

Hexcel Corporation

Hexcelerating Ramp

Reiterate Rating: NEUTRAL | PO: 75.00 USD | Price: 71.11 USD

Reiterating Neutral, and maintain PO: \$75

We derive our valuation of \$75 on a 1.5x (unchanged) two-year forward P/FCF relative to the S&P500 on 2025 (unchanged). The 1.5x is a slight premium to HXL's historical STM P/FCF relative S&P multiple of 1.3x. We believe the premium reflects HXL's upside and ability to meet the demand of the projected comm. aerospace ramp, while maintaining margins. However, HXL is currently trading above the historical multiple at 1.45x, and we believe there are still more discounted options to trade the Commercial Aerospace recovery. See further in note for estimate changes and further valuation analysis.

Strong conviction on coming ramp

Commercial Aerospace continues to roar back, with 30% Y/Y growth, driven by the A350 and A320. Management strongly affirmed they are primed for the coming ramp and are bullish on Airbus and Boeing meeting their projected 2025 targets rates (Airbus – 9 A350s/mo, 75 A320s/mo | Boeing – 5 780s/mo, 52 737MAXs/mo). Management did acknowledge the existing supply chain and talent constraints in the industry will ultimately be the most critical factor in the ramp becoming a reality. Given the most recent 737MAX set back and bumpy recovery we see material risk to timing of the ramp, however HXL will continue producing ahead of the AIR and BA production schedule and is still positioned to benefit from the production increases. On bizjets we expect HXL's demand to remain at current levels, while growth tapers off as the bizjet market has cooled.

Flush with cash, but where to spend it?

With HXL's cash at \$106mn, and the \$750mn revolver renewed & extended to 2028, investor want to know how HXL will deploy the excess capital. Management affirmed the first priority is reinvesting in the business to support R&D and growth for new programs. Management seemed wholly disinterested in M&A in the current environment. We see it likely HXL will revive their share repurchase strategy having not repurchased shares since 1Q2020 and \$217mn remaining under their share repurchase program.

Estimates (Dec) (US\$)	2020A	2021A	2022E	2023E	2024E
EPS	0.25	0.27	1.28	1.90	2.55
GAAP EPS	0.38	0.19	1.49	1.90	2.55
EPS Change (YoY)	-92.9%	8.0%	374.1%	48.4%	34.2%
Consensus EPS (Bloomberg)			1.21	1.88	2.53
DPS	0.17	0	0.43	0.53	0.53
Valuation (Dec)					
P/E	284.4x	263.4x	55.6x	37.4x	27.9x
GAAP P/E	187.1x	374.3x	47.7x	37.4x	27.9x
Dividend Yield	0.2%	0%	0.6%	0.7%	0.7%
EV/EBITDA*	50.6x	41.0x	26.2x	21.3x	17.8x
Free Cash Flow Yield*	3.0%	1.8%	1.4%	2.0%	3.0%
* For full definitions of <i>IQ</i> method [™] measures, see page 6.					

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Refer to important disclosures on page 7 to 9. Analyst Certification on page 5. Price
Objective Basis/Risk on page 5.

Timestamp: 27 April 2023 03:00AM EDT

27 April 2023

Equity

Key Changes		
(US\$)	Previous	Current
2023E Rev (m)	1,776.8	1,813.3
2024E Rev (m)	2,052.0	2,030.8
2023E EPS	1.80	1.90

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Stock Data

Price	71.11 USD
Price Objective	75.00 USD
Date Established	3-Feb-2023
Investment Opinion	B-2-7
52-Week Range	47.38 USD - 74.99 USD
Mrkt Val (mn) / Shares Out	7,069 USD / 99.4
(mn)	
Average Daily Value (mn)	44.99 USD
BofA Ticker / Exchange	HXL / NYS
Bloomberg / Reuters	HXL US / HXL.N
ROE (2022E)	7.2%
Net Dbt to Eqty (Dec-2021A)	46.8%
ESGMeter™	Medium

