

Teva Pharmaceuticals

FY24 fine, but 4Q riddled with 1-timers; on balance, growth pivot unaltered

Maintain Rating: BUY | PO: 15.00 USD | Price: 11.73 USD

Ex-Sanofi payment, 4Q came in soft but FY24 guide in line

This morning, TEVA reported 11% and 21% consensus sales and EBITDA beats, respectively, aided by several 1-timers that included a \$500m sales upfront payment (booked in NA revenues) and EU sales of certain products (not quantified but "other" line in EU segment materially beat). Adjusting for 1-timers, TEVA missed our/street revenue estimates by -3%/-1%, respectively, and we estimate that EBITDA beating by ~\$300m was likely a miss given that presumably all of the Sanofi payment dropped to EBITDA. In isolation, the 4Q update was definitely mixed, though the FY24 guide was largely in line at the mid-points (as we expected), with revenue \$16bn (versus BofAe \$15.9bn) and EBITDA \$4.75bn (versus BofA \$4.76bn and Street \$4.6bn), representing Y/Y growth (excluding 1-timers) of +4% and +10%, respectively. However, a key question for the call is whether TEVA assumes receipt of a \$600m milestone from Sanofi (for moving the TL1a program into Ph3) in its 2024 outlook. At the segment level, Austedo came in modestly below our forecast but in line with Street (\$408m versus BofA \$444m and consensus \$415) and the FY25 guide of \$1.5bn (versus BofA \$1.5bn and Street \$1.45bn). On the call, we expect investors to focus on FY24 guidance assumptions, outlook for mechanics of the recently announced TAPI divestiture (API business), details on review of financial controls (announced in 4Q PR), and commentary on key clinical programs. We maintain our Buy rating and believe that strong base business performance from TEVA US generics and Austedo, along with late-stage pipeline updates, can drive re-rating.

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Equity

31 January 2024

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Stock Data

Price 11.73 USD Price Objective 15.00 USD Date Established 29-lan-2024 Investment Opinion C-1-9 52-Week Range 7.09 USD - 12.21 USD Mrkt Val (mn) / Shares Out 13,149 USD / 1,121.0

Free Float 0% Average Daily Value (mn) 117.08 USD BofA Ticker / Exchange TEVA / NYS Bloomberg / Reuters TEVA US / TEVA.N ROE (2023E) 21.2%

Net Dbt to Eqty (Dec-2022A) 211.8% ESGMeter™

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Acronyms

NA: North America

Ph3: phase 3 PR: press release

TAPI: TEVA active pharmaceutical

ingredient

TL1a: tumor necrosis factor-like

ligand 1A

Price objective basis & risk

Teva Pharmaceuticals (TEVA)

Our \$15 price objective (PO) is based on a '24E EV/EBITDA multiple of 8.25x, which is slightly above the peer group avg of 6.7x reflecting key new product launches following resolution of opioid litigation. Our valuation factors in \$4.7bn in contingent legal liabilities related to opioid litigation resolution (\$3.2bn) and generic price fixing (\$1.5bn). The \$3.2bn estimate for present value of opioid resolution cost is based on \$4.35bn gross liability, with a 13-year payout. We assign \$800m equity value from TL1a deal proceeds.

Upside risks: 1) Ability to execute BD (business development) activity to drive mid-SD revenue growth in '23-27 timeframe, 2) surprise high value new generic product launch.

Downside risks: 1) annual opioid costs may limit BD activity thus hindering TEVA's aspiration of achieving mid-SD revenue growth in '23-27 timeframe, 2) increased price erosion to key spec pharma brands

Analyst Certification

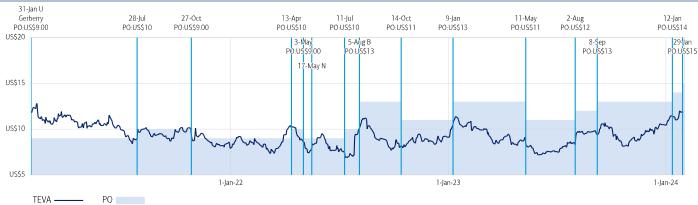
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Important Disclosures

Teva Pharmaceuticals (TEVA) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	234	60.94%	Buy	115	49.15%
Hold	80	20.83%	Hold	36	45.00%
Sell	70	18.23%	Sell	29	41.43%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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