Kunal Malhotra

Lead Data Analyst / Analytics Manager

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Professional Summary

Lead Data Analyst with 9+ years of experience building and scaling analytics functions in data-driven organizations. Strong expertise in analytics strategy, KPI governance, executive reporting, and stakeholder leadership. Proven ability to combine hands-on analysis with people management and long-term analytics vision.

Leadership & Technical Skills

- Advanced SQL & Analytics
- Analytics Strategy & Roadmaps
- Power BI / Tableau
- Executive Reporting
- Team Leadership & Mentorship
- Business Decision Support

Professional Experience

EnterpriseCorp Ltd. — India
Lead Data Analyst / Analytics Manager — Mar 2017 – Present

- Built and led analytics team of **8 data analysts**
- Defined enterprise-level KPI frameworks used across business units
- Partnered directly with CXOs on strategic planning and performance tracking
- Oversaw analytics supporting **1000Cr+ annual revenue**
- Drove adoption of self-service BI, reducing ad-hoc requests by **45%**
- Established analytics best practices, documentation, and review standards
- Acted as final escalation point for critical analytics and reporting issues

Senior Data Analyst — BizInsight Solutions — 2013 – 2017

- Owned reporting and analysis for multiple business domains
- Delivered insights supporting leadership decision-making

Strategic Initiatives

Company-Wide Analytics Transformation

- Standardized metrics, dashboards, and reporting cadence
- Improved leadership trust in data-driven decisions

Education

Bachelor of Technology — 2013