.2x  |
| Office                     | EQC    | Equity Commonwealth           | n.a     | NM       | NM     | NM      | 4.25   | Irreg        | 1,986      | (47)    | NM          | NM           | NM    |
| Office                     | ESRT   | Empire State Realty           | 1.4%    | 1.5%     | 37.8%  | 38.6%   | 0.04   | Quarter      | 1,636      | 4,352   | n.a.        | n.a          | 5.8x  |
| Office                     | HIW    | Highwoods                     | 8.5%    | 8.5%     | 82.9%  | 84.0%   | 0.50   | Quarter      | 2,500      | 5,771   | 6.4x        | n.a          | 6.1x  |
| Office                     | HPP    | Hudson Pacific                | 0.0%    | 6.2%     | 0.0%   | n.a     | n.a.   | Irreg        | 1,023      | 6,165   | 10.5x       | n.a          | 10.7x |
| Office                     | JBGS   | JBG Smith                     | n.a     | 5.6%     | n.a    | 90.3%   | 0.18   | Quarter      | 1,569      | 4,516   | n.a.        | n.a          | 29.9x |
| Office                     | KRC    | Kilroy Realty                 | 6.0%    | 6.0%     | 59.8%  | 60.0%   | 0.54   | Quarter      | 4,251      | 9,025   | 7.0x        | 6.7x         | 6.6x  |
| Office                     | OPI    | Office Properties             | n.a     | n.a      | n.a    | n.a     | 0.01   | Quarter      | 184        | 2,725   | n.a.        | n.a          | 8.9x  |
| Office                     | PGRE   | Paramount Group               | 2.9%    | 3.0%     | 27.9%  | 31.3%   | 0.04   | Quarter      | 1,056      | 5,243   | n.a.        | n.a          | 8.7x  |
| Office                     | SLG    | SL Green                      | 6.5%    | 6.4%     | 73.8%  | 75.2%   | 0.25   | Monthly      | 3,051      | 7,974   | 5.9x        | n.a          | 13.1x |
| Office                     | VNO    | Vornado                       | 1.2%    | 4.8%     | 16.0%  | n.a     | 0.30   | Quarter      | 4,969      | 13,791  | 8.9x        | 9.7x         | 11.5x |
| Malls                      | MAC    | Macerich                      | 3.9%    | 4.1%     | 41.4%  | 50.7%   | 0.17   | Quarter      | 3,719      | 8,014   | 6.1x        | 8.5x         | 8.6x  |
| Malls                      | SKT    | Tanger Factory                | 3.6%    | 3.7%     | 63.0%  | 62.5%   | 0.26   | Quarter      | 3,116      | 4,653   | 2.7x        | 5.1x         | 6.2x  |
| Malls                      | SPG    | Simon Property Group          | 5.2%    | 5.2%     | 66.2%  | 69.0%   | 1.95   | Quarter      | 48,875     | 74,929  | 4.3x        | 5.1x         | 6.1x  |
| Shopping Centers           | IVT    | Inventrust Properties         | 3.4%    | 3.5%     | 70.1%  | 61.9%   | 0.23   | Quarter      | 1,739      | 2,456   | 4.4x        | n.a          | 4.8x  |
| Shopping Centers           | AKR    | Acadia Realty                 | 4.4%    | 4.3%     | 76.0%  | n.a     | 0.18   | Quarter      | 1,723      | 4,104   | 8.2x        | 6.3x         | 10.0x |
| Shopping Centers           | BRX    | Brixmor                       | 4.7%    | 4.7%     | 73.4%  | 73.5%   | 0.27   | Quarter      | 6,953      | 11,922  | 5.9x        | 5.8x         | 6.3x  |
| Shopping Centers           | FRT    | Federal Realty                | 4.4%    | 4.4%     | 87.0%  | 82.2%   | 1.09   | Quarter      | 8.312      | 13.171  | 6.3x        | 5.9x         | 6.2x  |
| Shopping Centers           | KIM    | Kimco Realty                  | 5.3%    | 4.9%     | 91.4%  | 83.3%   | 0.24   | Quarter      | 13,186     | 20,813  | 5.1x        | 5.2x         | 6.4x  |
| Shopping Centers           | KRG    | Kite Realty Group             | 4.7%    | 4.6%     | 79.0%  | 56.6%   | 0.25   | Quarter      | 4,714      | 7,582   | 4.9x        | 5.3x         | 5.0x  |
| Shopping Centers           | PECO   | Phillips Edison               | 3.4%    | 3.4%     | 59.9%  | 59.4%   | 0.10   | Monthly      | 4,724      | 7,037   | 5.0x        | NA           | 5.0x  |
| Shopping Centers           | REG    | Regency                       | 4.4%    | 4.4%     | 74.2%  | 77.4%   | 0.67   | Quarter      | 11,567     | 16,260  | 4.9x        | 4.4x         | 5.3x  |
| Shopping Centers           | ROIC   | Retail Opportunity Investment | 4.7%    | 4.9%     | 74.1%  | 73.9%   | 0.15   | Quarter      | 1,627      | 3,091   | 6.2x        | 6.0x         | 6.4x  |
| Shopping Centers           | SITC   | Site Centers Corp             | n.a     | 4.4%     | n.a    | 91.6%   | 0.13   | Quarter      | 2,968      | 4,218   | n.a.        | 1.4x         | 3.3x  |
| Shopping Centers           | UE     | Urban Edge Properties         | n.a     | 3.9%     | n.a    | 73.4%   | 0.17   | Quarter      | 2,038      | 3,792   | n.a.        | n.a          | 7.8x  |
| Self Storage               | CUBE   | CubeSmart                     | 4.7%    | 4.7%     | 79.5%  | 79.5%   | 0.51   | Quarter      | 9,768      | 12,811  | 4.2x        | 4.3x         | 4.2x  |
| Self Storage               | EXR    | Extra Space Storage           | 4.6%    | 4.7%     | 84.4%  | 83.6%   | 1.62   | Quarter      | 29,911     | 41,919  | 5.0x        | 4.8x         | 7.4x  |
| Self Storage               | PSA    | Public Storage                | 4.3%    | 4.4%     | 83.9%  | 85.7%   | 3.00   | Quarter      | 49,500     | 62,344  | 3.8x        | 3.0x         | 2.6x  |
| Self Storage               | NSA    | National Storage Affiliates   | 6.1%    | 6.2%     | 88.5%  | 90.6%   | 0.56   | Quarter      | 4,291      | 9,145   | 8.2x        | 6.4x         | 6.8x  |
| Comm. Infrs - Data Centers | DLR    | Digital Realty Trust          | 3.7%    | 3.6%     | 80.2%  | 84.7%   | 1.22   | Quarter      | 43,326     | 62,818  | 7.7x        | 6.1x         | 7.8x  |
| Comm. Infrs - Data Centers | EQIX   | Equinix                       | 2.0%    | 2.0%     | 51.5%  | 50.6%   | 4.26   | Quarter      | 81,018     | 95,403  | 3.6x        | 3.6x         | 4.2x  |
| Comm. Infrs - Towers       | AMT    | American Tower                | 3.4%    | 3.5%     | 61.1%  | 62.3%   | 1.70   | Quarter      | 87,233     | 138,632 | 5.4x        | 4.8x         | 6.5x  |
| Comm. Infrs - Towers       | CCI    | Crown Castle                  | 5.8%    | 5.8%     | 89.5%  | 89.8%   | 1.57   | Quarter      | 46,967     | 75,676  | 5.6x        | 5.7x         | 7.0x  |
| Comm. Infrs - Towers       | SBAC   | SBA Communications            | 2.0%    | 1.9%     | 30.6%  | 29.2%   | 0.85   | Quarter      | 22,311     | 36,922  | 6.2x        | 6.2x         | 8.7x  |
| Lodging                    | APLE   | Apple Hospitality             | 6.0%    | 6.2%     | 70.1%  | 73.7%   | 0.08   | Monthly      | 3,645      | 5,095   | 3.3x        | 3.3x         | 3.5x  |
| Lodging                    | DRH    | DiamondRock                   | 1.3%    | 1.4%     | 17.8%  | 12.8%   | 0.03   | Quarter      | 1,926      | 3,241   | 4.2x        | n.a          | 4.2x  |
| Lodging                    | HST    | Host Hotels                   | 4.1%    | 4.3%     | 49.4%  | 39.4%   | 0.25   | Quarter      | 13,910     | 17.932  | 2.0x        | 2.0x         | 2.6x  |
| Lodging                    | INN    | Summit Hotel Prop             | 3.7%    | 3.7%     | 40.0%  | 43.5%   | 0.06   | Quarter      | 698        | 2,878   | 6.2x        | n.a          | 6.4x  |
| Lodging                    | PEB    | Pebblebrook                   | 0.2%    | 0.8%     | 4.2%   | 2.7%    | 0.00   | Quarter      | 1,938      | 5,248   | 9.1x        | n.a          | 8.2x  |
| Lodging                    | PK     | Park Hotels & Resort          | 9.2%    | 7.1%     | 90.8%  | 66.5%   | 0.93   | Quarter      | 3,162      | 7,107   | 5.0x        | 5.2x         | 8.9x  |
| Lodging                    | RHP    | Ryman                         | 3.4%    | 3.6%     | 51.3%  | 53.3%   | 1.10   | Quarter      | 6,941      | 10,251  | 3.5x        | 3.6x         | 4.5x  |
| Lodging                    | RLJ    | RLJ Lodging Trust             | 3.4%    | 3.6%     | 28.6%  | 36.3%   | 0.10   | Quarter      | 1,823      | 4,049   | 5.9x        | n.a          | 5.5x  |
| Lodging                    | SHO    | Sunstone Hotel Inv            | 2.6%    | 2.9%     | 41.0%  | 34.5%   | 0.10   | Quarter      | 2,241      | 3,241   | 1.2x        | 2.1x         | 2.6x  |
| roagiiig                   | 5110   | Sanstone Hotel IIIV           | 2.0 /0  | 2.3/0    | 71.070 | ∪/ د.⊢د | 0.07   | Qualter      | ∠,∠¬ 1     | ۱ ۳۵٫۰  | 1.∠∧        | ∠.1∧         | ۷.۵۸  |

