



ANNA MALKOVA

Data Analyst

Contact

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Email

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Address

Almaty, Kazakhstan

Education

College Degree in Accounting, Analysis and Audit

T. Ryskulov Kazakh Economic University
2007 – 2010

Bachelor's Degree in Finance

T. Ryskulov Kazakh Economic University
2010 – 2013

Data Analyst Program

Yandex Practicum
2025

Skills

- Business analytics
- BI tools
- Advanced Excel skills
- SQL
- Market Research
- Business requests handling
- Cross-functional collaboration

Language

- Russian
- English

Professional Experience

2019

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Data Analyst / Financial Analyst

Business Excellence Consulting, Tashkent

2025

- Performed comprehensive analysis of secondary and tertiary pharmaceutical sales
- Assessed performance against key project KPIs and monitored results regularly
- Processed and structured large datasets using advanced Excel tools
- Ensured data accuracy and completeness, collaborated with data operators
- Prepared regular and ad hoc reports for clients and senior management
- Visualized key metrics in Looker BI; regularly updated and customized dashboards
- Participated in planning, result presentations, and sales optimization proposals
- Collaborated with marketing, sales, and operations teams

2018

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Sales Analyst

Prima Distribution LLP., Almaty

2019

- Prepared and analyzed monthly and quarterly sales reports
- Tracked product sales by category and region
- Calculated salaries and bonuses; coordinated promotional campaigns
- Used 1C:Enterprise and Trade systems
- Maintained communication with suppliers

2017

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Senior B2B Administrator

Kcell JSC, Almaty

2019

- Provided corporate client support and service presentations
- Maintained relationships with key clients
- Researched CIS mobile communications market

2015

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Client Relationship Manager

Altyn Bank JSC, Almaty

2017

- Managed client portfolio reporting
- Promoted and sold credit and insurance products
- Assessed clients' creditworthiness

2013

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Financial Consultant

Eurasian Bank JSC, Almaty

2015

- Acquired new clients and signed service contracts
- Worked with collateral assets and insurance

References

References available upon request