

# Evergy, Inc.

# 2024 EPS preview: Growth should track in line with new target

Reiterate Rating: NEUTRAL | PO: 51.00 USD | Price: 50.89 USD

# Kansas rate increase driving growth in 2024

With Evergy (EVRG) expected to offer its 2024 EPS guidance on its Feb Q4 call, we preview 2024 with an EPS estimate of \$3.82, slightly below Street and representing +4.7% growth from the original 2023 midpoint of \$3.65 which serves as the base for the updated 4-6% EPS CAGR target. The net rate increase in Kansas is expected to be the principal upside driver along with contributions from normalized sales growth and transmission. 2023 likely at low end on mild December temps.

# Will we see Kansas legislation moving forward?

On Jan 16 EVRG testified before the Kansas state House Energy, Utilities, and Telecommunications Committee. The company introduced a proposed bill that would seek to reduce regulatory lag in the jurisdiction by 1) adding Plant in Service Accounting (PISA) allowing for deferral of incremental D&A and interest expense until rates are set and 2) setting authorized capital structure for utilities to the actual level at which the utilities operate. While it is difficult to predict the outcome of any early-stage legislation, particularly a bill proposed by a private company with a direct financial stake in seeing it passed, action to address regulatory lag and also open questions about the methodology for setting capital structure demonstrates early positive momentum.

# Capex update likely status quo at 6% RAB growth

Mgmt. has telegraphed that the coming capex refresh will likely support the existing 6% rate base growth CAGR while wrapping in proposed generation additions from the latest resource plans. Expect this to be largely a non-update given the prior EPS CAGR reset to 4-6%. Key open question remains – when will EVRG shift back to offense and focusing on upside in its regulated jurisdictions. Shares have stabilized post-reset though the outlook remains mixed based on conversations with investors. Bias higher.

# PO to \$51, reiterate Neutral using heavy discount

We refresh our valuation and mark to market to the latest peer multiple of 13.3x. We also tweak the Kansas relative discount to -2x from -3x reflecting potential for legislation to improve the regulatory environment. PO moves from \$50 to \$51 on our latest refresh, reiterate Neutral given the modest upside implied by our PO and dividend yield.

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	3.54	3.71	3.56	3.82	4.04
EPS Change (YoY)	14.2%	4.8%	-4.0%	7.3%	5.8%
Consensus EPS (Bloomberg)			3.60	3.84	4.03
DPS	2.18	2.33	2.49	2.67	2.85
Valuation (Dec)					
P/E	14.4x	13.7x	14.3x	13.3x	12.6x
Dividend Yield	4.3%	4.6%	4.9%	5.2%	5.6%
EV / EBITDA*	13.2x	13.5x	12.4x	11.6x	11.5x
Free Cash Flow Yield*	-5.7%	-3.3%	-9.5%	-0.2%	-3.5%
* For full definitions of <i>IQ</i> method <sup>SM</sup> measures, see page 9.					

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Refer to important disclosures on page 10 to 12. Analyst Certification on page 7. Price Objective Basis/Risk on page 7.

Timestamp: 19 January 2024 05:30AM EST

#### 19 January 2024

### Equity

Key Changes		
(US\$)	Previous	Current
Price Obj.	50.00	51.00
2023E Rev (m)	5,734.8	5,758.7
2024E Rev (m)	5,959.7	5,962.6
2025E Rev (m)	6,101.1	6,129.8
2024E EPS	3.84	3.82
2025E EPS	4.13	4.04

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#### **Stock Data**

Price	50.89 USD
Price Objective	51.00 USD
Date Established	19-Jan-2024
Investment Opinion	B-2-7
52-Week Range	46.92 USD - 63.93 USD
Mrkt Val (mn) / Shares Out	10,896 USD / 214.1
(mn)	
Free Float	98.6%
Average Daily Value (mn)	159.25 USD
BofA Ticker / Exchange	EVRG / NYS
Bloomberg / Reuters	EVRG US / EVRG.OQ
ROE (2023E)	8.6%
Net Dbt to Eqty (Dec-2022A)	122.7%
ESGMeter™	High

ESGMeter is not indicative of a company's future stock price performance and is not an investment recommendation or rating. ESGMeter is independent of BofA Global Research's equity investment rating, volatility risk rating, income rating, and price objective for that company. For full details, refer to "BofA ESGMeter Methodology".

