Dataset Overview:

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|-------|--------|---|
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| | CustomerID | CustomerName | Region | SignupDate |
|---|------------|--------------------|---------------|------------|
| 0 | C0001 | Lawrence Carroll | South America | 2022-07-10 |
| 1 | C0002 | Elizabeth Lutz | Asia | 2022-02-13 |
| 2 | C0003 | Michael Rivera | South America | 2024-03-07 |
| 3 | C0004 | Kathleen Rodriguez | South America | 2022-10-09 |
| 4 | C0005 | Laura Weber | Asia | 2022-08-15 |

Products:

| | ProductID | ProductName | Category | Price |
|---|-----------|-------------------------|-------------|--------|
| 0 | P001 | ActiveWear Biography | Books | 169.30 |
| 1 | P002 | ActiveWear Smartwatch | Electronics | 346.30 |
| 2 | P003 | ComfortLiving Biography | Books | 44.12 |
| 3 | P004 | BookWorld Rug | Home Decor | 95.69 |
| 4 | P005 | TechPro T-Shirt | Clothing | 429.31 |

Transactions:

| | TransactionID | CustomerID | ProductID | TransactionDate | Quantity | / |
|---|---------------|------------|-----------|---------------------|----------|---|
| 0 | T00001 | C0199 | P067 | 2024-08-25 12:38:23 | 1 | |
| 1 | T00112 | C0146 | P067 | 2024-05-27 22:23:54 | 1 | |
| 2 | T00166 | C0127 | P067 | 2024-04-25 07:38:55 | 1 | |
| 3 | T00272 | C0087 | P067 | 2024-03-26 22:55:37 | 2 | |
| 4 | T00363 | C0070 | P067 | 2024-03-21 15:10:10 | 3 | |

| | TotalValue | Price |
|---|------------|--------|
| 0 | 300.68 | 300.68 |
| 1 | 300.68 | 300.68 |
| 2 | 300.68 | 300.68 |
| 3 | 601.36 | 300.68 |
| 4 | 902.04 | 300.68 |
| | | |

Customers Info:

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 4 columns):

| # | Column | Non-Null Count | Dtype |
|---|--------------|----------------|--------|
| | | | |
| 0 | CustomerID | 200 non-null | object |
| 1 | CustomerName | 200 non-null | object |

2 Region 200 non-null object 3 SignupDate 200 non-null object

dtypes: object(4)
memory usage: 6.4+ KB

None

Products Info:

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 100 entries, 0 to 99
Data columns (total 4 columns):

| # | Column | Non-Null Count | Dtype |
|---|-------------|----------------|--------|
| | | | |
| 0 | ProductID | 100 non-null | object |
| 1 | ProductName | 100 non-null | object |
| 2 | Category | 100 non-null | object |

2 Category 100 non-null object 3 Price 100 non-null float64

dtypes: float64(1), object(3)

memory usage: 3.3+ KB

None

Transactions Info:

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999

Data columns (total 7 columns):

| # | Column | Non-Null Count | Dtype |
|---|-----------------|----------------|---------|
| | | | |
| 0 | TransactionID | 1000 non-null | object |
| 1 | CustomerID | 1000 non-null | object |
| 2 | ProductID | 1000 non-null | object |
| 3 | TransactionDate | 1000 non-null | object |
| 4 | Quantity | 1000 non-null | int64 |
| 5 | TotalValue | 1000 non-null | float64 |
| 6 | Price | 1000 non-null | float64 |

dtypes: float64(2), int64(1), object(4)

memory usage: 54.8+ KB

None

Transactions Summary:

| | Quantity | TotalValue | Price |
|-------|-------------|-------------|------------|
| count | 1000.000000 | 1000.000000 | 1000.00000 |
| mean | 2.537000 | 689.995560 | 272.55407 |
| std | 1.117981 | 493.144478 | 140.73639 |
| min | 1.000000 | 16.080000 | 16.08000 |
| 25% | 2.000000 | 295.295000 | 147.95000 |
| 50% | 3.000000 | 588.880000 | 299.93000 |
| 75% | 4.000000 | 1011.660000 | 404.40000 |
| max | 4.000000 | 1991.040000 | 497.76000 |

Data Cleaning:

