

# Forward-Looking Statements

This presentation contains forward-looking statements based on the beliefs of the company, as well as assumptions made by, and information currently available to our management team (including information published by third parties). When used in this presentation, words such as "anticipate," "project," "expect," "plan," "seek," "goal," "estimate," "forecast," "intend," "could," "should," "would," "will," "believe," "may," "scheduled," "pending," "potential" and similar expressions and statements regarding our plans and objectives for future operations, are intended to identify forward-looking statements.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. You should not put undue reliance on any forward-looking statements, which speak only as of their dates. Forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those expected, including insufficient cash from operations, adverse market conditions, governmental regulations, the possibility that tax or other costs or difficulties related thereto will be greater than expected, the impact of competition and other risk factors discussed in our latest filings with the Securities and Exchange Commission.

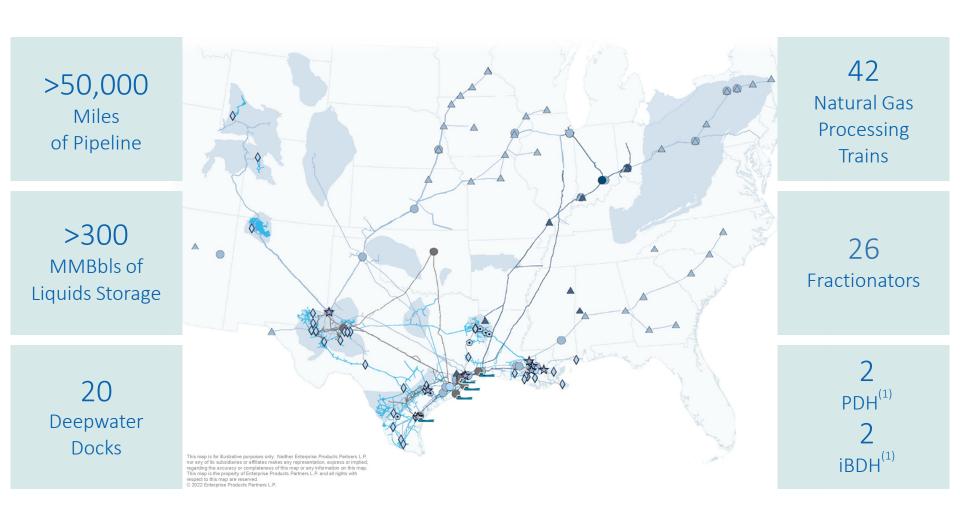
All forward-looking statements attributable to Enterprise or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained herein, in such filings and in our future periodic reports filed with the Securities and Exchange Commission. Except as required by law, we do not intend to update or revise our forward-looking statements, whether as a result of new information, future events or otherwise.



# Enterprise Products Partners L.P.

A Fully Integrated Midstream Energy Company

# Our Platform NGLs, Crude Oil, Natural Gas, Petrochemicals and Refined Products



# Why EPD?

### A-Rated Balance Sheet, 26 years of Distribution Growth, 7% Yield

#### A Compelling Value Proposition

#### Critical Energy Infrastructure



Integrated Footprint with Geographic, Product and Market **Diversification Provides Critical Energy Infrastructure Services** Bringing Products to Market

#### **Attractive Returns Support Future Cash Flows**

Average Return on Invested Capital<sup>(1)</sup> 12%

Over the Last 10 Years

\$6.9B

Major Growth Capital **Projects Under** Construction

#### Focused on Responsibly **Returning Capital**

\$55.6B

Returned to Unitholders in Distributions & Buybacks Since IPO

26 Years

\$1.1B

Distribution

of Consecutive + Common Unit Repurchases (2)

Growth

#### History of Unitholder Alignment Through **Actions & Ownership**

≈32% of Common Units Owned by GP Management

& Affiliates (2)

Long-Term Focus Managing for Longevity & **Durability Across Decades**  Setting the Standard for Balance Sheet Strength

A-/A-/A3

Credit Rating

98.1%

Fixed Rate Debt<sup>(2)</sup>

3.0x Leverage TTM 3Q 2024

4.7%

Weighted-Average Cost of Debt<sup>(2)</sup>

Note: ROIC for 2022 and 2023 was 13%.

- For a definition, see Appendix

# EPD's Role in Building a Resilient Portfolio

#### Recession Resistant

• Businesses have a high degree of inelastic demand from providing integral infrastructure services to producers and consumers of energy and energy products

#### Inflation Protection

• Approximately 90% of long-term contracts have escalation provisions to mitigate impacts of inflation to cash flow and distributions

### Assets Underwritten by Conservative, Long-Term Financing

- Only A- rated midstream energy infrastructure company
- Debt portfolio has a nearly 19-year average maturity<sup>(1)</sup>, 98.1% of portfolio is fixed rate<sup>(1)</sup>, weighted-average interest rate of 4.7%<sup>(1)</sup>

#### Stable Cash Flow Yields and Consistent Distribution Income Growth

enterpriseproducts.com

• 26 consecutive years of distribution growth throughout business cycles

# Focusing on Value Creation for the Long-Term



# Commercial Strategy

Build a reliable and resilient integrated U.S. midstream energy company to provide essential services to producers and consumers of natural gas, NGLs, crude oil, refined products and petrochemicals

# Financial Objectives

Grow cash flow per unit

Invest in midstream energy infrastructure at attractive returns on capital

Responsibly return capital to investors

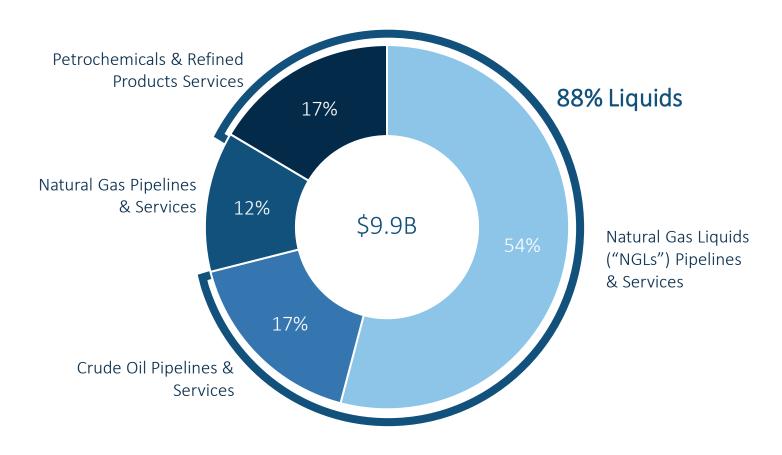
Manage for long-term financial flexibility and balance sheet strength



# Gross Operating Margin by Business Segment

Liquids-Dominant Business, Investing in Core Competencies

TTM 3Q 2024 Total Segment Gross Operating Margin



# Integrated Value Chain Business Model

Spotlight: Natural Gas Liquids



#### Growth in the Core Footprint

Major NGL Projects Under Construction

Expanding
Permian Natural
Gas Processing
3 additional plants in
the prolific Permian
Basin

Expanding
NGL Takeaway
Bahia Pipeline, 600
MBPD of mixed
NGL ("y-grade")
takeaway

Expanding
Fractionation
Frac 14 in the
Mont Belvieu Area
Complex

Expanding &
Enhancing
Export Capacity
Neches River Terminal,
EHT Export Expansion



# EPD's Consistent Return on Invested Capital

### Attractive Returns Throughout Business Cycles

EPD's Historical Return on Invested Capital ("ROIC")<sup>(1) (2) (3)</sup>



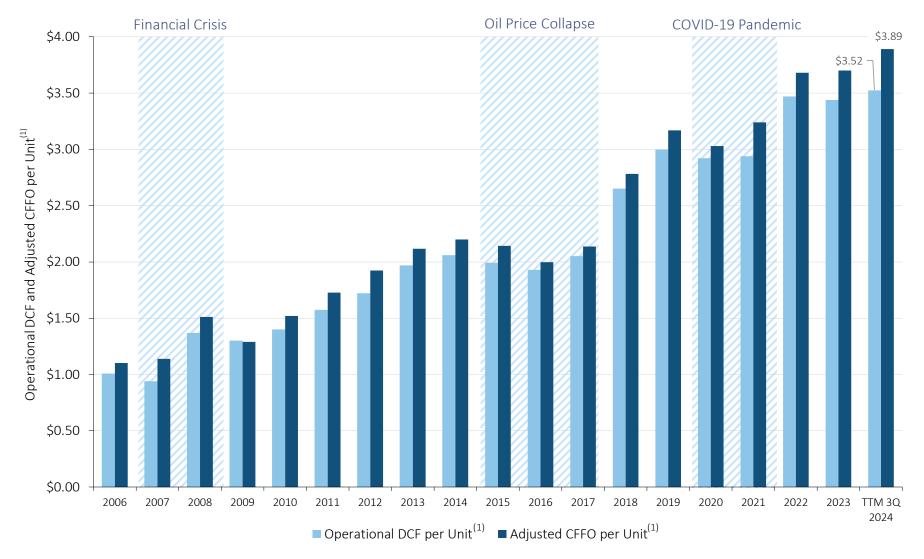
<sup>(1)</sup> For a definition, see appendix

