

Axalta Coating Systems

Flattish end markets but productivity benefits underway; Reiterate Buy

Reiterate Rating: BUY | PO: 39.00 USD | Price: 31.25 USD

Cultural change apparent in 4Q results

Our constructive view on Axalta has been based primarily on the leadership change in the last year driving structural and cultural changes within the company after multiple years of lackluster results, including 6 profitless quarters in Mobility unlike competitor results. While the market seemed disappointed with AXTA's 4Q commentary, presumably related to the soft end market outlook, we saw signs of productivity that reinforced our view for more earnings growth. We had assumed all the coatings companies would equally benefit in raw material cost relief, but AXTA's 12% y/y drop in raws in 4Q was an outlier and reflects the procurement initiative last year. We believe the pricing initiatives have been driven from the top and have now fully offset the surge in raw material costs from 2021/22. Axalta's end markets are mixed, some gaining and some bottoming:

Refinish: This business remains the gem for AXTA, owing to pricing power with fragmented customers, and technology-driven share gains offsetting flattish collision repair demand. Axalta's mixing machines and wet-on-wet coatings provide labor relief for body shops. 2500 body shop wins in 2023 plus the acquired Swiss refinish distributor/ MSO partnerships could drive share gains.

Industrial: Volumes in AXTA's industrial coatings businesses of building materials, electronics, coil, and powder are still 20% below 2021 levels. Destocking is likely over, but end markets like US housing are still flattish. Mgmt is pruning lower margin customers and businesses.

Mobility: Axalta's EBITDA margins in 4Q were near 13% in the Mobility segment and back to 2019 levels (see Exh 2), and we expect further gains in 2024 from productivity and pricing. End market demand is flat with slightly higher auto builds vs lower commercial, reinforcing the need for productivity.

Valuation looks attractive

We raised our 2024 EBITDA estimate to \$1054m, up from \$1025m, near the top end of mgmt's guide, and representing 11% EBITDA growth. Our 2024E EPS rises to \$1.90 (\$1.80 prior), representing 21% growth, which is at the upper end within our specialty chemical coverage, but the stock's valuation multiple is lagging (see Exh 3). Our PO rises to \$39 (from \$38), based on the average of a DCF-derived present value and 18.0x P/E.

Estimates (Dec) (US\$)	2022A	2023A	2024E	2025E	2026E
EPS	1.48	1.57	1.90	2.08	2.28
GAAP EPS	1.63	1.43	1.90	2.08	2.28
EPS Change (YoY)	-11.4%	6.1%	21.0%	9.5%	9.6%
Consensus EPS (Bloomberg)			1.91	2.19	2.46
DPS	0	0	0	0	0
Valuation (Dec)					
P/E	21.1x	19.9x	16.4x	15.0x	13.7x
GAAP P/E	19.2x	21.9x	16.4x	15.0x	13.7x
EV / EBITDA*	12.0x	10.2x	9.2x	8.8x	8.4x
Free Cash Flow Yield*	2.1%	6.4%	7.2%	8.4%	8.6%
* For full definitions of <i>iQ</i> method SM measures, see page 6.					

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Refer to important disclosures on page 7 to 9. Analyst Certification on page 5. Price
Objective Basis/Risk on page 5.

Timestamp: 09 February 2024 12:37PM EST

09 February 2024

Equity

Key Changes		
(US\$)	Previous	Current
Price Obj.	38.00	39.00
2024E Rev (m)	5,323.1	5,240.1
2025E Rev (m)	5,446.6	5,356.2
2026E Rev (m)	5,562.7	5,470.6
2024E EPS	1.80	1.90
2025E EPS	2.00	2.08
2026E EPS	2.20	2.28

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Stock Data

Price	31.25 USD
Price Objective	39.00 USD
Date Established	9-Feb-2024
Investment Opinion	B-1-9
52-Week Range	25.03 USD - 34.45 USD
Mrkt Val (mn) / Shares Out	6,878 USD / 220.1
(mn)	
Free Float	99.7%
Average Daily Value (mn)	60.90 USD
BofA Ticker / Exchange	AXTA / NYS
Bloomberg / Reuters	AXTA US / AXTA.N
ROE (2024E)	21.8%
Net Dbt to Eqty (Dec-2023A)	158.0%
ESGMeter™	Medium

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

Jargon Buster:

