

Sana Biotechnology

Hypoimmune islet cells show promising results in non-human primate

Reiterate Rating: BUY | PO: 10.00 USD | Price: 6.27 USD

Sana SC451 Islet cells enable insulin independence in NHP

Sana published promising data yesterday (13th February) demonstrating that a fully immunocompetent NHP (non-human primate) with chemically induced diabetes developed full insulin independence after receiving Sana's CD47 modified allogenic islet cells. Within a week of receiving the cells the recipient primate's c-peptide levels stabilized and demonstrated tight blood sugar control with no hyperglycemic events being reported over the 6-month study. Moreover, no cytogenetic responses or t-cell activations were recorded across multiple PBMCs during the study. Upon completion of the study the NHP received anti-CD47 antibodies and quickly relapsed into diabetes. We think the data are promising but note that the chemically induced diabetes used in this study doesn't simulate the human auto-immune component of Type 1 diabetes (though prior studies have shown that human HIP p-islet cells are resistant against autoimmune damage in mice). Sana has received a CTA authorization to conduct a phase 1 study of SC451 in humans at Uppsala hospital in Sweden and expects to report data "in the near term".

A promising first step on the long road to success

We're pleased with this readthrough for Sana and think its efficacy data provides a solid scientific foundation for clinical trials in T1D patients. Sana's CD47 modified HIP islet cells are an attractive candidate for a T1D cure as their lack of immunosuppressants make them viable for both volatile and controlled diabetics. However, the company has a lot of de-risking clinical work to do for SC451 in T1D (vs chemically induced diabetes). Indeed, positive initial phase 1 data could validate the platform and put SC451 as a leading pipeline asset that could add significant value for SANA shares. Overall, we think the NHP data are a good step forward for Sana which highlights both its differentiated technology platform and multiple shots on goal approach for a variety of areas with high unmet need. Maintain Buy and \$10 PO.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	(2.14)	(1.43)	(2.10)	(1.00)	(1.00)
EPS Change (YoY)	90.2%	33.2%	-46.9%	52.4%	0%
Consensus EPS (Bloomberg)			(1.38)	(1.15)	(1.05)
DPS	0	0	0	0	0
Valuation (Dec)					
Free Cash Flow Yield*	-22.7%	-25.2%	0%	0%	0%
* For full definitions of <i>iQ</i> method ^{≤M} measures, see page 5.					

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Objective Basis/Risk on page 3. 12659520

14 February 2024

Equity

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Stock Data

Price Objective 10.00 USD Date Established 10-Nov-2023 Investment Opinion C-1-9 52-Week Range 2.75 USD - 9.15 USD Mrkt Val (mn) / Shares Out 1,236 USD / 197.1 (mn) 54.4% Average Daily Value (mn) 29.69 USD BofA Ticker / Exchange SANA / NAS Bloomberg / Reuters SANA US / SANA.OQ ROE (2023E) 0% Net Dbt to Eqty (Dec-2022A) -24.3% ESGMeter™ Low

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to

Abbreviations:

