

Sovos Brands, Inc.

4Q23 adj. EBITDA better on higher sales & op margin; updated timing on CPB merger

Reiterate Rating: NO RATING | PO: NA | Price: 22.62 USD

SOVO 4Q23 adj EBITDA above of BofAe

After the close, SOVO announced its 4Q23 results, with adj. EPS of \$0.26 and adj. EBITDA of \$46mm vs BofAe of \$0.18 and \$39mm respectively. Key takeaways include: 1) Net sales of \$292mm were above our \$262mm estimate driven by higher volumes (particularly at Rao's) and price/mix 2) Adjusted gross margin of 30% was 80bps below our estimate, while gross profit dollars were higher driven by higher sales. Rao's grew sales 24.9% YoY in the quarter to \$234mm driven by Rao's sauce dollar consumption growth of +31.7% YoY and continued expansion in frozen, soup and pasta categories. Rao's sauce household penetration grew 15.9%, the largest YoY gain in the brand's history. 3) Below the line: interest expense and tax rate were both favorable to EPS.

Model changes: flowing through 4Q upside

We raise our FY24-FY25 sales, adj EBITDA and EPS estimates to reflect the beat in 4Q. Our new FY24-FY25 adj EPS numbers move to \$0.87 and \$1.00, respectively vs our prior model's \$0.82 and \$0.93. Our new FY24-FY25 adj EBITDA numbers move to \$173mm and \$191mm, respectively vs our prior model's \$165mm and \$182mm. We also introduce FY26 adj. EPS and adj. EBITDA estimates of \$1.13 and \$210mm.

CPB/SOVO merger timing; waiting period expires 03/11

As mentioned in [our preview](#), on Feb 13th, CPB and SOVO announced that both companies have certified substantial compliance with the second request issued by the Federal Trade Commission (FTC) regarding the pending SOVO acquisition. The certification triggered a 30-day waiting period, expected to expire on March 11, 2024, after which the sale can be finalized within days of the expiration date.

Maintain No Rating

We reiterate No Rating on SOVO shares which ceased to trade on fundamentals following the [8/7 announcement that the company will be acquired by CPB \(see our report\)](#).

Estimates (Dec) (US\$)	2021A	2022A	2023E	2024E	2025E
EPS	0.66	0.60	0.80	0.87	1.00
GAAP EPS	0.02	(0.21)	0.71	0.51	0.63
EPS Change (YoY)	13.8%	-9.1%	33.3%	8.8%	14.9%
Consensus EPS (Bloomberg)			0.75	0.86	1.01
DPS	0	0	0	0	0
Valuation (Dec)					
P/E	34.3x	37.7x	28.3x	26.0x	22.6x
GAAP P/E	1,131.0x	NM	31.9x	44.4x	35.9x
EV / EBITDA*	22.6x	21.7x	16.7x	15.0x	13.7x
Free Cash Flow Yield*	1.4%	1.4%	4.0%	2.7%	4.2%

* For full definitions of *IQmethod*SM measures, see page 6.

29 February 2024

Equity

Key Changes

(US\$)	Previous	Current
2023E EPS	0.73	0.80
2024E EPS	0.82	0.87
2025E EPS	0.93	1.00

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Stock Data

Price	22.62 USD
Price Objective	NA
Date Established	NA
Investment Opinion	-6-
52-Week Range	12.82 USD - 22.73 USD
Mrkt Val (mn) / Shares Out (mn)	2,353 USD / 104.0
Free Float	48.9%
Average Daily Value (mn)	35.70 USD
BofA Ticker / Exchange	SOVO / NAS
Bloomberg / Reuters	SOVO US / SOVO.OQ
ROE (2023E)	16.5%
Net Dbt to Eqty (Dec-2022A)	72.2%

CPB: Campbell Soup

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Refer to important disclosures on page 7 to 9. Analyst Certification on page 5. Price Objective Basis/Risk on page 5.

