

Metals & Mining - Latam

SCCO 4Q23: EBITDA miss led by weaker mining volumes, higher costs

Earnings Review

Weaker mining performance leads the miss

Today SCCO reported 4Q23 results with EBITDA of \$1.06bn (-36% y/y; -18.2% q/q), 17% below BofAe and 11% below BBG consensus. The miss vs. our numbers was mainly a function of lower shipments at SCCO (coper down 3.3% q/q and 11% below BofAe). There was no significant progress related to the Tia Maria project which remains stalled on differences with local communities, while the ramp-up of the Buenavista Zinc began in 1Q24 and its 2024 volumes were guided at 54.5Kt of zinc and 11.9Kt of copper. We calculate that FCFE came in at \$286mn (~2% annualized yield) and leverage rose 0.3x q/q to 1.0x ND/EBITDA. We maintain our Underperform on SCCO given unattractive valuation (SCCO at 12.6x EV/EBITDA 2024), low FCF yield potential (4-5% in 2024-25) and high execution risks with growth projects in Mexico and Peru.

SCCO: EBITDA miss on weaker volumes, higher costs

Southern Copper reported 4Q23 adjusted EBITDA of \$1.06bn, for a 11.4% miss to Bloomberg consensus and 17% below our model led by weaker volumes combined with higher costs. EBITDA fell 18.2% q/q mostly on lower copper shipments at 217Kt (-3.3% q/q; -6.5% y/y and 11% below our forecast), which coupled with higher costs and lead to the EBITDA miss. Cash cost/lb ex-byproduct revenue came at \$2.23/lb (-0.6% q/q but +9.5% y/y) and missed us by 3.5%. Adjusted cash cost/lb (net of by-products) of \$1.25/lb rose from \$0.98/lb in 3Q23 and was 5.8% ahead of our estimates. FCFE of \$286mn dropped q/q given the lower EBITDA. SCCO announced they will pay a \$0.80/shr quarterly dividend, down from \$1.00/shr last quarter, to be paid on February 29^{th} .

Projects update: Buenavista zinc ramp up started in 1Q24

Southern Copper also provided updates on its project pipeline. Commissioning of Buenavista Zinc (100Kt of zinc, 20Kt of copper) hit 99% and the ramp up began in 1Q24, while SCCO guided its output to hit 54.5Kt of zinc and 11.9Kt of copper this year. No new timeline update was given for the other projects: El Pilar (36Kt of copper), previously guided to startup by 2025, Los Chancas (130Kt of Cu, 7.5Kt of molybdenum) expected to startup by 2030 and Michiquillay (225Kt of Cu plus moly, gold and silver byproducts) planned by 2032. SCCO also didn't offer any meaningful updates on the Tia Maria project, in terms of estimates to start the project construction, and the project remains stalled for now.

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Equity
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ND = Net debt

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Results review

Exhibit 1: SCCO – 4Q23 review (US\$mn)

SCCO 4Q EBITDA of \$1bn missed Bloomberg consensus by 11.4% and our model by 17% mostly on weaker volumes and higher costs

		4Q23A	3Q23A	q/q	4Q22A	y/y	BofAe	Act vs Est	Cons	Act vs Cons
Revenue	\$M	2,296	2,506	-8.4%	2,817	-18.5%	2,549	-9.9%	2,492	-7.9%
Adj. EBITDA	\$M	1,056	1,291	-18.2%	1,648	-35.9%	1,272	-17.0%	1,192	-11.4%
EBITDA Margin	bps	46.0%	52%	-6	58%	-12	50%	-4	48%	-2
Adj. Net Income	\$M	445	620	-28.2%	900	-50.5%	634	-29.9%	558	-20.3%
Volumes										
Copper (kt)		217	225	-3.3%	233	-6.5%	245	-11.2%		
Molybdenum (kt)		7.2	6.9	3.2%	6.8	5.9%	6	14.7%		
Zinc (kt)		26	25	6.2%	29	-8.7%	29	-8.5%		
Silver (oz)		4	4	0.3%	5	-14.8%	5	-7.1%		
Prices										
Copper (\$/lb)		3.71	3.79	-2.1%	3.63	2.2%	3.70	0.2%		
Molybdenum (\$/lb)		18.41	23.59	-22.0%	21.17	-13.0%	18.10	1.7%		
Zinc (\$/t)		2,491.22	2,425.08	2.7%	2,998.28	-16.9%	2,497.51	-0.3%		
Silver (\$/oz)		23.25	23.60	-1.5%	21.25	9.4%	23.25	0.0%		
Cash Cost/lb (excluding by-products)		2.23	2.24	-0.6%	2.04	9.5%	2.15	3.5%		
Cash Cost/lb		1.25	0.98	27.6%	0.45	180.8%	1.18	5.8%		

Source: BofA Global Research estimates, company reports, Bloomberg

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Price objective basis & risk

Southern Copper (SCCO, B-3-8, US\$101)

Our price objective of US\$47/share blends our DCF model and a multiple valuation approach. Our DCF uses a 10.4% WACC and 2.5% terminal growth. For our multiple valuation, we use a 8x 2024E EV/EBITDA, below its 10-year average of c. 9x, which we view as appropriate given higher prices and peak earnings forecasts.

Upside risks to our price objective are: 1) Better macro outlook, 2) higher-than-expected copper prices, 3) faster-than-expected development of projects, particularly Tia Maria, 4) better global copper demand sentiment, and 5) less political risk in Mexico/Peru.

Downside risks to our price objective are: 1) metal price risk as 80% of SCCO revenues come from copper, 2) operational risks including from strikes and other labor disputes, 3) higher costs, 4) any project delays/cost inflation, 5) political risk, and 6) weaker-than-expected copper pricing and demand.

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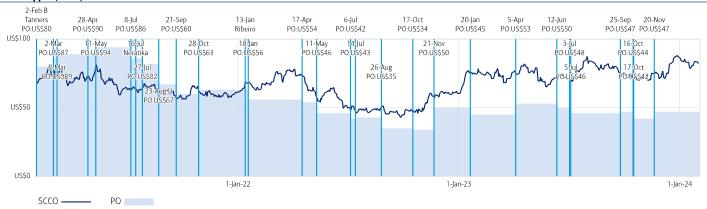
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Southern Copper (SCCO) Price Chart



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Hold	24	22.22%	Hold	10	41.67%
Sell	26	24.07%	Sell	13	50.00%

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