**Source:** BofA Global Research estimates, Visible Alpha, Bloomberg. Dividend yield and dividend payout estimates are based on the forward 4 quarters of AFFO estimates and distributions. Street yield and payout estimates are sourced from Visible Alpha. Street Net debt / EBITDA is sourced from Bloomberg. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey. See prior Exhibit for additional footnotes.

# **Exhibit 19: Price action**

Company trading performance based on stock price movement

| Sector Averages - Market Cap Weighted | YTD    | 1-year | 90-days | 30-days | 5-days |
|---------------------------------------|--------|--------|---------|---------|--------|
| All REITs                             | -4.0%  | -2.4%  | 7.6%    | -2.8%   | -0.1%  |
| Residential                           | -4.1%  | -7.5%  | 1.7%    | -3.1%   | 0.8%   |
| Apartments                            | -3.8%  | -10.4% | 7.8%    | -3.2%   | 2.3%   |
| Manufactured Housing                  | -4.2%  | -13.2% | 0.9%    | -3.5%   | 1.6%   |
| Single Family                         | -4.2%  | 1.3%   | -3.5%   | -2.5%   | -1.6%  |
| Healthcare                            | -4.0%  | -2.1%  | 5.2%    | -4.0%   | 2.2%   |
| Industrial                            | -0.4%  | 4.2%   | 18.9%   | 2.0%    | 0.6%   |
| Cold Storage                          | -10.2% | -10.5% | 0.1%    | -9.6%   | -2.8%  |
| Net Lease                             | -8.4%  | -17.6% | 0.5%    | -8.5%   | -0.4%  |
| Office                                | -4.7%  | -4.9%  | 18.1%   | -3.0%   | 2.0%   |
| Malls                                 | 5.5%   | 23.4%  | 25.9%   | 3.7%    | 2.3%   |
| Shopping Centers                      | -5.1%  | -3.7%  | 4.6%    | -1.7%   | -0.7%  |
| Self Storage                          | -9.0%  | -7.6%  | 8.8%    | -4.9%   | -1.0%  |
| Comm. Infrs - Data Centers            | 4.5%   | 19.3%  | 6.6%    | 2.3%    | -2.6%  |
| Comm. Infrs - Towers                  | -11.9% | -17.2% | -3.9%   | -8.2%   | -2.8%  |
| Lodging                               | 1.0%   | 12.2%  | 15.1%   | 0.1%    | 0.5%   |

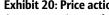
### **Source:** BofA Global Research, Bloomberg

Sector weightings are indicated by the following color-coding: Overweight = green, Equal weight = white, Underweight = red.

Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a twelve month period), underweight (will underperform the RMZ rate of change in a twelve month period), or equal weight (will be in line with RMZ rate of change over a twelve month period). The MSCI US REIT Index (RMZ) is a free float market capitalization weighted index that is comprised of Equity REIT securities that belong to the MSCI US Investable Market 2500 Index. The MSCI US REIT Index includes only REIT securities that are of reasonable size in terms of full and free float-adjusted market capitalization. MSCI began calculating the index on June 26, 2005. The AMEX had previously been calculating the index with a base level of 200, as of December 30, 1994

Note: Apartments average currently excludes Kennedy Wilson (KW) due to earnings volatility.





**Exhibit 20: Price action**Company trading performance based on stock price movement

| Sector               | Ticker | Company name                          | <b>Current Price</b> | YTD    | 1-year | 90-days | 30-days | 5-days |
|----------------------|--------|---------------------------------------|----------------------|--------|--------|---------|---------|--------|
| Apartments           | AVB    | AvalonBay                             | 177.12               | -5.4%  | -1.7%  | 4.3%    | -1.7%   | 1.4%   |
| Apartments           | CPT    | Camden Property Trust                 | 96.16                | -3.2%  | -19.9% | 9.8%    | -3.4%   | 2.9%   |
| Apartments           | EQR    | Equity Residential                    | 60.03                | -1.8%  | -9.0%  | 8.3%    | -2.3%   | 2.0%   |
| Apartments           | ESS    | Essex Property                        | 235.37               | -5.1%  | -0.7%  | 11.2%   | -5.4%   | 2.4%   |
| Apartments           | IRT    | Independence Realty Trust             | 15.56                | 1.7%   | -18.0% | 17.4%   | 2.8%    | 5.6%   |
| Apartments           | MAA    | Mid-America Apartment                 | 129.17               | -3.9%  | -23.1% | 6.1%    | -4.7%   | 3.7%   |
| Apartments           | VRE    | Veris Residential                     | 15.67                | -0.4%  | -4.9%  | 14.4%   | 1.6%    | 3.4%   |
| Apartments           | UDR    | UDR                                   | 36.08                | -5.8%  | -19.8% | 9.3%    | -5.9%   | 2.0%   |
| Apartments           | KW     | Kennedy Wilson                        | 10.13                | -18.2% | -43.1% | -12.4%  | -12.3%  | 1.6%   |
| Manufactured Housing | ELS    | Equity Lifestyle                      | 66.18                | -6.2%  | -7.4%  | -5.4%   | -5.0%   | -0.9%  |
| Manufactured Housing | SUI    | Sun Communities                       | 130.00               | -2.7%  | -17.7% | 5.7%    | -2.4%   | 3.6%   |
| Single Family        | АМН    | American Homes 4Rent                  | 34.43                | -4.3%  | 2.8%   | -5.2%   | -2.4%   | -2.3%  |
| Single Family        | INVH   | Invitation Homes                      | 32.70                | -4.1%  | 0.3%   | -2.5%   | -2.5%   | -1.1%  |
| Healthcare           | ARE    | Alexandria                            | 119.28               | -5.9%  | -26.4% | 14.9%   | -5.8%   | 2.7%   |
| Healthcare           | DHC    | Diversified Healthcare Trust          | 2.96                 | -20.9% | 268.9% | 41.0%   | -1.3%   | 9.6%   |
| Healthcare           | HR     | Healthcare Realty Trust               | 14.36                | -16.7% | -31.4% | -0.3%   | -17.6%  | -7.4%  |
| Healthcare           | LTC    | LTC Properties Inc                    | 31.51                | -1.9%  | -16.3% | -3.5%   | -4.4%   | 1.5%   |
| Healthcare           | MPW    | Medical Property Trust                | 3.56                 | -27.5% | -72.2% | -22.4%  | 9.9%    | 4.7%   |
| Healthcare           | NHI    | National Health Investors             | 53.26                | -4.6%  | -9.1%  | 0.3%    | -4.6%   | -0.1%  |
| Healthcare           | OHI    | OMEGA Healthcare                      | 30.95                | 0.9%   | 8.3%   | -2.4%   | 2.5%    | 0.0%   |
| Healthcare           | PEAK   | Healthpeak Properties                 | 17.16                | -13.3% | -33.9% | 3.7%    | -17.2%  | -1.0%  |
| Healthcare           | SBRA   | Sabra Health Care                     | 13.75                | -3.6%  | 5.4%   | -3.3%   | -2.3%   | -0.8%  |
| Healthcare           | VTR    | Ventas                                | 43.76                | -12.2% | -14.0% | -2.0%   | -11.3%  | -3.9%  |
| Healthcare           | WELL   | Welltower                             | 93.13                | 3.3%   | 19.3%  | 7.3%    | 2.0%    | 6.2%   |
| Industrial           | EGP    | EastGroup                             | 182.71               | -0.5%  | 9.8%   | 8.5%    | 2.1%    | -1.8%  |
| Industrial           | FR     | First Industrial                      | 54.74                | 3.9%   | 1.4%   | 23.0%   | 2.8%    | 0.9%   |
| ndustrial            | ILPT   | Industrial Logistics Properties Trust | 4.07                 | -13.4% | -14.9% | 45.9%   | -0.2%   | 4.1%   |
| Industrial           | LXP    | LXP Industrial Trust                  | 8.63                 | -13.0% | -22.9% | 4.0%    | -7.8%   | -4.2%  |
| Industrial           | PLD    | Prologis                              | 133.39               | 0.1%   | 6.0%   | 21.0%   | 2.6%    | 0.7%   |
| ndustrial            | REXR   | Rexford                               | 53.07                | -5.4%  | -14.2% | 12.8%   | -2.7%   | 0.8%   |
| ndustrial            | STAG   | STAG Industrial                       | 39.10                | -0.4%  | 11.4%  | 11.0%   | 2.4%    | 4.2%   |
| Industrial           | TRNO   | Terreno Realty Corp                   | 62.70                | 0.0%   | -1.5%  | 11.8%   | 0.9%    | -0.9%  |
| Cold Storage         | COLD   | Americold                             | 27.18                | -10.2% | -10.5% | 0.1%    | -9.6%   | -2.8%  |
| Net Lease            | ADC    | Agree Realty Corp                     | 57.03                | -9.4%  | -23.5% | -2.1%   | -8.6%   | -0.9%  |
| Net Lease            | EPR    | EPR Properties                        | 42.18                | -12.9% | -0.8%  | -7.0%   | -10.6%  | -0.5%  |
| Net Lease            | EPRT   | Essential Properties                  | 24.69                | -3.4%  | -2.8%  | 6.4%    | -3.1%   | 0.4%   |
| Net Lease            | GTY    | Getty Realty                          | 27.12                | -7.2%  | -22.0% | -5.2%   | -4.0%   | -0.1%  |
| Net Lease            | NNN    | National Retail                       | 40.80                | -5.3%  | -12.8% | 4.6%    | -5.1%   | 2.8%   |
| Net Lease            | NTST   | NetSTREIT                             | 17.33                | -2.9%  | -10.6% | 9.5%    | -6.7%   | -3.1%  |
| Net Lease            | 0      | Realty Income                         | 52.33                | -8.9%  | -21.1% | -1.4%   | -10.3%  | -0.8%  |
| Net Lease            | PKST   | Peakstone Realty Trust                | 14.66                | -26.4% | 110.6% | -13.3%  | -10.3%  | -4.8%  |
| Net Lease            | VICI   | VICI Properties                       | 29.53                | -7.4%  | -13.4% | 2.9%    | -5.0%   | -0.6%  |
|                      | WPC    | WP Carey                              | 57.40                | 7.170  | 13.170 | 2.5 70  | 5.0 /0  | 0.0 /0 |

