

Lloyds Banking Group

In good shape, hard to rerate for now

Reiterate Rating: NEUTRAL | PO: 52.00 GBp | Price: 45.96 GBp

Delivering and protecting

Lloyds is delivering margin management, other income growth, strong profitability, double digit tangible book growth and a mid-high teens annual yield. Management has also created capacity to deal with substantial motor finance remediation costs while protecting capital distributions. This builds confidence, but we think that clarity from the regulator is needed for a sustained re-rating and stay Neutral.

Reassuring on motor finance, protecting distributions

Reducing the 2026 core equity tier 1 target 50bp and raising a £450m provision gives Lloyds the capacity to deal with £1.6bn motor finance remediation costs, the middle of our range of expectations (Exhibit 2). We think the company can distribute £4-5bn a year, a mid-high teens yield (Exhibit 3) and still operate well above its target capital level (Exhibit 4), leaving considerable capacity to deal with a worse motor finance outcome.

Margin management and other income growth

2024 net interest margin guidance is a little better than the 2.90% we expected but that's offset by a smaller balance sheet, leaving our net interest income unchanged (Exhibit 7). We continue to expect other income growth, as the benefit of strategic initiatives gathers pace and activity levels improve, but with slightly higher operating lease depreciation (Exhibit 10). We reduce 2024E EPS 3% on additional severance costs and slightly higher operating lease depreciation (Exhibit 1).

RoTE expansion and rapid book growth

Even running with above target levels of capital, we see a step up in the net interest margin supporting a 15% RoTE by 2026 (Exhibit 11) while tangible book grows at 13% a year through a combination of earnings, cash flow hedge unwind and share buybacks reducing the share count (Exhibit 12). Consensus looks low on both.

Estimates (Dec) (GBp)	2022A	2023A	2024E	2025E	2026E
Net Profit (£m)	5,021	4,933	4,128	4,551	5,676
EPS (Adjusted)	7.89	8.01	6.97	8.09	10.7
Dividend / Share	2.40	2.76	3.20	3.50	3.80
Adjusted NAV PS	51.0	49.6	54.6	61.4	71.5
ADR EPS (Adjusted - US\$)	0.39	0.40	0.35	0.41	0.54
ADR Dividend / Shares (US\$)	0.12	0.14	0.16	0.18	0.19
Valuation (Dec)					
P/E	5.55	5.47	6.29	5.43	4.10
EPS Change (YoY)	-5.80%	1.45%	-13.0%	16.1%	32.5%
Price / BV	0.69x	0.68x	0.62x	0.56x	0.48x
Price / NAV	0.85x	0.87x	0.79x	0.71x	0.61x
Net Yield	5.54%	6.38%	7.39%	8.09%	8.78%
DPS Change (YoY)	20.0%	15.0%	15.9%	9.38%	8.57%
Price / GOP	3.37x	3.51x	3.48x	2.98x	2.35x

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Refer to important disclosures on page 11 to 14. Analyst Certification on page 9. Price
Objective Basis/Risk on page 9.

22 February 2024

Equity

Key Changes		
(GBp)	Previous	Current
2024E EPS	7.15	6.97
2025E EPS	8.16	8.09
2026E EPS	10.57	10.72
2026E EPS	10.57	10.72

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Stock Data

45.96 GBp / 2.28 USD
52.00 GBp / 2.62 USD
15-Jan-2024 / 22-Feb-2024
B-2-7 / B-2-7
39.55 GBp-52.94 GBp
33,065 GBF
71,944.0 / 17,986.0
58.46 USD
99.9%
LLDTF / LSE
LYG / NYS
LLOY LN / LLOY.L
10.1%
High

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iQprofile[™] Lloyds Banking Group

