# Japan Equity Strategy

# "Melt-up" reacceleration in Japan equities

**Investment Strategy** 

### Three factors behind reignition of Japan stock rally

The Japan stock rally has reaccelerated, reaching a "melt-up" state. This could be attributed to three factors. Firstly, the speech by the BoJ Deputy Governor Uchida on 8 Feb had enough content to ignite a risk-on sentiment in the market.

The remarks that caught the market's attention were: (A) "...even if the Bank were to remove the negative interest rate policy, it is hard to imagine a path in which it would then keep raising the interest rate rapidly. The Bank would, I think, maintain accommodative financial conditions..." The market expectations that the BoJ Deputy Governor is referring to in his comments are interest rate hikes to around 0.5% over the course of the next 24 months (the BoJ's inflation target is around 2%). (B) After lifting (or revising) the yield curve control policy, his comments suggested that the BoJ would avoid rapid interest rate hikes and instead continue to purchase JGBs as in the past. (C) The BoJ will stop purchasing ETFs (Exchange Traded Funds) and J-REITs (Real Estate Investment Trusts) when normalizing its monetary policies, but deciding what to do with the existing balance of ETFs and J-REITs is another matter. The BoJ is already minimizing its purchases, so the market impact will likely be small. The reliable buyer of Japan stocks is shifting from the BoJ to buybacks by the companies themselves (the BoJ's house view is from our economists; Deputy Governor Uchida's comments are consistent with our view of Mar/Apr policy change, see 31 Jan Bol Watch).

Secondly, although 3Q results have been mixed, the earnings of major tech companies and other stocks with a high weighting in the Nikkei 225 were uniformly favorable, likely fueling the rise of the index.

Thirdly, the 3Q results featured a number of symbolic changes at Japan companies. For instance, the change in Nippon Television Holdings' shareholder-return policy was surprising, and Mitsubishi Corp's ¥500bn share buyback was described as a "monster buyback" by the Financial Times. KDDI announced a tender offer for Lawson's shares. Earnings at Toyota Motor, faced with the Daihatsu issue, significantly exceeded expectations, for a surprise.

(Continued on next page)

#### 09 February 2024

**Investment Strategy** Japan

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# Many catalysts for Japan equities in Apr-Jun; eyes on upside

We believe the 3Q results would not prompt major revisions to earnings forecasts, and it would not be surprising if momentum in Japan stocks diminishes somewhat. However, focus should remain on upside potential. Significant negative revisions to earnings forecasts are unlikely, and while P/Es at 14.5x are above the median value of the range (14x), multiples are not too high. Furthermore, in Apr–Jun, we see many catalysts for Japan equities, as we explain below (for details, see our 30 January Japan Insight report).

Firstly, the spring wage negotiations in March are likely to result in significant wage increases (last year's base pay increase was 2.1%, and we forecast this year's pay increase will be around 3.0%; for details, see our 6 February <u>Wages update</u> report).

Secondly, after the BoJ ends negative interest rates in March or April, signs that the bad news has ended are likely to emerge (this is already happening somewhat in the wake of Deputy Governor Uchida's speech). The focus of the market will probably shift to real wage growth during Apr–Jun.

Thirdly, when full-year results are reported, we believe more companies will disclose plans for reform in response to prodding for reform by the Tokyo Stock Exchange (TSE), and we see a high likelihood that companies will significantly increase their share buybacks as a response. Companies that have disclosed plans for reform since last year have been more likely to carry out share buybacks (Exhibit 1). While share buybacks have tended to increase during market downturns, since last year, there have been many more announcements of share buybacks with each quarter, making them less dependent on market fluctuations (Exhibit 2). As share buybacks continue, if net buying by foreign investors increases, this could lead to a significant rise in Japan equities.

Fourthly, the manufacturing cycle is likely to have entered a cyclical recovery phase. The final ticket for a full cyclical recovery could rest on a decline in procurement costs as a result of the Fed cutting interest rates. This could materialize in Apr–Jun (our US economist team expects it to start from June this year).

