data-analysis-with-python

January 11, 2024

1 Data Analysis With Python

Himachal Pradesh

Northern

```
[5]: import numpy as np
       import pandas as pd
       import matplotlib.pyplot as plt
       %matplotlib inline
       import seaborn as sns
[108]: df = pd.read csv(r'C:
        →\Users\saksh\Downloads\Python_Diwali_Sales_Analysis\Python_Diwali_Sales_Analysis\Diwali_
        Sales Data.csv', encoding= 'unicode_escape')
[12]: df.shape
[12]: (11251, 15)
       df.head(10)
[14]:
[14]:
                                                                 Marital_Status
          User_ID
                   Cust_name Product_ID Gender Age Group Age
          1002903
                   Sanskriti
                               P00125942
                                              F
                                                     26-35
                                                             28
                                                                               0
       1
          1000732
                      Kartik P00110942
                                              F
                                                     26-35
                                                             35
                                                                               1
                                              F
       2
         1001990
                       Bindu P00118542
                                                     26-35
                                                             35
                                                                               1
       3 1001425
                       Sudevi P00237842
                                              М
                                                      0-17
                                                                               0
                                                             16
         1000588
                         Joni P00057942
                                              М
                                                     26-35
                                                             28
                                                                               1
       5 1000588
                         Joni P00057942
                                              М
                                                     26-35
                                                             28
                                                                               1
         1001132
                         Balk P00018042
                                              F
                                                     18-25
                                                             25
                                                                               1
       7 1002092
                                              F
                                                       55+
                                                                               0
                    Shivangi P00273442
                                                             61
       8 1003224
                      Kushal P00205642
                                              М
                                                     26-35
                                                             35
                                                                               0
          1003650
                       Ginny P00031142
                                              F
                                                     26-35
                                                             26
                                                                               1
                     State
                                 Zone
                                            Occupation Product_Category
                                                                           Orders
       0
               Maharashtra
                                            Healthcare
                              Western
                                                                    Auto
                                                                                1
       1
            Andhra Pradesh
                             Southern
                                                   Govt
                                                                     Auto
                                                                                3
       2
             Uttar Pradesh
                              Central
                                            Automobile
                                                                     Auto
                                                                                3
       3
                 Karnataka
                            Southern
                                          Construction
                                                                                2
                                                                     Auto
       4
                                                                                2
                   Gujarat
                              Western
                                       Food Processing
                                                                     Auto
```

Auto

1

Food Processing

```
6
            Uttar Pradesh
                             Central
                                                Lawyer
                                                                    Auto
                                                                                4
      7
                             Western
                                             IT Sector
                                                                                1
              Maharashtra
                                                                    Auto
      8
            Uttar Pradesh
                             Central
                                                  Govt
                                                                    Auto
                                                                                2
      9
           Andhra Pradesh
                            Southern
                                                 Media
                                                                    Auto
                                                                                4
           Amount
                   Status
                            unnamed1
         23952.00
                                 NaN
      0
                       NaN
      1 23934.00
                       NaN
                                 NaN
      2
         23924.00
                       NaN
                                 NaN
      3 23912.00
                       NaN
                                 NaN
        23877.00
      4
                       NaN
                                 NaN
      5
         23877.00
                       NaN
                                 NaN
      6
         23841.00
                       NaN
                                 NaN
      7
              NaN
                       NaN
                                 NaN
      8
         23809.00
                       NaN
                                 NaN
         23799.99
                       NaN
                                 NaN
[15]: df.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 11251 entries, 0 to 11250
     Data columns (total 15 columns):
      #
          Column
                              Non-Null Count
                                              Dtype
          _____
          User_ID
                                              int64
      0
                              11251 non-null
      1
          Cust_name
                              11251 non-null
                                              object
          Product_ID
      2
                              11251 non-null
                                               object
      3
          Gender
                              11251 non-null
                                               object
      4
          Age Group
                              11251 non-null
                                               object
      5
                              11251 non-null
          Age
                                               int64
      6
          Marital_Status
                             11251 non-null
                                              int64
      7
          State
                              11251 non-null
                                              object
      8
          Zone
                              11251 non-null
                                              object
      9
          Occupation
                              11251 non-null
                                              object
          Product_Category
      10
                             11251 non-null
                                              object
      11
          Orders
                              11251 non-null
                                               int64
      12
          Amount
                              11239 non-null
                                              float64
                              0 non-null
      13
          Status
                                               float64
      14 unnamed1
                              0 non-null
                                               float64
     dtypes: float64(3), int64(4), object(8)
     memory usage: 1.3+ MB
[16]: # Drop unrelated and Blank columns
      df.drop(['Status', 'unnamed1'],axis=1,inplace=True)
```

