

Medical Technology

Scrubbing interest expense in 2024

Industry Overview

A look at who has debt coming due

We looked through our coverage to see who has debt coming due in 2024 and 2025 as we think about potential below the line items for 2024 (we addressed Tax last week with [Pillar Two and medtech tax](#)). Interest expense could potentially go higher when low-rate fixed debt is refinanced at higher rates. Floating debt may also see a modest headwind depending on where rates go. Inside we include a rough analysis estimating what EPS headwind might need offsetting, assuming fixed debt coming due gets refinanced at 300bps higher rates and floating debt goes 100bps higher. Reducing overall leverage is a potential offset to higher rates and this was a well-known variable as companies gave some early 2024 commentary (see [2024 medtech - what we know so far](#)).

A few things to note that are company specific

ZimmerBiomet (ZBH) has \$850m of 1.45% fixed debt maturing in 2024. Last week ZBH issued \$500m of 5.35% fixed debt (2028 maturity). All else equal, this \$500m at a 390bps higher rate is a \$0.08 (or 1%) headwind on 2024 EPS that needs offsetting. However, if ZBH just pays down the \$250m remaining, it could offset half of this \$0.08. ZBH also has another \$863m coming due in 2025.

Stryker (SYK) has \$2bn of debt due in 2024 (\$1.5bn fixed at 1.5%). We assume SYK will be refinancing some of this debt soon (filed a shelf last week). But this could be about a 1% EPS headwind that SYK needs to offset elsewhere (likely revenue & margins) to get to its double-digit EPS growth goal.

Baxter (BAX) had \$1.1bn of debt due on Dec 1, 2023. It has \$4bn coming due in 2024 but BAX said it already paid off \$950m of this \$4bn in Oct 2023 suggesting BAX has roughly \$3bn left to pay in 2024. BAX is paying off debt as it comes due with cash from the Biopharma sale. BAX interest expense could go down \$80m y/y in 2024 given the debt paydown. BAX has \$642m coming due in 2025 but at that point may have access to proceeds from a retained stake in the Renal Spin.

GE Healthcare (GEHC) has \$1bn in debt coming due in Nov 2024 but we'd note this debt is already at a 5.5% interest rate and GEHC's top capital allocation strategy over the next 18 months is to pay down debt.

2025 debt refi's that could come sometime in 2024

In 2025 ABT has \$1.5bn of fixed debt due, BDX has \$1.7bn of fixed debt due, BSX has \$1.6bn of fixed debt due, DXCM has \$1.2bn due, GEHC has \$3.5bn due (almost half fixed), COO has \$1bn due, ZBH has \$863m due, and SYK has \$1.4bn due. In smids, IART has \$600m due, GMED has \$450m convert due, and TNDM has its \$288m convert due. NVRO just addressed the \$190m it had due in 2025 with last week's financing.

See inside for the tables that lay this out more clearly. We also update our EMBC model for FQ4 EPS a few weeks ago. Our EMBC FY24/FY25 EPS goes to \$2.00/\$2.13.

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Tickers mentioned

ZBH = ZimmerBiomet
SYK = Stryker
BAX = Baxter
GEHC = GE Healthcare
ABT = Abbott
EMBC = Embecta

Acronym glossary

SMID = small and mid
BDX = Becton Dickinson
BSX = Boston Scientific
DXCM = Dexcom
COO = Cooper Companies
IART = Integra
GMED = Globus Medical
TNDM = Tandem
NVRO = Nevro
EMBC = Embecta

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Many companies have debt due in '24/'25

Exhibit 1: Debt outstanding (\$m) as of fiscal quarter-end, and debt coming due (\$m) in FY24 or FY25

BAX, SYK, and ZBH have the most debt due in '24 as a % of debt outstanding. TNDM, GMED, and NVRO have the most debt due in '25 as a % of debt outstanding.

