Residential REITs

BofA Residential REIT job openings and labor turnover tracker

Industry Overview

JOLTS data is a leading indicator of job growth

In this report, we track the monthly Bureau of Labor Statistics JOLTS data. The key data points we look at are the national job openings rate, national hires rate, national total separations rate, national quits rate, national layoffs and discharges rate, and job openings rate per state. We view the JOLTS data as an important proxy for future job and housing demand for the residential REITs.

Softening demand but still higher than pre-pandemic

The latest JOLTS data points to a slowing but still robust job market. The overall job openings rate stands at 5.4% down from a peak of 7.3% in February 2022, but above the 2019 average of 4.5%. Overall, we believe that the data supports our view that there is robust demand relative to pre-pandemic levels but demand is slowing off pandemic peak. In general, our models reflect slowing market rent growth to reflect a softer labor market. We pencil in softer or negative rent growth for portfolios facing supply risk.

Sunbelt continues to outperform Coastal on job openings

Sunbelt continues to outperform on an absolute basis with a rate of 5.7% (Coastal: 4.8%). This is flat from the prior month's job openings rate for Sunbelt and a 20bp increase for Coastal. Within Sunbelt, Colorado screens the best with a rate of 6.6%. IRT (not covered) has the highest exposure to Colorado. Within Coastal, Massachusetts has the highest rate at 5.8%. AVB has the highest exposure.

Exhibit 1: JOLTS data summary

Current and historical rates summary for the job openings and turnover survey

	Latest	Rank	Prior	3M avg.	Prior 3M	Δ3M/3M	2019	Δ 2019
Total job openings rate	5.4%		5.4%	5.4%	5.6%	-0.1pp ▼	4.5%	0.9pp ▲
Total hire rate	3.6%		3.5%	3.7%	3.7%	-0.1pp ▼	3.9%	-0.3pp ▼
Total separations rate	3.4%		3.4%	3.5%	3.6%	-0.1pp ▼	3.7%	-0.3pp ▼
Total quits rate	2.2%		2.2%	2.3%	2.3%	0.0pp ►	2.3%	-0.1pp ▼
Layoffs & discharges rate	1.0%		1.0%	1.0%	1.1%	-0.1pp ▼	1.2%	-0.2pp ▼
Job openings rate by state								
Sunbelt (average)	5.7%		5.8%	5.9%	6.1%	-0.1pp ▼	4.8%	0.9pp ▲
Arizona	4.9%	9	5.5%	5.4%	5.8%	-0.4pp ▼	5.1%	-0.2pp ▼
Colorado	6.6%	1	7.1%	6.7%	6.3%	0.4pp ▲	5.0%	1.6pp ▲
Florida	5.1%	8	5.3%	5.5%	5.7%	-0.3pp ▼	4.5%	0.6pp ▲
Georgia	5.9%	4	5.7%	6.2%	6.4%	-0.2pp ▼	4.8%	1.1pp ▲
North Carolina	5.6%	6	5.6%	5.7%	6.1%	-0.5pp ▼	5.8%	-0.2pp ▼
Tennessee	6.1%	2	5.9%	6.6%	6.7%	-0.1pp ▼	4.3%	1.8pp ▲
Texas	6.0%	3	5.7%	5.5%	5.4%	0.1pp ▲	4.3%	1.7pp ▲
Coastal (average)	4.8%		4.7%	4.8%	5.1%	-0.2pp ▼	4.1%	0.7pp ▲
California	4.4%	11	4.0%	4.3%	4.9%	-0.6pp ▼	4.2%	0.2pp ▲
DC	5.2%	7	4.9%	5.0%	5.1%	-0.2pp ▼	3.8%	1.4pp ▲
Massachusetts	5.8%	5	5.7%	5.9%	6.1%	-0.2pp ▼	4.4%	1.4pp ▲
New York	4.6%	10	4.6%	4.6%	4.5%	0.1pp ▲	3.8%	0.8pp ▲
Washington	4.0%	12	4.4%	4.4%	4.7%	-0.4pp ▼	4.5%	-0.5pp ▼

Source: Bureau of Labor Statistics

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Equity United States REITs

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Key reports:

Residential REIT geographic exposure

Key terms:

JOLTS: Job Openings and Labor Turnover Survey

Job openings rate: Job openings is defined as the number of open positions as of the last business day of the reference month. The rate is computed by dividing the number of job openings by the sum of employment and job openings.

Hires rate: Hires is defined as all additions to payroll during the entire reference month. The rate is computed by dividing the number of hires by employment.

Separations rate: Separations is defined as all separations from payroll during the entire reference month. This includes quits, layoffs and discharges, and other separations. Other separations include retirements, transfers to other locations, separations due to employee disability and deaths. The rate is computed by dividing the number of separations by employment.

