

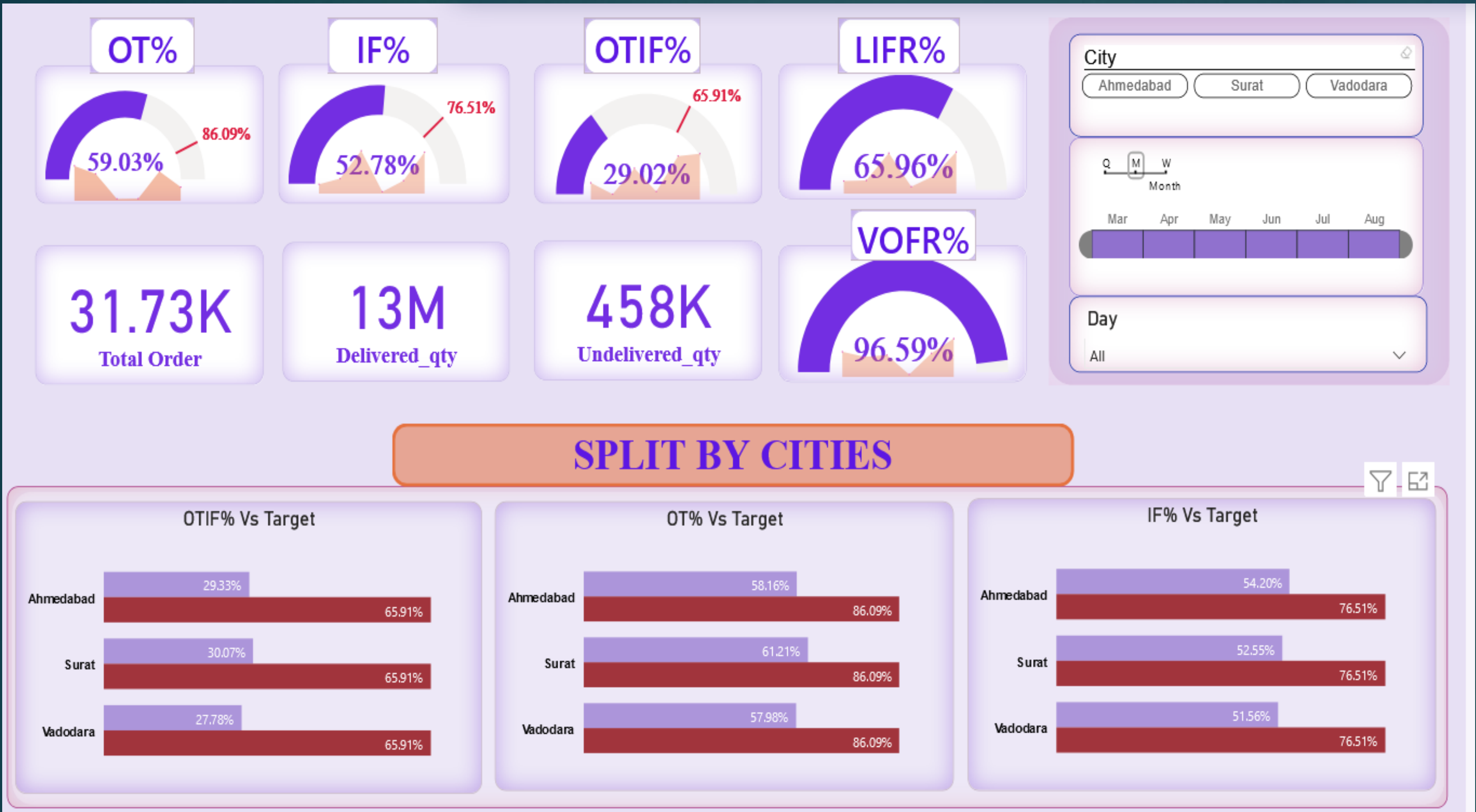
KEY FINDINGS

Dashboard

Other Insight

Key Finding

OT%, IF% and OTIF% are noticeably lower than the Targeted levels



Surat have good OTIF% and OT% while Ahmedabad have good IF% in compare between all Cities

In Ahmedabad city Lotus Mart have Very low OTIF%, OT%, IF% and Sorefoz Mart have low OTIF%, IF%

