

Franco-Nevada

Q4'23 earnings mixed. 2024 guidance below expectations, 2028 much better.

Maintain Rating: BUY | PO: 190.00 CAD | Price: 153.01 CAD

Long-term outlook a solid offset to soft 2024 guide

Franco-Nevada (FNV) reported Q4'23 financial results and provided its 2024 and 2028 guidance. Q4'23 financials were mixed with adjusted EBITDA below BofAe but in-line to better versus consensus. Financials included a full impairment of Cobre Panama. Guidance for 2024 was soft versus BofAe (and mixed vs. consensus), while 2028 guidance was better than us and consensus. While the 2024 guidance is disappointing, the long-term outlook is solid. We like FNV for its robust portfolio of 400+ high quality assets (many more vs. peers), a long nearly 20-year reserve life, steady GEO production growth, and an attractive and rising dividend. We maintain our Buy rating.

Earnings mixed; Cobre Panama fully impaired

FNV reported Q4'23 adjusted EPS of \$0.90, well above BofAe at \$0.78, Bloomberg consensus at \$0.80 and Visible Alpha (VA) consensus of \$0.84. The Q4'23 adjusted EPS beat vs. BofAe was driven by lower effective taxes. Q4'23 adjusted EBITDA of \$255 million (mn) was below BofAe at \$272mn (on lower sales), but above Bloomberg consensus at \$248mn and largely in-line with VA consensus at \$256mn. FNV's Q4'23 sales volumes of 152,351 gold equivalent ounces (GEOs) missed BofAe at 175,308 GEOs, driving the adjusted EBITDA miss. FNV impaired the entire \$1.2 billion (bn) carrying value of the Cobre Panama streams, taking the values to nil.

2024 guidance below BofAe; 2028 better than expected

FNV provided initial 2024 sales guidance of 480,000-540,000 GEOs, excluding Cobre Panama. This is below BofAe (ex-Cobre Panama) at 585,900 GEOs (Stillwater, for which the operator provided guidance this morning, and smaller "other" assets accounted for much of the difference) and VA consensus at 546,300 GEOs. 2024 guidance is (at midpoint) better than Bloomberg consensus at 496,400 GEOs. FNV's 5-year outlook calls for 540,000-600,000 GEOs in 2028 (excluding Cobre Panama), better versus BofAe at 451,400 GEOs, Bloomberg consensus at 505,000 GEOs and VA at 501,600 GEOs. Higher 2028 GEO guidance versus BofAe is partly attributable to our exclusion of any contribution from Eskay Creek, Palmarejo, and Stibnite. If Cobre Panama restarts by 2028, FNV would expect an additional 130,000-150,000 GEOs in its long-term outlook.

Balance sheet solid with \$2.4bn of liquidity

As at 31-Dec-23, FNV held net cash of \$1,422mn, 10% higher from net cash of \$1,297mn as at 30-Sep-23. With \$1.0bn of capacity available on its revolver, FNV's total liquidity is nearly \$2.4bn (vs. \$2.3bn as at 30-Sep-23). As previously announced, FNV's quarterly dividend was increased by 5.9% to \$0.36 per share, effective Q1'24. Given tight debt and equity markets, we see royalty & streaming companies like FNV well positioned to fund the acquisition of new portfolio assets. FNV noted that it continues to see a strong pipeline of precious metal and diversified opportunities in the market.

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Objective Basis/Risk on page 2.

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05 March 2024

Equity

Lawson Winder, CFA >> Research Analyst Merrill Lynch (Canada) +1 416 369 7592 lawson.winder@bofa.com

Harmen Puri >> Research Analyst Merrill Lynch (Canada) +1 416 369 7540 harmen.puri@bofa.com

Stock Data

Price (TOR / NYS) 153.01 CAD / 112.52 USD Price Objective 190.00 CAD / 139.00 USD Date Established 4-Dec-2023 / 4-Dec-2023 Investment Opinion B-1-7 / B-1-7 52-Week Range 139.15 CAD - 217.70 CAD Market Value (mn) 29,396 CAD Free Float 99.2% Average Daily Value 65.51 USD Shares Outstanding (mn) 192.1 / 192.1 BofA Ticker / Exchange YFNV / TOR BofA Ticker / Exchange FNV / NYS FNV CN / FNV.TO Bloomberg / Reuters ROE (2023E) 10.0% Net Dbt to Eqty (Dec--18.7%

2022A)

