

US Utilities & Clean Tech

Earnings: AEP Beat, DUK Cut, SO Beat, EXC In-Line, CWEN Guide, NRG, EIX, OGE, ALE

Industry Overview

AEP: Beat and narrow 2023. Details on 2024 to come

American Electric Power (AEP) delivered Q3 EPS of \$1.77, ahead of our estimate of \$1.69 and Street \$1.71. Key deltas include positive performance from generation and renewables within Generation and Marketing. For the full year AEP narrowed the guidance range by 5c at both the high end and the low end to \$5.24-5.34. Updates on ongoing strategic items were incremental with the New Mexico solar sale now potentially slipping to 2024, along with a slightly higher book value estimate for the retail business at \$244m (prev \$205m). On credit metrics AEP reported a trailing FFO to debt of 11.4% with improvement to 13-14% by year end on roll offs of items along with beginning of deferred fuel recovery in Q4, with incremental items expected to bring it up to the 14-15% target range in early 2024. Expect full EPS CAGR and forward guidance updates to come ahead of the EEI conference. *Maintain Neutral on fair valuation.*

DUK: Beat and reduce upper end of 2023 on weather/rates

Duke Energy (DUK) Q3 EPS of \$1.94 beat Street estimates of \$1.92 and missed BofA at \$1.99. The full range was reduced to \$5.55-5.65, bringing down the upper end by 10c. The cut is not a surprise given well-known pressures from interest rates and weather for most of 2023. The company provided a long-term load growth metric of 0.5-1.0% touting both growth in its residential customer base as well as the impacts of economic development, with a timeframe of 2022-27. While 2024 guidance was not provided, DUK's drivers for the year include mostly known and measurables including positive contributions from rate decisions and riders along with normalization of this year's weather pressure. An incremental positive on O&M - DUK now expects 100% of its \$300m cost initiative to be sustainable beyond 2023 (previously this was 75%) and also is targeting an incremental 50% of the \$300m agility measures put in place in 2023 to offset weather. The 5-7% long-term growth rate was reaffirmed. *Maintain Buy on relative valuation and growth outlook with reduced risk after rate cases.*

SO: Beat and reaffirm 2023 around the midpoint

Southern Company (SO) reported Q3 EPS of \$1.42, ahead of BofA/Street at \$1.29/\$1.32. For the full year SO is pointing to the middle of its range of \$3.55-3.65, a contrast to earlier years in the upper-half. The main source of the beat was weather which came in at +9c vs. our +1c. O&M savings were +7c vs. our +10c estimate. One incremental cautious note has a higher impact of a 3-month delay at Vogtle Unit4, up from -5c to -9c per quarter if the in service date is extended beyond March 31, 2024. The driver of the change is a treatment of capital above \$2.1B of Unit 3 (0% ROE stipulated) if the in-service date is missed. Between this and incremental interest rate impacts (some already reflected in the lower top end) we could see some additional pressure on the top end of the range. This is the first call since the Georgia Power subsidiary integrated plan was filed - expect this and associated economic development/growth in the service territory to be leading talking points. *Maintain Neutral on SO which we think trades at an appropriate premium to peers.*

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Equity
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Utilities & Clean Tech

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EEI: Edison Electric Institute
O&M: Operating and maintenance

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EXC: Delivering solid 2023. \$850Mn transmission award

Exelon Corp (EXC) reported \$0.67 adjusted EPS, in-line with \$0.66 Consensus and the implied quarterly guidance. Management described quarterly earnings as in-line with expectations. \$0.70 GAAP EPS was adjusted lower to exclude +\$0.05 positive income-tax adjustments and -\$0.01 separation costs. FY23 guidance \$2.36 guidance midpoint was reaffirmed with the range tightened \$0.02 to \$2.32-\$2.40 from \$2.30-\$2.42. This is consistent with \$2.34 BofA/\$2.36 Consensus. Exelon reaffirmed the 2021-2025 and 2022-2026 6-8% EPS CAGR with an expectation to be at 7% midpoint or higher. Critically there were no changes of the detailed subsidiary-by-subsidiary annual EPS drivers. Similarly, the credit metric guidance was reaffirmed at 13-14% average funds from operations (FFO) / debt 2023-2026 average, still at the low-end of the range. Weather normalized sales were in -2.6% ComEd and BGE -1.3% but strong in Pepco +2.0%, PECO +1.7%, and ACE +0.7%.