MSO = Multi Shop Owners

iQprofile[™] Axalta Coating Systems

iQmethod SM – Bus Performance*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Return on Capital Employed	7.5%	8.8%	9.7%	10.0%	10.4%
Return on Equity	22.3%	21.9%	21.8%	19.9%	18.9%
Operating Margin	11.6%	13.0%	14.8%	15.3%	15.7%
Free Cash Flow	143	437	497	575	589
iQmethod [™] – Quality of Earnings*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Cash Realization Ratio	0.9x	1.7x	1.6x	1.7x	1.6x
Asset Replacement Ratio	0.8x	0.8x	1.0x	1.0x	1.0x
Tax Rate	22.3%	24.1%	25.0%	25.0%	25.0%
Net Debt-to-Equity Ratio	203.4%	158.0%	108.5%	80.8%	57.6%
Interest Cover	4.0x	3.2x	3.6x	3.8x	4.0x
Income Statement Data (Dec)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Sales	4,885	5,184	5,240	5,356	5,471
% Change	10.6%	6.1%	1.1%	2.2%	2.1%
Gross Profit	1,556	1,719	1,809	1,867	1,925
% Change	1.4%	10.5%	5.2%	3.2%	3.1%
EBITDA	811	951	1,054	1,102	1,151
% Change	-4.4%	17.3%	10.9%	4.6%	4.4%
Net Interest & Other Income	(140)	(214)	(215)	(215)	(215)
Net Income (Adjusted)	329	348	421	451	485
% Change	-15.1%	5.9%	20.8%	7.3%	7.4%
(US\$ Millions) Net Income from Cont Operations (GAAP)	2022A 330	2023A 348	2024E 420	2025E 452	2026 E
Depreciation & Amortization	303	276	280	285	290
Change in Working Capital	(184)	(54)	(73)	(27)	(44)
Deferred Taxation Charge	NA	NA	NA	NA	NA
Other Adjustments, Net	(155)	5	35	36	37
Capital Expenditure	(151)	(138)	(165)	(171)	(178)
Free Cash Flow	143	437	497	575	589
% Change	-67.3%	206.1%	13.7%	15.5%	2.4%
Share / Issue Repurchase	0	0	0	0	0
Cost of Dividends Paid	0	0	0	0	0
Change in Debt	(169)	(265)	(200)	(200)	(200)
Balance Sheet Data (Dec)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026E
Cash & Equivalents	655	703	951	1,125	1,314
Trade Receivables	1,067	1,260	1,295	1,322	1,365
Other Current Assets	970	858	890	906	929
Property, Plant & Equipment	1,190	1,204	1,089	976	864
Other Non-Current Assets	3,176	3,247	3,238	3,230	3,221
Total Assets	7,059	7,272	7,463	7,558	7,693
Short-Term Debt	40	26	26	26	26
Other Current Liabilities	1,354	1,402	1,396	1,412	1,433
Long-Term Debt	3,664	3,479	3,279	3,079	2,879
Other Non-Current Liabilities Total Liabilities	502 5 560	593 5 400	593 5 202	593 5 100	593
I OLGI LIGUIILIES	5,560	5,499	5,293	5,109	4,931
Total Fouity	1 500	1 772	7 160	7 // / 0	
Total Equity Total Equity & Liabilities	1,500 7,059	1,773 7,272	2,169 7,463	2,449 7,558	2,762 7,693

Company Sector

Chemicals-Major

Company Description

Axalta is a leading global producer of auto refinish, auto OEM and industrial coatings with \$5.2bn in sales in 2023. The company is the fourth largest coatings producer in the world behind PPG Industries, Akzo (Netherlands) and Sherwin-Williams. Axalta was formed when Carlyle purchased the business from DuPont in February 2013 for \$4.9bn, or 7.4x pro forma 2012 adjusted EBITDA. Carlyle no longer holds an ownership interest in AXTA.

Investment Rationale

We expect AXTA's end markets to post cyclical recovery in 2024, with the potential for a cultural change from new leadership to drive increased profitability, along with raw material costs that could deflate in 2024. The earnings outlook for Axalta's refinish and industrial businesses remain robust, but the challenge has been the auto OEM business, which has struggled with profitability since mid-2021. We expect new leadership to improve this outlook in 2024.

