

Canadian Imperial Bank of Commerce

Consistent execution paying off

Reiterate Rating: NEUTRAL | PO: 67.00 CAD | Price: 64.22 CAD

Another solid quarter

CM shares outperformed peers on stronger 1Q24 EPS, core \$1.81 vs. \$1.64/\$1.66 BofA/consensus. Beat to our estimate was driven by lower US PCLs (credit costs) with management signaling that the heavy lifting tied to its US office CRE portfolio was over. Beyond this, pre-tax pre-provision (PTPP) was also stronger +5%/+6% vs. BofA/consensus. Bigger picture, 1Q results continued a string of consistent quarterly results over the last 12-18 months. This goes back to leadership changes announced in 2019 (including the appointment of the current CFO) as management looked to break from its history of frequent missteps that led to a discounted stock valuation. Strong capital, disciplined expense control, margin stability, all should garner investor attention. No change to our neutral rating for now as we see risk/reward as balanced owing to a highly uncertain macro-economic backdrop. Revise FY24/25e EPS to \$6.70/\$7.20 from \$6.60/\$7.18, PO to \$67 from \$66.

Execution, capital flex should boost ROE

CM reported adj. ROE of 13.8% vs. management's 16%+ target laid out at the 2022 investor day. During the earnings call mgmt. outlined the following factors as potential drivers to narrow the ROE gap vs target: increasing mkt share among students and immigrants; cross-sell opportunities across business segments; focus on driving positive operating leverage. While management did not discuss the potential for share buybacks, with a CET1 capital ratio of 13% (vs. 11.5% regulatory minimum, Basel floor factor unlikely impactful even in 2025), management should have ample flexibility to opportunistically return capital or pursue strategic M&A. Similar to peers, DRIP discount to end after the second quarter.

Credit quality stable

Credit continued to perform within management's prior expectations (impaired PCLs mid-30 bps of avg. loans) partly due to strong execution against a challenged US office portfolio (~1% of loans). The bank has prudently built reserves against portfolio (ACL ratio 14% 1Q24 vs 9% 4Q23; 8.3% avg. for US banks that have disclosed). Outside of the US office portfolio, both GlLs (0.55% of average loans, flat QoQ) and write-offs (0.35%, +2bp QoQ) remained relatively stable. While we forecast FY24 impaired PCLs of 0.35% of average loans, we remain cautious on the macro outlook (= potential downside risks).

Continued on page 3...

Estimates (Oct) (C\$)	2022A	2023A	2024E	2025E	2026E
EPS	6.98	6.73	6.70	7.20	7.45
GAAP EPS	6.68	5.16	6.65	7.20	7.45
EPS Change (YoY)	-2.5%	-3.6%	-0.4%	7.5%	3.5%
Consensus EPS (Bloomberg)			6.51	6.80	7.00
DPS	3.27	3.46	3.60	3.67	3.75
EPS (CM - C\$)	6.98	6.73	6.70	7.20	7.45
DPS (CM - C\$)	3.27	3.46	3.60	3.67	3.75
Valuation (Oct)					
P/E	9.2x	9.5x	9.6x	8.9x	8.6x
GAAP P/E	9.6x	12.4x	9.7x	8.9x	8.6x
Dividend Yield	5.1%	5.4%	5.6%	5.7%	5.8%

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Refer to important disclosures on page 10 to 13. Analyst Certification on page 7. Price Objective Basis/Risk on page 7.

Timestamp: 29 February 2024 08:22PM EST

29 February 2024

Equity

Key Changes		
(C\$)	Previous	Current
Price Obj.	66.00	67.00
2024E Rev (m)	24,308.7	24,283.7
2025E Rev (m)	25,329.8	25,363.6
2026E Rev (m)	26,235.7	26,083.0
2024E EPS	6.60	6.70
2025E EPS	7.18	7.20
2026E EPS	7.50	7.45

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Stock Data

Price (TOR / NYS)	64.22 CAD / 47.32 USD
Price Objective	67.00 CAD / 50.00 USD
Date Established	29-Feb-2024 / 18-Dec-2023
Investment Opinion	B-2-7 / B-2-7
52-Week Range	47.44 CAD - 64.72 CAD
Market Value (mn)	57,921 CAD
Free Float	96.8%
Average Daily Value (mn)	177.30 USD
Shares Outstanding (mn)	901.9 / 901.9
BofA Ticker / Exchange	YCM / TOR
BofA Ticker / Exchange	CM / NYS
Bloomberg / Reuters	CM CN / CM.TO
ROE (2024E)	12.6%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to 'BofA ESGMeter Methodology'.