Key Income Statement Data (Dec)	2022A	2023A	2024E	2025E	2026E
(£ Millions)	IFRS	IFRS	IFRS	IFRS	IFRS
Net Interest Income	13,172	13,765	12,908	13,336	14,852
Net Fee Income	1,503	1,831	1,868	1,905	1,943
Securities Gains / (Losses)	NA	NA	NA	NA	NA
Other Income	3,746	3,292	3,686	4,051	4,201
Total Non-Interest Income	5,249	5,123	5,554	5,956	6,144
Total Operating Income	18,421	18,888	18,461	19,292	20,995
Operating Expenses	(9,463)	(10,771)	(10,676)	(10,698)	(10,775)
Pre-Provision Profit	8,958	8,117	7,785	8,594	10,220
Provisions Expense	(1,510)	(308)	(1,109)	(1,338)	(1,424)
Operating Profit	7,448	7,809	6,676	7,256	8,796
Non-Operating Items	(520)	(306)	(220)	(220)	(220)
Pre-Tax Income	6,928	7,503	6,456	7,036	8,576
Net Income to sh/holders	5,021	4,933	4,128	4,551	5,676
Adjusted Cash Earnings	5,435	5,203	4,302	4,725	5,850
Key Balance Sheet Data					
Total Assets	877,829	881,453	884,451	893,424	903,572
Average Interest Earning Assets	448,300	452,650	452,576	454,806	462,447
Risk Weighted Assets	210,859	219,130	223,349	227,231	231,567
Total Gross Customer Loans	504,282	492,233	495,274	504,127	514,155
Total Customer Deposits	523,927	509,099	509,199	515,539	521,975
Tier 1 Capital	34,036	37,712	37,635	37,880	39,253
Tangible Equity	34,539	31,918	33,151	35,393	37,963
Common Shareholders' Equity	41,980	40,224	41,697	44,059	46,749
Key Metrics					
Net Interest Margin	2.91%	3.04%	2.86%	2.91%	3.18%
Tier 1 Ratio	16.1%	17.2%	16.9%	16.7%	17.0%
Effective Tax Rate	19.8%	26.5%	27.0%	27.0%	27.0%
Loan / Assets Ratio	56.9%	55.4%	55.5%	56.0%	56.5%
Loan / Deposit Ratio	95.4%	96.0%	96.5%	97.0%	97.7%
Oper Leverage (Inc Growth - Cost Growth)	19.6%	-11.3%	-1.38%	4.30%	8.11%
Gearing (Assets / Equity)	20.9x	21.9x	21.2x	20.3x	19.3x
Tangible Equity / Assets	3.93%	3.62%	3.75%	3.96%	4.20%
Tangible Equity / RWAs	16.4%	14.6%	14.8%	15.6%	16.4%
Business Performance	40.50	0 = 101	0.0554	. = 0.1/	0.004
Revenue Growth	13.5%	2.54%	-2.26%	4.50%	8.83%
Operating Expense Growth	-6.05%	13.8%	-0.88%	0.20%	0.72%
Provisions Expense Growth	-209%	-79.6%	260%	20.6%	6.40%
Operating Revenue / Average Assets	0.84%	0.89%	0.76%	0.82%	0.98%
Operating Expenses / Average Assets	-1.07%	-1.22%	-1.21%	-1.20%	-1.20%
Pre-Provision ROA	1.02%	0.92%	0.88%	0.97%	1.14%
ROA	0.57%	0.56%	0.4/%	0.51%	0.63%
Pre-Provision ROE	20.1%	19.7%	19.0%	20.0%	22.5%
ROE	11.3%	12.0%	10.1%	10.6%	12.5%
RoTE	14.5%	15.7%	13.2%	13.8%	15.9%
RoRWAs Dividend Payout Ratio	2.67%	2.42%	1.94% 45.9%	2.10%	2.55%
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Efficiency Ratio (Cost / Income Ratio)	51.4%	57.0%	57.8%	55.5%	51.3%
Quality of Earnings					
Total Non-Interest Inc / Operating Inc	28.5%	27.1%	30.1%	30.9%	29.3%
Market-Related Revenue / Total Revenues	0%	0%	0%	0%	0%
Provisioning Burden as % of PPP	16.9%	3.79%	14.3%	15.6%	13.9%
NPLs plus Foreclosed Real Estate / Loans	1.53%	1.46%	1.63%	1.60%	1.57%
Loan Loss Reserves / NPLs	59.1%	52.0%	50.0%	50.0%	50.0%
Loan Loss Reserves / Total Loans	0.90%	0.76%	0.81%	0.80%	0.78%
Provisions Expense / Average Loans	0.30%	0.06%	0.23%	0.27%	0.28%

Company Sector

Banks-Retail

Company Description

A wide range of banking activities including personal and corporate lending, life assurance, general insurance, private banking and investment management. The majority of the group's assets and profits are located in and earned in the UK.

