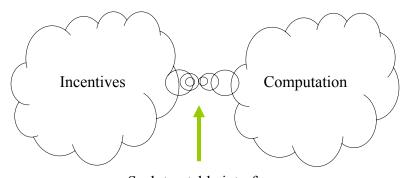
Prediction Markets: Economics, Computation, and Mechanism Design

a tutorial by

Yiling Chen
YAHOO! Research

[Thanks: David Pennock]

Economics & Computer Science



Seek tractable interface

EC'07 June 2007 [Source: Hanson 2002]

T1-2

Outline

1. Introduction

(15 min)

- What is a prediction market?
- Functions of markets
- A list of prediction markets

2. Background

(15 min)

- Uncertainty, risk, and information
- Decision making under uncertainty
- Security markets

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T1-3

Outline

- 3. Instruments and Mechanisms (15 min)
 - Contracts in prediction markets
 - Prediction market mechanisms
 - Call market
 - Continuous double auction
 - Continuous double auction /w market maker
 - Pari-mutuel market
 - Bookmaker

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T1-4

Outline

4. Examples: Empirical Studies (25 min)

- Iowa Electronic Markets: Political election
- Tradesports: Effect of war
- Hollywood Stock Exchange
- Tech Buzz Game
- Real money vs. Play Money
- 5. Theory and Lab Experiments

(20 min)

- Theory
 - Rational Expectations Equilibrium
 - Can't agree to disagree
 - Efficient Market Hypothesis
 - No Trade Theorem
- Lab experiments on information aggregation

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Outline

- 6. Computational Perspectives (60 min)
- 6A. Mechanism Design for Prediction Markets
 - Design criteria
 - Mechanisms for Prediction Markets
 - Combinatorial betting
 - Betting on permutations
 - Betting on Boolean expressions
 - Automated market makers
 - Market scoring rules
 - Dynamic pari-mutuel market
 - Utility-based market maker
- 6B. Distributed Market Computation
- 7. Legal Issues and Other

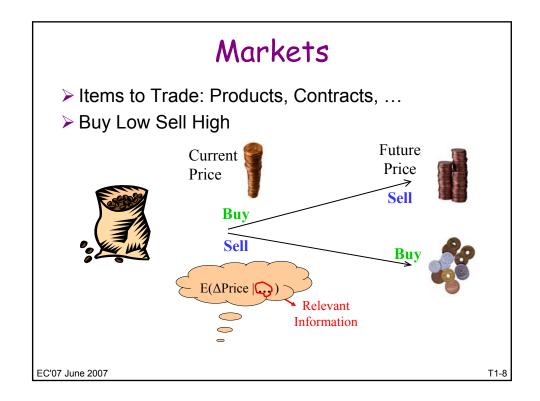
(5 min)

1. Introduction

- ➤ What is a prediction market?
- > Functions of markets
- ➤ A list of prediction markets

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T1-7



Prediction Markets

- ➤ A prediction market is a financial market that is designed for information aggregation and prediction.
- ➤ Payoffs of the traded item is associated with outcomes of future events.

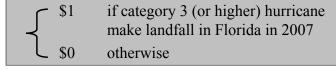
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Prediction Market 1, 2, 3

- Turn an uncertain event of interest into a random variable
 - category 3 (or higher) hurricane make landfall in Florida in 2007? (Y/N) => 1/0 random var.
- 2. Create a financial contract, payoff = value of the random variable



3. Open a market in the financial contract and attract traders to wager and speculate

Terminology

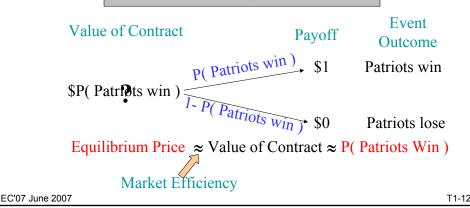
- Contract, security, contingent claim, stock, derivatives (futures, options), bet, gamble, wager, lottery
 - Key aspect: payoff is uncertain
- ➤ Prediction markets, information markets, virtual stock markets, decision markets, betting markets, contingent claim markets
- ➤ Historically mixed reputation, but can serve important social roles

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Function of Markets 1: Get Information

➤ price ≈ expectation of r.v. | all information (in theory, lab experiments, empirical studies, ...more later)

\$1 if Patriots win, \$0 otherwise



Non-Market Alternatives vs. Markets

- ➤ Opinion poll
 - Sampling
 - No incentive to be truthful
 - Equally weighted information
 - ❖ Hard to be real-time
- ➤ Ask Experts
 - Identifying experts can be hard
 - Incentives
 - Combining opinions can be difficult

- Prediction Markets
 - ❖ Self-selection
 - Monetary incentive and more
 - Money-weighted information
 - *Real-time
 - Self-organizing

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Incentives for Experts: Proper Scoring Rules

- \triangleright Report a probability estimate: $\mathbf{r}=(r_1,r_2,...,r_n)$
- \triangleright Get payment $s_i(\mathbf{r})$ if outcome ω_i happens
- Proper: incentive compatible
 A risk neutral agent should chose r_i=Pr(ω_i)
 to maximize the expected profit
- > Proper scoring rules
 - ♦ Logarithmic: $s_i(\mathbf{r})=a+b \log(r_i)$ (b>0)
 - Quadratic: $s_i(\mathbf{r})=a+2 b r_i b \sum_j r_j^2$ (b>0)

Non-Market Alternatives vs. Markets

- Machine learning/Statistics
 - Historical data
 - Past and future are related
 - Hard to incorporate recent new information
- Prediction Markets
 - No need for data
 - No assumption on past and future
 - Immediately incorporate new information

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Does it work?

- Yes, evidence from real markets, laboratory experiments, and theory
 - *Racetrack odds beat track experts [Figlewski 1979]
 - ❖ Orange Juice futures improve weather forecast [Roll 1984]
 - ❖ I.E.M. beat political polls 451/596 [Forsythe 1992, 1999][Oliven 1995][Rietz 1998][Berg 2001][Pennock 2002]
 - ❖ HP market beat sales forecast 6/8 [Plott 2000]
 - Sports betting markets provide accurate forecasts of game outcomes [Gandar 1998][Thaler 1988][Debnath EC'03][Schmidt 2002]
 - ❖ Market games work [Servan-Schreiber 2004][Pennock 2001]
 - Laboratory experiments confirm information aggregation [Plott 1982;1988;1997][Forsythe 1990][Chen, EC'01]
 - Theory: "rational expectations" [Grossman 1981][Lucas 1972]
 - ... More later ...

Function of Markets 2: Risk Management

> If is

is terrible to me,

I buy a bunch of

\$1 if

\$0 otherwise

If my house is struck by lightening, I am compensated.

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T1-17

Risk Management Examples

- ➤ Insurance
 - I buy car insurance to hedge the risk of accident
- > Futures
 - Farmers sell soybean futures to hedge the risk of price drop
- ➤ Options
 - Investors buy options to hedge the risk of stock price changes

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1-18

Financial Markets vs. Prediction Markets

	Financial Markets	Prediction Markets
Primary	Social welfare (trade) Hedging risk	Information aggregation
Secondary	Information aggregation	Social welfare (trade) Hedging risk

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An Incomplete List of Prediction Markets

- Real Money
 - ❖ Iowa Electronic Markets (IEM), http://www.biz.uiowa.edu/iem/
 - TradeSports, http://www.tradesports.com
 - InTrade, http://www.intrade.com
 - Betfair, http://www.betfair.com/
 - Gambling markets? sports betting, horse racetrack ...
- Play Money
 - Hollywood Stock Exchange (HXS), http://www.hsx.com/
 - NewsFutures, http://www.newsfutures.com
 - Yahoo!/O'REILLY Tech Buzz Game, http://buzz.research.yahoo.com
 - World Sports Exchange (WSE), http://www.wsex.com/
 - Foresight Exchange, http://www.ideosphere.com/
 - Inkling Markets http://inklingmarkets.com/
- > Internal Prediction Markets
 - * HP, Google, Microsoft, Eli-Lilly, Corning ...

