

# US Equity Strategy & US Derivatives Research

# **Navigating Earnings with Options**

## **Options screens for 4Q23 earnings**

Ahead of this week's US earnings reports, we provide screens to help navigate the announcements with options. The screens rank Russell 1000 stocks reporting this week by how cheap or expensive it is to position for a potential earnings surprise with options.

We go beyond the frequently cited implied moves (the size of the earnings reaction implied by option markets) and rely on historical option costs and post-earnings reactions, proprietary positioning metrics, and this quarter's BofA EPS estimates from our fundamental equity research analysts.

We also highlight those stocks that appear on our US Equity & Quant Strategy *Earnings Surprise* screens (see <u>40 Earnings Tracker</u>).

See inside for all tables and details.

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Equity and Quant Strategy United States

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Refer to important disclosures on page 8 to 10.

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## **Earnings Options Screens**

Starting from the universe of Russell 1000 stocks expected to report earnings during the shortened holiday week of 15-Jan, we rank the stocks based on:

- Option-based measures: how expensive vs history are calls and puts expiring on the Friday after earnings
- Fundamental measures: how this quarter's BofA EPS estimates compare to the Bloomberg consensus (which is predictive of subsequent stock returns; see Quant Profiles report)
- Positioning measures: how heavily owned or shorted the underlying stocks are

The first screen (Exhibit 1) focuses simply on option-based measures, ranking the stocks purely by how cheap or expensive option prices are compared to (i) the stock's reaction during its last 8 earnings releases and (ii) option prices during the last 3m (since the last earnings release).

We then produce screens for Long Calls, Long Puts, Short Calls, and Short Puts (Exhibits 2-5). The inputs for the screens include option-based measures, but also incorporate fundamental and positioning indicators that may be relevant for the possible direction of the stock and magnitude of its reaction post-earnings.

For more details on the construction of each variable and score, see the Methodology section.

#### Exhibit 1: Implied vol screen: Companies rank higher if they have low implied moves and straddle premiums vs history

The companies are ranked by how cheap it is to own options to position for a potential earnings surprise

Ticker	Company Name	Report Date	Implied move	Implied move vs history <sup>a</sup>	Earnings straddle premium <sup>b</sup>	Implied vol Score
SLB	Schlumberger	19-Jan (Bef-mkt)	1.9%	-0.56	0.69	0.07
FITB	Fifth Third Bancorp	19-Jan (Bef-mkt)	2.6%	-0.11	0.48	0.19
KMI	Kinder Morgan	17-Jan (Aft-mkt)	1.8%	0.09	0.86	0.47
CMA	Comerica	19-Jan (Bef-mkt)	4.4%	-0.15	1.20	0.53
TFC	Truist Financial	18-Jan (Bef-mkt)	3.2%	0.08	1.04	0.56
MS	Morgan Stanley	16-Jan (Bef-mkt)	3.5%	-0.01	3.23	1.61
AA	Alcoa	17-Jan (Aft-mkt)	6.1%	0.02	4.21	2.12
ALLY	Ally Financial	19-Jan (Bef-mkt)	5.4%	-0.14	4.40	2.13
DFS	Discover Financial Services	17-Jan (Aft-mkt)	4.5%	-0.29	4.60	2.15
FHN	First Horizon	18-Jan (Bef-mkt)	4.2%	5.69	0.30	3.00

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. a current implied move vs the average return on earnings day over the last 8 quarters (Z-score). b compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3m (Z-score). The table shows only the names ranked in the top and bottom 10 of the screen. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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**Exhibit 2: Long Call: companies rank higher if they have low implied vol, high BofA EPS estimates, and are heavily shorted and/or lightly owned**The companies are ranked by how cheap it is to position with calls for a potential earnings surprise. For Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category.

