Shipping - Global

Shipping & supply chain high frequency tracker #48

Industry Overview

Tracking the high frequency shipping data

This report contains our favorite charts to track the shipping cycle. Liners are trying again to push for container rate hikes – but we see this more in response to weaker profits helped by temporary blank sailing rather than indicative of a strong demand rebound for now. VLCC tanker rates have rebounded to above P&L breakeven, but we see a volatile few months ahead given the upcoming summer lull period and the impact of Saudi cuts with forward curves looking for breakeven rates in 3Q23. Dry bulk rates continue to languish with weakness seen in the past few weeks as demand remains sluggish with forward curves suggesting a more muted pickup now into 2H23.

Container: Rate hikes driven by low profits & not demand

US import demand is showing some seasonal uptick in June 2023 with volumes tracking above 2019 levels – although volumes are down from the COVID peaks trending -13% YoY lower. Canada port labor strike action has caused some logistics bottlenecks although disruptions appear manageable with Canadian port congestion currently at one-third of COVID peaks and global congestion remains under control at 6% of fleet. Liners are pushing again on spot rate hikes on transpacific and Asia-Europe, but the rate hikes appear supported by temporary blank sailings and Canadian strike disruptions to restore profitability rather than improving demand on seasonality and restocking. And while COSCO saw 2Q23 profits QoQ higher – we're not sure this will be an industry trend with COSCO results likely helped by costs and FX rather than higher unit revenues.

Tanker: Summer Iull looms

Spot VLCC tanker rates have rebounded to above P&L breakeven in recent weeks with the data showing strong Chinese crude import demand and rebounding US crude exports. But tanker rates are likely staying volatile in the coming months with the typically summer lull and Saudi production cuts. Forward curves point to VLCC rates settling around P&L breakeven in the coming months, while one-year time charter rates suggest an ongoing profitable twelve months ahead (VLCC at US\$38.5k/day) supported by low orders and ramping Asian import demand.

Bulker: Sluggish rates as demand stays muted

High frequency data shows that minor bulk demand continues to lag major bulks in 2023 although minor bulk demand appears to be stabilizing with volumes now back to nearly flat YoY. Dry bulk rates remain sluggish with one-year time charter rates continuing to fade and spot rates nearly back to February lows with ongoing release of vessels from congestion, the start of the summer lull and no urgency from buyers to build inventories. Optimism for a 2H23 recovery has also moderated with forward curves now expecting a more muted recovery to US\$9-10k/day into 2H23 for supramax/handysize ships.

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Equity Global Shipping

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Abbreviations

VLCC: Very Large Crude Carrier

SCFI: shanghai container freight index

CCFI: china containerized freight index

VLSFO: very low sulfur fuel oil

BDI: baltic dry index

TC: time charter

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Timestamp: 12 July 2023 07:24PM EDT

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Container shipping

Blended freight rates

Exhibit 1: China Containerized Freight Index, 2000-23

CCFI trending at 880



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Exhibit 2: CCFI quarterly average, 2022-23 CCFI trending -13% QoQ lower so far in 2Q23

CCFI	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
CCFI	3,444	3,157	2,950	1,615	1,087	942
CCFI Europe	5,526	5,060	4,738	2,497	1,411	1,159
CCFI USWC	2,596	2,502	2,331	1,079	789	711
CCFIUSEC	2,682	2,796	2,844	1,746	1,161	892
% YoY						
CCFI	75%	46%	-1%	-51%	-68%	-70%
CCFI Europe	77%	45%	-7%	-53%	-74%	-77%
CCFI USWC	95%	69%	13%	-53%	-70%	-72%
CCFIUSEC	79%	59%	22%	-31%	-57%	-68%
% QoQ						
CCFI	5%	-8%	-7%	-45%	-33%	-13%
CCFI Europe	5%	-8%	-6%	-47%	-44%	-18%
CCFI USWC	12%	-4%	-7%	-54%	-27%	-10%
CCFIUSEC	6%	4%	2%	-39%	-34%	-23%

Source: Shanghai Shipping Exchange

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Exhibit 3: CCFI Europe, 2000-23

CCFI Europe at 1,080



Source: Shanghai Shipping Exchange

CCFI Med tracking at 1,601

2000 2005 2010

Source: Shanghai Shipping Exchange

8,000

6,000

4,000

2,000

Exhibit 6: CCFI Mediterranean, 2000-23

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2015 2020

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Exhibit 4: CCFI, US west coast, 2000-23

CCFI US west coast at 655



Source: Shanghai Shipping Exchange

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Exhibit 7: CCFI Middle East, 2012-23

CCFI Middle East at 1,121

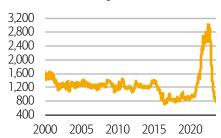


Source: Shanghai Shipping Exchange

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Exhibit 5: CCFI US east coast, 2000-23

CCFI east coast tracking at 790



Source: Shanghai Shipping Exchange

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Exhibit 8: CCFI Singapore, 2000-23

CCFI Singapore at 586



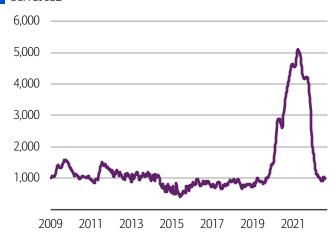
Source: Shanghai Shipping Exchange



Spot freight rates

Exhibit 9: Shanghai Containerized Freight Index, 2009-23

SCFI at 932



Source: Shanghai Shipping Exchange

Exhibit 10: SCFI quarterly average, 2022-23

SCFI trending 2% QoQ higher in 2Q23 on April transpacific hikes

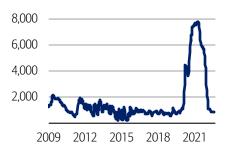
SCFI	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
SCFI	4,851	4,211	3,279	1,375	969	986
SCFI Europe	7,435	5,959	4,656	1,490	926	855
SCFI USWC	8,032	7,773	5,278	1,627	1,265	1,420
SCFI USEC	11,008	10,409	8,557	4,126	2,438	2,366
% YoY						
SCFI	74%	29%	-24%	-71%	-80%	-77%
SCFI Europe	81%	15%	-36%	-80%	-88%	-86%
SCFI USWC	100%	68%	-9%	-76%	-84%	-82%
SCFI USEC	130%	47%	-20%	-62%	-78%	-77%
% QoQ						
SCFI	3%	-13%	-22%	-58%	-30%	2%
SCFI Europe	-3%	-20%	-22%	-68%	-38%	-8%
SCFI USWC	18%	-3%	-32%	-69%	-22%	12%
SCFI USEC	2%	-5%	-18%	-52%	-41%	-3%

