

Global Semiconductors

Dec'23 SIA: Strong semis growth rounds out a down year

Industry Overview

December semi & core semis sales up +19%/13% YoY

December semis sales finished up 19.4% YoY, making it the fourth consecutive month of positive semis growth since June of CY22. Core-semis (ex-memory) sales were up **12.7% YoY**, showing positive YoY growth in core-semis for the fifth consecutive month. Key takeaways from the December data on a one-month basis: 1) Semis/core-semis were positive sequentially, at +8.2%/+0.5% MoM, finishing 75bps above and 24bps below seasonal, 2) MoM core-semis performance was driven by Discretes, the strongest core segment growing +20.2% MoM, offset by Logic, the only negative core segment down -2.3% MoM, 3) Memory sales grew in December, up 36.3% MoM, with DRAM +53.8% MoM and NAND +13.7% MoM, 4) All regions except Japan grew **MoM,** with Japan down -2.5% MoM, and China strongest (+12.5% MoM) followed by Europe +10.7% MoM.

Full-year 2023 Summary: the downcycle appears

2023 semis/core-semis fell -8.2%/-2.4% YoY, with strongest growth in Std Cells, PLDs (+16.8% YoY) and weakest performance in MPUs (-10.9% YoY). Memory sales fell -28.9% YoY, with DRAM down -33.2% YoY and NAND down -23.3% YoY. This marks the first year of negative semis growth since 2019's downcycle, and marks a steep drop-off from 2021's high growth of +26.2%/+26.8% YoY semis/core-semis. In 2023 China was the weakest geo, declining -14.0% YoY. Americas fells -5.2% YoY, while Europe was the only region to grow during the year, +4.1% YoY.

3mma semis/core semis YoY sales grow double-digits

On a 3mma basis: 1) December semi sales grew +1.5% MoM, down slightly from +2.9% MoM growth in Nov, yet boosted by Logic (+1.3% MoM), 2) Core-semis sales (exmemory) grew +0.3% MoM (vs +2.0% MoM in Nov), while core-semis units fell -1.0% MoM, 3) 3mma semis/core semis sales at +11.9%/+10.5% YoY were positive, 4) 3mma semis/core-semi ASPs remained positive MoM (+3.0%/+1.3%), driven by strong Std Cell, PLDs ASPs (up +2.3% MoM) and Logic (up 2.1% MoM).

December Logic strongest, MCUs weakest (3mma)

On a 3mma basis: Logic sales finished up 1.3% MoM in December (161bps above seasonal), while MCUs were down -4.4% MoM, (-192bps seasonally) on weak units (-134bps seasonally). On the memory side, DRAM/NAND sales finished up +8.6%/7.3% MoM, (1380bps/1177bps above seasonal).

China strongest seasonally, Europe weakest (3mma)

On a 3mma basis: China region was strongest seasonally (873bps vs seasonally) growing 4.9% MoM, while Europe (167bps below seasonal) and Japan (128bps below seasonal) were the weakest seasonally, falling -3.6%/-2.2% MoM. Americas were 501bps above seasonality, with +2.0% MoM growth.

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Exhibit 1: 3mma revenue data

Semis sales down -10.6% YTD

| 3mma revs | MoM | YoY | YTD |
|------------------|-------|-------|--------|
| Semiconductors | 1.5% | 11.9% | -8.2% |
| Discretes | -2.0% | -1.2% | 4.2% |
| Analog | -0.8% | -6.3% | -8.8% |
| Microprocessors | 0.9% | 19.5% | -10.9% |
| Microcontrollers | -4.4% | -1.6% | 11.3% |
| Std Cells, PLDs | -4.0% | -4.8% | 16.8% |
| Logic | 1.3% | 19.1% | 1.4% |
| Memory | 7.7% | 31.4% | -28.9% |
| DRAM | 8.6% | 36.5% | -33.2% |
| NAND | 7.3% | 29.8% | -23.3% |
| Total IC's | 2.0% | 14.9% | -9.6% |
| IC's ex-memory | 0.3% | 10.5% | -2.4% |

Source: SIA. BofA Global Research

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See page 13 for abbreviations

December SIA review

Seasonality

• **3mma**. Total semiconductor sales were up 1.5% MoM, roughly 366bps above seasonal trends, with unit weakness weighing on growth (109bps below seasonal).

Exhibit 2: December revenues, units, ASP vs seasonality

Total semiconductor sales were up 1.5% MoM, 366bps above seasonal trends.

| | Seasonal delta | | | | Season | ıal | | Dec-23 | | | | |
|------------------|----------------|------|---------|-------|--------|---------|-------|--------|---------|--|--|--|
| | Units | ASPs | Revenue | Units | ASPs | Revenue | Units | ASPs | Revenue | | | |
| Semiconductors | 109 | 261 | 366 | -2.5% | 0.4% | -2.1% | -1.4% | 3.0% | 1.5% | | | |
| Discretes | 79 | -30 | 53 | -3.4% | 0.9% | -2.6% | -2.6% | 0.6% | -2.0% | | | |
| Analog | 126 | -66 | 63 | -1.9% | 0.5% | -1.5% | -0.6% | -0.2% | -0.8% | | | |
| Microprocessors | 6 | 46 | 59 | -0.2% | 0.6% | 0.3% | -0.2% | 1.0% | 0.9% | | | |
| Microcontrollers | -134 | -70 | -192 | -3.1% | 0.7% | -2.5% | -4.4% | 0.0% | -4.4% | | | |
| Std Cells, PLDs | -556 | 283 | -247 | -0.6% | -0.5% | -1.6% | -6.2% | 2.3% | -4.0% | | | |
| Logic | 172 | -18 | 161 | -2.5% | 2.3% | -0.3% | -0.7% | 2.1% | 1.3% | | | |
| Memory | 384 | 887 | 1267 | -3.0% | -2.1% | -5.0% | 0.9% | 6.7% | 7.7% | | | |
| DRAM | 200 | 1197 | 1380 | -3.2% | -2.0% | -5.2% | -1.2% | 9.9% | 8.6% | | | |
| NAND | 465 | 711 | 1177 | -3.0% | -1.6% | -4.5% | 1.7% | 5.5% | 7.3% | | | |
| Total IC's | 154 | 249 | 402 | -2.3% | 0.3% | -2.0% | -0.7% | 2.8% | 2.0% | | | |
| IC's ex-memory | 115 | -25 | 93 | -2.2% | 1.6% | -0.6% | -1.0% | 1.3% | 0.3% | | | |