2. Background

- ➤ Uncertainty, risk, and information
- ➤ Decision making under uncertainty
- ➤ Security markets

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Uncertainty, Risk, & Information

➤ Uncertainty



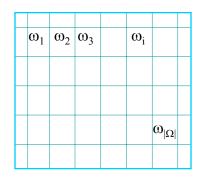
≻Risk

Pr(🐃) Pr(🔵)

≻ Information

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Uncertainty & Risk, in General

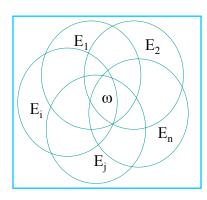


- ≽Ω: State Space
- >ω_j: rain tomorrow & have umbrella & ...
- $\triangleright Pr(\omega) \rightarrow$

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T1-23

Uncertainty & Risk, in General



Alternatively,

- ➤ Overlapping events
 - ❖E1: rain tomorrow
 - ❖E2: have umbrella
- $\triangleright |\Omega| = 2^n$

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Γ1-2**4**

Preference and Utility

> Preference



> Utility, u(ω)

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Decision Making Under Uncertainty

➤ Maximize expected utility

$$\star$$
E[u]= Σ_{ω} Pr(ω)u(ω)

 \triangleright Decisions (actions) can affect $Pr(\omega)$ or $u(\omega)$

				TON DE	E[u]
Don't Take umbrella	0.5	0	0	0.5	.5*10+.5*(-10) =0
Take umbrella (but I may leave	0.25	0.25	0.25	0.25	.25*10+.25*8+.25* (-4)+.25*(-10) =1
it at the library)	Should take umbrella!				
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Utility of Money and Risk Attitude

- ➤ Outcomes are \$
- ➤ Risk attitude:
 - ❖risk neutral: u(x) ~ x
 - ❖risk averse (typical):
 u concave (u''(x) < 0 for all x), e.g. u(x)=log(x)</p>
 - ❖risk prone: u convex
- Absolute risk aversion:

$$r_{u}(x) = -u''(x) / u'(x)$$

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Risk Attitude & Hedging

- I'm risk averse, u(x) = log (x), insurance company A is risk neutral, u(x)=x.
- ➤ I believe that my car might be stolen with prob. 0.01

$$\omega_1$$
: car stolen ω_2 : car not stolen $u(\omega_1) = \log(10,000)$ $u(\omega_2) = \log(20,000)$

E[u]=.01 (4)+.99 (4.3) = 4.2980

I buy \$10,000 insurance for \$125

/ \ E[u]=.01 (4.2983)+.99

T1-28

 $\frac{(\omega_2) - \log(19,873)}{(4.2983) = 4.2983}$

Insurance company A also believes Pr(car stolen)=0.01

 $u(\omega_1) = -9.875$ $u(\omega_2) = 125$

E[u]=.01 (-9875)+.99 (125) = 25 > 0

I am happy to buy insurance. Insurance company A is happy to sell it. The transaction allocates risk.

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Probability and Speculating

- \triangleright Suppose that I'm also risk neutral, u(x)=x.
- ➤ But I think that the probability for my car being stolen is much higher than 0.01, say 0.1.
- > A \$10,000 car insurance is worth

to me, but the insurance company only asks for \$125. Too cheap!

➤ Buy the insurance, and I get \$825 on expectation.

I am speculating the insurance company.

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Risk-Neutral Probability

- Subjective probability: an agent's personal judgment
 - Always mixes with the agent's utility (risk attitude)
- Risk neutral probability: the probability that a risk neutral agent has to have the same expected utility

$$\sum_{\omega} Pr^{RN}(\omega) u^{RN}(x_{\omega}) = \sum_{\omega} Pr(\omega)u(x_{\omega})$$

Risk neutral probability is the normalized product of subjective probability and marginal utility

$$Pr^{RN}(\omega) \sim Pr(\omega)u'(x_{\omega})$$

Security Markets

Note, the car insurance in fact a contract

\$10,000 if Car Stolen, \$0 otherwise

- Security markets generalize this to
 - arbitrary states
 - more than two parties
- Market mechanism to allocate risk and allow speculation among participants.

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What is traded: Securities

- Securities: specify state-contingent returns, $r = (r_1, ..., r_{|\Omega|})$
- > Examples:

```
❖(1,...,1) riskless numeraire ($1)❖(0,...,0,1,0,...,0) pays off $1 in designated state
```

(Arrow-Debreu security)

••
$$\mathbf{r}_i = 1$$
 if $\omega_i \in \mathsf{E}_1$, $\mathbf{r}_i = 0$ otherwise \$1 if \mathbf{E}_1

Terms of trade: Prices

- ➤ Price p<E;> associated with security \$1 if E;
 - *Relative prices dictate terms of exchange
- Facilitate multilateral exchange via bilateral exchange:
 - defines a common scale of resource value
- Can significantly simplify a resource allocation mechanism
 - compresses all factors contributing to value into a single number

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General Equilibrium

- ➤ General (competitive, Walrasian) equilibrium describes a simultaneous equilibrium of interconnected markets
- ➤ Definition: A price vector and allocation such that
 - all agents making optimal demand decisions (positive demand = buy; negative demand = sell)
 - all markets have zero aggregate demand (buy volume equals sell volume)

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Complete securities market

- A set of securities is *complete* if rank of returns matrix = $|\Omega| 1$
- For example, set of $|\Omega|$ –1 Arrow-Debreu securities
- Market with complete set of securities guarantees a Pareto optimal allocation of risk, under classical conditions
- ➤ An allocation is Pareto optimal iff there does not exist another solution that is
 - ❖ better for one agent and
 - no worse for all the rest.

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Speculating and Hedging

Speculating: Increase expected future wealth

Information aggregation

Hedging: Reduce uncertainty

❖Allocate risk

Roles
of Markets

➤ Typically mixed together, and inseparable

3. Instruments & Mechanisms

- ➤ Contracts in prediction markets
- ➤ Prediction market mechanisms
 - Call market
 - Continuous double auction
 - Continuous double auction /w market maker
 - ❖Pari-mutuel market
 - Bookmaker

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T1-37

Contracts and Mechanisms

- What is being traded? the "good"
- Define:
 - Random variable
 - Payoff function
 - Payoff output

- How is it traded? the "mechanism"
 - Call market
 - Continuous double auction
 - Continuous double auction w/ market maker
 - ❖ Pari-mutuel market
 - Bookmaker
 - Combinatorial (later)
 - Automated market maker (later)

T1-38

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Contracts

- Random variables (Questions to ask)
 - Binary, Discrete: tomorrow are or



- Continuous: interest rate, temperature, vote share
- Clarity: "Clinton wins", "Saddam out"
- Payoff functions
 - ❖ Winner-takes-all, Arrow-Debreu



- Index, continuous
- $$1 \times \text{vote share}$
- ❖ Dividend, pari-mutuel, option: max[0, s-k], arbitrary function
- Payoff output
 - Real money, play money, prize, lottery

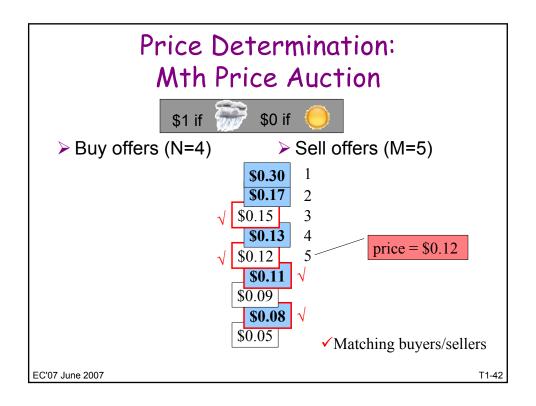
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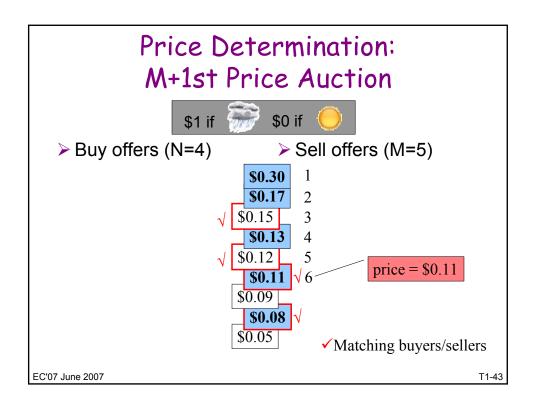
T1-39

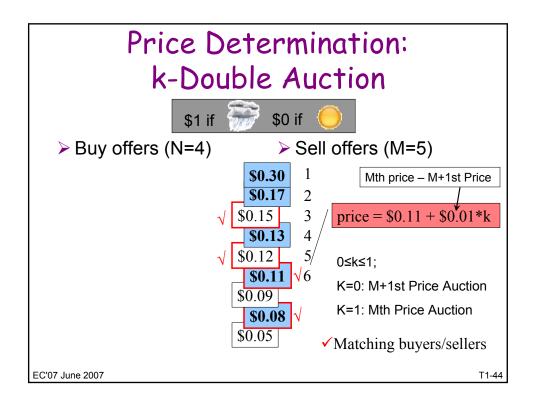
Call Market

- Stock market mechanism before 1800
- ➤ Batch order processing
 - Orders are collected over a period of time; collected orders are matched at end of period
 - Price is set such that demand=supply
 - Price determination
 - Mth price auction
 - M+1st price auction
 - k-double auction
- ➤ lim period→0: Continuous double auction



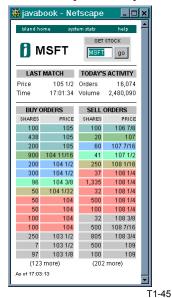






Continuous Double Auction (CDA)

- k-double auction repeated continuously
- > Stock market mechanism
- Buy and sell orders continuously come in
- As soon as bid ≥ ask, a transaction occurs
- At any given time, there is a bid-ask spread
- ➤ IEM, TradeSports, NewsFutures



