

Barclays

A hard problem to solve – aspirations and expectations

Reiterate Rating: UNDERPERFORM | PO: 160.00 GBp | Price: 150.26 GBp

Front loading

We expect Barclays to provide clearer profitability and distribution targets, additional cost cutting and insight into its capital allocation strategy. The 4Q23E share buyback could be bigger than consensus, but at the expense of future cost savings, reducing RoTE and capital distribution yields to single digits. Combined with the challenge of market scepticism of an investment banking heavy business, it looks hard for the stock to re-rate. We reiterate Underperform, with a reduced 160p price objective (from 165p), between our fundamental (Exhibit 21) and PE relative (Exhibit 24) valuations.

Potential near term positive - £1bn Q4 share buyback

Having indicated a likely material Q4 structural cost charge and weaker investment banking revenues, there's scope for Barclays to positively surprise. Reducing our 4Q23E structural cost charge from £1.5bn to £850m, raises 2023E EPS 9% and creates capacity for a £1bn 4Q23E share buyback, compared to £775m consensus (Exhibit 15).

Future disappointment - higher costs, lower distributions

A lower structural cost charge reduces future benefits from £1bn to £550m by 2026E (Exhibit 1). Adding savings from actions already underway, we anticipate £1.1bn gross cost savings by 2026E (Exhibit 3). After cutting capital consumption and revenues in the Corporate & Investment Bank (CIB) and factoring in slightly higher UK rates (Exhibit 9), we cut 2024E-26E EPS 6-9% and reduce cumulative distributions £0.5bn (Exhibit 19).

Core issue hard to address

The scale of the CIB's dominance, consuming c70% of group capital (Exhibit 8), makes business mix hard to rectify. Recent trends highlight the challenge, with market share slipping back to its lows after CIB capital consumption peaked in mid 2022 (Exhibit 7). Little change to business mix and limited additional cost savings, leave Barclays struggling to materially improve profitability (Exhibit 14).

Estimates (Dec) (GBp)	2021A	2022A	2023E	2024E	2025E
Net Profit (£m)	5,985	5,023	3,929	3,851	4,404
EPS (Adjusted)	37.1	39.1	25.8	27.7	32.7
Dividend / Share	6.00	7.25	8.00	8.50	9.00
Adjusted NAV PS	284	285	302	348	375
ADR EPS (Adjusted - US\$)	2.04	1.93	1.31	1.40	1.66
ADR Dividend / Shares (US\$)	0.33	0.36	0.41	0.43	0.46
Valuation (Dec)					
P/E	4.16	3.97	6.02	5.63	4.77
EPS Change (YoY)	282%	5.41%	-34.0%	7.19%	18.3%
Price / BV	0.44x	0.43x	0.41x	0.36x	0.34x
Price / NAV	0.53x	0.53x	0.50x	0.43x	0.40x
Net Yield	3.99%	4.82%	5.32%	5.66%	5.99%
DPS Change (YoY)	500%	20.8%	10.3%	6.25%	5.88%
Price / GOP	3.39x	2.66x	2.87x	2.72x	2.39x

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Refer to important disclosures on page 14 to 17. Analyst Certification on page 11. Price
Objective Basis/Risk on page 11.

31 January 2024

Equity

Key Changes		
(GBp)	Previous	Current
Price Obj.	165.00	160.00
2023E EPS	23.74	25.81
2024E EPS	29.34	27.67
2025E EPS	35.05	32.72
2023E DPS	7.50	8.00

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Stock Data

Price (Common / ADR)	150.26 GBp / 7.77 USD
Price Objective	160.00 GBp / 8.11 USD
Date Established	31-Jan-2024/31-Jan-2024
Investment Opinion	B-3-7 / B-3-7
52-Week Range	128.16 GBp-193.16 GBp
Market Value (mn)	22,771 GBF
Shares Outstanding (mn)	15,154.6 / 3,788.6
Average Daily Value (mn)	50.81 USD
Free Float	99.9%
BofA Ticker / Exchange	BCLYF / LSE
BofA Ticker / Exchange	BCS / NYS
Bloomberg / Reuters	BARC LN / BARC.L
ROE (2023E)	7.1%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

