

## Asia Fund Manager Survey

## In outperformers we trust

#### Ten things fund managers are telling us

- 1) The new year is here but global narratives remain largely the same an off-the-lows yet below-trend growth outlook for the world economy, with net 40% of the Global FMS panelists seeing a weaker economy in the next 12 months. Such is the conviction on the slowdown that 43% admit to being taken aback if growth in 2024 trumps that in 2023.
- 2) The relative optimism in the Asia FMS is also fading, with net 14% expecting the regional economy to strengthen in the next 12 months, down from 39% in August, as hopes of a growth revival in China die down. Japan, on the other hand, stands out.
- 3) From a market perspective, the Asia FMS expects a run-of-the-mill year, with a concentration of votes (47%) in the mid-to-high single digit band. Overall, 80% of investors look for a rise in Asia Pacific ex-Japan equities in the next 12 months, on the basis of improving profits and supportive policy against a backdrop of fair valuations.
- 4) Return expectations in Japan are even bolder, with more than a quarter anticipating double-digit returns in the next 12 months. It is, by far, the favorite market in the region, as cited by net 59% of investors, with a tilt towards semis and banks.
- 5) The FMS deems wage negotiations and Bol policy normalization to be the most closely watched event in Japan this year, with 73% anticipating forex intervention at one level or another starting from 150. Meanwhile recent developments have made survey participants push out the timeline for an end to NIRP/YCC beyond the first quarter.
- 6) Pessimism in China is all but entrenched now. Chronic disappointment has turned investors away from Chinese equities, with 2 in 5 investors looking elsewhere for opportunities, given their belief that Chinese households will hold on to their savings rather than spend/invest (8%/2% of votes).
- 7) Tellingly, the FMS shed China allocation 12ppt to the steepest net underweight position in more than a year in a reflection of the dire state of affairs. The apathy is consistent across horizons, with 69% thinking that structural de-rating is on the cards.
- 8) The FMS stays optimistic on the semis cycle, with net 69% expecting an improvement in the next 12 months, resonating the bullishness of our Memory Indicator.
- 9) Sector allocations stack up accordingly, with technology (semis: net 33% overweight; tech hardware: net 27% overweight | software: net 8% overweight) at the top of the investor pecking order. At the other end of the spectrum, consumer staples (net 16% underweight) joins real estate (27%) and utilities (20%) as the least preferred sectors.
- 10) Among markets, the FMS likes India (net 18% overweight), apart from Japan, while Australia (net 6% underweight) and Thailand (4%) remain unloved besides China.

Trading ideas and investment strategies discussed herein may give rise to significant risk and are not suitable for all investors. Investors should have experience in relevant markets and the financial resources to absorb any losses arising from applying these ideas or strategies.

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16 January 2024

**Predictive Analytics** Asia

### BofA Data **Analytics**



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FMS: Fund Manager Survey NIRP: Negative interest rate policy

YCC: Yield curve control

#### Notes to readers

A total of 256 panelists with \$669bn AUM participated in the survey. 221 participants with \$589bn AUM responded to the global FMS questions and 146 participants with \$319bn AUM responded to the regional FMS questions.

Survey period: 5 – 11 January 2024

#### How to join the FMS panel

Investors/clients are encouraged to sign up to participate in the Survey. This can be done by contacting Michael **Hartnett** or your BofA sales representative.

Participants in the survey receive the full set of results for the months in which they participate.

## In outperformers we trust

#### Exhibit 1: Net % FMS investors expecting a stronger Asia Pacific ex-Japan economy

Net 40% of the Global FMS panelists brace for a weaker economy in the next 12 months; the relative optimism in the Asia FMS is also fading as...

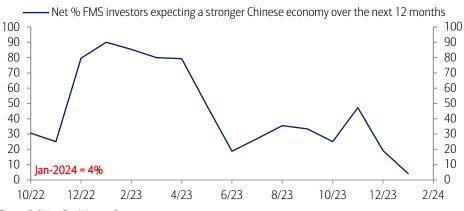


**Source:** BofA Global & Asia Fund Manager Survey

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#### Exhibit 2: Net % FMS investors expecting a stronger Chinese economy