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Timestamp: 29 February 2024 05:00AM EST

iQprofileSM Sovos Brands, Inc.

iQmethodSM – Bus Performance*

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Return on Capital Employed	7.2%	7.7%	10.2%	10.5%	10.9%
Return on Equity	9.8%	12.3%	16.5%	16.1%	16.1%
Operating Margin	14.5%	12.3%	14.2%	14.6%	15.1%
Free Cash Flow	33	33	93	64	99

iQmethodSM – Quality of Earnings*

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Cash Realization Ratio	0.9x	0.8x	1.3x	0.9x	1.1x
Asset Replacement Ratio	0.4x	0.3x	0.3x	0.6x	0.6x
Tax Rate	26.3%	24.8%	25.0%	26.0%	26.0%
Net Debt-to-Equity Ratio	81.5%	72.2%	47.5%	31.5%	13.4%
Interest Cover	3.4x	3.9x	4.2x	4.3x	4.8x

Income Statement Data (Dec)

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Sales	719	878	1,020	1,096	1,177
% Change	28.4%	22.1%	16.2%	7.4%	7.4%
Gross Profit	221	249	306	331	358
% Change	17.2%	12.4%	23.0%	8.3%	8.3%
EBITDA	115	120	156	173	191
% Change	26.3%	4.1%	30.3%	11.1%	9.9%
Net Interest & Other Income	(31)	(28)	(34)	(37)	(37)
Net Income (Adjusted)	54	60	83	91	104
% Change	23.0%	11.4%	37.1%	9.7%	14.0%

Free Cash Flow Data (Dec)

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Net Income from Cont Operations (GAAP)	54	60	83	91	104
Depreciation & Amortization	38	39	34	36	36
Change in Working Capital	(30)	(44)	12	(28)	(5)
Deferred Taxation Charge	2	(14)	(3)	0	0
Other Adjustments, Net	(17)	4	(20)	(15)	(15)
Capital Expenditure	(14)	(13)	(12)	(20)	(20)
Free Cash Flow	33	33	93	64	99
% Change	-44.6%	-0.6%	186.9%	-32.0%	55.9%
Share / Issue Repurchase	(97)	0	0	0	0
Cost of Dividends Paid	0	0	0	0	0
Change in Debt	93	0	0	0	0

Balance Sheet Data (Dec)

(US\$ Millions)	2021A	2022A	2023E	2024E	2025E
Cash & Equivalents	66	139	232	296	395
Trade Receivables	71	88	98	99	106
Other Current Assets	58	105	103	134	142
Property, Plant & Equipment	63	64	65	75	85
Other Non-Current Assets	920	764	737	709	680
Total Assets	1,178	1,159	1,235	1,312	1,409
Short-Term Debt	0	0	0	0	0
Other Current Liabilities	92	122	149	153	163
Long-Term Debt	481	482	484	485	486
Other Non-Current Liabilities	95	78	72	72	72
Total Liabilities	668	683	705	710	722
Total Equity	509	476	530	602	687
Total Equity & Liabilities	1,178	1,159	1,235	1,312	1,409

* For full definitions of iQmethodSM measures, see page 6.

Company Sector

Food Producers

Company Description

Sovos is a platform food company focused on acquiring and building unique food brands with a focus on high quality and premium ingredients. The company currently owns four brands including Rao's (pasta sauce, frozen meals, soup, pasta), Noosa (yogurt) and Michael Angelo's (Italian frozen meals).

Investment Rationale

We have removed the investment opinion on the company's stock. Investors should no longer rely on our previous opinion or price objective.

Stock Data

Average Daily Volume 1,578,211

Quarterly Earnings Estimates

	2022	2023
Q1	0.14A	0.18A
Q2	0.13A	0.17A
Q3	0.14A	0.20A
Q4	0.19A	0.26E

Variance table

Exhibit 1: 3Q23 variance table

4Q23 adj. EBITDA of \$46mm ahead of BofAe \$39mm

	4Q23A	4Q23E	A vs. E	Per Share	4Q22A	% Chg	Source of EPS Upside	
Net Sales	\$292.1	\$262.0	\$30.1	\$0.21	\$262.1	11.4%	Sales	\$0.21
Cost of Goods Sold	\$204.6	\$181.4	\$23.2	\$0.17	\$185.6	10.2%	Gross Profit	\$0.05
Gross Profit	\$87.5	\$80.6	\$6.9	\$0.05	\$76.5	14.3%	Operating Profit	\$0.05
Gross Margin	30.0%	30.8%	-80bps		29.2%	75bps	Tax Rate	\$0.02
Operating expense	\$44.4	\$44.9	(\$0.6)	(\$0.0)			Share count	(\$0.00)
Operating Income	\$43.1	\$35.6	\$7.5	\$0.05	\$34.1	26.4%	Above the Line	\$0.05
Operating Margin	14.8%	13.6%	117bps		13.0%	175bps	Below the Line	\$0.01
Comparable Adjusted EBITDA	\$46.0	\$39.0	\$7.0		\$37.0	24.3%	Total	\$0.07
Adj EBITDA Margin	15.7%	14.9%	85bps		14.1%	163bps		
Interest expense	8.1	9.8	(\$1.7)	\$0.01	9.4			
Pre-Tax Income	\$35.0	\$25.9	\$9.2	\$0.07	\$24.7	42.0%		
Income Tax Expense	\$8.3	\$6.7	\$1.6	\$0.02	\$5.0	64.5%		
Tax Rate	23.7%	26.0%	-233bps		20.4%	324bps		
Adj Net Income	\$26.8	\$19.1	\$7.6	\$0.05	\$19.6	36.2%		
Adjusted diluted EPS	\$0.26	\$0.18	\$0.07		\$0.19	32.2%		
Shares outstanding	104.0	103.8		(\$0.00)	101.0	3.0%		
Operating statistics								
Sales:								
% chg volume	21.7%	10.0%	1170bps		38.5%			
% chg price/mix	3.6%	1.0%	260bps		0.0%			