<sup>(2)</sup> Pre-2008 is based on EPD reported results (not recast for Mergers)

<sup>(3) 2008</sup> and 2009 reflect recast financial statements of Enterprise giving effect to the TEPPCO and Enterprise GP Holdings mergers

# History of Cash Flow per Unit Durability

### A Track Record of Resilience

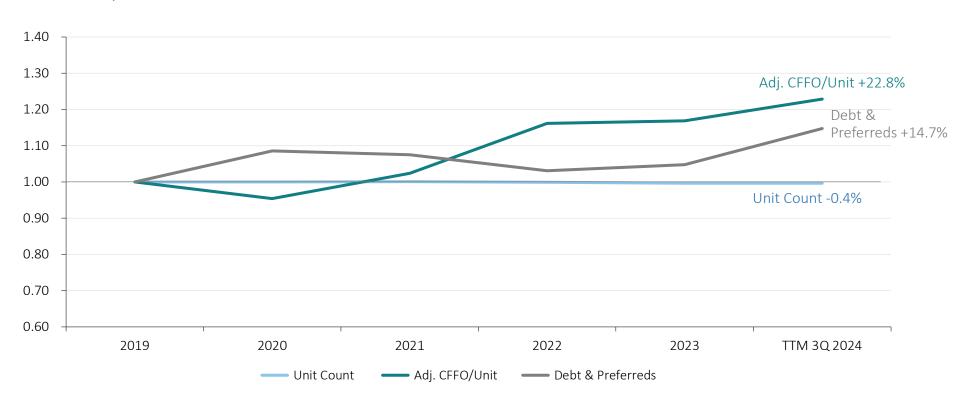




# **EPD Stands Apart**

### Balancing Cash Flow per Unit Growth with Capital Efficiency

- EPD is the only midstream company to grow Adjusted CFFO per Unit and reduce unit count without material asset sales<sup>(1)</sup>
- EPD's 2019 buyback program is now ≈54% utilized, including ≈\$76 million of unit repurchases in 3Q 2024





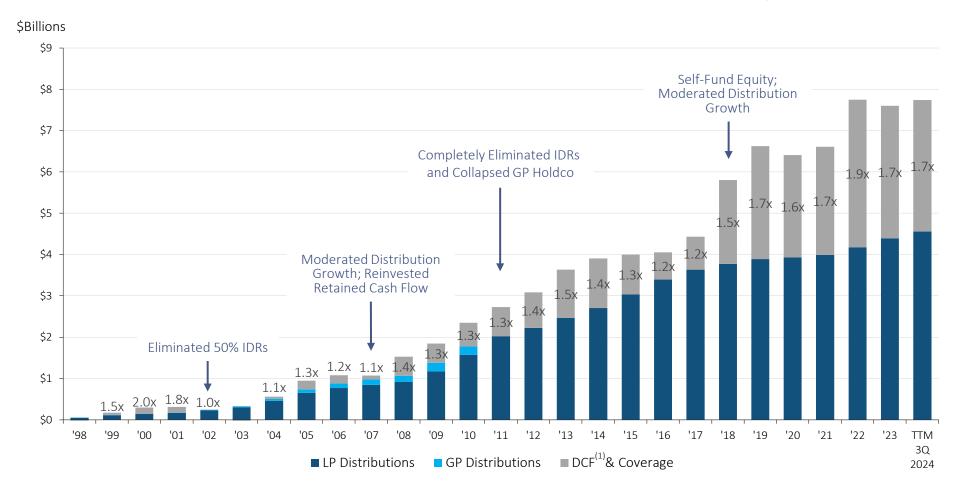
(1) Based on Bloomberg and midstream companies' public filings with market capitalization >\$35 billion, considers peer activity through year end 2023.

Note: "Unit Count" represents the total number of weighted-average fully diluted units or shares outstanding for the applicable period; "Adj. CFFO/Unit" is cash flow from operations, as adjusted for net changes in operating accounts, divided by the applicable "Unit Count"; "Debt & Preferreds" represents the sum of total debt principal (including amounts outstanding under credit facilities, commercial paper programs and other borrowing arrangements), total lease liabilities and preferred equity balances as of the applicable period.

# Consistently Returning Capital to Unitholders

Distribution Stability and Growth Remains a Core Focus

**26 consecutive years** of distribution growth and **\$55.6 Billion returned** to unitholders via LP distributions & unit buybacks



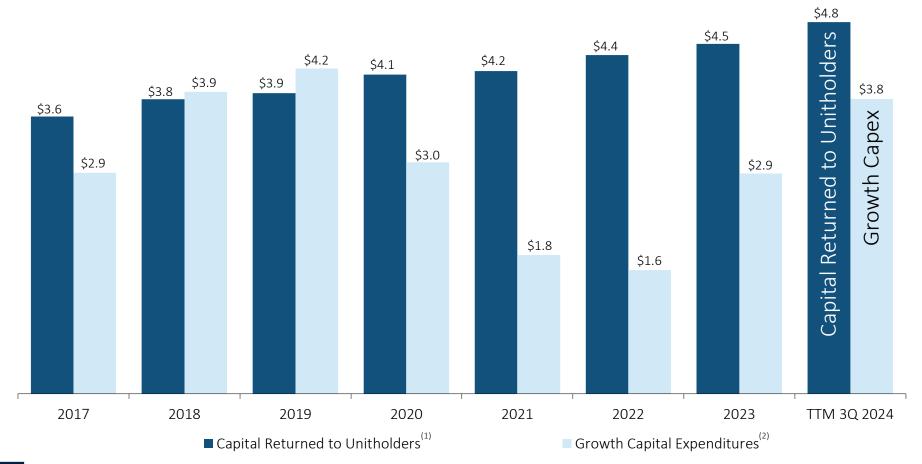


<sup>(1)</sup> Distributable Cash Flow ("DCF") is a non-GAAP measure. For a reconciliation of DCF amounts to the nearest GAAP counterpart, see "Non-GAAP Financial Measures and Reconciliations" under Investors – Financials on our website.

# Responsible, Strategic Growth

Returning Capital & Reinvesting in the Business

\$4.8 Billion of Capital Returned to Unitholders in the Form of Distributions & Buybacks for TTM 3Q 2024





<sup>(1)</sup> Capital Returned to Unitholders represents cash distributions to common unitholders and distribution equivalent rights and common unit repurchases for the applicable period.
(2) Represents organic capital spending, excludes acquisitions

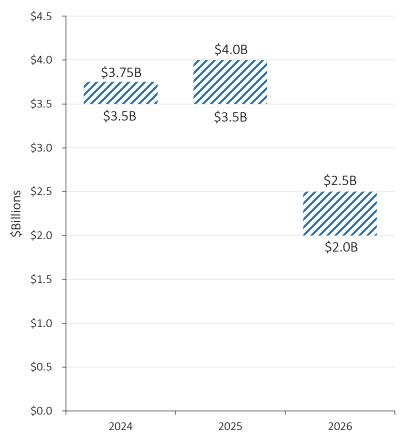
# Growth Capital Expenditures

#### Major Capital Projects (1)

\$6.9 billion in major capital projects under construction, supporting future cash flow growth & capital returns to unitholders

	ruture casif now growth & capital returns to	unitholders				
Highlight	ted Projects	Forecasted In-service				
	Leonidas Plant (Midland Basin)	In-service				
	Orion Plant (Midland Basin)	3Q 2025				
ids	Mentone 3 Plant (Delaware Basin)	In-service				
Liqu	Mentone West Plant (Delaware Basin)	3Q 2025				
l Gas	Mentone West 2 Plant (Delaware Basin)	1H 2026				
Natural Gas Liquids	Bahia NGL Pipeline	3Q 2025				
Na	Fractionator 14	3Q 2025				
	Neches River Ethane / Propane Export Terminal	3Q 2025 & 1H 2026				
	EHT Export Facility Expansion	YE 2026				
Natural Gas	Gathering Expansions	2024 & 2025				
Petchem & Refined Products	Texas Western Products System	In-service				
Pet( Ref	Morgan's Point Flex Expansion	4Q 2024 & 4Q 2025				

### Forecasted Annual Growth Capex Range (2)



<sup>(1)</sup> Major Capital Projects: \$6.9 billion represents the total project value of major projects under construction (those that are not yet in-service) and includes growth projects of significance in terms of relative capital cost or commercial strategy. The table above includes a selection of highlighted projects.

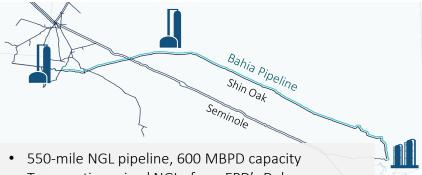
<sup>(2)</sup> Represents estimated total growth capital expenditures range for each year. These estimates do not include growth capital associated with the SPOT project, which is pending FID.

