

US Utilities & Clean Tech

PowerPoints: WEC and UGI Feedback, Utilities & Rates, and SO Vogtle Delay

Industry Overview

WEC: FY24 misses consensus with below avg YoY growth

During the 4Q23 earnings call, WEC Energy (WEC) management initiated FY24 adjusted EPS guidance of \$4.80-\$4.90, below \$4.90 BofA/consensus. The \$4.85 midpoint represents 5.4% YoY growth from the FY23 \$4.60 adjusted guidance midpoint and 4.8% from the \$4.63 adjusted EPS achieved in 2023. Management attributed the lower growth to timing with capital allocation away from Illinois regulated (-\$0.10 to -\$0.12 EPS impact inclusively) and to infrastructure having a later contribution. The solar energy infrastructure projects being evaluated are expected to utilize production tax credits (PTCs) rather than upfront investment tax credits (ITCs) and when asked about YoY growth from 2025 into 2025, WEC indicated that it was too early but stated they were optimistic about "levers and opportunities". The 6.5-7.0% annual EPS growth was reaffirmed and described as the "sweet spot of growth" on the earnings call and it remains to be seen if the full Illinois regulatory impact can be offset. We maintain Underperform on shares of WEC, which we view as relatively expensive vs peers and has a less certain earnings outlook versus prior years.

UGI: Outperformance an overreaction to earnings update

UGI Corp (UGI) was a top performer +13% which we view as an overreaction after better than expected International liquefied petroleum gas (LPG) and continued deterioration of US propane AmeriGas subsidiary. In the 12/31/23 10-Q filed, AmeriGas did not have new indicators of impairment identified for the \$1.3Bn goodwill but management continues to warn that there could be additional impairments if the subsidiary does not achieve its objectives. UGI International FY23 fair value was +10% above the carrying value and there was no impairment of the \$953Mn goodwill. UGI engaged the French Works Councils related to International "organizational transformation and the initiation of external mobility programs" with potential for material costs. We maintain our Underperform rating on UGI shares which we view as relatively expensive and we believe bullish expectations regarding AmeriGas' outlook and strategic review do not fully reflect the challenging cash flow profile at the subsidiary. See earlier thoughts on earnings here: PowerPoints: WEC Capex, CMS Growth Accelerating, UGI Beat, & SR Reaffirm 01 February 2024

Interest rates rise after payrolls: negative utilities

In the full report we show the latest snapshot of US utilities equities versus long-term 30Yr US Treasuries after the latest higher than expect payroll report. Treasury rates have been volatile around macroeconomic and Federal Reserve developments with BofA recently shifting its first rate cut to June from March with -25bp each in June, September, and December. BofA anticipates -100bp further rate cuts in 2025, an unchanged view. See background here: <u>US Watch: January FOMC: March is no longer the base case 31 January 2024</u>. Utilities have lagged the implied move in interest rates in recent weeks which we attribute in part to a somewhat challenging set of updates for select large cap utilities: details in our 4Q23 preview <u>US Utilities & Clean Tech: 4Q23 Earnings Preview: Utilities Micro Debates Meet Interest Rates Macro 30 January 2024</u>

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Refer to important disclosures on page 6 to 10. Analyst Certification on page 4. Price
Objective Basis/Risk on page 3.

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Equity
United States
Utilities & Clean Tech

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FOMC: Federal Open Market Committee

Utilities: Tracking interest rates – but to a lesser degree

Exhibit 1: US Utilities (Blue) vs 30Yr Treasury Rates (Red)

The correlation between interest rates and utility equities has weakened in recent weeks



BofA GLOBAL RESEARCH

SO: Vogtle delayed to 2Q24 from March. Negative '24 EPS

Georgia Power (Southern Company [SO] subsidiary) delayed the commercial operations date for Vogtle Unit 4 to 2Q24 from 1Q24 (March). Southern stated that it identified and then subsequently addressed vibration issues with some cooling piping assets, similar to what was experienced in Vogtle Unit 3 start-up. This will be a negative earnings driver for FY24 with -\$30Mn return on equity 'penalty' per month. Southern indicated that the delay is not anticipated to have a total project capital cost increase but extensions into 3Q24 would have base capital costs of up to \$15Mn per month.