**Source:** BofA Global Research, Bloomberg. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey.

**Exhibit 21: Price action**Company trading performance based on stock price movement

| Sector                       | Ticker               | Company name                  | <b>Current Price</b> | YTD    | 1-year | 90-days | 30-days | 5-days |
|------------------------------|----------------------|-------------------------------|----------------------|--------|--------|---------|---------|--------|
| Office                       | AAT                  | American Assets               | 21.78                | -3.2%  | -17.4% | 13.1%   | -4.9%   | -2.2%  |
| Office                       | AHH                  | Armada Hoffler                | 11.41                | -7.8%  | -14.3% | 7.2%    | -5.9%   | -4.2%  |
| Office                       | BDN                  | Brandywine                    | 4.23                 | -21.7% | -35.7% | 2.2%    | -20.2%  | 2.7%   |
| Office                       | BXP                  | Boston Properties             | 67.36                | -4.0%  | -5.6%  | 22.0%   | -3.1%   | 5.0%   |
| Office                       | CDP                  | COPT Defense Properties       | 24.08                | -6.0%  | -7.7%  | -0.1%   | -4.9%   | 0.9%   |
| Office                       | CUZ                  | Cousins                       | 23.61                | -3.0%  | -9.7%  | 19.3%   | 0.0%    | 3.2%   |
| Office                       | DEI                  | Douglas Emmett                | 13.75                | -5.2%  | -12.3% | 17.5%   | -2.9%   | 3.2%   |
| Office                       | EQC                  | Equity Commonwealth           | 18.56                | -3.3%  | -14.4% | -2.0%   | -5.1%   | -1.5%  |
| Office                       | ESRT                 | Empire State Realty           | 10.07                | 3.9%   | 24.3%  | 16.1%   | -0.6%   | 2.3%   |
| Office                       | HIW                  | Highwoods                     | 23.65                | 3.0%   | -19.3% | 25.8%   | 4.7%    | -0.8%  |
| Office                       | HPP                  | Hudson Pacific                | 7.25                 | -22.1% | -30.5% | 34.0%   | -15.8%  | -5.7%  |
| Office                       | JBGS                 | JBG Smith                     | 16.39                | -3.6%  | -13.9% | 21.8%   | -3.4%   | -3.1%  |
| Office                       | KRC                  | Kilroy Realty                 | 36.26                | -9.0%  | -7.2%  | 18.0%   | -8.4%   | 4.4%   |
| Office                       | OPI                  | Office Properties             | 3.77                 | -48.5% | -78.5% | -29.1%  | 6.8%    | -2.1%  |
| Office                       | PGRE                 | Paramount Group               | 4.86                 | -6.0%  | -16.9% | 4.5%    | 1.0%    | 4.5%   |
| Office                       | SLG                  | SL Green                      | 46.92                | 3.9%   | 21.5%  | 39.8%   | 5.2%    | 5.4%   |
| Office                       | VNO                  | Vornado                       | 26.08                | -7.7%  | 15.8%  | 16.8%   | -3.2%   | -1.4%  |
| Malls                        | MAC                  | Macerich                      | 17.22                | 11.6%  | 34.1%  | 53.8%   | 10.7%   | 1.7%   |
| Malls                        | SKT                  | Tanger Factory                | 28.64                | 3.3%   | 54.6%  | 13.5%   | 6.4%    | 6.2%   |
| Malls                        | SPG                  | Simon Property Group          | 149.96               | 5.1%   | 20.6%  | 24.5%   | 3.0%    | 2.1%   |
| Shopping Centers             | IVT                  | Inventrust Properties         | 25.64                | 1.2%   | 4.3%   | 2.7%    | 2.2%    | 0.4%   |
| Shopping Centers             | AKR                  | Acadia Realty                 | 16.85                | -0.8%  | 10.1%  | 13.3%   | -0.8%   | -0.4%  |
| Shopping Centers             | BRX                  | Brixmor                       | 23.13                | -0.6%  | 0.0%   | 7.9%    | 2.7%    | 1.6%   |
| Shopping Centers             | FRT                  | Federal Realty                | 100.42               | -2.6%  | -8.6%  | 8.5%    | -1.5%   | -0.7%  |
| Shopping Centers             | KIM                  | Kimco Realty                  | 19.63                | -7.9%  | -6.6%  | 5.0%    | -3.1%   | -2.2%  |
| Shopping Centers             | KRG                  | Kite Realty Group             | 21.48                | -6.0%  | -5.5%  | 4.4%    | -1.6%   | -0.1%  |
| Shopping Centers             | PECO                 | Phillips Edison               | 34.55                | -5.3%  | 0.2%   | -0.5%   | -1.6%   | -1.2%  |
| Shopping Centers             | REG                  | Regency                       | 60.81                | -9.2%  | -5.9%  | -0.8%   | -4.0%   | -0.8%  |
| Shopping Centers             | ROIC                 | Retail Opportunity Investment | 12.82                | -8.6%  | -13.0% | 6.0%    | -8.4%   | -4.6%  |
| Shopping Centers             | SITC                 | Site Centers Corp             | 14.18                | 4.0%   | 3.8%   | 9.4%    | 3.0%    | 2.4%   |
| Shopping Centers             | UE                   | Urban Edge Properties         | 17.32                | -5.4%  | 8.9%   | 4.1%    | -1.9%   | -1.3%  |
| Self Storage                 | CUBE                 | CubeSmart                     | 43.44                | -6.3%  | -4.3%  | 10.6%   | -4.0%   | -1.2%  |
| Self Storage                 | EXR                  | Extra Space Storage           | 141.57               | -11.7% | -10.9% | 8.8%    | -5.9%   | -1.3%  |
| Self Storage                 | PSA                  | Public Storage                | 281.52               | -7.7%  | -6.0%  | 8.5%    | -4.5%   | -0.9%  |
| Self Storage                 | NSA                  | National Storage Affiliates   | 36.71                | -11.5% | -11.5% | 9.3%    | -4.6%   | -0.3%  |
| Comm. Infrs - Data Centers   | DLR                  | Digital Realty Trust          | 136.22               | 1.2%   | 20.7%  | 0.8%    | -1.8%   | -7.5%  |
| Comm. Infrs - Data Centers   | EQIX                 | Equinix                       | 856.23               | 6.3%   | 18.6%  | 9.7%    | 4.5%    | 0.1%   |
| Comm. Infrs - Towers         | AMT                  | American Tower                | 187.13               | -13.3% | -11.7% | -6.0%   | -10.1%  | -3.8%  |
| Comm. Infrs - Towers         | CCI                  | Crown Castle                  | 108.22               | -6.1%  | -22.6% | 3.9%    | -2.4%   | -0.2%  |
| Comm. Infrs - Towers         | SBAC                 | SBA Communications            | 206.80               | -18.5% | -27.1% | -12.4%  | -13.1%  | -4.9%  |
| Lodging                      | APLE                 | Apple Hospitality             | 15.93                | -4.1%  | -7.0%  | -2.9%   | -2.2%   | -1.2%  |
| Lodging                      | DRH                  | DiamondRock                   | 9.19                 | -2.1%  | 2.3%   | 10.5%   | -1.3%   | -0.4%  |
| Lodging                      | HST                  | Host Hotels                   | 19.72                | 1.3%   | 15.1%  | 17.0%   | -0.4%   | 0.7%   |
| Lodging                      | INN                  | Summit Hotel Prop             | 6.49                 | -3.4%  | -18.9% | 4.3%    | 0.2%    | -2.3%  |
| Lodging                      | PEB                  | Pebblebrook                   | 16.08                | 0.6%   | 3.8%   | 28.7%   | 3.9%    | 2.2%   |
| Lodging                      | PK                   | Park Hotels & Resort          | 15.06                | -1.6%  | 14.0%  | 12.3%   | -5.5%   | -0.9%  |
| Lodging                      | RHP                  | Ryman                         | 116.24               | 5.6%   | 28.5%  | 21.8%   | 3.0%    | 1.5%   |
| Lodging                      | RLJ                  | RLJ Lodging Trust             | 11.70                | -0.2%  | 1.4%   | 14.4%   | 1.7%    | 0.2%   |
| Lodging                      | SHO                  | Sunstone Hotel Inv            | 10.91                | 1.7%   | 6.5%   | 11.3%   | 2.1%    | 1.5%   |
| S D-fA Clabal Danasah Diasah | Constant Tour Distri |                               | D. (A.D              |        |        |         |         |        |