...hopes of a growth revival in China die down



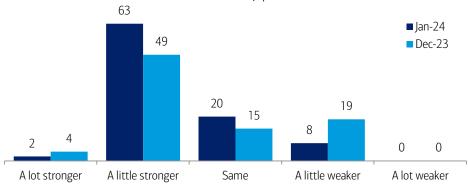
Source: BofA Asia Fund Manager Survey

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#### Exhibit 3: Net % FMS investors expecting a stronger Japanese economy

Japan stands out: net 57% expect a stronger economy in the next 12 months versus 34% in December

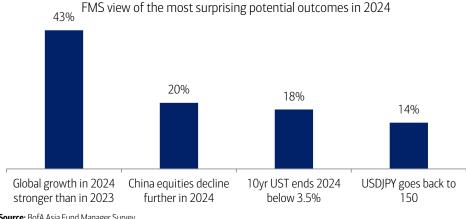




**Source:** BofA Asia Fund Manager Survey. **Notes**: Votes for 'Don't know' (6% | 13%) are not shown above.

#### Exhibit 4: FMS view of the most surprising potential outcomes in 2024

43% of investors admit to be taken aback if global growth in 2024 trumps that in 2023



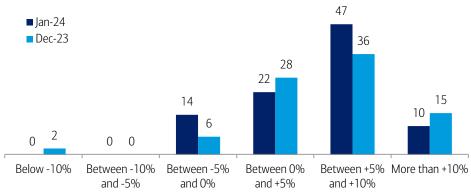
Source: BofA Asia Fund Manager Survey

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#### Exhibit 5: FMS view of Asia Pac ex-Japan equities over the next 12 months

The Asia FMS expects a run-of-the-mill year, with a concentration of votes in the mid-to-high single digit band





**Source:** BofA Asia Fund Manager Survey. Notes: Votes for 'Don't know' (6% | 13%) are not shown above.

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#### Exhibit 6: Net % FMS investors expecting better corporate profits in Asia Pacific ex-Japan

The buyside shares the enthusiasm of the sell-side on corporate earnings, as net 41% of investors expect stronger profits in Asia Pacific ex-Japan in the next 12 months versus the long-term average of 12%



Source: BofA Asia Fund Manager Survey



#### Exhibit 7: Net % FMS investors expecting higher inflation in Asia Pacific ex-Japan

Net 43% of investors expect lower inflation in APAC ex-Japan in the next 12 months, setting the stage for monetary easing to usher in



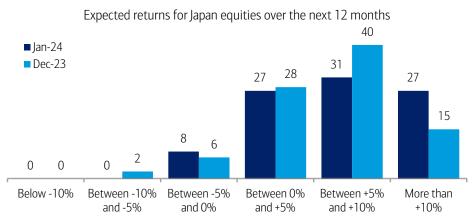
#### Exhibit 8: Net % FMS investors saying Asia Pacific ex-Japan equities are overvalued

Net 24% of investors perceive the regional equities as undervalued, in line with the long-term average



#### Exhibit 9: FMS view of Japan equities over the next 12 months

Return expectations in Japan are bolder, with 27% anticipating double-digit returns in the next 12 months

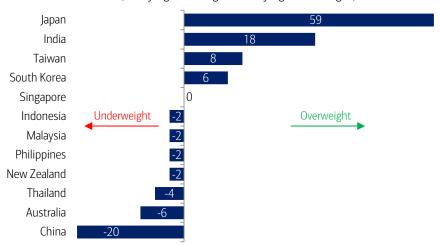


**Source:** BofA Asia Fund Manager Survey

#### Exhibit 10: Asia Pacific market sentiment: Net % FMS investors overweight

Japan (net 59% overweight) sits atop the country preference list, followed by India (18%), while China (net 20% underweight) dropped to the steepest underweight position in more than a year

Asia Pacific market sentiment: Net % FMS investors overweight (% saying overweight - % saying underweight)



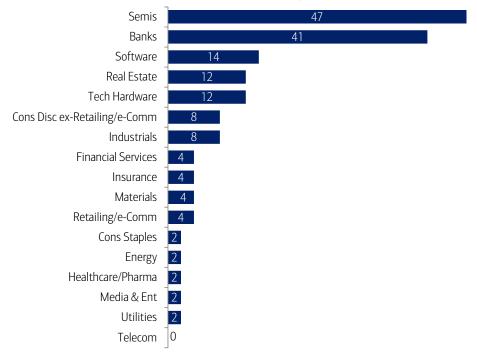
Source: BofA Asia Fund Manager Survey

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#### Exhibit 11: FMS opinion on the two most overweight sectors in Japan