The latest Vogtle delay is small negative but not surprising to us but it is favorable to see that the reactor coolant pump (RCP) was successfully replaced and was not a driver of the issues identified. BofA \$4.01 FY24 EPS assumes a late March commercial operations date for Vogtle Unit 4 so there is risk to the \$4.01 consensus and being lower in the \$3.95-\$4.10 guidance range. When adjusting the guidance range, SO stated that "Lower end of range represents up to 5¢ impact related to Q1 2024 Vogtle Unit 4 inservice projection". We maintain our Neutral rating on shares of SO which have a balanced risk/reward outlook with a premium valuation embedded.

<u>Southern Company: Layering in the Whitespace: Remain Neutral, A Bit Early for Real EPS Upside 08 January 2024</u>

BofA Global Research Reports

Title: Subtitle	Primary Author	Date Published
Cheniere Energy Inc: Cash generation remains compelling, regulatory turbulence aside – Reiterate Buy	Julien Dumoulin-Smith	02 February 2024
US Utilities & Clean Tech: PowerPoints: WEC Capex, CMS Growth Accelerating, UGI Beat, & SR Reaffirm	Julien Dumoulin-Smith	01 February 2024
Sunnova Energy: Holding the Line: We're Still Positive FY24 growth, deleveraging & more	Julien Dumoulin-Smith	01 February 2024
Nextracker Inc: 'Up and to the right' on all metrics: Maintain Buy post-F3Q results	Julien Dumoulin-Smith	01 February 2024
US Utilities & Clean Tech: PowerPoints: NWE/MDU Review, HE Bank & Regulatory, and AGR Maine/CT Updates	Julien Dumoulin-Smith	31 January 2024
US Utilities & Clean Tech: 4Q23 Earnings Preview: Utilities Micro Debates Meet Interest Rates Macro	Julien Dumoulin-Smith	30 January 2024
US Utilities & Clean Tech: PowerPoints: XEL Growth, PNW Arizona, PCG Safety, and Offshore Wind Latest	Julien Dumoulin-Smith	29 January 2024
Bloom Energy: Downgrade to Underperform: possible volume-driven reset points to downside	Julien Dumoulin-Smith	29 January 2024
Dominion Energy: The Final Countdown: Will Business Review End in 1Q24? Offshore Wind Key.	Paul Zimbardo	29 January 2024
US Clean Tech: Flash: NextEra Readthroughs, ADT & Tesla Show Slowing Resi; TPIC/GE, CHPT & More	Julien Dumoulin-Smith	26 January 2024

Exhibit 2: Primary stocks mentioned in this report

Prices and ratings for primary stocks mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
WEC	WEC US	WEC Energy Group Inc	US\$ 79.67	A-3-7
UGI	UGI US	UGI Corp.	US\$ 24.30	B-3-7
SO	SO US	Southern Company	US\$ 68.61	A-2-7

BofA GLOBAL RESEARCH

Price objective basis & risk

Southern Company (SO)

Source: BofA Global Research

Our \$70 PO is derived from a sum-of-the-parts analysis (SOTP). We use a P/E valuation approach on 2026 estimates and use peer multiples of 14.2x for electric and 13.8x for gas, respectively (with dis/prem applied per asset depending on growth/risk): we then gross up these multiples by +5% to account for sector wide EPS growth to derive a 12-month forward PO. We also apply an adjustment factor to reflect slightly higher interest rate expectations than Street consensus. We subtract 50% of the 2026 parent interest expense multiple by an electric P/E peer multiple to reflect parent leverage supporting the utilities. We net out total parent drag and add back the remaining parent interest expense with a 50% weighting.

