

### Residential REITs

## BofA's jobless claims tracker - a real time snapshot on the state of Resi demand

**Industry Overview** 

### Jobless claims data can help assess demand risk

In this report, we track the Department of Labor's (DoL) unemployment claims (initial and continued) data. The data is useful for tracking potential changes in demand for the Residential REITs. Jobless claims are filed weekly providing a real time snapshot on the state of the labor market. We publish this report bi-weekly to provide insight into the current state of the labor market and implications for the Residential REITs.

### Sunbelt has strong demand but supply risk too acute in '24

As Exhibit 2 highlights, the absolute levels of initial jobless claims as a percent of the population are lower in the Sunbelt (0.5%) than in Gateway (1.3%). On a relative basis, Exhibit 3 shows that Sunbelt (-1bp) is outperforming Gateway (+8bp) in 1Q24. Note that a positive change reflects an increase in claims as a percent of the population (negative for demand). We have Underperforms on both Sunbelt Apartment REITs (CPT & MAA) given the supply risk.

### Little relative change between Gateway & Sunbelt

Exhibit 1 shows jobless claims indexed to 100 at the start of '23. Jobless claims in the Gateway markets started rising in October '22 and peaked in March '23. We attribute this increase to tech layoff announcements. Since July '23, there has been little relative change between Gateway & Sunbelt markets. We will be watching closely for any signs of a weakening labor market. Please see inside for more charts and tables highlighting the relative performance across markets and REITs.

Exhibit 2: Total initial jobless claims during the quarter as a percent of the population Initial claims are trending better than last year

|                 | 1Q24 | Rank | 4Q23 | $\Delta Q/Q$ | Rank | 1Q23 | Δ Υ/Υ   | Rank |
|-----------------|------|------|------|--------------|------|------|---------|------|
| National        | 0.8% |      | 0.8% | -1bps ▼      |      | 0.8% | -4bps ▼ |      |
| Gateway         | 1.3% | 2    | 1.2% | 8bps ▲       | 2    | 1.3% | Obps ►  | 2    |
| Sunbelt         | 0.5% | 1    | 0.6% | -1bps ▼      | 1    | 0.5% | Obps ►  | 1    |
| Apartment REITs |      |      |      |              |      |      |         |      |
| AIRC            | 1.3% | 6    | 1.2% | 8bps ▲       | 6    | 1.3% | -2bps ▼ | 5    |
| AVB             | 1.4% | 7    | 1.3% | 9bps ▲       | 7    | 1.4% | -2bps ▼ | 6    |
| CPT             | 0.8% | 3    | 0.7% | 1bps ▲       | 3    | 0.8% | -1bps ▼ | 8    |
| EQR             | 1.4% | 8    | 1.3% | 9bps ▲       | 8    | 1.5% | -3bps ▼ | 3    |
| ESS             | 1.5% | 9    | 1.4% | 9bps ▲       | 9    | 1.6% | -4bps ▼ | 1    |
| MAA             | 0.6% | 1    | 0.6% | -2bps ▼      | 2    | 0.6% | Obps ►  | 9    |
| UDR             | 1.2% | 5    | 1.1% | 6bps ▲       | 5    | 1.2% | -2bps ▼ | 7    |
| SFR REITs       |      |      |      |              |      |      |         |      |
| AMH             | 0.6% | 2    | 0.6% | -4bps ▼      | 1    | 0.6% | -4bps ▼ | 2    |
| INVH            | 0.9% | 4    | 0.9% | 4bps ▲       | 4    | 0.9% | -3bps ▼ | 4    |

**Source:** Department of Labor, Haver Analytics, company filings Note: current guarter sum is projected based on OTD data available. Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX

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### 15 March 2024

Equity **United States REITs** 

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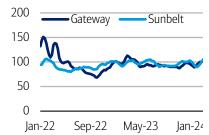
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**REITs Team BofAS** 

