

# **US** Economic Weekly

# Ignore retail sales, the economy is cooling

#### Weekly viewpoint

The bottom line? Outsized gains in December retail sales were more noise than news on account of changes in seasonal adjustment factors that overwhelmed any actual change in spending. Look for a reversal of December's strength in January. Consumer spending may be healthy, but it's not surging or slumping, and we don't think the report says much about the Fed's ability to cut rates beginning in March as we expect.

#### Data preview: Trends in inflation remain favorable

In the December PCE inflation report, we look for headline and core inflation to both rise by 0.2% m/m (0.15% and 0.17% to two decimals, respectively), leaving the y/y rates of growth of headline and core PCE inflation to 2.6% and 2.9%, respectively. The Fed's confidence that inflation is returning to 2% should increase on the back of this report.

#### Data Preview: The economy cooled at year-end

We expect the BEA's advance estimate of 4Q US GDP to come in at 1.5% q/q saar after rising by 4.9% in 3Q. We expect growth to be driven by consumer spending, but growth in nonresidential business fixed investment likely remained subdued. Finally, we look for a sizable drag from inventory accumulation.

### Thematic views: Structurally higher interest rates?

Our estimate of the neutral real policy rate is hovering around 40bp. If the postpandemic surge in participation proves short lived and productivity does not accelerate, then any rise in the neutral rate of interest in the US economy is likely to be modest at best and could prove temporary. This would mean the zero lower bound remains a constraint on monetary policy and the terminal rate in any easing cycle could be lower than we expect (see Structurally higher US interest rates? Think again).

Exhibit 1: We look for growth in real US GDP of only 1.5% q/q saar in 4Q 23

Slowing consumer spending and a large inventory drag likely weighed on growth at year-end

	3Q23 actı	ıal	4Q23 fore	cast
		contrib		contrib
	% qoq saar	, pp	% qoq saar	, pp
Real GDP	4.9		1.5	
Consumer Spending	3.1	2.1	2.0	1.5
Residential Investment	6.7	0.3	1.0	0.0
Nonesidential Investment	1.5	0.2	3.0	0.4
Structures	11.2	0.3	3.5	0.1
Equipment	-4.4	-0.2	2.5	0.1
Intellectual Property	1.8	0.1	2.5	0.1
Government	5.8	1.0	2.0	0.4
Net Trade		0.0		0.1
Inventory Accumulation		1.3		-0.9

Source: BEA, Haver Analytics, BofA Global Research

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#### 19 January 2024

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PCE: Personal Consumption Expenditures

GDP: Gross Domestic Product

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Timestamp: 19 January 2024 04:30AM EST

# Ignore retail sales, the economy is cooling

- December retail sales was more noise than news, as changes in seasonal factors overwhelmed any real change in spending.
- We look for another month of subdued PCE inflation in December, with headline and core rising by only 0.2%, respectively.
- In the advance estimate of 4Q US GDP, we expect the BEA to report that the economy grew by 1.5% q/q saar.

#### Outsized gains in retail sales more noise than news

When the Fed can begin its long-anticipated policy normalization cycle is dependent in part on whether, or how quickly, the economy is cooling. Although most incoming data in 4Q 23 points to a slowdown in economic growth, the December retail sales report appeared to buck this trend with an above-consensus rise at the headline and core of 0.6% m/m and 0.8%, respectively. At face value, these numbers suggest consumer spending accelerated sharply into year-end and financial markets priced lower probability of a March rate cut, from roughly a 70% likelihood to closer to 50%.

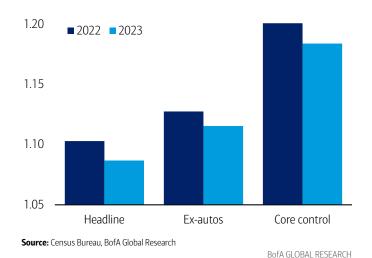
That said, as we noted in our pre- and post-release reports (see <u>BofA on USA</u> and <u>US Watch</u>, respectively), we expected changes in seasonal adjustment factors would overwhelm any signal from the actual change in spending. In recent years households have pulled forward holiday spending, partly in response to supply chain disruptions and lengthened delivery times, but also because of a greater share of online (eg. non-store) spending. As a result, holiday-related spending has become less concentrated in December. As seasonal factors gradually become adjusted to this reality, they will become more favorable for seasonally adjusted spending in December. Fortunately, the Census Bureau releases its seasonal adjustment factors ahead of time and the seasonals for December 2023 were 2.2 percentage points more favorable this December versus December 2022.

Seasonal factors are a zero-sum gain and what boosted seasonally adjusted sales in December is likely to take them away in January. The bottom line for us? Outsized gains in December retail sales were more noise than news. Consumer spending may be healthy, but it's not surging or slumping, and we don't think the report says much about the Fed's ability to cut rates beginning in March as we expect.

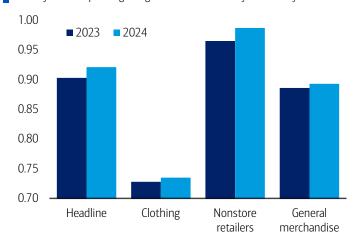


#### **Exhibit 2: Seasonal factors for December retail sales**

The seasonal adjustment process for December 2023 was favorable



# **Exhibit 3: Seasonal factors for select December retail sales categories** Holiday-related spending categories were boosted by seasonality



**Source:** Census Bureau, BofA Global Research

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### Fed remains coy on the start of cuts, but not the pace

We continue to believe the combination of disinflationary trends, a cooling economy, and greater balance in the labor market make a March rate cut more likely than not. We think comments by Board Governor Waller, one of the more influential members in the FOMC decision-making process in our opinion, support our view. Based on the evolution of the data, Waller said he thinks "the FOMC will be able to lower the target range for the federal funds rate this year." While not a ringing endorsement for our outlook, he added, "I am becoming more confident that we are within striking distance of achieving a sustainable level of 2 percent PCE inflation. I think we are close..." (italics ours). This language suggests he favors starting sooner than later. Governor Waller pointed to the upcoming revisions to historical seasonal adjustment factors for CPI on February 13 as an important determination in his outlook on inflation.

