

Capri Holdings Ltd

Tough macro backdrop leads to 3Q sales miss, FCF intact

Reiterate Rating: NO RATING | PO: NA | Price: 47.54 USD

Another sales miss as demand remains weak

Capri reported 3Q EPS of \$1.20, below our/VA consensus of \$1.73/\$1.81 on weaker sales, partly offset by better gross margin. Sales of \$1.43bn (-5.6%) missed VA consensus by 4%, driven by continued softness in North America and residual issues from the Kors ecommerce implementation error discussed last quarter. CPRI expects to generate strong FCF on an annual basis, in line with historical levels (approximately \$500mn); the company plans to reduce net debt significantly by the end of the FY. We model FCF of \$496mn, down only slightly from our prior forecasts as inventory management in the quarter (-14% y/y) offsets the operational miss.

Cutting estimates to reflect miss and weaker backdrop

Wholesale sales declined low-teens due to weaker demand in Americas and EMEA. Gross margin of 65% declined 130bp on lower full price sell through, but was above our expectation. We are cutting our F24 EPS by 19% to \$3.73, reflecting sales -6% and over 600bp decline in operating margin.

Sales down across the portfolio

Michael Kors revenue declined 6% reported (-6% ccy) due to softer consumer demand, primarily in the Americas (sales -7%), along with the ecommerce implementation issues. These issues are now largely resolved. Wholesale declined LDD while DTC declined MSD. Brand sales in EMEA/Asia were both down 2%. OM contracted 170bp y/y due to lower full price sell through and expense deleverage on lower sales. Versace revenue fell 9% reported (-11% ccy), also due to a softer demand backdrop in Americas (-14%) and EMEA (-13%), partly offset by growth in Asia (+10%). OM declined 1600bp to -6.2% due to unfavorable channel mix, higher store related costs, and expense deleverage. Jimmy Choo sales declined 1% reported (-3% ccy); Americas revenue fell 11%, EMEA flat, and Asia grew 9%. OM declined over 800bp due to lower full price sell throughs, unfavorable channel mix, and higher store related costs.

Estimates (Mar) (US\$)	2022A	2023A	2024E	2025E	2026E
EPS	6.21	6.13	3.73	3.88	4.27
GAAP EPS	5.31	4.52	2.71	3.88	4.27
EPS Change (YoY)	225.1%	-1.3%	-39.2%	4.0%	10.1%
Consensus EPS (Bloomberg)			4.52	5.08	5.49
DPS	0	0	0	0	0
Valuation (Mar)					
P/E	7.7x	7.8x	12.7x	12.3x	11.1x
GAAP P/E	9.0x	10.5x	17.5x	12.3x	11.1x
EV / EBITDA*	6.9x	8.0x	12.1x	11.9x	11.1x
Free Cash Flow Yield*	10.3%	9.8%	9.0%	8.6%	8.4%
* For full definitions of <i>IQ</i> method SM measures, see page 10.					

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Refer to important disclosures on page 11 to 13. Analyst Certification on page 9. Price
Objective Basis/Risk on page 9.

Timestamp: 09 February 2024 12:01AM EST

09 February 2024

Equity

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Key Changes		
(US\$)	Previous	Current
2024E Rev (m)	5,398.6	5,272.7
2025E Rev (m)	5,710.7	5,437.0
2026E Rev (m)	6,030.8	5,651.6
2024E EPS	4.57	3.73
2025E EPS	4.77	3.88
2026E EPS	5.31	4.27

Lorraine Hutchinson, CFA

Research Analyst BofAS +1 646 855 0951

lorraine.hutchinson@bofa.com

Melanie Nuñez

Research Analyst BofAS +1 646 855 2279 melanie.nunez@bofa.com

Stock Data

Price	47.54 USD
Price Objective	NA
Date Established	NA
Investment Opinion	-6-
52-Week Range	34.17 USD - 54.52 USD
Mrkt Val (mn) / Shares Out	5,542 USD / 116.6
(mn)	
Free Float	97.5%
Average Daily Value (mn)	56.21 USD
BofA Ticker / Exchange	CPRI / NYS
Bloomberg / Reuters	CPRI US / CPRI.N
ROE (2024E)	22.8%
Net Dbt to Eqty (Mar-2023A)	85.3%
ESGMeter™	Medium