				Implied	Earnings						
			Implied	move vs	straddle	Implied vol	<b>BofA EPS</b>	Fund	Short	Positioning	Aggregate
Ticker	Company Name	Report Date	move	historya	premium <sup>b</sup>	Score	Scorec	holdings*	Interest*	Score	Score
KMI	Kinder Morgan	17-Jan (Aft-mkt)	1.8%	0.09	0.86	-0.47	0.50	-0.79	-0.61	0.09	0.04
CMA	Comerica	19-Jan (Bef-mkt)	4.4%	-0.15	1.20	-0.53	0.12	-0.84	-0.20	0.32	-0.03
PPG	PPG Industries	18-Jan (Aft-mkt)	3.2%	0.23	2.63	-1.43	1.68	0.14	-0.60	-0.37	-0.04
SLB	Schlumberger	19-Jan (Bef-mkt)	1.9%	-0.56	0.69	-0.07	0.18	0.40	-0.62	-0.51	-0.13
KEY	KeyCorp	18-Jan (Bef-mkt)	3.7%	0.70	0.52	-0.61	-0.04	-0.50	-0.18	0.16	-0.16
USB	US Bancorp	17-Jan (Bef-mkt)	4.0%	-0.55	2.09	-0.77	0.36	0.03	-0.38	-0.21	-0.21
FITB	Fifth Third Bancorp	19-Jan (Bef-mkt)	2.6%	-0.11	0.48	-0.19	-0.95	-0.42	-0.15	0.14	-0.34
TFC	Truist Financial	18-Jan (Bef-mkt)	3.2%	0.08	1.04	-0.56	-0.08	0.34	-0.53	-0.43	-0.36
GS	Goldman Sachs	16-Jan (Bef-mkt)	2.9%	0.05	2.38	-1.21	0.23	0.23	-0.51	-0.37	-0.45
PNC	PNC Financial Services	16-Jan (Bef-mkt)	3.4%	0.63	1.88	-1.26	0.35	0.80	-0.50	-0.65	-0.52
MS	Morgan Stanley	16-Jan (Bef-mkt)	3.5%	-0.01	3.23	-1.61	0.31	0.60	-0.39	-0.49	-0.60
	Discover Financial										
DFS	Services	17-Jan (Aft-mkt)	4.5%	-0.29	4.60	-2.15	0.10	0.59	-0.55	-0.57	-0.88
AA	Alcoa	17-Jan (Aft-mkt)	6.1%	0.02	4.21	-2.12	-1.13	-0.57	0.29	0.43	-0.94
ALLY	Ally Financial	19-Jan (Bef-mkt)	5.4%	-0.14	4.40	-2.13	-1.28	-0.78	-0.03	0.38	-1.01
FHN	First Horizon	18-Jan (Bef-mkt)	4.2%	5.69	0.30	-3.00	-1.70	-0.84	-0.53	0.16	-1.51

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. \* Z-score. a current implied move vs the average return on earnings day over the last 8 quarters (Z-score). b compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3m (Z-score). BofA EPS estimate vs consensus (Z-score). Fund holdings as of 31-Dec-2023. Note: Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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**Exhibit 3: Long Puts: companies rank higher if they have low implied vol, low BofA EPS estimates, and are lightly shorted and/or heavily owned**The companies are ranked by how cheap it is to position with puts for a potential earnings surprise. For Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category.

Ticker	Company Name	Report Date	Implied	move vs history	straddle premium <sup>b</sup>	Implied vol Score	BofA EPS Score <sup>c</sup>	Fund holdings*	Short Interest*	Positioning	Aggregate	
HICKEI	Company Name	κερυί ι νατε	move	ilistoi y	premium	VOI SCOLE	JUI E	noiungs	IIIICI CSL	Score	Score	
SCHW	Schwab	17-Jan (Bef-mkt)	4.9%	-0.05	2.65	-1.30	-0.74	0.80	-0.52	0.66	-0.46	

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. \* Z-score. a current implied move vs the average return on earnings day over the last 8 quarters (Z-score). b compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3m (Z-score). BofA EPS estimate vs consensus (Z-score). Fund holdings as of 31-Dec-2023. Note: Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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**Exhibit 4: Short Calls: companies rank higher if they have high implied vol, low BofA EPS estimates, and are lightly shorted and/or heavily owned**The companies are ranked by how expensive it is to position with calls for a potential earnings surprise. For Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category.

