

### **APA** Corporation

# Solid pre-earnings supplement may be viewed as a positive; Buy

Reiterate Rating: BUY | PO: 49.00 USD | Price: 30.85 USD

### Adj. EPS stable post 8-K at \$1.34;

On 01/23, APA published its earnings supplement with preliminary estimated price and hedge realizations, dry hole expense (\$21mm), Egyptian tax barrels (39 Mbbl/d, in line), net gain from oil and gas purchases and sales (\$98mm inc LNG) and G&A (\$70) - which is sequentially lower by \$30mm vs the company's initial guide due to the decline in the share price. Adjusting for these updates, our 4Q23 adj. EPS estimate is unchanged at \$1.34 / shr. APA did not provide any updates to quarterly production guidance; but with Egypt tax barrels inline we expect production to be within sight of guidance (334,000 boepd) despite an ongoing backlog of workovers in Egypt related to ESP replacements. Overall, an inconsequential update, which leaves all eyes on further disclosure on the resource depth assumed with the pending acquisition of Callon Petroleum.

### Secondary of KNTK drives net debt lower

Positive incremental data point is that APA ended the year with ~\$5.1bn in net debt representing a ~\$389mm decline quarter over quarter. While there are likely a number of contributing factors, our understanding is that the biggest driver was likely the sale of 6.5mm shares of Kinetik(KNTK) on Dec. 11<sup>th</sup> where there was also 30-day greenshoe for 975k shares. However, note from discussions with management we expect another positive working capital update from Egypt. The company also did continue to repurchase shares buying back ~ 3.2mm shares at an average price of \$37.63 per share. APA's average outstanding shares for the quarter is ~306.2mm versus 308mm in 3Q23.

### Watch for more color on Callon deal at results

APA is scheduled to announce results after the market close on Wednesday, February 22<sup>nd</sup> with a call the following day at 10am CT. As noted in our published 4Q23 Earnings Ref book (see note), we expect the main items to watch to include an update on Egypt workovers, but additional disclosure on its recent plans to acquire Callon Petroleum (see note) announced on Jan 5th. On the margin watch for emerging discussions of a possible 2nd FPSO in Suriname and earlier FID vs y/end guidance suggested by operator TTE. We slightly adjust our estimates and reiterate our Buy rating on APA as we continue to believe the Street is not giving full credit for Suriname nor sustainable free cashflow of the base business nor synergies from Callon. Note our current estimates do not include Callon pending closure we expect in 2Q24.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	3.87	7.77	4.71	4.49	5.57
GAAP EPS	2.58	10.96	4.83	4.49	5.57
EPS Change (YoY)	NM	100.8%	-39.4%	-4.7%	24.1%
Consensus EPS (Bloomberg)			4.92	5.26	5.57
DPS	0.20	0.63	1.00	1.00	1.00
Valuation (Dec)					
P/E	8.0x	4.0x	6.5x	6.9x	5.5x
GAAP P/E	12.0x	2.8x	6.4x	6.9x	5.5x
Dividend Yield	0.6%	2.0%	3.2%	3.2%	3.2%
EV / EBITDA*	4.1x	2.0x	2.9x	3.0x	2.9x
Free Cash Flow Yield*	21.6%	32.1%	16.0%	16.3%	16.4%
* For full definitions of <i>IQ</i> method <sup>≤M</sup> measures, see page 5.					

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Refer to important disclosures on page 6 to 8. Analyst Certification on page 4. Price
Objective Basis/Risk on page 4.

Timestamp: 24 January 2024 01:26AM EST

#### 24 January 2024

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#### **Stock Data**

Price

Price Objective	49.00 USD
Date Established	5-Jan-2024
Investment Opinion	C-1-7
52-Week Range	29.95 USD - 46.98 USD
Mrkt Val (mn) / Shares Out	9,934 USD / 322.0
(mn)	
Free Float	99.5%
Average Daily Value (mn)	164.14 USD
BofA Ticker / Exchange	APA / NAS
Bloomberg / Reuters	APA US / APA.OQ
ROE (2023E)	169.9%
Net Dbt to Eqty (Dec-2022A)	387.3%
ESGMeter™	High

30.85 USD

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

FPSO – floating production storage and offloading LNG – liquified natural gas FID – Final investment decision TTE – Total Energy boepd – barrel of oil equivalent per day ESP – electric submersible pump mbbl – thousand of barrel