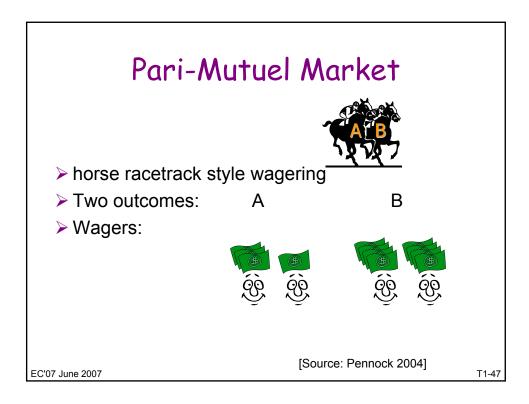
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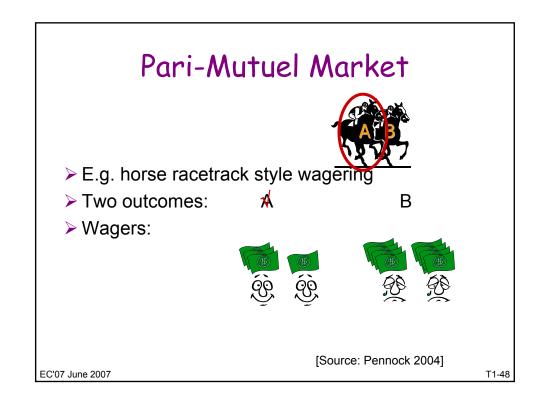
CDA with Market Maker

- > Same as CDA, but with a market maker
- ➤ A market maker is an extremely active, high volume trader (often institutionally affiliated) who is nearly always willing to buy at some price p and sell at some price q ≥ p
- Market maker essentially sets prices; others take it or leave it
- Market maker bears risk, increases liquidity
- > HXS, WSE

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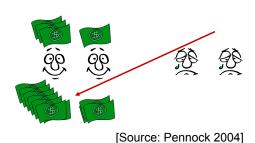
T1-46





Pari-Mutuel Market

- > E.g. horse racetrack style wagering
- ➤ Two outcomes:
- > Wagers:



В

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T1-49

Bookmaker

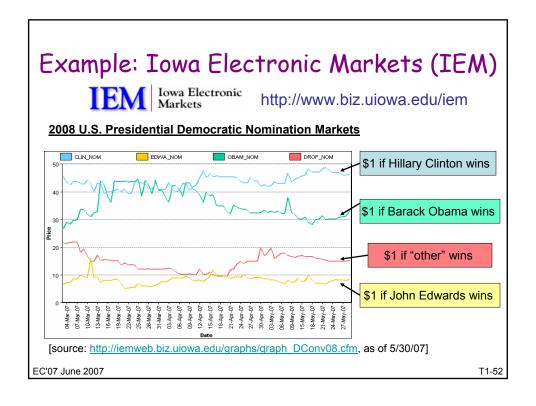
- ➤ Common in sports betting, e.g. Las Vegas
- > Bookmaker is like a market maker in a CDA
- ➤ Bookmaker sets "money line", or the amount you have to risk to win \$100 (favorites), or the amount you win by risking \$100 (underdogs)
- Bookmaker makes adjustments considering amount bet on each side &/or subjective prob's
- ➤ Alternative: bookmaker sets "game line", or number of points the favored team has to win the game by in order for a bet on the favorite to win; line is set such that the bet is roughly a 50/50 proposition

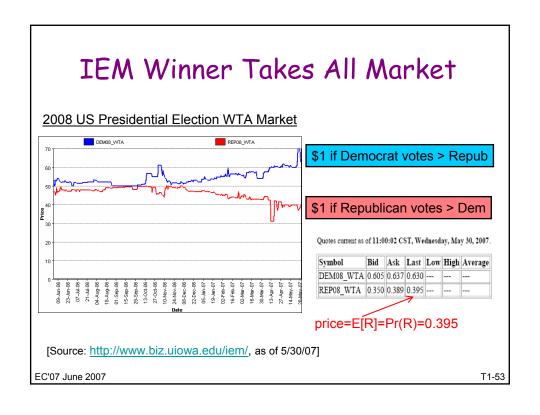
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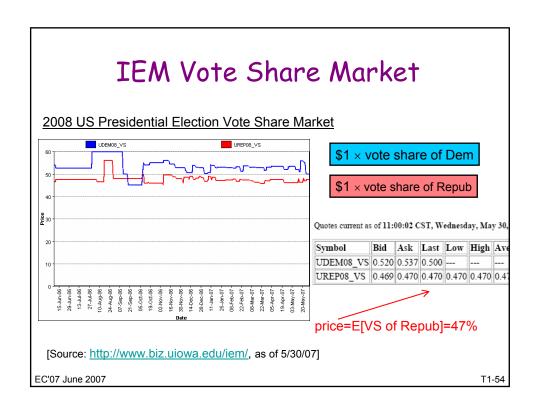
T1-50

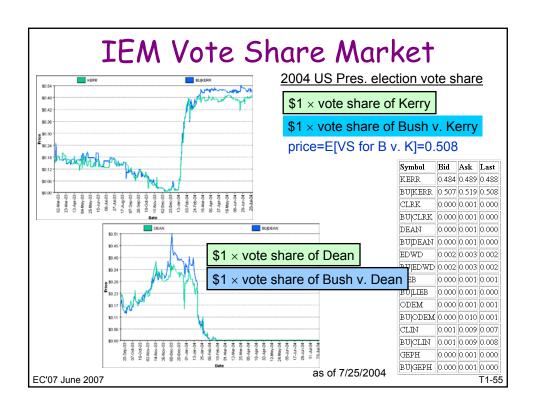
4. Examples: Empirical Studies

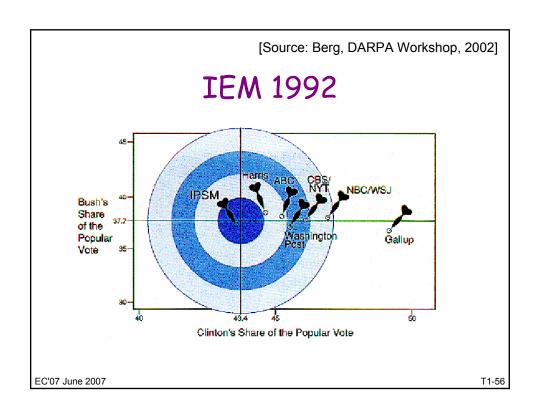
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- ➤ Hollywood Stock Exchange
- ➤ Tech Buzz Game
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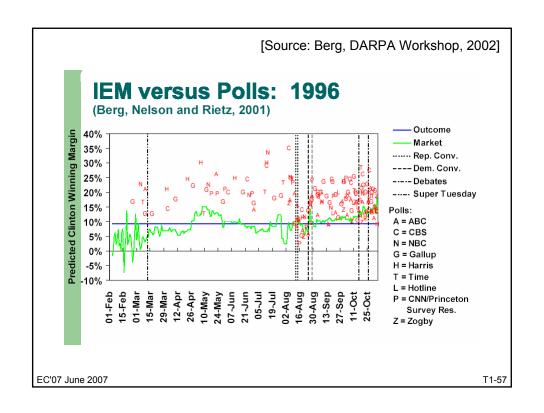