Source: BofA Global Research, Bloomberg. Spector's Top Picks are in green and highlighted bold. Companies not under BofA Research's coverage are highlighted grey.

**Exhibit 22: REITs within our coverage and on Spector's Top Picks**REITs we cover and Spector's Top Picks: AMH, COLD, ESRT, KIM, PLD, WELL

| Sector   | Ticker |   | Covered    |
|--|--------|---|------------|
| Apartments                                       | AVB    | AvalonBay                               | Yes        |
| Apartments                                       | CPT    | Camden Property Trust                   | Yes        |
| Apartments                                       | EQR    | Equity Residential                      | Yes        |
| Apartments                                       | ESS    | Essex Property                          | Yes        |
| Apartments                                       | IRT    | Independence Realty Trust               | No         |
| Apartments                                       | MAA    | Mid-America Apartment                   | Yes        |
| Apartments                                       | VRE    | Veris Residential                       | Yes        |
| Apartments                                       | UDR    | UDR                                     | Yes        |
| Apartments                                       | KW     | Kennedy Wilson                          | Yes        |
| Manufactured Housing                             | ELS    | Equity Lifestyle                        | Yes        |
| Manufactured Housing                             | SUI    | Sun Communities                         | Yes        |
| Single Family                                    | AMH    | American Homes 4Rent                    | Yes        |
| Single Family                                    | INVH   | Invitation Homes                        | Yes        |
| Healthcare                                       | ARE    | Alexandria                              | Yes        |
| Healthcare                                       | DHC    | Diversified Healthcare Trust            | No         |
| Healthcare                                       | HR     | Healthcare Realty Trust                 | No         |
| Healthcare                                       | LTC    | LTC Properties Inc                      | No         |
| Healthcare                                       | MPW    | Medical Property Trust                  | Yes        |
| Healthcare                                       | NHI    | National Health Investors               | No         |
| Healthcare                                       | OHI    | OMEGA Healthcare                        | Yes        |
| Healthcare                                       | PEAK   | Healthpeak Properties                   | Yes        |
| Healthcare                                       | SBRA   | Sabra Health Care                       | Yes        |
| Healthcare                                       | VTR    | Ventas                                  | Yes        |
| Healthcare                                       | WELL   | Welltower                               | Yes        |
| Industrial                                       | EGP    | EastGroup                               | Yes        |
| Industrial                                       | FR     | First Industrial                        | No         |
| Industrial                                       | ILPT   | Industrial Logistics Properties Trust   | No         |
| Industrial                                       | LXP    | LXP Industrial Trust                    | Yes        |
| Industrial                                       | PLD    | Prologis                                | Yes        |
| Industrial                                       | REXR   | Rexford                                 | Yes        |
| Industrial                                       | STAG   | STAG Industrial                         | Yes        |
| Industrial                                       | TRNO   | Terreno Realty Corp                     | No         |
| Cold Storage                                     | COLD   | Americold                               | Yes        |
| Net Lease  | ADC    | Agree Realty Corp                       | Yes        |
| Net Lease  | EPR    | EPR Properties                          | Yes        |
| Net Lease  | EPRT   | Essential Properties                    | Yes        |
| Net Lease  | GTY    | Getty Realty                            | Yes        |
| Net Lease  | NNN    | National Retail                         | Yes        |
| Net Lease  | NTST   | NetSTREIT                               | Yes        |
| INCL LCASC                                       |        |   |            |
|  | 0      | Realty Income                           | Yes        |
| Net Lease  |        | Realty Income<br>Peakstone Realty Trust | Yes<br>Yes |
| Net Lease<br>Net Lease<br>Net Lease<br>Net Lease | 0      | ,                                       |            |