# **iQ**profile<sup>™</sup> APA Corporation

iQmethod <sup>SM</sup> – Bus Performance*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Return on Capital Employed	14.5%	37.3%	17.1%	14.7%	15.8%
Return on Equity	NM	NM	169.9%	88.7%	76.89
Operating Margin	38.4%	65.4%	44.7%	43.2%	43.99
Free Cash Flow	2,149	3,188	1,593	1,622	1,628
iQmethod SM – Quality of Earnings*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash Realization Ratio	2.3x	1.9x	2.5x	2.7x	2.4
Asset Replacement Ratio	1.0x	1.5x	1.4x	1.2x	1.4
Tax Rate	30.6%	28.8%	42.7%	46.3%	42.29
Net Debt-to-Equity Ratio	23,139.6%	387.3%	217.9%	168.8%	126.99
Interest Cover	4.7x	16.1x	11.7x	13.4x	14.1
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Sales	6,498	9,220	7,495	7,507	7,74
% Change	55.0%	41.9%	-18.7%	0.2%	3.29
Gross Profit	4,732	8,198	5,704	5,472	5,660
% Change	88.3%	73.2%	-30.4%	-4.1%	3.49
EBITDA	3,827	7,730	5,394	5,165	5,35
% Change	NM	102.0%	-30.2%	-4.2%	3.69
Net Interest & Other Income	(514)	(379)	(302)	(249)	(249
Net Income (Adjusted)	1,452	2,606	1,455	1,329	1,55
% Change	NM	79.5%	-44.2%	-8.6%	17.0%
Free Cash Flow Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Net Income from Cont Operations (GAAP)	967	3,674	1,492	1,329	1,55
Depreciation & Amortization	1,360	1,233	1,510	1,605	1,62
Change in Working Capital	0	0	0	0	(
Deferred Taxation Charge	(74)	305	0	0	(
Other Adjustments, Net	1,117	(269)	693	619	61.
Capital Expenditure	(1,221)	(1,756)	(2,102)	(1,931)	(2,168
Free Cash Flow	2,149	3,188	1,593	1,622	1,628
% Change	609.9%	48.3%	-50.0%	1.9%	0.3%
Share / Issue Repurchase	0	(1,421)	(328)	(673)	(693
Cost of Dividends Paid	(76)	(210)	(309)	(300)	(283
Change in Debt	(1,387)	(1,392)	131	0	(51
Balance Sheet Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash & Equivalents	302	245	95	460	77!
Trade Receivables	1,450	1,450	1,450	1,450	1,450
Other Current Assets	628	628	628	628	628
Property, Plant & Equipment	7,049	6,950	7,526	7,625	7,938
Other Non-Current Assets	3,874	3,874	3,874	3,874	3,87
Total Assets	13,303	13,147	13,573	14,037	14,664
Short-Term Debt	215	2	2	2	
Other Current Liabilities	1,558	1,558	1,558	1,558	1,55
Long-Term Debt	7,295	5,451	5,193	5,193	5,19
Other Non-Current Liabilities	4,204	4,791	4,480	4,480	4,42
Total Liabilities	13,272	11,802	11,232	11,232	11,18
Total Equity	31	1,345	2,341	2,805	3,483
Total Equity & Liabilities	13,303	13,147	13,573	14,037	14,664

### **Company Sector**

Oil & Gas Producers

### **Company Description**

APA is one of the largest US E&P companies with 2.3 BBOE of proven reserves (63% liquids). It is an acquirer/exploiter/explorer, fiscally conservative company that has grown its reserves and production consistently via acquisitions and organic projects. Operations are focused in the US, Egypt, and the North Sea, and exploration in Suriname.

### **Investment Rationale**

In addition to commodity price leverage, Apache has two organic catalysts that we believe can narrow the valuation gap: improved contract terms in Egypt that can reinvigorate activity and exploration success in Suriname, where success to date appears to be a free option.

#### **Stock Data**

Average Daily Volume 5,320,622

### **Quarterly Earnings Estimates**

	2022	2023
Q1	1.93A	1.19A
Q2	2.37A	0.85A
Q3	1.97A	1.33A
Q4	1.48A	1.34E



### **Estimate changes**

Adjusting for items in the earnings supplement, our estimates change as follows:

**Exhibit 1: APA Earnings Estimates**Adjusting for items in the earnings supplement

	Q1	Q2	Q3	Q4	FY	<b>BBG Consensus</b>
2022A	1.93	2.37	1.97	1.48	7.77	8.13
2023E	1.19	0.85	1.33	1.34	4.71	4.92
Previous	1.19	0.85	1.33	1.34	4.71	n/a
2024E	0.99	1.21	1.18	1.12	4.49	5.26
Previous	1.01	1.23	1.19	1.15	4.57	n/a
2025E	1.33	1.37	1.43	1.44	5.57	5.57
Previous	1.40	1.40	1.48	1.50	5.79	n/a

**Source:** BofA Global Research estimates, Bloomberg

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### Price objective basis & risk

### **APA Corporation (APA)**

Our \$49 PO assumes ex growth discounted cash flow value, which assumes \$75 Brent and \$70 West Texas Intermediate (WTI) long term. We also assume long-term Henry Hub natural gas as \$4.00. We apply a long-term (post-tax) weighted average cost of capital (WACC) of 8.4%, which is based on the BofA strategy team's assumed risk premium and a five-year monthly beta.