Conditions for more pronounced net buying by foreign investors include (1) the sustainability of wage inflation, (2) corporate governance reforms, and (3) signs of a faster earnings recovery. These pieces of the puzzle could come together in Apr–Jun. Additionally, if real wages turn positive, we believe it would boost consumer purchasing power and confidence in the sustainability of inflation, and serve as a catalyst for individual investors to adopt a more upbeat attitude on Japan stocks.

# Stock selection implications

Based on these observations, we believe the implications for stock selection are as follows: (1) quality cyclical stocks are likely to be favored during phases of accelerated net buying by foreign investors (Exhibit 3); (2) after the BoJ ends negative interest rates and bad news seems to have run its course, real estate stocks are likely to benefit; and (3) if the BoJ gradually raises interest rates, the business environment for banks and other stocks is likely to improve from a medium-term perspective.



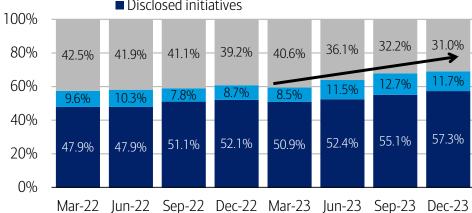
#### Exhibit 1: JPX initiatives: disclosure status and the percentage of share buybacks

The number of buyback plans tends to increase along with JPX disclosure



■ Disclosure status of "under consireration"





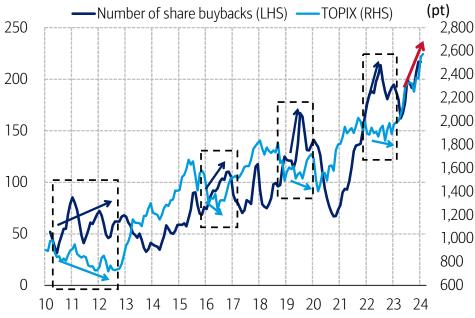
Source: BofA Global Research, BOI

Note: based on Prime Market. We aggregate the buyback number depending on JPX disclosure status.

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#### Exhibit 2:TOPIX and the number of implemented share buybacks

Share buybacks appear to be conducted in a contrarian manner before, but in line with market momentum since 2023



Source: BofA Global Research, QUICK

Note: 3MMA for the number of implemented share buybacks.

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# Exhibit 3: High Beta/ High ROE/ low leverage stocks with resilient earnings expectations next fiscal year (3Q earnings beats highlighted)

Large caps with ROE (FY2) above 8%, financial leverage below 3, beta above 1, FY2 RP growth above -2% and RP revision ratio above -2%

