

Small/Mid Cap Factors: a PM's Guide

Buy positive revisions, sell leverage

Small Cap

4Q results season so far: earnings matter

In a year where we expect profits growth to be a bigger driver of returns than multiple expansion, positive revisions and surprises have been rewarded so far this earnings season. Earnings Surprise, EPS Estimate Revision and Estimate Diffusion were all among the top long-short small cap factors we track in January, with Q1-Q5 spreads of 3.6ppt, 4.0ppt and 4.7ppt, respectively. We also saw positive spreads in mid caps. Margins continued to matter, where stocks with high or expanding margins outperformed bottom-quintile peers within the Russell 2000 by 5.7ppt and 3.1ppt last month (with the former among the top 5 long-short factors overall; Exhibit 1). This earnings season, small caps that have reported have beaten expectations by 10% (the largest beat of the three size segments) and have seen less negative guidance. Small cap profits growth continues to recover off 2Q23 lows; -10% YoY (vs. -14% in 3Q and -21% in 2Q).

Momentum also worked in Jan.; leverage was penalized

Amid poor performance of the index in Jan. (eq. wtd. Russell 2000 -5.0%), 75% of the top quintile (long) factors we track outperformed. Momentum factors were the top long and long-short factors, led by our 30wk/75wk moving average factor. Quality factors also outperformed, while Risk attributes lagged most. And with uncertainty around the timing of Fed cuts, leverage (Net Debt/Market Cap) was the single worst-performing long-short factor last month (-5.9ppt) in a size segment where refinancing remains one of the key risks (~40% of Russell 2000 debt is short-term or floating rate).

Regime Indicator says: possible shift back to Recovery...

With six of eight inputs improving, our team's US Regime Indicator (based on a 3m moving avg. of eight macro inputs) moved higher in Jan. (see <u>Quantitative Profiles</u>), potentially putting us back in the "Recovery" phase after a short-lived "Downturn" since late last year. We wait for a second month of improvement to confirm the new regime.

...supportive of SMID cap Value (but with a Quality tilt)

In Recoveries, Value factors tend to lead (Exhibit 6), where CFO/Price was the most consistent long- and long-short factor within the Russell 2000. Quality tends to outperform most in Downturns but has seen mixed results in Recoveries (50% hit rate both long vs. index and long-short) – however, given the elevated proportion of non-earners in the Russell 2000 today, we would stick with high quality stocks and SMEARNERS (SMID cap earners). See our SMID cap theme screens for ideas on Value stocks, SMEARNERs and stocks to hedge regime risk – where Cash Return strategies have outperformed within small caps in both Downturns and Recoveries historically. We also include a screen for stocks with refinancing risk.

Screen of the month: Fundamental momentum

Given the alpha generated by fundamental earnings-based factors, we screen for small and mid cap stocks with the most positive ranks on our Earnings Surprise, Estimate Diffusion and Estimate Revision factors that are Buy-rated by our fundamental analysts.

Trading ideas and investment strategies discussed herein may give rise to significant risk and are not suitable for all investors. Investors should have experience in relevant markets and the financial resources to absorb any losses arising from applying these ideas or strategies.

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Refer to important disclosures on page 21 to 23.

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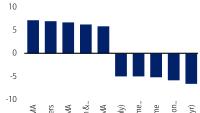
Exhibit 1: Russell 2000 top 5/bottom 5 factors by Q1-Q5 spreads in Jan. (ppt) 30wk/75wk MA best; Net Debt/Mkt Cap



30wk/75wk MA
9M Price Chg
1M Chg in 200 Day MA
Operating Margin YoY Chg
10Wk/40wk MA
Beta (5yr)
EPS Estimate Dispersion (FY2)
Net Debt/Fquity
Sales/Price
Net Debt/Mkt Cap

Source: FactSet, BofA US Equity & Quant Strategy
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Exhibit 2: Russell Midcap top 5/bottom 5 factors by Q1-Q5 spreads in Jan. (ppt) 10Wk/40Wk MA best; Price Volatility (1yr) worst



100Wk/400Wk MA
Earners/Nonearners
30wk/75wk MA
Avg. 12M Price Return &...
1M Chg in 200 Day MA
Dividend Yield (Payers Only)
1M Trading Volume...
3M Avg Daily Volume
EPS Estimate Dispersion...
Price Volatilty (1yr)

Source: FactSet, BofA US Equity & Quant Strategy
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Screens of the month: fundamental momentum

Below we screen for small and mid cap stocks (Russell 2000 and Russell MldCap) with the most positive ranks (top quintile) on our Earnings Surprise, Estimate Diffusion and Estimate Revision factors that are Buy-rated by our fundamental analysts. Liquidity metrics provided for reference. For complete definitions of our factors, see Appendix.

Exhibit 3: Small & mid cap fundamental momentum screen (positive revisions and positive surprise)

Buy-rated small/mid-cap stocks ranking the top quintile on our Earnings Surprise, Estimate Revision and Estimate Diffusion factors

Ticker	Company	Sector	Industry	BofA Rating	Last Price	3m avg daily dollar volume (\$mn)	EPS Estimate Revision	Earnings Surprise	Estimate Diffusion	Mkt Cap (\$mn)
WING	Wingstop, Inc.	Consumer Discretionary	Hotels, Restaurants & Leisure	BUY	319.26	95	9%	6.6	25.4	9,391
DECK	Deckers Outdoor Corporation	Consumer Discretionary	Textiles, Apparel & Luxury Goods	BUY	862.98	243	6%	5.7	53.9	22,135
PRG	PROG Holdings, Inc.	Financials	Consumer Finance	BUY	31.11	13	13%	20.9	16.7	1,391
ACGL	Arch Capital Group Ltd.	Financials	Insurance	BUY	86.11	142	13%	4.0	52.9	32,145
RNR	RenaissanceRe Holdings Ltd.	Financials	Insurance	BUY	226.76	94	6%	10.3	44.9	11,949
EXAS	Exact Sciences Corporation	Health Care	Biotechnology	BUY	60.97	111	26%	6.4	21.6	11,024
DY	Dycom Industries, Inc.	Industrials	Construction & Engineering	BUY	115.26	28	19%	12.6	28.9	3,381
NXT	Nextracker Inc. Class A	Industrials	Electrical Equipment	BUY	60.31	165	29%	9.4	48.6	3,746
VRT	Vertiv Holdings Co. Class A	Industrials	Electrical Equipment	BUY	62.97	289	8%	9.9	23.6	24,014
MDB	MongoDB, Inc. Class A	Information Technology	It Services	BUY	465.06	655	24%	6.3	22.0	33,465
IDCC	InterDigital, Inc.	Information Technology	Software	BUY	117.19	37	24%	21.7	40.0	2,998
NTNX	Nutanix, Inc. Class A	Information Technology	Software	BUY	58.34	108	10%	4.6	27.3	14,180
PD	PagerDuty, Inc.	Information Technology	Software	BUY	23.86	40	13%	4.3	22.5	2,192
S	SentinelOne, Inc. Class A	Information Technology	Software	BUY	29.52	149	24%	10.4	19.3	8,794
ZS	Zscaler, Inc.	Information Technology	Software	BUY	252.75	435	10%	20.1	25.2	37,486
WDC	Western Digital Corporation	Information Technology	Technology Hardware, Storage & Peripherals	BUY	54.00	317	18%	6.2	56.3	17,604

Source: FactSet, BofA US Equity & US Quant Strategy Note: This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decisions. Prices as of close 2/16/24

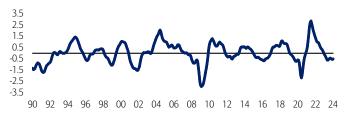


Style performance in US regimes

Our team's US Regime Indicator (see <u>Quantitative Profiles</u> report and the Appendix of this report for details) aggregates top-down variables that capture earnings and economic growth expectations, inflation, credit conditions, and other variables to yield four phases (charts below). The indicator (which is based on smoothed 3mo. data) shifted higher last month, potentially into its first month of a Recovery (we wait for two consecutive months to call a new phase). To complement our work within large caps, we analyzed small-cap style performance during each phase of the cycle, below. Value has typically led in Recovery phases while Quality outperforms in Downturns; Cash Return strategies typically outperform in both phases.