See Team Page for List of Analysts

### **Exhibit 1: Gateway vs sunbelt markets**

T4Wk average of Initial jobless claims, indexed to 100 on 1/7/2023

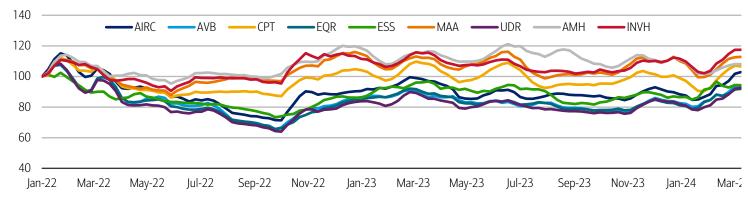


Source: Department of Labor, Haver Analytics Note: Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX BofA GLOBAL RESEARCH

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### Exhibit 3: Relative performance of initial jobless claims across each REIT's portfolio

Trailing four-week average of Initial jobless claims, indexed to 100 on 1/1/2022; Initial claims in Residential REITs are trending higher since October 2022

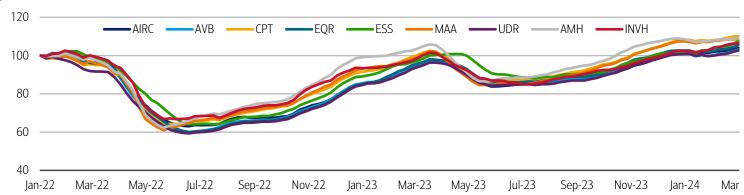


Source: Department of Labor, Haver Analytics, company filings

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### Exhibit 4: Relative performance of continuing jobless claims across each REIT's portfolio

Trailing four-week average of continuing jobless claims, indexed to 100 on 1/1/2022; Continuing claims in Residential REITs are trending higher since June 2022

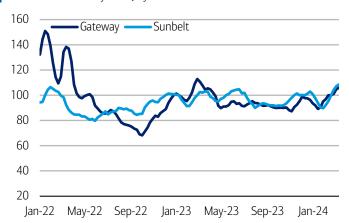


**Source:** Department of Labor, Haver Analytics, company filings

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### Exhibit 5: Initial jobless claims - Gateway vs sunbelt markets

T4Wk average of Initial jobless claims, indexed to 100 on 1/7/2023; Sunbelt is in line with Gateway since July 2023

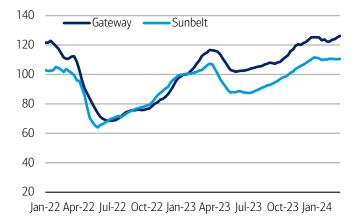


Source: Department of Labor, Haver Analytics

Note: Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX

### Exhibit 6: Continuing jobless claims - Gateway vs sunbelt markets

T4Wk average of continuing jobless claims, indexed to 100 on 1/7/2023; Sunbelt is outperforming Gateway since January 2023



Source: Department of Labor, Haver Analytics

Note: Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX

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# Jobless claims per population

In the charts below we calculate jobless claims as a percentage of the population. We believe looking at claims as a percent of the population normalizes the data for the size of each state.

Exhibit 7: Total initial jobless claims during the quarter as a percent of the population

