

# Shipping - Global

# Shipping & supply chain high frequency tracker #50

**Industry Overview** 

### Tracking the high frequency shipping data

This report contains our favorite charts to track the shipping cycle. New to this version is data tracking Panama Canal drought disruptions which shows a negligible impact for container shipping but building congestion for bulk. Our checks suggest slowing upward momentum in container spot rates with capacity being added and the end of the seasonal peak looming. Tanker has seen rates fall to below P&L breakeven on seasonality, OPEC+ cuts, a pullback in Chinese imports and Russian exports shifting to the dark fleet - but forward markets continue to anticipate a better 4Q23-1Q24. And dry bulk rates are bouncing along the bottom – but the worst has passed for vessels returning from congestion and seasonality should support a better Sept-Nov ahead.

# Container: Rate momentum slows, Panama risk overplayed

US imports are tracking above 2019 levels in August 2023 with retailers returning to normal stocking patterns. Panama Canal drought issues are having a very small impact in container with only 0.2-0.3% of the global fleet stuck in congestion (scheduled container services are being prioritized, and unscheduled container loaders are waiting just 3-4 hours in August). And while liners continue to try to hike spot rates, upward momentum appears to have slowed with supply ramping on transpacific west coast routes in response to profitable rates and new deliveries weighing on Asia-North Europe rates.

### **Tanker:** Demand pressuring rates during the slack season

Spot VLCC rates are languishing below P&L breakeven levels right now given tepid demand on OPEC+ production cuts and summer holiday seasonality. Higher oil prices have also impacted – disrupting Chinese imports and also driving Russian exports into the dark market with Urals US\$10/bbl above the G7 price cap. Forward curves suggest a pickup in VLCC rates towards US\$40k-50k/day into year-end – but the eventual rate inflection depends on winter stocking, Saudi production decision and Chinese imports.

#### Bulker: Watch Panama Canal & seasonality ahead

Small bulker rates are bouncing along the bottom averaging MoM flat in August 2023 as weak Chinese macro and easing congestion weigh. Supply pressure from port congestion has eased and we are watching supply disruptions from Panama Canal drought issues with bulk vessels waiting 12-13 days on average to transit right now. Forward curves suggest a US\$2-3k/day rate bounce for small bulker rates from September to November 2023 on improving seasonality into the winter - but China and global macro will be key.

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Equity Global Shipping

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#### **Abbreviations**

VLCC: Very Large Crude Carrier

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<sup>&</sup>gt;> Employed by a non-US affiliate of BofAS and is not registered/qualified as a research analyst under the FINRA rules.

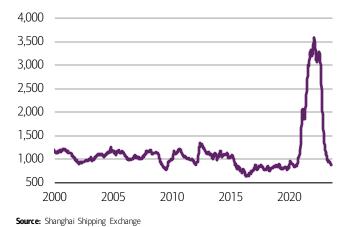
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# **Container shipping**

# Blended freight rates

### Exhibit 1: China Containerized Freight Index, 2000-23

CCFI trending at 895



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# Exhibit 2: CCFI quarterly average, 2022-23

CCFI trending -7% QoQ lower so far in 3Q23

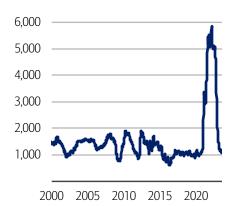
| CCFI  | 1Q22  | 2Q22                                   | <b>3Q22</b>                                   | 4Q22   | 1Q23   | 2Q23   | 3Q23   |
|---|---|--|---|--|--|--|--|
| CCFI  | 3,444                                       | 3,157                                  | 2,950   | 1,615  | 1,087  | 938  | 875  |
| CCFI Europe   | 5,526                                       | 5,060                                  | 4,738   | 2,497  | 1,411  | 1,154  | 1,066  |
| CCFI USWC   | 2,596                                       | 2,502                                  | 2,331   | 1,079  | 789  | 707  | 711  |
| CCFI USEC   | 2,682                                       | 2,796                                  | 2,844   | 1,746  | 1,161  | 886  | 855  |
| % YoY   |   |  |   |  |  |  |  |
| CCFI  | 75%   | 46%                                    | -1%   | -51%   | -68%   | -70%   | -70%   |
| CCFI Europe   | 77%   | 45%                                    | -7%   | -53%   | -74%   | -77%   | -77%   |
| CCFI USWC   | 95%   | 69%                                    | 13%   | -53%   | -70%   | -72%   | -69%   |
| CCFI USEC   | 79%   | 59%                                    | 22%   | -31%   | -57%   | -68%   | -70%   |
| % QoQ   |   |  |   |  |  |  |  |
| CCFI  | 5%  | -8%                                    | -7%   | -45%   | -33%   | -14%   | -7%  |
| CCFI Europe   | 5%  | -8%                                    | -6%   | -47%   | -44%   | -18%   | -8%  |
| CCFI USWC   | 12%   | -4%                                    | -7%   | -54%   | -27%   | -10%   | 1%   |
| CCFIUSEC  | 6%  | 4%                                     | 2%  | -39%   | -34%   | -24%   | -4%  |
| CCFI CCFI Europe CCFI USWC CCFI USEC % QoQ CCFI CCFI Europe CCFI EUROPE | 75%<br>77%<br>95%<br>79%<br>5%<br>5%<br>12% | 46%<br>45%<br>69%<br>59%<br>-8%<br>-8% | -1%<br>-7%<br>13%<br>22%<br>-7%<br>-6%<br>-7% | -51%<br>-53%<br>-53%<br>-31%<br>-45%<br>-47%<br>-54% | -68%<br>-74%<br>-70%<br>-57%<br>-33%<br>-44%<br>-27% | -70%<br>-77%<br>-72%<br>-68%<br>-14%<br>-18%<br>-10% | -70%<br>-77%<br>-69%<br>-70%<br>-7%<br>-8%<br>1% |

Source: Shanghai Shipping Exchange

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#### Exhibit 3: CCFI Europe, 2000-23

CCFI Europe at 1,111



Source: Shanghai Shipping Exchange

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# Exhibit 4: CCFI US west coast, 2000-23

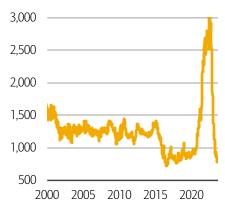
CCFI US west coast at 777



Source: Shanghai Shipping Exchange

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#### Exhibit 5: CCFI US east coast, 2000-23 CCFI east coast tracking at 905



Source: Shanghai Shipping Exchange

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# Exhibit 6: CCFI Mediterranean, 2000-23

CCFI Med tracking at 1,546

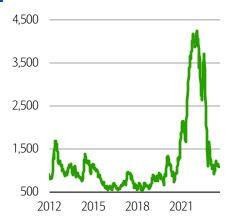


Source: Shanghai Shipping Exchange

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#### Exhibit 7: CCFI Middle East, 2012-23

CCFI Middle East at 904

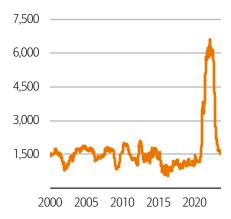


Source: Shanghai Shipping Exchange

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# Exhibit 8: CCFI Singapore, 2000-23

