

Campaign		Campaign	Recommendation	Campaign	First Action	First Interest	First Attention	First Desire	First Conviction
Email Blast		LinkedIn Ads	Improve CTA at bottom of funnel	Email Blast	Fail	Pause	Pass	Pause	Fail
LinkedIn Ads		Email Blast	Improve trust-building — message lacks credibility	LinkedIn Ads	Pause	Pass	Pass	Pass	Pass
WhatsApp		WhatsApp	Wrong persona — rethink message and targeting	WhatsApp	Fail	Fail	Fail	Pause	Fail
				Total	Fail	Fail	Fail	Pass	Fail