Sunbelt: For this report we define Sunbelt as Arizona, Colorado, Florida, North Carolina, Georgia, Tennessee and Texas.

Coastal: For this report we define Coastal as California, DC, Massachusetts, New York, and Washington.

Rank: Rank in the Exhibit 1 summary is the descending order of the highest job $_{\rm W}$ openings rate per state based on the latest

Total JOLTS data

Exhibit 2: Total job openings rate (%)

Total job openings declining off March 2021 peak

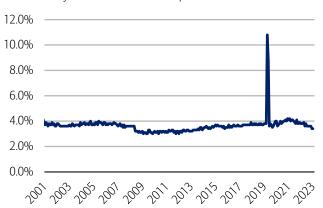


Source: Bureau of Labor Statistics

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Exhibit 4: Total separations rate (%)

March 2020 layoffs influence the total separations rate

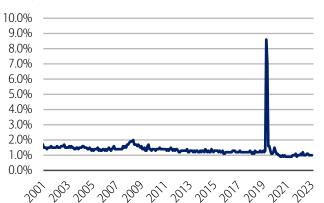


Source: Bureau of Labor Statistics

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Exhibit 6: Total layoffs and discharges rate (%)

Total layoffs peak in March 2020

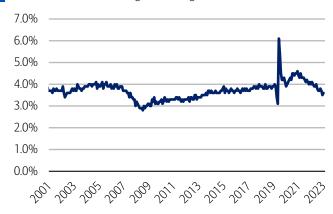


Source: Bureau of Labor Statistics

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Exhibit 3: Total hire rates (%)

Total hires remain in line long term average



Source: Bureau of Labor Statistics

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Exhibit 5: Total quits rate (%)

Total quits have been coming off December 2021 peaks



Source: Bureau of Labor Statistics

Job openings rate by state

Exhibit 7: Job openings rate: Arizona (%)

Post March 2022, Arizona has had a steep decline in openings M/M



Source: Bureau of Labor Statistics

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Exhibit 9: Job openings rate: California (%)

California has seen sharp rate increases since April 2020



Source: Bureau of Labor Statistics

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Exhibit 11: Job openings rate: Colorado (%)

Colorado is beginning to level out, but well above historical trends

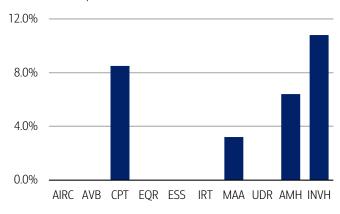


Source: Bureau of Labor Statistics

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Exhibit 8: REITs key markets exposure: Arizona (%)

INVH leads the exposure to the Arizona market

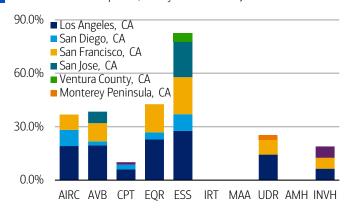


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 10: REITs key markets exposure: California (%)

ESS leads California exposure, mostly due to the San Jose market

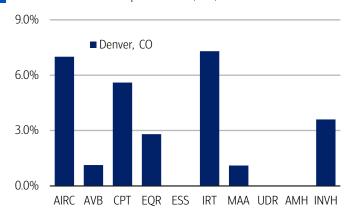


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 12: REITs key markets exposure: Colorado (%)

Colorado maintains >5% exposure in AIRC, CPT, and IRT



Source: Company filings, presentations Reported Exposure is as of 3Q 2023



Exhibit 13: Job openings rate: District of Columbia (%)

DC maintains elevated jobs openings since pre-COVID



Source: Bureau of Labor Statistics

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Exhibit 15: Job openings rate: Florida (%)

Florida is beginning to ease from October '21 highs



Source: Bureau of Labor Statistics

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Exhibit 17: Job openings rate: Georgia (%)

Georgia continues to level out at peak rates

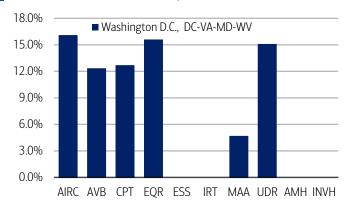


Source: Bureau of Labor Statistics

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Exhibit 14: REITs key markets exposure: D.C. (%)

The DC market maintains a sizeable exposure in most Residential REITs

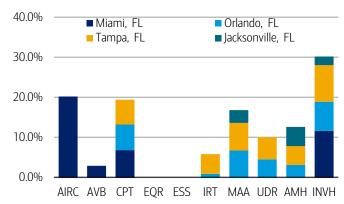


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 16: REITs key markets exposure: Florida (%)

