

STARBUCKS ANALYSIS

DataVizards

Vansh Jain, Sharvari Kalgutkar, Kshitij Parab, Ankit Tripathi

USER STORIES

Possible users: Starbucks Executives, Competitor Analysts

User Stories:

- 1. Starbucks Executives: Starbucks Executives can use the analysis for strategic expansion. They can use the analysis to pinpoint optimal locations for new stores based on income, population trends, and existing store density. Analysis will allow them to tailor marketing and product offerings by understanding income distribution and correlating it with store locations. Starbucks can be used for competitor Benchmarking. Benchmark performance against competitors, analyze coffee market trends, and maintain a competitive edge.
- 2. Competitor Analysts: Analyze Starbucks' market dominance and potential areas for competition. Competitor analysts can use the dot map to understand the concentration of Starbucks stores. By cross-referencing this information with income distribution and population trends, analysts can identify areas where competitors could gain market share.

OTHER USER STORIES

- 1. As a business analyst, I want to visualize the number of Starbucks stores worldwide compared to the number of countries where they have a presence, filtered by continent, to identify potential market expansion opportunities.
- 2. As a real estate agent, I want to analyze the relationship between median income and the number of Starbucks stores in California using a combined choropleth and dot map to identify potential investment opportunities.
- 3. As a coffee enthusiast, I want to understand the overall trend of Starbucks store openings over time using a scatter plot to identify patterns and growth trends.
- 4. As a local resident of Los Angeles County, I want to visualize the location of Starbucks stores using a Mapbox map to explore the accessibility of Starbucks outlets in my area.
- 5. As a coffee consumer, I want to compare the distribution of Starbucks stores and other coffee stores in California using a dot map to assess market saturation and potential competition

DATA

- 1. This study utilizes data from data.world, encompassing diverse CSV files focused on Starbucks.
- 2. The dataset spans global, California city, and county levels, detailing the store count in each country, city, or county, accompanied by their respective latitude and longitude coordinates.
- 3. For California county and city levels, additional information such as median household income and median age is included for each location.
- 4. In the California dataset, additional details are available for each store, including amenities such as free WiFi, drive-through, oven-warmed food, etc.
- 5. The dataset also encompasses information on ownership type, address, coordinates, phone number, store timings, and images.
- 6. Challenges: Data Preprocessing and Data Extraction.

Link: https://data.world/alice-c/starbucks

Link: https://github.com/vuduong191/Gitbook/tree/master/resources/Yelp01/data

RESEARCH: SIMILAR WORK

- Few of the Starbucks location analysis we reviewed either focused only on Los Angeles.
- Some of the analysis did not leverage visualizations.
- We aim to do analysis on a global level, California and Los Angeles county and analyse unique relations between populations, median income etc. and number of starbucks stores

Link: https://vu-d.gitbook.io/journey/data-analytics/complete-data-set-on-coffee-shop-footprints-in-los-angeles-county

Link: https://scholar.harvard.edu/files/nithingeereddy/files/starbucks-case-analysis.pdf

Link: https://storymaps.arcgis.com/stories/e236e40cc259480d936c480ad982a2ad

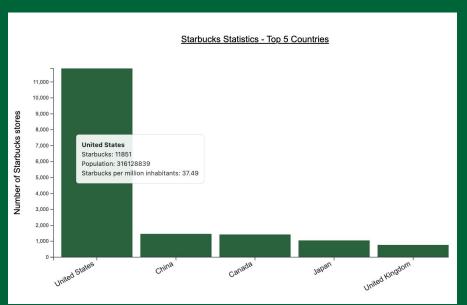
Tech Stack

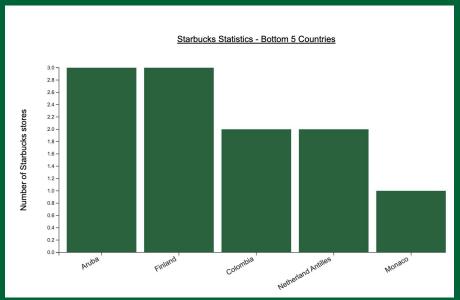
- 1. HTML
- 2. CSS
- 3. JAVASCRIPT
- 4. D3.JS
- 5. PYTHON
- 6. Mapbox

Dashboard Home Page

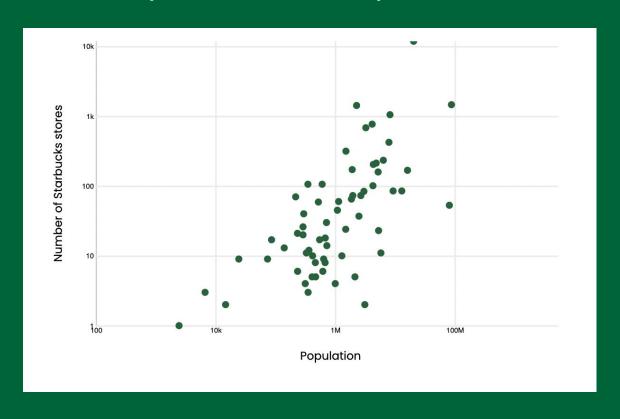


Bar Charts: Top & Bottom Performing





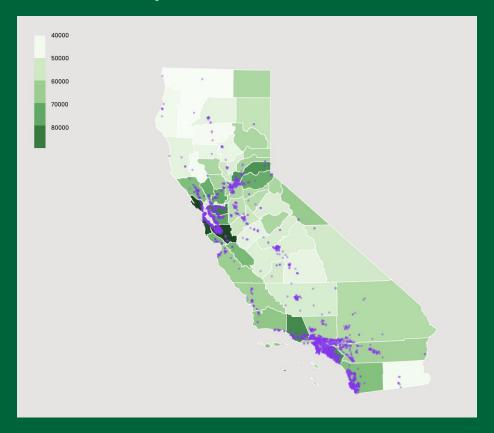
Scatter Plot: Population Density Vs Number of Stores



