

Peruvian Banks

November: Rains have started, but unlikely a strong El Niño = softer provision charges

Industry Overview

Loans growth relatively unchanged; modestly higher NPLs

November data showed that industry lending contracted 2.2%, relatively the same growth pace as in October, reflecting softer activity in credit card loans. Meanwhile, NPLs deteriorated a modest 10bp MoM to 6.5%. Importantly, data from the regulator is under local GAAP at the bank level (not IFRS (International Financial Reporting Standards)) and could differ from reported consolidated data. Nonetheless, it provides insights into our 4Q23 estimates. As such, company-specific data points to better-than-expected results at BAP and IFS, as November data showed evidence of sequentially lower provision charges, which could suggest a lower probability of a strong El Niño.

BCP - profitability improving sequentially

Data showed mid-single-digit YoY NII growth and better fee income. Loan growth declined 4% YoY (vs. -5% YoY in October), while the NPL ratio improved -10bp MoM to 6.3%. Results continued to show higher provision charges related to El Niño (although at a slower pace), reflecting a CoR of 2.2% (vs. 3.4% in Oct. and 2.3% in in 3Q). Finally, results showed practically no opex growth. ROE improved to 17.8% from 16.4% in Oct.

MiBanco - mixed operating trends

Results showed weak NI, although better YoY fee income generation. Loans declined 6% (vs. -4% YoY in October), while NPLs kept relatively stable at 7.2%. Results showed modestly softer provision charges, although still reflecting a high CoR of 6.3% (vs. 6.9% in October and 5.9% in in 3Q). Meanwhile, opex grew double digits YoY.

BCP + MiBanco - receding fears about a strong El Niño

Consolidated numbers showed NIM expansion and mid-single-digit NII and fee income growth. Meanwhile, loans declined 4% YoY (vs. 5% in October), while NPLs improved modestly. Results continued to show high provision charges anticipating a moderate to strong El Niño (although at a slower pace), reflecting a CoR of 2.7% (vs. 3.8% in Oct. and 2.6% in 3Q23). Meanwhile, opex grew low single digit. Assuming that NI at the bank level represented 100% of cons. earnings, accumulated NI through Nov. of \$\$685mn implies 4Q23 NI of \$\$1.0bn (16.5% ROE), which is well above our estimate.

Interbank - mixed operating trends

Data indicated NIM expansion (+40bp YoY) and relatively mid-single-digit NII growth, but weak fees. Loans grew 2% (vs. 5% in Oct.), followed by higher NPLs, but sequentially lower provision charges, reflecting a CoR of 4.5% (vs. 5.3% October and 4.9% in 3Q), and a lower reserve coverage ratio of 119% (vs. 124% in Oct.). Meanwhile, opex grew low single digit. Assuming that NI at the bank level represented \sim 65% of consolidated earnings, accumulated NI of S\$90mn through November implies 4Q23 NI of S\$201mn (7.2% ROAE), which is well above our estimate.

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Objective Basis/Risk on page 5.

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Equity Peru Banks

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Abbreviations:

NII – net interest income NIM – net interest margin

A/Q - Asset Quality

CoR – Cost of Risk – provision charges to average gross loans

NPL – non-performing loans

NI – net income

ROE – return on average equity

Oct. - October

Nov. - November

BAP's subsidiaries - BCP + Mibanco

IFS' subsidiary – Interbank



Exhibit 1: BCP – Data as of November 2023
Eamings and profitability still limited by higher provision related to El Niño, although moderating when compared to October