INVH maintains the greatest Florida exposure

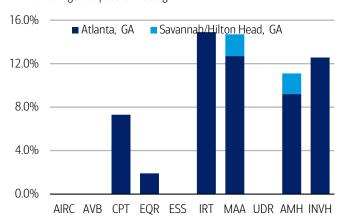


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 18: REITs key markets exposure: Georgia (%)

IRT has the largest exposure in Georgia



Source: Company filings, presentations Reported Exposure is as of 3Q 2023



Exhibit 19: Job openings rate: Indiana (%)

Indiana has seen rate pull back since December '21



Source: Bureau of Labor Statistics

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Exhibit 21: Job openings rate: Massachusetts (%)

Massachusetts remains well above historic levels



Source: Bureau of Labor Statistics

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Exhibit 23: Job openings rate: New York (%)

New York continues to ease from November '21 highs

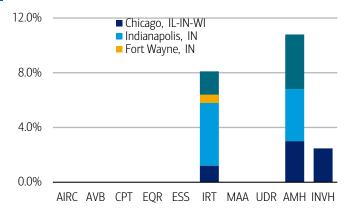


Source: Bureau of Labor Statistics

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Exhibit 20: REITs key markets exposure: Indiana (%)

AMH and IRT are diversified in the multiple Indiana market exposures

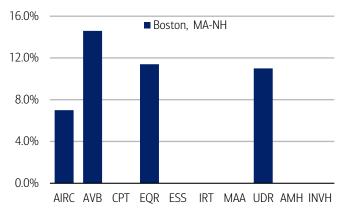


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 22: REITs key markets exposure: Massachusetts

Boston holds a >10% exposure in AVB, EQR, and UDR

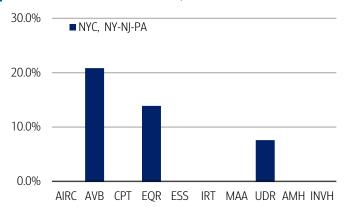


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 24: REITs key markets exposure: New York

AVB maintains the most NYC market exposure



Source: Company filings, presentations Reported Exposure is as of 3Q 2023



Exhibit 25: Job openings rate: North Carolina (%)

North Carolina adjusting to more in line growth rate of job openings



Source: Bureau of Labor Statistics

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Exhibit 27: Job openings rate: Tennessee (%)

Tennessee remains well above pre-CVOID job openings levels



Source: Bureau of Labor Statistics

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Exhibit 29: Job openings rate: Texas (%)

Texas continues to see elevated job openings rates since the bottom of '20

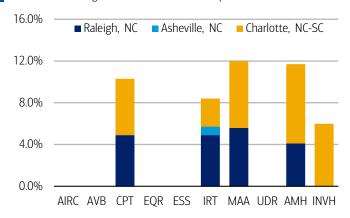


Source: Bureau of Labor Statistics

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Exhibit 26: REITs key markets exposure: North Carolina

Charlotte and Raleigh markets offer the most exposure to MAA & AMH

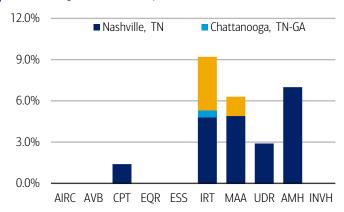


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 28: REITs key markets exposure: Tennessee

IRT has the highest Tennessee exposure rate

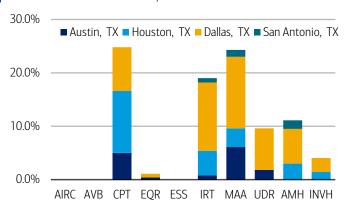


Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Exhibit 30: REITs key markets exposure: Texas

MAA and CPT have almost 25% exposure to TX



Source: Company filings, presentations Reported Exposure is as of 3Q 2023



Exhibit 31: Job openings rate: Washington (%)

Washington has eased off February '22 highs but remains elevated

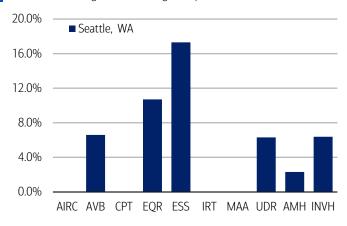


Source: Bureau of Labor Statistics

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Exhibit 32: REITs key markets exposure: Washington

ESS maintains the greatest Washington exposure



Source: Company filings, presentations Reported Exposure is as of 3Q 2023

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Key terms

AIRC: Apartment Income REIT Corp **AVB**: AvalonBay Communities Inc **CPT**: Camden Property Trust **EQR**: Equity Residential

ESS: Essex Property Trust Inc **IRT**: Independence Realty Trust Inc

MAA: Mid-America Apartment Communities Inc

UDR: UDR, Inc.

AMH: American Homes 4 Rent **INVH**: Invitation Homes Inc



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