

Small/Mid-Cap Valuations

Small caps still cheap after 4Q rally

Small Cap

Multiple expansion drove returns in 2023

P/E ratios expanded across size segments to their highest levels since early 2022 following December's rally. The Russell 2000 forward P/E climbed to 14.7x from 13.5x, the Russell MidCap P/E climbed to 17.2x from 16.0x and the Russell 1000 P/E climbed to 19.7x from 18.8x. But small caps remain the only size segment that is historically cheap, trading 3% below their long-term avg. P/E vs. 27% above avg. for large caps and 13% above for mid caps. And while the relative P/E of the Russell 2000 vs. Russell 1000 also expanded last month to 0.75 from 0.72, it is essentially flat from where it started the year given similar P/E expansion in both small and large caps (+18%/+17%), and remains 25% below its historic avg. For long-term investors (where P/E is more predictive over a 10yr horizon than near term), valuations today imply a particularly attractive backdrop for the Russell 2000: 10% annualized returns over the next decade vs. 3% for the Russell 1000.

Value vs. Growth still cheap despite recent re-rating

Despite bigger expansion for Value relative to Growth in December, small cap Value is still historically cheap: the Russell 2000 Value index trades at a historical discount to the Growth index on four of the six metrics we track, by an average discount of $\sim 9\%$, where the forward P/E currently trades at 17% discount. For the full year, Growth saw greater multiple expansion than Value across all three size segments, particularly large and mid (relative P/E +18% for each, vs. +9% in small caps). Moreover, Value aligns more with our preference for Quality within small caps – fewer non-earners (34% vs. 37%) and there are more B+ or better stocks by S&P Quality Rank (20% vs. 14%) in R2V vs. R2G.

Small cap sectors: Financials rank #1, Utilities last

Based on our small cap quantitative sector ranks (which rank sectors on relative valuation, estimate revisions, technicals and BofA analyst upgrades-downgrades), Financials continues to rank #1, while Energy dropped to second given deterioration in its revisions rank. Utilities now ranks last given deteriorations in revisions and momentum ranks; Real Estate and Tech (previously tied for last) still rank in the bottom three. Staples saw the biggest decline in rank, moving to #8 from #5 given to worsening BofA sentiment and momentum ranks.

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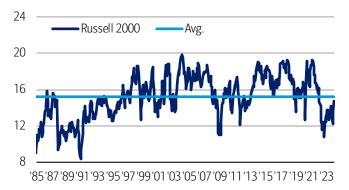
Refer to important disclosures on page 11 to 12.

Small/mid cap valuations

Russell 2000 and Russell Midcap valuations at-a-glance

Exhibit 1: Small cap forward P/E below the long-term average

Russell 2000 Forward P/E, 1985-12/31/2023



Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 4: Mid-caps remain historically inexpensive vs mega caps

'85'87'89'91'93'95'97'99'01'03'05'07'09'11'13'15'17'19'21'23

Exhibit 2: Small caps remain historically cheap vs large caps

Small vs. Large

1.3

1.1

0.9

0.7

0.5

Relative Forward P/E: Russell 2000 vs Russell 1000, 1985-12/31/2023

Avg.

Relative Forward PE of Russell Midcap vs Russell Top 200, 1985-12/31/2023



Source: BofA US Equity & Quant Strategy, FactSet.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 3: Mid-caps trade above long-term average

Russell Midcap Forward P/E, 1985-12/31/2023



Source: BofA US Equity & Quant Strategy, FactSet

Exhibit 5: Mid-caps trade at a near record premium to small caps

Relative Forward PE of Russell Midcap vs Russell 2000, 1985-12/31/2023

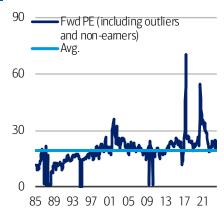


Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 6: Small cap forward P/E including non-earners is slightly above average

Russell 2000 Forward P/E (including outliers & non-earners), 1985-12/30/2023

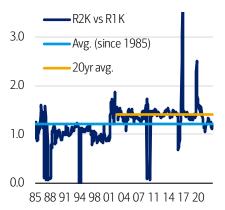


Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 7: Small caps trade slightly above avg. vs large caps on the Fwd. P/E including outliers & non-earners

Relative Forward P/E (including outliers), 1985-12/31/2023



Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 8: Small caps trade below average on most metrics