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

DTC: direct to consumer

FCF: free cash flow

FY: fiscal year

LDD: low double digit

MSD: mid single digit

OM: operating margin

iQprofile[™] Capri Holdings Ltd

iQmethod ^{sм} − Bus Performance*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Return on Capital Employed	16.1%	13.9%	7.3%	7.1%	7.8%
Return on Equity	40.2%	37.3%	22.8%	20.5%	18.5%
Operating Margin	19.0%	16.2%	10.1%	9.9%	10.5%
Free Cash Flow	573	545	497	476	466

*iQ*method SM − Quality of Earnings*

(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Cash Realization Ratio	0.7x	0.9x	1.5x	1.5x	1.3x
Asset Replacement Ratio	0.7x	1.3x	0.9x	1.0x	1.0x
Tax Rate	12.6%	7.5%	15.3%	15.1%	15.1%
Net Debt-to-Equity Ratio	37.6%	85.3%	60.5%	29.9%	9.2%
Interest Cover	NA	37.8x	48.2x	NA	NA

Income Statement Data (Mar)

(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Sales	5,654	5,619	5,273	5,437	5,652
% Change	39.3%	-0.6%	-6.2%	3.1%	3.9%
Gross Profit	3,730	3,714	3,409	NA	NA
% Change	43.1%	-0.4%	-8.2%	NA	NA
EBITDA	1,266	1,087	719	733	786
% Change	95.7%	-14.1%	-33.8%	1.9%	7.3%
Net Interest & Other Income	23	(21)	(12)	0	0
Net Income (Adjusted)	947	821	440	459	504
% Change	226.6%	-13.3%	-46.4%	4.4%	9.9%

Free Cash Flow Data (Mar)

(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Net Income from Cont Operations (GAAP)	948	824	440	459	504
Depreciation & Amortization	193	179	189	192	192
Change in Working Capital	(291)	(82)	130	21	(34)
Deferred Taxation Charge	NA	NA	NA	NA	NA
Other Adjustments, Net	(146)	(150)	(92)	0	0
Capital Expenditure	(131)	(226)	(170)	(196)	(196)
Free Cash Flow	573	545	497	476	466
% Change	11.7%	-4.9%	-8.9%	-4.1%	-2.2%
Share / Issue Repurchase	(661)	(1,364)	(106)	0	0
Cost of Dividends Paid	0	0	0	0	0
Change in Debt	0	0	0	0	0

Balance Sheet Data (Mar)

(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Cash & Equivalents	169	249	713	739	714
Trade Receivables	434	369	346	357	371
Other Current Assets	1,288	1,252	1,081	1,087	1,140
Property, Plant & Equipment	476	552	552	556	560
Other Non-Current Assets	5,113	4,873	5,139	5,139	5,139
Total Assets	7,480	7,295	7,831	7,878	7,924
Short-Term Debt	0	5	5	5	5
Other Current Liabilities	1,566	1,450	1,412	1,450	1,482
Long-Term Debt	1,131	1,822	1,924	1,474	983
Other Non-Current Liabilities	2,225	2,174	2,484	2,484	2,484
Total Liabilities	4,922	5,451	5,825	5,413	4,954
Total Equity	2,558	1,849	2,012	2,471	2,975
Total Equity & Liabilities	7,480	7,300	7,836	7,883	7,929

^{*} For full definitions of *IQ*methodSM measures, see page 10.

Company Sector

Apparel

Company Description

We have removed the investment opinion on the company's stock. Investors should no longer rely on our previous opinion or price objective.

Investment Rationale

We have removed the investment opinion on the company's stock. Investors should no longer rely on our previous opinion or price objective.

Stock Data

Average Daily Volume 1,182,410

Quarterly Earnings Estimates

	2023	2024
Q1	1.50A	0.74A
Q2	1.79A	1.13A
Q3	1.84A	1.20A
Q4	0.97A	0.65E



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Exhibit 1: CPRI Income StatementCapri reported 3Q EPS of \$1.20, below our/VA consensus of \$1.73/\$1.81 on weaker sales, partly offset by better gross margin.

