

## Nextracker Inc

# 'Up and to the right' on all metrics: Maintain Buy post-F3Q results

Maintain Rating: BUY | PO: 53.00 USD | Price: 45.27 USD

## The hits keep coming as NXT raises FY24 guide...again

We maintain Buy on Nextracker Inc (NXT) following yet another strong quarterly performance and guidance raise for the solar tracker manufacturer. NXT increased FY24 revenue guidance by 4% at the midpoint to a range of \$2.425-2.475Bn and backlog again expanded to record levels "significantly over" \$3Bn. Even more striking is the 17% increase in FY24 EBITDA guidance to a range of \$475-500Mn, representing 200bps of heightened margin expectations. Again, these metrics exclude expected 45X tax credit rebates which management for the first time announced at \$50-80Mn in F4Q24. Recall our estimates do not include any 45X credits for FY24. The margin expansion story for NXT remains among the most compelling in the space in our view. Mgmt. reiterated expectations for adj. gross margins in the mid-20s on a normalized basis on continued price-cost discipline. This will be critical as mgmt. seeks to potentially increase lower-margin RoW exposure above the ~33% levels expected for FY24. On balance, we expect a strong positive response for shares following the F3Q24 update.

## F3Q marked by strong margin expansion, order trends

NXT reported F3Q23 revenue of \$710Mn which represents an increase of 38% YoY and compares to BofAe of \$624Mn and Consensus of \$618Mn. Quarterly revenue consisted of 78% from the US and 22% from RoW. This was higher than FY24 expectations for ~66% US/~33% RoW. The higher US revenue split in F3Q24 contributed in-part to adj. gross margin expansion of 300bps to 30% for the quarter, which is above mgmt.'s target range in the mid-20s. For EBITDA, NXT reported \$168Mn for F3Q24, which represents an increase of 168% YoY and compares to BofAe of \$133Mn and Consensus of \$105Mn. Again, these results exclude any potential future benefits from 45X tax credits. Importantly, NXT continued to drive backlog expansion to record levels even on strong order conversion. Mgmt. indicated backlog conversion continued to benefit as customer projects remain on schedule – a unique positive contrast to peers.

Estimates (Mar) (US\$)	2022A	2023A	2024E	2025E	2026E
EPS	0.55	1.09	2.45	3.68	3.91
GAAP EPS	0.35	0.83	1.99	3.26	3.49
EPS Change (YoY)	-45.5%	98.2%	124.8%	50.2%	6.3%
Consensus EPS (Bloomberg)			2.13	2.67	2.95
DPS	0	0	0	0	0
Valuation (Mar)					
P/E	82.3x	41.5x	18.5x	12.3x	11.6x
GAAP P/E	129.3x	54.5x	22.7x	13.9x	13.0x
EV / EBITDA*	72.6x	32.0x	15.4x	10.3x	9.7x
Free Cash Flow Yield*	-2.4%	1.0%	4.5%	6.7%	7.4%
* For full definitions of $\emph{\textbf{iQ}}$ method $^{\text{SM}}$ measures, see page 8.					

#### 01 February 2024

#### Equity

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#### **Stock Data**

Price	45.27 USD
Price Objective	53.00 USD
Date Established	2-Jan-2024
Investment Opinion	C-1-9
52-Week Range	28.24 USD - 49.82 USD
Mrkt Val (mn) / Shares Out	6,575 USD / 145.2
(mn)	
Free Float	90.2%
Average Daily Value (mn)	210.65 USD
BofA Ticker / Exchange	NXT / NAS
Bloomberg / Reuters	NXT US / NXT.OQ
ROE (2024E)	54.3%
Net Dbt to Eqty (Mar-2023A)	-26.8%

RoW: Rest of World

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Refer to important disclosures on page 9 to 11. Analyst Certification on page 6. Price
Objective Basis/Risk on page 6.