CUSTOMER INSIGHT					
customer_name	OTIF %	OT %	IF %	LIFR %	VOFR %
Acclaimed Stores	19.10%	29.40%	66.08%	73.01%	97.28%
Atlas Stores	39.32%	71.31%	59.98%	75.26%	97.54%
Chiptec Stores	38.55%	72.41%	60.22%	75.64%	97.61%
Coolblue	20.34%	29.61%	67.19%	74.02%	97.39%
Elite Mart	38.83%	72.69%	58.98%	75.72%	97.63%
Expert Mart	38.29%	73.05%	59.15%	75.52%	97.42%
Logic Stores	39.59%	71.17%	60.77%	74.68%	97.58%
Lotus Mart	7.97%	28.33%	23.83%	30.77%	93.22%
Propel Mart	40.70%	74.00%	59.17%	75.80%	97.76%
Rel Fresh	40.33%	73.07%	60.62%	74.73%	97.37%
Sorefoz Mart	10.70%	71.63%	17.67%	30.87%	92.99%
Vijay Stores	35.94%	69.83%	58.29%	73.70%	97.29%
Total	29.33%	58.16%	54.20%	67.56%	96.76%

CUSTOMER INSIGHT					
customer_name	OTIF %	OT %	IF %	LIFR %	VOFR %
Acclaimed Stores	19.92%	29.08%	66.97%	73.51%	97.37%
Coolblue	7.14%	28.65%	22.25%	29.19%	92.83%
Elite Mart	9.72%	72.20%	16.61%	29.74%	92.92%
Expert Mart	39.90%	72.04%	60.45%	75.44%	97.45%
Expression Stores	41.59%	70.49%	63.54%	77.36%	97.70%
Info Stores	41.33%	71.14%	62.59%	76.23%	97.59%
Lotus Mart	19.69%	27.83%	67.29%	74.05%	97.27%
Propel Mart	42.48%	74.08%	61.31%	76.03%	97.71%
Rel Fresh	36.99%	71.33%	58.43%	74.14%	97.39%
Sorefoz Mart	41.13%	73.70%	60.80%	75.88%	97.69%
Vijay Stores	10.55%	74.97%	17.91%	29.89%	93.05%
Viveks Stores	39.32%	70.21%	60.32%	75.27%	97.63%
Total	27.78%	57.98%	51.56%	63.69%	96.37%

For Vadodara city Coolblue have Very low OTIF%, OT%, IF% and Elite Mart, Vijay Stores have low OTIF%, IF%

In Surat city Acclaimed Stores have Very low OTIF%, OT%, IF% and Info Stores have low OTIF%, IF%

CUSTOMER INSIGHT					
customer_name	OTIF %	OT %	IF %	LIFR %	VOFR %
Acclaimed Stores	6.93%	29.84%	22.38%	29.37%	92.77%
Atlas Stores	39.80%	72.34%	59.57%	75.69%	97.61%
Chiptec Stores	38.92%	70.84%	60.48%	75.58%	97.56%
Expression Stores	35.27%	69.36%	58.19%	73.27%	97.38%
Info Stores	9.43%	70.74%	19.35%	30.06%	92.84%
Logic Stores	37.98%	70.48%	59.52%	74.11%	97.32%
Lotus Mart	21.28%	28.18%	68.74%	74.83%	97.44%
Propel Mart	39.63%	72.84%	58.77%	75.05%	97.65%
Rel Fresh	37.12%	72.58%	56.89%	74.74%	97.52%
Vijay Stores	38.12%	72.59%	58.34%	74.42%	97.34%
Viveks Stores	39.56%	71.01%	59.83%	74.84%	97.50%
Total	30.07%	61.21%	52.55%	66.69%	96.65%