Exhibit 4: US Regime Indicator advanced in January

US Regime Indicator, 1/970-1/2024

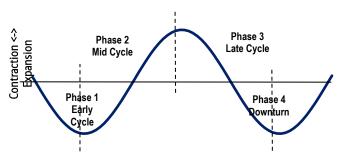


Source: BofA US Equity & US Quant Strategy, Refinitiv, ICE Data Indices, LLC, ISM Federal Reserve, Bureau of Labor Statistics. See Appendix for Methodology. Disclaimer: The indicator identified as US Regime Indicator above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This indicator was not created to act as a benchmark.

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Exhibit 5: Whipsaw risk: Value/Small/Risk outperforms in Recovery, Quality/Low Risk/Large outperforms in Downturns

US Regimes – a heuristic



Source: BofA US Equity & US Quant Strategy

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Exhibit 6: Value has historically performed best in Early Cycle

Small-cap factor group performance during phases of our US Regime Indicator (January 1990-present; back-tested)

		Valuation	Quality	Liquidity	Growth	Risk	Momentum	Leverage	Cash Deployment	Size
Early Cycle	Median	12%	1%	-1%	2%	1%	0%	-3%	2%	-3%
	Hit Rate	88%	50%	50%	63%	63%	50%	38%	75%	25%
Mid Cycle	Median	4%	2%	2%	4%	5%	2%	1%	-4%	-2%
	Hit Rate	63%	75%	63%	75%	75%	75%	88%	25%	50%
Late Cycle	Median	0%	7%	0%	0%	-10%	0%	1%	6%	3%
-	Hit Rate	44%	100%	56%	56%	11%	78%	67%	78%	89%
Recession	Median	-1%	3%	1%	0%	-7%	5%	-2%	4%	3%
	Hit Rate	43%	71%	57%	43%	29%	71%	43%	71%	71%
Quintile 5 vs. Ind	ex									
		Valuation	Quality	Liquidity	Growth	Risk	Momentum	Leverage	Cash Deployment	Size
Early Cycle	Median	-9%	-7%	-6%	-1%	-3%	4%	-2%	-2%	-2%
	Hit Rate	38%	38%	25%	38%	38%	50%	50%	25%	50%
Mid Cycle	Median	1%	3%	-6%	0%	-6%	-3%	2%	0%	-2%
-	Hit Rate	50%	63%	0%	38%	13%	13%	63%	38%	25%
Late Cycle	Median	-9%	-13%	-2%	-7%	8%	-12%	-5%	-1%	-9%
	Hit Rate	11%	0%	22%	11%	67%	0%	33%	22%	0%
Recession	Median	-3%	-7%	-4%	-4%	6%	-10%	-4%	-3%	-5%
	Hit Rate	43%	14%	14%	14%	86%	0%	29%	14%	14%
Quintile 1-Quinti	le 5									
		Valuation	Quality	Liquidity	Growth	Risk	Momentum	Leverage	Cash Deployment	Size
Early Cycle	Median	20%	4%	5%	4%	4%	-6%	5%	6%	-1%
	Hit Rate	88%	50%	75%	63%	63%	50%	75%	75%	50%
Mid Cycle	Median	4%	-4%	8%	6%	12%	7%	-2%	-6%	3%
-	Hit Rate	50%	38%	88%	75%	75%	88%	38%	13%	63%
Late Cycle	Median	13%	19%	2%	7%	-19%	13%	2%	8%	17%
-	Hit Rate	89%	100%	56%	100%	11%	100%	89%	78%	100%
Recession	Median	2%	7%	3%	7%	-12%	15%	2%	7%	10%
	Hit Rate	71%	86%	71%	86%	14%	100%	57%	86%	71%

Note: Hit rate = % of periods in which style outperformed the equal-weighted Russell 2000. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000. **Source:** FactSet financial data and analytics, BofA US Equity & US Quant Strategy



Early Cycle factor playbook for small-cap investors

We show the best- and worst-performing factors – both long (Q1) and long-short (Q1-Q5) – during Recovery/Early Cycle periods of our US Regime Indicator. Value factors, such as CFO/P (LTM) and Sales/Price, were among the best long-short and long factors; EBITDA/EV was also a top long factor. Leverage and Short Interest factors fared poorly.

Exhibit 7: Top small-cap long factors (Q1 versus index) in Early Cycle (Back-tested)

Annualized performance (Q1-Russell 2000 equal-wtd index) and hit rates of top 15 Russell 2000 factors during Early Cycle regimes since 1990

Q1 vs. Index

Factor	Category	Avg	Median	Hit Rate
CFO/P (LTM)	Valuation	29%	19%	88%
EBITDA/EV	Valuation	17%	11%	88%
Sales/EV	Valuation	17%	12%	88%
Book/Price	Valuation	16%	6%	88%
FCF Yield	Valuation	16%	11%	88%
Forward E/P	Valuation	16%	10%	88%
Trailing E/P	Valuation	11%	9%	88%
FCF/EV	Valuation	10%	9%	88%
FY1/FY0 Growth	Growth	5%	3%	88%
Sales/Price	Valuation	28%	15%	75%
Net Debt/Mkt Cap	Leverage	20%	13%	75%
Cumulative trading volume (-1m)	Liquidity	7%	5%	75%
3M Avg Daily Volume	Liquidity	6%	2%	75%
Dividends: Nonpayer-Payer	Cash Deployment	1%	2%	75%
1M Change 200 Day MA	Momentum	-4%	4%	75%

Source: FactSet, BofA US Equity & US Quant Strategy. Avg = average.

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

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Exhibit 9: Bottom small cap long factors (Q1 versus index) in Early Cycle (Back-tested)

Annualized performance (Q1-Russell 2000 equal-wtd index) and hit rates of bottom 15 Russell 2000 factors during Early Cycle regimes since 1990

Factor	Category	Avg	Median	Hit Rate
SI Ratio	Miscellaneous	-12%	-10%	0%
Net Debt/EBITDA Adj.	Leverage	-12%	-12%	0%
Net Debt/EBITDA	Leverage	-9%	-9%	0%
Forward PEG	GARP	-8%	-5%	13%
3M Avg Daily \$ Volume	Liquidity	-8%	-8%	13%
Short interest 12m z-score	Miscellaneous	-8%	-8%	14%
Market Cap	Liquidity	-7%	-2%	25%
IBES Mean LT Growth	Growth	-3%	-7%	25%
Closing Price	Miscellaneous	-7%	-5%	38%
12M Price Change	Momentum	-7%	0%	38%
YoY Change in Trailing EPS	Growth	-5%	-3%	38%
Operating Margin Expansion	Growth	-4%	-5%	38%
Return on Avg Assets LTM	Quality	-4%	-2%	38%
3M Price Chg	Momentum	-3%	-2%	38%
ROE	Quality	-1%	-4%	38%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

Exhibit 8: Top small-cap long-short factors (Q1-Q5) in Early Cycle (Back-tested)

Annualized performance (Q1-Q5 spreads and hit rates) of top 15 Russell 2000 factors during Early Cycle regimes since 1990