RAB- Regulated asset base

# iQprofile<sup>™</sup> Evergy, Inc

iQmethod <sup>™</sup> – Bus Performance*					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Return on Capital Employed	4.5%	4.2%	4.2%	4.3%	4.1%
Return on Equity	9.1%	9.1%	8.6%	9.0%	9.2%
Operating Margin	24.3%	21.6%	23.0%	23.7%	23.0%
Free Cash Flow	(621)	(365)	(1,033)	(25)	(376
<i>iQ</i> method <sup>™</sup> – <b>Quality of Earnings*</b>					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Cash Realization Ratio	1.7x	2.1x	1.7x	2.3x	2.2:
Asset Replacement Ratio	2.2x	2.3x	2.3x	1.8x	2.1:
Tax Rate	11.7%	5.9%	5.9%	5.9%	5.9%
Net Debt-to-Equity Ratio	117.1%	122.7%	137.1%	139.7%	145.6%
Interest Cover	3.6x	3.1x	3.1x	2.9x	3.3
Income Statement Data (Dec)					
(US\$ Millions)	2021A	2022A	2023E	2024E	2025
Sales	5,587	5,859	5,759	5,963	6,130
% Change	13.7%	4.9%	-1.7%	3.5%	2.89
Gross Profit	3,739	3,715	3,792	3,970	4,110
% Change	5.3%	-0.7%	2.1%	4.7%	3.5%
EBITDA	2,251	2,197	2,391	2,546	2,583
% Change	11.2%	-2.4%	8.9%	6.5%	1.5%
Net Interest & Other Income	(354)	(462)	(535)	(473)	(414
Net interest & other income		8 <b>54</b>	820	881	931
Not Income (Adjusted)	813				93
Net Income (Adjusted) % Change Free Cash Flow Data (Dec)	813 15.2%	5.1%	-4.0%	7.3%	
% Change Free Cash Flow Data (Dec) (US\$ Millions)	15.2% 2021A	5.1% 2022A	-4.0% 2023E	7.3% 2024E	5.8%
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)	<b>15.2% 2021A</b> 892	<b>5.1% 2022A</b> 765	<b>-4.0% 2023E</b> 751	<b>7.3% 2024E</b> 893	<b>5.8% 2025</b> 943
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization	<b>2021A</b> 892 896	<b>5.1% 2022A</b> 765 929	-4.0%  2023E  751 1,065	<b>7.3% 2024E</b> 893 1,132	<b>2025</b> 943
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization Change in Working Capital	<b>2021A</b> 892 896 0	<b>2022A</b> 765 929 0	<b>-4.0% 2023E</b> 751 1,065 (451)	<b>2024E</b> 893 1,132 (51)	<b>2025</b> 943 1,177 (42
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization Change in Working Capital  Deferred Taxation Charge	2021A 892 896 0	<b>2022A</b> 765 929 0 7	<b>-4.0% 2023E</b> 751 1,065 (451) 7	<b>7.3% 2024E</b> 893 1,132 (51) 7	<b>2025</b> 943 1,177 (42
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization Change in Working Capital  Deferred Taxation Charge Other Adjustments, Net	2021A 892 896 0 102 (539)	<b>2022A</b> 765 929 0 7 100	-4.0%  2023E  751 1,065 (451) 7 0	<b>7.3% 2024E</b> 893  1,132  (51)  7  0	<b>2025</b> 943 1,177 (42
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization Change in Working Capital  Deferred Taxation Charge Other Adjustments, Net Capital Expenditure	2021A 892 896 0 102 (539) (1,973)	<b>2022A</b> 765 929 0 7 100 (2,167)	-4.0%  2023E  751 1,065 (451) 7 0 (2,406)	7.3%  2024E  893 1,132 (51) 7 0 (2,006)	2025 943 1,177 (42 7)
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow	2021A 892 896 0 102 (539) (1,973) -621	<b>2022A</b> 765 929 0 7 100 (2,167) -365	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25	2025 943 1,177 (42 7 (2,461
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change	2021A 892 896 0 102 (539) (1,973) -621 NM	<b>2022A</b> 765 929 0 7 100 (2,167) -365 <b>41.3</b> %	-4.0%  2023E  751 1,065 (451) 7 0 (2,406) -1,033 -183.2%	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6%	2025 943 1,177 (42 7) (0 (2,461 -376 NN
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase	2021A 892 896 0 102 (539) (1,973) -621 NM 113	<b>2022A</b> 765 929 0 7 100 (2,167) -365 <b>41.3%</b> 0	-4.0%  2023E  751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0	7.3%  2024E  893  1,132  (51)  7  0  (2,006)  -25  97.6%  0	2025 94: 1,17: (42 ; (2,461 -376 NM
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change	2021A 892 896 0 102 (539) (1,973) -621 NM	<b>2022A</b> 765 929 0 7 100 (2,167) -365 <b>41.3</b> %	-4.0%  2023E  751 1,065 (451) 7 0 (2,406) -1,033 -183.2%	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6%	2025 943 1,177 (42 7 (2,461 -376 NM (658 1,035
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498)	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535)	-4.0%  2023E  751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574)	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615)	2025i 943 1,177 (42 7 (2,461 -376 NM
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## Change  Free Cash Flow Data (Dec)  (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow  ## Change  Share / Issue Repurchase  Cost of Dividends Paid  Change in Debt  ## Balance Sheet Data (Dec)  (US\$ Millions)  Cash & Equivalents	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641	2025 943 1,177 (42 7 (2,461 -376 NM (658 1,035
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## Change  Free Cash Flow Data (Dec)  (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow  ## Change  Share / Issue Repurchase  Cost of Dividends Paid  Change in Debt  ## Balance Sheet Data (Dec)  (US\$ Millions)  Cash & Equivalents  Trade Receivables  Other Current Assets  Property, Plant & Equipment	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E 34 1,082 1,343 24,351	2025 94: 1,177 (42 2,461 -376 NM (658 1,03: 2025 3: 1,112 1,366 25,636
