

### European Snapshot

### Downgrades at the start of the year

**Quantitative Strategy** 

#### Screen of the Week: highest/lowest breadth of revisions

In December, the 3-month European sales (0.78), EPS (0.73) and DPS (0.91) revision ratios remained at the 3-year lows in net downgrade territory and below the typical seasonal weakness shown in the last month of the year. Only 2 stocks in our Screen of the Week had net upgrades on all 3 metrics last month, while 12 screened with net downgrades on these 3 metrics within the largest 250 European names (Exhibit 1).

#### Sales and EPS decline, DPS moves into net upgrades

The 1-month Sales and EPS Revision Ratios declined deeper into net downgrade territory (to 0.64 and 0.70, respectively), but the DPS Revision Ratio improved to 1.01 over the month (see Exhibit 2 for the most upgraded/downgraded stocks). Only Switzerland, Healthcare, IT, Communications and EM-exposed companies saw improvements in these ratios over the month across countries/sectors/styles/exposure baskets, while Italy, Discretionary, Energy, High Growth and Rising Price Momentum noted declines (see Exhibit 50 for details).

#### Other metrics: price targets improve further

The 1-month Revision Ratio rose only for price targets (to 0.99 from 0.7, due to increases in Real Estate and Communication Svs). The capex ratio fell the most (to 0.53 from 0.79, on the back of a collapse in Real Estate and Sweden), followed by the buybacks ratio (1.18 from 1.39, driven by Energy) and net debt ratio (to 2.05 from 2.15, as Discretionary halved the upgrades). Finally, the inventories ratio fell the least (to 0.62 from 0.69, led by a decline in Energy).

### 2023 ended with an inflow into Europe-focused funds

Europe-focused equity funds recorded their first inflow in 42 weeks of \$0.36bn last week (there were only 6 weekly inflows in 2023), with a net -26.3% seeing net inflows. Outflows amounted to \$0.7bn from active funds (not a single weekly inflow was recorded last year) and inflows into passive funds were \$1.04bn (7th consecutive inflow and largest since Mar '23, with 30 weekly inflows last year). Europe-focused funds saw \$71.3bn of outflows in 2023: \$77bn of outflows from active funds and \$5.7bn of inflows into passive funds. Healthcare (\$0.15bn), Switzerland (\$0.12bn) and Size stocks (\$0.08bn) had the largest inflows last week, while Financials (\$0.37bn), the UK (\$0.12bn) and Risk stocks (\$0.08bn) posted the largest outflows (Exhibit 28). UK-focused equity funds benchmarked to the FTSE 100 saw \$0.13bn of outflows in 2023, the first yearly outflow since 2011.

#### 04 January 2024

Quant Strategy Europe

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Latest European Snapshot notes:

European Snapshot: Who screens well in 'Recession' and 'Recovery'? 13 December 2023

European Snapshot: The most downgrades in three years 06 December 2023

European Snapshot: Who could show resilience in '24? 29 November 2023

European Snapshot: Who would buy back the most in 2024? 23 November 2023

We highlight the latest C-suite changes, insider buying stats and new buyback announcements in our screens in the Appendix.

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Refer to important disclosures on page 21 to 23.

Timestamp: 04 January 2024 12:30AM EST

### Screen of the week

### Exhibit 1: The top/bottom European stocks with the highest and lowest 1-month Sales/EPS/DPS Revision Ratios among the largest 250 European names within MSCI Europe index as per the market cap

Sales/EPS/DPS Revision Ratio per company, measured as: ((# of FY1 and FY2 upward Sales/EPS/DPS revisions over past month)-(# of FY1 and FY2 downward Sales/EPS/DPS revisions over past month))/ # of FY1 and FY2 estimates over past month

| <b>BBG</b> Ticker | Name       | 1m SRR | 1m ERR | 1m DRR | <b>BBG</b> Ticker | Name                     | 1m SRR | 1m ERR | 1m DRR |
|-------------------|------------|--------|--------|--------|-------------------|--------------------------|--------|--------|--------|
| RIO LN            | Rio Tinto  | 0.40   | 0.55   | 0.53   | AHT LN            | Ashtead                  | -0.94  | -1.00  | -0.71  |
| SGELN             | Sage Group | 0.50   | 0.57   | 0.26   | <b>BAER SW</b>    | Julius Baer              | -0.79  | -0.91  | -0.66  |
|                   |            |        |        |        | AAL LN            | Anglo American           | -0.67  | -0.78  | -0.82  |
|                   |            |        |        |        | BATS LN           | British American Tobacco | -0.73  | -0.70  | -0.28  |
|                   |            |        |        |        | MC FP             | LVMH                     | -0.57  | -0.57  | -0.27  |
|                   |            |        |        |        | MONC IM           | Moncler                  | -0.40  | -0.37  | -0.27  |
|                   |            |        |        |        | SLHN SW           | Swiss Life               | -0.33  | -0.44  | -0.25  |
|                   |            |        |        |        | CPG LN            | Compass                  | -0.40  | -0.33  | -0.28  |
|                   |            |        |        |        | DGE LN            | Diageo                   | -0.22  | -0.34  | -0.38  |
|                   |            |        |        |        | RI FP             | Pernod Ricard            | -0.30  | -0.29  | -0.32  |
|                   |            |        |        |        | BAYN GR           | Bayer                    | -0.20  | -0.41  | -0.27  |
|                   |            |        |        |        | DSV DC            | DSV                      | -0.22  | -0.22  | -0.21  |

**Source:** BofA European Equity Quant Strategy, IBES. Disclaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark.

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### Exhibit 2: The top/bottom European stocks with the highest and lowest 1-month DPS Revision Ratios among the largest 250 European names within MSCI Europe index as per the market cap

DPS Revision Ratio per company, measured as: ((# of FY1 and FY2 upward DPS revisions over past month)-(# of FY1 and FY2 downward DPS revisions over past month))/# of FY1 and FY2 estimates over past month

|            | Most positive breadth of DPS revisions |       | Most negative breadth of DPS revisions |                          |       |  |  |  |
|------------|--|-------|--|--------------------------|-------|--|--|--|
| BBG Ticker | Name                                   | Ratio | BBG Ticker                             | Name                     | Ratio |  |  |  |
| RIO LN     | Rio Tinto                              | 0.53  | AAL LN                                 | Anglo American           | -0.82 |  |  |  |
| SIE GR     | Siemens                                | 0.48  | AHT LN                                 | Ashtead                  | -0.71 |  |  |  |
| MRO LN     | Melrose Industries                     | 0.46  | <b>BAER SW</b>                         | Julius Baer              | -0.66 |  |  |  |
| ITX SM     | Inditex                                | 0.45  | GLEN LN                                | Glencore                 | -0.43 |  |  |  |
| IMB LN     | Imperial Brands                        | 0.32  | DGE LN                                 | Diageo                   | -0.38 |  |  |  |
| SGE LN     | Sage Group                             | 0.26  | RI FP                                  | Pernod Ricard            | -0.32 |  |  |  |
| LSEG LN    | London Stock Exchange                  | 0.25  | BATS LN                                | British American Tobacco | -0.28 |  |  |  |
| DANSKE DC  | Danske Bank                            | 0.24  | CPG LN                                 | Compass                  | -0.28 |  |  |  |
| ISP IM     | Intesa Sanpaolo                        | 0.20  | BAYN GR                                | Bayer                    | -0.27 |  |  |  |
| ABF LN     | Associated British Foods               | 0.20  | MC FP                                  | LVMH                     | -0.27 |  |  |  |
| HNR1 GR    | Hannover Rueck                         | 0.19  | MONC IM                                | Moncler                  | -0.27 |  |  |  |
| UCG IM     | UniCredit                              | 0.19  | ITRK LN                                | Intertek                 | -0.25 |  |  |  |
| RWE GR     | RWE                                    | 0.18  | SLHN SW                                | Swiss Life Holding       | -0.25 |  |  |  |
| MAERSKB DO | A.P. Moller - Maersk                   | 0.18  | NHY NO                                 | Norsk Hydro              | -0.24 |  |  |  |
| CRDA LN    | Croda International                    | 0.18  | WPP LN                                 | WPP Plc                  | -0.24 |  |  |  |
| ADM LN     | Admiral                                | 0.18  | HO FP                                  | Thales                   | -0.22 |  |  |  |
| ABI BB     | Anheuser-Busch InBev                   | 0.17  | VOW GR                                 | Volkswagen               | -0.21 |  |  |  |
| VOLVB SS   | Volvo B                                | 0.17  | DSV DC                                 | DSV                      | -0.21 |  |  |  |
| AV/ LN     | Aviva                                  | 0.17  | DNB NO                                 | DNB Bank                 | -0.20 |  |  |  |
| ENEL IM    | Enel                                   | 0.15  | FRE GR                                 | Fresenius SE             | -0.20 |  |  |  |
| TSCO LN    | Tesco                                  | 0.14  | DB1 GR                                 | Deutsche Boerse          | -0.20 |  |  |  |
| RACE US    | Ferrari                                | 0.14  | NOKIA FH                               | Nokia                    | -0.19 |  |  |  |
| TTE FP     | TotalEnergies                          | 0.14  | CFR SW                                 | Cie Financiere Richemont | -0.18 |  |  |  |
| ZURN SW    | Zurich Insurance                       | 0.14  | SAMPO FH                               | Sampo                    | -0.18 |  |  |  |
| AMS SM     | Amadeus IT                             | 0.14  | LOGNSW                                 | Logitech                 | -0.17 |  |  |  |

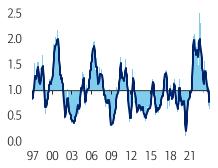
**Source:** BofA European Equity Quant Strategy, IBES. Disdaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark.



### **Revisions**

#### **Exhibit 3: Sales Revision Ratio for Europe**

1-month (light blue) and 3-month (dark blue); the 3-month ratio has gone down to 0.78 in December, from 0.91 previously

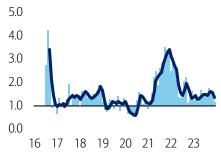


**Source:** BofA European Equity Quant Strategy, IBES. The Sales Revision Ratio measures the number of stocks for which the consensus Sales estimate has risen, versus the number for which it has fallen

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### Exhibit 6: Buybacks Revision Ratio for Europe

1-month (light blue) and 3-month (dark blue); the 3-month ratio has decreased to 1.37 in December, from 1.57 previously



**Source:** BofA European Equity Quant Strategy, Factset. The Buybacks Revision Ratio measures the number of stocks for which the consensus number of share repurchases estimate has risen, versus the number for which it has fallen.

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#### **Exhibit 4: EPS Revision Ratio for Europe**

1-month (light blue) and 3-month (dark blue); the 3-month ratio has decreased to 0.73 in December, from 0.80 previously

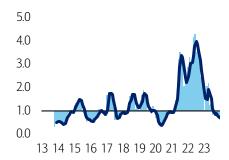


**Source:** BofA European Equity Quant Strategy, IBES. The EPS Revision Ratio measures the number of stocks for which the consensus EPS estimate has risen, versus the number for which it has fallen

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### Exhibit 7: Inventories Revision Ratio for Europe

1-month (light blue) and 3-month (dark blue); the 3-month ratio has fallen to 0.73 in December, from 0.82 previously

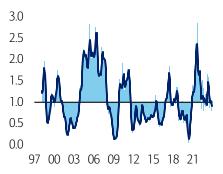


**Source:** BofA European Equity Quant Strategy, Factset. The Inventories Revision Ratio measures the number of stocks for which the consensus number of inventories estimate has risen, versus the number for which it has fallen.