The FMS expresses a tilt towards semis and banks, and away from defensives (telecom | utilities | healthcare | staples) and energy in Japan

FMS opinion on the **two** most overweight sectors in Japan



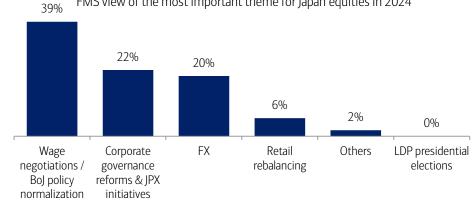
Source: BofA Asia Fund Manager Survey



#### Exhibit 12: FMS view of the most important theme for Japan equities in 2024

The FMS deems wage negotiations and BoJ policy to be the most closely watched event in Japan in 2024

FMS view of the most important theme for Japan equities in 2024



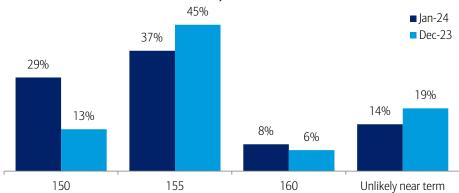
Source: BofA Asia Fund Manager Survey. Notes: Votes for 'Don't know' (10%) are not shown above.

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#### Exhibit 13: When will the Ministry of Finance (MoF) intervene in the Japan forex market?

73% of the panelists anticipate forex intervention at one level or another starting from 150

FMS view of the level of USD/JPY at which the MoF will intervene

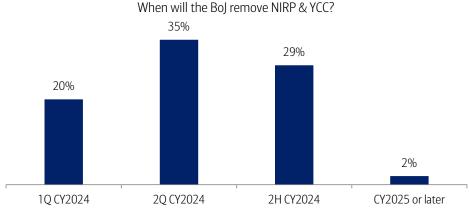


Source: BofA Asia Fund Manager Survey. Notes: Votes for 'Don't know' (12% | 17%) are not shown above.

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#### Exhibit 14: When will the BoJ remove NIRP & YCC?

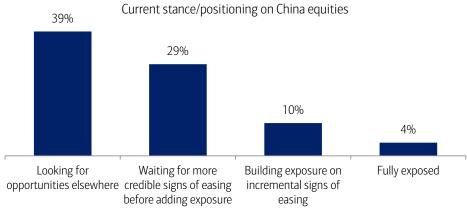
Recent developments have pushed out the timeline for the potential end to NIRP/YCC beyond 1Q



Source: BofA Asia Fund Manager Survey. Notes: Votes for 'Don't know' (14%) are not shown above.

#### Exhibit 15: FMS current stance/positioning on China equities

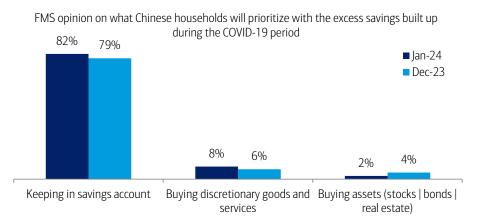
Chronic disappointment has turned investors away from Chinese equities, with 2 in 5 investors looking elsewhere for opportunities



Source: BofA Asia Fund Manager Survey. Notes: Votes for 'Don't know' (18%) are not shown above.

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# **Exhibit 16: What Chinese households will prioritize with the excess savings built up during COVID-19** Shockingly low risk appetite: the FMS anticipates Chinese households to cling on to their savings rather than spend/invest

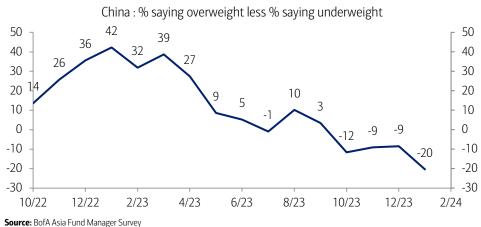


 $\textbf{Source:} \ \ \text{BofA Asia Fund Manager Survey.} \ \underline{\textbf{Notes}} : \ \ \text{Votes for 'Don't know'} \ (8\% \mid 11\%) \ \text{are not shown above.}$ 

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#### Exhibit 17: Net % FMS investors overweight on China