Transmission will drive the long-term outlook in a renewed way

Transmission opportunities will be a key driver for Exelon with the company highlighting +\$850Mn awards in PJM: this appears to be the (1) \$781Mn 500kV upgrades around Chalk Point-Calvert Cliff & Peach Bottom; and (2) \$60Mn substation projects around Peach Bottom. The required in-service for the \$781Mn large project is June 2027 but PJM projects 2028-2030 commercial operations. This is **incremental** to the ~\$785Mn Brandon Shores retirement driven transmission award previously. These visible projects represent +5% upside to the \$31Bn five-year plan and position the company well to extend the rate 8% rate base CAGR on the annual roll forward next year.

Solid update for EXC with in-line earnings, narrowed FY23 guidance, reaffirmed long-term outlook, and no major surprises. The PJM transmission wins are positive and were disclosed late last week. We continue to see the large pending rate cases as a risk to the outlook, primarily Maryland and Illinois, but we see incremental transmission earnings opportunities for reliability and load growth needs as underappreciated offsets if necessary. We maintain Buy on shares which offer an attractive risk/reward profile with further re-rating to a premium assuming reasonable outcomes in the pending slate of multi-year rate cases.

CWEN: Weak 2023-2024 guidance but more LT visibility

Clearway Energy (CWEN) reported 3Q23 EBITDA of \$323Mn and cash available for distribution (CAFD) of \$156Mn. Mgmt. reiterated 2023 CAFD guidance of \$330-360Mn, and we are at the low-end at \$333Mn which management made some commentary around given more challenging weather and market conditions YTD. For 2024, mgmt. sees CAFD of \$395Mn, which is below our estimate of \$431Mn but the company also indicated additional conservatism after a challenging 2023 missing targets.

CWEN indicated enhanced visibility to growth beyond 2026 driven by elevated resource adequacy (RA) pricing in California for conventional (gas) assets. CWEN signed a 400 megawatt (MW) RA contract for Marsh Landing, representing 63% of the assets capacity, through 2027. El Segundo also reached a 274MW agreement representing 50% of capacity through 2027. Mgmt. stated that current RA pricing alone could deliver CAFD per share growth towards the low end of the 5-8% target growth range in 2027 (assuming uncontracted capacity was re-contracted at current rates). This CWEN received new drop offers at prices representing the remaining portion of thermal proceeds at a weighted average CAFD yield of ~10%. Commercial operation dates (CODs) on the most recent offers are expected in 1H25. Mgmt. indicated the current macro environment is not without challenges, though still sees potential CAFD/share of ~\$2.15 following recent drop offers. While this is a slight change from the >\$2.15 previously communicated by mgmt., we note CWEN continues to expect no external financing needs through 2026. *Maintain Buy on CWEN given attractive conventional asset base and no external financing needs.*

NRG: 2023 guide raised, 2024 guide above expectations

NRG Energy (NRG) reported 3Q23 EBITDA of \$973Mn, which is ~4% above our estimate of \$937Mn and compares favorably to Consensus expectations of \$969Mn. Free cash flow before growth (FCFbG) for the quarter came in at \$355Mn. Results for the quarter reflect a \$125Mn tailwind from improved operations and margins, which compares to our expectation of +\$50Mn. Mgmt. raised the FY23 EBITDA guidance to a range of \$3.15-3.30Bn from \$3.01-3.25Bn previously. *Investors we have spoken to before earnings expected the company to be at the high-end of FY23 around ~\$3.25Bn so this is positive.* FCFbG guidance for 2023 was increased to \$1.725-1.875Bn from \$1.62-7.86Bn previously. **Additionally, following successful asset sales of \$1.85Bn, mgmt. raised the FY23 share buyback guidance by 15% to \$1.15Bn, implying remaining buybacks for 2023 of ~\$0.95Bn.**

FY24 guidance was initiated at \$3.3-3.55Bn and FCFbG of \$1.825-2.075Bn. 2024 guidance is ~\$160Mn above the prior plan laid out at the June '23 Investor Day reflecting improved operations and margins (primarily retail). **The FY24 \$3,425Mn adjusted EBITDA guidance midpoint is above \$3,385Mn BofA/\$3,263Mn Consensus.** Mgmt. expects to complete \$825Mn of share buybacks in 2024 after debt paydown of \$500Mn. We are encouraged by NRG's 3Q23 results and outlook and maintain Buy on shares which trade at an attractive risk-adjusted free cash flow yield.