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Q4'23 results review

Exhibit 1: FNV Q4'23 results highlights

Q4'23 adjusted EPS at \$0.90 handily beat BofAe and consensus while adjusted EBITDA was more in line to below expectations

	_				BofA		Bloomberg		VA	
Q4'23A	YoY	Q4'22A	QoQ	Q3'23A	Estimate	Δ%	Consensus	Δ%	Consensus	Δ%
303.3	-5%	320.4	-2%	309.5	326.2	-7%	296.6	2%	304.3	0%
68.9	-7%	74.2	1%	68.1	72.5	-5%	64.3	7%	62	10%
254.6	-3%	262.4	0%	255.1	271.6	-6%	248.4	2%	256.3	-1%
0.90	5%	0.86	-1%	0.91	0.78	16%	0.80	12%	0.84	8%
283.5	2%	277.6	20%	236.0	226.7	25%	NA		229.0	24%
1,421.9	19%	1,196.5	10%	1,297.1	1,428.9	0%	1,409.0	1%	1,424.5	0%
152,351	-17%	183,886	-5%	160,848	175,308	-13%	NA		N/A	
	- /-									2%
8.8	-43%	15.5	-9%	9.7	14.0	-37%	NA			-17%
45.8	-40%	76.7	-5%	48.1	53.0	-14%	NA		55.1	-17%
18.8	9%	17.3	-9%	20.6	24.2	-22%	NA		14.2	32%
303.3	-5%	320.4	-8%	330.1	326.2	-7%	NA		304.3	0%
55.4	-3%	56.9	-18%	67.3	49.0	13%	NA		38.7	43%
										-11%
										9%
										-14%
										-14%
										-8%
303.3	-5%	320.4	1%	300.3	326.2	-7%	NA		304.3	0%
	303.3 68.9 254.6 0.90 283.5 1,421.9 152,351 229.9 8.8 45.8 18.8 303.3 55.4 31.7 34.3 12.8 6.3 162.8	303.3 -5% 68.9 -7% 254.6 -3% 0.90 5% 283.5 2% 1,421.9 19% 152,351 -17% 229.9 9% 8.8 -43% 45.8 -40% 18.8 9% 303.3 -5% 55.4 -3% 31.7 -7% 34.3 48% 12.8 -13% 6.3 -33% 162.8 -11%	303.3	303.3	303.3	Q4'23A YoY Q4'22A QoQ Q3'23A Estimate 303.3 -5% 320.4 -2% 309.5 326.2 68.9 -7% 74.2 1% 68.1 72.5 254.6 -3% 262.4 0% 255.1 271.6 0.90 5% 0.86 -1% 0.91 0.78 283.5 2% 277.6 20% 236.0 226.7 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 152,351 -17% 183,886 -5% 160,848 175,308 229.9 9% 210.9 -1% 231.1 235.1 8.8 -43% 15.5 -9% 9.7 14.0 45.8 -40% 76.7 -5% 48.1 53.0 18.8 9% 17.3 -9% 20.6 24.2 303.3 -5% 320.4 -8% 330.1 326.2 55.4 -3%	Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% 303.3 -5% 320.4 -2% 309.5 326.2 -7% 68.9 -7% 74.2 1% 68.1 72.5 -5% 254.6 -3% 262.4 0% 255.1 271.6 -6% 0.90 5% 0.86 -1% 0.91 0.78 16% 283.5 2% 277.6 20% 236.0 226.7 25% 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 152,351 -17% 183,886 -5% 160,848 175,308 -13% 229.9 9% 210.9 -1% 231.1 235.1 -2% 8.8 -43% 15.5 -9% 9.7 14.0 -37% 45.8 -40% 76.7 -5% 48.1 53.0 -14% 18.8 9% 17.3 -9% 20.6 <t< td=""><td>Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 283.5 2% 277.6 20% 236.0 226.7 25% NA 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA 45.8 -43% 15.5 -9% 9.7 14.0 -37% NA 45.8 -40% 76.7 -5% 48.1 53.0 -14% NA 18.8 9% 17.3</td><td>Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus Δ% 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 2% 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 7% 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 2% 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 12% 283.5 2% 277.6 20% 236.0 226.7 25% NA 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 1% 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA 229.9 9% 210.9 -1% 231.1 235.1 -2% NA 45.8 -40% 76.7 -5% 48.1 53.0</td><td>Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus Δ% Consensus 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 2% 304.3 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 7% 62 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 2% 256.3 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 12% 0.84 283.5 2% 277.6 20% 236.0 226.7 25% NA 229.0 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 1% 1,424.5 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA NA 224.4 8.8 -43% 15.5 -9% 9.7 14.0</td></t<>	Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 283.5 2% 277.6 20% 236.0 226.7 25% NA 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA 45.8 -43% 15.5 -9% 9.7 14.0 -37% NA 45.8 -40% 76.7 -5% 48.1 53.0 -14% NA 18.8 9% 17.3	Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus Δ% 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 2% 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 7% 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 2% 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 12% 283.5 2% 277.6 20% 236.0 226.7 25% NA 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 1% 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA 229.9 9% 210.9 -1% 231.1 235.1 -2% NA 45.8 -40% 76.7 -5% 48.1 53.0	Q4'23A YoY Q4'22A QoQ Q3'23A Estimate Δ% Consensus Δ% Consensus 303.3 -5% 320.4 -2% 309.5 326.2 -7% 296.6 2% 304.3 68.9 -7% 74.2 1% 68.1 72.5 -5% 64.3 7% 62 254.6 -3% 262.4 0% 255.1 271.6 -6% 248.4 2% 256.3 0.90 5% 0.86 -1% 0.91 0.78 16% 0.80 12% 0.84 283.5 2% 277.6 20% 236.0 226.7 25% NA 229.0 1,421.9 19% 1,196.5 10% 1,297.1 1,428.9 0% 1,409.0 1% 1,424.5 152,351 -17% 183,886 -5% 160,848 175,308 -13% NA NA 224.4 8.8 -43% 15.5 -9% 9.7 14.0