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

iQprofile[™] Hexcel Corporation

iQmethod sM − Bus Performance*					
(US\$ Millions)	2020A	2021A	2022E	2023E	2024E
Return on Capital Employed	0.3%	1.4%	5.4%	7.4%	9.4%
Return on Equity	1.4%	1.5%	7.2%	10.0%	12.7%
Operating Margin	0.9%	3.9%	11.1%	13.5%	15.4%
Free Cash Flow	214	124	97	140	210
iQmethod [™] – Quality of Earnings*					
(US\$ Millions)	2020A	2021A	2022E	2023E	2024E
Cash Realization Ratio	12.8x	6.5x	1.6x	1.4x	1.4x
Asset Replacement Ratio	0.4x	0.2x	0.6x	0.7x	0.8x
Tax Rate	220.2%	26.8%	21.1%	23.0%	23.0%
Net Debt-to-Equity Ratio	54.5%	46.8%	39.3%	30.2%	32.8%
Interest Cover	0.3x	1.4x	4.8x	7.0x	9.2x
Income Statement Data (Dec)					
(US\$ Millions)	2020A	2021A	2022E	2023E	2024E
Sales	1,502	1,325	1,578	1,813	2,031
% Change	-36.2%	-11.8%	19.1%	14.9%	12.0%
Gross Profit	240	250	357	462	539
% Change	-62.6%	4.3%	42.8%	29.5%	16.5%
EBITDA	156	193	302	371	444
% Change	-72.5%	23.5%	56.6%	22.9%	19.5%
Net Interest & Other Income	(42)	(30)	(25)	(35)	(34)
Net Income (Adjusted)	21	23	109	162	215
% Change	-93.2%	12.6%	369.0%	49.3%	32.5%
Free Cash Flow Data (Dec)	20204	20244	20225	20225	2024
(US\$ Millions)	2020A	2021A	2022E	2023E	2024E
Net Income from Cont Operations (GAAP)	32	16	126	162	215
Depreciation & Amortization	142	141	127	127	131
Change in Working Capital	102	(16)	(70)	(68)	(34)
Deferred Taxation Charge	(51)	(3)	(3)	(2)	0
Other Adjustments, Net	40	13	(7)	12	(102)
Capital Expenditure	(51)	(28)	(76)	(91)	(102)
Free Cash Flow	214	124	97	140	210
% Change	-25.5%	-42.1%	-21.8%	44.8%	50.1%
Balance Sheet Data (Dec)	20204	20214	20225	20225	2024
(US\$ Millions)	2020A	2021A	2022E	2023E	2024
Cash & Equivalents	103	128	112	123	118
Trade Receivables	125	160	223	230	257
Other Current Assets	307	328	400	443	450
Property, Plant & Equipment Other Non-Current Assets	1,874	1,746	1,658	1,627	1,598
	508	457	445	449	449
Total Assets	2,918	2,819	2,837	2,871	2,873
Short-Term Debt	100	1	0	0	200
Other Current Liabilities	182	247	330	299	300
Long-Term Debt	926	822	723	639	669
Other Non-Current Liabilities	299	264	230	227	227
Total Liabilities	1,408	1,334	1,283	1,164	1,195
	1,408 1,510 2,918	1,334 1,486 2,819	1,283 1,554 2,837	1,164 1,707 2,871	1,1 1,6 2,8

Company Sector

Aerospace

Company Description

HXL is the leading advanced structural materials company in the world. It develops, manufactures and markets lightweight, high-performance composites and composite weaves (prepreg) used as the primary building materials in endmarkets such as commercial and military aircraft and space launch vehicles and satellites. HXL manufactures low-cost industrial grade carbon fiber used in autos, bikes, skis and other industrial applications and manufactures fiber glass prepregs used in wind turbine blades.

Investment Rationale

Hexcel is a pureplay on commercial aerospace carbon fiber. Increased penetration of carbon fiber in the airframe of new aircraft derivatives like the A320neo and 737 MAX and clean sheet programs like the A350 and 787 provides long-term growth. However, at Hexcel's current valuation we believe the aero recovery is mostly priced in, and there are cheaper options available for investors to buy for the Commercial Aerospace recovery.

Stock Data	
Average Daily Volume	632,646

Quarterly Earnings Estimates

	2021	2022
Q1	-0.10A	0.22A
Q2	0.08A	0.33A
Q3	0.13A	0.33E
Ω4	0.16A	0.40F

* For full definitions of *IQ* method SM measures, see page 6.

Restocking benefits now, cautious about destocking later

While supply chain challenges have improved over the past quarter, HXL's management remained cautious about overall supply chain trends. We are optimistic about Hexcel's position in the early stages of the supply chain, focusing on raw materials and structural parts. According to management, customers have been in the midst of restocking, helping to bolster HXL orders, as well as 1Q margins. The restocking tailwind is unlikely to happen in the next quarters for 2023, however we do expect the restocking to reoccur with each step-up in production from the OEMs. The timing of the reoccurrence will likely be less predictable.