# **iQ**profile<sup>™</sup> Nextracker Inc

iQmethod <sup>SM</sup> − Bus Performance*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Return on Capital Employed	13.9%	20.2%	30.6%	32.6%	26.3%
Return on Equity	16.6%	32.3%	54.3%	49.1%	35.09
Operating Margin	85.1%	79.1%	68.0%	63.6%	63.79
Free Cash Flow	(157)	67	295	440	48
i <b>Q</b> method <sup>™</sup> – <b>Quality of Earnings*</b>					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Cash Realization Ratio	-2.0x	0.4x	0.8x	0.8x	0.9
Asset Replacement Ratio	0x	1.3x	1.6x	0.9x	1.0
Tax Rate	21.8%	28.2%	19.3%	16.2%	16.19
Net Debt-to-Equity Ratio	-5.8%	-26.8%	-54.2%	-68.4%	-75.89
Interest Cover	NM	NA	20.1x	27.2x	29.5
Income Statement Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Sales	1,458	1,902	2,381	2,892	2,98
% Change	21.9%	30.5%	25.2%	21.5%	3.40
Gross Profit	154	301	601	851	88
% Change	-36.3%	95.4%	99.4%	41.6%	4.30
EBITDA	92	209	435	652	69
% Change	-48.4%	126.6%	108.3%	49.8%	6.00
Net Interest & Other Income	(1)	1	(22)	(24)	(23
Net Income (Adjusted)	79	159	360	541	57
% Change	-46.1%	100.9%	126.2%	50.2%	6.29
Free Cash Flow Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Net Income from Cont Operations (GAAP)	51	121	292	479	51
Depreciation & Amortization	3	2	2	3	
Change in Working Capital	(210)	(53)	4	(39)	(28
Deferred Taxation Charge	NA	NA	NA	NA	N
Other Adjustments, Net	0	0	0	0	,-
Capital Expenditure	0	(3)	(3)	(3)	(3
Free Cash Flow	-157	67	295	440	48
% Change	NM	NM	337.6%	49.2%	10.49
Share / Issue Repurchase	0	(175)	0	0	
Cost of Dividends Paid	0	(175)	0	0	
Change in Debt	0	0	0	0	
Balance Sheet Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
•	20	130	456	934	1,45
Cash & Equivalents	29				,
Cash & Equivalents Trade Receivables	168	271	394	370	40
Cash & Equivalents Trade Receivables Other Current Assets	168 517	271 471	394 790	370 691	40
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment	168 517 7	271 471 7	790 7	691 7	40 75
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets	168 517 7 296	271 471 7 540	790 7 683	691 7 673	40 75 66
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets	168 517 7 296 <b>1,017</b>	271 471 7 540 <b>1,420</b>	790 7 683 <b>2,330</b>	691 7 673 <b>2,676</b>	40 75 66 <b>3,29</b>
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt	168 517 7 296 <b>1,017</b> 0	271 471 7 540 <b>1,420</b> 0	790 7 683 <b>2,330</b> 0	691 7 673 <b>2,676</b> 0	40 75 66 <b>3,29</b>
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities	168 517 7 296 <b>1,017</b> 0 473	271 471 7 540 <b>1,420</b> 0 507	790 7 683 <b>2,330</b> 0 915	691 7 673 <b>2,676</b> 0 753	40 75 66 <b>3,29</b>
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt	168 517 7 296 <b>1,017</b> 0 473	271 471 7 540 <b>1,420</b> 0 507	790 7 683 <b>2,330</b> 0 915	691 7 673 <b>2,676</b> 0 753	40 75 66 <b>3,29</b> 82
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities	168 517 7 296 <b>1,017</b> 0 473	271 471 7 540 <b>1,420</b> 0 507	790 7 683 <b>2,330</b> 0 915	691 7 673 <b>2,676</b> 0 753	40 75 66 <b>3,29</b> 82 54

501

1,017

485

1,420

842

2,331

1,365

2,676

1,922

3,293

## **Company Sector**

Alternative Energy

## **Company Description**

Nextracker is the market leader in solar tracker solutions. The company has held a number one market share over the past decade and is known for innovative solutions with a total cost of ownership focus. Nextracker was purchased by Flex technologies in 2015 and subsequently spun out in an IPO process in February of 2023.

#### **Investment Rationale**

We rate NXT as Buy, as we become confident in NXT's IRA positioning and see upside on near-term numbers from large-scale multi-year project exposures. We continue to see NXT as a market leader both in technology and share, and a best-in-class way to participate in a relatively low risk offensive story in 2023 offering compelling return from current levels

#### **Stock Data**

Average Daily Volume 4,750,349

## **Quarterly Earnings Estimates**

	2023	2024
Q1	0.18A	0.49A
Q2	0.21A	0.74A
Q3	0.31A	0.57E
Q4	0.38A	0.64E

**Total Equity** 

**Total Equity & Liabilities** 

\* For full definitions of  $\emph{\textbf{\textit{IQ}}}\textit{method}^{\text{SM}}$  measures, see page 8.