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt  Balance Sheet Data (Dec) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660	<b>2022A</b> 765 929 0 7 100 (2,167) -365 <b>41.3%</b> 0 (535) 855 <b>2022A</b> 25 674 1,143 22,137 5,371	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E 34 1,082 1,343 24,351 5,370	2025 94: 1,177 (42 (2,461 -376 NM (658 1,039 2025 3: 1,112 1,366 25,636 5,370
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt  Balance Sheet Data (Dec) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E 34 1,082 1,343 24,351 5,370 32,181	2025 94: 1,177 (42 (2,461 -370 NM (658 1,039 2025 3: 1,113 1,360 25,630 5,370 33,52
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt  Balance Sheet Data (Dec) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521 1,549	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349 1,771	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239 2,012	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E 34 1,082 1,343 24,351 5,370 32,181 2,109	2025 94: 1,17: (42: (2,461 -37( NM (658 1,03: 2025 3: 1,11: 1,36( 25,63( 5,37( 33,52' 2,26(
% Change  Free Cash Flow Data (Dec) (US\$ Millions)  Net Income from Cont Operations (GAAP) Depreciation & Amortization Change in Working Capital Deferred Taxation Charge Other Adjustments, Net Capital Expenditure Free Cash Flow % Change Share / Issue Repurchase Cost of Dividends Paid Change in Debt  Balance Sheet Data (Dec) (US\$ Millions) Cash & Equivalents Trade Receivables Other Current Assets Property, Plant & Equipment Other Non-Current Assets Total Assets Short-Term Debt Other Current Liabilities	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521 1,549 1,554	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349 1,771 1,721	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239 2,012 1,813	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E  34 1,082 1,343 24,351 5,370 32,181 2,109 1,829	2025 943 1,177 (42 2,461 -37( NM (658 1,039 2025 33 1,113 1,366 25,636 5,37( 33,521
## Change  Free Cash Flow Data (Dec)  (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow  ## Change  Share / Issue Repurchase  Cost of Dividends Paid  Change in Debt  ## Balance Sheet Data (Dec)  (US\$ Millions)  Cash & Equivalents  Trade Receivables  Other Current Assets  Property, Plant & Equipment  Other Non-Current Assets  Total Assets  Short-Term Debt  Other Current Debt  Other Current Debt	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521 1,549 1,554 9,298	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349 1,771 1,721 9,906	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239 2,012 1,813 11,279	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E  34 1,082 1,343 24,351 5,370 32,181 2,109 1,829 11,822	2025 943 1,177 (42 7 (2,461 -376 NM (658 1,035 2025 3,1,113 1,366 25,636 5,370 33,521 2,266 1,842 12,701
## Change  Free Cash Flow Data (Dec)  (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow  ## Change  Share / Issue Repurchase  Cost of Dividends Paid  Change in Debt  ## Balance Sheet Data (Dec)  (US\$ Millions)  Cash & Equivalents  Trade Receivables  Other Current Assets  Property, Plant & Equipment  Other Non-Current Assets  Total Assets  Short-Term Debt  Other Current Debt  Other Other Non-Current Liabilities  Long-Term Debt  Other Non-Current Liabilities	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521 1,549 1,554 9,298 6,878	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349 1,771 1,721 9,906 6,597	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239 2,012 1,813 11,279 6,604	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E  34 1,082 1,343 24,351 5,370 32,181 2,109 1,829 11,822 6,612	2025 943 1,177 (42 7 (2,461 -376 NM (658 1,035 2025 3,111 1,368 25,636 5,370 33,521 2,266 1,842 12,701 6,619
## Change  Free Cash Flow Data (Dec)  (US\$ Millions)  Net Income from Cont Operations (GAAP)  Depreciation & Amortization  Change in Working Capital  Deferred Taxation Charge  Other Adjustments, Net  Capital Expenditure  Free Cash Flow  ## Change  Share / Issue Repurchase  Cost of Dividends Paid  Change in Debt  ## Balance Sheet Data (Dec)  (US\$ Millions)  Cash & Equivalents  Trade Receivables  Other Current Assets  Property, Plant & Equipment  Other Non-Current Assets  Total Assets  Short-Term Debt  Other Current Debt  Other Current Debt	2021A 892 896 0 102 (539) (1,973) -621 NM 113 (498) 838  2021A 26 541 1,144 21,150 5,660 28,521 1,549 1,554 9,298	2022A 765 929 0 7 100 (2,167) -365 41.3% 0 (535) 855  2022A 25 674 1,143 22,137 5,371 29,349 1,771 1,721 9,906	-4.0%  2023E 751 1,065 (451) 7 0 (2,406) -1,033 -183.2% 0 (574) 1,614  2023E 33 1,045 1,313 23,477 5,370 31,239 2,012 1,813 11,279	7.3%  2024E  893 1,132 (51) 7 0 (2,006) -25 97.6% 0 (615) 641  2024E  34 1,082 1,343 24,351 5,370 32,181 2,109 1,829 11,822	2025 943 1,177 (42 7 (2,461 -376 NM (658 1,035 2025 3,111 1,368 25,636 5,370 33,521 2,266 1,842