EIX: Cost of capital described as a upside and a hedge

Edison International (EIX) \$1.38 adjusted EPS, below \$1.44 Consensus/\$1.58 BofA (included +\$0.14 Catastrophic Event. Memorandum Account [CEMA] true-up). Management described themselves with pleased with YTD performance and reaffirmed FY23 guidance, 2023-2025 5-7%, and 2025-2028 5-7% adjusted EPS CAGRs.

\$4.55-\$4.85 FY23 guidance was reaffirmed which includes \$0.14 non-recurring CEMA true-up and an unquantified non-recurring tender for preferred stock. The non-recurring tender was framed as \$0.02 EPS for every \$100Mn preferred stock tendered, or up to \$0.15 for the full \$750Mn. **Management stated that it would be at the \$4.85 top-end of the guidance range with both non-recurring items.** If the full \$750Mn is tendered this would represent \$0.29 combined between the two items. This indicates that EIX expects FY23 to be around the \$4.70 guidance midpoint without the non-recurring CEMA true-up (\$4.85 high-end minus \$0.14 CEMA) and further below the midpoint without the other non-recurring gain on tender (up to \$0.15). While the inclusion of non-core drivers in adjusted EPS earnings is not new, we have observed an elevated investor focus on earnings drivers after the earnings updates this year for a variety of companies including CMS Energy (CMS) who also included a tender gain. EIX stated that it would include the \$0.14 non-recurring CEMA true-up in FY24 adjusted earnings if the final decision is next year.

Wildfire costs increase again

EIX increased the best estimate of expected losses for 2017/2018 on the wildfire/mudslide events with a -\$475Mn pre-tax and -\$323Mn net post-tax loss excluded from adjusted earnings. Management attributed the latest increase to higher settlement costs with ~67% related to Woolsey. As of 6/30/23 the remaining best estimate was \$600Mn and it has increased to \$700Mn QoQ with the total best estimate rising by more than settlements. Assuming 100% debt financed, this will lead to ~\$15Mn (-\$0.04) higher after-tax interest expense relative to guidance.

SCE will be making a regulatory filing related to monetization for \$20Mn revenue related to telecom which management described as an efficient form of financing.

Cost of capital: +\$0.39 EPS for 2025 but potential for reinvestment

EIX described the potential for a higher cost of capital as **upside** to its \$5.50-\$5.90 2025 EPS guidance and growth rate at the start of prepared remarks. Later in the prepared remarks and in the Q&A portion of the call, the cost of capital mechanism was

messaged as a "hedge against future increases in interest rates" rather than upside to its EPS guidance.

Key takeaways: (1) new wildfire impairment drives ~\$0.04 BofA EPS drag if 100% debt financed; (2) annualized unrecoverable wildfire disclosure increased to \$274Mn from \$244Mn QoQ ~\$0.06 BofA EPS drag; (3) 2023 costs excluded from authorized unfavorably increased -\$0.025 but was fully offset by lower parent operational expenses; (4) no changes apparent in the 2025 and 2028 EPS guidance assumptions despite the increase in interest rates QoQ.

We maintain Underperform on shares of EIX which are relatively expensive. Our base case remains that the cost of capital trigger will not be enforced due to continuation of extraordinary market conditions which is the primary driver for our below Consensus adjusted EPS forecasts. If the California electric utilities are successful in achieving the higher allowed ROE, that represents upside to our EPS estimates but potentially not to guidance and Consensus expectations if it is reinvested as a 'hedge'.

OGE: 3Q beat, FY23 load growth forecast still strong but down 125 bps at midpoint

OGE Energy (OGE) reported 3Q23 EPS of \$1.20 vs. consensus of \$1.17 and prior-year quarter EPS of \$1.31 (\$1.23 ex. divested midstream operations). Regulated utility earnings declined 4c year-over-year due to milder weather (-7c headwind relative to normal) and higher depreciation on a growing asset base, although weather-normalized load was strong (total retail load up 2.0%; commercial up 9.5%). OG&E's load forecast for 2023 was reduced 125 basis points at the midpoint to 3-3.5% for the year, still reflecting well-above average service territory load growth relative to peers. On the conference call, OGE ascribed the lower growth outlook to **timing** of large-scale projects coming online – entering the year commercial load was expected to rise 11-15%, and was on track for the first few quarters (YTD 13.5% weather-normalized load growth vs. 2022), yet decelerated to 9.5% in the third quarter. Management remains confident that commercial load growth will land within its 11-15% target range.