Upside/downside risks to achievement of the PO are: 1) Vogtle construction timing and costs, 2) regulatory, political, and legislative changes, 3) ability to earn the allowed rate of return, 4) changes to the capital expenditure forecast, 5) nuclear incidents, weather, and natural disasters, 6) rate of customer and sales growth, 7) O&M trends, 8) interest rates, 9) environmental policies and regulations, 10) M&A, and 11) interest rates.

UGI Corp. (UGI)

Our \$22 PO is derived from our SOTP analysis. We mark-to-market (MtM) our UGI Utilities segment to 2025E peer 2025E P/E multiples of 14.9x for gas & 14.7x for electric. For U.S. & international LPG, we apply an 8.9x EBITDA base multiple in-line with propane comps & apply a -4x discount to UGI International (based on a challenged energy environment in Europe) and a -4x discount to AmeriGas based on challenges to customer retention & a slow return to the M&A market. We apply an 8.9x 2025E EV/EBITDA multiple to the midstream segment with premiums based on the asset. For the renewables business, we take the NPV of future cash flows, which implies a 0.9x



FY25E EV/EBITDA multiple. For parent debt in the Corp & Other segment we net out 50/50 weighting for recapitalization & add back 50% of parent interest exp.

Upside risks: favorable weather, improving propane logistics efficiencies domestically or in Europe, increased conversion rates or faster new home construction within PA, and favorable currency exchange rates. Macroeconomic concerns are declining interest rates, lack of volatility and declining natural gas prices, and a general economic upturn.

Downside risks: unfavorable weather, propane logistics issues and shortages domestically or in Europe, reduced conversion rates or slower new home construction within PA, and unfavorable currency exchange rates. Macroeconomic concerns are rising interest rates, volatile and rising natural gas prices, and a general economic slowdown.

WEC Energy Group Inc (WEC)

Our \$75 PO is based on 2026E SoTP, with a large cap electric group multiple of 13.3x and gas regulated multiple of 12.6x. Electric and gas peer P/E multiples are grossed up for a year to reflect capital appreciation across the sector. We apply a 1.0x premium to WEC's WI electric & gas subs for surety in earnings growth for the next two years following the Commission's recent settlement. We ascribe a 4x premium vs. the group at ATC to account for steady earnings growth as well as above avg Federal ROE's. IL Gas receives a -3x discount given the cautious tone set in the most recent rate case. We give Power the Future (PTF) a -2.0x P/E discount given nonutility risk profile. We ascribe an in line multiple for the parent accounting for the interest expense which finances overall utility operations. We value Energy Infrastructure on a net present value basis using a WACC of 8.9%, in line with other renewable assets. We net out 50% of HoldCo debt from equity valuation and adjust to add back the parent drag on interest exp.

Upside risks to our PO: better than expected regulatory outcomes driving improved earnings and higher capital spend, lower interest rates, execution on unregulated projects at favorable returns. Downside risksare: worse than expected regulatory outcomes driving lower earned returns and lower capital spend, higher interest rates, inability to execute on unregulated projects.

Analyst Certification

I, Julien Dumoulin-Smith, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.



