

Restaurants Industry

Restaurants Weekly: EPS cheat sheet – WING, BROS, CAKE, JACK, BLMN

Industry Overview

W/e 2/16: Restaurants in line; SHAK and TXRH lead

For the week ended 2/16, the S&P Restaurant Index (-0.3%) performed roughly in line with the market (S&P 500: -0.4%). This week's leaders include SHAK and TXRH, which both reported better than expected 4Q results. While SHAK's stark outperformance (+23.5%) was in part due to positioning, in our view, we believe the market rewarded SHAK's positive traffic in 4Q, BTE restaurant-level margins, and adj. EBITDA beat (by 8% vs Visible Alpha consensus. For TXRH (+9.6%), we attribute outperformance to a strong 4Q – the company posted BTE SSSG (9.9% vs a high bar of ~7-8%) and restaurant margins (15.3% vs VA consensus 15.0% and up 80 bps y/y). WEN (-4.6%) underperformed following 4Q earnings as an SSSG miss and F24 guidance shortfall weighed. Year-to-date, SHAK, WING, and FWRG lead the sector, with gains of 32.6%, 24.4%, and 21.5%, respectively.

Chart of the week: EPS cheat sheet

This week's chart of the week is an earnings cheat sheet for the companies in our coverage that report next week (WING, BROS, JACK, CAKE, BLMN), featuring company guidance, our estimates, and notes on our underlying assumptions. For WING, we forecast 4Q domestic SSSG of 16.0% and domestic co-op SSSG of 10.0%. For BROS, we forecast 4Q systemwide SSSG of 2.8% and Adj. EBITDA of \$29.7mm. For JACK, we forecast F1Q SSSG of 3.0% for JIB (systemwide) and 3.0% for DT (systemwide). We forecast F1Q EPS of \$1.99. For CAKE, we forecast 4Q SSSG of 2.0% and EPS of \$0.74. For BLMN's 4Q, we forecast blended domestic SSSG of 0.6% and EPS of \$0.70. For more details on our expectations and estimates for companies reporting 4Q, please see our [4Q EPS preview note](#).

Industry relative valuation & restaurants comps sheet

Relative to the broader market, the S&P 500 restaurants index is trading at a 15% discount (vs the 10-year average relative P/E multiple of 1.4x), in line with January. Our restaurants valuation and KPI sheets can be found on page 7.

Upcoming events: 5 coverage companies report EPS

Upcoming events include company earnings reports. On Wednesday 2/21, WING reports 4Q earnings before market open and BROS, JACK, CAKE, report after market close. On Friday 2/23, BLMN reports 4Q earnings before market open. Please reach out to your BofA salesperson or Sara Senatore (sara.senatore@bofa.com) if you are interested in a prep call before the reports or follow-ups post earnings.

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Equity
United States
Restaurants

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Stock symbol key:

BLMN: Bloomin' Brands
BROS: Dutch Bros
DRI: Darden Restaurants
CAKE: Cheesecake Factory
CBRL: Cracker Barrel
CMG: Chipotle
DNUT: Krispy Kreme
DPZ: Domino's
EAT: Brinker International
FWRG: First Watch
JACK: Jack in the Box
MCD: McDonald's
PZZA: Papa Johns
PTLO: Portillo's
QSR: Restaurant Brands Int'l
SBUX: Starbucks
SG: Sweetgreen
SHAK: Shake Shack
TXRH: Texas Roadhouse
WEN: Wendy's
WING: Wingstop
YUM: Yum Brands

Glossary of terms:

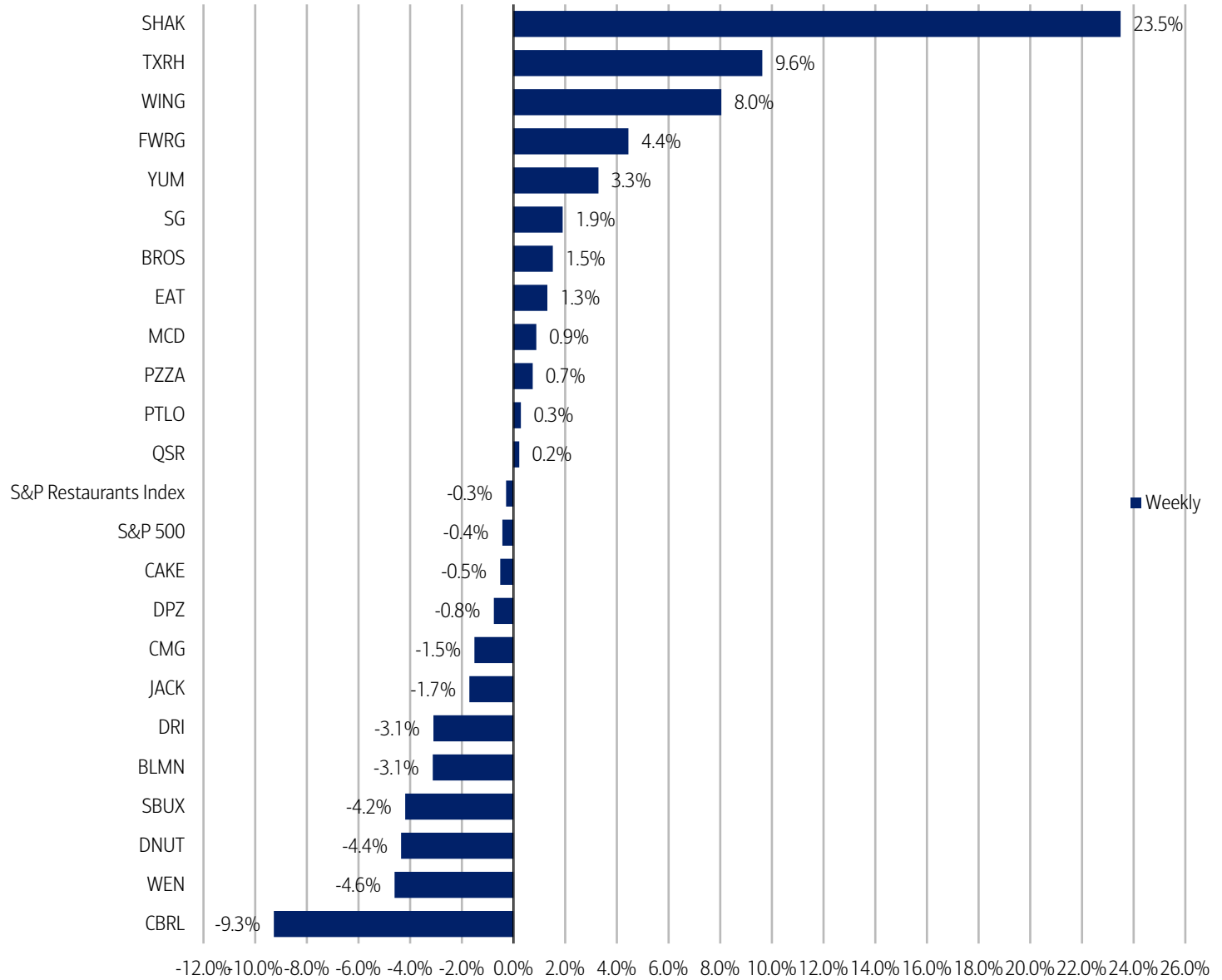
SSSG – same-store sales growth, or comparable sales ("comps")

