

US Utilities & Clean Tech

PowerPoints: Year Ahead 2024, WEC Guide, VST M&A, XEL/CNP/ALE, and D/CEG

Industry Overview

Year-Ahead Preview: Entering 2024 on better footing

This morning we published our Year Ahead 2024 report with 24 themes for 2024. Our top ten themes are: 1) regulatory; 2) interest rate mark-to-market; 3) guidance resets; 4) management turnover; 5) moderating commodities and less customer bill pressure; 6) data centers; 7) election year uncertainty – more than just Inflation Reduction Act [IRA] risk; 8) offshore wind construction and auctions; 9) asset sales and M&A [or the lack thereof]; and 10) balance sheet and equity needs. Please see the full report: Year Ahead: Our 24 Themes. Utilities set for a rebound but regulatory risks lurk 08 January 2024

WEC: FY23 adjusted at top-end. Still no FY24 EPS guide.

In an 8K this morning, WEC Energy Group (WEC) stated that it will record a \$179Mn pretax (\$130Mn after-tax, or \$0.41 impairment) related to the Illinois rate case decisions. See details of the rate case here. WEC reaffirmed its \$4.58-\$4.62 FY23 EPS guidance which is now adjusted to exclude the -\$0.41 Illinois charges with the expectation to be at the \$4.62 upper-end of the range. \$4.62 FY23 is in-line with BofA and consistent with \$4.61 Consensus. WEC investor presentations focus on "quality earnings growth" and points to its twenty-year history 2004-2023 of only including adjusted EPS four times (2014-2017) related to merger costs and the 2017 Tax Cuts & Jobs Act (TCJA). WEC stated that the Illinois Commerce Commission (ICC) decision is "highly unusual" and the company is considering a legal appeal. WEC still has not provided FY24 EPS guidance in a break from its historical pattern of the first-half of December in the prior year (ie was expected by December 15, 2023). The FY24 guidance and an updated capital plan are now targeted for the 4Q23 earnings call on February 1, 2024. On December 20th WEC increased its FY24 dividend per share +7% and stated that FY24 EPS guidance would be provided in early January 2024, now delayed approximately one month.

We downgraded shares of WEC last week as we view shares as relatively expensive trading at one of the largest premiums in our regulated utility sector despite an increasingly average profile. See details here: <u>Clouds to low-vol, dependable growth story 04 January 2024</u>

VST: Selling Ohio generation and waiting on FERC

Vistra Energy (VST) filed with the Federal Energy Regulatory Commission (FERC) requesting approval to sell its 386MW Richland-Stryker Generation assets in Ohio to an affiliate of Rockland Power (Docket EC24-35). The agreement was entered into December 15th and noticed was filed in Docket EC23-74 and no pricing has been disclosed yet. Vistra has discussed non-core asset sales, particularly in ATSI Ohio. Rockland Power does not have any other assets in the PJM subzone American Transmission Systems Incorporated (ATSI) as it relates to market power considerations. Vistra has requested accelerated review with up to 21-day notice period and an approval by March 4th. Vistra previously requested FERC action on its pending acquisitions by December 29th, 2023 which was not taken. FERC has posted action until April 11th as the critical time period to watch. We maintain Buy on shares of VST with attractive FCF yield.

08 January 2024

Equity
United States
Utilities & Clean Tech

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ICC: Illinois Commerce Commission TCJA: Tax Cuts and Jobs Act FERC: Federal Energy Regulatory Commission ATSI: American Transmission

Systems Incorporated FCF: Free cash flow

PUC: Public Utilities Commission

HB: House Bill

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Refer to important disclosures on page 7 to 10. Analyst Certification on page 5. Price Objective Basis/Risk on page 3.

XEL/CNP/ALE: New PUC member with rates background

On January 3rd, Minnesota Governor Walz appointed Hwikwon Ham to serve on the Minnesota Public Utilities Commission (PUC). Ham's has held positions at the PUC and background includes serving at the Minnesota Department of Commerce as an energy rates analyst. Ham indicated that he will "strongly focus on numbers" as part of his prioritization of reliability and affordability. Minnesota has been a challenging jurisdiction as evidenced by the disappointing rate case outcome for Xcel Energy in June with a 9.25% ROE and receiving less than half of the requested revenue increase. Xcel cannot file its next rate case before November 2024 and CenterPoint has an active Minnesota Gas rate case pending with +\$136Mn revenue requirement increase pending (Docket GR-23-173). We maintain Buy on shares of XEL & CNP with the above-average growth prospects. CNP does face significant regulatory activity in 2024 across Texas, Minnesota, and Indiana which could be an overhang as those cases ramp up. Conversely, we maintain Underperform on Minnesota focused Allete (ALE) which is relatively expensive given the fundamentals.