iQprofile[™] Canadian Imperial Bank of Commerce

Income	Statement Data	(Oct)	

(C\$ Millions)	2022A	2023A	2024E	2025E	2026E
Net Interest Income	12,641	12,825	13,223	14,015	14,641
% change	10.3%	1.5%	3.1%	6.0%	4.5%
Net Fee Income	NA	NA	NA	NA	NA
Securities Gains / (Losses)	NA	NA	NA	NA	NA
Total Operating Income	21,798	23,249	24,284	25,364	26,083
Operating Expenses	(12,803)	(13,258)	(13,698)	(14,227)	(14,603)
% change	11.0%	3.6%	3.3%	3.9%	2.6%
Provisions Expense	(1,057)	(2,010)	(2,298)	(2,263)	(2,377)
% change	569.0%	90.2%	14.3%	-1.5%	5.0%
Operating Pre-Tax Income	7,973	8,064	8,303	8,873	9,103
Operating Net Income to Comm S/Hold.	6,050	4,728	6,245	6,784	7,020
GAAP Net Income	6,050	4,728	6,245	6,784	7,020

Balance Sheet Data (Oct)

(C\$ Millions)	2022A	2023A	2024E	2025E	2026E
Total Assets	943,597	975,690	1,004,316	1,057,359	1,113,701
Average Interest Earning Assets	NA	NA	NA	NA	NA
Total Gross Customer Loans	NA	NA	NA	NA	NA
% change	NA	NA	NA	NA	NA
Total Customer Deposits	651,806	673,892	723,599	779,668	840,302
% change	12.7%	3.4%	7.4%	7.7%	7.8%
Tangible Equity	37,318	39,839	43,474	46,798	50,287
Common Shareholders' Equity	50,382	53,163	56,668	59,992	63,481

Key Metrics (Oct)

(C\$ Millions)	2022A	2023A	2024E	2025E	2026E
Net Interest Margin	NA	NA	NA	NA	NA
Effective Tax Rate	21.7%	20.9%	21.0%	20.7%	20.8%
Loan / Deposit Ratio	0%	0%	0%	0%	0%
Tangible Common Equity / Assets	4.0%	4.1%	4.3%	4.4%	4.5%
ROA	0.70%	0.65%	0.63%	0.64%	0.63%
ROE	14.6%	13.4%	12.6%	12.8%	12.4%
RoTE	17.6%	16.0%	15.1%	15.0%	14.5%
Dividend Payout Ratio	49.0%	67.1%	54.1%	51.0%	50.3%
Efficiency Ratio (Cost / Income Ratio)	58.7%	57.0%	56.4%	56.1%	56.0%

Quality of Earnings (Oct)

(C\$ Millions)	2022A	2023A	2024E	2025E	2026E
Total Non-Interest Inc / Operating Inc	42.0%	44.8%	45.5%	44.7%	43.9%
NPLs plus Foreclosed Real Estate / Loans	NA	NA	NA	NA	NA
Loan Loss Reserves / NPLs	NA	NA	NA	NA	NA
Loan Loss Reserves / Total Loans	NA	NA	NA	NA	NA

Company Sector

Banks-Multinational/Universal

Company Description

CIBC is a leading North American financial institution with 11 million personal banking, business, public sector and institutional clients. Across Personal and Business Banking, Commercial Banking and Wealth Management, and Capital Markets businesses, CIBC offers a full range of advice, solutions and services through its leading digital banking network, and locations across Canada, in the United States and around the world.

Investment Rationale

We believe that the Canadian Imperial Bank of Commerce - CM offers a balanced risk/reward with our expectations for a strong capital position, consistent execution (in what has been a difficult macro backdrop), offset by our cautious view on the industry-wide operating environment and potential growth headwinds from consumer credit.