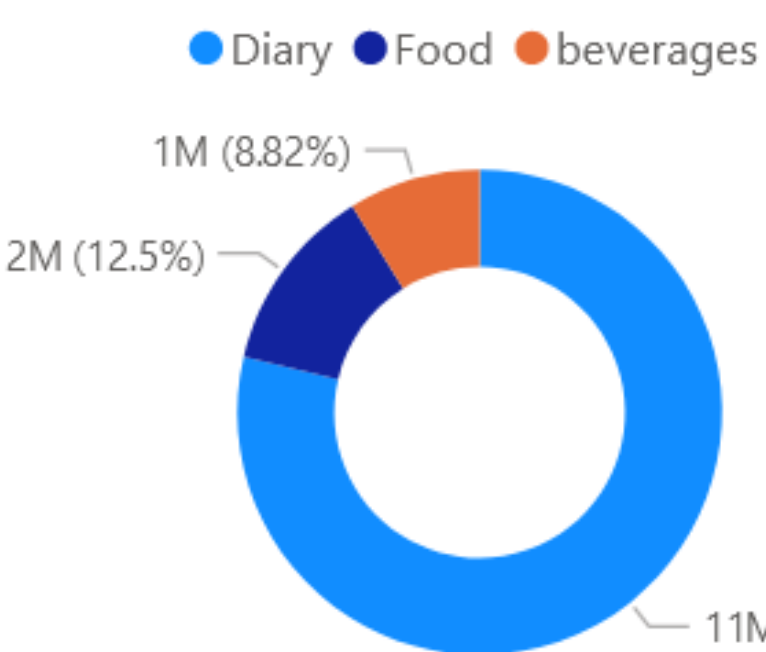
CUSTOMER INSIGHT

customer_name	OTIF %	OT %	IF %	LIFR %	VOFR %
Acclaimed Stores	15.47%	29.43%	52.36%	58.93%	95.85%
Atlas Stores	39.55%	71.81%	59.78%	75.48%	97.58%
Chiptec Stores	38.73%	71.62%	60.35%	75.61%	97.58%
Coolblue	13.75%	29.13%	44.73%	51.53%	95.08%
Elite Mart	24.37%	72.45%	37.94%	52.74%	95.29%
Expert Mart	39.11%	72.54%	59.81%	75.48%	97.44%
Expression Stores	38.39%	69.92%	60.83%	75.28%	97.54%
Info Stores	25.52%	70.94%	41.16%	53.05%	95.24%
Logic Stores	38.78%	70.82%	60.14%	74.39%	97.45%
Lotus Mart	16.34%	28.11%	53.35%	60.08%	96.01%
Propel Mart	40.92%	73.64%	59.74%	75.62%	97.70%
Rel Fresh	38.18%	72.32%	58.69%	74.54%	97.43%
Sorefoz Mart	25.89%	72.67%	39.19%	53.40%	95.33%
Vijay Stores	28.28%	72.45%	44.98%	59.23%	95.87%
Viveks Stores	39.44%	70.61%	60.07%	75.06%	97.57%
Total	29.02%	59.03%	52.78%	65.96%	96.59%

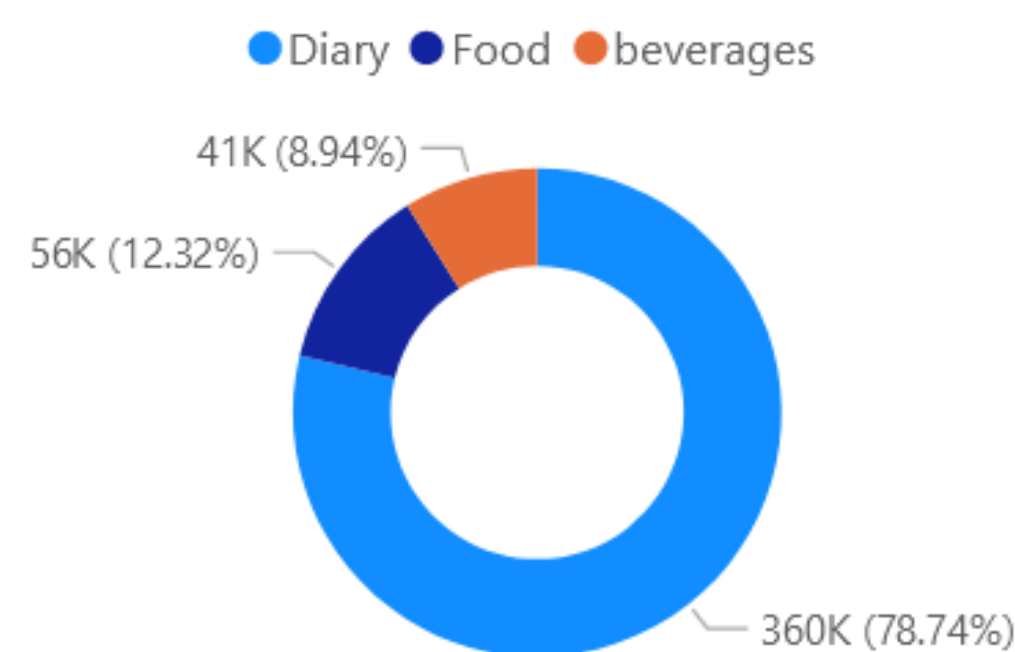
Overall Acclaimed Stores, Coolblue and Lotus Mart have Very noticeably lower OTIF%, and OT%