Ticker	Total debt (\$m)			Due in FY24 (\$m)				Due in FY25 (\$m)			
	Principal	% Fixed	% Floating	Principal	% of Total	% Fixed	% Floating	Principal	% of Total	% Fixed	% Floating
ABT	15,785	97%	3%	1,027	7%	61%	39%	1,500	10%	100%	0%
BAX*	16,595	75%	25%	3,990**	25%	56%	44%	642	4%	100%	0%
BDX	16,096	100%	0%	1,141	7%	100%	0%	1,717	11%	100%	0%
BLCO	4,363	0%	100%	41	1%	0%	100%	41	1%	0%	100%
BSX	9,000	100%	0%	504	6%	100%	0%	1,571	17%	100%	0%
CNMD	1,005	87%	13%	91	9%	77%	23%	24	2%	0%	100%
COO	2,676	0%	100%	0	-	-	-	1,014	38%	0%	100%
DXCM*	2,572	100%	0%	0	-	-	-	1,208	47%	100%	0%
EMBC	1,636	43%	57%	10	1%	0%	100%	10	1%	0%	100%
GEHC	10,250	80%	20%	1,000	10%	100%	0%	3,500	34%	43%	57%
GMED*	450	100%	0%	0	-	-	-	450	100%	100%	0%
IART	1,440	40%	60%	15	1%	0%	100%	609	42%	94%	6%
ITGR	956	52%	48%	12	1%	0%	100%	22	2%	0%	100%
MDT	25,024	100%	0%	0	-	-	-	1,339	5%	100%	0%
NVRO*	190	100%	0%	0	-	-	-	190	100%	100%	0%
PODD	1,289	62%	38%	5	0%	0%	100%	5	0%	0%	100%
SILK	75	0%	100%	6	8%	0%	100%	6	8%	0%	100%
SYK*	12,833	96%	4%	2,045	16%	74%	26%	1,400	11%	100%	0%
TNDM	288	100%	0%	0	-	-	-	288	100%	100%	0%
ZBH*	5,358	100%	0%	850	16%	100%	0%	863	16%	100%	0%

Source: Bloomberg, Company filings, BofA Global Research. *Note: Total debt is as of fiscal quarter-end and '24 and '25 debt due is on fiscal year (FY) basis for companies that don't report on calendar basis.

*BAX had \$800m in fixed debt due 12/1/23 and \$300m in floating debt due 12/1/23. BAX paid down \$514m of commercial paper in Oct '23.

**BAX paid down \$950m in floating debt due in 2024 in Oct '23. Also, BAX has said that it will use BPS divestiture proceeds to pay down another ~\$500m in floating debt due in 2024 and ~\$800m in fixed debt due in 2024.

*DXCM had a \$114m fixed convert expire 12/1/23.

*NVRO issued \$200m in floating debt 11/30/23 that addresses the debt it has coming due in FY25

*SYK had \$580m in fixed debt due 11/30/23 and \$600m in fixed debt due 12/1/23.

*GMED includes \$450m fixed convert issued to NUVA that expires 3/15/25.

*ZBH issued \$500m in fixed debt on 12/1/23.

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A look at potential interest h/w to '24 EPS

Below we illustrate at a high-level the potential impact of rising rates on companies that have 1) floating debt due in FY24 which we assume takes on a 100bps higher rate at the start of FY24 and 2) fixed debt due in FY24 which we assume is refinanced at the start of FY24 at a 300bps higher rate.

Exhibit 2: Potential interest headwind (h/w) (\$m) to FY24E EPS

BAX, SYK, BDX and ZBH FY24E EPS could be at greatest risk from rising rates

Ticker	Due in FY24 (\$m)				'24E Interest h/w – if 300bps higher fixed rate and 100bps higher floating rate				
	Principal	% of Total	% Fixed	% Floating	Refi h/w (\$m)	Floating h/w (\$m)	Total h/w (\$m)	'24E EPS impact \$	'24E EPS impact %
ABT	1,027	7%	61%	39%	(19)	(4)	(23)	-0.01	0%
BDX	1,141	7%	100%	0%	(34)	0	(34)	-0.10	-1%
BSX	504	6%	100%	0%	(15)	0	(15)	-0.01	0%
CNMD	91	9%	77%	23%	(2)	(0)	(2)	-0.06	-2%
EMBC	10	1%	0%	100%	0	(0)	(0)	0.00	0%
GEHC	1,000	10%	100%	0%	(30)	0	(30)	-0.05	-1%
IART	15	1%	0%	100%	0	(0)	(0)	0.00	0%
ITGR	12	1%	0%	100%	0	(0)	(0)	0.00	0%
PODD	5	0%	0%	100%	0	(0)	(0)	0.00	0%
SYK	2,045	16%	74%	26%	(45)	(5)	(51)	-0.11	-1%
ZBH	850	16%	100%	0%	(26)	0	(26)	-0.10	-1%

Source: Bloomberg, Company filings, BofA Global Research. *Note: h/w = headwind. BAX paid down \$950m in floating debt due in 2024 in Oct '23. Also, BAX has said that it will use BPS divestiture proceeds to pay down another ~\$500m in floating debt due in 2024 and ~\$800m in fixed debt due in 2024.

