# ford-car-price-prediction

July 19, 2023

Project: Ford car price prediction

Algorithm Used: Multiple regression, Random forest regression, Gradient boost regressor and XGboost regressor

#### Steps:

- Loading the dataset using pandas library
- preprocessing the dataset.
- Exploratory Data Analysis
- Model building using Multiple regression Algorithm, Rnadom forest regressor, Gradient boost regressor and XGboost regressor
- Model testing using MSE,MAE,R2-SCORE,RMSE

```
[]: import pandas as pd
     import numpy as np
     import seaborn as sns
     import matplotlib.pyplot as plt
     import plotly.express as px
     import warnings
     warnings.filterwarnings('ignore')
     from sklearn.preprocessing import LabelEncoder
     from sklearn.preprocessing import MinMaxScaler
     from sklearn.model_selection import train_test_split
     from sklearn.linear_model import LinearRegression
     from sklearn.ensemble import RandomForestRegressor
     from sklearn.ensemble import AdaBoostRegressor
     from sklearn.ensemble import GradientBoostingRegressor
     from xgboost import XGBRegressor
     from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
     df=pd.read_csv('/content/ford.csv')
     df
```

```
[]:
                     year price transmission mileage fuelType
              model
                                                                      mpg
    0
               Kuga 2019 18990
                                       Manual
                                                  8389
                                                        Petrol
                                                                150
                                                                     35.3
    1
             Fiesta 2019 21999
                                                                     40.3
                                       Manual
                                                  4000
                                                        Petrol
                                                                145
                Ka+ 2020 11999
                                       Manual
                                                  2000
                                                        Petrol 145
                                                                     43.5
```

```
3
                2018
                         9899
                                     Manual
                                                6000
             KA
                                                        Petrol
                                                                145
                                                                     43.5
4
            Ka+
                 2018
                         9999
                                     Manual
                                               15000
                                                        Petrol
                                                                145
                                                                     43.5
                                       •••
                                  Semi-Auto
17961
        Mustang
                 2017
                        27890
                                               26452
                                                        Petrol
                                                                580
                                                                     23.5
17962
        Mustang
                 2020
                        42999
                                     Manual
                                                  10
                                                        Petrol
                                                                145
                                                                     23.7
17963
        Mustang
                 2020
                        48000
                                     Manual
                                                  50
                                                        Petrol
                                                                145
                                                                     23.9
17964
                 2020
                                  Semi-Auto
                                                3200
                                                                     24.8
        Mustang
                        40495
                                                        Petrol
                                                                145
17965
         Mondeo 2017
                        15499
                                  Automatic
                                               10162
                                                        Petrol
                                                                235
                                                                     38.2
       engineSize
0
              0.0
              0.0
1
2
              0.0
3
              0.0
4
              0.0
              5.0
17961
17962
              5.0
              5.0
17963
```

[17966 rows x 9 columns]

5.0

5.0

## **Data Preprocessing**

## []: df.dtypes

17964

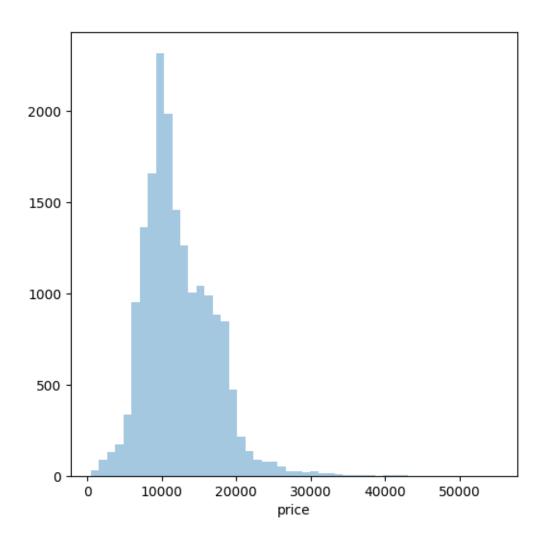
17965

```
[]: model
                       object
     year
                        int64
                        int64
     price
     transmission
                       object
     mileage
                        int64
                       object
     fuelType
     tax
                        int64
                      float64
     mpg
     engineSize
                      float64
     dtype: object
```

