5M

GWP Target

● GWP ● Planned GWP

40.00%

McGill

Kentro

Balance

Aon

GWP • Commercial PI • Financial Institution

46.66%

Broker Stats

26M 39M **GWP Planned GWP**



Ton 10 Brokers

	IOP TO E	BMS			
Broker Name	GWP	Planned GWP	%Diff	Hendersons	_
Aon	2289833	3434749	-33.33%	Marsh	
BMS	2002617	3003925	-33.33%	Tysers	
Hendersons	1781940	2672910	-33.33%	Convex	
Marsh	1648581	2472872	-33.33%	Miller	
McGill	2791897	4187845	-33.33%	Gallagher	_
Balance	2029839	3044758	-33.33%	Croton Stokes Howden	_
Kentro	2260151	3390227	-33.33%	JLT	_
Miller	1425636	2138455	-33.33%	Besso	_
Convex	1590452	2385679	-33.33%	Willis	=
Tysers	1591175	2386763	-33.33%	C	M

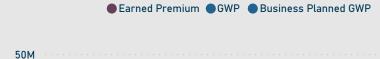


31M

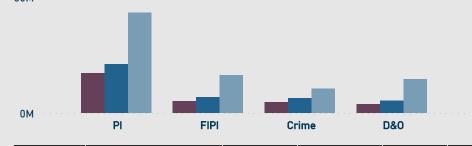
Earned Premium

85M

Business Planned GWP



53.34%



40M GWP

31.89%

GWP Target

ClassType	Class of Business	GWP	Earned Premium	%GWP	%Earned ▼	Business Planned GWP
Crime	Financial Institution	6368077	4683573	60.55%	44.54%	10516350
PI	Commercial PI	21138711	17204009	48.90%	39.80%	43224530
FIPI	Financial Institution	6776087	5092325	41.44%	31.15%	16349871
D&0	Financial Institution	5345166	3805462	36.70%	26.13%	14565479