CCFI Singapore at 527



Source: Shanghai Shipping Exchange



### Spot freight rates

#### Exhibit 9: Shanghai Containerized Freight Index, 2010-23

SCFI at 1,014

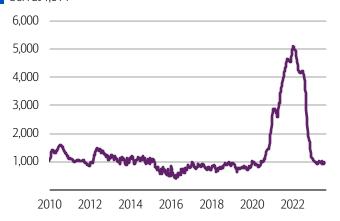


Exhibit 10: SCFI quarterly average, 2022-23

SCFI trending +2% QoQ lower in 3Q23

| SCFI        | 1Q22   | 2Q22   | 3Q22  | 4Q22  | 1Q23  | 2Q23  | 3Q23  |
|-------------|--------|--------|-------|-------|-------|-------|-------|
| SCFI        | 4,851  | 4,211  | 3,279 | 1,375 | 969   | 983   | 1,004 |
| SCFI Europe | 7,435  | 5,959  | 4,656 | 1,490 | 926   | 848   | 840   |
| SCFI USWC   | 8,032  | 7,773  | 5,278 | 1,627 | 1,265 | 1,419 | 1,864 |
| SCFI USEC   | 11,008 | 10,409 | 8,557 | 4,126 | 2,438 | 2,366 | 2,851 |
| % YoY       |        |        |       |       |       |       |       |
| SCFI        | 74%    | 29%    | -24%  | -71%  | -80%  | -77%  | -69%  |
| SCFI Europe | 81%    | 15%    | -36%  | -80%  | -88%  | -86%  | -82%  |
| SCFI USWC   | 100%   | 68%    | -9%   | -76%  | -84%  | -82%  | -65%  |
| SCFI USEC   | 130%   | 47%    | -20%  | -62%  | -78%  | -77%  | -67%  |
| % QoQ       |        |        |       |       |       |       |       |
| SCFI        | 3%     | -13%   | -22%  | -58%  | -30%  | 2%    | 2%    |
| SCFI Europe | -3%    | -20%   | -22%  | -68%  | -38%  | -8%   | -1%   |
| SCFI USWC   | 18%    | -3%    | -32%  | -69%  | -22%  | 12%   | 31%   |
| SCFI USEC   | 2%     | -5%    | -18%  | -52%  | -41%  | -3%   | 20%   |

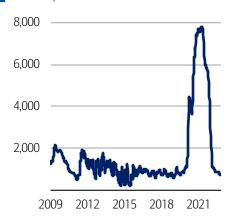
Source: Shanghai Shipping Exchange

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**Source:** Shanghai Shipping Exchange

# Exhibit 11: SCFI Asia-Europe, 2009-23 (USD/TEU)

SCFI Europe at US\$802/TEU



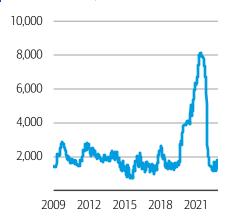
Source: Shanghai Shipping Exchange

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# Exhibit 12: SCFI Asia-US west coast, 2009-23 (USD/FEU)

SCFI USWC at US\$2,006 /FEU

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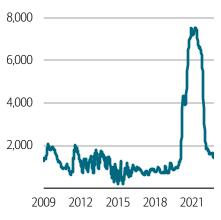


Source: Shanghai Shipping Exchange

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# Exhibit 14: SCFI Asia-Mediterranean, 2009-23 (USD/TEU)

SCFI Med at US\$1,455 /TEU

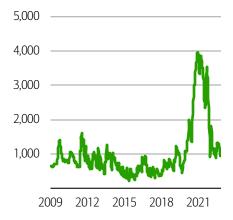


**Source:** Shanghai Shipping Exchange

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# Exhibit 15: SCFI Asia-Middle East, 2009-23 (USD/TEU)

SCFI Middle East US\$914/TEU



Source: Shanghai Shipping Exchange

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# Exhibit 13: SCFI Asia-US east coast, 2009-23 (USD/FEU)

SCFI USEC at US\$3,052/FEU

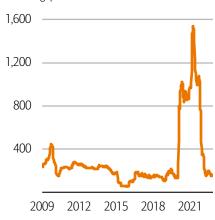


Source: Shanghai Shipping Exchange

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# Exhibit 16: SCFI Asia-Singapore, 2009-23 (USD/TEU)

SCFI Singapore at US\$140 /TEU

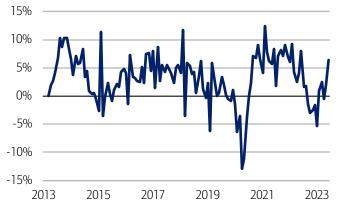


Source: Shanghai Shipping Exchange

#### World trade trends

#### Exhibit 17: Global container volume growth (YoY %)\*

World trade 6.3% above 2019 levels in June

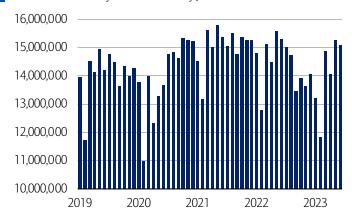


**Source:** CTS. \* 2021 data compared to 2019

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# Exhibit 18: Global monthly container volumes (TEU), 2019-23

World trade seasonally rebounded in May-June 2023

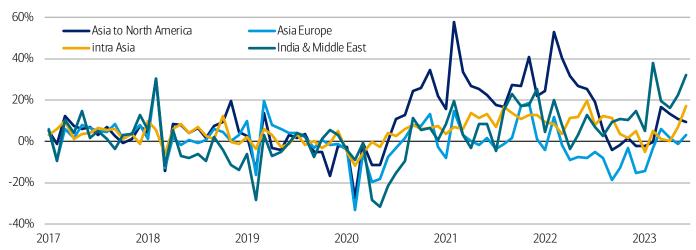


Source: CTS

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### Exhibit 19: Container volumes by route (% YoY), 2017-23\*

Key trade lane volumes are all above 2019 levels



**Source:** CTS \*2021-23 relative to 2019 levels

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#### Chinese trade trends

#### Exhibit 20: Chinese monthly port data (% YoY), 2019-23

Strong Ningbo July monthly port numbers came down but still strong



Source: Company reports

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#### Exhibit 21: China truck traffic index, 2020-23

China trucking demand has been stable since May holiday rebound

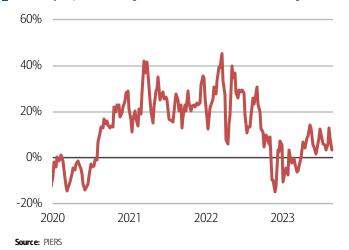


Source: G7

### **US high frequency container volumes**

#### Exhibit 22: US weekly container imports vs 2019 levels

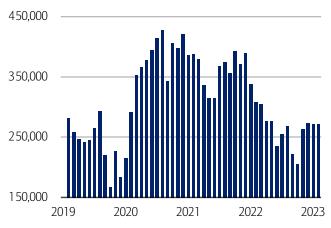
US weekly imports trending +3% above 2019 levels in end of Aug



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### Exhibit 24: US furniture monthly imports (TEU), 2019-23

US furniture imports around 272k TEU /month in July

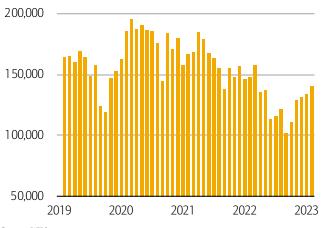


Source: PIERS

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#### Exhibit 26: US electronic monthly imports (TEU), 2019-23

US electronics imports trending at 140k TEU /month in July

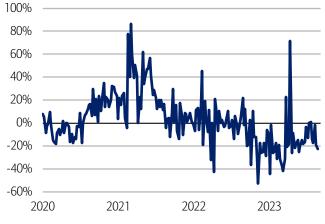


Source: PIERS

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# Exhibit 23: US weekly container imports (% YoY growth), 2020-23

