

Flex Ltd.

Stronger than expected quarter; good execution in a difficult environment

Reiterate Rating: BUY | PO: 28.00 USD | Price: 23.74 USD

F3Q better than expected, F24 guide unchanged

FLEX reported F3Q24 rev of \$7.1bn, above prior guide of \$6.5-6.9bn, and EPS of \$0.71 vs. guide of \$0.57-0.65. The company saw strength in Cloud (and should continue to benefit from a program win with a large hyperscale customer), and better than expected rev in Lifestyle as FLEX saw some pulled forward of orders given the possibility of supply line disruption related to the situation in the Red Sea. Automotive revenues also came in better than expected as the UAW strike was resolved. Revs in Industrial remained challenged in the areas of renewables and semiconductor capital equipment. Medical revs related to life sciences was more challenged. FLEX raised F24 rev guide for core FLEX by \$100mn (\$26.0-26.6bn, vs. prior \$25.9-26.5bn) while EPS was tightened (\$2.07-2.17 vs. prior \$2.05-2.18, mid-point unchanged at \$2.12). The beat in F3Q along with unchanged FY24 guidance implies some incremental weakness in F4Q. Reiterate Buy on I- improving mix, portfolio optimization, margin growth & capital returns.

Levers to grow margins in F25 even if macro is weak

OM in F25 can be 5.0%+ as FLEX has levers to grow margins, including cost management, increased productivity, higher efficiency in its factories through automation, mix shift (less rev from lower margin verticals, and more value added services related to power and hyperscale), and tailwind from restructuring which should continue to follow into the model in F25. With these margin levers, and buybacks, management sees low-to-mid teens y/y growth in EPS possible in F25.

Capital allocation: organic investments and buybacks

FLEX authorized \$2bn in buybacks at the last annual meeting. Management expects \$500mn of buybacks in F4Q23 (about \$1.3bn for F24) and we model about \$1bn of buybacks in F25. Capital allocation priorities remain organic investments, buybacks, tuckin M&A (some focus areas could be related to power, or more value added services).

Adjusting estimates; PO moves to \$28 (from \$35)

We set our PO for core FLEX (ex Nextracker) at \$28 on 11x (unchanged) F25E EPS of \$2.45. Our prior PO of \$35 was for the combined company (core FLEX + Nextracker) and was based on 11x C24E core FLEX EPS, plus \$8 for the value of NXT shares per FLEX share. We roll-over to a F25E based valuation for the core business after the Nextracker spin as FY25 should see the full benefit of restructuring actions previously announced.

Estimates (Mar) (US\$)	2022A	2023A	2024E	2025E	2026E
EPS	1.96	2.36	2.51	2.45	2.93
GAAP EPS	1.94	1.75	2.04	2.01	2.46
EPS Change (YoY)	24.8%	20.4%	6.4%	-2.4%	19.6%
Consensus EPS (Bloomberg)			2.51	2.85	3.11
DPS	0	0	0	0	0
Valuation (Mar)					
P/E	12.1x	10.1x	9.5x	9.7x	8.1x
GAAP P/E	12.2x	13.6x	11.6x	11.8x	9.7x
EV / EBITDA*	7.4x	6.3x	5.7x	6.3x	5.9x
Free Cash Flow Yield*	5.8%	3.3%	5.9%	4.2%	4.5%

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Refer to important disclosures on page 7 to 9. Analyst Certification on page 5. Price
Objective Basis/Risk on page 5.