Source: Shanghai Shipping Exchange

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Exhibit 11: SCFI: Asia-Europe, 2009-23 (USD/TEU)

SCFI Europe at US\$740/TEU



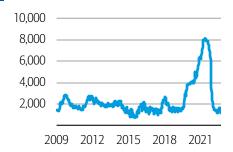
Source: Shanghai Shipping Exchange

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Exhibit 12: SCFI: Asia to US west coast, 2009-22 (USD/FEU)

SCFI USWC at US\$1,404 /FEU

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Source: Shanghai Shipping Exchange

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Exhibit 13: SCFI: Asia to US east coast, 2009-22 (USD/FEU)

SCFI USEC at US\$2,368 /FEU



Source: Shanghai Shipping Exchange

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Exhibit 14: Asia-Mediterranean, 2009-22 (USD/TEU)

SCFI Med at US\$1,413 /TEU

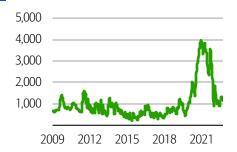


Source: Shanghai Shipping Exchange

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Exhibit 15: SCFI: Asia-Middle East, 2009-22 (USD/TEU)

SCFI Middle East US\$1,145/TEU

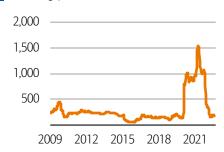


Source: Shanghai Shipping Exchange

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Exhibit 16 SCFI: Asia-Singapore, 2009-22 (USD/TEU)

SCFI Singapore at US\$153 /TEU



Source: Shanghai Shipping Exchange



World trade trends

Exhibit 17: Global container volume growth (YoY %)

World trade back to slightly above 2019 levels in May 2023

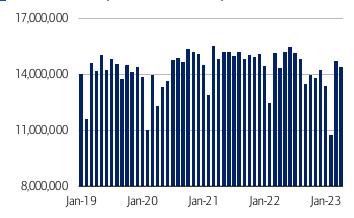


Source: CTS, BofA Global Research estimates, # 2021 data compared to 2019

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Exhibit 18: Global monthly container volumes (TEU), 2019-23

World trade seasonally rebounded in March-May 2023

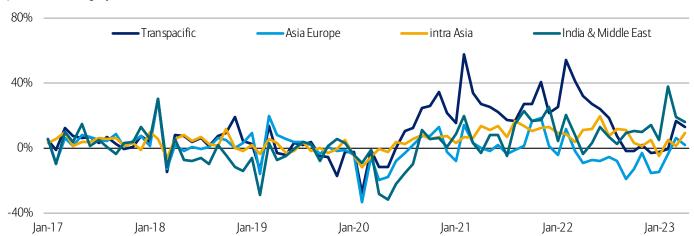


Source: CTS, BofA Global Research estimates

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Exhibit 19: Container volumes by route (% YoY), 2017-23

Transpacific volumes slightly above 2019 levels



Source: CTS # 2021-23 relative to 2019 levels

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Chinese trade trends

Exhibit 20: Chinese monthly port data (% YoY), 2019-23

Strong Ningbo April monthly port numbers



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Exhibit 21: China truck traffic index, 2020-23

China trucking demand rebounding after May holidays



Source: G7

US high frequency container volumes

Exhibit 22: US weekly container imports vs 2019 levels

US weekly imports trending +12% above 2019 levels in June 2023

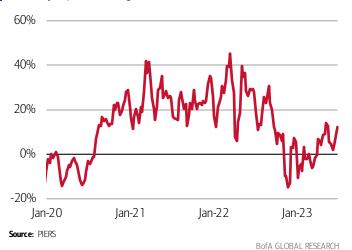
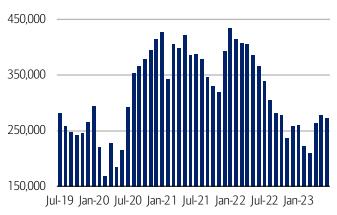


Exhibit 24: US furniture monthly imports (TEU), 2019-23

US furniture imports around 273k TEU /month in Jun

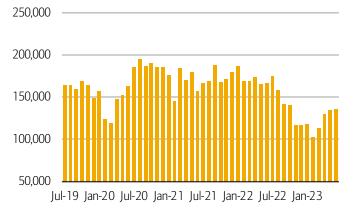


Source: PIERS

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Exhibit 26: US electronic monthly imports (TEU), 2019-23

US electronics imports trending at 135k TEU /month in Jun

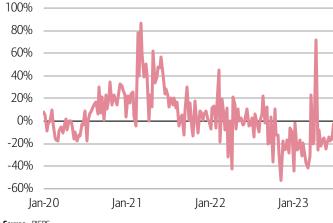


Source: PIERS

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Exhibit 23: US weekly container imports (% YoY growth), 2020-23

US weekly imports around -3% YoY lower in June 2023

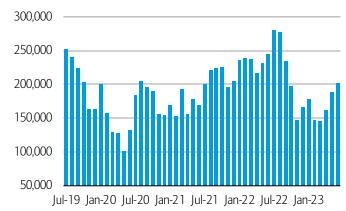


Source: PIERS

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Exhibit 25: US apparel & footwear imports (TEU), 2019-23

US apparel & footwear imports above 203k TEU in Jun

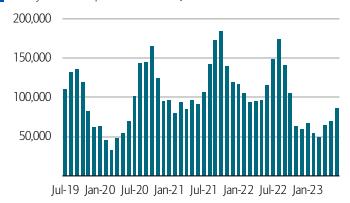


Source: PIERS

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Exhibit 27: US toy & leisure monthly imports (TEU), 2019-23

US toy & leisure imports at 86k TEU in Jun



Source: PIERS

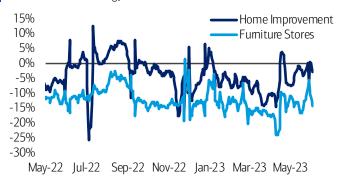


US consumer reads

For more on BAC aggregated credit and debit card spending data, and a detailed explanation of the methodology, disclaimers and limitations in connection with such data see our note: <u>BofA on USA</u>.