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#### **Exhibit 5: DPS Revision Ratio for Europe**

1-month (light blue) and 3-month (dark blue); the 3-month ratio has marginally improved to 0.909 in December, from 0.908 previously

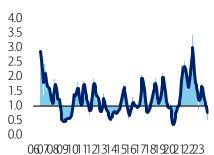


**Source:** BofA European Equity Quant Strategy, IBES. The DPS Revision Ratio measures the number of stocks for which the consensus DPS estimate has risen, versus the number for which it has fallen.

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### Exhibit 8: Capex Revision Ratio for Europe

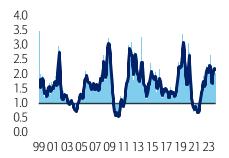
1-month (light blue) and 3-month (dark blue); the 3-month ratio has declined to 0.76 in December, from 0.94 previously



**Source:** BofA European Equity Quant Strategy, Factset. The Capex Revision Ratio measures the number of stocks for which the consensus number of capex estimate has risen, versus the number for which it has fallen

### Exhibit 9: Net Debt Revision Ratio for Europe

1-month (light blue) and 3-month (dark blue); the 3-month ratio has moderated to 2.15 in December, from 2.17 previously

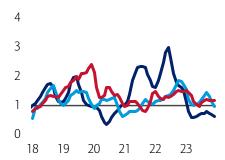


**Source:** BofA European Equity Quant Strategy, Factset. The Net Debt Revision Ratio measures the number of stocks for which the consensus number of net debt estimate has risen, versus the number for which it has fallen

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# Exhibit 10: 1-month cash and long-term ratios increased over the month, while short-term debt ratio declined

European 3-month revision ratios for cash (dark blue), short-term debt (light blue) and long-term debt (red line)

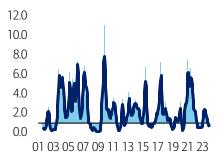


**Source:** BofA European Equity Quant Strategy, Factset. The Cash/Short-term debt/Long-term debt Revision Ratio measures the number of stocks for which the consensus number of cash/short-term debt/long-term debt estimates have risen, versus the number for which they have fallen

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### Exhibit 11: Price Target Revision Ratio for Europe

1-month (light blue) and 3-month (dark blue); the 3-month ratio has ticked up to 0.72 in December, from 0.71 previously

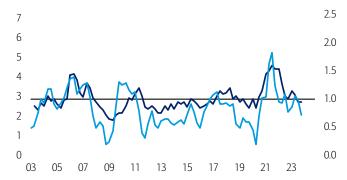


**Source:** BofA European Equity Quant Strategy, Factset. The Price Target Revision Ratio measures the number of stocks for which the consensus number of price target estimate has risen, versus the number for which it has fallen

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### Exhibit 12: Company commentary showed marginal improvement, while sell-side earnings upgrades remain negative

Stoxx 600 Company Sentiment Ratio (dark blue line) and European 3-month EPS Revision Ratio (light blue line, rhs)

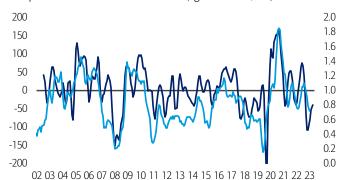


**Source:** BofA European Equity Quant Strategy, IBES, Factset. Stoxx 600 Company Sentiment Ratio is calculated as a ratio of mentions "better" and "stronger" to "worse" and "weaker" in the earnings transcripts for Europe Stoxx 600 companies that have reported in each quarter.

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# Exhibit 13: Sell-side earnings forecasts are likely to decline further before potentially improving from early this year

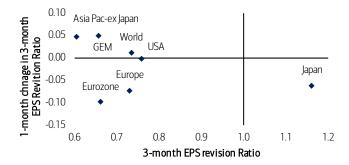
Eurozone Economic Surprise Index (dark blue line, 3m mva, 3m lag) and European 3-month EPS Revision Ratio (light blue line, rhs)



Source: BofA European Equity Quant Strategy, IBES, Refinitiv

### Exhibit 14: Only Japan is in net upgrades territory, while Europe and Eurozone's ratios declined the most

The 3-month EPS Revision Ratio and its MoM change by region in December  $\,$ 

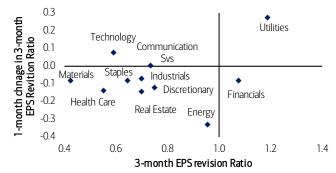


**Source:** BofA European Equity Quant Strategy, IBES

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## Exhibit 16: Only Utilities and Financials are in net upgrades territory; Energy's ratio decreased the most over the month

The 3-month EPS Revision Ratio and its MoM change by sector in December  $\,$ 

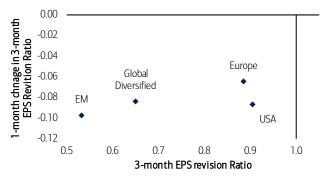


Source: BofA European Equity Quant Strategy, IBES

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### Exhibit 18: USA-exposed stocks had the highest EPS Revision Ratio, while it decreased the most for EM-exposed stocks

The 3-month EPS Revision Ratio and 1-month change in the 3-month EPS Revision Ratio by revenue exposure basket in December

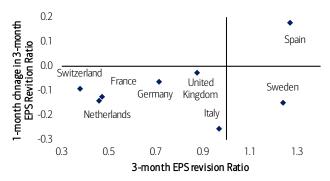


Source: BofA European Equity Quant Strategy, IBES

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### Exhibit 15: Spain had the highest EPS Revision Ratio and it is the only country to show improvement over the month

The 3-month EPS Revision Ratio and its MoM change by country in December  $\,$ 

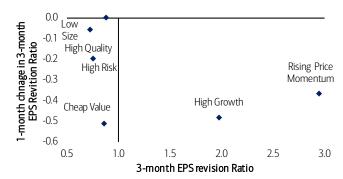


Source: BofA European Equity Quant Strategy, IBES

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## Exhibit 17: Rising Price Momentum and High Growth are in net upgrades, while Cheap Value declined the most over the month

The 3-month EPS Revision Ratio and its MoM change by style in December

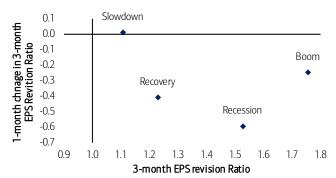


Source: BofA European Equity Quant Strategy, IBES

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### Exhibit 19: Boom had the highest EPS Revision Ratio, while Recession recorded biggest drop over the month

The 3-month EPS Revision Ratio and its MoM change by top Style Cycle phase in December



Source: BofA European Equity Quant Strategy, IBES



#### Exhibit 20: Financials continue to contribute the most to 2023/24 expected growth numbers, while Energy, Materials and Utilities the least

2023 and 2024 expected SPS/EPS/DPS growth contribution for MSCI Europe per country and sector

|                      | Sales Gro<br>(%) | owth  | EPS Gre<br>(% |       | Dividend Growth<br>(%) |      |  |  |
|----------------------|------------------|-------|---------------|-------|------------------------|------|--|--|
|                      | 2024             | 2025  | 2024          | 2025  | 2024                   | 2025 |  |  |
| Europe               | 2.41             | 2.98  | 5.42          | 8.99  | 6.14                   | 6.27 |  |  |
| Contribution per sec | tor              |       |               |       |                        |      |  |  |
| Energy               | 0.14             | -0.60 | -0.01         | -0.19 | 0.20                   | 0.42 |  |  |
| Materials            | 0.11             | 0.22  | 0.61          | 0.58  | 0.00                   | 0.42 |  |  |
| Industrials          | 0.58             | 0.92  | 0.91          | 1.62  | 0.60                   | 1.16 |  |  |
| Discretionary        | 0.41             | 0.65  | 0.24          | 1.10  | 0.58                   | 0.83 |  |  |
| Staples              | 0.35             | 0.22  | 0.54          | 0.74  | 0.67                   | 0.72 |  |  |
| Healthcare           | 0.38             | 0.49  | 1.05          | 1.72  | 0.69                   | 0.90 |  |  |
| Financials           | 0.62             | 0.69  | 1.62          | 2.10  | 2.79                   | 0.97 |  |  |
| IT                   | 0.09             | 0.25  | 0.21          | 0.84  | 0.22                   | 0.37 |  |  |
| Communication Svs    | 0.08             | 0.11  | 0.30          | 0.30  | 0.13                   | 0.19 |  |  |
| Utilities            | -0.33            | 0.00  | -0.03         | 0.07  | 0.11                   | 0.22 |  |  |
| Real Estate          | -0.01            | 0.02  | -0.03         | 0.02  | 0.14                   | 0.06 |  |  |
| Contribution per cou | ntry             |       |               |       |                        |      |  |  |
| France               | 0.65             | 0.60  | 0.63          | 1.53  | 1.08                   | 1.47 |  |  |
| Germany              | 0.42             | 0.97  | 1.12          | 1.65  | 0.82                   | 1.11 |  |  |
| Italy                | 0.05             | 0.11  | -0.02         | 0.12  | 0.32                   | 0.17 |  |  |
| Netherlands          | 0.14             | 0.03  | 0.33          | 0.82  | 0.21                   | 0.45 |  |  |
| Spain                | 0.04             | 0.07  | 0.16          | 0.21  | 0.37                   | 0.44 |  |  |
| Sweden               | 0.04             | 0.17  | 0.01          | 0.32  | 0.17                   | 0.23 |  |  |
| Switzerland          | 0.34             | 0.31  | 1.08          | 1.53  | 0.76                   | 0.85 |  |  |
| UK                   | 0.00             | 0.03  | 1.35          | 1.69  | 1.94                   | 0.72 |  |  |

Source: MSCI, Refinitiv

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#### Exhibit 21: Materials, UK and High Growth top the 12m fwd EPS growth estimates

12m fwd EPS growth (%)

|                   |       | Europe: 5.4 | 2%    |              |       |  |  |
|-------------------|-------|-------------|-------|--------------|-------|--|--|
| Sectors           |       | Countri     | es    | Styles       |       |  |  |
| Materials         | 9.88  | UK          | 9.08  | High Growth  | 8.57  |  |  |
| Communication Svs | 8.95  | Spain       | 7.47  | Low Size     | 7.40  |  |  |
| Healthcare        | 8.89  | Italy       | 7.42  | High Quality | 7.09  |  |  |
|                   |       |             |       | Rising Price |       |  |  |
| Industrials       | 7.43  | France      | 5.35  | Momentum     | 4.49  |  |  |
| IT                | 6.02  | Germany     | 3.63  | High Risk    | 1.73  |  |  |
| Financials        | 6.01  | Sweden      | 3.08  | Top Value    | -1.01 |  |  |
| Staples           | 5.97  | Switzerland | 0.30  |              |       |  |  |
| Discretionary     | 2.73  | Netherlands | -0.40 |              |       |  |  |
| Energy            | -0.09 |             |       |              |       |  |  |
| Utilities         | -0.99 |             |       |              |       |  |  |
| Real Estate       | -4.04 |             |       |              |       |  |  |

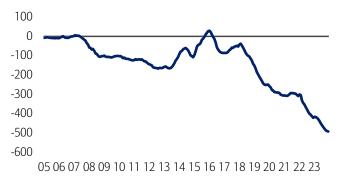
Source: BofA European Equity Quant Strategy, MSCI, Refinitiv, Factset

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### **Flows**

#### Exhibit 22: Europe-focused equity funds have seen \$485bn of outflows since 2005 (active funds: \$-610bn, passive funds: \$125bn)

Long-term cumulative flows into Europe-focused equity funds (\$bn)

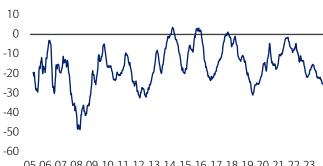


Source: BofA European Equity Quant Strategy, EPFR Global

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#### Exhibit 23: A net -26.3% of Europe-focused funds saw inflows last week, second consecutive decline