Absolute valuations for the Russell 2000 (1/31/1985-12/31/2023)

	Ab	solute	Valuat	tion	% Dif	ferenc	e From
				Long-			Long-
	As of			Term			Term
	Dec-			Avera			Avera
Valuation Metric	23	Max	Min	ge	Max	Min	ge
Trailing P/E	15.9	24.3	10.4	18.1	-35%	53%	-12%
Forward P/E	14.7	19.8	8.4	15.2	-26%	76%	-3%
Price/Book	2.08	2.90	1.12	2.05	-28%	85%	2%
Price/Sales	1.58	2.21	0.40	1.18	-28%	292%	33%
P/E To Growth	1.11	2.09	0.53	0.99	-47%	109%	12%
Enterprise Value to FCF	16.1	24.8	9.2	17.6	-35%	76%	-8%

Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus N12m forecast earnings. EV/FCF excludes negative FCF.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 10: Mid-caps trade above history across most metrics

Absolute valuations for the Russell Midcap (1/31/1985-12/31/2023)

%	Dit	ter	ence
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	Abs	olute	Valuat	tion		From	
	As of Dec-			Long- Term Aver			Long- Term Aver
Valuation Metric	23	Max	Min	age	Max	Min	age
Trailing P/E	20.3	26.6	10.4	18.3	-24%	95%	11%
Forward P/E	17.2	21.1	9.0	15.3	-18%	92%	13%
Price/Book	3.03	3.73	1.31	2.41	-19%	131%	26%
Price/Sales	2.08	2.96	0.56	1.39	-30%	272%	49%
P/E To Growth	1.56	3.02	0.76	1.24	-48%	105%	25%
Enterprise Value to FCF	22.7	26.5	9.3	19.7	-14%	143%	15%

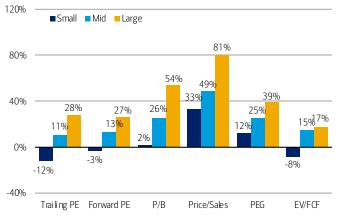
Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus N12m forecast earnings. EV/FCF excludes negative FCF.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 12: Small caps least expensive vs history on half of metrics except Price/Sales, PEG and P/B

Russell 2000, Russell Midcap and Russell 1000: Valuation premium (discount) vs history across metrics (1/31/1985-12/31/2023)



Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 9: Small caps trade at a historical discount vs large on all metrics we track

Relative valuations for the Russell 2000 vs the Russell 1000 (1/31/1985-12/31/2023)

	Rel	ative \	/aluat	ion	% D	iffere From	
				Long			Long
	As of Dec-			Term Aver			Term Aver
Valuation Metric	23	Max	Min	age	Max	Min	age
Trailing P/E	0.66	1.27	0.54	1.00	-48%	22%	-34%
Forward P/E	0.75	1.30	0.59	1.00	-42%	26%	-25%
Price/Book	0.47	1.11	0.44	0.75	-57%	7%	-37%
Price/Sales	0.53	1.02	0.43	0.74	-48%	21%	-29%
P/E To Growth	0.62	1.07	0.49	0.77	-42%	28%	-20%
Enterprise Value to FCF	0.64	1.22	0.56	0.84	-47%	14%	-23%

Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus N12m forecast earnings. EV/FCF excludes negative FCF.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 11: Mid-caps trade at a discount to mega caps on all metrics Relative valuations for Russell Midcap vs the Russell Top 200

(1/31/1985-12/31/2023)

	R	elativ	e Valu	ation	% Dif	fferen	ce From
				Long-			Long-
	As of Dec-			Term			Term
Valuation Metric	23	Max	Min	Average	Max	Min	Average
Trailing P/E	0.80	1.29	0.56	0.99	-38%	43%	-19%
Forward P/E	0.84	1.26	0.61	0.99	-34%	36%	-16%
Price/Book	0.59	1.06	0.46	0.81	-45%	28%	-28%
Price/Sales	0.59	1.06	0.47	0.78	-44%	25%	-25%
P/E To Growth	0.84	1.57	0.61	0.94	-46%	37%	-11%
Enterprise Value to FCF	0.79	1.27	0.46	0.92	-38%	69%	-14%