# **Company Sector**

Electric Utilities

# **Company Description**

Evergy was formed in 2018 by the merger of Westar and Great Plains with primary operations in Missouri and Kansas. It operates through its subsidiaries Westar Energy, Kansas City Power & Light (KCP&L), and Great Missouri Operations (GMO). Evergy serves approximately 1.6Mn electric customers with over 11GW of owned generation using over 13,000 miles of transmission and 52,000 miles of distribution assets.

## **Investment Rationale**

We rate EVRG Neutral. Shares are fairly valued on our outlook which expects EPS growth to approach the company's long-term rate base growth guidance of +6%, with no equity in the forecast but also relatively limited upside. With rate cases recently completed in both the Missouri and Kansas jurisdictions, we see regulatory risk as reduced prospectively vs. the 2022-early '23 period.

#### **Stock Data**

Average Daily Volume 2,935,599

# **Quarterly Earnings Estimates**

	2022	2023
Q1	0.58A	0.59A
Q2	0.86A	0.81A
Q3	2.01A	1.88A
04	0.03A	0.29F

\* For full definitions of  $\emph{IQ}$  method  $^{\text{SM}}$  measures, see page 9.

<sup>11/1</sup> 

# 2024 EPS walk: Small miss but in line with 4-6%

We forecast EVRG's 2024 EPS to come in at \$3.82, slightly below street consensus at \$3.84.

- **Key drivers** The base rate increase in Kansas is the single largest upside driver at +14c after tax, recall that the net of the approved increases is ~\$41m with KS Central receiving a rate increase and Metro a decrease. We assume normal weather which for EVRG is a drag in 2024 of -5c. Load growth is expected to be an upside driver of +12c while higher transmission revenues contribute another +14c. O&M savings / initiatives are expected to generate another +8c while D&A and interest expense provide offsets at -27c combined on our ests.
- Wildcard Proceeds from company-owned life insurance (COLI) are usually
  embedded in EVRG's guidance and we assume ratable +1-2c per quarter, although in
  reality this is not possible to forecast in advance. 2023 tracked ahead of
  expectations through the first three quarters, thus we expect EVRG's forecast to be
  adjusted incrementally lower for 2024.

**Exhibit 1: EVRG EPS walk**We are slightly below consensus for 2024 at \$3.82

	EPS	1Q24E	2Q24E	3Q24E	4Q24E
FY23A Adjusted EPS	3.58	0.57	0.84	1.86	0.31
Weather normalization	-0.03	0.07	-0.03	-0.08	0.01
Weather current year	0.00	0.00	0.00	0.00	0.00
Kansas base rate increase	0.14	0.02	0.03	0.06	0.03
Retail sales	0.12	0.03	0.03	0.03	0.05
Transmission rider	0.14	0.04	0.04	0.04	0.02
0&M	0.08	0.02	0.02	0.02	0.02
Interest expense	-0.11	-0.03	-0.03	-0.03	-0.04
D&A	-0.16	-0.04	-0.04	-0.04	-0.04
Corp & Elimination	0.00	0.00	0.00	0.00	0.00
COLI proceeds	0.06	0.02	0.02	0.02	0.02
Share Count Dilution	0.00	0.00	0.00	0.00	0.00
FY24E Adjusted EPS	3.82	0.70	0.88	1.87	0.37
FY24 Consensus	3.84	0.57	0.94	1.95	0.40
BofA Beat(Miss) vs					
Consensus	0%	22%	-6%	-4%	-6%