				Implied	Earnings						
			Implied	move vs	straddle	Implied	BofA EPS	Fund	Short	Positioning	Aggregate
Ticker	Company Name	Report Date	move	historya	premium⁵	vol Score	Score	holdings*	Interest*	Score	Score
SCHW	Schwab	17-Jan (Bef-mkt)	4.9%	-0.05	2.65	1.30	-0.74	0.80	-0.52	0.66	0.41

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. \* Z-score. a current implied move vs the average return on earnings day over the last 8 quarters (Z-score). b compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3m (Z-score). FofA EPS estimate vs consensus (Z-score). Fund holdings as of 31-Dec-2023. Note: Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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**Exhibit 5: Short Puts: companies rank higher if they have high implied vol, high BofA EPS estimates, and are heavily shorted and/or lightly owned**The companies are ranked by how expensive it is to position with puts for a potential earnings surprise. For Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category.

Ticker	Company Name	Report Date	Implied move	Implied move vs history <sup>a</sup>	Earnings straddle premium <sup>b</sup>	Implied vol Score	BofA EPS Score <sup>c</sup>	Fund holdings*	Short Interest*	Positioning Score	Aggregate Score
PPG	PPG Industries	18-Jan (Aft-mkt)	3.2%	0.23	2.63	1.43	1.68	0.14	-0.60	-0.37	0.91
	Discover Financial										
DFS	Services	17-Jan (Aft-mkt)	4.5%	-0.29	4.60	2.15	0.10	0.59	-0.55	-0.57	0.56
FHN	First Horizon	18-Jan (Bef-mkt)	4.2%	5.69	0.30	3.00	-1.70	-0.84	-0.53	0.16	0.48
MS	Morgan Stanley	16-Jan (Bef-mkt)	3.5%	-0.01	3.23	1.61	0.31	0.60	-0.39	-0.49	0.48
AA	Alcoa	17-Jan (Aft-mkt)	6.1%	0.02	4.21	2.12	-1.13	-0.57	0.29	0.43	0.47
ALLY	Ally Financial	19-Jan (Bef-mkt)	5.4%	-0.14	4.40	2.13	-1.28	-0.78	-0.03	0.38	0.41
GS	Goldman Sachs	16-Jan (Bef-mkt)	2.9%	0.05	2.38	1.21	0.23	0.23	-0.51	-0.37	0.36
KMI	Kinder Morgan	17-Jan (Aft-mkt)	1.8%	0.09	0.86	0.47	0.50	-0.79	-0.61	0.09	0.36
CMA	Comerica	19-Jan (Bef-mkt)	4.4%	-0.15	1.20	0.53	0.12	-0.84	-0.20	0.32	0.32
PNC	PNC Financial Services	16-Jan (Bef-mkt)	3.4%	0.63	1.88	1.26	0.35	0.80	-0.50	-0.65	0.32
USB	US Bancorp	17-Jan (Bef-mkt)	4.0%	-0.55	2.09	0.77	0.36	0.03	-0.38	-0.21	0.30
KEY	KeyCorp	18-Jan (Bef-mkt)	3.7%	0.70	0.52	0.61	-0.04	-0.50	-0.18	0.16	0.24
TFC	Truist Financial	18-Jan (Bef-mkt)	3.2%	0.08	1.04	0.56	-0.08	0.34	-0.53	-0.43	0.02
SLB	Schlumberger	19-Jan (Bef-mkt)	1.9%	-0.56	0.69	0.07	0.18	0.40	-0.62	-0.51	-0.09
FITB	Fifth Third Bancorp	19-Jan (Bef-mkt)	2.6%	-0.11	0.48	0.19	-0.95	-0.42	-0.15	0.14	-0.21

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. \* Z-score. a current implied move vs the average return on earnings day over the last 8 quarters (Z-score). b compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3 m (Z-score). BofA EPS estimate vs consensus (Z-score). Fund holdings as of 31-Dec-2023. Note: Implied vol Score, BofA EPS Score, and Positioning Score, a higher number means the stock ranks higher in that category. This is a screen and not a recommended list either individually or as a group of stocks and options. Investors should consider the fundamentals of the companies and their own individual circumstances / objectives before making any investment decisions.