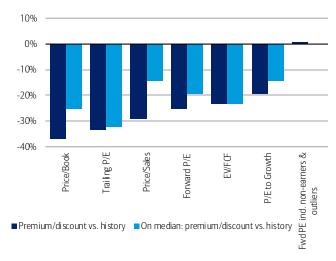
Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus N12m forecast earnings. EV/FCF excludes negative FCF.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 13: Small vs large: cheap vs history most metrics

Russell 2000 vs Russell 1000 valuations vs history (1985-12/31/2023)



Source: BofA US Equity & Quant Strategy, FactSet



Growth vs Value valuations

- Within small caps, Growth trades at a historical premium to Value on four of the six metrics we track.
- In mid-caps, Growth trades at a premium to Value on five of the six metrics.

Exhibit 14: Small cap Growth is broadly expensive vs Value

Relative valuations for the Russell 2000 Growth vs the Russell 2000 Value (1/31/1985-12/31/2023)

	Re	lative	Valua	tion	% I	Differe From	nce
				Long			Long
	As of Dec-			- Term Aver			- Term Aver
Valuation Metric	23	Max	Min	age	Max	Min	age
Trailing P/E	1.83	2.18	1.08	1.41	-16%	70%	30%
Forward P/E	1.56	2.34	1.06	1.34	-33%	48%	17%
Price/Book	3.12	3.94	1.66	2.42	-21%	88%	29%
Price/Sales	1.68	4.39	1.29	1.90	-62%	30%	-12%
P/E To Growth	0.55	1.70	0.26	0.77	-67%	109%	-28%
Enterprise Value to FCF	1.70	2.45	1.10	1.44	-31%	55%	18%

Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus $\,$ N12m $\,$

forecast earnings. EV/FCF excludes negative FCF. **Source:** BofA US Equity & Quant Strategy, FactSet

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Exhibit 15: Mid-cap Growth is broadly expensive vs Value

Relative valuations for the Russell Midcap Growth vs the Russell Midcap Value (3/31/1985-12/31/2023)

	Re	elative	. Valu	ation	% D	iffere From	
	As of Dec-			Long- Term			Long - Term Aver
Valuation Metric	23	Max	Min	Average	Max	Min	age
Trailing P/E	1.83	3.21	1.04	1.51	-43%	75%	21%
Forward P/E	1.66	3.37	1.07	1.44	-51%	55%	15%
						154	
Price/Book	4.42	5.41	1.74	2.66	-18%	%	66%
Price/Sales	2.19	6.07	1.24	1.92	-64%	77%	14%
P/E To Growth	0.91	1.40	0.54	0.82	-35%	68%	10%
Enterprise Value to FCF	1.52	3.15	1.07	1.55	-52%	42%	-2%

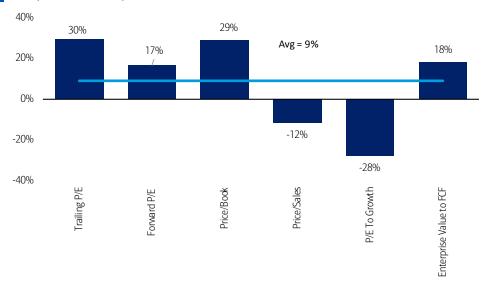
Note: P/E measures exclude negative earnings. Forward P/E is on I/B/E/S consensus $\,$ N12m forecast earnings. EV/FCF excludes negative FCF.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 16: Small cap Growth is historically expensive vs Value on four of the six metrics we track

Relative premium (discount) to the historical average multiple for Russell 2000 Growth vs Russell 2000 Value (1985-12/31/2023)



Source: FactSet, BofA US Equity & US Quant Strategy

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Exhibit 17: Profits cycle accelerations positive for Value vs. Growth, particularly within small caps

Avg. annualized quarterly performance of Growth vs. Value (based on Fama French data) in periods of accelerating vs. decelerating corporate profits, 1925-present

	Small Value	Small Growth	Relative	Large Value	Large Growth	Relative
Accelerating Profits	24%	13%	10%	19%	13%	6%
Decelerating Profits	14%	12%	2%	12%	10%	2%

Source: FactSet, Fama French (https://mba.tudk.dartmouth.edu/pages/faculty/ken.french/data_library.html), BofA US Equity & US Quant Strategy



Other small cap valuation charts

Exhibit 18: Small cap equity risk premium remains well above history Russell 2000 forward earnings yield – real 10-year Treasury yield (1985-12/2023)



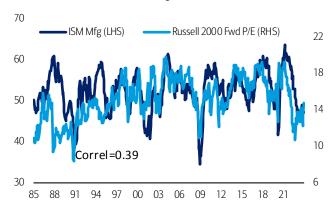
Source: FactSet, Bloomberg, BofA US Equity & Quant Strategy

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Macro: what's priced in?