Source: BofA Global Research estimates, Bloomberg

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# Kansas legislative push a new effort to address lag

On Jan 16 Evergy testified before the Kansas state House Energy, Utilities, and Telecommunications Committee. The company introduced a proposed bill that would seek to reduce regulatory lag in the jurisdiction by 1) adding Plant in Service Accounting (PISA) allowing for deferral of incremental D&A and interest expense until rates are set and 2) setting authorized capital structure for utilities to the *actual* level at which the utilities operate. The bill was introduced by the utility and at present it is unclear the level of support it will receive from legislators and stakeholder groups.

The utility authorized equity layer was a contentious issue in the last two Kansas rate cases with staff testimony disappointing to the downside vs. both company and investor expectations. While the cases were resolved via a black box settlement, we consider clarity on what is an appropriate equity ratio to be a net positive for investors. PISA treatment would likewise be a positive as the mechanism would serve to reduce the level of lag experienced by both utilities. For reference, EVRG disclosed the ROEs earned by Kansas Central as 7.52%/7.39%/6.89% in the 2020-2022 period, significantly below the 9.3% authorized level. Kansas Metro was comparably better at 9.25%/8.99%/9.62% over this period.

## Post reset we see less risk to outlook

Evergy delivered a widely-expected reduction of its outlook to 4-6% EPS CAGR from the original 2023 midpoint of \$3.65 on the company's Q3 earnings call. The reset was widely expected and in our view largely clears the decks in 2024 and beyond. 2024 in particular, should be relatively de-risked with guidance yet to come but expectations generally in line with growth consistent with the 4-6% target. While the CAGR from 2021 implied by our estimate is only +2.5%, using the rebased target we see a much clearer path to growth in the mid single digits using EVRG's target rate base growth as a rough proxy.

We expect Q4 to drive results toward the lower end of the updated range. Weather was among the key unknowns when the guidance was updated with Dec coming in  $\sim$ 20% milder vs. historical levels, thus we see limited ability to flex the O&M lever with results likely coming in near the low end of the range.

**Exhibit 2: EVRG EPS walk** Tracking to the low end

	EPS	1Q23	2Q23	3Q23	4Q23
FY22A Adjusted EPS	3.71	0.58	0.86	2.01	0.26
Accounting adjustments	-0.04	-0.01	-0.01	-0.01	-0.01
Weather normalization	-0.31	0.00	-0.12	-0.16	-0.03
Weather current year	0.04	-0.08	0.04	0.09	-0.01
Retail sales	0.18	0.04	0.04	-0.01	0.11
Transmission rider	0.13	0.02	0.02	0.04	0.05
ERSP - KS Metro	0.06	0.00	0.00	0.00	0.06
O&M savings	0.45	0.12	0.17	0.02	0.14
Interest expense	-0.44	-0.11	-0.13	-0.14	-0.06
D&A	-0.28	-0.07	-0.07	-0.07	-0.07
KS - expiry of wholesale	-0.03	-0.01	-0.01	-0.01	-0.01
Uri cost true-up	-0.05	0.00	0.00	-0.05	0.00
Corp & Elimination	0.04	0.07	0.02	0.10	-0.14
COLI proceeds	0.11	0.04	0.00	0.07	0.00
Share Count Dilution	0.00	0.00	0.00	0.00	0.00
FY23E Adjusted EPS	3.56	0.59	0.81	1.88	0.29
FY23 Consensus	3.60	0.58	0.78	1.86	0.33
BofA Beat(Miss) vs					
Consensus	-1%	2%	4%	1%	-12%
FY23 Adj EPS Guidance	3.55-3.65				

Source: BofA Global Research, Bloomberg

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With the stock having derated vs. the group for much of 2023 and the bad news largely out of the way, we see valuation as more balanced here. Execution on regulatory



priorities remains a key focus for 100%-regulated Evergy, with a small follow-on filing in KS as well as another iteration of MO rate cases to come in 2024 still.

The bigger question remains: when can the company shift to offense allowing the thesis to shift to something other than a valuation / bad news is out there call? At fall meetings mgmt. hinted at pursuing a legislative solution to improve the Kansas jurisdiction, though these efforts appear to be in early stages. Transmission is another potential source of upside though EVRG's territory has not undertaken the kind of long term planning exercise seen in neighboring MISO.