## []: df.isna().sum()

[]: model 0 year 0 price 0 transmission 0 mileage 0 fuelType 0

```
0
    tax
                     0
    mpg
     engineSize
                     0
     dtype: int64
[]: df.duplicated().sum()
[]: 154
[]: #dropping duplicate values
     df1 = df.drop_duplicates().reset_index(drop=True)
[]: df1.duplicated().sum()
[]: 0
[]: df1.shape
[]: (17812, 9)
[]: #removing negative values
     df1=df1[df1['price'] >= 0]
    Explortory Data Analysis
[]: fig, ax = plt.subplots(figsize=(6,6))
     sns.distplot(df1['price'],kde=False)
[]: <Axes: xlabel='price'>
```



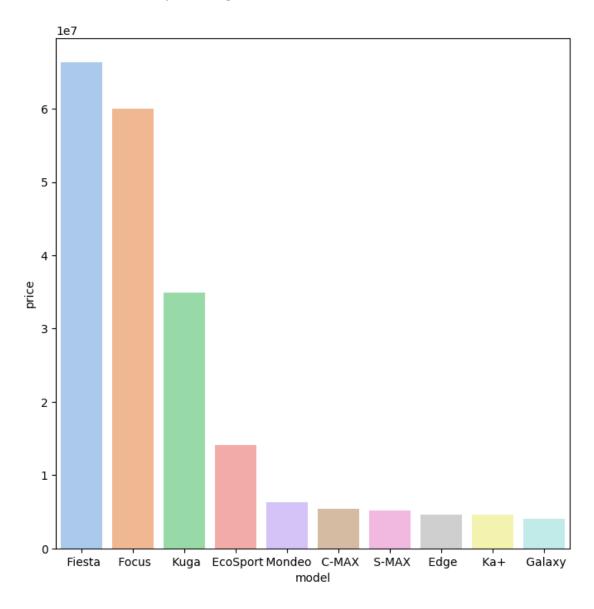
```
[]: a=df1.groupby('model')['price'].sum().reset_index()
   index_to_drop=23
   a=a.drop(index_to_drop)
   a1=a.sort_values(by='price',ascending=False)[['model','price']].head(10)
   a1
```

```
[]:
             model
                       price
    5
            Fiesta 66332283
     6
             Focus
                    60030224
     13
              Kuga 34928705
     2
          EcoSport
                    14052864
     14
           Mondeo
                     6276581
             C-MAX
     1
                     5373119
     18
             S-MAX
                     5190688
     3
              Edge
                     4655584
     12
               Ka+
                     4549602
```

## 8 Galaxy 4051648

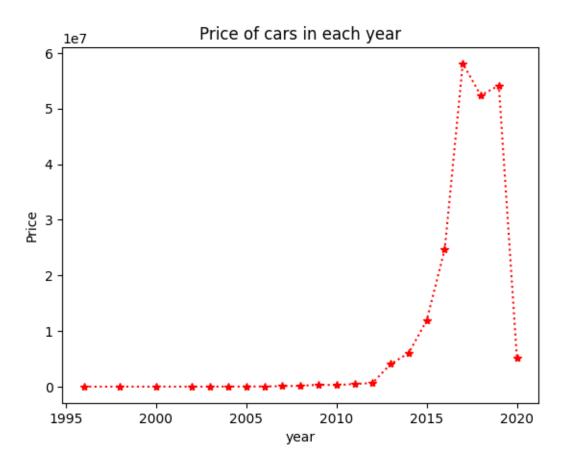
```
[]: fig,ax=plt.subplots(figsize=(8,8)) sns.barplot(x='model',y='price',data=a1,ax=ax,palette='pastel')
```