Exhibit 20: Small cap valuations correlated with ISM, pricing in ISM of $50\,$

Russell 2000 Fwd P/E (LHS) vs ISM Mfg. Index (RHS), 1985-12/2023

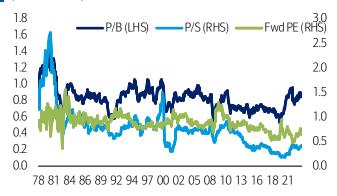


Source: Haver Analytics, BofA US Equity & Quant Strategy

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Exhibit 19: Small cap cyclicals: relatively cheap vs defensives on P/E and sales, less so on book

Relative median valuation of Russell 2000 cyclical vs defensive sectors (1978-12/2023)

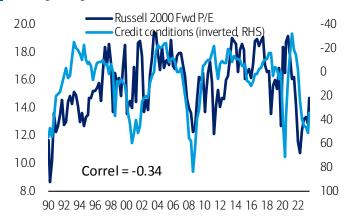


Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 21: Small cap valuations also correlated with credit conditions, discounting further tightening in the SLOOS

Russell 2000 Fwd P/E (LHS) vs Senior Loan Officer Opinion Survey (SLOOS) net % tightening loans (RHS, inverted), 1990-12/2023



Source: Haver Analytics, BofA US Equity & Quant Strategy

Sector valuations

Small cap sector valuations: absolute and relative to large caps

- Small cap Energy and Financials screen as broadly the most inexpensive vs history (trading at a discount to the historical relative multiple on most of the six metrics we track).
- Small cap **Tech** and **Industrials** screen as broadly the most **expensive** vs history (trading at a premium on all of the six metrics we track).
- Relative to their large caps peers, most of small caps sectors trade at a discount on a majority of metrics we track, except for **Staples**.

Exhibit 22: Relative median valuations for Russell 2000 sectors versus the benchmark as of 12/31/2023

					•	s R2000) Iluation		Long-te	rm med	ian (siı	nce 19	85)		% differe	ence froi	n long-t	erm me	dian
	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**
Russell 2000	1.28	1.96	2.00	14.7	13.9	19.39	1.03	1.58	2.01	17.6	14.7	21.60	24%	24%	0%	-17%	-5%	-10%
Comm Svcs	1.38	0.61	0.98	1.52	1.38	0.90	1.23	0.92	1.32	1.31	1.35	1.11	13%	-33%	-25%	16%	2%	-19%
Discretionary	1.23	0.41	1.11	1.12	1.02	0.81	0.91	0.46	1.00	0.98	0.96	0.96	35%	-12%	10%	14%	6%	-15%
Energy	0.26	0.67	0.66	0.58	0.60	0.73	1.07	1.21	0.88	1.05	1.04	0.94	-76%	-45%	-25%	-44%	-42%	-23%
Financials	0.80	1.09	0.59	0.74	0.81	N/A	1.15	1.32	0.68	0.79	0.82	N/A	-31%	-17%	-14%	-7%	-1%	N/A
Health Care	1.57	4.39	1.49	2.19	1.66	1.07	1.00	2.84	1.71	1.49	1.33	1.27	57%	55%	-13%	47%	24%	-16%
Industrials	1.10	0.59	1.11	1.55	1.17	1.03	1.01	0.52	1.02	1.04	1.02	0.97	10%	13%	9%	49%	15%	7%
Materials	1.46	0.61	0.84	1.17	0.97	0.98	1.14	0.52	0.93	0.96	0.92	0.99	29%	18%	-10%	22%	6%	-1%
Real Estate	1.57	2.01	0.67	0.81	0.86	0.53	1.88	2.37	0.78	0.75	0.81	0.78	-17%	-15%	-14%	8%	6%	-31%
Staples	1.69	0.43	1.12	1.34	1.51	1.02	1.22	0.43	1.08	1.07	1.11	1.11	38%	-2%	4%	25%	36%	-8%
Technology	1.00	1.49	1.86	1.71	1.83	1.41	0.97	1.29	1.23	1.43	1.24	1.02	3%	16%	51%	19%	47%	38%
Utilities	1.80	1.32	1.04	1.35	1.11	1.97	2.83	0.84	0.83	0.93	0.98	1.04	-36%	58%	25%	46%	13%	89%

^{*}Trailing and forward P/E excludes negative earners; **EV/FCF excludes Financials and Real Estate as well as companies with negative free cash flow.

