

Sanmina Corporation

Benefited from mix, below the line items; inventory correction continues

Reiterate Rating: UNDERPERFORM | PO: 51.00 USD | Price: 50.63 USD

CPS margins +220bps q/q, we model lower for F2Q

SANM reported F1Q24 operating margin of 5.46%, which came in marginally lower than the mid-point of guidance as gross margins at the high end of guidance (8.8%) were offset by higher than expected OpEx (\$63mn vs. guidance of \$58-60mn). Gross margin benefited from a 220bps q/q improvement in CPS (Components, Products and Services) segment margin to 13%, which partly benefited from mix and partly from operational improvements. We model CPS margins sequentially lower at 12% for F2Q. EPS of \$1.30 came in at the high-end of guidance range (\$1.20-1.30) and included \$0.09 benefit from lower interest and other expense (-\$6mn vs. guidance of -\$12mn), and a slight benefit from slightly lower share count, which offset \$0.01 hurt from higher tax rate. We remain concerned about Communications revenue & inventory correction. It remains unclear how long the correction will take. SANM is vertically integrated with fixed costs, and a slowdown in revenue could result in negative operating leverage. We reiterate our Underperform rating given near-term revenue challenges stemming from weak end markets and on-going inventory correction in the channel.

End markets trending as expected

SANM saw soft demand and continued inventory adjustment in the communications market, and some softness in cloud. Cloud revs can benefit from upgrade of cloud networks to meet AI (Artificial Intelligence) traffic needs. SANM saw some inventory adjustments and softness in the Medical sector (approx. 20% of total revenue). Industrial represented 27% of total revenue in F1Q. SANM can benefit from new program ramps in renewable energy and electric vehicles. Demand was strong in Defense and Aerospace.

Continue to model sequential growth in F2H24

We continue to model q/q revenue growth in F2H (we now model revenues up 1% q/q for F3Q, followed by +11% q/q growth in F4Q). Inventories declined 6% q/q in F1Q and SANM generated good free cash flow of \$92mn. SANM repurchased 2.1mn shares for \$106mn, and \$174mn buyback authorization remains.

Adjusting estimates, PO moves to \$51 (from \$45)

Our F24 rev/EPS moves to \$7.8bn/\$5.31, from \$7.65bn/\$5.00. Our PO moves to \$51 (from \$45) on 9x (unchanged) C24E EPS of \$5.50 (prior \$5.19).

Estimates (Sep) (US\$)	2022A	2023A	2024E	2025E	2026E
EPS	4.68	6.26	5.31	6.32	7.08
GAAP EPS	3.82	5.18	4.20	5.26	6.02
EPS Change (YoY)	17.9%	33.8%	-15.2%	19.0%	12.0%
Consensus EPS (Bloomberg)			5.22	6.20	NA
DPS	0	0	0	0	0
Valuation (Sep)					
P/E	10.8x	8.1x	9.5x	8.0x	7.2x
GAAP P/E	13.3x	9.8x	12.1x	9.6x	8.4x
EV / EBITDA*	5.3x	4.2x	5.0x	4.4x	4.0x
Free Cash Flow Yield*	7.1%	1.6%	8.6%	6.1%	5.2%
* For full definitions of <i>IQ</i> method SM measures, see page 5.					

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Refer to important disclosures on page 6 to 8. Analyst Certification on page 4. Price
Objective Basis/Risk on page 4.

Timestamp: 30 January 2024 06:26AM EST

30 January 2024

Equity

Key Changes		
(US\$)	Previous	Current
Price Obj.	45.00	51.00
2024E Rev (m)	7,650.5	7,834.0
2025E Rev (m)	8,614.6	8,819.5
2026E Rev (m)	9,163.8	9,378.3
2024E EPS	5.00	5.31
2025E EPS	5.97	6.32
2026E EPS	6.76	7.08

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Stock Data

Price	50.63 USD
Price Objective	51.00 USD
Date Established	30-Jan-2024
Investment Opinion	C-3-9
52-Week Range	43.41 USD - 65.58 USD
Mrkt Val (mn) / Shares Out	2,824 USD / 55.8
(mn)	
Free Float	96.4%
Average Daily Value (mn)	21.52 USD
BofA Ticker / Exchange	SANM / NAS
Bloomberg / Reuters	SANM US / SANM.OQ
ROE (2024E)	12.9%
Net Dbt to Eqty (Sep-2023A)	-14.2%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to 'BofA ESGMeter Methodology'.