Q1-Q5

Factor	Category	Avg	Median	Hit Rate
CFO/P (LTM)	Valuation	34%	43%	88%
Sales/Price	Valuation	33%	30%	88%
Book/Price	Valuation	20%	21%	88%
EBITDA/EV	Valuation	18%	24%	88%
FCF Yield	Valuation	11%	24%	88%
Sales/EV	Valuation	21%	25%	75%
Cumulative trading volume (-1m)	Liquidity	20%	14%	75%
Net Debt/Mkt Cap	Leverage	19%	27%	75%
3M Avg Daily Volume	Liquidity	16%	11%	75%
Trailing EG/P	GARP	16%	13%	75%
5Yr Beta	Risk	15%	1%	75%
FCF/EV	Valuation	9%	11%	75%
Net Debt/Equity	Leverage	7%	13%	75%
Forward E/P	Valuation	6%	17%	75%
Share Repurchase	Cash Deployment	6%	16%	75%
Forward E/P	Valuation	6%	17%	75%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

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Exhibit 10: Bottom small cap long-short factors (Q1-Q5) in Early Cycle (Back-tested)

Annualized performance (Q1-Q5 spreads and hit rates) of bottom 15 Russell 2000 factors during Early Cycle regimes since 1990

Factor	Category	Avg	Median	Hit Rate
SI Ratio	Miscellaneous	-22%	-17%	0%
Forward PEG	GARP	-22%	-10%	13%
Net Debt/EBITDA	Leverage	-20%	-14%	13%
Net Debt/EBITDA Adj.	Leverage	-14%	-12%	13%
Short interest 12m z-score	Miscellaneous	-14%	-13%	14%
IBES Mean LT Growth	Growth	-8%	-9%	25%
Trailing 5 Year Sales Growth	Growth	-5%	-10%	25%
Trailing 5 Year EPS Growth	Growth	0%	-4%	25%
ROE	Quality	-10%	-3%	38%
3M Avg Daily \$ Volume	Liquidity	-10%	-11%	38%
1Yr Daily Price Volatility	Risk	14%	-3%	38%
Earnings Surprise	Growth	-4%	-3%	43%
12M Price Change	Momentum	-26%	-4%	50%
9M price change	Momentum	-24%	-7%	50%
Avg 1m & 12m price return rank	Momentum	-23%	-10%	50%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.



Downturn factor playbook for small-cap investors

Below we also provide the best- and worst-performing factors – both long (Q1) and long-short (Q1-Q5) – during Downturn/Recession regimes of our US Regime Indicator. FCF/EV and quality factors, such as FCF ROA and Return on Capital, were among the best long-short as well as long factors, and Share Repurchase was additionally a top long factor. Risk factors fared poorly overall.

Exhibit 11: Top small-cap long factors (Q1 versus index) in Downturns (Back-tested)

Annualized performance (Q1-Russell 2000 equal-weighted index) and hit rates of top 15 Russell 2000 factors during Downturn regimes since 1990

				піс
Q1	Category	Avg	Median	Rate
Avg 1m price reversal & 12m price				
return rank	Momentum	7%	4%	100%
Return on Capital	Quality	6%	8%	100%
Share Repurchase	Cash Deployment	6%	3%	100%
10Wk/40Wk MA	Momentum	5%	4%	100%
FCF/EV	Valuation	9%	4%	83%
FCF ROA	Quality	7%	8%	83%
Cash Flow ROIC	Quality	6%	5%	83%
Dividend Yield (Payers Only)	Cash Deployment	6%	2%	83%
Estimate Diffusion	Growth	5%	6%	83%
Dividends: Nonpayer-Payer	Cash Deployment	5%	3%	83%
Dividend Growth	Cash Deployment	5%	3%	83%
1M Change 200 Day MA	Momentum	4%	2%	83%
Cumulative trading volume (-1m)	Liquidity	4%	3%	83%
Earners/Nonearners	Quality	3%	2%	83%
30wk/75wk MA	Momentum	3%	2%	83%

Source: FactSet, BofA US Equity & US Quant Strategy. Avg = average.

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

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Exhibit 13: Bottom small cap long factors (Q1 versus index) in Downturns (Back-tested)

Annualized performance (Q1-Russell 2000 equal-weighted index) and hit rates of bottom 15 Russell 2000 factors during Downturn regimes since 1990

Q1	Category	Avg	Median	Hit Rate
EPS estimate dispersion (FY2)	Risk	-10%	-8%	0%
FY1 EPS Dispersion	Risk	-9%	-8%	0%
FY2/FY1 Growth	Growth	-8%	-7%	0%
YoY Change in SI Ratio	Miscellaneous	-6%	-6%	0%
Foreign Sales (%) - avail, 0=Q5	Miscellaneous	-6%	-5%	0%
SI Ratio	Miscellaneous	-6%	-5%	0%
Short interest 12m z-score	Miscellaneous	-4%	-3%	0%
1Yr Daily Price Volatility	Risk	-16%	-12%	17%
YoY Change in Trailing Sales	Growth	-10%	-7%	17%
IBES Mean LT Growth	Growth	-7%	-2%	17%
YoY Change in Trailing FCF	Growth	-5%	-5%	17%
Operating Margin Expansion	Growth	-5%	-4%	17%
FY2/FY0 Growth	Growth	-4%	-3%	17%
Cash/Mkt Cap	Quality	-3%	-2%	17%
Earning Variability (5yr)	Risk	-3%	-3%	17%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

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Exhibit 12: Top small-cap long-short factors (Q1-Q5) in Downturns (Back-tested)

Annualized performance (Q1-Q5 spreads and hit rates) of top 15 Russell 2000 factors during Downturn regimes since 1990

Q1-Q5	Category	Avg	Median	Hit Rate
FCF/EV	Valuation	23%	18%	100%
FCF ROA	Quality	22%	21%	100%
Return on Capital	Quality	21%	16%	100%
Avg 1m price reversal & 12m				
price return rank	Momentum	19%	11%	100%
10Wk/40Wk MA	Momentum	18%	19%	100%
Cash Flow ROIC	Quality	18%	13%	100%
1M Change 200 Day MA	Momentum	18%	17%	100%
Return on Avg Assets LTM	Quality	16%	10%	100%
30wk/75wk MA	Momentum	16%	16%	100%
Share Repurchase	Cash Deployment	15%	7%	100%
9M price change	Momentum	15%	17%	100%
12M Price Change	Momentum	14%	15%	100%
5Wk/30Wk MA	Momentum	13%	16%	100%
FCF Yield	Valuation	21%	16%	83%
Forward E/P	Valuation	19%	7%	83%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.

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Exhibit 14: Bottom small cap long-short factors (Q1-Q5) in Downturns (Back-tested)

Annualized performance (Q1-Q5 spreads and hit rates) of bottom 15 Russell 2000 factors during Downturn regimes since 1990

Q1-Q5	Category	Avg	Median	Hit Rate
EPS estimate dispersion (FY2)	Risk	-17%	-15%	0%
FY1 EPS Dispersion	Risk	-15%	-14%	0%
YoY Change in SI Ratio	Miscellaneous	-13%	-13%	0%
SI Ratio	Miscellaneous	-13%	-13%	0%
5Yr EPS Stability	Risk	-10%	-11%	0%
Short interest 12m z-score	Miscellaneous	-10%	-6%	0%
FY2/FY1 Growth	Growth	-10%	-10%	0%
Earning Variability (5yr)	Risk	-9%	-9%	0%
Foreign Sales (%) - avail, 0=Q5	Miscellaneous	-8%	-6%	0%
1Yr Daily Price Volatility	Risk	-26%	-24%	17%
5Yr Beta	Risk	-12%	-9%	17%
YoY Change in Trailing FCF	Growth	-6%	-4%	17%
Trailing EG/P	GARP	0%	-5%	17%
1M Price Chg	Momentum	-11%	-2%	33%
IBES Mean LT Growth	Growth	-10%	-4%	33%

Source: FactSet, BofA US Equity & US Quant Strategy

Note: Hit rate = % of periods in which Q1 outperformed Q5. For complete definitions of our factors, please see the Appendix. Back-tested performance is hypothetical in nature and reflects application of the screen and is not intended to be indicative of future performance. Back-tested performance here is the annualized performance during each regime of the US Regime Indicator from January 1990 through the present, based on our top quintile factors of the Russell 2000.