US weekly imports -22% YoY in late Aug

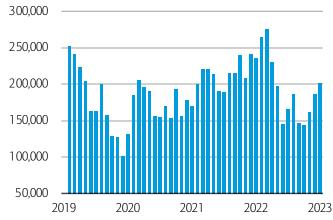


Source: PIERS

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# Exhibit 25: US apparel & footwear monthly imports (TEU), 2019-23

US apparel & footwear imports above 226k TEU in July

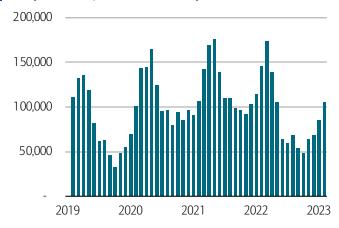


Source: PIERS

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# Exhibit 27: US toy & leisure monthly imports (TEU), 2019-23

US toy & leisure imports at 106k TEU in July



Source: PIERS

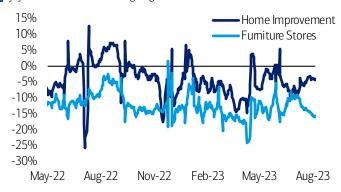


#### **US** consumer reads

For more on BAC card spending data, and a detailed explanation of the methodology, disclaimers, and limitations in connection with such data see our note: <u>BofA on USA</u>

# Exhibit 28: Spending per HH at home improvement and furniture stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Furniture and home improvement spending growth remained negative on a y/y basis in the week ending Aug 5



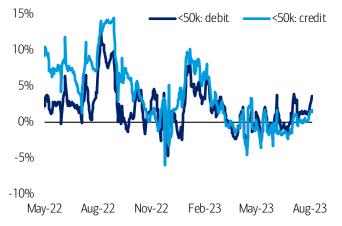
Source: BAC internal data

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Exhibit 30: Total credit card and total debit card spending per HH for lower-income group (y/y % change of the 7-day ma of spending levels)

Lower-income debit card spending growth outpaced credit card spending

Lower-income debit card spending growth outpaced credit card spending growth on a y/y basis in the week ending Aug  $5\,$ 



Source: BAC internal data

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# Exhibit 29: Spending per HH at department and clothing stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Y/y clothing spending growth has largely been negative for the last year



Source: BAC internal data

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# Exhibit 31: Aggregated monthly card spending per HH by major category (%m/m, SA)

Card spending was strong in most categories in July

|  | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 |
|--|--------|--------|--------|--------|--------|--------|
| Gas                                    | 1.5%   | -0.3%  | -3.3%  | 0.9%   | -4.8%  | 0.9%   |
| Furniture                              | -1.7%  | -0.5%  | 1.3%   | -0.5%  | -3.0%  | -1.9%  |
| Home                                   |        |        |        |        |        |        |
| improvement                            | 0.2%   | -0.8%  | 1.0%   | 0.2%   | -2.0%  | 0.0%   |
| Clothing                               | 0.9%   | -1.2%  | 1.1%   | -0.4%  | 0.2%   | -2.1%  |
| Grocery                                | -0.3%  | 0.3%   | 1.3%   | -0.3%  | 0.4%   | 0.2%   |
| General                                |        |        |        |        |        |        |
| Merchandise                            | 1.5%   | -0.4%  | 1.1%   | 0.6%   | -5.0%  | -0.1%  |
| Restaurants                            | 0.6%   | 0.1%   | 0.1%   | 0.3%   | -0.3%  | 0.1%   |
| Lodging                                | -1.5%  | 0.1%   | 0.4%   | -0.7%  | -2.0%  | 0.1%   |
| Airlines                               | 1.7%   | -2.9%  | -0.4%  | -4.2%  | 0.9%   | -0.7%  |
| Total online retail (card not present) | 1.6%   | 0.4%   | -0.1%  | 1.0%   | -1.5%  | 0.9%   |

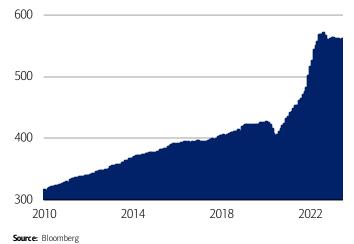
**Source:** BAC internal data. Card not present is largely online but could include purchases made over the phone.



### **US retail inventory levels**

# Exhibit 32: US retail (ex-auto) inventories (US\$bn), 2010-23

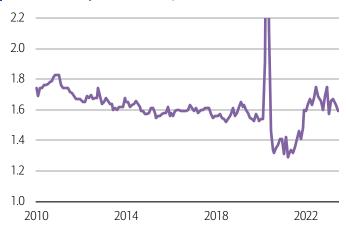
Retail inventories have been stable, still well above pre-COVID levels



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### Exhibit 34: Furniture – adjusted inventory to sales, 2010-23

Furniture inventory-to-sales is above pre-COVID levels

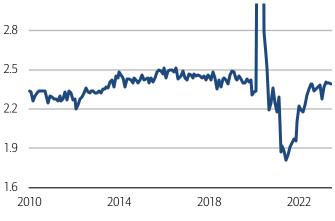


Source: Bloomberg

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# Exhibit 36: Clothing – adjusted inventory to sales, 2010-23

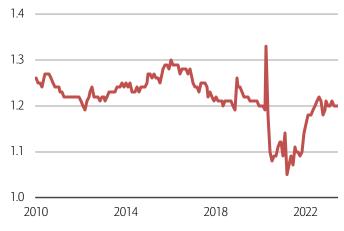
Clothing inventory to sales nearly back to pre-COVID levels



Source: Bloomberg

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# **Exhibit 33: US retail (ex-auto) inventory to sales ratio, 2010-23** Retail adjusted inventories to sales at 1.2x back to historical average



Source: Bloomberg

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# **Exhibit 35: General merchandise – adjusted inventory to sales,2010-23** General merchandise inventory-to-sales is back to above 2019 levels



Source: Bloomberg

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# Exhibit 37: Food & Beverage – adjusted inventory to sales, 2010-23 Food & beverage inventory to sales still below pre-COVID levels

0.8
0.7
0.6
0.5
2010
2014
2018
2022

Source: Bloomberg

### Port congestion & idling

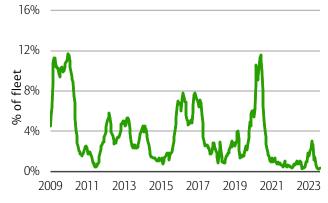
Exhibit 38: Global port congestion - % of fleet, 2020-23

Port congestion at 5.4% of fleet



# Exhibit 39: Global container vessel idling rate (%), 2009-23

Idling rate down to 0.4% of the fleet



Source: Linerlytica, Alphaliner

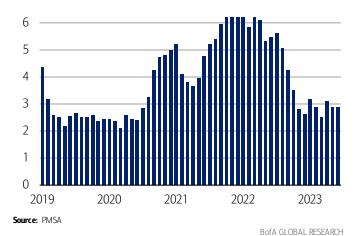
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# **US inland congestion trackers**

Below shows how quickly container boxes move from the terminal yard to inland transport at Port of LA/Long Beach.