**Exhibit 3: EVRG estimates** 

Our outlook is consistent with the midpoint of the 4-6% range

Evergy, Inc. Dashboard									
EPS Estimates by Subsidiary	2020A	2021A	2022A	2023E	2024E	2025E	2026E	2027E	2028E
Evergy Metro	\$1.31	\$1.36	\$1.55	\$1.17	\$1.24	\$1.29	\$1.34	\$1.39	\$1.43
Evergy Missouri West	\$0.69	\$0.38	\$0.26	\$0.61	\$0.65	\$0.68	\$0.72	\$0.76	\$0.79
Kansas Central	\$0.99	\$2.13	\$1.78	\$1.73	\$1.74	\$1.80	\$1.90	\$2.00	\$2.10
Parent/Other	\$0.11	-\$0.33	\$0.12	\$0.05	\$0.19	\$0.26	\$0.30	\$0.30	\$0.32
Adjusted EPS	\$3.10	\$3.54	\$3.71	\$3.56	\$3.82	\$4.04	\$4.27	\$4.45	\$4.64
Y/Y EPS Growth %	7.1%	14.2%	4.8%	-4.0%	7.3%	5.6%	5.7%	4.3%	4.3%
CAGR off 2023 guide midpoint of \$3.65					4.7%	5.2%	5.3%	5.1%	4.9%
Long Term EVRG Guidance (4-6% from '23 midpoint)				3.55-3.65			4.11-4.35		
Prior estimates				\$3.56	\$3.84	\$4.13			
Consensus (BBG)				\$3.60	\$3.84	\$4.03	\$4.28	\$4.51	
<u>Dividend</u>									
DPS	\$2.05	\$2.18	\$2.33	\$2.49	\$2.67	\$2.85	\$3.05	\$3.27	\$3.50
Dividend Payout	66.2%	61.5%	62.8%	70.0%	69.8%	70.7%	71.6%	73.5%	75.4%
Long Term EVRG Guidance					60-70%				

Source: BofA Global Research estimates, Bloomberg

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# **Valuation**

We refresh our valuation and mark to market to the latest peer multiple of 13.3x. We also tweak the Kansas relative discount to -2x from -3x reflecting potential for legislation to improve the regulatory environment. PO moves to \$51 from \$50 on our latest refresh, reiterate Neutral given the modest upside implied by our PO and dividend yield.

# **Exhibit 4: EVRG valuation**

PO to \$51, reiterate Neutral

	2026 EPS	P/E Multiple		
	_ <u>Peer</u>	Prem/ Discount	<u>Base</u>	= =
Group Peer Multiple - Electric Group EPS CAGR - Electric	13.3x 5.0%	= = =	 	 
Grossed-up multiple	13.9x	- -		 
Evergy Metro Evergy Missouri West Evergy Kansas Central Parent & Other EVRG Consolidated EPS	\$1.34 \$0.72 \$1.90 \$0.30 <b>\$4.27</b>	-2.0x -2.0x -2.0x -2.0x	11.9x 11.9x 11.9x 11.9x	\$15.98 \$8.60 \$22.61 \$3.61 \$50.81
EVRG Price Objective Implied Return EVRG Standalone NTM Dividend Yield Total Return				\$51.0 0.2% 5.2% 5.5%

Source: BofA Global Research estimates, Bloomberg

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# Price objective basis & risk

# Evergy, Inc (EVRG)

Our \$51 price objective for Evergy (EVRG) is based on sum of the parts valuation, applying an in-line utility peer 2026E P/E of 13.3x. The electric peer P/E multiple is grossed up for one year by 5% to reflect capital appreciation across the sector. We further apply a -2.0x turn discount across Missouri and -2x for the Kansas Central subsidiaries based on our perception of a challenging regulatory setup that will pressure future capital spend and Evergy's ability to sustain a consistent EPS growth rate in light of intense regulator scrutiny of customer bill pressures. Downside risks to our price objective are adverse regulatory outcomes, inability to deploy capital expenditures consistent with guidance, operational performance issues including at the nuclear facility, and earning below the authorized rate of return. Upside risks to our price objective are favorable regulatory outcomes in important proceedings, accretively deploying additional capital expenditures above guidance, higher than anticipated O&M benefits and merger synergies leading to a higher earned return on equity, and the ability to recover capital invested in retired coal assets