<sup>150</sup> 

## **NXT** mgmt continues to deliver

We remain uniquely constructive on shares of NXT as margin expansion and customer project timelines remain on track. Mgmt's latest successful print illustrates its ability to yet again raise the bar – this time more than any time since its listing given the magnitude of the beat both on a percentage (%) and nominally vs our expectations. Yes, US contribution was outsized this quarter explaining part of the beat, we see FY guide as eminently achievable at this point. More to the point mgmt's latest mid-20% gross margin guidance appears sustainable even thru the pivot into the 'Rest of World' market given commentary on focusing in on premium tracker segment. This too assuages ongoing concerns. Reiterate Buy. Absolutely remarkable considering sharp doubts on sector prospects heading into the quarter. Many investors are asking 'what is different' with this story? We stress management quality & commercial acumen are among the best in the sector and among the best we've encountered in our history covering the space.

#### International pivot remains impressive - watch split into FY25

At the same time, order conversion continued to benefit as customer projects remain on schedule, which is a unique positive as others in the space see the opposite. As we have before, we contrast the performance in NXT shares to the S&P 500 Industrials sector since its listing in early 2023. While the NXT share price has outperformed the sector, valuation has lagged even as Consensus EBITDA expectations have dwarfed the sector's. We continue to see this valuation angle as particularly compelling for NXT and see potential for a re-rate higher as margin expansion and order momentum continue.

The real comp for NXT shares remain quality industrials – supporting shares Overall multiples for NXT remain well depressed vs Industrial peers despite offering a superior long-term trajectory. We perceive multiple upside to that above adjacent industrial peers, particularly given the remarkable consistency in execution NXT management has shown. Expect this to reinforce even more its defensive characteristics relative to peers and the wider clean energy space. We perceive NXT and AES will remain the 'goto' defensive renewable names.

## More sector growth than we appreciated: positive to many solar peers

Finally, we see a clear positive read-thru to peers across the space. While mgmt. execution may yet appear to be taking marketshare on first blush, we perceive NXT as actually affirming expectations still for 20%+ growth across the wider end-market, above previous expectations. Given bearish commentary on delays in recent weeks, expect NXT's affirmation of 26% growth figures from EIA into '24 to bolster ARRY shares despite lingering fears of delay as well as reads to panel manufacturers such as FSLR. This should provide a much needed boost to the sector. There was simply no mention of any peer.

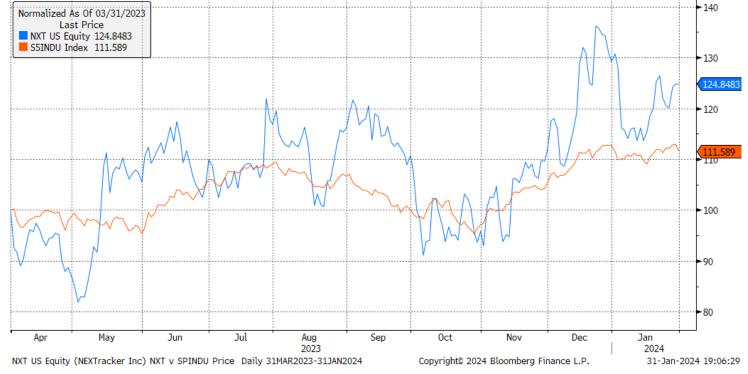
# 45X manufacturing credits: initial clarity with upside... excluded from core estimates

Many had been expecting this update on 45x credits, but affirmation of yet further upside to core margins was indeed a positive nonetheless. Look for run-rate of these credits from \$50-80 Mn initial range heading into FY25 to enable yet greater positive revisions. Continued exclusion of these contributions from core estimates does help emphasize their transient nature considering likely retention from customers through medium-term only (first few years of implementation).



