

Shipping - Global

Shipping & supply chain high frequency tracker #52

Industry Overview

Tracking the high frequency shipping data

This report contains our favorite charts to track the shipping cycle. Container freight rates face more pressure into the seasonal slack season with not enough discipline being shown to support rate hike efforts for now. Tanker remains volatile but we see seasonal tailwinds into the winter with macro and OPEC+ supply discipline key for the 2024 outlook. And while dry bulk rates are seasonally surging for now, forward curves suggest the peak could be near with downside particularly into December and 1Q24.

Container: More pain into the slack season

US container import volumes are trending +6% above 2019 levels through September with a mild seasonal upturn seen in 3Q23 (+4% QoQ) given US inventories are broadly back to normal. Discipline remains elusive with idling at <1% of the world's fleet and Panama Canal disruptions still small. Spot rates are averaging 24% above 2019 levels but our checks suggest more downside into the seasonally weaker period before an inevitable bounce into the pre-CNY rush or when rates get too low to enforce some temporary supply discipline. We also see weaker Europe spot rates also impacting Europe annual contracting season starting soon with YoY repricing lower looking likely.

Tanker: Seasonal tailwinds coming into the winter

Spot VLCC rates rebounded in late September on stronger crude exports out of the Middle East, Latam and Africa, but have since faded into early October on macro risks, Chinese holidays, and with media reporting that Russia is considering easing its diesel export ban. Seasonality remains supportive into the winter months with VLCC rates expected to bounce towards US\$35-40k/day. Key swing factor into 2024 remains macro (do we get a recession?) and the ability of Saudi & Russia to stay supply disciplined in the face of surging Brent prices.

Bulker: Nearing the peak of the seasonal rate upturn

Capesize freight rates have nearly doubled from July lows boosted by ramping Brazil / Australian exports with Chinese iron ore port inventories down to near 2020 COVID lows. Supramax and handysize rates have also bounced US\$+5-7k/day from the 3Q23 lows helped by grain seasonality - although the data shows that port congestion and Panama Canal delays might have passed the worst. Forward curves suggest the best is probably passing for freight rates now with a seasonal fade likely into December 2023 and 1Q24.

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Equity Global Shipping

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Abbreviations

CNY: Chinese New Year

VLCC: Very Large Crude Carrier

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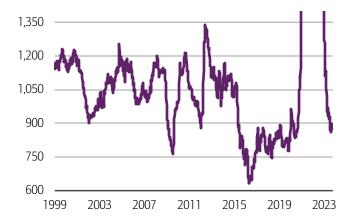
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Container shipping

Blended freight rates

Exhibit 1: China Containerized Freight Index, 1999-2023

CCFI trending at 852



Source: Shanghai Shipping Exchange

Exhibit 2: CCFI quarterly average, 2022-23

CCFI trending -7% QoQ lower in 3Q23

CCFI	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
CCFI	3,444	3,157	2,950	1,615	1,087	938	876
CCFI Europe	5,526	5,060	4,738	2,497	1,411	1,154	1,059
CCFI USWC	2,596	2,502	2,331	1,079	789	707	733
CCFIUSEC	2,682	2,796	2,844	1,746	1,161	886	870
% YoY							
CCFI	75%	46%	-1%	-51%	-68%	-70%	-70%
CCFI Europe	77%	45%	-7%	-53%	-74%	-77%	-78%
CCFI USWC	95%	69%	13%	-53%	-70%	-72%	-69%
CCFIUSEC	79%	59%	22%	-31%	-57%	-68%	-69%
% QoQ							
CCFI	5%	-8%	-7%	-45%	-33%	-14%	-7%
CCFI Europe	5%	-8%	-6%	-47%	-44%	-18%	-8%
CCFIUSWC	12%	-4%	-7%	-54%	-27%	-10%	4%
CCFIUSEC	6%	4%	2%	-39%	-34%	-24%	-2%

Source: Shanghai Shipping Exchange

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Exhibit 3: CCFI Europe, 1999-2023

CCFI Europe at 993



Exhibit 6: CCFI Mediterranean, 1999-2023

Source: Shanghai Shipping Exchange

CCFI Med tracking at 1,345

2,200

1,900

1,600

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Exhibit 4: CCFI US west coast, 1999-2023

CCFI US west coast at 747

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Source: Shanghai Shipping Exchange

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Exhibit 7: CCFI Middle East, 2013-23

CCFI Middle East at 936

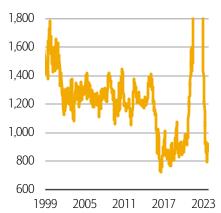


Source: Shanghai Shipping Exchange

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Exhibit 5: CCFI US east coast, 1999-2023

CCFI east coast tracking at 860



Source: Shanghai Shipping Exchange

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Exhibit 8: CCFI Singapore, 1999-2023

CCFI Singapore at 582



Source: Shanghai Shipping Exchange

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1,300 1,000 700 400

2011

Source: Shanghai Shipping Exchange

2005

1999

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2023

2017

Spot freight rates

Exhibit 9: Shanghai Containerized Freight Index, 2010-23

SCFI at 887



Source: Shanghai Shipping Exchange

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Exhibit 10: SCFI quarterly average, 2022-23

SCFI trending flat QoQ in 3Q23

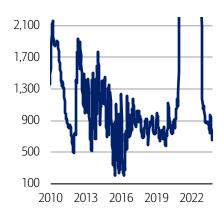
SCFI	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
SCFI	4,851	4,211	3,279	1,375	969	983	986
SCFI Europe	7,435	5,959	4,656	1,490	926	848	776
SCFI USWC	8,032	7,773	5,278	1,627	1,265	1,419	1,884
SCFI USEC	11,008	10,409	8,557	4,126	2,438	2,366	2,768
% YoY							
SCFI	74%	29%	-24%	-71%	-80%	-77%	-70%
SCFI Europe	81%	15%	-36%	-80%	-88%	-86%	-83%
SCFI USWC	100%	68%	-9%	-76%	-84%	-82%	-64%
SCFI USEC	130%	47%	-20%	-62%	-78%	-77%	-68%
% QoQ							
SCFI	3%	-13%	-22%	-58%	-30%	2%	0%
SCFI Europe	-3%	-20%	-22%	-68%	-38%	-8%	-9%
SCFI USWC	18%	-3%	-32%	-69%	-22%	12%	33%
SCFI USEC	2%	-5%	-18%	-52%	-41%	-3%	17%

Source: Shanghai Shipping Exchange

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Exhibit 11: SCFI Asia-Europe, 2010-23 (USD/TEU)