Small cap factor performance

Last month

Exhibit 15: Q1 total returns (%) - 1m (1/31/24) Best: 30wk/75wk MA Worst: Beta (5vr)

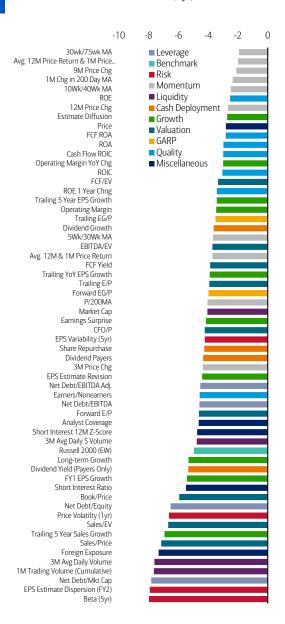
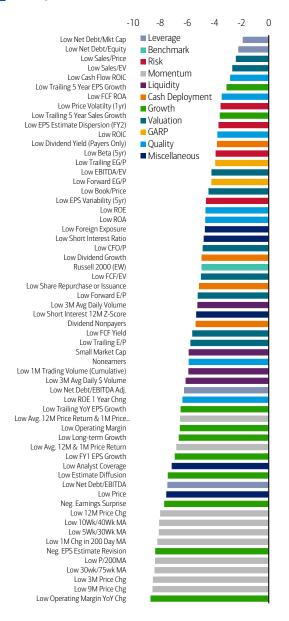


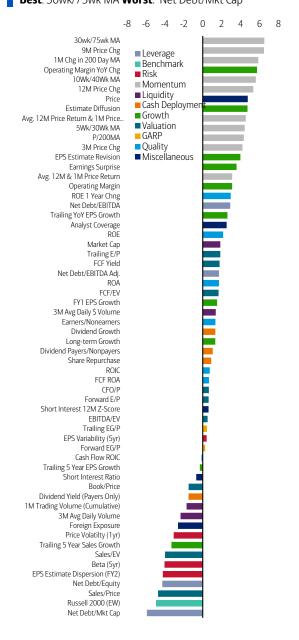
Exhibit 16: Q5 total returns (%) – 1m (1/31/24) Best: Low Net Debt/Mkt Cap Worst: Low Operating Margin



Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 17: Q1-Q5 total returns (%) - 1m (1/31/24) Best: 30wk/75wk MA Worst: Net Debt/Mkt Cap



Source: FactSet, BofA US Equity & US Quant Strategy

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Source: FactSet, BofA US Equity & US Quant Strategy

3-month (3m) factor performance

0 5 10 15 20 25 30 35

Exhibit 18: Q1 total returns (%) – 3m (1/31/24)
Best: Price Volatility (1yr) Worst: Operating Margin

Price Volatilty (1yr)

30wk/75wk MA

Analyst Coverage

Estimate Diffusion

EPS Estimate Revision

Short Interest Ratio

Earnings Surprise

3M Avg Daily Volume

EPS Variability (5yr)

Long-term Growth

1M Chg in 200 Day MA

FCF Yield

Forward E/P

Russell 2000 (EW)

Trailing 5 Year EPS Growth

Avg. 12M & 1M Price Return

Dividend Yield (Payers Only)

Operating Margin YoY Chg

Net Debt/EBITDA Adj.

3M Avg Daily \$ Volume

Net Debt/Mkt Cap

Net Debt/Equity

Dividend Payers

Share Repurchase

Earners/Nonearners

10Wk/40Wk MA

FY1 EPS Growth

ROE 1 Year Chng

Foreign Exposure

Net Debt/EBITDA

Dividend Growth

3M Price Chg

Cash Flow ROIC

5Wk/30Wk MA

Operating Margin

Trailing YoY EPS Growth

Trailing EG/P

P/200MA

EBITDA/EV

ROIC

ROA

Forward EG/P

Market Cap

Sales/Price

Sales/EV

Beta (5yr)

Trailing E/P

FCF/EV

Price

ROE

FCF ROA

CFO/P

Trailing 5 Year Sales Growth

EPS Estimate Dispersion (FY2)

1M Trading Volume (Cumulative)

Avg. 12M Price Return & 1M Price Reversal

Book/Price

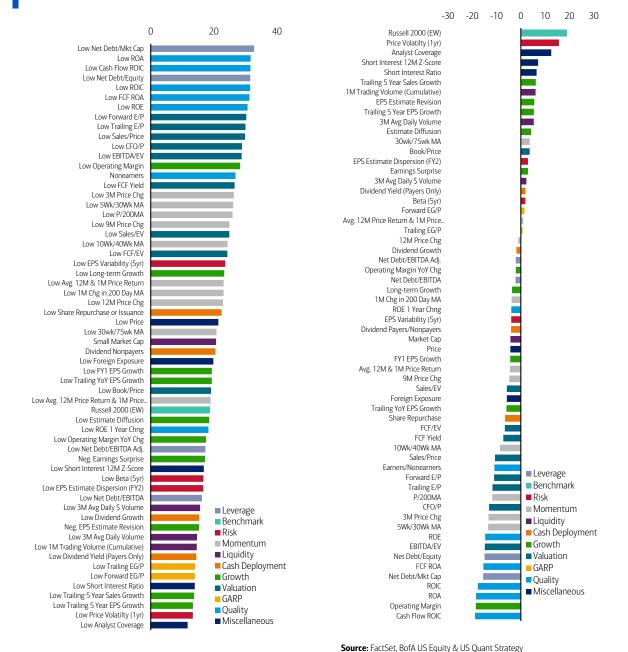
12M Price Chg

9M Price Chg

Short Interest 12M Z-Score

Exhibit 19: Q5 total returns (%) – 3m (1/31/24)
Best: Low Net Debt/Mkt Cap Worst: Low Analyst Coverage

Exhibit 20: Q1-Q5 total returns (%) – 3m (1/31/24) Best: Russell 2000 (EW) Worst: Cash Flow ROIC



Source: FactSet, BofA US Equity & US Quant Strategy

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■ Miscellaneous

Leverage

Risk

■ Benchmark

■ Momentum

Cash Deployment

■ Liquidity

■ Growth

Valuation

GARP

Quality

Source: FactSet, BofA US Equity & US Quant Strategy

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YTD factor performance

Exhibit 21: Q1 total returns (%) - YTD (1/31/24)

Best: 30wk/75wk MA Worst: Beta (5yr)

-12 30wk/75wk MA Avg. 12M Price Return & 1M Price... 9M Price Chg 1M Chg in 200 Day MA 10Wk/40Wk MA 12M Price Chg Estimate Diffusion FCF ROA ROA Cash Flow ROIC Operating Margin YoY Chg FCF/EV ROE 1 Year Chng Trailing 5 Year EPS Growth Operating Margin Trailing EG/P Dividend Growth 5Wk/30Wk MA EBITDA/EV Avg. 12M & 1M Price Return FCF Yield Trailing YoY EPS Growth Trailing E/P Forward EG/P P/200MA Market Cap Earnings Surprise EPS Variability (5yr) Share Repurchase Dividend Payers 3M Price Chg EPS Estimate Revision Net Debt/EBITDA Adj. Earners/Nonearners Net Debt/EBITDA Forward E/P Analyst Coverage Short Interest 12M Z-Score 3M Avg Daily \$ Volume Russell 2000 (EW) Long-term Growth Dividend Yield (Payers Only) FY1 EPS Growth Short Interest Ratio Book/Price Net Debt/Equity Price Volatilty (1yr) Sales/EV Trailing 5 Year Sales Growth Foreign Exposure 3M Avg Daily Volume 1M Trading Volume (Cumulative) Net Debt/Mkt Cap EPS Estimate Dispersion (FY2)