Timestamp: 01 February 2024 08:05AM EST

01 February 2024

Equity

Key Changes		
(US\$)	Previous	Current
Price Obj.	35.00	28.00
2024E Rev (m)	28,497.3	27,988.1
2025E Rev (m)	29,881.9	27,154.5
2026E Rev (m)	31,118.1	28,371.9
2024E EPS	2.50	2.51
2025E EPS	2.99	2.45
2026E EPS	3.35	2.93

Ruplu Bhattacharya

Research Analyst BofAS +1 646 855 0315

+1 646 855 0315 ruplu.bhattacharya@bofa.com

Wamsi Mohan

Research Analyst BofAS +1 646 855 3854 wamsi.mohan@bofa.com

Joseph Leeman Research Analyst

Research Analyst BofAS

Nathawan Asdornwised

Research Analyst BofAS

Stock Data

Price	23.74 USD
Price Objective	28.00 USD
Date Established	1-Feb-2024
Investment Opinion	B-1-9
52-Week Range	14.14 USD - 24.18 USD
Mrkt Val (mn) / Shares Out	10,289 USD / 433.4
(mn)	
Free Float	99.1%
Average Daily Value (mn)	123.66 USD
BofA Ticker / Exchange	FLEX / NAS
Bloomberg / Reuters	FLEX US / FLEX.OQ
ROE (2024E)	18.7%
Net Dbt to Eqty (Mar-2023A)	9.6%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

UAW: United Auto Workers

OM: Operating Margin, I-t: long-term

* For full definitions of $\emph{IQ} \textit{method}^{\text{SM}}$ measures, see page 6.



iQprofile[™]Flex Ltd.

iQmethod [™] – Bus Performance*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Return on Capital Employed	11.5%	12.7%	12.8%	10.5%	12.0%
Return on Equity	24.7%	22.0%	18.7%	16.4%	17.89
Operating Margin	4.5%	4.7%	5.8%	5.0%	5.29
Free Cash Flow	592	335	602	436	46
iQmethod SM – Quality of Earnings*					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Cash Realization Ratio	1.1x	0.9x	1.0x	1.0x	0.9
Asset Replacement Ratio	0.9x	1.2x	1.0x	0.9x	1.0
Tax Rate	12.1%	10.8%	15.8%	17.5%	17.59
Net Debt-to-Equity Ratio	29.3%	9.6%	12.8%	22.1%	16.19
Interest Cover	12.4x	7.1x	8.8x	9.4x	12.5
Income Statement Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Sales	26,041	30,346	27,988	27,154	28,37
% Change	7.9%	16.5%	-7.8%	-3.0%	4.59
Gross Profit	1,957	2,330	2,523	2,206	2,42
% Change	11.2%	19.1%	8.3%	-12.6%	9.79
EBITDA	1,652	1,942	2,148	1,938	2,05
% Change	-2.6%	17.6%	10.6%	-9.8%	6.29
Net Interest & Other Income	(94)	(204)	(185)	(144)	(119
Net Income (Adjusted)	945	1,090	1,105	995	1,12
% Change	19.0%	15.3%	1.4%	-9.9%	13.29
Free Cash Flow Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Net Income from Cont Operations (GAAP)	945	1,104	1,211	995	1,12
Depreciation & Amortization	483	501	526	588	57
Change in Working Capital	(396)	(584)	(405)	(434)	(503
Deferred Taxation Charge	0	0	0	0	
Other Adjustments, Net	(8)	(71)	(179)	(180)	(180
Capital Expenditure	(432)	(615)	(550)	(533)	(556
Free Cash Flow	592	335	602	436	46
% Change	10.6%	-43.4%	79.8%	-27.7%	6.09
Share / Issue Repurchase	0	0	0	0	
Cost of Dividends Paid	0	0	0	0	
Change in Debt	475	(306)	(396)	0	(1,275
Balance Sheet Data (Mar)					
(US\$ Millions)	2022A	2023A	2024E	2025E	2026
Cash & Equivalents	2,964	3,294	2,648	2,112	1,08
Trade Receivables	3,371	3,739	3,681	3,645	3,88
Other Current Assets	8,002	8,988	8,394	8,821	9,37
Property, Plant & Equipment	2,125	2,349	2,314	2,260	2,24
Other Non-Current Assets	2,863	3,025	3,161	3,161	3,16
Total Assets	19,325	21,395	20,199	20,000	19,74
Short-Term Debt	949	150	3	3	
Other Current Liabilities	9,762	10,705	9,533	9,491	9,77
Long-Term Debt	3,248	3,691	3,431	3,431	2,15
Other Non-Current Liabilities	1,159	1,143	1,104	1,104	1,10
Total Liabilities	15,118	15,689	14,071	14,029	13,04
Total Equity Total Equity & Liabilities	4,207	5,706	6,127	5,970	6,70
	19,325	21,395	20,198	19,999	19,74

