

Raytheon Tech

4Q2023 soft beat, strong outlook

Maintain Rating: UNDERPERFORM | PO: 78.00 USD | Price: 85.02 USD

Adj. EPS of \$1.29 vs. BofAe \$1.27

RTX reported 4Q2023 adj. EPS of \$1.29, above BofAe of \$1.27 and BGG of \$1.24. The soft beat was driven by lower-than-expected interest expense and tax items. RTX printed strong adj. topline results of \$19.8bn (up 10% Y/Y and 10% organically).

Strong outlook for 2024 and refined 2025

In 2024, RTX expects Adj. EPS of \$5.25-\$5.40 and \$5.7bn in FCF. On the 2024 segment outlook, RTX expects adj. sales at Collins up mid- to high single digits, Pratt up low double digits, and Raytheon down slightly to flat (up low to mid-single digits originally). RTX updated its 2025 financial commitments of adj. annual sales growth to 5.5%-6.0% (vs. prior 6.0%-7.0%) and adj. segment margin expansion to 500-550bps (from prior 550bps-650) while reaffirming its \$7.5bn FCF in 2025 and \$36-\$37bn capital return to shareholders by 2025. The lower commitments reflects the \$1bn impact from R&D tax credits and \$1.5bn in GTF payments. Calio noted that the financial and operational outlook for GTF fleet management plans remains consistent since 3Q2023 and continues to be a top priority for the year. We maintain our Underperform rating and \$78 PO.

Exhibit 1: RTX 4Q2023 quick take vs. expectations

RTX reported Adj. EPS of \$1.29 vs. BofAe \$1.27

Quick-take of results vs. Expectations:				
EPS	4Q23 Actual: \$1.29 vs. BofAe: \$1.27 vs. BBG: \$1.24 vs. 4Q22: \$1.26 (GAAP \$1.05) (4Q23 up 2.3% Y/Y)			
Revenue	4Q23 Actual: \$19,927mn vs. BofAe: \$19,964mn vs. BBG: \$19,683mn vs. 4Q22: \$18,093mn (4Q23 up 10.1% Y/Y)			
Organic revenue	4Q23 up 10.0% Y/Y			
Revenue by segment	Pratt & Whitney: 4Q23: \$6,439mn vs. BofAe: \$6,509mn vs.4Q22: \$5,652mn Collins Aerospace Systems: 4Q23: \$7,120mn vs. BofAe: \$7,249mn vs.4Q22: \$6,231mn Raytheon: 4Q23: \$6,886mn vs. BofAe: \$6,719mn vs.4Q22: \$6,661mn Eliminations: 4Q23: \$-518mn vs. BofAe: \$-512mn vs.4Q22: \$-451mn			
Adj. Operating segment margin	Pratt & Whitney: 4Q23: 6.3% vs. BofAe: 6.5% vs.4Q22: 5.7% (up 61bps Y/Y) Collins Aerospace Systems: 4Q23: 14.8% vs. BofAe: 15.6% vs.4Q22: 13.6% (up 124bps Y/Y) Raytheon: 4Q23: 9.0% vs. BofAe: 11.2% vs. 4Q22: 8.2% (up 42bps Y/Y)			
Defense book to bill	1.33x			
FCF	4Q23 Actual: \$3,906mn vs. BofAe: \$3,265mn vs. BBG: \$3,233mn vs. 4Q22: \$3773mn (increased 3.5% Y/Y)			

Source: BofA Global Research, Company Filings, Bloomberg

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Refer to important disclosures on page 3 to 5. Analyst Certification on page 2. Price
Objective Basis/Risk on page 2.

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23 January 2024

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Stock Data

Price Objective 78.00 USD 26-Oct-2023 Date Established Investment Opinion B-3-7 52-Week Range 68.56 USD - 104.91 USD Mrkt Val (mn) / Shares Out 122,250 USD / 1,437.9 99.9% Average Daily Value (mn) 636.17 USD BofA Ticker / Exchange RTX / NYS Bloomberg / Reuters RTX US / RTX.N ROE (2023E) 10.9% Net Dbt to Eqty (Dec-2022A) 34.6% ESGMeter™ High

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Adj.: adjusted

BBG: Bloomberg

FCF: free cash flow

PO: price objective

vs.: versus

85.02 USD

Price objective basis & risk

Raytheon Tech (RTX)

Our price objective (PO) of \$78 is based on a discounted cash flow (DCF) analysis that factors in a discount rate of 11.5%, a 4% next five year growth rate, and a terminal growth rate of 4%. Both the next five year and terminal growth rates are a blend of US defense and global commercial aerospace growth. We note that our FCF assumptions do include some risks associated with a larger-than-anticipated scope and cost to fix the P&W GTF powder metal issue.

Upside risks to RTX revenue and profits are if the GTF issues are fixed faster and smoother than anticipated, if the comm'l aero and bizjet recoveries are better than expected, if margins fare better than we are forecasting, if the company executes on existing programs better than expected, or if gains share in the international market or makes a materially accretive acquisition.

Downside risks to PO are a downturn in commercial aviation due to the natural business cycle or an exogenous event such as a terrorist attack or a pandemic, additional complications related to the GTF powder-metal issue present further risks, a severe global economic slowdown affecting top-line growth as 45% of sales are generated outside the US, execution risk on defense programs or unexpected cancellations to programs, and uncertain timing around orders from international programs.

Analyst Certification

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Raytheon Tech (RTX) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Equity Investment Rating Distribution: Aerospace/Defense Electronics Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	31	62.00%	Buy	23	74.19%
Hold	11	22.00%	Hold	9	81.82%
Sell	8	16.00%	Sell	6	75.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Buy	≥ 10%	≤ 70%
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