Initial claims are trending better than last year

|                        | 1Q24 | Rank | 4Q23 | $\Delta Q/Q$ | Rank | 1Q23 | Δ Υ/Υ   | Rank |
|------------------------|------|------|------|--------------|------|------|---------|------|
| National               | 0.8% |      | 0.8% | -1bps ▼      |      | 0.8% | -4bps ▼ |      |
| Gateway                | 1.3% | 2    | 1.2% | 8bps ▲       | 2    | 1.3% | Obps ►  | 2    |
| Sunbelt                | 0.5% | 1    | 0.6% | -1bps ▼      | 1    | 0.5% | 0bps ►  | 1    |
| <b>Apartment REITs</b> |      |      |      |              |      |      |         |      |
| AIRC                   | 1.3% | 6    | 1.2% | 8bps ▲       | 6    | 1.3% | -2bps ▼ | 5    |
| AVB                    | 1.4% | 7    | 1.3% | 9bps ▲       | 7    | 1.4% | -2bps ▼ | 6    |
| CPT                    | 0.8% | 3    | 0.7% | 1bps ▲       | 3    | 0.8% | -1bps ▼ | 8    |
| EQR                    | 1.4% | 8    | 1.3% | 9bps ▲       | 8    | 1.5% | -3bps ▼ | 3    |
| ESS                    | 1.5% | 9    | 1.4% | 9bps ▲       | 9    | 1.6% | -4bps ▼ | 1    |
| MAA                    | 0.6% | 1    | 0.6% | -2bps ▼      | 2    | 0.6% | Obps ►  | 9    |
| UDR                    | 1.2% | 5    | 1.1% | 6bps ▲       | 5    | 1.2% | -2bps ▼ | 7    |
| SFR REITs              |      |      |      |              |      |      |         |      |
| AMH                    | 0.6% | 2    | 0.6% | -4bps ▼      | 1    | 0.6% | -4bps ▼ | 2    |
| INVH                   | 0.9% | 4    | 0.9% | 4bps ▲       | 4    | 0.9% | -3bps ▼ | 4    |

**Source:** Department of Labor, Haver Analytics, company filings

Note: current quarter sum is projected based on QTD data available.

Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX

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Exhibit 8: Average continued jobless claims during the quarter as a percent of the population

Continued claims are trending worse than last year

|                 | 1Q24 | Rank | 4Q23 | $\Delta Q/Q$ | Rank | 1Q23 | Δ Υ/Υ  | Rank |
|-----------------|------|------|------|--------------|------|------|--------|------|
| National        | 0.5% |      | 0.5% | 0bps ►       |      | 0.5% | 4bps ▲ |      |
| Gateway         | 1.0% | 2    | 1.0% | 4bps ▲       | 2    | 0.9% | 7bps ▲ | 2    |
| Sunbelt         | 0.3% | 1    | 0.3% | 1bps ▲       | 1    | 0.3% | 3bps ▲ | 1    |
| Apartment REITs |      |      |      |              |      |      |        |      |
| AIRC            | 0.9% | 6    | 0.8% | 5bps ▲       | 7    | 0.8% | 6bps ▲ | 6    |
| AVB             | 1.0% | 7    | 1.0% | 5bps ▲       | 6    | 1.0% | 7bps ▲ | 7    |
| CPT             | 0.5% | 3    | 0.5% | 3bps ▲       | 3    | 0.5% | 4bps ▲ | 4    |
| EQR             | 1.0% | 8    | 1.0% | 6bps ▲       | 8    | 1.0% | 7bps ▲ | 8    |
| ESS             | 1.1% | 9    | 1.0% | 7bps ▲       | 9    | 1.0% | 7bps ▲ | 9    |
| MAA             | 0.4% | 1    | 0.3% | 2bps ▲       | 2    | 0.3% | 3bps ▲ | 3    |
| UDR             | 0.8% | 5    | 0.8% | 4bps ▲       | 5    | 0.8% | 6bps ▲ | 5    |
| SFR REITs       |      |      |      |              |      |      |        |      |
| AMH             | 0.4% | 2    | 0.4% | 2bps ▲       | 1    | 0.3% | 3bps ▲ | 1    |
| INVH            | 0.6% | 4    | 0.6% | 4bps ▲       | 4    | 0.6% | 3bps ▲ | 2    |

**Source:** Department of Labor, Haver Analytics, company filings

Note: current quarter average is calculated with QTD data available.

Gateway consists of CA, D.C., MA, NY, WA; Sunbelt consists of AZ, FL, GA, NC, TN, TX

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## Key terms

Mkts: Markets

T4Wk: Trailing 4-Week Average

Resi: Residential

SA: Seasonally Adjusted

SFR: Single Family Rental

**AZ**: Arizona **CA**: California

D.C.: Washington D.C.

FL: Florida

GA: Georgia

MA: Massachusetts

NC: North Carolina

NY: New York

TN: Tennessee

TX: Texas

**WA**: Washington

AIRC: Apartment Income REIT Corp

AVB: AvalonBay Communities Inc

CPT: Camden Property Trust

EQR: Equity Residential

ESS: Essex Property Trust Inc

MAA: Mid-America Apartment Communities Inc

UDR: UDR, Inc.