[17]: df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 11251 entries, 0 to 11250
Data columns (total 13 columns):

#	Column	Non-Null Count	Dtype
0	User_ID	11251 non-null	int64
1	Cust_name	11251 non-null	object
2	Product_ID	11251 non-null	object
3	Gender	11251 non-null	object
4	Age Group	11251 non-null	object
5	Age	11251 non-null	int64
6	Marital_Status	11251 non-null	int64
7	State	11251 non-null	object
8	Zone	11251 non-null	object
9	Occupation	11251 non-null	object
10	Product_Category	11251 non-null	object
11	Orders	11251 non-null	int64
12	Amount	11239 non-null	float64
			`

dtypes: float64(1), int64(4), object(8)

memory usage: 1.1+ MB

```
[18]: # Check the null value df.isnull()
```

[18]:	User_ID	Cust_nam	e Pr	oduct_II	D Gend	er <i>l</i>	Age Group	Age	\	
0	False	Fals	е	False	e Fal	se	False	False		
1	False	Fals	е	False	e Fal	se	False	False		
2	False	Fals	е	False	e Fal	se	False	False		
3	False	Fals	е	False	e Fal	se	False	False		
4	False	Fals	е	False	e Fal	se	False	False		
•••	•••	•••				•••	•••			
11246	False	Fals	е	False	e Fal	se	False	False		
11247	False	Fals	е	False	e Fal	se	False	False		
11248	False	Fals	е	False	e Fal	se	False	False		
11249	False	Fals	е	False	e Fal	se	False	False		
11250	False	Fals	е	False	e Fal	se	False	False		
	${ t Marital_}$	Status S	tate	Zone	Occupa	tion	Product	_Category	Orders	\
0		False F	alse	False	F	alse		False	False	
1		False F	alse	False	F	alse		False	False	
2		False F	alse	False	F	alse		False	False	
3		False F	alse	False	F	alse		False	False	
4		False F	alse	False	F	alse		False	False	
•••			•••				•••	•••		
11246		False F	alse	False	F	alse		False	False	
11247		False F	alse	False	F	alse		False	False	
11248		False F	alse	False	F	alse		False	False	

```
11249
                                                 False
                                                                            False
                      False False False
                                                                    False
      11250
                      False False False
                                                 False
                                                                    False
                                                                            False
             Amount
      0
              False
      1
              False
      2
              False
      3
              False
      4
              False
      11246
              False
      11247
              False
      11248
              False
      11249
              False
      11250
              False
      [11251 rows x 13 columns]
[19]: # use the sum() function for shaw total of number of null values
      df.isnull().sum()
[19]: User_ID
                           0
      Cust_name
                           0
      Product_ID
                           0
      Gender
                           0
                           0
      Age Group
                           0
      Age
      Marital_Status
                           0
      State
                           0
      Zone
                           0
      Occupation
                           0
     Product_Category
                           0
      Orders
                           0
      Amount
                          12
      dtype: int64
[20]: #Drop the null values that is Amount
      df.dropna(inplace=True)
[21]: # Again check the null values
      df.isnull().sum()
[21]: User_ID
                          0
      Cust_name
                          0
      Product_ID
                          0
      Gender
                          0
      Age Group
                          0
```

```
Age
                          0
      Marital_Status
                           0
      State
                           0
                           0
      Zone
      Occupation
                           0
      Product_Category
                           0
      Orders
                           0
                           0
      Amount
      dtype: int64
[22]: # Change the data types
      df['Amount']=df['Amount'].astype('int')
[24]: # Check data type of "Amount"
      df['Amount'].dtype
[24]: dtype('int32')
[26]: # Show the columns name
      df.columns
[26]: Index(['User_ID', 'Cust_name', 'Product_ID', 'Gender', 'Age Group', 'Age',
             'Marital_Status', 'State', 'Zone', 'Occupation', 'Product_Category',
             'Orders', 'Amount'],
            dtype='object')
[34]: # Rename columns name
      df.rename(columns ={'Cust_name':'Customer_Name'},inplace)
[99]: df.head()
[99]:
         User_ID Customer_Name Product_ID Gender Age Group Age
                                                                  Marital_Status
      0 1002903
                     Sanskriti P00125942
                                                F
                                                       26-35
                                                               28
                                                                                0
      1 1000732
                        Kartik P00110942
                                                F
                                                      26-35
                                                               35
                                                                                1
                                                F
                                                      26-35
      2 1001990
                         Bindu P00118542
                                                               35
                                                                                1
      3 1001425
                        Sudevi P00237842
                                                Μ
                                                       0-17
                                                               16
                                                                                0
      4 1000588
                           Joni P00057942
                                                М
                                                      26-35
                                                               28
                                                                                1
                                         Occupation Product_Category
                  State
                             Zone
                                                                       Orders
                                                                               Amount
      0
            Maharashtra
                          Western
                                         Healthcare
                                                                 Auto
                                                                                23952
                                                                            1
        Andhra Pradesh Southern
                                                                                23934
      1
                                               Govt
                                                                 Auto
                                                                            3
      2
          Uttar Pradesh
                          Central
                                         Automobile
                                                                 Auto
                                                                            3
                                                                                23924
      3
              Karnataka Southern
                                       Construction
                                                                 Auto
                                                                            2
                                                                                23912
      4
                Gujarat
                          Western Food Processing
                                                                 Auto
                                                                                23877
     Describe()
                 function
                           return
                                    description
                                                     the
                                                           data
                                                                       the
                                                                             DataFrame(i.e.
                                                of
                                                                  in
     count,mean,std,percentile,etc)
```

