

US Watch

January employment: A blowout report

Hiring shifts into high gear

Nonfarm payroll employment increased by 353k above both the consensus forecast (+185k) and the highest forecast on Bloomberg (+300k). In addition to the strength of hiring in January, the last two months were revised up by a total of 126k, with most of that increase occurring in December (333k v 216k initially). This broke a trend of downward revisions seen throughout most of last year. Over the last three-months, payroll employment has increased by an average of a staggering 289k compared to 207k in October. In short, the jobs data show little sign of an impending slowdown in activity.

Industry details

The increase in employment was broad-based across industries—the one-month diffusion index for private industries increased from 64.0% to 65.6%. Job growth was once again led by education and healthcare (+112k). However, there were notable increases in professional and business services (+74k), retail trade (+45k) and manufacturing (+23k).

Noise or signal

Some of these gains appear to buck the recent trend. For example, administrative and waste services, which is a subcomponent of professional and business services added 29k jobs in January after falling for seven consecutive months. Similarly, nondurable goods manufacturing added 19k jobs after declining in nine out of twelve months in 2023. However, even if you toss out these numbers hiring would have still been robust. So, it's hard to argue that this is anything but a strong report.

Wage growth surges but could be due to drop in hours

In addition to strong job growth, average hourly earnings rose by 0.6% m/m and 4.5% y/y. This is above what the Fed would see as consistent with 2% inflation outcome if labor productivity is stable at 1.5%. Strong wage growth was driven by the service sector (+0.6%) as the goods-producing sector saw wage growth moderate to 0.2% m/m. We take the acceleration with a grain of salt as hours worked fell two-tenths to 34.1, which could very well be a weather effect. Moreover, two industries that saw a significant acceleration in wage growth—professional and businesses services and education and healthcare services—saw hours worked decline this month.

Don't discount the consumer

On net, this report bodes well for growth in labor income. Aggregate hours for production and nonsupervisory workers were down 1.1% in January over the 4Q average (1m/3m %chg saar). The payroll proxy, which is the product of aggregate hours worked and average hourly earnings, rose 3.9% 1m/3m saar in January. The drop in weekly hours offsets to some degree the signal from employment and wage growth, but on net it is a positive signal for growth in labor market income and, in turn, domestic consumption.

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AHE: Average Hourly Earnings

k: thousand

saar: seasonally adjusted annual rate

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Payroll revisions were modest

The benchmark revisions to the payroll data were modest. Employment in March was revised down by 266k, or roughly 0.1% of employment. In other words, the revisions did not materially change the employment data from last year.

Household survey: stable unemployment, supply peaking

On the household survey side, there are a few takeaways. First, the unemployment rate remained stable at 3.7%, which is below estimates of the natural rate of unemployment, but it has been relatively stable. In contrast to the establishment survey, household employment fell by 31k in January and on a payroll-concept adjusted basis, household employment fell 450k. However, these prints are affected by the new population control. Excluding the population control, employment rose by 239k in January, a similar signal to the payroll print.

In addition to the unemployment rate holding at 3.7%, the labor force participation rate remained at 62.5%. Both numbers were unaffected by the new population control. Therefore, we can take them at face value. While the participation rate did hold at 62.5%, the prime age participation did tick up a tenth to 83.3%, reversing the prior months decline. Still, if the last two months are any indication, we may be nearing a peak in the labor force participation rate, which could lead to some tightening in the labor market should demand stay robust.

Implications for the Fed

The combination of solid 4Q GDP and January employment is likely to keep the Fed needing "greater confidence" on whether inflation will converge to 2% on a sustainable basis. We think it will, but this report points to a later start to the easing cycle versus an earlier one. Following the January FOMC meeting we moved our first cut to June. This report is consistent with that outlook in our opinion.