Exhibit 28: Spending per HH at home improvement and furniture stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Furniture and home improvement spending growth was negative on a y/y basis in the week ending Jun 3



Source: BAC internal data

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Exhibit 30: Total spending ex grocery and gas per HH by income group, based on aggregated BAC card data (y/y % change of the 7-day moving average of spending levels)

Total card spending ex grocery and gas was weaker among higher-income HHs than lower-income HHs in the week ending Jun 3



Source: BAC internal data

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Exhibit 29: Spending per HH at department and clothing stores, based on BAC aggregated card data (y/y % change of the 7-day ma of spending levels)

Y/y clothing spending growth has largely been negative for the last year



Source: BAC internal data

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Exhibit 31: Aggregated monthly card spending per HH by major category (%m/m, SA)

Card spending was generally solid in May

	May-23	Apr-23	Mar-23	Feb-23	Jan-23	Dec-22
Gas	-3.4%	0.7%	-4.8%	0.7%	-0.1%	-4.0%
Furniture	0.8%	-1.2%	-2.8%	-1.4%	0.5%	-5.3%
Home improvement	1.1%	0.2%	-1.9%	0.2%	-0.1%	-0.5%
Clothing	1.0%	-0.4%	0.2%	-2.0%	4.6%	-5.7%
Grocery	1.3%	-0.3%	0.3%	0.1%	-0.3%	-0.4%
General Merchandise	0.4%	-0.1%	-0.5%	-0.2%	3.0%	-0.4%
Department Store	1.4%	1.7%	-4.9%	-0.6%	1.4%	-1.0%
Restaurants	0.0%	0.3%	-0.4%	0.1%	0.8%	0.3%
Lodging	0.4%	-0.8%	-2.1%	0.3%	-2.4%	2.3%
Airlines	0.3%	-4.2%	1.4%	-0.8%	8.6%	-0.9%
Total online retail (card not present)	-0.3%	1.0%	-1.5%	0.7%	0.2%	-1.0%

Source: BAC internal data. Card not present is largely online but could include purchases made over the phone.



US retail inventory levels

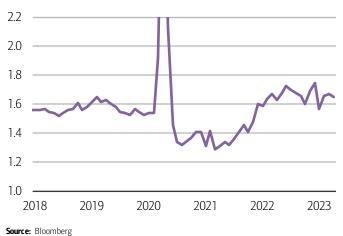
Exhibit 32: US retail (ex-auto) inventories (US\$bn), 2010-23

Retail inventories are well above pre-COVID levels



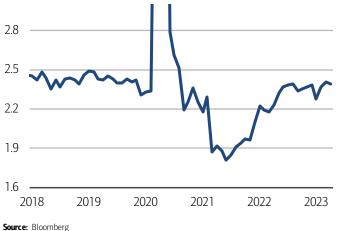
Exhibit 34: Furniture - adjusted inventory to sales, 2018-23

Furniture inventory-to-sales also above pre-COVID levels



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Exhibit 36: Clothing - adjusted inventory to sales, 2018-23 Clothing inventory to sales nearly back to pre-COVID levels



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Exhibit 33: US retail (ex-auto) inventory to sales ratio, 2010-23 Retail adjusted inventories to sales at 1.2x back to historical average

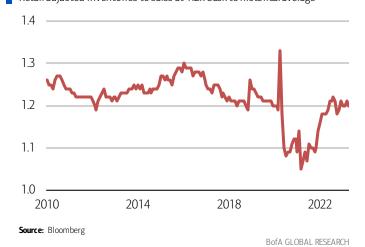


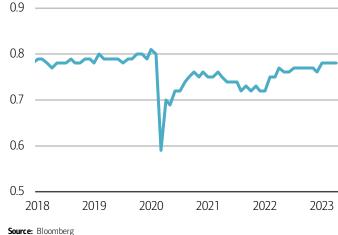
Exhibit 35: General merchandise - adjusted inventory to sales, 2018-23

General merchandise inventory-to-sales is back to above 2019 levels



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Exhibit 37: Food & Beverage – adjusted inventory to sales, 2018-23 Food & beverage inventory to sales still below pre-COVID levels



Port congestion & idling

Below charts show port congestion measures globally:

Exhibit 38: Port congestion - % of fleet, 2020-23

Port congestion at 6.1% of fleet

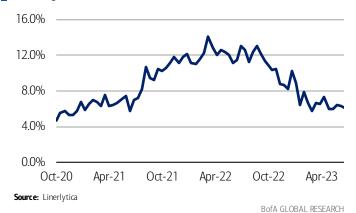
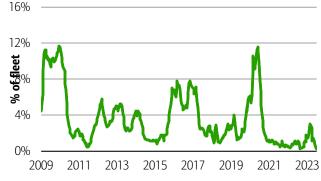


Exhibit 39: Container vessel idling rate (%), 2009-23

Idling rate down to 0.3% of the fleet



Source: Linerlytica, Alphaliner

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US inland congestion trackers

Below shows how quickly container boxes move from the terminal yard to inland transport at Port of LA/Long Beach.