Source: SIA, BofA Global Research

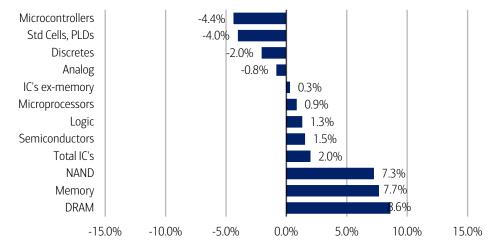
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Industry revenue trends

• **3mma.** DRAM revenue grew the most MoM (up 8.6%) while MCUs sales declined the most (down 4.4% MoM).

Exhibit 3: December (3mma) MoM% revenue growth by product

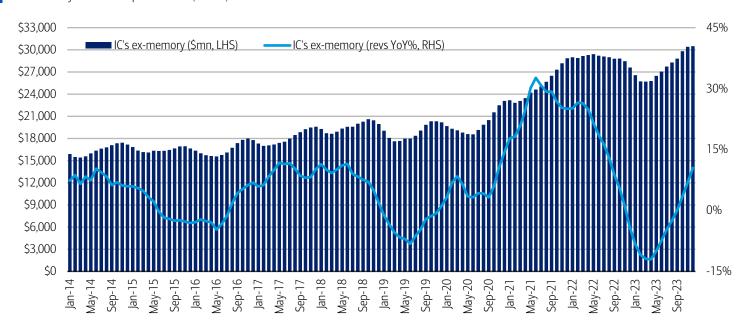
DRAM was the strongest performer on a 3mma basis



Source: SIA, BofA Global Research

Exhibit 4: ICs ex-memory single-month revenue trends over the past 10 years

IC ex-memory sales were up 10.5% YoY (3mma)



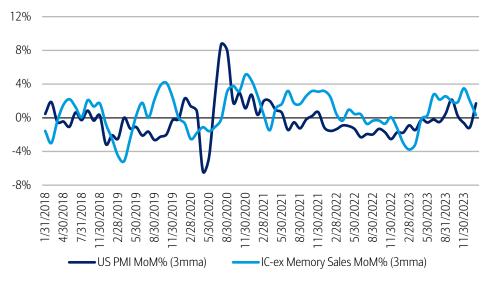
Source: SIA, BofA Global Research

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The US ISM index has been a consistent indicator of global IC demand momentum.
 Since mid-2015, turns in the US PMI index have preceded accelerations/decelerations in IC ex-memory MoM growth by two to three months.

Exhibit 5: US ISM's PMI index MoM% vs. IC ex-memory sales MoM% (3mma)

Typically, turns in the US PMI index have preceded accelerations/decelerations in IC ex-memory MoM growth by 2-3 months



Source: BofA Global Research, ISM

Exhibit 6: 3mma revenue summary (LTM)Semis/core semis sales grew 11.9%/10.5% YoY on a 3mma basis

