

Municipals Educational Series

Primer on make-whole calls

Primer

Key takeaways

- Many corporate and taxable muni bonds have make-whole calls. There is no reason to avoid a bond simply because of the MWC.
- MWCs are exercised infrequently, though issuers exercise conventional calls on bonds that also have MWCs.
- The exercise of a MWC almost always benefits the investor.

What is a make-whole call?

A make-whole call (MWC), if exercised, provides a bondholder with the greater of the par value of the bond or the price that corresponds to a specified yield spread over a particular Treasury security, plus the accrued interest. The concept behind the MWC is to attempt to allow investors to at least be “made whole” in the event that the security gets called before maturity.

The price at which the MWC is exercised will vary as the yield on the Treasury security changes: there is no theoretical limit to how high the price can go. In contrast, for a traditional call option, the call price is fixed or varies according to a pre-specified schedule.

Better price performance

Bonds that have MWCs and nontraditional calls will almost always do better when market yields decline than bonds with traditional calls alone, all else equal.

Since the issuer is unlikely to exercise a MWC, investors have much less to worry about trying to re-invest the proceeds of a called security when yields have declined, as with a traditional call. The flip side is that the coupon rate on a MWC bond is generally lower than for an otherwise similar bond with a traditional call.

Issuer can tender rather than make whole

When yields decline, issuers of MWC bonds may invoke Tender Offers in order to be able to re-finance at the lower market rates. The yield spread on a Tender Offer is typically between the current market spread and the MWC spread. The investor is not required to participate in a Tender Offer.

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MWC: make-whole call

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What is a make-whole call?

A make-whole call (MWC), if exercised, provides the bondholder with the greater of the par value of the bond or a price that corresponds to a specified yield spread over a particular Treasury security, plus the accrued interest. That price will vary as the yield on the Treasury security changes. MWCs are exercised infrequently.

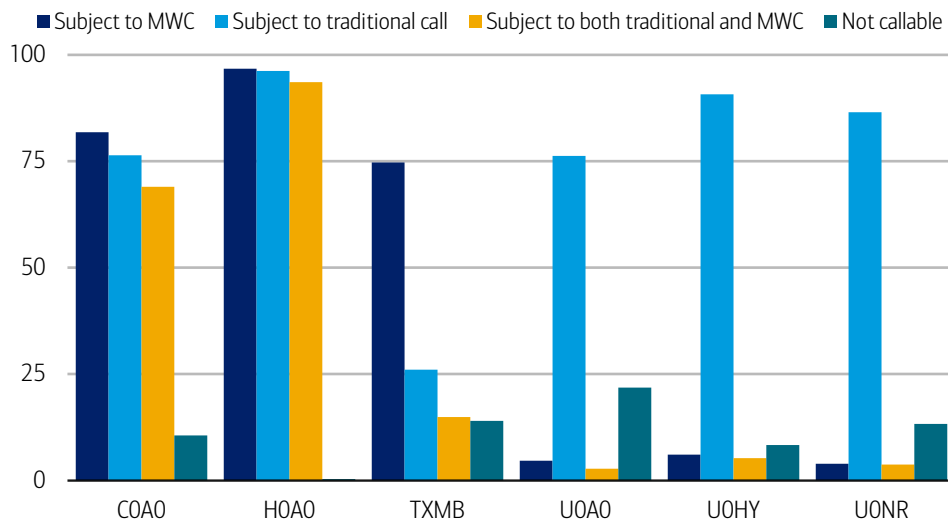
In contrast, a traditional call option allows the issuer to redeem the security at a specified price on or after a specified date. The call price is either fixed or changes according to a specified schedule. Some bonds have both MWCs and traditional calls.

The issuer can generally exercise the MWC at any time, while a traditional call option typically cannot be exercised until a specified date after the bond is issued. In both cases, the issuer holds the call option. Exhibit 4 on page 5 summarizes the differences between the two types of calls.