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## **Exhibit 6: Underlying Data**

Data behind the Z-scores shown in Exhibits 1-5

Ticker	Company Name	Sector	Report Date	Implied move	Average absolute move vs past 8Q	Earnings straddle premium vs 3m avg.	BofA EPS Estimate	Fund weight relative to index	Fund weight relative to sector	Short Interest	Days to cover
AA	Alcoa	Materials	17-Jan (Aft-mkt)	6.1%	6.0%	1.46	-1.13	18.1%	19.9%	5.8%	1.56
ALLY	Ally Financial	Financials	19-Jan (Bef-mkt)	5.4%	6.1%	1.63	0.36	5.2%	5.4%	4.0%	2.36
CMA	Comerica	Financials	19-Jan (Bef-mkt)	4.4%	4.7%	1.28	1.37	0.4%	0.4%	3.1%	1.93
	Discover Financial										
DFS	Services	Financials	17-Jan (Aft-mkt)	4.5%	6.0%	1.71	2.56	118.0%	122.6%	1.2%	1.50
FHN	First Horizon	Financials	18-Jan (Bef-mkt)	4.2%	0.9%	1.07	0.28	0.0%	0.0%	1.4%	0.72
FITB	Fifth Third Bancorp	Financials	19-Jan (Bef-mkt)	2.6%	2.8%	1.10	0.88	34.3%	35.7%	3.3%	3.70
GS	Goldman Sachs	Financials	16-Jan (Bef-mkt)	2.9%	2.8%	1.42	4.36	88.1%	91.5%	1.5%	2.22
KEY	KeyCorp	Financials	18-Jan (Bef-mkt)	3.7%	2.7%	1.10	0.22	27.9%	29.0%	3.2%	1.89
KMI	Kinder Morgan	Energy	17-Jan (Aft-mkt)	1.8%	1.7%	1.22	0.31	13.9%	16.2%	1.4%	1.95
MS	Morgan Stanley	Financials	16-Jan (Bef-mkt)	3.5%	3.5%	1.53	1.10	118.4%	123.0%	2.1%	3.30
PNC	PNC Financial Services	Financials	16-Jan (Bef-mkt)	3.4%	2.5%	1.35	2.79	135.0%	140.2%	1.5%	2.67
PPG	PPG Industries	Materials	18-Jan (Aft-mkt)	3.2%	2.7%	1.51	1.55	83.7%	91.9%	1.1%	1.49
SCHW	Schwab	Financials	17-Jan (Bef-mkt)	4.9%	5.1%	1.59	0.67	135.2%	140.4%	1.4%	1.93
SLB	Schlumberger	Energy	19-Jan (Bef-mkt)	1.9%	3.5%	1.10	0.84	115.6%	134.8%	1.3%	1.79
TFC	Truist Financial	Financials	18-Jan (Bef-mkt)	3.2%	3.0%	1.24	0.89	97.2%	100.9%	1.4%	1.84
USB	US Bancorp	Financials	17-Jan (Bef-mkt)	4.0%	4.9%	1.39	0.99	72.0%	74.7%	2.1%	3.31

**Source:** BofA Securities, Bloomberg, FactSet. Data as of 12-Jan-2024. The column "earnings straddle premium vs 3m avg." compares the current cost of next week's straddle with the average cost of the weekly straddles over the last 3m. Fund holdings as of 31-Dec-2023.