| 3mma Revs (\$mn) | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |
|------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Semiconductors | \$43,472 | \$41,290 | \$39,660 | \$39,832 | \$40,098 | \$41,182 | \$42,233 | \$43,224 | \$44,041 | \$44,886 | \$46,590 | \$47,918 | \$48,659 |
| Discretes | \$2,846 | \$2,812 | \$2,874 | \$2,973 | \$3,018 | \$2,999 | \$2,994 | \$2,997 | \$3,009 | \$3,043 | \$2,970 | \$2,870 | \$2,811 |
| Analog | \$7,342 | \$6,992 | \$6,808 | \$6,753 | \$6,769 | \$6,754 | \$6,600 | \$6,660 | \$6,735 | \$6,817 | \$6,890 | \$6,937 | \$6,880 |
| Microprocessors | \$3,847 | \$3,468 | \$3,153 | \$3,031 | \$3,067 | \$3,236 | \$3,417 | \$3,661 | \$3,817 | \$4,115 | \$4,359 | \$4,558 | \$4,597 |
| Microcontrollers | \$2,168 | \$2,245 | \$2,298 | \$2,355 | \$2,358 | \$2,331 | \$2,378 | \$2,364 | \$2,444 | \$2,419 | \$2,368 | \$2,233 | \$2,135 |
| Std Cells, PLDs | \$2,100 | \$2,137 | \$2,184 | \$2,240 | \$2,258 | \$2,322 | \$2,385 | \$2,350 | \$2,296 | \$2,223 | \$2,169 | \$2,084 | \$2,000 |
| Logic | \$13,976 | \$13,603 | \$13,220 | \$13,295 | \$13,316 | \$13,889 | \$14,370 | \$14,751 | \$14,999 | \$15,189 | \$15,950 | \$16,427 | \$16,643 |
| Memory | \$7,448 | \$6,549 | \$5,792 | \$5,869 | \$6,138 | \$6,655 | \$7,281 | \$7,529 | \$7,608 | \$7,830 | \$8,339 | \$9,093 | \$9,790 |
| DRAM | \$4,243 | \$3,780 | \$3,374 | \$3,337 | \$3,327 | \$3,476 | \$3,764 | \$3,938 | \$3,957 | \$4,420 | \$4,746 | \$5,335 | \$5,794 |
| NAND | \$2,809 | \$2,402 | \$2,072 | \$2,176 | \$2,455 | \$2,825 | \$3,173 | \$3,252 | \$3,291 | \$3,037 | \$3,216 | \$3,401 | \$3,647 |
| Total IC's | \$35,055 | \$33,115 | \$31,526 | \$31,562 | \$31,908 | \$33,133 | \$34,329 | \$35,268 | \$35,892 | \$36,640 | \$38,155 | \$39,499 | \$40,288 |
| IC's ex-memory | \$27,607 | \$26,566 | \$25,734 | \$25,693 | \$25,769 | \$26,479 | \$27,049 | \$27,739 | \$28,284 | \$28,811 | \$29,816 | \$30,405 | \$30,498 |
| 3mma MoM% | | | | | | | | | | | | | |
| Semiconductors | -4.4% | -5.0% | -3.9% | 0.4% | 0.7% | 2.7% | 2.6% | 2.3% | 1.9% | 1.9% | 3.8% | 2.9% | 1.5% |
| Discretes | -0.8% | -1.2% | 2.2% | 3.4% | 1.5% | -0.6% | -0.2% | 0.1% | 0.4% | 1.1% | -2.4% | -3.4% | -2.0% |
| Analog | -2.1% | -4.8% | -2.6% | -0.8% | 0.2% | -0.2% | -2.3% | 0.9% | 1.1% | 1.2% | 1.1% | 0.7% | -0.8% |
| Microprocessors | -5.9% | -9.8% | -9.1% | -3.9% | 1.2% | 5.5% | 5.6% | 7.1% | 4.3% | 7.8% | 5.9% | 4.6% | 0.9% |
| Microcontrollers | 0.8% | 3.5% | 2.4% | 2.5% | 0.1% | -1.1% | 2.0% | -0.6% | 3.4% | -1.0% | -2.1% | -5.7% | -4.4% |
| Std Cells, PLDs | -0.7% | 1.7% | 2.2% | 2.5% | 0.8% | 2.9% | 2.7% | -1.5% | -2.3% | -3.2% | -2.4% | -4.0% | -4.0% |
| Logic | -3.3% | -2.7% | -2.8% | 0.6% | 0.2% | 4.3% | 3.5% | 2.7% | 1.7% | 1.3% | 5.0% | 3.0% | 1.3% |
| Memory | -11.6% | -12.1% | -11.6% | 1.3% | 4.6% | 8.4% | 9.4% | 3.4% | 1.0% | 2.9% | 6.5% | 9.0% | 7.7% |
| DRAM | -13.0% | -10.9% | -10.8% | -1.1% | -0.3% | 4.5% | 8.3% | 4.6% | 0.5% | 11.7% | 7.4% | 12.4% | 8.6% |
| NAND | -10.4% | -14.5% | -13.8% | 5.1% | 12.8% | 15.1% | 12.3% | 2.5% | 1.2% | -7.7% | 5.9% | 5.8% | 7.3% |
| Total IC's | -5.0% | -5.5% | -4.8% | 0.1% | 1.1% | 3.8% | 3.6% | 2.7% | 1.8% | 2.1% | 4.1% | 3.5% | 2.0% |
| IC's ex-memory | -3.0% | -3.8% | -3.1% | -0.2% | 0.3% | 2.8% | 2.2% | 2.6% | 2.0% | 1.9% | 3.5% | 2.0% | 0.3% |
| 3mma YoY% | | | | | | | | | | | | | |
| Semiconductors | -14.5% | -18.6% | -20.7% | -21.3% | -21.3% | -20.3% | -15.8% | -11.8% | -6.8% | -4.5% | -0.6% | 5.4% | 11.9% |
| Discretes | 7.5% | 3.3% | 6.9% | 8.9% | 15.1% | 11.7% | 7.5% | 0.2% | -1.5% | 2.2% | 1.6% | 0.0% | -1.2% |
| Analog | 7.5% | 1.2% | -2.1% | -5.3% | -6.0% | -7.7% | -11.5% | -12.9% | -13.5% | -11.9% | -10.6% | -7.5% | -6.3% |
| Microprocessors | -27.0% | -32.7% | -37.6% | -39.0% | -35.2% | -27.2% | -17.2% | -11.0% | -6.4% | 1.1% | 6.5% | 11.5% | 19.5% |
| Microcontrollers | 17.6% | 18.6% | 18.9% | 17.9% | 17.3% | 15.4% | 13.4% | 12.1% | 14.0% | 16.3% | 11.7% | 3.8% | -1.6% |
| Std Cells, PLDs | 34.2% | 36.0% | 38.6% | 40.7% | 36.3% | 30.3% | 29.9% | 23.5% | 17.3% | 8.5% | 3.6% | -1.5% | -4.8% |
| Logic | -4.8% | -8.0% | -10.1% | -10.2% | -11.7% | -9.6% | -5.8% | -1.4% | 1.9% | 3.7% | 9.0% | 13.7% | 19.1% |
| Memory | -45.8% | -51.4% | -56.1% | -56.3% | -55.4% | -53.2% | -43.5% | -34.8% | -21.2% | -17.6% | -10.2% | 7.9% | 31.4% |
| DRAM | -48.2% | -52.3% | -56.9% | -58.7% | -59.9% | -59.8% | -51.1% | -43.8% | -32.1% | -25.0% | -14.9% | 9.4% | 36.5% |
| NAND | -45.0% | -53.2% | -58.0% | -55.7% | -51.3% | -45.1% | -33.7% | -21.2% | -3.1% | -4.6% | -2.0% | 8.5% | 29.8% |
| Total IC's | -17.7% | -22.0% | -25.1% | -25.9% | -25.9% | -24.1% | -18.4% | -13.2% | -7.2% | -4.3% | 0.1% | 7.1% | 14.9% |
| IC's ex-memory | -4.4% | -8.4% | -10.9% | -11.9% | -12.0% | -10.0% | -7.4% | -4.7% | -2.5% | 0.0% | 3.5% | 6.9% | 10.5% |

Source: BofA Global Research, SIA

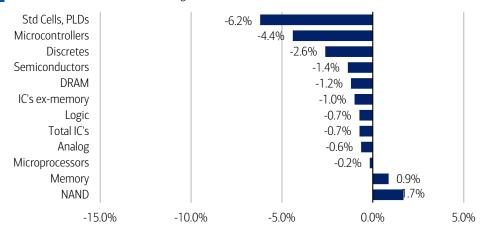


Industry unit trends

• **3mma.** Std Cells, PLDs saw the weakest MoM unit trends (-6.2% MoM), while NAND units were up the most (+1.7% MoM).