# Expanding & Enhancing the Value Chain

### Selected Major Projects Under Construction

#### Bahia NGL Pipeline

Growth, Optionality, Optimization | 3Q 2025



- Transporting mixed NGLs from EPD's Delaware
- and Midland Basin processing facilities to EPD's Mont Belvieu area fractionation complex
- Up to 70% of system supply to come from EPD's operated G&P facilities

#### **EHT Export Expansion** Expanding LPG Loading Capabilities | YE 2026

- Located on the Houston Ship Channel
- Existing LPG Capacity 835 MBPD
- Brownfield expansion adding 300 MBPD of LPG loading capabilities through additional refrigeration capacity



#### Neches River NGL Export Facility

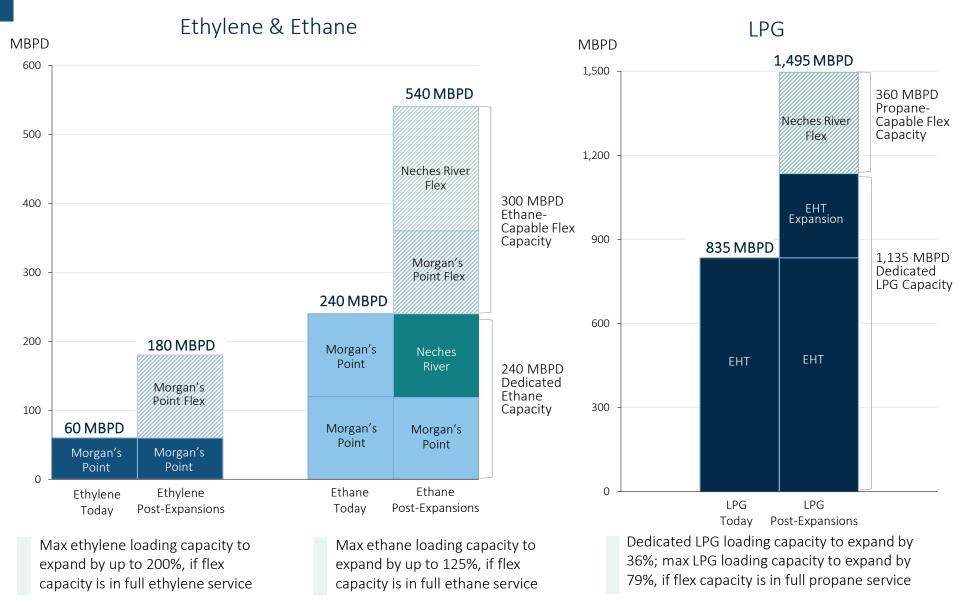
Expanding & Diversifying Export Footprint | 3Q 2025 & 1H 2026



- New build facility located on the Neches River in Orange County, Texas
- Adjacent to Enterprise Beaumont East Refined **Products Terminal**
- Phase 1: 120 MBPD ethane refrigeration train, new loading dock, 900 MBbl refrigerated ethane tank
- Phase 2: Flex refrigeration train with 180 MBPD ethane or 360 MBPD propane, or a combination



# **Gulf Coast Export Expansions**

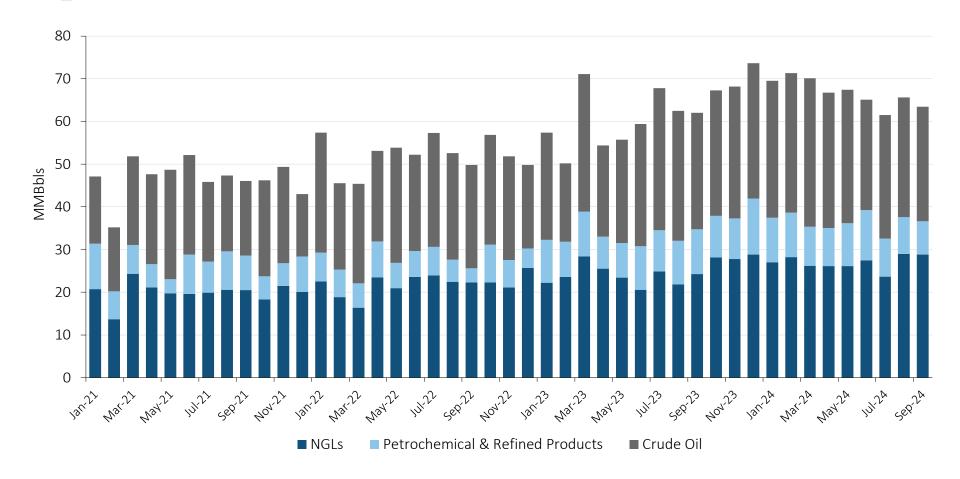




# Enterprise Marine Terminals

Averaging 67 MMBbls per Month in 9 Mo 2024 (1)

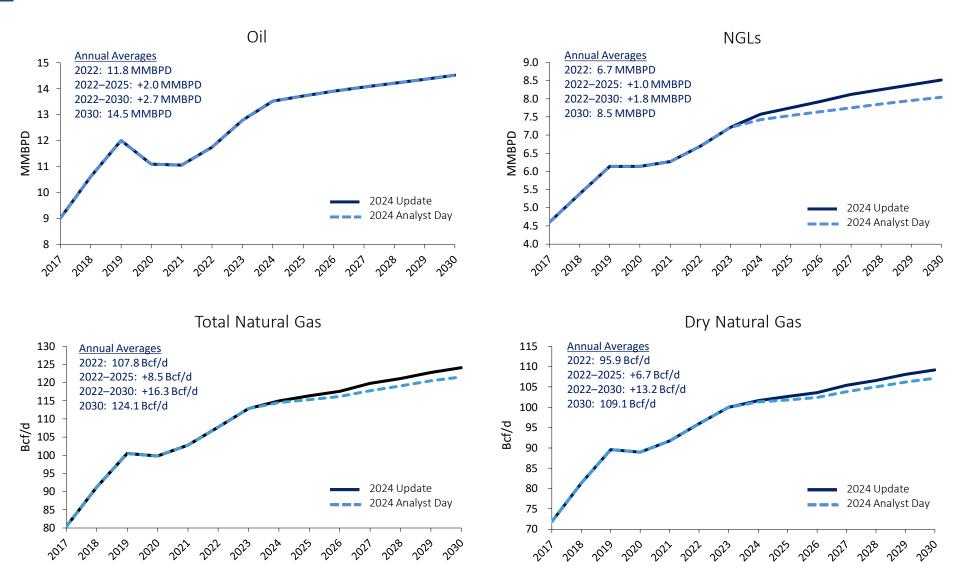
EPD NGL marine terminal volumes are averaging 886 MBPD YTD 2024 EPD Crude marine terminal volumes are averaging 992 MBPD YTD 2024 EPD Petchem & Refined Products marine terminal volumes are averaging 315 MBPD YTD 2024





