BofA GLOBAL RESEARCH



Centene Corporation

Quick takes from the call; updating ests

Reiterate Rating: UNDERPERFORM | PO: 79.00 USD | Price: 69.95 USD

Additional color on 2024 guide

CNC reiterated that \$6.60 is the 2024 EPS floor. Headwinds: 1) \$7B Medicaid revenue headwind in 2024. 2) Medicaid MLR going from 89.8 to 90.1% including allowance for mismatch in acuity and rates from redeterminations (+50bps), net of benefits from PBM (-20bps). 3) Over \$0.80 headwind from MA that is not captured in the premium deficiency reserve (PDR). MA revenue down \$4B on repricing. Tailwinds: 1) Marketplace experience should improve. In a new comment, CNC continues to repo share but seems more interested in inorganic growth. We are raising our ests, but largely for higher investment income. Our \$79 PO now reflects 12.0x 2024E EPS vs 12.2x previously. 2024 guidance looks reasonable, but visibility remains low given redeterminations, MA performance and RFP risk. Reiterate Underperform.

Redeterminations coming in as expected so far

Actual disenrollment by state and populations is coming in as expected (CNC always assumed a front-end loaded impact). Expects re-enrollment to increase as the year goes on. No changes in views on acuity at this point, but most states include acuity adjustments in rates. Still expects to lose 65% of enrollment gained since COVID.

MA trend higher, but unlikely to impact 2024

Medicare MLR was a little higher than expected with higher outpatient (esp surgery). May was up vs April, but then slowed in June/July (below May but above April). CNC assumed double digit outpatient trend in 2023 and again in its 2024 pricing. MA will be 14% of 2024 rev (vs 16%). If things get worse, the PDR will go up (reducing 2023 but not impacting 2024 guide).

Progress on 3.5 stars, setback on 4 star plans

Expects to potentially drop again with 4 star plans to 0% vs 2.7% of membership. But expects progress on improved scores (admin, ops, pharmacy) on the 3/3.5 star plans. Expects 2/3 of members to be in plans showing improvement. New target of 85% of members in 3.5 stars (where there is a rebate benefit vs 3 stars) by Oct 2025. 50% of plans in 3 stars today and should be 90% in October. Lack of 4 star improvement lowers visibility in timing/pace of the MA turnaround.

Estimates(Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	5.15	5.75	6.45	6.55	7.33
GAAP EPS	2.27	2.03	5.66	5.14	5.81
EPS Change (YoY)	2.8%	11.7%	12.2%	1.6%	11.9%
Consensus EPS (Bloomberg)	5.12	5.73	6.45	6.64	7.52
Valuation (Dec)					
P/E	13.6x	12.2x	10.8x	10.7x	9.5x
GAAP P/E	30.8x	34.5x	12.4x	13.6x	12.0x
Dividend Yield	0%	0%	0%	0%	7.1%
EV/EBITDA*	9.9x	9.0x	9.9x	10.7x	9.9x
Free Cash Flow Yield*	7.8%	12.5%	18.7%	9.0%	9.9%
* For full definitions of <i>iQmethod</i> [™] measures, see page 5.					

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Timestamp: 28 July 2023 09:59AM EDT

28 July 2023

Equity

Key Changes		
(US\$)	Previous	Current
2023E Rev (m)	145,487.9	147,349.9
2024E Rev (m)	136,318.8	136,936.8
2025E Rev (m)	142,372.6	143,042.3
2023E EPS	6.40	6.45
2024E EPS	6.50	6.55
2025E EPS	7.28	7.33

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Stock Data

Price	69.95 USD
Price Objective	79.00 USD
Date Established	7-Feb-2023
Investment Opinion	B-3-9
52-Week Range	61.34 USD - 98.53 USD
Mrkt Val (mn) / Shares Out	40,826 USD / 583.6
(mn)	
Average Daily Value (mn)	236.78 USD
BofA Ticker / Exchange	CNC / NYS
Bloomberg / Reuters	CNC US / CNC.N
ROE (2023E)	14.1%
Net Dbt to Eqty (Dec-2022A)	24.7%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to