iQprofile[™] Sanmina Corporation

iQmethod SM – Bus Performance*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Return on Capital Employed	13.5%	16.8%	12.4%	13.3%	13.3%
Return on Equity	16.0%	18.1%	12.9%	13.8%	13.5%
Operating Margin	5.0%	5.8%	5.4%	5.6%	5.8%
Free Cash Flow	201	45	242	172	146
<i>iQ</i> method [™] – Quality of Earnings*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Cash Realization Ratio	1.1x	0.6x	1.3x	0.9x	0.7x
Asset Replacement Ratio	1.2x	1.6x	1.3x	1.3x	1.2x
Tax Rate	18.6%	17.2%	17.6%	18.0%	18.0%
Net Debt-to-Equity Ratio	-10.1%	-14.2%	-14.4%	-18.5%	-20.8%
Interest Cover	17.8x	14.3x	12.5x	14.6x	16.2x
Income Statement Data (Sep)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Sales	7,920	8,935	7,834	8,819	9,378
% Change	17.2%	12.8%	-12.3%	12.6%	6.3%
Gross Profit	638	763	675	756	830
% Change	12.2%	19.6%	-11.5%	12.0%	9.7%
EBITDA	508	638	540	609	666
% Change	14.6%	25.7%	-15.4%	12.8%	9.3%
Net Interest & Other Income	(37)	(46)	(38)	(40)	(40)
Net Income (Adjusted)	295	374	303	353	395
% Change	10.9%	26.8%	-19.1%	16.6%	12.0%
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Net Income from Cont Operations (GAAP)	240	345	265	326	376
Depreciation & Amortization	109	118	119	119	119
Change in Working Capital	(96)	(292)	(30)	(148)	(222)
Deferred Taxation Charge	NA 78	NA 63	NA 41	NA 27	NA 10
Other Adjustments, Net Capital Expenditure	/8	63	41	27	19
	(120)	(100)	(152)	(1E2)	(1.4C)
	(130)	(190)	(152)	(152)	. ,
Free Cash Flow	201	45	242	172	146
Free Cash Flow % Change	201 -26.0%	45 -77.5%	242 435.1%	172 -29.0%	146 -15.0%
Free Cash Flow % Change Share / Issue Repurchase	201 - 26.0% (329)	45 - 77.5% (104)	242 435.1% (228)	172 -29.0% (10)	146 -15.0%
Free Cash Flow % Change	201 -26.0%	45 -77.5%	242 435.1%	172 -29.0%	146 -15.0%
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt	201 -26.0% (329) 0	45 - 77.5% (104) 0	242 435.1% (228) 0	172 -29.0% (10) 0	146 -15.0% 0
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep)	201 -26.0% (329) 0 17	45 -77.5% (104) 0 (18)	242 435.1% (228) 0 (9)	172 -29.0% (10) 0	146 -15.0% 0 0
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions)	201 -26.0% (329) 0 17	45 -77.5% (104) 0 (18)	242 435.1% (228) 0 (9)	172 -29.0% (10) 0 0	146 -15.0% 0 0
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents	201 -26.0% (329) 0 17 2022A 530	45 -77.5% (104) 0 (18) 2023A 668	242 435.1% (228) 0 (9) 2024E 674	172 -29.0% (10) 0 0	146 -15.0% 0 0 0 2026 981
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables	201 -26.0% (329) 0 17 2022A 530 1,139	45 -77.5% (104) 0 (18) 2023A 668 1,231	242 435.1% (228) 0 (9) 2024E 674 1,218	172 -29.0% (10) 0 0 2025E 835 1,329	146 -15.0% 0 0 0 2026 981 1,387
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets	201 -26.0% (329) 0 17 2022A 530 1,139 2,222	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028	172 -29.0% (10) 0 0 2025E 835 1,329 2,221	146 -15.0% 0 0 0 2026 981 1,387 2,493
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698	146 -15.0% C C C 2026l 981 1,387 2,493 725
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment	201 -26.0% (329) 0 17 2022A 530 1,139 2,222	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028	172 -29.0% (10) 0 0 2025E 835 1,329 2,221	146 -15.0% 0 0 0 2026E 981 1,387 2,493 725 352
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352	146 -15.0% 0 0 0 2026 981 1,387 2,493 725 352 5,939
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370 4,836	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362 4,874	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352 4,937	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352 5,434	146 -15.0% 0 0 0 2026E 981 1,387 2,493 725 352 5,939
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370 4,836 18	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362 4,874 26	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352 4,937 18	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352 5,434 18	146 -15.0% C C C 2026l 981 1,387 2,493 725 352 5,939 18 2,269
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370 4,836 18 2,454	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362 4,874 26 2,007	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352 4,937 18 2,006	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352 5,434 18 2,161	146 -15.0% 0 0 0 0 2026E 981 1,387 2,493 725 352 5,939 18 2,269 312
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370 4,836 18 2,454 329 215 3,016	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362 4,874 26 2,007 312 210 2,555	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352 4,937 18 2,006 312 214 2,550	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352 5,434 18 2,161 312 214 2,705	146 -15.0% 0 0 0 2026E 981 1,387 2,493 725 352 5,939 18 2,269 312 214 2,813
Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt Balance Sheet Data (Sep) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities	201 -26.0% (329) 0 17 2022A 530 1,139 2,222 575 370 4,836 18 2,454 329 215	45 -77.5% (104) 0 (18) 2023A 668 1,231 1,981 633 362 4,874 26 2,007 312 210	242 435.1% (228) 0 (9) 2024E 674 1,218 2,028 665 352 4,937 18 2,006 312 214	172 -29.0% (10) 0 0 2025E 835 1,329 2,221 698 352 5,434 18 2,161 312 214	(146) 146 -15.0% 0 0 0 2026E 981 1,387 2,493 725 352 5,939 18 2,269 312 2,14 2,813 3,125 5,939