OGE raised its consolidated earnings guidance 5c at the midpoint to \$2.02-2.07 versus \$1.93 to \$2.07 prior, with utility guidance raised 7c to \$2.11 at the midpoint; other operations are expected to lose 6-7c versus prior expectations for a 2-6c loss, reflecting higher interest expense on short-term debt. Regulatory items to watch include the Oklahoma Corporation Commission's pending final order on the Horseshoe Lake settlement, as well as an upcoming general rate review in Oklahoma by year-end. In Arkansas, OG&E recently filed its final formula rate plan, indicating their next formal rate proceeding will be a general rate case. OG&E has also secured approval for construction of Horseshoe Lake in Arkansas, but will need to circle back for a formal determination of prudence. *We maintain our Neutral rating on OGE, with continued drag of HoldCo debt refinancings to the consolidated EPS CAGR offsetting the growth outlook.*

ALE: Big 3Q beat and guidance raise on one-time items; MN rate case filed yesterday

ALLETE, Inc. (ALE) reported 3Q23 EPS of \$1.49 vs. consensus of 63c and prior-year EPS of 59c, reflecting a favorable arbitration award for ALLETE Clean Energy (ACE); regulated operations were down -7c year-over-year due to interim rate refund reserves recognized in 2023. With the one-time benefit from ACE and a strong fourth quarter pipeline at New Energy Equity, ALE raised 2023 guidance to \$4.30-\$4.40 or +70c versus the midpoint of prior guidance. New guidance reflects a net +30c impact from one-time items, including the one-time arbitration award at ACE, the unfavorable impact of a third-party network outage at the Caddo wind facility, as well as the unquantified impact of observably lower wind generation in the region. New Energy Equity is performing at or slightly better than original expectations, although quarterly earnings were down year-over-year due to timing of project closings pushed into 4Q23. Minnesota Power filed its next electric rate case yesterday (Docket E-014/GR-23-155), requesting an \$89Mn rate

increase and ROE of 10.3% on 53% common equity to total capital. Minnesota uses a forward rate case test year ending December 31, 2024. Interim rates of +\$64Mn have been requested to go into effect January 1, 2024. *We maintain our Underperform rating on unbalanced risk/reward at current levels given peer average EPS growth that lags rate base growth and heavier reliance on unregulated renewables performance.*

Exhibit 1: Primary stocks mentioned in this report

Prices and ratings for primary stocks mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
AEP	AEP US	American Elec Power	US\$ 76.48	A-2-7
DUK	DUK US	Duke Energy	US\$ 89.54	A-1-7
SO	SO US	Southern Company	US\$ 68.43	A-2-7
EXC	EXC US	Exelon Corp	US\$ 39.53	B-1-7
CWEN	CWEN US	Clearway Energy	US\$ 22.12	B-1-7
CWENA	CWEN/A US	Clearway Energy	US\$ 20.79	B-1-7
NRG	NRG US	NRG Energy	US\$ 43.86	B-1-7
EIX	EIX US	Edison Intl	US\$ 63.97	B-3-7
OGE	OGE US	OGE Energy Corp	US\$ 34.5	B-2-7
ALE	ALE US	Allete Inc	US\$ 53.91	B-3-7

Source: BofA Global Research

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[SolarEdge Technologies: One shoe drops at 3Q23 results with another to come in 4Q23+](#)
[US Utilities & IPPs: PowerPoints: AWK EPS & LT roll, NRG nuclear, NFE permit risk, BKH earnings](#)
[SunPower Corp.: 3Q23: Another cut and no clear recovery in 2024](#)
[NorthWestern Corporation: Outlook De-risked on Strong Rate Case Outcome, Higher EPS CAGR](#)
[NiSource Inc: Building the premium track record quarter by quarter, year by year. Reiterate Buy](#)
[DTE Energy: A very "un-premium" quarter, but rate case fears acute already, reiterate Buy](#)
[US Utilities & Clean Tech: PowerPoints: DTE Cut, ETR Guide Up, GNRC Beat, AVA Capex, Offshore Challenge](#)
[First Solar, Inc.: 3Q23 Review: Is First Solar just a victim of its own success?](#)
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Price objective basis & risk

Allete Inc (ALE)



Our \$53 PO is based on a SOTP analysis.