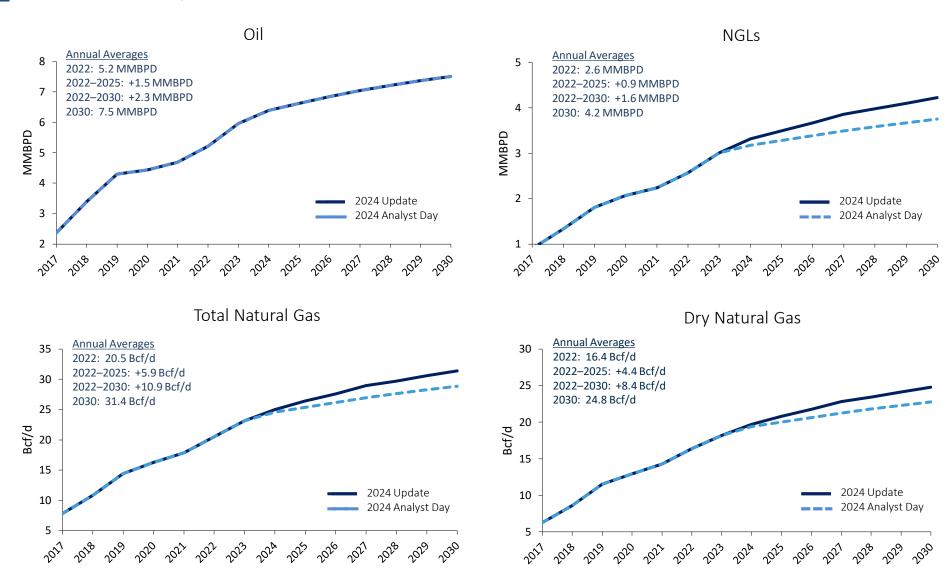
### U.S. Production Forecasts

### Crude Oil, NGLs and Natural Gas



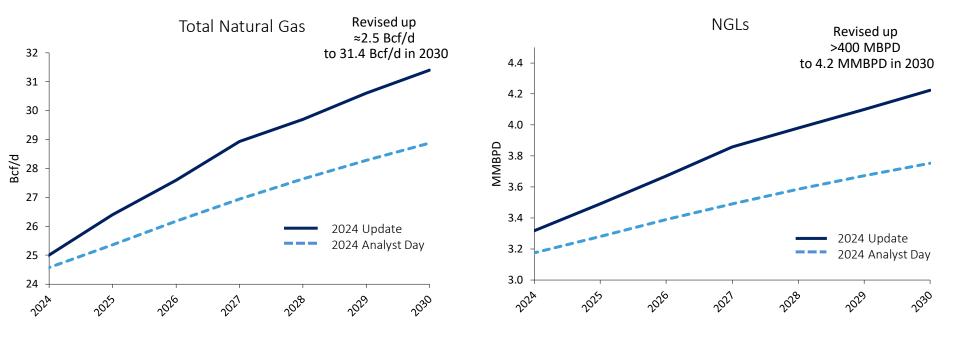
### Permian Production Forecasts

Permian Responsible for Over 90% of U.S. Growth



# Permian Forecast Update

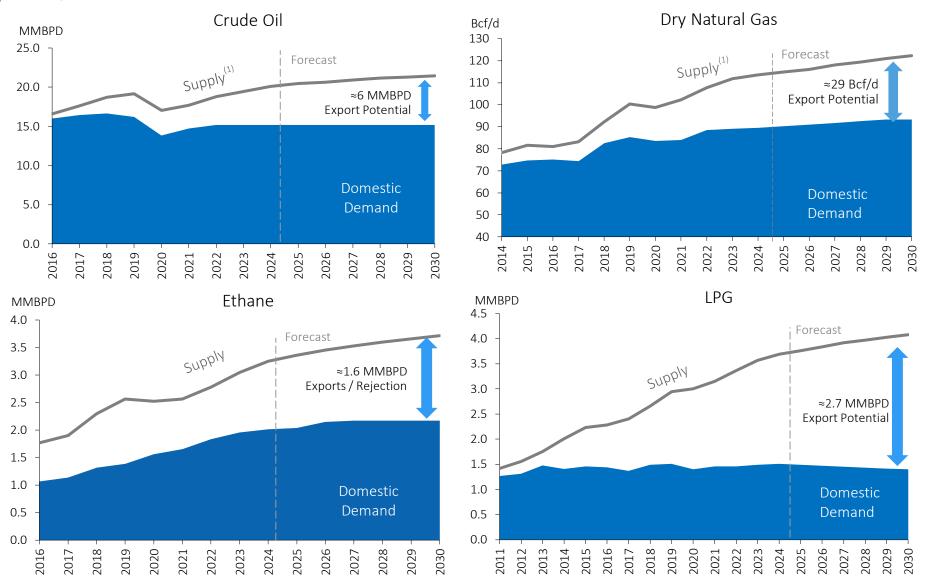
### Gassier Benches Drive Updated Liquids Outlook



- Increased producer activity in gassier benches drives higher GORs on new production
- New deep-cut processing plants basin-wide drive higher liquids recoveries
- Permian natural gas takeaway concerns alleviated with the addition of new and announced third-party natural gas pipelines

# Exporting the U.S. Surplus

### Simplified Crude, Natural Gas, Ethane and LPG Balances

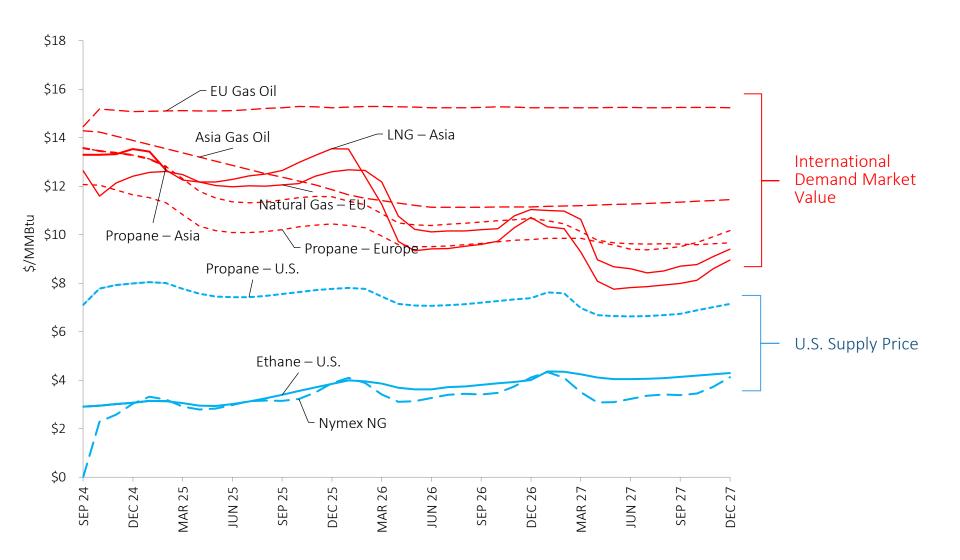




(1) Supply figures represent combined production and imports Sources: EIA and EPD Fundamentals as of May 2024

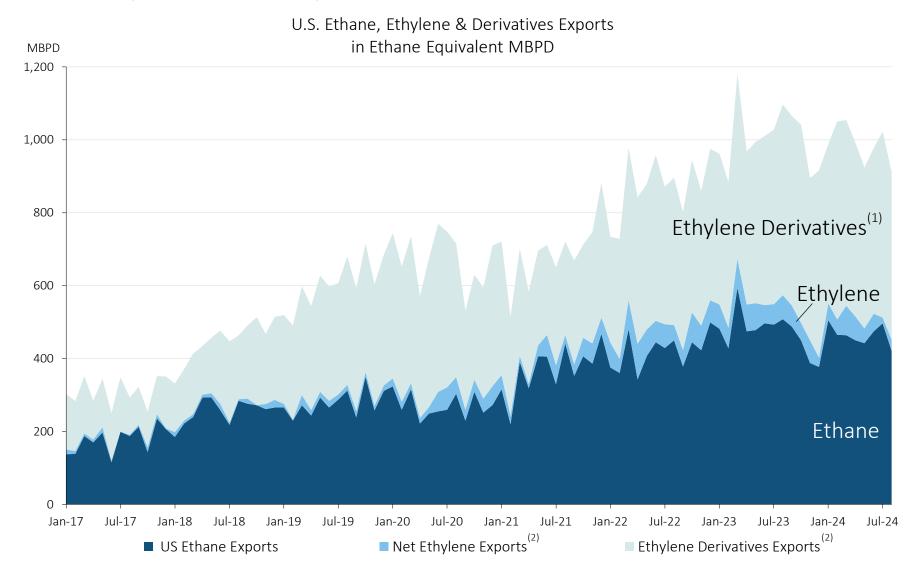
# The U.S. Advantage

### U.S. is a Low-Cost Supplier of NGLs to the World



## U.S. Ethane Feeds Global Petchem Demand

### Ethane Exported in Many Forms



Sources: USITC, AFPM, Advisian, EPD Fundamentals

<sup>(1)</sup> Ethylene derivatives reflects the approximate ethylene used in items like HDPE, LLDPE, PVC, Styrene, Ethylene Glycol, etc.

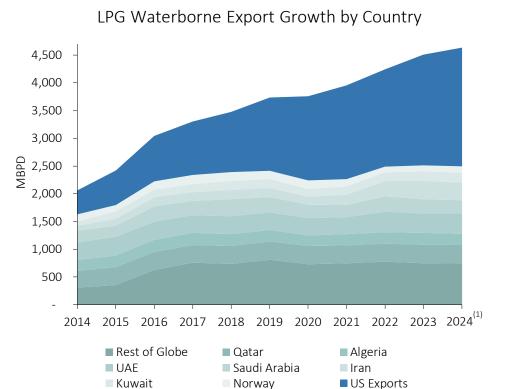
<sup>(2)</sup> Shown as ethane

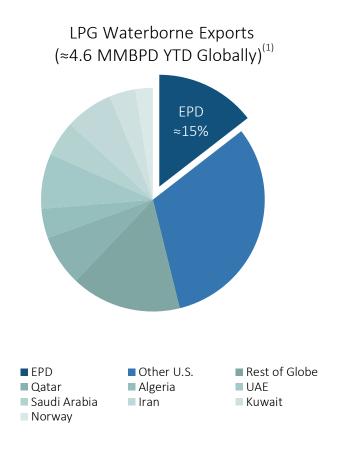
# U.S. Responsible for Global LPG Export Growth

### Growth Driven by Residential Market; >70% of Global LPG Demand

The U.S. is the leading exporter of LPGs globally, which displaces coal and biomass. The U.S. holds  $\approx$ 46% of the global waterborne LPG exports. (1)