iQprofile[™] Barclays

Key Income Statement Data (Dec)	2021A	2022A	2023E	2024E	2025E
(£ Millions)	IFRS	IFRS	IFRS	IFRS	IFRS
Net Interest Income	8,073	10,572	12,635	12,084	12,778
Net Fee Income	7,674	6,599	6,016	6,168	6,284
Securities Gains / (Losses)	5,794	8,049	7,338	7,523	7,664
Other Income	179	(556)	(507)	(520)	(529)
Total Non-Interest Income	13,647	14,092	12,847	13,171	13,418
Total Operating Income	21,720	24,664	25,482	25,255	26,196
Operating Expenses	(13,996)	(15,133)	(17,048)	(16,781)	(16,950)
Pre-Provision Profit	7,724	9,531	8,434	8,474	9,246
Provisions Expense	653	(1,220)	(2,003)	(2,149)	(2,211)
Operating Profit	8,377	8,311	6,431	6,326	7,035
Non-Operating Items	(403)	(1,299)	11.1	11.0	10.9
Pre-Tax Income	7,974	7,012	6,442	6,337	7,045
Net Income to sh/holders	5,985	5,023	3,929	3,851	4,404
Adjusted Cash Earnings	6,298	6,383	4,024	4,091	4,644
Key Balance Sheet Data					
Total Assets	1,384,285	1,513,699	1,530,773	1,560,509	1,594,393
Average Interest Earning Assets	289,192	293,166	302,524	306,278	311,490
Risk Weighted Assets	314,136	336,518	346,985	358,593	393,990
Total Gross Customer Loans	367,193	404,371	405.156	412,549	423,714
Total Customer Deposits	519,433	545,782	554,320	530,585	528,726
Tier 1 Capital	60,143	60,102	59,154	61,730	64,211
Tangible Equity	48,732	46,769	47,871	51,546	55,014
Common Shareholders' Equity	56,793	55,008	56,110	59,785	63,253
Key Metrics	•	•	•	•	•
Net Interest Margin	2.83%	3.51%	4.16%	3.91%	4.07%
Tier 1 Ratio	2.03% 19.1%	17.9%	17.0%	17.2%	16.3%
Effective Tax Rate	14.3%	14.8%	22.9%	23.4%	23.3%
Loan / Assets Ratio	26.1%	26.3%	25.9%	25.4%	26.1%
Loan / Deposit Ratio	69.6%	73.1%	71.7%	76.2%	78.6%
Oper Leverage (Inc Growth - Cost Growth)	-3.00%	5.43%	-9.34%	0.68%	2.72%
Gearing (Assets / Equity)	-3.00% 24.4x	27.5x	-9.54% 27.3x	26.1x	25.2x
Tangible Equity / Assets	3.52%	3.09%	3.13%	3.30%	3.45%
Tangible Equity / Assets Tangible Equity / RWAs	15.5%	13.9%	13.8%	14.4%	14.0%
0 1 3	15.5%	13.9%	13.0%	14.4%	14.0%
Business Performance					
Revenue Growth	-1.08%	13.6%	3.32%	-0.89%	3.73%
Operating Expense Growth	1.91%	8.12%	12.7%	-1.57%	1.01%
Provisions Expense Growth	-113%	-287%	64.2%	7.29%	2.92%
Operating Revenue / Average Assets	0.61%	0.57%	0.42%	0.41%	0.45%
Operating Expenses / Average Assets	-1.02%	-1.04%	-1.12%	-1.09%	-1.07%
Pre-Provision ROA	0.57%	0.66%	0.55%	0.55%	0.59%
ROA	0.44%	0.35%	0.26%	0.25%	0.28%
Pre-Provision ROE	13.9%	17.0%	15.2%	14.6%	15.0%
ROE	10.7%	8.99%	7.07%	6.65%	7.16%
RoTE	13.2%	13.4%	8.50%	8.23%	8.72%
RoRWAs	2.03%	1.96%	1.18%	1.16%	1.23%
Dividend Payout Ratio	16.2%	18.6%	31.0%	30.7%	27.5%
Efficiency Ratio (Cost / Income Ratio)	64.4%	61.4%	66.9%	66.4%	64.7%
Quality of Earnings					
Total Non-Interest Inc / Operating Inc	62.8%	57.1%	50.4%	52.2%	51.2%
Market-Related Revenue / Total Revenues	26.7%	32.6%	28.8%	29.8%	29.3%
Provisioning Burden as % of PPP	-8.45%	12.8%	23.7%	25.4%	23.9%
NPLs plus Foreclosed Real Estate / Loans	2.00%	1.78%	2.50%	2.50%	2.50%
Loan Loss Reserves / NPLs	79.4%	78.9%	80.0%	80.0%	80.0%
Loan Loss Reserves / Total Loans	1.59%	1.40%	2.00%	2.00%	2.00%
Provisions Expense / Average Loans	-0.19%	0.32%	0.50%	0.54%	0.54%
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Company Sector

Banks-Retail

Company Description

Barclays is a "transatlantic" universal bank focused on UK retail and commercial banking, investment banking and US credit cards. Barclays is targeting a cost income ratio of <60%, an RoTE of >10% and a CET1 ratio of 13-14%.