Income Statement	F2022	1Q23	2Q23 Sept	3Q23 Dec	4Q23 Mar	F2023	1Q24 June	2Q24 Sept	3Q24 Dec	4Q24E Mar	F2024E	1Q25E	2Q25E Sept	3Q25E Dec	4Q25E Mar	F2025E	1Q26E	2Q26E Sept	3Q26E Dec	4Q26E Mar	F2026E
Michael Kors revenue Jimmy Choo	3,953.0	913.0	962.0	1,095.0	910.0	3,880.0	787.0	879.0	1,034.0	908.3	3,608.3	804.6	907.0	1,064.0	934.6	3,710.2	828.4	933.5	1,095.1	961.7	3,818.7
revenue <u>Versace revenue</u> Total revenues	613.0 <u>1,088.0</u> 5,654.0	172.0 <u>275.0</u> 1,360.0	142.0 <u>308.0</u> 1,412.0	168.0 <u>249.0</u> 1,512.0	151.0 <u>274.0</u> 1,335.0	633.0 <u>1,106.0</u> 5,619.0	183.0 <u>259.0</u> 1,229.0	132.0 <u>280.0</u> 1,291.0	166.0 227.0 1,427.0	143.5 <u>274.0</u> 1,325.7	624.5 <u>1,040.0</u> 5,272.7	192.2 <u>266.8</u> 1,263.5	138.6 <u>288.4</u> 1,334.0	174.3 <u>233.8</u> 1,472.1	150.6 <u>282.2</u> 1,367.5	655.7 <u>1,071.2</u> 5,437.0	207.5 <u>280.1</u> 1,316.0	149.7 <u>302.8</u> 1,386.0	188.2 <u>245.5</u> 1,528.9	162.7 <u>296.3</u> 1,420.7	708.1 1,124.8 5,651.6
COGS Gross Profit	<u>1,924.0</u> 3,730.0	<u>460.0</u> 900.0	<u>464.0</u> 948.0	509.0 1,003.0	472.0 863.0	<u>1,905.0</u> 3,714.0	417.0 812.0	459.0 832.0	502.2 499.0 928.0	<u>489.2</u> 836.5	<u>1.864.2</u> 3,408.5	<u>441.8</u> 821.7	<u>484.9</u> 849.1	<u>515.9</u> 956.1	<u>502.2</u> 865.3	1,944.8 3,492.2	<u>456.9</u> 859.1	<u>500.1</u> 885.9	<u>533.1</u> 995.8	<u>518.1</u> 902.7	2,008.1 3,643.5
Total Brand SG&A Unallocated	2,275.0	560.0	573.0	653.0	635.0	2,421.0	585.0	556.0	621.0	642.2	2,404.2	607.7	598.7	689.8	663.4	2,559.6	630.5	622.1	715.8	689.1	2,657.6
expense <u>D&A</u> Operating	179.0 <u>203.0</u>	44.0 <u>45.0</u>	52.0 <u>43.0</u>	51.0 <u>43.0</u>	59.0 <u>48.0</u>	206.0 <u>179.0</u>	71.0 <u>45.0</u>	71.0 <u>48.0</u>	87.0 <u>48.0</u>	56.1 <u>48.0</u>	285.1 <u>189.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	200.0 <u>192.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	50.0 <u>48.0</u>	200.0 <u>192.0</u>
expenses	2,657.0 -	649.0 -	668.0	747.0 -	742.0 -	2,806.0	701.0 -	675.0 -	756.0 -	746.2	2,878.2 -	705.7	696.7	787.8 <u>-</u>	761.4 -	2,951.6 -	728.5 -	720.1 -	813.8	787.1 -	3,049.6
Operating income	1,073.0	251.0	280.0	256.0	121.0	908.0	111.0	157.0	172.0	90.3	530.3	116.0	152.4	168.4	103.9	540.6	130.6	165.8	182.0	115.5	593.9
Other expense / (income) Interest expense	(8.0)	0.0	(1.0)	(1.0)	(1.0)	(3.0)	1.0	(1.0)	1.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