Company Sector

Electronics Manufacturing Services

Company Description

Sanmina Corp. headquartered in San Jose, CA, is an EMS provider serving the following end markets: Industrial/Medical/Defense/Automotive (60%), and Communications Networks and Cloud Infrastructure (40%). The company has two reporting segments: Integrated Manufacturing Solutions (IMS) which accounts for 80% of revenues, and Components, Products and Services (CPS) which accounts for 20%. The company derives approximately 80% of its revenues from products manufactured in its non-U.S. operations.

Investment Rationale

Our Underperform rating is based on 1) demand weakness in end markets, 2) on-going inventory correction in the channel, 3) negative operating leverage from being vertically integrated in a declining revenue environment, 4) increased risk to new program ramps in the weaker macro environment, and 5) margin challenges in the Components, Products and Services (CPS) segment.

Stock Data

Average Daily Volume

Quarterly Earnings Estimates

	2023	2024
Q1	1.72A	1.30A
Q2	1.59A	1.24E
Q3	1.55A	1.26E
Q4	1.42A	1.51E

425,056

Model

Figure 1: Sanmina Income StatementWe model F24 revenue/EPS of \$7.8bn/\$5.31

		F2023	3A			F202	4E						
	1Q23A	2Q23A	3Q23A	4Q23A	1Q24A	2Q24E	3Q24E	4Q24E	FY2022A	FY2023A	FY2024E	FY2025E	FY2026E
Sales	2,356	2,320	2,207	2,052	1,875	1,903	1,924	2,133	7,920	8,935	7,834	8,819	9,378
COGS	2,156	2,125	2,018	1,873	1,710	1,739	1,762	1,948	7,282	8,172	7,159	8,063	8,548
Gross profit	200	195	189	179	165	164	162	185	638	763	675	756	830
SG&A	54	54	56	53	56	55	56	62	219	218	229	238	253
R&D	5	6	7	7	6	6	6	7	20	26	25	29	30
Operating earnings	141	135	126	118	102	102	100	116	399	520	421	490	547
Interest Income	3	3	4	4	4	4	4	4	2	14	15	15	15
Interest Expense	(9)	(9)	(10)	(8)	(8)	(8)	(8)	(8)	(22)	(36)	(34)	(34)	(34)
Other Income	(7)	(6)	(3)	(8)	(1)	(8)	(5)	(5)	(16)	(24)	(19)	(21)	(21)
Pretax earnings	128	122	118	105	96	90	90	106	362	473	383	450	507
Taxes	22	21	20	18	17	16	16	19	67	82	67	81	91
Rate	17%	17%	17%	17%	18%	18%	18%	18%	19%	17%	18%	18%	18%
adjustment for non-consolidating income Net income before FAS123R	-3 103	-6 95	-5 92	-4 84	-3 76	-3 71	-3 71	-3 84	295	-18 374	-13 303	-16 353	-20 395
Net income before PAS123K	103	95	92	04	76	/1	/1	04	293	3/4	303	333	393
Non-GAAP Diluted EPS, excl FAS123	\$1.72	\$1.59	\$1.55	\$1.42	\$1.30	\$1.24	\$1.26	\$1.51	\$4.68	\$6.26	\$5.31	\$6.32	\$7.08
Diluted Shares Outstanding	60	60	60	59	58.2	57.0	56.5	56.0	63.0	59.8	57.0	55.8	55.8
Special Charges													
Operating income adjustments	(12)	(14)	(19)	(19)	(15)	(15)	(15)	(15)	(49)	(64)	(59)	(59)	(59)
