

Printed pages: 02

Subject Code: ACSBS0516

Roll No:

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JA INSTITUTE OF ENGINEERING AND TECHNOLOGY, GREATER NOIDA
(An Autonomous Institute)

Affiliated to Dr. A.P. J. Abdul Kalam Technical University, Uttar Pradesh, Lucknow

Course : B.Tech

Semester: V

Subject Name: Industrial Psychology

Time: 1.15 Hours

Branch : CSBS

Sessional Examination: Third
Year- (2022 - 2023)

Max. Marks:30

General Instructions:

- This Question paper consists of 02 pages & 05 questions. It comprises three Sections A, B, & C. You are expected to answer them as directed.
- Section A - Q.No- 1 is of one 1 mark each & Q. No- 2 carries 2 mark each.
- Section B - Q. No- 3 carries 5 marks each, Attempt any two parts.
- Section C - Q.No-4 & 5 carries 6 marks each. Attempt any one part a or b

SECTION – A

[08Marks]

1. All questions are compulsory-

(4×1=4)

- a. The process of searching for prospective employees and stimulating them to apply for the jobs in the organization is called _____.
a. Selection
b. Recruitment
c. Job Analysis
d. None of the above
- b. Internships offered by industrial enterprises to students fall under the category of _____.
a. Direct Recruitment
b. Indirect Recruitment
c. Recruitment through Third Party
d. None of the above
- c. _____ involves steps leading to employment of persons who have the ability and qualifications to perform the jobs which have fallen vacant in the organization.
a. Selection
b. Recruitment
c. Job Enrichment

(1) CO2

(1) CO2

(1) CO2

- d. None of the above
- d. The long-term process utilising a systematic and organized procedure by which managerial personnel learn conceptual and theoretical knowledge for general purpose is called (1) CO2

- a. Training
b. Development
c. Career Planning
d. None of the above

2. All questions are compulsory-

- a. Explain the method of in-basket training. (2×2=4)
(2) CO3
b. Mention the merits of vestibule training. (2) CO2

SECTION – B

3. Answer any two of the following-

- a. Discuss the advantages of using role playing as a development technique. [10Marks]
(2×5=10)
(5) CO2
b. Differentiate between the processes of recruitment and selection. (5) CO2
c. Explain the method of conference training and its advantages. (5) CO2

SECTION – C

4. Answer any one of the following-

- a. Discuss the benefits of training for the workers of an organization. [12Marks]
(1×6=6)
(6) CO3
b. Describe the steps involved in the planning process. (6) CO2

5. Answer any one of the following-

- a. State the advantages of on-the-job training. (1×6=6)
(6) CO3
b. Identify the ways in which Planning helps an organization. (6) CO2