

US Rates Watch

Pension de-risking opportunity may narrow with lower rates

De-risking not enough to protect PFS from rate rally

Private defined benefit (DB) pension funding status (PFS) improved to some of the highest levels in decades alongside the increase in UST yields at the end of last year. Improved pension funded status drew a stronger bid for back-end duration and a pickup in risk transfer activity. Despite this de-risking activity, we think DB pensions are still quite vulnerable to a fall in interest rates. This means that the duration bid pensions have generated over the last year could be cut short should a sharp decline in interest rates result in a worse funded status.

De-risk opportunity supported UST bid and risk transfers

Historically high pension funded status, given the increase in interest rates last year, offered many pensions a prime opportunity to de-risk. Pensions can do this by buying longer dated duration assets and conducting risk transfers. We see evidence of this in a pickup in stripping activity consistent with pensions wanting to own the longest duration security they can buy to better match liabilities. Risk transfer transactions, where private pension obligations are moved to an insurer's balance sheet have also been elevated. Most recent LIMRA data shows that corporate risk transfer transactions in Q1 were more than double what they were in Q1 last year.

FI allocation higher, not enough to insulate from rates

Despite this pickup in de-risking behavior, we believe pension funded status is still sensitive to changes in interest rates. Data suggests that pensions have made only small changes to their fixed income allocations over the last year; Milliman data indicates that fixed income (FI) allocations increased only 1 percentage point and FoF data shows FI is only around 33% of total DB private pension fund assets.

Peak in funded status could be peak in UST demand

Because DB pensions have likely not fully de-risked, this means that the liability side of their balance sheet will still be more sensitive to shocks in interest rates than assets. The 25-50bps decline in 10y UST rates that we expect by the end of the year would imply that the Milliman pension funded status would drop to below 98%. While this is still elevated vs recent history, a turn in funded status would likely represent a cooling in the elevated demand from DB private pensions observed in the last year.

Cooling demand more evident when auction sizes increase

This shift in demand is unlikely to be a near-term issue as UST supply in coming months will be heavily concentrated in bills. However, it could become more of a concern later this year as we expect UST to increase coupon auction sizes beginning at the August refunding.

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Glossary

UST = US Treasury
DB = defined benefit
PFS= pension funded status
LDI = liability driven investing
IRA= individual retirement account
LIMRA= Life Insurance Marketing and
Research Association
FoF= Flow of funds

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Pension opportunity window narrowing

De-risking not enough to protect from rate rally

Private defined benefit (DB) pension funding status improved to some of the highest levels in decades alongside the increase in UST yields at the end of last year (Exhibit 1). When DB pensions have a stronger funded status, they usually de-risk and increase holdings of fixed income to better match the duration of liabilities. Indeed, DB pensions saw historically elevated UST demand last year as evidenced in Federal Reserve Flow of Funds data (Exhibit 2).

While pension duration buying at stronger funded levels is consistent with LDI strategy, this bid is also the result of rebalancing. Higher interest rates that underpin an improved funding status also imply fixed income losses that generate a larger rebalancing bid (see Pension rebalancing update).

In this note we discuss how much de-risking these DB pensions have been able to implement in recent years and how insulated they are to future interest rate shocks. We conclude that while de-risking has in fact been ongoing, DB pensions are still quite vulnerable to a fall in interest rates. This means that the duration bid pensions have generated over the last year could be cut short should a sharp decline in rates result in a worse funded status.

Exhibit 1: 10y UST yield and Milliman pension funded index

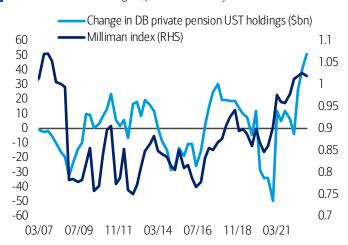
Funded status historically improves with an increase in interest rates



Source: BofA Global Research, Bloomberg

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Exhibit 2: UST holdings of private DB pensions and funded status When funded status is higher, pension funds buy more USTs



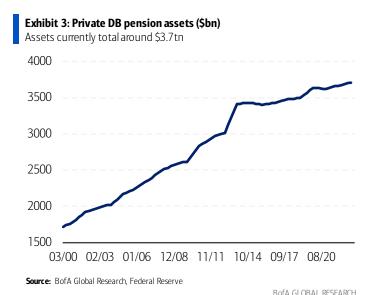
Source: BofA Global Research, Bloomberg, Federal Reserve

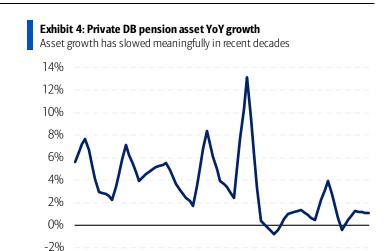
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De-risk opportunity supported UST bid and risk transfers

For context, DB private pensions currently hold around \$3.7tn in assets according to the Fed's Flow of Funds (FoF) data (Exhibit 3). Their asset growth has moderated in recent years (Exhibit 4) as new private retirement funds are largely concentrated in IRAs and defined contribution plans.







Source: BofA Global Research, Federal Reserve

12/03 09/06 06/09

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Elevated pension funded status given the increase in interest rates last year offered many pensions a prime opportunity to de-risk. Pensions can do this by buying longer dated duration assets and conducting risk transfers.

As shown in Exhibit 5, we have observed a pickup in stripping activity in recent months alongside a strong funded status. This is consistent with pensions wanting to own the longest duration security they can buy to better match liabilities. Risk transfer transactions, where private pension obligations are moved to an insurer's balance sheet have also been elevated (Exhibit 6). Most recent LIMRA data shows that corporate risk transfer transactions in Q1 were more than double what they were in Q1 last year.

