

US Utilities & IPPs

PowerPoints: ATO Earnings, AWK NY Financing, & EVRG Kansas

Industry Overview

ATO: Modest 1Q24 EPS beat ex-items; reaffirm guide

Natural gas regulated utility Atmos Energy (ATO) reported \$2.08 1QFY24 EPS, a beat versus \$2.04 consensus. The quarter broadly aligned with ATO's expectations, with the company reaffirming all facets of its FY24 outlook, including \$6.45-\$6.65 EPS, segment subcomponents, \$2.9Bn capex. 1Q24 had benefits from lower bad debts and property taxes from regulatory and legislative changes, respectively. Details in the full report. We continue to forecast \$6.60 FY24 adjusted EPS, ahead of \$6.56 Consensus. Distribution operating income rose 17% YoY, primarily due to \$65Mn incremental operating income from rate adjustments (+37c to EPS). We maintain Buy on shares after the earnings update where it appears there could be upside to earnings quidance after the winter heating season with positive drivers in 1Q24.

AWK: Higher interest income should drive FY24 higher

American Water Works (AWK) Enterprises subsidiary disclosed an update on its secured promissory note financing related to the divested Homeowner Services Group (HOS) business. The secured seller note principal increased to \$795Mn, +\$75Mn for the contingent cash payment and the interest rate increased to 10% from 7%. The negative covenants in the secured seller note were amended with annual reductions of debt ratios, as well as other changes. The contingent cash payment indicates that the HOS standalone business is meeting its targets, increasing confidence in the arrangement. An incremental +3pp of interest rates on \$720Mn base note represents +\$16Mn earnings/cash, or +\$0.08 EPS before the maturity of the note in December 2026. Our FY24 is \$5.20, at the high-end of the \$5.10-\$5.20 guidance range already before the benefit of additional interest income. The HOS update is positive for shares and nearterm earnings power but does not change our long-term estimates materially. We view AWK as relatively expensive and maintain Underperform. See background here: Valuation the main holdback, Improving near-term EPS on weather & int. rates 18 December 2023

EVRG: Kansas hearings on utility reform show opposition

On Tues, Feb 6th we watched Kansas House Committee on Energy, Utilities, and Telecommunications hold a hearing on draft House Bill 2527 (HB2527) which would be relevant for regulated utilities, primarily relevant for Evergy (EVRG) as well as Black Hills (BKH), Atmos. Key components of the draft bill would have plant-in-service accounting (PISA) like in Missouri to reduce accounting regulatory lag, use the operating company actual capital structure, and base authorized returns on equity on a national averages as a base. Evergy provided testimony in strong support of the bill in its written and filed testimony. In opposition, the Kansas Corporation Commission (KCC) testified against the bill collectively. The KCC most vehemently opposed the cost of capital elements of the draft for capital structure and return on equity. The PISA was estimated as by KCC Staff as hypothetically producing a \$246Mn regulatory asset for Evergy (Metro and Central) 2019-2022 (if it were in effect) and leading to a \$28.9Mn annual revenue increase. We maintain Neutral on shares of EVRG which have a balanced risk/reward profile. We believe the odds of cost of capital reform are low but PISA elements appear to have less opposition.

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Equity **United States** Utilities

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Glossary

HB: House Bill HOS: Homeowner Services Group

ATO: Quarterly drivers and balance sheet details (Cont.)

Breakdown of quarterly drivers

Operating income benefited \$13.2Mn (+7c to EPS) from lower bad debt expense relating to a change in recovery for uncollectible customer accounts. In December 2023 the Mississippi Public Service Commission approved recovery of uncollectible accounts through the purchased gas mechanism over a two-year period versus the prior one-year period recovery through the annual filing mechanism. This represented \$13.9Mn lower bad debts in the quarter with \$9.7Mn future recovery of receivables written off and \$4.2Mn reversal of allowance for uncollectible accounts. The quarter also positively benefited from +\$5-6Mn legislation to lower Texas property taxes. (+\$0.9Mn net increase) and +\$10Mn timing of system maintenance work at the pipeline & storage segment. As a partial offset, unfavorable weather and/or consumption reduced operating income by -\$8.5Mn YoY (-5c to EPS). Excluding the nonrecurring bad debt expense benefit and unfavorable weather, consolidated EPS was \$2.06, or slightly ahead of consensus. Customer growth added \$5.3Mn YoY (+3c to EPS). At Pipeline and Storage, rate adjustments provided an incremental \$19.5Mn to operating income YoY (+11c to EPS), while return to normal O&M versus the prior-year quarter, during which the business incurred elevated inspection spending due to timing of maintenance work, provided an incremental \$9.8Mn to operating income YoY (+6c to EPS). Higher D&A represented a -\$14Mn headwind to Distribution operating income (-8c to EPS) and a -\$4.6Mn headwind to Pipeline & Storage operating income (-3c to EPS).