0 Leverage ■ Benchmark Risk ■ Momentum ■ Liquidity ■ Cash Deployment ■ Growth ■ Valuation GARP Quality ■ Miscellaneous

Source: FactSet, BofA US Equity & US Quant Strategy

Beta (5yr)

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Exhibit 22: Q5 total returns (%) - YTD (1/31/24)

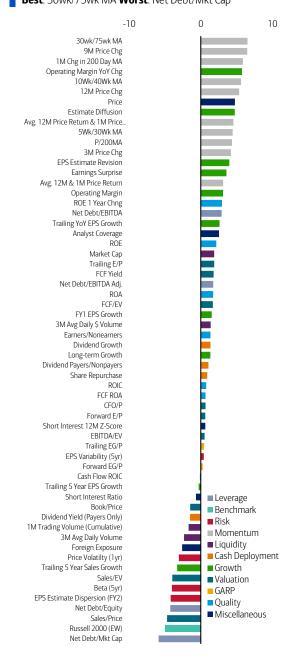
Best: Low Net Debt/Mkt Cap Worst: Low Operating Margin YoY Chg



Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 23: Q1-Q5 total returns (%) - YTD (1/31/24) Best: 30wk/75wk MA Worst: Net Debt/Mkt Cap



Source: FactSet, BofA US Equity & US Quant Strategy

12-month (12m) factor performance

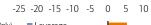
Exhibit 24: Q1 total returns (%) - 12m (1/31/24)

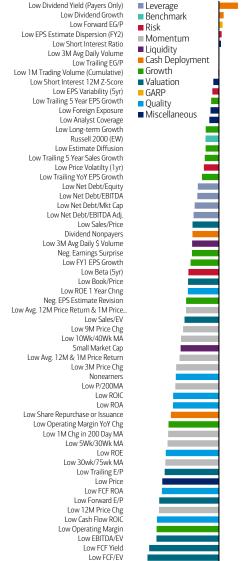
Best: Trailing 5 Year EPS Growth **Worst**: Price Volatility (1yr)

Leverage

-25 -20 -15 -10 -5 0 5 10 15

Exhibit 25: Q5 total returns (%) - 12m (1/31/24) Best: Low Dividend Yield (Payers Only) Worst: Low CFO/P





Source: FactSet, BofA US Equity & US Quant Strategy

Low CFO/P

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Exhibit 26: Q1-Q5 total returns (%) - 12m (1/31/24) Best: FCF Yield Worst: Price Volatility

-20 -10 0 10 20 30 FCF Yield FCF/EV EBITDA/EV Price CFO/P ROE FCF ROA Trailing E/P 30wk/75wk MA Cash Flow ROIC Forward E/P 12M Price Chg ROA Operating Margin 1M Chg in 200 Day MA Market Cap Share Repurchase Operating Margin YoY Chg Avg. 12M & 1M Price Return Trailing 5 Year EPS Growth Earnings Surprise Earners/Nonearners P/200MA 9M Price Chg 5Wk/30Wk MA Sales/EV ROE 1 Year Chng 10Wk/40Wk MA Avg. 12M Price Return & 1M Price... **FPS Estimate Revision** Dividend Payers/Nonpayers Book/Price 3M Avg Daily \$ Volume Estimate Diffusion Net Deht/FRITDA Net Debt/EBITDA Adj. Sales/Price EPS Variability (5yr) Trailing YoY EPS Growth 3M Price Chg FY1 EPS Growth Forward EG/P Trailing EG/P Net Debt/Mkt Cap Leverage Short Interest 12M Z-Score ■ Benchmark Dividend Growth Risk Beta (5yr) ■ Momentum Analyst Coverage ■ Liquidity Net Debt/Equity Cash Deployment Long-term Growth Russell 2000 (EW) ■ Growth Dividend Yield (Payers Only) ■ Valuation Trailing 5 Year Sales Growth GARP Foreign Exposure Ouality EPS Estimate Dispersion (FY2) Miscellaneous 1M Trading Volume (Cumulative) 3M Avg Daily Volume Short Interest Ratio

Source: FactSet, BofA US Equity & US Quant Strategy

Price Volatilty (1yr)

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Trailing 5 Year EPS Growth ■ Benchmark Risk ■Momentum FCF Yield ■ Liquidity 30wk/75wk MA Cash Deployment ROA FCF ROA Growth Trailing E/P ■ Valuation EBITDA/EV GARP FCF/FV Quality ROIC ■ Miscellaneous Market Cap Earnings Surprise Cash Flow ROIC Forward F/P EPS Variability (5yr) Estimate Diffusion 12M Price Chg 1M Chg in 200 Day MA Forward EG/P Avg. 12M & 1M Price Return Trailing EG/P Net Debt/EBITDA Dividend Payers 9M Price Chg Trailing YoY EPS Growth 3M Avg Daily \$ Volume Sales/FV Share Repurchase ROE 1 Year Chng Operating Margin Dividend Growth Net Debt/EBITDA Adi. Operating Margin YoY Chg Avg. 12M Price Return & 1M Price... Book/Price EPS Estimate Revision Farners/Nonearners Dividend Yield (Payers Only) P/200MA Sales/Price 10Wk/40Wk MA Short Interest 12M Z-Score Analyst Coverage 5Wk/30Wk MA Russell 2000 (FW) FY1 EPS Growth Net Debt/Mkt Cap 3M Price Chg Long-term Growth Net Debt/Equity EPS Estimate Dispersion (FY2) Foreign Exposure 1M Trading Volume (Cumulative) Trailing 5 Year Sales Growth 3M Avg Daily Volume Short Interest Ratio

Source: FactSet, BofA US Equity & US Quant Strategy

Price Volatilty (1yr)

Mid-cap factor performance

Last month

Exhibit 27: Q1 total returns (%) - 1m (1/31/24)

Best: Avg. 12M Price Returns & 1M Price Reversal **Worst**: Price Volatility (1yr)

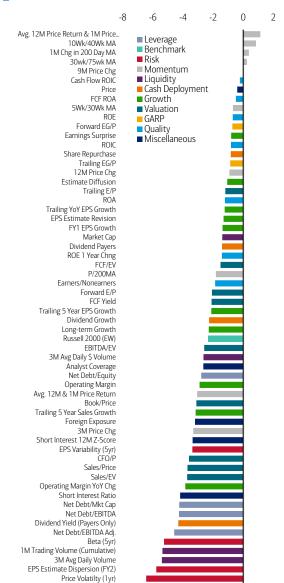
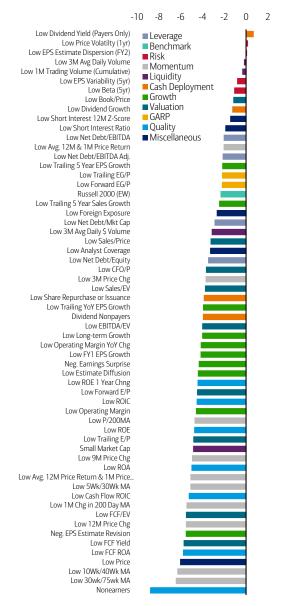


Exhibit 28: Q5 total returns (%) - 1m (1/31/24)

Best: Low Dividend Yield (Payers only) **Worst**: Nonearners

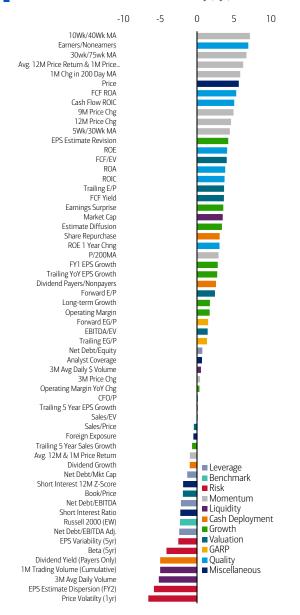


Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 29: Q1-Q5 total returns (%) – 1m (1/31/24)

