

Avangrid

4Q23/FY23 Beats on taxes. FY24 Higher than BofA/in-line with Street.

Maintain Rating: UNDERPERFORM | PO: 31.00 USD | Price: 31.97 USD

4Q23/FY23 beat on taxes. Core performance misses target

We maintain Underperform on shares of diversified utility and renewable development company Avangrid (AGR) after 4Q23 earnings. We continue to view shares as relatively expensive with below-average long-term EPS growth and above-average risk profile. \$0.97 4Q23 adj. EPS beat \$0.87 BofA with very large deltas in each segment. The primary deltas vs BofA was +\$0.12 taxes benefit, +\$0.05 lower depreciation and unregulated interest, partially offset by -\$0.06 worse renewables performance (+\$0.07 thermal/trading and -\$0.13 onshore operations), and -\$0.07 lower rate changes. The 4Q23 guidance drivers did not state a tax benefit or lower depreciation. The 4Q23 drivers included +~\$0.05 cost management vs O&M -\$0.01 YoY. On a FY23 basis, corporate drag favorably declined +\$0.12. \$2.09 FY23 adj. EPS similarly beat the reduced \$1.95-\$2.08 guidance range and \$2.00 BofA/\$2.02 Consensus median. A beat vs guidance is favorable for AGR; however, the contribution from taxes to more than offset weak renewables & utility performance is cautious.

FY24 beats BofA/in-line with Street. Light on details

\$2.17-\$2.32 FY24 adjusted EPS guidance was initiated, a beat vs \$2.16 BofA and in-line with \$2.25 Consensus median. Limited driver details were provided and operating cost (O&M) optimization is stated as a positive driver versus our expectation of ~\$0.30 unfavorably higher operating costs at the utilities YoY (-\$0.25 2023A YoY). Vineyard Wind tax credits are not stated as a driver.

Management did not reaffirm the ~6-7% 2022-2025 EPS CAGR which implied \$2.64 FY24 guidance, consistent with the post-PNM Resources (PNM) update at the start of January. We continue to expect a long-term EPS reset lower at the March 21st Capital Markets Day, adjacent with parent company Iberdrola's (IBE) event on March 21st.

Vineyard Wind offshore COD target not reaffirmed

Vineyard Wind previously had a ~September 2024 commercial operations date disclosed but is now described as "under construction" and 70% complete with 9 of 62 turbines installed (15%). There are currently four turbines generating power vs the guidance from last month of five turbines at full capacity in early 2024. AGR still states that it is evaluating the construction schedule and timing for its New England Clean Energy Connect (NECEC) transmission project while maintaining the ~\$1.5Bn cost (now called a construction cost vs labeled a construction cost previously).

FY23 rate base higher, despite lower capex. FY24+ pulled.

FY23 rate base increased to \$14.1Bn per the Factbook (\$13.9Bn per the 4Q23 presentation) from \$13.5Bn in the October 2023 update despite FY23 capex ~\$100Mn lower than guidance. This is driven by +\$400Mn New York Electric and +\$200Mn Maine distribution. Avangrid no longer shows 2024-2025 capex and rate base guidance in its Factbook, likely due to the forthcoming Investor Day next month.

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Refer to important disclosures on page 4 to 6. Analyst Certification on page 3. Price
Objective Basis/Risk on page 2.

Objective Basis/Risk on page 2.
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22 February 2024

Equity

Paul Zimbardo

Research Analyst BofAS paul.zimbardo@bofa.com

Julien Dumoulin-Smith

Research Analyst BofAS

julien.dumoulin-smith@bofa.com

Stock Data

 Price
 31.97 USD

 Price Objective
 31.00 USD

 Date Established
 11-Jan-2024

 Investment Opinion
 A-3-7

 52-Week Range
 27.46 USD - 41.68 USD

 Mrkt Val (mn) / Shares Out
 12,383 USD / 387.3

 (mn)
 12,383 USD / 387.3

 Free Float
 18.3%

 Average Daily Value (mn)
 24.26 USD

 BofA Ticker / Exchange
 AGR / NYS

 Bloomberg / Reuters
 AGR US / AGR.N

 ROE (2023E)
 4.0%

 Net Dbt to Eqty (Dec-2022A)
 44.9%

 ESGMeter™
 High

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COD: Commercial Operations Date

We expect the 4Q23 update to be relatively light on new information ahead of the March long-term guidance refresh. The lack of timelines for the major offshore wind and transmission projects will be topical as well as the detailed underlying assumptions and elements for 2024 EPS guidance.

