

# Occidental Petroleum Corp.

# OXY 8K trims estimates on transitory GoM production. Berkshire now owns 34%

Reiterate Rating: BUY | PO: 80.00 USD | Price: 56.80 USD

#### 8K update trims 4Q23 estimates

In what is now a pre-quarter pattern of disclosure, Occidental pre-announced realized oil, gas and NGL prices along with any material difference in production versus guidance provided in the prior quarter. For 4Q23, OXY calls out GoM production at 127.000 boepd vs prior guidance of 152,000 – 158,000 boepd as a consequence of a pipeline outage at the  $3^{rd}$  party operated Main Pass Oil Gathering (MPOG) system, temporarily halting some operations. Production is expected to restart in the coming weeks. Management also expects total company oil & gas production to remain within prior guidance of 1.206 – 1.246 mm boepd due to 'outstanding operating performance', although this comes with a slightly lower oil cut (51.7% vs 52.5% guidance), higher domestic opex (\$10.96/boe vs \$10.50/boe & higher tax rate (32% - 33% vs 30% guidance). Realized NGL & natural gas prices as a % of benchmarks look essentially flat vs 3Q23. On balance we expect solid production to be a function of higher international gas (higher tax, lower total oil cut) with the net impact of disclosure reducing our 4Q23 estimates from \$0.86 to \$0.69/sh.

### The bigger news may be that BH now owns 34%

In a separate filing, OXY disclosed in a 13G filing that Berkshire Hathaway now has a passive holding of 34% of the outstanding fully diluted shares. Recall that BH had previously received SEC permission to increase its holding to 50% on a passive basis, with no triggering obligation to acquire the balance of the outstanding shares. The implications of how this plays out in regards to BH's long term holding is hard to predict: but for the time being we see a BH strategy that appears to increase its holding into commodity weakness, arguably a unique aspect of the investment outlook versus peers. & perhaps imputing incremental support for OXY shares in a volatile commodity outlook.

# Transitory issues impact 4Q; not the investment case

With the temporary loss of high margin, oil weighted GoM production we see no material impact on OXY's investment outlook. On the contrary with a step change in domestic production coming from the recently announced CrownRock acquisition we see 2024 starting with momentum behind both US & international output with pending closure of the deal expected in 1Q24 that will kick start non-core disposals with low associated cashflow and reinforcing another step change in OXY's capacity to reduce debt. In a backward oil curve, we continue to believe the associated transfer of value from debt to equity differentiates its investment case versus peers. Reiterate Buy.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	2.56	9.40	3.66	4.85	5.59
EPS Change (YoY)	NM	267.2%	-61.1%	32.5%	15.3%
Consensus EPS (Bloomberg)			3.94	4.31	4.77
DPS	0.04	0.52	0.67	0.84	0.91
Valuation (Dec)					
P/E	22.2x	6.0x	15.5x	11.7x	10.2x
Dividend Yield	0.1%	0.9%	1.2%	1.5%	1.6%
EV / EBITDA*	6.2x	4.0x	6.4x	5.6x	5.2x
Free Cash Flow Yield*	13.7%	22.3%	10.5%	11.0%	14.2%
* For full definitions of <i>IQ</i> method <sup>SM</sup> measures, see page 5.					

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Refer to important disclosures on page 6 to 8. Analyst Certification on page 4. Price Objective Basis/Risk on page 4.

Timestamp: 11 January 2024 02:42AM EST

#### 11 January 2024

#### Equity

Doug Leggate

Research Analyst BofAS +1 713 247 6013 doug.leggate@bofa.com

Kalei Akamine

Research Analyst BofAS +1 713 247 7880 kalei.akamine@bofa.com

John H. Abbott Research Analyst BofAS +1 713 247 7144 john.h.abbott@bofa.com

Carlos Escalante Research Analyst BofAS carlos.escalante@bofa.com

Noah Hungness Research Analyst BofAS noah.hungness@bofa.com

#### Stock Data

Price	56.80 USD
Price Objective	80.00 USD
Date Established	5-Jan-2024
Investment Opinion	C-1-7
52-Week Range	55.12 USD - 67.93 USD
Mrkt Val (mn) / Shares Out	53,347 USD / 939.2
(mn)	
Free Float	71.9%
Average Daily Value (mn)	612.26 USD
BofA Ticker / Exchange	OXY / NYS
Bloomberg / Reuters	OXY US / OXY.N
ROE (2023E)	16.6%
Net Dbt to Eqty (Dec-2022A)	61.2%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