Net % of Europe-focused equity funds seeing inflows on weekly basis (12w mva)



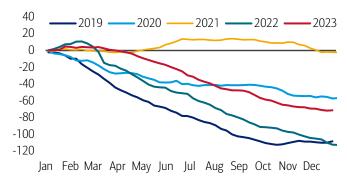
05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23

**Source:** BofA European Equity Quant Strategy, EPFR Global. Note: Net % calculated as % of funds that saw inflows minus % of funds that saw outflows



# Exhibit 24: Europe-focused equity funds have seen \$71.3bn of outflows in 2023, with \$69.6bn of outflows from European-domiciled funds and \$0.7bn of inflows into US-domiciled funds

Cumulative annual flows into Europe-focused equity funds (\$bn)

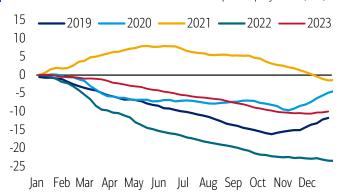


Source: BofA European Equity Quant Strategy, EPFR Global

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# Exhibit 26: SMID focused European equity funds have seen \$9.98bn of outflows in 2023, \$10.9bn of outflows from active funds and \$0.9 inflows into passive funds

Cumulative annual flows into SMID-focused European equity funds (\$bn)

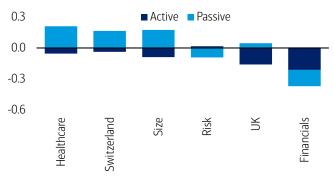


 $\textbf{Source:} \ \ \mathsf{BofA} \ \mathsf{European} \ \mathsf{Equity} \ \mathsf{Quant} \ \mathsf{Strategy}, \mathsf{EPFR} \ \mathsf{Global}$ 

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## Exhibit 28: Healthcare recorded the largest inflows (\$0.15bn), while Financials noted the largest outflows (\$0.37bn) last week

Top and bottom inflows/outflows last week into Europe-focused equity funds/stocks by country, sector, style split into active and passive (\$bn)

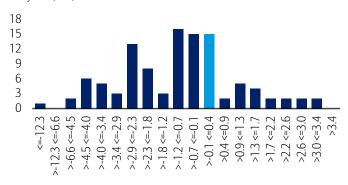


**Source:** BofA European Equity Quant Strategy, EPFR Global. Note: flows into styles are aggregated from stock level data

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### Exhibit 25: Europe-focused equity funds saw \$0.36bn of inflows last week, first inflow after 42 weekly outflows

Distribution of weekly flows into Europe-focused equity funds over the last two years (\$bn)

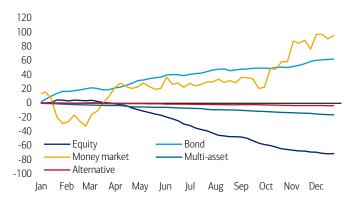


Source: BofA European Equity Quant Strategy, EPFR Global

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# Exhibit 27: Equity funds have seen the largest outflows in 2023 (\$71.3bn), while Money market funds have seen the largest inflows (\$95.5bn)

2023 cumulative flows into Europe-focused funds by asset-class (\$bn)

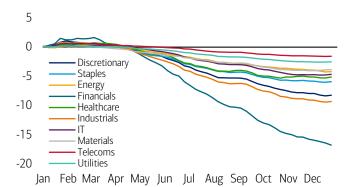


Source: BofA European Equity Quant Strategy, EPFR Global

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# Exhibit 29: Telecoms noted the smallest outflows in 2023 (\$1.6bn), while Financials recorded the largest outflows (\$16.8bn)

2023 cumulative flows into Europe-focused equity funds by sector (\$bn)

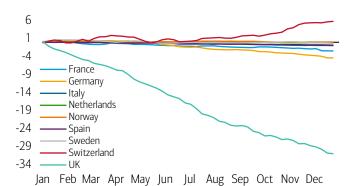


Source: BofA European Equity Quant Strategy, EPFR Global



### Exhibit 30: Switzerland noted the largest inflows in 2023 (\$5.8bn), while UK recorded the largest outflows (\$31bn)

2023 cumulative flows into Europe-focused equity funds by country (\$bn)



Source: BofA European Equity Quant Strategy, EPFR Global.

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# Exhibit 32: UK-focused equity funds have seen \$141bn of outflows since 2005 (active funds: \$-159bn, passive funds: \$18bn)

Long-term cumulative flows into UK-focused equity funds (\$bn)

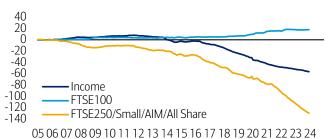


Source: BofA European Equity Quant Strategy, EPFR Global

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# Exhibit 34: Since 2005, UK equity-focused income funds saw \$56bn of outflows, \$18bn of inflows into FTSE100 benchmarked funds and \$130bn of outflows from FTSE250/AIM/AII Share/Small caps

Long-term cumulative flows into UK-focused equity funds (\$bn) split by focus

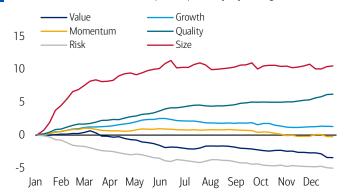


Source: BofA European Equity Quant Strategy, EPFR Global

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### Exhibit 31: Size has seen the largest inflows in 2023 (\$10.5bn), while Risk has recorded the largest outflows (\$5.1bn)

2023 cumulative flows into European equities by style (long-short, \$bn)

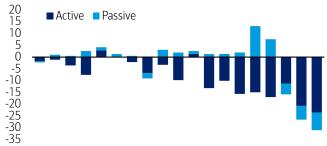


**Source:** BofA European Equity Quant Strategy, EPFR Global. Note: flows into styles are aggregated from stock level data

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# Exhibit 33: In 2023, UK-focused equity active funds have seen \$23.6bn of outflows, while passive funds recorded \$7.4bn of outflows

Yearly flows into UK-focused equity funds (\$bn) split between active and passive funds



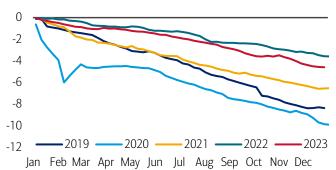
'05'06'07'08'09'10'11'12'13'14'15'16'17'18'19'20'21'22'23

Source: BofA European Equity Quant Strategy, EPFR Global

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### Exhibit 35: UK income-focused equity funds have seen \$4.58bn of outflows in 2023

Cumulative annual flows into UK income-focused equity funds (\$bn)



Source: BofA European Equity Quant Strategy, EPFR Global



## Exhibit 36: UK-focused equity funds benchmarked to FTSE 100 have seen \$0.13bn of outflows in 2023; first time since 2011

Cumulative annual flows into UK-focused equity funds benchmarked to FTSE 100 index (\$bn)

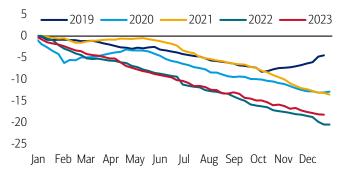


Source: BofA European Equity Quant Strategy, EPFR Global

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# Exhibit 37: UK-focused equity funds benchmarked to FTSE 250/Small/AIM/All Share indices have seen \$18.2bn of outflows in 2023

Cumulative annual flows into UK-focused equity funds benchmarked to FTSE 250/AIM/Small/ALL Share indices (\$bn)



**Source:** BofA European Equity Quant Strategy, EPFR Global

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#### Exhibit 38: Encavis has seen the largest inflows last week as % of mcap, while Aib Group largest outflows across funds

Top 5 and bottom 5 European companies that are part of Europe Stoxx 600 index and saw the largest inflow/outflow from different types of funds last week as % of market capitalisation

#### Stocks that saw the highest inflows last week

#### Stocks that saw the highest outflows last week

| BBG      |                      |                      |         | Flow as % o | of      |           |                 |                      | F           | low as % o | of      |
|----------|----------------------|----------------------|---------|-------------|---------|-----------|-----------------|----------------------|-------------|------------|---------|
| Ticker   | Name                 | Sector               | Country | mcap        | Group   | BBG Ticke | r Name          | Sector               | Country     | mcap       | Group   |
| NOD NO   | Nordic Semiconductor | Technology           | Norway  | 0.03        | Active  | AIBG ID   | Aib             | Banks                | Ireland     | -0.08      | Active  |
| BC IM    | Brunello Cucinelli   | Consumer Pds & Svs   | Italy   | 0.02        | Active  | ALLFG NA  | Allfunds        | Financial Services   | Netherlands | -0.04      | Active  |
| ERICB SS | Ericsson Lm          | Telecommunications   | Sweden  | 0.01        | Active  | RBREW DC  | Royal Unibrew   | Food, Bev & Tobacco  | Denmark     | -0.04      | Active  |
| INDT SS  | Indutrade            | Industrial Gds & Svs | Sweden  | 0.01        | Active  | AZE BB    | Azelis          | Industrial Gds & Svs | Belgium     | -0.03      | Active  |
| TEL NO   | Telenor              | Telecommunications   | Norway  | 0.01        | Active  | BIRG ID   | Bank Of Ireland | Banks                | Ireland     | -0.03      | Active  |
| ECV GR   | Encavis              | Utilities            | Germany | 0.12        | Passive | AMS SW    | Ams-Osram       | Technology           | Switzerland | -0.02      | Passive |
| COV FP   | Covivio              | Real Estate          | France  | 0.08        | Passive | YARNO     | Yara            | Chemicals            | Norway      | -0.02      | Passive |
| ELE SM   | Endesa               | Utilities            | Spain   | 0.07        | Passive | AXFO SS   | Axfood          | PCDG Stores          | Sweden      | -0.02      | Passive |
| EVK GR   | Evonik Industries    | Chemicals            | Germany | 0.06        | Passive | HOLMB SS  | Holmen          | Basic Resources      | Sweden      | -0.02      | Passive |
| DST IM   | Posto Italiano       | Incurance            | Italy   | 0.06        | Paccivo | TEL 2R SS | Tolo?           | Tolocommunications   | Sweden      | -0.02      | Paccivo |

**Source:** BofA European Equity Quant Strategy, EPFR Global. Disclaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark.

