E-Commerce Sales Dashboard





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PG BA - Business
Analytics with Excel

PGP BA FEB 2021 Cohort 1

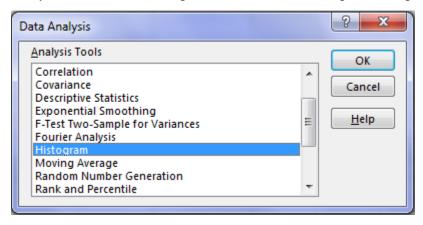
E-Commerce Sales Dashboard

Analysis Tasks

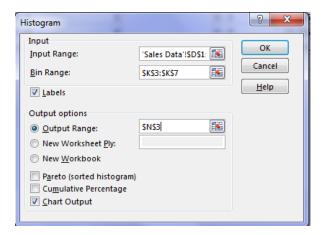
- Use the Saved Sample E-Commerce database.
- Create a histogram to analyze a number of shipping days.
- Prepare a table of Sales and Profit month-wise in one sheet, named it as 'Working Sheet'.
- Prepare the sales table region-wise in the working sheet.
- Create a User Control Combo box for Product Category.
- Create Column Chart of a month-wise table and region-wise table.
- Link the table with combo box.
- Create a dashboard.

Sample Step Create Histogram for Shipping Days (Aging)

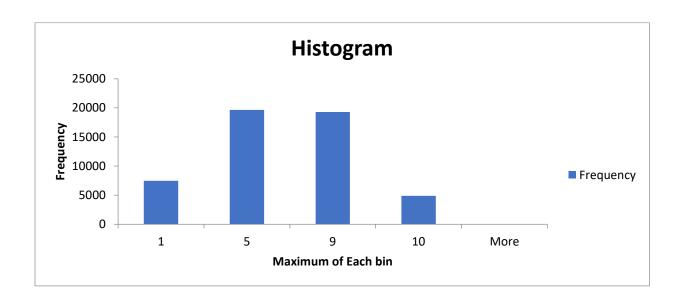
To create a histogram, click the Data Tab, Under Analysis Group (Right Corner), Click Data Analysis. Now, select Histogram and click ok. A histogram dialog box will appear.



In the histogram dialog box, first, click the Label's Checkbox as we have labels in our data. After that, In the **Input reference box** select the range **("Sales Data!D1: D51291")** of our data and in the **Bin Range Reference box** select **("Working!K3: K7")**. In the **Output section**, select range "Working!N3" for a binning table, click Histogram checkbox and then ok.



• Creation of the Histogram using the above-mentioned steps:



• Prepare a table of Sales and Profit month-wise in one sheet, named it as 'Working Sheet'.

Months	-	Sum of Sales	Sum of Profit
Jan		676313	313566.3467
Feb		610240	286102.6233
Mar		686681	317186.0067
Apr		659404	308364.5133
May		672547	313751.2467
Jun		664560	307585.0233
Jul		685152	318703.2
Aug		670788	310442.8433
Sep		658844	305334.4567
Oct		689116	320748.67
Nov		656663	304716.1
Dec		693073	323401.92
Grand Total	al	8023381	3729902.95

Months	Sales	Profit	
Jan	117,677	53,274	
Feb	97,361	42,989	
Mar	110,048	49,264	
Apr	107,029	48,287	
May	107,848	47,383	
Jun	111,250	48,876	
Jul	119,095	53,137	
Aug	107,444	47,557	
Sep	110,696	50,176	
Oct	101,689	44,412	
Nov	112,861	49,947	
Dec	116,409	52,295	

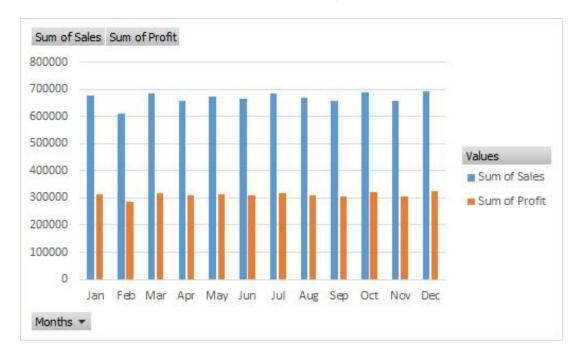
• Prepare the sales table region-wise in the working sheet.

