Problem statement

Data collection

Importing libraries

In [1]:
```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

Importing dataset

In [2]:
```
data=pd.read_csv(r"C:\Users\user\Downloads\6_Salesworkload1 - 6_Salesworkload1.csv")
data
```

Out[2]:

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	0.0	
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	0.0	
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	0.0	
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	0.0	
4	10.2016	1.0	United Kingdom	88253.0	London (I)	5.0	Fruits & Vegetables	1759.173	0.0	
...	...	...	...	...	...	...	...	...	...	
7653	6.2017	9.0	Sweden	29650.0	Gothenburg	12.0	Checkout	6322.323	0.0	3
7654	6.2017	9.0	Sweden	29650.0	Gothenburg	16.0	Customer Services	4270.479	0.0	
7655	6.2017	9.0	Sweden	29650.0	Gothenburg	11.0	Delivery	0	0.0	
7656	6.2017	9.0	Sweden	29650.0	Gothenburg	17.0	others	2224.929	0.0	
7657	6.2017	9.0	Sweden	29650.0	Gothenburg	18.0	all	39652.2	0.0	3

7658 rows × 14 columns

head

In [3]:
```
# to display first 8 dataset values
da=data.head(8)
da
```

Out[3]:

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	Sale unit
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	0.0	398560.(
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	0.0	82725.(
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	0.0	438400.(
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	0.0	309425.(
4	10.2016	1.0	United Kingdom	88253.0	London (I)	5.0	Fruits & Vegetables	1759.173	0.0	165515.(
5	10.2016	1.0	United Kingdom	88253.0	London (I)	6.0	Meat	8270.316	0.0	1713310.(
6	10.2016	1.0	United Kingdom	88253.0	London (I)	13.0	Food	16468.251	0.0	3107935.(
7	10.2016	1.0	United Kingdom	88253.0	London (I)	7.0	Clothing	4698.471	0.0	213680.(