Stock Data	
Average Daily Volume	3,744,612
Shares / Common - Dual Listed	1.00

Quarterly Earnings Estimates

	2023	2024
Q1	1.94A	1.81A
Q2	1.70A	1.56E
Q3	1.52A	1.68E
Q4	1.57A	1.65E

Key Changes		
(C\$)	Previous	Current
2024E EPS	6.60	6.70
2025E EPS	7.18	7.20
2026E EPS	7.50	7.45



B/S strategy provides margin stability

Over the last few years management has made a deliberate effort to reduce rate sensitivity of the balance sheet. This has resulted in steady margin expansion (Canadian P&B NIM +20bp since YE22, US NIM stable; consolidated +12bp ex. trading) despite an uncertain macro backdrop and intensely competitive environment for loan/deposit pricing. Managing the balance sheet to be rate neutral could lead to relative margin stability even under a backdrop of BoC/Fed rate-cuts (asset repricing offset by funding cost relief); forecast FY24/25/26 NIM of 1.44/1.46/1.46% vs. 1.43% reported for 1Q24.





Exhibit 1: CM 1Q24 earnings variance table Actuals vs BofA and consensus estimates

CM 1Q24 (C\$mn)	Actual	Cons	vs. Cons	BofAe	vs BofAe
Consolidated		1			
Net Income	1,691	1,545	9.5%	1,529	10.6%
Revenue	6,221	6,067	2.5%	6,072	2.5%
Expense	3,359	3,367	-0.2%	3,340	0.6%
PTPP	2,862	2,701	6.0%	2,732	4.7%
PCLs	585	581	0.7%	705	-17.0%
Net Interest Income	3,249	3,382	-3.9%	3,237	0.4%
Tax rate	20.4%	22.5%	-210bp	21.9%	-150bp
Issuance/(Buybacks) (mn shares)	5	6.5	-21.7%	5.0	2.0%
Adjusted EPS	1.81	1.66	8.8%	1.64	10.5%
Canada Personal & Small Business					
Net Income	655	617	6.2%	684	-4.3%
Revenue	2,497	2,474	0.9%	2,500	-0.1%
Expense	1,273	1,342	-5.1%	1,348	-5.6%
PTPP	1,224	1,132	8.1%	1,152	6.2%
PCLs	329	278	18.4%	202	63.3%
Loan Growth (QoQ)	0.2%	0.6%	-40bp	0.0%	20bp
NIM	2.41%	2.38%	3bp	2.43%	-2bp
INIIVI	2.4170	2.30 70	ЭОР	2.45 70	-20p
Canada Commercial Banking and We	alth				
Net Income	498	471	5.8%	451	10.4%
Revenue	1,374	1,361	1.0%	1,358	1.2%
Expense	669	680	-1.6%	679	-1.5%
PTPP	705	681	3.5%	679	3.8%
PCLs	20	44	-54.2%	61	-67.2%
Loan Growth (QoQ)	-0.5%	1.0%	-150bp	1.0%	-150bp
NIM	3.31%	3.36%	-5bp	3.40%	-9bp
16.6					
JS Commercial Banking and Wealth		1 01	00.00/	(5.0)	200.00
Net Income	65	84	-22.9%	(64)	-200.8%
Revenue	681	701	-2.9%	693	-1.8%
Expense	379	377	0.4%	350	8.3%
PTPP	302	324	-6.8%	343	-12.0%
PCLs	244	249	-2.2%	421	-42.0%
Loan Growth (QoQ)	-3.3%	0.8%	-410bp	1.0%	-430bp
NIM	3.49%	3.42%	7bp	3.46%	3bp
Capital Markets					
Net Income	575	503	14.3%	585	-1.6%
Revenue	1,613	1,406	14.7%	1,496	7.9%
Expense	712	675	5.5%	657	8.4%
PTPP	901	731	23.2%	839	7.4%
PCLs	8	18	-54.5%	27	-70.5%
	•	•			•
Corp		(0.5)		(==:	
Net Income	(35)	(80)	-56.0%	(72)	-51.2%
Revenue	56	140	-60.0%	25	124.0%
Expense	326	334	-2.4%	306	6.5%
PTPP	(270)	(194)	39.1%	(281)	-3.9%
PCLs	(16)	8	-305.1%	(5)	220.0%

Source: BofA Global Research, Visible Alpha, company filings, company compiled survey

BofA GLOBAL RESEARCH



Acronyms

PCLs: Provision for credit loss

CRE: Commercial real estate

CET1: Common equity tier 1 capital

DRIP: Dividend reinvestment plan

ACL: Allowance for credit loss

GILs: Gross impaired loans

NIM: Net interest margin



Price objective basis & risk

Canadian Imperial Bank of Commerce (YCM / CM)

Our \$67 PO (US\$50) is calculated based off of applying a P/BV multiple of 1.2x (50% weight) to our YE24e BV and a 10.0x P/E (50% weight) to our 2024eP/E. These multiples are below peer multiples at 12.0x P/E and 1.4x P/B for the group.