EPD is the largest individual, independent supplier of LPG in the world, exporting  $\approx$ 700 MBPD or  $\approx$ 15% of total global exports and 1/3 of total U.S. LPG exports. (1)





# LPG Combats Energy Poverty

### ≈500 Million Lives Changed by LPG Since 2010

#### What is LPG?

- Propane and butane, both natural gas liquids, are collectively referred to as Liquified Petroleum Gas ("LPG")
- LPG is bottled, distributed, and sold in small pressurized tanks for household use as a cooking fuel
- This makes LPG a highly scalable and easily adoptable solution to the global clean cooking crisis

Region	Population Without Access to Clean Cooking								
	2010	2022							
World	42%	29%							
China	38%	13%							
India	44%	32%							
Indonesia	59%	15%							
Sub-Saharan Africa	88%	82%							

#### Global Clean Cooking Crisis

- 2.3 billion people, nearly  $\frac{1}{3}$  of the global population, lack access to clean cooking
- These households rely on burning coal, charcoal, wood, agricultural wastes, and animal dung
- ≈4 million deaths per year attributed to indoor air pollution from unclean cooking fuels
- 45% of pneumonia deaths in children under 5 years old are attributed to household air pollution, as are 28% in adults
- Women & girls suffer disproportionately with implications preventing access to education and the ability to earn a wage

#### LPG Fuels Progress

- +700 million people have gained access to clean cooking since 2010; 70% of those who gained access (≈500 million people) did so through LPG
- While Asian countries have made significant progress, Sub-Saharan Africa remains largely without access





# Everyday Products Made From Oil

>96% of Manufactured Goods are Touched by Oil and Gas Through Petrochemicals















#### Electronics

Products such as semi-conductors, monitors, cell phones and computers include petroleum-based materials

**Asphalt** 

A building block of roads, key to keeping our growing world connected

#### Renewable Energy Materials

Oil is needed to create materials used to manufacture batteries, solar panels, wind turbines, and even electric cars

#### Medicines

99% of pharmaceutical feedstocks and/or reagents are derived from petrochemicals

#### Plastics

Oil and gas derivatives are needed to produce almost all plastics – including everything from water bottles to cars. In fact, plastics make up 50% of the volume of new cars and only 10% of the weight!

#### Cosmetics

Deodorants and makeup, among other cosmetic materials, are often produced from petrochemicals

#### **Cleaning Products**

Products needed to keep you and your family safe from exposure to illnesses and bacteria are produced from oil products

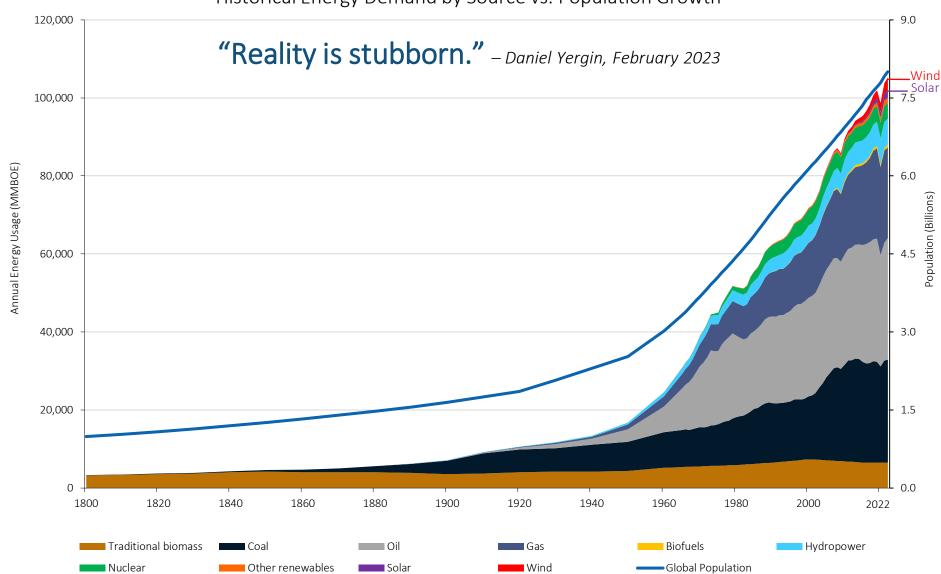
#### Products Include...

food packaging, clothing and footwear, textiles, carpets, furniture, detergents, diapers, sports equipment, lighter vehicle exteriors like cars, planes, and boats; synthetic rubber tires, fuel additives, engine coolants, interior car panels, car seats and carpet, coatings, insulation, paints, road paving materials, pharmaceuticals, sterile packaging (single-use) like IV bags, syringes, medicine bottles, liners; ethyl-alcohol / hand sanitizer, ventilators, heart rate monitors, suction machines, defibrillators, oxygen masks, personal protective equipment (PPE) like gloves, gowns, and face masks; wind turbine and solar panel parts, battery containers and parts, unbreakable glass, agro-chemicals, etc.



# Global Population Growth Drives Energy "Addition"

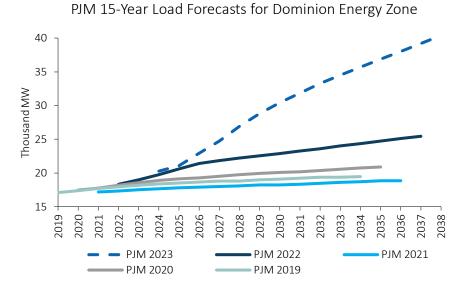
Historical Energy Demand by Source vs. Population Growth

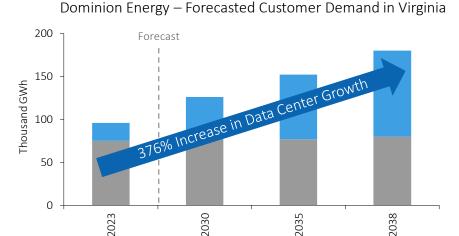




# Artificial Intelligence and Natural Gas

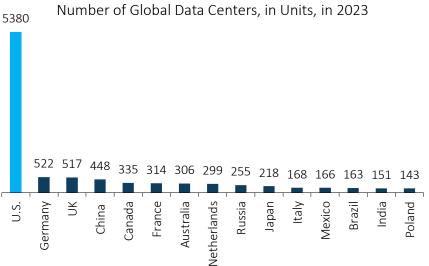
### With Data Centers Comes Massive Power Demand with U.S. at Forefront

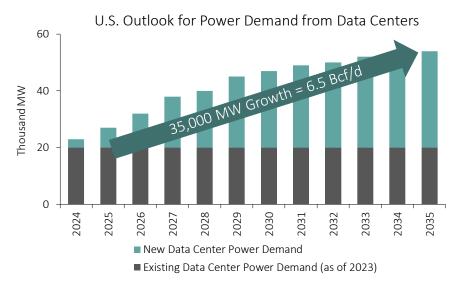




■ Residential, Government and Industrial

Data Center and Other Commercial





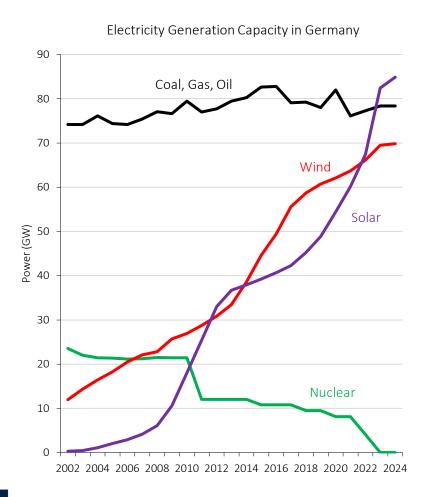


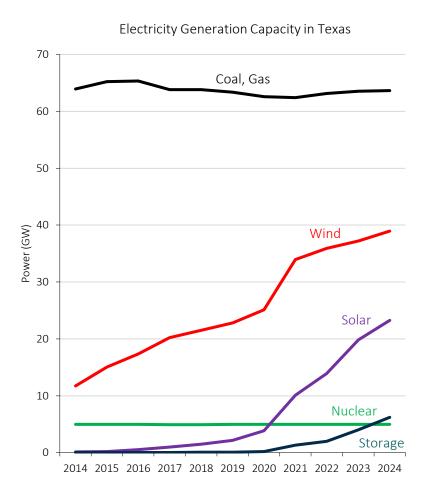
Sources: 2023 Rice University, Mordor Intelligence, S&P Global, Institute for Energy Economics and Financial Analysis (IEEFA), PJM Interconnection (PJM), Dominion Energy's Virginia Electric and Power Company Integrated Resource Plan for 2023, EPD Fundamentals