Governor Waller was firmer in views about the pace of rate cuts, saying the current environment is "unusual" with the economy experiencing moderate rates of growth and disinflation. He felt this gives the Fed "flexibility" to be methodical, assess the evolving economy, and reduce the policy rate early and gradually. Rather than easing policy to thwart a recession, he said the upcoming easing cycle is both about preserving a restrictive stance and guarding against overtightening. We read his comments as consistent with our baseline outlook for 25bp rate cuts on a quarterly basis, for 100bp of cuts this year and 100bp in 2025. If our expected soft landing is realized, the Fed should be cutting gradually, not rapidly.

## Inflation trends remain favorable as growth slowed in 4Q

Investors should look to next week's releases on December PCE inflation and the advance release of 4Q US GDP for accurate signals about the outlook. In the PCE inflation report, we look for headline and core inflation to both rise by 0.2% m/m (0.15% and 0.17% to two decimals, respectively), leaving the y/y rates of growth of headline and core PCE inflation to 2.6% and 2.9%, respectively. This would be the first sub-3.0% y/y reading for core PCE since March 2021, with 3m saar and 6m saar growth rates of 1.5% and 1.8%, respectively. We think the Fed would view these trends favorably.

We expect the advance print of 4Q US GDP to come in at 1.5% q/q saar after rising by at 4.9% in 3Q. We expect growth to be driven by consumer spending, which we forecast has having grown by an annualized 2.0% in the quarter. Growth in nonresidential business fixed investment likely remained subdued in the quarter and housing is likely to post its second consecutive quarterly increase, though we think headwinds from high



mortgage rates, low inventory, and lack of affordability continue to constrain activity. Finally, we look for a sizable drag from inventory accumulation.

#### Exhibit 4: We forecast the economy grew by 1.5% q/q saar in 4Q 2023

Slower consumer spending and a drag from inventory accumulation likely weighted on growth in 4Q

	3Q2	3 actual	4Q23	forecast
	% qoq		% qoq	
	saar	contrib, pp	saar	contrib, pp
Real GDP	4.9		1.5	
Consumer Spending	3.1	2.1	2.0	1.5
Residential Investment	6.7	0.3	1.0	0.0
Nonesidential Investment	1.5	0.2	3.0	0.4
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**Source:** BEA, Haver Analytics, BofA Global Research

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# **US GDP Tracking**

### 4Q GDP tracking up two-tenths to 1.5% q/q saar

The December PPI report was softer than expected. PPI is used as a deflator in our structures and inventory tracking. This print increased our 4Q structures and inventory estimates on the margin.

Core control retail sales in December came in slightly stronger than our above consensus forecast and increased our personal consumption expenditures (PCE) and residential investment estimate.

Meanwhile, in the December Industrial Production print, lower than expected mining, business equipment, utilities and retail inventories led to a decline in our structures, equipment and inventory estimates for 4Q.

Higher than expected import prices and lower than expected export prices led to an increase in our net exports tracking.

Also, housing starts and permits, despite ticking lower in December, came in stronger than expectations and increased our residential investment tracking for 4Q.

Overall, since our last weekly publication, our 4Q US GDP tracking estimate is up two-tenths to 1.5% q/q saar. Next week we get the advance print of 4Q US GDP.

#### Exhibit 5: BofA US GDP tracking estimate (% q/q saar)

Our 4Q GDP tracking estimate is up two-tenths to 1.5% q/q saar, largely due to higher than expected December retail sales, housing starts and permits, and import prices

												Net	
												exports	CIPI
Date	Data release	GDP	Final Sales	PCE	Res. Inv.	Struct	Equip	IPP	Gov.	Exports	Imports	(level)	(level)
1/11/24	CPI	1.3	2.0	1.9	-0.2	3.3	2.8	2.5	2.3	2.2	2.2	-935.5	26.5
1/12/24	PPI	1.3	2.0	1.9	-0.2	3.6	2.8	2.5	2.3	2.2	2.2	-935.5	27.0
1/17/24	Retail Sales	1.4	2.1	2.0	0.2	3.6	2.8	2.5	2.3	2.2	2.2	-935.5	27.0
1/17/24	Industrial Production, Business Inventories	1.3	2.1	2.0	0.2	3.5	2.5	2.5	2.3	2.2	2.2	-935.5	26.3
1/17/24	Import and Export Prices	1.4	2.1	2.0	0.2	3.5	2.5	2.5	2.3	2.4	1.8	-930.8	26.3
1/18/24	Housing Starts and Permits	1.5	2.1	2.0	0.6	3.5	2.5	2.5	2.3	2.4	1.8	-930.8	26.3
	GDP tracking	1.5	2.1	2.0	0.6	3.5	2.5	2.5	2.3	2.4	1.8	-930.8	26.3
	Contribution to GDP growth (pp)			1.3	0.0	0.1	0.1	0.1	0.4			0.0	-0.7
	BofA official GDP forecast	1.5	2.5	2.0	1.0	3.5	2.5	2.5	2.0	2.5	2.0	-929.0	29.5

Source: BofA Global Research. Our GDP tracking estimate reflects the mechanical aggregation of incoming data that directly informs the BEA's GDP calculations. The process is distinct from our official published GDP forecast. Boldface cells indicate where data have implications for tracking estimates.



#### Exhibit 5: BofA US GDP tracking estimate (% q/q saar)

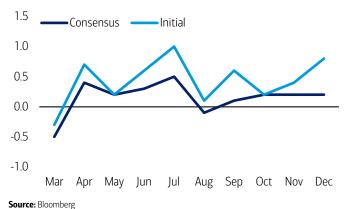
Our 4Q GDP tracking estimate is up two-tenths to 1.5% q/q saar, largely due to higher than expected December retail sales, housing starts and permits, and import prices

Net exports CIPI

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#### Exhibit 6: Core Control Retail Sales (m/m % change)

Core control retail sales in December came in higher than expected



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#### Exhibit 7: 3Q and 4Q GDP tracking evolution (% q/q, SAAR)

4Q GDP tracking is up two-tenths to 1.5% q/q saar since our last weekly publication, while 3Q GDP finalized at 4.9% q/q saar in the third estimate