Investment Rationale

More normal interest rates and a strategic focus on increasing customer wallet share are positives and should sustain a low-mid teens RoTE even with significant mortgage and deposit pricing pressure. A combination of strong profitability and limited capital consumption from volume growth should support an ongoing capital distribution yield in the low-mid teens. This is an attractive combination but uncertainty on the scale of remediation costs likely holds back a re-rating.

Stock Data

Shares / ADR	4.00
Price to Book Value	0.6x

Half-yearly Earnings Estimates

	2023	2024
H1	4.10A	10.78E
H2	3.84A	11.63E

Key Changes		
(US\$)	Previous	Current
2024E EPS	0.36	0.35
2026E EPS	0.53	0.54



Forecast changes

Exhibit 1: Forecast changesTrimming 2024E earnings 3% on severance costs and a bit more operating lease depreciation

		2024E			2025E			2026E	
	New	Old	Change	New	Old	Change	New	Old	Change
Net interest income	12,908	12,859	0%	13,336	13,356	0%	14,852	14,774	1%
Other income	5,554	5,522	1%	5,956	5,927	0%	6,144	6,128	0%
Total income	18,461	18,381	0%	19,292	19,283	0%	20,995	20,902	0%
Costs	(10,676)	(10,408)	3%	(10,698)	(10,559)	1%	(10,775)	(10,703)	1%
Pre provision profit	7,785	7,973	-2%	8,594	8,724	-1%	10,220	10,199	0%
Provisions	(1,109)	(1,178)	-6%	(1,338)	(1,424)	-6%	(1,424)	(1,513)	-6%
Underlying PBT	6,676	6,794	-2%	7,256	7,300	-1%	8,796	8,686	1%
Volatility & other	(170)	(170)	0%	(170)	(170)	0%	(170)	(170)	0%
Statutory PBT	6,456	6,574	-2%	7,036	7,080	-1%	8,576	8,466	1%
Tax	(1,743)	(1,775)	-2%	(1,900)	(1,912)	-1%	(2,316)	(2,286)	1%
Minorities	(585)	(550)	6%	(585)	(550)	6%	(585)	(550)	6%
Attributable profit	4,128	4,249	-3%	4,551	4,618	-1%	5,676	5,630	1%
Per share (p)									
EPS	6.7	6.9	-3%	7.8	7.9	-1%	10.4	10.3	1%
DPS	3.20	3.20	0%	3.50	3.50	0%	3.80	3.80	0%
Share buyback (£m)	2,000	2,000	0%	2,750	2,750	0%	2,750	2,750	0%
TNAV	55.9	55.6	1%	62.9	62.8	0%	73.3	73.3	0%
NOSH	60,771	61,135	-1%	57,671	58,035	-1%	53,071	53,435	-1%
Balance sheet									
Loans	491,274	501,745	-2%	500,127	511,252	-2%	510,155	521,895	-2%
Total assets	884,451	897,794	-1%	893,424	907,422	-2%	903,572	918,184	-2%
AIEA	451,853	455,233	-1%	457,759	462,163	-1%	467,134	472,163	-1%
RWA	223,349	222,168	1%	227,231	226,214	0%	231,567	230,695	0%
Deposits	509,199	518,537	-2%	515,539	524,868	-2%	521,975	531,295	-2%
Key ratios									
Net interest margin	2.93%	2.90%	0.03%	2.99%	2.96%	0.02%	3.25%	3.20%	0.05%
Non II % income	30%	30%	0%	31%	31%	0%	29%	29%	0%
Cost: income	57.8%	56.6%	1.2%	55.5%	54.8%	0.7%	51.3%	51.2%	0.1%
Cost of risk	0.24%	0.26%	-0.01%	0.29%	0.30%	-0.02%	0.30%	0.31%	-0.01%
RoTE	12.6%	13.0%	-0.5%	13.1%	13.3%	-0.2%	15.3%	15.1%	0.2%
CET1 ratio	14.2%	14.0%	0.2%	14.1%	13.9%	0.2%	14.4%	14.3%	0.1%
LDR	96%	97%	0%	97%	97%	0%	98%	98%	0%

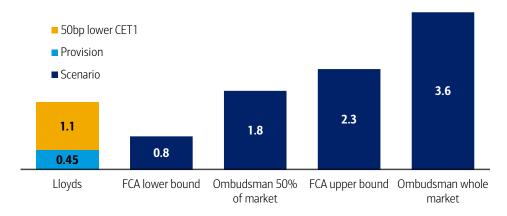
Source: BofA Global Research estimates BofA GLOBAL RESEARCH