### Reliable Power Generation is Critical

### Redundancy is Essential to Support Renewables

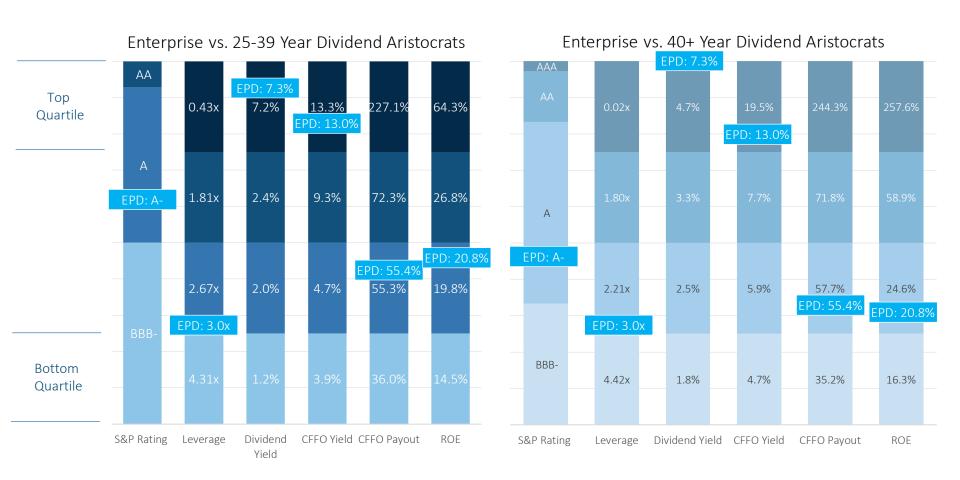
As evidenced by installed capacity in Germany, thermal power generation capacity is maintained, providing crucial redundancy with the development of new renewables. In Texas, where power demand continues to grow, the redundancy provided by ERCOT's thermal fleet is increasingly critical to grid stability.





### Characteristics of Dividend Aristocrats

### EPD is the Only Company With an "A" Rating and >7% Yield



Sources: Bloomberg data as of August 5, 2024; EPD

es: "Dividend Aristocrats" are companies which have increased their dividends for 25+ consecutive years. The Dividend Aristocrat data set excludes qualifying utility, financial and real estate companies. EPD Leverage and CFFO Payout data is reflective of TTM June 30, 2024.

"ROE" means return on equity.

"S&P Rating" exclude companies with no rating



# Setting the Standard for Balance Sheet Strength

### $A - / A - / A3^{(1)}$

Highest credit rating in the midstream space

#### ≈\$5.6B of liquidity

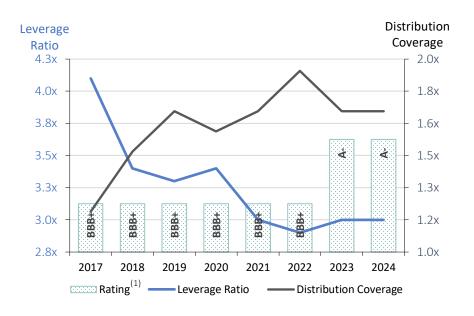
Ample amount of liquidity, allowing for flexibility and opportunity

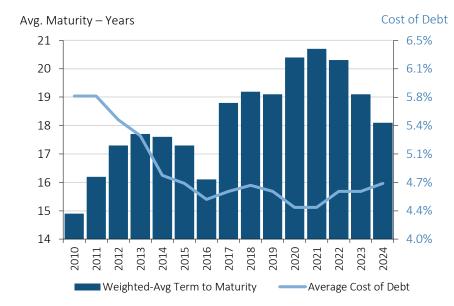
#### 4.7% weighted-average cost of debt

Manageable maturity schedule

# Leverage of 3.0x, with a 2.75–3.25x target range

Low leverage range reflects our robust balance sheet as we pass 26 years of consecutive distribution growth







For a definition of Leverage Ratio, see Appendix. All figures are as of September 30, 2024

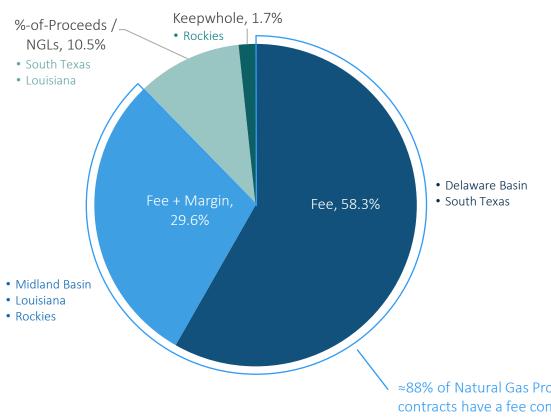
# Appendix Financials & Non-GAAP Reconciliations



# Natural Gas Processing Contract Mix

As of 3Q 2024

#### Inlet Gas of 7.5 Bcf/d



#### Equity NGL Production (MBPD)<sup>(2)</sup>

Region	EPD Elects to Extract Ethane	Producer Elects to Extract Ethane
Rockies	54	37
Texas	181	112
Louisiana	48	48
Chaco	8	4
Total	291	201

≈88% of Natural Gas Processing contracts have a fee component

### **Definitions**

**Operational DCF** is Distributable Cash Flow ("DCF") excluding the impact of proceeds from asset sales and other matters and monetization of interest rate derivative instruments.

**Operational DCF per Unit** represents DCF excluding proceeds from asset sales and other matters and monetization of interest rate derivative instruments for a period divided by the average number of fully diluted common units outstanding for that period.

Net Cash Flow Provided by Operating Activities ("CFFO") represents the GAAP financial measure "Net cash flow provided by operating activities".

**Adjusted CFFO** is CFFO before the net effect of changes in operating accounts (working capital).

Adjusted CFFO per Unit is Adjusted CFFO divided by the average number of fully diluted common units outstanding for that period.

Free Cash Flow ("FCF") is CFFO less investing activities less net cash flow to non-controlling interests.

**Adjusted Free Cash Flow** is CFFO before the net effect of changes in operating accounts less investing activities less net cash flow to non-controlling interests.

**Adjusted CFFO Payout Ratio** is calculated as trailing 12 months distributions + distribution equivalent rights + buybacks divided by the trailing 12 months Adjusted CFFO.

Leverage Ratio is defined as net debt adjusted for equity credit in junior subordinated notes (hybrids) divided by Adjusted EBITDA.

**Adjusted EBITDA** is earnings before interest, taxes, depreciation and amortization ("**EBITDA**") adjusted for cash distributions received from unconsolidated affiliates, equity in income of unconsolidated affiliates, non-cash impairment charges, changes in the fair market value of commodity derivative instruments and net gains/losses attributable to asset sales and related matters. Additionally, amortization of major maintenance costs for reaction-based plants is excluded as this is a component of Adjusted EBITDA.

**Return on Invested Capital ("ROIC")** is calculated by dividing non-GAAP gross operating margin for the assets (the numerator) by the average historical cost of the underlying assets (the denominator). The average historical cost includes fixed assets, investments in unconsolidated affiliates, intangible assets and goodwill. Like gross operating margin, the historical cost amounts used in determining ROIC are before depreciation and amortization and reflect the original purchase or construction cost.

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# Distributable Cash Flow and Operational DCF

We measure available cash by reference to **DCF**, which is a non-GAAP cash flow measure. DCF is an important financial measure for our limited partners since it serves as an indicator of our success in providing a cash return on investment. Specifically, this financial measure indicates to investors whether or not we are generating cash flows at a level that can sustain our declared quarterly cash distributions. DCF is also a quantitative standard used by the investment community with respect to publicly traded partnerships since the value of a partnership unit is, in part, measured by its yield, which is based on the amount of cash distributions a partnership can pay to a unitholder. Our management compares the DCF we generate to the cash distributions we expect to pay our partners. Using this metric, management computes our distribution coverage ratio.

Operational DCF, which is defined as DCF excluding the impact of proceeds from asset sales and other matters and monetization of interest rate derivative instruments, is a supplemental non-GAAP liquidity measure that quantifies the portion of cash available for distribution to common unitholders that was generated from our normal operations. We believe that it is important to consider this non-GAAP measure as it provides an enhanced perspective of our assets' ability to generate cash flows without regard for certain items that do not reflect our core operations.

Our calculation of DCF and Operational DCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to DCF and Operational DCF is net cash flows provided by operating activities. For additional information regarding DCF and Operational DCF, see "Non-GAAP Cash Flow Measures" included under Item 7 of our annual report on Form 10-K for the most recent year.