Exhibit 7: December (3mma) MoM% unit growth by product

Std Cells, PLDs saw the weakest unit growth on a 3mma basis

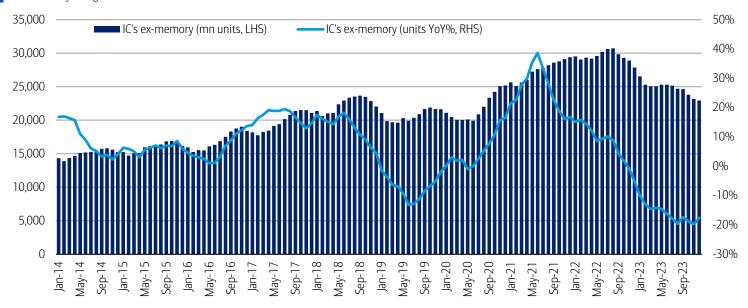


Source: SIA, BofA Global Research

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Exhibit 8: IC ex-memory unit trends over the last 10 years (3mma)

IC ex-memory unit growth -17.6% YoY



Source: SIA, BofA Global Research

Exhibit 9: 3mma unit summary (LTM)

Semis/core semis unit sales finished -11.4%/-17.6% YoY on a 3mma basis

| 3mma Units (mn) | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Semiconductors | 84,081 | 78,495 | 74,454 | 74,399 | 75,271 | 76,388 | 76,996 | 77,678 | 78,302 | 79,024 | 77,463 | 75,517 | 74,476 |
| Discretes | 35,438 | 33,088 | 31,929 | 32,668 | 33,162 | 33,564 | 34,217 | 34,800 | 35,649 | 36,326 | 35,605 | 34,564 | 33,658 |
| Analog | 18,626 | 17,808 | 17,202 | 17,238 | 17,242 | 17,433 | 17,563 | 17,571 | 17,113 | 17,017 | 16,229 | 15,800 | 15,698 |
| Microprocessors | 36 | 32 | 29 | 27 | 27 | 27 | 27 | 28 | 30 | 33 | 36 | 38 | 38 |
| Microcontrollers | 2,493 | 2,336 | 2,174 | 2,186 | 2,287 | 2,361 | 2,355 | 2,330 | 2,375 | 2,391 | 2,291 | 2,097 | 2,005 |
| Std Cells, PLDs | 362 | 354 | 313 | 275 | 263 | 276 | 279 | 279 | 281 | 286 | 276 | 262 | 245 |
| Logic | 6,659 | 6,337 | 5,845 | 5,568 | 5,470 | 5,429 | 5,311 | 5,183 | 5,134 | 5,168 | 5,214 | 5,204 | 5,166 |
| Memory | 3,401 | 3,087 | 2,907 | 3,153 | 3,330 | 3,527 | 3,666 | 3,712 | 3,716 | 3,753 | 3,852 | 3,956 | 3,990 |
| DRAM | 1,506 | 1,406 | 1,339 | 1,423 | 1,465 | 1,531 | 1,600 | 1,590 | 1,529 | 1,634 | 1,696 | 1,826 | 1,804 |
| NAND | 868 | 733 | 663 | 813 | 924 | 1,059 | 1,130 | 1,152 | 1,163 | 1,086 | 1,135 | 1,134 | 1,153 |
| Total IC's | 31,253 | 29,636 | 28,193 | 28,210 | 28,393 | 28,814 | 28,961 | 28,864 | 28,407 | 28,399 | 27,655 | 27,128 | 26,928 |
| IC's ex-memory | 27,852 | 26,548 | 25,286 | 25,057 | 25,063 | 25,287 | 25,295 | 25,153 | 24,691 | 24,647 | 23,803 | 23,172 | 22,938 |
| MoM% | | | | | | | | | | | | | |
| Semiconductors | -4.2% | -6.6% | -5.1% | -0.1% | 1.2% | 1.5% | 0.8% | 0.9% | 0.8% | 0.9% | -2.0% | -2.5% | -1.4% |
| Discretes | -5.8% | -6.6% | -3.5% | 2.3% | 1.5% | 1.2% | 1.9% | 1.7% | 2.4% | 1.9% | -2.0% | -2.9% | -2.6% |
| Analog | -3.2% | -4.4% | -3.4% | 0.2% | 0.0% | 1.1% | 0.7% | 0.0% | -2.6% | -0.6% | -4.6% | -2.6% | -0.6% |
| Microprocessors | -2.8% | -11.6% | -9.9% | -7.2% | 0.0% | -0.5% | 0.3% | 4.1% | 7.7% | 10.4% | 8.1% | 4.5% | -0.2% |
| Microcontrollers | -0.7% | -6.3% | -6.9% | 0.6% | 4.6% | 3.3% | -0.2% | -1.1% | 1.9% | 0.7% | -4.2% | -8.5% | -4.4% |
| Std Cells, PLDs | 3.5% | -2.2% | -11.7% | -12.2% | -4.0% | 4.6% | 1.2% | -0.1% | 0.9% | 1.7% | -3.5% | -5.2% | -6.2% |
| Logic | -5.7% | -4.8% | -7.8% | -4.7% | -1.8% | -0.7% | -2.2% | -2.4% | -0.9% | 0.7% | 0.9% | -0.2% | -0.7% |
| Memory | -2.1% | -9.2% | -5.9% | 8.5% | 5.6% | 5.9% | 4.0% | 1.3% | 0.1% | 1.0% | 2.6% | 2.7% | 0.9% |
| DRAM | 0.2% | -6.6% | -4.8% | 6.3% | 3.0% | 4.5% | 4.5% | -0.6% | -3.8% | 6.9% | 3.8% | 7.7% | -1.2% |
| NAND | -5.0% | -15.6% | -9.5% | 22.7% | 13.6% | 14.7% | 6.7% | 1.9% | 0.9% | -6.6% | 4.5% | 0.0% | 1.7% |
| Total IC's | -3.4% | -5.2% | -4.9% | 0.1% | 0.6% | 1.5% | 0.5% | -0.3% | -1.6% | 0.0% | -2.6% | -1.9% | -0.7% |
| IC's ex-memory | -3.6% | -4.7% | -4.8% | -0.9% | 0.0% | 0.9% | 0.0% | -0.6% | -1.8% | -0.2% | -3.4% | -2.6% | -1.0% |
| YoY% | | | | | | | | | | | | | |
| Semiconductors | -12.6% | -18.2% | -20.3% | -21.0% | -18.8% | -18.6% | -18.8% | -19.5% | -18.3% | -14.4% | -14.0% | -14.0% | -11.4% |
| Discretes | -15.4% | -21.8% | -22.0% | -20.6% | -16.3% | -16.7% | -17.3% | -19.0% | -16.5% | -10.1% | -8.7% | -8.1% | -5.0% |
| Analog | -1.7% | -6.5% | -8.0% | -8.8% | -8.3% | -9.5% | -11.1% | -13.5% | -16.4% | -14.7% | -17.1% | -17.9% | -15.7% |
| Microprocessors | -21.8% | -27.6% | -31.8% | -34.2% | -31.4% | -27.4% | -22.3% | -18.8% | -12.3% | -4.0% | -1.5% | 0.2% | 2.9% |
| Microcontrollers | -1.8% | -6.3% | -9.1% | -7.8% | -0.1% | 4.4% | 4.4% | 2.8% | 3.1% | 4.5% | -4.6% | -16.5% | -19.6% |
| Std Cells, PLDs | 10.5% | 9.0% | 2.2% | -1.1% | -4.0% | -5.3% | -3.5% | -5.1% | -7.0% | -12.6% | -18.4% | -25.2% | -32.2% |
| Logic | -15.0% | -19.7% | -25.9% | -30.3% | -31.8% | -32.1% | -34.6% | -35.0% | -34.7% | -31.4% | -28.1% | -26.3% | -22.4% |
| Memory | -16.1% | -22.5% | -25.6% | -20.7% | -17.2% | -13.9% | -4.6% | 4.4% | 13.9% | 13.4% | 10.1% | 13.8% | 17.3% |
| DRAM | -15.0% | -18.9% | -21.8% | -19.5% | -19.6% | -18.5% | -10.0% | -1.6% | 4.5% | 9.3% | 8.7% | 21.6% | 19.8% |
| NAND | -20.2% | -32.6% | -37.0% | -23.9% | -14.2% | -1.0% | 17.8% | 37.3% | 59.9% | 41.5% | 28.9% | 24.1% | 32.9% |
| Total IC's | -6.6% | -11.5% | -14.5% | -15.3% | -14.5% | -14.5% | -14.9% | -15.6% | -16.4% | -14.3% | -15.7% | -16.2% | -13.8% |
| IC's ex-memory | -5.2% | -10.0% | -13.0% | -14.6% | -14.2% | -14.5% | -16.2% | -17.9% | -19.6% | -17.4% | -18.8% | -19.8% | -17.6% |

