

### Scorpio Tankers Inc.

# Rates falling year-year yet demand view improves; PO to \$53

Reiterate Rating: NEUTRAL | PO: 53.00 USD | Price: 49.42 USD

#### Product rates decline yet demand view improving

Scorpio Tankers posted 2Q23 adj. EPS of \$2.41, down 23% year-year, above our \$2.33 target yet below Street's \$2.44. Average fleet time-charter-equivalent (TCE) rates came in slightly ahead of expectations at \$32,154/day (vs our target of \$31,609), down 11% year-year and down 14% vs 1Q, its first quarter of yr-yr rate declines after 6 quarters of increases. Quarter-to-date spot LR-2/MR fixtures averaged \$27k/day (we had targeted 3Q23 TCE of \$37k/\$21k, now \$29k/\$28k), and \$20k/day for its Handymax vessels (we had targeted \$21k/day now \$20k/day), vs 2Q's avg daily TCE of \$40k/\$29k/\$27k for LR-2/MR/Handymax vessels. However, STNG noted that in the past two weeks, demand has materially improved with product inventories at record lows and capacity disruption leading to increased ton-miles. It observed MR fixtures recovering to the mid-\$30k/day range as Asia demand stabilized and LR-2 rates moved above \$40k/day in some lanes.

#### Focusing on harvesting the elevated rate backdrop

STNG remains focused on reducing leverage and repurchasing shares as its top call on capital. It also plans to dispose additional older vessels (44 of its 112-vessel fleet are aged 9 years and older) following its sale of an MR vessel in July (STI Ville for \$33 mil, near its newbuild price 11 years ago). The company bought back \$260 mil in shares in 2Q23 (or ~5 mil shares and ~10% of total shares), up from \$138 mil in 1Q as it sees share level below its view of \$65/sh net asset value (implying \$50-\$55 mil/vessel fleet value). It also closed a \$1 bil credit facility in July, which will allow it to refinance its sale leaseback agreements and lower its financing spread by approximately 200 bps.

#### PO to \$53, still see risk to Street expectations

We maintain our Neutral and raise our PO to \$53 (from \$45) on 7.5x our 2024e EBITDA (from 6.5x) as we increase our target multiple one turn given the improved demand view on rates. We also increase our 2023, 2024, and 2025 EPS estimates 18%, 3%, and 16%, to \$8.90, \$3.20, and \$1.80, from \$7.55, \$3.10, and \$1.55, respectively, as we tweak our TCE targets higher. Our 2023 target remains 15% below Street estimates as we see downside to Street rate targets.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	-4.17	11.42	8.90	3.20	1.80
GAAP EPS	(4.29)	11.49	8.84	3.20	1.80
EPS Change (YoY)	NM	NM	-22.1%	-64.0%	-43.8%
Consensus EPS (Bloomberg)			10.32	10.20	11.09
DPS	0.40	0.40	0.95	1.00	1.00
Valuation (Dec)					
P/E	NM	4.3x	5.6x	15.4x	27.5x
GAAP P/E	NM	4.3x	5.6x	15.4x	27.5x
Dividend Yield	0.8%	0.8%	1.9%	2.0%	2.0%
EV/EBITDA*	22.6x	3.2x	4.1x	7.1x	8.8x
Free Cash Flow Yield*	0.8%	28.0%	28.6%	14.7%	12.5%
* For full definitions of <i>IQ</i> method <sup>SM</sup> measures, see page 5.					

#### 02 August 2023

#### Equity

Key Changes		
(US\$)	Previous	Current
Price Obj.	45.00	53.00

Ken Hoexter Research Analyst BofAS +1 646 855 1498

+1 646 855 1498 ken.hoexter@bofa.com

Nathan Ho, CFA Research Analyst BofAS +1 646 855 3599 nathan.m.ho@bofa.com

Adam Roszkowski, CFA Research Analyst BofAS +1 646 855 5498 adam.roszkowski@bofa.com

#### **Stock Data**

Price	49.42 USD
Price Objective	53.00 USD
Date Established	2-Aug-2023
Investment Opinion	C-2-7
52-Week Range	37.67 USD - 64.20 USD
Mrkt Val (mn) / Shares Out	2,621 USD / 53.0
(mn)	
Average Daily Value (mn)	52.99 USD
BofA Ticker / Exchange	STNG / NYS
Bloomberg / Reuters	STNG US / STNG.N
ROE (2023E)	18.7%
Net Dbt to Eqty (Dec-2022A)	49.2%
ESGMeter™	Medium

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

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Refer to important disclosures on page 6 to 8. Analyst Certification on page 4. Price
Objective Basis/Risk on page 4.