Source: BofA Global Research

BofA GLOBAL RESEARCH

**Exhibit 23: REIT sector weightings\***See below for our current weightings by REIT sub-sector

| REIT sectors               | Sector weighting |
|----------------------------|------------------|
| All REITs                  |                  |
| Residential                | Overweight       |
| Apartments                 | Equal weight     |
| Manufactured Housing       | Overweight       |
| Single Family              | Overweight       |
| Healthcare                 | Equal weight     |
| Industrial                 | Overweight       |
| Cold Storage               | Overweight       |
| Net Lease                  | Equal weight     |
| Office                     | Underweight      |
| Malls                      | Equal weight     |
| Shopping Centers           | Equal weight     |
| Self Storage               | Overweight       |
| Comm. Infrs - Data Centers | Overweight       |
| Lodging                    | Underweight      |

Source: BofA Global Research

<sup>\*</sup> Relative within REITs, we view each REIT sector (i.e., office, apartments, retail, etc.) as either overweight (will outperform the RMZ rate of change in a 12-month period), underweight (will underperform the RMZ rate of change in a 12-month period), or equal weight (will be in line with RMZ rate of change over a 12-month period).

# **Exhibit 24: REITs within our coverage and on Spector's Top Picks**REITs we cover and Spector's Top Picks: AMH, COLD, ESRT, KIM, PLD, WELL

| Sector  | Ticker                                | Company name  | Covered                         |
|---|---------------------------------------|---|---------------------------------|
| Office  | AAT                                   | American Assets   | Yes                             |
| Office  | AHH                                   | Armada Hoffler  | Yes                             |
| Office  | BDN                                   | Brandywine  | No                              |
| Office  | BXP                                   | Boston Properties   | Yes                             |
| Office  | CDP                                   | COPT Defense Properties   | Yes                             |
| Office  | CUZ                                   | Cousins   | Yes                             |
| Office  | DEI                                   | Douglas Emmett  | Yes                             |
| Office  | EOC                                   | Equity Commonwealth   | No                              |
| Office  | ESRT                                  | Empire State Realty   | Yes                             |
| Office  | HIW                                   | Highwoods   | Yes                             |
| Office  | HPP                                   | Hudson Pacific  | Yes                             |
| Office  | JBGS                                  | JBG Smith   | No                              |
| Office  | KRC                                   | Kilroy Realty   | Yes                             |
| Office  | OPI                                   | Office Properties   | No                              |
| Office  | PGRE                                  | Paramount Group   | Yes                             |
| Office  | SLG                                   | SL Green  | Yes                             |
| Office  | VNO                                   | Vornado   | Yes                             |
| Malls   | MAC                                   | Macerich  | Yes                             |
| Malls   | SKT                                   | Tanger Factory  | Yes                             |
| Malls   | SPG                                   | Simon Property Group  | Yes                             |
| Shopping Centers  | IVT                                   | Inventrust Properties   | Yes                             |
| Shopping Centers  | AKR                                   | Acadia Realty   | Yes                             |
| Shopping Centers  | BRX                                   | Brixmor   | Yes                             |
| Shopping Centers  | FRT                                   | Federal Realty  | Yes                             |
| Shopping Centers  | KIM                                   | Kimco Realty  | Yes                             |
| Shopping Centers  | KRG                                   | Kite Realty Group   | Yes                             |
| Shopping Centers  | PECO                                  | Phillips Edison   | Yes                             |
| Shopping Centers  | REG                                   | Regency   | Yes                             |
| Shopping Centers  | ROIC                                  | Retail Opportunity Investment   | Yes                             |
| Shopping Centers  | SITC                                  | Site Centers Corp   | No                              |
| Shopping Centers  | UE                                    | Urban Edge Properties   | No                              |
| Self Storage  | CUBE                                  | CubeSmart   | Yes                             |
| Self Storage  | EXR                                   | Extra Space Storage   | Yes                             |
| Self Storage  | PSA                                   | Public Storage  | Yes                             |
| Self Storage  | NSA                                   | National Storage Affiliates   | Yes                             |
| Comm. Infrs - Data Centers                                      | DLR                                   | Digital Realty Trust  | Yes                             |
| Comm. Infrs - Data Centers                                      | EQIX                                  | Equinix   | Yes                             |
| Comm. Infrs - Towers  | AMT                                   | American Tower  | Yes                             |
| Comm. Infrs - Towers  | CCI                                   | Crown Castle  | Yes                             |
| Comm. Infrs - Towers  | SBAC                                  | SBA Communications  | Yes                             |
| Lodging   | APLE                                  | Apple Hospitality   | Yes                             |
| Lodging   | DRH                                   | DiamondRock   | Yes                             |
| Lodging   | HST                                   | Host Hotels   | Yes                             |
| Lodging   | INN                                   | Summit Hotel Prop   | Yes                             |
| Lodging   | PEB                                   | Pebblebrook   | Yes                             |
| Lodging   | PK                                    | Park Hotels & Resort  | Yes                             |
| Lodging   | RHP                                   | Ryman   | Yes                             |
| Lodging   | RLJ                                   | RLJ Lodging Trust   | Yes                             |
| Lodging   | SHO                                   | Sunstone Hotel Inv  | Yes                             |
| Lodging Lodging Lodging Lodging Lodging Lodging Lodging Lodging | HST<br>INN<br>PEB<br>PK<br>RHP<br>RLJ | Host Hotels<br>Summit Hotel Prop<br>Pebblebrook<br>Park Hotels & Resort<br>Ryman<br>RLJ Lodging Trust | Ye:<br>Ye:<br>Ye:<br>Ye:<br>Ye: |

Source: BofA Global Research



# Price objective basis & risk

# American Homes 4 Rent (AMH)

Our \$44 PO for AMH trades at a 10% premium to our forward NAV estimate. We now apply a 5.0% cap rate to our forward stabilized NOI estimate. We derive current cap rates from Zillow based on median home prices and rents per MSA. Upside and downside risks to our PO are: inability to obtain financing for further acquisitions, acquisition pace of homes faster/slower than expected, home price appreciation faster/slower than expected (impacting the number of homes that can be acquired), transaction cap rates in its markets are higher/lower than what we're applying in the NAV, and stabilized NOI generated from its homes is higher/lower than expected.