Balance sheet leverage ticks up with no new hedges secured

The equity ratio at 12/31/23 declined to 60.2% from 61.5% QoQ with no short-term debt outstanding. No incremental interest rate hedges were entered into during the quarter. During the quarter, Atmos issued \$900Mn of long-term debt and priced \$261Mn of equity forward arrangements, with \$254Mn of equity forward arrangements settled. ATO retains \$474Mn available under equity forward agreements for maturity from September 2024 to June 2025, priced at \$115.47/sh. Atmos also retains \$499Mn of equity available for ATM issuance. Atmos Pipeline concluded its general rate case in December and began implementing an annual \$27Mn increase late in the quarter. Additionally, Atmos implemented a \$107.2Mn rate increase through formula rate mechanisms in Mi-Tex and West Texas Cities, as well as SRF and SIR filings of \$22.5Mn in Mississippi. We view the quarter to have met expectations and maintain our Buy rating on favorable regulatory backdrop and strong track record.

NTSB investigation and Board Chair trading plan

ATO disclosed a new National Transportation Safety Board (NTSB) investigation related to a January 24 fatality in Jackson, Mississippi. The Chairman of the Board disclosed a new 10b6-1 trading plan for 15,000 shares through December 16, 2024.

BofA Global Research Reports

Title: Subtitle	Primary Author	Date Published
Enphase Energy: The long road to recovery winds on – Reiterate Underperform	Julien Dumoulin-Smith	07 February 2024
PNM Resources Inc.: Growth Rate Set to Accelerate In Standalone Plan: Maintain Buy	Julien Dumoulin-Smith	06 February 2024
US Clean Tech: Looking for rays of sun in the solar winter: 4Q23 Clean Energy Outlook	Julien Dumoulin-Smith	06 February 2024
Enphase Energy: Still channel surfing at the start of '24 – reiterate Underperform	Julien Dumoulin-Smith	06 February 2024
Dominion Energy: Bull/Bear Feedback and Regulatory Update. Waiting for Offshore Sale Still	Paul Zimbardo	05 February 2024
US Utilities & Clean Tech: PowerPoints: HE Wildfire Legislation and FE Earnings Preview/FY24 Est. Increase	Julien Dumoulin-Smith	05 February 2024
SolarEdge Technologies: All eyes on EU inventory levels – reiterate Underperform	Julien Dumoulin-Smith	05 February 2024



Exhibit 1: Primary stocks mentioned in this report

Prices and ratings for primary stocks mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
ATO	ATO US	Atmos Energy	US\$ 111.81	A-1-7
AWK	AWK US	American Water	US\$ 122.52	B-3-7
EVRG	EVRG US	Evergy	US\$ 49.66	B-2-7

Source: BofA Global Research

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Price objective basis & risk

American Water Works (AWK)

Our American Water Works (AWK) Price Objective of \$129 is based on a sum-of-the-parts methodology. The market-cap weighted base P/E is the water sector average 2026 19.9x excluding AWK. The base multiple is grossed-up +7% for the sector growth outlook. We apply an in-line multiple to the water utilities as AWK is the primary public water company and has a mix of favorable and unfavorable attributes that largely balance out.

Risks to achievement of the Price Objective (PO) and rating are changes in: 1) regulatory, legislative, and judicial outcomes, 2) ability to execute capital and operating expenditures forecasts, 3) equity needs and credit ratings, 5) pension returns, return on asset assumptions, and discount rates, 6) interest rates, 7) weather and access to water, 8) management changes, 9) military services growth, 10) stock price for exchangeable note, and 11) mergers and acquisitions.

Atmos Energy Corporation (ATO)

Our \$123 PO is based on our 2026E sum-of-the-parts (SOTP) analysis, based on the gas LDC peer group multiple of 13.8x.

Our gas peer P/E multiple is grossed up to reflect the group's 5% CAGR to reflect capital appreciation across the sector. We then apply a 2.0x premium across jurisdictions to reflect the high-quality nature of the assets given a sustainable runway for capex/EPS underpinned by constructive regulatory mechanisms and jurisdictions.

For the Pipeline & Storage segment we apply a 9.0x EV/EBITDA multiple as a base to our '25E EBITDA. We then apply a 2.0x premium to the assets given their fully regulated nature and unique ability for APT to benefit from the spread differentials.