FSR – full-service restaurants

R&M: Repair & Maintenance

Exhibit 1: Restaurant stocks outperformed in line with the market last week

BofA Restaurants Coverage Weekly (5-day) Share Price Performance

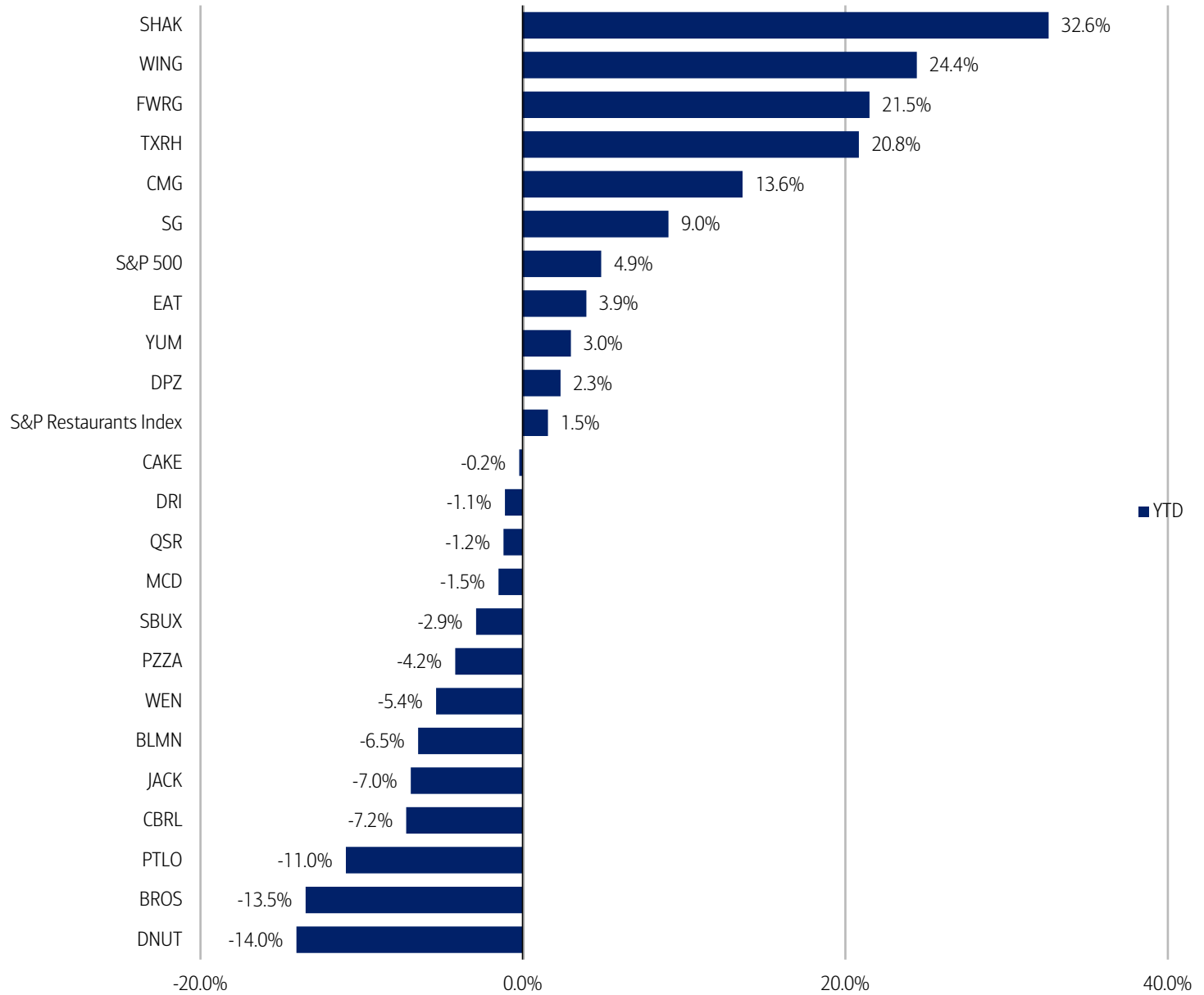


Source: Bloomberg

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Exhibit 2: YTD, SHAK, WING and FWRG lead

BofA Restaurants Coverage YTD Share Price Performance



Source: Bloomberg

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Chart of the week: EPS cheat sheet

This week's chart of the week is an earnings cheat sheet.

Exhibit 3: We highlight 4Q and 2023/24 company guidance as compared to our estimates and assumptions

EPS Cheat Sheet for WING, BROS, CAKE, JACK, BLMN

Company	Guidance	BofA Estimates	Call Outs from 3Q / Notes on 4Q
WING	<p>2023: Approximately 16% domestic same store sales growth</p> <p>SG&A of \$94.5 – \$95.5 million</p> <p>240 to 250 global net new units</p> <p>Stock-based compensation expense of approximately \$14.0 – \$15.0</p> <p>Depreciation and amortization of between \$14.0 – \$15.0 million for 2023</p>	<p>4Q: Net revenue: \$123 mm</p> <p>SG&A: \$26 mm</p> <p>Adjusted diluted EPS: \$0.59</p> <p>2023: Net revenue: \$456 mm</p> <p>SG&A: \$95 mm</p> <p>Adjusted diluted EPS: \$2.43</p>	<p>Guidance for approximately 16% domestic same-store sales growth for 2023, up from 10-12% previously</p> <p>2023 SG&A guidance is estimated to be between \$94.5 million and \$95.5 million, up from prior guidance of \$91 million to \$93 million.</p> <p>The company is reiterating its development outlook of 240 to 250 net-new units for 2023.</p> <p>The company still supports a pretty low initial investment in that mid \$400,000 range.</p>
BROS	<p>2023: We expect to open at least 150 new shops, of which at least 130 will be company-operated.</p> <p>Capital expenditures remains unchanged, which we expect to be in the range of \$225 million to \$250 million. This includes approximately \$15 million to \$20 million in spending in 2023 for a new roasting facility, which is projected to open in 2024.</p> <p>Our estimate of system same shop sales growth in the low single digits remains unchanged.</p> <p>Revenue would be at the lower end of the range of \$950 million to \$1 billion remains unchanged.</p>	<p>4Q: New stores: 32</p> <p>Systemwide: 2.8%</p> <p>Net Revenue: \$252 mm</p> <p>Adjusted EBITDA: \$30 mm</p> <p>2023: New stores: 146</p> <p>Systemwide: 2.3%</p> <p>Net Revenue: \$963 mm</p> <p>Adjusted EBITDA: \$155 mm</p>	<p>Revenue is expected to be at the lower end of the range of \$950 million to \$1 billion.</p> <p>Adjusted EBITDA is expected to be between \$150 million to \$155 million, up \$15 million from last quarter's guidance.</p> <p>System same shop sales growth is expected to be in low single-digits.</p> <p>Capital expenditures are expected to be in the range of \$225 million to \$250 million, including \$15 million to \$20 million for a new roasting facility.</p> <p>Guidance for 2023 includes at least 150 new shop openings, of which at least 130 will be company-operated.</p>
CAKE	<p>2023: We anticipate total revenue for fiscal 2023 to be approximately \$3.45 billion.</p> <p>We expect fiscal 2023 net income margin of approximately 3.8%.</p> <p>We plan to open as many as 16 new restaurants in fiscal 2023, with as many as nine openings in the fourth quarter of fiscal 2023.</p> <p>We anticipate approximately \$150 million to \$160 million in cash capital expenditures to support this level of unit development, as well as required maintenance on our restaurants.</p> <p>Total revenues for the fourth quarter of fiscal 2023 are expected to be approximately \$870 million to \$890 million.</p> <p>2024: Revenue for fiscal 2024 to be approximately \$3.6 billion to \$3.7 billion</p> <p>Net income margin of approximately 4% to 4.5%</p> <p>Approximately \$175 million to \$200 million in cash capital expenditures</p>	<p>4Q: Net revenue: \$936 mm</p> <p>New Stores: 9</p> <p>Adjusted diluted EPS: \$0.91</p> <p>2023: Net revenue: \$3.6 bb</p> <p>New Stores: 15</p> <p>Adjusted diluted EPS: \$3.09</p>	<p>The company expects to open 16 new restaurants in 2023 and 4 to 6 new restaurants in the first quarter of 2024.</p> <p>Guidance for Q4 2023 revenue is between \$870 million and \$890 million, which assumes a continuation of recent trends and a meaningful improvement versus 2019 sales levels.</p> <p>Net income margin is expected to be about 4.25% at the midpoint of the sales range for Q4.</p>
JACK	<p>2024: CapEx & Other Investments of \$110-\$120 million</p> <p>SG&A Guidance of \$165-\$175 million.</p> <p>Company-owned Commodity Costs higher by 1-3% vs. 2023</p> <p>Company-owned Wage Rates higher by 10-12% vs. 2023</p> <p>Depreciation & Amortization of \$61-\$63 million</p>	<p>F1Q: Net revenue: \$480 mm</p> <p>SG&A: \$52 mm</p> <p>Adjusted diluted EPS: \$1.99</p> <p>Adjusted EBITDA: 98 mm</p> <p>FY2024: Net revenue: \$1.6 bb</p>	<p>Guidance for fiscal 2023 is reiterated with two exceptions: franchising 90 to 120 Del Taco restaurants, up from 65 to 85 previously; executing at least \$80 million in share repurchases in fiscal 2023.</p> <p>Operating EPS guidance of \$5.90 to \$6.10 for fiscal 2023 remains unchanged.</p> <p>Fourth quarter 2023 is expected to be strong, with lapping of peak pricing taken a year ago and improvement in hours of operations recovery.</p> <p>Guidance for operating EPS is reiterated at \$5.90 to \$6.10.</p>