Company Sector

Electronics Manufacturing Services

Company Description

Flex is a global provider of vertically-integrated supply chain services starting from PCB fabrication, design, engineering and manufacturing services through after-sales support. The core business includes the Reliability Solutions and Agility Solutions segments

Investment Rationale

Our positive view is based on (1) structural mix shift to higher margin end markets, (2) management's mediumterm target of growing core business revenues at high single digits CAGR and growing operating margin to 5.0%, 3) consistency of FCF and good FCF yield, 4) management's focus on shareholder value creation, and 5) growth opportunity from new end markets

Stock Data

Average Daily Volume 5,209,109

Quarterly Earnings Estimates

	2023	2024
Q1	0.54A	0.57A
Q2	0.63A	0.68A
Q3	0.62A	0.71A
Q4	0.57A	0.55E

Model

Exhibit 1: FLEX Income StatementWe model F25 revenue/EPS of \$27bn/\$2.45

		F202	24E			F202	25E						
(\$ in millions except per share data)	1Q24A	2Q24A	3Q24A	4Q24E	1Q25E	2Q25E	3Q25E	4Q25E	F2022	F2023	F2024E	F2025E	F2026E
Sales	7,336	7,471	7,103	6,078	6,432	6,643	7,025	7,054	26,041	30,346	27,988	27,154	28,372
Cost of Sales	6,722	6,795	6,391	5,557	5,915	6,106	6,452	6,476	24,084	28,016	25,465	24,949	25,951
Gross Profit	614	676	712	521	518	537	573	578	1,957	2,330	2,523	2,206	2,420
Operating Income	377	439	477	329	315	328	352	356	1,169	1,441	1,622	1,350	1,484
Interest & Other Expense, net	51	43	38	53	36	36	36	36	94	204	185	144	119
Pretax Income	326	396	439	276	279	292	316	320	1,075	1,237	1,437	1,206	1,365
Tayor	41	58	86	41	49	51	55	56	130	122	226	211	239
Taxes Rate	13%	15%	20%	15%	18%	18%	18%	18%	12%	133 11%	16%	211 18%	18%
Minority interest	15% 27	35	20%	15%	0	10%	10%	10%	12%	11%	10%	10%	10%
Net income before FAS 123R	258	303	309	235	230	241	260	264	945	1,090	1.105	995	1,126
Net income before LAS 125K	230	303	303	233	230	241	200	204	343	1,030	1,103	333	1,120
Non GAAP EPS (ex FAS)	\$0.57	\$0.68	\$0.71	\$0.55	\$0.55	\$0.58	\$0.64	\$0.68	\$1.96	\$2.36	\$2.51	\$2.45	\$2.93
Non GAAP NI (incl FAS)	217	258	270	207	202	213	232	236	853	957	952	883	1,014
Non GAAP EPS (incl FAS)	\$0.48	\$0.58	\$0.62	\$0.49	\$0.48	\$0.52	\$0.58	\$0.61	\$1.77	\$2.07	\$2.16	\$2.17	\$2.64
Diluted Shares - NON GAAP EPS (MM)	455	448	436	425	420	412	404	389	483	462	441	406	384
A- 0/ -F.D													
As % of Revenue Cost of Sales	91.6%	91.0%	90.0%	91.4%	92.0%	91.9%	91.8%	91.8%	92.5%	92.3%	91.0%	91.9%	91.5%