[]: <Axes: xlabel='model', ylabel='price'>

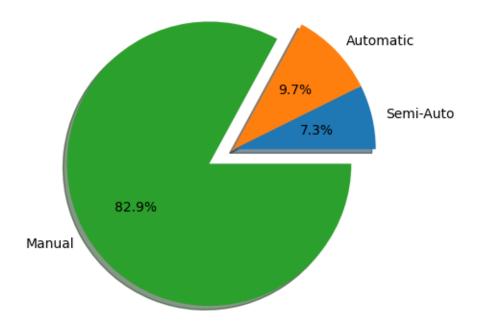


```
[43]: b=df1.groupby('year')['price'].sum().reset_index()
b1=b.sort_values(by='year')
b1=b1.drop(22)
b1
```

```
[43]:
                  price
          year
     0
          1996
                    3000
      1
          1998
                    2699
      2
          2000
                    1995
      3
          2002
                    5785
      4
          2003
                    6189
      5
          2004
                    5744
                  25488
      6
          2005
      7
          2006
                  28634
      8
          2007
                  83314
      9
          2008
                  146342
         2009
      10
                 338495
         2010
                 271903
      11
      12
         2011
                 472113
      13
         2012
                 653307
      14 2013
                4061935
      15 2014
                6021380
      16 2015 11908049
      17 2016 24677121
      18 2017 58082890
      19 2018 52355498
      20 2019 54139409
      21 2020
                5247552
[45]: x=b1['year']
      y=b1['price']
      plt.plot(x,y,"*:r")
      plt.xlabel("year")
      plt.ylabel("Price")
     plt.title("Price of cars in each year")
      plt.show()
```

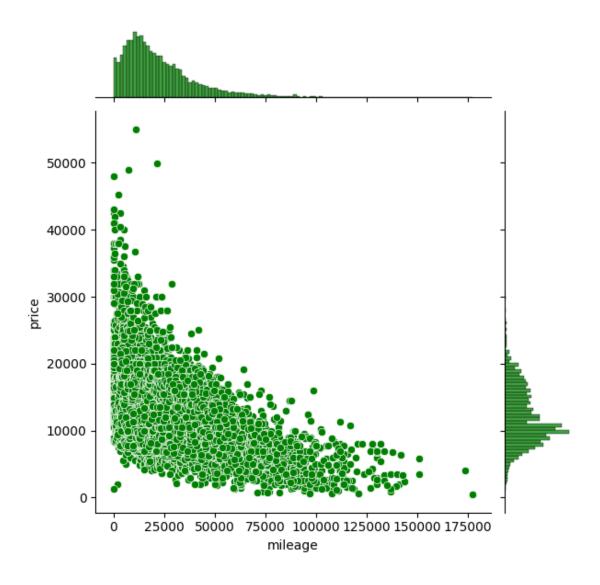


```
[]: c=df1.groupby('transmission')['price'].sum().reset_index()
     c1=c.sort_values(by='price')
     с1
[]:
      transmission
                        price
         Semi-Auto
                      16015323
          Automatic
     0
                     21262532
     1
             Manual 181267482
[]: y=c1['price']
    labels=['Semi-Auto','Automatic','Manual']
     myexplode=[0,0,0.2]
     plt.pie(y,labels=labels,explode = myexplode,shadow=True,autopct='%1.1f%%')
     plt.show()
```



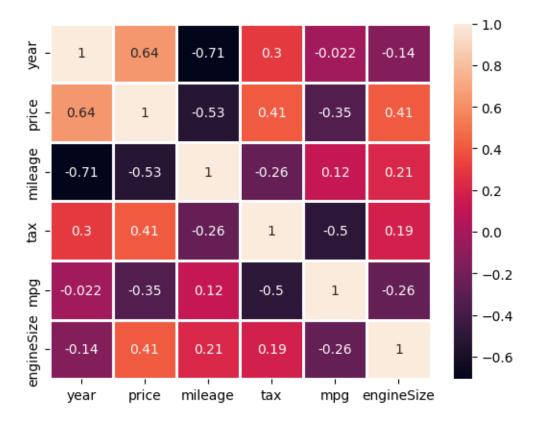
```
[]: d=df1.groupby('fuelType')['tax'].sum().reset_index()
      d1=d.sort_values(by='tax')
      d1
 []:
        fuelType
                      tax
      1 Electric
                         0
           Other
      3
                         0
          Hybrid
      2
                      2215
      0
          Diesel
                    580305
          Petrol 1435847
[47]: size=[200, 400, 600, 800, 1000]
      color=[1, 2, 3, 4, 5]
     px.scatter(d1, x='fuelType', y='tax',size=size, color=color)
[]: sns.jointplot(data=df1, x=df1['mileage'], y=df1['price'],color='g')
```