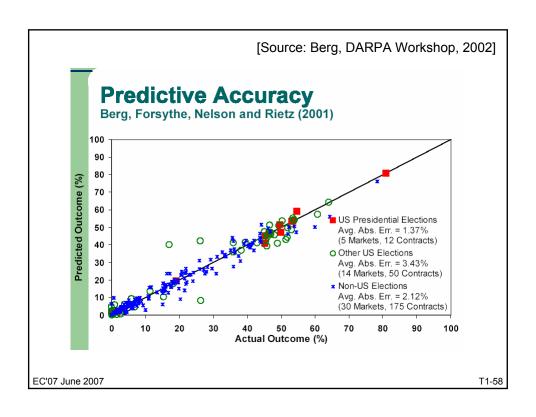


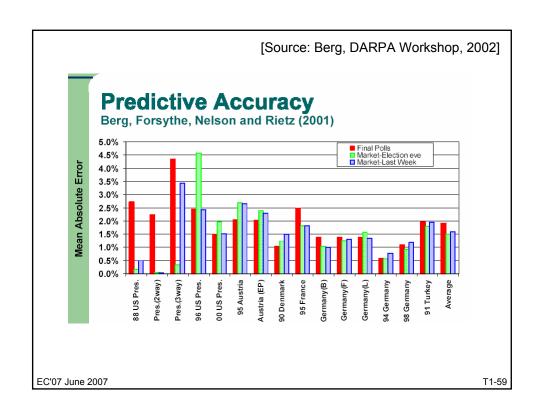


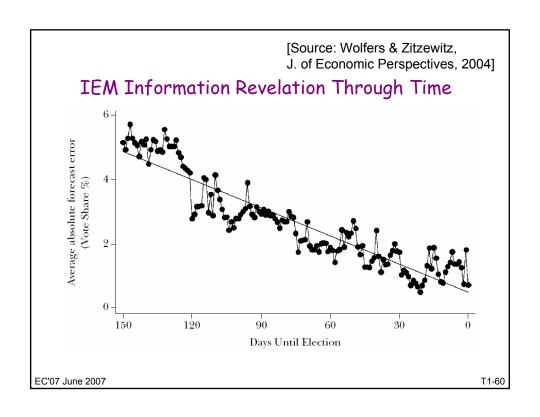




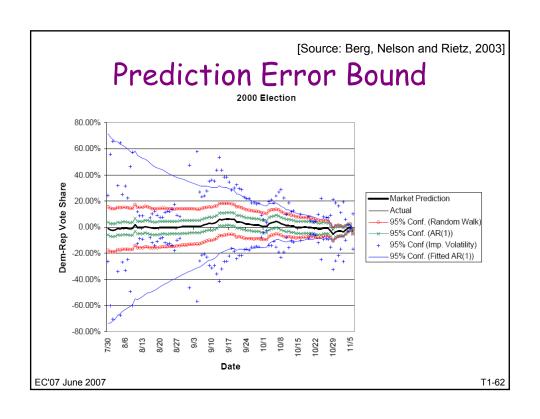








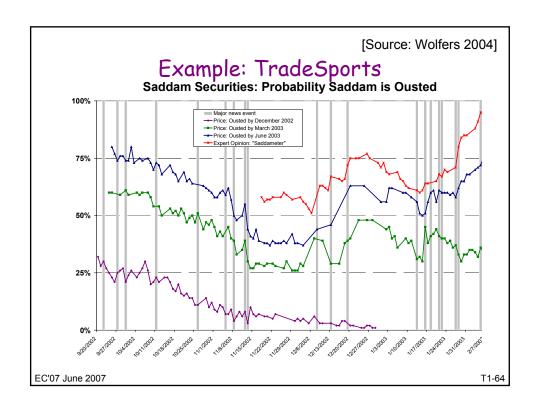
Accuracy and Forecast Std Error [Berg, Nelson and Rietz, 2003] > A good forecast for v: point estimate + confidence ➤ IEM Vote share market ===> E(v) ➤ IEM WTA market □ > Pr(v>0.5) > Can we get the confidence (error bound)? Yes! –Assume e.g. normal dist of votes –Vote share gives mean of dist E[V]=0.55 -WTA gives P(C) = P(V>0.5)_Report 95% confidence intervals = error bounds vote share [Source: Pennock 2004] EC'07 June 2007 T1-61

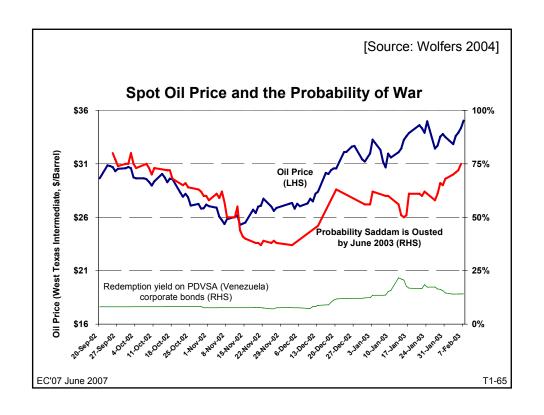


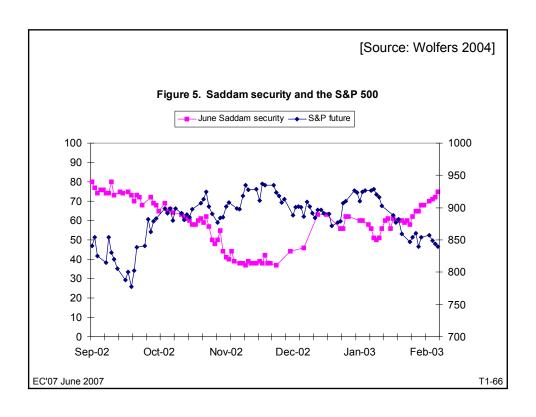
The Marginal Traders

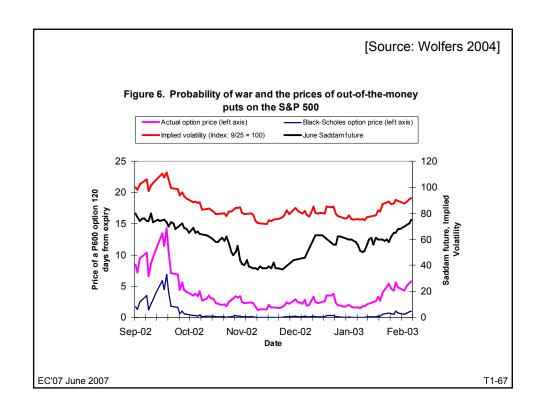
[Forsythe 1992,1999; Oliven 1995; Rietz 1998]

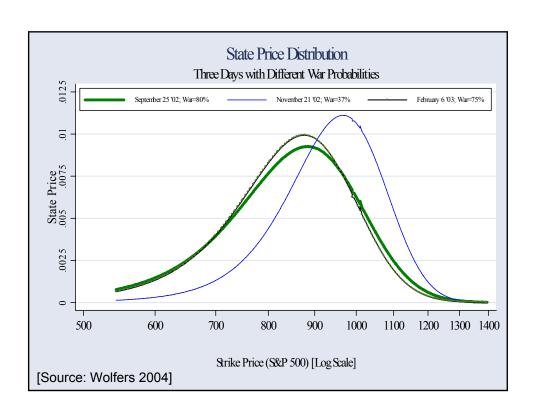
- Participants of IEM are non-representative
- ➤ They are error-prone, irrational
 - Leave arbitrage opportunities on the table
 - Not always pick the cheapest trade
 - Democrats buy too much Dem stocks
- Market prices are still accurate
- Because prices are set by marginal traders
 - Marginal traders are less biased and more active. They are better performers and price setters.

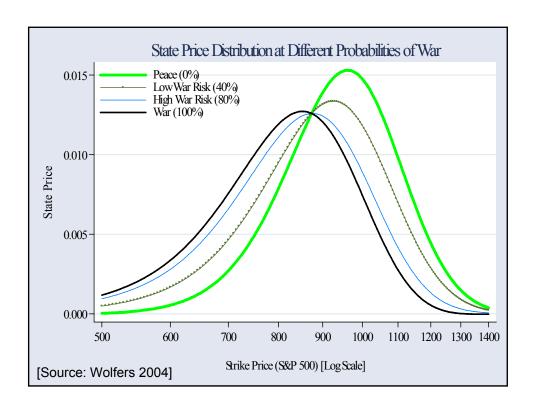












Example: Hollywood Stock Exchange

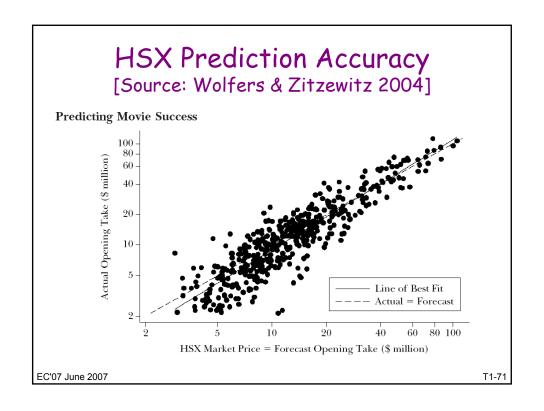


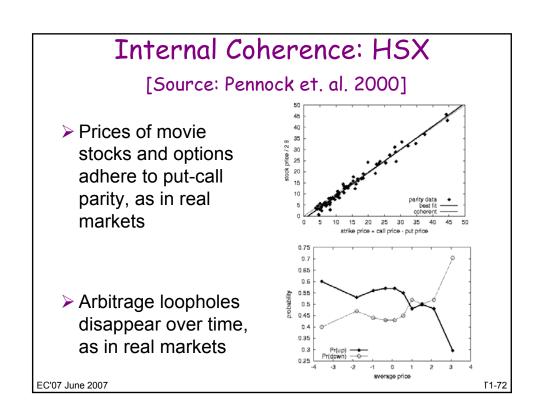
➤ MovieStock

\$x if Oceans Thirteen makes x million box office proceeds in its first four weeks

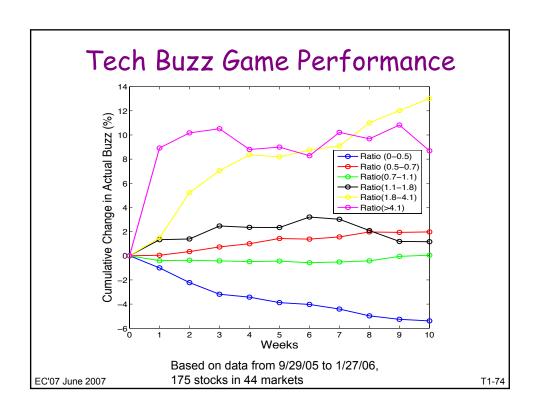
➤ MovieStock option

Oceans Thirteen \$35 put option: A right to sell Oceans Thirteen MovieStock at price \$35





Example: Tech Buzz Game YAHOO! O'REILLY' http://buzz.research.yahoo.com BUZZ GAME Yahoo!,O'Reilly launched Buzz Game 3/05 @ETech Research testbed for investigating prediction markets > Buy "stock" in hundreds of technologies BitTorrent \$13.48 +0.16 (1%) Podcasting \$10.47 Ruby on Rails \$14.79 Asynchronous Javascript & XML MythTV \$9.16 +0.04 (0%) Ubuntu \$16.99 +0.01 (0%) (AJAX) \$14.29 +0.05 (0%) > Earn dividend based on search "buzz" at Yahoo! Search YAHOO SEARCH podcasting Mechanism: dynamic pari-mutuel market (more later) EC'07 June 2007 T1-73



Does money matter?