Source: BofA Global Research, Company Reports, Bloomberg, Visible Alpha

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Guidance and outlook summary

Exhibit 2: FNV 2024 and 2028 Guidance (all excluding the Cobre Panama mine)

2024 guidance below BofAe, while 2028 guidance better-than-expected.

		Δ% vs.		VS.	Δ% vs.		Δ% vs.							
			BofAe	BofAe	VA	VA	BB	BB	BofAe	BofAe	VA	VA	BB	BB
	2024G	2028G	'24E	'28E	'24E	'28E	'24E	'28E	'24E	'28E	'24E	'28E	'24E	'28E
Gold-equivalent ounces (ex-Cobre Panama)	480 - 540	540 - 600	585.9	451.4	547.7	502.7	496.4	505.1	-13%	26%	-7%	13%	3%	13%

Source: BofA Global Research, Company Reports, Bloomberg, Visible Alpha

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Price objective basis & risk

Franco-Nevada (YFNV / FNV)

Our price objective for Franco-Nevada is C\$190 (US\$139) per share, and is based on the stock trading at 2.50 times our estimated net asset value (NAV) on a cash-adjusted basis and a USD/CAD FX rate of 1.37x. Historically, North American precious metal streaming stocks have traded between 1.50 and 3.50 times NAV, with growth oriented streaming companies at the top end. Based on its strong balance sheet and low-cost asset base, we believe Franco-Nevada deserves a premium multiple. Franco-Nevada also benefits from an experienced management team. Risks to our price objective for Franco-Nevada are commodity price weakness and unforeseen operating problems at the mines on which its royalties are based..



Analyst Certification

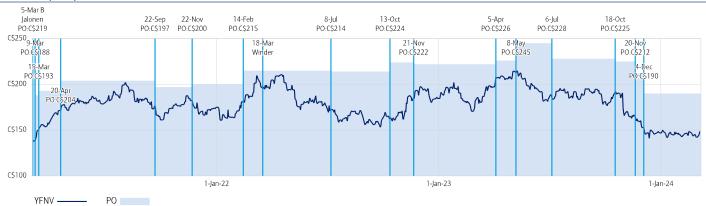
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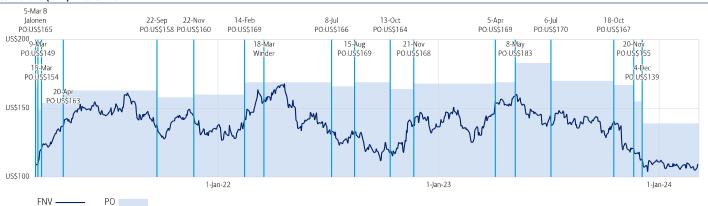
Franco-Nevada (YFNV) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading 'Fundamental Equity Opinion Key'. Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

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Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	58	53.70%	Buy	26	44.83%
Hold	24	22.22%	Hold	10	41.67%
Sell	26	24.07%	Sell	13	50.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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