Upside risks: 1) Continued resilience of the Canadian consumer and a faster-than-expected rebound in residential mortgage growth. 2) better-than-expected growth in the capital markets business due to increased markets activity and/or continuing market share gains. 3) stronger than expected margin expansion, which would drive profitability higher.

Downside risks: 1) a sharp downturn in the Canadian housing market and rise in unemployment rate that could lead to higher credit losses. 2) inability to defend against a worsening revenue backdrop via expense actions. 3) weaker than expected margin expansion, which would be a headwind for profitability.

Analyst Certification

I, Ebrahim H. Poonawala, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

North America - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Ares Capital Corporation	ARCC	ARCC US	Derek Hewett
	Ares Commercial Real Estate Corporation	ACRE	ACRE US	Derek Hewett
	Bank of Montreal	ВМО	BMO US	Ebrahim H. Poonawala
	Bank of Montreal	YBMO	BMO CN	Ebrahim H. Poonawala
	Barings BDC Inc	BBDC	BBDC US	Derek Hewett
	Blackstone Mortgage Trust Inc	BXMT	BXMT US	Derek Hewett
	Blue Owl Capital Corporation	OBDC	OBDC US	Derek Hewett
	Carlyle Secured Lending Inc	CGBD	CGBD US	Derek Hewett
	Citigroup Inc.	C	C US	Ebrahim H. Poonawala
	Compass Diversified Holdings	CODI	CODI US	Derek Hewett
	Crescent Capital BDC	CCAP	CCAP US	Derek Hewett
	Cullen/Frost Bankers Inc	CFR	CFR US	Ebrahim H. Poonawala
	East West Bancorp, Incorporated	EWBC	EWBC US	Ebrahim H. Poonawala
	Fifth Third Bank	FITB	FITB US	Ebrahim H. Poonawala
	First Bancorp Puerto Rico	FBP	FBP US	Brandon Berman
	First Horizon Corporation	FHN	FHN US	Ebrahim H. Poonawala
	FNB Corporation of Pennsylvania	FNB	FNB US	Brandon Berman
	Goldman Sachs	GS	GS US	Ebrahim H. Poonawala
	JPMorgan Chase & Co.	JPM	JPM US	Ebrahim H. Poonawala
	KeyCorp	KEY	KEY US	Ebrahim H. Poonawala
	M&T Bank	MTB	MTB US	Ebrahim H. Poonawala
	Morgan Stanley	MS	MS US	Ebrahim H. Poonawala
	New Mountain Finance Corporation	NMFC	NMFC US	Derek Hewett
	Northern Trust Corporation	NTRS	NTRS US	Ebrahim H. Poonawala
	Nuveen Churchill Direct Lending	NCDL	NCDL US	Derek Hewett
	Royal Bank of Canada	RY	RY US	Ebrahim H. Poonawala
	Royal Bank of Canada	YRY	RY CN	Ebrahim H. Poonawala
	Safehold, Inc	SAFE	SAFE US	Derek Hewett
	Starwood Property Trust	STWD	STWD US	Derek Hewett
	Synovus Financial Corp.	SNV	SNV US	Ebrahim H. Poonawala
	The Bank of New York Mellon Corporation	BK	BK US	Ebrahim H. Poonawala
	Truist Financial	TFC	TFC US	Ebrahim H. Poonawala
	U.S. Bancorp	USB	USB US	Ebrahim H. Poonawala