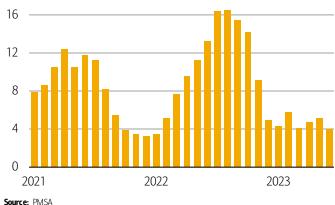
Exhibit 40: US West Coast ports - average box dwell time (days)

Boxes are waiting at terminal yards for 2.9 days before pickup



# Exhibit 41: US West Coast ports – average rail box dwell time (days)

Boxes are waiting at terminal yards for 4.0 days before rail pickup up



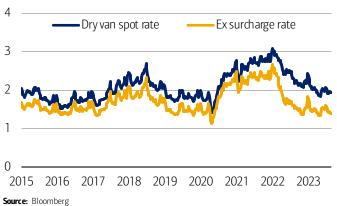
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# **US trucking & Panama Canal congestion**

Below shows US spot trucking rates and truck supply proxied by truck driver employees:

# Exhibit 42: Spot trucking rates (US\$/mile), 2015-23

Spot trucking rates slowly coming backup in Jul 2023



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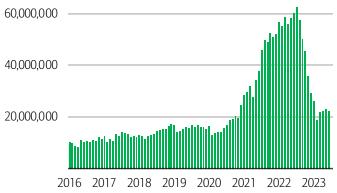
# **Exhibit 43: Panama Canal unscheduled container waiting time (hours)**Unscheduled container ships waiting 3-4 hours, no wait for scheduled ships

Source: Panama Canal Authority

### **Container liner monthly revenue**

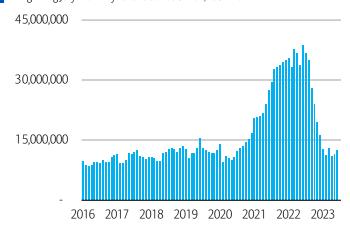
Exhibit 44: Evergreen – monthly revenue (NT\$k)

Evergreen July monthly revenues: -63% YoY, +6% MoM



# Exhibit 45: Yang Ming - monthly revenue (NT\$k)

Yang Ming July monthly revenues: -69% YoY, -8% MoM



Source: Company reports

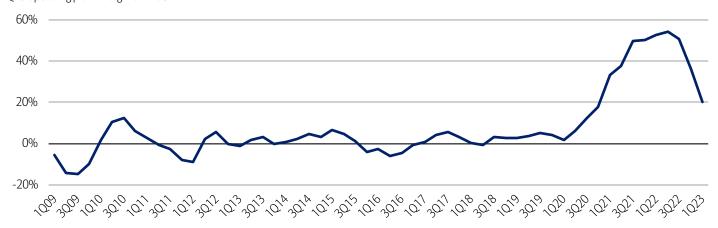
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### Container liner average EBIT margins

Exhibit 46: Container liner average quarterly EBIT margin, 2009-23

1Q23 operating profit margin of ~20%

Source: Company reports



Source: Linerlytica

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# Vessel supply-side trends

Exhibit 47: Container shipping orderbook to fleet, 1996-2023

Container shipping orderbook stands at around 28% of fleet right now

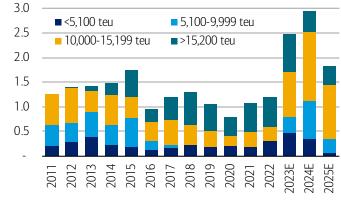


Source: Clarksons

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# Exhibit 48: Delivery by vessel size (mn TEU), 2011-2025E

Deliveries to ramp again in 2023 with ~ 2.5mn TEU for delivery

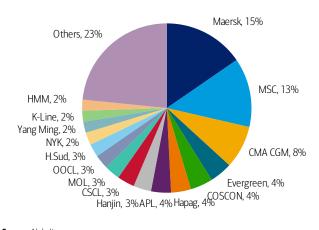


Source: Alphaliner



#### Exhibit 49: Container liner capacity share in 2013

Top 16 carriers in 2013 = 77% market share

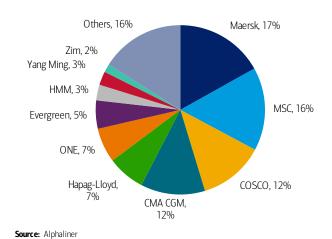


Source: Alphaliner

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### Exhibit 50: Container liner capacity share in 2021

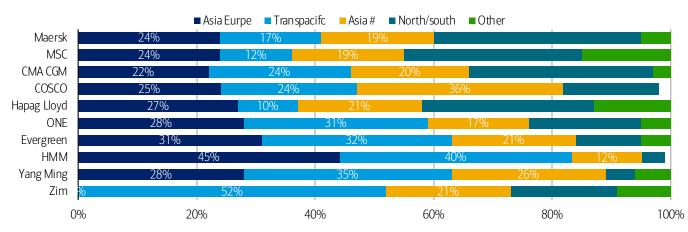
Top 10 carriers in 2021 = 85% market share



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### Exhibit 51: Container liner capacity by route

Container liner capacity deployment by route

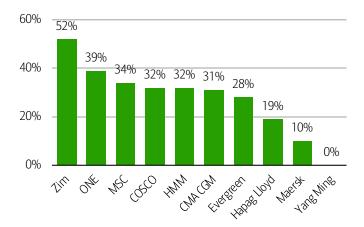


Source: Alphaliner. \*Asia includes Middle East, India, Australia

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#### Exhibit 52: Container liners - orderbook to fleet

Larger orderbooks for Zim, ONE, and MSC

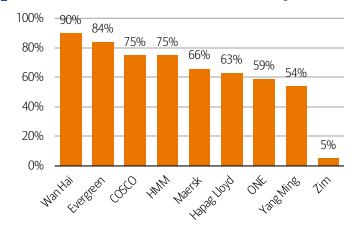


Source: Linerlytica

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# Exhibit 53: Container liners - % of fleet which is owned/finance lease

Liners own or finance lease more than half their fleet on average

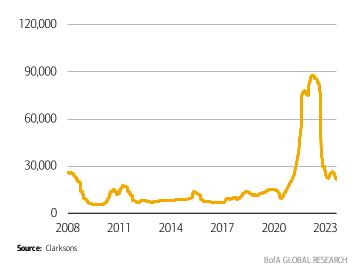


Source: Linerlytica



### **Container shipping costs**

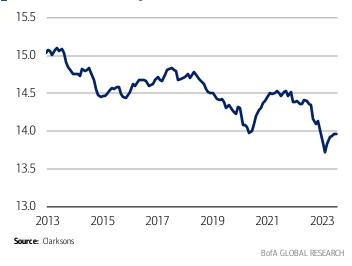
**Exhibit 54: Average containership charter rate (US\$/day), 2008-23** Average charter rates at ~US\$22K/day



### Container vessel speeds & scrapping

Exhibit 56: Container vessel average sailing speed (knots), 2013-23

Container vessels now sailing below 14 knots

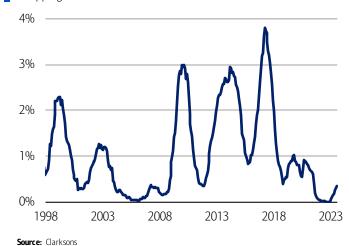


# **Exhibit 55: Singapore bunker price (US\$/tonne), 2016-23** VLSFO is at ~US\$624/tonne



### Exhibit 57: Container scrap rate (%) - 1998-2023

Scrapping rate down to below 0.5% of fleet



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# Container shipping - demand & supply outlook