Source: BofA Global Research

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# Data in the past week

January 16th- 19th

This week the focus was on retail sales, industrial production and housing starts and permits

Date	Time	Indicator	Period	Actual	Consensus	Previous
1/16/24	8:30	Empire Manufacturing	Jan	-43.7	-5.0	-14.5
1/17/24	7:00	MBA Mortgage Applications	Jan 12	10.4%	_	9.9%
1/17/24	8:30	Import Price Index (mom)	Dec	0.0%	-0.5%	-0.5%
1/17/24	8:30	Import Price Index ex Petroleum (mom)	Dec	0.0%	0.1%	0.2%
1/17/24	8:30	Advance Retail Sales	Dec	0.6%	0.4%	0.3%
1/17/24	8:30	Retail Sales Less Autos	Dec	0.4%	0.2%	0.2%
1/17/24	8:30	Retail Sales Less Autos and Gas	Dec	0.6%	0.3%	0.6%
1/17/24	8:30	Core Control	Dec	0.8%	0.2%	0.4%
1/17/24	9:15	Industrial Production	Dec	0.1%	-0.1%	0.0%
1/17/24	9:15	Manufacturing Production	Dec	0.1%	0.0%	0.2%
1/17/24	9:15	Capacity Utilization	Dec	78.6%	78.7%	78.6%
1/17/24	10:00	Business Inventories	Nov	-0.1%	-0.1%	-0.1%
1/17/24	10:00	NAHB Housing Market Index	Jan	44	39	37
1/18/24	8:30	Housing Starts	Dec	1460k	1425k	1525k
1/18/24	8:30	Building Permits	Dec	1495k	1477k	1467k
1/18/24	8:30	Initial Jobless Claims	Jan 13	187k	205k	203k
1/19/24	10:00	Existing Home Sales	Dec	NR	3.83M	3.82M
1/19/24	10:00	U. of Michigan Sentiment	Jan P	NR	70.1	69.7

Source: Bloomberg, BofA Global Research. NR= Not Released

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## Data in the week ahead

January 22-26

Next week's focus will be on GDP and personal income & spending

				BofA		
Date	Time	Indicator	Period	Estimate	Consensus	Previous
1/24/24	7:00	MBA Mortgage Applications	Jan 19	_	_	10.4%
1/24/24	9:45	S&P Global US manufacturing PMI	Jan P	46.5	48.0	47.9
1/24/24	9:45	S&P Global US services PMI	Jan P	50.5	51.0	51.4
1/25/24	8:30	Initial Jobless Claims	Jan 20	184k	_	187k



January 22-26
Next week's focus will be on GDP and personal income & spending

				BofA		
Date	Time	Indicator	Period	Estimate	Consensus	Previous
1/25/24	8:30	GDP (qoq saar)	4Q A	1.5%	1.9%	4.9%
1/25/24	8:30	Personal consumption (qoq saar)	4Q A	2.0%	2.3%	3.1%
1/25/24	8:30	GDP Price Index (qoq saar)	4Q A	2.5%	2.3%	3.3%
1/25/24	8:30	Core PCE (qoq saar)	4Q A	2.0%	_	2.0%
1/25/24	8:30	Durable Goods Orders	Dec P	4.0%	1.0%	5.4%
1/25/24	8:30	Durables Ex Transportation	Dec P	0.2%	0.2%	0.4%
1/25/24	8:30	Core Capital Goods Orders	Dec P	0.3%	_	0.8%
1/25/24	8:30	Core Capital Goods Shipments	Dec P	0.2%	_	-0.2%
1/25/24	8:30	Wholesale Inventories	Dec P	_	-0.2%	-0.2%
1/25/24	8:30	Advance Goods Trade Balance	Dec	-\$87.5b	-\$88.4bn	-\$89.3b
1/25/24	10:00	New Home Sales	Dec	650k	650k	590k
1/26/24	8:30	Personal Income	Dec	0.3%	0.3%	0.4%
1/26/24	8:30	Personal Spending	Dec	0.6%	0.4%	0.2%
1/26/24	8:30	PCE Headline Prices (mom)	Dec	0.2%	0.2%	-0.1%
1/26/24	8:30	PCE Headline Prices (yoy)	Dec	2.6%	2.6%	2.6%
1/26/24	8:30	PCE Core Prices (mom)	Dec	0.2%	0.2%	0.1%
1/26/24	8:30	PCE Core Prices (yoy)	Dec	2.9%	3.0%	3.2%
1/26/24	8:30	Personal saving rate	Dec	3.8%	_	4.1%
1/26/24	10:00	Pending Home Sales	Dec	2.0%	1.5%	0.0%

Source: BofA Global Research, Bloomberg

# **Federal Reserve Speakers**

#### **Exhibit 8: Upcoming policy speakers**

Key speaking engagements and news events\*

Date	Time	Speaker
Jan 22-26	-	Fed Blackout Period
Source: Bloom	hora	

Source: Bloomberg

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#### Exhibit 9: Summary of Fed speak in the previous week