See "Investors – Financials" on our website (<a href="www.enterpriseproducts.com">www.enterpriseproducts.com</a>) for more information regarding DCF, including additional reconciliation detail. The following table presents our calculation of DCF for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

in millions):	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	3Q 2024	YTD 2024	TTM 3Q 2024
Net income attributable to common unitholders (GAAP)	\$ 2,799.3	\$ 4.172.4	\$ 4.591.3	\$ 3.775	\$ 4,634	\$ 5.487	\$ 5,529	\$ 1,456	\$ 1,405	\$ 1.417	\$ 4.278	\$ 5,846
Adjustments to GAAP net income attributable to common unitholders	\$ 2,755.5	ŷ <del>1</del> ,172.4	Ş <del>4</del> ,551.5	Ş 5,775	\$ 4,054	у <i>э,</i> чол	\$ 5,525	ÿ 1,430	ŷ 1, <del>4</del> 03	у 1, <del>4</del> 17	Ş <del>4</del> ,270	\$ 5,640
to derive DCF (addition or subtraction indicated by sign):												
Depreciation, amortization and accretion expenses	1,644.0	1,791.6	1,949.3	2,072	2,140	2,245	2,343	616	611	618	1,845	2,446
Cash distributions received from unconsolidated affiliates	483.0	529.4	631.3	615	590	544	488	112	131	124	367	488
Equity in income of unconsolidated affiliates	(426.0)	(480.0)	(563.0)	(426)	(583)	(464)	(462)	(102)	(101)	(99)	(302)	(417)
Asset impairment charges	49.8	50.5	132.8	890	233	53	32	20	(101)	27	51	55
Change in fair market value of derivative instruments	22.8	16.4	27.2	(79)	(27)	78	33	4	(12)	(3)	(11)	(26)
Change in fair value of Liquidity Option Agreement	64.3	56.1	119.6	(, 5)	(27)	-	-	-	(12)	(3)	(11)	(20)
Gain on step acquisition of unconsolidated affiliate	-	(39.4)	-	_	_	_	_	_	_	_	_	_
Sustaining capital expenditures	(243.9)	(320.9)	(325.2)	(294)	(430)	(372)	(413)	(180)	(245)	(129)	(554)	(683)
Other, net	38.3	30.0	40.0	(128)	(88)	58	(12)	16	15	(123)	32	21
Operational distributable cash flow (non-GAAP)	4,431.6	5,806.1	6,603,3	6,427	6,469	7.629	7.538	1,942	1.808	1.956	5,706	7,730
Proceeds from asset sales and other matters	40.1	161.2	20.6	13	64	122	42	1,542	1,000	1,550	11	46
Monetization of interest rate derivative instruments	40.1	101.2	20.0	13	04	122	42	2	7	3	11	40
accounted for as cash flow hedges	30.6	22.1		(33)	75	_	21	(29)	_	(4)	(33)	(33)
Distributable cash flow (non-GAAP)	4,502.3	5,989.4	6,623.9	6,407	6,608	7,751	7,601	1,915	1,812	1,957	5,684	7,743
Adjustments to non-GAAP DCF to derive GAAP net cash flow provided by		3,363.4	0,023.3	0,407	0,000	7,731	7,001	1,515	1,012	1,557	3,004	7,743
by operating activities (addition or subtraction indicated by sign):	, y											
Net effect of changes in operating accounts, as applicable	32.2	16.2	(457.4)	(768)	1,366	(54)	(555)	(36)	(491)	(36)	(563)	(412)
Sustaining capital expenditures	243.9	320.9	325.2	294	430	372	413	180	245	129	554	683
Other, net	(112.1)	(200.2)	28.8	(42)	109	(30)	110	52	243	22	82	109
Net cash flow provided by operating activities (GAAP)	\$ 4,666.3	\$ 6,126.3	\$ 6,520.5	\$ 5,891	\$ 8,513	\$ 8,039	\$ 7,569	\$ 2,111	\$ 1,574	\$ 2,072	\$ 5,757	\$ 8,123
iner cash now provided by operating activities (GAAP)	4,000.3	_ 5,126.3	_ 5.520.5	ے 5,891	_\$ 8,513_	ع 8,039	_9 /,569	_ ک ک ک ک	7 1,5/4	2,072 ډ	φ 5,/5/	8,123



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# Gross Operating Margin

We evaluate segment performance based on our financial measure of gross operating margin. Gross operating margin is an important performance measure of the core profitability of our operations and forms the basis of our internal financial reporting. We believe that investors benefit from having access to the same financial measures that our management uses in evaluating segment results.

Total gross operating margin represents GAAP operating income exclusive of (i) depreciation, amortization and accretion expenses (excluding amortization of major maintenance costs for reaction-based plants), (ii) impairment charges, (iii) gains and losses attributable to asset sales and related matters, and (iv) general and administrative costs. Total gross operating margin includes equity in the earnings of unconsolidated affiliates, but is exclusive of other income and expense transactions, income taxes, the cumulative effect of changes in accounting principles and extraordinary charges. Total gross operating margin is presented on a 100 percent basis before any allocation of earnings to noncontrolling interests.

Gross operating margin by segment for NGL Pipelines & Services and Crude Oil Pipelines & Services reflects adjustments for non-refundable deferred transportation revenues relating to the make-up rights of committed shippers on certain major pipeline projects. These adjustments are included in managements' evaluation of segment results. However, these adjustments are excluded from non-GAAP total gross operating margin in compliance with guidance from the SEC.

Our calculation of total gross operating margin may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to total gross operating margin is operating income. For additional information regarding total gross operating margin, see Note 10 of the Notes to Consolidated Financial Statements included under Item 8 of our annual report on Form 10-K for the most recent year.

See "Investors – Financials" on our website (www.enterpriseproducts.com) for more information regarding GOM, including additional reconciliation detail. The following table presents our calculation of GOM for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

, ·	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	3Q 2024	YTD 2024	TTM Q3 2024
Gross operating margin by segment:												
NGL Pipelines & Services	\$ 3,258.3	\$ 3,830.7	\$ 4,069.8	\$ 4,182	\$ 4,316	\$ 5,142	\$ 4,898	\$ 1,340	\$ 1,325	\$ 1,335	\$ 4,000	\$ 5,380
Crude Oil Pipelines & Services	987.2	1,511.3	2,087.8	1,997	1,680	1,655	1,707	411	417	401	1,229	1,685
Natural Gas Pipelines & Services	714.5	891.2	1,062.6	927	1,155	1,042	1,077	312	293	349	954	1,240
Petrochemical & Refined Products Services	714.6	1,057.8	1,069.6	1,082	1,357	1,517	1,694	444	392	363	1,199	1,638
Total segment gross operating margin (a)	5,674.6	7,291.0	8,289.8	8,188	8,508	9,356	9,376	2,507	2,427	2,448	7,382	9,943
Net adjustment for shipper make-up rights (b)	5.8	34.7	(24.1)	(85)	53	(47)	19	(17)	(15)	6	(26)	(39)
Total gross operating margin (non-GAAP)	5,680.4	7,325.7	8,265.7	8,103	8,561	9,309	9,395	2,490	2,412	2,454	7,356	9,904
Adjustments to reconcile non-GAAP gross operating margin to GAAP												
operating income (addition or subtraction indicated by sign):												
Depreciation, amortization and accretion expense in												

(á	(a) Within the context of this table, total segment gross operating margin represents a subtotal and corresponds to measures similarly titled and presented with the business segment footnote found in
	our consolidated financials statements

(1,962)

(890)

4

(220)

(2,011)

(233)

(5)

(209)

6.103

(2,107)

(53)

(1)

(241)

6.907

(2,215)

(30)

10

(231)

(582)

(20)

(66)

(581)

(4)

(5)

(57)

(586)

(27)

(61)

(1,749)

(51)

(5)

(184)

(1,687.0)

(50.5)

28.7

(208.3)

5.408.6

(1,848.3) (132.7)

6.078.7

5.7

(1,531.3)

(49.8)

10.7

(181.1)

3,928.9



operating costs and expenses (c)

General and administrative costs

Operating income (GAAP)

matters in operating costs and expenses

Asset impairment charges in operating costs and expenses

Net gains or losses attributable to asset sales and related

(2,320)

(54)

(243)

7.288

<sup>(</sup>b) Gross operating margin by segment for NGL Pipelines & Services and Crude Oil Pipelines & Services reflect adjustments for shipper make-up rights that are included in management's evaluation of segment results. However, these adjustments are excluded from non-GAAP total gross operating margin in compliance with guidance from the SEC.

<sup>(</sup>c) Excludes amortization of major maintenance costs for reaction-based plants, which are a component of gross operating margin.

# Free Cash Flow ("FCF") and Adjusted FCF

FCF is a non-GAAP cash flow metric that is widely used by a variety of investors and other participants in the financial community, reflects how much cash flow a business generates during a period after accounting for all capital investments, including expenditures for growth and sustaining capital projects. By comparison, only sustaining capital expenditures are reflected in Distributable Cash Flow ("DCF").

We believe that FCF is important to traditional investors since it reflects the amount of cash available for reducing debt, investing in additional capital projects, paying distributions, common unit repurchases and similar matters. Since business partners fund certain capital projects of our consolidated subsidiaries, our determination of FCF reflects the amount of cash we receive from noncontrolling interests, net of any distributions paid to such interests.

Our calculation of FCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to FCF is net cash flows provided by operating activities.