SCFI Europe at US\$599/TEU



Source: Shanghai Shipping Exchange

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Exhibit 14: SCFI Asia-Mediterranean, 2010-23 (USD/TEU)

SCFI Med at US\$1,166 /TEU



Source: Shanghai Shipping Exchange

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Exhibit 12: SCFI Asia-US west coast, 2010-23 (USD/FEU)

SCFI USWC at US\$1,729 /FEU



Source: Shanghai Shipping Exchange

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Exhibit 15: SCFI Asia-Middle East, 2010-23(USD/TEU)

SCFI Middle East US\$790/TEU

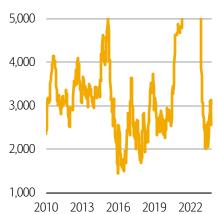


Source: Shanghai Shipping Exchange

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Exhibit 13: SCFI Asia-US east coast, 2010-23 (USD/FEU)

SCFI USEC at US\$2,249/FEU



Source: Shanghai Shipping Exchange

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Exhibit 16: SCFI Asia-Singapore, 2010-23 (USD/TEU)

SCFI Singapore at US\$176 /TEU

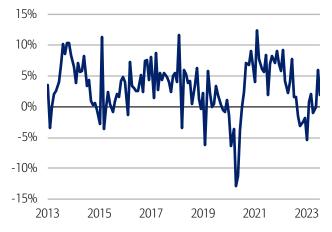


Source: Shanghai Shipping Exchange

World trade trends

Exhibit 17: Global container volume growth (YoY %)*

World trade 1.8% above 2019 levels in July

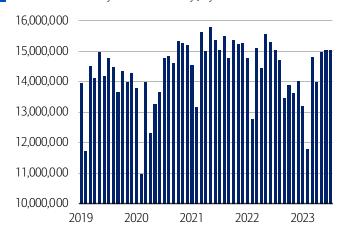


Source: CTS. * 2021 data compared to 2019

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Exhibit 18: Global monthly container volumes (TEU), 2019-23

World trade seasonally rebounded in May-July 2023

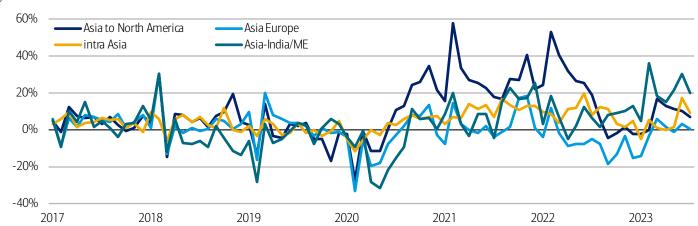


Source: CTS

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Exhibit 19: Container volumes by route (% YoY), 2017-23*

Key trade lane volumes are all above 2019 levels



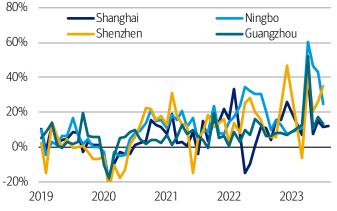
Source: CTS *2021-23 relative to 2019 levels

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Chinese trade trends

Exhibit 20: Chinese monthly port data (% YoY), 2019-23

Shanghai volumes flat MoM in August



Source: Company reports

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Exhibit 21: China truck traffic index, 2020-23

China trucking demand has been stable but started to decline in early Oct



Source: G7

US high frequency container volumes

Exhibit 22: US weekly container imports vs 2019 levels

US weekly imports trending +7% above 2019 levels in late September

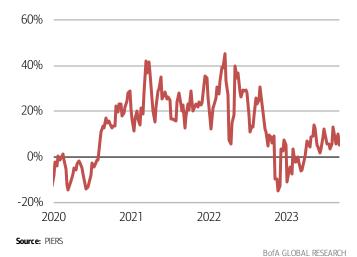
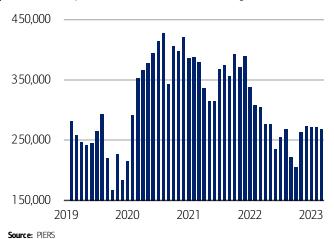


Exhibit 24: US furniture monthly imports (TEU), 2019-23

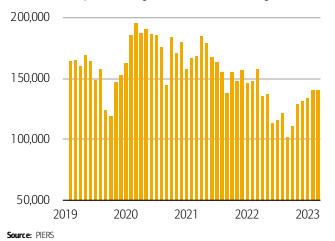
US furniture imports around 268k TEU /month in August



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Exhibit 26: US electronic monthly imports (TEU), 2019-23

US electronics imports trending at 140k TEU /month in August



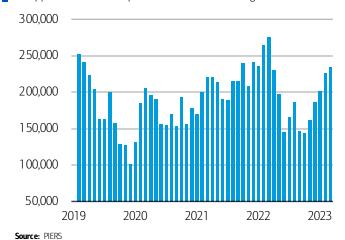
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Exhibit 23: US weekly container imports (% YoY growth), 2020-23 US weekly imports ~2% YoY in late September



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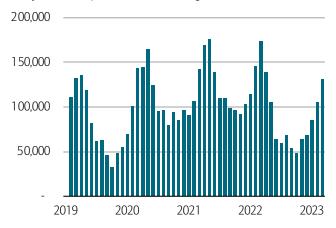
Exhibit 25: US apparel & footwear monthly imports (TEU), 2019-23 US apparel & footwear imports above 234k TEU in August



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Exhibit 27: US toy & leisure monthly imports (TEU), 2019-23

US toy & leisure imports at 131k TEU in August



Source: PIERS

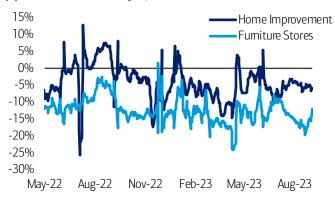


US consumer reads

For more on BAC card spending data, and a detailed explanation of the methodology, disclaimers, and limitations in connection with such data see our note: <u>BofA on USA.</u>

Exhibit 28: Spending per HH at home improvement and furniture stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Furniture and home improvement spending growth remained negative on a y/y basis in the week ending Sep 2



Source: BAC internal data

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Exhibit 30: Total credit card and total debit card spending per HH for lower-income group (y/y % change of the 7-day ma of spending levels) Lower-income debit card spending growth outpaced credit card spending

Lower-income debit card spending growth outpaced credit card spending growth on a y/y basis in the week ending Sep $2\,$