info

In [4]:
```
# to identify missing values
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7658 entries, 0 to 7657
Data columns (total 14 columns):
 #   Column         Non-Null Count  Dtype  
---  ------         --------------  -----  
 0   MonthYear      7658 non-null   object 
 1   Time index     7650 non-null   float64
 2   Country        7650 non-null   object 
 3   StoreID        7650 non-null   float64
 4   City           7650 non-null   object 
 5   Dept_ID        7650 non-null   float64
 6   Dept. Name     7650 non-null   object 
 7   HoursOwn       7650 non-null   object 
 8   HoursLease     7650 non-null   float64
 9   Sales units    7650 non-null   float64
 10  Turnover       7650 non-null   float64
 11  Customer       0 non-null      float64
 12  Area (m2)      7650 non-null   object 
```

```
 13  Opening hours  7650 non-null   object
dtypes: float64(7), object(7)
memory usage: 837.7+ KB
```

describe

In [5]:
```
# to display summary of the dataset
data.describe()
```

Out[5]:

	Time index	StoreID	Dept_ID	HoursLease	Sales units	Turnover	Customer
count	7650.000000	7650.000000	7650.000000	7650.000000	7.650000e+03	7.650000e+03	0.0
mean	5.000000	61995.220000	9.470588	22.036078	1.076471e+06	3.721393e+06	NaN
std	2.582158	29924.581631	5.337429	133.299513	1.728113e+06	6.003380e+06	NaN
min	1.000000	12227.000000	1.000000	0.000000	0.000000e+00	0.000000e+00	NaN
25%	3.000000	29650.000000	5.000000	0.000000	5.457125e+04	2.726798e+05	NaN
50%	5.000000	75400.500000	9.000000	0.000000	2.932300e+05	9.319575e+05	NaN
75%	7.000000	87703.000000	14.000000	0.000000	9.175075e+05	3.264432e+06	NaN
max	9.000000	98422.000000	18.000000	3984.000000	1.124296e+07	4.271739e+07	NaN