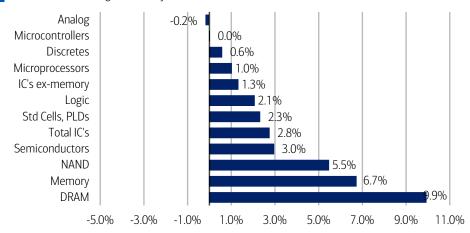
Source: SIA, BofA Global Research

Industry ASP trends

• **3mma.** DRAM ASPs grew the most (+9.9% MoM) while Analog ASPs saw the greatest declines (-0.2% MoM)

Exhibit 10: December (3mma) MoM% ASP growth by product type

DRAM saw the strongest industry ASP trends

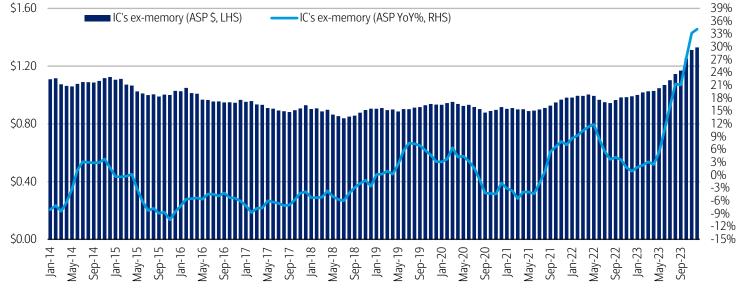


Source: SIA, BofA Global Research

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Exhibit 11: IC ex-memory ASP trends over the last 10 years (3mma)

IC ex-memory ASPs now up 34.1% YoY



Source: SIA, BofA Global Research

Exhibit 12: 3mma ASP summary (LTM)Semis/Core semis ASPs grew 26.4%/34.1% YoY on a 3mma basis