Source: BAC internal data

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Exhibit 29: Spending per HH at department and clothing stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Y/y clothing spending growth has largely been negative for the last year



Source: BAC internal data

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Exhibit 31: Aggregated monthly card spending per HH by major category (%m/m, SA)

Card spending was soft in most categories except gas in August

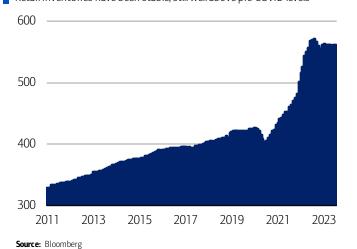
	Aug-23	Jul-23	Jun-23	May-23	Apr-23	Mar-23
Gas	6.0%	1.7%	0.0%	-3.1%	1.6%	-5.1%
Furniture	-2.8%	-2.7%	-0.3%	1.2%	-0.5%	-3.2%
Home improvement	-1.0%	0.1%	-0.9%	1.0%	0.1%	-2.0%
Clothing	-1.8%	0.9%	-1.4%	1.2%	-0.5%	-0.1%
Grocery	0.1%	-0.3%	0.3%	1.3%	-0.3%	0.4%
General Merchandise	-0.6%	1.0%	-1.1%	0.8%	1.0%	-3.3%
Department Store	-2.8%	0.4%	-1.5%	0.5%	-0.4%	-1.9%
Restaurants	-0.3%	0.5%	0.0%	0.0%	0.3%	-0.3%
Lodging	-0.8%	-1.5%	0.0%	0.3%	-0.8%	-2.0%
Airlines	-0.7%	1.5%	-1.3%	1.0%	-1.8%	-1.3%
Total online retail (card not present)	-0.5%	1.6%	0.4%	-0.1%	1.0%	-1.5%

Source: BAC internal data. Card not present is largely online but could include purchases made over the phone.



US retail inventory levels

Exhibit 32: US retail (ex-auto) inventories (US\$bn), 2011-23 Retail inventories have been stable, still well above pre-COVID levels



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Exhibit 34: Furniture – adjusted inventory to sales, 2011-23 Furniture inventory-to-sales is still slightly above pre-COVID levels

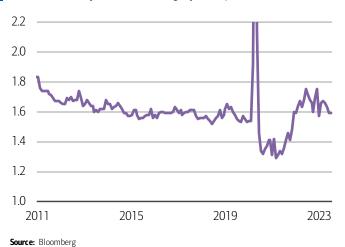
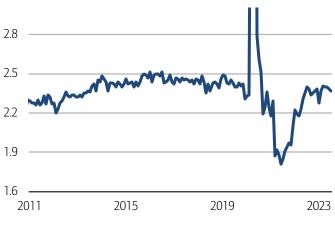


Exhibit 36: Clothing – adjusted inventory to sales, 2011-23 Clothing inventory to sales nearly back to pre-COVID levels



Source: Bloomberg

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Exhibit 33: US retail (ex-auto) inventory to sales ratio, 2011-23 Retail adjusted inventories to sales at 1.2x back to historical average

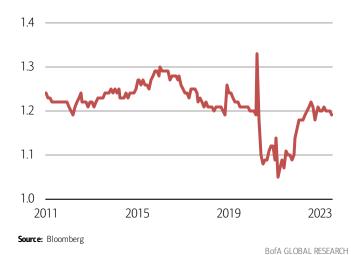


Exhibit 35: General merchandise – adjusted inventory to sales,2011-23 General merchandise inventory-to-sales is back to above 2019 levels

1.6

1.5

1.4

1.3

1.2

1.1

2011

2015

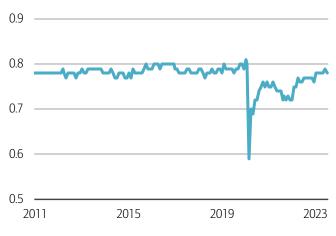
2019

2023

Source: Bloomberg

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Exhibit 37: Food & Beverage – adjusted inventory to sales, 2011-23 Food & beverage inventory to sales still below pre-COVID levels



Source: Bloomberg

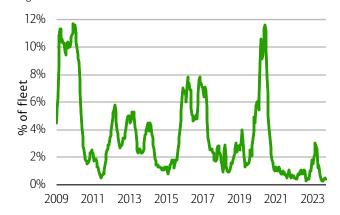
Port congestion & idling

Exhibit 38: Global port congestion - % of fleet, 2020-23

Port congestion at 5.8% of fleet



Exhibit 39: Global container vessel idling rate (%), 2009-23 Idling rate down to 0.4% of the fleet



Source: Linerlytica, Alphaliner

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US inland congestion trackers

Below shows how quickly container boxes move from the terminal yard to inland transport at Port of LA/Long Beach.

Exhibit 40: US West Coast ports – average box dwell time (days)

Boxes are waiting at terminal yards for 2.9 days before pickup

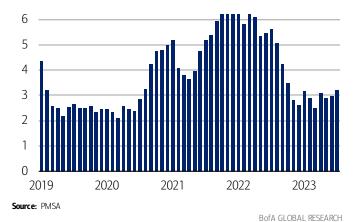
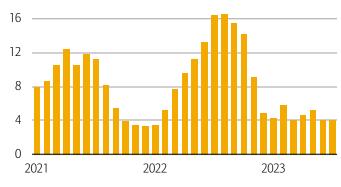


Exhibit 41: US West Coast ports – average rail box dwell time (days)

Boxes are waiting at terminal yards for 4.4 days before rail pickup up



Source: PMSA

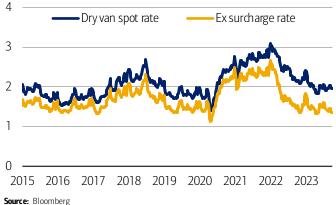
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US trucking & Panama Canal congestion

Below shows US spot trucking rates and truck supply proxied by truck driver employees:

Exhibit 42: Spot trucking rates (US\$/mile), 2015-23

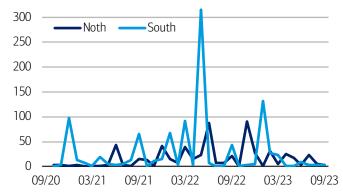
Spot trucking rates relatively flat in August / September



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Exhibit 43: Panama Canal unscheduled container waiting time (hours)

Unscheduled container ships waiting 2-3 hours, no wait for scheduled ships

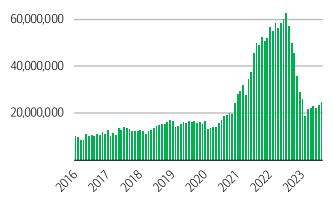


Source: Panama Canal Authority

Container liner monthly revenue

Exhibit 44: Evergreen - monthly revenue (NT\$k)