Source: SOVO, BofA Global Research estimates

BofA GLOBAL RESEARCH



Income statement

Exhibit 2: SOVO summary income statement

We estimate a FY24 adj. EBITDA of \$173mm

Income Statement	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Dec-24	Dec-25	Dec-26
(Millions, except for per share data)	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24e	2Q24e	3Q24e	4Q24e	2024e	2025e	2026e
Sales forecast													
YoY change in volumes	10.9%	15.6%	8.9%	25.8%	21.7%	18.3%	7.0%	7.5%	7.5%	7.5%	7.4%	7.4%	7.4%
YoY change in price/mix	8.6%	11.1%	7.4%	3.7%	3.6%	6.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Acquisition/Divestiture/53rd week	2.7%	-6.3%	-6.1%	-6.0%	-13.9%	-8.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Sales growth	22.1%	20.4%	10.2%	23.5%	11.4%	16.2%	7.0%	7.5%	7.5%	7.5%	7.4%	7.4%	7.4%
Sales by brand													
Rao's	\$580	\$189	\$155	\$196	\$234	\$775	\$204	\$170	\$214	\$255	\$843	\$924	\$1,013
Noosa	176	45	48	43	40	176	46	52	47	48	193	197	197
Michael Angelo's	81	19	15	19	18	71	20	20	20	20	80	80	80
Total Brand Net Sales	\$878	\$253	\$218	\$258	\$292.1	\$1,020	\$270	\$242	\$281	\$323	\$1,116	\$1,201	\$1,290
Sales by brand YoY % chg													
Rao's	38%	38%	29%	45.2%	24.8%	34%	8%	10%	9%	9%	9%	10%	10%
Noosa	8%	8%	1%	0.6%	-9.1%	0%	2%	8%	9%	20%	9%	2%	0%
Michael Angelo's	2%	-6%	-23%	-12.0%	-10.1%	-13%	5%	32%	7%	13%	13%	0%	0%
Net Sales	\$878.4	\$252.8	\$217.6	\$257.9	\$292.1	\$1,020.4	\$270.5	\$234.0	\$277.3	\$314.0	\$1,095.7	\$1,176.5	\$1,263.3
Cost of Goods Sold	629.8	181.7	146.9	181.5	204.6	714.7	193.7	157.4	194.4	219.1	764.6	818.0	875.2
Gross Profit	\$248.6	\$71.1	\$70.7	\$76.5	\$87.5	\$305.8	\$76.7	\$76.6	\$82.9	\$94.8	\$331.1	\$358.5	\$388.1
Marketing expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Other SG&A	138.8	37.6	38.1	39.9	43.9	159.5	39.9	40.6	42.5	46.7	169.6	179.8	190.6
Other (income)/expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation & Amortization	28.8	6.0	6.0	6.0	6.1	24.1	6.0	6.0	6.0	6.0	24.0	24.0	24.0
Add back: Acquisition amortization	27.2	5.6	5.6	5.6	5.6	22.4	5.6	5.6	5.6	5.6	22.4	22.4	22.4
Operating income (adjusted)	\$108.2	\$33.1	\$32.2	\$36.2	\$43.1	\$144.6	\$36.5	\$35.6	\$40.1	\$47.7	\$159.9	\$177.1	\$196.0
Interest expense	27.9	8.7	8.7	8.6	8.1	34.1	9.3	9.3	9.3	9.3	37.0	37.0	37.0
Earnings before income taxes (adjusted)	\$80.3	\$24.4	\$23.5	\$27.6	\$35.0	\$110.5	\$27.2	\$26.3	\$30.8	\$38.4	\$122.9	\$140.1	\$159.0
Income tax expense/(benefit)	19.9	6.3	6.1	7.0	8.3	27.7	7.1	6.8	8.0	10.0	31.9	36.4	41.3
Adjusted net income	\$60.4	\$18.1	\$17.4	\$20.6	\$26.8	\$82.9	\$20.2	\$19.5	\$22.8	\$28.5	\$90.9	\$103.7	\$117.6