[]: <seaborn.axisgrid.JointGrid at 0x7d735ab0b550>



```
[]: sns.heatmap(df1.corr(),annot=True,linewidths=1)
```

[]: <Axes: >



#### Observations

- More number of cars were purchased in the price range 10000 Dollars to 20000 Dollars
- Fiesta, Focus and kugo are the cars in that comes under highest price range in the Ford cars list.
- The prices were high between the years 2015 to 2018.
- Manual cars are highly priced than automatic and semi auto
- Cars that run on **petrol** gives highest tax followed by diesel and **Electric** does cars doesnot have to pay tax
- As the mileage increases price decreases.

#### **Model Building**

```
[]: X=df1.drop(['price'],axis=1)
y=df1['price']

[]: le=LabelEncoder()
lst=['model','transmission','fuelType']
for i in lst:
    X[i]=le.fit_transform(X[i])
```

```
[]: X
[]:
            model year transmission mileage fuelType
                                                                      engineSize
                                                          tax
                                                                 mpg
     0
               13
                  2019
                                          8389
                                                           150
                                                                35.3
                                                                             0.0
                5 2019
                                                          145
                                                                40.3
                                                                             0.0
     1
                                    1
                                          4000
     2
               12 2020
                                          2000
                                                       4
                                                          145
                                                               43.5
                                                                             0.0
                                    1
     3
               11 2018
                                    1
                                          6000
                                                           145
                                                                43.5
                                                                             0.0
     4
               12 2018
                                    1
                                         15000
                                                           145
                                                                43.5
                                                                             0.0
                                                                             5.0
     17807
               15
                  2017
                                    2
                                         26452
                                                       4
                                                          580
                                                                23.5
                                                                23.7
                                                                             5.0
     17808
               15 2020
                                    1
                                                       4
                                                          145
                                            10
                                                                             5.0
     17809
               15 2020
                                    1
                                            50
                                                       4
                                                          145
                                                               23.9
                                    2
                                                                             5.0
     17810
               15 2020
                                          3200
                                                       4 145
                                                                24.8
                                                          235
     17811
               14 2017
                                    0
                                         10162
                                                               38.2
                                                                             5.0
     [17812 rows x 8 columns]
[]: #scaling using standard scaler
     ms=MinMaxScaler()
     X ms=ms.fit transform(X)
[]: #Performing train_test_split
     X_train, X_test, y_train, y_test=train_test_split(X_ms, y, test_size=0.
      →3,random_state=0)
[]: #model building using Multiple regression
     mlr=LinearRegression()
     mlr.fit(X_train,y_train)
     y_pred=mlr.predict(X_test)
     y_pred
[]: array([12548.90861712, 9106.24387537, 8051.36725607, ...,
            11849.31347771, 8568.45511522, 12324.32982938])
    Multiple Regression
[]: #model validation
     import numpy as np
     print("mean absolute error:",mean_absolute_error(y_test,y_pred))
     print("mean squared error:",mean squared_error(y_test,y_pred))
     print("root mean squared error:",np.sqrt(mean_squared_error(y_test,y_pred)))
     print("r2-score:",r2_score(y_test,y_pred))
    mean absolute error: 1758.779360016115
    mean squared error: 6758138.433333946
```