Note: NA values due to negative median, data since 1985 except for Real Estate (since 2001). FFO is used instead of EPS for REITs.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 23: Relative median valuations for the Russell 2000 vs Russell 1000 sectors as of 12/31/2023

					_	Relative	medi	ian valu	ation	ı	Long-term	median (s	ince '	1985)	%		e from long edian	g-term
	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**
R. 2000/R.																		
1000	0.68	0.78	0.58	0.7	0.8	0.68	0.80	0.91	0.78	1.0	1.0	0.88	-14%	-14%	-25%	-32%	-20%	-23%
Comm Svcs	1.05	0.51	0.58	0.84	1.05	0.73	0.87	0.73	0.95	1.05	1.06	0.93	21%	-31%	-39%	-21%	-1%	-21%
Discretionary	0.86	0.51	0.45	0.80	0.81	0.66	0.85	0.66	0.66	0.94	0.92	0.81	1%	-23%	-32%	-15%	-11%	-19%
Energy	0.09	0.72	0.59	0.87	0.79	0.97	0.78	1.01	0.83	1.01	1.00	0.77	-88%	-29%	-29%	-14%	-21%	25%
Financials	0.94	1.05	0.62	0.77	0.99	N/A	1.04	1.12	0.91	1.02	1.03	N/A	-10%	-6%	-32%	-25%	-3%	N/A
Health Care	0.88	2.11	0.68	0.95	1.15	0.66	0.88	1.65	0.88	1.10	1.17	1.01	0%	28%	-22%	-14%	-1%	-35%
Industrials	0.70	0.54	0.50	0.91	0.81	0.70	0.82	0.69	0.71	0.97	0.98	0.85	-14%	-22%	-31%	-6%	-17%	-18%
Materials	0.70	0.75	0.63	0.77	0.77	0.70	0.79	0.72	0.74	0.93	0.93	0.80	-11%	4%	-15%	-17%	-18%	-12%
Real Estate	0.42	0.53	0.64	0.76	0.77	0.19	0.91	0.74	0.73	0.86	0.86	0.74	-54%	-29%	-12%	-12%	-11%	-74%
Staples	0.99	0.57	0.64	0.85	1.21	0.70	0.79	0.55	0.56	0.97	1.02	0.85	25%	4%	13%	-12%	18%	-18%
Technology	0.50	0.49	0.53	0.73	0.91	0.75	0.86	0.73	0.72	0.98	1.00	0.93	-42%	-33%	-26%	-25%	-10%	-20%
Utilities	0.86	1.19	1.21	1.07	0.97	0.89	1.03	0.92	1.01	1.09	1.08	0.96	-17%	30%	19%	-2%	-10%	-7%

*Trailing and forward P/E excludes negative earners; **EV/FCF excludes Financials and Real Estate as well as companies with negative free cash flow.

Note: NA values due to negative median, data since 1985 except for Real Estate (since 2001). FFO is used instead of EPS for REITs.

Source: BofA US Equity & Quant Strategy, FactSet



Mid-cap sector valuations: absolute and relative to small

- Within mid-caps, Energy and Financials screen as the most broadly inexpensive vs history across all metrics we track.
- **Technology**, **Industrials** and **Health Care** screen as broadly the most **expensive** vs history (trading at a premium on most metrics we track).
- Most mid-cap sectors except Staples are trading at a premium vs their small cap peers across a majority of metrics.