For regulated utilities (Minnesota Power, Superior Water Light & Power, and American Transmission Co), we apply an electric peer P/E of 15.8x grossed up by 5% to account for capital appreciation across the sector. For MP and SWL&P, we apply a +1x premium to the peer P/E to account for above-peer growth. For ATC, we apply a +3x premium consistent with other owners of transmission assets given upside potential, federal equity layer & ROE.

We value contracted wind on a DCF basis with WACC of 9.9%, for an implied EV/EBITDA valuation of 9.0x 2025E. We value the wind development company (devco) based on est. weighted avg MWs in development and assuming a 2.0x EBITDA development spread.

We value the New Energy solar devco using an 10x 2023 EBITDA, in line with recent transaction multiples and recognizing the growth pipeline of the asset. We value the BNI coal mine asset at 7.0x 2025E EPS, in line with publicly-traded peers. We value the Corporate & Other segments at 7.0x 2025 EPS, reflecting modest visibility.

Upside risks: constructive regulatory/legislative outcomes, lower ROE lag, lower interest rate/cost of capital, favorable returns on unregulated projects, capex vs guidance, load growth, lower commodity price volatility. Downside risks: regulatory/legislative outcomes, capex vs guidance, taconite/industrial sales changes, returns on unregulated projects, interest rates & commodity price volatility, weather, natural disasters

American Electric Power (AEP)

Our price objective of \$77 is based on sum-of-the-parts (SOTP) analysis. We ascribe a peer forward FY25E P/E multiple (14.2x) with a 1.0x premium for its Texas transmission and distribution utilities and transmission-only utilities segments and a 0x premium (in-line multiple) for Ohio. We apply a -3x for ApCo on under-earn and coal securitization risk. We apply -4x at SWEPCO on regulatory execution risk. Elsewhere we apply -2x on earnings lag and below-average jurisdictions. Vertically integrated utilities are assigned a -2x discount on regulatory and execution risks. For the unregulated portion, we apply a 3.5x discount to the legacy energy supply and marketing business and an 8x premium to the contracted renewables business to reflect sale aspirations. Risks to achievement of the price objective are 1) regulatory outcomes are less favorable than expected, which could result in reduced return on equity (ROE), 2) large capital intensive projects are subject to delays or cost overruns, which can change the return profile, 3) natural disasters or catastrophic events can affect system reliability and are subject to regulatory cost recovery risk, 4) utilities are subject to interest rate risk to fund their business, which affects cost of capital, 5) uncertainty around announced asset divestitures versus guidance expectations, 6) volatility in volume of electric sales, 7) other adverse regulatory, political, or similar actions.

Clearway Energy (CWENA / CWEN)

Our \$27/sh PO is based on 67/33 weighted DDM/DCF methodologies. Our DDM value is \$30 and our DCF value is \$20. We use a 67% weighting to reflect disproportionate focus on existing and future yield over core asset cash flows. Perceived growth remains the prevailing methodology employed across the market.

In our DCF, we discount the current portfolio's expected cash flows. Main assumptions include:

- Our 8.63% cost of equity applies a CAPM methodology and includes 1.0% company-specific premium
- Outstanding corporate debt is assumed to be refinanced and amortized on a 20-year term.

Assumptions under our DDM approach are:

- 8.0% growth through 2026
- A 2.0% required yield based on the 2023E dividend yield for the YieldCo peer set.

Risks are 1) misalignment between the new sponsor and the company's growth strategy, 2) the inability to purchase high-quality assets at accretive multiples, 3) the failure to successfully develop projects, 4) the inability to access capital markets at attractive terms, and 5) PCG related counterparty exposure is among the nearest exposures to watch.