## Exhibit 1: NXT vs. the S&P 500 Industrials Sector

Shares of NXT have outperformed the broader sector on consistent margin expansion and strong order trends



**Source:** Bloomberg, BofA Global Research

BofA GLOBAL RESEARCH

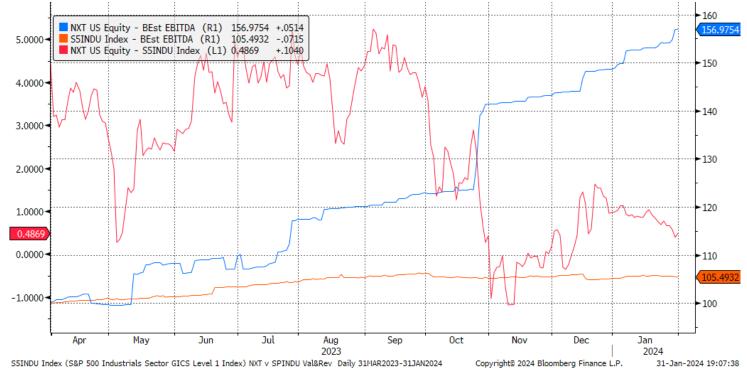
## **BofA Global Research Reports**

Title: Subtitle	Primary Author	Date Published
US Clean Tech: Intersolar conference takes: Buckle up for turbulence to start the year	Julien Dumoulin-Smith	22 January 2024
US Utilities & Clean Tech: Our Clean Energy Year Ahead: Top 10 Trends in '24: Progress in Shadow of IRA	Julien Dumoulin-Smith	09 January 2024
Nextracker Inc: Don't get lost in the broader shuffle – Flagging further upside	Julien Dumoulin-Smith	02 January 2024
Nextracker Inc: A Bright Spot in Renewables: F2Q24 Exceeds Already High Expectations	Julien Dumoulin-Smith	26 October 2023
Nextracker Inc: Upgrade to Buy: Leading indicators suggest CY23 is due for an upward reset	Julien Dumoulin-Smith	29 March 2023
Nextracker Inc: Initiate at Neutral: Best in breed but NXT looks fairly valued post IPO	Julien Dumoulin-Smith	06 March 2023



## Exhibit 2: NXT vs. the S&P 500 Industrials Sector FY2 Consensus EBITDA & relative valuation spread

Despite outsized positive revisions, NXT relative valuation spread to the broader sector has compressed of late on renewables sub-sector concerns



Source: Bloomberg, BofA Global Research

BofA GLOBAL RESEARCH

## Price objective basis & risk

#### **Nextracker Inc (NXT)**

Our \$53/share PO is based on a 50/50 weighted discounted cash flow (DCF) and EV/EBITDA multiple methodology plus the NPV of tax credits. Our DCF valuation is \$33.50/share, and our EV/EBITDA valuation is \$63/share based on a 5.0x premium over the average of tracker comps at 10.5x / 9.5x CY24E / CY25E EBITDA. We use an average given uncertainty about the ramp in utility scale solar which may normalize more fully in 2025. We estimate the NPV of tax credits represents \$4.00/sh.

## DCF approach:

- We derive FCFF and net off stock-based compensation and contribution to margins from Inflation Reduction Act Credits which are valued separately.
- FCFF discounted a 11% cost of capital given risk associated with the execution of the growth strategy but noting NXT holds a clean balance sheet.
- Terminal multiple of 13.0x akin to where NXT's leading public peer has traded on an average 2 year forward basis.
- Tax credits are discounted back at 11% with no terminal value applied.

Upside risks to our PO are (1) a stronger-than-anticipated outlook for solar projects in the US, (2) higher cost deflation on key inputs, including steel and freight, and accretion to margins (3) policy clarity in the US, which would give more long-term certainty for ARRY's buyers

Downside risks to our PO are (1) a slower recovery in US solar projects, (2) lack of execution on margin advancement and cost-cutting initiatives, and (3) an increasingly inflationary backdrop on supply chain