Gain on sale of surplus real estate	-	-	-	-	-	-	-	-	-	-	-	-	-
Impairment of long-term investment	-	-	-	-	-	-	-	-	-	-	-	-	-
Net gain on derivative financial instruments Loss on redemption of debt/SBC	-	-	-	-	-	-	-	-	-	-	-	-	-
Discrete tax items	-	-	-			-	-	-	-	-	-	-	-
Gain from litigation settlement	_	4	_				_	-	(11)	4	_	_	_
Acquisition and Integration Costs	-	-	-	-	-	-	-	-	-	-	-		-
Tax effect of above items	2	(5)	3	(4)	(4)	-	-	-	5	(4)	(4)	-	-
Net Income (GAAP)	92	80	76	62	57	56	56.69	70	240	310	240	294	336
GAAP EPS	\$1.54	\$1.33	\$1.28	\$1.04	\$0.98	\$0.98	\$1.00	\$1.24	\$3.82	\$5.18	\$4.20	\$5.26	\$6.02
As % of Revenue													
COGS	91.5%	91.6%	91.4%	91.3%	91.2%	91.4%	91.6%	91.3%	91.9%	91.5%	91.4%	91.4%	91.1%
Gross profit	8.5%	8.4%	8.6%	8.7%	8.8%	8.6%	8.4%	8.7%	8.1%	8.5%	8.6%	8.6%	8.9%
SG&A	2.3%	2.3%	2.6%	2.6%	3.0%	2.9%	2.9%	2.9%	2.8%	2.4%	2.9%	2.7%	2.7%
R&D	0.2%	0.3%	0.3%	0.4%	0.3%	0.3%	0.3%	0.3%	0.2%	0.3%	0.3%	0.3%	0.3%
Operating earnings	6.0%	5.8%	5.7%	5.7%	5.5%	5.4%	5.2%	5.4%	5.0%	5.8%	5.4%	5.6%	5.8%
Interest Income	0.1%	0.1%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.0%	0.2%	0.2%	0.2%	0.2%
Interest Expense	-0.4%	-0.4%	-0.5%	-0.4%	-0.4%	-0.4%	-0.4%	-0.4%	-0.3%	-0.4%	-0.4%	-0.4%	-0.4%
Other Income	-0.3%	-0.3%	-0.1%	-0.4%	-0.1%	-0.4%	-0.3%	-0.3%	-0.2%	-0.3%	-0.2%	-0.2%	-0.2%
Pretax earnings	5.5%	5.2%	5.3%	5.1%	5.1%	4.7%	4.7%	5.0%	4.6%	5.3%	4.9%	5.1%	5.4%
Net income before FAS123R	4.4%	4.1%	4.2%	4.1%	4.0%	3.7%	3.7%	4.0%	3.7%	4.2%	3.9%	4.0%	4.2%
Year-Over-Year Growth													
Sales	34%	21%	9%	-8%	-20%	-18%	-13%	4%	17%	13%	-12%	13%	6%
COGS Gross profit	34% 37%	20% 31%	9% 14%	-9% 2%	-21% -17%	-18% -16%	-13% -14%	4% 3%	18% 12%	12% 20%	-12% -12%	13% 12%	6% 10%
	E0/	20/	40/	10/	F0/	10/	10/	160/	20/	20/	FO	40/	50/
SG&A R&D	-5% 15%	-2% 27%	4% 49%	1% 28%	5% 13%	1% 0%	-1% -4%	16% -8%	2% -4%	-1% 29%	5% 0%	4% 13%	6% 6%
Operating earnings	65%	51%	18%	1%	-27%	-24%	-21%	-1%	20%	30%	-19%	16%	12%
Interest Income	849%	628%	680%	809%	25%	44%	-13%	-6%	76%	735%	906	0%	0%
Interest income Interest Expense	849% 78%	91%	680% 79%	16%	-3%	-9%	-13%	-6% 2%	76% 15%	735% 61%	8% -7%	0%	0%
Other Income	-424%	321%	-68%	-3%	-83%	18%	93%	-34%	-420%	52%	-20%	10%	1%
Pretax earnings	55%	46%	25%	3%	-25%	-26%	-23%	1%	13%	31%	-19%	18%	13%
Tax	54%	32%	20%	-10%	-22%	-25%	-22%	4%	25%	21%	-17%	20%	13%
Net income before FAS123R	51%	41%	19%	2%	-26%	-25%	-22%	1%	11%	27%	-19%	17%	12%
Diluted EPS	67%	52%	23%	3%	-24%	-22%	-18%	6%	18%	34%	-15%	19%	12%
Diluted Shares Outstanding	-10%	-7%	-3%	-1%	-3%	-5%	-5%	-5%	-6%	-5%	-5%	-2%	0%