Best: 10Wk/40Wk MA Worst: Price Volatility (1yr)



Source: FactSet, BofA US Equity & US Quant Strategy

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Source: FactSet, BofA US Equity & US Quant Strategy

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3m factor performance

Exhibit 30: Q1 total returns (%) - 3m (1/31/24)

Best: Price Volatility (1yr) Worst: 3M Price Change

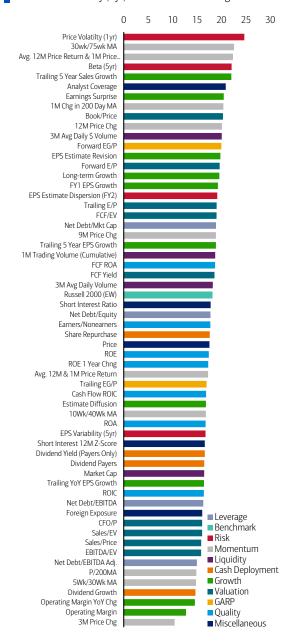
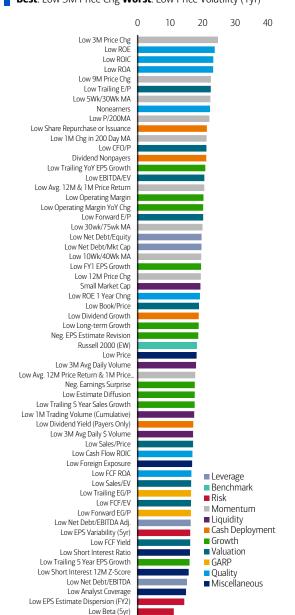


Exhibit 31: Q5 total returns (%) - 3m (1/31/24) **Best**: Low 3M Price Chg **Worst**: Low Price Volatility (1yr)



Source: FactSet, BofA US Equity & US Quant Strategy

Low Price Volatilty (1yr)

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Exhibit 32: Q1-Q5 total returns (%) - 3m (1/31/24)

Best: Russell 2000 (EW) Worst: 3M Price Chg -20 -10



Source: FactSet, BofA US Equity & US Quant Strategy

YTD factor performance

Exhibit 33: Q1 total returns (%) – YTD (1/31/24)

Best: Avg. 12M Price Return & 1M Price Reversal Worst:

Price Volatility (1yr)

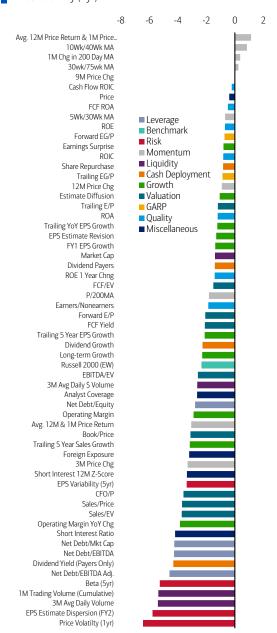
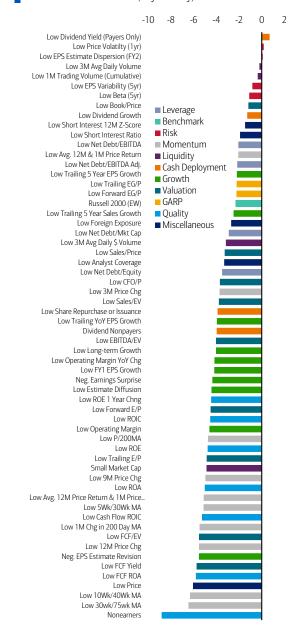


Exhibit 34: Q5 total returns (%) - YTD (1/31/24)

Best: Low Dividend Yield (Payers Only) **Worst**: Nonearners



Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 35: Q1-Q5 total returns (%) – YTD (1/31/24) Best: 10 Wk/40Wk Worst: Price Volatility (1yr)

-15 -10 -5 5 10Wk/40Wk MA Earners/Nonearners 30wk/75wk MA Avg. 12M Price Return & 1M Price.. 1M Chg in 200 Day MA Price FCF ROA Cash Flow ROIC ■ Leverage 9M Price Chg Benchmark 12M Price Chg ■ Risk 5Wk/30Wk MA ■ Momentum EPS Estimate Revision ■ Liquidity ■ Cash Deployment FCF/EV ■ Growth ROA ■ Valuation ROIC GARP Trailing E/P Quality ■ Miscellaneous Earnings Surprise Market Cap Estimate Diffusion Share Repurchase ROE 1 Year Chng P/200MA FY1 EPS Growth Trailing YoY EPS Growth Dividend Payers/Nonpayers Forward E/P Long-term Growth Operating Margin Forward EG/P EBITDA/EV Trailing EG/P Net Debt/Equity Analyst Coverage 3M Avg Daily \$ Volume 3M Price Chg Operating Margin YoY Chg Trailing 5 Year EPS Growth Sales/EV Sales/Price Foreign Exposure Trailing 5 Year Sales Growth Avg. 12M & 1M Price Return Dividend Growth Net Debt/Mkt Cap Short Interest 12M Z-Score Book/Price Net Debt/EBITDA Short Interest Ratio Russell 2000 (EW) Net Debt/EBITDA Adj. EPS Variability (5yr) Beta (5yr) Dividend Yield (Payers Only) 1M Trading Volume (Cumulative) 3M Avg Daily Volume EPS Estimate Dispersion (FY2) Price Volatilty (1yr)

Source: FactSet, BofA US Equity & US Quant Strategy

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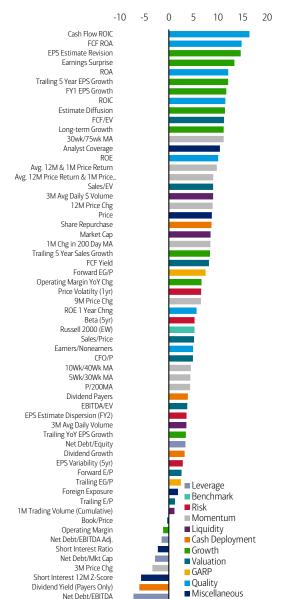
Source: FactSet, BofA US Equity & US Quant Strategy

12m factor performance

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Exhibit 36: Q1 total returns (%) - 12m (1/31/24)

Best: Avg. 12M Price Return & 1M Price Reversal **Worst**: Price Volatility (1yr)

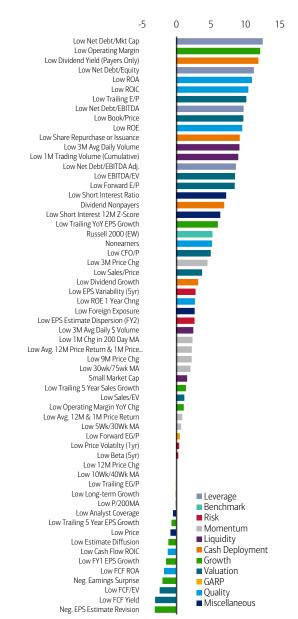


Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 37: Q5 total returns (%) – 12m (1/31/24)

Best: Low Dividend Yield (Payers Only) Worst: Nonearners

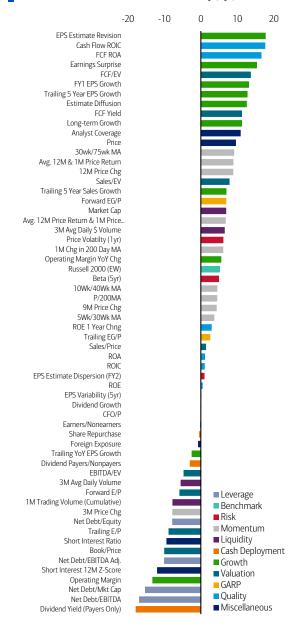


Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 38: Q1-Q5 total returns (%) – 12m (12/31/23)