Evergreen August monthly revenues: -57% YoY, +6% MoM

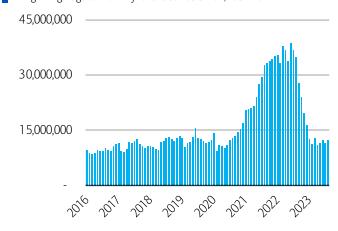


Source: Company reports

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Exhibit 45: Yang Ming – monthly revenue (NT\$k)

Yang Ming August monthly revenues: -65% YoY, -6% MoM



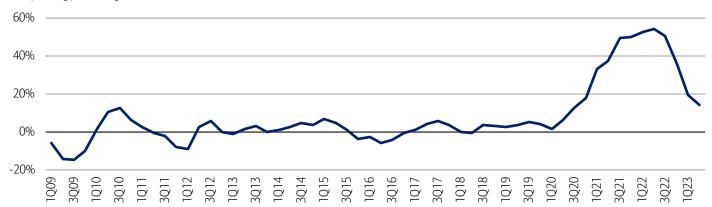
Source: Company reports

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Container liner average EBIT margins

Exhibit 46: Container liner average quarterly EBIT margin, 2009-23

2Q23 operating profit margin of 14%



Source: Linerlytica

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Vessel supply-side trends

Exhibit 47: Container shipping orderbook to fleet, 1996-2023

Container shipping orderbook stands at around 28% of fleet right now

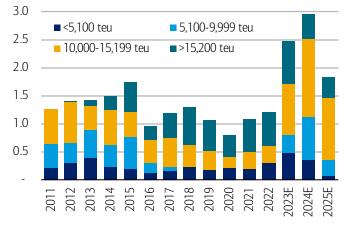


Source: Clarksons

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Exhibit 48: Delivery by vessel size (mn TEU), 2011-2025E

Deliveries ramping into 2024 with ~ 2.9mn TEU for delivery

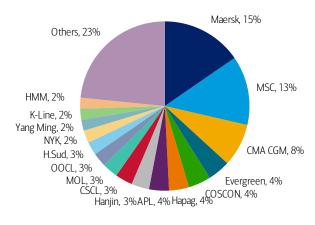


Source: Alphaliner



Exhibit 49: Container liner capacity share in 2013

Top 16 carriers in 2013 = 77% market share

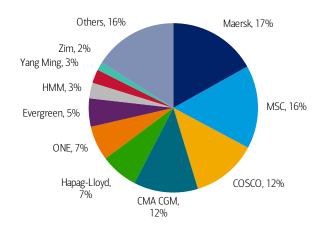


Source: Alphaliner

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Exhibit 50: Container liner capacity share in 2021

Top 10 carriers in 2021 = 85% market share

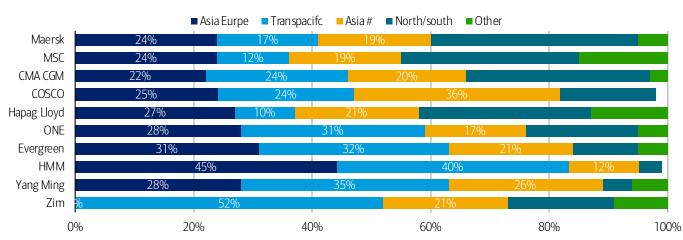


Source: Alphaliner

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Exhibit 51: Container liner capacity by route

Container liner capacity deployment by route

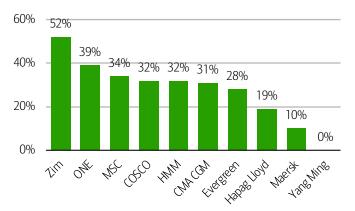


Source: Alphaliner. *Asia includes Middle East, India, Australia

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Exhibit 52: Container liners - orderbook to fleet

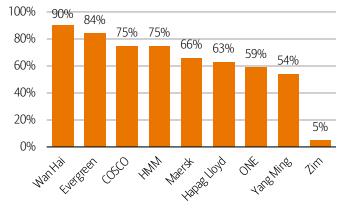
Larger orderbooks for Zim, ONE, and MSC



Source: Linerlytica

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Exhibit 53: Container liners - % of fleet which is owned/finance lease Liners own or finance lease more than half their fleet on average

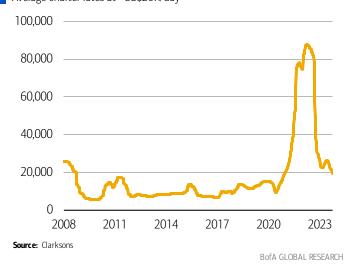


Source: Linerlytica



Container shipping costs

Exhibit 54: Average containership charter rate (US\$/day), 2008-23 Average charter rates at ~US\$20K/day



Container vessel speeds & scrapping

Exhibit 56: Container vessel average sailing speed (knots), 2013-23

Container vessels now sailing below 14 knots

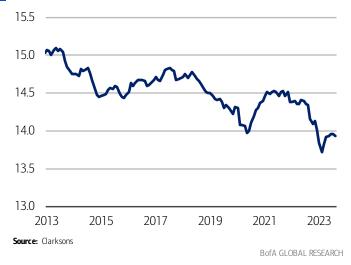


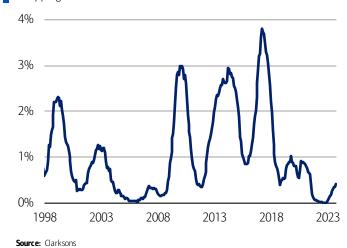
Exhibit 55: Singapore bunker price (US\$/tonne), 2016-23

VLSFO ~US\$680/tonne and HSFO ~US\$550/tonne



Exhibit 57: Container scrap rate (%) - 1998-2023

Scrapping rate down to below 0.5% of fleet



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Container shipping - demand & supply outlook Exhibit 58: Container shipping demand & supply outlook, 2014-25E