Exhibit 58: Container shipping demand & supply outlook, 2014-25E

Container shipping faces heavy oversupply into 2023-24

|                                    | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023E  | 2024E | 2025E |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|
| Demand growth (TEU)                | 5.3%  | 1.3%  | 3.0%  | 6.6%  | 5.2%  | 2.5%  | -0.7% | 6.7%  | 0.8%  | -0.5%  | 2.7%  | 2.7%  |
| New vessel deliveries              | 8.6%  | 9.4%  | 4.7%  | 5.9%  | 6.1%  | 4.7%  | 3.7%  | 4.5%  | 4.4%  | 8.5%   | 9.7%  | 6.1%  |
| Demolition                         | -2.1% | -0.1% | -2.9% | -2.0% | -0.2% | -0.9% | -0.7% | -0.1% | -0.1% | -1.0%  | -1.5% | -2.5% |
| Net Slot Capacity Growth           | 6.5%  | 9.4%  | 1.7%  | 3.9%  | 5.9%  | 3.9%  | 3.0%  | 4.4%  | 4.3%  | 7.5%   | 8.2%  | 3.6%  |
| Impact of change in idle rate      | 1.4%  | -0.7% | -3.5% | 2.9%  | 1.6%  | -1.3% | -2.9% | 5.2%  | 0.0%  | -2.2%  | -2.0% | 0.0%  |
| Impact of change in congestion     | 0.0%  | 0.0%  | 0.0%  | 0.0%  | 0.0%  | 0.0%  | -1.9% | -5.2% | -4.8% | 6.5%   | 4.3%  | 0.0%  |
| "In service" capacity growth (TEU) | 7.9%  | 8.7%  | -1.7% | 6.7%  | 7.5%  | 2.6%  | -1.8% | 4.4%  | -0.5% | 11.8%  | 10.5% | 3.6%  |
| Effective Demand / Supply balance  | -2.6% | -7.4% | +4.7% | -0.1% | -2.3% | -0.1% | +1.1% | +2.3% | +1.3% | -12.3% | -7.8% | -0.8% |

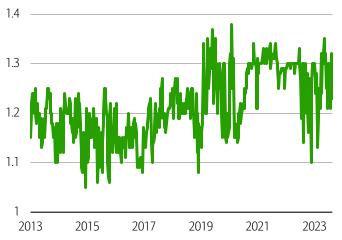
 $\textbf{Source:} \ \ \mathsf{BofA} \ \ \mathsf{Global} \ \ \mathsf{Research} \ \ \mathsf{estimates}, \ \mathsf{Linerlytica}$ 

# **Tanker shipping**

### Freight rates

# Exhibit 59: VLCC supply vs demand in Middle East #, 2013-23

VLCC supply vs demand in Middle East #

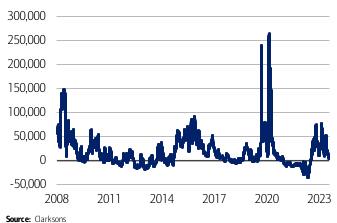


**Source:** Bloomberg, #1 indicates equal number of VLCC supply vs demand for next 30 days, 1.1 indicates 10% surplus of VLCC relative to demand in coming 30 days,

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#### Exhibit 61: VLCC freight rates (US\$/day), 2008-23

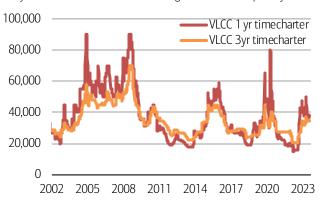
Baltic VLCC rates back down to US\$5k per day in end of August



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#### Exhibit 63: VLCC time charter rates (US\$/day), 2002-23

One year VLCC time charter rates holding around US\$38k per day



Source: Clarksons

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# Exhibit 60: Average quarterly tanker rates (US\$/day), 2022-23

Average quarterly tanker rates

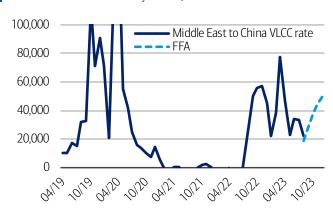
| Date    | 2Q22    | 3Q22   | 4Q22   | 1Q23   | 2Q23   | 3Q23   |
|---------|---------|--------|--------|--------|--------|--------|
| VLCC    | -21,670 | 9,747  | 42,823 | 34,498 | 25,984 | 13,733 |
| Suezmax | 21,742  | 21,742 | 21,742 | 21,742 | 21,742 | 21,742 |
| Aframax | 21,860  | 21,860 | 21,860 | 21,860 | 21,860 | 21,860 |
| MR      | 9,749   | 9,749  | 9,749  | 9,749  | 9,749  | 9,749  |
| LR2     | 20,292  | 20,292 | 20,292 | 20,292 | 20,292 | 20,292 |
| % YoY   |         |        |        |        |        |        |
| VLCC    | 185%    | -199%  | -633%  | -295%  | -220%  | 41%    |
| Suezmax | -10658% | -1959% | 1937%  | 244%   | 38%    | -58%   |
| Aframax | 1418%   | 7427%  | 964%   | 197%   | 28%    | -50%   |
| MR      | 390%    | 586%   | 428%   | 199%   | -24%   | -41%   |
| LR2     | 32%     | 67%    | 135%   | 149%   | 78%    | -9%    |
| % QoQ   |         |        |        |        |        |        |
| VLCC    | 22%     | -145%  | 339%   | -19%   | -25%   | -47%   |
| Suezmax | 65%     | 41%    | 76%    | -16%   | -34%   | -57%   |
| Aframax | 63%     | 30%    | 70%    | -18%   | -30%   | -49%   |
| MR      | 246%    | 18%    | 4%     | -30%   | -12%   | -8%    |
| LR2     | 33%     | 25%    | 37%    | 9%     | -5%    | -36%   |

Source: Clarksons, Note: 3Q23 data is average of Jul and Aug data

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#### Exhibit 62: VLCC freight forward agreement rates (US\$/day)

Forward curve at US\$43.5k/day into 4Q23



Source: Clarksons, Baltic Exchange

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#### Exhibit 64: Suezmax time charter rates (US\$/day), 2002-23

One year Suezmax timecharter rates around US\$39k per day

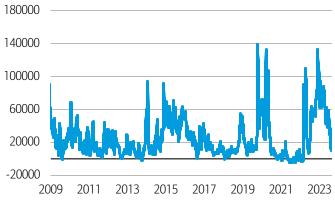


Source: Clarksons



#### Exhibit 65: Suezmax freight rates (US\$/day), 2009-2023

Baltic Suezmax spot down to below US\$15kper day



Source: Clarksons

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#### Exhibit 67: Seaborne crude oil volumes (% YoY), 2015-23

Seaborne crude tanker volumes recovering to pre COVID levels

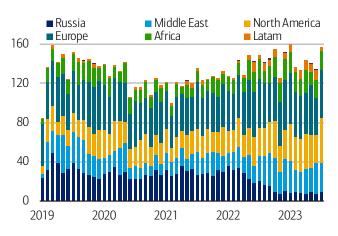


Source: Clarksons

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# Exhibit 69: Western Europe seaborne monthly crude imports from non-Russian producers (mn bbl / month), 2019-23

European imports from non-Russia back to normal

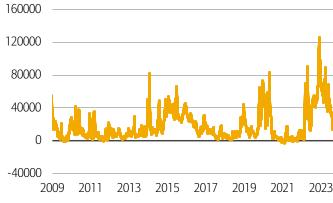


Source: Bloomberg

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#### Exhibit 66: Aframax freight rates (US\$/day), 2009-23

Aframax rates down below US\$17k per day

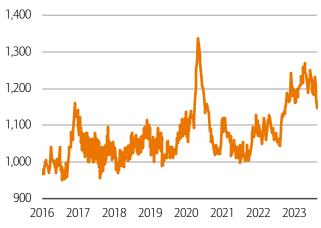


Source: Clarksons

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#### Exhibit 68: Crude tanker barrels on the water (mn bbl), 2016-23