D/CEG: VA legislation early review. Carbon free data centers?

A suite of new draft legislative bills have been introduced in the Virginia legislative session but none that we see as overly material for the regulated utilities to date. Topics of focus include shared solar/community choice aggregation (for Dominion HB 106 and American Electric Power HB 108); retail competition (HB 109); energy efficiency (HB 119 and SB 79) and; electric vehicle charging (HB 118). HB 116 would place new requirements on data centers for energy efficiency and purchase of 90% carbon free electricity and certificates. If HB 116 were to be enacted that would increase the cost of new data center operations and could lead to less development. More focus on carbon free electricity would be positive for Constellation Energy (CEG). We maintain Neutral on shares of CEG which have a balanced risk/return profile currently. We maintain Underperform on shares of D which are relatively expensive and we believe that the long-term business review could disappoint increasingly elevated investor expectations from our conversations.

BofA Global Research Reports

Title: Subtitle	Primary Author	Date Published
US Utilities & Clean Tech: Year Ahead 2024: Our 24 Themes. Utilities set for a rebound but regulatory risks lurk	Julien Dumoulin-Smith	08 January 2024
Southern Company: Layering in the Whitespace: Remain Neutral, A Bit Early for Real EPS Upside	Julien Dumoulin-Smith	08 January 2024
Sunnova Energy: 2024 looks bright with potential EBITDA upside: multi-faceted derisk & recovery	Julien Dumoulin-Smith	05 January 2024
PNM Resources Inc.: EPS CAGR non-linear but still intact; is there any more earnings upside?	Julien Dumoulin-Smith	04 January 2024
SunRun: 4023 Preview: Still room to RUN, but investors will need to see cash	Julien Dumoulin-Smith	04 January 2023
Ameren Corporation: Downgrade to Neutral: Lower capital coming post Illinois decision	Julien Dumoulin-Smith	04 January 2024
WEC Energy Group Inc: Downgrade to Underperform: Clouds to low-vol, dependable growth story	Julien Dumoulin-Smith	04 January 2024
Fluence Energy: New year looks good (and so does '25) – Reiterate Buy	Julien Dumoulin-Smith	04 January 2024
Pinnacle West: Will 2024 drive the long-awaited generation capex?	Julien Dumoulin-Smith	03 January 2024
US Utilities & IPPs: PowerPoints: PNM M&A, PEG & OGE cases, PPL-TLN, & ES/IDA/AGR/Oregon regulatory	Julien Dumoulin-Smith	02 January 2024

Exhibit 1: Primary stocks in this report

Prices and ratings for primary stocks mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
WEC	WEC US	WEC Energy Group Inc	US\$ 86.24	A-3-7
VST	VST US	Vistra Energy	US\$ 38.59	B-1-7
XEL	XEL US	Xcel Energy	US\$ 63.73	B-1-7
CNP	CNP US	CenterPoint Energy	US\$ 29.24	B-1-7
ALE	ALE US	Allete Inc	US\$ 62.32	B-3-7
D	D US	Dominion Energy	US\$ 49.04	B-3-7
CEG	CEG US	Constellation Energy	US\$ 116.24	B-2-7

Source: BofA Global Research

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2

Price objective basis & risk

Allete Inc (ALE)

Our \$53 PO is based on a SOTP analysis.

For regulated utilities (Minnesota Power, Superior Water Light & Power, and American Transmission Co), we apply an electric peer P/E of 15.8x grossed up by 5% to account for capital appreciation across the sector. For MP and SWL&P, we apply a +1x premium to the peer P/E to account for above-peer growth. For ATC, we apply a +3x premium consistent with other owners of transmission assets given upside potential, federal equity layer & ROE.

We value contracted wind on a DCF basis with WACC of 9.9%, for an implied EV/EBITDA valuation of 9.0x 2025E. We value the wind development company (devco) based on est. weighted avg MWs in development and assuming a 2.0x EBITDA development spread.

We value the New Energy solar devco using an 10x 2023 EBITDA, in line with recent transaction multiples and recognizing the growth pipeline of the asset. We value the BNI coal mine asset at 7.0x 2025E EPS, in line with publicly-traded peers. We value the Corporate & Other segments at 7.0x 2025 EPS, reflecting modest visibility.