Below is a summary of key quotes from Fed speakers over the past weeks

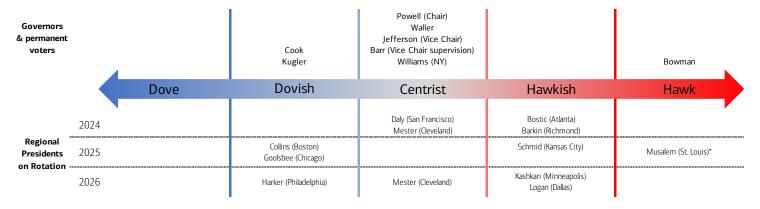
Speaker	Date Quote
Waller (Governor)	16-Jan "As long as inflation doesn't rebound and stay elevated, I believe the FOMC will be able to lower the target range for the federal funds rate this year."
	"When the time is right to begin lowering rates, I believe it can and should be lowered methodically and carefully."
Mester (Cleveland)	11-Jan "I think March is probably too early in my estimation for a rate decline because I think we need to see some more evidence."  "I think the December CPI report just shows there's more work to do, and that work is going to take restrictive monetary policy."
Williams (NY fed)	10-Jan "My base case is that the current restrictive stance of monetary policy will continue to restore balance and bring inflation back to our 2% longer-run goal."
	"The timing of when [interest rates come down] that happens and the speed at which that happens will depend on how inflation evolves, how the economy evolves."
	"[FOMC] Intends to slow and then stop the decline in the size of the balance sheet when reserve balances are somewhat above the level it judges to be consistent with ample reserves. So far, we don't seem to be close to that point"
Barr (Vice Chair of Supervision)	9-Jan Signals BTFP will end on March 11, when it expires
Bowman	8-Jan "Should inflation continue to fall closer to our 2% goal over time, it will eventually become appropriate to begin the process of lowering our policy rate to prevent policy from becoming overly restrictive."
	"I will remain cautious in my approach to considering future changes in the stance of policy,"
Bostic (Atlanta)	8-Jan "We are in a restrictive stance and I'm comfortable with that, and I just want to see the economy continue to evolve with us in that stance and hopefully see inflation continue to get to our 2% level Expects 2 rate cuts this year starting in 3Q
	"Open question" if and when the Fed should alter B/S reduction pace
Logan (Dallas)	7-Jan "In my view, we should slow the pace of runoff as ON RRP balances approach a low level"  "In light of the easing in financial conditions in recent months, we shouldn't take the possibility of another rate increase off the table just yet."

Source: Bloomberg

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#### **Exhibit 10: BofA US Economics Dove-Hawk chart**

This year the regional presidents voting on the FOMC (Federal Open Market Committee) will be Daly, Mester, Bostic and Barkin



Source: BofA Global Research



<sup>\*</sup>Musalem was recently announced as President of the St. Louis Fed. We have yet to hear him comment on monetary policy. Therefore, this is a preliminary placement.

## **Federal Reserve Balance Sheet**

### The balance sheet fell by \$50.1bn in the past four weeks

The Fed continues to let up to \$60bn of maturing Treasury securities roll off its balance sheet each month, while also reducing holdings of agency mortgage-backed securities by up to \$35bn. In the week ending January 17, the Fed's balance sheet fell by \$12.7bn (H.4.1 Exhibit 11). In the past four weeks, the balance sheet has shrunk by \$50.1bn. Balance sheet runoff continues to reduce take-up in the overnight reverse repo facility (ON RRP), which has fallen by \$187.9bn over the past four weeks.

Expected expiration of the BTFP may be prompting precautionary usage: Lending through the BTFP rose by \$14.3bn to \$161.5bn. In our view, the increase in lending through the BTFP is likely precautionary in nature and related to the expected expiration of the program this March. Usage of other emergency lending facilities (Discount Window lending, FDIC loans, and FIMA) has largely fallen off since the failure of Silicon Valley Bank last march.

**Exhibit 11: The balance sheet of the Federal Reserve (\$bn, Wednesday, end of period values)** Factors affecting reserve balances of depository institutions (H.4.1 Table 1)

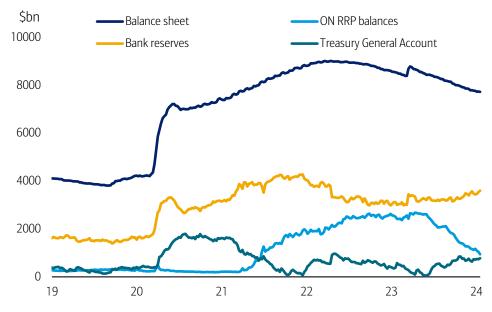
the Wednesday and of a visid value	17 law	7 day day	A work show	Chg since June 1,
\$bn, Wednesday, end of period values Supplying reserve funds (Federal Reserve assets)	17 Jan	7-day cng	4 week chg	2022
Reserve Bank credit outstanding	7637.6	-12.7	-50.1	-1241.0
Securities held outright	7158.1	-27.6	-80.1	-1322.5
US Treasuries	4724.0	-27.5	-68.3	-1046.8
Federal Agency	2.3	0.0	0.0	0.0
Mortgage-backed securities	2431.7	-0.1	-11.8	-275.7
Unamortized premiums on securities held outright	277.6	-0.5	-2.5	-59.6
Unamortized discounts on securities held outright	-25.6	0.1	0.6	-1.1
Repurchase agreements	0.0	0.0	0.0	0.0
Foreign official (FIMA repo facility)	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0
Loans	167.2	14.5	29.9	146.5
of which:		5	23.3	
Discount window (primary and secondary credit)	2.3	0.2	-0.1	1.4
Paycheck protection program (PPPLF)	3.4	0.0	-0.1	-16.4
Bank Term Funding Program (BTFP)	161.5	14.3	30.2	161.5
Other credit extensions	0.0	0.0	0.0	0.0
Other factors supplying reserve funds	60.4	0.8	2.0	-4.3
Total factors supplying reserve funds	7724.6	-12.9	-50.3	-1239.8
Absorbing reserve funds (Federal Reserve liabilities)				
Currency in circulation	2336.0	-4.5	0.0	56.0
Reverse repo agreements	936.3	-104.8	-187.9	-1294.2
Foreign official accounts	346.1	-15.1	1.1	80.6
Others	590.2	-89.8	-189.0	-1374.8
Treasury cash holdings	0.4	0.0	0.0	0.3
Other deposits with Federal Reserve Banks of which:	940.5	47.6	36.1	-87.9
Treasury General Account	773.5	45.7	40.8	-7.0
Treasury contributions to credit facilities	7.4	0.0	-2.9	-10.5
Other Federal Reserve liabilities and capital	-88.4	-6.1	-10.7	-138.4
Factors absorbing reserves, other than reserves	4132.3	-67.9	-165.3	-1474.7
Reserve balances with Federal Reserve banks	3592.3	54.9	115.0	234.9

Source: Federal Reserve, Haver Analytics, BofA Global Research. Note: Quantitative tightening began on June 1, 2022.