**AMH**: American Homes 4 Rent **INVH**: Invitation Homes Inc

#### Stocks mentioned

Prices and ratings for stocks mentioned in this report

| BofA Ticker | Bloomberg ticker | Company name    | Price       | Rating |
|-------------|------------------|-----------------|-------------|--------|
| CPT         | CPT US           | Camden Property | US\$ 97.92  | B-3-7  |
| MAA         | MAA US           | Mid-America Ap  | US\$ 130.27 | B-3-7  |

Source: BofA Global Research

### Price objective basis & risk

### **Camden Property Trust (CPT)**

Our price objective for CPT of \$97 trades at a 10% discount to our forward NAV estimate. We derive our NAV estimate from applying a 6.4% cap rate to our forward NOI estimate. We use a 6.4% cap rate for CPT based on our view of interest rates over the next year, current private market/transaction comps, and the market exposure of CPT. The upside risks to our price objective are better-than-expected job growth and operating conditions in CPT's markets and lower interest rates. The downside risks to our price objective are unemployment and operating conditions in CPT's markets deteriorating beyond our expectations and higher interest rates. In addition, a reduction in GSE (government sponsored enterprise) lending to the multifamily sector could weigh on CPT's access to capital, borrowing costs, and direct real estate values.

### Mid-America Apartment Communities, Inc. (MAA)

Our \$132 price objective implies a 10% discount to our forward NAV estimate. We derive our one year forward NAV estimate by applying a 6.3% cap rate to our forward NOI estimate. We use a 6.3% cap rate based on our view of interest rates over the next year, current private market/transaction comps, and the market exposure of MAA.



Downside risks to our PO are the company's high exposure to rising levels of supply, increasing tax and insurance expenses, and slowing inbound migration.

Upside risks to our PO are positive suburban trends, less of an impact from supply on fundamentals, and long-term demand in the Sunbelt.