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root mean squared error: 2599.64198176094

r2-score: 0.7083660598390757

#### Random Forest Regressor

```
[]: rs=RandomForestRegressor()
     rs.fit(X_train,y_train)
     y_pred1=rs.predict(X_test)
     y_pred1
[]: array([11854.45, 8205.83, 8469.2, ..., 12626.35, 7742.25, 12058.46])
[]: print("mean absolute error:", mean_absolute_error(y_test,y_pred1))
     print("mean squared error:",mean_squared_error(y_test,y_pred1))
     print("root mean squared error:",np.sqrt(mean squared error(y_test,y_pred1)))
     print("R2 score:",r2_score(y_test,y_pred1))
    mean absolute error: 889.8758965112929
    mean squared error: 1778514.9257368413
    root mean squared error: 1333.6097351687417
    R2 score: 0.9232517474236209
    Gradient Boosting Regressor
[]: gb=GradientBoostingRegressor()
     gb.fit(X_train,y_train)
     y_pred3=gb.predict(X_test)
     y_pred3
[]: array([12024.84664223, 8764.37171307, 8592.75237629, ...,
            12368.23635446, 7234.98658503, 13614.79528895])
[]: print("mean absolute error:", mean_absolute_error(y_test,y_pred3))
     print("mean squared error:",mean_squared_error(y_test,y_pred3))
     print("root mean squared error:",np.sqrt(mean squared error(y_test,y_pred3)))
     print("R2 score:",r2_score(y_test,y_pred3))
    mean absolute error: 977.5392003798046
    mean squared error: 2071177.3886393986
    root mean squared error: 1439.1585696647185
    R2 score: 0.91062248449339
    XGB Regressor
[ ]: xgb=XGBRegressor()
     xgb.fit(X_train,y_train)
     y_pred4=xgb.predict(X_test)
     y_pred4
[]: array([11974.356 , 8401.951 , 8561.761 , ..., 12414.846 , 7270.1777,
            13043.783 ], dtype=float32)
```

```
[]: print("mean absolute error:", mean_absolute_error(y_test,y_pred4))
      print("mean squared error:",mean_squared_error(y_test,y_pred4))
      print("root mean squared error:",np.sqrt(mean squared error(y_test,y_pred4)))
      print("R2 score:",r2_score(y_test,y_pred4))
     mean absolute error: 833.9477964732462
     mean squared error: 1580760.1082320393
     root mean squared error: 1257.2828274624765
     R2 score: 0.9317854608394733
[48]: #Comparing Actual and predicted Values
      Result=pd.DataFrame({'Actual Values':y_test,'linear_Model':
       →y_pred,'Random_Forest':y_pred1,'Gradient_boost':y_pred3,'Xg_Boost':y_pred4})
      Result
[48]:
             Actual Values linear Model
                                          Random Forest
                                                          Gradient boost
      2122
                     11450 12548.908617
                                                11854.45
                                                            12024.846642
      12465
                      8497
                             9106.243875
                                                 8205.83
                                                             8764.371713
      5989
                      9450
                             8051.367256
                                                 8469.20
                                                             8592.752376
      1243
                     18000 16140.979185
                                                17013.66
                                                            17811.490350
      16105
                     16500 16971.815460
                                                16850.58
                                                            17151.406430
                      8495
                                                 8172.31
                                                             7541.589404
      12498
                             7431.343928
      8676
                      6498
                             7428.964502
                                                 7074.39
                                                             6337.538206
      1530
                     11290 11849.313478
                                                12626.35
                                                            12368.236354
      12995
                      7499
                             8568.455115
                                                 7742.25
                                                             7234.986585
      4848
                     11997 12324.329829
                                                12058.46
                                                            13614.795289
                 Xg_Boost
             11974.356445
      2122
              8401.951172
      12465
      5989
              8561.760742
      1243
             16567.275391
      16105
             17185.714844
      12498
              7758.489746
      8676
              6383.739258
      1530
             12414.845703
      12995
              7270.177734
      4848
             13043.783203
      [5344 rows x 5 columns]
```

Here We can see that XG boost model is more efficient than Linear model. So we predict the price using XG boost regressor model.

```
[50]: y_new=xgb.predict(ms.transform([[4,2015,1,10,4,150,40,2]])) print(y_new)
```

[18073.955]