BH – Berkshire Hathaway NGL – natural gas liquid GoM – Gulf of Mexico boepd – barrel of oil equivalent per day opex- operating expense

# **iQ**profile<sup>™</sup> Occidental Petroleum Corp.

iQmethod <sup>™</sup> – Bus Performance*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Return on Capital Employed	5.4%	15.9%	6.8%	8.5%	8.6%
Return on Equity	25.3%	60.1%	16.6%	19.4%	18.6%
Operating Margin	19.1%	33.9%	23.0%	25.7%	26.1%
Free Cash Flow	7,292	11,909	5,576	5,865	7,583
iQ method <sup>™</sup> – Quality of Earnings*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash Realization Ratio	4.1x	1.7x	3.3x	2.8x	2.7
Asset Replacement Ratio	0.3x	0.6x	0.9x	1.0x	0.9
Tax Rate	27.5%	25.4%	27.2%	24.6%	24.0%
Net Debt-to-Equity Ratio	132.1%	61.2%	61.5%	61.0%	32.4%
Interest Cover	3.5x	12.0x	6.5x	6.4x	8.4
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Sales	27,205	41,602	26,255	29,824	32,217
% Change	143.0%	52.9%	-36.9%	13.6%	8.0%
Gross Profit	27,205	41,602	26,255	29,824	32,217
% Change	143.0%	52.9%	-36.9%	13.6%	8.0%
EBITDA	13,890	21,241	13,405	15,228	16,449
% Change	143.0%	52.9%	-36.9%	13.6%	8.0%
Net Interest & Other Income	(1,496)	(1,179)	(936)	(1,196)	(1,007
Net Income (Adjusted)	2,454	9,429	3,516	4,716	5,477
% Change	NM	284.2%	-62.7%	34.1%	16.1%
Free Cash Flow Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Net Income from Cont Operations (GAAP)	2,454	9,429	3,516	4,716	5,477
Depreciation & Amortization	8,447	6,926	6,882	7,319	7,786
Change in Working Capital	(1,426)	(1,325)	(74)	0	(
Deferred Taxation Charge	46	(1,644)	139	230	304
Other Adjustments, Net	641	3,020	1,308	1,055	1,104
Capital Expenditure	(2,870)	(4,497)	(6,195)	(7,454)	(7,088
Free Cash Flow	7,292	11,909	5,576	5,865	7,583
% Change	NM	63.3%	-53.2%	<b>5.2%</b>	29.3%
Share / Issue Repurchase	(808)	(3,899)	(2,314)	1,037	(663
Cost of Dividends Paid	(39)	(384)	(640)	(813)	(890)
Change in Debt	(6,834)	(9,484)	(22)	(1,712)	(2,476
Balance Sheet Data (Dec)	2025	2025	2022	202	2005
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash & Equivalents	2,764	984 4,046	611	611	6,790
Trade Receivables Other Current Assets	2,115		3,682	3,682	3,682
	6,033	3,604	3,496	3,496	3,496
Property, Plant & Equipment Other Non-Current Assets	58,651	58,851	58,213	55,483	51,920
	5,473	5,124	5,404 71.406	17,404	17,404
<b>Total Assets</b> Short-Term Debt	<b>75,036</b>	<b>72,609</b> 165	<b>71,406</b> 1.224	<b>80,676</b> 403	<b>83,292</b>
Other Current Liabilities	8,346	7,389	7,681	7,681	7,681
Long-Term Debt	29,431	19,670	17,702	21,808	19,332
Other Non-Current Liabilities	16,746	19,670	15,004	15,384	
Total Liabilities	54,709	41,804	41,611	45,276	15,888 <b>43,30</b> 4
Total Equity	20,327	30,805	29,795	35,400	39,987
Total Equity  Total Equity & Liabilities	75,036	72,609	71,406	80,676	83,292
* For full definitions of <i>IQ</i> method sm measures, see page 5		12,009	71,400	00,070	03,232

#### **Company Sector**

Oils

#### **Company Description**

Occidental Petroleum (OXY) is an oil-levered multinational organization whose principal business segments are oil & gas and chemicals. The oil and gas segment explores for, develops, produces, and markets crude oil and natural gas primarily in the US Permian Basin, Latin America, and the Middle East/North Africa. The chemicals segment manufactures and markets basic chemicals, vinyls, and performance chemicals.