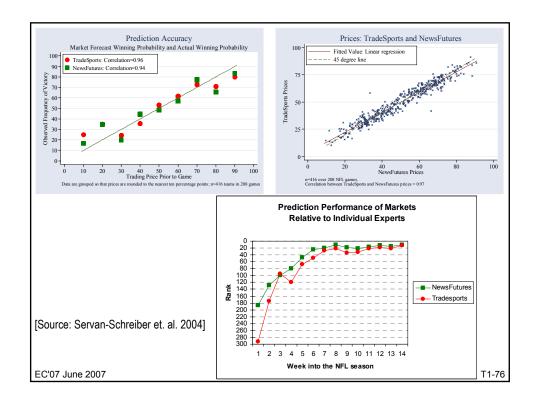
[Servan-Schreiber et. al. 2004]

Head to Head Comparison

- > 2003 NFL Season
- > Football prediction markets
 - ❖ NewsFutures (play \$)
 - Tradesports (real \$)
- Online football forecasting competition
 - probabilityfootball.com
 - Contestants assess probabilities for each game
 - Quadratic scoring rule
 - ~2,000 "experts"

Results:

- Play money and real money performed similarly
 - ❖ 6th and 8th respectively
- Markets beat most of the ~2,000 contestants
 - Average of experts came 39th



Does money matter? Play vs real, head to head

[Source: Servan-Schreiber et. al. 2004]

	Probability- Football Avg	TradeSports (real-money)	NewsFutures (play-money)	Difference TS - NF	
Mean Absolute Error	0.443	0.439	0.436	0.003	Ct t' t' 11
= lose_price	(0.012)	(0.011)	(0.012)	(0.016)	Statistically
[lower is better]					$TS \sim NF$
Root Mean Squared Error	0.476	0.468	0.467	0.001	NF >> Avg
= ?Average(lose_price ²)	(0.025)	(0.023)	(0.024)	(0.033)	_
[lower is better]					TS > Avg
Average Quadratic Score	9.323	12.410	12.427	-0.017	
= 100 - 400*(lose_price ²)	(4.75)	(4.37)	(4.57)	(6.32)	
[higher is better]					
Average Logarithmic Score	-0.649	-0.631	-0.631	0.000	
= Log(win_price)	(0.027)	(0.024)	(0.025)	(0.035)	
[higher (less negative) is better]					

5. Theory and Lab Experiments

- ➤ Theory
 - ❖Rational Expectations Equilibrium
 - Can't agree to disagree
 - ❖Efficient Market Hypothesis
 - ❖No Trade Theorem
- Lab experiments on information aggregation

Rational Expectations Equilibrium

[Grossman 1981; Lucas 1972]

Competitive Equilibrium

- Symmetric information
- •Demand & Supply reflects preferences, budgets

information of all agents.

•Demand=Supply

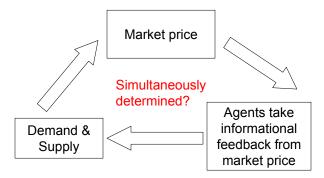
Rational Expectations Equilibrium

- Asymmetric information
- •Demand & Supply reflects preferences, budgets, and private information
- Demand=Supply
- •Equilibrium price provides informational feedback

Fully Revealing Rational Expectations Equilibrium
At a fully revealing rational expectations equilibrium,
the equilibrium price reveals all private information.
Agents behave as if they know the pooled

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Common Criticism of REE



How can rational expectations equilibrium be reached?

Can't Agree to Disagree

[Auman 76; Mckelvey 86; Mckelvey 90; Nielsen 90; Hanson 98]

- Procedural explanation: agents learn from prices
 - ❖Bayesian agents
 - Agents begin with common priors, different private information
 - Observe sufficient summary statistic (e.g., price)
 - Update beliefs
 - Converge to common posteriors

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Efficient market hypotheses (EMH)

- ➤ Internal coherence prices are self-consistent or arbitrage-free
- ➤ Weak form: Internal unpredictability future prices unpredictable from past prices
- ➤ Semi-strong form: Unpredictability future prices unpredictable from all public info
- Strong form: Expert-level accuracy unpredictable from all public & private info; experts cannot outperform naïve traders

MOre: http://www.investorhome.com/emh.htm

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stronger assump's

How efficient are markets?

- > As many opinions as experts
- Cannot prove efficiency; can only detect inefficiency
- ➤ Generally, it is thought that large public markets are very efficient, smaller markets questionable
- > Still, strong form is sometimes too strong:
 - There is betting on Oscars until winners are announced
 - Prices do not converge completely on eventual winners
 - Yet aggregating all private knowledge in the world (including Academy members' votes) would yield the precise winners with certainty

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No Trade Theorems

[Milgrom & Stokey 1982]

- ➤ Why trade? These markets are zero-sum games (negative sum w/ transaction fees)
- For all money earned, there is an equal (greater) amount lost; am I smarter than average?
- Rational risk-neutral traders will never trade Informally:
 - Only those smarter than average should trade
 - But once below avg traders leave, avg goes up
 - Ad infinitum until no one is left
 - Or: If a rational trader is willing to trade with me, he or she must know something I don't know

But... Trade happens

- Volume in financial markets, gambling is high
- > Why do people trade?
 - 1. Different risk attitudes (insurance, hedging) Can't explain all volume
 - 2. Irrational (bounded rational) behavior
 - Rationality arguments require unrealistic computational abilities, including infinite precision Bayesian updating, infinite game-theoretic recursive reasoning
 - More than 1/2 of people think they're smarter than average
 - Biased beliefs, differing priors, inexperience, mistakes, etc.
- Note that it's rational to trade as long as some participants are irrational

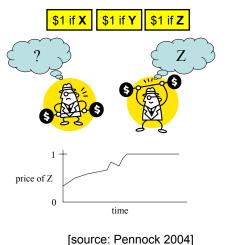
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Laboratory Experiments

- > Experimental economics
- ➤ Controlled tests of information aggregation
- ➤ Participants are given information, asked to trade in market for real monetary stakes
- Equilibrium is examined for signs of information incorporation

Plott & Sunder 1982

- Three disjoint exhaustive states X,Y,Z
- > Three securities
- A few insiders know true state Z
- Market equilibrates according to rational expectations: as if everyone knew Z

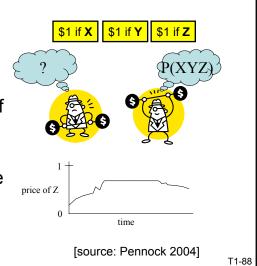


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T1-87

Plott & Sunder 1982

- Three disjoint exhaustive states X,Y,Z
- > Three securities
- Some see samples of joint; can infer P(Z|samples)
- > Results less definitive



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Plott & Sunder 1988

- Three disjoint exhaustive states X,Y,Z
- > Three securities
- ➤ A few insiders know true state is *not* X
- A few insiders know true state is not Y
- Market equilibrates according to rational expectations: Z true

not X
not Y

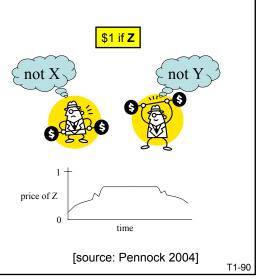
price of Z

[source: Pennock 2004]

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Plott & Sunder 1988

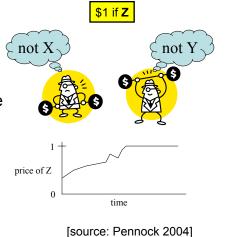
- Three disjoint exhaustive states X,Y,Z
- > One security
- ➤ A few insiders know true state is *not* X
- ➤ A few insiders know true state is *not* Y
- Market does not equilibrate according to rational expectations



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Forsythe and Lundholm 90

- Three disjoint exhaustive states X,Y,Z
- One security
- Some know not X
- Some know not Y
- As long as traders are sufficiently knowledgeable & experienced, market equilibrates according to rational expectations



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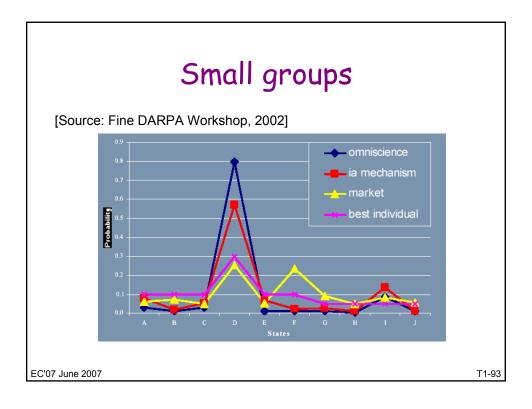
T1-91

Small groups

- In small, illiquid markets, information aggregation can fail
- Chen, Fine, & Huberman [EC-2001] propose a two stage process
 - 1. Trade in a market to assess participants' risk attitude and predictive ability
 - Query participants' probabilities using the log score; compute a weighted average of probabilities, with weights derived from step 1

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T1-92



6A. Mechanism Design for Prediction Markets

- ➤ Design criteria
- ➤ Mechanisms for Prediction Markets
 - Combinatorial betting
 - Betting on permutations
 - Betting on Boolean expressions
 - Automated market makers
 - Market scoring rules
 - Dynamic pari-mutuel market
 - Utility-based market maker

Betting and Prediction

➤ Q: Will category 3 (or higher) hurricane make landfall in Florida in 2007?



