

PRATHIP RAJ S

Address: 2/1502, Thulukanathamman Kovil St., Mugalivakkam, Chennai-600125

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OBJECTIVE

Aspiring Sales Manager with a dedication to building strong client relationships and a passion for excellence. Eager to contribute dynamic energy and strategic insights to a Sales Manager role within a forward-thinking organization.

ACADEMIC BACKGROUND

- **Master of Arts in Public Administration**
Madras Christian College, East Tambaram (2022 – 2024)
- **Bachelor of Science in Mathematics**
Madras Christian College, East Tambaram (2017 – 2020)
- **12th Grade - 79%**
St Mary's Mat. Hr. Sec. School, Chennai (2016-2017)
- **10th Grade - 94%**
St Mary's Mat. Hr. Sec. School, Chennai (2014-2015)

EXPERIENCE

DECATHLON SPORTS INDIA PRIVATE LIMITED (Feb 2020 – Sep 2023)

Omni Sport Leader (Part-Time)

Responsibilities:

- Welcomed and engaged with customers, ensuring a positive shopping experience.
- Assisted customers with product selection, providing in-depth knowledge of sporting goods.
- Managed financial transactions and operated the cash register efficiently.
- Organized and maintained various departments, optimizing merchandise displays for increased sales.
- Collaborated with team members to ensure the smooth operation of daily store activities.

Achievements:

- Recognized for delivering outstanding customer service, consistently meeting and exceeding sales targets.
- Played a pivotal role in enhancing the overall store environment, contributing to increased customer satisfaction.

INTERNSHIP EXPERIENCE

DECATHLON SPORTS INDIA PRIVATE LIMITED

Human Resources Intern

Responsibilities:

- Analysed and trained on overall recruitment processes, including job postings and candidate assessments.
- Contributed to planning and executing employee training programs.
- Supported initiatives fostering a positive work environment and employee well-being.

LANGUAGES

- English
- Tamil

EXTRACURRICULAR ACTIVITIES

- Actively participate in college scrub society events.
- Engage in debate competitions.

DECLARATION

I hereby declare that the above particulars of facts and information stated are true and complete to the best of my belief and knowledge.

Place: Chennai

Signature

Date: 04/12/2024

Prathip Raj S