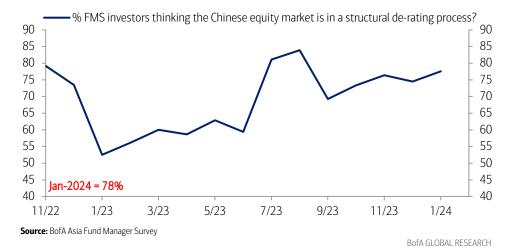
Dire state of affairs: China allocation drops 12ppt to the steepest underweight position in more than a year





#### Exhibit 18: FMS view on the potential for structural de-rating of the China equity market

Three-fourths of participants believe a structural de-rating process of the China equity market is underway



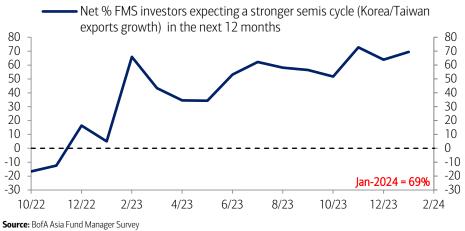
#### Exhibit 19: FMS view of monetary policy in China

Overwhelming demand for monetary policy easing in China, but a concerted action has been lacking so far



### Exhibit 20: FMS view of the semis cycle (Korea/Taiwan exports growth)

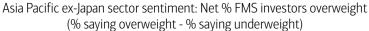
The FMS retains its favorable views on the semiconductor cycle, with net 69% expecting it to strengthen in the next 12 months

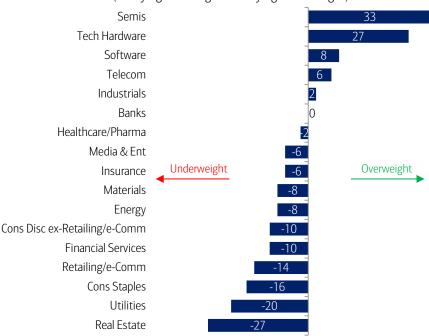


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#### Exhibit 21: Asia Pacific ex-Japan sector sentiment: Net % FMS investors overweight

Technology (semis: net 33% overweight; tech hardware: net 27% overweight | software: net 8% overweight) is the uncontested investor favorite. Meanwhile, consumer staples (net 16% underweight) joins real estate (net 27% underweight) and utilities (net 20% underweight) as the least preferred sectors



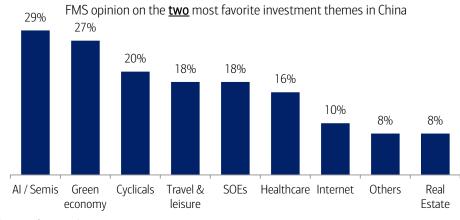


Source: BofA Asia Fund Manager Survey

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#### Exhibit 22: FMS opinion on the two most favorite investment themes in China

Even within China, investors are most bullish on Al/semis stocks, while internet stocks lose their appeal



**Source:** BofA Asia Fund Manager Survey

## **Exhibit 23: Market intelligence as of 15 January 2024**Performance, valuation and growth information by country/region