Exhibit 5: Milliman index and 12mo increase in USTs held in stripped form

Higher pension funded status aligns with higher stripping activity

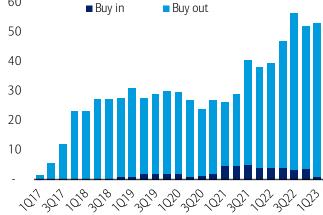


Exhibit 6: Risk transfers over prior 12months (\$bn)

Pension risk transfers over last couple of years have been elevated

Buy in

Buy out



Source: BofA Global Research, LIMRA

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FI allocation higher, not enough to insulate from rates

Despite this pickup in de-risking behavior, pension funded status is still likely sensitive to changes in interest rates. Pensions have only made small changes to their fixed income allocations over the last year. Exhibit 7 shows the asset allocation and funded status for the 100 largest DB pension plans sponsored by U.S. public companies compiled by Milliman. These account for about 40% of all private DB pension assets. While de-risking has been ongoing steadily since 2014, over the past year these funds have only increased their fixed income allocation by 1 percentage point.



Across the broader private DB pension complex, the Fed's flow of funds (FoF) data shows a much more gradual de-risking process that has resulted in total fixed income holdings only around 33% (Exhibit 8). This difference could because the Milliman 100 funds may be better funded vs the larger universe and therefore more motivated de-risk over the past decade.

Exhibit 7: Milliman 100 DB private pension allocations and funded status

Fixed income allocations have increased steadily over last 10 years

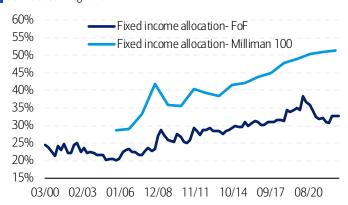


Source: BofA Global Research, Milliman

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Exhibit 8: DB private pension fixed income allocation from Flow of Funds and smaller Milliman subset

Milliman funds have shown more de-risking than broader private DB pension funds according to FoF



Source: BofA Global Research, Milliman, Federal Reserve

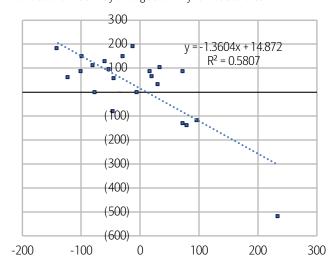
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Peak in funded status could be peak in UST demand

Because DB pensions have not fully de-risked, this means that the liability side of their balance sheet will still be more sensitive to shocks in interest rates than assets. Exhibit 9 shows the sensitivity of Milliman 100 pension obligations to changes in interest rates since 2000 vs Exhibit 10 which shows the sensitivity of assets. Historically, changes in the value of liabilities have much stronger relationship with changes in interest rates than assets.

Exhibit 9: Sensitivity of Milliman 100 liabilities (\$bn) to 10y UST rates (bps)

Liabilities show relatively strong sensitivity to interest rates

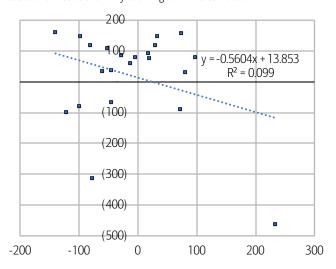


Source: BofA Global Research, Bloomberg, Milliman

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Exhibit 10: Sensitivity of Milliman 100 assets (\$bn) to 10y UST rates (bps)

Assets show less sensitivity to changes in interest rates



Source: BofA Global Research, Bloomberg, Milliman

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In Exhibit 11, we show what the Milliman pension funded index might look like under various rate shocks using: 1) the historical relationship between rates and liability valuation, 2) the last reported Milliman fixed income allocation as of end FY '22 3) the historical relationship between interest rates and investment grade credit returns as a

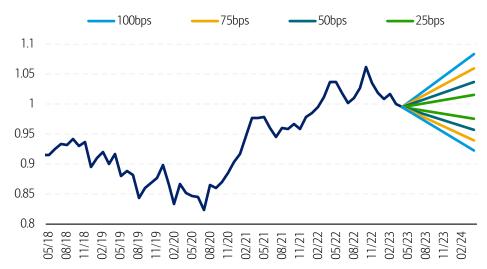


proxy for DB pension fixed income returns. Applying these assumptions, a 100bps decline in rates would result in the pension funded index falling from 99.5% in April to about 92%. Alternatively, pension funded status would continue to improve with higher interest rates.

Using this analysis, the 25-50bps decline in 10y UST rates that we expect by the end of the year suggests that the Milliman pension funded status would drop to below 98%. While this is still relatively elevated, broader pensions excluding the 100 that Milliman reports on would probably see funded status decline by more given their lower fixed income allocations. Additionally, pension funded status conditional on the move in rates does not account for riskier assets that may bank poor performance alongside the mild recession our US economists expect.

In general, a turn in funded status would likely represent a cooling in the elevated demand from DB private pensions observed in the last year. This shift in demand is unlikely to be a near-term issue as UST supply in coming months will be heavily concentrated in bills. However, it could become more of a concern later this year as we expect UST to increase coupon auction sizes beginning at the August refunding (see: May refunding: bills now, coupons later).

Exhibit 11: Expected pension funded status conditional on 10y UST interest rate shockPension funded status likely to remain sensitive to changes in interest rates and will decline if interest rates move lower



Source: BofA Global Research, Bloomberg, Milliman, Note: we show what the Milliman pension funded index may look like under various rate shocks using: 1) the historical relationship between rates and liability valuation, 2) the last reported Milliman fixed income allocation as of end FY '22 3) the historical relationship between interest rates and investment grade credit returns as a proxy for DB pension fixed income returns.

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