

Sheet 1

Product Sub-Cat..	Product Categ..	Avg. Discount	Avg. Shipping Cost	Max. Product Bas
Appliances	Office Supplies	5.06%	16	60%
Binders and Bind..	Office Supplies	5.04%	7	40%
Bookcases	Furniture	4.81%	46	78%
Chairs & Chairma..	Furniture	5.03%	40	78%
Computer Periph..	Technology	4.86%	5	80%
Copiers and Fax	Technology	5.15%	28	54%
Envelopes	Office Supplies	4.89%	7	40%
Labels	Office Supplies	4.95%	1	39%
Office Furnishings	Furniture	4.88%	11	79%
Office Machines	Technology	5.05%	21	60%
Paper	Office Supplies	4.94%	6	40%
Pens & Art Suppl..	Office Supplies	5.13%	3	60%
Rubber Bands	Office Supplies	5.15%	1	85%
Scissors, Rulers ..	Office Supplies	4.92%	5	84%
Storage & Organ..	Office Supplies	5.11%	18	85%
Tables	Furniture	4.99%	57	80%
Telephones and ..	Technology	4.80%	5	85%

- Furniture
- Office Supplies
- Technology

Avg. Discount, Avg. Shipping Cost, Max. Product Base Margin, Median Unit Price, Profit and Sales broken down by Product Sub-Category and Product Category. Color shows details about Product Category.

Sheet 1

Product Sub-Cat..	Product Categ...		Median Unit Price	Profit	Sales
Appliances	Office Supplies	%	43	97,158	736,992
Binders and Bind..	Office Supplies	%	9	307,413	1,022,958
Bookcases	Furniture	%	131	-33,582	822,652
Chairs & Chairma..	Furniture	%	151	149,650	1,761,837
Computer Periph..	Technology	%	30	94,287	795,876
Copiers and Fax	Technology	%	550	167,361	1,130,361
Envelopes	Office Supplies	%	12	48,183	174,086
Labels	Office Supplies	%	4	13,677	38,982
Office Furnishings	Furniture	%	18	100,428	698,094
Office Machines	Technology	%	151	307,713	2,168,697
Paper	Office Supplies	%	6	45,263	446,453
Pens & Art Suppl..	Office Supplies	%	4	7,565	167,107
Rubber Bands	Office Supplies	%	3	-103	15,007
Scissors, Rulers ..	Office Supplies	%	9	-7,799	80,996
Storage & Organ..	Office Supplies	%	35	6,664	1,070,183
Tables	Furniture	%	213	-99,063	1,896,008
Telephones and ..	Technology	%	86	316,952	1,889,314

- Furniture
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Avg. Discount, Avg. Shipping Cost, Max. Product Base Margin, Median Unit Price, Profit and Sales broken down by Product Sub-Category and Product Category. Color shows details about Product Category.