Investment Rationale

We see uncertainty on restructuring and the dominance of CIB weighing on profitability and capital distribution capacity, even with additional cost reductions. This limits upside relative to other inexpensive European banks with a better risk-reward.

Stock Data

Shares / ADR	4.00
Price to Book Value	0.4x

Quarterly Earnings Estimates

	2022	2023
Q1	11.26A	10.93A
Q2	10.46A	8.48A
Q3	9.35A	7.99A
Q4	6.81A	-2.53E

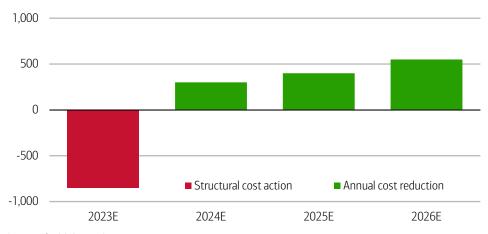
Key Changes		
(US\$)	Previous	Current
Price Obj.	8.34	8.11
2023E EPS	1.20	1.31
2024E EPS	1.49	1.40
2025E EPS	1.78	1.66
2023E DPS	0.38	0.41



£1.1bn cost savings, only half new

Exhibit 1: Reducing expectations for structural cost action

Reducing 4Q23 charge to £850m and 2026E benefit to £550m (from £1.5bn and £1bn)

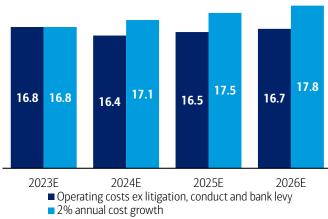


Source: BofA Global Research estimates

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Exhibit 2: At 2% annual inflation 2026E costs would be £1.1bn higher than BofAE

Operating costs 2023E-2026E, BofAE vs 2% annual cost inflation

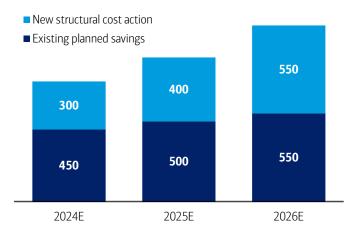


Source: BofA Global Research estimates

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Exhibit 3: £1.1bn gross cost savings half new structural cost actions, half existing initiatives

Cumulative cost savings (£m)



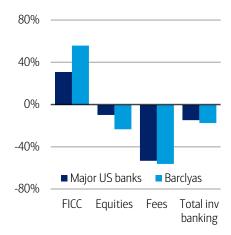
Source: BofA Global Research estimates



Investment banking share at lows after capital rationing

Exhibit 4: 4Q22 Barclays outperformed in FICC, underperformed in Equities

4Q22 investment banking revenues YoY (USD basis)

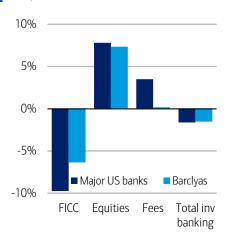


Source: Company data, BofA Global Research estimates

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Exhibit 5: Barclays 4Q23E guidance for similar trends to US peers

4Q23 investment banking revenues YoY (USD basis)

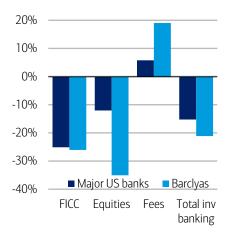


Source: Company data, BofA Global Research estimates

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Exhibit 6: Implies another weak Equities performance

4Q23 investment banking revenues QoQ (USD basis)

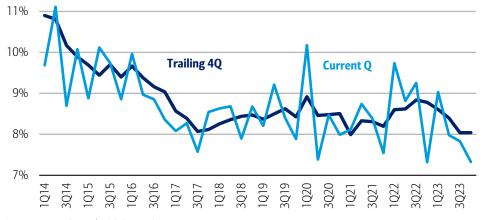


Source: Company data, BofA Global Research estimates

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Exhibit 7: Barclays investment banking market share deteriorating since capital allocation peaked mid 2022, back to historical low