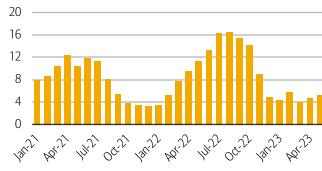
Exhibit 40: US West Coast ports – average box dwell time (days)

Boxes are waiting at terminal yards for 2.9 days before pickup



Exhibit 41: US West Coast ports – average rail box dwell time (days)

Boxes are waiting at terminal yards for 5.2 days before rail pickup up



Source: PMSA

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US trucking spot rates

Below shows US spot trucking rates and truck supply proxied by truck driver employees:

Exhibit 42: Spot trucking rates (US\$/mile), 2015-23

Spot trucking rates slowly coming backup in Jul 2023

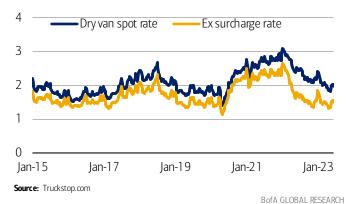
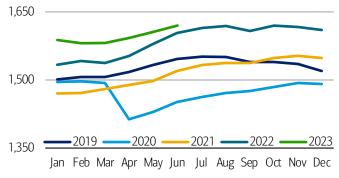


Exhibit 43: US truck driver employees (thousands), 2019-23

US employees in truck transport are above pre-COVID levels



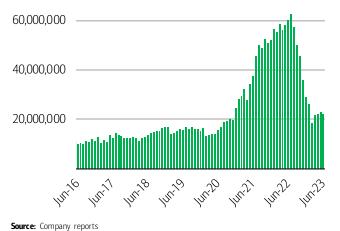
Source: St Louis Fed

Container liner monthly revenue

Mixed reads for Taiwanese May monthly revenues:

Exhibit 44: Evergreen - monthly revenue (NT\$k)

Evergreen Jun monthly revenues: -63% YoY, -3% MoM



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Yang Ming May monthly revenues: -66% YoY, +5% MoM 45,000,000 30,000,000

Exhibit 45: Yang Ming - monthly revenue (NT\$k)

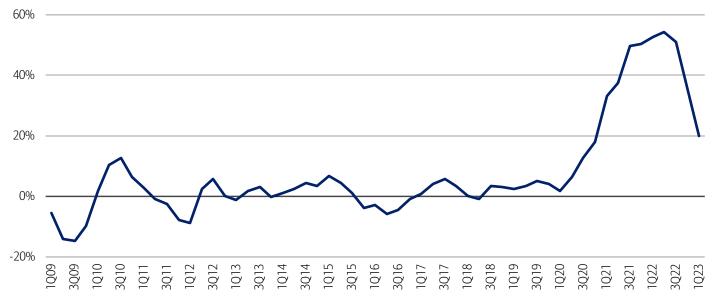
Source: Company reports

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Container liner average EBIT margins

Exhibit 46: Container liner average quarterly EBIT margin, 2009-23

1Q23 operating profit margin of ~20%



Source: Linerlytica

Vessel supply-side trends

Exhibit 47: Container shipping orderbook to fleet, 1996-2023

Container shipping orderbook stands at around 28% of fleet right now

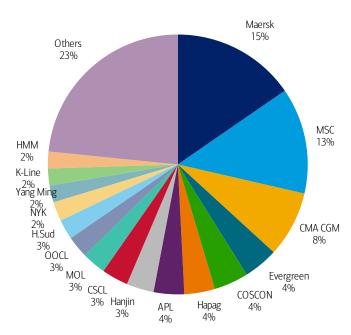


Source: Clarksons

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Exhibit 49: Container liner capacity share in 2013

Top 16 carriers in 2013 = 77% market share

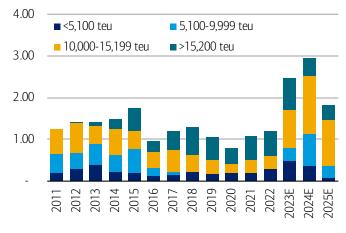


Source: Alphaliner

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Exhibit 48: Delivery by vessel size (mn TEU), 2011-2023E

Deliveries to ramp again in 2023 with ~ 2.5mn TEU for delivery

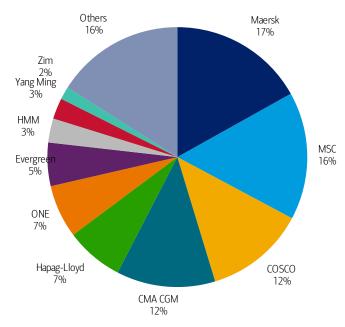


Source: Alphaliner

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Exhibit 50: Container liner capacity share in 2021

Top 10 carriers in 2021 = 85% market share

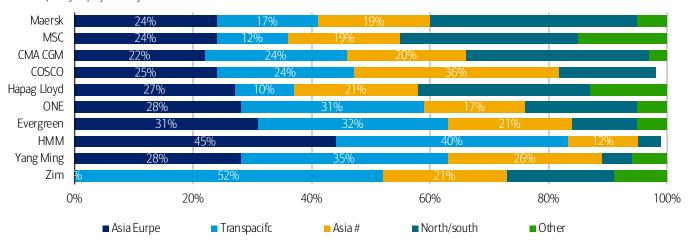


Source: Alphaliner



Exhibit 51: Container liner capacity by route

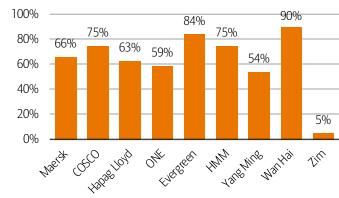
Container liner capacity deployment by route



Source: Alphaliner # Asia includes Middle East, India, Australia

Exhibit 53: Container liners - % of fleet which is owned/finance lease





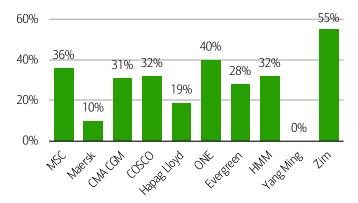
Source: Linerlytica

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Exhibit 52: Container liners - orderbook to fleet

Larger orderbooks for Zim, Evergreen and MSC



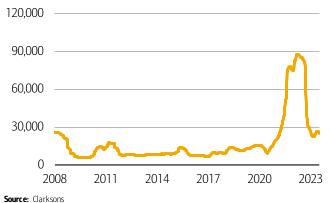
Source: Linerlytica

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Container shipping costs

Exhibit 54: Average containership charter rate (US\$/day), 2008-23

Average charter rates holding for now



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Exhibit 55: Singapore bunker price (US\$/tonne), 2016-23