		4Q22			3Q23			4Q23	
	SBS	Reported	SBS/BofA	SBS Est	Reported	SBS/BofA	SBS Est	<u>BofAe</u>	SBS/BofA
	<u>Oct-22</u>	Nov-22	<u>Dec-22</u>	<u>Jul-23</u>	<u>Aug-23</u>	<u>Sep-23</u>	<u>0ct-23</u>	Nov-23	Dec-23
Net interest income	938	923	955	995	995	956	1,023	968	
Fee income, net	226	216	259	222	198	194	202	231	
Other income (expenses)	(66)	(30)	(54)	(38)	(39)	(22)	(33)	(57)	
Non-interest expenses	427	435	511	428	439	416	447	440	
Provisions for loan losses	194	153	157	230	185	241	331	219	
Pre-tax earnings	468	510	456	520	534	444	416	462	
Income taxes	119	131	123	129	131	111	100	118	
Net income - reported	349	379	333	391	403	333	316	344	
Gross loans	123,968	122,202	121,387	116,265	116,000	117,152	117,280	116,897	
Total assets	185,515	180,119	178,193	175,663	176,909	179,094	178,662	175,862	
Total deposits	121,744	118,057	118,042	117,254	116,848	118,768	118,369	116,737	
Stockholders' equity	21,126	21,680	22,001	22,647	23,046	23,254	22,907	23,569	
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ROAE	19.6%	21.2%	18.3%	20.9%	21.2%	17.3%	16.4%	17.8%	
NIM	6.4%	6.3%	6.7%	7.2%	7.1%	6.8%	7.3%	7.0%	
Efficiency ratio	39%	39%	44%	36%	38%	37%	37%	38%	
Effective tax rate	25%	26%	27%	25%	24%	25%	24%	26%	
Provisions/ avg. loans	1.9%	1.5%	1.5%	2.4%	1.9%	2.5%	3.4%	2.2%	
NPL/ gross loans	5.4%	5.5%	5.6%	5.9%	6.1%	6.3%	6.4%	6.3%	
LLR/ NPLs	103%	104%	102%	100%	96%	94%	94%	95%	

Source: SBS, BofA Global Research estimates

Exhibit 2: Mibanco – Data as of November 2023Sequentially better earnings, but still impacted by anticipating provision charges related to El Niño

	4Q22				3Q23			4Q23		
	SBS	Reported	SBS/BofA	SBS Est	Reported	SBS/BofA	SBS Est		SBS/BofA	
	<u>Oct-22</u>	Nov-22	<u>Dec-22</u>	<u>Jul-23</u>	Aug-23	<u>Sep-23</u>	<u>0ct-23</u>	Nov-23	Dec-23	
Net interest income	192	187	194	199	202	202	194	185		
Fee income, net	7	11	5	10	7	7	(4)	4		
Other income (expenses)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(5)		
Non-interest expenses	96	86	111	97	96	96	98	97		
Provisions for loan losses	50	56	57	69	67	67	77	70		
Pre-tax earnings	38	44	16	32	36	36	12	12		
Income taxes	10	13	4	1	2	2	1	(1)		
Net income - reported	28	30	12	31	34	34	11	14	ļ	
Gross loans	14,133	14,152	13,966	13,890	13,761	13,456	13,348	13,335		
Total assets	16,822	17,001	16,944	16,902	16,787	16,557	16,793	16,735		
Total deposits	8,759	9,137	9,145	9,734	9,856	9,762	10,007	9,710		
Stockholders' equity	2,589	2,624	2,634	2,779	2,804	2,805	2,815	2,829		
ROAE	12.9%	14.0%	5.4%	13.4%	14.6%	14.5%	4.9%	5.9%		
NIM	13.9%	13.7%	14.2%	14.7%	15.0%	15.1%	14.5%	13.8%		
Efficiency ratio	50%	44%	57%	47%	46%	46%	53%	53%		
Effective tax rate	27%	30%	26%	4%	5%	5%	8%	-11%		
Provisions/ avg. loans	4.3%	4.8%	4.9%	6.0%	5.8%	5.9%	6.9%	6.3%		
NPL/ gross loans	7.3%	6.5%	6.2%	7.0%	7.2%	7.0%	7.2%	7.2%		
LLR/ NPLs	122%	129%	132%	120%	120%	122%	119%	119%	ļ	

Source: SBS, BofA Global Research estimates



Exhibit 3: BCP + Mibanco (BAP's subsidiaries) - Data as of November 2023

Better-than-expected earnings, as our numbers already consider higher provision charges related to El Niño