| 3mma ASPs (\$) | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |
|------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Semiconductors | \$0.52 | \$0.53 | \$0.53 | \$0.54 | \$0.53 | \$0.54 | \$0.55 | \$0.56 | \$0.56 | \$0.57 | \$0.60 | \$0.63 | \$0.65 |
| Discretes | \$0.08 | \$0.08 | \$0.09 | \$0.09 | \$0.09 | \$0.09 | \$0.09 | \$0.09 | \$0.08 | \$0.08 | \$0.08 | \$0.08 | \$0.08 |
| Analog | \$0.39 | \$0.39 | \$0.40 | \$0.39 | \$0.39 | \$0.39 | \$0.38 | \$0.38 | \$0.39 | \$0.40 | \$0.42 | \$0.44 | \$0.44 |
| Microprocessors | \$105.51 | \$107.56 | \$108.46 | \$112.33 | \$113.68 | \$120.61 | \$127.03 | \$130.78 | \$126.61 | \$123.66 | \$121.20 | \$121.32 | \$122.57 |
| Microcontrollers | \$0.87 | \$0.96 | \$1.06 | \$1.08 | \$1.03 | \$0.99 | \$1.01 | \$1.01 | \$1.03 | \$1.01 | \$1.03 | \$1.06 | \$1.06 |
| Std Cells, PLDs | \$5.80 | \$6.03 | \$6.98 | \$8.16 | \$8.57 | \$8.43 | \$8.55 | \$8.43 | \$8.16 | \$7.77 | \$7.86 | \$7.96 | \$8.15 |
| Logic | \$2.10 | \$2.15 | \$2.26 | \$2.39 | \$2.43 | \$2.56 | \$2.71 | \$2.85 | \$2.92 | \$2.94 | \$3.06 | \$3.16 | \$3.22 |
| Memory | \$2.19 | \$2.12 | \$1.99 | \$1.86 | \$1.84 | \$1.89 | \$1.99 | \$2.03 | \$2.05 | \$2.09 | \$2.16 | \$2.30 | \$2.45 |
| DRAM | \$2.82 | \$2.69 | \$2.52 | \$2.35 | \$2.27 | \$2.27 | \$2.35 | \$2.48 | \$2.59 | \$2.70 | \$2.80 | \$2.92 | \$3.21 |
| NAND | \$3.24 | \$3.28 | \$3.12 | \$2.68 | \$2.66 | \$2.67 | \$2.81 | \$2.82 | \$2.83 | \$2.80 | \$2.83 | \$3.00 | \$3.16 |
| Total IC's | \$1.12 | \$1.12 | \$1.12 | \$1.12 | \$1.12 | \$1.15 | \$1.19 | \$1.22 | \$1.26 | \$1.29 | \$1.38 | \$1.46 | \$1.50 |
| IC's ex-memory | \$0.99 | \$1.00 | \$1.02 | \$1.03 | \$1.03 | \$1.05 | \$1.07 | \$1.10 | \$1.15 | \$1.17 | \$1.25 | \$1.31 | \$1.33 |
| MoM% | | | | | | | | | | | | | |
| Semiconductors | -0.2% | 1.7% | 1.3% | 0.5% | -0.5% | 1.2% | 1.7% | 1.4% | 1.1% | 1.0% | 5.9% | 5.5% | 3.0% |
| Discretes | 5.3% | 5.8% | 5.9% | 1.1% | 0.0% | -1.8% | -2.1% | -1.6% | -2.0% | -0.8% | -0.4% | -0.4% | 0.6% |
| Analog | 1.2% | -0.4% | 0.8% | -1.0% | 0.2% | -1.3% | -3.0% | 0.9% | 3.8% | 1.8% | 6.0% | 3.4% | -0.2% |
| Microprocessors | -3.2% | 1.9% | 0.8% | 3.6% | 1.2% | 6.1% | 5.3% | 3.0% | -3.2% | -2.3% | -2.0% | 0.1% | 1.0% |
| Microcontrollers | 1.5% | 10.5% | 10.0% | 1.9% | -4.3% | -4.3% | 2.3% | 0.5% | 1.4% | -1.7% | 2.2% | 3.0% | 0.0% |
| Std Cells, PLDs | -4.1% | 4.0% | 15.8% | 16.8% | 5.0% | -1.6% | 1.5% | -1.4% | -3.2% | -4.8% | 1.1% | 1.3% | 2.3% |
| Logic | 2.5% | 2.3% | 5.4% | 5.6% | 2.0% | 5.1% | 5.8% | 5.2% | 2.7% | 0.6% | 4.1% | 3.2% | 2.1% |
| Memory | -9.7% | -3.1% | -6.1% | -6.6% | -1.0% | 2.4% | 5.2% | 2.1% | 0.9% | 1.9% | 3.8% | 6.2% | 6.7% |
| DRAM | -13.2% | -4.6% | -6.3% | -6.9% | -3.2% | 0.0% | 3.6% | 5.3% | 4.5% | 4.5% | 3.5% | 4.4% | 9.9% |
| NAND | -5.6% | 1.3% | -4.7% | -14.3% | -0.7% | 0.4% | 5.3% | 0.5% | 0.3% | -1.2% | 1.4% | 5.8% | 5.5% |
| Total IC's | -1.6% | -0.4% | 0.1% | 0.1% | 0.4% | 2.3% | 3.1% | 3.1% | 3.4% | 2.1% | 6.9% | 5.5% | 2.8% |
| IC's ex-memory | 0.6% | 1.0% | 1.7% | 0.8% | 0.3% | 1.8% | 2.1% | 3.1% | 3.9% | 2.0% | 7.2% | 4.8% | 1.3% |
| YoY% | | | | | | | | | | | | | |
| Semiconductors | -2.2% | -0.5% | -0.5% | -0.3% | -3.1% | -2.1% | 3.7% | 9.5% | 14.1% | 11.6% | 15.7% | 22.5% | 26.4% |
| Discretes | 27.1% | 32.0% | 36.9% | 37.1% | 37.5% | 34.1% | 29.9% | 23.6% | 18.0% | 13.7% | 11.3% | 8.9% | 4.0% |
| Analog | 9.3% | 8.2% | 6.4% | 3.8% | 2.5% | 1.9% | -0.4% | 0.6% | 3.6% | 3.2% | 7.9% | 12.7% | 11.2% |
| Microprocessors | -6.7% | -7.1% | -8.6% | -7.3% | -5.5% | 0.4% | 6.5% | 9.5% | 6.7% | 5.3% | 8.1% | 11.3% | 16.2% |
| Microcontrollers | 19.7% | 26.5% | 30.8% | 27.8% | 17.4% | 10.5% | 8.7% | 9.1% | 10.6% | 11.3% | 17.0% | 24.2% | 22.4% |
| Std Cells, PLDs | 21.5% | 24.8% | 35.6% | 42.3% | 42.0% | 37.6% | 34.6% | 30.1% | 26.1% | 24.1% | 26.9% | 31.6% | 40.4% |
| Logic | 11.9% | 14.5% | 21.4% | 28.9% | 29.5% | 33.1% | 43.9% | 51.8% | 56.0% | 51.3% | 51.7% | 54.2% | 53.5% |
| Memory | -35.4% | -37.4% | -40.9% | -44.8% | -46.1% | -45.6% | -40.8% | -37.5% | -30.8% | -27.3% | -18.5% | -5.2% | 12.0% |
| DRAM | -39.1% | -41.2% | -44.9% | -48.7% | -50.1% | -50.7% | -45.7% | -42.9% | -35.0% | -31.4% | -21.7% | -10.0% | 14.0% |
| NAND | -31.1% | -30.5% | -33.3% | -41.8% | -43.3% | -44.6% | -43.7% | -42.6% | -39.4% | -32.6% | -24.0% | -12.6% | -2.3% |
| Total IC's | -12.0% | -11.9% | -12.4% | -12.5% | -13.3% | -11.2% | -4.1% | 2.8% | 11.1% | 11.7% | 18.8% | 27.8% | 33.4% |
| IC's ex-memory | 0.9% | 1.9% | 2.3% | 3.1% | 2.5% | 5.3% | 10.6% | 16.1% | 21.3% | 21.1% | 27.4% | 33.2% | 34.1% |