Container shipping faces heavy oversupply into 2023-24

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Demand growth (TEU)	5.3%	1.3%	3.0%	6.6%	5.2%	2.5%	-0.7%	6.7%	0.8%	-0.5%	2.7%	2.7%
New vessel deliveries	8.6%	9.4%	4.7%	5.9%	6.1%	4.7%	3.7%	4.5%	4.4%	8.5%	9.7%	6.1%
Demolition	-2.1%	-0.1%	-2.9%	-2.0%	-0.2%	-0.9%	-0.7%	-0.1%	-0.1%	-1.0%	-1.5%	-2.5%
Net Slot Capacity Growth	6.5%	9.4%	1.7%	3.9%	5.9%	3.9%	3.0%	4.4%	4.3%	7.5%	8.2%	3.6%
Impact of change in idle rate	1.4%	-0.7%	-3.5%	2.9%	1.6%	-1.3%	-2.9%	5.2%	0.0%	-2.2%	-2.0%	0.0%
Impact of change in congestion	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.9%	-5.2%	-4.8%	6.5%	4.3%	0.0%
"In service" capacity growth (TEU)	7.9%	8.7%	-1.7%	6.7%	7.5%	2.6%	-1.8%	4.4%	-0.5%	11.8%	10.5%	3.6%
Effective Demand / Supply balance	-2.6%	-7.4%	+4.7%	-0.1%	-2.3%	-0.1%	+1.1%	+2.3%	+1.3%	-12.3%	-7.8%	-0.8%

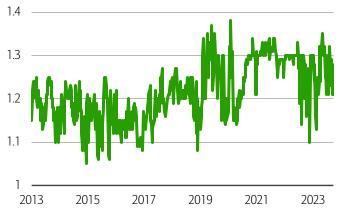
Source: BofA Global Research estimates, Linerlytica

Tanker shipping

Freight rates

Exhibit 59: VLCC supply vs demand in Middle East #, 2013-23

VLCC supply vs demand in Middle East #

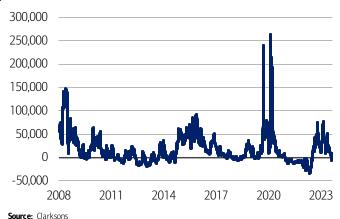


Source: Bloomberg, #1 indicates equal number of VLCC supply vs demand for next 30 days, 1.1 indicates 10% surplus of VLCC relative to demand in coming 30 days,

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Exhibit 61: VLCC freight rates (US\$/day), 2008-23

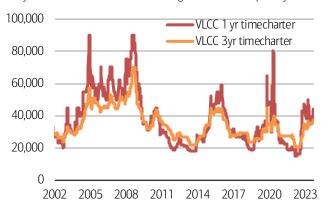
Baltic VLCC rates made slightly recovery but still at very low end



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Exhibit 63: VLCC time charter rates (US\$/day), 2002-23

One year VLCC time charter rates holding around US\$44k per day



Source: Clarksons

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Exhibit 60: Average quarterly tanker rates (US\$/day), 2022-23 Average quarterly tanker rates

Date	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
VLCC	-21,670	9,747	42,823	34,498	25,984	8,807
Suezmax	21,742	21,742	21,742	21,742	21,742	21,742
Aframax	21,860	21,860	21,860	21,860	21,860	21,860
MR	9,749	9,749	9,749	9,749	9,749	9,749
LR2	20,292	20,292	20,292	20,292	20,292	20,292
% YoY						
VLCC	185%	-199%	-633%	-295%	-220%	-10%
Suezmax	-10658%	-1959%	1937%	244%	38%	-65%
Aframax	1418%	7427%	964%	197%	28%	-60%
MR	390%	586%	428%	199%	-24%	-39%
LR2	32%	67%	135%	149%	78%	-3%
% QoQ						
VLCC	22%	-145%	339%	-19%	-25%	-66%
Suezmax	65%	41%	76%	-16%	-34%	-64%
Aframax	63%	30%	70%	-18%	-30%	-59%
MR	246%	18%	4%	-30%	-12%	-4%
LR2	33%	25%	37%	9%	-5%	-32%

Source: Clarksons, Note: 3Q23 data is average of Jul, Aug, Sept data

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Exhibit 62: VLCC freight forward agreement rates (US\$/day)

Forward curve at ~US\$20-35k/day into 4Q23

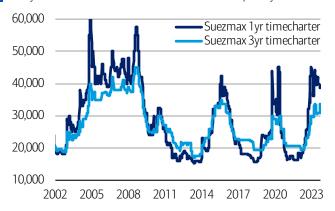


Source: Clarksons, Baltic Exchange

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Exhibit 64: Suezmax time charter rates (US\$/day), 2002-23

One year Suezmax timecharter rates around US\$39k per day



Source: Clarksons



Exhibit 65: Suezmax freight rates (US\$/day), 2008-2023

Baltic Suezmax spot down to below US\$10k per day

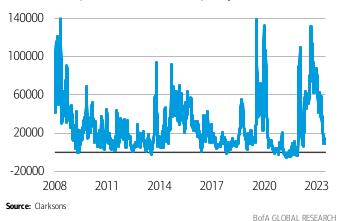


Exhibit 67: Seaborne crude oil volumes (% YoY), 2015-23

Seaborne crude tanker volumes recovering to pre COVID levels

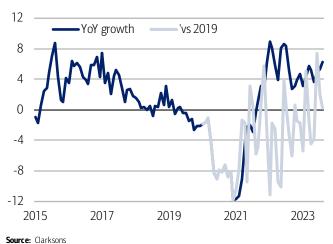
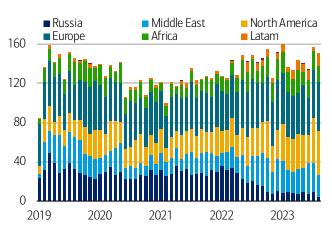


Exhibit 69: Western Europe seaborne monthly crude imports from non-

Russian producers (mn bbl / month), 2019-23 European imports from non-Russia back to normal



Source: Bloomberg

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Exhibit 66: Aframax freight rates (US\$/day), 2008-23

Aframax rates down below US\$13k per day

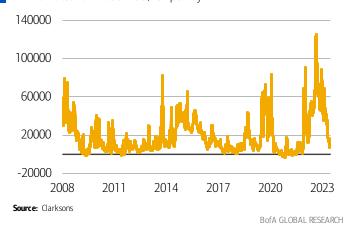
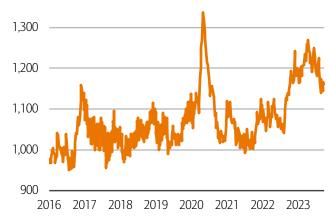


Exhibit 68: Crude tanker barrels on the water (mn bbl), 2016-23

Crude tanker demand has come off the peaks

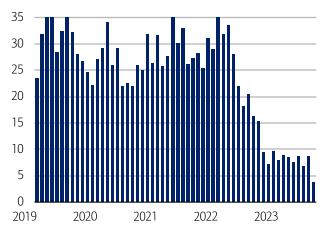


Source: Clarksons

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Exhibit 70: Western Europe seaborne crude imports from Russia (mn bbl / month), 2019-23