Exhibit 3: We highlight 4Q and 2023/24 company guidance as compared to our estimates and assumptions

EPS Cheat Sheet for WING, BROS, CAKE, JACK, BLMN

Company	Guidance	BofA Estimates	Call Outs from 3Q / Notes on 4Q
BLMN	Adjusted/Operating EPS Tax Rate of ~27%	SG&A: \$172 mm	
	Share Repurchases of \$70-\$80 million	Adjusted diluted EPS: \$6.44	
	Adjusted EBITDA of \$325-\$335 million	Adjusted EBITDA: 315 mm	
	Operating EPS of \$6.25-\$6.50	4Q:	Sees a higher level of advertising spend moving forward.
	2023:	US SSSG +0.6%	The company still expects total year inflation to be mid-single-digits.
	U.S. comparable restaurant sales 1.5% to 2%	Adjusted EPS: \$0.70	Guidance for full year 2023 was adjusted to reflect a softer industry backdrop.
	GAAP diluted earnings per share \$2.70 to \$2.79		Full year U.S. comparable restaurant sales are expected to be approximately 1.5% to 2%.
	Adjusted diluted earnings per share \$2.80 to \$2.90	2023:	Adjusted earnings per share are expected to be \$2.80 to \$2.90.
	Effective income tax rate 10% to 11%	US SSSG +1.5%	Full year tax rate assumption was lowered to be between 10% and 11%.
	Capital expenditures \$260M to \$280M	11.3% tax rate	Q4 U.S. comparable restaurant sales are expected to be flat to 1%.
	Q4:	Adjusted EPS: \$2.86	Q4 adjusted earnings per share are expected to be between \$0.64 and \$0.74.
	U.S. comparable restaurant sales Flat to 1%		Q4 guide implies a 2.5% to 3% increase in check average.
	GAAP diluted earnings per share \$0.60 to \$0.69		
	Adjusted diluted earnings per share \$0.64 to \$0.74		

Source: Company filings, Bloomberg, BofA Global Research estimates

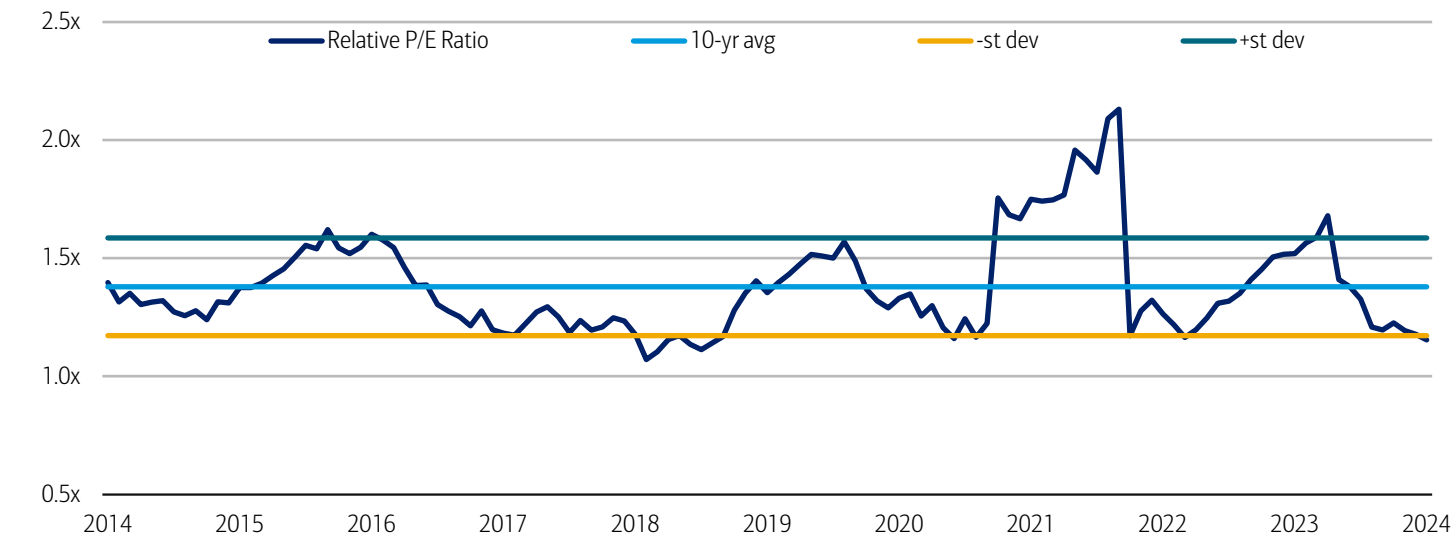
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Valuation & comps sheet

Exhibit 4: The S&P 500 Restaurant Index Relative P/E is below its 10-year average

S&P 500 Restaurants Index P/E (10-year history)