### **Analyst Certification**

I, Joshua Dennerlein, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



### **US - REITs Coverage Cluster**

| nvestment rating | Company                                 | BofA Ticker         | Bloomberg symbol             | Analyst  |
|------------------|---|---------------------|------------------------------|--|
| UY               |   |                     |                              |  |
|                  | Agree Realty Corp                       | ADC                 | ADC US                       | Joshua Dennerlein  |
|                  | Alexandria Real Estate Equities         | ARE                 | ARE US                       | Joshua Dennerlein  |
|                  | American Healthcare REIT Inc.           | AHR                 | AHR US                       | Joshua Dennerlein  |
|                  | American Homes 4 Rent                   | AMH                 | AMH US                       | Jeffrey Spector  |
|                  | Americold Realty Trust                  | COLD                | COLD US                      | Joshua Dennerlein  |
|                  | AvalonBay Communities Inc               | AVB                 | AVB US                       | Joshua Dennerlein  |
|                  | Boston Properties                       | BXP                 | BXP US                       | Jeffrey Spector  |
|                  | Brixmor Property Group                  | BRX                 | BRX US                       | Jeffrey Spector  |
|                  | COPT Defense Properties                 | CDP                 | CDP US                       | Camille Bonnel   |
|                  | Cousins Properties Inc.                 | CUZ                 | CUZ US                       | Camille Bonnel   |
|                  | EastGroup Properties                    | EGP                 | EGP US                       | Jeffrey Spector  |
|                  | Empire State Realty Trust               | ESRT                | ESRT US                      | Camille Bonnel   |
|                  | Equity Residential                      | EQR                 | EQR US                       | Jeffrey Spector  |
|                  | Essential Properties                    | EPRT                | EPRT US                      | Joshua Dennerlein  |
|                  | Federal Realty                          | FRT                 | FRT US                       | Jeffrey Spector  |
|                  | Invitation Homes Inc                    | INVH                | INVH US                      | Joshua Dennerlein  |
|                  | Kimco Realty                            | KIM                 | KIM US                       | Jeffrey Spector  |
|                  | Kite Realty Group                       | KRG                 | KRG US                       | Jeffrey Spector  |
|                  | Phillips Edison & Company               | PECO                | PECO US                      | Jeffrey Spector  |
|                  | Prologis, Inc.                          | PLD                 | PLD US                       | Camille Bonnel   |
|                  | Public Storage, Inc.                    | PSA                 | PSA US                       | Jeffrey Spector  |
|                  | Regency                                 | REG                 | REG US                       | Jeffrey Spector  |
|                  | Rexford Industrial Realty               | REXR                | REXR US                      | Camille Bonnel   |
|                  | Sabra Health Care                       | SBRA                | SBRA US                      | Joshua Dennerlein  |
|                  | Simon Property                          | SPG                 | SPG US                       | Jeffrey Spector  |
|                  | Ventas, Inc.                            | VTR                 | VTR US                       | Jeffrey Spector  |
|                  | Welltower                               | WELL                | WELL US                      | Joshua Dennerlein  |
| EUTRAL           |   |                     |                              |  |
|                  | Acadia Realty Trust                     | AKR                 | AKR US                       | Jeffrey Spector  |
|                  | CubeSmart                               | CUBE                | CUBE US                      | Jeffrey Spector  |
|                  | EPR Properties                          | EPR                 | EPR US                       | Joshua Dennerlein  |
|                  | Equity LifeStyle Properties             | ELS                 | ELS US                       | Jeffrey Spector  |
|                  | Essex Property Trust, Inc.              | ESS                 | ESS US                       | Joshua Dennerlein  |
|                  | Extra Space Storage, Inc.               | EXR                 | EXR US                       | Jeffrey Spector  |
|                  | Getty Realty Corp.                      | GTY                 | GTY US                       | Joshua Dennerlein  |
|                  | Highwoods Properties                    | HIW                 | HIW US                       | Camille Bonnel   |
|                  | InvenTrust Properties                   | IVT                 | IVT US                       | Jeffrey Spector  |
|                  | Kilroy Realty Corporation               | KRC                 | KRC US                       | Camille Bonnel   |
|                  | Macerich                                | MAC                 | MAC US                       | Jeffrey Spector  |
|                  | OMEGA Healthcare                        | OHI                 | OHI US                       | Joshua Dennerlein  |
|                  | Realty Income                           | 0                   | O US                         | Jeffrey Spector  |
|                  | Retail Opportunity Investments Corp.    | ROIC                | ROIC US                      | Jeffrey Spector  |
|                  | SL Green Realty                         | SLG                 | SLG US                       | Camille Bonnel   |
|                  | Sun Communities                         | SUI                 | SULUS                        | Joshua Dennerlein  |
|                  | UDR, Inc.                               | UDR                 | UDR US                       | Joshua Dennerlein  |
|                  | Veris Residential Inc                   | VRE                 | VRE US                       | Joshua Dennerlein  |
|                  | Vornado Realty                          | VNO                 | VNO US                       | Camille Bonnel   |
| NDERPERFORM      |   |                     |                              |  |
|                  | American Assets Trust                   | AAT                 | AAT US                       | Camille Bonnel   |
|                  | Armada Hoffler Properties               | AHH                 | AHH US                       | Camille Bonnel   |
|                  | Camden Property Trust                   | CPT                 | CPT US                       | Joshua Dennerlein  |
|                  | Douglas Emmett                          | DEI                 | DELUS                        | Camille Bonnel   |
|                  | Healthpeak Properties, Inc.             | DOC                 | DOC US                       | Joshua Dennerlein  |
|                  | Hudson Pacific Properties, Inc.         | HPP                 | HPP US                       | Camille Bonnel   |
|                  | Kennedy Wilson                          | KW                  | KW US                        | Joshua Dennerlein  |
|                  | LXP Industrial Trust                    | LXP                 | LXP US                       | Camille Bonnel   |
|                  | Medical Properties Trust, Inc.          | MPW                 | MPW US                       | Joshua Dennerlein  |
|                  | Mid-America Apartment Communities, Inc. | MAA                 | MAA US                       | Joshua Dennerlein  |
|                  | National Storage Affiliates Trust       | NSA                 | NSA US                       | Jeffrey Spector  |
|                  | manunal olulase Allillates IIUSL        | NCN                 |                              | јеттеу эрестог   |
|                  |   | NITCT               | NITCT LIC                    | Jachua Dannarlain  |
|                  | NetSTREIT                               | NTST                | NTST US                      | Joshua Dennerlein  |
|                  |   | NTST<br>NNN<br>PGRE | NTST US<br>NNN US<br>PGRE US | Joshua Dennerlein<br>Joshua Dennerlein<br>Camille Bonnel |