Rates and FX: market reaction

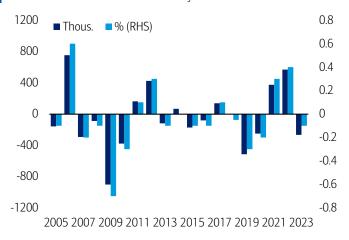
In response to the report, the market took out almost one full cut in '24 and pricing only 15% probability of a cut in March, 90% probability of a cut by May. Curve bear flattening putting pressure on popular steepener expressions and longs. Real rates leading the way higher though breakevens also seeing a bid. We had been suggesting clients lighten up on levels below 4, trading 375 - 425 tactically. This pushes back on our preferred steepener expressions with trough of the cutting cycle also getting pushed 14 bps higher, but is consistent with trades for higher inflation risk near-term vs what market has been pricing.

The USD rallied across the board on the data release, and the moves have extended through the morning. The appreciation was broad- between 0.5 – 1.2%, with higher beta currencies underperforming along with the moderate equity sell-off, reflecting a "good=bad" reaction. The DXY moved sharply to the top-end of its trading range over the past 3 weeks, after selling off on-net, after the "hawkish" surprise at Wednesday's Fed meeting. Some of this likely reflected some renewed concern over US regional banks, but seemed the market was still focused on the next big move of the USD being lower, despite some push back on a March cut. This fits with our longer-term USD view (bearish for 2024 on an eventual soft landing), but with the caveat that it will take time and more of an H2 story. Thus far, we continue to experience "no-landing" conditions, which all else equal is a tailwind for the USD, until proven otherwise.



Exhibit 1: Annual establishment survey benchmark revisions to nonfarm payrolls

The benchmark revision to 2023 was fairly modest



Source: Bureau of Labor Statistics (BLS)

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Exhibit 2: How the updated population control did and did not affect the participation and unemployment rate in recent years (ppt)

The population control did not affect the participation or unemployment rate

	Labor force pa	articipation	Unemployment rate							
	Dec-Jan change	Population control effect	Dec-Jan change, ex pop control	Dec-Jan change	Population control effect	Dec-Jan change, ex pop control				
2024	0	0	0	0	0	0				
2023	0.1	0.1	0	-0.1	0	-0.1				
2022	0.3	0.3	0	0.1	0	0.1				
2021	-0.1	0	-0.1	-0.4	0	-0.4				
2020	0.2	0	0.2	0.1	0	0.1				
2019	0.1	0	0.1	0.1	0	0.1				
2018	0	0	0	0	0	0				
2017	0.2	0	0.2	0.1	0	0.1				

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Table 1: Summary of jobs data (most recent 6 months)

Nonfarm payrolls have increased by an average of 248k over the last six months, but 289k over the last three

	Jan	Dec	Nov	Oct	Sep	Aug
Establishment survey						
Nonfarm payrolls	353k	333k	182k	165k	246k	210k
Private payrolls	317k	278k	152k	98k	196k	150k
Construction	11k	24k	15k	22k	13k	31k
Manufacturing	23k	8k	25k	-31k	13k	2k
Government	36k	55k	30k	67k	50k	60k
Average weekly hours	34.1	34.3	34.4	34.3	34.4	34.4
Avg hrly earnings (mom %)	0.6%	0.4%	0.4%	0.3%	0.3%	0.2%
Household survey						
Unemployment rate	3.7%	3.7%	3.7%	3.8%	3.8%	3.8%
Participation rate	62.5%	62.5%	62.8%	62.7%	62.8%	62.8%
Labor force	-175k	-676k	404k	-174k	57k	727k
Household Jobs	-31k	-683k	586k	-270k	50k	291k
Employment to pop. ratio	60.2%	60.1%	60.4%	60.3%	60.4%	60.4%

Source: Bureau of Labor Statistics

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Exhibit 3: Prime age labor force participation rate (%, dotted line = December 2019-February 2020 average)

The prime age participation rate increased in Jan

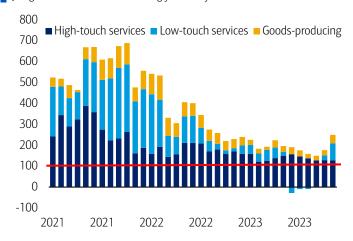
Source: BLS



Source: Bureau of Labor Statistics

Exhibit 4: Private sector job growth (thousand, seasonally adjusted-sa)