Looking for missing values

```
Missing Values:
CustomerID
             0
CustomerName
              0
Region
SignupDate
             0
dtype: int64
ProductID
           0
ProductName
             0
             0
Category
             0
Price
dtype: int64
TransactionID
CustomerID
                 0
ProductID
                 0
TransactionDate
                 0
Quantity
TotalValue
                 0
Price
dtype: int64
```

```
# Fill missing product prices with median value
products['Price'] = products['Price'].fillna(products['Price'].median())

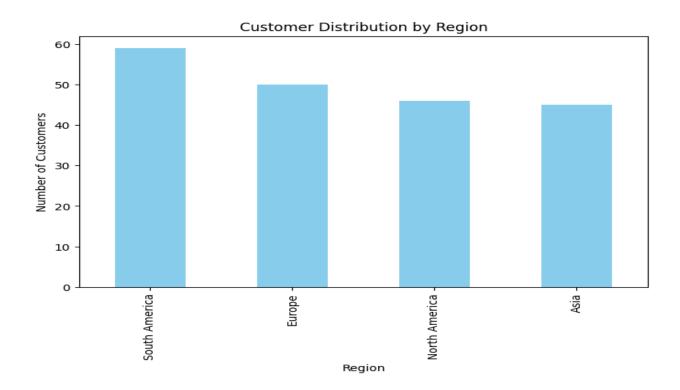
# Remove duplicates
customers.drop_duplicates(inplace=True)
products.drop_duplicates(inplace=True)
transactions.drop_duplicates(inplace=True)
```

Checking for proper date entries:

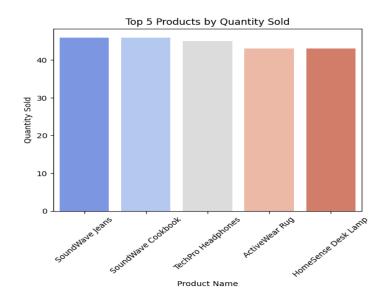
```
# Convert dates to datetime format
customers['SignupDate'] = pd.to_datetime(customers['SignupDate'])
transactions['TransactionDate'] =
pd.to_datetime(transactions['TransactionDate'])
```

Data Analysis:

Customer Demographics

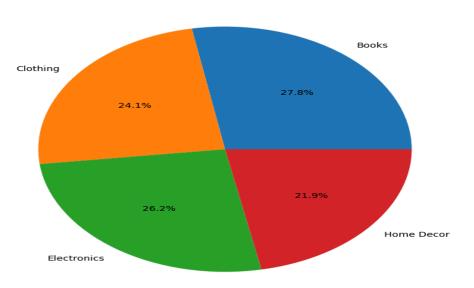


Product Analysis

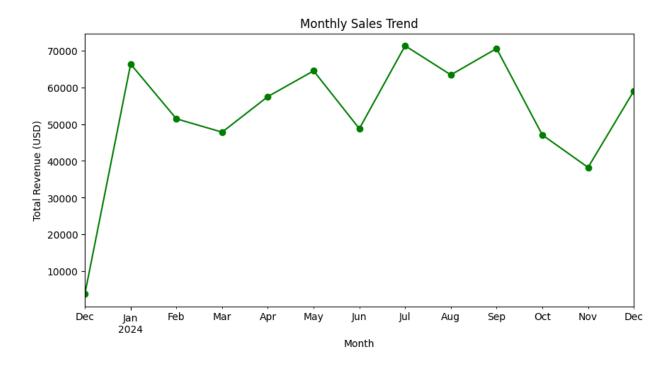


Revenue Insights

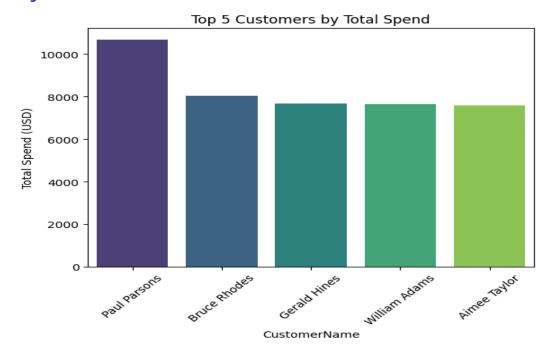




Transaction Trends



High-Value Customers



Insights:

Most of the customers are from the South America Region.

Most popular products are SoundWave Jeans and SoundWave Cookbook

Highest revenue category : Books

Highest Sales months: September and July

Top 5 Customers: Paul Parsons, Bruise Rhodes, Gerald Hines, William Adams, Aimee Taylor.