

# **European Banks Strategy**

# Different times, different places

**Industry Overview** 

#### Not concerned on credit

We discussed in <u>That was the credit cycle</u> and <u>Signs of the volume turn</u> (report links) how we see European residential property already recovering – a driver of potential GDP outperformance – and European commercial real estate stress as limited and idiosyncratic. European bank 40 23 results have affirmed these views. But with recent newsflow at New York Community Bancorp and Deutsche Pfandbrief Bank (PBB), we look back at why our covered European banks should see little impact.

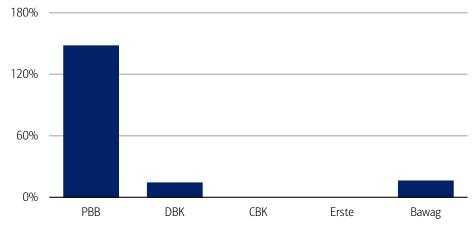
## Concentration risk way down

Back in the financial crisis era, Deutsche Bank's single-name risk appetite included a whole Las Vegas casino, the US\$4bn Cosmopolitan. Now, on double the Common Equity Tier 1 capital, Deutsche's entire US office exposure is €7bn, representing 15% of its CET1 (Exhibit 1). This is representative of the risk reduction across the sector.

## **Encumbrance** way down

Pfandbriefbanken by definition are mainly funded using their loans. Back in 2008, Commerzbank had two such banks, Eurohypo and EssenHyp, with €250bn in assets – now wound down. This emphasises how almost all European banks now rely on core deposit funding (Exhibit 2). As highlighted in our Year Ahead 2024 report, the 160% sector Liquidity Coverage Ratio does not consider unencumbered collateral, for traditional banks typically as much again as High Quality Liquid Assets.

#### Exhibit 1: US office exposure, % Common Equity Tier 1, 3Q 23 Major German and Austrian banks



**Source:** BofA Global Research estimates, company report

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#### 08 February 2024

Equity Europe Banks-Multinational/Universal

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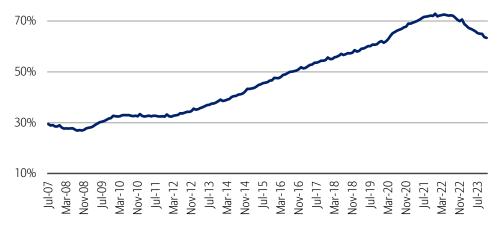
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# **Key charts**

## Exhibit 2: euro area banks overnight deposits, % loans 2007-23

A more than doubling even after rates normalization



**Source:** BofA Global Research estimates, ECB

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Buy ≥ 10% ≤ 70% Neutral ≥ 0% ≤ 30% Underperform N/A ≥ 20%

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