## **iQ**profile<sup>™</sup> Scorpio Tankers Inc.

(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Return on Capital Employed	-1.7%	17.5%	13.9%	6.4%	4.7%
Return on Equity	-11.7%	33.2%	18.7%	5.9%	3.2%
Operating Margin	-16.8%	54.5%	49.5%	29.9%	22.1%
Free Cash Flow	21	735	751	385	328
iQmethod <sup>™</sup> – Quality of Earnings*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash Realization Ratio	NM	1.1x	1.6x	2.6x	4.13
Asset Replacement Ratio	0.2x	0.2x	0.1x	0.1x	0:
Tax Rate	NM	NM	NM	NM	NM
Net Debt-to-Equity Ratio	144.5%	49.2%	27.4%	28.5%	25.1%
Interest Cover	-0.6x	5.4x	4.0x	2.0x	1.62
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Sales	541	1,563	1,265	897	808
% Change	-41.0%	189.0%	-19.1%	-29.1%	-10.0%
Gross Profit	541	1,563	1,265	897	808
% Change	-41.0%	189.0%	-19.1%	-29.1%	-10.0%
EBITDA	150	1,058	830	473	383
% Change	-70.6%	607.8%	-21.6%	-43.1%	-18.9%
Net Interest & Other Income	(138)	(149)	(134)	(111)	(97
Net Income (Adjusted)	(228)	722	492	157	82
% Change	NM	NM	-31.8%	-68.1%	-47.9%
			C 11C /C	2011 /0	
Free Cash Flow Data (Dec)			0.110,0	CO.1 70	
Free Cash Flow Data (Dec)	2021A	2022A			
Free Cash Flow Data (Dec) (US\$ Millions)	<b>2021A</b> (235)	<b>2022A</b> 726	2023E	2024E	2025
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP)	(235)	<b>2022A</b> 726 207	<b>2023E</b> 489		<b>2025</b>
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP) Depreciation & Amortization		726 207	2023E	<b>2024E</b> 157	<b>2025</b> 82 209
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP)	(235) 240	726	<b>2023E</b> 489 205	<b>2024E</b> 157 205	<b>2025</b> 82 205
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital	(235) 240 14	726 207 (176)	<b>2023E</b> 489 205 57	<b>2024E</b> 157 205 0	<b>2025</b> 82 205 (
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge	(235) 240 14 0 53	726 207 (176) 0	<b>2023E</b> 489 205 57 0	<b>2024E</b> 157 205 0 0	2025 82 205 ( 2
Free Cash Flow Data (Dec) (US\$ Millions) Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net	(235) 240 14 0	726 207 (176) 0 12	2023E 489 205 57 0 26	2024E 157 205 0 0 47	2025 82 205 ( 43 (5)
Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure	(235) 240 14 0 53 (52)	726 207 (176) 0 12 (34)	2023E 489 205 57 0 26 (25)	2024E 157 205 0 0 47 (23)	2025 82 205 ( 43 (5
Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow	(235) 240 14 0 53 (52) <b>21</b>	726 207 (176) 0 12 (34) <b>735</b>	2023E 489 205 57 0 26 (25) 751	2024E 157 205 0 0 47 (23) 385	2025 82 205 ( 2 43 (5)
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Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization Change in Working Capital  Deferred Taxation Charge Other Adjustments, Net Capital Expenditure  Free Cash Flow % Change	(235) 240 14 0 53 (52) 21 -91.4%	726 207 (176) 0 12 (34) <b>735</b> NM	2023E 489 205 57 0 26 (25) 751 2.2%	2024E 157 205 0 0 47 (23) 385 -48.7%	2025i 82 205 ( 2 43 (5 328 -14.8%
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#### **Company Sector**

Shipping

#### **Company Description**

Scorpio Tankers (STNG) provides seaborne transport of refined petroleum products worldwide, such as gasoline, heating oil, and fuel oil. Product tankers move refined products from global refineries to points near consuming markets. STNG operates the world's largest, youngest, and most modern fleet of publicly traded product tankers consisting of 112 owned product tankers. STNG largely operates in the spot shipping markets.