# **Analyst Certification**

I, Julien Dumoulin-Smith, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

#### **North America - Utilities and Alt Energy Coverage Cluster**

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Alliant Energy Corporation	LNT	LNT US	Julien Dumoulin-Smith
	Array Technologies	ARRY	ARRY US	Julien Dumoulin-Smith
	Atlantica Sustainable Infrastructure	AY	AY US	Julien Dumoulin-Smith
	Atmos Energy Corporation	ATO	ATO US	Julien Dumoulin-Smith
	CenterPoint Energy	CNP	CNP US	Julien Dumoulin-Smith
	Cheniere Energy Inc	LNG	LNG US	Julien Dumoulin-Smith
	Clearway Energy	CWENA	CWEN/A US	Julien Dumoulin-Smith
	Clearway Energy	CWEN	CWEN US	Julien Dumoulin-Smith
	CMS Energy	CMS	CMS US	Julien Dumoulin-Smith
	Consolidated Edison	ED	ED US	Julien Dumoulin-Smith
	DTE Energy	DTE	DTE US	Julien Dumoulin-Smith
	Duke Energy	DUK	DUK US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	ENLT	ENLT US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	XENLF	ENLT IT	Julien Dumoulin-Smith
	Entergy	ETR	ETR US	Paul Zimbardo
	First Solar, Inc.	FSLR	FSLR US	Julien Dumoulin-Smith
	Fluence Energy	FLNC	FLNC US	Julien Dumoulin-Smith
	Hannon Armstrong	HASI	HASI US	Julien Dumoulin-Smith
	Hydro One	YH	H CN	Dariusz Lozny, CFA
	MDU Resources Group, Inc.	MDU	MDU US	Dariusz Lozny, CFA
	Nextracker Inc	NXT	NXT US	Julien Dumoulin-Smith
	NiSource Inc	NI	NI US	Julien Dumoulin-Smith
	NorthWestern Corporation	NWE	NWE US	Julien Dumoulin-Smith
	NRG Energy	NRG	NRG US	Julien Dumoulin-Smith
	PG&E Corporation	PCG	PCG US	Julien Dumoulin-Smith
	PNM Resources Inc.	PNM	PNM US	Julien Dumoulin-Smith
	Portland General Electric Company	POR	POR US	Julien Dumoulin-Smith
	PPL Corporation	PPL	PPL US	Paul Zimbardo
	Public Service Enterprise Group	PEG	PEG US	Julien Dumoulin-Smith
	Sempra Energy	SRE	SRE US	Julien Dumoulin-Smith
	Sunnova Energy	NOVA	NOVA US	Julien Dumoulin-Smith
	SunRun	RUN	RUN US	Julien Dumoulin-Smith
	TPI Composites	TPIC	TPIC US	Julien Dumoulin-Smith