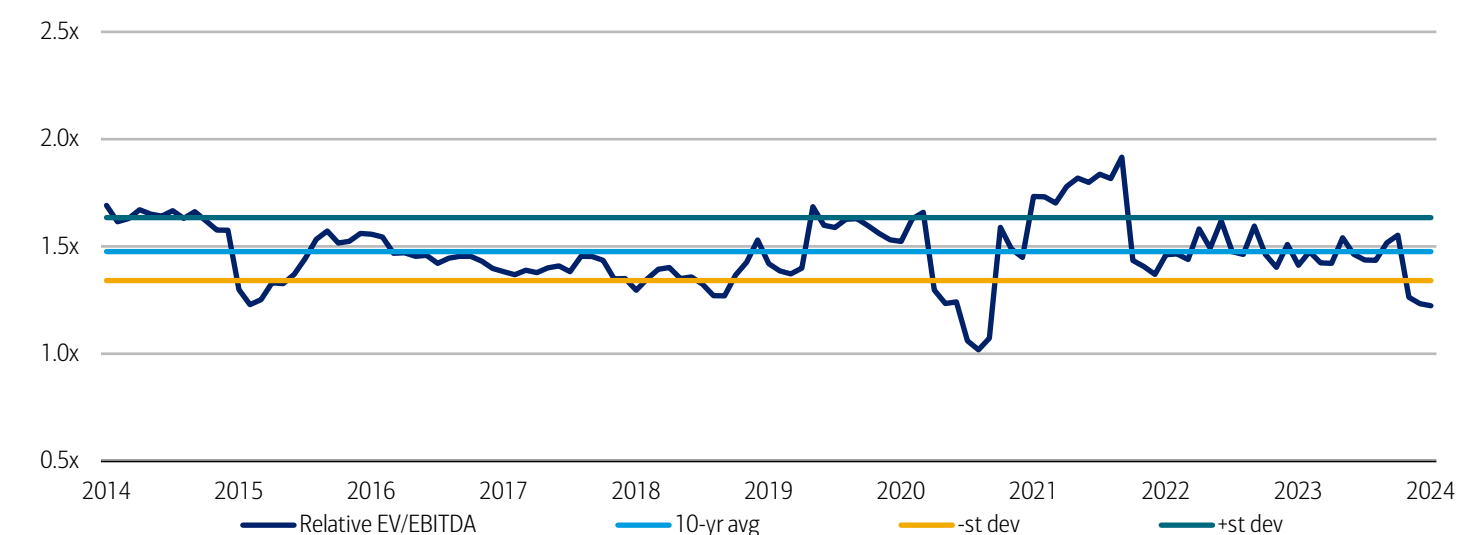


Source: Bloomberg

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Exhibit 5: The S&P 500 Restaurants Index Relative EV/EBITDA is below its 10-year average

S&P 500 Restaurants Index Relative EV/EBITDA (10-year history)



Source: Bloomberg

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Exhibit 6: Restaurant companies across the Limited Service and Full Service industries

Restaurants valuation sheet

\$ in mm except per share values						Price Performance					EV/EBITDA			P/E			EBITDA			EPS		
Company	Rating	Last Price	Price Objective	Upside/Downside potential to PO (%)		1 wk	3M	YTD	Market Cap	Enterprise Value	2022	2023E	2024E	2022	2023E	2024E	2022	2023E	2024E	2022	2023E	2024E
Limited Service																						
Dutch Bros	BROS	Buy	\$27.40	\$48	75%	2%	1%	-13%	\$4,853	\$4,819	54.0x	31.0x	24.0x	165.4x	92.8x	72.4x	\$89	\$155	\$200	\$0.17	\$0.30	\$0.38
Krispy Kreme	DNUT	Buy	\$12.97	\$16	23%	-4%	-1%	-14%	\$2,187	\$3,091	16.2x	14.6x	13.2x	43.4x	47.9x	42.5x	\$191	\$212	\$234	\$0.30	\$0.27	\$0.30
Starbucks	SBUX	Buy	\$93.22	\$127	36%	-4%	-13%	-3%	\$105,544	\$118,485	18.8x	16.5x	14.5x	31.5x	26.4x	23.0x	\$6,304	\$7,163	\$8,175	\$2.96	\$3.54	\$4.06
Domino's Pizza	DPZ	Buy	\$421.85	\$491	16%	-1%	13%	2%	\$14,715	\$19,590	23.1x	21.7x	19.2x	33.7x	28.8x	25.6x	\$848	\$903	\$1,019	\$12.53	\$14.63	\$16.51
Jack in the Box	JACK	Buy	\$75.95	\$97	28%	-2%	11%	-7%	\$1,499	\$3,238	5.8x	9.9x	9.6x	NM	12.6x	11.8x	\$559	\$326	\$339	\$6.25	\$6.02	\$6.44
McDonald's	MCD	Neutral	\$292.02	\$341	17%	1%	6%	-2%	\$211,814	\$245,056	21.8x	17.9x	16.6x	28.9x	24.5x	23.2x	\$11,242	\$13,710	\$14,758	\$10.11	\$11.94	\$12.60
Papa John's	PZZA	Buy	\$73.03	\$90	23%	1%	9%	-4%	\$2,392	\$3,174	15.2x	14.6x	13.5x	24.9x	28.6x	25.3x	\$209	\$217	\$234	\$2.93	\$2.56	\$2.89
Carrols Restaurant Group	TAST	NC	\$9.44			0%	35%	20%	\$487	\$922	5.5x	6.3x	6.0x	-13.5x	NM	16.5x	\$168	\$146	\$154	-\$0.70	\$0.48	\$0.57
Restaurant Brands International	QSR	Underperform	\$77.19	\$78	1%	0%	9%	-1%	\$35,145	\$46,961	20.2x	18.4x	16.9x	25.0x	24.2x	23.2x	\$2,326	\$2,555	\$2,786	\$3.09	\$3.19	\$3.33
Wendy's	WEN	Underperform	\$18.43	\$20	9%	-5%	-2%	-5%	\$3,785	\$6,018	12.1x	11.2x	11.1x	21.4x	18.8x	18.3x	\$498	\$537	\$544	\$0.86	\$0.98	\$1.01
Wingstop	WING	Buy	\$319.26	\$323	1%	8%	40%	24%	\$9,391	\$10,025	92.9x	71.6x	64.7x	174.2x	131.3x	109.0x	\$108	\$140	\$155	\$1.83	\$2.43	\$2.93
Yum! Brands	YUM	Neutral	\$134.55	\$151	12%	3%	5%	3%	\$37,809	\$48,492	21.0x	19.8x	18.3x	29.8x	26.0x	24.6x	\$2,307	\$2,443	\$2,645	\$4.51	\$5.17	\$5.46
Chipotle Mexican Grill	CMG	Buy	\$2,598.43	\$3,000	15%	-2%	20%	14%	\$71,252	\$70,205	47.8x	36.6x	30.9x	79.3x	57.9x	47.8x	\$1,468	\$1,916	\$2,272	\$32.78	\$44.87	\$54.35
Portillo's	PTLO	Buy	\$14.18	\$25	76%	0%	-7%	-11%	\$1,034	\$1,328	16.4x	13.3x	12.6x	18.0x	20.9x	19.4x	\$81	\$100	\$105	\$0.79	\$0.68	\$0.73
Sweetgreen	SG	Buy	\$12.32	\$16	30%	2%	25%	9%	\$1,385	\$1,141	-23.5x	-266.0x	97.0x	-12.2x	-20.1x	-27.6x	-\$49	-\$4	\$12	-\$1.01	-\$0.61	-\$0.45
Shake Shack	SHAK	Neutral	\$98.29	\$99	1%	23%	62%	33%	\$4,159	\$4,160	34.6x	26.3x	21.8x	NM	NM	NM	\$120	\$158	\$191	-\$0.24	\$0.37	\$1.14
Cava	CAVA	NC	\$54.63			3%			\$6,207	\$6,197	112.3x	85.3x	77.3x	NM	NM	NM	\$55	\$73	\$80	NM	\$0.14	\$0.16
Limited Service Average											23.9x	7.3x	23.7x	44.4x	35.6x	30.5x						
Full Service																						
BJ's Restaurants	BJRI	NC	\$36.46			1%	19%	1%	\$847	\$935	7.3x	7.7x	7.2x	NM	NM	24.6x	\$128	\$121	\$129	\$0.82	\$1.20	\$1.48
Bloomin' Brands	BLMN	Neutral	\$26.32	\$30	14%	-3%	11%	-7%	\$2,285	\$3,351	6.6x	6.1x	6.2x	10.5x	9.2x	9.6x	\$506	\$546	\$541	\$2.51	\$2.86	\$2.74
Cheesecake Factory	CAKE	Neutral	\$34.93	\$37	6%	-1%	9%	0%	\$1,774	\$2,324	7.3x	9.7x	8.6x	22.9x	13.3x	11.3x	\$316	\$240	\$270	\$1.53	\$2.63	\$3.09
Dine Brands	DIN	NC	\$44.80			-2%	-1%	-10%	\$692	\$1,843	9.4x	7.5x	7.4x	7.2x	7.0x	7.0x	\$197	\$247	\$250	\$6.20	\$6.41	\$6.36
Darden Restaurants	DRI	Buy	\$162.46	\$193	19%	-3%	4%	-1%	\$19,399	\$21,133	13.8x	13.3x	11.9x	21.9x	20.3x	18.2x	\$1,531	\$1,590	\$1,777	\$7.40	\$8.00	\$8.94
Brinker International	EAT	Underperform	\$44.88	\$44	-2%	1%	24%	4%	\$1,985	\$2,894	8.1x	8.5x	7.0x	14.5x	15.8x	12.5x	\$358	\$340	\$411	\$3.09	\$2.85	\$3.60
Dave & Buster's	PLAY	NC	\$60.80			2%	61%	13%	\$2,443	\$3,740	6.0x	7.2x	6.7x	NM	18.3x	14.1x	\$629	\$519	\$562	NM	\$3.32	\$4.32
Red Robin Gourmet Burgers	RRGB	NC	\$9.84			-5%	3%	-21%	\$152	\$337	2.6x	4.7x	4.4x	-3.0x	-8.0x	-14.7x	\$129	\$72	\$77	-\$3.26	-\$1.23	-\$0.67
Texas Roadhouse	TXRH	Buy	\$147.70	\$160	8%	10%	34%	21%	\$9,864	\$9,760	21.3x	19.2x	15.9x	NM	32.5x	27.0x	\$457	\$507	\$613	\$3.97	\$4.54	\$5.48
Cracker Barrel	CBRL	Underperform	\$71.50	\$68	-5%	-9%	-4%	-7%	\$1,586	\$2,119	8.0x	9.2x	9.4x	11.7x	13.1x	13.9x	\$266	\$229	\$224	\$6.10	\$5.47	\$5.15
Denny's	DENN	NC	\$9.32			-10%	-4%	-14%	\$495	\$760	10.7x	8.7x	8.2x	15.8x	14.4x	12.5x	\$71	\$87	\$92	\$0.59	\$0.65	\$0.74
First Watch	FWRG	Buy	\$24.42	\$28	15%	4%	38%	21%	\$1,461	\$1,562	22.4x	16.9x	15.0x	NM	50.7x	47.6x	\$70	\$92	\$104	\$0.22	\$0.48	\$0.51
ONE Group Hospitality	STKS	NC	\$3.94			-2%	-15%	-36%	\$123	\$180	3.6x	4.5x	3.2x	NM	17.5x	7.7x	\$50	\$40	\$56	NM	\$0.23	\$0.52
Full Service Average											9.6x	9.5x	8.6x	14.2x	16.9x	14.8x						
SPX			\$5,001.18				5%		\$5,293		15.5x	15.1x	13.2x	24.2x	24.1x	20.8x	\$356	\$352	\$402	\$221.38	\$207.70	\$240.49