Crude tanker demand has come off the peaks

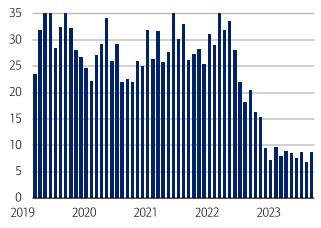


Source: Clarksons

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# Exhibit 70: Western Europe seaborne crude imports from Russia (mn bbl / month), 2019-23

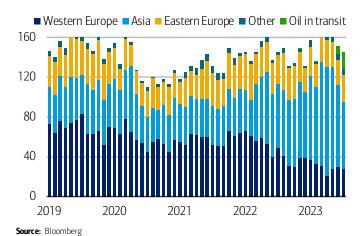
European imports from Russia continue to stay low



Source: Bloomberg

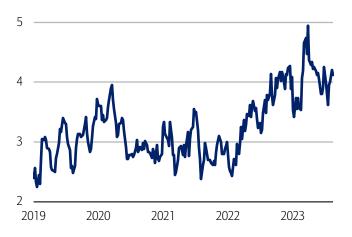


# **Exhibit 71: Russian seaborne crude exports (mn bbl / month), 2019-23** Total Russian crude exports still robust



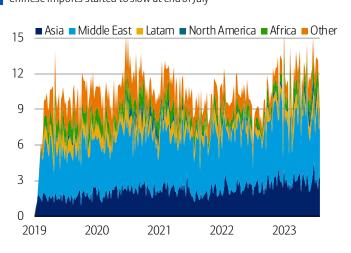
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# **Exhibit 73: US crude exports (mn b/d) – 4w MA, 2019-23** US crude oil exports down from the peaks of 1Q23



Source: Bloomberg

# **Exhibit 75: Chinese weekly crude imports (mn b/d), 2019-23** Chinese imports started to slow at end of July



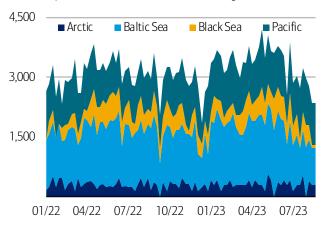
Source: Bloomberg

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### Exhibit 72: Russian crude by port (k b/d), 2022-23

Russian exports started to move lower in end of Aug



Source: Bloomberg

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#### Exhibit 74: Weekly crude oil exports (mn b/d), 2023

Global crude oil exports staying robust

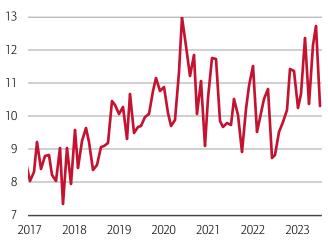


Source: Bloomberg

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# Exhibit 76: Chinese crude imports (mn b/d), 2017-23

China crude imports rebounding since March



Source: Bloomberg

### Tanker supply

#### Exhibit 77: Crude tanker orderbook as % of fleet, 1996-23

Crude tanker orderbook to fleet below 4%

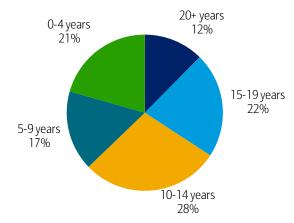


Source: Clarksons

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#### Exhibit 79: Crude tanker - age distribution, 2023

34% of fleet is older than 15 years

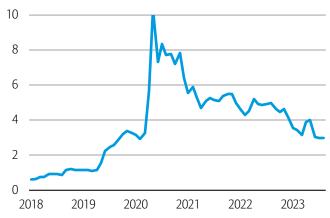


Source: Clarksons

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### Exhibit 78: Crude tanker storage as % of fleet, 2018-23

Tanker storage now 3.0% of fleet

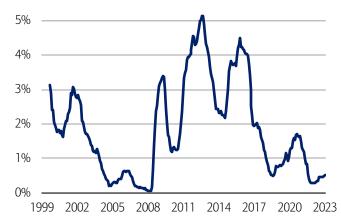


Source: Clarksons

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#### Exhibit 80: Tanker scrap rate (%) - 1999-2023

Scrapping rate down to around 0.5% of fleet



Source: Clarksons

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# **Crude tanker demand & supply**

#### Exhibit 81: Crude tanker demand & supply growth forecasts (% YoY), 2014-25E

Crude tanker market fundamentals look positive in the years ahead

| Crude tanker                | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023E | 2024E | 2025E |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Demand Growth               | -0.2% | 2.9%  | 4.0%  | 5.0%  | 3.4%  | 1.1%  | -6.7% | -3.7% | 7.0%  | 5.6%  | 3.0%  | 1.5%  |
| Effective Fleet Growth      | 0.4%  | 1.0%  | 5.9%  | 5.9%  | 1.1%  | 6.0%  | 0.9%  | -0.1% | 3.2%  | 2.6%  | 0.7%  | 0.8%  |
| Demand / supply balance     | -0.6% | +1.9% | -1.9% | -0.9% | +2.3% | -4.8% | -7.6% | -3.6% | +3.8% | +3.0% | +2.3% | +0.7% |
| Crude tanker fleet (mn dwt) | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
| Fleet, beginning            | 340   | 341   | 347   | 368   | 386   | 388   | 417   | 431   | 442   | 446   | 453   | 451   |
| New delivery                | 9     | 8     | 21    | 28    | 21    | 28    | 17    | 17    | 9     | 11    | 3     | 5     |
| Scrapping rate              | (6)   | (1.3) | (1.4) | (9)   | (17)  | (3)   | (3)   | (9)   | (5)   | (4)   | (5)   | (5)   |
| Others                      | (2)   | (0)   | 1     | (0)   | (2)   | 3     | 0     | 4     | 0     | 0     | 0     | 0     |
| Fleet. Ending, Dwt mn **    | 341   | 347   | 368   | 386   | 388   | 417   | 431   | 442   | 446   | 453   | 451   | 451   |
| Growth                      | 0.4%  | 2.0%  | 5.8%  | 5.1%  | 0.6%  | 7.4%  | 3.3%  | 2.7%  | 0.9%  | 1.4%  | -0.4% | 0.1%  |
| Floating storage adjustment | 0.0%  | -1.0% | 0.1%  | 0.8%  | 0.6%  | -1.4% | -2.4% | -2.8% | 2.3%  | 1.2%  | 1.1%  | 0.7%  |
| Effective supply growth     | 0.4%  | 1.0%  | 5.9%  | 5.9%  | 1.1%  | 6.0%  | 0.9%  | -0.1% | 3.2%  | 2.6%  | 0.7%  | 0.8%  |
| Delivery ratio              | 58%   | 72%   | 59%   | 91%   | 68%   | 91%   | 100%  | 87%   | 90%   | 100%  | 100%  | 100%  |
| Scrapping rate              | 1.8%  | 0.4%  | 0.4%  | 2.4%  | 4.4%  | 0.7%  | 0.8%  | 2.1%  | 1.2%  | 1.0%  | 1.0%  | 1.0%  |
| Gross delivery rate         | 2.7%  | 2.5%  | 6.0%  | 7.6%  | 5.4%  | 7.2%  | 4.1%  | 3.9%  | 2.1%  | 2.4%  | 0.6%  | 1.1%  |

**Source:** Clarksons, BofA Global Research estimates



# Dry bulk shipping

### Freight rates

#### Exhibit 82: Baltic Dry Index, 2002-23

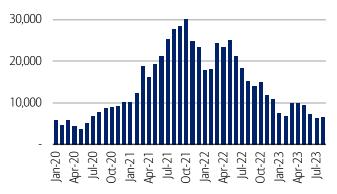
BDI at around 1,110



Source: Clarksons

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# **Exhibit 84: Handysize spot monthly average (US\$/day), 2020-23\*** Spot handysize averaged US\$6.5k/dayin August