## **Analyst Certification**

I, Julien Dumoulin-Smith, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

#### **North America - Utilities and Alt Energy Coverage Cluster**

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Alliant Energy Corporation	LNT	LNT US	Julien Dumoulin-Smith
	Array Technologies	ARRY	ARRY US	Julien Dumoulin-Smith
	Atlantica Sustainable Infrastructure	AY	AY US	Julien Dumoulin-Smith
	Atmos Energy Corporation	ATO	ATO US	Julien Dumoulin-Smith
	CenterPoint Energy	CNP	CNP US	Julien Dumoulin-Smith
	Cheniere Energy Inc	LNG	LNG US	Julien Dumoulin-Smith
	Clearway Energy	CWENA	CWEN/A US	Julien Dumoulin-Smith
	Clearway Energy	CWEN	CWEN US	Julien Dumoulin-Smith
	CMS Energy	CMS	CMS US	Julien Dumoulin-Smith
	Consolidated Edison	ED	ED US	Julien Dumoulin-Smith
	DTE Energy	DTE	DTE US	Julien Dumoulin-Smith
	Duke Energy	DUK	DUK US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	ENLT	ENLT US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	XENLF	ENLT IT	Julien Dumoulin-Smith
	Entergy	ETR	ETR US	Paul Zimbardo
	First Solar, Inc.	FSLR	FSLR US	Julien Dumoulin-Smith
	Fluence Energy	FLNC	FLNC US	Julien Dumoulin-Smith
	Hannon Armstrong	HASI	HASI US	Julien Dumoulin-Smith
	Hydro One	YH	H CN	Julien Dumoulin-Smith
	MDU Resources Group, Inc.	MDU	MDU US	Julien Dumoulin-Smith



## North America - Utilities and Alt Energy Coverage Cluster

	Nextracker Inc NiSource Inc NorthWestern Energy Group NRG Energy PG&E Corporation PNM Resources Inc. Portland General Electric Company PPL Corporation	NXT NI NWE NRG PCG PNM	NXT US NI US NWE US NRG US PCG US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	NorthWestern Energy Group NRG Energy PG&E Corporation PNM Resources Inc. Portland General Electric Company PPL Corporation	NWE NRG PCG PNM	NWE US NRG US	Julien Dumoulin-Smith
	NRG Energy PG&E Corporation PNM Resources Inc. Portland General Electric Company PPL Corporation	NRG PCG PNM	NRG US	
	PG&E Corporation PNM Resources Inc. Portland General Electric Company PPL Corporation	PCG PNM		Julien Dumoulin-Smith
	PNM Resources Inc. Portland General Electric Company PPL Corporation	PNM	DCC LIC	
	PNM Resources Inc. Portland General Electric Company PPL Corporation		LC0 02	Julien Dumoulin-Smith
	Portland General Electric Company PPL Corporation		PNM US	Julien Dumoulin-Smith
	PPL Corporation	POR	POR US	Julien Dumoulin-Smith
		PPL	PPL US	·
	D 111 6 1 E 1 1 6			Paul Zimbardo
	Public Service Enterprise Group	PEG	PEG US	Julien Dumoulin-Smith
	Sempra	SRE	SRE US	Julien Dumoulin-Smith
	Sunnova Energy	NOVA	NOVA US	Julien Dumoulin-Smith
	SunRun	RUN	RUN US	Julien Dumoulin-Smith
	TPI Composites	TPIC	TPIC US	Julien Dumoulin-Smith
	Vistra Corp	VST	VST US	Julien Dumoulin-Smith
		XEL		•
	Xcel Energy Inc	XEL	XEL US	Julien Dumoulin-Smith
EUTRAL				
	AES	AES	AES US	Julien Dumoulin-Smith
	Algonquin Power & Utilities Corp	AQN	AQN US	Paul Zimbardo
	Algonquin Power & Utilities Corp	YAQN	AQN CN	Paul Zimbardo
	AltaGas	YALA	ALA CN	Cameron Lochridge
				Iulien Dumoulin-Smith
	Ameren Corporation	AEE	AEE US	,
	Ameresco	AMRC	AMRC US	Julien Dumoulin-Smith
	American Electric Power	AEP	AEP US	Julien Dumoulin-Smith
	ChargePoint Holdings	CHPT	CHPT US	Cameron Lochridge
	Constellation Energy Corp	CEG	CEG US	Paul Zimbardo
	Emera Inc	YEMA	EMA CN	Julien Dumoulin-Smith
	Essential Utilities	WTRG	WTRG US	Julien Dumoulin-Smith
				•
	Evergy, Inc	EVRG	EVRG US	Julien Dumoulin-Smith
	Exelon	EXC	EXC US	Paul Zimbardo
	Generac Holdings Inc.	GNRC	GNRC US	Julien Dumoulin-Smith
	Idacorp	IDA	IDA US	Paul Zimbardo
	Maxeon Solar Technologies	MAXN	MAXN US	Julien Dumoulin-Smith
	New Fortress Energy	NFE	NFE US	Cameron Lochridge
	NextEra Energy	NEE	NEE US	Julien Dumoulin-Smith
	NextEra Energy Partners	NEP	NEP US	Julien Dumoulin-Smith
	OGE Energy Corp	OGE	OGE US	Julien Dumoulin-Smith
	Ormat Technologies	ORA	ORA US	Julien Dumoulin-Smith
	Pinnacle West	PNW	PNW US	Julien Dumoulin-Smith
		SO	SO US	Julien Dumoulin-Smith
	Southern Company			•
	Southwest Gas Holdings	SWX	SWX US	Julien Dumoulin-Smith
	TransAlta Corp	TAC	TAC US	Julien Dumoulin-Smith
	TransAlta Corporation	YTA	TA CN	Julien Dumoulin-Smith
NDERPERFORM				
ADERI ERI ORM	Allete Inc	ALE	ALE US	Julien Dumoulin-Smith
	American Water Works		AWK US	•
		AWK		Julien Dumoulin-Smith
	Avangrid	AGR	AGR US	Paul Zimbardo
	Avista	AVA	AVA US	Julien Dumoulin-Smith
	Black Hills Corporation	BKH	BKH US	Julien Dumoulin-Smith
	Bloom Energy	BE	BE US	Julien Dumoulin-Smith
	Dominion Energy	D	D US	Paul Zimbardo
	65			
	Edison International	EIX	EIX US	Paul Zimbardo
	Enphase Energy	ENPH	ENPH US	Julien Dumoulin-Smith
	Eversource Energy	ES	ES US	Paul Zimbardo
	FirstEnergy	FE	FE US	Julien Dumoulin-Smith
	Fortis	YFTS	FTS CN	Julien Dumoulin-Smith
	Fortis Inc	FTS	FTS US	Julien Dumoulin-Smith
				•
	FREYR Battery	FREY	FREY US	Julien Dumoulin-Smith
	FTC Solar	FTCI	FTCLUS	Julien Dumoulin-Smith
	Hawaiian Electric Industries	HE	HE US	Julien Dumoulin-Smith
	MGE Energy	MGEE	MGEE US	Julien Dumoulin-Smith
			NJR US	Julien Dumoulin-Smith
	New Jersey Resources Corp	INIK		
	New Jersey Resources Corp	NJR OGS		•
	ONE Gas, Inc.	OGS	OGS US	Julien Dumoulin-Smith
				•