VLSFO is at ~US\$583/tonne



Source: Clarksons

Container vessel sailing speeds

Exhibit 56: Container vessel average sailing speed (knots), 2012-23 Container vessels now sailing below 14 knots

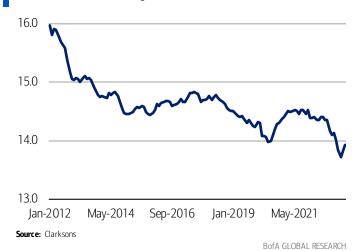
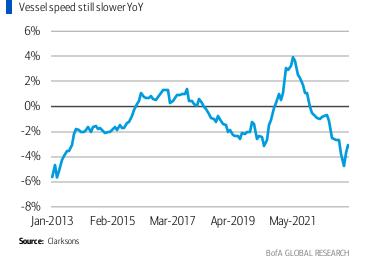


Exhibit 57: Container vessel speeds (% YoY growth), 2013-23



Container shipping - demand & supply outlook

Exhibit 58: Container shipping demand & supply outlook, 2014-25E

Container shipping faces heavy over supply into 2023-24 $\,$

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Demand growth (TEU)	5.3%	1.3%	3.0%	6.6%	5.2%	2.5%	-0.7%	6.7%	0.8%	-0.5%	2.7%	2.7%
New vessel deliveries	8.6%	9.4%	4.7%	5.9%	6.1%	4.7%	3.7%	4.5%	4.4%	8.7%	9.5%	6.1%
Demolition	-2.1%	-0.1%	-2.9%	-2.0%	-0.2%	-0.9%	-0.7%	-0.1%	-0.1%	-1.0%	-2.6%	-2.6%
Net Slot Capacity Growth	6.5%	9.4%	1.7%	3.9%	5.9%	3.9%	3.0%	4.4%	4.3%	7.7%	6.9%	3.5%
Impact of change in idle rate	1.4%	-0.7%	-3.5%	2.9%	1.6%	-1.3%	-2.9%	5.2%	0.0%	-2.2%	-2.0%	0.0%
Impact of change in congestion	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.9%	-5.2%	-4.8%	6.5%	4.3%	0.0%
"In service" capacity growth (TEU)	7.9%	8.7%	-1.7%	6.7%	7.5%	2.6%	-1.8%	4.4%	-0.5%	12.0%	9.2%	3.5%
Effective Demand / Supply balance	-2.6%	-7.4%	+4.7%	-0.1%	-2.3%	-0.1%	+1.1%	+2.3%	+1.3%	-12.5%	-6.5%	-0.8%

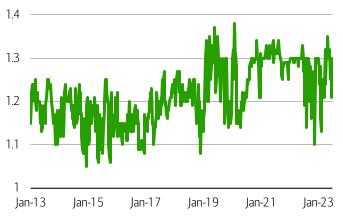
Source: BofA Global Research estimates, Linerlytica

Tanker shipping

Freight rates

Exhibit 59: VLCC supply vs demand in Middle East

VLCC supply vs demand in Middle East #



Source: Bloomberg

1 indicates equal number of VLCC supply vs demand for next 30 days, 1.1 indicates 10% surplus of VLCC relative to demand in coming 30 days,

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Exhibit 60: Average quarterly tanker rates (US\$/day), 2022-23 Average quarterly tanker rates

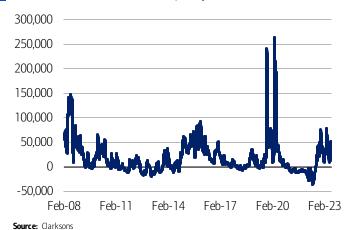
Date	3Q22	4Q22	1Q23	2Q23
VLCC	9,747	42,823	34,498	25,984
Suezmax	50,411	88,602	74,764	49,350
Aframax	46,440	78,728	64,833	45,616
MR	39,878	41,411	29,143	25,574
LR2	33,821	46,192	50,462	48,135
% YoY				
VLCC	-199%	nm	-295%	-220%
Suezmax	-1959%	nm	244%	38%
Aframax	7427%	nm	197%	28%
MR	586%	nm	199%	-24%
LR2	67%	nm	149%	78%
% QoQ				
VLCC	-145%	339%	-19%	-25%
Suezmax	41%	76%	-16%	-34%
Aframax	30%	70%	-18%	-30%
MR	18%	4%	-30%	-12%
LR2	25%	37%	9%	-5%

Source: Clarksons

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Exhibit 61: VLCC freight rates (US\$/day), 2008-23

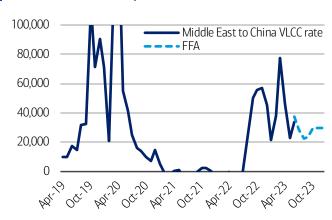
Baltic VLCC rates back to US\$20-25k per day



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Exhibit 62: VLCC freight forward agreement rates (US\$/day)

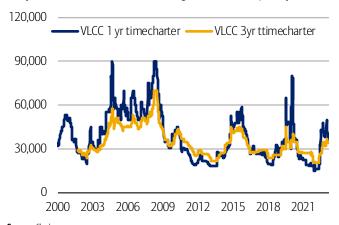
Forward curve at US\$25k/day into 3Q23



Source: Clarksons, Baltic Exchange

Exhibit 63: VLCC time charter rates (US\$/day), 2000-23

One year VLCC time charter rates holding around US\$39k per day



Source: Clarksons

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Exhibit 65: Suezmax freight rates (US\$/day), 2008-2023

Baltic Suezmax spot down to below US\$35k per day

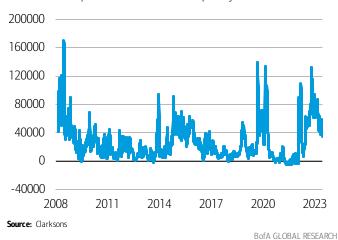
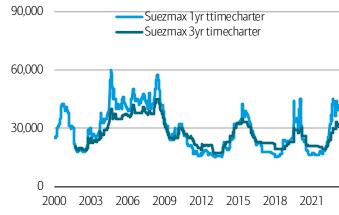