columns

In [6]:
```
# to display headings of the dataset
data.columns
```

Out[6]:
```
Index(['MonthYear', 'Time index', 'Country', 'StoreID', 'City', 'Dept_ID',
       'Dept. Name', 'HoursOwn', 'HoursLease', 'Sales units', 'Turnover',
       'Customer', 'Area (m2)', 'Opening hours'],
      dtype='object')
```

In [7]:
```
a=da.dropna(axis=1,how='any')
a
```

Out[7]:

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	Sale unit
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	0.0	398560.(
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	0.0	82725.(
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	0.0	438400.(
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	0.0	309425.(
4	10.2016	1.0	United	88253.0	London	5.0	Fruits &	1759.173	0.0	165515.(

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	Sale unit
			Kingdom		(I)		Vegetables			
5	10.2016	1.0	United Kingdom	88253.0	London (I)	6.0	Meat	8270.316	0.0	1713310.(
6	10.2016	1.0	United Kingdom	88253.0	London (I)	13.0	Food	16468.251	0.0	3107935.(
7	10.2016	1.0	United Kingdom	88253.0	London (I)	7.0	Clothing	4698.471	0.0	213680.(

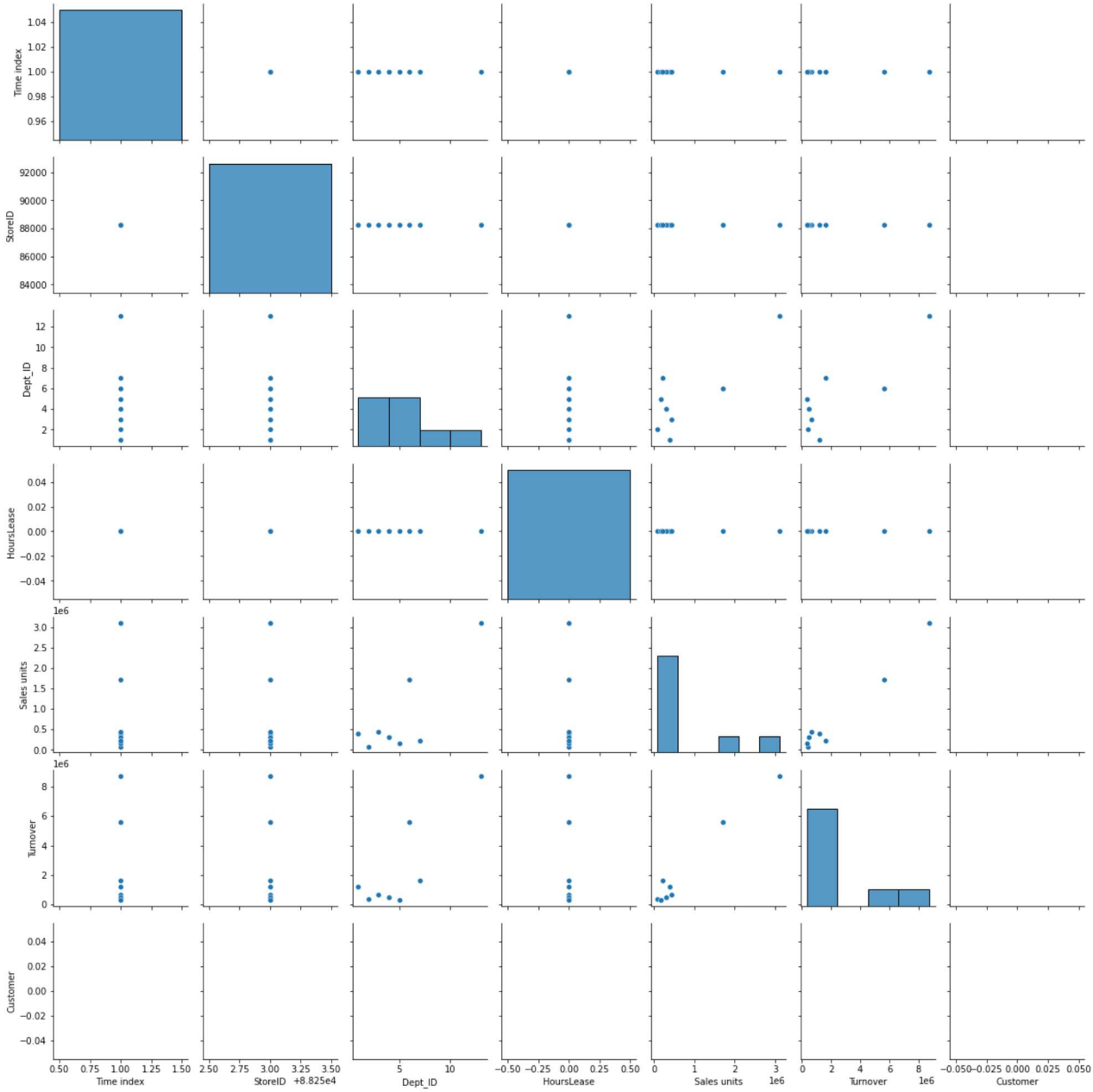
In [8]:
```
a.columns
```

Out[8]:
```
Index(['MonthYear', 'Time index', 'Country', 'StoreID', 'City', 'Dept_ID',
       'Dept. Name', 'HoursOwn', 'HoursLease', 'Sales units', 'Turnover',
       'Area (m2)', 'Opening hours'],
      dtype='object')
```

EDA and Visualization

In [9]:
```
sns.pairplot(da)
```

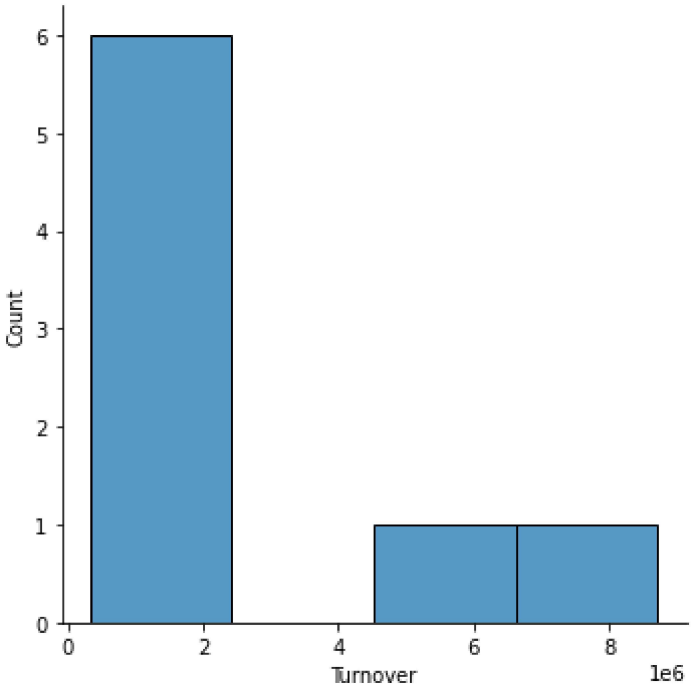
Out[9]:
```
<seaborn.axisgrid.PairGrid at 0x1f44ea6aeb0>
```



distribution plot

In [10]:
```
sns.displot(a['Turnover'])
```

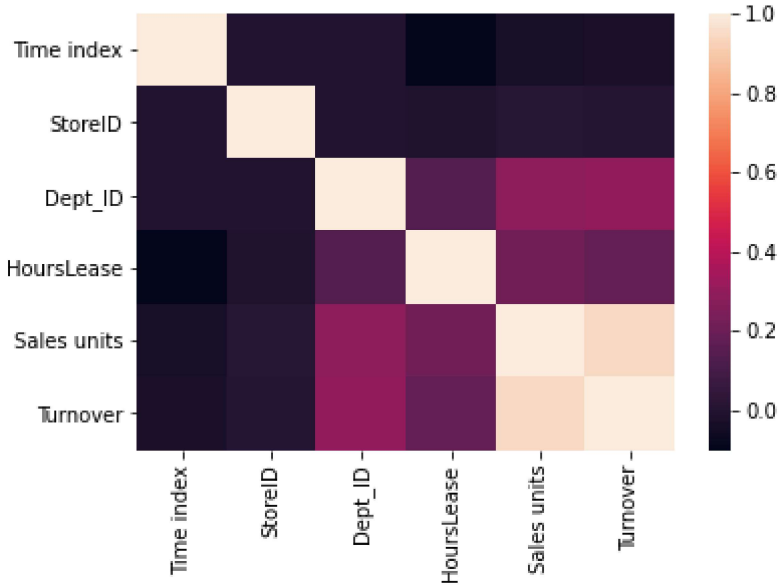
Out[10]:
