

Skills

- Market Research, Lead generation
- Business Development, LinkedIn Sales Navigator
- Tenders and Vendor Application, Cold Calling
- ERP Systems, K8, SYSPRO, SAGE
- Excel (Vlookup, Conditional Formatting, Pivot Tables)
- Foundation Statistics, Tableau, KNIME, AZURE
- SQL (SQL Server, Postgres), SSRS
- Python, Python R (Pandas,tidyverse,NumPy)

Projects

EHS STANDARD 50(MESS) ELECTRICAL – PepsiCo Switchgear Project

- Supply Equipment to Pioneer Foods Isando worth (R2.M) For their Milling Plant upgrade, from manual stop start stations to Emergency lockable isolators to avoid incidents whereby electric motors are accidentally stopped, and cause production delays.
- Tender to Supply Electrical components to the South African Space Agency at Hartebeeshoek worth (R 469 535.66)

CUSTOMER SALES DASHBOARD – Personal Project |Designed using Node and Drawio

- Utilized **Tableau** to build, automate and maintain dashboards and reports supporting: Sales performances and Stock Analysis
- Performed data cleaning and text analysis to successfully identify key required data to build the visuals

DATA WAREHOUSE – Personal Project |Designed using Node and Drawio

- Utilized **SQL** to extract data from related databases and create cloud based back-up in Microsoft Azure and Docker conditioner
- Transformed and filtered data by using aggregating, integration and filtering functions to improve the reporting process
- Utilized **Python and Python R** to Implement data architect techniques to build up a drawing board to identify key required data

Work Experience

TECHNICAL SALES AND BUSINESS DEVELOPMENT |ACDC SOUTHGATE | LITEGLO WHOLESALER MAY 2019 – MARCH 2025

- Daily cold calling, emailing, site meetings with account clients and potential clients, Team meeting on how to close deals
- Daily quotations, follow ups, invoicing, answering inbound calls and Working hard to achieve monthly Sales targets and KPIs

DATA ANALYTICS COURSES APRIL 2025

- Detail-oriented and analytical recently certified in basic statistics, performing data cleansing and ensure quality datasets
- Conduct in-depth data analysis to identify trends, patterns, and insights that can inform business decisions.
- ETL (Extract, Transform, Load) processes develop, maintain and move data from source systems to the data warehouse

JUNIOR BOOKKEEPER |ACDC EXPRESS RUSTENBURG APRIL 2014-NOV 2018

- Debtors' collections, running monthly statements, balancing monthly reports
- Creditors and Vendor applications, capturing cashbook and bank statements daily using SAGE

Education

LINKEDIN CERTIFICATES |GAUTENG APRIL 2025

Majors: Moving from Data Analyst to Data Scientist, SQL SSRS,T-SQL, Pipeline Automation with GitHub, KNIME, Microsoft Excel Advanced, Tableau, Power BI with DAX, Data Wrangling, Data Mining with Python, Basic Statistics

OFFICE ADMINISTRATION |TALETSO FET COLLEGE | NORTH WEST NOV 2010

Majors: Business Practices, Office Data Processing, Applied Accounting, Office Practice

MATRIC CERTIFICATE |TAU-RAPULANA HIGH SCHOOL | NORTH WEST DEC 2006

SUBJECTS : Geography, Mathematics, Physical Science, Biology, Languages