Exhibit 64: Suezmax time charter rates (US\$/day), 2000-23

One year Suezmax timecharter rates around US\$40k per day

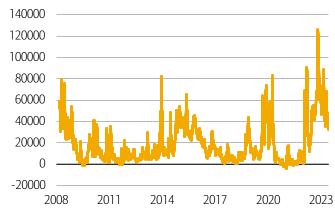


Source: Clarksons

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Exhibit 66: Aframax freight rates (US\$/day), 2008-23

Aframax rates down to US\$33k per day



Source: Clarksons

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Crude tanker demand

Exhibit 67: Seaborne crude oil volumes (% YoY), 2015-23

Seaborne crude tanker volumes recovering to pre COVID levels

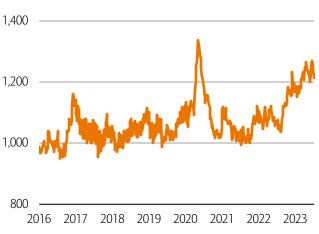


Source: Clarksons

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Exhibit 68: Crude tanker barrels on the water (mn bbl), 2016-23

Crude tanker demand has come off the peaks

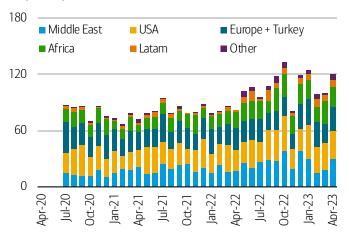


Source: Bloomberg



Exhibit 69: Western Europe seaborne monthly crude imports from non-Russian producers (mn bbl per month)

European imports from non-Russia back to normal

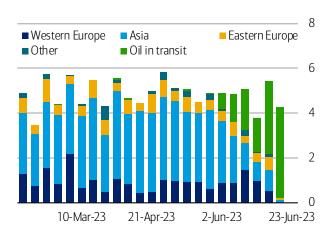


Source: Vortexa

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Exhibit 71: Russian seaborne crude exports (k b/d), 2023

Total Russian crude exports still very robust



Source: Vortexa

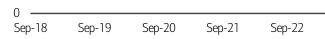
6

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Exhibit 73: US crude exports (mn b/d) - 4w MA, 2018-23

US crude oil exports down from the peaks of 1Q23



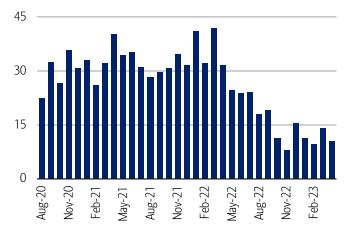


Source: Vortexa

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Exhibit 70: Western Europe seaborne crude imports from Russia (mn bbl per month)

European imports from Russia trending lower

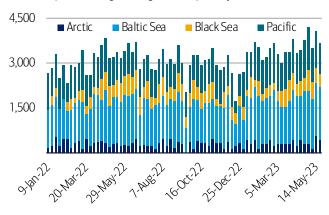


Source: Vortexa

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Exhibit 72: Russian crude by port (k b/d), 2023

Russian exports moving even higher into April-May 2023

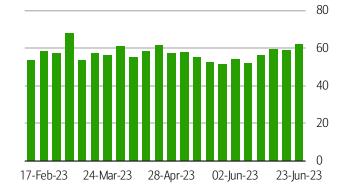


Source: Vortexa

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Exhibit 74: Weekly crude oil exports (mn b/d), 2022-23

Global crude oil exports staying robust

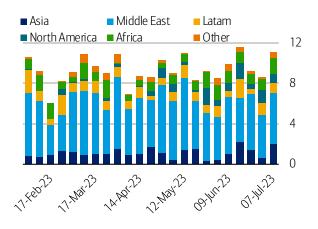


Source: Vortexa



Exhibit 75: Chinese weekly crude imports (mn b/d), 2022-23

Chinese imports firming into April/May 2023#



Source: Vortexa

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Tanker supply

Exhibit 77: Crude tanker orderbook as % of fleet, 1996-23

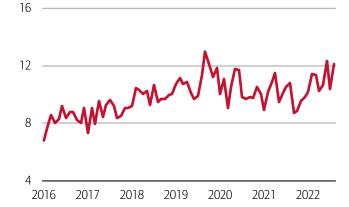
Crude tanker orderbook to fleet down below 3.0%



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Exhibit 76: Chinese crude imports (mn b/d)

China crude imports rebounding since March

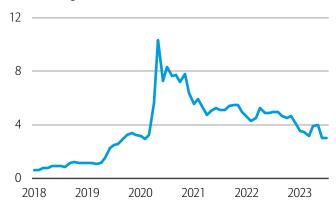


Source: Bloomberg

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Exhibit 78: Crude tanker storage as % of fleet, 2018-23

Tanker storage now 3.0% of fleet



Source: Clarksons

Exhibit 79: Crude tanker - age distribution, 2023

34% of fleet is older than 15 years

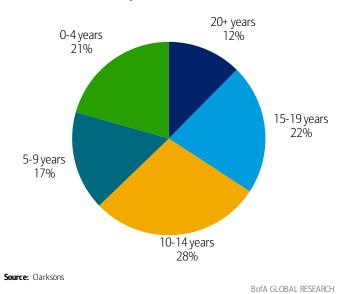
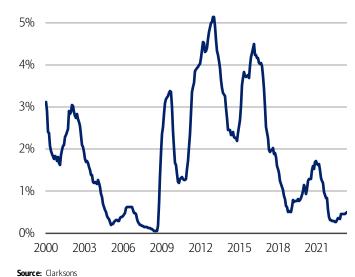


Exhibit 80: Bulkcarrier scrap rate (%) - 2000-2023

Scrap rate came down and now 0.5%



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Crude tanker demand & supply