Source: BofA Global Research, SIA

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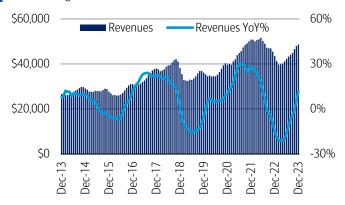


8

Appendix

Exhibit 13: Total semiconductor revenue trends (3mma)

Semis sales grew 11.9% YoY on a 3mma basis

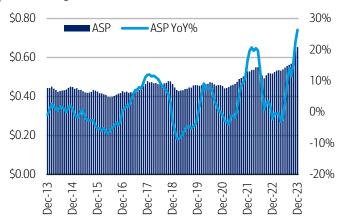


Source: SIA. BofA Global Research estimates

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Exhibit 15: Total semiconductor ASP trends (3mma)

Semis ASPs grew 26.4% YoY on a 3mma basis

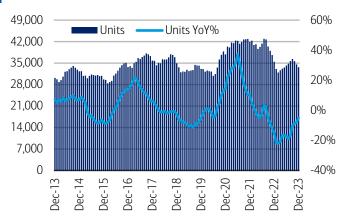


Source: SIA, BofA Global Research estimates

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Exhibit 17: Discretes unit trends (3mma)

Discrete unit sales fell 5.0% YoY on a 3mma basis

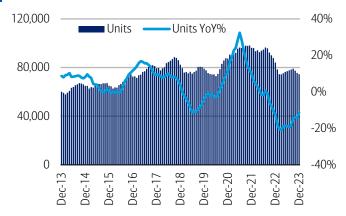


Source: SIA, BofA Global Research estimates

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Exhibit 14: Total semiconductor unit trends (3mma)

Semis unit sales were down 11.4% YoY on a 3mma basis

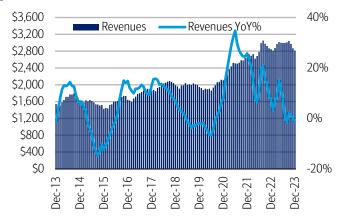


Source: SIA, BofA Global Research estimates

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Exhibit 16: Discretes revenue trends (3mma)

Discrete sales were down 1.2% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

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Exhibit 18: Discretes ASP trends (3mma)

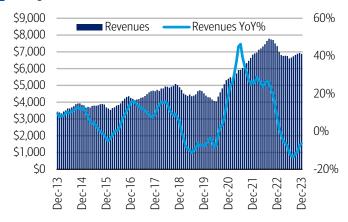
Discrete ASPs grew 4.0% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

Exhibit 19: Analog revenue trends (3mma)

Analog sales fell 6.3% YoY on a 3mma basis

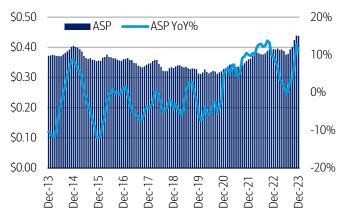


Source: SIA, BofA Global Research estimates

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Exhibit 21: Analog ASP trends (3mma)

Analog ASPs grew 11.2% YoY on a 3mma basis

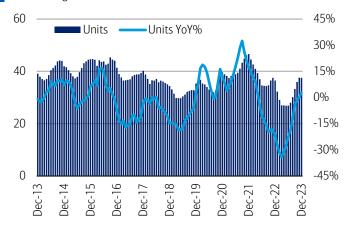


Source: SIA, BofA Global Research estimates

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Exhibit 23: Microprocessor units trends (3mma)

MPU units grew 2.9% YoY on a 3mma basis

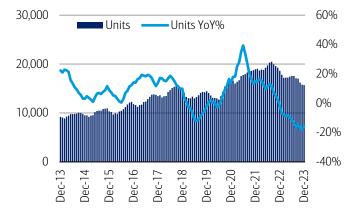


Source: SIA, BofA Global Research estimates

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Exhibit 20: Analog units trends (3mma)

Analog unit sales fell 15.7% YoY on a 3mma basis

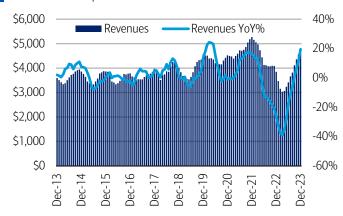


Source: SIA, BofA Global Research estimates

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Exhibit 22: Microprocessor revenue trends (3mma)

MPU sales were up 19.5% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

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Exhibit 24: Microprocessor ASP trends (3mma)

MPU ASPs grew 16.2% YoY on a 3mma basis

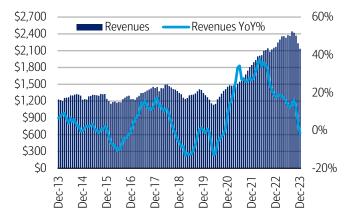


Source: SIA, BofA Global Research estimates



Exhibit 25: Microcontroller revenue trends (3mma)

MCU sales fell 1.6% YoY on a 3mma basis

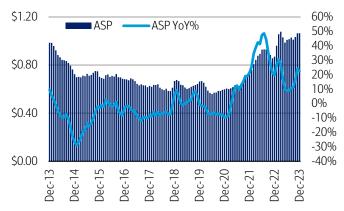


Source: SIA, BofA Global Research estimates

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Exhibit 27: Microcontroller ASP trends (3mma)