CD47: Type of antibody HIP: Hybrid insulin peptides T1D: Type 1 diabetes

PMBC: Peripheral blood mononuclear cell

SC451: Sana Drug Candidate CTA: Clinical Trial Authority

6.27 USD

iQprofile[™] Sana Biotechnology

<i>iQ</i> method [™] – Bus Performance*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Return on Capital Employed	-35.9%	-26.1%	NA	NA	N/
Return on Equity	-231.6%	-43.9%	NA	NA	N/
Operating Margin	NA	NA	NA	NA	N/
Free Cash Flow	(281)	(311)	NA	NA	N
<i>iQ</i> method [™] – Quality of Earnings*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash Realization Ratio	NM	NM	NA	NA	N/
Asset Replacement Ratio	2.7x	1.3x	NA	NA	N/
Tax Rate	NM	NM	NA	NA	N/
Net Debt-to-Equity Ratio	-27.0%	-24.3%	NA	NA	N/
Interest Cover	NA	NA	NA	NA	N/
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Sales	0	0	NA	NA	N/
% Change	NA	NA	NA	NA	N/
Gross Profit	0	0	NA	NA	N/
% Change	NA	NA	NA	NA	N/
EBITDA	(346)	(257)	(393)	(189)	(198
% Change	-23.4%	25.7%	NA	NA	N/
Net Interest & Other Income	1	3	NA	NA	N/
Net Income (Adjusted)	(356)	(269)	NA	NA	N/
% Change	-24.8%	24.3%	NA	NA	N/
Free Cash Flow Data (Dec) (US\$ Millions)	2021A	2022A	2023E	2024E	2025
Net Income from Cont Operations (GAAP)	(356)	(269)	NA	NA	N/
Depreciation & Amortization	11	16	NA	NA	N/
Change in Working Capital	10	8	NA	NA	N/
Deferred Taxation Charge	0	0	NA	NA	N/
Other Adjustments, Net	84	(44)	NA	NA	N/
Capital Expenditure	(30)	(21)	NA	NA	N/
Free Cash Flow	-281	-311	NA	NA	N/
% Change	-73.6%	-10.7%	NA	NA	N/
Share / Issue Repurchase	626	1	NA	NA	N/
Cost of Dividends Paid	0	0	NA	NA	N/
Change in Debt	0	0	NA	NA	N/
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
(US\$ Millions) Cash & Equivalents	253	177	NA	NA	N/
(US\$ Millions) Cash & Equivalents Trade Receivables	253 0	177 0	NA NA	NA NA	NA NA
(US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets	253 0 305	177 0 268	NA NA NA	NA NA NA	NA NA NA
(US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment	253 0 305 65	177 0 268 67	NA NA NA	NA NA NA	NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets	253 0 305 65 506	177 0 268 67 311	NA NA NA NA	NA NA NA NA	NA NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets	253 0 305 65 506 1,129	177 0 268 67 311 823	NA NA NA NA NA	NA NA NA NA NA	NA NA NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt	253 0 305 65 506 1,129 56	177 0 268 67 311 823 55	NA NA NA NA NA NA	NA NA NA NA NA NA	NA NA NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities	253 0 305 65 506 1,129 56 43	177 0 268 67 311 823 55 56	NA NA NA NA NA NA	NA NA NA NA NA NA	NA NA NA NA NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt	253 0 305 65 506 1,129 56 43 0	177 0 268 67 311 823 55 56 0	NA NA NA NA NA NA NA	NA NA NA NA NA NA NA	N/ N/ N/ N/ N/ N/ N/
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities	253 0 305 65 506 1,129 56 43 0	177 0 268 67 311 823 55 56 0	NA	NA	
Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities Total Liabilities	253 0 305 65 506 1,129 56 43 0 200 401	177 0 268 67 311 823 55 56 0 116 323	NA N	NA N	NA NA NA NA NA NA NA NA
Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities Long-Term Debt Other Non-Current Liabilities	253 0 305 65 506 1,129 56 43 0	177 0 268 67 311 823 55 56 0	NA	NA	NA NA NA NA NA NA NA

Company Sector

Biotechnology

Company Description

Sana is a preclinical stage biotechnology company developing cell engineering based therapies for a range of disorders including cancer, liver diseases, central nervous system disorders, and hemoglobinopathies.

Investment Rationale

We think Sana's unique technology differentiates it potential therapies from competitors in its ability to reduce immunogenicity and improve scalability. Sana's pipeline is broad and thus we see positive read-through among similar technology verticals while maintaining a diversification of assets.

Stock Data

Average Daily Volume

4,772,300

Quarterly Earnings Estimates

	2022	2023
Q1	NA	NA
Q2	NA	NA
Q3	NA	NA
Q4	NA	NA

* For full definitions of \emph{iQ} method $^{\text{SM}}$ measures, see page 5.

Price objective basis & risk

Sana Biotechnology (SANA)

Our \$10 PO is based on a probability-adjusted NPV of Sana's pipeline (12% likelihood of success), including its in vivo and ex vivo platform programs. We apply a 15% WACC and a terminal growth of -30% (we project revenues out through 2035), in-line with other biotech companies of similar size and stage of clinical development. We also include approximately \$2/share from Sana's current cash position.

Downside risks to our PO are: 1) clinical trial failures, 2) better than expected data from competitors, 3) dilution from cash raises.

Analyst Certification

I, Geoff Meacham, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Biopharmaceuticals Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY	89bio, Inc	ETNB	ETNB US	Geoff Meacham
	Acumen Pharma	ABOS	ABOS US	Geoff Meacham
	Agios Pharmaceuticals	AGIO	AGIO US	Greg Harrison, CFA
	Amylyx Pharmaceuticals	AMLX	AMLX US	Geoff Meacham
	BioMarin	BMRN	BMRN US	Geoff Meacham
	BridgeBio Pharma	BBIO	BBIO US	Greg Harrison, CFA
	Caribou	CRBU	CRBU US	Geoff Meacham
	CRISPR Therapeutics	CRSP	CRSP US	Geoff Meacham
	Eli Lilly and Company	LLY	LLYUS	Geoff Meacham
	HUTCHMED	HCM	HCM US	Alec W. Stranahan
	Immatics	IMTX	IMTX US	Alec W. Stranahan
	Insmed Incorporated	INSM	INSM US	Jason Zemansky
	Intellia Therapeutics	NTLA	NTLA US	Greg Harrison, CFA
	Janux Therapeutics	JANX	JANX US	Geoff Meacham
	Keros	KROS	KROS US	Greg Harrison, CFA
	Kiniksa Pharmaceuticals, Ltd.	KNSA	KNSA US	Geoff Meacham
	Krystal Biotech	KRYS	KRYS US	Alec W. Stranahan
	,	KRYS	KRYS US KURA US	
	Kura Oncology			Jason Zemansky
	Liquidia Corporation	LQDA	LQDA US	Greg Harrison, CFA
	Lyell Immunopharma	LYEL	LYEL US	Geoff Meacham
	MeiraGTx	MGTX	MGTX US	Alec W. Stranahan
	Merck & Co.	MRK	MRK US	Geoff Meacham
	Mineralys Therapeutics	MLYS	MLYS US	Greg Harrison, CFA
	Neumora Therapeutics	NMRA	NMRA US	Geoff Meacham
	Rani Therapeutics	RANI	RANI US	Geoff Meacham
	Regenxbio, Inc.	RGNX	RGNX US	Alec W. Stranahan
	Revolution Medicines	RVMD	RVMD US	Alec W. Stranahan
	Rocket Pharmaceuticals, Inc.	RCKT	RCKT US	Greg Harrison, CFA
	Royalty Pharma	RPRX	RPRX US	Geoff Meacham
	Sana Biotechnology	SANA	SANA US	Geoff Meacham
	SpringWorks	SWTX	SWTX US	Alec W. Stranahan
	Syndax Pharmaceuticals	SNDX	SNDX US	Jason Zemansky
	Travere Therapeutics Inc	TVTX	TVTX US	Greg Harrison, CFA
	Turnstone Biologics	TSBX	TSBX US	Geoff Meacham