MWCs debuted in 1995 and have since become mainstream. Reviewing the ICE BofA US Corporate (COAO) index shows that nearly 82% of investment grade corporate bonds by market value have a MWC. Analyzing the US High Yield Index (HOAO) reveals that 97% of its bonds have a MWC. As Exhibit 1 shows, MWCs are rare in the tax-exempt municipal market: just 5% of the ICE BofA US Municipal Securities (UOAO) index by market value and 6% of the ICE BofA US Municipal High Yield Securities (UOHY) index have MWCs. The taxable municipal market – which is more corporate-like – has significantly more bonds with a MWC: in fact, almost three-fourths of the ICE BofA Broad US Taxable Municipal Securities (TXMB) index by market value has a MWC.

Exhibit 1: Types of call options on corporate bonds and municipal bonds, high grade vs high yield (%)

While ubiquitous in the corporate bond market, MWCs are rare in the tax-exempt muni market



Note: COAO is the ICE BofA US Corporate Index, HOAO is the ICE BofA US High Yield Index, TXMB is the ICE BofA Broad US Taxable Municipal Securities Index, UOAO is the ICE BofA US Municipal Securities Index, UOHY is the ICE BofA US Municipal High Yield Securities Index and UONR is the ICE US Non-Rated Municipal Securities Index.

Source: BofA Global Research, ICE Data Indices, LLC, Bloomberg

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Example of a make-whole call

Exhibit 2 shows an example of a MWC where a company issues a 10-year bond at par with a 5.40% coupon/yield. The benchmark used for the security is usually a Treasury security that has the same maturity. In our example, the benchmark Treasury security yields 4.07%. The 5.40% yield on the corporate bond is a 133bp spread over the benchmark Treasury. The MWC feature on the corporate bond allows the issuer to redeem the security at the greater of par or a 25bp spread over the yield on the benchmark Treasury security.

Exhibit 2: Make-whole call example

A MWC often benefits the investor

10-year corporate bond issued at par

Coupon/Yield	5.40%
10-year Treasury yield	4.07%
Corporate spread to Treasury (bp)	133
Make-whole call spread (bp)	25

Source: BofA Global Research

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To illustrate how the exercise of a MWC would benefit the investor, imagine that the issuer exercised the call right away. The bond would then be called at a yield of 4.32% (the 10-year Treasury yield of 4.07% plus 25bp), which would correspond to a price of 108.57. The investor would realize an 8.57% windfall.

As we will explain in more detail later, a key element behind the potential windfall from the exercise of the MWC is that the MWC spread is well below the market spread when the bond is issued. Typically, the MWC spread is about 15%-20% of the market spread. In our example, the bond is issued at a spread of 133bp over the Treasury (5.40%-4.07%), while the MWC spread is 25bp.

In contrast, a 10-year bond with a traditional call usually might not become callable until a few years after issuance. The call price might be at par (100), or slightly above. In cases where the initial call price is above par, the call price usually declines over time according to a set schedule.

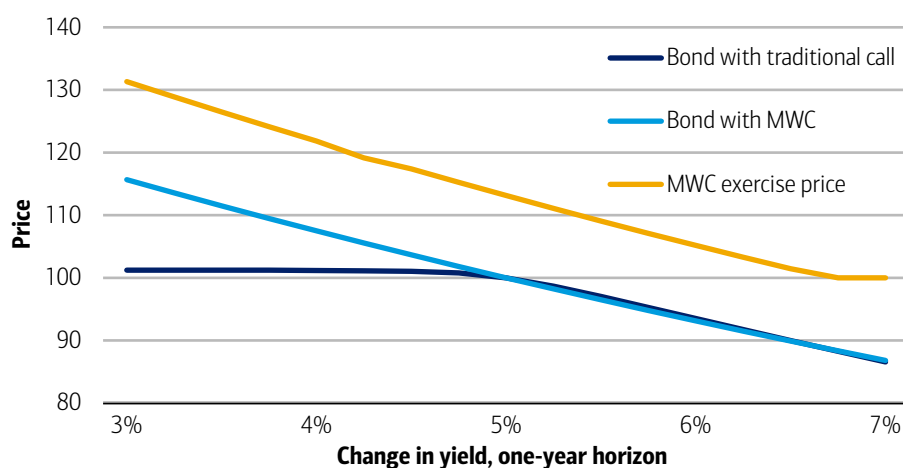
In short, in the unlikely event that a MWC is exercised, the investor benefits from the decline in market yields. Under most plausible scenarios, the investor is at least “made whole”.