#### **Investment Rationale**

After its recent vessel sale and rate gains, STNG shares may see impacts from moderating market rates with slowing refined product demand. However with 112 product tanker vessels (post sale) generating robust cash flow, shares could also see support from its high FCF yield. It could stabilize within its 5x-9x EBITDA band as rate outlook moderates, offset by its moves to decrease leverage and improve returns. We thus maintain a balanced view on STNG shares with our Neutral rating.

#### **Stock Data**

Average Daily Volume

1,072,212

#### **Quarterly Earnings Estimates**

	2022	2023
Q1	-0.15A	3.31A
Q2	3.13A	2.41A
Q3	4.29A	1.81E
04	4 74A	1 24F



#### **Exhibit 1: Product Tanker Orderbook to Fleet Ratio**

Product tanker orderbook to fleet ratio at 10% in Aug vs 5% in 4Q22.



Source: BofA Global Research estimates and Clarksons.

BofA GLOBAL RESEARCH

#### Exhibit 2: Scorpio Tankers Fleet Time Charter Equivalent Rate

Scorpio Tankers 3QTD average fleet TCE is \$26k/day (from \$32k/day in 2Q)



**Source:** BofA Global Research estimates and company reports.

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#### Price objective basis & risk

#### Scorpio Tankers Inc. (STNG)

Our \$53 price objective is based on an 7.5x EV/EBITDA multiple on our 2024 EBITDA estimate. Our valuation multiple is above the middle of its 5x-9x historical trading range, as global mobility strengthens, pricing rebounds as inventories reach decade-lows, orderbook remains at historic-lows, and ton mile demand is rising. The negative impacts from COVID disruptions are fading (North America and Europe stronger, Asia stabilizing) though softening economic outlook may weaken demand for refined products. Our multiple is below the bottom end of its range as earnings are set to significantly compound.

Upside risks to our PO are volatile charter rates, better-than-expected spot product tanker rates in 2022-23, lower-than-expected vessel deliveries in 2022-24, a spike in global oil demand, and higher-than-expected levels of scrapping in the market.

Downside risks to our PO are drop off in mobility (return of lockdowns, war disruptions, which have shown to increase ton mile demand), liquidity risk given rolling debt through 2024 versus cash generation (which depends on day rates rising above the daily fixed cost base), a weaker-than-expected rate environment, overcapacity due to greater-than-expected vessel deliveries and lower-than-expected scrapping rates, and weaker global demand for refined products.