| 15-Jan-2024                 |           | US           | D perf (    | %)           |              |               |            | 1              | 12m forward | ı          |                |              |              | EPS grov     | vth^ (%)    |
|-----------------------------|-----------|--------------|-------------|--------------|--------------|---------------|------------|----------------|-------------|------------|----------------|--------------|--------------|--------------|-------------|
| Region/Country (# Co)       | Mkt cap*  | 2022         | \CTD        |              | DE ( )       | % dev         | DD ( )     | % dev          | PB at 2008- | Div yld    | % dev          | DOE (0/)     | 101/         | 0,0000       | 0,000.4     |
|                             | (U\$bn)   | 2023         | YTD         | 1m           | PE (x)       | 10Y avg       | PB (x)     | 10Y avg        | 09-lows     | (%)#       | 10Y avg        | ROE (%)      | 10Y avg      | CY2023       | CY2024      |
| North America (697)         | 44,075    | 24.5         | 0.1         | 1.3          | 19.4         | 8.3           | 3.7        | 23.4           | 1.4         | 1.6        | 18.6           | 19.3         | 16.9         | 1.2          | 10.6        |
| Canada (88)                 | 1,904     | 12.6         | -1.5        | 2.1          | 13.7         | -5.8          | 1.7        | -1.3           | 1.1         | 3.4        | -6.5           | 12.4         | 11.9         | -8.4         | 6.6         |
| US (609)                    | 42,171    | 25.0<br>16.7 | -1.8        | 1.2<br>-0.1  | 19.8<br>12.8 | 9.0           | 3.9<br>1.8 | 24.3<br>4.2    | 1.4         | 1.5<br>3.7 | -0.7           | 19.8<br>14.1 | 17.3<br>12.1 | 1.9<br>-2.7  | 10.9<br>5.3 |
| Europe (425)                | 10,404    |              |             |              | 1            |               |            |                |             |            |                |              |              |              |             |
| Austria (4)<br>Belgium (13) | 30<br>153 | 12.8<br>4.1  | 0.3<br>-0.7 | 2.0<br>-1.7  | 6.9<br>16.2  | -31.2<br>-7.8 | 0.8<br>1.5 | -12.9<br>-14.5 | 0.5<br>0.6  | 6.7<br>2.9 | -59.8<br>10.0  | 11.8<br>9.5  | 9.7<br>10.3  | -9.9<br>30.3 | -5.6<br>5.2 |
| Denmark (16)                | 552       | 29.7         | 2.1         | 7.9          | 26.9         | 33.8          | 5.4        | 43.3           | 1.2         | 1.8        | 21.7           | 20.2         | 19.0         | -31.8        | 17.0        |
| Finland (13)                | 175       | -8.2         | 0.4         | 3.1          | 14.4         | -12.9         | 1.8        | -14.8          | 1.2         | 4.4        | -6.4           | 12.2         | 12.6         | -25.6        | 17.0        |
| France (61)                 | 1,900     | 18.8         | -2.6        | -2.0         | 13.1         | -8.7          | 1.7        | 13.0           | 0.9         | 3.3        | 2.9            | 13.2         | 10.8         | 0.0          | 3.6         |
| Germany (58)                | 1,360     | 19.9         | -2.1        | -1.1         | 11.1         | -14.3         | 1.3        | -11.3          | 0.9         | 3.6        | -11.0          | 11.9         | 11.6         | 0.3          | 7.7         |
| Ireland (6)                 | 82        | 22.9         | -4.1        | -1.4         | 12.5         | -25.5         | 1.5        | -14.4          | 0.5         | 3.1        | -44.6          | 11.9         | 10.4         | 42.6         | 1.2         |
| Italy (24)                  | 425       | 31.7         | -0.3        | 1.0          | 8.3          | -29.8         | 1.2        | 6.1            | 0.6         | 5.9        | -25.8          | 14.7         | 10.4         | 11.0         | -0.5        |
| Netherlands (26)            | 728       | 23.7         | -3.0        | -3.4         | 16.9         | -2.3          | 2.6        | 17.4           | 1.1         | 2.3        | 11.9           | 15.2         | 12.8         | 22.4         | 6.8         |
| Norway (12)                 | 105       | -0.4         | -3.6        | -0.1         | 9.9          | -21.8         | 1.6        | -1.2           | 0.9         | 6.3        | -27.2          | 16.1         | 13.2         | -38.1        | 11.2        |
| Portugal (4)                | 35        | 5.1          | -2.7        | -1.3         | 15.1         | -7.9          | 2.0        | 9.1            | 1.2         | 3.7        | 10.1           | 13.2         | 11.2         | 31.5         | 8.1         |
| Spain (19)                  | 428       | 28.2         | -0.8        | 0.3          | 10.2         | -19.7         | 1.2        | 0.5            | 1.0         | 5.2        | -12.5          | 11.7         | 9.5          | 12.0         | 2.9         |
| Sweden (42)                 | 493       | 21.0         | -5.0        | -3.0         | 14.2         | -10.4         | 2.2        | 4.8            | 1.1         | 3.7        | 1.1            | 15.7         | 13.5         | 20.4         | 0.1         |