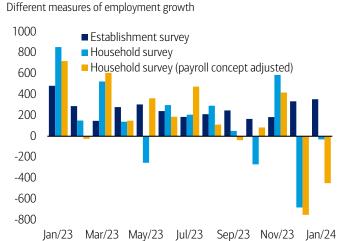
Job growth has become increasingly narrowly driven



Source: Bureau of Labor Statistics, BofA Global Research

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Exhibit 5: Establishment and household payroll growth (thousand, sa)



Source: Bureau of Labor Statistics, BofA Global Research

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Table 2: Monthly payroll growth heatmap (m/m change, 000s sa)

Job growth has been driven by a narrow group of industries

Jan-24 nfp share	Component	Jan-24	Dec-23	Nov-23	Oct-23	Sep-23	Aug-23	Jul-23	Jun-23	May-23	Apr-23	Mar-23	Feb-23
100%	Total nonfarm	353	333	182	165	246	210	184	240	303	278	146	287
85%	Total private	317	278	152	98	196	150	148	185	254	231	91	226
14%	Goods-producing	28	33	36	-10	27	33	7	42	14	33	-12	26
0%	Mining and logging	-6	1	-4	-1	1	0	2	0	3	4	2	2
5%	Construction	11	24	15	22	13	31	11	33	16	20	-6	26
8%	Manufacturing	23	8	25	-31	13	2	-6	9	-5	9	-8	-2
5%	Durable goods	4	13	37	-33	9	3	9	19	1	10	-1	0
3%	Nondurable goods	19	-5	-12	2	4	-1	-15	-10	-6	-1	-7	-2
72%	Service-providing	289	245	116	108	169	117	141	143	240	198	103	200
18%	Trade, transportation, and utilities	64	58	-45	6	42	-29	9	-15	41	15	-32	80
4%	Wholesale trade	2	11	7	12	12	2	16	1	7	-1	9	13
10%	Retail trade	45	43	-43	1	18	-6	6	-6	13	6	-27	89
4%	Transportation and warehousing	16	2	-11	-9	9	-28	-11	-12	20	7	-16	-21
0%	Utilities	2	2	2	2	2	3	-2	1	1	2	3	1
2%	Information	15	18	17	-26	11	-18	-28	-7	-3	-1	5	-18
6%	Financial activities	8	13	4	0	0	4	18	9	13	29	4	1
15%	Professional and business services	74	35	10	-5	-1	-1	-17	7	49	30	18	8
16%	Education and health services	112	84	110	77	81	93	109	77	91	79	62	62
11%	Leisure and hospitality	11	38	10	57	27	52	41	60	39	42	35	67
4%	Other services	5	-1	10	-1	9	16	9	12	10	4	11	0

Source: Bureau of Labor Statistics. nfp = non-farm payrolls.



Table 3: Monthly average hourly earnings heatmap (% m/m)

Wage inflation was strong in January (+0.6% m/m)