Advantages of MWCs for investors

Exhibit 3 illustrates how prices would change with yields for a MWC bond that does not also have a traditional call, and for a bond with a traditional call with a near-term call date. It also shows what the MWC exercise price would be under different assumptions for changes in market yields.

Exhibit 3: Prices as yields change: MWC vs. traditional call

More upside to MWC price



Source: BofA Global Research, Bloomberg

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The MWC bond illustrated in the Exhibit above has 10 years remaining to maturity and a 5.00% coupon. The bond with the traditional call is also priced at par with a 5.00% coupon, but can be called within three months. As before, we assume that the bond was issued at a 133bp yield spread over the relevant Treasury security and that the MWC

spread is 25bp over the Treasury. The Exhibit shows the prices that correspond to changes in yield of two percentage points in 12 months.

As market yields change, the price of the MWC bond moves the same way as a bond without a call option. That's because the MWC imposes no limit on the price of the bond. The price of the bond will keep rising as yields decline.

In contrast, for a bond with a traditional call, the price will not stray far above the call price, especially when the call date is near or has arrived. That feature means that bonds that have traditional calls have negative convexity. The potential price rise for a given decline in yields is less than the potential price decline for the same rise in yields.

It is worth underlining that the call features of many of the more recently issued bonds that have both conventional calls and MWCs do not become callable until a few months before maturity. These bonds generally trade similar to non-callable bonds, at least until the call date draws near.

The uppermost line in Exhibit 3 shows the MWC exercise price, assuming that the yield on the benchmark Treasury security moves by the same magnitude as the yield on the corporate bond (i.e., spreads remain constant). Under this assumption, the MWC exercise price is always higher than the market price of both the bond with the traditional call and the MWC. Specifically, the MWC price is the greater of the price that corresponds to a yield of 25bp above the yield on the benchmark Treasury security, or par.

More certainty about the yield over the life of the bond

A MWC bond gives the investor more certainty about the cash flows than a traditional call. A traditional call will likely be exercised when market yields decline. The investor would then face having to re-invest the returned principal at the lower market rates, and therefore, will likely realize a lower yield than the stated yield to maturity.

Comparatively, as the MWC is much less likely to be exercised, the investor has more certainty about receiving the coupon stream until the bond matures. As Exhibit 3 shows, if the MWC is exercised, the investor gains a larger payout than with the traditional call.

An exercise of the call usually benefits the investor

The typical MWC structure almost always benefits the investor in the unlikely event that the MWC is exercised, as the MWC spread is typically well below the market spread.

Returning to the example in Exhibit 3, suppose that one year after issuance the issuer elects to exercise the MWC due, perhaps, to a merger. If the Treasury yield has fallen from 4.07% to 3.07%, the MWC price is the one that corresponds to a 3.32% yield – the 3.07% Treasury yield plus the 25bp MWC spread. The corresponding price for what is now a nine-year security is 115.80, a good-sized premium over the par price of 100. In our example, the MWC price is also substantially above the market price.

Even if Treasury yields were to rise substantially, the investor would not lose out if the MWC is exercised. For example, if the Treasury yield rises to 5.50%, the MWC yield would be 5.75%. That would translate to a price below par, but the MWC exercise price is the higher of par or the price implied by the MWC yield. The Exhibit shows that the MWC exercise price does not fall below par.