Source: BofA Global Research estimates, Bloomberg for companies not covered; NC – Not Covered

Exhibit 7: Restaurant companies across the Limited Service and Full Service industries

Restaurants key performance indicators sheet

\$ in mm except per share values					EPS			growth y/y (%)			FCF			Net Leverage		
Company	Rating	Last Price	Price Objective	Upside/Downside to PO (%)	2022	2023E	2024E	2022	2023E	2024E	2022	2023E	2024E	2022	2023E	2024E
Limited Service																
BROS	Buy	\$27.40	\$48	75%	\$0.17	\$0.30	\$0.38	-44%	78%	28%	-\$97	-\$87	-\$60	0.0x	0.0x	0.8x
DNUT	Buy	\$12.97	\$16	23%	\$0.30	\$0.27	\$0.30	-11%	-9%	13%	\$17	-\$67	\$113	2.2x	4.0x	3.6x
SBUX	Buy	\$93.22	\$127	36%	\$2.96	\$3.54	\$4.06	-8%	20%	15%	\$2,556	\$3,675	\$1,380	1.9x	1.7x	1.8x
DPZ	Buy	\$421.85	\$491	16%	\$12.53	\$14.63	\$16.51	-7%	17%	13%	\$388	\$812	\$693	5.9x	5.1x	4.4x
JACK	Buy	\$75.95	\$97	28%	\$6.25	\$6.02	\$6.44	-11%	-4%	7%	\$140	\$76	\$101	5.1x	8.7x	8.7x
MCD	Neutral	\$292.02	\$341	17%	\$10.11	\$11.94	\$12.60	9%	18%	6%	\$5,488	\$8,310	\$8,818	2.9x	2.4x	2.1x
PZZA	Buy	\$73.03	\$90	23%	\$2.93	\$2.56	\$2.89	-16%	-13%	13%	\$39	\$110	\$115	4.0x	4.4x	4.4x
TAST	NC	\$9.44			-\$0.87	\$0.48	\$0.57	50%	-156%	19%	-\$17	NM	NM	9.3x	4.5x	4.5x
QSR	Underperform	\$77.19	\$78	1%	\$3.09	\$3.19	\$3.33	12%	3%	4%	\$1,390	\$1,203	\$2,150	5.6x	5.2x	4.6x
WEN	Underperform	\$18.43	\$20	9%	\$0.86	\$0.98	\$1.01	5%	14%	3%	\$182	\$259	\$280	4.2x	4.2x	4.1x
WING	Buy	\$319.26	\$323	1%	\$1.83	\$2.43	\$2.93	-24%	33%	20%	\$52	\$71	\$89	5.1x	5.1x	5.1x
YUM	Neutral	\$134.55	\$151	12%	\$4.51	\$5.17	\$5.46	-1%	15%	6%	\$0	\$0	\$0	5.0x	4.4x	3.8x
CMG	Buy	\$2,598.43	\$3,000	15%	\$32.78	\$44.87	\$54.35	29%	37%	21%	\$493	\$837	\$1,464	-0.3x	-0.3x	-0.5x
PTLO	Buy	\$14.18	\$25	76%	\$0.79	\$0.68	\$0.73	NM	-14%	7%	\$2	\$15	\$8	3.3x	2.7x	NA
SG	Buy	\$12.32	\$16	30%	-\$1.01	-\$0.61	-\$0.45	-82%	-39%	-27%	\$0	\$0	\$0	-0.2x	-0.1x	-0.1x
SHAK	Neutral	\$98.29	\$99	1%	-\$0.24	\$0.37	\$1.14	-139%	-256%	210%	-\$14	-\$2	\$23	4.0x	3.1x	3.1x
Full Service																
BJRI	NC	\$36.46			\$0.78	\$1.20	\$1.48	-35%	53%	24%	-\$27	\$15	\$27	4.1x	3.4x	3.4x
BLMN	Neutral	\$26.32	\$30	14%	\$2.51	\$2.86	\$2.74	-7%	14%	-4%	\$171	\$310	\$299	1.5x	1.2x	0.9x
CAKE	Neutral	\$34.93	\$37	6%	\$1.53	\$2.63	\$3.09	-41%	72%	18%	\$49	\$165	\$106	6.4x	6.2x	6.2x
CHUY	NC	\$35.51			\$1.29	\$1.90	\$1.93	-32%	48%	1%	\$15	\$22	\$23	1.8x	1.6x	1.6x
DIN	NC	\$44.80			\$6.09	\$6.41	\$6.36	-5%	5%	-1%	\$54	\$87	\$107	7.6x	8.5x	8.5x
DRI	Buy	\$162.46	\$193	19%	\$7.40	\$8.00	\$8.94	-112%	8%	12%	\$888	\$988	\$943	0.4x	0.4x	0.9x
EAT	Underperform	\$44.88	\$44	-2%	\$3.09	\$2.85	\$3.60	-1%	-8%	27%	\$132	\$86	\$141	2.7x	2.6x	1.7x
PLAY	NC	\$60.80			\$2.76	\$3.32	\$4.32	NM	NM	30%	\$210	\$113	\$141	4.5x	4.2x	4.2x
RRGB	NC	\$9.84			-\$2.53	-\$1.23	-\$0.67	105%	-51%	-46%	-\$3	NM	NM	6.7x	5.1x	5.1x
TXRH	Buy	\$147.70	\$160	8%	\$3.97	\$4.54	\$5.48	13%	14%	21%	\$248	\$156	\$258	1.3x	1.3x	1.3x
CBRL	Underperform	\$71.50	\$68	-5%	\$6.10	\$5.47	\$5.15	18%	-10%	-6%	\$107	\$123	\$144	1.5x	1.7x	1.7x
DENN	NC	\$9.32			\$0.62	\$0.65	\$0.74	-5%	5%	15%	\$28	NM	NM	5.8x	5.8x	5.8x
FWRG	Buy	\$24.42	\$28	15%	\$0.22	\$0.48	\$0.51	NM	122%	7%	\$0	\$34	\$19	0.0x	0.0x	0.0x
STKS	NC	\$3.94			NM	\$0.23	\$0.52	NM	NM	129%	-\$7	-\$23	-\$9	3.0x	4.3x	4.3x
Full Service Average																
SPX		\$5,001.18			\$221.38	\$207.70	\$240.49	7%	-6%	16%	\$167	\$185	\$211	1.4x	1.4x	1.4x