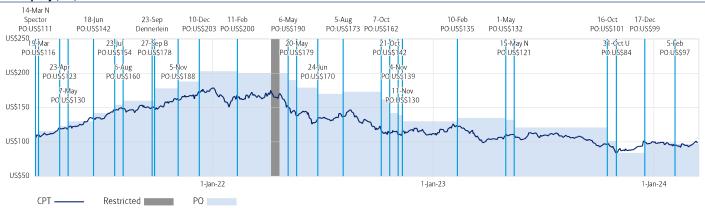
### **US - REITs Coverage Cluster**

| Investment rating | Company         | BofA Ticker | Bloomberg symbol | Analyst           |
|-------------------|-----------------|-------------|------------------|-------------------|
|                   | STAG Industrial | STAG        | STAG US          | Camille Bonnel    |
|                   | Tanger Inc      | SKT         | SKT US           | Jeffrey Spector   |
|                   | WP Carey        | WPC         | WPC US           | Joshua Dennerlein |

## **Disclosures**

### **Important Disclosures**

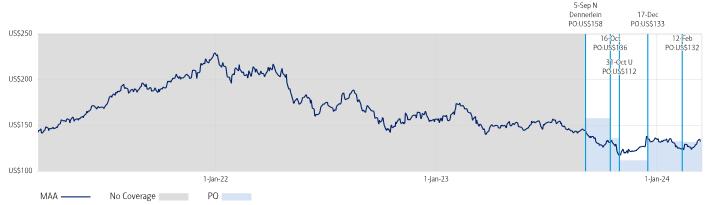
### **Camden Property (CPT) Price Chart**



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

### Mid-America Ap (MAA) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

### Equity Investment Rating Distribution: REITs (Real Estate Investment Trusts) Group (as of 31 Dec 2023)

| Coverage Universe | Count | Percent | Inv. Banking Relationships R1 | Count | Percent |
|-------------------|-------|---------|-------------------------------|-------|---------|
| Buy               | 40    | 46.51%  | Buy                           | 33    | 82.50%  |
| Hold              | 27    | 31.40%  | Hold                          | 21    | 77.78%  |
| Sell              | 19    | 22.09%  | Sell                          | 16    | 84.21%  |

### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

| Coverage Universe | Count | Percent | Inv. Banking Relationships R1 | Count | Percent |
|-------------------|-------|---------|-------------------------------|-------|---------|
| Buy               | 1895  | 53.62%  | Buy                           | 1083  | 57.15%  |
| Hold              | 832   | 23.54%  | Hold                          | 454   | 54.57%  |
| Sell              | 807   | 22.84%  | Sell                          | 383   | 47.46%  |

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.



FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R2</sup>

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the Price Charts website, or call 1-800-MERRILL to have them mailed.

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BofAS or an affiliate has received compensation from the issuer for non-investment banking services or products within the past 12 months: Camden Property, Mid-Amer Apt.

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BofAS or an affiliate has received compensation for investment banking services from this issuer within the past 12 months: Camden Property.

BofAS or an affiliate expects to receive or intends to seek compensation for investment banking services from this issuer or an affiliate of the issuer within the next three months: Camden Property.

BofAS or one of its affiliates is willing to sell to, or buy from, clients the common equity of the issuer on a principal basis: Camden Property, Mid-America Ap.

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