# Americold Realty Trust (COLD)

Our \$35 price objective is derived using forward EV/EBITDA multiple method. We believe this is the simplest method for valuing COLD but recognize there are several methods to determine valuation. Our PO is based on a one year forward EV/EBITDA multiple of 21.5x applied to our forward EBITDA forecast of \$570mn.

Downside risks to our PO are: increasing supply, development spending on large automated facilities, operational risks, and cold storage customers bringing more of their inventory to in-house cold storage networks.

# **Empire State Realty Trust (ESRT)**

Our price objective of \$11 for ESRT is a -10% discount to our forward NAV estimate. This discount reflects uncertainty over net effective rent growth and cap rates in Manhattan, return of tourism to NYC, and NYC office asset values. We apply a blended 8.2% cap rate to our forward NOI estimate of \$398M. We use a 8.2% cap rate based on our view of interest rates over the next year, current and expected private market/transaction comps, and the market exposure of ESRT. Downside risks to our PO are NYC office market conditions and NOI from the Empire State Building Observatory below expectations. Upside risks to our PO are better-than-expected operating conditions for the Observatory and leasing progress across the office portfolio, and an even stronger market for NYC office asset trades that pushes market cap rates lower.

# Kimco Realty (KIM)

Our \$25 price objective assumes the stock trades at a 5% premium to our forward NAV estimate given KIM's scale, strong management team, and flexible balance sheet.. We apply a 6.1% cap rate to our forward NOI estimate. We use a 6.1% cap rate for KIM based on our view of interest rates over the next year, current private market/transaction comps, and the market exposure of KIM. The risks to KIM achieving our price objective are a significant slowdown in retail sales, a rise in retailer bankruptcies and a sharp increase in long-term interest rates. Upside risk to our price objective is a faster and stronger-than-expected macro-economic recovery.

# Prologis, Inc. (PLD)

Our \$148 PO for PLD is based on our forward 12-month NAV estimate. The estimate reflects the value of PLD's global platform and balance sheet offset by trade war concerns. We apply a 4.1% cap rate to our forward 12-month NOI forecast of \$6.26B to calculate our NAV. We view a slowdown in global trade and economic growth, operating conditions below our expectations, and heightened geopolitical tensions as downside risks to our PO. Tightening in credit markets could also weigh on access to capital, borrowing costs, and portfolio real estate values. Upside risks to our PO are better-than-expected operating conditions, an improved global trade outlook, and downward pressure on cap rates around the globe.

# Welltower (WELL)



Our \$96 price objective for WELL is now derived by applying a AFFO Multiple to our 2024 forward AFFO estimate as we look to a more normalized earnings period. We use a target AFFO multiple of 26.5x and we believe this is warranted given: (1) depressed earnings due to the COVID pandemic, (2) our expectations of a multi-year period of above average earnings growth driven by a rebound in senior housing as the COVID pandemic fades. Upside risks to our PO are better-than-expected senior housing or medical office building performance, higher-than-forecast dividend growth and lower interest rates. Downside risks to our PO are further public-pay reimbursement cuts, a more competitive acquisitions environment, weaker-than-expected senior housing fundamentals, increased tenant credit risk, and rising interest rates.

# **Analyst Certification**

We, Jeffrey Spector, Camille Bonnel and Joshua Dennerlein, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