Source: BofA Global Research estimates, Bloomberg for companies not covered; NC – Not Covered

BofA GLOBAL RESEARCH



Exhibit 8: Stock Mentioned

Stock prices and ratings mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
BLMN	BLMN US	Bloomin Brands	US\$ 26.32	C-2-7
EAT	EAT US	Brinker Intl	US\$ 44.88	C-3-9
CAKE	CAKE US	Cheesecake Factory	US\$ 34.93	C-2-7
CMG	CMG US	Chipotle Mex Grill	US\$ 2598.43	B-1-9
CBRL	CBRL US	Cracker Barrel	US\$ 71.5	B-3-7
DRI	DRI US	Darden Restaurants	US\$ 162.46	B-1-7
DPZ	DPZ US	Domino's Pizza	US\$ 421.85	B-1-7
BROS	BROS US	Dutch Bros	US\$ 27.4	C-1-9
FWRG	FWRG US	First Watch	US\$ 24.42	C-1-9
JACK	JACK US	Jack in the Box	US\$ 75.95	C-1-7
DNUT	DNUT US	Krispy Kreme	US\$ 12.97	C-1-7
MCD	MCD US	McDonald's	US\$ 292.02	A-2-7
PZZA	PZZA US	Papa Johns Int	US\$ 73.03	B-1-7
PTLO	PTLO US	Portillo's Inc.	US\$ 14.18	C-1-9
QSR	QSR US	Restaurant Brands In	US\$ 77.19	B-3-7
YQSR	QSR CN	Restaurant Brands In	C\$ 102.38	B-3-7
SHAK	SHAK.US	Shake Shack	US\$ 98.29	C-2-9
SBUX	SBUX US	Starbucks	US\$ 93.22	B-1-7
SG	SG US	Sweetgreen	US\$ 12.32	C-1-9
TXRH	TXRH US	Texas Roadhouse	US\$ 147.7	B-1-7
WEN	WEN US	Wendy's Co	US\$ 18.43	B-3-7
WING	WING US	Wingstop Inc	US\$ 319.26	C-1-7
YUM	YUM US	Yum Brands Inc	US\$ 134.55	B-2-7

Source: BofA Global Research

BofA GLOBAL RESEARCH

Price objective basis & risk

Bloomin Brands (BLMN)

Relative to the S&P 500, BLMN's present P/E multiple is 0.4x, below its 5-year average (excluding the COVID-19 spike). We believe the multiple is unlikely to expand in the near term given the lack of visibility on the demand environment. We apply this multiple of 0.6x (10.1x absolute) to our 12 month forward estimates - 4Q24-3Q25 EPS of \$2.97- to arrive at our \$30 PO.

Downside Risks: 1) Bloomin' Brands same-store sales growth could be slower than expected if macro headwinds translate into lower restaurant consumption or sales driving initiatives lack traction, 2) Restaurant-level margins could come under further pressure if topline growth falters, 3) Normalizing G&A expense could pressure margins.

Upside Risks: 1) Same-store sales growth could exceed expectations if menu or marketing initiatives prove better than expected, 2) Cost saving initiatives could drive restaurant level margins above historical averages, 3) Ability to improve already low G&A expense ratio could support margins.

Brinker International (EAT)



Brinker's relative valuation to the S&P is 0.6x, in line with its 5-year historical average (0.6x), which we view as the relevant time frame given higher leverage and slower growth vs the more distant past. We valuation to remain in line with the historical range as upside to restaurant margins and EPS are limited by traffic/mix headwinds and investments to sustain traffic gains. Applying a 0.6x relative multiple (unchanged) to our 12-month forward EPS (3QF25-2QF26: \$4.23), we arrive at our PO of \$44.

Upside risks are i) higher-than-expected demand from consumer trade-down into lower price point casual dining brands, which could drive Chili's sales volumes above our forecasts, ii) higher than forecasted debt pay down, which could expand Chili's relative multiple above our target valuation, iii) higher margins and returns at Chili's as a result of moderating commodities and wage inflation.

Downside risks are i) a significant slowdown in consumer spending could pressure EAT's topline growth, exacerbating the risk of company's high operating and financial leverage, ii) increased competitive intensity from casual dining peers, which would put downward pressure on Chili's average volumes and unit level returns.

Chipotle Mexican Grill (CMG)

Our \$3,000 price objective is based on earnings power. At the current unit growth rate, we think Chipotle should be able to reach its targeted 8000 store count in roughly 7 years. By then we'd expect AUVs to exceed \$4mm - under the assumption that comps increase in-line with cost inflation - and margins to be in line with prior peaks of 27%. Assuming a G&A of 5%, which is more similar to mature company operated systems, this system would generate \$7.9bb in EBITDA. At a 20x multiple, consistent with current valuation multiples on high growth companies, the implied EV would be \$173bb, or \$77bb discounted back to today. We then add the current net cash and project out 12 months to derive our price objective of \$3,000.

Downside risks are: 1) lower than expected consumer uptake of new product innovations or digital ordering capabilities, 2) higher than expected food or labor costs that Chipotle is unable to offset with increased pricing, and 3) macroeconomic pressures that slow consumer income growth or otherwise dampen consumption.

Cracker Barrel (CBRL)

Relative to the market, CBRL's P/E multiple is below its 10-year historical average of 0.9x. We expect valuation to remain compressed as demand headwinds among CBRL's largest customer base (65+ and older, lower income) and broader discretionary spending pressures persist. We apply a 0.7x relative P/E multiple to our forward estimates 12 months from now (2Q25-1Q26, \$5.52) to arrive at a \$68 PO, that translates into an absolute PE of 12.3x.

Upside risks: higher-than-expected same store sales growth from digital/off-premise sales initiatives, faster-than-expected recovery in post-pandemic travel and tourism demand, better-than-expected contributions from the Maple Street Biscuit Company acquisition. Downside risks: higher-than-expected wage inflation, worse-than-expected margin contraction from elevated food costs, sluggish recovery in leisure travel demand.

Darden Restaurants (DRI)

Our 12-month \$193 price objective is based on a target relative P/E multiple (1.0x) on our forward estimates (\$10.25). Our target relative multiple (vs the S&P) is in-line with Darden's 10-year historical average multiple, and implies an 18.9x absolute P/E multiple. While investors remain cautious on restaurant spending, we believe fundamental outperformance by best-in-class operators like DRI will prove attractive.