| Switzerland (45)            | 1,595     | 13.3         | -1.3        | 1.0          | 17.1         | -1.5          | 3.1        | 17.5           | 1.4         | 3.2        | -0.6           | 18.2         | 15.3         | 1.5          | 9.2         |
| UK (82)                     | 2,344     | 9.5          | -1.7        | 0.7          | 10.6         | -18.9         | 1.6        | -5.7           | 1.1         | 4.4        | -1.3           | 14.8         | 12.9         | -13.2        | 4.6         |
| Israel (14)                 | 110.9     | 9.3          | -0.7        | 3.8          | 10.5         | -2.7          | 2.2        | 56.2           | 1.0         | 2.0        | 15.4           | 20.7         | 13.0         | -6.9         | 2.6         |
| Asia Pac (1538)             | 10,866    | 8.8          | -1.0        | 1.2          | 13.1         | -2.7          | 1.4        | 0.7            | 0.9         | 2.8        | -0.1           | 10.7         | 10.3         | 2.4          | 14.0        |
| Japan (225)                 | 3,768     | 17.8         | 3.7         | 5.6          | 15.0         | 6.9           | 1.4        | 13.7           | 0.8         | 2.3        | 2.2            | 9.3          | 8.8          | 9.6          | 8.2         |
| Australia (58)              | 1,190     | 9.9          | -3.5        | -0.1         | 16.2         | 3.3           | 2.1        | 9.3            | 1.3         | 4.1        | 10.2           | 13.0         | 12.3         | -3.8         | -1.7        |
| New Zealand (6)             | 32        | 3.4          | -2.0        | 1.2          | 31.3         | 17.5          | 2.8        | 5.1            | 1.3         | 3.0        | 16.6           | 8.8          | 10.0         | 14.5         | 12.8        |
| Asia ex-Japan (1249)        | 5,875     | 3.6          | -3.3        | -1.1         | 11.9         | -6.6          | 1.3        | -6.8           | 1.0         | 2.8        | -2.7           | 11.2         | 11.3         | 0.2          | 20.4        |
| ASEAN (127)                 | 610       | -3.1         | -1.4        | 1.9          | 13.0         | -10.9         | 1.4        | -10.2          | 1.1         | 4.2        | -24.0          | 10.9         | 10.9         | 18.8         | 6.8         |
| China (766)                 | 1,784     | -13.3        | -4.8        | -4.3         | 8.6          | -24.6         | 1.0        | -30.1          | 1.1         | 2.9        | -15.1          | 11.6         | 12.5         | 13.6         | 14.9        |
| Hong Kong (33)              | 335       | -17.8        | -5.0        | -3.0         | 11.2         | -24.2         | 0.8        | -26.5          | 0.8         | 4.5        | -36.2          | 7.4          | 7.7          | 3.2          | 12.4        |
| India (131)                 | 1,216     | 19.6         | 2.8         | 4.0          | 22.3         | 18.1          | 3.5        | 26.0           | 1.4         | 1.3        | 16.7           | 15.8         | 14.8         | 24.0         | 14.0        |
| Indonesia (22)              | 135       | 3.3          | 1.0         | 2.8          | 14.1         | -4.8          | 2.2        | -9.9           | 1.4         | 4.2        | -36.4          | 15.4         | 16.3         | 36.5         | 7.8         |
| Korea (102)                 | 844       | 21.6         | -7.8        | -3.2         | 10.6         | 2.0           | 0.9        | -3.4           | 0.9         | 2.3        | -7.0           | 9.0          | 9.7          | -34.0        | 69.3        |
| Malaysia (31)               | 95        | -7.2         | 0.5         | 1.6          | 13.6         | -10.4         | 1.2        | -19.4          | 1.3         | 4.3        | -19.8          | 9.2          | 10.2         | 7.7          | 8.8         |
| Philippines (14)            | 44        | 1.7          | 2.4         | 2.6          | 12.3         | -26.4         | 1.6        | -22.2          | 1.3         | 2.6        | -35.8          | 12.8         | 12.0         | 25.7         | 8.4         |
| Singapore (22)              | 217       | 0.4          | -3.1        | 2.3          | 11.5         | -13.4         | 1.2        | -0.8           | 0.9         | 5.0        | -20.4          | 10.4         | 9.1          | 38.9         | 2.2         |
| Taiwan (90)                 | 1,085     | 26.9         | -4.2        | -0.5         | 15.3         | 8.9           | 2.2        | 17.0           | 1.0         | 3.2        | 18.3           | 14.3         | 13.3         | -19.0        | 17.8        |
| Thailand (38)               | 119       | -12.6        | -3.8        | 0.0          | 15.9         | 3.7           | 1.6        | -12.7          | 0.9         | 3.2        | -2.1           | 9.9          | 11.9         | -21.3        | 16.1        |
| EMEA (157)                  | 895       | 4.6          | -0.2        | 1.9          | 10.5         | 5.5           | 1.6        | 23.4           | 0.7         | 4.2        | 2.8            | 14.8         | 12.6         | 3.1          | 6.3         |