Capacity of motor finance remediation and attractive distributions

Exhibit 2: Lloyds has built capacity to deal with £1.6bn motor finance remediation costs

Cost to Lloyds (£bn)

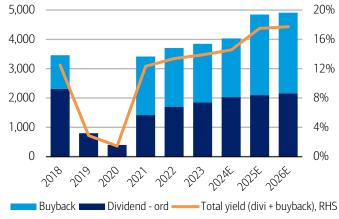


Source: Company reports, BofA Global Research estimates

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Exhibit 3: Annual yield 15% 2024E then 18%

Capital distribution (£m) and yield

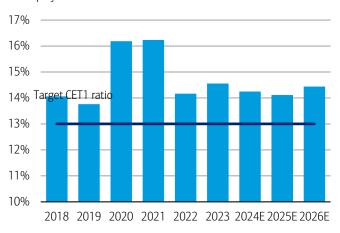


Source: BofA Global Research estimates, Bloomberg

BofA GLOBAL RESEARCH

Exhibit 4: Operating above 2026 CET1 target, conserving capital for motor finance risk

Core Equity Tier 1 ratio



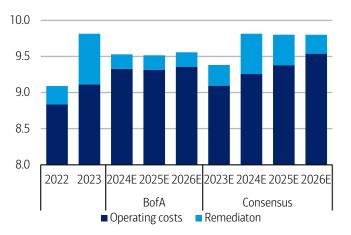
Source: Company data, BofA Global Research estimates



Costs better than consensus

Exhibit 5: Lloyds costs (£bn)

Lloyds' £0.45bn motor finance provision similar to our £0.5bn expectation, consensus had spread a similar amount over 2025 and 2026

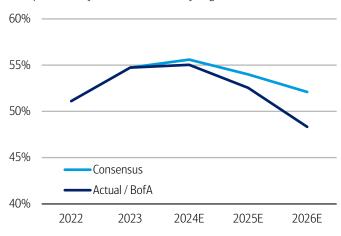


Source: Company reports, company compiled consensus, BofA Global Research estimates

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Exhibit 6: Lloyds cost: income ratio

We expect <50% by 2026E, consensus stays higher



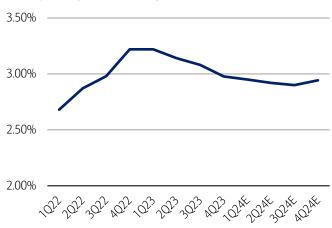
Source: Company reports, company compiled consensus, BofA Global Research estimates

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Margin management and other income growth

Exhibit 7: Modest margin deterioration to 2H24E

Quarterly banking net interest margin

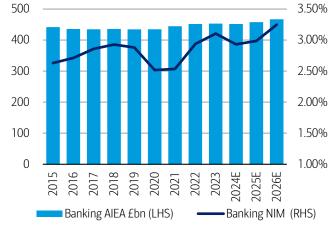


Source: Company data, BofA Global Research estimates

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Exhibit 8: Net interest margin and average interest earning assets

Margin recovering in 2025E, stepping up in 2026E

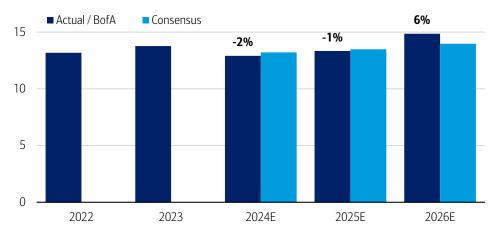


Source: Company data, BofA Global Research estimates



Exhibit 9: Lloyds net interest income (£bn)

BofA 2% below 2024 consensus, 6% above 2026E

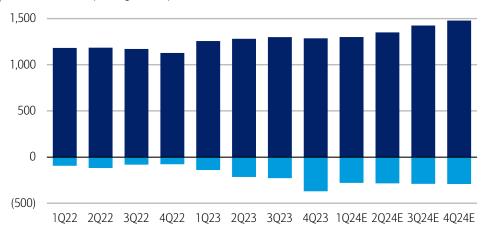


Source: Company reports, company compiled consensus, BofA Global Research estimates

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Exhibit 10: Continued growth in other income

Other income and operating lease depreciation (£m()