Adjusted FCF is a non-GAAP measure of how much cash a business generates, excluding the net effect of changes in operating accounts, after accounting for capital expenditures. Like FCF, we believe that Adjusted FCF is important to traditional investors since it reflects the amount of cash available for reducing debt, investing in additional capital projects and/or paying distributions, without regard for fluctuations caused by timing of when amounts earned or incurred were collected, received or paid from period to period. Since we partner with other companies to fund certain capital projects of our consolidated subsidiaries, our determination of Adjusted FCF appropriately reflects the amount of cash contributed from and distributed to noncontrolling interests.

Our calculation of Adjusted FCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to Adjusted FCF is net cash flows provided by operating activities.

See "Investors – Financials" on our website (<u>www.enterpriseproducts.com</u>) for more information regarding FCF and Adjusted FCF, including additional reconciliation detail. The following table presents our calculation of FCF and Adjusted FCF for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total	2017	Total 2018	Total 2019	Tota	al 2020	Tota	al 2021	Tota	al 2022	Tot	al 2023	1Q 2024	2Q 2024	3Q 2024	YTI	D 2024	TTM 3	Q 2024
Net cash flow provided by operating activities (GAAP)	\$ 4	1,666.3	\$ 6,126.3	\$ 6,520.5	\$	5,891	\$	8,513	\$	8,039	\$	7,569	\$ 2,111	\$ 1,574	\$ 2,072	\$	5,757	\$	8,123
Adjustments to reconcile GAAP net cash flow provided by																			
operating activities to non-GAAP free cash flow and																			
Adjusted free cash flow (addition or subtraction by sign):																			
Net cash flow used in investing activities (a)	(3	3,286.1)	(4,281.6)	(4,575.5)		(3,121)		(2,135)		(4,954)		(3,197)	(1,038)	(1,243)	(1,152)		(3,433)		(4,410)
Cash contributions from noncontrolling interests		0.4	238.1	632.8		31		72		7		44	8	17	8		33		52
Cash distributions paid to noncontrolling interests		(49.2)	(81.6)	(106.2)	_	(131)		(154)		(163)		(160)	(38)	(25)	(21)		(84)		(123)
Free Cash Flow (non-GAAP)	1	,331.4	2,001.2	2,471.6		2,670		6,296		2,929		4,256	1,043	323	907		2,273		3,642
Net effect of changes in operating accounts,		(32.2)	(16.2)	457.4		768		(1,366)		54		555	36	491	36		563		412
as applicable																			
Adjusted Free Cash Flow (non-GAAP)	\$ 1	,299.2	\$ 1,985.0	\$ 2,929.0	\$	3,438	\$	4,930	\$	2,983	\$	4,811	\$ 1,079	\$ 814	\$ 943	\$	2,836	\$	4,054



<sup>(</sup>a) Effective December 31, 2017, we applied the provisions of ASU 2016-18 which requires that restricted cash be presented as part of the reconciliation of the beginning of period and end of period total amounts shown on the statements of consolidated cash flows. The guidance was applied on a retrospective basis; therefore, we adjusted our historical statements of consolidated cash flows to remove the change in restricted cash from net cash flow used in investing activities.

# Adjusted EBITDA

Adjusted EBITDA is earnings before interest, taxes, depreciation and amortization ("EBITDA") adjusted for cash distributions received from unconsolidated affiliates, equity in income of unconsolidated affiliates, non-cash impairment charges, changes in the fair market value of commodity derivative instruments and net gains/losses attributable to asset sales and related matters. Additionally, amortization of major maintenance costs for reaction-based plants is excluded as this is a component of Adjusted EBITDA.

Adjusted EBITDA is commonly used as a supplemental financial measure by our management and external users of our financial statements, such as investors, commercial banks, research analysts and rating agencies, to assess the financial performance of our assets without regard to financing methods, capital structures or historical cost basis; the ability of our assets to generate cash sufficient to pay interest and support our indebtedness; and the viability of projects and the overall rates of return on alternative investment opportunities.

Since Adjusted EBITDA excludes some, but not all, items that affect net income or loss and because these measures may vary among other companies, our calculation of Adjusted EBITDA may not be comparable to similarly titled measures of other companies. The GAAP financial measure most directly comparable to Adjusted EBITDA is net cash flow provided by operating activities.

See "Investors - Financials" on our website (www.enterpriseproducts.com) for more information regarding Adjusted EBITDA, including additional reconciliation detail. The following table presents our calculation of Adjusted EBITDA for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	3Q 2024	YTD 2024	TTM 3Q 2024
Net income (GAAP)	\$ 2,855.6	\$ 4,238.5	\$ 4,687.1	\$ 3,886	\$ 4,755	\$ 5,615	\$ 5,657	\$ 1,483	\$ 1,422	\$ 1,432	\$ 4,337	\$ 5,939
Adjustments to GAAP net income to derive non-GAAP Adjusted EBITDA												
(addition or subtraction indicated by sign):												
Depreciation, amortization and accretion in costs and expenses (a)	1,565.9	1,723.3	1,894.3	2,010	2,055	2,156	2,267	600	593	599	1,792	2,376
Interest expense, including related amortization	984.6	1,096.7	1,243.0	1,287	1,283	1,244	1,269	331	332	343	1,006	1,331
Cash distributions received from unconsolidated affiliates	483.0	529.4	631.3	615	590	544	488	112	131	124	367	488
Equity in income of unconsolidated affiliates	(426.0)	(480.0)	(563.0)	(426)	(583)	(464)	(462)	(102)	(101)	(99)	(302)	(417)
Asset impairment charges	49.8	50.5	132.8	890	233	53	32	20	4	27	51	55
Provision for or benefit from income taxes	25.7	60.3	45.6	(124)	70	82	44	21	15	19	55	54
Change in fair market value of commodity derivative instruments	23.1	16.2	(67.7)	(79)	(27)	78	33	4	(12)	(3)	(11)	(26)
Change in fair value of Liquidity Option Agreement	64.3	56.1	119.6	2	-	-	-	-	-	-	-	-
Gain on step acquisition of unconsolidated affiliate	-	(39.4)	-	-	-	-	-	-	-	-	-	-
Other, net	(10.7)	(28.7)	(5.7)	(4)	5	1	(10)	-	5	-	5	(1)
Adjusted EBITDA (non-GAAP)	5,615.3	7,222.9	8,117.3	8,057	8,381	9,309	9,318	2,469	2,389	2,442	7,300	9,799
Adjustments to non-GAAP Adjusted EBITDA to derive GAAP net cash flow												
provided by operating activities (addition or subtraction by sign):												
Interest expense, including related amortization	(984.6)	(1,096.7)	(1,243.0)	(1,287)	(1,283)	(1,244)	(1,269)	(331)	(332)	(343)	(1,006)	(1,331)
Net effect of changes in operating accounts, as applicable	32.2	16.2	(457.4)	(768)	1,366	(54)	(555)	(36)	(491)	(36)	(563)	(412)
Other, net	3.4	(16.1)	103.6	(111)	49	28	75	9	. 8	9	26	67
Not each flow provided by apprating activities (GAAR)	\$ 16662	\$ 61262	\$ 65205	¢ 5.901	¢ 9.512	\$ 9.020	¢ 7560	¢ 2 111	¢ 1574	\$ 2,072	¢ 5.757	¢ 0.122



# Adjusted CFFO

**Adjusted CFFO** is a non-GAAP measure that represents net cash flow provided by operating activities ("CFFO") before the net effect of changes in operating accounts. We believe that it is important to consider this non-GAAP measure as it can often be a better way to measure the amount of cash generated from our operations that can be used to fund our capital investments or return value to our investors through cash distributions and buybacks, without regard for fluctuations caused by timing of when amounts earned or incurred were collected, received or paid from period to period.

Our calculation of Adjusted CFFO may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to Adjusted CFFO is net cash flows provided by operating activities.

See "Investors – Financials" on our website (<u>www.enterpriseproducts.com</u>) for more information regarding Adjusted CFFO, including additional reconciliation detail. The following table presents our calculation of Adjusted CFFO for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	3Q 2024	YTD 2024	TTM 3Q 2024
Net cash flow provided by operating activities (GAAP)	\$ 4,666.3	\$ 6,126.3	\$ 6,520.5	\$ 5,891	\$ 8,513	\$ 8,039	\$ 7,569	\$ 2,111	\$ 1,574	\$ 2,072	\$ 5,757	\$ 8,123
Adjustments to reconcile net cash flow provided by												
operating activities to Adjusted Cash Flow												
from operations												
Net effect of changes in operating accounts,												
as applicable	(32.2)	(16.2)	457.4	768	(1,366)	54	555	36	491	36	563	412
Adjusted CFFO (non-GAAP)	\$ 4,634.1	\$ 6,110.1	\$ 6,977.9	\$ 6,659	\$ 7,147	\$ 8,093	\$ 8,124	\$ 2,147	\$ 2,065	\$ 2,108	\$ 6,320	\$ 8,535

### Investor Relations Contact Information

Libby Strait Senior Director, Investor Relations

Gayl Fogata Manager, Investor Relations

**Phone:** (866) 230-0745

Email: investor.relations@eprod.com