Exhibit 81: Crude tanker demand & supply growth forecasts (% YoY), 2014-25E

Crude tanker market fundamentals look positive in the years ahead

Crude tanker	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E
Demand Growth	-0.2%	2.9%	4.0%	5.0%	3.4%	1.1%	-6.7%	-3.7%	7.0%	5.6%	3.0%	1.5%
Effective Fleet Growth	0.4%	1.0%	5.9%	5.9%	1.1%	6.0%	0.9%	-0.1%	3.2%	2.6%	0.7%	0.8%
Demand / supply balance	-0.6%	+1.9%	-1.9%	-0.9%	+2.3%	-4.8%	-7.6%	-3.6%	+3.8%	+3.0%	+2.3%	+0.7%
Crude tanker fleet (mn dwt)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Fleet, beginning	340	341	347	368	386	388	417	431	442	446	453	451
New delivery	9	8	21	28	21	28	17	17	9	11	3	5
Scrapping rate	(6)	(1.3)	(1.4)	(9)	(17)	(3)	(3)	(9)	(5)	(4)	(5)	(5)
Others	(2)	(0)	1	(0)	(2)	3	0	4	0	0	0	0
Fleet. Ending, Dwt mn **	341	347	368	386	388	417	431	442	446	453	451	451
Growth	0.4%	2.0%	5.8%	5.1%	0.6%	7.4%	3.3%	2.7%	0.9%	1.4%	-0.4%	0.1%
Floating storage adjustment	0.0%	-1.0%	0.1%	0.8%	0.6%	-1.4%	-2.4%	-2.8%	2.3%	1.2%	1.1%	0.7%
Effective supply growth	0.4%	1.0%	5.9%	5.9%	1.1%	6.0%	0.9%	-0.1%	3.2%	2.6%	0.7%	0.8%
Delivery ratio	58%	72%	59%	91%	68%	91%	100%	87%	90%	100%	100%	100%
Scrapping rate	1.8%	0.4%	0.4%	2.4%	4.4%	0.7%	0.8%	2.1%	1.2%	1.0%	1.0%	1.0%
Gross delivery rate	2.7%	2.5%	6.0%	7.6%	5.4%	7.2%	4.1%	3.9%	2.1%	2.4%	0.6%	1.1%

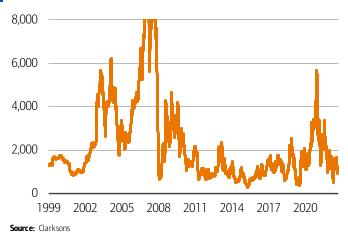
Source: Clarksons, BofA Global Research estimates

Dry bulk shipping

Freight rates

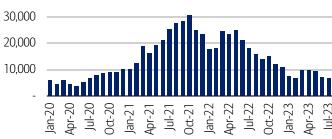
Exhibit 82: Baltic Dry Index, 1999-2023

BDI at around 993



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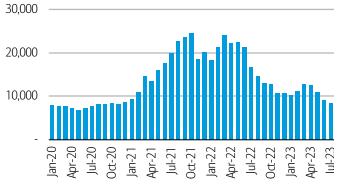
Exhibit 84: Handysize spot monthly average (US\$/day), 2020-23 # Spot handysize averaged US\$6.6k/dayso far in Jul 2023



Source: Clarksons, BofA Global Research estimates

Size and commission adjusted to be comparable to PacBasin average handy rates

Exhibit 86: Handysize 1yr TC monthly average (US\$/day), 2020-23 # 1yr time charter handysize averaging US\$8.4k/day in Jul 2023



Source: Clarksons, BofA Global Research estimates

Size and commission adjusted to be comparable to PacBasin average handy rates

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Handysize & Supramax FFA outlook

Exhibit 83: Baltic average rates (US\$/day), 2022-23 Dry bulk quarterly average rates

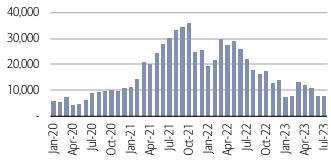
Date	3Q22	4Q22	1Q23	2Q23	3Q23
BDI	1,870	1,523	1,011	1,313	1,022
Capesize	16,906	14,906	9,144	15,561	12,819
Panamax 82	18,402	16,050	11,326	12,248	8,866
Supramax 58	21,396	14,837	10,171	10,763	8,103
Handysize 38	21,514	15,028	9,702	10,414	7,776
% YoY					
BDI	-50%	-56%	-49%	-48%	-45%
Capesize	-60%	-65%	-38%	-28%	-24%
Panamax 82	-45%	-45%	-51%	-58%	-52%
Supramax 58	-38%	-51%	-60%	0%	0%
Handysize 38	-33%	-52%	-60%	-61%	-64%
% QoQ					
BDI	-26%	-19%	-34%	30%	-22%
Capesize	-22%	-12%	-39%	70%	-18%
Panamax 82	-36%	-13%	-29%	8%	-28%
Supramax 58	-22%	-31%	-31%	6%	-25%
Handysize 38	-19%	-30%	-35%	7%	-25%

Source: Clarksons

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Exhibit 85: Supramax spot monthly average (US\$/day), 2020-23 *

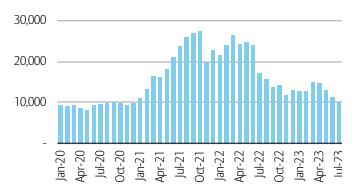
Spot supramax averaged US\$7.7k/dayso far in Jul 2023



Source: Clarksons, BofA Global Research estimates

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Exhibit 87: Supramax 1yr TC monthly average (US\$/day), 2020-23 * 1yr time charter supramax averaging US\$10.2k/day in Jul 2023



Source: Clarksons, BofA Global Research estimates

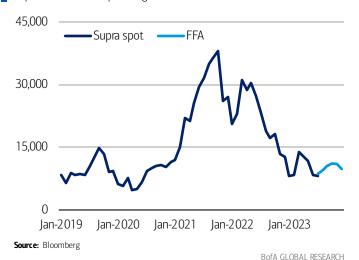


 $^{^{\}star}$ Commission adjusted to be comparable $\,$ to PacBasin achieved rates $\,$