Gross Profit	8.4%	91.0%	10.0%	8.6%	8.0%	8.1%	8.2%	8.2%	7.5%	7.7%	9.0%	8.1%	8.5%
GIOSS PIOIIL	0.4%	9.0%	10.0%	0.0%	0.0%	0.1%	0.2%	0.2%	7.5%	7.7%	9.0%	0.1%	0.5%
SG&A	3.2%	3.2%	3.3%	3.2%	3.2%	3.2%	3.2%	3.2%	3.0%	2.9%	3.2%	3.2%	3.3%
Operating Earnings	5.1%	5.9%	6.7%	5.4%	4.9%	4.9%	5.0%	5.0%	4.5%	4.7%	5.8%	5.0%	5.2%
Interest & Other Expense	0.7%	0.6%	0.5%	0.9%	0.6%	0.5%	0.5%	0.5%	0.4%	0.7%	0.7%	0.5%	0.4%
Pretax Earns	4.4%	5.3%	6.2%	4.5%	4.3%	4.4%	4.5%	4.5%	4.1%	4.1%	5.1%	4.4%	4.8%
Net income before FAS 123R	3.5%	4.1%	4.4%	3.9%	3.6%	3.6%	3.7%	3.7%	3.6%	3.6%	3.9%	3.7%	4.0%
Net intollie before LAS 125K	ا√ د.د	4.170	4.470	3.5%	5.070	5.0%	J.7 70	J.7 70	5.0%	3.0 %	3.570	3.7 70	4.070
Year-Over-Year Growth													
Sales	0%	-4%	-8%	-19%	-12%	-11%	-1%	16%	8%	17%	-8%	-3%	4%
Cost of Sales	-1%	-5%	-11%	-19%	-12%	-10%	1%	17%	8%	16%	-9%	-2%	4%
Gross Profit	13%	13%	20%	-12%	-16%	-21%	-20%	11%	11%	19%	8%	-13%	10%
SG&A	12%	6%	5%	-17%	-15%	-12%	-6%	16%	8%	13%	1%	-5%	9%
Operating Earnings	14%	17%	28%	-10%	-16%	-25%	-26%	8%	13%	23%	13%	-17%	10%
Interest & Other Expense	34%	-14%	-36%	-7%	-29%	-16%	-5%	-32%	-14%	117%	-9%	-22%	-18%
Pretax Earns	12%	22%	40%	-10%	-14%	-26%	-28%	16%	17%	15%	16%	-16%	13%
Net income before FAS 123R	12%	5%	8%	-10%	-11%	-20%	-16%	12%	17%	15%	1%	-10%	13%
Non GAAP EPS (ex FAS)	4%	8%	14%	-3%	-3%	-14%	-9%	23%	25%	21%	6%	-2%	20%
Non GAAP EPS (incl FAS)	-3%	1%	10%	7%	1%	-10%	-7%	25%	25%	17%	4%	1%	22%
2. 2. 2. 3 (1101778)	3 /0	. 70	10 /0	, 70	1 70	10 /0	, 70	23 /0	2570	17 /0	170	1 /0	22 10
Diluted Shares - NON GAAP EPS (MM)	-3%	-3%	-5%	-7%	-8%	-8%	-7%	-8%	0%	0%	0%	0%	0%

Source: Company reports, BofA Global Research estimates

BofA GLOBAL RESEARCH



Price objective basis & risk

Flex Ltd. (FLEX)

Our price objective is \$28 based on 11x F25E EPS of \$2.45. This multiple is above the median 9x of the long-term trading range of 6-13x. We believe that this multiple is justified as it balances near-term risk from lower revenues related to weaker end markets, and margin headwind from component shortages, and higher logistics costs, versus longer-term expectation of improving mix, revenue growth and margins.

Downside risks: Unexpected downturn in the global economy, margin headwind from higher logistics costs, weaker-than-expected end markets, new program ramps taking longer than expected, share gains by competitors, unexpected restructuring and longer than expected time to pass through rising component costs.