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Low/no-profit SMIDs' cash Vs cash burn

Exhibit 3: Low-to-no profit SMIDs' cash on the balance sheet (\$m), Vs TTM FCF and Consensus '24E FCF (\$m)

Low-to-no profit SMIDs' trailing-twelve-month (TTM) free cash flow (FCF) and what Street is modeling for '24E FCF, vs cash and debt on the balance sheet.

Ticker	Trailing Twelve Month FCF	Consensus '24 FCF	Cash on Balance Sheet	Cash + Consensus '24 FCF	Cash runway in years, given '24E cash burn	Debt on Balance Sheet
FNA*	(90)	(23)	97	74	4.2*	115
PRCT	(126)	(90)	291	201	3.2	51
RXST	(51)	(37)	132	95	3.5	0
SIBN	(32)	(23)	167	144	7.3	36
OM*	(116)	(82)	194	112	2.4*	97
SILK	(29)	(33)	193	160	5.9	75
NVRO	(72)	(26)	320	294	12.1	188
TNDM	(46)	2	498	500	-	285

Source: *Note: Cash and debt balances are on-balance-sheet balances and therefore do not reflect untapped debt capacity.

*OM has access to a \$100m debt facility which could increase its cash runway to over 3 years. Also, NVRO excludes \$200m term loan priced 11/30/23. FNA cash and debt balances are pro forma given credit facility announced in 4Q23.

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ZBH: We maintain our Neutral rating on ZBH as it will take time for ZBH to prove out a higher WAMGR.

SYK: We maintain our Buy rating on SYK as we see both revenue and margin upside as new products come to the market and SYK sprints back to 2019 margins.

BAX: We maintain our Neutral rating on BAX given we see multiple expansion being difficult pre-renal spin.

GEHC: We maintain our Neutral rating as we wait for more progress toward margin goals before ascribing GEHC a higher multiple.

ABT: We maintain our Buy rating on ABT as estimates for 2024 seem de-risked and ABT's gross margin expansion gives room for upside along with its balance sheet.

EMBC: We maintain our Underperform rating as EMBC's cash flow value looks reflected in valuation when considering the structural growth rates for this business longer term.

Stocks mentioned

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
ABT	ABT US	Abbott Labs	US\$ 104.88	B-1-7
BAX	BAX US	Baxter	US\$ 36.55	B-2-7
EMBC	EMBC US	Embeca	US\$ 18.42	C-3-7
GEHC	GEHC US	GE Healthcare	US\$ 69.41	C-2-7
SYK	SYK US	Stryker	US\$ 297.79	B-1-7
ZBH	ZBH US	Zimmer Biomet	US\$ 117.97	B-2-7

Source: BofA Global Research

Price objective basis & risk

Abbott Laboratories (ABT)

Our \$115 PO is based on 25x our 2024E EPS. This multiple is a premium for a high single digit organic grower but ABT's forward multiple has averaged 27x over the last three years. ABT likely deserves a premium for its balance sheet, above average durability in recession, and upside optionality with COVID testing.

Downside risks to our PO are 1) durability of COVID testing revenue, 2) product or pipeline setbacks, 3) lower-than-expected growth in emerging markets, 4) unfavorable FX moves.

Baxter International Inc (BAX)



Our price objective of \$48 is based on an earnings multiple of approximately 14x our 2024E EPS estimate. This multiple represents a several turn discount to the large cap medtech comp group as we see BAX revenues growing below the medtech average particularly with hospitals likely to pull back on replacement capital spending. We do not see any major upside revenue growth catalysts for BAX. Upside/Downside risks to our PO are whether BAX can create value with its portfolio repositioning (business exits/spins) and deflation/inflation given BAX has outsized exposure to inflationary pressures.

Embecta (EMBC)

Our price objective of \$17 is based on 8x CY2025 EPS a discount to large cap value medtech that trades at 10-13x EPS given EMBC's structural declining market.

Upside risks to our PO are: 1) Multiple Daily Injection (MDI) patients decline slower than expected, 2) faster growth in emerging markets, 3) pipeline comes to market quicker than expected, and 4) larger opportunity in Type 2 patient population. Downside risks are: a negative material change in EMBC's cash flow driven by a need to invest more or a slowdown in its markets or further pricing pressure

GE HealthCare (GEHC)

Our price objective of \$72 is based on 15x our 2025 EPS estimate, a half-turn discount to large cap medtech peers. We believe a slight discount is warranted given GEHC's lower margin profile and higher exposure to hospital capital equipment spending than peers.