### **Performances**

## Exhibit 39: The SXXP index typically registers a 1.4% gain in Q1, while the current quarter-to-date return stands at a 1.2% loss

Historical average performance of Europe Stoxx 600 index (EUR, price return)



**Source:** BofA European Equity Quant Strategy, Refinitiv. Note: historical average performance calculated over 1992-2023

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# Exhibit 41: January sees largest gains in Cheap Value so far, while Expensive Value experiences the largest losses

% MTD returns for styles in the largest 250 European stocks (relative price return equally weighted in EUR)



**Source:** BofA European Equity Quant Strategy, Factset

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#### Exhibit 40: Q1 '24 starts with stronger gains in Switzerland, Healthcare and Value compared to historical trends

Current QTD and YTD performance in comparison with historical average relative performance of MSCI sectors/countries indices (vs MSCI Europe, local currency, price return) and styles (long/short, EUR, price return)

|                   | QTD (%) | Diff vs<br>historical | YTD (%) | Diff vs<br>historical |
|-------------------|---------|-----------------------|---------|-----------------------|
| Germany           | 0.0     | -0.3                  | 0.0     | -0.3                  |
| France            | -0.1    | -0.2                  | -0.1    | -0.2                  |
| Italy             | 0.8     | 0.4                   | 0.8     | 0.4                   |
| Netherlands       | -1.2    | -1.4                  | -1.2    | -1.4                  |
| Spain             | 0.9     | 0.5                   | 0.9     | 0.5                   |
| Sweden            | -0.2    | -0.4                  | -0.2    | -0.4                  |
| Switzerland       | 0.1     | 0.6                   | 0.1     | 0.6                   |
| UK                | 0.0     | 0.2                   | 0.0     | 0.2                   |
| Materials         | -0.1    | -0.5                  | -0.1    | -0.5                  |
| Communication Svs | 0.6     | 0.6                   | 0.6     | 0.6                   |
| Discretionary     | -0.4    | -0.5                  | -0.4    | -0.5                  |
| Staples           | 0.1     | 0.4                   | 0.1     | 0.4                   |
| Energy            | 0.7     | 0.6                   | 0.7     | 0.6                   |
| Financials        | 0.4     | 0.3                   | 0.4     | 0.3                   |
| Healthcare        | 0.6     | 1.0                   | 0.6     | 1.0                   |
| Industrials       | -0.4    | -0.5                  | -0.4    | -0.5                  |
| IT                | -1.6    | -1.8                  | -1.6    | -1.8                  |
| Utilities         | -0.2    | -0.1                  | -0.2    | -0.1                  |
| Real Estate       | -0.8    | -0.7                  | -0.8    | -0.7                  |
| Value             | 2.0     | 1.3                   | 2.0     | 1.3                   |
| Growth            | -0.3    | -0.2                  | -0.3    | -0.2                  |
| Momentum          | -0.1    | 0.0                   | -0.1    | 0.0                   |
| Quality           | -0.3    | 0.3                   | -0.3    | 0.3                   |
| Risk              | 0.1     | -0.9                  | 0.1     | -0.9                  |
| Size              | 0.4     | 0.0                   | 0.4     | 0.0                   |

**Source:** BofA European Equity Quant Strategy, Refinitiv, MSCI. Note: historical average performance calculated over 1993-2023

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## Exhibit 42: Low P/B have seen the strongest gains MTD, while High 12m Trailing EV/EBITDA records the largest losses

% MTD best and worst factor in styles in the largest 250 European stocks (relative price return equally weighted in EUR)

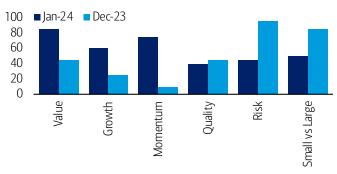


Source: BofA European Equity Quant Strategy, Factset



## Exhibit 43: Value has outperformed in 17 out of 20 sectors so far in January

% of SXXP index super-sectors in which styles (L/S) are outperforming in Jan

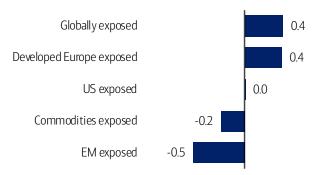


Source: BofA European Equity Quant Strategy, FactSet

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## Exhibit 45: Globally exposed stocks have gained the most MTD, while EM exposed stocks have noted the largest losses

% MTD returns for revenue exposure baskets (relative price return equally weighted in EUR)

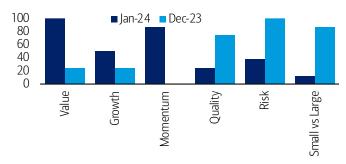


Source: BofA European Equity Quant Strategy, Factset

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## Exhibit 44: Value has outperformed in 8 out of 8 countries so far in January

% of SXXP index countries\* in which styles (L/S) are outperforming in Jan

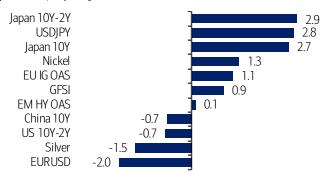


**Source:** BofA European Equity Quant Strategy, FactSet. Note:\* countries included: France, Germany, Italy, Netherlands, Spain, Sweden, Switzerland, UK

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### Exhibit 46: Stocks sensitive to rising Japan 10Y-2Y have gained the most MTD, while these sensitive to rising EURUSD lost the most

% MTD returns for stocks with specific cross-asset sensitivities (relative price return equally weighted in EUR)



Source: BofA European Equity Quant Strategy, Factset

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#### Exhibit 47: Q1 has been historically the strongest for France, IT and Low vs High Size

Historical average returns for countries, sectors, styles (L/S) in each quarter

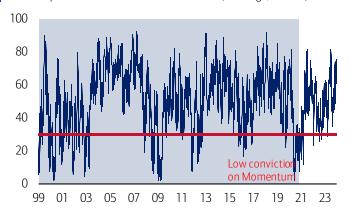
| Quarter | Germany   | France            | Italy         | Netherlands | Spain  | Sweden       | Switzerland | UK           |       |           |             |
|---------|-----------|-------------------|---------------|-------------|--------|--------------|-------------|--------------|-------|-----------|-------------|
| Q1      | -0.1%     | 1.8%              | 1.5%          | 1.5%        | 0.6%   | 3.2%         | -0.3%       | -2.0%        |       |           |             |
| Q2      | 0.2%      | -0.1%             | -2.3%         | 1.2%        | 0.2%   | 0.9%         | 1.1%        | -0.3%        |       |           |             |
| Q3      | -2.3%     | -1.2%             | -0.1%         | -0.6%       | 0.1%   | 1.0%         | 0.5%        | 0.9%         |       |           |             |
| Q4      | 2.5%      | 0.2%              | -1.0%         | 0.8%        | 0.7%   | 0.7%         | -0.3%       | -1.0%        |       |           |             |
| Quarter | Materials | Communication Svs | Discretionary | Staples     | Energy | Financials   | Healthcare  | In dustrials | IT    | Utilities | Real Estate |
| Q1      | 0.9%      | -1.0%             | 1.5%          | 0.8%        | 0.8%   | -2.4%        | -0.7%       | 1.7%         | 2.3%  | -0.7%     | -7.4%       |
| Q2      | 0.6%      | -4.0%             | -0.4%         | 1.8%        | 2.2%   | -1.4%        | 2.8%        | 0.2%         | -0.4% | 0.6%      | -6.5%       |
| Q3      | -2.2%     | -0.4%             | -1.8%         | 2.2%        | -0.3%  | 0.2%         | 2.9%        | -1.0%        | -1.2% | 0.8%      | -1.8%       |
| Q4      | 1.6%      | 2.1%              | 1.2%          | -2.1%       | -2.4%  | 0.2%         | -2.4%       | 0.8%         | 2.0%  | -0.7%     | 3.2%        |
|         |           |                   |               |             |        | Size (Low vs |             |              |       |           |             |
| Quarter | Value     | Growth            | Momentum      | Quality     | Risk   | High)        |             |              |       |           |             |
| Q1      | -1.1%     | 3.4%              | 3.1%          | -0.2%       | 0.0%   | 4.5%         |             |              |       |           |             |
| Q2      | -1.3%     | 0.7%              | 5.9%          | 2.1%        | -2.5%  | 0.0%         |             |              |       |           |             |
| Q3      | 0.7%      | 0.5%              | 5.1%          | 2.4%        | -3.6%  | 0.8%         |             |              |       |           |             |
| Q4      | 0.2%      | 0.4%              | 1.6%          | 0.9%        | 3.3%   | 0.1%         |             |              |       |           |             |

**Source:** BofA European Equity Quant Strategy, Refinitiv, MSCI. Note: historical average performance calculated over 1993-2023

### **European Momentum Conviction Indicator**

Exhibit 48: BofA European Momentum Conviction Indicator (MCI) stands at 68, above the threshold of 30 which signals a potential crash in the Momentum style

BofA European Momentum Conviction Indicator (100=High, 0 = Low)

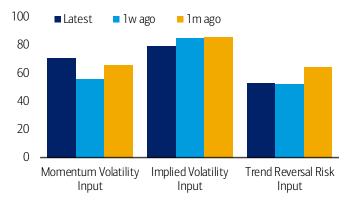


**Source:** BofA European Equity Quant Strategy, FactSet. Disclaimer: Performance through 06 October 2020 (shaded on the chart above) is backtested and does not represent the actual performance of any account or fund. Backtested performance depicts the theoretical (not actual) performance of a particular strategy over the time period indicated. No representation is being made that any actual portfolio is likely to have achieved returns similar to those shown herein. The indicator identified as the BofA European Conviction Momentum Indicator above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA European Equity Quant Strategy. This indicator was not created to act as a benchmark.

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### Exhibit 49: Increases in Momentum Volatility and Trend Reversal Risk inputs pushed the indicator up by 2 points over the week

BofA European Momentum Conviction Indicator's inputs latest readings (100=High, 0=Low)



**Source:** BofA European Equity Quant Strategy, FactSet. For definitions of the inputs please see European Momentum Conviction Indicator





### Revision ratios by country, sector, style and exposure baskets

**Exhibit 50: Revision ratios by country, sector, style and exposure baskets**December readings of the Sales, EPS, DPS, Price target, Buybacks, Net debt, Inventories and Capex Revision Ratios