Best: 10Wk/40Wk MA Worst: Price Volatility (1yr)



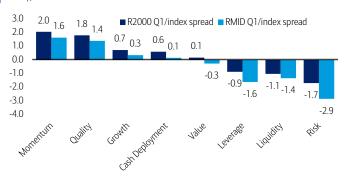
Source: FactSet, BofA US Equity & US Quant Strategy

Small & mid factor group performance

1 Month (1M)

Exhibit 39: On a 1M basis, Momentum was the top-performing longfactor for small caps while Risk was the worst-performing factor for both SMD caps

January long- factor total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024

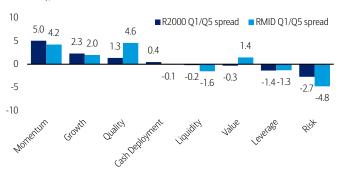


Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

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Exhibit 40: Momentum also saw the most positive long-short spreads in small caps (vs Quality in mid caps) on a 1M basis

January top-bottom quintile total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024



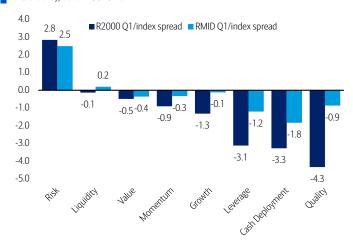
Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

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3 Months (3M)

Exhibit 41: On a 3M basis, Risk was the top-performing long- factor group for SMID caps, while Quality had the most negative spreads for small caps

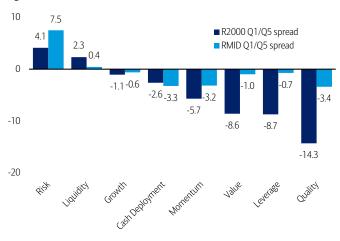
Three-month long- factor total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024



Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

Exhibit 42: On a 3M basis, Risk was the top-performing long-short factor group for SMID caps, while Quality had the most negative spreads for SMID caps

Three-month top-bottom quintile total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024

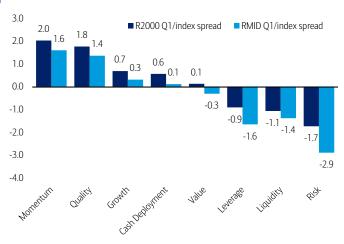


Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

Year to Date (YTD)

Exhibit 43: On a YTD basis, Momentum was the top-performing long-factor group for SMID caps, while Risk had the most negative spreads for SMID caps

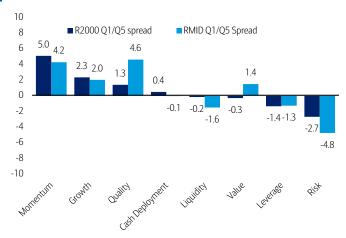
YTD long- factor total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024



Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

Exhibit 44: On a YTD basis, Momentum was the top-performing longshort factor group for small caps, while Risk was the worst for SMID caps

YTD top-bottom quintile total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024



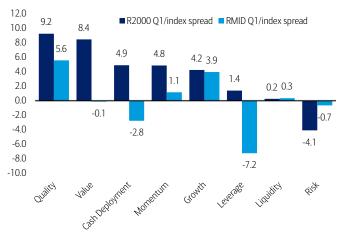
Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

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12 Months (12M)

Exhibit 45: On a 12M basis, Value was the top-performing longfactor group for SMID caps, while Risk had the most negative spreads for small caps

Twelve-month long- factor total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024

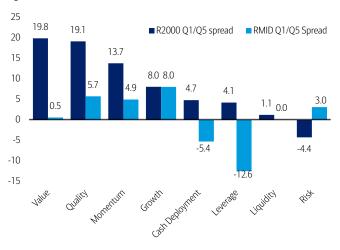


Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

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Exhibit 46: On a 12M basis, Value was the top-performing long-short factor for small caps, while Risk was the worst

Twelve-month top-bottom quintile total return performance (in ppt) by factor group within the Russell 2000 (dark blue bars) and Russell Midcap (light blue bars), as of 1/31/2024



Source: FactSet financial data and analytics, BofA US Equity & US Quant Strategy

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Methodology

The universe for this report is the Russell 2000 and Russell Midcap, excluding stocks priced under \$1. The universe and the factors are rebalanced monthly using month-end data. FactSet is used as the source of all data. A factor's return is calculated as the equal-weighted total return of the top quintile of stocks within the universe by that



factor for Quintile 1 (Q1), the equal-weighted total return of the bottom quintile of stocks within the universe by that factor for Quintile 5 (Q5), and the equal-weighted total return of the top quintile minus the bottom quintile for the Q1-Q5 spread. We also show the total return of the equal-weighted Russell 2000 (for small caps) and Russell Midcap (for mid-caps) as the benchmark return. Performance results do not reflect actual transactions, and no assurances can be given about future performance.

Factor Definitions

Valuation Factors

Book/Price (Q1=highest): Common equity per share divided by price.

EBITDA/EV (Q1=highest): LTM (last 12 months) earnings before interest, taxes, depreciation and amortization divided by Enterprise Value (market cap + preferred stock + short term debt + long term debt + minority interest – cash). Financials are excluded.

Free Cash Flow Yield (Q1=highest): (LTM cash flow from operations – LTM capital expenditures) divided by market cap. Financials and Equity REITs are excluded.

Free Cash Flow/EV (Q1=highest): (LTM cash flow from operations – LTM capital expenditures) divided by Enterprise Value (market cap + preferred stock + short-term debt + long-term debt + minority interest – cash). Financials and Equity REITs are excluded.

Cash Flow/Price (CFO/P) (Q1=highest): LTM cash flow from operations divided by price. Financials and Equity REITs are excluded.

Forward E/P (Q1=highest): I/B/E/S FY1 EPS divided by price. FFO is used instead of EPS for Equity REITs.

Trailing E/P (Q1=highest): LTM EPS excluding extraordinary items divided by price. FFO is used instead of EPS for Equity REITs.

Sales/Price (Q1=highest): LTM sales per share divided by price. Financials are excluded.

Sales/EV (Q1=highest): LTM sales divided by enterprise value (market cap + preferred stock + short-term debt + long-term debt + minority interest – cash). Financials are excluded.

GARP (Growth at a Reasonable Price) Factors

Trailing EG/P (inverse of PEG) (Q1=highest): I/B/E/S long-term growth rate estimate divided by Trailing Earnings/Price.

Forward EG/P (inverse of PEG) (Q1=highest): I/B/E/S long-term growth rate estimate divided by Forward Earnings/Price.

Quality Factors

Return on Equity (ROE) (Q1=highest): LTM net income before extraordinary items divided by the one-year average of total stockholders' equity. Equity REITs are excluded.

ROE 1 year change (Q1=highest): 12 month change in ROE. Equity REITs are excluded.

Return on Assets (ROA) (Q1=highest): LTM net income before extraordinary items divided by the one-year average of total assets. Equity REITs are excluded.

Cash Flow ROIC (Cash flow return on invested capital) (Q1=highest): LTM cash flow from operations divided by invested capital (average common equity + average preferred equity + average long-term debt + average minority accumulated interest). Financials and Equity REITs are excluded.



Return on Invested Capital (ROIC) (Q1=highest): LTM net income before extraordinary items divided by the one-year average of total invested capital. Equity REITs are excluded.

Free Cash Flow Return on Assets (FCF ROA) (Q1=highest): (LTM cash flow from operations – LTM capital expenditures) divided by one-year average assets. Financials and Equity REITs are excluded.

Earners/Non-earners (Q1=earners, Q5=non-earners): Earners are stocks that have a positive forward (FY1) P/E; Non-earners are stocks with a negative forward (FY1) P/E. FFO is considered instead of EPS for Equity REITs.

Momentum Factors

Price to 200-Day Moving Average (Q1=highest): Ratio of the month-end closing price to the average closing price over the last 200 days.