Upside risks to our PO are 1) faster than expected topline growth, 2) accelerated margin expansion and 3) growth and margin accretive M&A.

Downside risks to our PO are 1) increased competitive pressure, 2) slower than expected margin expansion, 3) incremental inflation and supply chain challenges and 4) disruptive or dilutive M&A.

Stryker (SYK)

Our \$315 PO is based on 27x our 2024 EPS which is a premium to medtech but in line with where higher-quality, higher-growth names trade today on 2024 EPS.

Downside risks to our PO are a slowdown in hospital capital spending, supply chain disruption, or more inflation pressure on costs and materials. Upside risks to our PO are new product launches and continued share gains driving upside to revenue growth. Moderating inflation/improving supply chains could also drive upside.

Zimmer Biomet (ZBH)

Our \$130 PO is based on 16x our 2024E EPS. This multiple is in line with large cap medtech peers. We think in line is appropriate given ZBH is growing revenue and eps in line with average large cap medtech peers.

Upside risks to our PO are 1) orthopedic backlog caused by covid comes through faster than expected, 2) pipeline product adoptions happens quicker than we had modeled and 3) an acquisition that accelerates top-line growth.

Downside risks are 1) a slowdown in the hip/knee market, 2) pressure on margins from supply chain/inflation/ increased pricing pressure in hips/knees and 3) slower than expected benefit from robotic utilization and new product mix and 4) strategic activity that is not well received.

Analyst Certification

We, Travis Steed and Craig Bijou, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Medical Technology & Devices Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
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	Axonics	AXNX	AXNX US	Travis Steed
	Bausch & Lomb	BLCO	BLCO US	Craig Bijou
	Becton Dickinson	BDX	BDX US	Travis Steed
	Boston Scientific	BSX	BSX US	Travis Steed
	Dexcom	DXCM	DXCM US	Travis Steed
	Inari Medical	NARI	NARI US	Travis Steed
	Inspire Medical	INSP	INSP US	Travis Steed
	Insulet	PODD	PODD US	Travis Steed
	Intuitive Surgical	ISRG	ISRG US	Travis Steed
	Medtronic	MDT	MDT US	Travis Steed
	Paragon 28	FNA	FNA US	Craig Bijou
	Procept BioRobotics Corporation	PRCT	PRCT US	Craig Bijou
	RxSight	RXST	RXST US	Craig Bijou
	Shockwave Medical	SWAV	SWAV US	Travis Steed
	Si-Bone	SIBN	SIBN US	Craig Bijou
	Stryker	SYK	SYK US	Travis Steed
	The Cooper Companies	COO	COO US	Craig Bijou
NEUTRAL				
	Baxter International Inc	BAX	BAX US	Travis Steed
	Conmed	CNMD	CNMD US	Travis Steed
	Edwards Lifesciences	EW	EW US	Travis Steed
	GE HealthCare	GEHC	GEHC US	Craig Bijou
	Integer Holdings Corporation	ITGR	ITGR US	Craig Bijou
	Teleflex Incorporated	TFX	TFX US	Craig Bijou
	Zimmer Biomet	ZBH	ZBH US	Travis Steed
UNDERPERFORM				
	Embecta	EMBC	EMBC US	Travis Steed
	Globus Medical	GMED	GMED US	Craig Bijou
	Integra Lifesciences	IART	IART US	Craig Bijou
	Nevro	NVRO	NVRO US	Travis Steed
	Outset Medical	OM	OM US	Travis Steed
	Silk Road Medical	SILK	SILK US	Travis Steed
	Tandem Diabetes Care	TNDM	TNDM US	Travis Steed

Disclosures

Important Disclosures

Equity Investment Rating Distribution: Health Care Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	233	60.21%	Buy	113	48.50%
Hold	83	21.45%	Hold	33	39.76%
Sell	71	18.35%	Sell	25	35.21%

Equity Investment Rating Distribution: Global Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	1869	53.48%	Buy	1046	55.97%
Hold	828	23.69%	Hold	461	55.68%
Sell	798	22.83%	Sell	370	46.37%

^{R1} Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Underperform	N/A	≥ 20%

^{R2} Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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