#### **Investment Rationale**

Our Buy rating on OXY reflects a preference for defensive oil where unhedged revenue can transfer value from debt to equity holders

#### **Stock Data**

Average Daily Volume

10,779,283

#### **Quarterly Earnings Estimates**

	2022	2023
Q1	2.12A	1.10A
Q2	3.18A	0.69A
Q3	2.46A	1.18E
Q4	1.62A	0.69E

# **4Q23 earnings estimates**

The table below summarizes our updated 4Q23 estimates versus year-over-year and prior quarter estimates.

#### Exhibit 1: OXY 4Q23e Earnings Estimates (\$ in Millions, except in per share data)

Y/Y and Q/Q Comparison (\$ in Millions, except in per share data)

Segment Earnings	4Q23E	4Q22A	YOY	3Q23A	QOQ
E&P	1,478	2,420	-39%	1,827	-19%
Midstream	(128)	(8)	1494%	(66)	93%
Chemicals	215	457	-53%	373	-42%
Corporate & Other	(425)	(462)	-8%	(403)	6%
US Income Before Tax	1,140	2,407	-53%	1,731	-34%
US Income Tax (Normalized)	(319)	(607)	-47%	(420)	-24%
Net Income (Adjusted)	820	1,800	-54%	1,311	-37%
Special Items & Tax Adj.	-	126	-100%	61	-100%
Net Income (Reported)	820	1,926	-57%	1,372	NM
Per Share Data					
EPS (Adjusted)	0.69	1.62	-57%	3.18	-78%
EPS (Reported)	0.69	1.62	-57%	3.18	-78%
Dividend	0.18	0.13	38%	0.13	38%

Source: BofA Global Research estimates

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#### **Estimate changes**

Adjusting for 4Q24 preview, our estimates change as follows. Note we assume completion of the Crownrock acquisition at end 1Q24.

#### **Exhibit 2: OXY Earnings Estimates**

Updated for 4Q23 preview

	Q1	Q2	Q3	Q4	FY	BBG Consensus
2022A	2.12	3.18	2.46	1.62	9.40	9.62
2023E	1.10	0.69	1.18	0.69	3.66	3.93
Previous	1.10	0.69	1.18	0.86	3.84	n/a
2024E	0.90	1.31	1.39	1.24	4.85	4.31
Previous	0.96	1.20	1.38	1.24	4.78	n/a
2025E	1.22	1.39	1.53	1.44	5.59	4.78
Previous	1.22	1.39	1.52	1.44	5.57	n/a

**Source:** BofA Global Research estimates

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# Price objective basis & risk

#### **Occidental Petroleum Corp. (OXY)**

Our price objective of \$80/sh assumes \$75 Brent and \$70 WTI long-term. We assume long-term HH natural gas of \$4.00. We apply a long-term (post-tax) weighted average cost of capital (WACC) of 7.9%, which is based on the BofA strategy team's assumed risk premium and a five-year monthly beta.

Downside risks to our price objective are (1) the oil and gas price and margin environment, (2) significant delays to the new upstream projects critical to its production targets, and (3) inability to capture the price environment due to cost pressures (opex, capex, and taxation).

Upside risks to our price objective are higher oil & gas prices.

## **Analyst Certification**

I, Doug Leggate, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

## **Special Disclosures**

BofA Securities is currently acting as financial advisor to Occidental Petroleum Corporation in connection with its proposed acquisition of CrownRock LP, which was announced on December 11, 2023.