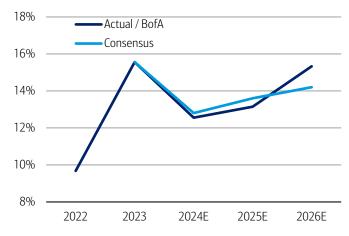
Source: Company data, BofA Global Research estimates



RoTE expansion and rapid TNAV growth

Exhibit 11: Lloyds RoTE

We expect 15% by 2026E, consensus 14%

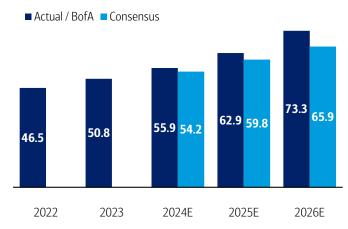


Source: Company reports, company compiled consensus, BofA Global Research estimates

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Exhibit 12: Lloyds tangible book value per share (p)

13% CAGR, 2023-2026E



Source: Company reports, company compiled consensus, BofA Global Research estimates

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Waiting for a rerating

Exhibit 13: 74p Gordon Growth model based valuation

Fundamental valuation

	Value per share (p)
2026E RoTE	15.3%
Cost of equity	13.0%
Growth	0%
Book multiple	1.2x
Book multiple discounted to 1 year from now	1.0x
2024E tangible book value	56
Value pre capital return	54
Present value of dividend	8
Present value of share buyback	12
Fair value	74

Source BofA Global Research estimates

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Exhibit 14: Lloyds similar price to tangible book multiple and RoTE as European Bank sector

RoTE and price to tangible book value



Source: BofA Global Research estimates, Bloomberg

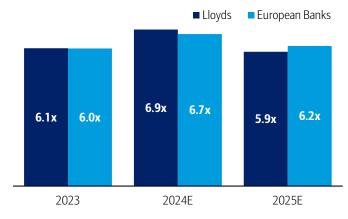
Exhibit 15: 45p valuation on European Bank sector 12M forward PE European Bank sector relative PE valuation

	Value (p)
Lloyds 1 year forward EPS	6.9
European Bank sector 1 year forward PE	6.6x
Lloyds valued on sector multiple	45
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Source: BofA Global Research estimates, Bloomberg

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Exhibit 16: Lloyds 3% PE premium to the European Bank sector PE multiple



Source: BofA Global Research estimates, Bloomberg



Price objective basis & risk

Lloyds Banking Group (LLDTF / LYG)

We value Lloyds using a Gordon Growth methodology using 2026E as a base year and a 13% CoE. We add to this valuation the present value of our forecast dividends and share buybacks through to 2026E discounted at the cost of equity. This is then cross checked against sector PE multiples and our economic scenarios analysis to arrive at our PO of 52p (\$2.62).

Downside risks to our price objective are weaker earnings than anticipated from higher impairment losses if the UK economy performs worse than we presently expect, a weaker interest rate outlook, tougher regulation and/or increased competition. Upside risks are stronger UK growth fewer interest rate cuts, a more constructive pricing environment and lower conduct costs.

Analyst Certification

I, Rohith Chandra-Rajan, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

EMEA - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Allied Irish Banks	AIBRF	AIBG ID	Alastair Ryan
	Bank of Ireland Group	XBOIF	BIRG ID	Alastair Ryan
	BFF Banking Group	XBBZF	BFF IM	Antonio Reale
	BNP Paribas	BNPQF	BNP FP	Tarik El Mejjad
	BNP Paribas	BNPQY	BNPQY US	Tarik El Mejjad
	CaixaBank	CIXPF	CABK SQ	Antonio Reale
	Credit Agricole	CRARF	ACA FP	Tarik El Mejjad
	Danske Bank	DNSKF	DANSKE DC	Tarik El Mejjad
	Erste Bank	EBKOF	EBS AV	Alastair Ryan
	Erste Bank	EBKDY	EBKDY US	Alastair Ryan
	HSBC	XHSBF	5 HK	Alastair Ryan
	HSBC	HBCYF	HSBA LN	Alastair Ryan
	HSBC-A	HSBC	HSBC US	Alastair Ryan
	Intesa Sanpaolo	IITSF	ISP IM	Antonio Reale
	Intesa Sanpaolo	ISNPY	ISNPY US	Antonio Reale
	KBC Group	KBCSF	KBC BB	Tarik El Mejjad
	KBC Group NV	KBCSY	KBCSY US	Tarik El Mejjad
	NatWest Group	RBSPF	NWG LN	Rohith Chandra-Rajan
	Natwest Group PLc	NWG	NWG US	Rohith Chandra-Rajan
	Nordea	NBNKF	NDA FH	Tarik El Mejjad
	Nordea	XSABF	NDA SS	Tarik El Mejjad
	Nordea Bank Abp	NRDBY	NRDBY US	Tarik El Mejjad
	Santander	SAN	SAN US	Antonio Reale
	Santander	BCDRF	SAN SQ	Antonio Reale
	Societe Generale	SCGLF	GLE FP	Tarik El Mejjad
	Societe Generale	SCGLY	SCGLY US	Tarik El Mejjad
	Unicredit	UNCFF	UCG IM	Antonio Reale
	Unicredit	UNCRY	UNCRY US	Antonio Reale
NEUTRAL				
	ABN AMRO	ABMRF	ABN NA	Tarik El Mejjad
	Banco Bilbao Vizcaya Argentaria	BBVA	BBVA US	Antonio Reale
	Banco BPM	BNCZF	BAMIIM	Antonio Reale
	Bankinter	BKIMF	BKT SQ	Antonio Reale
	BBVA	BBVXF	BBVA SQ	Antonio Reale
	Handelsbanken	SVNLF	SHBA SS	Tarik El Mejjad