```
<seaborn.axisgrid.FacetGrid at 0x1f4517a2d60>
```



correlation

In [11]:
```
dat=data[['MonthYear', 'Time index', 'Country', 'StoreID', 'City', 'Dept_ID',
       'Dept. Name', 'HoursOwn', 'HoursLease', 'Sales units', 'Turnover',
       'Area (m2)', 'Opening hours']]
sns.heatmap(dat.corr())
```

Out[11]: <AxesSubplot:>



To train the model-Model Building

In [12]:
```
x=a[[ 'StoreID']]
y=a['Dept_ID']
```

In [13]:
```
# to split my dataset into training and test data
from sklearn.model_selection import train_test_split
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.3)
```

In [14]:
```
from sklearn.linear_model import LinearRegression
lr= LinearRegression()
lr.fit(x_train,y_train)
```

Out[14]:
```
LinearRegression()
```

In [15]:
```
print(lr.intercept_)
```

```
6.0
```

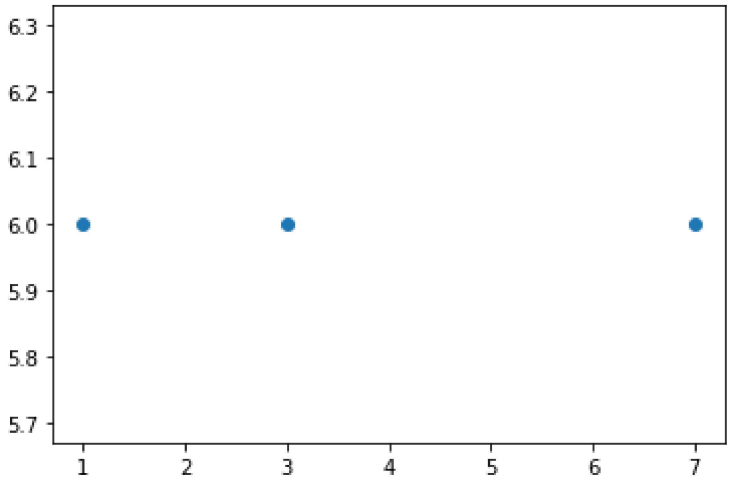
In [16]:
```
coeff=pd.DataFrame(lr.coef_,x.columns,columns=['Co-efficient'])
coeff
```

Out[16]:

	Co-efficient
StoreID	0.0

In [17]:
```
prediction=lr.predict(x_test)
plt.scatter(y_test,prediction)
```

Out[17]:
```
<matplotlib.collections.PathCollection at 0x1f4537ca5e0>
```



In [18]:
```
print(lr.score(x_test,y_test))
```

```
-0.8750000000000002
```

In [19]:
```
lr.score(x_train,y_train)
```

Out[19]:
```
0.0
```

Ridge regression

In [20]:
```
from sklearn.linear_model import Ridge,Lasso
```

In [21]:
```
rr=Ridge(alpha=10)
rr.fit(x_train,y_train)
rr.score(x_test,y_test)
```

Out[21]: -0.8750000000000002

In [22]:
```
rr.score(x_train,y_train)
```

Out[22]: 0.0

Lasso regression

In [23]:
```
la=Lasso(alpha=10)
la.fit(x_train,y_train)
la.score(x_train,y_train)
```

Out[23]: 0.0

In [24]:
```
la.score(x_test,y_test)
```

Out[24]: -0.8750000000000002