North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Alliant Energy Corporation	LNT	LNT US	Julien Dumoulin-Smith
	Array Technologies	ARRY	ARRY US	Julien Dumoulin-Smith
	Atlantica Sustainable Infrastructure	AY	AY US	Julien Dumoulin-Smith
	Atmos Energy Corporation	ATO	ATO US	Julien Dumoulin-Smith
	CenterPoint Energy	CNP	CNP US	Julien Dumoulin-Smith
	Cheniere Energy Inc	LNG	LNG US	Julien Dumoulin-Smith
	Clearway Energy	CWENA	CWEN/A US	Julien Dumoulin-Smith
	Clearway Energy	CWEN	CWEN US	Julien Dumoulin-Smith
	CMS Energy	CMS	CMS US	Julien Dumoulin-Smith
	Consolidated Edison	ED	ED US	Julien Dumoulin-Smith
	DTE Energy	DTE	DTE US	Iulien Dumoulin-Smith
	Duke Energy	DUK	DUK US	Julien Dumoulin-Smith
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	Enlight Renewable Energy Ltd	ENLT	ENLT US	Julien Dumoulin-Smith
	Enlight Renewable Energy Ltd	XENLF	ENLT IT	Julien Dumoulin-Smith
	Entergy	ETR	ETR US	Paul Zimbardo
	First Solar, Inc.	FSLR	FSLR US	Julien Dumoulin-Smith
	Fluence Energy	FLNC	FLNC US	Julien Dumoulin-Smith
	Hannon Armstrong	HASI	HASI US	Julien Dumoulin-Smith
	Hydro One	YH	H CN	Julien Dumoulin-Smith
	MDU Resources Group, Inc.	MDU	MDU US	Julien Dumoulin-Smith
	Nextracker Inc	NXT	NXT US	Julien Dumoulin-Smith
	NiSource Inc	NI	NI US	Julien Dumoulin-Smith
	NorthWestern Energy Group	NWE	NWE US	Julien Dumoulin-Smith
	NRG Energy	NRG	NRG US	Julien Dumoulin-Smith
	PG&E Corporation	PCG	PCG US	Julien Dumoulin-Smith
	PNM Resources Inc.	PNM	PNM US	Julien Dumoulin-Smith
		POR	POR US	Julien Dumoulin-Smith
	Portland General Electric Company			•
	PPL Corporation	PPL	PPL US	Paul Zimbardo
	Public Service Enterprise Group	PEG	PEG US	Julien Dumoulin-Smith
	Sempra	SRE	SRE US	Julien Dumoulin-Smith
	Sunnova Energy	NOVA	NOVA US	Julien Dumoulin-Smith
	SunRun	RUN	RUN US	Julien Dumoulin-Smith
	TPI Composites	TPIC	TPIC US	Julien Dumoulin-Smith
	Vistra Corp	VST	VST US	Julien Dumoulin-Smith
	Xcel Energy Inc	XEL	XEL US	Julien Dumoulin-Smith
NEUTRAL				
	AES	AES	AES US	Julien Dumoulin-Smith
	Algonquin Power & Utilities Corp	AQN	AQN US	Paul Zimbardo
	Algonquin Power & Utilities Corp	YAQN	AQN CN	Paul Zimbardo
	AltaGas	YALA	ALA CN	Cameron Lochridge
	Ameren Corporation	AEE	AEE US	Julien Dumoulin-Smith
	Ameresco	AMRC	AMRC US	Julien Dumoulin-Smith
	American Electric Power	AEP	AEP US	Julien Dumoulin-Smith
	ChargePoint Holdings	CHPT	CHPT US	Cameron Lochridge
	Constellation Energy Corp	CEG	CEG US	Paul Zimbardo
	Emera Inc	YEMA	EMA CN	Julien Dumoulin-Smith
	Essential Utilities	WTRG	WTRG US	Julien Dumoulin-Smith
		EVRG		•
	Evergy, Inc		EVRG US	Julien Dumoulin-Smith
	Exelon	EXC	EXC US	Paul Zimbardo
	Generac Holdings Inc.	GNRC	GNRC US	Julien Dumoulin-Smith
	Idacorp	IDA	IDA US	Paul Zimbardo
	Maxeon Solar Technologies	MAXN	MAXN US	Julien Dumoulin-Smith
	New Fortress Energy	NFE	NFE US	Cameron Lochridge
	NextEra Energy	NEE	NEE US	Julien Dumoulin-Smith
	NextEra Energy Partners	NEP	NEP US	Julien Dumoulin-Smith
	OGE Energy Corp	OGE	OGE US	Julien Dumoulin-Smith
	Ormat Technologies	ORA	ORA US	Julien Dumoulin-Smith
	Pinnacle West	PNW	PNW US	Julien Dumoulin-Smith
	Southern Company	SO	SO US	Julien Dumoulin-Smith
	Southwest Gas Holdings	SWX	SWX US	Julien Dumoulin-Smith
	TransAlta Corp	TAC	TAC US	Julien Dumoulin-Smith
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	TransAlta Corporation	YTA	TA CN	Julien Dumoulin-Smith