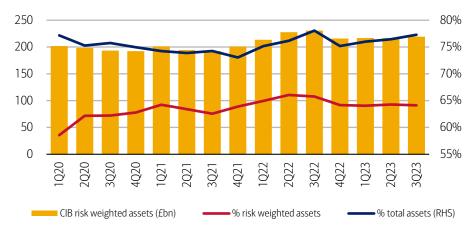
Barclays share of major US banks investment banking revenues



 $\textbf{Source:} \ \mathsf{Company} \ \mathsf{data}, \ \mathsf{BofA} \ \mathsf{Global} \ \mathsf{Research} \ \mathsf{estimates}$

Exhibit 8: CIB capital consumption peaked mid 2022, still c70% of group

Corporate & Investment Bank capital consumption



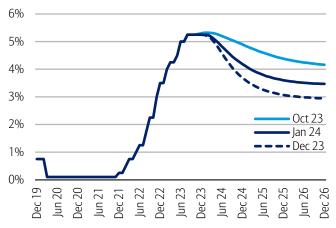
Source: Company data, BofA Global Research

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UK rates curve +50bp in January, helps over time

Exhibit 9: Expectations significantly below Oct 23 but 50bp higher than Dec 23

Market implied UK policy rate

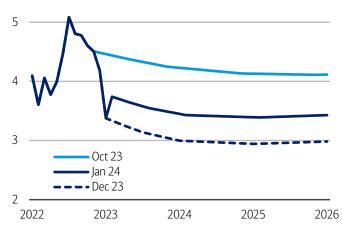


Source: Bank of England, Bloomberg, BofA Global Research

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Exhibit 10: Structural hedge reinvestment rate improved 50bp in January

UK 5 year swap rate (%)

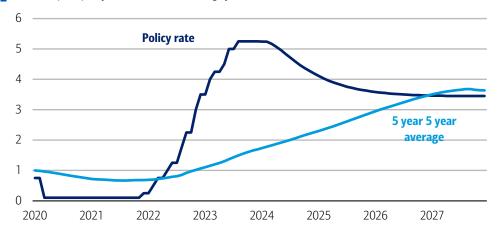


Source: Source: Bloomberg, BofA Global Research



Exhibit 11: UK interest rates expected to settle at c3.5%

Market implied policy rates and structural hedge yield (%)

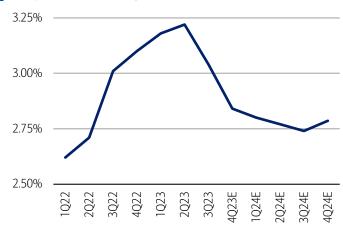


Source: Bank of England, Bloomberg, BofA Global Research

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Exhibit 12: BUK NIM deterioration slowing after 4Q23E, troughing in 3Q24E

Barclays UK net interest margin

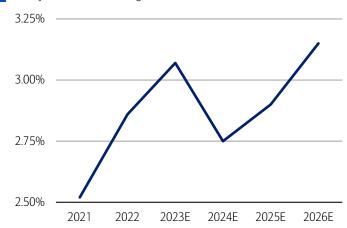


Source: Company data, BofA Global Research estimates

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Exhibit 13: Rebuilding from 2025E, 2026E above 2023E

Barclays UK net interest margin

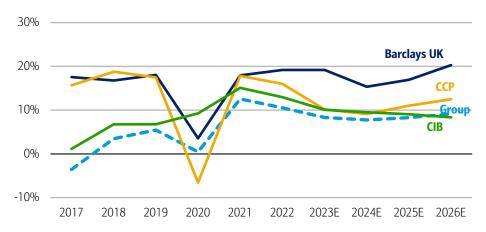


Source: Company data, BofA Global Research estimates

Hard to do better than 10% RoTE

Exhibit 14: RoTE by business

CIB a lower profitability business



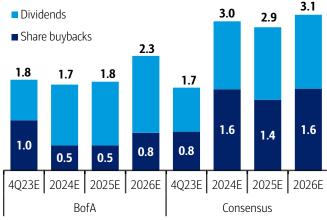
Source: Company data, BofA Global Research estimates

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Prioritising near term capital distributions