# **US - REITs Coverage Cluster**

| BUY         |   |      |         |                   |
|-------------|---|------|---------|-------------------|
|             |   |      |         |                   |
|             | Agree Realty Corp                       | ADC  | ADC US  | Joshua Dennerlein |
|             | Alexandria Real Estate Equities         | ARE  | ARE US  | Joshua Dennerlein |
|             | American Homes 4 Rent                   | AMH  | AMH US  | Jeffrey Spector   |
|             | Americold Realty Trust                  | COLD | COLD US | Joshua Dennerlein |
|             | AvalonBay Communities Inc               | AVB  | AVB US  | Joshua Dennerlein |
|             | Boston Properties                       | BXP  | BXP US  | Jeffrey Spector   |
|             | Brixmor Property Group                  | BRX  | BRX US  | Jeffrey Spector   |
|             | COPT Defense Properties                 | CDP  | CDP US  | Camille Bonnel    |
|             | Cousins Properties Inc.                 | CUZ  | CUZ US  | Camille Bonnel    |
|             | EastGroup Properties                    | EGP  | EGP US  | Jeffrey Spector   |
|             | Empire State Realty Trust               | ESRT | ESRT US | Camille Bonnel    |
|             | Equity Residential                      | EQR  | EQR US  | Jeffrey Spector   |
|             | Essential Properties                    | EPRT | EPRT US | Joshua Dennerlein |
|             | Federal Realty                          | FRT  | FRT US  | Jeffrey Spector   |
|             | Invitation Homes Inc                    | INVH | INVH US | Joshua Dennerlein |
|             | Kimco Realty                            | KIM  | KIM US  | Jeffrey Spector   |
|             | Kite Realty Group                       | KRG  | KRG US  | Jeffrey Spector   |
|             | Phillips Edison & Company               | PECO | PECO US | Jeffrey Spector   |
|             | Prologis, Inc.                          | PLD  | PLD US  | Camille Bonnel    |
|             | Public Storage, Inc.                    | PSA  | PSA US  | Jeffrey Spector   |
|             | Regency                                 | REG  | REG US  | Jeffrey Spector   |
|             | Rexford Industrial Realty               | REXR | REXR US | Camille Bonnel    |
|             | Sabra Health Care                       | SBRA | SBRA US | Joshua Dennerlein |
|             | Simon Property                          | SPG  | SPG US  | Jeffrey Spector   |
|             | Ventas, Inc.                            | VTR  | VTR US  | Jeffrey Spector   |
|             | Welltower                               | WELL | WELL US | Joshua Dennerlein |
|             |   |      |         | ,                 |
| EUTRAL      |   |      |         |                   |
|             | Acadia Realty Trust                     | AKR  | AKR US  | Jeffrey Spector   |
|             | CubeSmart                               | CUBE | CUBE US | Jeffrey Spector   |
|             | EPR Properties                          | EPR  | EPR US  | Joshua Dennerlein |
|             | Equity LifeStyle Properties             | ELS  | ELS US  | Jeffrey Spector   |
|             | Essex Property Trust, Inc.              | ESS  | ESS US  | Joshua Dennerlein |
|             | Extra Space Storage, Inc.               | EXR  | EXR US  | Jeffrey Spector   |
|             | Getty Realty Corp.                      | GTY  | GTY US  | Joshua Dennerlein |
|             | Highwoods Properties                    | HIW  | HIW US  | Camille Bonnel    |
|             | InvenTrust Properties                   | IVT  | IVT US  | Jeffrey Spector   |
|             | Kilroy Realty Corporation               | KRC  | KRC US  | Camille Bonnel    |
|             | Macerich                                | MAC  | MAC US  | Jeffrey Spector   |
|             | OMEGA Healthcare                        | OHI  | OHI US  | Joshua Dennerlein |
|             | Realty Income                           | 0    | O US    | Jeffrey Spector   |
|             | Retail Opportunity Investments Corp.    | ROIC | ROIC US | Jeffrey Spector   |
|             | SL Green Realty                         | SLG  | SLG US  | Camille Bonnel    |
|             | Sun Communities                         | SUI  | SULUS   | Joshua Dennerlein |
|             | UDR, Inc.                               | UDR  | UDR US  | Ioshua Dennerlein |
|             | Veris Residential Inc                   | VRE  | VRE US  | Joshua Dennerlein |
|             | Vornado Realty                          | VNO  | VNO US  | Camille Bonnel    |
| UNERDEDES.  | . Siriudo recurcy                       | 1110 | 11005   | Curring Donald    |
| NDERPERFORM |   |      |         | 6 11 5            |
|             | American Assets Trust                   | AAT  | AAT US  | Camille Bonnel    |
|             | Armada Hoffler Properties               | AHH  | AHH US  | Camille Bonnel    |
|             | Camden Property Trust                   | CPT  | CPT US  | Joshua Dennerlein |
|             | Douglas Emmett                          | DEI  | DELUS   | Camille Bonnel    |
|             | Healthpeak Properties, Inc.             | PEAK | PEAK US | Joshua Dennerlein |
|             | Hudson Pacific Properties, Inc.         | HPP  | HPP US  | Camille Bonnel    |
|             | Kennedy Wilson                          | KW   | KW US   | Joshua Dennerlein |
|             | LXP Industrial Trust                    | LXP  | LXP US  | Camille Bonnel    |
|             | Medical Properties Trust, Inc.          | MPW  | MPW US  | Joshua Dennerlein |
|             | Mid-America Apartment Communities, Inc. | MAA  | MAA US  | Joshua Dennerlein |
|             | National Storage Affiliates Trust       | NSA  | NSA US  | Jeffrey Spector   |
|             | NetSTREIT                               | NTST | NTST US | Joshua Dennerlein |
|             | NNN REIT Inc                            | NNN  | NNN US  | Joshua Dennerlein |
|             | Paramount Group                         | PGRE | PGRE US | Camille Bonnel    |
|             |   |      |         |                   |
|             | Peakstone Realty Trust                  | PKST | PKST US | Joshua Dennerlein |



### **US - REITs Coverage Cluster**

| Investment rating | Company        | BofA Ticker | Bloomberg symbol | Analyst           |
|-------------------|----------------|-------------|------------------|-------------------|
|                   | Tanger Factory | SKT         | SKT US           | Jeffrey Spector   |
|                   | WP Carey       | WPC         | WPC US           | Joshua Dennerlein |
|                   |                |             |                  |                   |

# **Disclosures**

# **Important Disclosures**

Equity Investment Rating Distribution: REITs (Real Estate Investment Trusts) Group (as of 31 Dec 2023)

| Coverage Universe | Count | Percent | Inv. Banking Relationships R1 | Count | Percent |
|-------------------|-------|---------|-------------------------------|-------|---------|
| Buy               | 40    | 46.51%  | Buy                           | 33    | 82.50%  |
| Hold              | 27    | 31.40%  | Hold                          | 21    | 77.78%  |
| Sell              | 19    | 22.09%  | Sell                          | 16    | 84.21%  |

## Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

| Coverage Universe | Count | Percent | Inv. Banking Relationships R1 | Count | Percent |
|-------------------|-------|---------|-------------------------------|-------|---------|
| Buy               | 1895  | 53.62%  | Buy                           | 1083  | 57.15%  |
| Hold              | 832   | 23.54%  | Hold                          | 454   | 54.57%  |
| Sell              | 807   | 22.84%  | Sell                          | 383   | 47.46%  |

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

| Investment rating | Total return expectation (within 12-month period of date of initial rating) | Ratings dispersion guidelines for coverage cluster <sup>R2</sup> |
|-------------------|---|--|
| Buy               | ≥ 10%   | ≤ 70%  |
|                   | 00/   | 200/   |

Neutral  $\geq 0\%$   $\leq 30\%$  Underperform N/A  $\geq 20\%$ 

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# **Research Analysts**

Jeffrey Spector Research Analyst BofAS +1 646 855 1363 jeff.spector@bofa.com

# Joshua Dennerlein

Research Analyst BofAS

+1 646 855 1681

joshua.dennerlein@bofa.com

# David W. Barden, CFA

Research Analyst +1 646 855 1320 david.w.barden@bofa.com

### Shaun C. Kelley

Research Analyst **BofAS** 

+1 646 855 1005 shaun.kelley@bofa.com

### Dany Asad

Research Analyst **BofAS** +1 646 855 5238 dany.asad@bofa.com

## Camille Bonnel >>

Research Analyst Merrill Lynch (Canada) +1 646 855 5042 camille.bonnel@bofa.com

# Lizzy Doykan

Research Analyst BofAS +1 713 705 1584 lizzy.doykan@bofa.com

### **Alexander Waters**

Research Analyst BofAS +1 646 855 0684 alexander.waters@bofa.com

# **Daniel Byun**

Research Analyst BofAS +1 646 855 3195 daniel.byun@bofa.com

# Steven Song

Research Analyst +1 646 855 0049 huain an. song@bofa.com

### **Farrell Granath**

Research Analyst BofAS +1 646 855 1351 farrell.granath@bofa.com

## **Andrew Berger**

Research Analyst BofAS +1 646 855 1589 andrew.berger2@bofa.com

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