Exhibit 24: Relative median valuations for Russell Midcap sectors versus the benchmark as of 12/31/2023

					Re	lative (vs be	nchma	rk) median	valuatio	on L	.ong-terr	n median	(since	1985)	% di		e from lo edian	ng-term
	DEC	P/Sales	n/DV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E*	EV/FCF**	PEG	P/Sales	D/DV	Trail P/E*	Fwd P/E*	EV/FCF**
Russell	PEU	P/Sales	S P/DV	P/E"	P/E	EV/FCF"	PEG	P/Sales	P/DV	P/E	P/E	EV/FCF	PEG	P/Sales	P/DV	P/E	P/E	EV/FLF
Midcap	1.87	2.31	3.09	21.0	16.8	28.63	1.24	1.65	2.54	18.6	15.3	23.66	51%	40%	21%	12%	10%	21%
Comm Svcs	1.08	1.07	1.10	1.29	1.08	0.97	1.23	1.33	1.28	1.20	1.29	1.03	-13%	-19%	-14%	7%	-16%	-6%
Discretionary	0.97	0.58	1.28	0.93	0.99	0.80	0.87	0.69	1.26	0.99	1.01	1.00	12%	-16%	1%	-6%	-2%	-20%
Staples	1.12	0.49	0.91	1.08	1.00	0.99	1.24	0.58	1.39	1.09	1.09	1.11	-10%	-16%	-35%	-1%	-8%	-10%
Energy	0.24	0.76	0.71	0.42	0.62	0.60	1.07	1.11	0.87	1.14	1.11	1.19	-78%	-32%	-19%	-63%	-44%	-50%
Financials	0.57	0.88	0.59	0.63	0.66	N/A	0.90	1.11	0.67	0.75	0.80	N/A	-37%	-21%	-11%	-15%	-17%	N/A
Health Care	1.28	1.73	1.31	1.78	1.25	1.18	0.94	1.58	1.48	1.37	1.21	1.18	37%	9%	-11%	30%	4%	0%
Industrials	1.01	0.94	1.40	1.21	1.20	0.97	0.98	0.73	1.15	1.08	1.04	1.00	3%	28%	22%	12%	15%	-3%
Materials	1.55	0.60	0.84	0.83	0.93	0.92	1.13	0.64	1.01	0.99	0.95	1.07	37%	-7%	-17%	-17%	-2%	-13%
Real Estate	2.48	3.21	0.66	0.73	0.91	N/A	1.79	3.05	0.80	0.82	0.93	N/A	38%	5%	-17%	-11%	-2%	N/A
Technology	1.35	2.15	1.93	1.57	1.61	1.30	0.90	1.61	1.35	1.44	1.25	1.04	50%	34%	43%	9%	29%	25%
Utilities	1.43	0.90	0.56	0.89	0.94	1.50	2.17	0.85	0.67	0.82	0.92	1.53	-34%	6%	-17%	9%	3%	-2%

^{*}Trailing and forward P/E excludes negative earners; **EV/FCF excludes Financials and Real Estate as well as companies with negative free cash flow.

Note: Data since 1985 except for Real Estate (since 2001). FFO is used instead of EPS for REITs.

Source: BofA US Equity & Quant Strategy, FactSet

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Exhibit 25: Relative median valuations for the Russell Midcap vs Russell 2000 sectors as of 11/30/2023

						Relative m	ediar	ı valuati	on	Lo	ng-term	median (s	ince 1	1985)	%	difference f	rom long-to	erm median
				Trail	Fwd					Trail	Fwd							
	PEG	P/Sales	P/BV	P/E*	P/E*	EV/FCF**	PEG	P/Sales	P/BV	P/E*	P/E*	EV/FCF**	PEG	P/Sales	P/BV	Trail P/E*	Fwd P/E	EV/FCF**
R. Mid/R.																		
2000	1.47	1.18	1.54	1.43	1.21	1.48	1.23	1.05	1.23	1.01	1.00	1.11	20%	12%	26%	41%	21%	33%
Comm Svcs	1.14	2.06	1.73	1.21	0.95	1.60	1.23	1.36	1.10	0.98	1.03	1.03	-7%	52%	57%	23%	-7%	55%
Discretionar																		
У	1.16	1.67	1.78	1.19	1.19	1.46	1.17	1.50	1.47	1.06	1.08	1.19	-1%	11%	21%	12%	9%	22%
Staples	0.97	1.34	1.24	1.15	0.80	1.44	1.21	1.44	1.49	1.03	0.96	1.14	-20%	-7%	-17%	12%	-16%	26%
Energy	1.37	1.33	1.67	1.02	1.26	1.20	1.20	1.06	1.20	1.08	1.08	1.31	14%	26%	39%	-5%	16%	-8%
Financials	1.04	0.95	1.55	1.22	0.99	N/A	0.98	0.92	1.09	0.98	0.99	N/A	7%	4%	42%	24%	0%	N/A
Health Care	1.20	0.46	1.36	1.16	0.91	1.63	1.12	0.53	1.06	0.94	0.90	1.03	6%	-13%	28%	23%	2%	59%
Industrials	1.34	1.87	1.95	1.11	1.24	1.38	1.19	1.37	1.38	1.05	1.02	1.16	12%	36%	42%	6%	22%	19%
Materials	1.55	1.16	1.56	1.01	1.17	1.39	1.26	1.37	1.31	1.03	1.06	1.22	23%	-15%	19%	-2%	10%	13%
Real Estate	2.32	1.88	1.53	1.28	1.28	N/A	1.09	1.32	1.33	1.14	1.15	N/A	113%	43%	15%	12%	12%	N/A
Technology	1.98	1.69	1.61	1.31	1.06	1.36	1.13	1.31	1.31	1.03	1.00	1.10	75%	30%	23%	26%	7%	24%
Utilities	1.17	0.80	0.83	0.94	1.03	1.12	0.97	1.06	0.98	0.93	0.93	1.03	21%	-25%	-16%	2%	10%	9%