#### **Analyst Certification**

I, Ken Hoexter, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

#### **US - Transportation Coverage Cluster**

Company	Bof A Ticker	Bloomberg symbol	Analyst
Canadian National	CNI	CNI US	Ken Hoexter
Canadian Pacific Kansas City Ltd	CP	CP US	Ken Hoexter
CSX Corporation	CSX	CSX US	Ken Hoexter
FedEx Corp.	FDX	FDX US	Ken Hoexter
J.B. Hunt Transport Services	JBHT	JBHT US	Ken Hoexter
Kirby Corp	KEX	KEX US	Ken Hoexter
Knight-Swift Transportation Holdings Inc	KNX	KNX US	Ken Hoexter
Norfolk Southern	NSC	NSC US	Ken Hoexter
Old Dominion Freight Line	ODFL	ODFL US	Ken Hoexter
RXO, Inc.	RXO	RXO US	Ken Hoexter
Saia Inc.	SAIA	SAIA US	Ken Hoexter
Schneider National	SNDR	SNDR US	Ken Hoexter
Union Pacific	UNP	UNP US	Ken Hoexter
Werner Enterprises	WERN	WERN US	Ken Hoexter
XPO, Inc.	XPO	XPO US	Ken Hoexter
Scorpio Tankers Inc.	STNG	STNG US	Ken Hoexter
Teekay Tankers Limited	TNK	TNK US	Ken Hoexter
TFI International	TFII	TFII US	Ken Hoexter
TFI International	YTFII	TFII CN	Ken Hoexter
UPS	UPS	UPS US	Ken Hoexter
Wabtec Corp.	WAB	WAB US	Ken Hoexter
ArcBest Corporation	ARCB	ARCB US	Ken Hoexter
C.H. Robinson	CHRW	CHRW US	Ken Hoexter
The Greenhrier Companies	GBX	GBX US	Ken Hoexter
	Canadian National Canadian Pacific Kansas City Ltd CSX Corporation FedEx Corp. J.B. Hunt Transport Services Kirby Corp Knight-Swift Transportation Holdings Inc Norfolk Southern Old Dominion Freight Line RXO, Inc. Saia Inc. Schneider National Union Pacific Werner Enterprises XPO, Inc.  Scorpio Tankers Inc. Teekay Tankers Limited TFI International UPS Wabtec Corp.  ArcBest Corporation	Canadian National Canadian Pacific Kansas City Ltd CP CSX Corporation CSX FedEx Corp. J.B. Hunt Transport Services JBHT Kirby Corp KEX Knight-Swift Transportation Holdings Inc KNX Norfolk Southern NSC Old Dominion Freight Line RXO, Inc. Saia Inc. Salia Inc. Schneider National Union Pacific Werner Enterprises WERN XPO, Inc. Scorpio Tankers Inc. Teekay Tankers Limited TNK TFI International UPS Wabtec Corp. WAB  ArcBest Corporation C.H. Robinson CHRW	Canadian National CNI Canadian Pacific Kansas City Ltd CP CP US CSX Corporation CSX CSX US FedEx Corp. J.B. Hunt Transport Services

#### **US - Transportation Coverage Cluster**

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
	TuSimple	TSP	TSP US	Ken Hoexter
	World Kinect	WKC	WKC US	Ken Hoexter
RSTR				
	Triton International, Ltd	TRTN	TRTN US	Ken Hoexter

#### **Q**method <sup>su</sup> Measures Definitions

<b>Business Performance</b> Return On Capital Employed	Numerator NOPAT = (EBIT + Interest Income) × (1 — Tax Rate) + Goodwill Amortization	<b>Denominator</b> Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
Return On Equity Operating Margin Earnings Growth Free Cash Flow	Net Income Operating Profit Expected 5 Year CAGR From Latest Actual Cash Flow From Operations — Total Capex	Amortization Shareholders' Equity Sales N/A N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio Tax Rate	Capex Tax Charge	Depreciation Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
	Other LT Liabilities	
EV / EBITDA	Enterprise Value	Basic EBIT + Depreciation + Amortization

Method sis the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

\*\*Redatabase\*\* is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

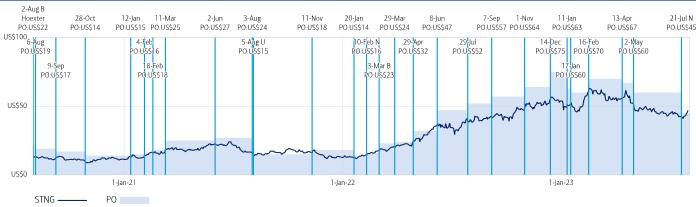
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#### **Disclosures**

#### **Important Disclosures**

#### Scorpio Tankers (STNG) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Transport/Infrastructure Group (as of 30 Jun 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	52.94%	Buy	42	58.33%
Hold	29	21.32%	Hold	13	44.83%
Sell	35	25.74%	Sell	17	48.57%

#### Equity Investment Rating Distribution: Global Group (as of 30 Jun 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1877	53.28%	Buy	1040	55.41%
Hold	815	23.13%	Hold	464	56.93%
Sell	831	23.59%	Sell	385	46.33%

RI Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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## Investment rating Total return expectation (within 12-month period of date of initial rating) Buy ≥ 10% Ratings dispersion guidelines for coverage cluster<sup>R2</sup> \$\leq 70\%\$

Neutral  $\geq 10\%$   $\leq 70\%$  Neutral  $\geq 0\%$   $\leq 30\%$  Underperform N/A  $\geq 20\%$ 

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