Diary Products have high number of orders and also have high number of undelivery

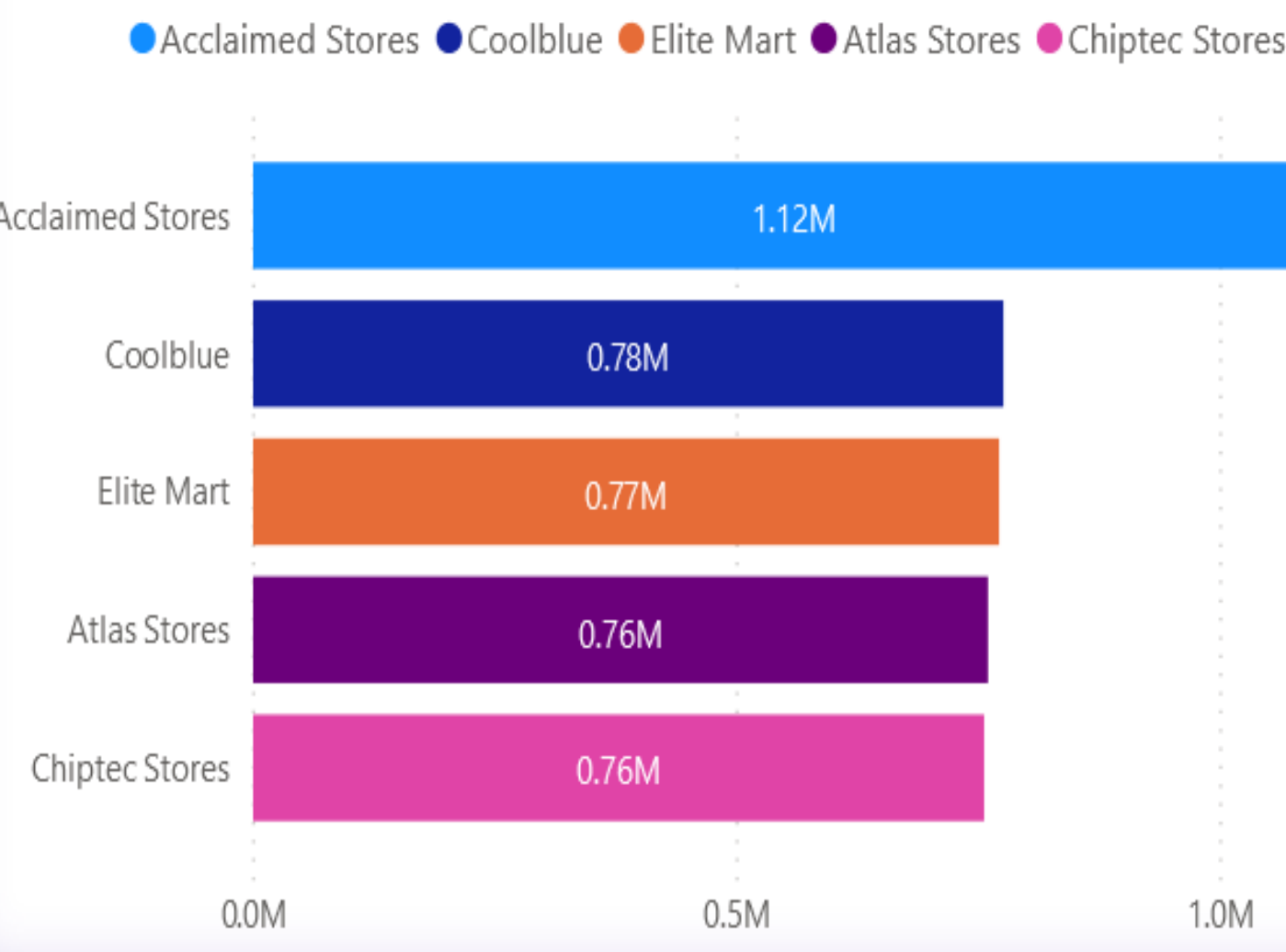
Total Order_qty by category



Undelivered_qty by category