	4Q22				3Q23			4Q23		
	SBS	Reported	SBS/BofA	SBS Est	Reported	SBS/BofA	SBS Est	<u>BofAe</u>	SBS/BofA	
Net income	1,131	1,292	88%	1,226	1,263	97%	1,028	626	164%	
	<u>Oct-22</u>	Nov-22	<u>Dec-22</u>	<u>Jul-23</u>	Aug-23	<u>Sep-23</u>	<u>0ct-23</u>	Nov-23	Dec-23	
Net interest income	1,129	1,110	1,149	1,194	1,198	1,158	1,217	1,153		
Fee income, net	234	227	264	232	205	201	199	235		
Other income (expenses)	(71)	(34)	(58)	(42)	(43)	(26)	(37)	(62)		
Non-interest expenses	523	521	622	525	534	512	545	536		
Provisions for loan losses	244	210	214	299	252	307	408	289		
Pre-tax earnings	506	554	472	552	569	480	429	474		
Income taxes	129	145	127	130	132	113	101	117		
Net income - reported	377	409	345	422	437	367	328	358		
Gross loans	138,101	136,355	135,354	130,155	129,761	130,608	130,628	130,232		
Total assets	202,337	197,120	195,136	192,565	193,696	195,651	195,454	192,597		
Total deposits	130,503	127,194	127,187	126,989	126,703	128,530	128,376	126,447		
Stockholders' equity	23,715	24,304	24,635	25,425	25,850	26,059	25,721	26,398		
ROAE	18.9%	20.5%	16.9%	20.5%	20.8%	17.2%	15.2%	16.5%		
NIM	7.0%	7.0%	7.3%	7.8%	7.8%	7.5%	7.9%	7.6%		
Efficiency ratio	40%	40%	46%	38%	39%	38%	40%	40%		
Effective tax rate	26%	26%	27%	24%	23%	24%	24%	25%		
Provisions/ avg. loans	2.1%	1.8%	1.9%	2.8%	2.3%	2.8%	3.8%	2.7%		
NPL/ gross loans	5.6%	5.6%	5.7%	6.0%	6.2%	6.3%	6.5%	6.4%		
LLR/ NPLs	106%	107%	105%	102%	99%	97%	97%	98%		

Source: SBS, BofA Global Research estimates

Exhibit 4: Interbank (IFS' subsidiary) - Data as of November 2023

Better-than-expected earnings, as our numbers already consider higher provision charges related to El Niño

		4Q22			3Q23	1		4Q23	
	SBS	Reported	SBS/BofA	SBS Est	Reported	SBS/BofA	SBS Est		SBS/Bof
Net income	292	530	55%	169	333	51%	201	16	1253%
	<u>0ct-22</u>	Nov-22	Dec-22	Jul-23	Aug-23	Sep-23	<u>0ct-23</u>	Nov-23	Dec-23
Net interest income	340	332	348	367	364	348	366	351	
Fee income, net	43	49	60	40	37	42	37	43	
Other income (expenses)	(23)	(22)	(15)	(25)	(8)	(1)	(23)	(26)	
Non-interest expenses	141	134	145	141	133	135	131	137	
Provisions for loan losses	109	115	118	176	213	186	207	174	
Pre-tax earnings	113	110	129	63	52	62	45	54	
Income taxes	30	(3)	32	10	(6)	3	0	9	
Net income - reported	83	113	96	52	58	58	44	45	
Gross loans	44,603	45,479	45,270	46,187	46,602	47,217	46,934	46,486	
Total assets	70,088	68,155	66,825	67,700	67,793	68,895	68,356	68,295	
Total deposits	45,829	44,228	44,020	44,257	44,989	44,858	45,462	45,216	
Stockholders' equity	6,773	7,014	7,080	7,348	7,409	7,420	7,431	7,559	
ROAE	14.9%	19.6%	16.4%	8.6%	9.5%	9.5%	7.1%	7.2%	
NIM	6.1%	6.0%	6.4%	6.7%	6.7%	6.3%	6.6%	6.4%	
Efficiency ratio	39%	37%	37%	37%	34%	35%	35%	37%	
Effective tax rate	26%	-2%	25%	16%	-12%	6%	1%	16%	
Provisions/ avg. loans	2.9%	3.1%	3.1%	4.6%	5.5%	4.7%	5.3%	4.5%	
NPL/ gross loans	4.0%	3.9%	3.7%	3.9%	4.2%	4.2%	4.4%	4.6%	
LLR/ NPLs	125%	128%	135%	132%	129%	126%	124%	119%	

Source: SBS and BofA Global Research estimates

^{*}Assuming implied earnings as of November represent 100% of consolidated earnings

^{*}Assuming implied earnings as of November represent 67% of consolidated earnings

Price objective basis & risk

Credicorp Ltd (BAP, US\$145.75, B-1-7)

Our price objective for Credicorp of US\$155 ADR is based on a Gordon Growth valuation model. The main inputs are sustainable ROE of 17%, cost of equity of 13.5% and growth of 4%. Our PO implies a target P/BV of 1.4x

Downside risks to our PO are (1) unfriendly economic policies, and (2) higher deterioration in the bank's retail, SME and microfinance portfolio. Meanwhile, upside risk imply (1) a faster economic growth supported by metals and domestic economy, (2) lower asset quality deterioration, and (3) and pro-market economic policies announced by the new administration.

