

# **China Property**

# Weekly new home sales volume -24% YoY

**Industry Overview** 

## Major cities' weekly new home sales volume -24% YoY

Primary home sales volume in 33 major cities decreased by 24% YoY during the past week (Jan 28 to Feb 3), or -3% WoW. Across different cities, new home sales volume increased by 8% YoY in Tier-1 cities but declined by 26%/37% YoY in Tier-2/3 cities. MTD, new home sales volume in major cities declined by 41% YoY. During the past week, secondary home sales in 11 major cities increased by 7% YoY but declined by 12% WoW

# Tier-1 cities: Guangzhou new home sales improved WoW

During the past week, new home unit sales increased by 20%/2% WoW in Guangzhou/Shanghai, partially reflecting the impact of HPR (home purchasing restriction) loosening. On the other hand, Beijing/Shenzhen recorded WoW decline of 37%/11% for new home unit sales. For secondary home market, Beijing and Shanghai's unit sales edged up by 2%/1% WoW slightly while Shenzhen's unit sales declined by 22% WoW during the past week.

Exhibit 1: Major cities' new home sales volume -27% WoW

MTD, new home sales volume in major cities -41% YoY

| End      |             | City               | We | ekly WoW | We | ekly YoY | ļ | MTD YoY | YTD YoY |
|----------|-------------|--------------------|----|----------|----|----------|---|---------|---------|
| 2/3/2024 |             | Total (33 cities)  |    | -3%      |    | -24%     |   | -41%    | -18%    |
| 2/3/2024 | New home    | Tier-1 (4 cities)  |    | -15%     |    | 8%       |   | -10%    | -6%     |
| 2/3/2024 | New Home    | Tier-2 (10 cities) |    | 5%       |    | -26%     |   | -49%    | -19%    |
| 2/3/2024 |             | Tier-3 (19 cities) |    | -4%      |    | -37%     |   | -43%    | -28%    |
| 2/3/2024 | Secondary h | nome (11 cities)   |    | -12%     |    | 7%       |   | -22%    | 50%     |

Source: Wind, BofA Global Research

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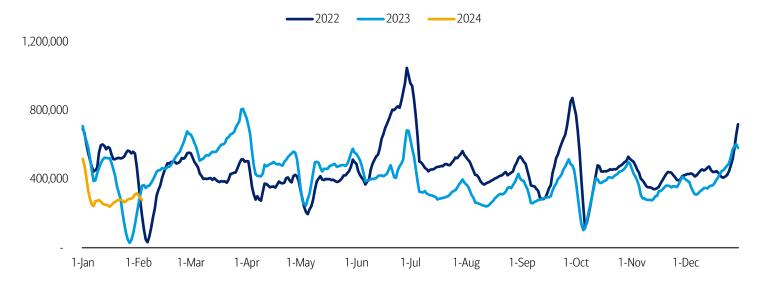
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## Exhibit 2: Primary home sales volume in 33 cities (7-day rolling average) in sqm

Sales volume in 33 cities decreased by 3% WoW during the past week

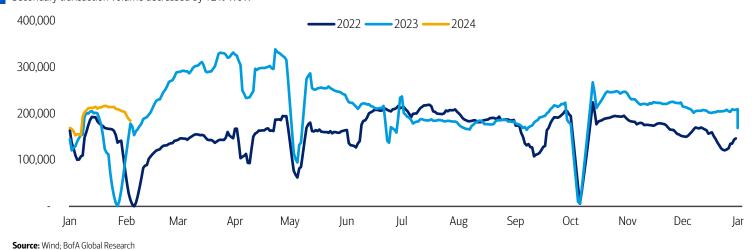


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# Exhibit 3: Secondary home sales volume in 11 cities (7-day rolling average) in sqm

Secondary transaction volume decreased by 12% WoW



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## Exhibit 4: Daily property sales in tier-1 cities