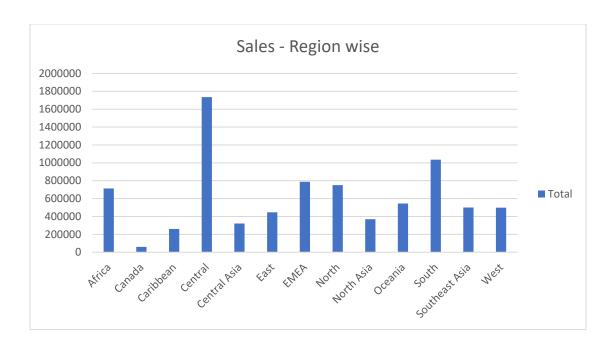
Regions	*	Sum of Sales
Africa		713074
Canada		60003
Caribbean		260495
Central		1735900
Central Asia		321005
East		446468
EMEA		788072
North		750482
North Asia		369816
Oceania		544827
South		1034884
Southeast Asia		500923
West	497432	
Grand Total		8023381

• Create a User Control Combo box for Product Category.

Product Category		
Auto & Accessories	Home & Furniture ▼	4
Electronic	Auto & Accessories Electronic	
Fashion		
Harris Q Francis	Fashion	
Home & Furniture	Home & Furniture	

Create Column Chart of a month-wise table and region-wise table.





Link the table with combo box.

I have used SUMIFS function to pull the required data from the Sales Data sheet. Below is the formula that I have used.

Sales =SUMIFS('Sales Data'!\$H:\$H,'Sales Data'!\$F:\$F,WorkingS!\$C\$58)

Quantity = =SUMIFS('Sales Data'!\$1:\$1,'Sales Data'!\$F:\$F,WorkingS!\$C\$58)

Profit = =SUMIFS('Sales Data'!\$K:\$K,'Sales Data'!\$F:\$F,WorkingS!\$C\$58)

Formula to link the combo box.

=OFFSET(Q2,E53,0)

· Create a dashboard.

I have created the dashboard that replicates the sample output but with the appropriate data.

The screen shots are shared below.

E-Commerce sales dashboard - Auto & Accessories



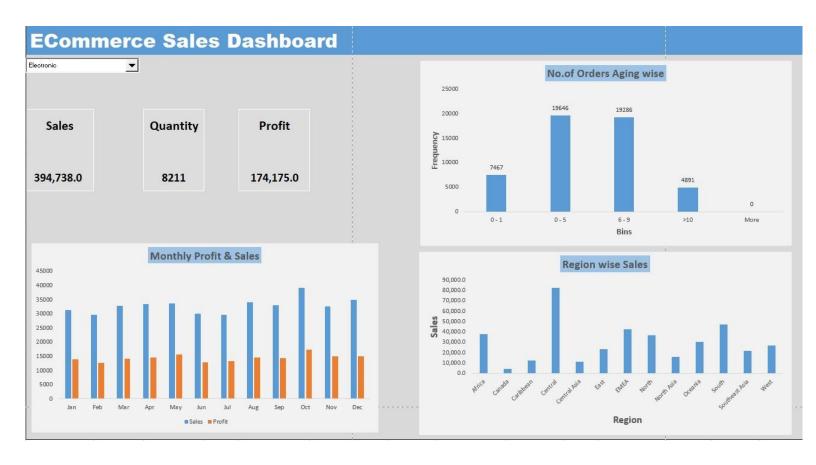
E-Commerce sales dashboard - Fashion



E-Commerce sales dashboard - Home & Furniture



E-Commerce sales dashboard - Electronic



Screen shots of my working sheet