TSE	Name	Sector	MKT CAP (tn JPY)	RP growth (FY2, %)	RP revision (FY2, vs. 3 months prior,%)	ROE (FY2, %)	Beta (6m)	Financial leverage (x)	3Q earnings beats (RP, %, vs. QUICK consensus)	YTD relative return (%, vs TOPIX)
7203	TOYOTA MOTOR CORP	Transportation Equipment	53.2	70.9	20.9	13.5	1.5	2.6	5.7	21.0
8035	TOKYO ELECTRON LTD	Electric Appliances	13.2	-33.2	1.1	23.1	1.4	1.5	-3.7	8.3
9983	FAST RETAILING CO LTD	Retail Trade	12.4	8.6	19.2	16.2	1.2	1.8		6.3
4063	SHIN-ETSU CHEMICAL CO LTD	Chemicals	11.9	-19.6	1.2	14.5	1.1	1.2	-4.7	-8.4
8058	MITSUBISHI CORP	Wholesale Trade	11.5	-17.5	6.6	10.9	1.4	2.7		13.7
6501	HITACHI LTD	Electric Appliances	10.9	-4.1	6.3	11.4	1.3	2.5	28.2	9.7
8001	ITOCHU CORP	Wholesale Trade	10.5	0.3	0.6	15.4	1.4	2.7	1.5	8.2
7267	HONDA MOTOR CO LTD	Transportation Equipment	8.8	69.5	1.5	8.7	1.5	2.2 1.7	-1.5	10.0
4568 4519	DAIICHI SANKYO CO LTD CHUGAI PHARMACEUTICAL CO LTD	Pharmaceutical Pharmaceutical	8.8 8.6	48.1 6.1	-1.6 12.2	11.7 18.5	1.3 1.0	1.7	32.6 1.1	12.5 -6.8
6902	DENSO CORP	Transportation Equipment	7.7	31.1	2.0	11.6	1.4	1.7	-34.9	11.8
7741	HOYA CORP	Precision Instruments	6.4	4.0	0.1	23.4	1.1	1.7	-3.2	-5.9
6981	MURATA MANUFACTURING CO LTD	Electric Appliances	6.2	4.0	4.1	10.5	1.2	1.2	-5.9	-5.5
6723	RENESAS ELECTRONICS CORP	Electric Appliances	5.0	-1.4	11.5	19.6	1.3	1.6	3.1	-8.6
6146	DISCO CORP	Machinery	4.8	0.8	25.0	28.7	1.3	1.4	-1.9	18.2
6503	MITSUBISHI ELECTRIC CORP	Electric Appliances	4.5	22.1	-0.1	8.3	1.3	1.7	2.2	-4.1
4543	TERUMO CORP	Precision Instruments	4.1	22.6	6.4	10.9	1.1	1.4	2.4	9.1
8002	MARUBENI CORP	Wholesale Trade	4.0	-12.8	2.1	14.0	1.5	2.8		-1.3
4901	FUJIFILM HOLDINGS CORP	Chemicals	3.8	7.3	0.4	8.3	1.0	1.5	-4.2	7.4
6920	LASERTEC CORP	Electric Appliances	3.6	10.3	2.5	43.7	1.3	2.5	15.8	1.5
6752	PANASONIC HOLDINGS CORP	Electric Appliances	3.5	44.3	-0.2	9.2	1.2	2.2	9.1	-7.1
5401	NIPPON STEEL CORP	Iron & Steel	3.4	-26.3	-0.0	9.3	1.1	2.3	8.2	3.1
7269	SUZUKI MOTOR CORP	Transportation Equipment	3.3	25.5	9.3	12.8	1.1	2.2	-2.9	4.7
6762	TDK CORP	Electric Appliances	3.0	3.3	9.3	10.1	1.3	2.2	12.1	8.2
6701	NEC CORP	Electric Appliances	2.6	14.1	2.0	8.5	1.1	2.5	-10.2	5.2
4307	NOMURA RESEARCH INSTITUTE LT	Information & Communication	2.5	10.1	-0.2	19.9	1.1	2.1	0.8	-6.5
7270	SUBARU CORP	Transportation Equipment	2.4	67.5	19.8	13.8	1.5	1.9	16.6	16.6
6988	NITTO DENKO CORP	Chemicals	1.8	-2.2	-0.5	11.8	1.1	1.3	2.6	14.8
7735	SCREEN HOLDINGS CO LTD	Electric Appliances	1.7	17.0	12.9	19.2	1.3	1.9	1.1	32.3
4091	NIPPON SANSO HOLDINGS CORP	Chemicals	1.7	34.4	7.0	11.6	1.2	3.0	5.8	2.9
6869	SYSMEX CORP	Electric Appliances	1.6	14.8	1.4	13.8	1.0	1.4	-7.7	-9.3