EMEA - Banks Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	ING Groep NV	ING	ING US	Tarik El Mejjad
	ING Groep NV	INGVF	INGA NA	Tarik El Mejjad
	Lloyds Banking Group	LLDTF	LLOY LN	Rohith Chandra-Rajan
	Lloyds Banking Group	LYG	LYG US	Rohith Chandra-Rajan
	Monte dei Paschi	BMDPF	BMPS IM	Antonio Reale
	Raiffeisen Bank International	RAIFF	RBI AV	Alastair Ryan
	StanChart	SCBFF	STAN LN	Alastair Ryan
	StanChart	XCHBF	2888 HK	Alastair Ryan
	Svenska Handelsbanke	SVNLY	SVNLY US	Tarik El Mejjad
	UBS	XUHJF	UBSG SW	Alastair Ryan
	UBS	UBS	UBS US	Alastair Ryan
UNDERPERFORM				
	Banco Sabadell	BNDSF	SAB SQ	Antonio Reale
	Barclays	BCLYF	BARC LN	Rohith Chandra-Rajan
	Barclays	BCS	BCS US	Rohith Chandra-Rajan
	Commerzbank	CRZBF	CBK GY	Rohith Chandra-Rajan
	Deutsche Bank	DB	DB US	Rohith Chandra-Rajan
	Deutsche Bank	XDUSF	DBK GY	Rohith Chandra-Rajan
	DNB	DNBBF	DNB NO	Tarik El Mejjad
	DNB ASA	DNBBY	DNBBY US	Tarik El Mejjad
	Mediobanca	MDIBF	MB IM	Antonio Reale
	Permanent TSB	ILPMF	PTSB ID	Alastair Ryan
	Poste Italiane	PITAF	PST IM	Antonio Reale
	SEB	SVKEF	SEBA SS	Tarik El Mejjad
	Swedbank	SWDBF	SWEDA SS	Tarik El Mejjad
	Swedbank AB	SWDBY	SWDBY US	Tarik El Mejjad
	Virgin Money UK PLC	CBBYF	VMUK LN	Rohith Chandra-Rajan
	Virgin Money UK PLC	CYBBF	VUK AU	Rohith Chandra-Rajan

*IQ*method[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 - Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations — Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Menethod 3*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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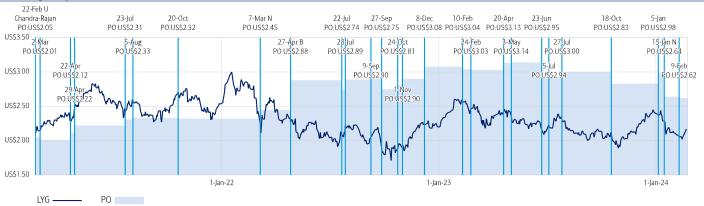
Lloyds Banking Group (LLDTF) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Lloyds Banking Group (LYG) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Equity Investment Rating Distribution: Banks Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	100	49.75%	Buy	84	84.00%
Hold	54	26.87%	Hold	41	75.93%
Sell	47	23.38%	Sell	35	74.47%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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