| Sales Revision Ratio  |             | EPS Revision Ratio |                      | Dividend Revision<br>Ratio |             | Price Target<br>Revision Ratio |       | Buybacks Revision<br>Ratio |      | Net Debt Revision<br>Ratio |                      | sion                | Ratio       |             | ision                | Ratio               |             |             |                      |                      |             |             |                      |                     |             |             |                      |                      |             |             |                      |       |
|-----------------------|-------------|--------------------|----------------------|----------------------------|-------------|--------------------------------|-------|----------------------------|------|----------------------------|----------------------|---------------------|-------------|-------------|----------------------|---------------------|-------------|-------------|----------------------|----------------------|-------------|-------------|----------------------|---------------------|-------------|-------------|----------------------|----------------------|-------------|-------------|----------------------|-------|
|                       | 1m<br>ratio |                    | MoM:<br>1 m<br>ratio | MoM:<br>3m<br>ratio        | 1m<br>ratio | 3m<br>ratio                    | 1m    | MoM:<br>3 m<br>ratio       |      | 3m<br>ratio                | MoM:<br>1 m<br>ratio | MoM:<br>3m<br>ratio | 1m<br>ratio | 3m<br>ratio | MoM:<br>1 m<br>ratio | MoM:<br>3m<br>ratio | 1m<br>ratio | 3m<br>ratio | MoM:<br>1 m<br>ratio | MoM:<br>3 m<br>ratio | 1m<br>ratio | 3m<br>ratio | MoM:<br>1 m<br>ratio | MoM:<br>3m<br>ratio | 1m<br>ratio | 3m<br>ratio | MoM:<br>1 m<br>ratio | MoM:<br>3 m<br>ratio | 1m<br>ratio | 3m<br>ratio | MoM:<br>1 m<br>ratio | 3m    |
| Europe                | 0.64        | 0.78               | -0.06                | -0.13                      | 0.70        | 0.73                           | -0.03 | -0.07                      | 1.01 | 0.91                       | 0.21                 | 0.00                | 0.99        | 0.72        | 0.28                 | 0.01                | 1.18        | 1.37        | -0.21                | -0.20                | 2.05        | 2.15        | -0.10                | -0.02               | 0.62        | 0.73        | -0.06                | -0.09                | 0.53        | 0.76        | -0.26                | -0.18 |
| Countries             |             |                    |                      |                            |             |                                |       |                            |      |                            |                      |                     |             |             |                      |                     |             |             |                      |                      |             |             |                      |                     |             |             |                      |                      |             |             |                      |       |
| United Kingdom        | 0.92        | 1.03               | -0.02                | -0.09                      | 0.82        | 0.87                           | -0.06 | -0.03                      | 1.00 | 1.08                       | 0.14                 | 0.00                | 1.42        | 0.92        | 0.37                 | 0.23                | 0.94        | 1.16        | -0.37                | -0.37                | 2.68        | 2.33        | -0.69                | 0.37                | 0.95        | 1.11        | 0.00                 | -0.27                | 0.81        | 1.27        | -0.63                | -0.14 |
| Germany               | 0.45        | 0.51               | 0.05                 | -0.07                      | 0.64        | 0.71                           | -0.06 | -0.07                      | 0.64 | 0.71                       | -0.07                | -0.05               | 1.20        | 0.79        | 0.37                 | 0.09                | 1.40        | 1.69        | -0.20                | 0.44                 | 1.60        | 2.04        | -0.08                | -0.62               | 0.52        | 0.51        | 0.04                 | -0.03                | 0.32        | 0.44        | -0.15                | -0.13 |
| France                | 0.48        | 0.62               | -0.04                | -0.17                      | 0.42        | 0.47                           | -0.01 | -0.12                      | 0.92 | 0.76                       | 0.17                 | 0.03                | 0.90        | 0.52        | 0.54                 | -0.14               | 1.25        | 1.35        | -0.25                | 0.05                 | 3.23        | 3.49        | -0.68                | 0.89                | 0.32        | 0.43        | -0.04                | -0.19                | 0.60        | 0.89        | -0.40                | -0.20 |
| Switzerland           | 0.44        | 0.43               | 0.22                 | 0.00                       | 0.41        | 0.38                           | 0.07  | -0.09                      | 0.76 | 0.60                       | 0.19                 | 0.00                | 0.68        | 0.64        | 0.18                 | -0.10               | 0.40        | 1.00        | -0.60                | -0.70                | 2.27        | 2.43        | 0.07                 | -0.53               | 0.33        | 0.42        | -0.02                | -0.06                | 0.14        | 0.27        | -0.08                | -0.10 |
| Spain                 | 1.25        | 1.43               | -0.13                | -0.07                      | 2.60        | 1.27                           | 1.75  | 0.17                       | 3.67 | 2.00                       | 2.54                 | -0.55               | 1.11        | 0.93        | 0.11                 | -0.14               | 1.50        | 2.40        | -1.00                | -1.10                | 0.88        | 1.20        | 0.00                 | -0.05               | 2.50        | 1.55        | 1.00                 | 0.21                 | 1.60        | 1.47        | 0.60                 | -0.40 |
| Italy                 | 0.73        | 1.16               | -1.07                | -0.39                      | 0.86        | 0.97                           | -0.35 | -0.25                      | 1.17 | 1.82                       | -0.83                | -0.18               | 0.71        | 0.76        | 0.14                 | -0.37               | -           | 5.00        | -                    | 2.25                 | 3.50        | 3.55        | -1.50                | 1.48                | 0.63        | 1.00        | -0.38                | -0.27                | 0.88        | 1.21        | -0.55                | -0.23 |
| Netherlands           | 0.26        | 0.42               | -0.14                | -0.27                      | 0.54        | 0.46                           | 0.08  | -0.14                      | 0.90 | 0.76                       | 0.17                 | 0.05                | 0.92        | 0.68        | 0.14                 | -0.06               | 1.00        | 0.92        | 0.20                 | 0.14                 | 2.33        | 1.59        | 1.33                 | -0.41               | 0.44        | 0.55        | 0.07                 | -0.10                | 0.50        | 0.35        | 0.20                 | -0.02 |
| Sweden                | 1.05        | 1.22               | 0.01                 | -0.28                      | 1.13        | 1.24                           | -0.13 | -0.15                      | 1.75 | 1.19                       | 0.68                 | -0.02               | 1.38        | 0.80        | 0.61                 | 0.22                | 1.00        | 1.08        | 0.20                 | -0.67                | 1.64        | 1.74        | 0.21                 | -0.76               | 0.88        | 1.31        | -0.76                | -0.12                | 0.30        | 0.84        | -0.77                | -0.75 |
| Sectors               |             |                    |                      |                            |             |                                |       |                            |      |                            |                      |                     |             |             |                      |                     |             |             |                      |                      |             |             |                      |                     |             |             |                      |                      |             |             |                      |       |
| Discretionary         | 0.41        | 0.58               | -0.27                | -0.23                      | 0.68        | 0.75                           | -0.09 | -0.12                      | 0.58 | 0.80                       | -0.42                | -0.12               | 0.96        | 0.56        | 0.48                 | 0.06                | 0.80        | 1.31        | -0.60                | -0.59                | 2.36        | 2.97        | -2.39                | 0.03                | 0.52        | 0.54        | -0.02                | -0.25                | 0.50        | 0.70        | -0.21                | -0.24 |
| Staples               | 0.65        | 0.87               | 0.00                 | -0.12                      | 0.43        | 0.65                           | -0.20 | -0.08                      | 0.80 | 0.87                       | -0.02                | 0.06                | 0.70        | 0.51        | 0.13                 | -0.01               | 0.88        | 0.83        | 0.10                 | -0.07                | 5.17        | 3.58        | 1.94                 | 0.39                | 0.36        | 0.50        | -0.02                | -0.14                | 0.43        | 0.77        | -0.35                | -0.04 |
| Energy                | 0.71        | 1.29               | -0.79                | -0.30                      | 0.50        | 0.96                           | -0.96 | -0.33                      | 1.00 | 3.00                       | -3.00                | -2.00               | 1.20        | 1.75        | -3.30                | 0.39                | 1.33        | 2.40        | -2.67                | 0.40                 | 10.00       | 3.57        | 1.00                 | 1.90                | 1.00        | 2.67        | -2.00                | 0.17                 | 0.57        | 0.67        | -0.26                | -0.15 |
| Financials            | 0.96        | 1.08               | -0.14                | -0.09                      | 1.19        | 1.08                           | -0.02 | -0.09                      | 1.84 | 1.28                       | 0.61                 | 0.14                | 1.29        | 1.22        | 0.15                 | -0.08               | 1.89        | 2.08        | -0.11                | 0.11                 | 1.80        | 1.59        | 0.02                 | 0.09                | 0.00        | 0.40        | -0.50                | -0.93                | 1.40        | 1.57        | -0.20                | 0.28  |
| Health Care           | 0.59        | 0.69               | 0.07                 | -0.09                      | 0.51        | 0.55                           | 0.09  | -0.14                      | 0.47 | 0.49                       | 0.08                 | -0.04               | 0.71        | 0.53        | 0.34                 | -0.03               | 0.75        | 1.73        | -1.00                | -0.73                | 4.00        | 3.79        | 0.67                 | -0.34               | 1.00        | 0.98        | 0.11                 | -0.15                | 0.54        | 0.68        | -0.07                | -0.20 |
| Industrials           | 0.61        | 0.77               | -0.07                | -0.14                      | 0.69        | 0.70                           | 0.09  | -0.07                      | 0.94 | 0.87                       | 0.19                 | -0.11               | 0.93        | 0.64        | 0.31                 | -0.08               | 0.90        | 1.14        | -0.30                | -0.40                | 1.48        | 1.73        | -0.18                | -0.03               | 0.59        | 0.80        | -0.13                | -0.16                | 0.46        | 0.91        | -0.54                | -0.43 |
| Materials             | 0.29        | 0.45               | 0.00                 | -0.11                      | 0.38        | 0.43                           | -0.09 | -0.09                      | 0.93 | 0.43                       | 0.61                 | 0.11                | 0.76        | 0.58        | 0.03                 | 0.14                | 2.67        | 2.25        | 0.67                 | -0.61                | 1.57        | 2.21        | -0.26                | -1.29               | 0.31        | 0.28        | 0.04                 | -0.02                | 0.31        | 0.39        | -0.10                | -0.06 |
| Technology            | 0.68        | 0.51               | 0.31                 | 0.03                       | 0.94        | 0.59                           | 0.44  | 0.08                       | 1.33 | 0.79                       | 0.73                 | 0.18                | 1.43        | 1.00        | 0.30                 | 0.15                | 1.67        | 1.36        | 0.42                 | 0.44                 | 3.25        | 2.85        | 1.05                 | -0.32               | 2.00        | 2.18        | 0.00                 | 0.52                 | 0.33        | 0.33        | 0.00                 | -0.11 |
| Communication Svs     | 0.74        | 0.88               | 0.13                 | -0.16                      | 0.68        | 0.74                           | 0.11  | 0.00                       | 0.70 | 1.13                       | 0.03                 | -0.29               | 1.86        | 1.07        | 1.02                 | 0.13                | 0.40        | 0.36        | -0.20                | 0.02                 | 2.14        | 1.72        | 0.27                 | 0.18                | 1.00        | 1.50        | -1.00                | 0.38                 | 0.31        | 0.68        | -0.31                | -0.50 |
| Utilities             | 1.58        | 1.29               | 0.12                 | 0.16                       | 1.91        | 1.19                           | 0.52  | 0.27                       | 2.00 | 2.29                       | -0.60                | 0.09                | 0.60        | 0.36        | 0.27                 | -0.05               | -           | -           | -                    | -                    | 1.00        | 1.16        | 0.00                 | 0.16                | 1.50        | 0.94        | 0.67                 | 0.28                 | 2.83        | 1.91        | 0.55                 | 0.30  |
| Real Estate           | 0.80        | 0.98               | -0.28                | -0.52                      | 0.45        | 0.70                           | -0.88 | -0.15                      | 2.33 | 1.15                       | 1.90                 | 0.30                | 2.67        | 1.21        | 1.67                 | 0.34                | -           | -           | -                    | -                    | 0.43        | 0.67        | 0.00                 | -0.27               | #DIV/0!     | 3.50        | -                    | 2.25                 | 0.40        | 1.09        | -0.93                | -0.18 |
| Styles                |             |                    |                      |                            |             |                                |       |                            |      |                            |                      |                     |             |             |                      |                     |             |             |                      |                      |             |             |                      |                     |             |             |                      |                      |             |             |                      |       |
| Top Value             | 0.72        | 1.20               | -0.42                | -0.39                      | 0.52        | 0.86                           | -0.44 | -0.51                      | 1.53 | 1.35                       | 0.14                 | 0.08                | 1.13        | 0.97        | 0.35                 | -0.01               | 1.60        | 1.92        | -0.30                | -0.31                | 6.00        | 4.75        | -1.00                | 1.96                | 1.10        | 1.21        | -0.47                | 0.03                 | 0.17        | 0.44        | -0.30                | -0.33 |
| High Growth           | 1.00        | 1.28               | -0.26                | -0.43                      | 1.50        | 1.98                           | -1.33 | -0.48                      | 1.71 | 1.88                       | -1.01                | -0.22               | 2.77        | 1.75        | 1.06                 | 0.05                | 5.67        | 4.17        | -1.00                | 1.67                 | 1.62        | 1.36        | 0.12                 | 0.19                | 0.35        | 0.67        | -0.25                | -0.52                | 1.07        | 1.07        | 0.07                 | -0.15 |
| Rising Price Momentum | 1.09        | 1.57               | -1.14                | -0.30                      | 1.93        | 2.94                           | -2.94 | -0.37                      | 2.70 | 2.88                       | -0.70                | 0.33                | 23.00       | 4.96        | 16.00                | 0.20                | 3.20        | 3.13        | -0.40                | 0.55                 | 1.77        | 1.24        | 0.89                 | 0.35                | 1.50        | 1.68        | -0.79                | -0.40                | 1.46        | 2.13        | -1.97                | -0.50 |
| High Quality          | 0.65        | 0.82               | -0.23                | -0.22                      | 0.79        | 0.88                           | -0.09 | 0.00                       | 0.89 | 0.85                       | 0.13                 | 0.01                | 1.67        | 1.03        | 0.43                 | 0.14                | 1.00        | 1.00        | -0.11                | -0.35                | 2.07        | 2.44        | -0.52                | 0.00                | 0.95        | 0.98        | -0.11                | -0.09                | 0.69        | 1.00        | -0.36                | -0.26 |
| High Risk             | 0.56        | 0.76               | -0.16                | -0.17                      | 0.65        | 0.76                           | -0.12 | -0.20                      | 0.85 | 0.77                       | 0.31                 | 0.05                | 1.19        | 0.92        | 0.23                 | 0.01                | 1.43        | 1.25        | 0.10                 | -0.15                | 1.38        | 2.10        | -0.12                | -0.28               | 0.56        | 0.76        | -0.44                | -0.15                | 0.50        | 0.75        | -0.50                | -0.10 |
| Low Size              | 0.41        | 0.57               | -0.01                | -0.13                      | 0.71        | 0.72                           | -0.12 | -0.06                      | 0.85 | 0.67                       | 0.41                 | 0.09                | 0.96        | 0.58        | 0.46                 | 0.03                | 1.00        | 0.83        | 0.22                 | -0.40                | 2.31        | 2.46        | 0.44                 | -0.33               | 0.65        | 0.70        | 0.03                 | 0.07                 | 0.54        | 0.66        | -0.27                | -0.13 |
| Exposure Baskets      |             |                    |                      |                            |             |                                |       |                            |      |                            |                      |                     |             |             |                      |                     |             |             |                      |                      |             |             |                      |                     |             |             |                      |                      |             |             |                      |       |
| Developed Europe      | 1.21        | 1.13               | 0.00                 | -0.13                      | 1.00        | 0.89                           | -0.15 | -0.06                      | 1.16 | 0.98                       | 0.20                 | 0.02                | 0.96        | 0.73        | 0.28                 | -0.01               | 0.92        | 1.22        | -0.46                | -0.08                | 1.60        | 1.59        | 0.01                 | 0.13                | 0.93        | 1.04        | 0.04                 | 0.02                 | 0.94        | 1.12        | -0.20                | -0.18 |
| USA                   | 0.62        | 0.81               | 0.04                 | -0.15                      | 0.72        | 0.90                           | -0.32 | -0.09                      |      |                            | -0.17                | -0.08               | 1.21        | 0.99        | 0.21                 | 0.05                | 1.47        |             | -0.47                | 0.03                 | 1.93        | 2.15        | -0.36                | -0.20               | 0.49        | 0.60        | -0.10                | -0.13                | 0.66        | 0.72        |                      | -0.05 |
| EM                    | 0.39        | 0.50               | 0.03                 | -0.12                      | 0.61        |                                | 0.21  | -0.10                      |      | 0.70                       | 0.25                 | 0.00                | 0.66        | 0.45        | 0.20                 | 0.01                | 0.87        | 0.95        | 0.01                 | -0.50                |             | 2.45        | 0.06                 | -0.08               | 0.41        | 0.46        | -0.05                | -0.11                | 0.39        | 0.47        | -0.04                | -0.10 |
| Global Diversified    |             | 0.68               |                      | -0.20                      | 0.95        |                                |       | -0.08                      |      |                            |                      | -0.13               | 0.89        |             | 0.28                 | -0.02               |             | 2.25        |                      | 0.31                 | 1.36        |             |                      | -0.27               | 0.83        | 0.83        | 0.10                 | 0.00                 | 0.48        |             |                      | -0.20 |