Non-recurring items	81.3	(10.3)	(10.3)	19.1	11.2	9.8	9.5	9.5	9.5	9.5	38.0	38.0	38.0
GAAP net income	(\$20.9)	\$7.8	\$7.8	\$1.4	\$15.5	\$73.0	\$10.7	\$10.0	\$13.3	\$19.0	\$52.9	\$65.7	\$79.6
GAAP EPS	(\$0.21)	\$0.08	\$0.08	\$0.01	\$0.15	\$0.71	\$0.10	\$0.10	\$0.13	\$0.18	\$0.51	\$0.63	\$0.77
Adjusted EPS	\$0.60	\$0.18	\$0.17	\$0.20	\$0.26	\$0.80	\$0.19	\$0.19	\$0.22	\$0.27	\$0.87	\$1.00	\$1.13
Weighted avg diluted shares	101.3	101.5	103.3	103.8	104.0	103.1	104.0	104.0	104.0	104.0	104.0	104.0	104.0
EBITDA Bridge													
Operating income (adj., ex acq. amort.)	\$81.0	\$27.5	\$26.6	\$30.6	\$37.5	\$122.2	\$30.9	\$30.0	\$34.5	\$42.1	\$137.4	\$154.7	\$173.5
Depreciation / Amortization	38.9	8.5	8.6	8.5	8.5	34.0	9.0	9.0	9.0	9.0	36.0	36.0	36.0
Adjusted EBITDA	\$119.8	\$36.0	\$35.2	\$39.0	\$46.0	\$156.1	\$39.9	\$39.0	\$43.5	\$51.1	\$173.4	\$190.7	\$209.5
Margin analysis					54%								
Gross margin	28.3%	28.1%	32.5%	29.7%	30.0%	30.0%	28.4%	32.7%	29.9%	30.2%	30.2%	30.5%	30.7%
Other SG&A as a % of sales	15.8%	14.9%	17.5%	15.5%	15.0%	15.6%	14.7%	17.4%	15.3%	14.9%	15.5%	15.3%	15.1%
Operating margin (not adjusted)	12.3%	13.1%	14.8%	14.0%	14.8%	14.2%	13.5%	15.2%	14.5%	15.2%	14.6%	15.1%	15.5%
Adjusted EBITDA margin	13.6%	14.2%	16.2%	15.1%	15.7%	15.3%	14.7%	16.7%	15.7%	16.3%	15.8%	16.2%	16.6%
Pre-tax margin	9.1%	9.6%	10.8%	10.7%	12.0%	10.8%	10.1%	11.3%	11.1%	12.2%	11.2%	11.9%	12.6%
Net margin (continuing ops)	6.9%	7.2%	8.0%	8.0%	9.2%	8.1%	7.5%	8.3%	8.2%	9.1%	8.3%	8.8%	9.3%
Effective tax rate	24.8%	25.7%	25.9%	25.4%	23.7%	25.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%	26.0%
YoY % change													
Net sales	22.1%	20.4%	10.2%	23.5%	11.4%	16.2%	7.0%	7.5%	7.5%	7.5%	7.4%	7.4%	7.4%
COGS	26.4%	16.9%	3.3%	23.8%	10.2%	13.5%	6.6%	7.1%	7.1%	7.1%	7.0%	7.0%	7.0%
Gross profit	12.4%	30.4%	28.0%	22.8%	14.3%	23.0%	8.0%	8.3%	8.4%	8.4%	8.3%	8.3%	8.3%
Other SG&A	20.8%	28.7%	18.5%	12.7%	4.4%	14.9%	5.9%	6.6%	6.5%	6.4%	6.4%	6.0%	6.0%
Adjusted Operating income	3.5%	33.0%	42.0%	36.4%	26.4%	33.6%	10.3%	10.5%	10.8%	10.6%	10.6%	10.8%	10.7%
Adjusted EBITDA	4.1%	30.2%	36.9%	32.2%	24.3%	30.3%	10.9%	10.9%	11.4%	11.1%	11.1%	9.9%	9.9%
Income before income taxes	9.1%	29.4%	38.7%	38.9%	42.0%	37.6%	11.7%	12.0%	11.8%	9.7%	11.2%	14.0%	13.5%
Income tax expense	2.6%	23.6%	43.0%	26.4%	64.5%	38.9%	13.0%	12.4%	14.3%	20.5%	15.5%	14.0%	13.5%
Net income	11.4%	31.5%	37.3%	43.7%	36.2%	37.1%	11.3%	11.8%	11.0%	6.4%	9.7%	14.0%	13.5%
Adjusted EPS	-9.7%	31.2%	34.7%	40.7%	32.2%	34.7%	8.6%	11.0%	10.7%	6.4%	8.8%	14.0%	13.5%