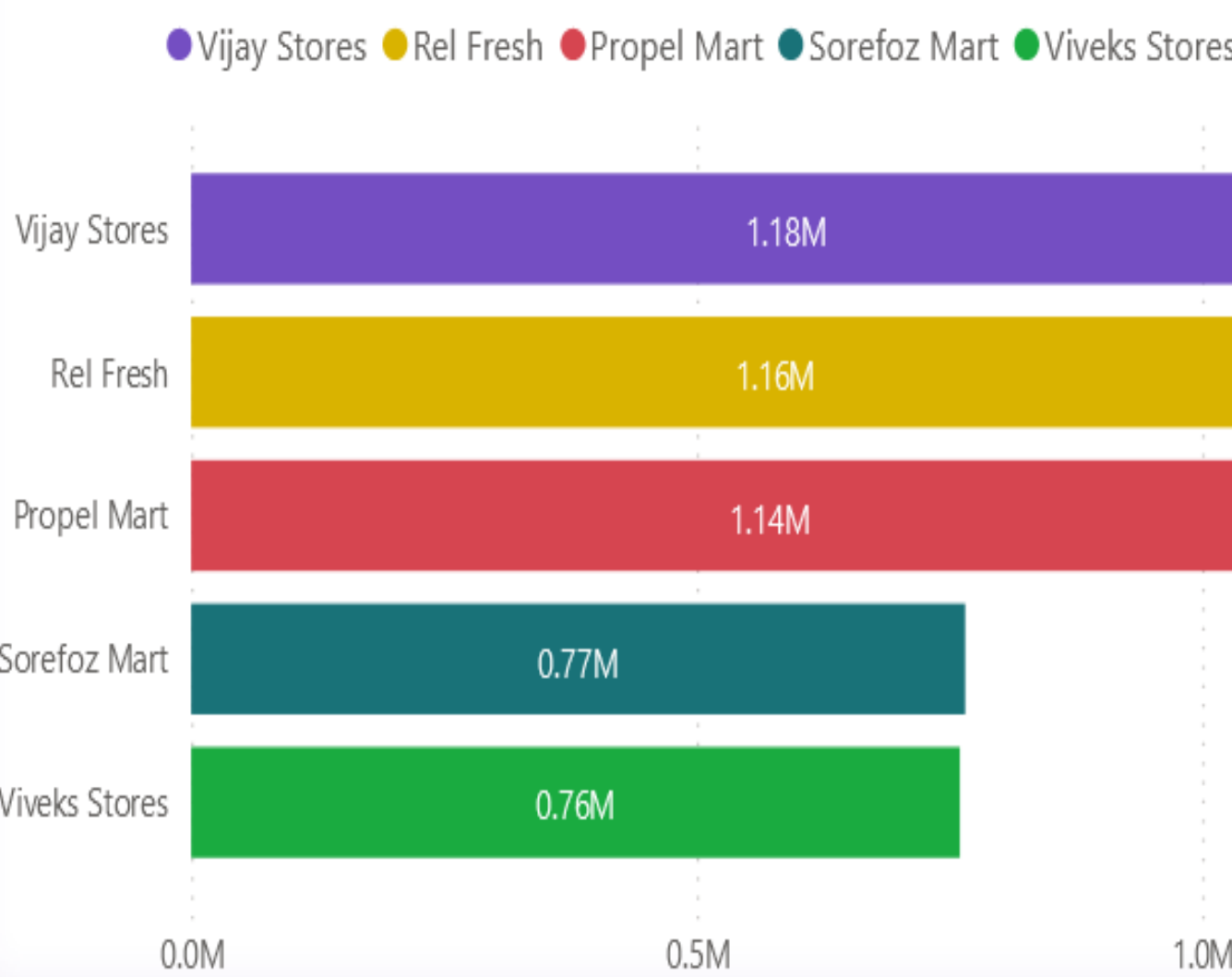


Bottom 5 Customer

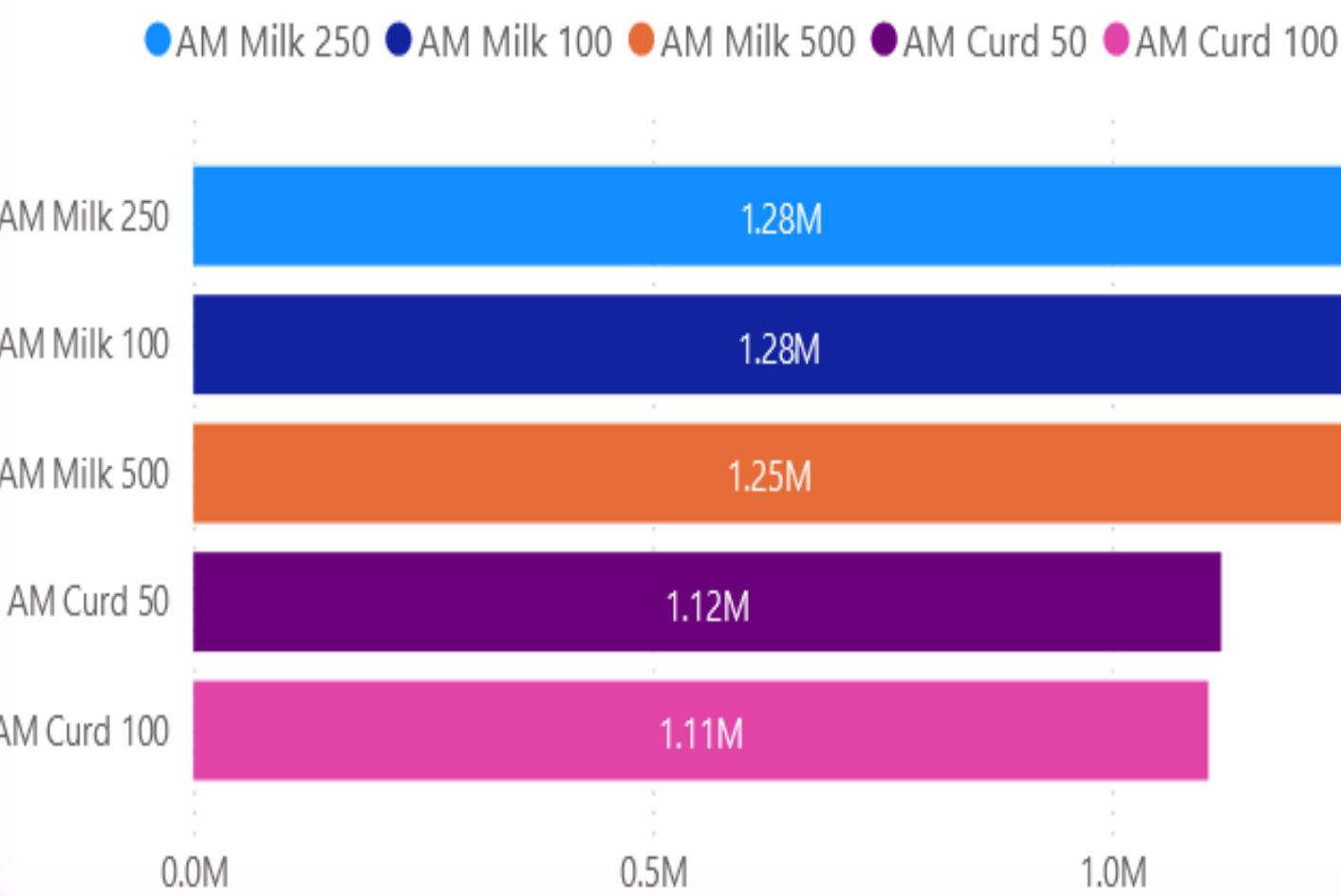


Vijay Store and Rel fresh are the top customers where as Chiptec Stores and Atlas Store have very low order palced

Top 5 Customer



Top 5 product_name



AM Milk 250, AM Milk 100 are high-ordered products, and AM Ghee 250, AM Ghee 100 are low-ordered products

Bottom 5 product_name