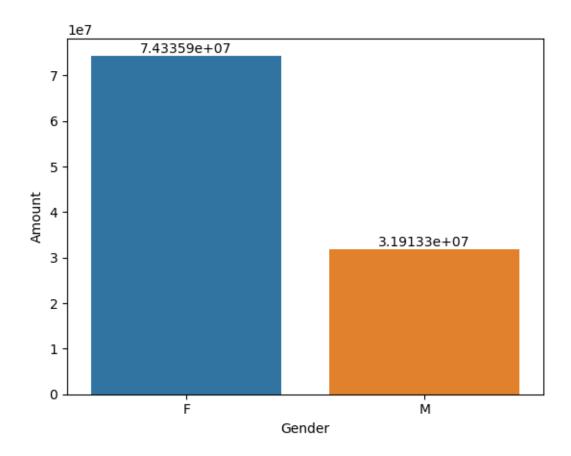
```
[98]:
     df.describe()
[98]:
                  User ID
                                          Marital_Status
                                                                  Orders
                                                                                Amount
                                     Age
             1.123900e+04
                                             11239.000000
                                                                          11239.000000
                            11239.000000
                                                           11239.000000
      count
      mean
             1.003004e+06
                               35.410357
                                                 0.420055
                                                               2.489634
                                                                           9453.610553
      std
             1.716039e+03
                               12.753866
                                                 0.493589
                                                               1.114967
                                                                           5222.355168
             1.000001e+06
                               12.000000
                                                 0.000000
                                                               1.000000
                                                                            188.000000
      min
      25%
             1.001492e+06
                               27.000000
                                                 0.000000
                                                               2.000000
                                                                           5443.000000
      50%
             1.003064e+06
                               33.000000
                                                 0.000000
                                                               2.000000
                                                                           8109.000000
      75%
             1.004426e+06
                               43.000000
                                                 1.000000
                                                               3.000000
                                                                          12675.000000
             1.006040e+06
                               92.000000
                                                               4.000000
                                                                          23952.000000
      max
                                                 1.000000
[31]: # Use describe on specific columns
      df[['Age','Orders','Amount']].describe()
[31]:
                                  Orders
                       Age
                                                 Amount
      count
             11239.000000
                            11239.000000
                                          11239.000000
                35.410357
                                2.489634
                                            9453.610553
      mean
      std
                12.753866
                                1.114967
                                            5222.355168
      min
                12.000000
                                1.000000
                                             188.000000
      25%
                27.000000
                                2.000000
                                            5443.000000
      50%
                33.000000
                                2.000000
                                           8109.000000
      75%
                43.000000
                                3.000000
                                          12675.000000
                92.000000
                                4.000000
                                          23952.000000
      max
         Exploratory Data Analysis
[36]: df.columns
[36]: Index(['User_ID', 'Customer_Name', 'Product_ID', 'Gender', 'Age Group', 'Age',
             'Marital_Status', 'State', 'Zone', 'Occupation', 'Product_Category',
             'Orders', 'Amount'],
            dtype='object')
[42]: ax = sns.countplot(x = 'Gender', data = df)
      for bars in ax.containers:
          ax.bar_label(bars)
```

```
7000 - 7832

7000 - 5000 - 5000 - 3407

3000 - 2000 - 1000 - F M
```