1 Month Change in the 200-Day Moving Average (Q1=highest): The 1-month change in the 200-day moving average.

5-week/30-week Moving Average (Q1=highest): The ratio of the average daily closing price over the last five weeks vs. that over 30 weeks.

10-week/40-week Moving Average (Q1=highest): The ratio of the average daily closing price over the last ten weeks vs. that over 40 weeks.

30-week/75-week Moving Average (Q1=highest): The ratio of the average daily closing price over the last 30 weeks vs. that over 75 weeks.

- **12-Month Price Change (Q1=highest):** The change in the current price from 12 months ago.
- **9-Month Price Change (Q1=highest):** The change in the current price from 9 months ago.
- **3-Month Price Change (Q1=highest):** The change in the current price from 3 months ago.

Average 12-month Price Return & 1-month Price Return: (Q1=highest): Equal-weighted rank of stocks by (1) highest the price return over the last 12 months; and (2) the highest price return over the last one month.

Average 12-month Price Return & 1-month Price Reversal (Q1=highest): Equal-weighted rank of stocks by (1) the highest price return over the last 12 months; and (2) the lowest price return over the last one month.

Growth Factors

IBES Mean LT Growth (Q1=highest): The mean estimate of I/B/E/S forecasted long-term growth rates.

EPS Estimate Revision (Q1=highest): The difference between the I/B/E/S FY1 EPS estimate that of three months ago divided by the absolute value of the I/B/E/S FY1 EPS estimate as of three months ago. FFO is used instead of EPS for Equity REITs.

Estimate Diffusion (Q1=highest): Calculated using a three-month weighted-average of the change in the number of up estimates minus the down estimates divided by the total numbers of estimates for FY1. The most recent change in estimates received a weighting of 50%, the change from two months earlier was weighted at 30%, and the change from three months ago was allocated 20%. A company had to have at least two analysts covering it. FFO is used instead of EPS for Equity REITs.

Earnings Surprise (Q1=highest): The standardized unexpected earnings (SUE) score as determined by I/B/E/S, which is calculated by subtracting the mean earnings estimate by the actual reported earnings and then dividing that figure by the standard deviation



of estimates. A company must have at least two analysts covering it to be included. FFO is used instead of EPS for Equity REITs.

Sales Growth Trailing 5 Year (Q1=highest): 5-year growth rate of trailing annual sales.

EPS Growth Trailing 5 Year (Q1=highest): 5-year growth rate of trailing annual diluted EPS. FFO is used instead of EPS for Equity REITs.

YoY Change in Trailing EPS (Q1=highest): Change in LTM EPS before extraordinary items from 4 quarters earlier LTM EPS before extraordinary items. FFO is used instead of EPS for Equity REITs.

FY1 EPS Growth (Q1=highest): Change in the FY1 EPS estimate versus the prior year actual (FY0) EPS. FFO is used instead of EPS for Equity REITs.

Operating Margin (Q1=highest): LTM operating income divided by LTM sales. Financials and Equity REITs are excluded.

Operating Margin Expansion (Q1=highest): 12-month change in operating margin. Financials and Equity REITs are excluded.

Risk Factors

EPS Variability (5-year) (Q1=highest): The degree of variability in quarterly EPS over the past five years. FFO is used instead of EPS for Equity REITs.

EPS Estimate Dispersion (FY2) (Q1=highest): The coefficient of variation among I/B/E/S FY2 EPS estimates (standard deviation of estimates divided by mean estimate). A stock must have at least two estimates available to be considered. FFO is used instead of EPS for Equity REITs.

Price Volatility (1yr) (Q1=highest): The standard deviation of the daily price change measured during the last year.

Beta (5yr) (Q1=highest): The regression coefficient from regressing monthly price returns against the returns of the S&P 500 over 60 months. Beta is a measure of non-diversifiable risk.

Liquidity Factors

- **3-Month Average Daily Volume (Q1=highest):** The average daily trading volume over the prior three months.
- **3-Month Average Daily Dollar Volume (Q1=highest):** The average daily trading dollar volume (volume times price) over the prior three months.
- **1-Month Trading Volume (Cumulative) (Q1=highest):** The cumulative trading volume over the past month.

Market Cap (Q1=highest): The month-end market capitalization.

Leverage Factors

Net Debt/Equity (Q1=highest): The total debt minus cash & short-term investments divided by total common equity. Financials are excluded.

Net Debt/Market Cap (Q1=highest): The total debt minus cash & short-term investments divided by total market capitalization. Financials are excluded.

Net Debt/EBITDA (Q1=highest): The total debt minus cash & short-term investments divided by operating EBITDA. Financials and companies with negative EBITDA are excluded.

Net Debt/EBITDA Adjusted (Q1=highest): The total debt minus cash & short-term investments divided by adjusted EBITDA (operating EBITDA + Unusual Expenses). Financials and companies with negative adjusted EBITDA are excluded.



Cash Deployment Factors

Dividend Growth (Q1=highest): The year-over-year growth between trailing four-quarter total common dividends as of the latest month-end and trailing four-quarter total common dividends as of 12 months ago.

Dividend Payers/Non-payer (Q1=Payers, Q5=Non-payers): Stocks that pay a dividend (based on the trailing 12-month dividend yield) are considered payers; stocks that don't pay a dividend are considered non-payers.

Dividend Yield (Payers only) (Q1=highest): Indicated dividend rate dividend by price. Companies that do not pay a dividend are excluded.

Share Repurchase (Q1=largest decrease in shares): Year-over-year change in shares outstanding.

Miscellaneous Factors

Price (Q1=highest): The month-end closing price.

Analyst Coverage (Q1=highest): The number of available I/B/E/S FY1 earnings estimates submitted by analysts.

Short Interest Ratio (Days to Cover) (Q1=highest): The number of shares held short divided by the average daily trading volume. It can be interpreted as the number of days it would take short sellers to cover the short position.

Short Interest 12M z-score (Q1=highest): The z-score of the most recent number of shares shorted vs. the last 12 months history.

Foreign Exposure (Q1=highest): The ratio of foreign sales to total sales.

US Regime Indicator methodology

Inputs for the US regime indicator include the following eight macroeconomic or top-down variables:

- Earnings Revision ratio: Calculated as the ratio (see our 1 January 2018 report) between the number of companies in the S&P 500 for which Thomson Financial consensus earnings estimates have been raised versus those that have been lowered. A rising ratio indicates an improving economic cycle.
- ISM PMI: ISM PMI Institute for Supply Management Manufacturing Purchasing
 Managers Index, represented as the Z-Score. The ISM Manufacturing Index monitors
 economic activity as reported by 300 supply management professionals. The
 reading of the index above (below) 50 indicated economic expansion (contraction).
- Inflation: The 12-month change in the BofA Inflation Composite (see methodology further below), represented as the Z-Score. Rising inflation indicates improving economic conditions.
- **GDP Forecast:** The next 12-month US GDP growth forecast from the Federal Reserve Bank of Philadelphia Survey, represented as the Z-Score.
- **Leading Economic Indicators index**: The 12-month change in the Conference Board US Leading Index of Ten Economic Indicators, represented as a Z-Score. A rising Z-Score indicates improving economic conditions.
- US Capacity Utilization: The 12-month change in US capacity utilization, represented as the Z-score. The capacity utilization rate indicates the percentage of total economic capacity currently utilized. Rising capacity utilization implies improving economic conditions. Rising capacity utilization suggests more expanding economic cycle and potentially rising inflationary pressure.



- **10-year US Treasury Bond Yield**: The 12-month change in the bond yield, represented as the Z-Score. Rising yields indicate improving economic conditions.\
- **High Yield corporate bond credit spread**: The 12-month change in the US High Yield credit spread of the ICE BofA US High Yield Index, represented as a Z-score. Falling spreads indicate improving economic conditions.

Note on back-testing

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R1}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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