Duke Energy (DUK)

Our \$94 PO is derived from a sum-of-the-parts valuation. We value the Electric and Gas utilities using peer 2025E P/E multiples. We apply a 2x multiple premium to Duke's operations in FL and 2x in IN to reflect more favorable regulatory environments (and potential generation opps in IN). We apply a 1x multiple to the Carolinas given upside to spending in improving regulatory construct combined with latest IRP & wider legislative reforms into 2023. We value the other regulated electric utilities at 14.0x and the gas utilities at peer group multiples of 14.7x 2025E P/E, respectively. Both electric and gas peer P/E multiples are grossed up by 5% for the groups CAGR to reflect capital appreciation across the sector. The commercial midstream, and transmission are valued on a 2025E EV/EBITDA basis. We use 8.0x multiples for midstream and 9.0x for transmission segments. We subtract out the impact of commercial debt, and add back for the renewable debt. Upside risks: constructive rate case results, higher capital expenditure additions vs our assumptions, lower interest rates. Downside risks: poor rate case results, operating errors, and negative changes in the regulatory environment. Macro risks: Increases in interest rates and decreases in equity market valuations.

Edison International (EIX)

Our \$57 PO is based on sum of the parts analysis with a peer 16.3x 2024 P/E grossed-up 5% for group growth. A -3x P/E discount is applied to the CPUC, as well as the Parent/Other segment, and -1x P/E discount to FERC jurisdictional utilities. The discount reflects below-average growth and regulatory considerations, albeit FERC risk profile is less challenging than the CPUC. The negative wildfire adjustments are netted-out to reflect a probabilistic approach to the risk of shareholder funded wildfires and the ongoing contribution to the CA fund on an NPV basis.

Positive and negative risks are changes in: 1) Wildfire and other natural disasters/catastrophic events, 2) regulatory outcomes, 3) interest rates, 4) equity needs, 5) earned returns and operating costs, 6) Edison Energy returns, 7) ability to deploy capital, 8) environmental, social, & governance [ESG] profile, and 9) wildfire liabilities for shareholders.

Exelon (EXC)

Our \$46 PO is based on an sum of the parts valuation. Our base electric peer 2025 P/E multiple of 15.8x is grossed up for a year by 5% to reflect capital appreciation across the sector. We apply an in-line multiple across EXC utilities ComEd, PECO, BGE, PHI with above-average growth prospects and below average risks counterbalanced but non-linear growth and inconsistent execution.

Risks to achievement of the rating and price objective include: 1) Adverse regulatory, political, and legislative outcomes, 2) inability to deploy the guided capital expenditures, 3) equity needs that differ from guidance, 4) storms and other natural disasters, 5) inability to control operating costs, 6) changes in effective tax and interest rates, and 7) changes in credit rating agency metric requirements.

NRG Energy (NRG)

Our \$47 price objective is based on our 2025E sum-of-the-parts analysis. We value NRG in six parts based on approximately EV/FCF: (1) 6.5x Legacy Retail, (2) 6.0x Direct

Energy, (3) 7.0x Vivint, (4) 5.5x Gas, and (5) 2.0x Coal plus Hedges. The debt and preferred stock obligations are reductions from equity value.

We value Legacy Retail at a slight premium to peers given strong competitive positioning. We value Direct Energy in line with the Legacy Retail portfolio. For Vivint, our target multiple is a discount to NRG's other retail platforms given lower free cash flow conversion. Gas value reflects fair near-term profitability opportunity but limited long-term visibility. Last, our subdued Coal value is driven by limited terminal value for the assets.

Risks to the price objective are changes in 1) commodity prices, 2) operating cost, 3) environmental requirements, 4) cost of capital, 5) retail margins and customer counts, 6) natural disasters, 7) regulatory, legislative, and political changes, 8) customer acquisition costs, 9) retail competition, 10) pension and nuclear decommissioning trust assets/liabilities, and 11) interest rates.

OGE Energy Corp (OGE)

Our OGE PO is \$39/share based on a sum of the parts. For the utility and holdco we apply the FY25 peer multiple of 16.0x. Electric peer P/E multiple is grossed up for +5% to reflect capital appreciation across the sector, a consistent methodology across our coverage universe. We apply a 1x premium for incremental growth not yet embedded in plan as well as the above-average balance sheet metrics

Upside and downside risks are changes in: 1) regulatory, legislative, and political outcomes, 2) ability to earn the allowed rate of return, 3) interest rates and commodity costs, 4) customer and sales growth, particularly energy and data mining customers, 5) natural disasters, 6) credit rating agency requirements, 7) capital expenditure plan, and 8) request for proposal outcomes.