What we care is the information!

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T1-95

Mechanism Design for Prediction

- >An uncertain event to be predicted
 - Q: Will category 3 (or higher) hurricane make landfall in Florida in 2007?
- Dispersed information/evidence
 - Residents of Florida, meteorologists, ocean scientists...
- ➤ Design goal: Generate a prediction that is based on information from all sources

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1-96

Design Criteria

- ➤ Standard Properties
 - Allocation efficiency
 - Budget balance
 - Revenue
 - ❖ Individual rationality
 - Computational complexity

- Prediction Market Properties
 - **❖** Information efficiency
 - Expressiveness
 - Liquidity
 - ❖ Bounded budget (loss)
 - Individual rationality
 - Computational complexity

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Auctioneers for Combinatorial Betting

- ➤ Large outcome space
- ➤ Specify bidding languages
- Centralized auctioneer to improve liquidity and information aggregation
 - The auctioneer receives orders
 - The auctioneer risklessly matches orders (accept/reject)
 - ❖Multilateral order matching

The Auctioneer Problem

- ➤ Auctioneer's Goal: Accept/Reject orders with non-negative profits
 - May optimize some objective, e.g. worst-case profit, trading volume
- ➤ Called the Matching Problem
- ➤ Formulated as a LP/IP problem
 - ❖Divisible order LP
 - ❖Indivisible order IP

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Tradeoff for Auctioneers

We'd love to allow traders bet on any one of the possible outcomes

(Expressiveness Yes)

T1-99

- **>** But
 - not natural and less interesting
 - ❖thin market (Liquidity No)
 - ❖High computational cost (Comp. Complexity No)

Predicting Permutations

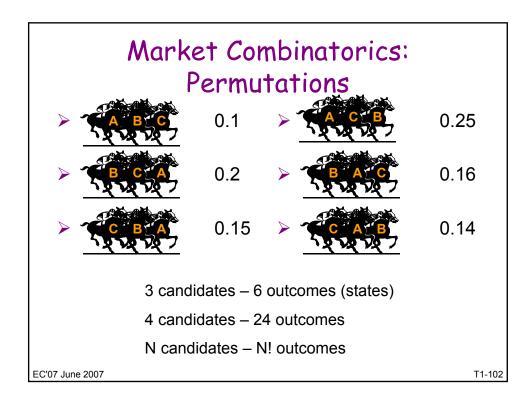
- ➤ An event whose outcome is an ordering of a set of statistics
 - ❖Horse race finishing time



❖Political election vote share



- Stock price changes
- Any ordinal predictions



Betting on Permutations

[Chen, Fortnow, Nikolova, Pennock, EC'07]

- Bidding languages: Traders bet on properties of ordering, not explicitly on orderings
 - ❖ A will win
 - *A, C, or D will finish the second
 - ❖ A will finish ahead of C
- Compromise some expressiveness, but more natural and interesting to traders and hopeful have better liquidity and comp. complexity.
- Supported to a limited extent at racetrack today, but each in different betting pools
 - ❖Win, place, show
- Centralized auctioneer

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Subset Betting

Contracts can be created on the fly: specify a candidate and a subset of positions, or a subset of candidates and a position

\$1 if A finishes at {2, 3, or 5} \$0 Otherwise

\$1 if {A, B, or C} finishes at 2 \$0 Otherwise

- Participants submit buy orders, specifying which contract to buy, the price of buying, and the desired quantity.
 - ❖ Buy 10 shares "A will finish at position {2, 3, or 5}" at price \$0.80 per share.

Bilateral Matching for Subset Betting

- ➤ Only match opposite bets
 - ❖Buy 1 share "A finishes at position 1 or 2" at price \$0.6

is matched with

Buy 1 share "A will appear at position 3 or 4" at price \$0.5

➤ But, very illiquid

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T1-105

Multilateral Matching

- ≥ 3 candidates (A, B, and C), 4 orders
 - ❖ O1: Buy 1 share "A finishes at 1" at \$0.9
 - ❖ O2: Buy 1 share "B finishes at {1, 2}" at \$0.7
 - ❖ O3: Buy 1 share "C finishes at {1, 3}" at \$0.8
 - ❖ O4: Buy 1 share "{A, B} finishes at 3" at \$0.7

Auctioneer's Profit

	ABG	A G B	R C A	BAG	C, A, E	C B A
01	0.9	0.9	-0.1	0.9	0.9	-0.1
02	-0.3	-0.3	0.7	0.7	-0.3	-0.3
О3	-0.2	0.8	0.8	-0.2	-0.2	-0.2
04	-0.3	-0.3	-0.3	-0.3	0.7	0.7
01+02+04	0.3	0.3	0.3	1.3	1.3	0.3
O1+O2+O3 +O4	0.1	1.1	1.1	1.1	1.1	0.1

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T1-106

The Matching Problem

- Solve a linear programming problem for the auctioneer.
 - ❖Maximize worst-case profit
 - A constraint for each state

$$\max_{x_i, c} c$$

$$s.t. \quad \sum_i (b_i - I_i(s)) q_i x_i \ge c, \quad \forall s \in \mathcal{S}$$

$$0 \le x_i \le 1, \quad \forall i \in \mathcal{O}.$$

➤ However, brute-force method takes exponential time to solve it.

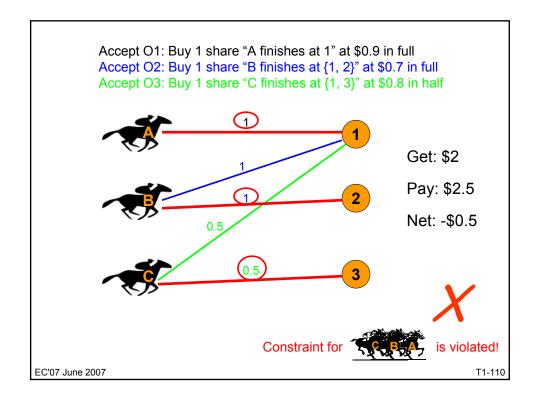
EC'07 June 2007 T1-107

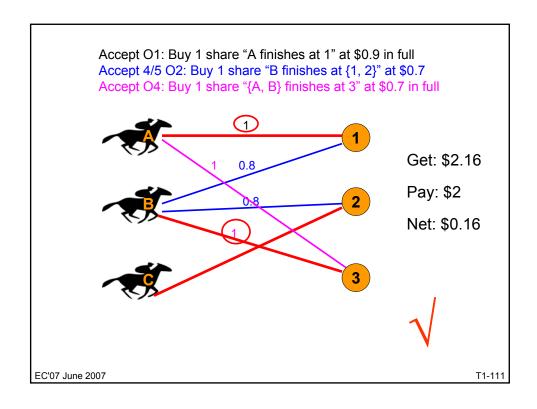
Matching is Easy for Subset Betting!

- ➤ Theorem: The auctioneer's matching problem for subset betting can be solved in polynomial time
- Ellipsoid method + maximum matching separation oracle
- Separation problem oracle: takes a set of order quantities as input, returns if they are feasible or otherwise returns a violated constraint.

Separation Oracle

- ➤ Take advantage of the structure of the betting language
- Maximum weighted bipartite matching problem
 - ❖A perfect matching where the sum of the values of the edges in the matching have a maximal value
 - ❖Polynomial time algorithms are known





Pair Betting

➤ Contracts can be created for all ordered pairs, in the form of "A beats B"

\$1 if A > B \$0 Otherwise

- Participants submit buy orders, specifying which contract to buy, the price of buying, and the desired quantity.
 - ❖Buy 30 shares of A>B at price not exceeding \$0.80.