^{*}Trailing and forward P/E excludes negative earners; ** EV/FCF excludes Financials and Real Estate as well as companies with negative free cash flow.

Note: NA values due to negative median, data since 1985 except for Real Estate (since 2001). FFO is used instead of EPS for REITs.

Source: BofA US Equity & Quant Strategy, FactSet



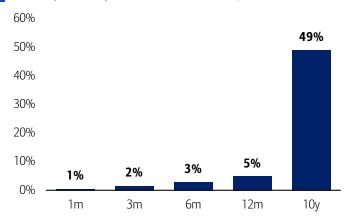
Valuations matter... over the long run

Our work suggests that valuation tends to be a poor short-term timing indicator, but it matters much more for long-term (10-year) returns. This also applies when looking at the relationship between relative small vs large cap valuations and subsequent relative returns (Exhibit 26), particularly at extremes.

Today, multiples in small caps suggest 10% annualized returns over the next 10 years vs 3% annualized returns for large caps (based on the historical regression of P/E vs subsequent returns for the Russell 2000 and Russell 1000 indices). The relative forward P/E multiple of the Russell 2000 vs Russell 1000 also suggests that small caps could outperform large caps over the next ten years (Exhibit 27).

Exhibit 26: Valuations have the highest explanatory power over long-term (ten-year) returns

 R^2 of relative forward P/E vs subsequent return spread over various time horizons (since 1985): Russell 2000 vs Russell 1000, as of 12/31/2023

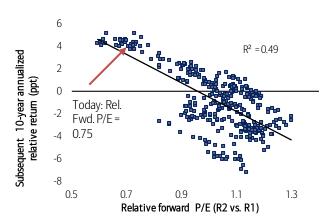


Note: Represents the relationship between the relative forward PE for the Russell 2000 vs the Russell 1000 (since 1979) and subsequent rolling returns differential **Source**: BofA US Equity & Quant Strategy, FactSet

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Exhibit 27: Relative multiple suggests that small caps could outperform large caps over the next ten years

Relationship between relative fwd. P/E of Russell 2000 vs Russell 1000 and subsequent 10yr annualized relative returns, 1985 – 12/31/2023



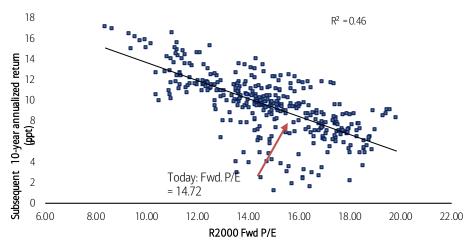
Note: Represents the relationship between the relative forward PE for the Russell 2000 vs the Russell 1000 (since 1979) and subsequent rolling 10-year annualized returns differential.