Jan-24 nfp share	Component	Jan-24	Dec-23	Nov-23	Oct-23	Sep-23	Aug-23	Jul-23	Jun-23	May-23	Apr-23	Mar-23	Feb-23
85%	Total private	0.55%	0.38%	0.38%	0.26%	0.29%	0.21%	0.42%	0.48%	0.30%	0.39%	0.48%	0.24%
14%	Goods-producing	0.20%	0.52%	0.58%	0.32%	0.38%	0.18%	0.65%	0.59%	0.39%	0.48%	0.51%	0.27%
0%	Mining and logging	0.83%	0.39%	-0.03%	-0.18%	1.18%	0.18%	0.37%	0.00%	0.93%	1.13%	0.40%	0.46%
5%	Construction	0.56%	0.35%	0.54%	0.46%	0.22%	0.25%	0.80%	0.33%	0.36%	0.39%	0.36%	0.45%
8%	Manufacturing	0.00%	0.60%	0.64%	0.24%	0.43%	0.06%	0.56%	0.78%	0.37%	0.47%	0.63%	0.09%
5%	Durable goods	0.00%	0.75%	0.67%	0.38%	0.50%	0.12%	0.50%	0.53%	0.57%	0.42%	0.69%	0.18%
3%	Nondurable goods	0.10%	0.26%	0.50%	0.00%	0.37%	0.00%	0.57%	1.22%	-0.03%	0.51%	0.51%	-0.03%
72%	Service-providing	0.64%	0.38%	0.35%	0.21%	0.27%	0.24%	0.36%	0.45%	0.30%	0.36%	0.45%	0.27%
18%	Trade, transportation, and utilities	0.41%	0.65%	0.27%	0.07%	0.41%	0.34%	0.10%	0.66%	0.14%	0.56%	0.14%	0.49%
4%	Wholesale trade	0.21%	0.27%	0.13%	-0.19%	0.38%	0.49%	-0.11%	0.88%	0.11%	0.33%	0.44%	-0.19%
10%	Retail trade	0.08%	0.71%	0.08%	-0.08%	0.33%	0.33%	0.21%	0.46%	-0.08%	0.55%	-0.42%	0.89%
4%	Transportation and warehousing	0.60%	0.63%	0.67%	0.57%	0.51%	0.27%	0.24%	0.69%	0.41%	0.66%	0.56%	0.63%
0%	Utilities	0.53%	0.14%	0.38%	0.34%	0.22%	-0.60%	0.70%	0.38%	0.30%	0.41%	0.71%	0.29%
2%	Information	0.02%	0.16%	0.90%	0.56%	0.00%	0.27%	0.17%	0.02%	0.86%	-0.83%	0.48%	0.46%
6%	Financial activities	0.56%	0.36%	0.50%	0.09%	0.48%	0.80%	0.65%	0.60%	0.63%	-0.05%	0.42%	0.16%
15%	Professional and business services	0.65%	0.41%	0.46%	0.34%	0.25%	0.00%	0.52%	0.50%	0.17%	0.55%	0.40%	0.28%
16%	Education and health services	0.65%	0.15%	0.06%	0.24%	0.48%	0.24%	0.33%	0.27%	0.24%	0.21%	0.64%	0.09%
11%	Leisure and hospitality	0.42%	0.33%	0.33%	0.61%	0.00%	0.19%	0.19%	0.43%	0.43%	0.43%	0.77%	0.19%
4%	Other services	0.52%	0.55%	0.32%	0.39%	0.20%	0.49%	0.40%	0.56%	0.47%	0.33%	0.77%	0.47%

Source: Bureau of Labor Statistics. nfp = non-farm payrolls.

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Table 4: Annual average hourly earnings heatmap (% y/y) Annual wage growth rose by 4.5% y/y in January