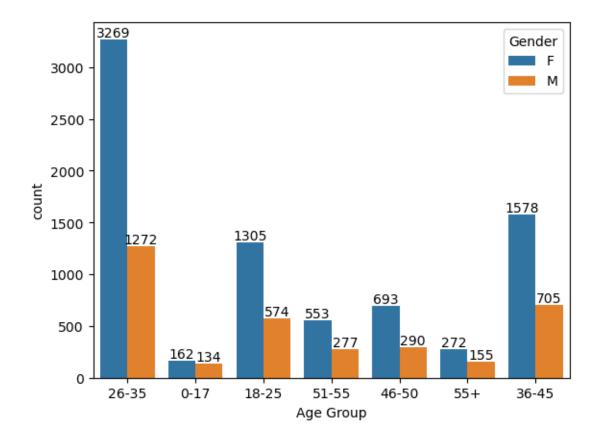
```
[46]: sales_gen = df.groupby(['Gender'],as_index=False)['Amount'].sum().
       ⇔sort_values(by='Amount',ascending=False)
     pd.DataFrame(sales_gen)
[48]:
[48]:
       Gender
                  Amount
     0
            F
               74335853
      1
            M 31913276
[70]: # sales_gen = df.groupby(['Gender'], as_index=False)['Amount'].sum().
      ⇔sort_values(by='Amount',ascending=False)
      ax = sns.barplot(x='Gender',y='Amount',data=sales_gen)
      for bars in ax.containers:
          ax.bar_label(bars)
```



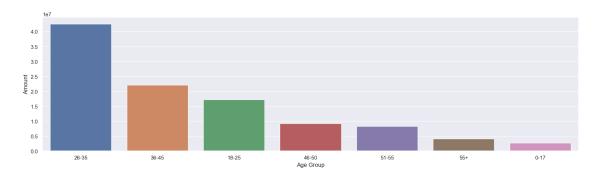
Above barplot show that female total sale amount is greater than male so mean is that female buys more product in diwali.

3 Age

```
[65]: ax = sns.countplot(data = df,x = 'Age Group',hue = 'Gender')
for bars in ax.containers:
    ax.bar_label(bars)
```



[110]: <Axes: xlabel='Age Group', ylabel='Amount'>



Above graph show age group of 26-35 is spending money remain rest age group.