Upside risks: constructive regulatory/legislative outcomes, lower ROE lag, lower interest rate/cost of capital, favorable returns on unregulated projects, capex vs guidance, load growth, lower commodity price volatility. Downside risks: regulatory/legislative outcomes, capex vs guidance, taconite/industrial sales changes, returns on unregulated projects, interest rates & commodity price volatility, weather, natural disasters

CenterPoint Energy (CNP)

Our CenterPoint Energy PO is \$30 using a 2025E sum-of-the-parts methodology. We apply the 14.0x electric and 14.7x gas base multiples. The base multiples are grossed-up +5% to reflect sector capital appreciation, a consistent approach across the coverage universe. We apply a 15% (2.5x) premium due to above-average growth and constructive jurisdictions.

Risks to achievement of the Price Objective are changes in 1) legislative, regulatory, and political outcomes, 2) capital expenditure forecasts and deployments, 3) earned return on equity, 4) asset sales, 5) capital markets access, costs, and needs, 6) interest rates, 7) weather and natural disasters, 8) management changes, and 9) inflation.

Constellation Energy Corp (CEG)

Our \$125 Price Objective is based on a 10.7% 2026E equity Free Cash Flow yield (FCF yield) on blended basis. The 10.7% FCF yield represents a weighted average of 9.6% (first quartile) for the support FCF and 13.0% (third quartile) for merchant FCF, utilizing energy comparables. We discount to 2026 the benefit of the Illinois Carbon Mitigation Credit (CMC) in 2028 back to 2025 at a 10% discount rate: this represents \$10/sh of value. We include \$1/Sh to CEG from the publicly disclosed ownership of NetPower (NPWR).

Risks to achievement of the Price Objective and rating are: 1) changes in energy & capacity prices, 2) retail margins, renewals, win rate, & overall market share, 3) operating, capital, and fuel costs, 4) capital allocation decisions including M&A, growth, and share repurchases, 5) nuclear operational performance, incidents, or accidents, 6)



legislative, judicial, and regulatory changes, 7) nuclear fuel costs & availability, 8) change in environmental standards for generation assets, 9) management turnover, 10) pension & nuclear decommissioning trust returns, 11) credit rating agency requirements, 12) interest rates, and 13) NetPower ownership.

Dominion Energy (D)

We value Dominion Energy at \$41 using a 2026E sum-of-the-parts analysis. For the utilities we apply the comparable 13.5x electric peer multiples which we gross-up by 5% to reflect capital appreciation across the sector. We apply -1.5x discount for base Virginia and -1.0x for South Carolina. We apply discount adjustments to lower value utility sources in South Carolina (NND nuclear and bill credits). The pension income is valued 4x P/E, consistent with the 12/31/22 valuation levels.

Contracted assets are valued using 2026 EV/EBITDA: 5x Millstone (13% FCF Yield), and 5x for renewables. For remaining debt beyond that allocated to state utilities, we include a 50% weight towards a straight netting of leverage, with the remaining 50% using a P/E multiple on associated interest expense, in line with the methodology employed for diversified utilities with relatively higher levers of leverage. The interest rate hedge is valued at the stated \$1Bn value 9/30/23 less tax.

Risk to achievement of the Price Objective are 1) regulatory, legislative, and political actions, 2) ability to earn or exceed the regulatory allowed ROE, 3) capital markets and equity requirements, 4) changes to the capital expenditure and rate base forecast for both regulated & unregulated segments, 5) volatility in interest rates and pension returns, 6) changes in commodity prices, 7) natural disasters, nuclear accidents, and weather, 8) nuclear performance, 9) inflation, & 10) offshore wind construction.

Vistra Energy (VST)

Our \$44 price objective is based on a 2025E SOTP valuation. For Vistra Vision, we arrive at a 7.7x blended EV/EBITDA. We apply a 9.0x EV/FCF multiple to nuclear (10.5x for Texas), which we believe fairly represents the risk/reward profile of the assets. For Renewables and Storage, we apply a 12.0x EV/FCF multiple given the accelerating nature of the end markets. For Retail, we apply a 7.0x EV/FCF multiple, consistent with peers. For Vistra Tradition, we arrive at a 4.8x blended EV/EBITDA multiple. We apply a 5.5x EV/FCF multiple to Gas Generation (7.5x for Texas) given favorable spark spreads and end market demand dynamics and a 1.5x EV/FCF multiple to Coal Generation (5.5x for Texas) which we believe appropriately captures the limited long-term value of the assets.

Downside risks to our PO are 1) changes to regulatory, political, or legislative standards, 2) wholesale power, natural gas, & capacity prices, 3) competitive & regulatory change to retail businesses, principally in Texas, 4) operational performance, 5) development of new renewables and storage assets, 6) natural disasters, 7) interest rates, 8) nuclear fuel access/cost, and 9) retail market attrition.

