| Complete the Solutions sheet first to pre-populate this | Which audience do you need to communicate value to? | What risk or issue does solution address? | How does solution solve the problem?      | Why is solution effective?        | What specific examples or statistics                          | Why should this stakeholder care?                                                      |
|---------------------------------------------------------|-----------------------------------------------------|-------------------------------------------|-------------------------------------------|-----------------------------------|---------------------------------------------------------------|----------------------------------------------------------------------------------------|
| column's dropdown!<br>4.3.2 · 4.3.5 · 4.3.8             | 4.4.3                                               | 4.4.3                                     | 4.4.3                                     | 4.4.3                             | can strengthen your argument?                                 | 4.4.3                                                                                  |
| Solution                                                | Stakeholder                                         | State the problem                         | Propose the solution                      | Explain the benefits              |                                                               | Summary for specific stakeholder                                                       |
| DS0017(Command execution)                               | Executives                                          | Unauthorized access                       |                                           |                                   |                                                               | Protecting organizations by reducing the likelihood of unauth                          |
| DS0017(Command execution)                               | IT Teams                                            | Command modification                      |                                           |                                   |                                                               | $rac{1}{6}$ It can be cumbersome and very time-consuming. This is the reason $lpha$   |
| DS0029(Network traffic flow)                            | IT Teams                                            | Malicious cloud activity                  |                                           |                                   |                                                               | The amount of time it would take to do this manually would leave ma                    |
| DS0029(Network traffic flow)                            | IT Teams                                            | Cloud Defense                             |                                           |                                   |                                                               |                                                                                        |
| DS0029(Network traffic flow)                            | 11 Teams                                            | Cloud Deletise                            | Next generation mewans would be           | a Every system needs a great w    | NSS labs data report quote "produ rating greater than 78.5%." | Firewall's are essential to protecting sensitve data and access to sytems and device's |
| M1047(Audit)                                            | Legal/Compliance                                    | Auditing compilation                      | Vanta is tool that will audit/monitor     | a This is benifical to the IT tea | Reduce time spent on audits by 82                             | Cost effective and time saving method for auditing, En                                 |
| M1056 (Pre-compromise)                                  | Executives                                          | Training and awareness                    | Table top excersices and dissucsion       | This will be benificial for the   | 85% of data breaches were due                                 | Reduction risk could be as high as 85 percent.                                         |
| M1056 (Pre-compromise)                                  | IT Teams                                            | Defense and prevention for securi         | t) Set up tools OSINT,Shodan for monitori | Catching TA in the reconnisa      | r reconnaissance helps the attac                              | This stage is critical if overlooked attackers could gain                              |
| Honeypot                                                | IT Teams                                            | Proactive Defense                         | Set up A decoy Honeypot, honeycred        | d Honeypots are decoy system      | Honeypots are important becau                                 | The way a attacker interacts with the honey is valuable                                |
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| Complete the Solutions sheet first to pre-populate this column's dropdown! | Which audience do you need to communicate value to? | What risk or issue does solution address? |                      | Why is solution effective? | What specific examples or statistics can strengthen your argument? | Why should this stakeholder care? |
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| 4.3.2 · 4.3.5 · 4.3.8                                                      | 4.4.3                                               |                                           | 4.4.3                | 4.4.3                      | 4.4.3                                                              | 4.4.3                             |
| Solution                                                                   | Stakeholder                                         | State the problem                         | Propose the solution | Explain the benefits       | Provide evidence or examples                                       | Summary for specific stakeholder  |
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| 4.3.2 · 4.3.5 · 4.3.8                                                      | 4.4.3                                               |                                           | 4.4.3                | 4.4.3                      | 4.4.3                                                              | 4.4.3                             |
| Solution                                                                   | Stakeholder                                         | State the problem                         | Propose the solution | Explain the benefits       | Provide evidence or examples                                       | Summary for specific stakeholder  |
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| 4.3.2 · 4.3.5 · 4.3.8                                                      | 4.4.3                                               |                                           | 4.4.3                | 4.4.3                      | 4.4.3                                                              | 4.4.3                             |
| Solution                                                                   | Stakeholder                                         | State the problem                         | Propose the solution | Explain the benefits       | Provide evidence or examples                                       | Summary for specific stakeholder  |
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| $4.3.2 \cdot 4.3.5 \cdot 4.3.8$                                            | 4.4.3                                               | 4.4.3                                     | 4.4.3                                | 4.4.3                      | 4.4.3                                                              | 4.4.3                             |
| Solution                                                                   | Stakeholder                                         | State the problem                         | Propose the solution                 | Explain the benefits       | Provide evidence or examples                                       | Summary for specific stakeholder  |
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