North America - Utilities and Alt Energy Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
UNDERPERFORM				
	Allete Inc	ALE	ALE US	Julien Dumoulin-Smith
	American Water Works	AWK	AWK US	Julien Dumoulin-Smith
	Avangrid	AGR	AGR US	Paul Zimbardo
	Avista	AVA	AVA US	Julien Dumoulin-Smith
	Black Hills Corporation	BKH	BKH US	Julien Dumoulin-Smith
	Bloom Energy	BE	BE US	Julien Dumoulin-Smith
	Dominion Energy	D	D US	Paul Zimbardo
	Edison International	EIX	EIX US	Paul Zimbardo
	Enphase Energy	ENPH	ENPH US	Julien Dumoulin-Smith
	Eversource Energy	ES	ES US	Paul Zimbardo
	FirstEnergy	FE	FE US	Julien Dumoulin-Smith
	Fortis	YFTS	FTS CN	Julien Dumoulin-Smith
	Fortis Inc	FTS	FTS US	Julien Dumoulin-Smith
	FREYR Battery	FREY	FREY US	Julien Dumoulin-Smith
	FTC Solar	FTCI	FTCI US	Julien Dumoulin-Smith
	Hawaiian Electric Industries	HE	HE US	Julien Dumoulin-Smith
	MGE Energy	MGEE	MGEE US	Julien Dumoulin-Smith
	New Jersey Resources Corp	NJR	NJR US	Julien Dumoulin-Smith
	ONE Gas, Inc.	OGS	OGS US	Julien Dumoulin-Smith
	SolarEdge Technologies	SEDG	SEDG US	Julien Dumoulin-Smith
	Spire	SR	SR US	Julien Dumoulin-Smith
	Stem, Inc.	STEM	STEM US	Julien Dumoulin-Smith
	SunPower Corp.	SPWR	SPWR US	Julien Dumoulin-Smith
	UGI Corp.	UGI	UGI US	Julien Dumoulin-Smith
	WEC Energy Group Inc	WEC	WEC US	Julien Dumoulin-Smith

Disclosures

Important Disclosures

Southern Company (SO) Price Chart

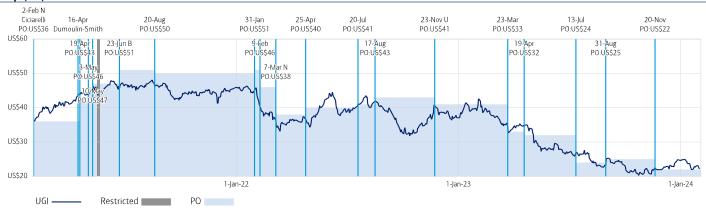


B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading 'Fundamental Equity Opinion Key'. Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.



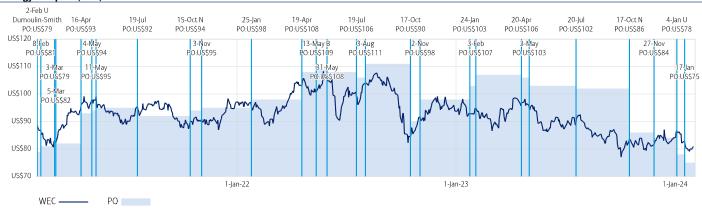
UGI Corp. (UGI) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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WEC Energy Group Inc (WEC) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Energy Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	83	61.48%	Buy	64	77.11%
Hold	28	20.74%	Hold	21	75.00%
Sell	24	17.78%	Sell	18	75.00%

Equity Investment Rating Distribution: Utilities Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	72	46.45%	Buy	52	72.22%
Hold	45	29.03%	Hold	32	71.11%
Sell	38	24.52%	Sell	21	55.26%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster^{R2}

 Buy
 ≥ 10%
 ≤ 70%

 Neutral
 ≥ 0%
 ≤ 30%

 Underperform
 N/A
 ≥ 20%

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