#### Exhibit 12: The balance sheet, ON RRP balances, bank reserves, and Treasury General Account (\$bn)

Nearly all the drain in liquidity from balance sheet runoff has shown up in lower ON RRP balances while bank reserves have been largely stable



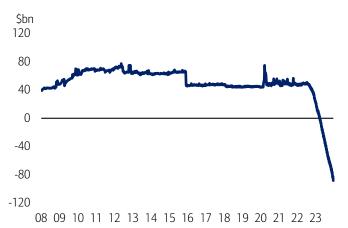
Source: Federal Reserve, Haver Analytics, BofA Global Research

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**Losses on the Fed's balance sheet:** The Fed continues to pay more in interest on reserves than it earns on its securities holdings. Earnings that are retained to cover this loss are booked as a negative liability on the balance sheet under "interest on Federal Reserve Notes due to the US Treasury" in the line item "other Federal Reserve liabilities and capital". The cumulative value of the shortfall in earnings (the "deferred asset") is \$88.4bn.

#### Exhibit 13: Other Federal Reserve Liabilities and Capital (\$bn)

Federal Reserve losses are mounting

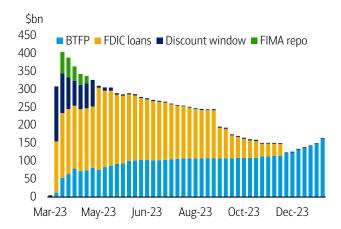


**Source:** Federal Reserve, Haver Analytics, BofA Global Research

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Exhibit 14: Federal Reserve Emergency Lending Facilities (\$bn)

Lending through the BTFP has been ticking higher



**Source:** Federal Reserve, Haver Analytics, BofA Global Research



## Core views

#### **Growth: Soft landing**

We expect a soft landing for the US economy. We marked up growth in private consumption while maintaining a slowdown in non-consumer related components like residential investment, nonresidential investment, and government spending. We now expect growth in real US GDP of 1.2% 4Q/4Q in 2024, up 0.6pp, and 2.0% in 2025 (See Sticking the landing).

#### Inflation: Moving in the right direction, but sticky

• PCE inflation falls to 2.0% y/y in 3Q25. Core PCE will now likely fall below 3% y/y by 1Q24. But the road to 2% will likely be slower due to sticky core services ex-housing inflation. We expect core PCE to fall to a slightly above target 2.5% y/y by 4Q24.

#### Federal Reserve policy rates: Fewer cuts than the market expects

 We do not expect any further hikes from the Fed. We expect the first rate cut in March 2024, followed by quarterly 25bp reductions in the policy rate for a total of 100bp of rate cuts in 2024 and 100bp in 2025 (see <u>Sticking the landing</u>).

#### Federal Reserve balance sheet: An end to runoff in June

- We expect the Fed to reduce the redemption caps on Treasury securities beginning
  in March and an end to quantitative tightening (QT) in June. We do not expect the
  Fed to alter redemption caps on MBS securities given its preference for an allTreasury portfolio. When QT ends, maturing MBS securities will be reinvested back
  into Treasury securities (see <a href="Logan and QT: QT taper now in March">Logan and QT: QT taper now in March</a>). There is
  considerable uncertainty around the timing of the end of balance sheet runoff given
  the difficulty in estimating reserve demand.
- We look for the Bank Term Funding Program (BTFP) to expire as scheduled in March (see <a href="BTFP">BTFP to expire on schedule</a>).

#### Fiscal policy: Caution: drag ahead

Fiscal policy bills and other idiosyncratic factors contributed to resiliency of the
economy in 2023. However, the impulse to growth should turn negative in 2024.
 Fiscal sustainability is an ongoing concern that could be exacerbated by higher
interest rates (see Fiscal impulse: running out of steam).

#### Labor markets: The virtuous cycle continues

 The post-pandemic surge in labor force participation has led to a surge in total hours, and supported growth in disposable income, helping to keep consumer spending elevated despite higher interest rates. We think this has some further room to run in 2024 but foresee the participation rate drifting down toward its underlying demographic trend in 2025 and beyond (see <u>Structurally higher US</u> <u>interest rates? Think again</u>).

#### Structurally higher US interest rates? Think again.

Our estimate of the neutral real policy rate is hovering around 40bp. During the
decade following the global financial crisis, our estimate of the real neutral rate was
negative or close to zero. If the post-pandemic surge in participation proves short
lived and productivity does not accelerate, then any rise in the neutral rate of
interest in the US economy is likely to be modest at best and could prove
temporary. This would mean the zero lower bound remains a constraint on monetary
policy and the terminal rate in any easing cycle could be lower than we expect (see
<a href="Structurally higher US interest rates?">Structurally higher US interest rates?</a> Think again).