/ (income) <u>FX (gain) loss</u> Pre-tax income	(15.0) <u>11.0</u> 1,085.0	(4.0) <u>4.0</u> 251.0	5.0 (11.0) 287.0	12.0 (3.0) 248.0	11.0 <u>6.0</u> 105.0	24.0 (4.0) 891.0	8.0 <u>4.0</u> 98.0	3.0 (3.0) 158.0	0.0 (<u>2.0)</u> 173.0	0.0 <u>0.0</u> 90.3	11.0 (<u>1.0)</u> 519.3	0.0 <u>0.0</u> 116.0	0.0 <u>0.0</u> 152.4	0.0 <u>0.0</u> 168.4	0.0 <u>0.0</u> 103.9	0.0 <u>0.0</u> 540.6	0.0 <u>0.0</u> 130.6	0.0 <u>0.0</u> 165.8	0.0 <u>0.0</u> 182.0	0.0 <u>0.0</u> 115.5	0.0 <u>0.0</u> 593.9
Income tax expense /																					
(benefit) Tax rate	137.0 12.6%	34.0 13.5%	42.0 14.6%	8.0 3.2%	(17.0) -16.2%	67.0 7.5%	10.0 10.2%	25.0 15.8%	31.0 17.9%	13.5 15.0%	79.5 15.3%	11.8 10.2%	24.1 15.8%	30.2 17.9%	15.6 15.0%	81.7 15.1%	13.3 10.2%	26.2 15.8%	32.6 17.9%	17.3 15.0%	89.5 15.1%
Net income Earnings per	947.0	215.0	245.0	240.0	121.0	821.0	88.0	133.0	142.0	76.8	439.8	104.2	128.3	138.2	88.3	458.9	117.3	139.6	149.4	98.2	504.4
share	\$6.21	\$1.50	\$1.79	\$1.84	\$0.97	\$6.13	\$0.74	\$1.13	\$1.20	\$0.65	\$3.73	\$0.88	\$1.09	\$1.17	\$0.75	\$3.88	\$0.99	\$1.18	\$1.26	\$0.83	\$4.27
Weighted avg. diluted shares	152.6	143.7	137.1	130.4	124.9	134.0	118.3	117.6	118.2	118.2	118.0	118.2	118.2	118.2	118.2	118.2	118.2	118.2	118.2	118.2	118.2
Y/Y Growth Sales	39.3%	8.5%	8.6%	-6.0%	-10.5%	-0.6%	-9.6%	-8.6%	-5.6%	-0.7%	-6.2%	2.8%	3.3%	3.2%	3.1%	3.1%	4.2%	3.9%	3.9%	3.9%	3.9%
SG&A EBIT	22.3% 146.7%	12.7%	5.5%	8.3% -28.7%	0.5% -42.9%	5.6% -15.4%	4.5% -55.8%	-3.0% -43.9%	-4.9% -32.8%	1.1%	2.6% -41.6%	3.9% 4.5%	7.7% -2.9%	11.1%	3.3% 15.0%	2.5% 1.9%	3.7% 12.6%	3.9% 8.8%	3.8% 8.1%	3.9% 11.2%	3.3% 9.9%
Earnings per share	225.1%	4.8%	17.3%	-17.3%	-5.2%	-1.3%	-50.3%	-36.7%	-34.7%	-33.0%	-39.2%	18.5%	-4.0%	-2.7%	15.0%	4.3%	12.6%	8.8%	8.1%	11.2%	9.9%
Total Company Margins		66.8%	67.2%	66.3%	64.6%																
Gross margin	66.0%	66.2%	67.1%	66.3%	64.6%	66.1%	66.1%	64.4%	65.0%	63.1%	64.6%	65.0%	63.6%	65.0%	63.3%	64.2%	65.3%	63.9%	65.1%	63.5%	64.5%
bp change y/y	176 515	(190) 377	(48) 618	126 688	90 399	13 528	(11)	(269)	(130)	(154)	(145)	(104)	(80)	(8)	18	(41)	25	27	18	26	24
SG&A expense bp change y/y	43.4% (469)	44.4% 147 12.7%	44.3% (58) 5.5%	46.6% 672 8.3%	52.0% 560 0.5%	46.8% 335	53.4% 896 4.5%	48.6% 430 -3.0%	49.6% 305 -4.9%	52.7% 68 1.1%	51.0% 425 -0.7%	52.1% (132)	48.6% 6	50.3% 64	52.2% (50)	50.8% (25)	51.7% (35)	48.5% (13)	50.1% (16)	52.0% (15)	50.6% (19)
Operating margin bp change y/y	19.0% 826	18.5% (237)	19.8% 129	16.9% (538)	9.1% (515)	16.2% (282)	9.0% (942)	12.2% (767)	12.1% (488)	6.8% (225)	10.1% (610)	9.2% 15	11.4% (74)	11.4% (62)	7.6% 79	9.9% (11)	9.9% 75	12.0% 54	11.9% 46	8.1% 53	10.5% 57

