AtliQ Hardwares

FILTER

region	All
market	All
division	All
customer	All
FY	2019

P&L Fiscal Years-2019

All values in USD

NOTE:Do Not Modify pivote Table

	Quarter						
	Q1		**Q2**				**Q3**
Matrix	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%

FILTER

region	All
market	All
division	All
customer	All
FY	2020

P&L Fiscal Years-2020

All values in USD

	Quarter						
	Q1		**Q2**				**Q3**
Matrix	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%

FILTER

region	All
market	All
division	All
customer	All
FY	2021

P&L Fiscal Years-2021

All values in USD

	Quarter						
	Q1		**Q2**				**Q3**
Matrix	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%

AtliQ Hardwares

Note: 2021 vs 2020 & 2019 vs 2020 Not Part Of Pivot Table

2021 vs 2020	162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%
2020 vs 2019	164.63%	156.58%	167.27%	161.45%	162.75%	162.02%	-67.07%

AtliQ Hardwares

Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

AtliQ Hardwares

461.21%	347.02%	178.64%	173.93%	160.31%	204.48%
22.73%	53.05%	140.65%	148.00%	162.03%	124.85%