Exhibit 15: We factor in a £1bn 4Q23 share buyback vs £775m consensus, hard to sustain

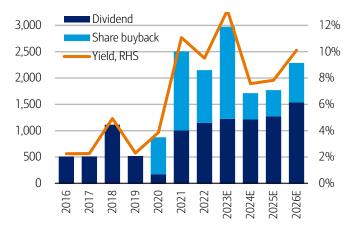
Barclays capital distributions, BofAE and consensus (£bn)



Source: BofA Global Research estimates, Visible Alpha consensus

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Exhibit 16: All in yield peaking > 13% 2023E, <8% 2024E-25E Capital distributions (£m) and yield

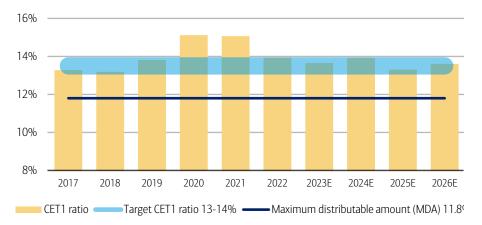


Source: Company data, Bloomberg, BofA Global Research estimates



Exhibit 17: CIB capital conservation and lower distributions keep CET1 within 13-14% target

Barclays Common Equity Tier 1 ratio



Source: Company data, BofA Global Research estimates

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4Q23 preview

Exhibit 18: Barclays 4Q23 preview (£m unless stated)

We expect a bigger Q4 loss, mainly higher expenses, lower CIB and BUK income and higher CCP provisions

	4Q22	4Q22 1Q23 2Q23 2Q23 4Q23E								
					BofA	YoY	QoQ	Cons.	YoY	QoQ
Profit & loss (£m)										
Net interest income	2,741	3,053	3,270	3,270	3,065	12%	-6%	2,867	5%	-12%
Non interest income	3,060	4,184	3,015	3,015	2,637	-14%	-13%	2,927	-4%	-3%
Income before one offs	5,801	7,237	6,285	6,285	5,702	-2%	-9 %	5,794	0%	-8%
One off gains (losses)	0	0	0	0	0	-	-	-	-	-
Total income	5,801	7,237	6,285	6,285	5,702	-2%	-9%	5,794	0%	-8%
Operating costs inc bank levy	(3,924)	(4,111)	(3,919)	(3,919)	(4,981)	27%	27%	(4,718)	20%	20%
Litigation and conduct	(79)	1	(33)	(33)	(56)	-29%	-	(179)	-	-
Total expenses	(4,003)	(4,110)	(3,952)	(3,952)	(5,037)	26%	27%	(4,897)	22%	24%
Pre provision profit	1,798	3,127	2,333	2,333	665	-63%	-71%	897	-50%	-62%
Impairments	(498)	(524)	(372)	(372)	(674)	35%	81%	(617)	24%	66%
Other net income	10	(5)	3	3	4	-59%	36%	8	-	-
PBT incl litigation and conduct	1,310	2,598	1,964	1,964	(5)	-100%	-100%	288	-78%	-85%
Tax	33	(561)	(353)	(353)	(52)	-258%	-85%	(64)	-294%	-82%
Minorities, prefs and other	(307)	(254)	(283)	(283)	(232)	-24%	-18%	(241)	-21%	-15%
Attributable profit	1,036	1,783	1,328	1,328	(289)	-128%	-122%	(17)	-102%	-101%
Key metrics										
RoTE	9.0%	15.2%	11.5%	11.5%	-2.4%	-11.4%	-13.9%	-0.6%	-9.6%	-12.1%
DPS (p)	5.0	0.0	2.7	2.7	5.3	6%	-	5.8	16%	-
Share buyback (£m)	500	0	750	750	1,000	100%	-	775	55%	-
TNAV per share (p)	295	301	291	291	313	6%	7%	319	8%	10%
Cost: income ratio	69%	57%	63%	63%	88%	19%	25%	85%	16%	22%
Loan loss rate	0.49%	0.52%	0.37%	0.37%	0.65%	0.16%	0.28%	0.60%	0.11%	0.23%
CET1 ratio	13.9%	13.6%	13.8%	13.8%	13.6%	-0.3%	-0.2%	13.8%	-0.1%	0.0%

Source: Company data, Visible Alpha consensus, BofA Global Research estimates



Financials and valuation

We raise 2023E EPS 9% as a lower structural cost adjustment more than offsets reduced investment banking revenues. Future years are cut 6-9% on lower cost savings and a capital rationing drag on CIB revenues, more than offsetting a modest rates benefit. Similarly on capital distributions, we raise 4Q23E \pm 0.6bn, offset by future reductions.