Guangzhou's new home sales improved sequentially

|                                   | New home (units) |          |           | Secondary home (units) |         |          |          |
|-----------------------------------|------------------|----------|-----------|------------------------|---------|----------|----------|
|                                   | Beijing          | Shanghai | Guangzhou | Shenzhen               | Beijing | Shanghai | Shenzhen |
| 2024-01-01                        | 304              | 295      | 235       | 91                     | 529     | 499      | 81       |
| 2024-01-02                        | 289              | 274      | 214       | 80                     | 495     | 460      | 97       |
| 2024-01-03                        | 256              | 262      | 189       | 74                     | 449     | 434      | 112      |
| 2024-01-04                        | 195              | 276      | 164       | 66                     | 411     | 398      | 98       |
| 2024-01-05                        | 147              | 261      | 140       | 52                     | 359     | 386      | 108      |
| 2024-01-06                        | 134              | 264      | 105       | 52                     | 318     | 402      | 111      |
| 2024-01-07                        | 126              | 244      | 103       | 52                     | 275     | 451      | 115      |
| 2024-01-08                        | 145              | 287      | 106       | 53                     | 344     | 475      | 147      |
| 2024-01-09                        | 137              | 340      | 110       | 55                     | 369     | 510      | 153      |
| 2024-01-10                        | 133              | 354      | 113       | 61                     | 388     | 505      | 151      |
| 2024-01-11                        | 123              | 334      | 112       | 65                     | 393     | 504      | 162      |
| 2024-01-12                        | 118              | 332      | 120       | 66                     | 396     | 508      | 158      |
| 2024-01-13                        | 115              | 317      | 118       | 68                     | 398     | 540      | 156      |
| 2024-01-14                        | 121              | 295      | 124       | 70                     | 401     | 538      | 153      |
| 2024-01-15                        | 120              | 280      | 126       | 70                     | 411     | 570      | 155      |
| 2024-01-16                        | 151              | 263      | 112       | 69                     | 413     | 560      | 158      |
| 2024-01-17                        | 257              | 237      | 96        | 70                     | 411     | 559      | 155      |
| 2024-01-18                        | 356              | 237      | 97        | 70                     | 415     | 564      | 148      |
| 2024-01-19                        | 393              | 236      | 84        | 70                     | 417     | 570      | 148      |
| 2024-01-20                        | 426              | 240      | 87        | 68                     | 417     | 562      | 148      |
| 2024-01-21                        | 438              | 260      | 88        | 63                     | 415     | 557      | 150      |
| 2024-01-22                        | 442              | 265      | 85        | 61                     | 417     | 544      | 145      |
| 2024-01-23                        | 415              | 251      | 98        | 62                     | 419     | 531      | 143      |
| 2024-01-24                        | 320              | 250      | 114       | 59                     | 418     | 528      | 141      |
| 2024-01-25                        | 274              | 246      | 115       | 56                     | 417     | 522      | 140      |
| 2024-01-26                        | 270              | 255      | 120       | 55                     | 411     | 519      | 133      |
| 2024-01-27                        | 249              | 272      | 116       | 54                     | 414     | 533      | 133      |
| 2024-01-28                        | 244              | 271      | 119       | 55                     | 415     | 538      | 131      |
| 2024-01-29                        | 241              | 270      | 121       | 55                     | 417     | 553      | 128      |
| 2024-01-30                        | 245              | 272      | 124       | 54                     | 425     | 572      | 116      |
| 2024-01-31                        | 252              | 273      | 132       | 53                     | 457     | 579      | 111      |
| 2024-02-01                        | 202              | 267      | 132       | 52                     | 431     | 553      | 100      |
| 2024-02-02                        | 172              | 254      | 131       | 50                     | 415     | 524      | 91       |
| 2024-02-03                        | 160              | 237      | 128       | 48                     | 406     | 471      | 91       |
| Weekly total                      | 1,516            | 1,843    | 886       | 366                    | 2,966   | 3,790    | 767      |
| WoW chg                           | -37%             | 2%       | 20%       | -11%                   | 2%      | 1%       | -22%     |
| YoY chg                           | 95%              | 6%       | -5%       | -19%                   | -3%     | •        | 37%      |
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**Source:** Wind; BofA Global Research

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| Buy          | ≥ 10% | ≤ 70% |
|--------------|-------|-------|
| Neutral      | ≥ 0%  | ≤ 30% |
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