WEC Energy Group Inc (WEC)

Our \$78 PO is based on 2026E SoTP, with a large cap electric group multiple of 13.8x and gas regulated multiple of 13.5x. Electric and gas peer P/E multiples are grossed up for a year to reflect capital appreciation across the sector. We apply a 1.0x premium to WEC's WI electric & gas subs for surety in earnings growth for the next two years following the Commission's recent settlement. We ascribe a 4x premium vs. the group at ATC to account for steady earnings growth as well as above avg Federal ROE's. IL Gas receives a -3x discount given the cautious tone set in the most recent rate case. We give Power the Future (PTF) a -2.0x P/E discount given nonutility risk profile. We ascribe an in line multiple for the parent accounting for the interest expense which finances overall utility operations. We value Energy Infrastructure on a net present value basis using a WACC of 8.9%, in line with other renewable assets. We net out 50% of HoldCo debt



from equity valuation and adjust to add back the parent drag on interest exp.

Upside risks to our PO: better than expected regulatory outcomes driving improved earnings and higher capital spend, lower interest rates, execution on unregulated projects at favorable returns. Downside risks: worse than expected regulatory outcomes driving lower earned returns and lower capital spend, higher interest rates, inability to execute on unregulated projects.

Xcel Energy Inc (XEL)

Our PO is \$69. We value Xcel Energy using a sum of the parts (SOTP) approach. Given the difference in geography, earnings strength, growth opportunity and risk profile, we divide the segments by subsidiary.

We use 2026E forward P/E multiple of 13.7x to derive a value for the different business segments, including the parent segment. Electric peer P/E multiple is grossed up for a year to reflect capital appreciation across the sector. We make an additional adjustment to reflect the difference in interest rate forecasts between BofA and Street as well as historical valuation sensitivity to rates.

We apply a 2x premium to XEL subsidiaries in MN and 3x for CO, 3x for NM/TX, and 3x for WI as both utilities present solid or improving regulatory treatment with tangible investment upside. We see this multiple as appropriate as the company has growth opportunities, resolving regulatory drag and resolving uncertainty around rate cases. We also net back 50% of the parent interest expense and instead subtract out 50% of parent debt to more accurately reflect HoldCo leverage.

Risks to achievement of the price objective are interest rate changes, regulatory risk, such as lower authorized ROEs or less favorable riders/trackers for renewables and transmission, inability to deploy capital at guided levels, adverse legislation, execution delays, and weather/natural disasters

Analyst Certification

We, Julien Dumoulin-Smith and Paul Zimbardo, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



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North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
UNDERPERFORM				
	Allete Inc	ALE	ALE US	Julien Dumoulin-Smith
	American Water Works	AWK	AWK US	Julien Dumoulin-Smith
	Avangrid	AGR	AGR US	Paul Zimbardo
	Avista	AVA	AVA US	Julien Dumoulin-Smith
	Black Hills Corporation	BKH	BKH US	Julien Dumoulin-Smith
	Dominion Energy	D	D US	Paul Zimbardo
	Edison International	EIX	EIX US	Paul Zimbardo
	Enphase Energy	ENPH	ENPH US	Julien Dumoulin-Smith
	Eversource Energy	ES	ES US	Paul Zimbardo
	FirstEnergy	FE	FE US	Julien Dumoulin-Smith
	Fortis	YFTS	FTS CN	Dariusz Lozny, CFA
	Fortis Inc	FTS	FTS US	Dariusz Lozny, CFA
	FREYR Battery	FREY	FREY US	Julien Dumoulin-Smith
	FTC Solar	FTCI	FTCI US	Julien Dumoulin-Smith
	Hawaiian Electric Industries	HE	HE US	Julien Dumoulin-Smith
	MGE Energy	MGEE	MGEE US	Julien Dumoulin-Smith
	New Jersey Resources Corp	NJR	NJR US	Julien Dumoulin-Smith
	ONE Gas, Inc.	OGS	OGS US	Julien Dumoulin-Smith
	SolarEdge Technologies	SEDG	SEDG US	Julien Dumoulin-Smith
	Spire	SR	SRUS	Julien Dumoulin-Smith
	Stem, Inc.	STEM	STEM US	Julien Dumoulin-Smith
	SunPower Corp.	SPWR	SPWR US	Julien Dumoulin-Smith
	UGI Corp.	UGI	UGIUS	Julien Dumoulin-Smith
	WEC Energy Group Inc	WEC	WEC US	Julien Dumoulin-Smith

Disclosures

Important Disclosures

Equity Investment Rating Distribution: Utilities Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

⁸⁰ Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.



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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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