Exhibit 19: Front loading – raising 4Q23E, cutting future years

Forecast	changes
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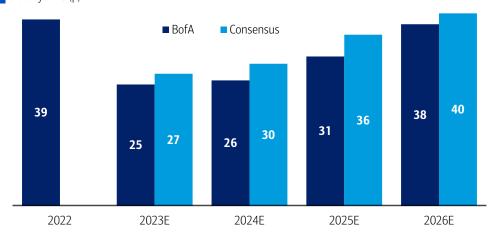
		2023E			2024E			2025E			2026E	
	New	Old	Change	New	Old	Change	New	Old	Change	New	Old	Change
Profit & Loss (£m)												
Net Interest Income	12,635	12,628	0%	12,084	12,109	0%	12,778	12,789	0%	13,778	13,683	1%
Non-Interest Income	12,847	13,081	-2%	13,171	13,612	-3%	13,418	13,930	-4%	13,687	14,236	-4%
Income	25,482	25,708	-1%	25,255	25,722	-2%	26,196	26,719	-2%	27,465	27,919	-2%
Costs	(17,048)	(17,691)	-4%	(16,781)	(16,867)	-1%	(16,950)	(16,877)	0%	(17,104)	(16,681)	3%
Provisions	(2,003)	(2,000)	0%	(2,149)	(2,142)	0%	(2,211)	(2,221)	0%	(2,313)	(2,323)	0%
Other net income	11	11	0%	11	11	0%	11	11	-1%	11	11	-1%
Statutory PBT	6,442	6,028	7%	6,337	6,723	-6%	7,045	7,631	-8%	8,060	8,925	-10%
Tax	(1,477)	(1,386)	7%	(1,485)	(1,570)	-5%	(1,641)	(1,770)	-7%	(1,864)	(2,055)	-9%
Minorities	(1,037)	(1,037)	0%	(1,000)	(1,000)	0%	(1,000)	(1,000)	0%	(1,000)	(1,000)	0%
Net profit	3,929	3,606	9%	3,851	4,153	-7%	4,404	4,861	- 9 %	5,195	5,870	-12%
Key ratios												
RoTE	8.3%	7.6%	0.7%	7.7%	8.5%	-0.7%	8.3%	9.3%	-1.0%	9.1%	10.4%	-1.3%
CET1 ratio	13.6%	13.6%	0.0%	13.9%	13.1%	0.8%	13.3%	13.0%	0.3%	13.6%	13.4%	0.2%
Loan to deposit ratio	72%	72%	0%	76%	76%	0%	79%	79%	0%	80%	80%	0%
Per share (p)												
EPS	25.2	23.1	9%	26.0	27.7	-6%	31.0	33.4	-7%	37.0	40.8	-9%
DPS	8.0	7.5	7%	8.5	8.5	0%	9.0	9.5	-5%	11.0	11.0	0%
Dividend (£m)	1,224	1,148	7%	1,213	1,245	-3%	1,271	1,374	-8%	1,537	1,572	-2%
Share buyback (£m)	1,750	1,250	40%	500	550	-9%	500	550	-9%	750	1,000	-25%
Capital distribution	2,974	2,398	24%	1,713	1,795	-5%	1,771	1,924	-8%	2,287	2,572	-11%
Tangible book value per share	312.8	310.7	1%	361.2	343.7	5%	389.6	374.2	4%	422.0	410.1	3%

Source: BofA Global Research estimates

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Exhibit 20: BofA 6-13% below consensus

Barclays EPS (p)



 $\textbf{Source:} \ \mathsf{Company} \ \mathsf{reports}, \ \mathsf{Visible} \ \mathsf{Alpha} \ \mathsf{consensus}, \ \mathsf{BofA} \ \mathsf{Global} \ \mathsf{Research} \ \mathsf{estimates}$