Downside risks are 1) lower-than-expected customer acceptance of menu price increases, 2) inability to offset higher than expected food or labor costs with increased

pricing, 3) macroeconomic pressures that slow consumer income growth, 4) slower-than-expected unit growth as a result of inflationary pressures (i.e., utilities costs) and supply-chain constraints.

Domino's Pizza (DPZ)

Given that Domino's returns and growth have consistently outpaced those of the broader market, we believe its historical range remains relevant and we expect the multiple to be stable. We apply the current relative P/E multiple of 1.5x to our EPS estimates 12 months from now (4Q24-3Q25: \$17.77) to arrive at our \$491 PO, or PE of 27.7x.

Downside risks: Market share gains for other larger competitors in the pizza category that impedes Domino's growth, global economic or social issues could disrupt same store sales growth or affect expansion in international markets, and competitive activity in the pizza category remaining high.

Dutch Bros (BROS)

Our \$48 price objective denotes estimated fair value based on normalized earnings power for BROS. We estimate that at \$9.2 bb in sales, assuming stable RLMs and 8% G&A, BROS would generate \$1.5 bb in EBITDA. Applying a 14x multiple and discounting back equates to a \$48 fair value in one year. We believe a 14x multiple is justified by Dutch Bros' long growth runway and high returns, and we note it is comparable to other restaurants and retailers with similar growth profiles that have sustained elevated earnings multiples over time.

Risks to our price objective: Dutch Bros could face execution risks to sustain a mid-teens store growth rate which would impede the implied sales growth of our saturation analysis. Margins and returns could also be lower-than-expected if Dutch Bros faces greater margin pressures than anticipated.

First Watch (FWRG)

We believe FWRG should trade a premium consistent with its faster growth and higher returns. FWRG currently trades in line with its peer group of restaurants and retailers with similar above-market growth rates. We believe a valuation in line with other high growth peers is justified owing to FWRG's faster than average topline growth, extended growth runway, as the brand goes national, and higher incremental returns, with restaurant level ROIs of about 40% or 2x other full service restaurants. We apply a 14x multiple to our forward EBITDA estimates (4Q24-3Q25, \$125mm) to arrive at our \$28 PO. This target multiple is in line with high growth peers' average of 14x.

Downside risks: higher-than-expected cannibalization of existing restaurants due to new store openings, staffing challenges and/or higher-than-expected wage inflation, higher-than-expected occupancy costs as First Watch ramps-up new stores at a faster rate. Upside risks: higher-than-expected AUVs of new units, faster-than-expected SSS growth, lower labor and G&A costs.

Jack in the Box (JACK)

Our \$97 price objective is based on a 0.7x relative PE multiple (13.1x absolute) applied to our 12 month forward earnings estimates (F25: \$7.44). This is a material discount to highly franchised peers, given historically slower growth and more capital-intensive ownership model.

Downside risks to our price objective are: 1) sales could soften due to economic or competitive pressures, 2) food and labor costs rise and margins come under renewed pressure, 3) execution risk around speed of service, menu and marketing initiatives which are critical to driving sales at Jack in the Box.

Krispy Kreme (DNUT)



We believe a premium valuation is justified owing to DNUT's robust double digit topline growth, extended growth runway, and higher incremental returns. We apply a 13x multiple (similar to high growth peers) to our forward estimate 12 months from now (F25: \$255mm) to arrive at our \$16 price objective.

Downside risks: potential industry headwinds from higher-than-expected wages, logistics, and commodity cost inflation, competition from other indulgence and foodservice businesses, and failure to achieve targeted unit growth due to higher than expected costs or other factors.

Upside risks: faster-than-expected growth in global access points, organic growth above the company's stated long-term growth targets, higher-than-expected share gains in the global indulgence and foodservice markets.

McDonald's (MCD)

Our 12-month \$341 price objective is based on a 25.1x P/E multiple on our forward estimates, in line with a relative P/E multiple of 1.3x reflecting limited opportunities for margin expansion due to the franchised model, despite continued topline strength. We apply the relative P/E multiple to our F25 estimates (of \$13.56) to arrive at our \$341 PO.

Risks to our price objective:

To the upside, McDonald's could sustain elevated comps for longer than expected based on company-specific initiatives or industry dynamics. Margins and returns could exceed expectations if McDonald's reduces the pace of investments or identifies unexpected savings opportunities. If investor risk tolerance shifts sharply lower, the relative attractiveness of McDonald's defensive positioning would increase.

To the downside, McDonald's comps could decelerate faster than we anticipate, from either a lack of traction in company initiatives or a deteriorating demand environment. Margins could compress more than expected if McDonald's fails to pass through inflation in food and labor costs.

Papa John's International (PZZA)

Our \$90 PO is based on 4Q24-3Q25 EPS (\$3.36) and a 1.5x multiple relative to the S&P (26.8x absolute multiple), in line with its 10-year historical average.

Downside risks: slower-than-expected consumer growth, increased competition in response to slower consumer spending driving promotional intensity, higher-than-expected inflationary pressures, labor shortages.

Portillo's Inc. (PTLO)

We set our \$25 PO based on steady state earnings power. We assume PTLO grows its store base at 13% to reach 725 stores in the long term, and that average volumes grow with inflation. At \$7.7 bb in sales, assuming stable RLMs and 8% G&A, PTLO would generate \$1.4 bb in EBITDA. Applying an 11x multiple and discounting back equates to a \$25 fair value in one year.

Risks to our PO: potential industry headwinds from wage inflation (MSD-HSD run rate for the industry) and food cost volatility, inability to fully offset downward pressure on volumes and margins from new store openings, and execution risks as the company looks to sustain a 10% unit growth rate.

Restaurant Brands International Inc. (QSR / YQSR)

We view QSR's 5-yr historical average multiple of 1.1x as appropriate as lagging sales trends and greater investment needs drive lower estimate revisions. We apply this multiple to our 12 months forward EPS estimate (F25) EPS to arrive at a price objective of \$78 (C\$105.83). Our 1.1x relative multiple (vs the S&P 500) translates to an absolute

P/E multiple of 20.9x.

Upside risks: better-than-expected results on sales trends and market share gains as a result of investments in stores, technology, and marketing spend. Faster-than-expected turnaround in the Burger King brand. Faster-than-expected growth of the Tim Horton's brand.

Downside risks: Higher-than-expected G&A spending, continued lag in topline growth trends relative to competitors, slower-than-expected recovery in supply chain and/or labor constraints associated with COVID-19.

Shake Shack (SHAK)

We set our \$99 PO based on steady state earnings power. We assume SHAK grows its store base at 14% to reach 860 domestic stores in 9 years, and that average volumes grow at 3.5%. At \$7.6bb in sales, assuming stable RLM expansion from 18% to 22% and 9% G&A, SHAK would generate \$726mm in EBITDA. Applying a 13.8x terminal multiple and discounting back equates to a \$99 PO.

Downside risks to our price objective are: 1) lower than expected consumer uptake of new product innovations or other sales drivers, 2) higher than expected food or labor costs that Shake Shack is unable to offset with increased pricing, 3) macroeconomic pressures that slow consumer income growth or otherwise dampen consumption.

Upside risks to our price objective are: 1) higher than expected consumer uptake of new product innovations or other sales drivers (digital, Kiosks), 2) higher than expected menu pricing, 3) higher than expected consumer income growth that exceeds our consumption expectations.

Starbucks (SBUX)

Starbucks should trade at 1.4x relative to the S&P 500. This translates to an absolute multiple of 25.3x. We apply this multiple to our 2Q25-1Q26 EPS of \$5.02 to arrive at our PO of \$127. This multiple is 1 st. deviation below its 5-year average. We believe it is justified as SBUX should trade within its historical range as it proves its ability to achieve consistent earnings growth.

Downside risks: Starbucks' comps could decelerate faster than anticipated either from a lack of traction in company initiatives or a deteriorating demand environment. Margins could compress more than expected if Starbucks fails to pass through inflation in labor costs.