Stock Data

Average Daily Volume

1,948,741

Quarterly Earnings Estimates

	2023	2024
Q1	0.35A	0.42E
Q2	0.35A	0.45E
Q3	0.45A	0.53E
Q4	0.43A	0.50E

Exhibit 1: Performance Coatings Operating Metrics

We saw moderate sequential margin decline in 4Q

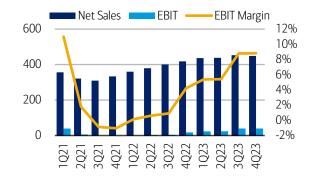


Source: Company model, BofA Global Research estimates

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Exhibit 2: Mobility Coatings Operating Metrics

We saw significant sequential margin growth in 4Q

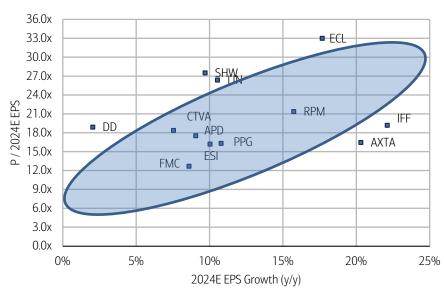


Source: Company model, BofA Global Research estimates

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Exhibit 3: P/E multiples and EPS growth expectations for Specialty Chemical coverage

Axalta's EPS growth is at the upper end but valuation multiple is lagging



Source: BofA Global Research estimates

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Exhibit 4: Axalta Income Statement Summary

We are raising 2024 EPS to \$1.90/share from \$1.80/share prior

Net Sales Performance Coatings Mobility Coatings Other / Corporate Consolidated Net Sales Change
Adjusted EBIT Performance Coatings Mobility Coatings Other (incl step-up D&A) Adjusted EBIT YoY Change
Depreciation and Amortization

2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24E	2Q24E	3Q24E	4Q24E	2024E	2025E	2026E
3,327	847	856	856	848	3,407	856	862	868	864	3,450	3,518	3,579
1,558	437	438	453	449	1,777	433	440	454	463	1,790	1,839	1,891
0	0	0	0	0	0	0	0	0	0	0	0	0
4,885	1,284	1,294	1,309	1,297	5,184	1,289	1,302	1,322	1,327	5,240	5,356	5,471
10.6%					6.1%					1.1%	2.2%	2.1%
448	109	118	135	129	491	133	139	150	140	561	585	607
24	24	24	40	40	127	30	35	45	47	157	177	198
93	17	13	13	13	56	14	14	14	14	56	56	56
565	149	155	188	182	673	177	188	209	201	774	817	861
-9%	25%	3%	27%	24%	19%	19%	22%	11%	10%	15%	6%	5%
303	70	66	71	69	276	70	70	70	70	280	285	290

Exhibit 4: Axalta Income Statement SummaryWe are raising 2024 EPS to \$1.90/share from \$1.80/share prior

Net Sales	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24E	2Q24E	3Q24E	4Q24E	2024E	2025E	2026E
Adjusted EBITDA	811	213	227	261	251	951	247	258	279	271	1,054	1,102	1,151
YoY Change	-4.4%	18.5%	6.7%	23.9%	20.5%	17.3%	15.9%	13.7%	7.2%	7.9%	10.9%	4.6%	4.4%
Net Interest Expense	140	48	55	55	55	213	54	54	54	54	215	215	215
Other Expense / (Income)	0	0	0	(0)	0	0	0	0	0	0	0	0	0
Pretax Income	426	101	100	133	127	460	123	134	156	147	559	602	646
Income Taxes	95	23	23	34	32	111	31	34	39	37	140	151	161
Tax Rate	22.3%	22.4%	22.7%	25.4%	25.4%	24.1%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%
Net Income Before Nonrecurring items	330	78	77	99	94	348	92	101	117	110	420	452	484
Noncontrolling interests	1	0	0	0	1	1	0	0	0	0	0	0	0
Nonrecurring Items	33	33	(16)	(26)	(21)	(30)	0	0	0	0	0	0	0
Net Income	363	111	61	73	73	318	92	101	117	110	420	452	484
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Diluted EPS Before Nonrecurring	\$1.48	\$0.35	\$0.35	\$0.45	\$0.43	\$1.57	\$0.42	\$0.45	\$0.53	\$0.50	\$1.90	\$2.08	\$2.28
Change													
Diluted Shares Outstanding (Million)	222.3	222.1	222.5	221.9	220.9	221.9	221.7	221.5	221.3	221.1	221.4	217.0	212.6
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Breakdown of Sales Growth	7.40/	4.00/	0.00/	2.10/	2.00	2.40/	1.00/	0.70/	1 40/	1.00/	1.20/	2.00/	1.00/
Performance Coatings	7.4%	4.0%	0.0%	2.1%	3.6%	2.4%	1.0%	0.7%	1.4%	1.9%	1.3%	2.0%	1.8%
Mobility Coatings	18.0%	21.4%	15.5%	13.1%	7.4%	14.1%	-0.8%	0.4%	0.2%	3.1%	0.7%	2.7%	2.8%
Consolidated	10.6%	9.4%	4.8%	5.7%	4.9%	6.1%	0.4%	0.6%	1.0%	2.3%	1.1%	2.2%	2.1%
Adjusted EDIT Margins Refere Items													
Adjusted EBIT Margins Before Items	12 EN/	12.9%	13.8%	15.8%	15.2%	14.4%	15.5%	16.1%	17.3%	16.2%	16.3%	16.60	17.00/
Performance Coatings	13.5%	5.4%	5.4%	8.8%	8.8%		6.9%	8.0%	17.5%	10.2%	8.8%	16.6%	17.0%
Mobility Coatings	1.5%					7.1%						9.6%	10.5%
Total	11.6%	11.6%	11.9%	14.3%	14.0%	13.0%	13.7%	14.4%	15.8%	15.1%	14.8%	15.3%	15.7%