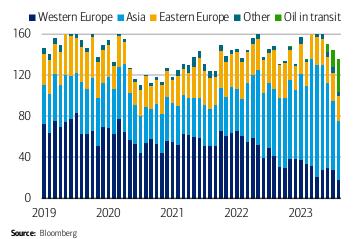
European imports from Russia continue to stay low



Source: Bloomberg

Exhibit 71: Russian seaborne crude exports (mn bbl / month), 2019-23

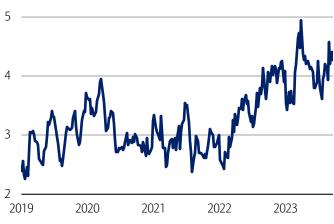
Total Russian crude exports still robust



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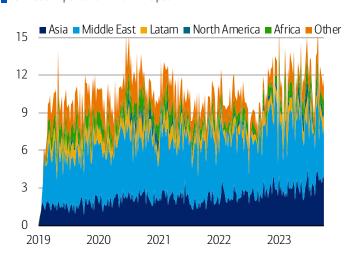
Exhibit 73: US crude exports (mn b/d) - 4w MA, 2019-23

US crude oil exports started to recover from the peaks of 1Q23 in August



Source: Bloomberg BofA GLOBAL RESEARCH

Exhibit 75: Chinese weekly crude imports (mn b/d), 2019-23 Chinese imports down from the peak

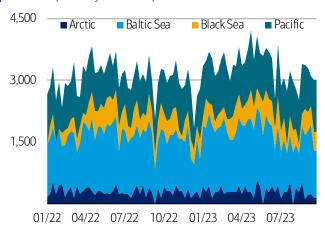


Source: Bloomberg

BofA GLOBAL RESEARCH

Exhibit 72: Russian crude by port (k b/d), 2022-23

Russian exports stayed low in September



Source: Bloomberg

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Exhibit 74: Weekly crude oil exports (mn b/d), 2023

Global crude oil exports staying robust

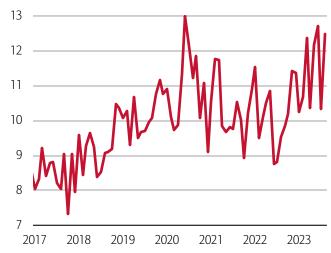


Source: Bloomberg

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Exhibit 76: Chinese crude imports (mn b/d), 2017-23

China crude imports staying volatile



Source: Bloomberg



Tanker supply

Exhibit 77: Crude tanker orderbook as % of fleet, 1996-23

Crude tanker orderbook to fleet below 4%

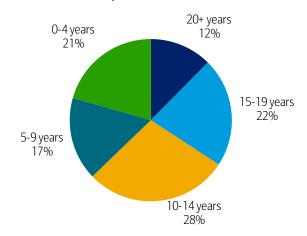


Source: Clarksons

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Exhibit 79: Crude tanker - age distribution, 2023

34% of fleet is older than 15 years

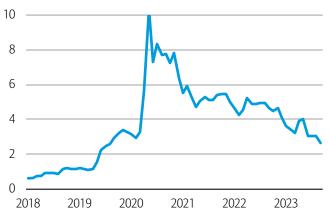


Source: Clarksons

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Exhibit 78: Crude tanker storage as % of fleet, 2018-23

Tanker storage now below 3.0% of fleet

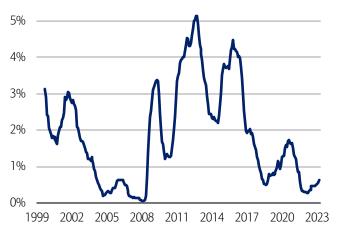


Source: Clarksons

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Exhibit 80: Tanker scrap rate (%) - 1999-2023

Scrapping rate down to around 0.65% of fleet



Source: Clarksons

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Crude tanker demand & supply

Exhibit 81: Crude tanker demand & supply growth forecasts (% YoY), 2014-25E

Crude tanker market fundamentals look positive in the years ahead

Crude tanker	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Demand Growth	-0.2%	2.9%	4.0%	5.0%	3.4%	1.1%	-6.7%	-3.7%	7.0%	5.6%	3.0%	1.5%
Effective Fleet Growth	0.4%	1.0%	5.9%	5.9%	1.1%	6.0%	0.9%	-0.1%	3.2%	2.6%	0.7%	0.8%
Demand / supply balance	-0.6%	+1.9%	-1.9%	-0.9%	+2.3%	-4.8%	-7.6%	-3.6%	+3.8%	+3.0%	+2.3%	+0.7%
Crude tanker fleet (mn dwt)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Fleet, beginning	340	341	347	368	386	388	417	431	442	446	453	451
New delivery	9	8	21	28	21	28	17	17	9	11	3	5
Scrapping rate	(6)	(1.3)	(1.4)	(9)	(17)	(3)	(3)	(9)	(5)	(4)	(5)	(5)
Others	(2)	(0)	1	(0)	(2)	3	0	4	0	0	0	0
Fleet. Ending, Dwt mn **	341	347	368	386	388	417	431	442	446	453	451	451
Growth	0.4%	2.0%	5.8%	5.1%	0.6%	7.4%	3.3%	2.7%	0.9%	1.4%	-0.4%	0.1%
Floating storage adjustment	0.0%	-1.0%	0.1%	0.8%	0.6%	-1.4%	-2.4%	-2.8%	2.3%	1.2%	1.1%	0.7%
Effective supply growth	0.4%	1.0%	5.9%	5.9%	1.1%	6.0%	0.9%	-0.1%	3.2%	2.6%	0.7%	0.8%
Delivery ratio	58%	72%	59%	91%	68%	91%	100%	87%	90%	100%	100%	100%
Scrapping rate	1.8%	0.4%	0.4%	2.4%	4.4%	0.7%	0.8%	2.1%	1.2%	1.0%	1.0%	1.0%
Gross delivery rate	2.7%	2.5%	6.0%	7.6%	5.4%	7.2%	4.1%	3.9%	2.1%	2.4%	0.6%	1.1%

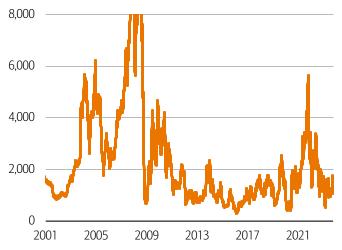
Source: Clarksons, BofA Global Research estimates