7202	ISUZU MOTORS LTD	Transportation Equipment	1.6	13.3	-1.3	12.7	1.3	2.3	7.4	4.7
7259	AISIN CORP	Transportation Equipment	1.5	185.6	5.2	8.7	1.4	2.4	-38.9	-1.4
9697	CAPCOM CO LTD	Information & Communication	1.5	16.0	-1.9	23.8	1.1	1.3 2.2	20	16.4
7272	YAMAHA MOTOR CO LTD	Transportation Equipment	1.5	7.9 <b>-0.2</b>	-0.7 -1.5	15.5 10.8	1.5		-2.9 10.7	5.8
1812 9766	KAJIMA CORP KONAMI GROUP CORP	Construction Information & Communication	1.4 1.4	65.6	3.2	13.9	1.1 1.2	2.6 1.5	10.7	6.5 17.3
6479	MINEBEA MITSUMI INC	Electric Appliances	1.4	-23.4	-1.2	11.3	1.2	2.1	-4.7	-6.5
6504	FUJI ELECTRIC CO LTD	Electric Appliances	1.2	14.1	1.5	12.4	1.3	2.3	-4.7	28.3
4704	TREND MICRO INC	Information & Communication	1.2	13.9	28.7	21.6	1.0	2.1	15.9	20.5
9009	KEISEI ELECTRIC RAILWAY CO	Land Transportation	1.2	76.2	0.9	10.4	1.1	2.4	10.3	-4.8
7261	MAZDA MOTOR CORP	Transportation Equipment	1.1	60.3	22.6	12.7	1.6	2.3	39.0	19.8
6383	DAIFUKU CO LTD	Machinery	1.1	-5.7	0.0	13.3	1.2	1.7	7.3	-7.4
1911	SUMITOMO FORESTRY CO LTD	Construction	0.9	-21.7	0.9	13.1	1.1	2.5	-7.1	-6.6
7936	ASICS CORP	Other Products	0.9	65.5	6.2	19.5	1.4	2.5	5.8	-2.7
6305	HITACHI CONSTRUCTION MACHINE	Machinery	0.9	35.3	1.5	13.4	1.5	2.5		6.1
4183	MITSUI CHEMICALS INC	Chemicals	0.8	-25.8	-0.3	10.8	1.1	2.6	-10.1	-12.1
5334	NITERRA CO LTD	Glass & Ceramics Products	0.8	26.9	9.1	13.7	1.1	1.6		18.2
6361	EBARA CORP	Machinery	0.8	6.8	3.3	13.7	1.4	2.3	14.4	5.9
6845	AZBIL CORP	Electric Appliances	0.7	12.8	1.8	11.9	1.1	1.5	10.7	-5.1
4527	ROHTO PHARMACEUTICAL CO LTD	Pharmaceutical	0.7	18.7	0.8	14.2	1.1	1.5	2.3	-3.5
5101	YOKOHAMA RUBBER CO LTD	Rubber Products	0.6	37.2	5.6	9.9	1.2	1.9	5.4	1.8
5929	SANWA HOLDINGS CORP	Metal Products	0.6	13.0	10.4	15.5	1.1	1.8	2.7	3.5
6113	AMADA CO LTD	Machinery	0.5	17.8	6.9	8.1	1.3	1.3		1.8
3116	TOYOTA BOSHOKU CORP	Transportation Equipment	0.5	90.1	2.8	12.1	1.3	2.5	4.8	-1.7
3923	RAKUS CO LTD	Information & Communication	0.4	210.4	40.3	38.0	1.2	1.5	17.9	-16.2
8111	GOLDWIN INC	Textiles & Apparel	0.4	11.7	2.2	24.2	1.1	1.5	-6.7	-16.9
6141	DMG MORI CO LTD	Machinery	0.4	10.2	12.5	12.1	1.3	2.9	-5.5	15.6

**Source:** BofA Global Research, QUICK

Note: Universe consists of TOPIX stocks with mkt cap above 400 bn JPY, screened based on the following conditions: ROE (FY2) above 8%, financial leverage below 3, beta above 1 and relatively resilient FY2 earnings above -2, RP revision above -2 over the last 3 months; listed in descending order of mkt cap. We highlight names with RP earnings beats (vs. QUICK consensus) as of 8 Feb, 2024. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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