Source: Company filings and reports, BofA Global Research estimates











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Price objective basis & risk

Capri Holdings Ltd (CPRI)

We have removed the investment opinion on the company's stock. Investors should no longer rely on our previous opinion or price objective.

Analyst Certification

I, Lorraine Hutchinson, CFA, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Softline Retailing and Dept Stores Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Bath & Body Works Inc	BBWI	BBWI US	Lorraine Hutchinson, CFA
	Burlington Stores	BURL	BURL US	Lorraine Hutchinson, CFA
	Crocs, Inc.	CROX	CROX US	Christopher Nardone
	Deckers Outdoor Corp	DECK	DECK US	Christopher Nardone
	European Wax Center	EWCZ	EWCZ US	Lorraine Hutchinson, CFA
	lululemon athletica Inc	LULU	LULU US	Lorraine Hutchinson, CFA
	Oddity Tech	ODD	ODD US	Lorraine Hutchinson, CFA
	PVH Corp	PVH	PVH US	Christopher Nardone
	Ralph Lauren	RL	RL US	Christopher Nardone
	Ross Stores Inc	ROST	ROST US	Lorraine Hutchinson, CFA
	Tapestry Inc.	TPR	TPR US	Lorraine Hutchinson, CFA
	TJX Companies	TJX	TJX US	Lorraine Hutchinson, CFA
	Urban Outfitters	URBN	URBN US	Lorraine Hutchinson, CFA
	Victoria's Secret & Co	VSCO	VSCO US	Alice Xiao
NEUTRAL				
	American Eagle	AEO	AEO US	Christopher Nardone
	Birkenstock	BIRK	BIRK US	Lorraine Hutchinson, CFA
	FIGS, Inc.	FIGS	FIGS US	Alice Xiao
	Foot Locker	FL	FL US	Lorraine Hutchinson, CFA
	Levi Strauss & Co.	LEVI	LEVI US	Christopher Nardone
	Nike	NKE	NKE US	Lorraine Hutchinson, CFA
	Signet Jewelers	SIG	SIG US	Lorraine Hutchinson, CFA
	Ulta Beauty	ULTA	ULTA US	Lorraine Hutchinson, CFA
	Under Armour Inc	UAA	UAA US	Lorraine Hutchinson, CFA
UNDERPERFORM				
	Aritzia	YATZ	ATZ CN	Alice Xiao
	Aritzia	ATZAF	ATZAF US	Alice Xiao
	Carter's Inc	CRI	CRI US	Christopher Nardone
	Gap Inc.	GPS	GPS US	Lorraine Hutchinson, CFA
	Kohl's	KSS	KSS US	Lorraine Hutchinson, CFA
	Nordstrom	JWN	JWN US	Lorraine Hutchinson, CFA
	Revolve	RVLV	RVLV US	Alice Xiao
	V F Corp	VFC	VFC US	Lorraine Hutchinson, CFA
RSTR				
	Macy's	M	M US	Lorraine Hutchinson, CFA



*IQ*method[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 $-$ Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Monethod 3*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

Redatabase is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

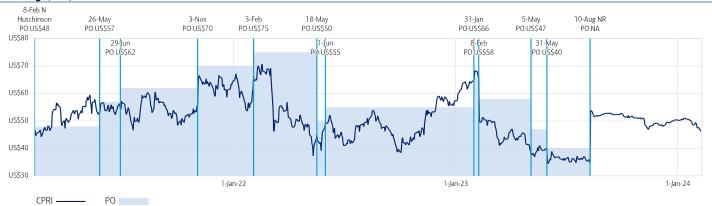
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Disclosures

Important Disclosures

Capri Holdings (CPRI) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Textiles/Apparel Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	13	52.00%	Buy	8	61.54%
Hold	6	24.00%	Hold	3	50.00%
Sell	6	24.00%	Sell	2	33.33%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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