Source: Company financials and BofA Global Research estimates

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Price objective basis & risk

Axalta Coating Systems (AXTA)

Our PO of \$39 is based on the average of a 3 stage DCF analysis and a $18.0x\ P/E$ multiple as applied to a FY2024 EPS estimate. The 3-stage DCF is predicated on a 8.0% WACC and a 2.0% terminal growth rate.

Downside risks are slower global auto production, penetration of autonomous vehicles and collision avoidance technology, rising raw materials with inability to pass on price, and a strengthening US dollar.

Upside risks are strengthening auto production, delays in autonomous vehicle start-ups and collision avoidance technology, lower raw materials, and a strengthening US dollar.

Analyst Certification

I, Steve Byrne, CFA, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Chemicals Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Axalta Coating Systems	AXTA	AXTA US	Steve Byrne, CFA
	Bunge Limited	BG	BG US	Salvator Tiano, CFA
	CF Industries	CF	CF US	Steve Byrne, CFA
	Dow Inc	DOW	DOW US	Steve Byrne, CFA
	Eastman Chemical Co	EMN	EMN US	Salvator Tiano, CFA
	Element Solutions Inc.	ESI	ESI US	Steve Byrne, CFA
	Green Plains	GPRE	GPRE US	Salvator Tiano, CFA
	Huntsman Corp	HUN	HUN US	Salvator Tiano, CFA
	Linde	LIN	LIN US	Steve Byrne, CFA
	Linde	LINGY	LIN GY	Steve Byrne, CFA
	Nutrien	NTR	NTR US	Steve Byrne, CFA
	Olin Corp	OLN	OLN US	Steve Byrne, CFA
	PPG Industries Inc.	PPG	PPG US	Steve Byrne, CFA
	Sigma Lithium	SGML	SGML US	Steve Byrne, CFA
	The Mosaic Company	MOS	MOS US	Steve Byrne, CFA
NEUTRAL				
	Air Products	APD	APD US	Steve Byrne, CFA
	Albemarle	ALB	ALB US	Steve Byrne, CFA
	Archer-Daniels-Midland Company	ADM	ADM US	Salvator Tiano, CFA
	Corteva	CTVA	CTVA US	Steve Byrne, CFA
	Ecolab Inc	ECL	ECL US	Steve Byrne, CFA
	International Flavors & Fragrances	IFF	IFF US	Salvator Tiano, CFA
	LyondellBasell Industries	LYB	LYBUS	Steve Byrne, CFA
	Origin Materials	ORGN	ORGN US	Steve Byrne, CFA
UNDERPERFORM	Ü			
	Celanese Corporation	CE	CE US	Salvator Tiano, CFA
	DuPont	DD	DD US	Steve Byrne, CFA
	FMC Corporation	FMC	FMC US	Steve Byrne, CFA
	RPM International Inc	RPM	RPM US	Steve Byrne, CFA
	Sherwin-Williams Company	SHW	SHW US	Steve Byrne, CFA
	Westlake Chemical Partners, LP	WLKP	WLKP US	Steve Byrne, CFA
	Westlake Corp	WLK	WLK US	Steve Byrne, CFA
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*IQ*method[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 - Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
•	Other LT Liabilities	

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Memethod 3*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

Redatabase is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

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Disclosures

Important Disclosures

Axalta Coating Syst (AXTA) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Chemicals Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	66	47.83%	Buy	33	50.00%
Hold	33	23.91%	Hold	16	48.48%
Sell	39	28.26%	Sell	20	51.28%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Inderperform	N/A	≥ 20%

Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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