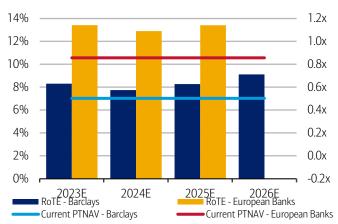
Exhibit 21: Fundamental valuation

165p Gordon Growth model driven valuation

	value per snare (p)
2026E RoTE	9.1%
CoE	16.0%
Growth	1.0%
Book multiple	0.5x
Book multiple discounted to 1 year from now	0.4x
2023E tangible book value	313
Value pre capital distributions	124
Present value of dividend	27
Present value of share buybacks	14
Fundamental Vauation	165
Price objective	160
Source BofA Global Research estimates	

Exhibit 22: RoTE and price to tangible book multiple, Barclays vs European Bank sector

40% discount in line with profitability

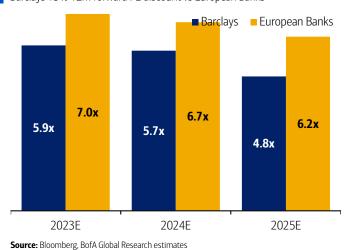


Source: Bloomberg, BofA Global Research estimates

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Exhibit 23: PE multiple, Barclays vs European Bank sector

Barclays 15% 12m forward PE discount vs European Banks



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Exhibit 24: PE relative valuation

157p valuation at long run sector discount

	Value per share (p)
12M forward EPS	26.5
European Banks sector PE 12M forward	6.7x
Barclays long run PE relative to sector	89%
PE relative based valuation	157

Source: BofA Global Research estimates, Bloomberg

Price objective basis & risk

Barclays (BCLYF / BCS)

Our price objective for Barclays is 160p (US\$8.11). Our primary valuation methodology is a Gordon Growth model based on the outer year of our forecast period to which we add the present value of expected capital return. We then cross check this against sector PE multiples and our economic scenario analysis and adjust accordingly. We use 2026E as the base year for our model. With a 16% cost of equity assumption, this suggests a 2026E price to book multiple of 0.5x, reducing to 0.4x when discounted to a year from now at our cost of equity. Applying this to 2023E tangible book value of 313p gives a value of 124p pre capital return. To this we add the present value of dividends and share buybacks that we forecast through to 2026E.

Upside risks are a stronger economic recovery, which could benefit the macro/rate outlook and reduce tail risks, lower cost inflation and a more constructive pricing environment. Downside risks to our price objective are weaker earnings than anticipated from higher impairment losses if the UK economy performs worse than we presently expect, a weaker interest rate outlook, a need for additional cost or capital investment to support growth, tougher regulation, and increased competition.

Analyst Certification

I, Rohith Chandra-Rajan, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

EMEA - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
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	Bank of Ireland Group	XBOIF	BIRG ID	Alastair Ryan
	BFF Banking Group	XBBZF	BFF IM	Antonio Reale
	BNP Paribas	BNPQF	BNP FP	Tarik El Mejjad
	BNP Paribas	BNPQY	BNPQY US	Tarik El Mejjad
	CaixaBank	CIXPF	CABK SQ	Antonio Reale
	Credit Agricole	CRARF	ACA FP	Tarik El Mejjad
	Danske Bank	DNSKF	DANSKE DC	Tarik El Mejjad
	Erste Bank	EBKOF	EBS AV	Alastair Ryan
	Erste Bank	EBKDY	EBKDY US	Alastair Ryan
	HSBC	XHSBF	5 HK	Alastair Ryan
	HSBC	HBCYF	HSBA LN	Alastair Ryan
	HSBC -A	HSBC	HSBC US	Alastair Ryan
	Intesa Sanpaolo	IITSF	ISP IM	Antonio Reale
	Intesa Sanpaolo	ISNPY	ISNPY US	Antonio Reale
	KBC Group	KBCSF	KBC BB	Tarik El Mejjad
	KBC Group NV	KBCSY	KBCSY US	Tarik El Mejjad
	NatWest Group	RBSPF	NWG LN	Rohith Chandra-Rajan
	Natwest Group PLc	NWG	NWG US	Rohith Chandra-Rajan
	Nordea	NBNKF	NDA FH	Tarik El Mejjad
	Nordea	XSABF	NDA SS	Tarik El Mejjad
	Nordea Bank Abp	NRDBY	NRDBY US	Tarik El Mejjad
	Santander	SAN	SAN US	Antonio Reale
	Santander	BCDRF	SAN SQ	Antonio Reale
	Societe Generale	SCGLF	GLE FP	Tarik El Mejjad
	Societe Generale	SCGLY	SCGLY US	Tarik El Mejjad
	Unicredit	UNCFF	UCG IM	Antonio Reale
	Unicredit	UNCRY	UNCRY US	Antonio Reale