Source: BofA European Equity Quant Strategy, IBES, Factset, MSCI

# Latest C-suite changes, insider trading and buyback program screens

Exhibit 51: Compass, Anglo American and Cellnex Telecom are the largest companies in Europe that saw C-suite changes last month Latest European companies which saw CEO/President/CFO change effective in December 2023

| BBG       |                     |               |             |  | New CEO<br>Effective |                      | New<br>President<br>Effective |                                 | New CFO<br>Effective |
|-----------|---------------------|---------------|-------------|--|----------------------|----------------------|-------------------------------|---------------------------------|----------------------|
| Ticker    | Name                | Sector        | Country     | New CEO                                    | Date                 | <b>New President</b> | Date                          | New CFO                         | Date                 |
| EXM BB    | Exmar               | Energy        | Belgium     | Carl-Antoine Saverys<br>Dirk Graber; Maren | 01/01/2024           |                      |                               | Hadrien Bown                    | 01/12/2023           |
| MRX GR    | Mister Spex         | Discretionary | Germany     | Kroll                                      | 31/12/2023           |                      |                               | Stephan Schulz-Gohritz          | 01/01/2024           |
| SDIPB SS  | Sdiptech            | Industrials   | Sweden      | Bengt Lejdström                            | 16/12/2023           | Bengt Lejdström      | 16/12/2023                    |                                 |                      |
| ENT LN    | Entain              | Discretionary | UK          | Stella Julie David                         | 15/12/2023           |                      |                               |                                 |                      |
| SOLB BB   | Solvay              | Materials     | Belgium     | Philippe Kehren                            | 08/12/2023           |                      |                               | Alexandre Blum                  | 08/12/2023           |
| LOGNSW    | Logitech            | Technology    | Switzerland | Hanneke Faber                              | 01/12/2023           |                      |                               |                                 |                      |
|           |                     |               |             | Mark Thomas                                |                      |                      |                               |                                 |                      |
| STJ LN    | St James's Place    | Financials    | UK          | FitzPatrick                                | 01/12/2023           |                      |                               |                                 |                      |
| IRE IM    | Iren                | Utilities     | Italy       |  |                      |                      |                               | Giovanni Gazza                  | 01/12/2023           |
| ACC NO    | Aker Carbon         | Industrials   | Norway      |  |                      |                      |                               | Julie Berg                      | 01/12/2023           |
| CLNX SM   | Cellnex Telecom     | Comm. Svs     | Spain       |  |                      |                      |                               | Raimon Trias                    | 01/12/2023           |
| DUST SS   | Dustin              | Technology    | Sweden      |  |                      |                      |                               | Julia Lagerqvist                | 11/12/2023           |
| ONTEX BB  | Ontex               | Staples       | Belgium     |  |                      |                      |                               | Geert Peeters                   | 01/12/2023           |
| INTRUM SS |                     | Industrials   | Sweden      |  |                      |                      |                               | Anders Blomqvist                | 13/12/2023           |
| AAL LN    | Anglo American      | Materials     | UK          |  |                      |                      |                               | John Heasley                    | 01/12/2023           |
| IVG IM    | lveco               | Industrials   | Italy       |  |                      |                      |                               | Anna Tanganelli                 | 01/12/2023           |
| PNN LN    | Pennon              | Utilities     | UK          |  |                      |                      |                               | Steven John Buck                | 31/12/2023           |
| SZU GR    | Suedzucker          | Staples       | Germany     |  |                      |                      |                               | Stephan Meeder                  | 19/12/2023           |
| RATLN     | Rathbones           | Financials    | UK          |  |                      |                      |                               | lain William Hooley             | 31/12/2023           |
| JUST LN   | Just                | Financials    | UK          |  |                      |                      |                               | Mark Godson                     | 01/12/2023           |
| CPG LN    | Compass<br>Deutsche | Discretionary | UK          |  |                      |                      |                               | Petros Parras                   | 01/12/2023           |
| PBB GR    | Pfandbriefbank      | Financials    | Germany     |  |                      |                      |                               | Marcus Schulte                  | 01/12/2023           |
| SGSN SW   | SGS                 | Industrials   | Switzerland |  |                      |                      |                               | Géraldine Picaud                | 01/12/2023           |
| SSE LN    | SSE                 | Utilities     | UK          |  |                      |                      |                               | Gregor Alexander; Barry O'Regan | 01/12/2023           |
| VNV SS    | VNV Global          | Financials    | Sweden      |  |                      |                      |                               | Björn von Sivers                | 01/12/2023           |

**Source:** BofA European Equity Quant Strategy, Factset. Disclaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark.



#### Exhibit 52: Rolls Royce, Imperial Brands and Legal & General are the largest companies that saw net insider buying in December 2023

Top 25 European stocks with the largest net insider buying in December 2023 (shares bought – sold as percentage of total outstanding shares)

|            |                          |                        |                | No of shares |                   | Net % of shares<br>outstanding | Mkt value of net shares outstanding |
|------------|--------------------------|------------------------|----------------|--------------|-------------------|--------------------------------|-------------------------------------|
| BBG Ticker |                          | Industry               | Country        | purchased    | No of shares sold | bought                         | bought (EUR mn)                     |
| SECUB SS   | Securitas                | Industrials            | Sweden         | 3,200,000    | 0                 | 0.59                           | 28.06                               |
| SOBISS     | Swedish Orphan Biovitrum | Health Care            | Sweden         | 73,408       | 0                 | 0.02                           | 1.33                                |
| INDT SS    | Indutrade                | Industrials            | Sweden         | 23,700       | 0                 | 0.01                           | 0.49                                |
| METN SW    | Metall Zug               | Health Care            | Switzerland    | 250          | 0                 | 0.10                           | 0.37                                |
| JMAT LN    | Johnson Matthey          | Materials              | United Kingdom | 15,000       | 0                 | 0.01                           | 0.27                                |
| LEHN SW    | LEM                      | Information Technology | Switzerland    | 100          | 0                 | 0.01                           | 0.22                                |
| SKAB SS    | Skanska                  | Industrials            | Sweden         | 36,881       | -25,000           | 0.00                           | 0.19                                |
| BEZLN      | Beazley                  | Financials             | United Kingdom | 27,464       | 0                 | 0.00                           | 0.17                                |
| IMB LN     | Imperial Brands          | Consumer Staples       | United Kingdom | 6,000        | 0                 | 0.00                           | 0.13                                |
| ENT LN     | Entain                   | Consumer Discretionary | United Kingdom | 9,000        | 0                 | 0.00                           | 0.09                                |
| VCT LN     | Victrex                  | Materials              | United Kingdom | 4,500        | 0                 | 0.01                           | 0.07                                |
| VPLAYB SS  | Viaplay                  | Communication Services | Sweden         | 125,000      | 0                 | 0.16                           | 0.07                                |
| RR/ LN     | Rolls-Royce              | Industrials            | United Kingdom | 18,188       | 0                 | 0.00                           | 0.06                                |
| TELIA SS   | Telia                    | Communication Services | Sweden         | 20,902       | 0                 | 0.00                           | 0.05                                |
| ALIFB SS   | AddLife                  | Health Care            | Sweden         | 8,053        | 0                 | 0.01                           | 0.05                                |
| MTRS SS    | Munters                  | Industrials            | Sweden         | 3,150        | 0                 | 0.00                           | 0.05                                |
| HTRO SS    | Hexatronic               | Industrials            | Sweden         | 21,000       | 0                 | 0.01                           | 0.04                                |
| ALFA SS    | Alfa Laval               | Industrials            | Sweden         | 920          | 0                 | 0.00                           | 0.03                                |
| GBG LN     | GB                       | Information Technology | United Kingdom | 10,000       | 0                 | 0.00                           | 0.03                                |
| ARJOB SS   | Arjo                     | Health Care            | Sweden         | 5,000        | 0                 | 0.00                           | 0.02                                |
| HUFVA SS   | Hufvudstaden             | Real Estate            | Sweden         | 1,000        | 0                 | 0.00                           | 0.01                                |
| CFR SW     | Cie Financiere Richemont | Consumer Discretionary | Switzerland    | 70           | 0                 | 0.00                           | 0.01                                |
| LGEN LN    | Legal & General          | Financials             | United Kingdom | 3,239        | 0                 | 0.00                           | 0.01                                |
| PCELL SS   | PowerCell Sweden         | Industrials            | Sweden         | 1,000        | 0                 | 0.00                           | 0.00                                |
| NIBEB SS   | NIBE Industrier          | Industrials            | Sweden         | 135          | 0                 | 0.00                           | 0.00                                |

**Source:** BofA European Equity Quant Strategy, Factset. Disclaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark.