Southern Company (SO)

Our \$66 PO is derived from a sum-of-the-parts analysis (SOTP). We use a P/E valuation approach on 2025 estimates and use peer multiples of 14.0x for electric and 14.7x for gas, respectively (with dis/prem applied per asset depending on growth/risk): we then gross up these multiples by +5% to account for sector wide EPS growth to derive a 12-month forward PO. We also apply an adjustment factor to reflect slightly higher interest rate expectations than Street consensus. We subtract 50% of the 2025 parent interest expense multiple by an electric P/E peer multiple to reflect parent leverage supporting the utilities. We net out total parent drag and add back the remaining parent interest expense with a 50% weighting. Upside/downside risks to achievement of the PO are: 1) Vogtle construction timing and costs, 2) regulatory, political, and legislative changes, 3) ability to earn the allowed rate of return, 4) changes to the capital expenditure forecast, 5) nuclear incidents, weather, and natural disasters, 6) rate of customer and sales growth, 7) O&M trends, 8) interest rates, 9) environmental policies and regulations, 10) M&A, and 11) interest rates.

Analyst Certification

We, Julien Dumoulin-Smith and Paul Zimbardo, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Alliant Energy Corporation	LNT	LNT US	Julien Dumoulin-Smith
	Ameren Corporation	AEE	AEE US	Julien Dumoulin-Smith
	Ameresco	AMRC	AMRC US	Julien Dumoulin-Smith
	Array Technologies	ARRY	ARRY US	Julien Dumoulin-Smith
	Atlantica Sustainable Infrastructure	AY	AY US	Julien Dumoulin-Smith
	Atmos Energy Corporation	ATO	ATO US	Julien Dumoulin-Smith
	Bloom Energy	BE	BE US	Julien Dumoulin-Smith
	CenterPoint Energy	CNP	CNP US	Julien Dumoulin-Smith
	ChargePoint Holdings	CHPT	CHPT US	Alex Vrabel
	Cheniere Energy Inc	LNG	LNG US	Julien Dumoulin-Smith
	Clearway Energy	CWENA	CWENA US	Julien Dumoulin-Smith
	Clearway Energy	CWEN	CWEN US	Julien Dumoulin-Smith
	CMS Energy	CMS	CMS US	Julien Dumoulin-Smith
	Consolidated Edison	ED	ED US	Julien Dumoulin-Smith
	DTE Energy	DTE	DTE US	Julien Dumoulin-Smith
	Duke Energy	DUK	DUK US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	ENLT	ENLT US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	XENLF	ENLT IT	Julien Dumoulin-Smith
	Exelon	EXC	EXC US	Paul Zimbardo
	First Solar, Inc.	FSLR	FSLR US	Julien Dumoulin-Smith
	FREYR Battery	FREY	FREY US	Julien Dumoulin-Smith
	FTC Solar	FTCI	FTCI US	Julien Dumoulin-Smith
	Hannon Armstrong	HASI	HASI US	Julien Dumoulin-Smith
	Hydro One	YH	H CN	Dariusz Lozny, CFA
	MDU Resources Group, Inc.	MDU	MDU US	Dariusz Lozny, CFA
	Nextracker Inc	NXT	NXT US	Julien Dumoulin-Smith
	NiSource Inc	NI	NI US	Julien Dumoulin-Smith
	NorthWestern Corporation	NWE	NWE US	Julien Dumoulin-Smith
	NRG Energy	NRG	NRG US	Julien Dumoulin-Smith
	PG&E Corporation	PCG	PCG US	Julien Dumoulin-Smith
	PNM Resources Inc.	PNM	PNM US	Julien Dumoulin-Smith
	Portland General Electric Company	POR	POR US	Julien Dumoulin-Smith
	PPL Corporation	PPL	PPL US	Paul Zimbardo
	Public Service Enterprise Group	PEG	PEG US	Julien Dumoulin-Smith
	ReNew Power	RNW	RNW US	Julien Dumoulin-Smith
	Sempra Energy	SRE	SRE US	Julien Dumoulin-Smith
	Sunnova Energy	NOVA	NOVA US	Julien Dumoulin-Smith
	SunRun	RUN	RUN US	Julien Dumoulin-Smith
	TPI Composites	TPIC	TPIC US	Julien Dumoulin-Smith
	Vistra Energy	VST	VST US	Julien Dumoulin-Smith
	Xcel Energy Inc	XEL	XEL US	Julien Dumoulin-Smith
NEUTRAL				
	AES	AES	AES US	Julien Dumoulin-Smith
	Algonquin Power & Utilities Corp	AQN	AQN US	Dariusz Lozny, CFA
	Algonquin Power & Utilities Corp	YAQN	AQN CN	Dariusz Lozny, CFA
	AltaGas	YALA	ALA CN	Dariusz Lozny, CFA
	American Electric Power	AEP	AEP US	Julien Dumoulin-Smith
	Constellation Energy Corp	CEG	CEG US	Paul Zimbardo
	Emera Inc	YEMA	EMA CN	Dariusz Lozny, CFA
	Entergy	ETR	ETR US	Paul Zimbardo
	Essential Utilities	WTRG	WTRG US	Julien Dumoulin-Smith
	Evergy, Inc	EVRG	EVRG US	Julien Dumoulin-Smith
	Fluence Energy	FLNC	FLNC US	Julien Dumoulin-Smith
	Idacorp	IDA	IDA US	Paul Zimbardo
	Maxeon Solar Technologies	MAXN	MAXN US	Julien Dumoulin-Smith
	New Fortress Energy	NFE	NFE US	Cameron Lochridge
	NextEra Energy	NEE	NEE US	Julien Dumoulin-Smith
	NextEra Energy Partners	NEP	NEP US	Julien Dumoulin-Smith
	Northwest Natural Holdings	NWN	NWN US	Julien Dumoulin-Smith
	OGE Energy Corp	OGE	OGE US	Julien Dumoulin-Smith
	Ormat Technologies	ORA	ORA US	Julien Dumoulin-Smith
	Pinnacle West	PNW	PNW US	Julien Dumoulin-Smith
	Southern Company	SO	SO US	Julien Dumoulin-Smith