Source: Company reports, BofA Global Research estimates

BofA GLOBAL RESEARCH



Price objective basis & risk

Sanmina Corporation (SANM)

Our PO of \$51 is based on 9x our C24E EPS. This multiple is the median of the long-term range of 6-12x. We believe this multiple is justified as it takes into account near-term revenue challenges stemming from weak end markets, on-going inventory correction in the channel, new program ramps which may also be impacted by the weak macro, some lingering component availability issues, delays and program pushouts, and balances those against leverage in the model and long-term opportunity to grow margins as component shortages abate and mix shifts to higher margin end markets.

Upside risks to our PO include a faster than expected recovery in the macro and higher than expected end market demand, faster than expected clearing of channel inventory, unexpected new wins, better than expected availability of components, and faster than expected ramp of new programs. Downside risks include protracted supply shortage of components which could delay revenue recognition or lead to revenue loss, inconsistent execution, drag from the components business if revenues decelerate, weaker-than-anticipated end demand or slowing outsourcing trends leading to slower revenue growth, increased competition from Asian competitors, increasing labor costs, increasing tax rates and inability to use NOLs, and unfavorable mix that could offset margin improvement.

Analyst Certification

I, Ruplu Bhattacharya, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - IT Hardware and Technology Supply Chain Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Amphenol	APH	APH US	Wamsi Mohan
	Apple Inc.	AAPL	AAPL US	Wamsi Mohan
	Corning Inc.	GLW	GLW US	Wamsi Mohan
	Dell Technologies Inc.	DELL	DELL US	Wamsi Mohan
	Flex Ltd.	FLEX	FLEX US	Ruplu Bhattacharya
	HP Inc.	HPQ	HPQ US	Wamsi Mohan
	International Business Machines Corp.	IBM	IBM US	Wamsi Mohan
	Jabil Inc.	JBL	JBL US	Ruplu Bhattacharya
	Nutanix Inc	NTNX	NTNX US	Wamsi Mohan
	Roku, Inc.	ROKU	ROKU US	Ruplu Bhattacharya
	Seagate Technology	STX	STX US	Wamsi Mohan
	Sensata Technologies Holdings Plc	ST	ST US	Wamsi Mohan
	TE Connectivity Ltd.	TEL	TEL US	Wamsi Mohan
	Teradata Corporation	TDC	TDC US	Wamsi Mohan
	Western Digital Corporation	WDC	WDC US	Wamsi Mohan
IEUTRAL				
	Arrow Electronics Inc.	ARW	ARW US	Ruplu Bhattacharya
	Avnet Inc.	AVT	AVT US	Ruplu Bhattacharya
	CDW Corp	CDW	CDW US	Ruplu Bhattacharya
	Concentrix Corporation	CNXC	CNXC US	Ruplu Bhattacharya
	Hewlett-Packard Enterprise	HPE	HPE US	Wamsi Mohan
	Pure Storage	PSTG	PSTG US	Wamsi Mohan
INDERPERFORM				
	DigitalOcean	DOCN	DOCN US	Wamsi Mohan
	NetApp Inc.	NTAP	NTAP US	Wamsi Mohan
	Sanmina Corporation	SANM	SANM US	Ruplu Bhattacharya
	Vishay Intertechnology, Inc.	VSH	VSH US	Ruplu Bhattacharya
	Vizio	VZIO	VZIO US	Wamsi Mohan

US - IT Hardware and Technology Supply Chain Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
RSTR				
	TD Synnex Corp	SNX	SNX US	Ruplu Bhattacharya

IQmethodSM Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 – Tax Rate) + Goodwill Amortization	
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales
FV / FBITDA	Enterprise Value	Basic FBIT + Depreciation + Amortization

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Qdatabase is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash



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Important Disclosures

Sanmina Corporation (SANM) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Electronics Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	32	54.24%	Buy	13	40.63%
Hold	11	18.64%	Hold	3	27.27%
Sell	16	27.12%	Sell	4	25.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%
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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ /0%
Neutral	≥ 0%	≤ 30%
nderperform	N/A	≥ 20%

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