4 State



This barplot tell us that count of number of order on the basis of State, Uttar Pradesh gives highest order among all top 10 states.

```
[77]: Sales_state = df.groupby(['State'],as_index = False)['Amount'].sum().

sort_values(by = 'Amount',ascending = False).head(10)

sns.set(rc={'figure.figsize':(15,5)})

ax = sns.barplot(x = 'State', y = 'Amount',data = Sales_state)

for bars in ax.containers:

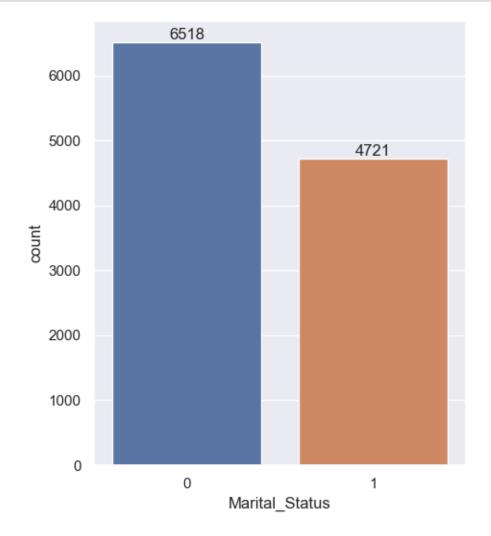
ax.bar_label(bars)
```



```
[]: # Uttar Pradesh spend largest number of amount because of orders.
```

5 Marital Status

```
[93]: ax = sns.countplot( x = 'Marital_Status', data = df)
sns.set(rc={'figure.figsize':(5,6)})
for bars in ax.containers:
    ax.bar_label(bars)
```



Here 0 describe the No. of non marital status and 1 describe no. of the marital status

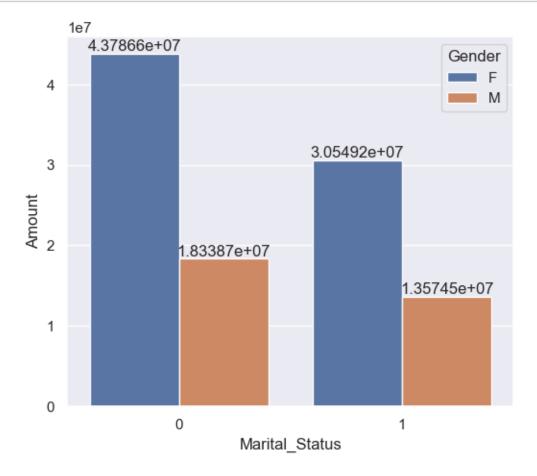
```
[90]: Sales_MGA = df.groupby(['Marital_Status','Gender'],as_index = False)['Amount'].

sum().sort_values(by = 'Amount',ascending = False)

sns.set(rc={'figure.figsize':(6,5)})

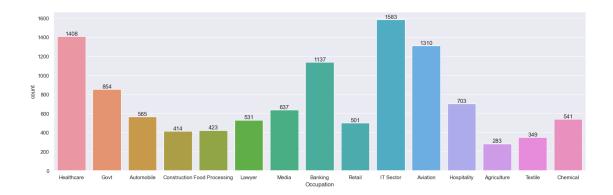
ax = sns.barplot(x = 'Marital_Status',y = 'Amount',hue = 'Gender',data = Gender',data = Gender',dat
```

ax.bar_label(bars)

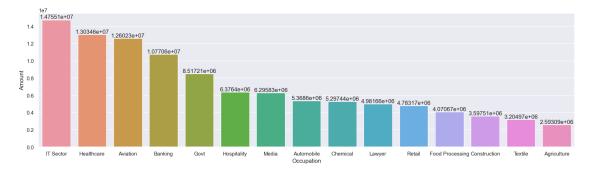


Here show total amount of marital and non marital which is in divide by male an female and we can see that non marital male and female spend more money than marital male female.

6 Occupation



In this analysis we found that IT Sector User are active in Shopping



In this graph we found that total amount of IT sector User which is spend in shopping and second largest amount of Healthcare user and more.

We found in entire data analysis that Non Marital Female and male who live in Uttar Pradesh and age between 26-35 and work in IT sector are Spends more Money in Shopping Comparison to others.

THANK YOU