Jan-24 nfp share	Component	Jan-24	Dec-23	Nov-23	Oct-23	Sep-23	Aug-23	Jul-23	Jun-23	May-23	Apr-23	Mar-23	Feb-23
85%	Total private	4.48%	4.31%	4.26%	4.28%	4.52%	4.53%	4.67%	4.66%	4.55%	4.66%	4.62%	4.74%
14%	Goods-producing	5.17%	5.46%	5.33%	5.14%	5.35%	5.31%	5.45%	5.06%	4.73%	4.75%	4.74%	4.67%
0%	Mining and logging	5.79%	5.70%	5.92%	6.36%	6.61%	5.49%	5.03%	5.99%	7.06%	7.19%	4.57%	4.44%
5%	Construction	5.18%	4.83%	5.02%	4.96%	5.05%	5.33%	5.46%	4.72%	5.01%	5.27%	5.45%	5.63%
8%	Manufacturing	4.99%	5.62%	5.25%	4.92%	5.23%	5.02%	5.33%	5.09%	4.28%	4.09%	4.14%	3.93%
5%	Durable goods	5.43%	5.97%	5.12%	4.84%	4.85%	4.66%	4.98%	4.56%	3.97%	3.67%	3.91%	3.78%
3%	Nondurable goods	4.05%	4.74%	5.19%	4.99%	5.66%	5.49%	5.61%	5.79%	4.55%	4.66%	4.50%	4.04%
72%	Service-providing	4.36%	4.07%	4.00%	4.04%	4.34%	4.35%	4.49%	4.57%	4.53%	4.64%	4.59%	4.78%
18%	Trade, transportation, and utilities	4.31%	4.59%	4.21%	4.15%	4.97%	4.92%	4.79%	5.25%	4.79%	5.18%	4.63%	5.25%
4%	Wholesale trade	2.78%	3.79%	4.36%	3.63%	5.24%	5.29%	4.45%	5.37%	4.97%	4.76%	4.78%	4.86%
10%	Retail trade	3.10%	3.41%	2.60%	3.13%	4.10%	3.94%	3.82%	4.32%	4.21%	4.66%	3.86%	5.13%
4%	Transportation and warehousing	6.63%	6.53%	5.97%	5.75%	5.33%	5.36%	5.79%	5.81%	4.97%	5.60%	4.95%	4.60%
0%	Utilities	3.87%	4.04%	4.52%	4.10%	4.23%	5.05%	5.88%	5.18%	5.16%	6.21%	5.33%	5.99%
2%	Information	3.10%	3.06%	3.34%	2.25%	1.38%	2.28%	3.63%	3.81%	4.74%	4.59%	5.91%	5.68%
6%	Financial activities	5.34%	5.07%	5.42%	5.12%	5.10%	5.25%	4.56%	4.29%	4.29%	3.64%	4.04%	4.34%
15%	Professional and business services	4.63%	4.35%	4.23%	4.28%	4.40%	4.41%	4.71%	4.57%	4.33%	4.55%	4.58%	4.79%
16%	Education and health services	3.68%	3.32%	3.48%	3.90%	4.23%	3.80%	3.81%	4.05%	4.33%	4.60%	4.58%	4.21%
11%	Leisure and hospitality	4.38%	4.15%	4.51%	4.79%	4.71%	4.97%	5.24%	5.72%	5.85%	5.99%	6.12%	6.71%
4%	Other services .	5.62%	5.75%	5.14%	5.48%	5.36%	5.77%	5.40%	5.42%	5.31%	5.07%	5.28%	4.61%

Source: Bureau of Labor Statistics. nfp = non-farm payrolls.



Table 5: Labor market dashboardEmployment data show a broad-based recovery across demographics