Incremental hiring in parity with ramp

During the pandemic HXL right-sized headcount from 7,000 to 4,500 employees. Since the trough of the pandemic, HXL has since hired ~1,000 employees. Management maintains direct headcount will scale in-line with revenue growth.

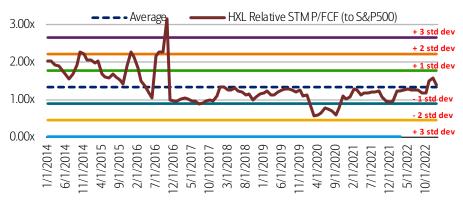
Conservative outlook maintained for 2023

If HXL's 1Q results set the base line for topline performance, it implies HXL will beat their current outlook. In our view, HXL reiterating guidance, despite a strong quarter, underlines management's conservativism and less bullish sentiment on the commercial ramp than rhetoric would imply. While HXL has been receiving increased orders and does have the capability to ramp, we note if any one company does not perform on the necessary ramp, there will likely be bottlenecks in the supply chain which limits customer incentives to hold more inventory.

Reiterating Neutral, and maintain PO: \$75

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Exhibit 1: Hexcel STM P/FCF Relative to the S&P500 Average relative multiple 1.3x



Source: BofA Global Research, FactSet

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Model updates & changes

Revenue: We increase our FY2023 revenue estimates to \$1.81bn from \$1.77bn on increased shipset expectations and production step ups announced from OEMS. FY2024 down slightly to \$2.03bn (vs. \$2.05bn) from lower Space & Defense sales. FY2025 down slightly to \$2.18bn (vs \$2.19bn) from lower Space & Defense sales. FY2026 remains unchanged. FY2027 increase to \$3.39bn (vs. \$3.37) on increased commercial aerospace revenue and BA & Airbus reaching steady production at pre-covid levels.

Margins: We increased our FY2023 estimated operating margins to 13.5% from 13.2%, reflecting the strong 1Q23 margin performance and lower cost of sales as volume improves. The outyear changes mostly reflect assumption changes in Corporate & Other Expenses to remain at current elevated levels. FY2024 lowered slightly to 15.4% (vs.15.5%), FY2025 lowered to 16.1% (vs. 16.5%), FY2026 lowered to 16.4% (vs. 17.1%), and FY2027 lowered to 16.5% (vs. 17.3%). Additionally, this reflects management indicating margins will be in the mid-teens when revenue is between \$1.8bn to \$1.9bn.

EPS: We increase our FY2023 EPS estimates to \$1.90 from \$1.80, reflecting the increased revenue estimates driven by the commercial aerospace production ramp. FY2025 remains unchanged. On the outyears, we lower our EPS estimates reflecting the previously mentioned lower margin assumptions. FY2026 lowered slightly to \$2.95 (vs. \$3.00), and FY2027 lowered to \$3.50 (vs. \$3.60).

BA: Boeing

OEM: Original equipment manufacturer

Price objective basis & risk

Hexcel Corporation (HXL)

Our PO at \$75 based on a 1.5x two-year forward relative P/FCF on the S&P500 on 2025 estimates. The 1.5x relative multiple is slightly above the five-year historical average of 1.3x given the expected demand for Aerospace in the coming years and i to reflect the improved market sentiment towards commercial aero recovery.

Upside risks to our PO are: if Airbus A350, A32neo, and 737MAX production rates continue to ramp up better expected and 787 deliveries recommence, HXL will continue to benefit as a carbon fiber OE pure play and may trade at a higher premium to the market compared to our estimates. An increase in oil prices could also boost demand for newer, more fuel-efficient commercial jetliners and provide upside to estimates in the medium term.

Downside risks to our price objective are: the majority of sales are OEM and there is little aftermarket, which could prove problematic if the civil aircraft cycle turns dramatically due to the uncertain economic environment. HXL could be materially impacted if serious complications should arise from new platforms like the 787 and A350. Unexpected cancellations to programs in both commercial and military could materially impact HXL as a result. Should HXL run into any problems with execution, particularly as capacity is expanding, that would impact results.