Source: SOVO, BofA Global Research estimates

BofA GLOBAL RESEARCH



Price objective basis & risk

Sovos Brands, Inc. (SOVO)

We have removed the investment opinion on the company's stock. Investors should no longer rely on our previous opinion or price objective.

Analyst Certification

I, Peter T. Galbo, CFA, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

US - Consumables Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	BellRing Brands Inc	BRBR	BRBR US	Bryan D. Spillane
	Coca-Cola Europacific Partners plc	CCEP	CCEP US	Bryan D. Spillane
	Colgate-Palmolive Company	CL	CL US	Bryan D. Spillane
	Constellation Brands	STZ	STZ US	Bryan D. Spillane
	Coty Inc.	COTY	COTY US	Anna Lizzul
	e.l.f. Beauty	ELF	ELF US	Anna Lizzul
	Freshpet, Inc.	FRPT	FRPT US	Bryan D. Spillane
	Kenvue Inc.	KVUE	KVUE US	Anna Lizzul
	Keurig Dr Pepper	KDP	KDP US	Bryan D. Spillane
	Kraft Heinz Company	KHC	KHC US	Bryan D. Spillane
	Lamb Weston Holdings Inc	LW	LW US	Peter T. Galbo, CFA
	McCormick & Co.	MKC	MKC US	Peter T. Galbo, CFA
	Mondelez International	MDLZ	MDLZ US	Bryan D. Spillane
	Monster Beverage Corporation	MNST	MNST US	Peter T. Galbo, CFA
	PepsiCo	PEP	PEP US	Bryan D. Spillane
	Philip Morris International	PM	PM US	Lisa K. Lewandowski
	Pilgrim's Pride Corp.	PPC	PPC US	Peter T. Galbo, CFA
	The Coca Cola Company	KO	KO US	Bryan D. Spillane
	The Procter & Gamble Company	PG	PG US	Bryan D. Spillane
NEUTRAL				
	Altria Group	MO	MO US	Lisa K. Lewandowski
	Celsius Holdings Inc	CELH	CELH US	Jonathan Keypour
	Church & Dwight	CHD	CHD US	Anna Lizzul
	Clorox	CLX	CLX US	Anna Lizzul
	Conagra Brands, Inc.	CAG	CAG US	Peter T. Galbo, CFA
	Estee Lauder Companies Inc.	EL	EL US	Bryan D. Spillane
	General Mills	GIS	GIS US	Bryan D. Spillane
	JM Smucker Company	SJM	SJM US	Peter T. Galbo, CFA
	Kellanova	K	K US	Peter T. Galbo, CFA
	Molson Coors Beverage Company	TAP	TAP US	Bryan D. Spillane
	The Hershey Company	HSY	HSY US	Bryan D. Spillane
	The Vita Coco Company, Inc.	COCO	COCO US	Bryan D. Spillane
	Tyson Foods, Inc.	TSN	TSN US	Peter T. Galbo, CFA
	Utz Brands	UTZ	UTZ US	Peter T. Galbo, CFA
	WK Kellogg Co	KLG	KLG US	Peter T. Galbo, CFA
UNDERPERFORM				
	Brown-Forman Corporation	BFB	BF/B US	Bryan D. Spillane
	Campbell Soup Company	CPB	CPB US	Peter T. Galbo, CFA
	Canopy Growth	YWEED	WEED CN	Lisa K. Lewandowski
	Canopy Growth	CGC	CGC US	Lisa K. Lewandowski
	Cronos Group	YCRON	CRON CN	Lisa K. Lewandowski
	Cronos Group	CRON	CRON US	Lisa K. Lewandowski
	Dole plc	DOLE	DOLE US	Bryan D. Spillane
	Herbalife Ltd	HLF	HLF US	Anna Lizzul
	Hormel Foods Corp.	HRL	HRL US	Peter T. Galbo, CFA
	Kimberly-Clark	KMB	KMB US	Anna Lizzul