IFS (IFS, US\$21.58, B-1-7)

Our price objective for IFS of US\$25 per share is derived from the Gordon Growth Model, assuming a COE of 15.3% (reflecting a US risk-free rate of 4.0%, Peru country risk of 190bp, and beta of 1.3x (lower liquidity than peers), a sustainable ROE of 16% (in line with our estimates, and below company's medium-term target of 18%) and 4% growth in perpetuity

Downside risks are 1) asset quality deterioration under a weaker macro scenario, 2) political noise calling for early elections, 3) a potential currency mismatch & changes in interest rates, and 4) regulatory risks on the insurance business.

Upside risks are 1) stronger economic activity, 2) entering the SME and unbanked segments, while maintaining solid asset quality trends, 3) improved efficiencies by migrating to digital channels, 4) pro-market economic policies.

Analyst Certification

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Latin America - Financials Coverage Cluster

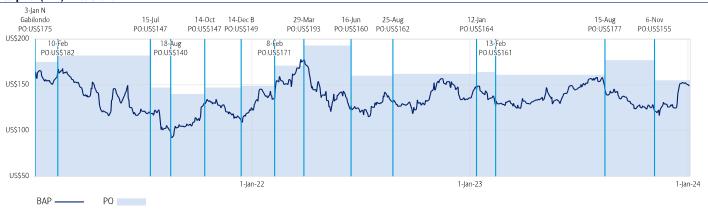
Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
BUY				
	ABC Brasil	XBABF	ABCB4 BZ	Flavio Yoshida
	B3	XIMAF	B3SA3 BZ	Mario Pierry
	B3	BOLSY	BOLSY US	Mario Pierry
	Bajio	BBAJF	BBAJIOO MM	Ernesto Gabilondo
	Banco do Brasil	XBBAF	BBAS3 BZ	Mario Pierry
	Banco do Brasil	BDORY	BDORY US	Mario Pierry
	Banco Pan	XQSFF	BPAN4 BZ	Flavio Yoshida
	Banco Santander Chile	BSAC	BSAC US	Ernesto Gabilondo
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	IFS	IFS	IFS US	Ernesto Gabilondo
	Inter	XBZIF	INBR32 BZ	Mario Pierry
	Inter	INTR	INTR US	Mario Pierry
	PagSeguro Digital Ltd	PAGS	PAGS US	Mario Pierry
	Porto Seguro	PSGUF	PSSA3 BZ	Mario Pierry
	Regional	RGNLF	RA MM	Ernesto Gabilondo
	StoneCo	STNE	STNE US	Mario Pierry
	XP Inc.	XP	XPUS	Mario Pierry
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NEUTRAL				
	Banrisul	XGRBF	BRSR6 BZ	Flavio Yoshida
	BB Seguridade	XBDPF	BBSE3 BZ	Mario Pierry
	BB Seguridade	BBSEY	BBSEY US	Mario Pierry
	Bradesco	BRDPF	BBDC4 BZ	Mario Pierry
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	Cielo	CIOXF	CIEL3 BZ	Mario Pierry
	Cielo	CIOXY	CIOXY US	Mario Pierry
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	Itau Unibanco	ITUB	ITUB US	Mario Pierry
	Nubank	NU	NU US	Mario Pierry
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	Banco Macro	BCVMF	BMA AR	Ernesto Gabilondo
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	Qualitas	QUCOF	Q* MM	Frnesto Gabilondo
	Santander Brasil	XCBDF	SANB11 BZ	Mario Pierry
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		XAZFF	SUPV OS SUPV AR	Ernesto Gabilondo
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B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Intercorp Financial (IFS) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Buy	100	49.75%	Buy	84	84.00%
Hold	54	26.87%	Hold	41	75.93%
Sell	47	23 38%	Sell	35	74 47%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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