Sweetgreen (SG)

Our \$16 PO is based on normalized earnings power. Assuming SG is able to reach its long-term target of 1000 stores in ten years, with 18% restaurant-level margin and 8% G&A, we arrive at \$274mm EBITDA. We apply a 16.5x terminal multiple - consistent with mature growth restaurant peers - after adjusting for SG's domestic, company-operated status - to arrive at EV of \$4.5 bb, or \$1.5 bb discounted back to today at 12%.

Downside risks include i) slower SSSG as a result of lower discretionary spending, ii) inability to gain traction in new markets outside of the urban core, iii) failure to offset food and labor cost inflation through pricing and volume growth, iv) worse than expected development challenges (construction costs, permitting) which could limit unit growth.

Texas Roadhouse (TXRH)

We view TXRH's 5-year average of 1.3x (excluding COVID spike) as the appropriate target multiple given TXRH's best-in-class traffic trends and topline growth and our expectations for further operating leverage. Our PO of \$160 is based on a relative multiple of 1.3x (vs the S&P 500 index, or a 24.4x absolute multiple) on our 12-month



forward EPS (F25, \$6.54).

Downside risks are: i) lower-than-expected retail beef prices and as a result, decreased value proposition for steakhouses, ii) traffic growth deceleration in response to menu price increases, iii) greater than expected slowdown in consumer spending / macroeconomic risk pressuring discretionary income, iv) slower than expected unit growth at Texas Roadhouse.

The Cheesecake Factory (CAKE)

Relative to the S&P 500, CAKE is trading at 0.6x P/E, 1 standard deviation below its 5-year average (excluding the COVID-spike). With inflation moderating from F22 levels and consumer spending slowing, we believe it will be difficult for CAKE to raise prices and grow SSS meaningfully above its long-term historical average (of 1%). Our \$37 PO is derived by applying a 0.5x relative multiple (11.4x absolute) to our EPS 12 months from now. We validate our PO against a DCF.

Downside risks i) higher than expected wage inflation in California (18% of Cheesecake Factory units), ii) traffic share losses due to consumer trade down, iii) slower than expected demand from higher income cohorts (Cheesecake Factory and North Italia skew higher income). Upside risks i) higher than expected SSS growth from menu price increases, ii) more resilient than expected spending among higher income cohorts, iii) higher than expected brand resonance in new markets, translating to higher volumes for new units.

Wendy's Co (WEN)

Relative to the S&P 500, Wendy's valuation is currently trading below its 5-year average (1.3x). Despite efforts to bolster the new unit pipeline, we see risks to the unit growth target. We apply a 0.9x relative multiple (17.9x absolute multiple) to our EPS 12 months from now (F25: \$1.15) to arrive at our \$20 PO.

Upside risks: higher than expected incremental tailwinds / higher sales mix from breakfast or other menu innovation, faster than expected international unit growth, greater than expected market share gains as a result of strategic initiatives or competitive advantages.

Downside risks: comps could disappoint if consumers resume pre-COVID behavior faster than expected, Wendy's could miss international unit growth targets if licensees fail to open new units at the expected pace.

Wingstop Inc (WING)

We set our \$323 PO based on steady state earnings power. We assume WING grows its store base at 16% to reach 10,229 restaurants. Assuming RLMs of 31% and G&A at 1.8% of system sales we arrive at EBITDA of \$1.4bb. Applying a 18x terminal multiple in-line with mature growth franchised restaurants and discounting back we arrive at our \$323 PO.

Risks to our PO: potential industry headwinds from wage inflation, and food cost volatility, inability to fully offset downward pressure on volumes and margins from new store openings, and execution risks as the company looks to sustain a 10%+ unit growth rate.

Yum Brands Inc (YUM)

Our \$151 PO is based on YUM trading at a 1.3x relative P/E multiple and works out to a PE of 25.0x on F25 EPS. Yum's returns on assets have been stable relative to the market. We believe the historical range remains relevant and supports our estimates.

Upside risks: faster than expected recovery from COVID restrictions in China, better than

expected unit growth in China.

Downside risks: weak China comp and unit growth due to slower recovery, ongoing competitive challenges in China, continued soft sales trends in the KFC and Pizza Hut brands.

Analyst Certification

We, Sara Senatore and Katherine Griffin, hereby certify that the views each of us has expressed in this research report accurately reflect each of our respective personal views about the subject securities and issuers. We also certify that no part of our respective compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Restaurants Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Chipotle Mexican Grill	CMG	CMG US	Sara Senatore
	Darden Restaurants	DRI	DRI US	Sara Senatore
	Domino's Pizza	DPZ	DPZ US	Sara Senatore
	Dutch Bros	BROS	BROS US	Sara Senatore
	First Watch	FWRG	FWRG US	Sara Senatore
	Jack in the Box	JACK	JACK US	Sara Senatore
	Krispy Kreme	DNUT	DNUT US	Sara Senatore
	Papa John's International	PZZA	PZZA US	Sara Senatore
	Portillo's Inc.	PTLO	PTLO US	Sara Senatore
	Starbucks	SBUX	SBUX US	Sara Senatore
	Sweetgreen	SG	SG US	Katherine Griffin
	Texas Roadhouse	TXRH	TXRH US	Sara Senatore
	Wingstop Inc	WING	WING US	Sara Senatore
NEUTRAL				
	Bloomin Brands	BLMN	BLMN US	Sara Senatore
	McDonald's	MCD	MCD US	Sara Senatore
	Shake Shack	SHAK	SHAK.US	Sara Senatore
	The Cheesecake Factory	CAKE	CAKE US	Katherine Griffin
	Yum Brands Inc	YUM	YUM US	Sara Senatore
UNDERPERFORM				
	Brinker International	EAT	EAT US	Katherine Griffin
	Cracker Barrel	CBRL	CBRL US	Katherine Griffin
	Restaurant Brands International	YQSR	QSR CN	Sara Senatore
	Restaurant Brands International Inc.	QSR	QSR US	Sara Senatore
	Wendy's Co	WEN	WEN US	Sara Senatore

Disclosures

Important Disclosures

Equity Investment Rating Distribution: Restaurants Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	21	58.33%	Buy	10	47.62%
Hold	10	27.78%	Hold	3	30.00%
Sell	5	13.89%	Sell	4	80.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

^{R1} Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. **VOLATILITY RISK RATINGS**, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. **INVESTMENT RATINGS** reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster ^{R2}
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

^{R2}Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. *Coverage Cluster* is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the [Price Charts website](#), or call 1-800-MERRILL to have them mailed.

BofAS or one of its affiliates acts as a market maker for the equity securities recommended in the report: Bloomin' Brands, Brinker Intl, Cheesecake Factory, Chipotle Mex Grill, Cracker Barrel, Darden Restaurants, Domino's Pizza, Dutch Bros, First Watch, Jack in the Box, Krispy Kreme, McDonald's, Papa Johns Int, Portillo's Inc., Restaurant Brands In, Shake Shack, Starbucks, Sweetgreen, Texas Roadhouse, Wendy's Co, Wingstop Inc, Yum Brands Inc.

BofAS or an affiliate was a manager of a public offering of securities of this issuer within the last 12 months: Brinker Intl, Darden Restaurants, Dutch Bros, McDonald's, Restaurant Brands In, Starbucks.

The issuer is or was, within the last 12 months, an investment banking client of BofAS and/or one or more of its affiliates: Bloomin' Brands, Brinker Intl, Cracker Barrel, Darden Restaurants, Dutch Bros, First Watch, Jack in the Box, Krispy Kreme, McDonald's, Papa John's Intl, Portillo's Inc., Restaurant Brands In, Starbucks, Wendy's Co, Yum Brands Inc.

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