North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Southwest Gas Holdings	SWX	SWX US	Julien Dumoulin-Smith
	TransAlta Corp	TAC	TAC US	Dariusz Lozny, CFA
	TransAlta Corporation	YTA	TA CN	Dariusz Lozny, CFA
	WEC Energy Group Inc	WEC	WEC US	Julien Dumoulin-Smith
UNDERPERFORM				
	Allete Inc	ALE	ALE US	Julien Dumoulin-Smith
	American Water Works	AWK	AWK US	Julien Dumoulin-Smith
	Avangrid	AGR	AGR US	Paul Zimbardo
	Avista	AVA	AVA US	Julien Dumoulin-Smith
	Black Hills Corporation	BKH	BKH US	Julien Dumoulin-Smith
	Dominion Energy	D	D US	Paul Zimbardo
	Edison International	EIX	EIX US	Paul Zimbardo
	Enphase Energy	ENPH	ENPH US	Julien Dumoulin-Smith
	Eversource Energy	ES	ES US	Paul Zimbardo
	FirstEnergy	FE	FE US	Julien Dumoulin-Smith
	Fortis	YFTS	FTS CN	Dariusz Lozny, CFA
	Fortis Inc	FTS	FTS US	Dariusz Lozny, CFA
	Generac Holdings Inc.	GNRC	GNRC US	Julien Dumoulin-Smith
	Hawaiian Electric Industries	HE	HE US	Julien Dumoulin-Smith
	MGE Energy	MGEE	MGEE US	Julien Dumoulin-Smith
	New Jersey Resources Corp	NJR	NJR US	Julien Dumoulin-Smith
	ONE Gas, Inc.	OGS	OGS US	Julien Dumoulin-Smith
	SolarEdge Technologies	SEDG	SEDG US	Julien Dumoulin-Smith
	Spire	SR	SR US	Julien Dumoulin-Smith
	Stem, Inc.	STEM	STEM US	Julien Dumoulin-Smith
	SunPower Corp.	SPWR	SPWR US	Julien Dumoulin-Smith
	Tellurian Inc	TELL	TELL US	Julien Dumoulin-Smith
	UGI Corp.	UGI	UGI US	Julien Dumoulin-Smith

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Important Disclosures

Equity Investment Rating Distribution: Utilities Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	80	51.28%	Buy	51	63.75%
Hold	42	26.92%	Hold	32	76.19%
Sell	34	21.79%	Sell	22	64.71%

Equity Investment Rating Distribution: Global Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	1869	53.48%	Buy	1046	55.97%
Hold	828	23.69%	Hold	461	55.68%
Sell	798	22.83%	Sell	370	46.37%

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Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster ^{R2}
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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