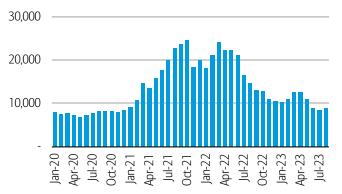


Source: Clarksons, BofA Global Research estimates

\*Size and commission adjusted to be comparable to PacBasin average handy rates

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# **Exhibit 86: Handysize 1yr TC monthly average (US\$/day), 2020-23\*** 1yr time charter handysize averaging US\$9.0k/day in Aug



Source: Clarksons, BofA Global Research estimates

\*Size and commission adjusted to be comparable to PacBasin average handy rates

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#### Exhibit 83: Baltic average rates (US\$/day), 2022-23 Dry bulk quarterly average rates

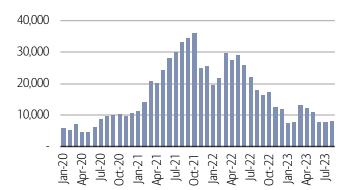
| Date         | 1Q22   | 2Q22   | 3Q22   | 4Q22   | 1Q23   | 2Q23   | 3Q23   |
|--------------|--------|--------|--------|--------|--------|--------|--------|
| BDI          | 1,977  | 2,530  | 1,870  | 1,523  | 1,011  | 1,313  | 1,034  |
| Capesize     | 14,746 | 21,599 | 16,906 | 14,906 | 9,144  | 15,561 | 12,893 |
| Panamax 82   | 23,218 | 28,901 | 18,402 | 16,050 | 11,326 | 12,248 | 9,138  |
| Supramax 58  | 25,156 | 27,566 | 21,396 | 14,837 | 10,171 | 10,763 | 8,150  |
| Handysize 38 | 24,084 | 26,618 | 21,514 | 15,028 | 9,702  | 10,414 | 7,504  |
| % YoY        |        |        |        |        |        |        |        |
| BDI          | 14%    | -9%    | -50%   | -56%   | -49%   | -48%   | -45%   |
| Capesize     | -14%   | -31%   | -60%   | -65%   | -38%   | -28%   | -24%   |
| Panamax 82   | 27%    | 12%    | -45%   | -45%   | -51%   | -58%   | -50%   |
| Supramax 58  | 51%    | 8%     | -38%   | -51%   | -60%   | 0%     | 0%     |
| Handysize 38 | 45%    | 18%    | -33%   | -52%   | -60%   | -61%   | -65%   |
| % QoQ        |        |        |        |        |        |        |        |
| BDI          | -43%   | 28%    | -26%   | -19%   | -34%   | 30%    | -21%   |
| Capesize     | -65%   | 46%    | -22%   | -12%   | -39%   | 70%    | -17%   |
| Panamax 82   | -20%   | 24%    | -36%   | -13%   | -29%   | 8%     | -25%   |
| Supramax 58  | -17%   | 10%    | -22%   | -31%   | -31%   | 6%     | -24%   |
| Handysize 38 | -23%   | 11%    | -19%   | -30%   | -35%   | 7%     | -28%   |

Source: Clarksons

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# Exhibit 85: Supramax spot monthly average (US\$/day), 2020-23 \*

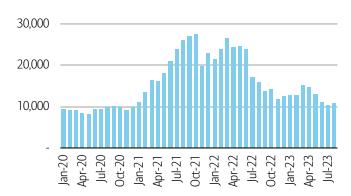
Spot supramax averaged US\$8.0k/dayin August



Source: Clarksons, BofA Global Research estimates

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# **Exhibit 87: Supramax 1yr TC monthly average (US\$/day), 2020-23** \* 1yr time charter supramax averaging US\$10.8k/day in Aug



Source: Clarksons, BofA Global Research estimates

\*Size and commission adjusted to be comparable to PacBasin average handy rates

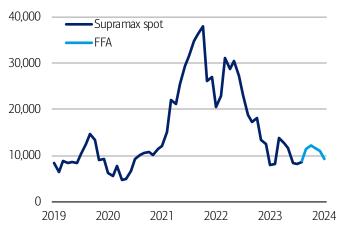


<sup>\*</sup> Commission adjusted to be comparable to PacBasin achieved rates

### Handysize & Supramax FFA outlook

Exhibit 88: Supramax - Freight Forward Agreement, 2019-23

Supra forward curves pointing better 3Q



Source: Bloomberg

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# Vessel values & port congestion

Exhibit 90: Daily dry bulk fleet at port (anchor or berth) (%)

~28% of dry bulk fleet at port

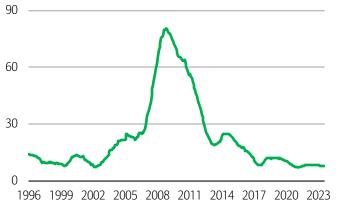


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# Vessel supply

Exhibit 92: Dry bulk orderbook to fleet (%), 1996-2023

Orderbook to fleet down to around 7.7%



Source: Clarksons

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# Exhibit 89: Handysize - Freight Forward Agreement, 2020-23

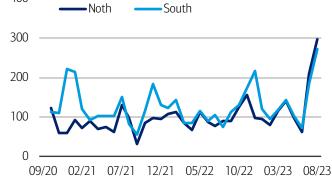
Handy forward curves point to a recovery into 2H23



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# Exhibit 91: Panama Canal bulker waiting time (hours), 2020-23 Bulk vessel congestion building with average 12-13 day wait time



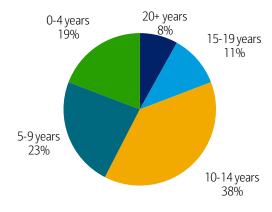


Source: Panama Canal Authority

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### Exhibit 93: Dry bulk vessel age distribution, 2023

19% of fleet is older than 15 years

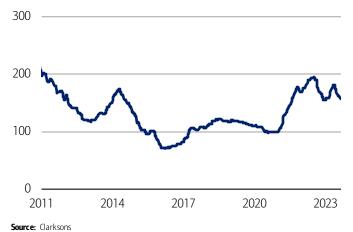


Source: Clarksons



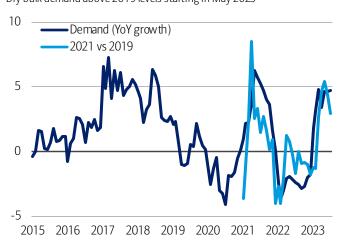
### Exhibit 94: Bulk carrier secondhand vessel price index, 2010-23

Secondhand vessel prices started to come down again in July/Aug



# BofA GLOBAL RESEARCH Dry bulk demand reads

Exhibit 96: Dry bulk demand growth (% YoY), 2015-23 Dry bulk demand above 2019 levels starting in May 2023



Source: Clarksons

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### Exhibit 98: Iron ore demand growth (% YoY), 2015-23

Iron ore demand trending at above 2019 levels starting in May 2023

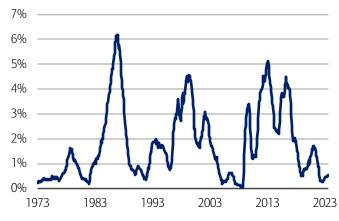


Source: Clarksons

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#### Exhibit 95: Bulkcarrier scrap rate (%) - 1973-2023