Dry bulk shipping

Freight rates

Exhibit 82: Baltic Dry Index, 2002-23

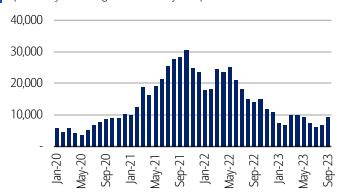
BDI at around 1,700



Source: Clarksons

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Exhibit 84: Handysize spot monthly average (US\$/day), 2020-23* Spot handysize averaged US\$9.4k/day in September

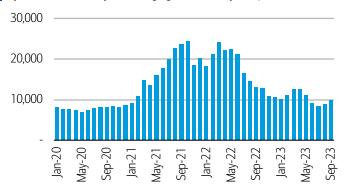


Source: Clarksons, BofA Global Research estimates

*Size and commission adjusted to be comparable to PacBasin average handy rates

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Exhibit 86: Handysize 1yr TC monthly average (US\$/day), 2020-23* 1yr time charter handysize averaging US\$10.2k/day in September



Source: Clarksons, BofA Global Research estimates

*Size and commission adjusted to be comparable to PacBasin average handy rates

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Exhibit 83: Baltic average rates (US\$/day), 2022-23

Dry bulk quarterly average rates

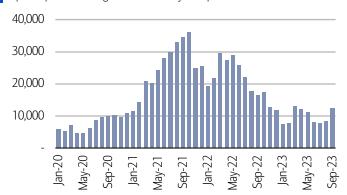
Date	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
BDI	1,977	2,530	1,870	1,523	1,011	1,313	1,186
Capesize	14,746	21,599	16,906	14,906	9,144	15,561	13,294
Panamax 82	23,218	28,901	18,402	16,050	11,326	12,248	11,836
Supramax 58	25,156	27,566	21,396	14,837	10,171	10,763	9,965
Handysize 38	24,084	26,618	21,514	15,028	9,702	10,414	8,810
% YoY							
BDI	14%	-9%	-50%	-56%	-49%	-48%	-37%
Capesize	-14%	-31%	-60%	-65%	-38%	-28%	-21%
Panamax 82	27%	12%	-45%	-45%	-51%	-58%	-36%
Supramax 58	51%	8%	-38%	-51%	-60%	0%	0%
Handysize 38	45%	18%	-33%	-52%	-60%	-61%	-59%
% QoQ							
BDI	-43%	28%	-26%	-19%	-34%	30%	-10%
Capesize	-65%	46%	-22%	-12%	-39%	70%	-15%
Panamax 82	-20%	24%	-36%	-13%	-29%	8%	-3%
Supramax 58	-17%	10%	-22%	-31%	-31%	6%	-7%
Handysize 38	-23%	11%	-19%	-30%	-35%	7%	-15%

Source: Clarksons

BofA GLOBAL RESEARCH

Exhibit 85: Supramax spot monthly average (US\$/day), 2020-23 *

Spot supramax averaged US\$12.4k/day in September

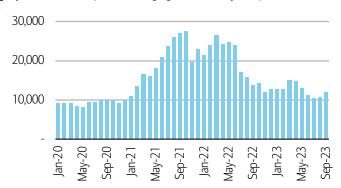


Source: Clarksons, BofA Global Research estimates

BofA GLOBAL RESEARCH

Exhibit 87: Supramax 1yr TC monthly average (US\$/day), 2020-23 *

1yr time charter supramax averaging US\$12.2k/day in September



Source: Clarksons, BofA Global Research estimates

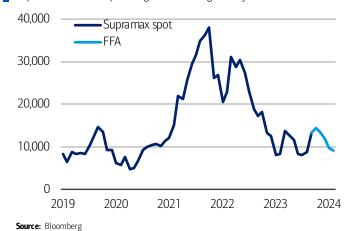
*Size and commission adjusted to be comparable to PacBasin average handy rates



^{*} Commission adjusted to be comparable to PacBasin achieved rates

Handysize & Supramax FFA outlook

Exhibit 88: Supramax - Freight Forward Agreement, 2019-23 Supra forward curves pointing down starting in the year end

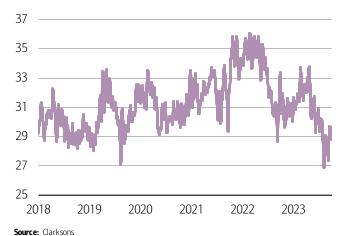


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Vessel values & port congestion

Exhibit 90: Daily dry bulk fleet at port (anchor or berth) (%) 2018-23

~30% of dry bulk fleet at port

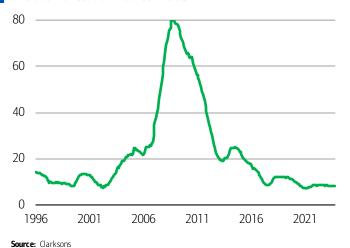


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Vessel supply

Exhibit 92: Dry bulk orderbook to fleet (%), 1996-2023

Orderbook to fleet down to around 8.0%



urce: Clarksons BofA GLOBAL RESEARCH

Exhibit 89: Handysize - Freight Forward Agreement, 2020-23

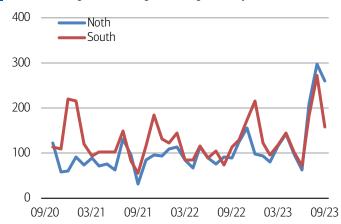
Handy forward curves point to recovery in October



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Exhibit 91: Panama Canal bulker waiting time (hours), 2020-23

Bulk vessel congestion building with average 6-12 day wait time

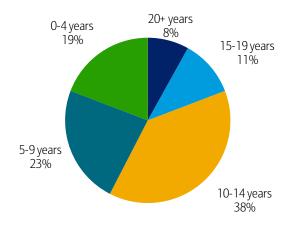


Source: Panama Canal Authority Note: Sept data up to 16th daily average.