MLR = Medical Loss Ratio; PBM = Pharmacy Benefits Manager; MA =

iQprofile[™] Centene Corporation

(US\$ Millions) Return on Capital Employed Return on Equity Operating Margin Free Cash Flow iQmethod [™] – Quality of Earnings* (US\$ Millions) Cash Realization Ratio	2021A 4.6% 11.5% 2.4% 3,181	5.2% 13.1% 2.3% 5,092	2023E 4.6% 14.1% 2.4% 7,624	3.9% 13.2% 2.5% 3,663	2025E 8.2% 28.1% 2.6% 4,023
Return on Equity Operating Margin Free Cash Flow iQmethod ^{5M} – Quality of Earnings* (US\$ Millions)	11.5% 2.4%	13.1% 2.3%	14.1% 2.4%	13.2% 2.5%	28.1% 2.6%
Operating Margin Free Cash Flow iQmethod [™] – Quality of Earnings* (US\$ Millions)	2.4%	2.3%	2.4%	2.5%	2.6%
Free Cash Flow iQmethod [™] – Quality of Earnings* (US\$ Millions)					
iQmethod [™] – Quality of Earnings* (US\$ Millions)	3, 181	5,092	7,624	3,663	4,023
(US\$ Millions)					
Cash Realization Ratio	2021A	2022A	2023E	2024E	2025E
	1.3x	1.8x	2.4x	1.3x	1.3x
Asset Replacement Ratio	0.6x	0.6x	0.7x	0.7x	0.8x
Tax Rate	14.5%	17.8%	24.1%	24.0%	24.0%
Net Debt-to-Equity Ratio	21.3%	24.7%	1.5%	-0.4%	NA
Interest Cover	NA	NA	NA	NA	NA
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Sales	125,982	144,547	147,350	33,643	35,892
% Change	123,302 NA	NA	NA	55,045 NA	33,032 NA
Gross Profit	NA NA	NA NA	NA NA	NA NA	NA NA
% Change	NA	NA NA	NA	NA NA	NA NA
EBITDA	4,739	5,189	4.740	4,376	4,749
% Change	4,733 NA), 103 NA	4,740 NA	4,570 NA	4,743 NA
Net Interest & Other Income	29	644	655	410	310
Net Income (Adjusted)	3,032	3,328	3,537	3,443	3,682
% Change	3,032 NA	3,328 NA	NA NA	NA	3,002 NA
Free Cash Flow Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Net Income from Cont Operations (GAAP)	1,336	1,202	3,109	2,725	2,933
Depreciation & Amortization	1,476	1,553	1,258	1,216	1,216
Change in Working Capital	1,376	2,194	4,339	500	500
Deferred Taxation Charge	(132)	(631)	(162)	(4)	(4)
Other Adjustments, Net	NA	NA	NA	NA	NA
Capital Expenditure	(910)	(1,004)	(865)	(893)	(921)
Free Cash Flow	3.181	5,092	7,624	3,663	4,023
% Change	NA NA	NA	NA NA	NA	NA
Balance Sheet Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Cash & Equivalents	13,118	12,074	17,609	18,116	0
Trade Receivables	NA	NA	NA	NA	NA
Other Current Assets	NA	NA	NA	NA	NA
Property, Plant & Equipment	3,391	2,432	2,233	1,910	0
Other Non-Current Assets	NA NA	NA	NA	NA	NA
	78,375	76,870	84,576	83,957	0
Total Assets		82	110	110	C
Total Assets Short-Term Debt	76/		110	110	
Short-Term Debt	267 ΝΔ		NΙΛ	NΙΔ	NΙΛ
Short-Term Debt Other Current Liabilities	NA	NA	NA 17.896	NA 17 896	
Short-Term Debt Other Current Liabilities Long-Term Debt	NA 18,571	NA 17,938	17,896	17,896	C
Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities	NA 18,571 NA	NA 17,938 NA	17,896 NA	17,896 NA	0 NA
Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities Total Liabilities	NA 18,571 NA 51,498	NA 17,938 NA 52,757	17,896 NA 58,484	17,896 NA 57,740	NA 0 NA 0
Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities	NA 18,571 NA	NA 17,938 NA	17,896 NA	17,896 NA	(NA

Company Sector

Managed Health Care

Company Description

Centene is a Managed Care Organization (MCO) operating in the Medicaid managed care and specialty services markets. The Medicaid business provides health insurance sponsored by the state and federal government for qualified lower income individuals, children and their families through programs such as Medicaid, State Children Health Insurance Programs (SCHIP), foster care, and the Aged Blind and Disabled (ABD) programs.

Investment Rationale

While CNC should be able to grow EPS in the mid teens through 2024 if it can execute against its turnaround, the company has already cut its target once due to unexpected RFP losses and Stars performance, and there is further risk that 2023 could be disrupted by industry dynamics such as redeterminations, or further RFPs losses, which both skew visibility into the trajectory. Therefore, we are Underperform as we see better risk reward at peers.

Stock Data

Average Daily Volume

3,384,991

Quarterly Earnings Estimates

	2022	2023
Q1	1.83A	2.11A
Q2	1.77A	2.10A
Q3	1.30A	1.46E
Q4	0.86A	0.78E

^{*} For full definitions of $\emph{IQ} \textit{method} \ ^{\text{SM}}$ measures, see page 5.



Price objective basis & risk

Centene Corporation (CNC)

Our \$79 price objective is based on an 12x multiple on our 2024E EPS estimate. This is below CNC's 2YR forward P/E multiple average of 12.6x as CNC should see slower growth in the near to medium term vs historical levels, as well as higher risk to 2023 numbers due to significant swings in industry enrollment lowering pricing visibility, and uncertainty around RFP awards.