Could the MWC exercise be below the market price?

Under all plausible circumstances, the MWC price will be higher than the price at which a bond with a traditional call would be exercised. But could the MWC exercise price ever be less than the market price? Yes, but only if spreads narrow substantially.

In our example, the MWC spread is 25bp, well below the 133bp spread in the market when the bond was issued. The MWC exercise price affords the investor the price gain that would be associated with a 108bp spread narrowing – the original 133bp spread minus the 25bp MWC spread.

Only if the actual spread narrowed substantially, from 133bp to less than 25bp in our example, would the market price exceed the MWC exercise price. For example, if the Treasury yield stayed at 4.07% and the corporate bond yield tumbled to 4.30% a year after issuance, the market price would exceed the MWC exercise price.

Lower coupons on MWC bonds

The flip side of these favorable characteristics that MWCs have for investors is that the issuer can generally pay a lower coupon rate than what would prevail for a bond with a traditional call.

Why do issuers use MWC provisions?

The example in Exhibit 3 demonstrated why issuers rarely exercise a MWC, as doing so would mean buying the security at much higher than the market price. So why do companies issue bonds with MWCs?

MWCs provide issuers with added flexibility in managing their capital structures to allow for unforeseen events, such as takeovers, mergers, material asset sales, or changes in the equity structure. The desire to remove restrictive bond covenants can also prompt debt refinancing.

MWC options could also be less costly for the issuer than traditional call options. Issuers usually have to pay a higher coupon in order to compensate the investor for the drawbacks of a traditional call. As mentioned, those drawbacks include the limited upside on the price and the prospect of having to re-invest the proceeds of the called bond when interest rates have declined.

In declining rate environments, issuers have invoked Tender Offers for bonds that have MWCs. The yield spread to Treasuries on the Tender Offer is usually narrower than the market spread, but wider than what would apply with a MWC. Investors are not required to participate in Tender Offers. See Exhibit 4.

Exhibit 4: Characteristics of traditional versus MWC bonds

MWCs are rarely exercised

Criteria	Traditional call	MWC
Call price	<ul style="list-style-type: none"> Call price fixed. 	<ul style="list-style-type: none"> Call price rises (falls) as benchmark Treasury yield falls (rises) but will not fall below par.
Limits on market price	<ul style="list-style-type: none"> Market price constrained by call price. 	<ul style="list-style-type: none"> Call imposes no constraint on market price.
Consequences of the call for an investor	<ul style="list-style-type: none"> Proceeds would likely have to be re-invested at a lower rate than the yield of the original bond, reducing the yield over the stated maturity. 	<ul style="list-style-type: none"> The investor usually receives a premium over the market price.
When can the call be exercised?	<ul style="list-style-type: none"> Callable according to specified schedule and usually issued with call protection for set period. 	<ul style="list-style-type: none"> Callable at any time, though usually exercised during a restructuring such as a merger, takeover, or changes in equity structure.
Convexity	<ul style="list-style-type: none"> Negative convexity: a given rise in yields will reduce the price by more than the same decline in yields will raise the price. Upside in price is limited by call price. 	<ul style="list-style-type: none"> Positive convexity: a given rise in yields reduces the price by less than the same decline in yields will raise the price.
How often is the call exercised?	<ul style="list-style-type: none"> Call usually exercised if market rates fall enough below the coupon rate, and the call date has passed. 	<ul style="list-style-type: none"> Call rarely exercised.
Coupon rate	<ul style="list-style-type: none"> Issuers generally pay a higher coupon rate than for a non-callable bond to compensate for the call. 	<ul style="list-style-type: none"> Generally same coupon rate as for a non-callable bond.
Who holds the call option?	<ul style="list-style-type: none"> Issuer decides whether to exercise call. 	<ul style="list-style-type: none"> Issuer decides whether to exercise call.

Source: BofA Global Research

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