Scrapping rate down to around 0.5% of fleet

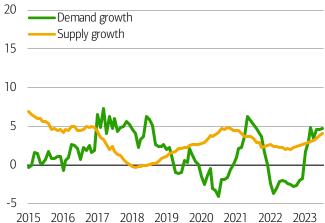


Source: Clarksons

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# Exhibit 97: Bulk monthly demand & supply growth (% YoY), 2015-23

Bulk demand growth rebound vs supply growth of +3.0% YoY



Source: Clarksons

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### Exhibit 99: Coal demand growth (% YoY), 2015-23

Coal demand growth trending in-line with 2019 levels

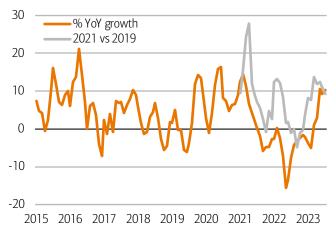


Source: Clarksons



#### Exhibit 100: Grain demand growth (% YoY), 2015-23

Grain demand at above 2019 levels starting in May 2023

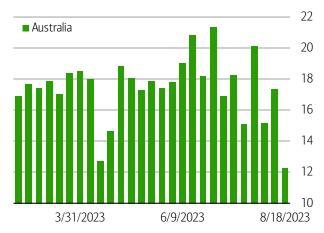


Source: Clarksons

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#### Exhibit 102: Australia iron ore shipments (mn tn), 2022-23

Australian iron ore exports recovering off cyclone disruptions

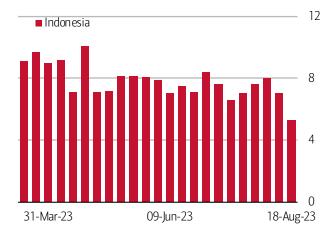


Source: Marcura

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#### Exhibit 104: Indonesian coal shipments (mn tn), 2022-23

Indonesian exports under some pressure



Source: Marcura

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#### Exhibit 101: Minor bulk demand growth (% YoY), 2015-23

Minor bulk demand growth trending slightly below 2019 levels in May 2023

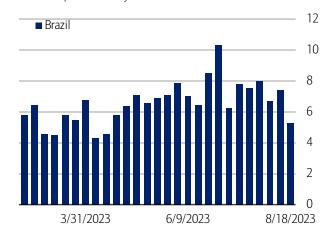


Source: Clarksons

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#### Exhibit 103: Brazil iron ore shipments (mn tn), 2022-23

Brazil iron ore exports relatively stable

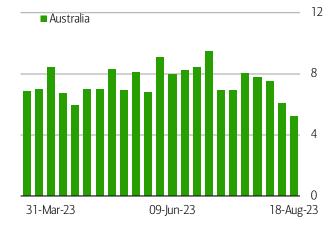


Source: Marcura

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# Exhibit 105: Australian coal shipments (mn tn), 2022-23

Aussie coal shipments relatively stable



Source: Marcura



### Dry bulk demand & supply

Exhibit 106: Dry bulk shipping demand & supply growth (% YoY), 2016-25E Dry bulk demand/supply outlook

| Dry Bulk              | 2016 | 2017 | 2018 | 2019  | 2020  | 2021  | 2022  | 2023E | 2024E | 2025E |
|-----------------------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Demand                | 2.3% | 3.9% | 3.4% | 0.7%  | 0.0%  | 3.5%  | -1.8% | 2.5%  | 2.3%  | 2.0%  |
| Fleet Growth          | 2.3% | 3.1% | 2.7% | 3.0%  | 4.1%  | 3.9%  | 2.9%  | 2.3%  | 0.9%  | 1.0%  |
| Demand / Supply       |      |      |      |       |       |       |       |       |       |       |
| Balance               | 0.0% | 0.8% | 0.7% | -2.2% | -4.1% | -0.4% | -4.7% | 0.2%  | 1.4%  | 1.0%  |
| Dry Bulk Fleet, Dwt   |      |      |      |       |       |       |       |       |       |       |
| mn                    | 2016 | 2017 | 2018 | 2019  | 2020  | 2021  | 2022  | 2023E | 2024E | 2025E |
| Fleet, beginning      | 780  | 798  | 823  | 845   | 879   | 916   | 949   | 976   | 999   | 1,009 |
| New delivery          | 47   | 38   | 28   | 41    | 49    | 38    | 32    | 34    | 26    | 23    |
| Demolition            | (29) | (15) | (4)  | (8)   | (15)  | (5)   | (4)   | (11)  | (17)  | (13)  |
| Others                | (0)  | 1    | (1)  | 0     | 3     | -     | -     | -     |       |       |
| Fleet. Ending, Dwt mn | 798  | 823  | 845  | 879   | 916   | 949   | 976   | 999   | 1,009 | 1,019 |
| Growth                | 2.3% | 3.1% | 2.7% | 4.0%  | 4.2%  | 3.6%  | 2.9%  | 2.3%  | 0.9%  | 1.0%  |
| Adjustment factor     |      |      |      | -1.0% | -0.1% | 0.3%  | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| Adjusted fleet growth |      |      |      | 3.0%  | 4.1%  | 3.9%  | 2.9%  | 2.3%  | 0.9%  | 1.0%  |
| Gross delivery rate   | 6.1% | 4.8% | 3.4% | 4.9%  | 5.6%  | 4.2%  | 3.3%  | 3.4%  | 2.6%  | 2.3%  |
| Scrapping Rate        | 3.7% | 1.8% | 0.5% | 0.9%  | 1.8%  | 0.6%  | 0.4%  | 1.1%  | 1.7%  | 1.3%  |

Source: BofA Global Research, Clarksons

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Selected Bank of America ("BAC") transaction data are used to inform the macroeconomic views expressed in this report and should be considered in the context of other economic indicators and publicly available information. In certain instances, the data may provide directional and/or predictive value. The data used are not comprehensive; they are based on aggregated and anonymized selections of BAC data and may reflect a degree of selection bias and limitations on the data available.

#### Methodology explained

Readers should be aware that although the BAC datasets utilized in our analysis represent a significant number of data points, they nevertheless present a degree of selection bias, including but not limited to income levels and geographies. In addition, the data is limited to debit and credit cards and does not include other payment methods such as cash or checks.

Data regarding merchants who receive payments are identified and classified by the Merchant Categorization Code (MCC) defined by financial services companies. The data are mapped using proprietary methods from the MCCs to the North American Industry Classification System (NAICS), which is also used by the Census Bureau, in order to classify spending data by subsector. Spending data may also be classified by other proprietary methods not using MCCs.

BAC data used in this report include spending from active US households only. Spending from corporate cards are excluded.

Our methodology for calculating the growth rates for daily data: we calculate the %yoy growth, the 2-year and 3-year %change by matching calendar days (Jan 1 '22 matched to Jan 1 '21, Jan1, 2020 and Jan1, 2019, respectively). The % change is be calculated based on the 7-day moving average of spending levels.

Unless otherwise noted, the monthly subsector data are adjusted to control for seasonality and other factors.

The payroll and tax direct deposit data based on the BAC internal data is derived by anonymizing and aggregating direct deposit data from Bank of America consumer deposit accounts in the US and analyzing that data at a highly aggregated level.

Additional information about the methodology used to aggregate the data is available upon request.



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#### Total return expectation (within 12-month period of date of initial Ratings dispersion guidelines for coverage cluster<sup>R1</sup> Investment rating

| Buy          | ≥ 10% | ≤ 70% |
|--------------|-------|-------|
| Neutral      | ≥ 0%  | ≤ 30% |
| Underperform | N/A   | ≥ 20% |

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