US - Biopharmaceuticals Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Vertex Pharmaceuticals Inc.	VRTX	VRTX US	Geoff Meacham
	Werewolf Therapeutics	HOWL	HOWL US	Jason Zemansky
	Xencor	XNCR	XNCR US	Alec W. Stranahan
NEUTRAL				
NEOIRAL	AbbVie	ABBV	ABBV US	Geoff Meacham
	Alector, Inc	ALEC	ALEC US	Greg Harrison, CFA
	Amgen Inc.	AMGN	AMGN US	Geoff Meacham
	Arcus Biosciences	RCUS	RCUS US	
				Jason Zemansky
	Beam Therapeutics	BEAM	BEAM US	Greg Harrison, CFA
	Biogen Inc.	BIIB	BIIB US	Geoff Meacham
	Bristol-Myers Squibb	BMY	BMY US	Geoff Meacham
	Cytokinetics, Incorporated	CYTK	CYTK US	Jason Zemansky
	Editas Medicine	EDIT	EDIT US	Greg Harrison, CFA
	Erasca	ERAS	ERAS US	Alec W. Stranahan
	Esperion	ESPR	ESPR US	Jason Zemansky
	Exscientia	EXAI	EXAI US	Alec W. Stranahan
	IGM Biosciences	IGMS	IGMS US	Greg Harrison, CFA
	Johnson & Johnson	JNJ	JNJ US	Geoff Meacham
	Kymera Therapeutics	KYMR	KYMR US	Geoff Meacham
	Moderna	MRNA	MRNA US	Geoff Meacham
	Pfizer	PFE	PFE US	Geoff Meacham
	Recursion Pharmaceuticals, Inc.	RXRX	RXRX US	Alec W. Stranahan
	Tyra Biosciences	TYRA	TYRA US	Greg Harrison, CFA
	Vir	VIR	VIR US	Geoff Meacham
	Y-mAbs Therapeutics, Inc	YMAB	YMAB US	Alec W. Stranahan
JNDERPERFORM	,			
	AlloVir, Inc.	ALVR	ALVR US	Jason Zemansky
	CureVac	CVAC	CVAC US	Geoff Meacham
	Day One Biopharmaceuticals	DAWN	DAWN US	Alec W. Stranahan
	LianBio	LIAN	LIAN US	Geoff Meacham
	Novavax	NVAX	NVAX US	Alec W. Stranahan
	Regeneron Pharmaceuticals Inc.	REGN	REGN US	Geoff Meacham
	Reneo Pharmaceuticals	RPHM	RPHM US	Jason Zemansky
	TG Therapeutics	TGTX	TGTX US	Alec W. Stranahan
	United Therapeutics Corporation	UTHR	UTHR US	Greg Harrison, CFA
RSTR	олиса тистареннее согронация	OTHIN	0111100	Sieb Hairibon, et A
NIC.	BioXcel Therapeutics	BTAI	BTAI US	Greg Harrison, CFA
	Gilead Sciences Inc.	GILD	GILD US	Geoff Meacham
	Ulledu Sciences Inc.	UILD	UILD U.S	GEOTI MERCHATTI



IQmethod[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 - Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt - Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
,	Other LT Liabilities	

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

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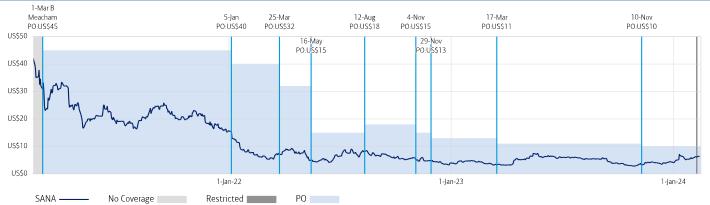
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Disclosures

Important Disclosures

Sana Biotechnology (SANA) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Health Care Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	234	60.94%	Buy	115	49.15%
Hold	80	20.83%	Hold	36	45.00%
Sell	70	18.23%	Sell	29	41.43%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ /0%
Neutral	≥ 0%	≤ 30%
nderperform	N/A	≥ 20%

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