Renewables pipeline grows for first time since 2022

QoQ Avangrid increased the pipeline +1.3GW (+5%) while installing +100MW. The solar pipeline increased +1GW and onshore wind rose +300MW. This is the first increase in the company's backlog in over one year (3Q22) and is a favorable development.

2023 wind production was the lowest on record for the company with a 27% capacity factor. While lower wind output was a sector theme in 2023 (concentrated in 2Q), Avangrid has had declining capacity factor for years as the portfolio ages. We expect a reset lower on expected wind production to be a feature of the new long-term EPS guidance.

Exhibit 1: Avangrid (AGR) Pipeline Capacity (GW) growing at last 4Q23 refresh showed an increase in the pipeline for the first in a year+

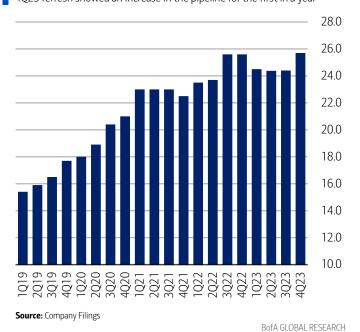
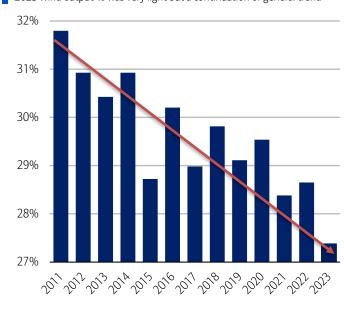


Exhibit 2: Avangrid (AGR) Wind Annual Capacity Factors (%) 2023 wind output % was very light but a continuation of general trend



Source: Company Filings

Management team gets a full time CFO

Avangrid's organizational chart includes a new head of Internal Audit and Compliance. The change in the head of compliance was announced in October 2023. The interim CFO was officially promoted to be the full CFO effective February 15th with compensation to be determined and filed in a subsequent 8K.

BofA Global Research Reports

Avangrid: Fireside Chat Feedback: Working to get on EPS growth track – starting with 2024
Avangrid: Waiting for the new long-term guidance from the new CFO. 3Q23 highlights & more
Avangrid: EPS uncertainty continues to climb: AGR keeps FY23 guide despite steep 2Q miss
Avangrid: 2023 Highlights challenges: FY23 guidance under renewed pressures

Primary Author	Date Published
Paul Zimbardo	11 January 2024
Paul Zimbardo	26 October 2023
Paul Zimbardo	27 July 2023
Paul Zimbardo	12 July 2023

Price objective basis & risk

Avangrid (AGR)

Title: Subtitle

Our \$31 PO is based on a 2026 sum of the parts analysis. The core utilities are valued on by applying discounts to the base sector P/E of 14.1x/14.2x for electric/gas due to below average growth and regulatory jurisdictions. Both electric and gas peer P/Es are



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grossed up +5% to reflect capital appreciation across the sector. The renewables are valued at approximately 10x EV/EBITDA, consistent with peers while offshore wind is valued using discounted cash flows at a 15% discount rate. Future potential value creation from the renewable development 'DevCo' is provided as well. Lastly parent/HoldCo financing offsets are netted-out.

Upside and downside risks to achievement of the PO and estimates are 1) earned ROEs and capital expenditures at the utilities, 2) utility capital expenditure forecasts, 3) regulatory/political/legislative outcomes, 4) equity and debt needs, 5) renewables construction - primarily offshore wind, 6) lberdrola owns over 80% of AGR common stock, limiting float and presenting a potential for governance conflicts, despite the BoD being majority unaffiliated with lberdrola. 7) natural disasters, 8) commodity and interest rate fluctuations, and 9) management changes.

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Avangrid (AGR) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
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Sell	807	22.84%	Sell	383	47.46%

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Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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