# **Economic forecast summary**

#### **Exhibit 15: BofA US economic outlook**

We continue to expect a soft landing for the US economy  $\,$ 

	1Q 23	2Q 23	3Q 23	4Q 23	1Q 24	2Q 24	3Q 24	4Q 24	1Q 25	2Q 25	3Q 25	4Q 25	2022	2023	2024	2025
Real Economic Activity, % SAAR																
Real GDP	2.2	2.1	4.9	1.5	1.0	1.0	1.5	1.5	2.0	2.0	2.0	2.0	1.9	2.4	1.7	1.8
% Change, Year Ago	1.7	2.4	2.9	2.7	2.3	2.1	1.2	1.2	1.5	1.8	1.9	2.0				
Final Sales	4.6	2.1	3.6	2.5	1.5	1.0	1.5	1.5	2.0	2.0	1.5	1.5	1.3	2.8	1.8	1.7
Domestic Demand	3.8	2.0	3.5	2.5	1.5	1.0	1.5	1.5	2.0	2.0	2.0	2.0	1.7	2.2	1.8	1.7
Consumer Spending	3.8	0.8	3.1	2.0	1.5	1.5	1.5	1.5	2.0	2.0	2.0	2.0	2.5	2.2	1.8	1.8
Residential Investment	-5.3	-2.2	6.7	1.0	-0.5	-0.5	1.5	2.0	2.5	2.5	2.5	2.5	-9.0	-10.7	1.0	2.2
Nonresidential Investment	5.7	7.4	1.5	3.0	1.0	1.0	2.0	2.0	2.0	2.0	2.0	2.0	5.2	4.4	2.0	2.0
Structures	30.3	16.1	11.2	3.5	-1.0	-1.0	1.0	1.0	1.5	1.5	2.0	2.0	-2.1	12.7	2.7	1.4
Equipment	-4.1	7.7	-4.4	2.5	1.0	1.0	1.5	1.5	2.0	2.0	2.0	2.0	5.2	0.0	1.2	1.9
Intellectual Property	3.8	2.7	1.8	2.5	2.0	2.0	2.0	2.5	2.5	2.5	3.0	3.0	9.1	4.4	2.3	2.5
Government	4.8	3.3	5.8	2.0	1.0	0.5	0.5	1.0	1.0	1.0	1.0	1.0	-0.9	3.9	1.8	0.8
Exports	6.8	-9.3	5.4	2.5	1.0	1.0	1.5	1.5	2.0	2.0	2.5	2.5	7.0	2.5	1.3	1.8
Imports	1.3	-7.6	4.2	2.0	1.5	1.5	1.5	1.5	2.0	2.0	2.0	2.0	8.6	-1.7	1.2	1.7
Net Exports (Bil 12\$)	-935	-928	-931	-929	-933	-938	-940	-943	-947	-951	-955	-958	-1051	-931	-938	-952
Contribution to growth (ppts)	0.6	0.0	0.0	0.1	0.0	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	-0.5	0.5	0.0	0.0
Inventory Accumulation (Bil 12\$)	27.2	14.9	77.8	29.5	14.5	7.5	4.5	11.5	20.5	29.5	44.5	59.5	128.1	37.3	9.3	38.3
Contribution to growth (ppts)	-2.2	0.0	1.3	-0.9	-0.3	-0.1	-0.1	0.1	0.2	0.2	0.2	0.2	0.6	-0.4	-0.1	0.1
Nominal GDP (Bil \$, SAAR)	26814	27063	27610	27884	28114	28355	28650	28924	29257	29573	29881	30198	25744	27343	28511	29727
% SAAR	6.2	3.8	8.4	4.0	3.3	3.5	4.2	3.9	4.7	4.4	4.2	4.3	9.1	6.2	4.3	4.3
Key Indicators	0.2	5.0	0	1.0	5.5	5.5	1.2	5.5	,			1.5	3.1	O.E	1.5	5
Fed Funds Rate (midpoint, % EOP)	4.875	5.125	5.375	5.375	5.125	4.875	4.625	4.375	4.125	3.875	3.625	3.375	4.375	5.375	4.375	3.375
Industrial Production (% SAAR)	-0.3	0.8	1.7	-2.9	-0.5	0.5	0.0	0.5	1.0	1.5	1.5	1.5	3.4	0.2	-0.3	0.8
Capacity Utilization (%)	79.5	79.4	79.5	78.6	78.5	78.5	78.5	78.5	79.0	79.0	79.0	79.5	80.3	79.3	78.6	79.0
Nonfarm Payrolls (Avg mom ch, 000s)	312	201	221	135	100	75	75	100	100	125	125	150	399	217	88	125
Civilian Unemployment Rate (%)	3.5	3.6	3.7	3.8	4.3	4.4	4.5	4.6	4.6	4.6	4.6	4.5	3.6	3.6	4.4	4.6
Civilian Participation Rate (%)	62.5	62.6	62.7	62.7	62.8	62.8	62.8	62.8	62.8	62.8	62.8	62.7	62.2	62.6	62.8	62.8
Productivity (% SAAR)	-0.8	3.5	4.5	0.0	0.5	1.0	1.0	1.0	1.5	1.0	1.5	1.0	-1.9	1.8	0.9	1.3
Personal Saving Rate (%)	4.8	5.2	3.8	3.8	4.0	4.2	4.5	4.7	5.0	5.2	5.4	5.6	3.5	4.4	4.4	5.3
Light Vehicle Sales (Millions SAAR)	15.0	15.8	15.7	15.5	16.0	16.2	16.3	16.5	16.7	17.0	17.4	17.8	13.8	15.5	16.2	17.2
Housing Starts (Thous. SAAR)	1385	1450	1370	1455	1450	1440	1505	1555	1555	1575	1585	1595	1551	1415	1490	1580
Current Account (% of GDP)													-3.7	-3.6	-3.4	-3.3
US Budget Balance (\$bn, Fiscal Year)													-1375	-1695	-1800	-1900
Inflation																
GDP Price Index (% SAAR)	3.9	1.7	3.3	2.5	2.3	2.4	2.7	2.3	2.6	2.3	2.2	2.3	7.1	3.7	2.5	2.4
% Change, Year Ago	5.3	3.5	3.2	2.9	2.5	2.6	2.5	2.4	2.5	2.5	2.4	2.4				
PCE Chain Prices (% SAAR)	4.2	2.5	2.9	1.9	2.0	2.3	2.3	2.0	2.4	2.0	1.8	1.9	6.5	3.8	2.2	2.1
% Change, Year Ago	5.0	3.9	3.4	2.9	2.3	2.3	2.1	2.1	2.3	2.2	2.0	2.0	3.3	2.0		
Core PCE Chain Prices (% SAAR)	5.0	3.7	2.4	2.1	2.6	2.5	2.5	2.3	2.5	2.2	2.0	2.0	5.2	4.1	2.5	2.3
% Change, Year Ago	4.8	4.6	3.9	3.3	2.7	2.4	2.4	2.5	2.4	2.4	2.2	2.2	5.2		2.5	
CPI, Consumer Prices (% SAAR)	3.8	2.7	3.6	2.8	2.2	2.5	2.6	2.0	2.5	2.1	2.8	2.4	8.0	4.1	2.6	2.4
% Change, Year Ago	5.8	4.0	3.6	3.2	2.8	2.8	2.5	2.3	2.3	2.3	2.4	2.5	0.0	1. 1	2.0	۷. ۱
CPI ex Food & Energy ( % SAAR)	5.0	4.7	2.8	3.4	3.3	3.1	2.9	2.7	2.6	2.6	2.5	2.4	6.1	4.8	3.2	2.7
% Change, Year Ago	5.6	5.2	4.4	4.0	3.6	3.1	3.2	3.0	2.8	2.7	2.5	2.5	0.1	1.0	٥.۷	2.1
10 Change, Teal Agu	٥.٠	J.∠	7.⁴	7.∪	5.0	ا . ا	J.L	5.0	2.0	2.1	2.0	2.5				