| Czech Republic (3)          | 11        | 22.4         | -0.3        | 2.6          | 12.1         | -7.8          | 1.7        | 24.9           | 1.3         | 6.7        | -5.8           | 14.4         | 10.8         | -41.1        | -1.5        |
| Egypt (3)                   | 8         | 37.7         | 5.1         | 2.1          | 7.0          | -21.6         | 2.1        | 19.5           | 1.1         | 4.1        | -15.4          | 30.3         | 20.2         | 84.9         | 20.6        |
| Greece (10)                 | 35        | 44.2         | 4.9         | 6.1          | 9.6          | -25.0         | 1.9        | 13.2           | 0.7         | 5.3        | -15.6          | 19.7         | 13.6         | 5.0          | -1.3        |
| Hungary (3)                 | 19        | 45.5         | 5.6         | 7.9          | 5.5          | -40.7         | 0.9        | -15.2          | 0.6         | 5.0        | -48.6          | 17.1         | 12.3         | 4.1          | -6.8        |
| Kuwait (7)                  | 57        | -10.4        | 7.0         | 7.3          | 10.5         | -36.4         | 1.8        | -6.1           | na          | 4.7        | -28.9          | 17.5         | 12.7         | 13.8         | 9.9         |
| Poland (15)                 | 64        | 45.0         | -6.8        | -4.9         | 8.8          | -21.9         | 1.1        | -3.9           | 0.8         | 4.9        | -28.6          | 12.2         | 10.1         | 7.7          | -11.7       |
| Qatar (13)                  | 62        | -2.9         | -0.6        | 6.4          | 11.0         | -12.4         | 1.4        | -17.6          | na          | 4.8        | -12.5          | 13.2         | 13.9         | -0.3         | 8.0         |
| Saudi Arabia (42)           | 300       | 7.2          | 2.3         | 6.1          | 17.5         | 2.6           | 2.1        | 2.0            | na          | 3.5        | 5.8            | 12.1         | 12.3         | -15.1        | 16.6        |
| South Africa (32)           | 202       | -1.6         | -6.8        | -5.5         | 9.2          | -26.7         | 1.4        | -26.3          | 0.9         | 4.5        | -19.1          | 15.1         | 15.3         | 4.1          | 8.9         |
| Türkiye (18)                | 46        | -8.9         | 7.0         | -2.4         | 4.7          | -32.6         | 1.2        | 10.6           | 0.7         | 4.7        | 2.2            | 24.9         | 15.9         | 16.0         | 18.0        |
| UAE (11)                    | 91        | -3.0         | 2.0         | 4.7          | 10.2         | -11.4         | 1.4        | -1.8           | na<br>1.2   | 4.3        | 2.6            | 13.4         | 12.2         | 24.5         | -6.0        |
| Latin America (90)          | 651       | 25.1         | -2.6        | 0.8          | 9.0          | -23.4         | 1.5        | -7.9<br>12.2   | 1.2         | 5.7        | -36.3          | 16.6         | 14.2         | -21.6        | 7.8         |
| Brazil (48)                 | 402       | 23.4         | -2.1        | 2.3          | 8.0          | -23.9         | 1.3        | -12.2          | 1.1         | 6.2        | -27.1          | 16.7         | 15.1         | -25.3        | 8.5         |
| Chile (12)                  | 33        | -1.2         | -8.7        | -8.2<br>12.7 | 8.5          | -39.3         | 1.1        | -22.3<br>31.3  | 1.1         | 8.1        | -71.0          | 12.5         | 10.0         | -50.1        | 16.9        |
| Colombia (3)                | 100       | 2.3          | 6.4         | 12.7         | 5.9          | -46.0         | 0.8        | -31.3          | na<br>1 5   | 6.6        | -65.5<br>51.5  | 13.6         | 11.4         | -7.4         | 0.5         |
| Mexico (24)                 | 188       | 36.2         | -3.1        | -1.2         | 12.4         | -18.2         | 2.1        | 2.4            | 1.5         | 4.6        | -51.5<br>-42.9 | 17.3         | 14.0         | 9.7          | 3.6         |
| Peru (3)                    | 20        | 30.2         | -2.3        | 2.1          | 11.7         | -6.8<br>4.3   |            | -6.2           | 0.5         | 4.2        |                | 14.4         | 14.3         | -20.5        | 13.7        |
| Developed Markets (1480)    | 60,133    | 21.8         | -0.1        | 1.2          | 17.3         |               | 2.8        | 20.7           | 1.2         | 2.1        | 14.5           | 16.1         | 13.9         | 0.8          | 8.8         |
| Emerging Markets (1441)     | 6,870     | 7.0          | -2.8        | -0.6         | 11.4         | -4.8          | 1.4        | -2.6<br>17.2   | 1.0         | 3.1        | -3.8           | 12.5         | 12.2         | -4.1         | 17.7        |
| World (2921)                | 67,002    | 20.1         | -0.4        | 1.1          | 16.4         | 3.4           | 2.5        | 17.2           | 1.1         | 2.2        | 12.4           | 15.5         | 13.7         | 0.1          | 10.0        |