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Exhibit 93: Dry bulk vessel age distribution, 2023

19% of fleet is older than 15 years

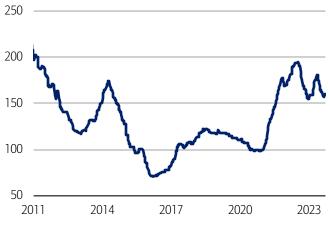


Source: Clarksons



Exhibit 94: Bulk carrier secondhand vessel price index, 2010-23

Secondhand vessel prices started to come down again in August/September



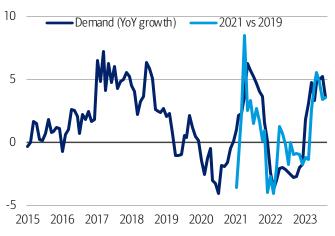
Source: Clarksons

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Dry bulk demand reads

Exhibit 96: Dry bulk demand growth (% YoY), 2015-23

Dry bulk demand above 2019 levels since May 2023



Source: Clarksons

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Exhibit 98: Iron ore demand growth (% YoY), 2015-23

Iron ore demand trending at above 2019 levels since May 2023

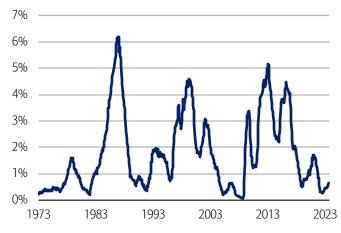


Source: Clarksons

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Exhibit 95: Bulkcarrier scrap rate (%) - 1973-2023

Scrapping rate down to around 0.65% of fleet



Source: Clarksons

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Exhibit 97: Bulk monthly demand & supply growth (% YoY), 2015-23

Bulk demand growth rebound vs supply growth of +3.0% YoY



Source: Clarksons

BofA GLOBAL RESEARCH

Exhibit 99: Coal demand growth (% YoY), 2015-23

Coal demand growth trending in-line with 2019 levels

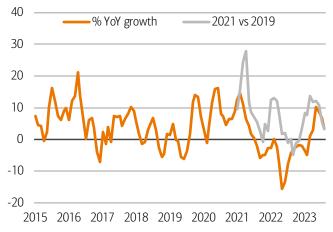


Source: Clarksons



Exhibit 100: Grain demand growth (% YoY), 2015-23

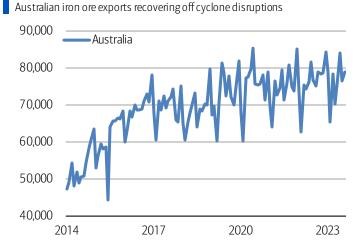
Grain demand at above 2019 levels since May 2023



Source: Clarksons

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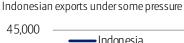
Exhibit 102: Australia iron ore monthly shipments (bn tn), 2014-23



Source: Marcura

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Exhibit 104: Indonesian coal monthly shipments (bn tn), 2014-23





Source: Marcura

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Exhibit 101: Minor bulk demand growth (% YoY), 2015-23

Minor bulk demand growth trending slightly above 2019 levels



Source: Clarksons

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Exhibit 103: Brazil iron ore monthly shipments (bn tn), 2014-23

Brazil iron ore exports relatively stable

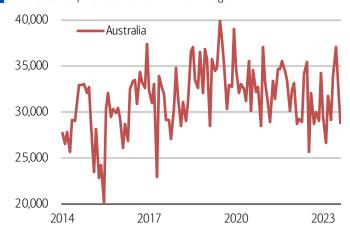


Source: Marcura

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Exhibit 105: Australian coal monthly shipments (bn tn), 2014-23

Aussie coal shipments came down a little in August



Source: Marcura



Dry bulk demand & supply

Exhibit 106: Dry bulk shipping demand & supply growth (% YoY), 2016-25E

Dry bulk demand/supply outlook

Dry Bulk	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Demand	2.3%	3.9%	3.4%	0.7%	0.0%	3.5%	-1.8%	2.5%	2.3%	2.0%
Fleet Growth	2.3%	3.1%	2.7%	3.0%	4.1%	3.9%	2.9%	2.3%	0.9%	1.0%
Demand / Supply Balance	0.0%	0.8%	0.7%	-2.2%	-4.1%	-0.4%	-4.7%	0.2%	1.4%	1.0%
Dry Bulk Fleet, Dwt mn	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Fleet, beginning	780	798	823	845	879	916	949	976	999	1,009
New delivery	47	38	28	41	49	38	32	34	26	23
Demolition	(29)	(15)	(4)	(8)	(15)	(5)	(4)	(11)	(17)	(13)
Others	(0)	1	(1)	0	3	-	-	-		
Fleet. Ending, Dwt mn	798	823	845	879	916	949	976	999	1,009	1,019
Growth	2.3%	3.1%	2.7%	4.0%	4.2%	3.6%	2.9%	2.3%	0.9%	1.0%
Adjustment factor				-1.0%	-0.1%	0.3%	0.0%	0.0%	0.0%	0.0%
Adjusted fleet growth				3.0%	4.1%	3.9%	2.9%	2.3%	0.9%	1.0%
Gross delivery rate	6.1%	4.8%	3.4%	4.9%	5.6%	4.2%	3.3%	3.4%	2.6%	2.3%
Scrapping Rate	3.7%	1.8%	0.5%	0.9%	1.8%	0.6%	0.4%	1.1%	1.7%	1.3%

Source: BofA Global Research, Clarksons

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Disclaimer

Selected Bank of America ("BAC") transaction data are used to inform the macroeconomic views expressed in this report and should be considered in the context of other economic indicators and publicly available information. In certain instances, the data may provide directional and/or predictive value. The data used are not comprehensive; they are based on aggregated and anonymized selections of BAC data and may reflect a degree of selection bias and limitations on the data available.

Methodology explained

Readers should be aware that although the BAC datasets utilized in our analysis represent a significant number of data points, they nevertheless present a degree of selection bias, including but not limited to income levels and geographies. In addition, the data is limited to debit and credit cards and does not include other payment methods such as cash or checks.

Data regarding merchants who receive payments are identified and classified by the Merchant Categorization Code (MCC) defined by financial services companies. The data are mapped using proprietary methods from the MCCs to the North American Industry Classification System (NAICS), which is also used by the Census Bureau, in order to classify spending data by subsector. Spending data August also be classified by other proprietary methods not using MCCs.

BAC data used in this report include spending from active US households (HHs) only. Spending from corporate cards are excluded.

Our methodology for calculating the growth rates for daily data: we calculate the %y/y growth rate and the 4-year % change by matching calendar days (Jan 1 2023 is matched to Jan 1 2022, and Jan 1, 2019, respectively). The % change is calculated based on the 7-day moving average of spending levels.

Unless otherwise noted, the monthly subsector data are adjusted to control for seasonality and other factors.



Disclosures

Important Disclosures

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R1}

Buy ≥ 10% ≤ 70% Neutral ≥ 0% ≤ 30% Underperform N/A ≥ 20%

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