Upside risks to achieving our price objective are 1) higher commodity prices, 2) exploration success in Suriname, 3) exploration success and increased drilling activity in Egypt. Downside risks to achieving our price objective are (1) lower commodity prices, (2) Egyptian political risk, (3) exploration risk in Suriname.

### **Analyst Certification**

I, Doug Leggate, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

**US - Large Cap Oils Coverage Cluster** 

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	APA Corporation	APA	APA US	Doug Leggate
	Canadian Natural Resources	YCNQ	CNQ CN	Doug Leggate
	Canadian Natural Resources	CNQ	CNQ US	Doug Leggate
	Chesapeake Energy	CHK	CHK US	Doug Leggate
	Chevron Corp.	CVX	CVX US	Doug Leggate
	ConocoPhillips	COP	COP US	Doug Leggate
	Coterra Energy Inc	CTRA	CTRA US	Doug Leggate
	EQT Corporation	EQT	EQT US	John H. Abbott
	ExxonMobil Corp.	XOM	XOM US	Doug Leggate
	Granite Ridge Resources, Inc	GRNT	GRNT US	John H. Abbott
	Imperial Oil	IMO	IMO US	Doug Leggate
	Imperial Oil	YIMO	IMO CN	Doug Leggate
	Kimbell Royalty Partners	KRP	KRP US	John H. Abbott
	Occidental Petroleum Corp.	OXY	OXY US	Doug Leggate
	Ovintiv Inc	YOVV	OVV CN	Doug Leggate
	Ovintiv Inc	OVV	OW US	Doug Leggate
	Range Resources Corp	RRC	RRC US	Doug Leggate
	Suncor	YSU	SU CN	Doug Leggate
	Suncor	SU	SU US	Doug Leggate
NEUTRAL				
	California Resources Corporation	CRC	CRC US	Kalei Akamine
	CNX Resources	CNX	CNX US	John H. Abbott
	Delek US Holdings, Inc.	DK	DK US	Doug Leggate
	Devon Energy Corp.	DVN	DVN US	Doug Leggate
	EOG Resources	EOG	EOG US	Doug Leggate
	Gulfport Energy Corporation	GPOR	GPOR US	Doug Leggate
	HF Sinclair Corporation	DINO	DINO US	Doug Leggate
	Marathon Petroleum Company	MPC	MPC US	Doug Leggate
	PBF Energy	PBF	PBF US	Doug Leggate
	Permian Resources Corporation	PR	PR US	Doug Leggate
	Phillips 66	PSX	PSX US	Doug Leggate
	Valero Energy Corp.	VLO	VLO US	Doug Leggate
JNDERPERFORM				
	Chord Energy Corporation	CHRD	CHRD US	John H. Abbott
	Crescent Energy Company	CRGY	CRGY US	John H. Abbott
	Diamondback Energy Inc.	FANG	FANG US	Doug Leggate
	Marathon Oil Corp.	MRO	MRO US	Doug Leggate



### **US - Large Cap Oils Coverage Cluster**

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	National Fuel Gas Company	NFG	NFG US	John H. Abbott
	Northern Oil and Gas	NOG	NOG US	John H. Abbott
	Vital Energy Inc	VTLE	VTLE US	John H. Abbott
RSTR				
	Pioneer Natural Resources	PXD	PXD US	Doug Leggate
	Southwestern Energy Corp.	SWN	SWN US	Doug Leggate

### **IQ**method<sup>™</sup> Measures Definitions

<b>Business Performance</b>	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) $\times$ (1 - Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill
D. 0.5.11	N I	Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations – Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	FBIT	Interest Expense
	<del></del>	•
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
	Other LT Liabilities	
EV / EBITDA	Enterprise Value	Basic EBIT + Depreciation + Amortization
2., 20	2.166.9.156 - 4.46	Basic Est. Bepreciation / miorazation

Manethod 3<sup>ss</sup> is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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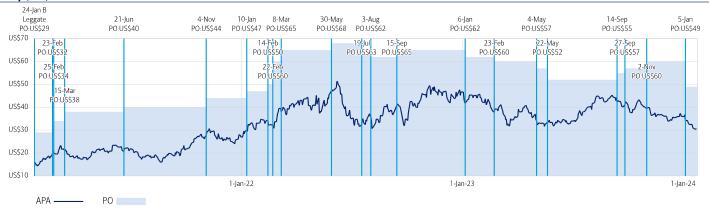
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### **Disclosures**

### **Important Disclosures**

#### APA Corp (APA) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Energy Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	83	61.48%	Buy	64	77.11%
Hold	28	20.74%	Hold	21	75.00%
Sell	24	17.78%	Sell	18	75.00%

### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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## Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R2</sup>

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Inderperform	N/A	≥ 20%

R2Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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