Indicator	Prepandemic avg	Jan- 24	Dec- 23	Nov- 23	Oct- 23	Sep- 23	Aug- 23	Jul- 23	Jun- 23	May- 23	Apr- 23	Mar- 23	Feb- 23
Unemployment Rate	avg	27	23	23	23	23	23	23	23	23	23	23	23
Total	3.6	3.7	3.7	3.7	3.8	3.8	3.8	3.5	3.6	3.7	3.4	3.5	3.6
Prime age (25-54)	3.0	3.3	3.3	3.1	3.2	3.2	3.1	3.0	3.1	3.2	3.1	3.0	3.1
Men	3.5	3.9	3.9	4.0	4.1	4.1	4.0	3.7	3.7	3.7	3.5	3.6	3.6
Women	3.6	3.4	3.6	3.4	3.6	3.4	3.5	3.4	3.4	3.6	3.4	3.4	3.5
White	3.1	3.4	3.5	3.3	3.5	3.4	3.4	3.1	3.1	3.3	3.1	3.2	3.2
Black	6.2	5.3	5.2	5.8	5.8	5.7	5.3	5.7	6.0	5.7	4.8	5.1	5.7
Hispanic	4.3	5.0	5.0	4.6	4.8	4.6	4.9	4.4	4.2	4.1	4.4	4.6	5.4
Asian	2.7	2.9	3.1	3.5	3.1	2.9	3.2	2.3	3.1	3.0	2.8	2.8	3.4
Employment Population Ratio													
Total	61.1	60.2	60.1	60.4	60.3	60.4	60.4	60.4	60.3	60.3	60.4	60.4	60.2
Prime age (25-54)	80.5	80.6	80.4	80.7	80.6	80.8	80.8	80.9	80.9	80.7	80.7	80.7	80.5
Men	66.7	65.2	65.5	65.7	65.2	65.5	65.5	65.5	65.6	65.5	65.7	65.8	65.5
Women	55.8	55.5	55.0	55.4	55.5	55.5	55.6	55.5	55.3	55.3	55.4	55.2	55.2
White	61.3	60.0	59.9	60.3	60.1	60.3	60.4	60.3	60.4	60.2	60.3	60.2	60.1
Black	59.1	60.0	60.1	60.0	59.3	59.4	59.4	59.2	58.9	59.6	59.9	60.7	59.7
Hispanic	64.7	63.5	63.4	63.9	63.8	64.1	63.9	64.3	64.4	64.1	63.8	63.7	63.3
Asian	62.2	62.6	61.9	62.7	63.3	63.8	63.5	64.0	63.4	63.1	63.0	63.0	62.9
Labor force participation rate													
Total	63.3	62.5	62.5	62.8	62.7	62.8	62.8	62.6	62.6	62.6	62.6	62.6	62.5
Prime age (25-54)	83.0	83.3	83.2	83.3	83.3	83.5	83.5	83.4	83.5	83.4	83.3	83.2	83.1
Men	69.1	67.9	68.1	68.4	68.0	68.3	68.2	68.0	68.1	68.1	68.0	68.3	68.0
Women	57.9	57.5	57.1	57.4	57.6	57.5	57.6	57.4	57.3	57.3	57.3	57.2	57.2
White	63.2	62.1	62.1	62.3	62.3	62.4	62.5	62.3	62.3	62.3	62.3	62.2	62.1
Black	63.0	63.3	63.4	63.7	63.0	63.0	62.7	62.8	62.7	63.1	62.9	64.0	63.3
Hispanic	67.6	66.8	66.7	66.9	67.0	67.2	67.1	67.3	67.3	66.8	66.8	66.8	66.9
Asian	63.9	64.5	63.9	65.0	65.3	65.7	65.6	65.5	65.4	65.0	64.8	64.8	65.1
Wage measures													
Employment Cost Index (quarterly, % yoy)	2.7	n.a.	4.2	n.a.	n.a.	4.3	n.a.	n.a.	4.5	n.a.	n.a.	4.8	n.a.
Atlanta Wage Growth Tracker (% yoy, 12mma)	3.7	n.a.	5.6	5.6	5.8	5.8	6.0	6.0	6.1	6.3	6.3	6.4	6.3
NFIB: % Raising Compensation	33.7	39.0	36.0	36.0	36.0	36.0	36.0	38.0	36.0	41.0	40.0	42.0	46.0
NFIB: % Planning to Raise Compensation	22.3	26.0	29.0	30.0	24.0	23.0	26.0	21.0	22.0	22.0	21.0	22.0	23.0
Conference Board: 6-Month Ahead Income Change	22.3	16.4	18.3	17.7	15.6	17.9	18.7	17.8	18.6	18.9	17.3	16.2	14.4
U of M: 1-Yr Ahead Income Change Expectations (Median)	2.2	2.7	2.1	2.2	1.6	1.7	2.4	1.9	1.8	2.3	1.8	1.5	2.4
NY Fed: 1-Yr Ahead Earnings Growth Expectation	2.5	n.a.	2.5	2.7	2.8	3.0	2.9	2.8	3.0	2.8	3.0	3.0	3.0

Source: Bureau of Labor Statistics

Note: Prepandemic average is the average of each indicator from December 2019-February 2020



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