# North America - Utilities and Alt Energy Coverage Cluster

vestment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	Vistra Energy	VST	VST US	Julien Dumoulin-Smith
	Xcel Energy Inc	XEL	XEL US	Julien Dumoulin-Smith
UTRAL				
	AES	AES	AES US	Julien Dumoulin-Smith
	Algonquin Power & Utilities Corp	AQN	AQN US	Dariusz Lozny, CFA
	Algonquin Power & Utilities Corp	YAQN	AQN CN	Dariusz Lozny, CFA
	AltaGas	YALA	ALA CN	Cameron Lochridge
	Ameren Corporation	AEE	AEE US	Julien Dumoulin-Smith
	Ameresco	AMRC	AMRC US	Julien Dumoulin-Smith
	American Electric Power	AEP	AEP US	Julien Dumoulin-Smith
	Bloom Energy	BE	BE US	Julien Dumoulin-Smith
	0,	CHPT	CHPT US	Cameron Lochridge
	ChargePoint Holdings Constellation Energy Corp	CEG	CEG US	Paul Zimbardo
	65 1			
	Emera Inc	YEMA	EMA CN	Dariusz Lozny, CFA
	Essential Utilities	WTRG	WTRG US	Julien Dumoulin-Smith
	Evergy, Inc	EVRG	EVRG US	Julien Dumoulin-Smith
	Exelon	EXC	EXC US	Paul Zimbardo
	Generac Holdings Inc.	GNRC	GNRC US	Julien Dumoulin-Smith
	Idacorp	IDA	IDA US	Paul Zimbardo
	Maxeon Solar Technologies	MAXN	MAXN US	Julien Dumoulin-Smith
	New Fortress Energy	NFE	NFE US	Cameron Lochridge
	NextEra Energy	NEE	NEE US	Julien Dumoulin-Smith
	NextEra Energy Partners	NEP	NEP US	Julien Dumoulin-Smith
	OGE Energy Corp	OGE	OGE US	Julien Dumoulin-Smith
	Ormat Technologies	ORA	ORA US	Julien Dumoulin-Smith
	Pinnacle West	PNW	PNW US	Julien Dumoulin-Smith
	Southern Company	SO	SO US	Julien Dumoulin-Smith
	Southwest Gas Holdings	SWX	SWX US	Julien Dumoulin-Smith
	TransAlta Corp	TAC	TAC US	Dariusz Lozny, CFA
	TransAlta Corporation	YTA	TA CN	Dariusz Lozny, CFA
IDERPERFORM				
DERI ERI ORIN	Allete Inc	ALE	ALE US	Julien Dumoulin-Smith
	American Water Works	AWK	AWK US	Julien Dumoulin-Smith
		AGR	AGR US	Paul Zimbardo
	Avangrid Avista	AVA	AVA US	Julien Dumoulin-Smith
				-
	Black Hills Corporation	BKH	BKH US	Julien Dumoulin-Smith
	Dominion Energy	D	DUS	Paul Zimbardo
	Edison International	EIX	EIX US	Paul Zimbardo
				Julien Dumoulin-Smith
	Enphase Energy	ENPH	ENPH US	D 17: 1 1
	Eversource Energy	ES	ES US	Paul Zimbardo
	Eversource Energy FirstEnergy	ES FE	ES US FE US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis	ES FE YFTS	ES US FE US FTS CN	Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc	ES FE YFTS FTS	ES US FE US FTS CN FTS US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery	ES FE YFTS FTS FREY	ES US FE US FTS CN FTS US FREY US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar	ES FE YFTS FTS FREY FTCI	ES US FE US FTS CN FTS US FREY US FTCI US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery	ES FE YFTS FTS FREY FTCI HE	ES US FE US FTS CN FTS US FREY US FTCI US HE US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy	ES FE YFTS FTS FREY FTCI HE MGEE	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp	ES FE YFTS FTS FREY FTCI HE MGEE NJR	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US	Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy	ES FE YFTS FTS FREY FTCI HE MGEE	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp	ES FE YFTS FTS FREY FTCI HE MGEE NJR	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp ONE Gas, Inc.	ES FE YFTS FTS FREY FTCI HE MGEE NJR OGS	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US OGS US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp ONE Gas, Inc. SolarEdge Technologies	ES FE YFTS FTS FREY FTCI HE MGEE NJR OGS SEDG	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US OGS US SEDG US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp ONE Gas, Inc. SolarEdge Technologies Spire	ES FE YFTS FTS FREY FTCI HE MGEE NJR OGS SEDG SR	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US OGS US SEDG US SR US	Julien Dumoulin-Smith
	Eversource Energy FirstEnergy Fortis Fortis Inc FREYR Battery FTC Solar Hawaiian Electric Industries MGE Energy New Jersey Resources Corp ONE Gas, Inc. SolarEdge Technologies Spire Stem, Inc.	ES FE YFTS FTS FREY FTCI HE MGEE NJR OGS SEDG SR STEM	ES US FE US FTS CN FTS US FREY US FTCI US HE US MGEE US NJR US OGS US SEDG US SR US STEM US	Julien Dumoulin-Smith



# **IQ**method<sup>™</sup> Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) × (1 – Tax Rate) + Goodwill Amortization	Total Assets — Current Liabilities + ST Debt + Accumulated Goodwill
		Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5 Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations — Total Capex	N/A
Quality of Earnings	Numerator	Denominator
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt — Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit	Numerator	Denominator
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap = Current Share Price × Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price × Current Shares + Minority Equity + Net Debt +	Sales
	Other LT Liabilities	

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

\*\*Menethod3\*\*\*is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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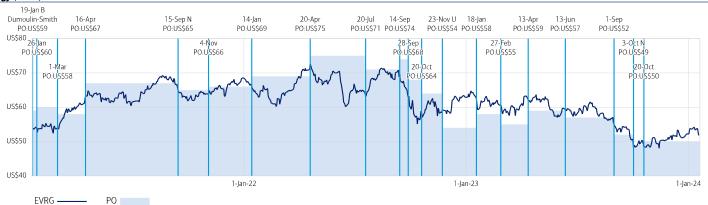
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# **Important Disclosures**

#### **Evergy (EVRG) Price Chart**



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading 'Fundamental Equity Opinion Key'. Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

#### Equity Investment Rating Distribution: Utilities Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

#### Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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#### Total return expectation (within 12-month period of date of initial Ratings dispersion guidelines for coverage cluster<sup>R2</sup> **Investment rating** rating)

Buy	≥ 10%	≤ 70%	
Neutral	≥ 0%	≤ 30%	
Inderperform	N/A	≥ 20%	

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