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## Methodology

Starting from the universe of Russell 1000 stocks expected to report earnings during the week of 15-Jan (and which have listed weekly options), we rank the stocks based on:



- Option-based measures: how expensive vs history are calls and puts expiring on the Friday after earnings
- Fundamental measures: how this quarter's BofA EPS estimates compare to the Bloomberg consensus
- Positioning measures: how heavily owned or shorted the underlying stocks are

To be included, stocks must have weekly options that trade on average more than \$1 million notional per day.

Stocks rated Buy/Neutral by BofA fundamental analysts are included in the Long Calls and Short Puts screens. Stocks with BofA Underperform ratings are included in the Short Calls and Long Puts screens.

The inputs to the screens are the following:

- Option-based measures: how cheap or expensive options are going into earnings.
  - Implied move vs history: A stock's implied move around this quarter's earnings release, compared to the realized moves on earnings days in the last 8 quarters (or however many quarters a stock has been listed for, if less than 8). Realized moves are the 1-day moves from the close prior to the earnings announcement to the following close.
  - Earnings straddle premium: The cost of a straddle expiring Friday of earnings week, compared to the average cost of that stock's weekly straddle over the last 3 months
- **Fundamental BofA estimates:** how the stocks' BofA EPS estimates compare to other firms' estimates (Bloomberg consensus).
  - The BofA EPS Score column is formatted such that a higher number yields a higher ranking. In other words, a high BofA EPS vs consensus yields a higher ranking in the Long Calls and Short Puts screens, and a lower ranking in the Long Puts and Short Calls screens.
- Positioning measures: how heavily owned or shorted the underlying stocks are.
  - Fund holdings: A stock's average weight in fund holdings (from 13F reports, compiled by FactSet), relative to stocks in both the same sector and the Russell 1000 index (average of the two)
  - Short interest: A stock's estimated short interest as a percentage of float (reported with a 2-day lag), relative to stocks in both the same sector and the Russell 1000 index (average of the two)

The scores for each category and the aggregate score are computed as follows:

## **Options Score:**

- Long calls: average[-(Implied move vs history), -(Earnings straddle premium)]
- Long puts: average[-(Implied move vs history), -(Earnings straddle premium)]
- Short calls: average[+(Implied move vs history), +(Earnings straddle premium)]
- Short puts: average[+(Implied move vs history), +(Earnings straddle premium)]s

## **BofA EPS Score:**

Long calls: + BofA EPS estimates vs consensus



- Long puts: BofA EPS estimates vs consensus
- Short calls: BofA EPS estimates vs consensus
- Short puts: + BofA EPS estimates vs consensus

### **Positioning Score**:

- Long calls: average[-(Fund holdings), +(Short interest)]
- **Long puts:** average[+(Fund holdings), -(Short interest)]
- **Short calls:** average[+(Fund holdings), -(Short interest)]
- Short puts: average[-(Fund holdings), +(Short interest)]

**Aggregate Score** is the average of *Implied vol Score*, *BofA EPS Score*, and *Positioning Score*.

**Note:** These screens are intended to be an indicative metric only and may not be used for reference purposes or as a measure of performance for any financial instrument or contract, or otherwise relied upon by third parties for any other purpose, without the prior written consent of BofA Global Research. These screens were not created to act as benchmarks.



## **Options Risk Statement**

### Potential Risk at Expiry & Options Limited Duration Risk

Unlike owning or shorting a stock, employing any listed options strategy is by definition governed by a finite duration. The most severe risks associated with general options trading are total loss of capital invested and delivery/assignment risk... all of which can occur in a short period.

#### Investor suitability

The use of standardized options and other related derivatives instruments are considered unsuitable for many investors. Investors considering such strategies are encouraged to become familiar with the "Characteristics and Risks of Standardized Options" (an OCC authored white paper on options risks). U.S. investors should consult with a FINRA Registered Options Principal.

For detailed information regarding risks involved with investing in listed options: <a href="http://www.theocc.com/about/publications/character-risks.jsp">http://www.theocc.com/about/publications/character-risks.jsp</a>



## **Disclosures**

## **Important Disclosures**

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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R1</sup>

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

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