Pair Betting Matching

- ➤ Bilateral matching is very illiquid
- ➤ The matching problem (same as subset betting)
 - ❖Solve a LP/IP problem for the auctioneer.
 - Maximize worst-case profit
 - A no-risk constraint for each state

$$\max_{x_i,c} c$$

$$s.t. \sum_{i} (b_i - I_i(s)) q_i x_i \ge c, \quad \forall s \in \mathcal{S}$$

$$0 \le x_i \le 1, \quad \forall i \in \mathcal{O}.$$

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An Example: Pair Betting Match

- > Example: 3 unit orders
 - ❖ O1: Buy 1 share "A>B" at price \$0.7 <
 - ❖ O2: Buy 1 share "B>C" at price \$0.8 👋
 - ❖ O3: Buy 1 share "C>A" at price \$0.9

0.7 0.8 0.9 C

Get: \$2.4

Pay: \$2

Net: \$0.4

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T1-114

Pair Betting Theorems

- Cycle with sum of prices > k-1 ==> Match
- > Find best match cycle: Polynomial time
- ➤ Match =/=> Cycle with sum of prices > k-1
- The Matching Problem for Pair Betting is NPhard (reduce from min feedback arc set problem)
- Greedy algorithm can give bad approximation

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T1-115

Predicting Compound Event

- > Boolean combination of binary events
 - (Clinton wins Ohio) & (Clinton wins Florida)
 - (House struck by lightening) & (YHOO price goes up)
 - Any joint outcome of binary events

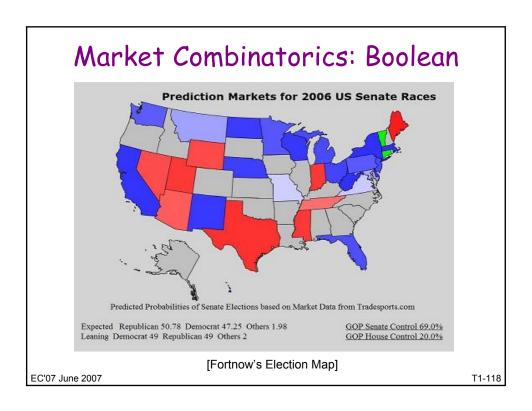
Market Combinatorics: Boolean

- \rightarrow A1&A2&A3 0.1 \rightarrow A1&A2&A3 0.05
- $> A18\overline{A2}8A3$ 0.1 $> A18\overline{A2}8\overline{A3}$ 0.1
- \rightarrow A1&A2&A3 0.15 \rightarrow A1&A2&A3 0.12
- $\rightarrow \overline{A1}\&\overline{A2}\&A3$ 0.2 $\rightarrow \overline{A1}\&\overline{A2}\&\overline{A3}$ 0.18

3 base events - 8 compound events

N base events – 2^N compound events

Betting on complete conjunctions is both unnatural and infeasible



Betting Boolean-Style

[Fortnow, Kilian, Pennock, Wellman, 2004]

Contracts: write your own logical expression

\$1 if Boolean_exp | Boolean_exp \$0 Otherwise For example,

\$1 if A1&A3&A5

\$0 Otherwise

\$1 if $(A18\overline{A5})||A3| (A28\overline{A7})$

\$0 Otherwise

- ➤ Participants submit buy/sell orders, specifying which contract to buy/sell, the price and quantity.
 - ❖ Sell 2 shares of "A1&A3" at price \$0.5 per share

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T1-119

The Matching Problem

- ➤ Solve a LP/IP problem for the auctioneer
 - Maximize trades
 - A no-risk constraint for each state
- > Example match
 - ❖ O1: Sell 1 share "A1" at price \$0.6
 - ❖ O2: Buy 1 share "A1&A2" at price \$0.3
 - ❖ O3: Buy 1 share "A1&A2" at price \$0.5

= Buy 1 share A1 at \$0.8

	A1&A2	A1& <mark>A2</mark>	A1&A2	A1&A2
01	0.4	0.4	-0.6	-0.6
02	-0.7	0.3	0.3	0.3
O3	0.5	-0.5	0.5	0.5
01+02+03	0.2	0.2	0.2	0.2

Auctioneer's Profit

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T1-120

Betting Boolean-Style Complexity Results

- ➤ Divisible orders: will accept any q* ≤ q
- Indivisible: will accept all or nothing

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	ĻР	reduction from X3C			
# events	divisible /	indivisible			
O(log n)	polynomial	NP-complete			
O(n)	co-NP-complete	Σ_2^p complete			
reduci Natural algo	tion from SAT prithms	\frac{1}{reduction from T∃∀BF			
divisible: linear programming					
indivisible:					

T1-121

Automated Market Makers

- A market maker (a.k.a. bookmaker) is a firm or person who is almost always willing to accept both buy and sell orders at some prices
- Why an institutional market maker? Liquidity!
 - Without market makers, the more expressive the betting mechanism is the less liquid the market is (few exact matches)
 - Illiquidity discourages trading: Chicken and egg
 - Subsidizes information gathering and aggregation: Circumvents no-trade theorems
- Market makers, unlike auctioneers, bear risk. Thus, we desire mechanisms that can bound the loss of market makers

Automated Market Makers

- n disjoint and exhaustive outcomes
- Market maker maintain vector Q of outstanding shares
- Market maker maintains a cost function C(Q) recording total amount spent by traders
- ➤ To buy ΔQ shares trader pays $C(Q + \Delta Q) C(Q)$ to the market maker; Negative "payment" = receive money
- ightharpoonup Instantaneous price functions are $p_i(Q)=rac{\partial C(Q)}{\partial q_i}$
- \triangleright At the beginning of the market, the market maker sets the initial Q⁰, hence subsidizes the market with C(Q⁰).
- ➤ At the end of the market, C(Q^f) is the total money collected in the market. It is the maximum amount that the MM will pay out.

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Proper Scoring Rules

- \triangleright Report a probability estimate: $\mathbf{r}=(r_1,r_2,...,r_n)$
- \triangleright Get payment $s_i(\mathbf{r})$ if outcome ω_i happens
- Proper: incentive compatible
 A risk neutral agent should chose r_i=Pr(ω_i)
 to maximize the expected profit
- Proper scoring rules
 - **♦** Logarithmic: $s_i(\mathbf{r})=a+b \log(r_i)$ (b>0)
 - •• Quadratic: $s_i(\mathbf{r})=a+2 b r_i b \sum_j r_j^2$ (b>0)

Market Scoring Rules (MSR)

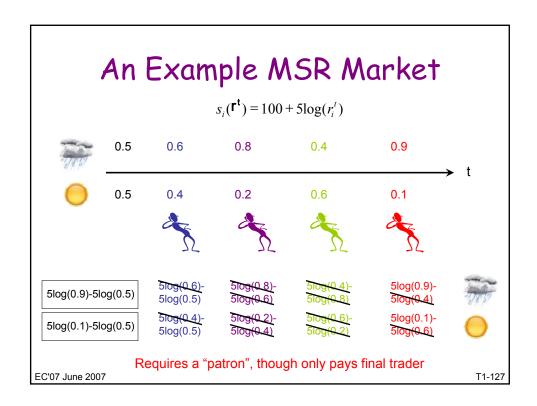
[Hanson 2002, 2003, 2006]

- ➤ Use a proper scoring rule
- ➤ A trader can change the current probability estimate to a new estimate
- The trader pays the scoring rule payment according to the old probability estimate
- ➤ The trader receives the scoring rule payment according to the new probability estimate

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An Example MSR Transaction

current probabilities:	A1A2 0.25	A1 <mark>A2</mark> 0.25	A1A2 0.25	0.25		
Trader can change to:	0.20	0.20	0.30	0.30		
Trader gets \$\$ in state:	100+5log(.2)	100+5log(.2)	100+5log(.3)	100+5log(.3)		
Trader pays \$\$ in state:	100+5log(.25)	100+5log(.25)	100+5log(.25)	100+5log(.25)		
total transaction:	5log(.2) - 5log(.25)	5log(.2) - 5 log(.25)	5 log(.3) - 5log(.25)	5 log(.3) - 5 log(.25)		
$s_i(\mathbf{r}) = 100 + 5\log(r_i)$						
EC'07 June 2007				T1-126		



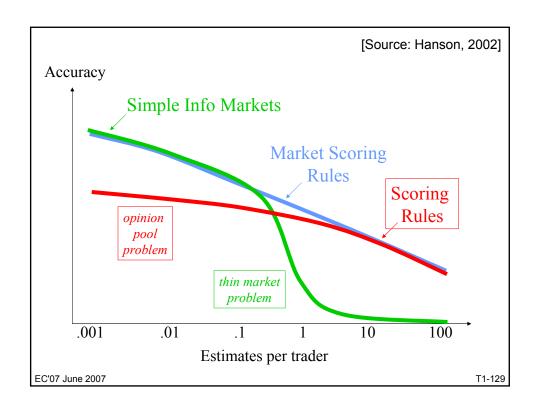
Bounded Budget

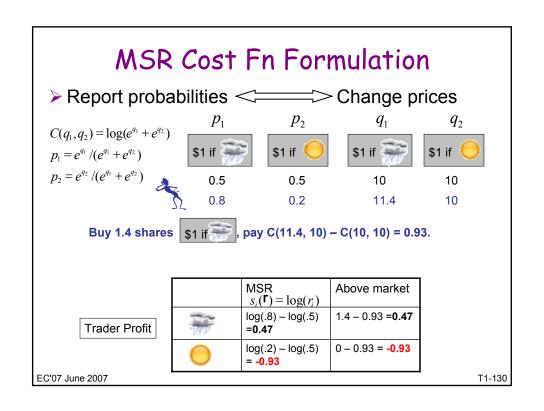
- From a trader's point of view, every transaction goes through a market maker
- ➤ The market maker is the patron who subsidizes the market: pays the last trader
- ➤ Market maker's loss

$$l = s_{true}(\mathbf{r^f}) - s_{true}(\mathbf{r^0}) \qquad \mathbf{r^0} \text{ uniform}$$

$$l^{\log} \le b \log(1) - b \log(r_{true}^0) = b \log n$$

$$l^{\text{quad}} \le b - (2br_{true}^0 - b\sum_{j=0}^{\infty} (r_j^0)^2) = b \frac{n-1}{n}$$