Source: BofA Global Research, MSCI, IBES estimates. Note: numbers in red text indicate that the valuation metric is 2 standard deviations above its 10-year average. Numbers in green indicate the valuation metric is 2 standard deviations below its 10-year average. #Positive deviation for dividend yield implies current dividend is LOWER than the 10yr average and vice-versa. \*Market caps shown are free float. ^Currency for EPS growth estimates: (a) UK: GBP; (b) Eurozone country and regional indices: EUR; (c) Other regional indices, Russia, Peru: USD; (d) Other individual countries: Local currency.



## Regional survey demographics data

#### Exhibit 24: Position / institution / approach of participants in the regional survey

Demographics details for regional Fund Manager Survey participants

|   | Jan-24  | Dec-23 | Nov-23           |
|---|---------|--------|------------------|
| Structure of the panel - by position  |         |        |                  |
| Chief Investment Officer  | 14      | 11     | 15               |
| Asset Allocator / Strategist / Economist  | 28      | 31     | 28               |
| Portfolio Manager   | 89      | 88     | 91               |
| Other   | 15      | 10     | 17               |
| Structure of the panel - by expertise   |         |        |                  |
| Regional specialists + EM specialists only  | 35      | 35     | 40               |
| Regional specialists with a global view   | 111     | 105    | 111              |
| Total # of respondents to regional questions  | 146     | 140    | 151              |
| Which of the following best describes the type of money you are running?                |         |        |                  |
| Institutional funds (e.g. pension funds / insurance companies)                          | 44      | 42     | 45               |
| Hedge funds / proprietary trading desks   | 25      | 27     | 32               |
| Mutual funds / unit trusts / investment trusts  | 64      | 58     | 57               |
| None of the above   | 13      | 13     | 17               |
| What do you estimate to be the total current value of assets under your direct control? | 13      | 13     | 17               |
| Up to \$250mn   | 30      | 28     | 39               |
| Around \$500mn  | 17      | 20     | 23               |
| Around \$1bn  | 28      | 25     | 27               |
| Around \$2.5bn  | 29      | 25     | 23               |
| Around \$5bn  | 10      | 9      | 8                |
| Around \$7.5bn  | 3       | 4      | 3                |
| Around \$1.5011<br>Around \$1.0bn or more   | 3<br>13 | 13     | 3<br>10          |
|   | 16      | 16     | 10               |
| No funds under my direct control  |         |        |                  |
| Total (USD bn)  | 319     | 310    | 268              |
| What best describes your investment time horizon at this moment?                        | 0.0     |        |                  |
| 3 months or less  | 36      | 33     | 44               |
| 6 months  | 50      | 41     | 41               |
| 9 months  | 13      | 15     | 16               |
| 12 months or more   | 43      | 49     | 47               |
| Weighted average  | 7.3     | 7.7    | 7.3              |
| Don't know  | 4       | 2      | 3                |
| Which region do you specialise in?  |         |        |                  |
| US / North America  | 40      | 34     | 38               |
| Europe / Continental Europe / Eurozone / UK   | 36      | 34     | 34               |
| Asia Pacific / Asia Pacific ex Japan / Japan  | 49      | 47     | 55               |
| South Africa  | 14      | 15     | 14               |
| MENA (Middle East and North Africa)   | 4       | 6      | 7                |
| None of the above   | 3       | 4      | 3                |
| Source: BofA European Fund Manager Survey   |         |        |                  |
| 2011 Caropean and manager Survey  |         | D -    | (A CLODAL DECEAL |



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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R1</sup>

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

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