Analyst Certification

I, Ronald J. Epstein, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Aerospace and Defense Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
BUY				
	AerCap Holdings N.V.	AER	AER US	Ronald J. Epstein
	Air Lease Corporation	AL	AL US	Ronald J. Epstein
	BWX Technologies, Inc.	BWXT	BWXT US	Ronald J. Epstein
	CACI International	CACI	CACIUS	Mariana Perez Mora
	Cadre Holdings Inc	CDRE	CDRE US	Elizabeth Grenfell
	Crane Co.	CR	CR US	Elizabeth Grenfell
	Embraer	ERJ	ERJ US	Ronald J. Epstein
	General Dynamics	GD	GD US	Ronald J. Epstein
	Howmet Aerospace Inc.	HWM	HWM US	Ronald J. Epstein
	KBR	KBR	KBR US	Mariana Perez Mora
	Leidos Holdings	LDOS	LDOS US	Mariana Perez Mora
	Northrop Grumman	NOC	NOC US	Ronald J. Epstein
	Palantir Technologies	PLTR	PLTR US	Mariana Perez Mora
	Raytheon Tech	RTX	RTX US	Ronald J. Epstein
	Rocket Lab	RKLB	RKLB US	Ronald J. Epstein
	Teledyne Technologies Inc	TDY	TDY US	Elizabeth Grenfell
	Terran Orbital Corporation	LLAP	LLAPUS	Ronald J. Epstein
	TransDigm Group Inc.	TDG	TDG US	Ronald J. Epstein
	Triumph Group	TGI	TGIUS	Ronald J. Epstein
NEUTRAL				
	Albany International	AIN	AIN US	Ronald J. Epstein
	Boeing	ВА	BA US	Ronald J. Epstein
	Booz Allen Hamilton	ВАН	BAH US	Ronald J. Epstein
	CAE Inc.	YCAE	CAE CN	Ronald J. Epstein
	CAE Inc.	CAE	CAE US	Ronald J. Epstein
	Garmin	GRMN	GRMN US	Ronald J. Epstein
	HEICO Corporation	HEI	HEIUS	Ronald J. Epstein
	Hexcel Corporation	HXL	HXL US	Ronald J. Epstein



US - Aerospace and Defense Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
	L3Harris	LHX	LHX US	Ronald J. Epstein
	Lockheed Martin	LMT	LMT US	Ronald J. Epstein
	Textron	TXT	TXT US	Ronald J. Epstein
UNDERPERFORM				
	Astra Space Inc.	ASTR	ASTR US	Ronald J. Epstein
	Bombardier	BDRBF	BDRBF US	Ronald J. Epstein
	Bombardier Inc.	YBBD B	BBD/B CN	Ronald J. Epstein
	Huntington Ingalls Industries	HII	HII US	Ronald J. Epstein
	Parsons Corporation	PSN	PSN US	Ronald J. Epstein
	RBC Bearings Inc	RBC	RBC US	Elizabeth Grenfell
	Spire Global inc	SPIR	SPIR US	Ronald J. Epstein
	Spirit AeroSys-A	SPR	SPR US	Ronald J. Epstein
	Virgin Galactic Holdings	SPCE	SPCE US	Ronald J. Epstein

Qmethod ^{su} Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 – Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity Operating Margin	Net Income Operating Profit	Shareholders' Equity Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings Cash Realization Ratio Asset Replacement Ratio Tax Rate Net Debt-To-Equity Ratio Interest Cover	Numerator Cash Flow From Operations Capex Tax Charge Net Debt = Total Debt — Cash & Equivalents EBIT	Denominator Net Income Depreciation Pre-Tax Income Total Equity Interest Expense
Valuation Toolkit Price / Earnings Ratio Price / Book Value Dividend Yield Free Cash Flow Yield Enterprise Value / Sales	Numerator Current Share Price Current Share Price Annualised Declared Cash Dividend Cash Flow From Operations — Total Capex EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Denominator Diluted Earnings Per Share (Basis As Specified) Shareholders' Equity / Current Basic Shares Current Share Price Market Cap = Current Share Price × Current Basic Shares Sales

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Basic EBIT + Depreciation + Amortization

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Enterprise Value



EV/EBITDA

Disclosures

Important Disclosures

Hexcel Corp (HXL) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Aerospace/Defense Electronics Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	25	51.02%	Buy	18	72.00%
Hold	14	28.57%	Hold	13	92.86%
Sell	10	20.41%	Sell	4	40.00%

Equity Investment Rating Distribution: Global Group (as of 31 Mar 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1869	53.01%	Buy	1030	55.11%
Hold	827	23.45%	Hold	476	57.56%
Sell	830	23.54%	Sell	389	46.87%

Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster ^{R2}
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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