Upside risks to our price objective are better-than-expected enrollment growth, lower-than-expected medical costs and better than expected margin improvement.

Downside risks to our PO are lower-than-expected enrollment growth, higher-than-expected medical costs, Medicaid rate pressure, and the potential for unexpected RFP losses.

Analyst Certification

I, Kevin Fischbeck, CFA, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Facilities, Hospitals and Managed Healthcare Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Acadia Healthcare	ACHC	ACHC US	Kevin Fischbeck, CFA
	Addus HomeCare	ADUS	ADUS US	Joanna Gajuk
	Agilon Health	AGL	AGL US	Adam Ron
	Alignment Healthcare	ALHC	ALHC US	Kevin Fischbeck, CFA
	AMN Healthcare	AMN	AMN US	Kevin Fischbeck, CFA
	Chemed Corporation	CHE	CHE US	Joanna Gajuk
	Elevance Health Inc	ELV	ELV US	Kevin Fischbeck, CFA
	Encompass Health	EHC	EHC US	Kevin Fischbeck, CFA
	HCA	HCA	HCA US	Kevin Fischbeck, CFA
	Humana Inc	HUM	HUM US	Kevin Fischbeck, CFA
	Option Care Health	OPCH	OPCH US	Joanna Gajuk
	Privia Health	PRVA	PRVA US	Adam Ron
	Select Medical Corp.	SEM	SEM US	Kevin Fischbeck, CFA
	Service Corp.	SCI	SCIUS	Joanna Gajuk
	Surgery Partners, Inc	SGRY	SGRY US	Kevin Fischbeck, CFA
	Tenet Healthcare	THC	THC US	Kevin Fischbeck, CFA
	The Cigna Group	Cl	CIUS	Kevin Fischbeck, CFA
	UnitedHealth Group	UNH	UNH US	Kevin Fischbeck, CFA
	Universal Health Services	UHS	UHS US	Kevin Fischbeck, CFA
	US Physical Therapy	USPH	USPH US	Joanna Gajuk
NEUTRAL				
	AdaptHealth Corp.	AHCO	AHCO US	Joanna Gajuk
	Agiliti Health Inc	AGTI	AGTI US	Kevin Fischbeck, CFA
	Apollo Medical	AMEH	AMEH US	Adam Ron
	Community Health Systems	CYH	CYHUS	Kevin Fischbeck, CFA
	Molina Healthcare, Inc.	MOH	MOHUS	Kevin Fischbeck, CFA
	Oscar Health	OSCR	OSCR US	Kevin Fischbeck, CFA
UNDERPERFORM				
	Aveanna Healthcare	AVAH	AVAH US	Joanna Gajuk
	Bright Health Group	BHG	BHG US	Adam Ron
	Brookdale	BKD	BKD US	Joanna Gajuk
	Cano Health	CANO	CANO US	Adam Ron
	Centene Corporation	CNC	CNC US	Kevin Fischbeck, CFA
	Clover Health	CLOV	CLOVUS	Kevin Fischbeck, CFA
	Cross Country Healthcare	CCRN	CCRN US	Kevin Fischbeck, CFA

US - Facilities, Hospitals and Managed Healthcare Coverage Cluster

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
	DaVita Inc	DVA	DVA US	Kevin Fischbeck, CFA
	Enhabit Home Health & Hospice	EHAB	EHAB US	Joanna Gajuk
	Pediatrix Medical Group, Inc.	MD	MD US	Kevin Fischbeck, CFA

Qmethod [™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 - Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations – Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
-	Other LT Liabilities	
EV / EBITDA	Enterprise Value	Basic EBIT + Depreciation + Amortization

Method SM is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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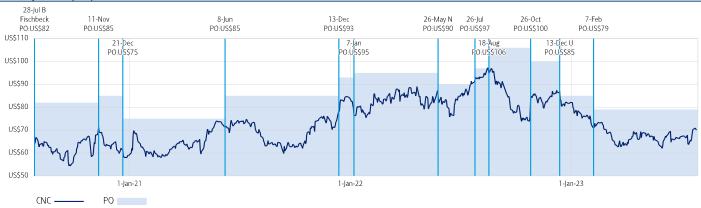
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Centene Corporation (CNC) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Health Care Group (as of 30 Jun 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	236	57.84%	Buy	105	44.49%
Hold	87	21.32%	Hold	38	43.68%
Sell	85	20.83%	Sell	22	25.88%

Equity Investment Rating Distribution: Global Group (as of 30 Jun 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	1877	53.28%	Buy	1040	55.41%
Hold	815	23.13%	Hold	464	56.93%
Sell	831	23.59%	Sell	385	46.33%

RI Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster ^{R2}
Buy	≥ 10%	≤ 70%

Neutral $\geq 10\%$ $\leq 70\%$ Neutral $\geq 0\%$ $\leq 30\%$ Underperform N/A $\geq 20\%$

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