Analyst Certification

I, Ruplu Bhattacharya, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - IT Hardware and Technology Supply Chain Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Amphenol	APH	APH US	Wamsi Mohan
	Apple Inc.	AAPL	AAPL US	Wamsi Mohan
	Corning Inc.	GLW	GLW US	Wamsi Mohan
	Dell Technologies Inc.	DELL	DELL US	Wamsi Mohan
	Flex Ltd.	FLEX	FLEX US	Ruplu Bhattacharya
	HP Inc.	HPQ	HPQ US	Wamsi Mohan
	International Business Machines Corp.	IBM	IBM US	Wamsi Mohan
	Jabil Inc.	JBL	JBL US	Ruplu Bhattacharya
	Nutanix Inc	NTNX	NTNX US	Wamsi Mohan
	Roku, Inc.	ROKU	ROKU US	Ruplu Bhattacharya
	Seagate Technology	STX	STX US	Wamsi Mohan
	Sensata Technologies Holdings Plc	ST	ST US	Wamsi Mohan
	TD Synnex Corp	SNX	SNX US	Ruplu Bhattacharya
	TE Connectivity Ltd.	TEL	TEL US	Wamsi Mohan
	Teradata Corporation	TDC	TDC US	Wamsi Mohan
	Western Digital Corporation	WDC	WDC US	Wamsi Mohan
IEUTRAL				
	Arrow Electronics Inc.	ARW	ARW US	Ruplu Bhattacharya
	Avnet Inc.	AVT	AVT US	Ruplu Bhattacharya
	CDW Corp	CDW	CDW US	Ruplu Bhattacharya
	Concentrix Corporation	CNXC	CNXC US	Ruplu Bhattacharya
	Hewlett-Packard Enterprise	HPE	HPE US	Wamsi Mohan
	Pure Storage	PSTG	PSTG US	Wamsi Mohan
JNDERPERFORM				
	DigitalOcean	DOCN	DOCN US	Wamsi Mohan
	NetApp Inc.	NTAP	NTAP US	Wamsi Mohan
	Sanmina Corporation	SANM	SANM US	Ruplu Bhattacharya
	Vishay Intertechnology, Inc.	VSH	VSH US	Ruplu Bhattacharya
	Vizio	VZIO	VZIO US	Wamsi Mohan



IQmethod[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) \times (1 - Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
•	Other LT Liabilities	

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Menethod 3*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

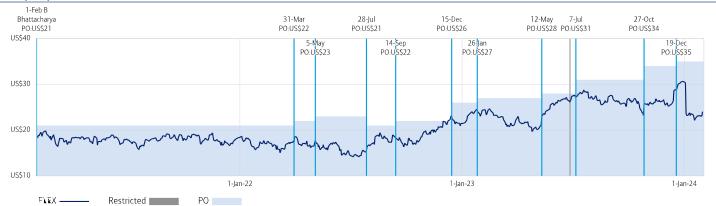
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Disclosures

Important Disclosures

Flex Ltd. (FLEX) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Electronics Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	32	54.24%	Buy	13	40.63%
Hold	11	18.64%	Hold	3	27.27%
Sell	16	27.12%	Sell	4	25.00%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

R1 Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

FUNDAMENTAL EQUITY OPINION KEY: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating. VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are: A - Low, B - Medium and C - High. INVESTMENT RATINGS reflect the analyst's assessment of both a stock's absolute total return potential as well as its attractiveness for investment relative to other stocks within its Coverage Cluster (defined below). Our investment ratings are: 1 - Buy stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster; 2 - Neutral stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks and 3 - Underperform stocks are the least attractive stocks in a coverage cluster. An investment rating of 6 (No Rating) indicates that a stock is no longer trading on the basis of fundamentals. Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

Buy	≥ 10%	≤ /0%
Neutral	≥ 0%	≤ 30%
nderperform	N/A	≥ 20%

R2Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

INCOME RATINGS, indicators of potential cash dividends, are: 7 - same/higher (dividend considered to be secure), 8 - same/lower (dividend not considered to be secure) and 9 - pays no cash dividend. Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research report referencing the stock.

Price Charts for the securities referenced in this research report are available on the Price Charts website, or call 1-800-MERRILL to have them mailed.

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