^{*} Commission adjusted to be comparable to PacBasin achieved rates

Exhibit 88: Supramax - Freight Forward Agreement, 2019-23

Supra forward curves pointing to heathier rates ahead



Vessel values & port congestion

Exhibit 90: Bulk carrier secondhand vessel price index, 2010-23

Secondhand vessel prices moved off the bottom since March 2023



Vessel supply

Exhibit 92: Dry bulk orderbook to fleet (%), 1996-2023

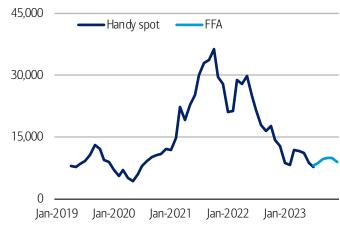
Orderbook to fleet down to around 7.4%



Dry bulk demand reads

Exhibit 89: Handysize - Freight Forward Agreement, 2019-23

Handy forward curves point to a recovery into 2H23

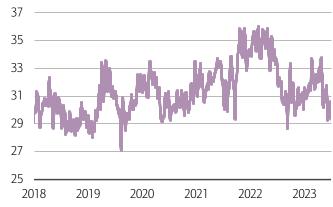


Source: Bloomberg

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Exhibit 91: Daily dry bulk fleet at port (anchor or berth) (%)

~29% of dry bulk fleet at port

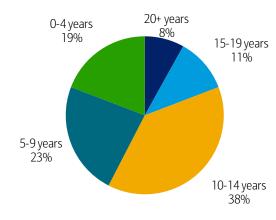


Source: Clarksons

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Exhibit 93: Dry bulk vessel age distribution, 2023

19% of fleet is older than 15 years



Source: Clarksons

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Exhibit 94: Dry bulk demand growth (% YoY), 2015-23

Dry bulk demand above 2019 levels in May 2023



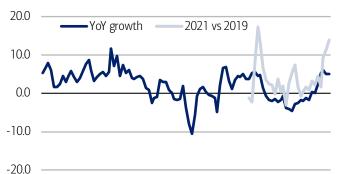
Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons

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Exhibit 96: Iron ore demand growth (% YoY), 2015-23

Iron ore demand trending at above 2019 levels in May 2023



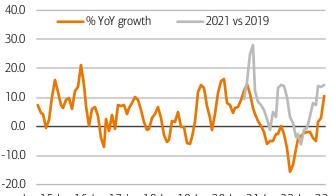
Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons

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Exhibit 98: Grain demand growth (% YoY), 2015-23

Grain demand at above 2019 levels in May 2023



Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons

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Exhibit 95: Bulk monthly demand & supply growth (% YoY), 2015-23

Bulk demand growth rebound vs supply growth of +3.0% YoY



Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons

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Exhibit 97: Coal demand growth (% YoY), 2015-23

Coal demand growth trending in-line with 2019 levels



Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons

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Exhibit 99: Minor bulk demand growth (% YoY), 2015-23

Minor bulk demand growth trending slightly below 2019 levels in May 2023



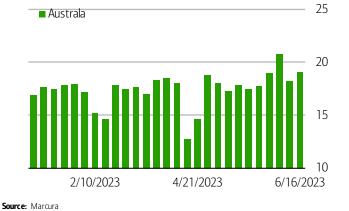
-20.0 Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23

Source: Clarksons



Exhibit 100: Australia iron ore shipments (mn tn), 2022-23

Australian iron ore exports recovering off cyclone disruptions



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Exhibit 102: Indonesian coal shipments (mn tn), 2022-23

Indonesian exports under some pressure

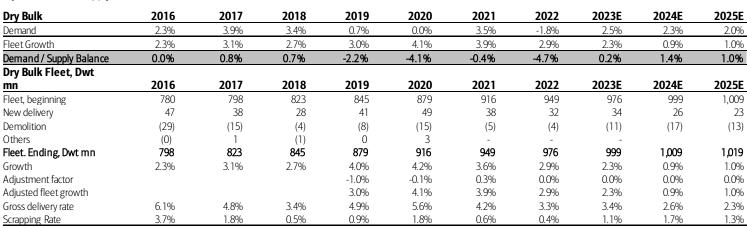


ource. Marcura

Dry bulk demand & supply

Exhibit 104: Dry bulk shipping demand & supply growth (% YoY), 2014-25E

Dry bulk demand/supply outlook

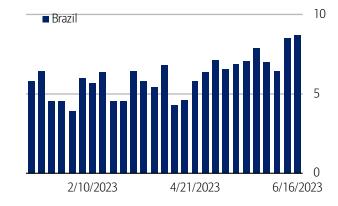


BofA GLOBAL RESEARCH

Source: BofA Global Research, Clarksons

Exhibit 101: Brazil iron ore shipments (mn tn), 2022-23

Brazil iron ore exports trending higher

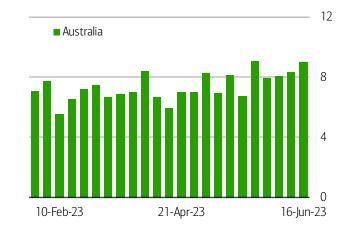


Source: Marcura

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Exhibit 103: Australian coal shipments (mn tn), 2022-23

Aussie coal shipments relatively stable



Source: Marcura

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Methodology explained

Readers should be aware that although the BAC datasets utilized in our analysis represent a significant number of data points, they nevertheless present a degree of selection bias, including but not limited to income levels and geographies. In addition, the data is limited to debit and credit cards and does not include other payment methods such as cash or checks.

Data regarding merchants who receive payments are identified and classified by the Merchant Categorization Code (MCC) defined by financial services companies. The data are mapped using proprietary methods from the MCCs to the North American Industry Classification System (NAICS), which is also used by the Census Bureau, in order to classify spending data by subsector. Spending data may also be classified by other proprietary methods not using MCCs.

BAC data used in this report include spending from active US households only. Spending from corporate cards are excluded.

Our methodology for calculating the growth rates for daily data: we calculate the %yoy growth, the 2-year and 3-year %change by matching calendar days (Jan 1 '22 matched to Jan 1 '21, Jan 1, 2020 and Jan 1, 2019, respectively). The % change is be calculated based on the 7-day moving average of spending levels.

Unless otherwise noted, the monthly subsector data are adjusted to control for seasonality and other factors.

The payroll and tax direct deposit data based on the BAC internal data is derived by anonymizing and aggregating direct deposit data from Bank of America consumer deposit accounts in the US and analyzing that data at a highly aggregated level. Additional information about the methodology used to aggregate the data is available upon request.



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