MCU ASPs grew 22.4% YoY on a 3mma basis

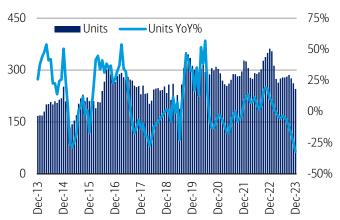


Source: SIA, BofA Global Research estimates

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Exhibit 29: PLD unit trends (3mma)

PLD unit sales were down 32.2% YoY on a 3mma basis

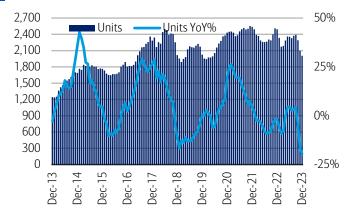


Source: SIA, BofA Global Research estimates

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Exhibit 26: Microcontroller unit trends (3mma)

MCU unit sales fell 19.6% YoY on a 3mma basis

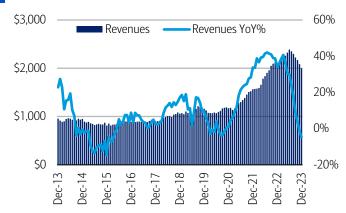


Source: SIA, BofA Global Research estimates

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Exhibit 28: PLD revenue trends (3mma)

PLD sales fell 4.8% YoY on a 3mma basis

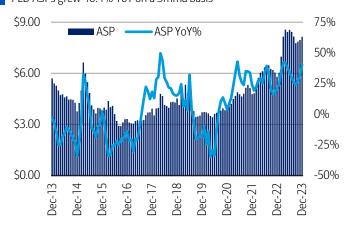


Source: SIA, BofA Global Research estimates

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Exhibit 30: PLD ASP trends (3mma)

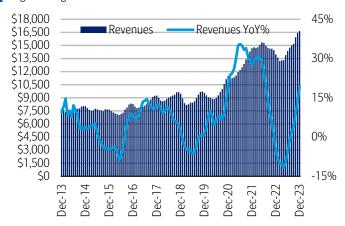
PLD ASPs grew 40.4% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

Exhibit 31: Logic revenue trends (3mma)

Logic sales grew 19.1% YoY on a 3mma basis

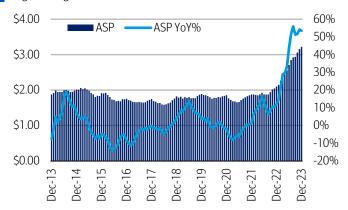


Source: SIA, BofA Global Research estimates

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Exhibit 33: Logic ASP trends (3mma)

Logic ASPs grew 53.5% YoY on a 3mma basis

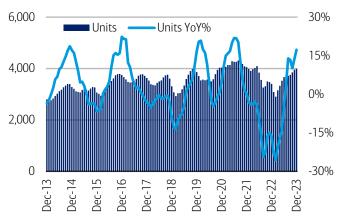


Source: SIA, BofA Global Research estimates

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Exhibit 35: Memory unit trends (3mma)

Memory unit sales grew 17.3% YoY on a 3mma basis

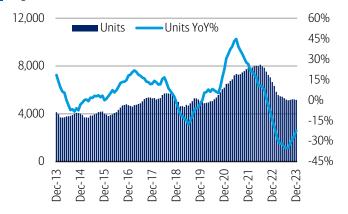


Source: SIA, BofA Global Research estimates

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Exhibit 32: Logic unit trends (3mma)

Logic unit sales fell 22.4% YoY on a 3mma basis

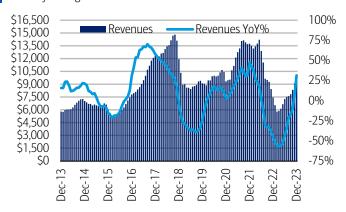


Source: SIA, BofA Global Research estimates

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Exhibit 34: Memory revenue trends (3mma)

Memory sales grew 31.4% YoY on a 3mma basis

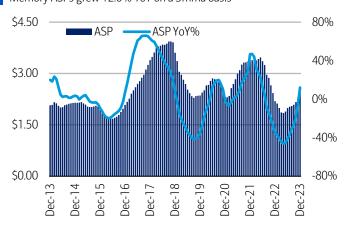


Source: SIA, BofA Global Research estimates

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Exhibit 36: Memory ASP trends (3mma)

Memory ASPs grew 12.0% YoY on a 3mma basis

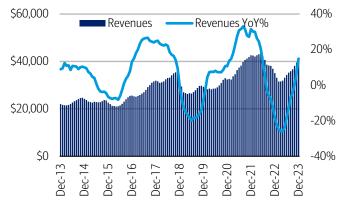


Source: SIA, BofA Global Research estimates



Exhibit 37: Total IC revenue trends (3mma)

Total IC sales grew 14.9% YoY on a 3mma basis

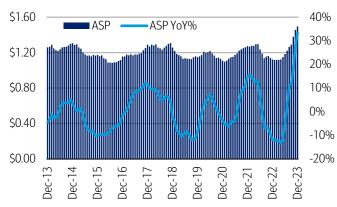


Source: SIA, BofA Global Research estimates

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Exhibit 39: Total IC ASP trends (3mma)

Total IC ASPs grew 33.4% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

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Glossary

DRAM: dynamic random-access memory

IC: integrated circuit MCU: Microcontroller MPU: Microprocessor

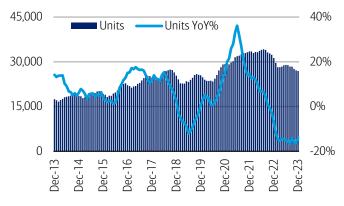
n-t: near term l-t: long term

ASP: average selling price

PLD: Programmable Logic Device mma: monthly moving average NAND: "NOT AND" memory

Exhibit 38: Total IC unit trends (3mma)

Total IC unit sales fell 13.8% YoY on a 3mma basis



Source: SIA, BofA Global Research estimates

Disclosures

Important Disclosures

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R1}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

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