MSR Market Maker

Logarithmic Market Scoring Rule

- *>n* mutually exclusive outcomes
- ➤ Shares pay \$1 iff outcome occurs
- **≻**Cost Function

$$C(Q) = b' \log(\sum_{i=1}^{n} e^{\frac{q_i}{b}})$$

➤ Price Function

$$p_{i}(Q) = \frac{e^{\frac{q_{i}}{b}}}{\sum_{i=1}^{n} e^{\frac{q_{j}}{b}}}$$

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T1-131

MSR Market Maker

Quadratic Market Scoring Rule

≻Cost Function

$$C(Q) = \frac{\sum_{i=1}^{n} q_i}{n} + \frac{\sum_{i=1}^{n} q_i^2}{4b} + \frac{(\sum_{i=1}^{n} q_i)^2}{4b} - \frac{b}{n}$$

➤ Price Function

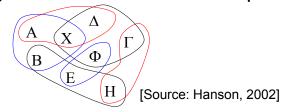
$$p_i(Q) = \frac{1}{n} + \frac{q_i}{2b} - \frac{\sum_{j=1}^{n} q_j}{2nb}$$

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T1-132

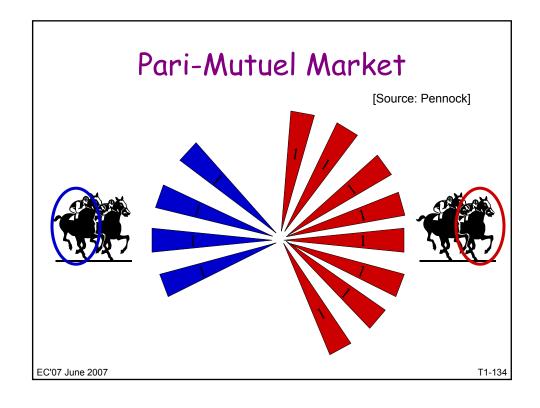
Computational Issues of MSR

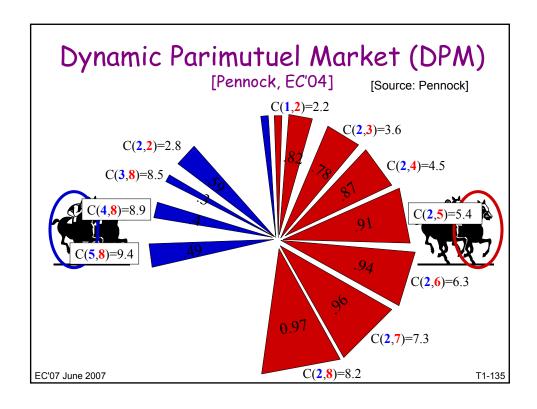
- Straightforward approach requires exponential space for prices, holdings, portfolios
- ➤ Could use multiple overlapping patrons, each with bounded loss. Limited arbitrage could be obtained by smart traders exploiting inconsistencies between patrons



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T1-133





DPM: Share-Ratio Price function

- One can view DPM as a market maker
- Cost Function:

$$C(Q) = \sqrt{\sum_{i=1}^{n} q_i^2}$$

➤ Price Function:

$$p_i(Q) = \frac{q_i}{\sqrt{\sum_{j=1}^n q_j^2}}$$

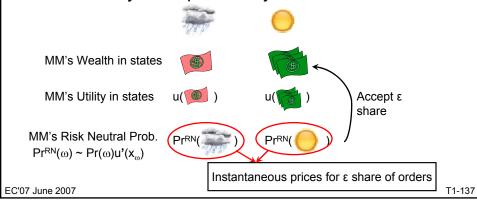
- Properties
 - No arbitrage
 - \Rightarrow price_i/price_j = q_i/q_j
 - ❖ price_i < \$1</p>
 - payoff if right = $C(Q_{final})/q_o > 1

Utility-Based Market Maker

[Chen & Pennock, UAI 2007]



Market maker has a utility function of money, and a subjective probability estimate



Utility-Based Market Maker

- > Keep expected utility constant
- Cost function is determined by

$$\sum_{i} \Pr(\omega_i)(C(Q) - q_i) = k$$

- Bounded budget if utility function satisfy some regularity conditions
- > For many utility functions, it's equivalent to MSR
 - E.g. Negative exponential utility market maker is equivalent to logarithmic MSR

6B. Distributed Market Computation

- ➤ A market along with its participants can be viewed as a computing device
 - ❖Input: private information
 - Output: equilibrium price (function value)
- ➤ Questions of interest
 - What can a market compute?
 - How fast? (time complexity)

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Feigenbaum et. al. EC-2003

- General formulation
 - ❖ Set up the market to compute some function f(x₁,x₂,...,xₙ) of the information xᵢ available to each market participant (e.g., we want the market to compute future interest rates given other economic variables)
 - Represent $f(\mathbf{x})$ as a circuit \rightarrow $f(x_1,x_2,x_3,x_4) = (x_1 \land x_2) \lor (x_3 \oplus x_4)$

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Market Model: Security

- Each participant has some bit of information x_i
- ➤ The market aims at predicting the value of a Boolean function, $f(\mathbf{x})$: $\{0, 1\}^n \rightarrow \{0, 1\}$.
- One security is traded in the market. It pays:

$$\begin{cases} \$1 & \text{if } f(\mathbf{x}) = 1 \\ \$0 & \text{if } f(\mathbf{x}) = 0 \end{cases}$$

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T1-141

Market Model: Mechanism

Restricted Shapley-Shubik Market Game

- Market proceeds in rounds until equilibrium is reached.
- Each trader puts 1 share of the security for sale in each round.
- ❖ Trader i submit bid b_i, which is the money that trader i wants to spend on buying the security.
- No restriction on credit.
- ❖ Market clearing price is

$$p = \left(\sum_{i=1}^{n} b_i\right)/n$$

Theorems

[Feigenbaum et. al. EC-2003]

- For any prior distribution on \mathbf{x} , if $f(\mathbf{x})$ takes the form of a weighted threshold function (i.e., $f(\mathbf{x}) = 1$ iff Σ_i $w_i x_i > 1$ for some weights w_i), then the market price will ultimately converge to the true value of $f(\mathbf{x})$ in at most n rounds
 - ❖ E.g. majority function: $f(\mathbf{x}) = 1$ if $\sum_i x_i > n/2$
- ▶ If f(x) cannot be expressed as a weighted threshold function (i.e., f(x) is not linearly separable), then there is some prior on x for which the price does not reveal the true value of f(x)
 - \star E.g. parity function: $f(\mathbf{x}) = \mathbf{x}_1 \oplus \mathbf{x}_2 \oplus \mathbf{x}_3 \dots \oplus \mathbf{x}_n$

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7. Legal Issues and Other

- ➤ IEM has "no action" letter from Commodity Futures Trading Commission (CFTC)
- Setting up markets for hedging risks is legal, but setting up markets for information aggregation may be gambling.
 - ❖Trading options ⇔ betting on Oscars ⇔ Sports betting ⇔ Horse racetrack?

Legal Issues

- ▶ Gambling in US
 - Legal in some form in 48 states (lotteries, bingo, Indian reservations, riverboat)
 - ❖Illegal in many forms in all states
 - Sports betting legal only in Las Vegas
 - Federal Wire Act: "bans the use of telephones to accept wagers on sporting events."
 - "Law prohibits U.S. financial institutions from processing payments to online gambling sites.

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[Source: Hanson, 2002]

RIP Policy Analysis Market

Real combinatorial markets in Middle East issues

- > DARPA, Net Exchange, Caltech, GMU
- > Two year field test, starts 2003
- ➤ Open to public, real-money markets
- ~20 nations, 8 quarters, ~5 variables each:
 ❖Economic, political, military, US actions
- ➤ Want many combos (> 2⁵⁰⁰ states)
- Legal: "DARPA & its agents not under CFTC's regulatory umbrella" (paraphrased)
- http://www.policyanalysismarket.org

Some Open Questions

➤ 5 open questions in prediction markets

[Wolfers & Zitzewitz 2006]

- How to attract uninformed trader?
- How to tradeoff interest and contractability?
- ❖How to limit manipulation?
- Are markets well calibrated on small probability?
- How to separate correlation from causation?

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Some Open Questions

- Computational aspect
 - Are there natural, useful, expressive bidding languages that admit polynomial time matching for combinatorial prediction markets?
 - Are there good heuristic matching algorithms?
 - Does there exist polynomial time market makers?
 - For every bidding language with polynomial time matching, does there exist a polynomial time market maker?
 - The automated market maker algorithms are online algorithms: Are there other online market maker algorithms that trade more for same loss bound?