EMEA - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
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	Banco BPM	BNCZF	BAMIIM	Antonio Reale
	Bankinter	BKIMF	BKT SQ	Antonio Reale
	BBVA	BBVXF	BBVA SQ	Antonio Reale
	Handelsbanken	SVNLF	SHBA SS	Tarik El Mejjad
	ING Groep NV	ING	ING US	Tarik El Mejjad
	ING Groep NV	INGVF	INGA NA	Tarik El Mejjad
	Lloyds Banking Group	LLDTF	LLOY LN	Rohith Chandra-Rajan
	Lloyds Banking Group	LYG	LYG US	Rohith Chandra-Rajan
	Monte dei Paschi	BMDPF	BMPS IM	Antonio Reale
	Raiffeisen Bank International	RAIFF	RBI AV	Alastair Ryan
	StanChart	SCBFF	STAN LN	Alastair Ryan
	StanChart	XCHBF	2888 HK	Alastair Ryan
	Svenska Handelsbanke	SVNLY	SVNLY US	Tarik El Mejjad
	UBS	XUHJF	UBSG SW	Alastair Ryan
	UBS	UBS	UBS US	Alastair Ryan
UNDERPERFORM				
	Banco Sabadell	BNDSF	SAB SQ	Antonio Reale
	Barclays	BCLYF	BARC LN	Rohith Chandra-Rajan
	Barclays	BCS	BCS US	Rohith Chandra-Rajan
	Commerzbank	CRZBF	CBK GY	Rohith Chandra-Rajan
	Deutsche Bank	DB	DB US	Rohith Chandra-Rajan
	Deutsche Bank	XDUSF	DBK GY	Rohith Chandra-Rajan
	DNB	DNBBF	DNB NO	Tarik El Mejjad
	DNB ASA	DNBBY	DNBBY US	Tarik El Mejjad
	Mediobanca	MDIBF	MB IM	Antonio Reale
	Permanent TSB	ILPMF	PTSB ID	Alastair Ryan
	Poste Italiane	PITAF	PST IM	Antonio Reale
	SEB	SVKEF	SEBA SS	Tarik El Mejjad
	Swedbank	SWDBF	SWEDA SS	Tarik El Mejjad
	Swedbank AB	SWDBY	SWDBY US	Tarik El Mejjad
	Virgin Money UK PLC	CBBYF	VMUK LN	Rohith Chandra-Rajan
	Virgin Money UK PLC	CYBBF	VUK AU	Rohith Chandra-Rajan

*IQ*methodSM Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 $-$ Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin Earnings Growth	Operating Profit Expected 5 Year CAGR From Latest Actual	Sales N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations — Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	$\label{eq:current} EV = Current Shares + Minority Equity + Net Debt + \\ Other LT Liabilities$	Sales

Basic EBIT + Depreciation + Amortization



Enterprise Value

EV / EBITDA

Valuation Toolkit Numerator Denominator

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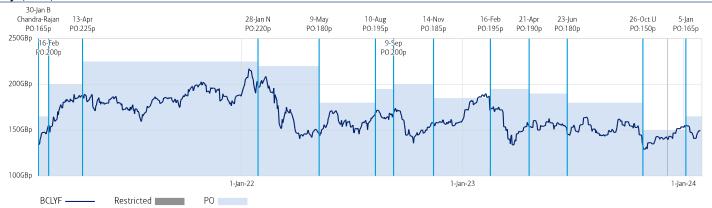
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Important Disclosures

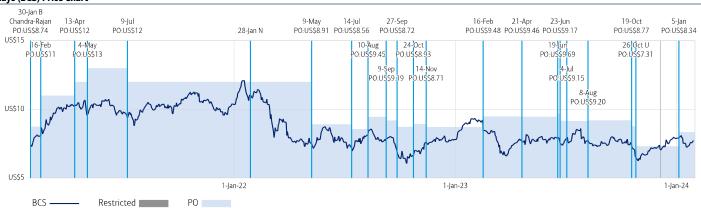
Barclays (BCLYF) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Barclays (BCS) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Equity Investment Rating Distribution: Banks Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	100	49.75%	Buy	84	84.00%
Hold	54	26.87%	Hold	41	75.93%
Sell	47	23.38%	Sell	35	74.47%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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