## North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Stem, Inc.	STEM	STEM US	Julien Dumoulin-Smith
	SunPower Corp.	SPWR	SPWR US	Julien Dumoulin-Smith
	UGI Corp.	UGI	UGI US	Julien Dumoulin-Smith
	WEC Energy Group Inc	WEC	WEC US	Julien Dumoulin-Smith

## **IQ**method<sup>™</sup> Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 — Tax Rate) + Goodwill Amortization	
Datama On Familia	Mark Income	Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
,	Other LT Liabilities	
EV / EBITDA	Enterprise Value	Basic EBIT + Depreciation + Amortization

Manethod Suis the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

\*\*Redatabase\*\* is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

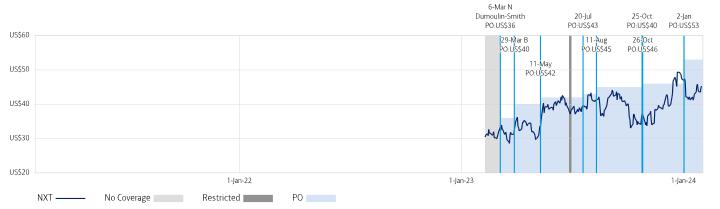
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## **Disclosures**

## **Important Disclosures**

#### **Nextracker (NXT) Price Chart**



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Alternative Energy Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	8	47.06%	Buy	8	100.00%
Hold	5	29.41%	Hold	3	60.00%
Sell	4	23.53%	Sell	1	25.00%

#### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%
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R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R2</sup>

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Inderperform	N/A	≥ 20%

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