Upside risks: 1) improving regulatory relationships, 2) decrease in interest rates, 3) incremental capital spending, 4) constructive rate case outcomes, 5) less equity needs. Downside risks: 1) deteriorating regulatory relationship, 2) increase in interest rates, 3) less or deferred capital spending, 4) poor rate case outcomes, 5) more equity needs.

Evergy, Inc (EVRG)

Our \$51 price objective for Evergy (EVRG) is based on sum of the parts valuation, applying an in-line utility peer 2026E P/E of 13.3x. The electric peer P/E multiple is grossed up for one year by 5% to reflect capital appreciation across the sector. We further apply a -2.0x turn discount across Missouri and -2x for the Kansas Central subsidiaries based on our perception of a challenging regulatory setup that will pressure future capital spend and Evergy's ability to sustain a consistent EPS growth rate in light of intense regulator scrutiny of customer bill pressures. Downside risks to our price objective are adverse regulatory outcomes, inability to deploy capital expenditures consistent with guidance, operational performance issues including at the nuclear facility, and earning below the authorized rate of return. Upside risks to our price objective are favorable regulatory outcomes in important proceedings, accretively deploying additional capital expenditures above guidance, higher than anticipated O&M



benefits and merger synergies leading to a higher earned return on equity, and the ability to recover capital invested in retired coal assets

Analyst Certification

I, Julien Dumoulin-Smith, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



North America - Utilities and Alt Energy Coverage Cluster

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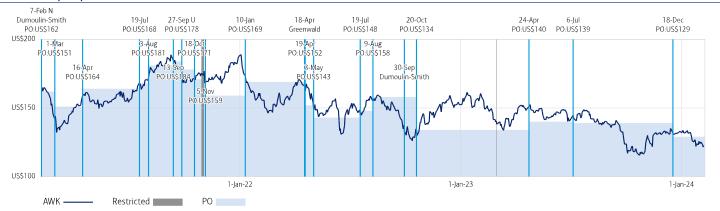
North America - Utilities and Alt Energy Coverage Cluster

UNDERPERFORM Allete Inc American Water Works AWK AWK US Julien Dumoulin-Sn AWK US Julien Dumoulin-Sn	
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Avangrid AGR AGR US Paul Zimbardo	
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Edison International EIX EIX US Paul Zimbardo	
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FirstEnergy FE FE US Julien Dumoulin-Sn	nith
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FTC Solar FTCI FTCI US Julien Dumoulin-Sn	nith
Hawaiian Electric Industries HE HE US Julien Dumoulin-Sn	nith
MGE Energy MGEE MGEE US Julien Dumoulin-Sn	nith
New Jersey Resources Corp NJR NJR US Julien Dumoulin-Sn	nith
ONE Gas, Inc. OGS OGS US Julien Dumoulin-Sn	nith
SolarEdge Technologies SEDG SEDG US Julien Dumoulin-Sn	nith
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UGI Corp. UGI UGI US Julien Dumoulin-Sn	nith
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Disclosures

Important Disclosures

American Water (AWK) Price Chart

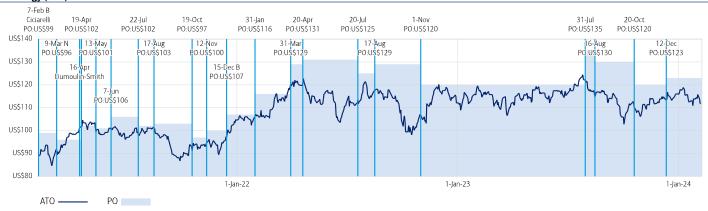


B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.



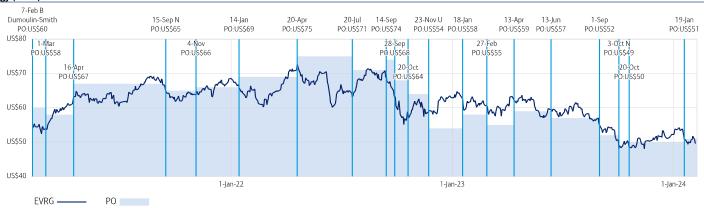
Atmos Energy (ATO) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Evergy (EVRG) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Utilities Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the Price Charts website, or call 1-800-MERRILL to have them mailed.

BofAS or one of its affiliates acts as a market maker for the equity securities recommended in the report: American Water, Atmos Energy, Evergy.

BofAS or an affiliate was a manager of a public offering of securities of this issuer within the last 12 months: American Water Works, Atmos Energy, Evergy.

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