Source: BofA Global Research

BofA GLOBAL RESEARCH



# Rates and dollar forecast

#### **Table 1: Rates and dollar forecast**

We think the Fed is done hiking and will start cutting in March

	Spot	24-Mar	24-Jun	24-Sep	24-Dec	25-Mar	25-Jun	25-Sep	25-Dec
Interest rates									
Fed Funds	5.33	5.00-5.25	4.75-5.00	4.50-4.75	4.25-4.50	4.00-4.25	3.75-4.00	3.50-3.75	3.25-3.50
Fed Effective Rate	5.33	5.13	4.88	4.63	4.38	4.13	3.88	3.63	3.38
2-Year T-Note	4.35	4.75	4.50	4.25	4.00	=	-	-	3.75
5-Year T-Note	4.05	4.50	4.40	4.25	4.15	-	-	-	4.00
10-Year T-Note	4.14	4.40	4.30	4.25	4.25	=	=	=	4.25
30-Year T-Bond	4.37	4.70	4.65	4.65	4.75	-	-	-	4.75
Dollar									
EUR-USD	1.09	1.07	1.10	1.15	1.15	1.16	1.17	1.18	1.20
USD-JPY	148	145	143	142	142	140	138	136	136
USD-CAD	1.35	1.35	1.34	1.32	1.30	1.30	1.30	1.30	1.30
AUD-USD	0.66	0.66	0.68	0.71	0.71	0.71	0.71	0.71	0.71
NZD-USD	0.61	0.60	0.62	0.63	0.63	0.63	0.63	0.63	0.63
GBP-USD	1.27	1.23	1.26	1.31	1.31	1.33	1.34	1.37	1.40
USD-CHF	0.87	0.90	0.87	0.84	0.84	0.84	0.84	0.84	0.83
USD-SEK	10.49	10.93	10.36	9.74	9.65	9.57	9.40	9.24	9.00
USD-NOK	10.53	10.84	10.27	9.57	9.48	9.40	9.23	9.07	8.83
USD-CNY	7.20	7.55	7.40	7.10	6.90	6.90	6.80	6.80	6.70
USD-MXN	17.18	17.80	17.90	18.30	18.50	18.70	18.90	19.10	19.50

Source: BofA Global Research

BofA GLOBAL RESEARCH

# Rolling calendar of business indicators

#### Key economic data over the next three weeks

Next week the focus will be on GDP and personal income & outlays

Monday	Tuesday	Wednesday	Thursday	Friday
Jan 22	Jan 23	Jan 24	<b>F</b>	Jan 26
		- week ending 1/19/2024 9:45 am: S&P Global US Manufacturing and Services PMI – Jan (P)	January 9 17 - 27 - 27 - 27 - 27 - 27 - 27 - 27 -	8:30 am: Personal Income & Outlays – Dec 10:00 am: Pending Home Sales - Dec
Jan 29	Jan 30	Jan 31	Feb 1	Feb 2
	9:00 am: S&P CoreLogic CS HPI – Nov 10:00 am: Conference Board Confidence – Jan	0 0 11	ending 1/27/2024 8:30 am: Productivity & Costs - 4Q (P)	10:00 am: Factory orders – Dec
Feb 5	Feb 6	Feb 7	Feb 8	Feb 9
9:45 am: S&P Global US Services PMI – Jan F 10:00 am: ISM services– Jan 2:00 pm: Senior Loan Officer Survey		7:00 am: MBA Mortgage Applications - week ending 2/2/2024 8:30 am: Trade Balance – Dec	8:30 am: Initial Jobless Claims – week ending 2/3/2024 10:00 am: Wholesale Inventories – Dec F	

\*Projections- subject to revision as additional data become available. P - preliminary reading, S - second reading, T - third reading, F - final reading

Source: Bloomberg



# **CPI Forecast table**

Exhibit 16: CPI monthly forecast table
We expect CPI inflation to moderate over the course of our forecast horizon given our expectations for restrictive monetary policy and a soft landing