 $\textbf{Source:} \ \ \mathsf{BofA} \ \ \mathsf{US} \ \mathsf{Equity} \ \ \& \ \mathsf{Quant} \ \ \mathsf{Strategy}, \mathsf{FactSet}$

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Exhibit 28: The absolute forward P/E for the Russell 2000 suggests double-digit annualized ten-year

Russell 2000 forward P/Evs subsequent ten-year annualized returns, 1985-present (as of 12/31/23)



Source: BofA US Equity & Quant Strategy, FactSet

Small cap quantitative sector ranks

We provide an update to our quantitative small cap sector ranks, which we introduced in our Small Cap Outlook 5 August 2018 report. These tactical ranks are based on four factors: (1) estimate revisions (one of the most alpha-generative small cap factors); (2) relative valuation vs history; (3) price momentum; and (4) BofA Global Research rating changes (BofA Sentiment), where we found that the net proportion of upgradesdowngrades in a sector by our analysts is positively correlated with subsequent returns, particularly over the short term. For more details on these ranks, please see the Appendix.

Ranks as of the latest month-end are presented in the table below (ranked highest at top to lowest at bottom).

- Financials ranks #1 and Energy now ranks #2 after ranking first last month.
- **Health Care** and **Tech** saw the biggest improvements in rank: HC moved to #7 from #5 and Tech moved to #9 from last.
- **Staples** saw the biggest downgrade in rank and now ranks #8 given to big deterioration in sentiment and momentum ranks. **Utilities** ranks last.

Exhibit 29: Financials ranks highest, Utilities lowest

Small cap quantitative sector ranks (11=highest, 1=lowest) as of 12/31/2023

					ROTA
Sector	Combined Rank (highest to lowest)	Valuation Rank	Revisions Rank	Momentum Rank	Sentiment Rank
Financials	11	10	7	6	11
Energy	10	11	3	8	10
Communication Services	8	9	8	1	10
Industrials	8	3	11	11	3
Materials	6	6	5	4	10
Consumer Discretionary	6	7	2	9	7
Health Care	5	3	10	2	6
Consumer Staples	3	5	9	5	1
Information Technology	3	1	4	10	5
Real Estate	2	8	1	7	2
Utilities	1	1	6	3	4

Source: BofA US Equity & Quant Strategy, FactSet



Appendix

Methodology - small cap quantitative sector ranks

Our small cap quantitative sectors ranks, first introduced in our <u>Small Cap Outlook report</u> (5 August 2018), rank sectors from highest to lowest based on an average of four factors: valuation, estimate revisions, price momentum, and BofA analyst sentiment.

1) Valuation: Relative EV/FCF, Fwd P/E and P/S vs history

We compute the median relative multiple for each sector (vs the Russell 2000 median multiple) as of month-end and calculate how far above/below it is from its long-term median (since 1994). We do this on enterprise value (EV)/free cash flow (FCF), historically the best Value factor for selecting stocks within small caps, along with Forward P/E (the most generally applicable metric across sectors) and Price/Sales (to account for sectors that have negative earnings or FCF or for which FCF is not a meaningful metric). We compute the overall valuation rank by ranking sectors based on an average of their EV/FCF, Forward P/E, and Price/Sales ranks or as many of the three that are available/applicable. (Note: companies with negative FCF or earnings are excluded from the median calculations. For P/E, funds from operations (FFO) is used for real estate investment trusts (REITs). Financials and REITs are excluded from the EV/FCF ranks).

2) Fundamentals: Estimate revision ratios

We rank sectors from highest to lowest based on their three-month earnings estimate revision ratio (number of consensus estimates revised up vs number revised down within each sector each month, computed over a three-month period as of the latest monthend on the S&P 600 universe). Of the Growth factors we track, our work suggests that estimate revision factors are the best stock-selection factors.

3) Momentum: Change in the 200-day moving average

We rank sectors from highest to lowest based on the median one-month change in the 200-day moving average for the stocks in that sector as of the latest month-end, where this has historically been the best stock-selection measure among the momentum factors that we track.

4) BofA analyst sentiment: proportion of ratings upgrades-downgrades

Our work suggests that our BofA Global Research analysts' rating changes within the Russell 2000 are correlated with subsequent performance, particularly over the short term, and that this was true across nearly all sectors over each subsequent time period shown in the chart above. This was particularly true of ratings downgrades, and correlations were higher for our analysts' ratings changes than for the mean consensus analyst ratings change. We thus rank sectors from highest to lowest by the net proportion of ratings upgrades less downgrades (rolling three-month sum) as of the latest month-end.



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