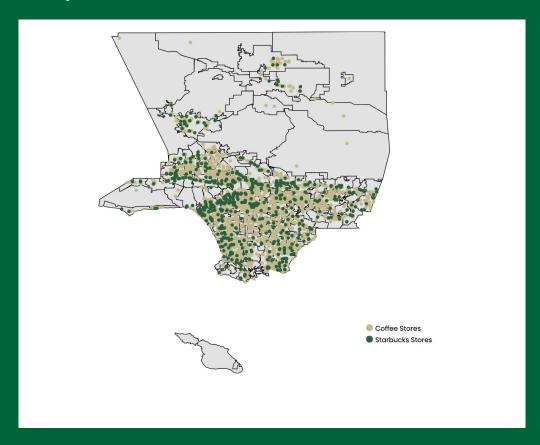
Proportional Symbol: Number of Stores in California



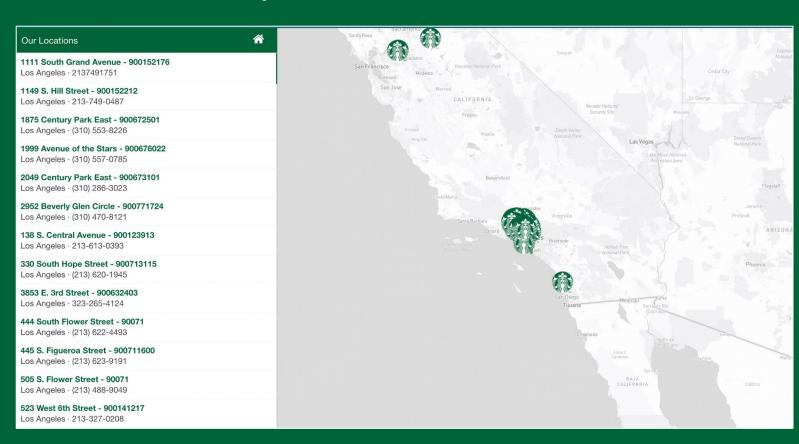
Choropleth & Dot Map: Median Income Vs No. of Stores



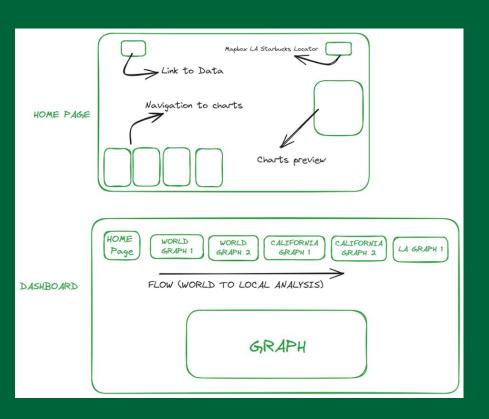
Dot Map: Starbucks vs Other Coffee Stores



MapBox: Find the Store



Wireframe - Homepage

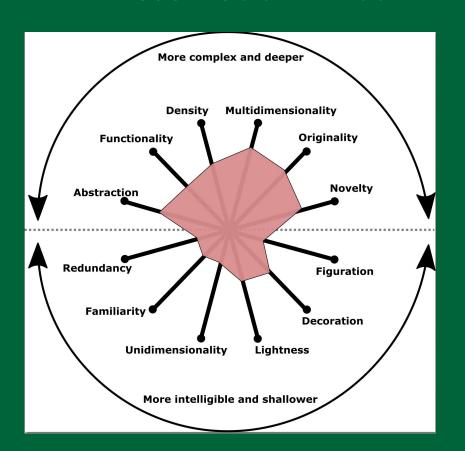


 Homepage design is intuitive and allows user to see a glimpse of the analysis, overview of data used, and a store locator to locate stores in LA

2. Flow of Analysis allows users to begin with a world level view, digging deeper into a california distribution of Starbucks and LA

3. Ease of Navigation by allowing the user to switch between visualizations using navigation bar

Visualization Wheel



Visualization Takeaways

- 1. As population increases Starbucks tends to increase their number of stores in a given Country
- 2. In California, Starbucks stores are widely located in areas with high working population like San Mateo, Santa Clara, Los Angeles etc.

 This shows that Starbucks majority sales come from working population areas opposed to other areas.
- 3. Starbucks stores are located where median income of people is above \$70000

Challenges and Future Scope

- Data availability of Starbucks did not include income of individual stores or County. This data could have helped to draw better correlation if any present between number of stores, median income etc and store income
- 2. Limited free data availability of other Coffee shops data limited to LA. Future scope could be analysing other coffee shops and Starbucks together on a larger scale

END

Questions?