	Non-seasonally Adjusted						Seasonally Adjusted									
	Headline CPI			Energy			Headline CPI					Core CPI				
	Level	m/m	y/y	Level	m/m	y/y	Level	m/m	y/y	q/q saar	y/y (quarterly)	Level	m/m	y/y	q/q saar	y/y (quarterly)
2022: Jan	281.15	0.8	7.5	260.65	1.7	27.0	282.60	0.6	7.6	Saai	y/y (quarterry)	286.79	0.6	6.1	Saai	y/y (quarterry)
2022: Jan 2022: Feb	283.72	0.9	7.9	267.77	2.7	25.6	284.61	0.7	8.0			288.15	0.5	6.4		
2022: Teb 2022: Mar	287.50	1.3	8.5	298.25	11.4	32.0	287.47	1.0	8.5	9.2	8.0	289.05	0.3	6.5	6.7	6.3
2022: Mai 2022: Apr	289.11	0.6	8.3	298.47	0.1	30.3	288.61	0.4	8.2	J.Z	0.0	290.41	0.5	6.1	0.7	0.5
2022: Apr	292.30	1.1	8.6	316.76	6.1	34.6	291.27	0.9	8.5			292.25	0.6	6.0		
2022: Jun	296.31	1.4	9.1	340.92	7.6	41.6	294.73	1.2	8.9	9.7	8.6	294.02	0.6	5.9	6.0	6.0
2022: Juli 2022: Jul	296.28	0.0	8.5	325.41	-4.5	32.9	294.63	0.0	8.4	5.7	0.0	294.93	0.3	5.9	0.0	0.0
2022: Jul 2022: Aug	296.17	0.0	8.3	305.37	-6.2	23.8	295.32	0.0	8.2			296.64	0.6	6.3		
2022: Aug 2022: Sep	296.81	0.0	8.2	297.34	-2.6	19.8	296.54	0.4	8.2	5.5	8.3	298.34	0.6	6.6	6.2	6.3
2022: Sep 2022: Oct	298.01	0.4	7.7	300.36	1.0	17.6	297.99	0.4	7.8	ر.ر	0.5	299.33	0.3	6.3	0.2	0.5
2022: Oct 2022: Nov	297.71	-0.1	7.1	292.95	-2.5	13.1	298.60	0.2	7.0			300.26	0.3	6.0		
2022: Nov 2022: Dec	296.80	-0.1	6.5	274.94	-2.5 -6.1	7.3	298.99	0.2	6.4	4.2	7.1	300.26	0.3	5.7	5.1	6.0
2022: Dec 2023: Jan	299.17	0.8	6.4	283.33	3.1	8.7	300.54	0.1	6.3	4.2	7.1	302.70	0.4	5.5	ا .ا	0.0
2023: Jan 2023: Feb	300.84	0.6	6.0	283.33	-0.6	5.2	300.54	0.3	6.0			304.07	0.4	5.5		
		0.8			-0.6 -0.9					2.0	Γ0				го	ГС
2023: Mar	301.84		5.0	279.08		-6.4	301.81	0.1	5.0 5.0	3.8	5.8	305.24	0.4	5.6 5.5	5.0	5.6
2023: Apr	303.36	0.5	4.9	283.35	1.5	-5.1	302.92	0.4				306.49	0.4			
2023: May	304.13	0.3	4.0	279.82	-1.2	-11.7	303.29	0.1	4.1	2.7	4.1	307.82	0.4	5.3	47	F 2
2023: Jun	305.11	0.3	3.0	283.85	1.4	-16.7	303.84	0.2	3.1	2.7	4.1	308.31	0.2	4.9	4.7	5.2
2023: Jul	305.69	0.2	3.2	284.83	0.3	-12.5	304.35	0.2	3.3			308.80	0.2	4.7		
2023: Aug	307.03	0.4	3.7	294.33	3.3	-3.6	306.27	0.6	3.7	2.6	2.6	309.66	0.3	4.4	2.0	4.4
2023: Sep	307.79	0.2	3.7	296.00	0.6	-0.5	307.48	0.4	3.7	3.6	3.6	310.66	0.3	4.1	2.8	4.4
2023: Oct	307.67	0.0	3.2	286.75	-3.1	-4.5	307.62	0.0	3.2			311.37	0.2	4.0		
2023: Nov	307.05	-0.2	3.1	277.03	-3.4	-5.4	307.92	0.1	3.1	2.0	2.2	312.25	0.3	4.0	2.4	4.0
2023: Dec	306.75	-0.1	3.4	269.38	-2.8	-2.0	308.85	0.3	3.3	2.8	3.2	313.22	0.3	3.9	3.4	4.0
2024: Jan	307.83	0.4	2.9	268.01	-0.5	-5.4	309.18	0.1	2.9			313.99	0.2	3.7		
2024: Feb	308.94	0.4	2.7	266.31	-0.6	-5.5	309.71	0.2	2.7	2.2	2.0	314.79	0.3	3.5	2.2	2.6
2024: Mar	310.47	0.5	2.9	273.10	2.6	-2.1	310.43	0.2	2.9	2.2	2.8	315.63	0.3	3.4	3.3	3.6
2024: Apr	311.67	0.4	2.7	277.00	1.4	-2.2	311.15	0.2	2.7			316.42	0.2	3.2		
2024: May	312.45	0.3	2.7	280.11	1.1	0.1	311.51	0.1	2.7	2.5	2.0	317.21	0.2	3.0	2.1	2.1
2024: Jun	313.94	0.5	2.9	286.97	2.4	1.1	312.51	0.3	2.9	2.5	2.8	318.00	0.2	3.1	3.1	3.1
2024: Jul	314.41	0.1	2.9	283.79	-1.1	-0.4	312.91	0.1	2.8			318.79	0.2	3.2		
2024: Aug	314.86	0.1	2.6	284.28	0.2	-3.4	313.98	0.3	2.5	2.6	2.5	319.52	0.2	3.2	2.0	2.2
2024: Sep	314.70	-0.1	2.2	278.77	-1.9	-5.8	314.32	0.1	2.2	2.6	2.5	320.24	0.2	3.1	2.9	3.2
2024: Oct	314.77	0.0	2.3	273.79	-1.8	-4.5	314.65	0.1	2.3			320.94	0.2	3.1		
2024: Nov	314.25	-0.2	2.3	269.03	-1.7	-2.9	315.07	0.1	2.3			321.65	0.2	3.0		
2024: Dec		-0.1	2.3	266.07	-1.1	-1.2	316.10	0.3	2.3	2.0	2.3	322.35	0.2	2.9	2.7	3.0
2025: Jan	315.36	0.5	2.4	269.90	1.4	0.7	316.76	0.2	2.5			323.05	0.2	2.9		
2025: Feb	316.42	0.3	2.4	268.72	-0.4	0.9	317.22	0.1	2.4			323.74	0.2	2.8		
2025: Mar	317.82	0.4	2.4	275.19	2.4	0.8	317.75	0.2	2.4	2.5	2.4	324.44	0.2	2.8	2.6	2.8
2025: Apr	318.91	0.3	2.3	279.02	1.4	0.7	318.36	0.2	2.3			325.12	0.2	2.7		
2025: May		0.2	2.3	282.89	1.4	1.0	318.67	0.1	2.3			325.80	0.2	2.7		
2025: Jun	321.15	0.5	2.3	291.13	2.9	1.4	319.67	0.3	2.3	2.1	2.3	326.48	0.2	2.7	2.6	2.7
2025: Jul	321.67	0.2	2.3	290.27	-0.3	2.3	320.11	0.1	2.3			327.15	0.2	2.6		
2025: Aug	322.28	0.2	2.4	293.52	1.1	3.3	321.37	0.4	2.4			327.82	0.2	2.6		
2025: Sep		0.0	2.4	290.46	-1.0	4.2	321.86	0.2	2.4	2.8	2.4	328.49	0.2	2.6	2.5	2.6
2025: Oct	322.42	0.1	2.4	287.35	-1.1	5.0	322.30	0.1	2.4			329.15	0.2	2.6		
2025: Nov		-0.1	2.5	284.55	-1.0	5.8	322.84	0.2	2.5			329.81	0.2	2.5		
2025: Dec	321.77	-0.1	2.5	283.12	-0.5	6.4	323.98	0.4	2.5	2.4	2.5	330.47	0.2	2.5	2.4	2.5

**Source:** Bureau of Labor Statistics, BofA Global Research

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