North America - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Webster Financial Corp.	WBS	WBS US	Brandon Berman
	Wells Fargo & Company	WFC	WFC US	Ebrahim H. Poonawala
	Western Alliance Bancorp	WAL	WAL US	Ebrahim H. Poonawala
NEUTRAL				
	AGNC Investment Corp	AGNC	AGNC US	Derek Hewett
	Ally Financial	ALLY	ALLY US	Brandon Berman
	Annaly Capital Management	NLY	NLY US	Derek Hewett
	Apollo Commercial Real Estate Finance	ARI	ARI US	Derek Hewett
	Associated Banc-Corp	ASB	ASB US	Brandon Berman
	Bain Capital Specialty Finance, Inc.	BCSF	BCSF US	Derek Hewett
	Bank of Nova Scotia	YBNS	BNS CN	Ebrahim H. Poonawala
	Bank of Nova Scotia	BNS	BNS US	Ebrahim H. Poonawala
	Blackstone Secured Lending Fund	BXSL	BXSL US	Derek Hewett
	BrightSpire Capital Inc.	BRSP	BRSP US	Derek Hewett
	Canadian Imperial Bank of Commerce	CM	CM US	Ebrahim H. Poonawala
	Canadian Imperial Bank of Commerce	YCM	CM CN	Ebrahim H. Poonawala
	Citizens Financial Group	CFG	CFG US	Ebrahim H. Poonawala
	Comerica Incorporated	CMA	CMA US	Brandon Berman
	Commerce Bancshares Inc.	CBSH	CBSH US	Brandon Berman
	Goldman Sachs BDC, Inc.	GSBD	GSBD US	Derek Hewett
	Golub Capital BDC, Inc.	GBDC	GBDC US	Derek Hewett
	Huntington Bancshares Inc.	HBAN	HBAN US	Ebrahim H. Poonawala
	Ladder Capital Corp	LADR	LADR US	Derek Hewett
	New York Community Bancorp	NYCB	NYCB US	Ebrahim H. Poonawala
	Palmer Square Capital BDC	PSBD	PSBD US	Derek Hewett
	PennyMac Mortgage Investment Trust	PMT	PMT US	Derek Hewett
	Popular Inc	BPOP	BPOP US	Brandon Berman
	Regions Financial	RF	RF US	Ebrahim H. Poonawala
	The PNC Financial Services Group, Inc.	PNC	PNC US	Ebrahim H. Poonawala
	Toronto-Dominion Bank	TD	TD US	Ebrahim H. Poonawala
	Toronto-Dominion Bank Toronto-Dominion Bank	YTD	TD CN	Ebrahim H. Poonawala
	TPG RE Finance Trust, Inc.	TRTX	TRTX US	Derek Hewett
	TFO RETITIONE TRUST, ITIC.	INIA	INIAUS	Delek Hewett
UNDERPERFORM				
	Bank of Hawaii Corp.	ВОН	BOH US	Brandon Berman
	First Hawaiian Inc.	FHB	FHB US	Brandon Berman
	Guild Holdings Company	GHLD	GHLD US	Derek Hewett
	Invesco Mortgage Capital, Inc.	IVR	IVR US	Derek Hewett
	loanDepot Inc	LDI	LDI US	Derek Hewett
	MidCap Financial Investment Co	MFIC	MFIC US	Derek Hewett
	Prosperity Bancshares Inc	PB	PB US	Ebrahim H. Poonawala
	State Street Corporation	STT	STT US	Ebrahim H. Poonawala
	Texas Capital Bancshares Inc.	TCBI	TCBI US	Brandon Berman
	Zions Bancorp	ZION	ZION US	Brandon Berman
RSTR				
	Sixth Street Specialty Lending, Inc	TSLX	TSLX US	Derek Hewett



IQmethod[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 $-$ Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Menethod 3*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

Redatabase is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

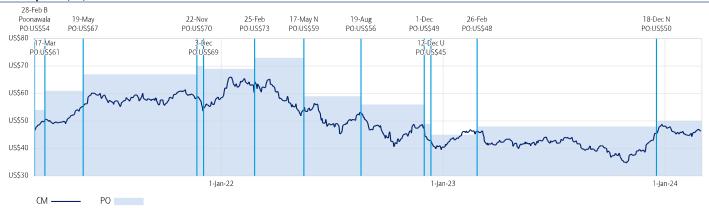
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Disclosures

Important Disclosures

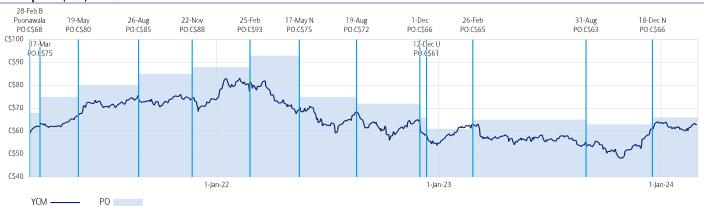
Canadian Imp Bank (CM) Price Chart



 $B: Buy, N: Neutral, U: Underperform, PO: Price \ Objective, NA: \ No \ longer \ valid, \ NR: \ No \ Rating$

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Canadian Imp Bank (YCM) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Banks Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	100	49.75%	Buy	84	84.00%
Hold	54	26.87%	Hold	41	75.93%
Sell	47	23.38%	Sell	35	74.47%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.



FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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