

Metals & Mining - Latam

CSN 4Q23: EBITDA ahead of consensus and BofAe

Earnings Review

CSN EBITDA above consensus on mining costs, vols

Yesterday evening CSN reported 4Q23 results. CSN EBITDA came in at R\$3.626bn (\pm 29% q/q; \pm 16% y/y), 9% ahead of us and Bloomberg consensus. Compared to our model, the beat was mostly led by a better performance for mining, and for steels to a lesser extent, which combined with lower eliminations and more than offset a miss on logistics. We calculate that CSN FCF was R\$59mn, while CMIN's FCF came in higher at \pm 8613mn, for a 7.5% annualized yield. We have a Buy rating on CSN on attractive valuation at 4.5x 2024E EV/EBITDA.

CSN: EBITDA beats mostly on lower eliminations

CSN's EBITDA beat us and consensus by ~9%, mostly given lower eliminations as the sum of the operations' EBITDA was only 1.9% above ours, with higher steel and mining results offsetting weaker other divisions' results. The steel beat was due to higher-than-expected realized prices, more than offsetting higher-than-expected opex/t. Volumes at 1,064Kt rose 4.5% q/q and were in line with our model. This combined with realized prices 5.7% above ours led to steel revenue of R\$5.7bn, up 5.8% q/q and 5.6% above our estimate. Steel opex/t 5.1% above our estimates partially offset the stronger revenue, leading to a steel EBITDA of R\$331mn, 17.3% below our model. Cement EBITDA of R\$263mn dropped 1.1% q/q and was 1.4% below our estimates. Logistics EBITDA of R\$350mn (including port and railway) dropped 17.7% q/q. Energy EBITDA was at R\$22mn.

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Equity Latin America Metals & Mining

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CSN - 4Q23 review

Exhibit 1: CSN - 4Q23 review (R\$mn)

CSN EBITDA came in at R\$3.6bn (\pm 28.8% q/q; \pm 16.1% y/y), 8.8% ahead of Bloomberg consensus and 9% above our model

R\$mn	4Q23A	3Q23A	q/q	4Q22A	y/y	BofAe	Act vs Est	Cons	Act vs Cons
Revenue	12,005	11,125	7.9%	11,129	7.9%	11,531	4.1%	11,742	2.2%
Adj. EBITDA	3,626	2,815	28.8%	3,123	16.1%	3,326	9.0%	3,332	8.8%
EBITDA Margin	30%	25%	5	28%	2	29%	1	28%	2
Adj. Net Income	851	90	842.1%	238	258%	905	-6%	1,063	-19.9%
Total Revenues	12,005	11,125	7.9%	11,129	7.9%	11,531	4.1%		
Steel	5,654	5,344	5.8%	6,055	-6.6%	5,354	5.6%		
Mining	5,028	4,335	16.0%	3,529	42.5%	4,906	2.5%		
Other divisions	2,010	2,086	-3.6%	2,029	-0.9%	2,116	-5.0%		
EBITDA	3,626	2,815	28.8%	3,123	16.1%	3,326	9.0%		
Steel	331	183	80.9%	826	-59.9%	282	17.3%		
Mining	2,739	1,966	39.3%	1,779	54.0%	2,631	4.1%		
Other divisions	635	716	-11.3%	592	7.3%	722	-12.0%		
Volume (Kt)	12,208	12,660	-3.6%	10,738	13.7%	12,009	1.7%		
Steel	1,064	1,018	4.5%	1,009	5.5%	1,065	-0.1%		
Mining	11,144	11,642	-4.3%	9,729	14.5%	10,943	1.8%		
Price (R\$/t)									
Steel (R\$/t)	5,314	5,247	1.3%	6,001	-11.4%	5,026	5.7%		
Mining (US\$/t)	91	85	7.0%	78	17.2%	99	-8.5%		
HRC US	984	873	12.8%	755	30.3%	984	0.0%		
Iron ore	129	114	12.8%	99	29.7%	129	0.0%		
Opex Total/t steel	5,003	5,067	-1.3%	5,182	-3.5%	4,761	5.1%		
Opex Total/t mining	205	203	0.9%	180	14.2%	208	-1.2%		
EBITDA/t Steel	63	36	73.1%	165	-62.0%	53	17.5%		
EBITDA/t Mining	50	34	45.5%	37	34.4%	49	2.2%		

Source: BofA Global Research, company reports, Bloomberg

BofA GLOBAL RESEARCH

Price objective basis & risk

CSN (SIDHF / SID)

Our price objective of R\$22/share (US\$4.6/ADR) blends a DCF and 4.5x 2024E EV/EBITDA multiple, below peers given the higher iron ore prices. The multiple uses a discount to its historical average closer to 6x given elevated prices. For the DCF assume a 2.5% perpetuity growth and a 12.8% WACC based on a 15.7% cost of equity and a 5.0% cost of debt (with a 34% tax rate).

Upside risks to our PO are 1) stronger-than-expected pricing power in the domestic market, 2) stronger-than-expected volume recovery/growth for steel and iron ore, 3) higher-than-expected iron ore sales and prices, 4) further growth from its strong FCF, whether downstream or via M&A, and 5) further progress on deleveraging and/or a higher-than-expected dividend payment announcements.

Downside risks to our PO are: 1) weaker-than-expected Chinese steel and global iron ore prices, 2) an appreciating BRL, 3) lower-than-expected iron ore/steel demand or higher costs, 4) any execution issues with its assets, particularly its planned iron ore expansion, and 5) any political Brazil risk.

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Latin America - Natural Resources Coverage Cluster

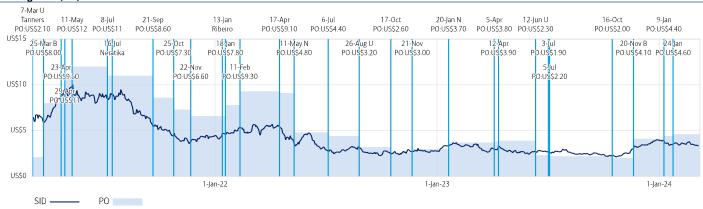
Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	3R Petroleum	XPXXF	RRRP3 BZ	Leonardo Marcondes
	Alpek SAB de CV	ALPKF	ALPEKA MM	Leonardo Marcondes
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	Ecopetrol S.A.	EC	EC US	Caio Ribeiro
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	Gerdau S.A.	GGB	GGB US	Caio Ribeiro
	Metalurgica Gerdau	MZGPF	GOAU4 BZ	Caio Ribeiro
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	Braskem SA-ADR	BAK	BAK US	Leonardo Marcondes

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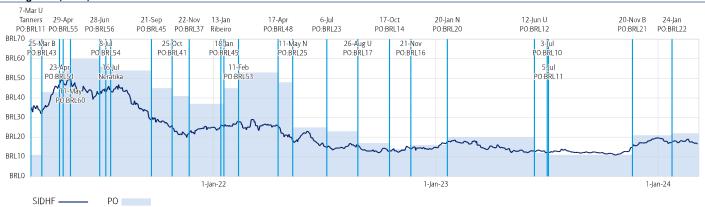
Cia Siderurgica SA (SID) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Cia Siderurgica SA (SIDHF) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Equity Investment Rating Distribution: Non-Ferrous Metals/Mining & Minerals Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	58	53.70%	Buy	26	44.83%
Hold	24	22.22%	Hold	10	41.67%
Sell	26	24.07%	Sell	13	50.00%

Equity Investment Rating Distribution: Steel Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	14	43.75%	Buy	9	64.29%
Hold	12	37.50%	Hold	7	58.33%
Sell	6	18.75%	Sell	3	50.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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