BofA GLOBAL RESEARCH

#### Exhibit 53: UBS, Atlas Copco and ABB are the largest companies that saw net insider selling in December 2023

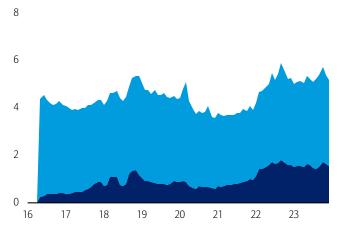
Top 15 European stocks with the largest net insider selling in December 2023 (shares sold – bought as percentage of total outstanding shares)

| BBG Ticke       | rName       | Industry               | Country        | No of shares<br>purchased | No of shares sold | Net % of shares outstanding sold | Mkt value of net<br>shares outstanding<br>sold (EUR mn) |
|-----------------|-------------|------------------------|----------------|---------------------------|-------------------|----------------------------------|---|
| STMN SW         | Straumann   | Health Care            | Switzerland    | 0                         | -214,350          | -0.13                            | -28.26  |
| HEXAB SS        | Hexagon     | Information Technology | Sweden         | 0                         | -1,000,000        | -0.04                            | -10.76  |
| ATCOA SS        | Atlas Copco | Industrials            | Sweden         | 0                         | -480,025          | -0.01                            | -7.11   |
| <b>ABBN SW</b>  | ABB         | Industrials            | Switzerland    | 0                         | -82,360           | 0.00                             | -3.22   |
| MIPS SS         | Mips        | Consumer Discretionary | Sweden         | 1,100                     | -45,000           | -0.17                            | -1.21   |
| DPLM LN         | Diploma     | Industrials            | United Kingdom | 0                         | -22,000           | -0.02                            | -0.86   |
| CHG LN          | Chemring    | Industrials            | United Kingdom | 0                         | -35,342           | -0.01                            | -0.48   |
| CAMX SS         | Camurus     | Health Care            | Sweden         | 0                         | -8,000            | -0.01                            | -0.33   |
| <b>UBSG SW</b>  | UBS         | Financials             | Switzerland    | 0                         | -12,430           | 0.00                             | -0.33   |
| <b>BIOAB SS</b> | BioArctic   | Health Care            | Sweden         | 0                         | -12,000           | -0.02                            | -0.25   |
| CWK LN          | Cranswick   | Consumer Staples       | United Kingdom | 0                         | -2,666            | 0.00                             | -0.12   |
| <b>BOOZT SS</b> | Boozt       | Consumer Discretionary | Sweden         | 0                         | -10,000           | -0.02                            | -0.11   |
| SAABB SS        | Saab        | Industrials            | Sweden         | 0                         | -1,200            | 0.00                             | -0.06   |
| SCHP SW         | Schindler   | Industrials            | Switzerland    | 50,321                    | -49,772           | 0.00                             | -0.04   |
| ENGCONB S       | Sengcon     | Industrials            | Sweden         | 0                         | -920              | 0.00                             | -0.01   |

**Source:** BofA European Equity Quant Strategy, Factset. Disclaimer: The screen above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This screen was not created to act as a benchmark



# Exhibit 54: The expected 12m fwd cash yield declined last month to 5.1%, with expected 1.5% yield on buyback and 3.6% on dividends 12m fwd expected buyback (dark blue) and dividend yield (light blue) for Europe Stoxx 600 index

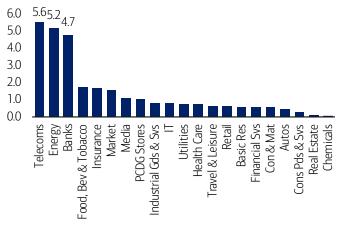


Source: BofA European Equity Quant Strategy, FactSet

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## Exhibit 55: Telecoms, Energy and Banks show the highest 12m fwd expected buyback yield

12m fwd expected buyback yield by European sector (%)



Source: BofA European Equity Quant Strategy, Factset

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#### Exhibit 56: There were 8 new buyback programs announced in Europe in the last month

European companies that have announced new buyback programs in December 2023

|              |                   |            | 4                             | Announceme |   |  |
|--------------|-------------------|------------|-------------------------------|------------|---|--|
| BBG Tick     | erName            | Country    | Sector                        | nt date    | Value                                       | Expiry date  |
| TMV GR       | TeamViewer        | Germany    | Technology                    | 07/12/2023 | EUR 150mn                                   | to be completed within 2024 so before 31/12/2024     |
| REL LN       | Relx              | UK         | Media                         | 08/12/2023 | GBP 150mn (program to start on 2nd Jan      | 09/02/2024 (before company's results announcement on |
| INCL LIN     | NCIA              | OK         | Wedia                         | 00/12/2023 | 2024)                                       | 15/02/2024)  |
| SXS LN       | Spectris          | UK         | Industrial Goods and Services | 11/12/2023 | GBP 150mn                                   | first tranche of GBP 50mn will end on 31/05/2024     |
| MICN SS      | Millicom Cellular | Luxembourg | Telecommunications            | 15/12/2023 | SEK 420mn                                   | 22/05/2024   |
| VID SM       | Vidrala           | Spain      | Industrial Goods and Services | 20/12/2023 | EUR 33mn                                    | 12 months program so before 20/12/2024               |
| DG FP        | Vinci             | France     | Construction and Materials    | 21/12/2023 | EUR 600mn                                   | 27/03/2024   |
| DNB NO       | DNB Bank          | Norway     | Banks                         | 22/12/2023 | 0.75% of own shares, i.e. 11,569,599 shares | 08/03/2024   |
| DIND INC     | DIAD DUIK         | Norway     | Bariks                        | 22/12/2023 | (max value of NOK 2.5bn)                    | 00/03/2024   |
| ENR GR       | Siemens Energy    | Germany    | Energy                        | 22/12/2023 | 67,820,753 no-par-value shares (EUR 130mn)  | 30/09/2024   |
| Source: Refi | initiv, Bloomberg |            |                               |            |   |  |

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### **European Momentum Conviction Indicator**

We launched our European Momentum Conviction Indicator on 06 October 2020. This indicator aims to identify episodes where volatility of a cross-sectional approach to Momentum investing is too high to support consistent returns or when trends might break. We use three inputs to construct the indicator, these inputs are equally weighted and form an indicator scaled from 0-100 (100 = highest conviction in positive Momentum performance, 0 = lowest conviction):

- a) Momentum Volatility Risk: Volatility of Momentum performance for risk-management is crucial as uncertainty on the economic cycle rises. High levels of volatility can compromise Momentum's performance. Since the strategy's volatility tends to be clustered, we use a GARCH (1, 1) model to forecast 1-step-ahead volatility levels and adjust the exposure to Momentum accordingly (high volatility levels = low confidence in Momentum).
- b) Implied Volatility for Equities: Large Momentum drawdowns tend to occur following turning points in market cycles. We use a combination of fast- and slow- moving averages of implied volatility in European markets to detect



volatility shocks and retracement. A warning signal against Momentum is given when implied volatility retraces following a volatility shock. This often corresponds to the start of a recovery phase following a recessionary episode.

Trend Reversal Risk: This is a contrarian signal monitoring the 2nd derivative of Momentum's short-term performance. This input identifies episodes where Momentum's performance has accelerated near term – signalling the formation of a potential "Momentum bubble" or an episode of potential profit booking. We estimate the risk of trend reversal using the month-on-month difference in trends of the Momentum strategy.

We define a Momentum crash as a drawdown of the 12m price momentum long-short strategy exceeding 10% over 20 trading days. Since the performance of the strategy is computed on a daily basis, we define unique drawdown events as the maximum drawdown of the strategy over a 2-month window (1 month look-back, 1 month look forward). Following this methodology, we identify 30 Momentum crashes from January 1999 to September 2020. A Momentum crash is said to be correctly predicted if any of the input of the European Momentum Conviction Indicator is less than 50 (bearish signal on Momentum) 20 days prior to the drawdown event.

Using the definitions above, our backtested results suggest that the inputs of the European Momentum Conviction Indicator would have correctly identified 28 of these 30 drawdowns (i.e., sending a bearish signal 20 trading days prior to the event).

**Exhibit 57: Backtested (shaded) and live results of the European Momentum Conviction Indicator** Momentum Conviction Indicator and its inputs readings 1, 4, 8 weeks before the momentum crashes