US - Consumables Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
	The Duckhorn Portfolio, Inc.	NAPA	NAPA US	Peter T. Galbo, CFA

iQmethodSM Measures Definitions**Business Performance**

Return On Capital Employed

Return On Equity
Operating Margin
Earnings Growth
Free Cash Flow

Quality of Earnings

Cash Realization Ratio
Asset Replacement Ratio
Tax Rate
Net Debt-To-Equity Ratio
Interest Cover

Valuation Toolkit

Price / Earnings Ratio
Price / Book Value
Dividend Yield
Free Cash Flow Yield
Enterprise Value / Sales

EV / EBITDA

Numerator

NOPAT = (EBIT + Interest Income) × (1 – Tax Rate) + Goodwill Amortization

Net Income
Operating Profit
Expected 5 Year CAGR From Latest Actual
Cash Flow From Operations – Total Capex

Numerator

Cash Flow From Operations
Capex
Tax Charge
Net Debt = Total Debt – Cash & Equivalents
EBIT

Numerator

Current Share Price
Current Share Price
Annualised Declared Cash Dividend
Cash Flow From Operations – Total Capex
EV = Current Share Price × Current Shares + Minority Equity + Net Debt + Other LT Liabilities
Enterprise Value

Denominator

Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
Amortization
Shareholders' Equity
Sales
N/A
N/A

Denominator

Net Income
Depreciation
Pre-Tax Income
Total Equity
Interest Expense

Denominator

Diluted Earnings Per Share (Basis As Specified)
Shareholders' Equity / Current Basic Shares
Current Share Price
Market Cap = Current Share Price × Current Basic Shares
Sales

Basic EBIT + Depreciation + Amortization

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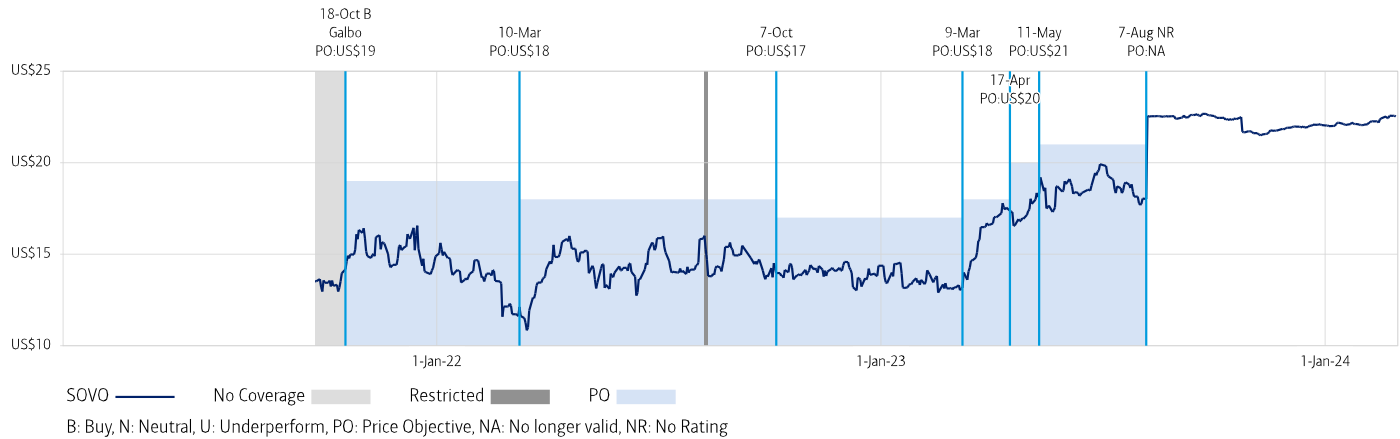
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Sovos Brands, Inc. (SOVO) Price Chart



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Equity Investment Rating Distribution: Food Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	33	49.25%	Buy	16	48.48%
Hold	17	25.37%	Hold	10	58.82%
Sell	17	25.37%	Sell	8	47.06%

Equity Investment Rating Distribution: Global Group (as of 31 Dec 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships ^{R1}	Count	Percent
Buy	1895	53.62%	Buy	1083	57.15%
Hold	832	23.54%	Hold	454	54.57%
Sell	807	22.84%	Sell	383	47.46%

^{R1} Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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Investment rating	Total return expectation (within 12-month period of date of initial rating)	Ratings dispersion guidelines for coverage cluster ^{R2}
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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