#### **US - Large Cap Oils Coverage Cluster**

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
BUY				
	APA Corporation	APA	APA US	Doug Leggate
	Canadian Natural Resources	YCNQ	CNQ CN	Doug Leggate
	Canadian Natural Resources	CNQ	CNQ US	Doug Leggate
	Chesapeake Energy	CHK	CHK US	Doug Leggate
	Chevron Corp.	CVX	CVX US	Doug Leggate
	ConocoPhillips	COP	COPUS	Doug Leggate
	Coterra Energy Inc	CTRA	CTRA US	Doug Leggate
	EQT Corporation	EQT	EQT US	John H. Abbott
	ExxonMobil Corp.	XOM	XOM US	Doug Leggate
	Granite Ridge Resources, Inc	GRNT	GRNT US	John H. Abbott
	Imperial Oil	IMO	IMO US	Doug Leggate
	Imperial Oil	YIMO	IMO CN	Doug Leggate
	Kimbell Royalty Partners	KRP	KRP US	John H. Abbott
	Occidental Petroleum Corp.	OXY	OXY US	Doug Leggate
	Ovintiv Inc	YOW	OW CN	Doug Leggate
	Ovintiv Inc	OW	OW US	Doug Leggate
	Range Resources Corp	RRC	RRC US	Doug Leggate
	Southwestern Energy Corp.	SWN	SWN US	Doug Leggate
	Suncor	YSU	SUCN	Doug Leggate
	Suncor	SU	SUUS	Doug Leggate
NEUTRAL				
	California Resources Corporation	CRC	CRC US	Kalei Akamine
	CNX Resources	CNX	CNX US	John H. Abbott
	Delek US Holdings, Inc.	DK	DK US	Doug Leggate
	Devon Energy Corp.	DVN	DVN US	Doug Leggate
	EOG Resources	EOG	EOG US	Doug Leggate
	Gulfport Energy Corporation	GPOR	GPOR US	Doug Leggate
	HF Sinclair Corporation	DINO	DINO US	Doug Leggate
	Marathon Petroleum Company	MPC	MPC US	Doug Leggate
	PBF Energy	PBF	PBF US	Doug Leggate

#### **US - Large Cap Oils Coverage Cluster**

Investment rating	Company	Bof A Ticker	Bloomberg symbol	Analyst
	Permian Resources Corporation	PR	PR US	Doug Leggate
	Phillips 66	PSX	PSX US	Doug Leggate
	Valero Energy Corp.	VLO	VLO US	Doug Leggate
UNDERPERFORM				
	Chord Energy Corporation	CHRD	CHRD US	John H. Abbott
	Crescent Energy Company	CRGY	CRGY US	John H. Abbott
	Diamondback Energy Inc.	FANG	FANG US	Doug Leggate
	Marathon Oil Corp.	MRO	MRO US	Doug Leggate
	National Fuel Gas Company	NFG	NFG US	John H. Abbott
	Northern Oil and Gas	NOG	NOG US	John H. Abbott
	Vital Energy Inc	VTLE	VTLE US	John H. Abbott
RSTR				
	Pioneer Natural Resources	PXD	PXD US	Doug Leggate

# **Q**method <sup>su</sup> Measures Definitions

flow statements for companies covered by BofA Global Research.

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 - Tax Rate) + Goodwill Amortization	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities	Sales

EV/EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

Momethod <sup>SM</sup> is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

\*\*Modatabase\*\* is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash

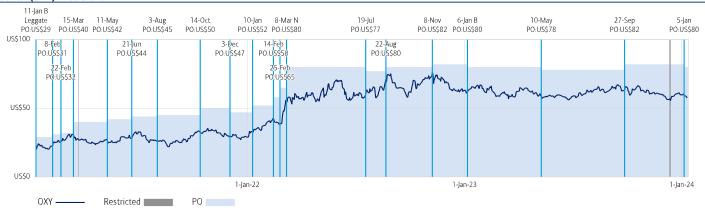
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# **Disclosures**

# **Important Disclosures**

#### Occidental (OXY) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Energy Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	83	61.48%	Buy	64	77.11%
Hold	28	20.74%	Hold	21	75.00%
Sell	24	17.78%	Sell	18	75.00%

#### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

RI Issuers that were investment banking dients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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# Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster<sup>R2</sup>

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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