| 1 Week Before the Crash (defined as local minimum of 4W |              |            |          |      |            |           |                          |            |          |      | 8 Weeks Before the Crash (defined as local minimum of 4W |              |            |            |          |      |            |
|---|--------------|------------|----------|------|------------|-----------|--------------------------|------------|----------|------|--|--------------|------------|------------|----------|------|------------|
|   | performance) |            |          |      |            |           | 4 Weeks Before the Crash |            |          |      |  | performance) |            |            |          |      |            |
|   |              |            |          |      | 1W Forward |           |                          |            |          |      | 4W Forward   |              |            |            |          |      | 8W Forward |
|   | Momentum     | Implied    | Trend    |      | Momentum   |           | Momentum                 | Implied    | Trend    |      | Momentum   |              | Momentum   | Implied    | Trend    |      | Momentum   |
| Date  | Volatility   | Volatility | Reversal | EMCI | Returns    | Date      | Volatility               | Volatility | Reversal | EMCI | Returns  | Date         | Volatility | Volatility | Reversal | EMCI | Returns    |
| 10-Feb-99   | 37           | 1          | 7        | 15   | -3%        | 20-Jan-99 | 17                       | 1          | 6        | 8    | -20%   | 04-Jan-99    |            | 7          | 38       | 22   | -12%       |
| 29-Apr-99   | 71           | 12         | 51       | 45   | -4%        | 08-Apr-99 | 96                       | 3          | 47       | 49   | -12%   | 11-Mar-99    | 98         | 1          | 5        | 35   | -14%       |
| 28-Mar-00   | 2            | 12         | 13       | 9    | -26%       | 07-Mar-00 | 8                        | 15         | 4        | 9    | -49%   | 08-Feb-00    | 0          | 73         | 1        | 24   | -31%       |
| 04-Aug-00   | 42           | 89         | 27       | 53   | 1%         | 14-Jul-00 | 38                       | 95         | 61       | 65   | -14%   | 16-Jun-00    | 17         | 86         | 43       | 48   | -7%        |
| 11-Oct-00   | 37           | 6          | 25       | 23   | 0%         | 20-Sep-00 | 34                       | 51         | 95       | 60   | -16%   | 23-Aug-00    | 52         | 83         | 95       | 77   | -9%        |
| 06-Dec-00   | 23           | 32         | 13       | 23   | -6%        | 15-Nov-00 | 34                       | 15         | 40       | 30   | -26%   | 18-Oct-00    | 36         | 35         | 37       | 36   | -29%       |
| 25-Apr-01   | 10           | 55         | 53       | 39   | -9%        | 03-Apr-01 | 27                       | 94         | 38       | 53   | -24%   | 06-Mar-01    | 39         | 36         | 59       | 44   | -7%        |
| 12-Nov-01   | 13           | 38         | 46       | 33   | -15%       | 22-Oct-01 | 12                       | 98         | 32       | 47   | -26%   | 24-Sep-01    | 30         | 100        | 35       | 55   | -36%       |
| 29-Oct-02   | 5            | 3          | 11       | 6    | -10%       | 08-Oct-02 | 5                        | 96         | 58       | 53   | -25%   | 10-Sep-02    | 17         | 91         | 52       | 53   | -4%        |
| 23-Apr-03   | 28           | 93         | 36       | 52   | -6%        | 01-Apr-03 | 21                       | 16         | 32       | 23   | -25%   | 04-Mar-03    | 19         | 2          | 18       | 13   | -22%       |
| 11-Jun-03   | 47           | 94         | 29       | 56   | 0%         | 21-May-03 | 37                       | 95         | 38       | 57   | -16%   | 23-Apr-03    | 28         | 93         | 36       | 52   | -25%       |
| 25-Jul-03   | 79           | 76         | 78       | 78   | -4%        | 04-Jul-03 | 67                       | 92         | 25       | 61   | -11%   | 06-Jun-03    | 51         | 94         | 29       | 58   | -9%        |
| 01-Jun-06   | 31           | 95         | 83       | 70   | -7%        | 11-May-06 | 71                       | 35         | 85       | 64   | -13%   | 12-Apr-06    | 77         | 41         | 76       | 65   | -10%       |
| 05-Aug-08   | 5            | 9          | 37       | 17   | -8%        | 15-Jul-08 | 19                       | 28         | 56       | 34   | -36%   | 17-Jun-08    | 31         | 8          | 57       | 32   | -24%       |
| 11-Dec-08   | 3            | 79         | 53       | 45   | 4%         | 20-Nov-08 | 5                        | 99         | 13       | 39   | -20%   | 23-Oct-08    | 6          | 100        | 6        | 37   | -2%        |
| 30-Mar-09   | 2            | 3          | 12       | 6    | -16%       | 09-Mar-09 | 1                        | 1          | 23       | 8    | -51%   | 09-Feb-09    | 2          | 0          | 24       | 9    | -28%       |
| 30-Jul-09   | 49           | 85         | 51       | 62   | -7%        | 09-Jul-09 | 47                       | 59         | 53       | 53   | -18%   | 11-Jun-09    | 41         | 92         | 39       | 57   | -8%        |
| 01-Feb-11   | 28           | 40         | 41       | 36   | 0%         | 11-Jan-11 | 57                       | 29         | 52       | 46   | -16%   | 14-Dec-10    | 30         | 29         | 77       | 45   | -8%        |
| 03-Oct-11   | 12           | 97         | 36       | 48   | -7%        | 12-Sep-11 | 38                       | 98         | 21       | 52   | -25%   | 15-Aug-11    | 17         | 98         | 58       | 58   | -8%        |
| 27-Jan-12   | 27           | 87         | 24       | 46   | -1%        | 06-Jan-12 | 44                       | 23         | 47       | 38   | -18%   | 08-Dec-11    | 23         | 2          | 57       | 27   | -9%        |
| 14-Aug-12   | 26           | 35         | 34       | 32   | -5%        | 24-Jul-12 | 35                       | 67         | 46       | 49   | -19%   | 26-Jun-12    | 27         | 13         | 44       | 28   | -14%       |
| 08-Apr-14   | 50           | 47         | 81       | 59   | -6%        | 18-Mar-14 | 65                       | 68         | 86       | 73   | -10%   | 18-Feb-14    | 76         | 60         | 89       | 75   | -9%        |
| 19-Oct-15   | 23           | 22         | 48       | 31   | 2%         | 28-Sep-15 | 49                       | 89         | 33       | 57   | -12%   | 31-Aug-15    | 41         | 91         | 67       | 67   | 1%         |
| 24-Feb-16   | 16           | 89         | 73       | 59   | -9%        | 03-Feb-16 | 33                       | 77         | 61       | 57   | -15%   | 06-Jan-16    | 46         | 10         | 38       | 31   | -10%       |
| 15-Apr-16   | 11           | 37         | 27       | 25   | -7%        | 24-Mar-16 | 31                       | 58         | 66       | 51   | -12%   | 25-Feb-16    | 14         | 88         | 74       | 59   | -21%       |
| 07-Nov-16   | 49           | 19         | 64       | 44   | -5%        | 17-Oct-16 | 50                       | 22         | 67       | 46   | -11%   | 19-Sep-16    | 38         | 38         | 69       | 48   | -11%       |
| 19-Dec-16   | 35           | 66         | 23       | 41   | 0%         | 28-Nov-16 | 50                       | 9          | 57       | 39   | -13%   | 31-Oct-16    | 50         | 34         | 58       | 48   | -14%       |
| 12-Apr-19   | 48           | 34         | 55       | 46   | -4%        | 22-Mar-19 | 58                       | 59         | 70       | 62   | -11%   | 22-Feb-19    | 46         | 65         | 74       | 62   | -9%        |
| 09-Sep-19   | 29           | 62         | 59       | 50   | -6%        | 19-Aug-19 | 44                       | 89         | 50       | 61   | -14%   | 22-Jul-19    | 70         | 67         | 66       | 68   | -10%       |

#### Exhibit 57: Backtested (shaded) and live results of the European Momentum Conviction Indicator

Momentum Conviction Indicator and its inputs readings 1, 4, 8 weeks before the momentum crashes

#### 1 Week Before the Crash (defined as local minimum of 4W 8 Weeks Before the Crash (defined as local minimum of 4W 4 Weeks Before the Crash performance) performance) 1W Forward 4W Forward 8W Forward Momentum Implied Trend Momentum Momentum Implied Trend Momentum Momentum Implied Trend Momentum Date Volatility Volatility Reversal EMCI Returns Date Volatility Volatility Reversal EMCI Returns Date Volatility Volatility Reversal EMCI Returns 49 17 01-lun-20 0 -21% 11-May-20 11 2 48 20 13-Apr-20 8 99 13 40 -12% 2 -27% 22 9 27-Oct-20 17 5 19 14 17 19 13 -33% 17-Nov-20 -8% -32% 29-Sep-20 -9% 15 47 01-Mar-21 14 17 15 08-Feb-21 23 10 46 26 -18% 13 25 -16% 14 11-lan-21 18-lan-22 28 14 29 24 -1% 28-Dec-21 34 62 65 54 -10% 30-Nov-21 28 83 60 57 -13% 22-Jul-22 35 8 34 26 0% 01-Jul-22 43 5 54 34 -8% 03-lun-22 43 10 53 35 -8% 04-Nov-22 18 45 56 40 -15% 14-Oct-22 24 70 72 55 -17% 16-Sep-22 28 12 70 36 -13%

81

55

53

-11%

08-Dec-22

20

**Source:** BofA European Equity Quant Strategy. 12m Momentum performance is computed from January 1999 using daily price returns in Euro, assuming daily rebalancing and excluding transaction costs. This performance is backtested (shaded) and does not represent the actual performance of any account or fund. Backtested (shaded) performance depicts the theoretical (not actual) performance of a particular strategy over the time period indicated. No representation is being made that any actual portfolio is likely to have achieved returns similar to those shown herein. The strategy indicated above is intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. This strategy was not created to act as a benchmark.

24

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47

-13%

30

91

### **Definitions**

33

83

67

61

26-Jan-23

**Value:** Equal weighted combination of factors - Forecast/Trailing EPS Yield, Dividend Yield, Cash to Price Yield, Book to Price Yield, Price to Sales and Forecast PEG.

-7%

05-lan-23

**Growth:** Equal weighted combination of factors - Forecast/Trailing EPS Growth, Forecast EPS Change and Forecast Long Term Growth.

**Momentum:** Equal weighted combination of factors - 3m EPS Change, EPS Revision Ratio, Sales Revision Ratio, 1m Price Change and 12m Price Change.

**Quality:** Equal weighted combination of factors - Return on Assets, Return on Capital, Return on Equity, 5yr Return on Equity and Leverage.

Risk: Equal weighted combination of factors - EPS Estimate Dispersion and Beta.

**Size:** Month end market capitalisation.

#### Value Factors

Forecast Earnings Yield: I/B/E/S next twelve month EPS divided by month end Price.

**Trailing Earnings Yield:** Trailing twelve month EPS divided by month end Price.

**Dividend Yield:** Trailing twelve month Dividend per share divided by month end Price.

**Cash to Price:** Trailing 12 month cash earnings per share divided by month end price. Cash Earnings are defined as earnings plus depreciation on fixed assets. (i.e. –not free cash flow).

**Book to Price:** Trailing twelve month Book Value per share divided by month end price.

Price to Sales: Month End Price divided by last reported Sales per share figure.

**Forecast PEG:** I/B/E/S FY1 P/E divided by I/B/E/S Long Term Growth Estimate.

Other valuations:

**Free Cash Flow Yield**: Trailing twelve month difference between operating cash flow and capital expenditures net of fixed assets disposals divided by the month end price

**EV/EBITDA:** Latest reported divided EV (market capitalisation plus total debt minus cash and cash equivalents) divided by the trailing twelve month EBITDA



#### **Growth Factors**

**Forecast Earnings Growth:** (I/B/E/S FY2 Mean EPS Est. less latest reported EPS) divided by the latest reported EPS.

**Trailing Earnings Growth:** Difference between Trailing Twelve Month EPS and Trailing Twelve Month EPS a year prior divided by absolute value of Trailing Twelve Month EPS a year prior.

**Forecast EPS Change:** Difference between I/B/E/S Forecast Twelve Month EPS and I/B/E/S Forecast Twelve Month EPS a year prior divided by I/B/E/S Forecast Twelve Month EPS a year prior.

Long Term Mean EPS Growth: I/B/E/S Mean Long Term Growth Estimate (+5years).

#### **Momentum Factors**

**3 Month Change in Mean EPS:** Difference between I/B/E/S FY1 mean EPS and I/B/E/S FY1 mean EPS 3 months prior, divided by absolute value of I/B/E/S FY1 mean EPS 3 months prior.

**Earnings Revision Ratio:** ((# of FY1 and FY2 upward EPS revisions over last 3 months)- (# of FY1 and FY2 downward EPS revisions over last 3 months))/ # of FY1 and FY2 estimates over last 3 months.

**Sales Revision Ratio:** ((# of FY1 and FY2 upward Sales revisions over last 3 months)-(# of FY1 and FY2 downward Sales revisions over last 3 months))/ # of FY1 and FY2 estimates over last 3 months.

**1 m Price Momentum:** Latest month-end price / 1-month ago price.

**12m Price Momentum:** Latest month-end price / 12-months ago price.

#### **Risk Factors**

**Beta:** Calculated using regression analysis on 60 months of price performance versus the benchmark. High beta stocks have a high correlation to the market, whilst low beta stocks have a low correlation to market movements.

**EPS Estimate Dispersion:** Coefficient of variation of I/B/E/S FY2 EPS estimates. The coefficient of variation is defined as the Standard Deviation of Estimates divided by the absolute value of the Mean Estimate.

#### **Quality Factors**

**Return on Assets:** Annual Earnings divided by Total Assets.

**Return on Capital:** Annual Earnings divided by Total Capital.

**Return on Equity – 1yr:** Trailing Twelve Month EPS divided by Trailing Twelve Month Book value per Share.

**Return on Equity – 5yrs:** Average RoE over the last 5 years.

Leverage: Annual Long Term Debt/(Annual Long Term Debt +Annual Book Value).

#### Ownership

**Top 50 European Fund Managers Weight:** Relative weight of the Top 50 European fund managers in the stock vs their European market holdings. 100=neutral, >100 is overweight and <100 is underweight

**% Top 50 European Fund Managers Weight:** Based on the above we calculate the percentage of fund managers who are underweight.



#### **Dividend Factors**

**12m Fwd dividend yield:** 12m fwd DPS per share estimate from I/B/E/S divided by month end price

**5 Year Dividend Growth:** CAGR of trailing FY0, FY1 and FY2 and forecast FY1 and FY2 DPS growth.

**Dividend Revision Ratio:** ((# of FY1 and FY2 upward DPS revisions over last 3 months)-(# of FY1 and FY2 downward DPS revisions over last 3 months))/ # of FY1 and FY2 estimates over last 3 months.

**DPS Estimate Dispersion:** Coefficient of variation of I/B/E/S FY2 DPS estimates. The coefficient of variation is defined as the Standard Deviation of Estimates divided by the absolute value of the Mean Estimate.

**Payout Ratio:** prospective FY1 DPS divided by the prospective FY1 EPS.



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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R1</sup>

| Buy          | ≥ 10% | ≤ /0% |
|--------------|-------|-------|
| Neutral      | ≥ 0%  | ≤ 30% |
| Underperform | N/A   | ≥ 20% |

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